SCIENTIFIC GAMES CORP Form 10-Q August 09, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

	FORM 10-Q
{Mark (	One}
	JARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE OF 1934
	For the quarterly period ended June 30, 2011
	OR
o T	RANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGI

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 0-13063

# **SCIENTIFIC GAMES CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

81-0422894

(I.R.S. Employer Identification No.)

750 Lexington Avenue, New York, New York 10022

(Address of principal executive offices)

(Zip Code)

(212) 754-2233

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The registrant has the following number of shares outstanding of each of the registrant s classes of common stock as of August 3, 2011:

Class A Common Stock: 92,125,024

Class B Common Stock: None

# SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

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# AND OTHER INFORMATION

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#### Forward-Looking Statements

Throughout this Quarterly Report on Form 10-Q we make forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as may, will, estimate, intend, continue, believe, expect, anticipate, could, opportu terminology. The forward-looking statements contained in this Quarterly Report on Form 10-Q are generally located in the material set forth under the headings Management's Discussion and Analysis of Financial Condition and Results of Operations but may be found in other locations as well. These statements are based upon management s current expectations, assumptions and estimates and are not guarantees of future results or performance. Actual results may differ materially from those projected in these statements due to a variety of risks and uncertainties and other factors, including, among other things: competition; material adverse changes in economic and industry conditions; technological change; retention and renewal of existing contracts and entry into new or revised contracts; availability and adequacy of cash flows to satisfy obligations and indebtedness or future needs; protection of intellectual property; security and integrity of software and systems; laws and government regulation, including those relating to gaming licenses, permits and operations; inability to identify, complete and integrate future acquisitions; inability to complete the proposed acquisition of Barcrest Group Limited and Cyberview Technology CZ s.r.o.; inability to benefit from, and risks associated with, joint ventures and strategic investments and relationships; failure of the Company s Northstar joint venture to meet the net income targets or otherwise realize the anticipated benefits under its private management agreement with the Illinois Lottery; seasonality; inability to identify and capitalize on trends and changes in the lottery and gaming industries; inability to enhance and develop successful gaming concepts; dependence on suppliers and manufacturers; liability for product defects; fluctuations in foreign currency exchange rates and other factors associated with foreign operations; influence of certain stockholders; dependence on key personnel; failure to perform on contracts; resolution of pending or future litigation; labor matters; and stock price volatility. Additional information regarding risks and uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is included from time to time in our filings with the Securities and Exchange Commission ( SEC ), including under the heading Risk Factors in our most recent Annual Report on Form 10-K and in this Quarterly Report on Form 10-Q. Forward-looking statements speak only as of the date they are made and, except for our ongoing obligations under the U.S. federal securities laws, we undertake no obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

You should also note that this Quarterly Report on Form 10-Q may contain various references to industry market data and certain industry forecasts. Industry market data and industry forecasts are obtained from publicly available information and industry publications. Industry publications generally state that the information contained therein has been obtained from sources believed to be reliable, but that the accuracy and completeness of that information is not guaranteed. Similarly, industry forecasts, while we believe them to be accurate, are not independently verified by us and we do not make any representation as to the accuracy of that information. In general, there is less publicly available information concerning the international lottery industry than the lottery industry in the U.S.

#### PART 1. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

As of June 30, 2011 and December 31, 2010

(Unaudited, in thousands, except per share amounts)

		June 30, 2011		December 31, 2010
ASSETS				
Current assets:				
Cash and cash equivalents	\$	127,256	\$	124,281
Accounts receivable, net of allowance for doubtful accounts of \$2,150 and \$2,175 as of				
June 30, 2011 and December 31, 2010, respectively		166,771		178,179
Inventories		69,229		68,744
Deferred income taxes, current portion		2,528		2,448
Prepaid expenses, deposits and other current assets		50,095		40,013
Total current assets		415,879		413,665
Property and equipment, at cost		787,604		776,367
Less accumulated depreciation		(350,920)		(325,786)
Net Property and equipment		436,684		450,581
Goodwill, net		780,927		763,915
Intangible assets, net		78,659		70,613
Other assets and investments		502,542		452,764
Total assets	\$	2,214,691	\$	2,151,538
LIABILITIES AND STOCKHOLDERS EQUITY				
Current liabilities:				
Debt payments due within one year	\$	9,479	\$	8,431
Accounts payable	·	55,872	•	50,642
Accrued liabilities		134,260		136,925
Total current liabilities		199,611		195,998
Deferred income taxes		63,376		60,858
Other long-term liabilities		61,344		53,765
Long-term debt, excluding current installments		1,381,335		1,388,259
Total liabilities		1,705,666		1,698,880
Commitments and contingencies				
Stockholders equity:				
Class A common stock, par value \$0.01 per share, 199,300 shares authorized, 97,863 and				
97,474 shares issued and 92,114 and 91,725 shares outstanding as of June 30, 2011 and				
December 31, 2010, respectively		979		975
Additional paid-in capital		682,093		674,691
Accumulated earnings		(130,934)		(131,021)

Treasury stock, at cost, 5,749 shares held as of June 30, 2011 and December 31, 2010	(74,460)	(74,460)
Accumulated other comprehensive income (loss)	31,347	(17,527)
Total stockholders equity	509,025	452,658
Total liabilities and stockholders equity	\$ 2,214,691 \$	2,151,538

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended June 30, 2011 and 2010

(Unaudited, in thousands, except per share amounts)

	Three Months 2011	ne 30, 2010	
Revenue:			
Instant tickets	\$ 130,419	\$	118,439
Services	82,096		101,010
Sales	7,733		13,584
Total revenue	220,248		233,033
Operating expenses:			
Cost of instant tickets (1)	72,133		68,227
Cost of services (1)	41,460		55,171
Cost of sales (1)	5,361		9,600
Selling, general and administrative expenses	43,426		40,552
Write-down of assets held for sale			5,874
Depreciation and amortization	29,004		27,078
Operating income	28,864		26,531
Other (income) expense:			
Interest expense	26,409		24,845
Earnings from equity investments	(9,224)		(13,631)
Other (income) expense, net	(876)		6,584
	16,309		17,798
Net income before income taxes	12,555		8,733
Income tax expense	5,536		13,076
Net income (loss)	\$ 7,019	\$	(4,343)
Basic and diluted net income (loss) per share:			
Basic net income (loss) per share	\$ 0.08	\$	(0.05)
Diluted net income (loss) per share	\$ 0.08	\$	(0.05)
Weighted-average number of shares used in per share calculations:			
Basic shares	92,069		93,552
Diluted shares	92,565		93,552

 $<sup>(1) \</sup> Exclusive \ of \ depreciation \ and \ amortization.$ 

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF OPERATIONS

Six Months Ended June 30, 2011 and 2010

(Unaudited, in thousands, except per share amounts)

Six Months Ended June 30, 2011 2010 Revenue: \$ 244,279 227,538 Instant tickets \$ Services 155,843 194,714 16,782 27,120 Sales Total revenue 416,904 449,372 Operating expenses: 132,144 Cost of instant tickets (1) 139,366 Cost of services (1) 80,382 109,613 Cost of sales (1) 11,051 19,866 Selling, general and administrative expenses 82,980 79,108 Write-down of assets held for sale 5,874 59,908 Depreciation and amortization 54,733 Operating income 43,217 48,034 Other (income) expense: 49,559 Interest expense 52,864 Earnings from equity investments (18,574)(29,443)Other (income) expense, net 12,566 (1,870)32,420 32,682 Net income before income taxes 10,797 15,352 Income tax expense 10,710 14,808 Net income \$ 87 \$ 544 Basic and diluted net income per share: 0.01 Basic net income per share \$ 0.00 \$ \$ 0.00 \$ 0.01 Diluted net income per share Weighted-average number of shares used in per share calculations: 91,978 93,771 Basic shares Diluted shares 92,518 94,364

<sup>(1)</sup> Exclusive of depreciation and amortization.

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months Ended June 30, 2011 and 2010

(Unaudited, in thousands, except per share amounts)

		Six Months Ended June 30,			
		2011		2010	
Cash flows from operating activities:			_		
Net income	\$	87	\$	544	
Adjustments to reconcile net income to cash provided by operating activities:					
Depreciation and amortization		59,908		54,733	
Change in deferred income taxes		768		11,611	
Stock-based compensation		9,702		12,533	
Non-cash interest expense		4,107		3,396	
Undistributed earnings from equity investments		10,186		4,133	
Write-down of assets held for sale				5,874	
Changes in current assets and liabilities, net of effects of acquisitions					
Accounts receivable		13,664		16,131	
Inventories		191		2,220	
Accounts payable		(8,587)		(13,818)	
Accrued liabilities		1,052		(8,711)	
Other current assets and liabilities		6,297		14,491	
Other		208		(1)	
Net cash provided by operating activities		97,583		103,136	
Cash flows from investing activities:					
Capital expenditures		(3,613)		(3,329)	
Lottery and gaming systems expenditures		(22,191)		(31,502)	
Other intangible assets and software expenditures		(18,372)		(18,009)	
Change in other assets and liabilities, net		(9,323)		(767)	
Net equity investments		(33,799)		(126,810)	
Business acquisitions, net of cash acquired				(5,906)	
Net cash used in investing activities		(87,298)		(186,323)	
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Cash flows from financing activities:					
Proceeds from issuance of long-term debt				105,541	
Payment on long-term debt		(4,661)		(91,507)	
Payment of financing fees		(2,623)		(6,778)	
Purchases of treasury stock		(=,===)		(18,227)	
Net proceeds from issuance of common stock		(1,353)		(394)	
Net cash (used in) provided by financing activities		(8,637)		(11,365)	
Effect of exchange rate changes on cash and cash equivalents		1,327		(14,753)	
Increase (decrease) in cash and cash equivalents		2,975		(109,305)	
Cash and cash equivalents, beginning of period		124,281		260,131	
Change in cash and cash equivalents of held for sale operations at June 30, 2010		127,201		627	
Cash and cash equivalents, end of period	\$	127,256	\$	151,453	
Cash and Cash equivalents, end of period	Ф	127,230	Φ	151,455	

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# Non-cash investing and financing activities

For the six months ended June 30, 2011 and 2010

During the six months ended June 30, 2011 we contributed approximately \$37,000 to International Terminal Leasing ( ITL ) which is described in Note 3 of the Notes to Consolidated Financial Statements herein, including a non-cash investment of \$8,200 out of our total investment in ITL of approximately \$37,000 as of June 30, 2011. There were no significant non-cash investing and financing activities for the six months ended June 30, 2010.

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#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share amounts)

Notes to Consolidated Financial Statements
(1) Consolidated Financial Statements
Basis of Presentation
The Consolidated Balance Sheet as of June 30, 2011, the Consolidated Statements of Operations for the three and six months ended June 30, 2011 and 2010, and the Consolidated Statements of Cash Flows for the six months ended June 30, 2011 and 2010, have been prepared by Scientific Games Corporation and are unaudited. When used in these notes, the terms we, us, our and the Company refer to Scientific Games Corporation and all entities included in our consolidated financial statements unless otherwise specified or the context otherwise indicates. In the opinion of management, all adjustments necessary to present fairly our consolidated financial position as of June 30, 2011, the results of our operations for the three and six months ended June 30, 2011 and 2010 and our cash flows for the six months ended June 30, 2011 and 2010 have been made. Such adjustments are of a normal, recurring nature.
Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our 2010 Annual Report on Form 10-K. The results of operations for the three and six months ended June 30, 2011 are not necessarily indicative of the results of operations for the full year.
Significant Accounting Policies
We describe our significant accounting policies in Note 1 of the Notes to Consolidated Financial Statements in our 2010 Annual Report on Form 10-K. There have been no changes to our significant accounting policies during the period ended June 30, 2011 except as discussed below.

In September 2009, the Financial Accounting Standards Board (FASB) amended the Accounting Standards Codification (ASC) as summarized in Accounting Standards Update (ASU) 2009-14, Software (Topic 985): Certain Revenue Arrangements That Include Software Elements, and ASU 2009-13, Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements. As summarized in ASU 2009-14, ASC Topic

985 has been amended to remove from the scope of industry-specific revenue accounting guidance for software and software related transactions, tangible products containing software components and non-software components that function together to deliver the product s essential functionality. As summarized in ASU 2009-13, ASC Topic 605 has been amended: (1) to provide updated guidance on whether

multiple deliverables exist, how the deliverables in an arrangement should be separated, and the consideration allocated; (2) to require an entity to allocate revenue in an arrangement using estimated selling prices of deliverables if a vendor does not have vendor-specific objective evidence or third-party evidence of the selling price; and (3) to eliminate the use of the residual method and require an entity to allocate revenue using the relative selling price method. The accounting changes summarized in ASU 2009-14 and ASU 2009-13 are both effective for fiscal years beginning on or after June 15, 2010, with early adoption permitted. Adoption may either be on a prospective basis or by retrospective application.

We adopted these amendments to the ASC on January 1, 2011 on a prospective basis as applicable to our revenue generated from licensing branded properties that are coupled with a service component, where we also purchase and distribute prizes on behalf of lottery authorities. The impact of these accounting changes was not material to our consolidated financial statements for the three and six months ended June 30, 2011.

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Basic and Diluted Net Income (Loss) Per Share

The following represents a reconciliation of the numerator and denominator used in computing basic and diluted net income (loss) per share available to common stockholders for the three and six months ended June 30, 2011 and 2010:

	Three Months Ended June 30,					Six Months Ended June 30,			
		2011		2010		2011	2010		
Income (numerator)									
Net income (loss)	\$	7,019	\$	(4,343)	\$	87	\$	544	
Shares (denominator)									
Weighted-average basic									
common shares outstanding		92,069		93,552		91,978		93,771	
Effect of dilutive									
securities-stock rights		496				540		593	
Weighted-average diluted									
common shares outstanding		92,565		93,552		92,518		94,364	
Basic and diluted per share									
amounts									
Basic net income (loss) per									
share	\$	0.08	\$	(0.05)	\$	0.00	\$	0.01	
Diluted net income (loss) per									
share	\$	0.08	\$	(0.05)	\$	0.00	\$	0.01	

The weighted-average diluted common shares outstanding for the three and six months ended June 30, 2011 excludes the effect of approximately 7,967 and 7,690 weighted-average stock rights outstanding, respectively, because their effect would be anti-dilutive. For the three months ended June 30, 2010, there were no dilutive stock rights outstanding due to the net loss reported for the period. The weighted-average diluted common shares outstanding for the six months ended June 30, 2010 excludes the effect of approximately 6,408 weighted-average stock rights outstanding, because their effect would be anti-dilutive.

#### (2) Operating Segment Information

We operate in three segments: Printed Products Group; Lottery Systems Group; and Diversified Gaming Group. During the first quarter of 2011 we reviewed the allocation of overhead expenses to our reportable segments in light of the realignment of our management structure. Based on this review, we determined to no longer allocate certain overhead expenses to our reportable segments. This change, which was effective January 1, 2011, had no impact on the Company s consolidated balance sheets or its statements of operations, cash flows or changes in stockholders equity for any periods. Prior period segment information has been adjusted to reflect the change in segment reporting.

The following tables represent revenue, cost of revenue, depreciation, amortization, selling, general and administrative expenses and operating income for the three and six months ended June 30, 2011 and 2010, by reportable segments. Corporate expenses, including interest expense, other (income) expense and corporate depreciation and amortization, are not allocated to the reportable segments.

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Consolidated operating income

	Three Months Ended June 30, 2011									
		Printed Products Group		Lottery ystems Group		Diversified Gaming Group		Totals		
Revenue:		-	Ī	•		•				
Instant tickets	\$	130,419	\$		\$		\$	130,419		
Services				51,196		30,900		82,096		
Sales		2,087		5,634		12		7,733		
Total revenue	\$	132,506	\$	56,830	\$	30,912	\$	220,248		
Cost of instant tickets (1)	\$	72,133	\$		\$		\$	72,133		
Cost of services (1)				26,220		15,240		41,460		
Cost of sales (1)		1,238		4,123				5,361		
Selling, general and administrative expenses		13,112		5,524		3,636		22,272		
Depreciation and amortization		8,208		11,879		8,789		28,876		
Segment operating income	\$	37,815	\$	9,084	\$	3,247	\$	50,146		
Unallocated corporate costs								21,282		

	Three Months Ended June 30, 2010								
	Printed Products Group		Lottery Systems Group		Diversified Gaming Group			Totals	
Revenue:									
Instant tickets	\$	118,439	\$		\$		\$	118,439	
Services				53,517		47,493		101,010	
Sales		2,731		8,666		2,187		13,584	
Total revenue	\$	121,170	\$	62,183	\$	49,680	\$	233,033	
Cost of instant tickets (1)	\$	68,227	\$		\$		\$	68,227	
Cost of services (1)				25,637		29,534		55,171	
Cost of sales (1)		1,969		6,186		1,445		9,600	
Selling, general and administrative expenses		11,730		6,858		5,181		23,769	
Write-down of assets held for sale						5,874		5,874	
Depreciation and amortization		8,429		10,839		7,686		26,954	
Segment operating income	\$	30,815	\$	12,663	\$	(40)	\$	43,438	
Unallocated corporate costs								16,907	
Consolidated operating income							\$	26,531	

<sup>(1)</sup> Exclusive of depreciation and amortization.

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		D. t. c. 1	Six Months Ended June 30, 2011					
	Printed Products Group		S	Lottery Systems Group		Diversified Gaming Group		Totals
Revenue:								
Instant tickets	\$	244,279	\$		\$		\$	244,279
Services				100,412		55,431		155,843
Sales		3,857		12,807		118		16,782
Total revenue	\$	248,136	\$	113,219	\$	55,549	\$	416,904
Cost of instant tickets (1)	\$	139,366	\$		\$		\$	139,366
Cost of services (1)				52,188		28,194		80,382
Cost of sales (1)		2,244		8,772		35		11,051
Selling, general and administrative expenses		23,492		9,796		6,562		39,850
Depreciation and amortization		16,568		23,246		19,837		59,651
Segment operating income	\$	66,466	\$	19,217	\$	921	\$	86,604
Unallocated corporate costs								43,387
Consolidated operating income							\$	43,217

Six Months Ended June 30, 2010								
lucts		•	Diversified Gaming Group		To	otals		
227,538	\$		\$		\$	227,538		
		101,704		93,010		194,714		
5,601		18,377		3,142		27,120		
233,139	\$	120,081	\$	96,152	\$	449,372		
132,144	\$		\$		\$	132,144		
		52,310		57,303		109,613		
3,977		13,645		2,244		19,866		
21,970		12,239		11,554		45,763		
				5,874		5,874		
16,966		21,653		15,867		54,486		
58,082	\$	20,234	\$	3,310	\$	81,626		
						33,592		
					\$	48,034		
	5,601 233,139 132,144 3,977 21,970 16,966	227,538 \$ 5,601 233,139 \$ 132,144 \$ 3,977 21,970 16,966	Lottery   Systems Group	Lottery   Diversity   Systems Group   Systems Group   Gaming Ga	Acted Jucks Purp         Lottery Systems Group         Diversified Gaming Group           227,538         \$           101,704         93,010           5,601         18,377         3,142           233,139         \$ 120,081         \$ 96,152           132,144         \$         \$           52,310         57,303           3,977         13,645         2,244           21,970         12,239         11,554           5,874         16,966         21,653         15,867	Lottery   Diversified   Gaming Group   To		

<sup>(1)</sup> Exclusive of depreciation and amortization.

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The following table provides a reconciliation of segment operating income to consolidated income before income taxes for each period:

	Three Mon June	 nded	Six Months Ended June 30,				
	2011	2010	2011		2010		
Reported segment operating							
income	\$ 50,146	\$ 43,438 \$	86,604	\$	81,626		
Unallocated corporate costs	(21,282)	(16,907)	(43,387)		(33,592)		
Consolidated operating income	28,864	26,531	43,217		48,034		
Interest expense	(26,409)	(24,845)	(52,864)		(49,559)		
Earnings from equity							
investments	9,224	13,631	18,574		29,443		
Other income (expense), net	876	(6,584)	1,870		(12,566)		
Income before income taxes	\$ 12,555	\$ 8,733 \$	10,797	\$	15,352		

In evaluating financial performance, we focus on operating income as a segment s measure of profit or loss. Operating income is income before interest income, interest expense, earnings from equity investments, unallocated corporate expenses and income taxes. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies (see Note 1 of the Notes to Consolidated Financial Statements in our 2010 Annual Report on Form 10-K).

#### (3) Equity Method Investments

Lotterie Nazionali S.r.l. / Consorzio Lotterie Nazionali

We are a 20% equity owner in Lotterie Nazionali S.r.l. (LNS), a joint venture comprised principally of us, Lottomatica Group S.p.A. ( Lottomatica ) and Arianna 2001, a company owned by the Federation of Italian Tobacconists, that was awarded the concession from the Italian Monopoli di Stato to be the exclusive operator of the Italian Gratta e Vinci instant ticket lottery beginning on October 1, 2010. The concession has an initial term of nine years (subject to a performance evaluation during the fifth year) and could be extended by the Monopoli di Stato for an additional nine years. LNS succeeded Consorzio Lotterie Nazionali ( CLN ), a consortium comprised of essentially the same group that owns LNS, as holder of the concession. Under the new concession, we are the primary supplier of instant lottery tickets for the joint venture, as we were under the prior concession. CLN, which had held the concession since 2004, is being wound up and the bulk of its assets have been transferred to LNS. LNS paid 800,000 in upfront fees under the terms of the new concession. We paid our pro rata share of these fees in 2010 ( 160,000). The upfront fees associated with the new concession are amortized by LNS (anticipated to be approximately 89,000 each year of the new concession on a pre-tax basis), which reduces our earnings from our equity investment in LNS. Our share of the amortization is expected to be approximately 18,000 each year on a pre-tax basis. In light of the corporate structure of LNS, we record our earnings from our equity investment in LNS on an after-tax basis under applicable accounting rules, which impacts the comparability of our results of operations associated with LNS with our results of operations associated with CLN, since we recorded earnings from our equity investment in CLN on a pre-tax basis. Subject to applicable limitations, we are entitled to receive from LNS annual cash dividends as well as periodic return of capital payments over the life of the concession. In April 2011, we received a dividend of \$22,012 from CLN. In May 2011, we received \$10,504 from LNS comprised of a dividend of \$4,238 and a return of capital payment of \$6,266.

Northstar Lottery Group, LLC

We are a 20% equity owner in Northstar Lottery Group, LLC ( Northstar ), a joint venture with GTECH Corporation, a subsidiary of Lottomatica, that was formed to bid for the agreement to be the private manager for the Illinois lottery for a ten-year term. Northstar was selected as the private manager following a competitive procurement and entered into a private management agreement with the State of Illinois on January 18, 2011 (the PMA). As the private manager, Northstar will, subject to the oversight of the Illinois lottery, manage the day-to-day operations of the lottery including lottery game development and portfolio management, retailer recruitment and training, supply of goods and services and overall marketing strategy. Under the terms of the PMA, Northstar is entitled to receive annual incentive compensation payments to the extent it is successful in increasing the lottery s net income above specified target levels, subject to a cap of 5% of the applicable year s net income. Northstar will be responsible for payments to the State to the extent such targets are not achieved, subject to a similar cap. Northstar is expected to be reimbursed on a monthly basis for most of its operating expenses under the PMA. Under our agreement with Northstar, we will be responsible for the design, development, manufacturing, warehousing and distribution of instant lottery tickets and will be compensated based on a percentage of retail sales.

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On January 26, 2011, the Appellate Court of Illinois upheld a constitutional challenge to the revenue statute that, among other things, amended the lottery law to facilitate the PMA on grounds that the statute impermissibly addressed more than one subject. On July 11, 2011, the Illinois Supreme Court reversed the Appellate Court decision and upheld the revenue statute. Operations under the PMA commenced on July 1, 2011. We contributed \$10,000 to Northstar in March 2011 and additional \$2,000 in July 2011. We account for our interest in Northstar under the equity method of accounting.

International Terminal Leasing

As contemplated by our strategic agreements with Video B Holdings Limited (Video B), a subsidiary of Playtech Limited, relating to our license of Video B is back-end technology platform for our gaming machines, we formed ITL with Video B in the first quarter of 2011. The purpose of ITL is to acquire gaming terminals using funds contributed to the capital of ITL by each partner. The gaming terminals, which will employ Video B is software, will be leased to whichever Company subsidiary is to provide the terminals to third-party customers. We account for our interest in ITL under the equity method of accounting. The equity interest of each partner is expected to vary based on the respective capital contributions from the partners; however, each partner has joint control regarding operating decisions of ITL. Intra-entity profits and losses will be eliminated as necessary. As of June 30, 2011 our investment in ITL was \$37,002 which is included in Other Assets and Investments. The impact of ITL on our Consolidated Statements of Operations for the three or six months ended June 30, 2011 was not material.

Sportech Plc

Upon the closing of the sale of our racing and venue management businesses (the Racing Business ) to Sportech Plc (Sportech ) on October 5, 2010, we received an equity interest in Sportech of approximately 20% of the shares then outstanding. Sportech operates football pools and associated games through various distribution channels including direct mail and telephone, agent-based collection and via the Internet. Sportech also operates a portfolio of online casino, poker, bingo and fixed-odds games through its e-Gaming division. Our interest in Sportech is accounted for under the equity method of accounting. We record our equity interest in Sportech on a 90-day lag as allowed under Accounting Standards Codification 323, *Investments Equity Method and Joint Ventures*.

Shandong Inspur Scientific Games Technology, Ltd.

On April 16, 2007, we invested approximately \$750 to establish Shandong Inspur Scientific Games Technology, Ltd. (SIST). On February 1, 2011, we sold our interest in SIST resulting in a gain of \$397.

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#### (4) Comprehensive Income (Loss)

The following presents a reconciliation of net income (loss) to comprehensive income (loss) for the three and six months ended June 30, 2011 and 2010:

	Three Mon June	 ıded	Six Months Ended June 30,			
	2011	2010	2011	2010		
Net income (loss)	\$ 7,019	\$ (4,343) \$	87	\$	544	
Other comprehensive income (loss):						
Foreign currency translation (loss)						
gain	13,342	(34,384)	47,962		(63,248)	
Gain on derivative financial						
instruments (1)	462	321	912		287	
Total other comprehensive income						
(loss)	13,804	(34,063)	48,874		(62,961)	
Comprehensive income (loss)	\$ 20,823	\$ (38,406) \$	48,961	\$	(62,417)	

<sup>(1)</sup> For the three and six months ending June 30, 2011, the change is net of income taxes of approximately \$308 and \$608, respectively. For the three and six months ending June 30, 2010, the change is net of income taxes of approximately \$217 and \$194, respectively.

#### (5) Inventories

Inventories consist of the following:

	_	ne 30, 011	December 31, 2010
Parts and work-in-process	\$	25,646	33,224
Finished goods		43,583	45,520
	\$	69,229	68,744

Parts and work-in-process includes costs for equipment expected to be sold. Costs incurred for equipment associated with specific lottery and gaming contracts not yet placed in service are classified as construction in progress in property and equipment and are not depreciated.

#### (6) Long-Term Debt

Credit Agreement

The Company and its wholly owned subsidiary, Scientific Games International, Inc. (SGI), entered into a credit agreement, dated as of June 9, 2008 and amended and restated as of February 12, 2010 (as amended from time to time, the Credit Agreement), among SGI, the Company, the several lenders from time to time party thereto and JPMorgan Chase Bank, N.A., as administrative agent. The Credit Agreement provides for a \$250,000 senior secured revolving credit facility and senior secured term loan credit facilities under which \$566,409 of borrowings are outstanding as of June 30, 2011. The Credit Agreement is scheduled to mature on June 9, 2013.

On March 11, 2011, the Company and SGI entered into an amendment (the Amendment ) to the Credit Agreement. Under the Amendment, from and after December 31, 2010, consolidated EBITDA (as such term is defined in the Credit Agreement) will generally include the Company s share of the earnings of the Company s joint venture that holds the Italian instant ticket concession, whether or not such earnings have been distributed to the Company, before interest expense (other than interest expense in respect of debt of such joint venture if such debt exceeds \$25,000), income tax expense and depreciation and amortization expense, provided that the amount of consolidated EBITDA attributable to the Company s interest in such joint venture that would not have otherwise been permitted to be included in consolidated EBITDA prior to giving effect to the Amendment will be capped at \$25,000 in any period of four consecutive quarters (or \$30,000 in the case of any such period ending on or prior to June 30, 2012). Prior to giving effect to the Amendment, consolidated EBITDA generally included only the Company s share of the earnings of such joint venture that was distributed to the Company. In addition, under the terms of the Amendment, any cash compensation expense incurred but not paid in a particular period will be added back for purposes of determining consolidated EBITDA so long as no cash payment in respect thereof is required prior to the scheduled maturity of the borrowings under the Credit Agreement. Consolidated EBITDA is relevant

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for determining whether the Company is in compliance with the financial ratios required to be maintained under the terms of the Credit Agreement.

The Amendment also provides that up to \$100,000 of unrestricted cash and cash equivalents of the Company and its subsidiaries in excess of \$15,000 will be netted against consolidated total debt for purposes of determining the Company s consolidated leverage ratio and consolidated senior debt ratio (as such terms are defined in the Credit Agreement) as of any date from and after December 31, 2010.

A summary of the terms of the Credit Agreement, including the financial ratios that the Company is required to maintain under the terms of the Credit Agreement (which ratios were not adjusted by the Amendment), is included in Note 8 of the Notes to Consolidated Financial Statements in our 2010 Annual Report on Form 10-K. For more information regarding the Amendment, see our Current Report on Form 8-K filed with the SEC on March 14, 2011.

As of June 30, 2011, we had approximately \$196,604 available for additional borrowing or letter of credit issuances under our revolving credit facility. There were no borrowings and \$53,396 in outstanding letters of credit under our revolving credit facility as of June 30, 2011. Our ability to borrow under the Credit Agreement will depend on us remaining in compliance with the covenants contained in the Credit Agreement.

We were in compliance with our covenants under the Credit Agreement as of June 30, 2011.

Outstanding Debt and Capital Leases

As of June 30, 2011, we had total debt outstanding of \$1,390,814 including \$566,409 outstanding under our term loan facilities under the Credit Agreement, \$345,365 in aggregate principal amount of SGI s 9.25% senior subordinated notes due 2019 (the 2019 Notes ), \$200,000 in aggregate principal amount of SGI s 7.875% senior subordinated notes due 2016 (the 2016 Notes ), \$250,000 in aggregate principal amount of the Company s 8.125% senior subordinated notes due 2018 (the 2018 Notes ), and loans denominated in Chinese Renminbi Yuan ( RMB ) totaling RMB178,500 of which RMB116,000 matures in December 2012 and RMB62,500 matures in January 2013.

On May 6, 2011, we paid the remaining £628 aggregate principal amount outstanding of the promissory notes we issued to defer a portion of the earn-out payable in connection with our acquisition of The Global Draw Limited ( Global Draw ) in 2006.

#### (7) Derivative Financial Instruments

Effective October 17, 2008, SGI entered into a three-year interest rate swap agreement (the Hedge ) with JPMorgan. Under the Hedge, which is designated as a cash flow hedge, SGI pays interest on a \$100,000 notional amount of debt at a fixed rate of 3.49% and receives interest on a \$100,000 notional amount of debt at the prevailing three-month LIBOR rate. The objective of the Hedge is to eliminate the variability of cash

flows attributable to the LIBOR component of interest expense paid on \$100,000 of our variable-rate debt. As of June 30, 2011, the Hedge was measured at a fair value of \$968 using Level 2 valuation techniques of the fair value hierarchy and included in accrued liabilities on the Consolidated Balance Sheet.

Hedge effectiveness is measured quarterly on a retrospective basis using the cumulative dollar-offset approach in which the cumulative changes in the cash flows of the actual swap are compared to the cumulative changes in the cash flows of the hypothetical swap. The effective portion of the Hedge is recorded in other comprehensive income (loss) and the ineffective portion of the Hedge, if any, is recorded in the Consolidated Statements of Operations. During the three and six months ended June 30, 2011, we recorded a gain of approximately \$462 and \$912, respectively, in other comprehensive income (loss). During the three and six months ended June 30, 2010, we recorded a gain of approximately \$321 and \$287, respectively, in other comprehensive income (loss). There was no ineffective portion of the Hedge recorded in the Consolidated Statements of Operations in either period. Amounts recorded in other comprehensive income (loss) that were deferred on the effective hedged forecasted transactions are reclassified to earnings when the interest expense related to the hedged item affects earnings.

#### (8) Goodwill and Intangible Assets

The following disclosure presents certain information regarding our intangible assets as of June 30, 2011 and December 31, 2010. Amortizable intangible assets are amortized over their estimated useful lives with no estimated residual values.

	Gross Carryi	ng	Accumulated		
Intangible Assets	Amount		Amortization	Net Bala	nce
Balance as of June 30, 2011					
Amortizable intangible assets:					
Patents	\$ 13	2,394 \$	4,809	\$	7,585
Customer lists	2	9,903	19,573		10,330
Licenses	7	7,123	52,427		24,696
Intellectual property	1	8,273	18,217		56
Lottery contracts		1,500	1,144		356
	139	9,193	96,170		43,023
Non-amortizable intangible assets:					
Trade name	3	7,754	2,118		35,636
Total intangible assets	\$ 17	6,947 \$	98,288	\$	78,659
Balance as of December 31, 2010					
Amortizable intangible assets:					
Patents	\$ 1:	2,106 \$	4,321	\$	7,785
Customer lists	30	0,083	19,009		11,074
Licenses	6	2,124	46,381		15,743
Intellectual property	1	7,833	17,719		114
Lottery contracts		1,500	1,093		407
	12:	3,646	88,523		35,123
Non-amortizable intangible assets:					
Trade name	3'	7,608	2,118		35,490
Total intangible assets	\$ 16	1,254 \$	90,641	\$	70,613

The aggregate intangible amortization expense for the three and six months ended June 30, 2011 was approximately \$3,700 and \$7,500, respectively. The aggregate intangible amortization expense for the three and six months ended June 30, 2010 was approximately \$3,300 and \$7,500, respectively.

The table below reconciles the change in the carrying amount of goodwill, by reporting segment, for the period from December 31, 2010 to June 30, 2011. In the six months ended June 30, 2011, we recorded an increase in goodwill of approximately \$17,000 as a result of foreign currency translation.

Goodwill	Printed Products Group	Lottery Systems Group	Diversified Gaming Group	Totals
Balance as of December 31, 2010	\$ 335,481	186,944	241,490	763,915
Adjustments	2,614	7,355	7,043	17,012
Balance as of June 30, 2011	\$ 338,095	194,299	248,533	780,927

#### (9) Pension and Other Post-Retirement Plans

We have defined benefit pension plans for our U.K.-based union employees and certain Canadian-based employees (the U.K. Plan and the Canadian Plan, respectively). Retirement benefits under the U.K. Plan are based on an employee s average compensation over the two years preceding retirement. Retirement benefits under the Canadian Plan are generally based on the number of years of credited service. Our policy is to fund the minimum contribution permissible by the respective tax authorities.

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The following table sets forth the combined amount of net periodic benefit cost recognized for the three and six months ended June 30, 2011 and 2010:

	Three Mon June		ıded	Six Montl June	led		
	2011 2010				2011		2010
Components of net periodic							
pension benefit cost:							
Service cost	\$ 462	\$	471	\$	923	\$	943
Interest cost	1,173		1,237		2,347		2,473
Expected return on plan assets	(1,162)		(1,226)		(2,324)		(2,451)
Amortization of actuarial gains	95		140		189		280
Amortization of prior service costs	(3)		11		(5)		22
Net periodic cost	\$ 565	\$	633	\$	1,130	\$	1,267

We have a 401(k) plan for U.S.-based employees who are not covered by a collective bargaining agreement. We contribute 37.5 cents on the dollar for the first 6% of participant contributions for a match of up to 2.25% of eligible compensation.

#### (10) Income Taxes

The effective tax rates of 44.1% and 99.2%, respectively, for the three and six months ended June 30, 2011 were determined using an estimated annual effective tax rate and after considering any discrete items for such periods. Due to a valuation allowance against our U.S. deferred tax assets, the effective tax rate for the three and six months ended June 30, 2011 does not include the benefit of the current year forecasted U.S. tax loss. Income tax expense for the three and six months ended June 30, 2011 is primarily due to income tax expense in foreign jurisdictions.

The effective tax rates of 149.7% and 96.5%, respectively, for the three and six months ended June 30, 2010 were determined using an estimated annual effective tax rate and after considering any discrete items for such periods. The effective tax rate for the three and six months ended June 30, 2010 includes the impact of a valuation allowance against certain U.S. state deferred tax assets.

In 2010, we established a valuation allowance of \$149,583 against the U.S. deferred tax assets that, in the judgment of management, are more likely than not to expire before they can be utilized. In assessing the recoverability of our deferred tax assets, we analyzed all evidence, both positive and negative. We considered, among other things, our deferred tax liabilities, our historical earnings and losses, projections of future income, and tax-planning strategies available to us. We have not changed our assessment regarding the recoverability of our U.S. deferred tax assets for the three and six months ended June 30, 2011.

#### (11) Stockholders Equity

The following demonstrates the change in the number of shares of Class A common stock outstanding during the six months ended June 30, 2011 and during the fiscal year ended December 31, 2010:

	Six Months Ended June 30, 2011	Twelve Months Ended December 31, 2010
Shares outstanding as of beginning of period	91,725	93,883
Shares issued as part of equity-based compensation plans and the Employee Stock		
Purchase Plan ( ESPP ), net of RSUs surrendered	389	461
Shares repurchased into treasury stock		(2,619)
Shares outstanding as of end of period	92,114	91,725

#### (12) Stock-Based Compensation

We offer stock-based compensation through the use of stock options and restricted stock units ( RSUs ). We grant stock options to employees and directors under our equity-based compensation plans with exercise prices that are not less than the fair

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market value of our common stock at the date of grant. The terms of the stock option and RSU awards, including the vesting schedule of such awards, are determined at our discretion subject to the terms of the applicable equity-based compensation plan. Options granted over the last several years have generally been exercisable in four or five equal installments beginning on the first anniversary of the date of grant with a maximum term of ten years. RSUs typically vest in four or five equal installments beginning on the first anniversary of the date of grant or when certain performance measures are met. There are 13,500 shares of common stock authorized for awards under our 2003 Incentive Compensation Plan (the Plan) plus available shares from a preexisting equity-based compensation plan, which plans were approved by our stockholders. We also have outstanding stock options granted as part of inducement stock option awards that are not approved by stockholders prior to being granted. We record compensation cost for all stock options and RSUs based on the fair value at the grant date.

The Company may grant certain awards that are contingent upon the Company achieving certain performance targets. Upon determining the performance target is probable, the fair value of the award is recognized over the service period. Certain equity awards may be settled in cash or shares. The fair value of these awards is measured each reporting period and recorded as a liability and corresponding compensation expense. As the fair value changes each reporting period, the corresponding liability and compensation expense are adjusted, such that the liability and cumulative compensation expense equal the total fair value of the obligation upon the reporting date.

In connection with A. Lorne Weil becoming Chief Executive Officer, the Company entered into an amendment to his employment agreement effective December 2, 2010. Pursuant to the amendment, the Company awarded to Mr. Weil sign-on equity awards consisting of 1,000 stock options with an exercise price of \$9.00 per share (representing an approximately 12% premium to the market value of our common stock on the date of grant) and a ten-year term and 1,000 RSUs, which awards have a four-year vesting schedule, with 25% scheduled to vest on December 31, 2011 and on each of the next three anniversaries of such date (such options and RSUs, the time-vesting equity awards). Mr. Weil was also awarded additional performance-conditioned awards consisting of 1,000 stock options with an exercise price of \$8.06 per share (representing the market value of our common stock on the date of grant) and 1,000 RSUs, which awards have a five-year vesting schedule, with 20% of such options and RSUs scheduled to vest each year if specified performance targets are met (subject to certain carryover vesting provisions as described in the employment agreement amendment) (such performance-conditioned stock options and RSUs, the performance-conditioned equity awards).

The performance-conditioned stock options will expire, and the performance-conditioned RSUs will be forfeited, on March 15, 2016 to the extent that such awards remain unvested on such date. Any performance-conditioned stock options that have vested by March 15, 2016 will expire ten years from the date of grant. Delivery of shares in respect of vested performance-vesting RSUs will occur on March 15, 2016, provided that such RSUs will be forfeited to the extent that sufficient shares are not available under the Plan for such delivery. The performance-vesting stock options will not be exercisable to the extent that sufficient shares are not available under the Plan for the delivery of the shares issuable upon such exercise. In addition, to the extent that sufficient shares are not available under the Plan for the delivery of the shares underlying the 500 time-vesting RSUs that are scheduled to vest on December 31, 2013 and December 31, 2014 or the delivery of the shares issuable upon the exercise of 200 of the time-vesting stock options that are scheduled to become exercisable on December 31, 2014, the Company will settle such delivery in cash. See the Company s Current Report on Form 8-K filed with the SEC on December 3, 2010 for additional information regarding these sign-on equity awards, including information regarding the performance targets with respect to the performance-conditioned equity awards.

In January 2011, the Company awarded an aggregate of 475 equity awards to certain officers consisting of approximately 113 performance-conditioned stock options, approximately 113 time-vesting stock options (with an exercise price of \$10.02 per share and a ten-year term) and 250 time-vesting stock options (with an exercise price of \$9.98 per share and a ten-year term), which options will not be exercisable to the extent that sufficient shares are not available under the Plan for the delivery of the shares issuable upon such exercise.

The equity awards that will be forfeited or not exercisable and the equity awards that will be settled in cash, as the case may be, to the extent that sufficient shares are not available under the Plan at the time of delivery of the underlying shares, are not deemed to be granted for accounting purposes as stock-based equity awards (and are not reflected as granted in 2011 or 2010, as the case may be, or outstanding as of June 30, 2011 or December 31, 2010 in the tables below). Excluding the awards described in the preceding sentence, we had approximately 972 and 2,119 shares available for grants of equity awards under our equity-based compensation plans (excluding 480 and 514 shares available under our employee stock purchase plan) as of June 30, 2011 and December 31, 2010, respectively.

On July 19, 2011, we commenced a stockholder-approved exchange offer to allow eligible employees and directors the opportunity to exchange all (but not less than all) of their outstanding stock options with an exercise price greater than \$11.99 that were granted before July 19, 2010, whether vested or unvested, for a lesser number of new RSUs. The exchange ratios were established in order to comply with the terms of the option exchange approved by our stockholders and so that we are unlikely to incur accounting expense as a result of the option exchange. The exchange offer is currently set to expire on August 15, 2011. New RSUs granted in the exchange offer will be scheduled to vest on the later of the first anniversary of the acceptance date of exchange offer

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and the date on which the corresponding option would have vested. Eligible options granted under the Plan that are surrendered and accepted by us for exchange will be returned to the pool of available shares under the Plan.

Stock Options

A summary of the changes in stock options outstanding under our equity-based compensation plans during the six months ended June 30, 2011 is presented below:

	Number of Options	Weighted Average Remaining Contract Term (Years)	Weighted Average Exercise Price Per Share	Aggregate Intrinsic Value
Options outstanding as of				
December 31, 2010	6,751	6.0	\$ 20.72	\$ 1,814
Granted	754			
Exercised	(2)			15
Cancelled	(307)			
Options outstanding as of				
March 31, 2011	7,196	6.4	19.42	654
Granted	20			
Exercised	(2)			11
Cancelled	(51)			
Options outstanding as of				
June 30, 2011	7,163	6.1	19.41	3,288
Options exercisable as of				
June 30, 2011	4,444	4.5	\$ 23.36	\$ 1,132

The weighted-average grant date fair value of options granted during the three months ended June 30, 2011 and March 31, 2011 was \$4.61 and \$4.62, respectively. For the three and six months ended June 30, 2011, we recognized stock-based compensation expense of approximately \$1,700 and \$3,400, respectively, related to the vesting of stock options and the related tax benefit of approximately \$630 and \$1,260, respectively. For the three and six months ended June 30, 2010, we recognized stock-based compensation expense of approximately \$2,100 and \$4,000, respectively, related to the vesting of stock options and the related tax benefit of approximately \$700 and \$1,300, respectively.

As of June 30, 2011, we had unearned compensation of approximately \$13,900 relating to stock option awards that will be amortized over a weighted-average period of approximately two years.

Restricted Stock Units

A summary of the changes in RSUs outstanding under our equity-based compensation plans during the six months ended June 30, 2011 is presented below:

	Number of Restricted Shares	Weighted Average Grant Date Fair Value Per Share
Non-vested units as of December 31, 2010	2,440	\$ 15.13
Granted	917	8.92
Vested	(482)	18.43
Cancelled	(16)	15.52
Non-vested units as of March 31, 2011	2,859	\$ 12.58
Granted	32	9.47
Vested	(44)	25.31
Cancelled	(26)	13.66
Non-vested units as of June 30, 2011	2,821	\$ 12.34

For the three and six months ended June 30, 2011, we recognized stock-based compensation expense of approximately \$3,300 and \$6,200 related to the vesting of RSUs and the related tax benefit of approximately \$1,240 and \$2,240, respectively. For the three and six months ended June 30, 2010, we recognized equity-based compensation expense of approximately \$3,300 and \$8,500, respectively, related to the vesting of RSUs and the related tax benefit of approximately \$1,300 and \$3,300, respectively.

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As of June 30, 2011, we had unearned compensation of approximately \$32,300 relating to RSUs that will be amortized over a weighted-average period of approximately two years.

#### (13) Financial Information for Guarantor Subsidiaries and Non-Guarantor Subsidiaries

We conduct substantially all of our business through our domestic and foreign subsidiaries. SGI s obligations under the Credit Agreement, the 2016 Notes and the 2019 Notes are fully and unconditionally and jointly and severally guaranteed by Scientific Games Corporation (the Parent Company) and our 100%-owned domestic subsidiaries other than SGI (the Guarantor Subsidiaries). Our 2018 Notes, which were issued by the Parent Company, are fully and unconditionally and jointly and severally guaranteed by our 100% owned domestic subsidiaries, including SGI.

Presented below is condensed consolidating financial information for (i) the Parent Company, (ii) SGI, (iii) the Guarantor Subsidiaries and (iv) our 100%-owned foreign subsidiaries and our non-100%-owned domestic and foreign subsidiaries (collectively, the Non-Guarantor Subsidiaries ) as of June 30, 2011 and December 31, 2010 and for the three and six months ended June 30, 2011 and 2010. The condensed consolidating financial information has been presented to show the nature of assets held, results of operations and cash flows of the Parent Company, SGI, the Guarantor Subsidiaries and the Non-Guarantor Subsidiaries assuming the guarantee structures of our obligations as disclosed in Note 8 of the Notes to Consolidated Financial Statements in our 2010 Annual Report on Form 10-K for all periods presented. The condensed consolidating financial information has also been recast for all periods presented to reflect entities included in the sale of the Racing Business as non-guarantors.

The condensed consolidating financial information reflects the investments of the Parent Company in the Guarantor and Non-Guarantor Subsidiaries using the equity method of accounting. Corporate interest and administrative expenses have not been allocated to the subsidiaries.

# SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET

# As of June 30, 2011

	Pare	ent Company	SGI		Guarantor Subsidiaries	Non-Guarantor Subsidiaries		Eliminating Entries	Consolidated
Assets		• •							
Cash and cash									
equivalents	\$	30,903	\$ 137	\$		\$	103,394	\$ (7,178) \$	127,256
Accounts receivable, net			51,295		41,924		73,552		166,771
Inventories			26,375		14,388		28,466		69,229
Other current assets		14,382	3,337		6,466		28,438		52,623
Property and equipment,									
net		2,617	167,434		37,003		229,630		436,684
Investment in									
subsidiaries		606,561	706,241				856,910	(2,169,712)	
Goodwill			273,656		78,618		428,653		780,927
Intangible assets			41,655		28,838		8,166		78,659
Intercompany balances		136,895			202,139			(339,034)	
Other assets		17,836	77,161		10,892		402,754	(6,101)	502,542
Total assets	\$	809,194	\$ 1,347,291	\$	420,268	\$	2,159,963	\$ (2,522,025) \$	2,214,691
Liabilities and									
stockholders equity									
Current installments of									
long-term debt	\$		\$ 6,280	\$		\$	3,199	\$ \$	. ,
Other current liabilities		39,800	46,479		29,428		81,604	(7,179)	190,132
Long-term debt,									
excluding current									
installments		250,000	1,105,494				25,841		1,381,335
Other non-current									
liabilities		10,369	40,287		15,751		58,313		124,720
Intercompany balances			37,668				301,367	(339,035)	
Stockholders equity		509,025	111,083		375,089		1,689,639	(2,175,811)	509,025
Total liabilities and		000.45		_	1000	_		(2 F22 02 =: +	
stockholders equity	\$	809,194	\$ 1,347,291	\$	420,268	\$	2,159,963	\$ (2,522,025) \$	2,214,691

# SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING BALANCE SHEET

# As of December 31, 2010

	Parar	nt Company	ny SGI			Guarantor Subsidiaries		Non-Guarantor Subsidiaries	Eliminating Entries		Consolidated
Assets	1 arcı	it Company		501		Subsidiaries		Subsidiaries		Littles	Consonuateu
Cash and cash											
equivalents	\$	62,639	\$	150	\$		\$	62,770	\$	(1,278) \$	124,281
Accounts receivable, net				72,830		45,541		59,808			178,179
Inventories				29,416		16,210		23,118			68,744
Other current assets		14,997		2,783		4,564		20,117			42,461
Property and equipment,											
net		1,730		150,130		43,859		254,862			450,581
Investment in											
subsidiaries		510,260		670,471				386,690		(1,567,421)	
Goodwill				273,656		78,843		411,416			763,915
Intangible assets				42,170		20,481		7,962			70,613
Intercompany balances		133,483				164,982				(298,465)	
Other assets		18,457		98,933		6,046		335,429		(6,101)	452,764
Total assets	\$	741,566	\$	1,340,539	\$	380,526	\$	1,562,172	\$	(1,873,265) \$	2,151,538
Liabilities and											
stockholders equity											
Current installments of	ф		Φ.	< <b>2</b> 00	Φ.		Φ.	2.151	Φ.	Φ.	0.421
long-term debt	\$	20.262	\$	6,280	\$	22 (01	\$	2,151	\$	\$	8,431
Other current liabilities		29,363		48,074		32,601		78,817		(1,288)	187,567
Long-term debt,											
excluding current		250,000		1 110 572				27.696			1 200 250
installments		250,000		1,110,573				27,686			1,388,259
Other non-current		0.545		42 100		0 1 4 1		52.740			114.602
liabilities		9,545		43,188		8,141		53,749		(200, 470)	114,623
Intercompany balances		450 659		27,292		220.794		271,186		(298,478)	450 650
Stockholders equity Total liabilities and		452,658		105,132		339,784		1,128,583		(1,573,499)	452,658
	¢	741,566	¢	1,340,539	Ф	380,526	Ф	1,562,172	¢	(1,873,265) \$	2,151,538
stockholders equity	\$	741,300	Ф	1,340,339	\$	380,326	Ф	1,302,172	Ф	(1,8/3,203) \$	2,131,338

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#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME

#### Three Months Ended June 30, 2011

	Parent Company	SGI	SGI		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminating Entries		Consolidated	
Revenue	\$	\$ 99,0	)42	\$	16,278		\$ 105,357	\$	(429)	\$	220,248	
Cost of instant ticket												
revenue, cost of services												
and cost of sales (1)		29,	506		36,854		53,988		(1,394)		118,954	
Selling, general and												
administrative expenses	14,891	12,	199		2,517		15,247		(1,428)		43,426	
Depreciation and												
amortization	128	7,:	548		4,664		16,664				29,004	
Operating income (loss)	(15,019)	49,	789		(27,757)	)	19,458		2,393		28,864	
Interest expense	5,357	20,	524				427		1		26,409	
Other (income) expense	(998)	48,	120		(50,615)	)	(9,299)		2,392		(10,100)	
Income (loss) before equity in income of subsidiaries, and income												
taxes	(19,378)	(19,	255)		22,858		28,330				12,555	
Equity in income (loss)												
of subsidiaries	30,019	22,	752						(52,771)			
Income tax expense	3,622		(4)		8		1,910				5,536	
Net income	\$ 7,019	\$ 3,	501	\$	22,850		\$ 26,420	\$	(52,771)	\$	7,019	

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

#### SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME

# Three Months Ended June 30, 2010

Parent Company	SGI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminating Entries	Consolidated	
\$	99,750	\$ 10,919	\$ 122,733	\$ (369)	\$ 233,033	
	31,160	34,800	67,414	(376)	132,998	
11,917	15,352	2,078	11,196	9	40,552	
			5,874		5,874	
124	8,270	4,573	14,111		27,078	
(12,041)	44,968	(30,532)	24,138	(2)	26,531	
3,270	20,449		1,126		24,845	
	Company \$ \$ 11,917	Company SGI  \$ 99,750  31,160  11,917 15,352  124 8,270 (12,041) 44,968	Company         SGI         Subsidiaries           \$ 99,750         \$ 10,919           31,160         34,800           11,917         15,352         2,078           124         8,270         4,573           (12,041)         44,968         (30,532)	Company         SGI         Subsidiaries         Subsidiaries           \$ 99,750         \$ 10,919         \$ 122,733           31,160         34,800         67,414           11,917         15,352         2,078         11,196           5,874         5,874           124         8,270         4,573         14,111           (12,041)         44,968         (30,532)         24,138	Company         SGI         Subsidiaries         Subsidiaries         Entries           \$ 99,750         \$ 10,919         \$ 122,733         \$ (369)           31,160         34,800         67,414         (376)           11,917         15,352         2,078         11,196         9           5,874         5,874           124         8,270         4,573         14,111         (12,041)         44,968         (30,532)         24,138         (2)	

Other (income) expense	9,700	41,269	(54,020)	(3,994)	(2)	(7,047)
Income (loss) before						
equity in income of						
subsidiaries, and income						
taxes	(25,011)	(16,750)	23,488	27,006		8,733
Equity in income (loss)						
of subsidiaries	30,662	19,835			(50,497)	
Income tax expense	9,994	21	10	3,051		13,076
Net income	\$ (4,343) \$	3,064 \$	23,478 \$	23,955 \$	(50,497) \$	(4,343)

<sup>(1)</sup> Exclusive of depreciation and amortization.

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#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME

#### Six Months Ended June 30, 2011

	Parent ompany	SGI		Guarantor Subsidiaries	Non-Guarantor Subsidiaries		Eliminating Entries		Consolidated
Revenue	\$	\$ 197,09	9 \$	25,798	\$ 19	4,730	\$	(723)	\$ 416,904
Cost of instant ticket									
revenue, cost of services									
and cost of sales (1)		61,79	9	69,025	10	1,657		(1,682)	230,799
Selling, general and									
administrative expenses	30,456	24,65	5	5,153	2	4,502		(1,786)	82,980
Depreciation and									
amortization	256	15,11	2	9,610	3	4,930			59,908
Operating income (loss)	(30,712)	95,53	3	(57,990)	3	3,641		2,745	43,217
Interest expense	10,747	41,28	2			834		1	52,864
Other (income) expense	(2,219)	89,19	5	(93,255)	(1	6,909)		2,744	(20,444)
Income (loss) before equity in income of subsidiaries, and income									
taxes	(39,240)	(34,94	4)	35,265	4	9,716			10,797
Equity in income (loss)									
of subsidiaries	46,705	36,17	9					(82,884)	
Income tax expense	7,378	(29	5)	8		3,619			10,710
Net income	\$ 87	\$ 1,53	0 \$	35,257	\$ 4	6,097	\$	(82,884)	\$ 87

#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

#### SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF INCOME

# Six Months Ended June 30, 2010

	Parent Company		SGI	Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminating Entries		Consolidated	
Revenue	\$	\$	193,048	\$ 19,800	\$	237,334	\$	(810)	\$	449,372	
Cost of instant ticket revenue, cost of services											
and cost of sales (1)			60,199	68,079		134,163		(818)		261,623	
Selling, general and											
administrative expenses	23,574	ļ	28,126	4,010		23,366		32		79,108	
Write-down of assets						5.054				5.054	
held for sale						5,874				5,874	
Depreciation and											
amortization	247	'	16,647	9,147		28,692				54,733	
Operating income (loss)	(23,82)	)	88,076	(61,436)		45,239		(24)		48,034	
Interest expense	6,587		40,609			2,363				49,559	

Other (income) expense	15,676	78,681	(105,	993)	(5,217)	(24)	(16,877)
Income (loss) before							
equity in income of							
subsidiaries, and income							
taxes	(46,084)	(31,214)	44,	557	48,093		15,352
Equity in income (loss)							
of subsidiaries	56,912	42,286				(99,198)	
Income tax expense	10,284	21		10	4,493		14,808
Net income	\$ 544	\$ 11,051	\$ 44,	547	\$ 43,600	\$ (99,198)	544

<sup>(1)</sup> Exclusive of depreciation and amortization.

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# SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# Six Months Ended June 30, 2011

	Parent Company	SGI	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminating Entries	Consolidated
Net cash provided by operating	ф (12.07 <i>(</i> ))	Φ 29.257	Φ 24.944	ф <b>50.4</b> 66	Φ (0)	Ф 07.502
activities  Cash flows from investing activities:	\$ (13,976)	\$ 28,257	\$ 24,844	\$ 58,466	\$ (8)	\$ 97,583
Capital and lottery and gaming systems expenditures	(1,037)	(20,932)	(6,524)	(15,683)		(44,176)
Business acquisitions, net of cash acquired						
Other assets and investments	(352)	(9,858)	(730)	(502,429)	470,247	(43,122)
Net cash provided by (used in) investing activities	(1,389)	(30,790)	(7,254)	(518,112)	470,247	(87,298)
Cash flows from financing activities:						
Net proceeds (payments) on long-term debt		(3,140)		(1,521)		(4,661)
Net proceeds from issuance of stock	(1,353)		11	470,236	(470,247)	(1,353)
Purchase of treasury stock Payment of financing fees	(8)	(2,615)				(2,623)
Other, principally intercompany balances	(14,290)	7,364	(23,501)	30,419	8	(2,023)
Net cash provided by (used in) financing activities	(15,651)	1,609	(23,490)	499,134	(470,239)	(8,637)
Effect of exchange rate changes on cash	(720)	911		1,136		1,327
Increase (decrease) in cash and cash equivalents	(31,736)	(13)	(5,900)	40,624		2,975
Cash and cash equivalents, beginning of period	62,639	150	2,279	59,213		124,281
Cash and cash equivalents of held for sale operations	,,,,,,,					,
Cash and cash equivalents, end of period	\$ 30,903	\$ 137	\$ (3,621)	\$ 99,837	\$	\$ 127,256

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#### SCIENTIFIC GAMES CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

#### Six Months Ended June 30, 2010

	Parent Company	SGI	Guarantor Subsidiaries		Non- Guarantor Subsidiaries		Eliminating Entries		Consolidated
Net cash provided by operating	r. J								
activities	\$ (17,324)	\$ 13,701	\$ 34,666	\$	72,149	\$	(56)	\$	103,136
Cash flows from investing									
activities:									
Capital and lottery and gaming									
systems expenditures	(43)	(17,201)	(2,278)		(15,309)				(34,831)
Business acquisitions, net of									
cash acquired					(5,906)				(5,906)
Other assets and investments	(130,986)	(127,735)	(5,213)		(194,538)		312,886		(145,586)
Net cash provided by (used in)									
investing activities	(131,029)	(144,936)	(7,491)		(215,753)		312,886		(186,323)
Cash flows from financing									
activities:									
Net proceeds (payments) on									
long-term debt	(9,943)	74,275			(50,298)				14,034
Net proceeds from issuance of									
stock	(395)	131,002	14		181,877		(312,892)		(394)
Purchase of treasury stock	(18,227)								(18,227)
Payment of financing fees		(6,778)							(6,778)
Other, principally intercompany									
balances	127,795	(65,807)	(34,131)		(28,086)		229		
Net cash provided by (used in)									
financing activities	99,230	132,692	(34,117)		103,493		(312,663)		(11,365)
Effect of exchange rate changes									
on cash		(971)			(13,615)		(167)		(14,753)
Increase (decrease) in cash and									
cash equivalents	(49,123)	486	(6,942)		(53,726)				(109,305)
Cash and cash equivalents,									
beginning of period	147,220	137	(279)		113,053				260,131
Cash and cash equivalents of			J.						
held for sale operations			617		10				627
Cash and cash equivalents, end	00.05=			+	<b>20.0</b>	_		_	
of period	\$ 98,097	\$ 623	\$ (6,604)	\$	59,337	\$		\$	151,453

#### (14) Acquisitions

On April 26, 2011 we entered into a purchase agreement to acquire all of the issued shares of Barcrest Group Limited, a U.K. company, and Cyberview Technology CZ s.r.o., a company incorporated in the Czech Republic (collectively, Barcrest), a leading supplier of gaming content

and machines in Europe, from subsidiaries of International Game Technology for approximately £33,000 in cash (subject to certain adjustments), plus up to approximately £2,000 in deferred consideration, the payment of which was subject to the satisfaction of certain conditions relating to a third-party contract. The closing of the acquisition of Barcrest is conditioned on, among other things, obtaining U.K. competition approvals and certain third-party consents. The £2,000 in deferred consideration will not be payable as the conditions relating to the third-party contract were not satisfied. Barcrest will be integrated into our gaming divisions, Global Draw and Games Media Limited.

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#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following Management s Discussion and Analysis (this MD&A) is intended to enhance the reader s understanding of our operations and current business environment. This MD&A should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations for the fiscal year ended December 31, 2010 and the Business section included in our 2010 Annual Report on Form 10-K.

This MD&A also contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and should be read in conjunction with the disclosures and information contained and referenced under Forward-Looking Statements included in this Quarterly Report on Form 10-Q.

As used in this MD&A, the terms we, us, our and the Company mean Scientific Games Corporation together with its consolidated subsidiaries.

#### Overview

Introduction

We are a leading global supplier of products and services to lotteries and a leading provider of gaming technology and content to other gaming operators worldwide. We also gain access to technology and pursue global expansion opportunities through strategic joint ventures and minority equity investments.

We report our operations in three business segments: Printed Products Group; Lottery Systems Group; and Diversified Gaming Group.

Our revenue is segregated into three categories: instant ticket revenue; service revenue; and sales revenue. Instant ticket revenue includes revenue related to our instant ticket fulfillment/services businesses, including our MDI Entertainment, LLC ( MDI ) business. Revenue generated from our Lottery Systems business (including revenue from the validation of instant tickets) and Diversified Gaming Group (our wide area gaming business) is generally categorized as service revenue. Revenue generated from our sales of lottery systems and terminals is categorized as sales revenue.

For the six months ended June 30, 2011, we derived approximately 47% of our revenue from our customers outside of the U.S. and were affected by fluctuations in foreign currency exchange rates. The foreign currencies to which we are most exposed are the British Pound Sterling and the Euro. For the three and six months ended June 30, 2011, foreign currency exchange rate fluctuations increased our revenues by approximately \$5.0 million and \$5.1 million, respectively.

The discussion below highlights certain known trends, demands, commitments, events and uncertainties that have affected our recent financial and operating performance and/or may affect our future financial and operating performance in our three business segments.

Printed Products Group

Our Printed Products Group is primarily comprised of our global instant ticket and related services businesses, which include ticket design and manufacturing as well as value-added services such as game design, sales and marketing support, specialty games and promotions, inventory management and warehousing and fulfillment services. We also provide lotteries with cooperative service partnerships ( CSPs ), under which we provide an extended suite of services to help our customers efficiently and effectively manage their operations to achieve higher profitability. The Printed Products Group includes MDI, a leading provider of licensed games, promotional entertainment and Internet-based services to the lottery industry. The Printed Products Group also includes our interest in Lotterie Nazionali S.r.l ( LNS ), our joint venture that holds the concession to operate the Gratta e Vinci instant ticket lottery in Italy (which succeeded our joint venture with Consorzio Lotterie Nazionali ( CLN )), our interest in Northstar Lottery Group, LLC ( Northstar ), our joint venture that was awarded the private management agreement for the Illinois lottery in 2010 (executed in January 2011), and our interest in CSG Lottery Technology (Beijing) Co. Ltd. ( CSG ), our instant ticket printing joint venture in China.

Based on third-party data, our U.S. customers total instant ticket lottery retail sales increased approximately 6.5% and 5.4% for the three and six months ended June 30, 2011, respectively, compared to the same periods in 2010. Most of our U.S. customers reported year-over-year growth in sales of instant tickets, which we believe was primarily driven by sales of higher price-point games. Our Printed Products instant ticket revenue increased 10.1% and 7.4% for the three and six months ended June 30, 2011, respectively, compared to the same periods in 2010. We experienced an increase in our revenue from our U.S. CSP contracts reflecting the improvement in retail sales, which was offset by a decrease in the volume of tickets sold to certain U.S. customers primarily due to the timing of instant ticket orders. The increase in revenue for these periods also reflected higher sales of licensed games by MDI, in part due to the successful introduction in the second quarter of a multi-state licensed game. There has also been an increase in interest within the lottery industry in player loyalty programs, which we believe may result in growth opportunities for MDI s Properties Plus offering. Our results also reflect higher revenue from our international customers, which was predominately driven by higher sales to LNS and higher revenues from our European CSP contracts.

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We believe we are likely to continue to experience a highly competitive procurement environment in all of our segments, which could lead to contract rate reductions and/or additional service requirements in connection with re-bids, extensions and renewals of our domestic and international contracts. See the table in Business Contract Procurement in Item 1 of our 2010 Annual Report on Form 10-K for information regarding the scheduled expiration dates of our U.S. lottery contracts and certain international contracts. Our strategy to counter-balance these industry trends includes working with our lottery customers to grow their sales through a variety of methods including launching new products, implementing innovative marketing tools and expanding retail distribution. We are seeing evidence of increased interest by domestic and international lotteries in exploring privatization (full or partial) or new ownership structures in order to maximize their growth and resulting revenues, which we believe could provide new growth opportunities for the Company in the coming years.

Our LNS joint venture commenced operations under the new concession to operate the Italian instant ticket lottery on October 1, 2010. Under the concession, we are the primary supplier of instant lottery tickets for the joint venture, as we were under the prior concession. Over the life of the new concession, we expect that we will supply no less than 80% of LNS instant ticket requirements. The upfront fees paid in 2010 associated with the new concession will be amortized by LNS (anticipated to be approximately 89.0 million per year of the new concession), which reduces our earnings from equity investments. Our share of the amortization is expected to be approximately 18.0 million per year on a pre-tax basis. In light of the corporate structure of LNS, we record earnings from our equity investment in LNS on an after-tax basis under applicable accounting rules, which will impact the comparability of our results of operations from our Italian joint venture during 2011 since we recorded earnings from our equity investment in CLN on a pre-tax basis. Subject to applicable limitations, we are entitled to receive from LNS annual cash dividends as well as periodic return of capital payments over the life of the concession. In April 2011, we received a dividend of \$22.0 million from CLN. We received \$10.5 million from LNS in May 2011 comprised of a dividend of approximately \$4.2 million and a return of capital payment of approximately \$6.3 million.

Our Northstar joint venture, in which we are a 20% equity holder, was awarded the agreement to be the private manager for the Illinois lottery for a ten-year term following a competitive procurement, which agreement was executed on January 18, 2011 (the PMA). As the private manager, Northstar will, subject to the oversight of the Illinois lottery, manage the day-to-day operations of the Lottery including lottery game development and portfolio management, retailer recruitment and training, supply of goods and services and overall marketing strategy. On January 26, 2011, the Illinois Appellate Court upheld a constitutional challenge to the revenue statute that, among other things, amended the lottery law to facilitate the PMA, on grounds that the statute impermissibly addressed more than one subject. On July 11, 2011, the Illinois Supreme Court reversed the Appellate Court decision and upheld the revenue statute. Operations under the PMA commenced on July 1, 2011. We contributed \$10.0 million to Northstar in March 2011 and an additional \$2.0 million in July 2011.

Lottery Systems Group

Our Lottery Systems Group provides customized computer software, software support, equipment and data communication services to lotteries. The Lottery Systems Group also provides lotteries with transaction processing software for the accounting and validation of both instant and online lottery games, point-of-sale terminals, video lottery terminals ( VLTs ), central site computers, communications technology, and ongoing support and maintenance for these products. We are also the exclusive instant ticket validation network provider to the China Sports Lottery ( CSL ). The Lottery Systems Group also includes our 50% interest in Guard Libang, a provider of systems and services to a majority of the China Welfare Lottery jurisdictions.

Based on third-party data, Lottery Systems customers retail sales in the U.S. decreased approximately 8.2% and 1.3% for the three and six months ended June 30, 2011, respectively, compared to the same periods in 2010 which we believe is primarily due to lower jackpot amounts. Our Lottery Systems service revenue decreased 4.3% and 1.3% for the three and six months ended June 30, 2011, respectively, compared to the same periods in 2010. The decrease for both periods was primarily due to lost contracts in New Hampshire and Vermont, which terminated on June 30, 2010. Also, we saw a decline in retail sales of Powerball® and Mega Millions® games for the quarter ended June 30, 2011 as compared

to the same period in the prior year. These decreases were partially offset by higher instant ticket validation revenue in the U.S. and from the CSL. We also experienced lower sales revenue for the three and six month periods ended June 30, 2011 primarily due to large hardware orders from certain European customers in 2010 that were not repeated to the same extent in 2011.

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During 2010, the lottery authority in Maine awarded a new online lottery contract to one of our competitors, which award was subsequently invalidated as a result of our protest. The competitor has appealed the protest ruling and legal proceedings related to the protest are ongoing. Our contract with Maine was extended for one year until June 30, 2012. During 2009, the Indiana lottery awarded us an online lottery contract that began in August 2010. In 2010, following a competitive procurement process, we were awarded a new lottery systems contract in Iowa, which commenced operations in July 2011.

U.S. lottery directors recently authorized certain changes to the Powerball® multi-state online lottery game, including an increase in the ticket price to \$2, which changes are anticipated to take effect on January 15, 2012. The increase in the Powerball® ticket price represents the first price increase in the history of the U.S. multi-state online lottery and potentially provides an impetus for growth in online lottery retail sales. We have also recently seen an increase in bidding opportunities to provide central monitoring and control systems for video gaming networks, particularly in jurisdictions in North America, as these jurisdictions pursue VLTs as an opportunity to address budget deficits. We believe that this could be an attractive growth opportunity for the Company in the coming years.

In China, instant ticket retail sales of the CSL increased approximately 14% and 23% for the three and six months ended June 30, 2011, respectively, compared to the same periods in 2010. We believe the increase is a result of our strategic initiatives related to our China operations, which focus on accelerating growth through the offering of higher price-point instant tickets, the expansion of the retailer and validation network, the introduction of tickets with licensed brands and the launch of an advertising campaign to build brand awareness. We also continue to focus on the pursuit of additional distribution channels (*e.g.*, mobile phones). The rate we receive on retail sales under our China instant ticket validation contract decreased by 0.2% in January 2011 and is scheduled to decrease by an additional 0.1% in January 2012 and an additional 0.1% in January 2014. To the extent we are not able to continue to offset these rate reductions by retail sales growth, our revenue and gross margin from this contract may be adversely affected.

Diversified Gaming Group

Our Diversified Gaming Group provides services and systems to operators in the wide area gaming industry. The Diversified Gaming Group includes The Global Draw Limited ( Global Draw ) and Games Media Limited ( Games Media ), leading suppliers of wide area gaming machines, server-based gaming systems and game content to licensed bookmakers primarily in betting shops and pub operators in the U.K. The Diversified Gaming Group also includes our equity interests in Roberts Communication Network, LLC ( RCN ), which provides communications services to racing and non-racing customers, Sportech Plc ( Sportech ), a leading operator and supplier of football pools and associated games, *Sciplay*, our joint venture with Playtech Limited to deliver Internet gaming solutions to government-sponsored and other lotteries and certain other gaming operators, and International Terminal Leasing ( ITL ).

The Diversified Gaming Group included our racing and venue management businesses (the Racing Business ) prior to its sale on October 5, 2010 to Sportech. Due to the Company s continued involvement with Sportech, including our equity interest in Sportech, the disposal of the Racing Business did not qualify as discontinued operations and was not reflected as such in our Consolidated Statements of Operations. Our interest in Sportech is accounted for under the equity method of accounting. The comparability of our results of operations during 2011 will be affected by the sale of the Racing Business.

In 2010, Global Draw began migrating its server-based gaming machines to a new state-of-the-art software platform technology, and rolling out this new technology to its customers in the U.K. As of June 30, 2011, Global Draw completed the U.K. migration. In 2010, Global Draw was awarded a four-year contract to supply approximately 7,600 server-based gaming machines to Ladbrokes, which we believe represents approximately 95% of its terminal base. In March 2011, Global Draw was awarded the remaining 5% of Ladbrokes terminal base. We have

completed the installation of gaming machines in the Ladbrokes estate, representing a significant portion of the increase in Global Draw s installed gaming machine base from June 30, 2010 to June 30, 2011. Operating results for the three and six months ended June 30, 2011 reflects the increase in revenue resulting from the higher installed base of gaming machines.

As contemplated by our strategic agreements with Video B Holdings Limited (Video B), a subsidiary of Playtech Limited, relating to our license of Video B s back-end technology platform for our gaming machines, we formed ITL with Video B in the first quarter of 2011. The purpose of ITL is to acquire gaming terminals using funds contributed to the capital of ITL by each partner. The terminals, which will employ Video B s software, will be leased to whichever Company subsidiary is to provide the terminals to third-party gaming operator customers. The impact of ITL on our Consolidated Statements of Operations for the three and six months ended June 30, 2011 was immaterial.

On April 26, 2011 we entered into a purchase agreement to acquire all of the issued shares of Barcrest Group Limited, a U.K. company, and Cyberview Technology CZ s.r.o., a company incorporated in the Czech Republic (collectively, Barcrest), a leading supplier of gaming content and machines in Europe, from subsidiaries of International Game Technology for approximately £33.0 million in cash (subject to certain adjustments), plus up to approximately £2.0 million in deferred consideration, the payment of which was subject to the satisfaction of certain conditions relating to a third-party contract. The closing of the acquisition of Barcrest is conditioned on, among other things, obtaining U.K. competition approvals and certain third-party consents. The £2.0 million in deferred consideration will not be payable as the conditions relating to the third-party contract were not satisfied. Barcrest will be integrated into our gaming divisions, Global Draw and Games Media Limited.

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Results of Operations
Three Months Ended June 30, 2011 Compared to Three Months Ended June 30, 2010
The following analysis compares the results of operations for the quarter ended June 30, 2011 to the results of operations for the quarter ended June 30, 2010.
Revenue Analysis
For the quarter ended June 30, 2011, total revenue was \$220.2 million compared to \$233.0 million for the quarter ended June 30, 2010, a decrease of \$12.8 million, or 5%, which was primarily due to the sale of our Racing Business in October 2010. Our instant ticket revenue for the quarter ended June 30, 2011 was \$130.4 million compared to \$118.4 million for the quarter ended June 30, 2010, an increase of \$12.0 million, or 10%. Our service revenue for the quarter ended June 30, 2011was \$82.1 million compared to \$101.0 million for the quarter ended June 30, 2010, a decrease of \$18.9 million, or 19%. Our sales revenue for the quarter ended June 30, 2011was \$7.7 million compared to \$13.6 million for the quarter ended June 30, 2010, a decrease of \$5.9 million, or 43%.
Printed Products
For the quarter ended June 30, 2011, total revenue for Printed Products was \$132.5 million compared to \$121.2 million for the quarter ended June 30, 2010, an increase of \$11.3 million, or 9%. For the quarter ended June 30, 2011, instant ticket revenue for Printed Products was \$130.4 million compared to \$118.4 million for the quarter ended June 30, 2010, an increase of \$12.0 million, or 10%. This increase reflected higher revenue of \$6.0 million from U.S. customers due primarily to increased sales of licensed games and \$3.9 million from international customers driven by increased sales to LNS and increased revenues from our European CSP contracts. Revenue also increased as a result of favorable foreign currency translation of \$2.1 million.
Printed Products sales revenue for the quarter ended June 30, 2011 was \$2.1 million compared to \$2.7 million for the quarter ended June 30, 2010, a decrease of \$0.6 million, primarily due to a decline in phone card sales.
Lottery Systems
For the quarter ended June 30, 2011, total revenue for Lottery Systems was \$56.8 million compared to \$62.2 million for the quarter ended June 30, 2010, a decrease of \$5.4 million, or 9%. Lottery Systems service revenue for the quarter ended June 30, 2011, was \$51.2 million compared to \$53.5 million for the quarter ended June 30, 2010, a decrease of \$2.3 million, or 4%. The service revenue decrease reflected \$2.2 million in lower revenue due to the loss of contracts in New Hampshire and Vermont on June 30, 2010 and approximately \$2.1 million of lower

retail sales due in part to lower jackpots for Powerball® and Mega Millions® games. The decrease in service revenue was partially offset by increased international revenue of \$0.7 million, higher U.S. instant ticket validation revenue of \$0.7 million, and higher revenue of \$0.7 million due to favorable foreign currency translation.

Lottery Systems sales revenue for the quarter ended June 30, 2011, was \$5.6 million compared to \$8.7 million for the quarter ended June 30, 2010, a decrease of \$3.0 million, or 35%. The decrease was primarily due to an international customer terminal sale in the prior-year period that did not occur in the current period resulting in lower revenue of \$1.8 million and lower sales of hardware in the U.S. of \$1.9 million.

Diversified Gaming

For the quarter ended June 30, 2011, total revenue for Diversified Gaming was \$30.9 million compared to \$49.7 million for the quarter ended June 30, 2010, a decrease of \$18.8 million, or 38%. Diversified Gaming service revenue for the quarter ended June 30, 2011 was \$30.9 million compared to \$47.5 million for the quarter ended June 30, 2010, a decrease of \$16.6 million, or 35%. The decrease in service revenue was primarily due to the sale of the Racing Business in October 2010 resulting in a decrease of \$25.9 million. The decrease was partially offset by increased revenue of \$8.2 million primarily due to the roll-out of Global Draw terminals to Ladbrokes betting shops in the U.K. during the quarter and higher revenue of \$1.7 million due to favorable foreign currency translation.

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Diversified Gaming sales revenue for the quarter ended June 30, 2011 was \$2.2 million lower than for the quarter ended June 30, 2010, primarily due to the sale of the Racing Business.
Cost of Revenue Analysis
Cost of instant ticket revenue of \$72.1 million for the quarter ended June 30, 2011 was \$3.9 million, or 6%, higher than for the quarter ended June 30, 2010. Cost of services of \$41.5 million for the quarter ended June 30, 2011 was \$13.7 million, or 25%, lower than for the quarter ended June 30, 2010. Cost of sales of \$5.4 million for the quarter ended June 30, 2011 was \$4.2 million, or 44%, lower than for the quarter ended June 30, 2010.
Printed Products
Cost of instant ticket revenue of \$72.1 million for the quarter ended June 30, 2011 was \$3.9 million, or 6%, higher than for the quarter ended June 30, 2010. The increase reflected higher costs of \$2.4 million as a result of increased revenue and higher costs of \$1.5 million due to the impact of foreign exchange rates.
Cost of sales of \$1.2 million for the quarter ended June 30, 2011 was \$0.7 million lower than for the quarter ended June 30, 2010 primarily due to the decline in phone card sales.
Lottery Systems
Cost of services of \$26.2 million for the quarter ended June 30, 2011 was \$0.6 million, or 2%, higher than for the quarter ended June 30, 2010. The increase was primarily due to higher costs from our U.S. and international businesses of \$1.4 million, partially offset by lower costs of \$1.1 million due to the loss of the New Hampshire and Vermont online lottery contracts on June 30, 2010.
Cost of sales of \$4.1 million for the quarter ended June 30, 2011 was \$2.1 million, or 33%, lower than for the quarter ended June 30, 2010. The decrease was primarily due to international terminal sales in the prior-year period that did not occur in the current period resulting in lower costs of \$0.8 million and lower sales of hardware in the U.S. resulting in lower costs of \$1.7 million.
Diversified Gaming

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Cost of services of \$15.2 million for the quarter ended June 30, 2011 was \$14.3 million lower than for the quarter ended June 30, 2010. The decrease was primarily due to a decline in costs of \$19.1 million due to the sale of the Racing Business. The decrease was partially offset by an increase in costs of \$4.0 million, primarily due to the expansion of Global Draw s terminal base, and the impact of foreign currency translation of \$0.8 million.
Cost of sales for the quarter ended June 30, 2011 was \$1.4 million lower than for the quarter ended June 30, 2010, primarily due to the sale of the Racing Business.
Selling, General and Administrative Expense Analysis
Selling, general and administrative expense of \$43.4 million for the quarter ended June 30, 2011 was \$2.9 million, or 7%, higher than for the quarter ended June 30, 2010. The increase reflected \$3.6 million of higher acquisition-related due diligence and advisory fees and expenses related to a potential contract dispute. The increase also included higher compensation expense of \$1.8 million. The increase was offset by lower expenses of \$2.9 million due to the sale of the Racing Business.
Write-down of Assets Held for Sale
Write-down of assets held for sale of \$5.9 million included in the three months ended June 30, 2010 resulted from valuing the held for sale assets of the Racing Business at fair market value less estimated costs to sell.
Depreciation and Amortization Expense Analysis
Depreciation and amortization expense of \$29.0 million for the quarter ended June 30, 2011 increased \$1.9 million, or 7%, from the quarter ended June 30, 2010. The increase was primarily due to accelerated depreciation expense of approximately \$1.2 million recorded by Global Draw on existing technology as it migrated to a new back-end technology platform.

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Other (Income) Expense Analysis
Interest expense of \$26.4 million for the quarter ended June 30, 2011 increased \$1.6 million, or 6%, from the quarter ended June 30, 2010, primarily attributable to the issuance of our 8.125% senior subordinated notes due 2018 ( 2018 Notes ) and the retirement of our 6.25% senior subordinated notes due 2012 ( 2012 Notes ) during 2010.
Earnings from equity investments of \$9.2 million for the quarter ended June 30, 2011 decreased \$4.4 million, or 32%, from the quarter ended June 30, 2010. The decrease primarily related to a decline in earnings from our equity investment in LNS of \$5.5 million. The Company s share of earnings from the Italian joint venture is now reported on an after-tax basis (as compared to on a pre-tax basis under the prior instant ticket concession) and reflects the amortization of a portion of the upfront fees for the new concession, which together reduced our earnings from our equity investment in the Italian joint venture by approximately \$9.2 million. The decrease was offset by an increase of \$1.9 million from CSG.
Other income for the quarter ended June 30, 2011 of \$0.9 million, increased by \$7.5 million from other expense of \$6.6 million for the quarter ended June 30, 2010, primarily due to the loss on foreign currency hedging contracts related to the Italian instant ticket concession tender of \$9.0 million for the quarter ended June 30, 2010. The foreign currency forward contracts were settled in 2010.
Income Tax Expense Analysis
Income tax expense was \$5.5 million for the quarter ended June 30, 2011 compared to \$13.1 million for the quarter ended June 30, 2010. The effective income tax rates for the quarters ended June 30, 2011 and 2010 were 44.1% and 149.7%, respectively. Due to a valuation allowance against our U.S. deferred tax assets, the effective tax rate for the quarter ended June 30, 2011 does not include the benefit of the current year forecasted U.S. tax loss. Income tax expense for the quarter ended June 30, 2011 was primarily attributable to income tax expense in our foreign jurisdictions. The effective tax rate for the quarter ended June 30, 2010 included a valuation allowance of \$11.8 million against certain U.S. state deferred tax assets.
Six Months Ended June 30, 2011 Compared to Six Months Ended June 30, 2010
The following analysis compares the results of operations for the six months ended June 30, 2011 to the results of operations for the six months ended June 30, 2010.
Revenue Analysis
For the six months ended June 30, 2011, total revenue was \$416.9 million compared to \$449.4 million for the six months ended June 30, 2010, a decrease of \$32.5 million, or 7%, which was primarily due to the sale of our Racing Business. Our instant ticket revenue for the six months

ended June 30, 2011 was \$244.3 million compared to \$227.5 million for the six months ended June 30, 2010, an increase of \$16.7 million, or 7%. Our service revenue for the six months ended June 30, 2011 was \$155.8 million compared to \$194.7 million for the six months ended June 30, 2010, a decrease of \$38.9 million, or 20%. Our sales revenue for the six months ended June 30, 2011was \$16.8 million compared to \$27.1 million for the six months ended June 30, 2010, a decrease of \$10.3 million, or 38%.

**Printed Products** 

For the six months ended June 30, 2011, total revenue for Printed Products was \$248.1 million compared to \$233.1 million in the six months ended June 30, 2010, an increase of \$15.0 million, or 6%. For the six months ended June 30, 2011, instant ticket revenue for Printed Products was \$244.3 million compared to \$227.5 million for the six months ended June 30, 2010, an increase of \$16.7 million, or 7%. This increase reflected higher revenue of \$7.9 million from international customers, including increased sales to LNS and our European CSP customers. The increase also reflected higher revenue of \$6.0 million from U.S. customers, primarily due to increased sales of licensed games. Revenue for the six months ended June 30, 2011 also included favorable foreign currency translation of \$2.9 million.

Printed Products sales revenue for the six months ended June 30, 2011 was \$3.9 million compared to \$5.6 million for the six months ended June 30, 2010, a decrease of \$1.7 million, primarily due to a decline in phone card sales.

Lottery Systems

For the six months ended June 30, 2011, total revenue for Lottery Systems was \$113.2 million compared to \$120.1 million for the six months ended June 30, 2010, a decrease of \$6.9 million, or 6%. Lottery Systems service revenue for the six months ended June 30, 2011 was \$100.4 million compared to \$101.7 million for the six months ended June 30, 2010, a decrease of \$1.3 million, or 1%. The service revenue decrease primarily reflected lower revenue of \$4.3 million due to the loss of contracts in New Hampshire and Vermont on June 30, 2010. The decrease in service revenue was partially offset by increased instant ticket validation revenue in the U.S. of \$1.4 million and from the CSL of \$1.4 million and increased international service revenue of \$1.0 million.

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Lottery Systems sales revenue for the six months ended June 30, 2011, was \$12.8 million compared to \$18.4 million for the six months ended June 30, 2011, a decrease of \$5.6 million, or 30%. The decrease was primarily due to a large hardware order from two European customers in the prior-year period that was not repeated to the same extent in 2011 resulting in lower revenue of \$9.0 million. The decrease in sales revenue was partially offset by increased sales of hardware of \$3.0 million in the U.S. and to international customers.

Diversified Gaming

For the six months ended June 30, 2011, total revenue for Diversified Gaming was \$55.5 million compared to \$96.2 million for the six months ended June 30, 2010, a decrease of \$40.6 million, or 42%. Diversified Gaming service revenue for the six months ended June 30, 2011 was \$55.4 million compared to \$93.0 million for the six months ended June 30, 2010, a decrease of \$37.6 million, or 40%. The decrease in service revenue was principally due to the sale of the Racing Business in October 2010 resulting in a decrease of \$49.8 million. The decrease was partially offset by increased revenue of \$10.9 million primarily from the roll-out of Global Draw terminals to Ladbrokes betting shops in the U.K. during the period and higher revenue of \$1.4 million due to favorable foreign currency translation.

Diversified Gaming sales revenue for the six months ended June 30, 2011 was \$3.0 million lower than for the six months ended June 30, 2010, due to the sale of the Racing Business.

Cost of Revenue Analysis

Cost of instant ticket revenue of \$139.4 million for the six months ended June 30, 2011 was \$7.2 million, or 5%, higher than for the six months ended June 30, 2010. Cost of services of \$80.4 million for the six months ended June 30, 2011 was \$29.2 million, or 27%, lower than for the six months ended June 30, 2010. Cost of sales of \$11.1 million for the six months ended June 30, 2011 was \$8.8 million, or 44%, lower than for the six months ended June 30, 2010.

**Printed Products** 

Cost of instant ticket revenue of \$139.4 million for the six months ended June 30, 2011 was \$7.2 million, or 5%, higher than for the six months ended June 30, 2010. The increase reflected higher costs of \$5.1 as a result of increased revenues and higher costs of \$2.2 million due to the impact of foreign exchange rates.

Cost of sales of \$2.2 million for the six months ended June 30, 2011 was \$1.7 million lower than for the six months ended June 30, 2010, primarily due to the decline in phone card sales.

Lottery Systems

Cost of services of \$52.2 million for the six months ended June 30, 2011 was \$0.1 million lower than for the six months ended June 30, 2010. The decrease reflected lower costs of \$2.2 million due to the loss of our New Hampshire and Vermont online lottery contracts on June 30, 2010, partially offset by increased costs of \$2.0 million from our U.S. and international businesses.

Cost of sales of \$8.8 million for the six months ended June 30, 2011 was \$4.9 million, or 36%, lower than for the six months ended June 30, 2010. The decrease was primarily due to a large hardware order from two European customers in the prior-year period that was not repeated to the same extent in 2011 resulting in lower costs of \$6.2 million. The decrease in cost of sales was partially offset by increased costs of \$0.9 million related to increased hardware sales in the U.S. and international businesses.

Diversified Gaming

Cost of services of \$28.2 million for the six months ended June 30, 2011 was \$29.1 million lower than for the six months ended June 30, 2010. The decrease in cost of services was primarily due to a decline of \$37.1 million due to the sale of the Racing Business. The decrease was partially offset by an increase in costs of \$7.4 million, primarily due to the expansion of Global Draw s terminal base, and higher costs of \$0.7 million due to the impact of foreign exchange rates.

Cost of sales for the six months ended June 30, 2011 was \$2.2 million lower than for the six months ended June 30, 2010, due to the sale of the Racing Business.

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Selling, General and Administrative Expense Analysis
Selling, general and administrative expense of \$83.0 million for the six months ended June 30, 2011 was \$3.9 million, or 5%, higher than for the six months ended June 30, 2010. The increase was primarily due to increased compensation expense of \$7.0 million including \$1.0 million related to our Asia-Pacific Business Incentive Compensation Plan (the Asia-Pacific Plan). The increase also reflected \$5.0 million related to higher acquisition-related due diligence and advisory fees and expenses related to a potential contract dispute. The increase was offset by lower expenses of \$6.3 million due to the sale of the Racing Business and lower stock-based compensation expense of \$2.4 million.
Write-down of Assets Held for Sale
Write-down of assets held for sale of \$5.9 million included in the six months ended June 30, 2010 was the result of valuing the held for sale assets of the Racing Business at fair market value less estimated costs to sell.
Depreciation and Amortization Expense Analysis
Depreciation and amortization expense of \$59.9 million for the six months ended June 30, 2011 increased \$5.2 million, or 9%, from the six months ended June 30, 2010. The increase was primarily due to accelerated depreciation expense of approximately \$6.4 million recorded by Global Draw on existing technology as it migrated to a new back-end technology platform.
Other (Income) Expense Analysis
Interest expense of \$52.9 million for the six months ended June 30, 2011increased \$3.3 million, or 7%, from the six months ended June 30, 2010, primarily attributable to the issuance of the 2018 Notes and the retirement of the 2012 Notes during 2010.
Earnings from equity investments of \$18.6 million for the six months ended June 30, 2011 decreased \$10.9 million, or 37%, from the six month ended June 30, 2010. The decrease primarily related to a decline in earnings from our equity investment in LNS of \$12.7 million. The Company share of earnings from the Italian joint venture is now reported on an after-tax basis (as compared to on a pre-tax basis under the prior instant ticket concession) and reflects the amortization of a portion of the upfront fees for the new concession, which together reduced our earnings from our equity investment in the Italian joint venture by approximately \$18.4 million. The decrease was offset by an increase of \$3.1 million from CSG.
Other income for the six months ended June 30, 2011 of \$1.9 million increased by \$14.4 million from other expense of \$12.6 million for the six months ended June 30, 2010, primarily due to the loss on foreign currency hedging contracts related to the Italian instant ticket concession tender of \$15.7 million for the quarter ended June 30, 2010. The foreign currency forward contracts were settled in 2010.

Income Tax Expense Analysis

Income tax expense was \$10.7 million for the six months ended June 30, 2011 compared to \$14.8 million for the six months ended June 30, 2010. The effective income tax rates for the six months ended June 30, 2011 and 2010 were 99.2% and 96.5%, respectively. Due to a valuation allowance against our U.S. deferred tax assets, the effective tax rate for the six months ended June 30, 2011 does not include the benefit of the current year forecasted U.S. tax loss. Income tax expense for the six months ended June 30, 2011 was primarily attributable to income tax expense in our foreign jurisdictions. The effective tax rate for the six months ended June 30, 2010 included a valuation allowance of \$11.8 million against certain U.S. state deferred tax assets.

#### **Critical Accounting Policies**

There have been no changes to our critical accounting policies from those discussed under the caption Critical Accounting Policies in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations in our 2010 Annual Report on Form 10-K except as noted below.

In September 2009, the Financial Accounting Standards Board (FASB) amended the Accounting Standards Codification (ASC) as summarized in Accounting Standards Update (ASU) 2009-14, Software (Topic 985): Certain Revenue Arrangements That Include Software Elements, and ASU 2009-13, Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements. As summarized in ASU 2009-14, ASC Topic 985 has been amended to remove from the scope of industry-specific revenue accounting guidance for software and software related transactions tangible products containing software components and non-software components that function together to deliver the product s essential functionality. As summarized in ASU 2009-13, ASC

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Topic 605 has been amended: (1) to provide updated guidance on whether multiple deliverables exist, how the deliverables in an arrangement should be separated, and the consideration allocated; (2) to require an entity to allocate revenue in an arrangement using estimated selling prices of deliverables if a vendor does not have vendor-specific objective evidence or third-party evidence of the selling price; and (3) to eliminate the use of the residual method and require an entity to allocate revenue using the relative selling price method. The accounting changes summarized in ASU 2009-14 and ASU 2009-13 are both effective for fiscal years beginning on or after June 15, 2010, with early adoption permitted. Adoption may either be on a prospective basis or by retrospective application.

We adopted these amendments to the ASC on January 1, 2011 on a prospective basis as applicable to our revenue generated from licensing branded properties that are coupled with a service component, where we also purchase and distribute prizes on behalf of lottery authorities. The impact of these accounting changes was not material to our consolidated financial statements for the three and six months ended June 30, 2011.

#### Liquidity, Capital Resources and Working Capital

We are party to a credit agreement, dated as of June 9, 2008, and amended and restated as of February 12, 2010 (as amended from time to time, the Credit Agreement ), among Scientific Games International, Inc. (SGI), as borrower, the Company, as guarantor, the several lenders from time to time parties thereto and JPMorgan Chase Bank, N.A. (JPMorgan), as administrative agent. The Credit Agreement contains customary covenants, including negative covenants that, among other things, limit the ability of the Company and its subsidiaries to incur additional indebtedness, pay dividends or make distributions or certain other restricted payments, purchase or redeem capital stock, make investments or extend credit, engage in certain transactions with affiliates, engage in sale-leaseback transactions, consummate certain asset sales, effect a consolidation or merger, sell, transfer, lease or otherwise dispose of all or substantially all assets, prepay or modify certain indebtedness, or create certain liens and other encumbrances on assets.

On March 11, 2011, the Company and SGI entered into an amendment to the Credit Agreement (the Amendment ). Under the Amendment, from and after December 31, 2010, consolidated EBITDA (as such term is defined in the Credit Agreement) will generally include the Company s share of the earnings of the Company s joint venture that holds the Italian instant ticket concession, whether or not such earnings have been distributed to the Company. Prior to giving effect to the Amendment, consolidated EBITDA generally included only the Company s share of the earnings of such joint venture that was distributed to the Company. In addition, under the terms of the Amendment, any cash compensation expense incurred but not paid in a particular period will be added back for purposes of determining consolidated EBITDA so long as no cash payment in respect thereof is required prior to the scheduled maturity of the borrowings under the Credit Agreement (*i.e.*, currently June 9, 2013). Consolidated EBITDA is relevant for determining whether the Company is in compliance with the financial ratios required to be maintained under the terms of the Credit Agreement.

The Amendment also provides that up to \$100.0 million of unrestricted cash and cash equivalents of the Company and its subsidiaries in excess of \$15.0 million will be netted against consolidated total debt for purposes of determining the Company s consolidated leverage ratio and consolidated senior debt ratio (as such terms are defined in the Credit Agreement) as of any date from and after December 31, 2010.

A summary of the terms of the Credit Agreement, including the financial ratios that the Company is required to maintain under the terms of the Credit Agreement, is included in Note 8 of the Notes to Consolidated Financial Statements in our 2010 Annual Report on Form 10-K. The Company was in compliance with all covenants as of June 30, 2011. For more information regarding the Amendment, see our Current Report on Form 8-K filed with the SEC on March 14, 2011.

As of June 30, 2011, we had approximately \$196.6 million available for additional borrowing or letter of credit issuances under our revolving credit facility under the Credit Agreement. There were no borrowings and \$53.4 million in outstanding letters of credit under our revolving credit facility as of June 30, 2011. Our ability to borrow under the Credit Agreement will depend on us remaining in compliance with the limitations imposed by our lenders, including the maintenance of our financial ratios and covenants.

On May 6, 2011 we paid the remaining 0.6 million aggregate principal amount outstanding of the promissory notes we issued to defer a portion of the earn-out payable in connection with our acquisition of Global Draw in 2006.

Periodically, we bid on new online lottery or wide area gaming contracts. Once awarded, these contracts generally require significant upfront capital expenditures for terminal assembly, customization of software, software and equipment installation and telecommunications configuration. Historically, we have funded these upfront costs through cash flows generated from operations, available cash on hand and borrowings under our credit facilities. Our ability to continue to commit to new contracts will depend on, among other things, our then present liquidity levels and/or our ability to borrow at commercially acceptable rates to finance the initial

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upfront costs. The actual level of capital expenditures will ultimately largely depend on the extent to which we are successful in winning new contracts.

We own a 20% equity interest in Northstar. We contributed \$10.0 million to Northstar in March 2011 and an additional \$2.0 million in July 2011. Under the terms of its private management agreement with the State of Illinois (the PMA), Northstar is entitled to receive annual incentive compensation payments to the extent it is successful in increasing the Illinois lottery s net income above specified target levels, subject to a cap of 5% of the applicable year s net income. Northstar will be responsible for payments to the State to the extent such targets are not achieved, subject to a similar cap. We may be required to make capital contributions to Northstar to fund our pro rata share (*i.e.*, based on our percentage interest in Northstar) of any shortfall payments that may be owed by Northstar to the State under the PMA. Northstar is expected to be reimbursed on a monthly basis for most of its operating expenses under the PMA.

At June 30, 2011, our available cash, short-term investments and borrowing capacity totaled \$323.9 million (including cash and cash equivalents of \$127.3 million and availability of \$196.6 million under the revolving credit facility) compared to \$258.6 million at December 31, 2010 (including cash and cash equivalents of \$124.3 million and availability of \$134.3 million under the revolving credit facility). The amount of our available cash and short-term investments fluctuate principally based on the timing of collections from our customers, cash expenditures associated with new and existing and lottery and gaming systems contracts, borrowings or repayments under our credit facilities, the funding of joint ventures, acquisitions and changes in our working capital position. Our borrowing capacity under the revolving credit facility under the Credit Agreement will depend on the balance of loans borrowed and outstanding letters of credit issued under the revolving credit facility as well as the level of certain financial ratios under the Credit Agreement.

The \$3.0 million increase in our available cash since December 31, 2010 principally reflects the net cash provided by operating activities of \$97.6 million for the six months ended June 30, 2011 and \$1.3 million from the impact of foreign exchange rates offset by \$4.7 million of debt repayments, \$44.2 million of capital expenditures, lottery and gaming systems expenditures and other intangible assets and software expenditures, a \$28.8 million investment in ITL related to the roll-out of terminals for the Ladbrokes betting shop estate, a \$10.0 million investment in Northstar, a \$6.3 million return of capital payment from LNS, and \$2.6 million for the payment of financing fees. The \$97.6 million of net cash provided by operating activities was derived from approximately \$85.0 million of net cash provided by operations and approximately \$12.6 million from changes in working capital. The working capital changes principally reflected decreases in accounts receivable and increases in accrued liabilities, offset by decreases in accounts payable. Capital expenditures were \$3.6 million in the six months ended June 30, 2011 compared to \$3.3 million in the corresponding period in 2010. Lottery and gaming systems expenditures totaled \$22.2 million in the six months ended June 30, 2011 compared to \$31.5 million in the corresponding period in 2010, and consisted primarily of expenditures associated with our lottery contract in Iowa. Other intangible assets and software expenditures of \$18.4 million during the six months ended June 30, 2011 consisted primarily of licensed properties and gaming contracts related to Global Draw. Cash flow from financing activities principally reflected payment of the term loan facilities under the Credit Agreement and payment of financing fees.

In December 2010, the Company adopted the Asia-Pacific Plan. The purpose of the Asia Pacific Plan is to provide an equitable and competitive compensation opportunity to certain key employees and consultants of the Company who are involved in the Company s business in China (and potentially other jurisdictions in the Asia-Pacific region) (the Asia-Pacific Business) and to promote the creation of long-term value for the Company s stockholders by directly linking Asia-Pacific Plan participants compensation under this Asia-Pacific Plan to the appreciation in value of such business. Each participant will be eligible to receive a cash payment following the end of 2014 equal to a pre-determined share of an Asia-Pacific Business incentive compensation pool. The incentive compensation pool will equal a certain percentage of the growth in the value of the Asia-Pacific Business over four years, calculated in the manner provided under the Asia-Pacific Plan and subject to a cap of (1) \$35 million, in the event an Asia-Pacific Business liquidity event occurs by December 31, 2014 or (2) \$50 million, in the event an Asia-Pacific Business liquidity event occurs by December 31, 2014. An Asia-Pacific Business liquidity event means an initial public offering of at least 20% of the Asia-Pacific Business, in each case, that is approved by the Company.

We believe that our cash flow from operations, available cash and available borrowing capacity under the Credit Agreement will be sufficient to meet our liquidity needs, including anticipated capital expenditures, for the next 12 months; however, there can be no assurance that this will be the case. We believe that substantially all cash held by foreign entities is available to meet liquidity needs as necessary. Our contracts are periodically renewed and there can be no assurance that we will be successful in sustaining our cash flow from operations through renewal of our existing contracts or through the addition of new contracts. In addition, lottery customers in the U. S. generally require service providers to provide performance bonds in connection with each state contract. Our ability to obtain performance bonds on commercially reasonable terms is subject to prevailing market conditions, which may be impacted by economic and political events. Although we have not experienced difficulty in obtaining such bonds to date, there can be no assurance that we will continue to be able to obtain performance bonds on commercially reasonable terms or at all. If we need to

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refinance all or part of our indebtedness, on or before maturity, or provide letters of credit or cash in lieu of performance bonds, there can be no assurance that we will be able to obtain new financing or to refinance any of our indebtedness, on commercially reasonable terms or at all.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We have no material changes to the disclosure under 
Item 7A. Quantitative and Qualitative Disclosures about Market Risk included in our 2010 
Annual Report on Form 10-K.

#### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Quarterly Report on Form 10-Q. The evaluation was conducted under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective.

There were no changes in our internal control over financial reporting during the quarter ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in Part I, Item 1A of our 2010 Annual Report on Form 10-K other than as set forth below, which risk factors should be read in conjunction with the other risk factors disclosed in our 2010 Annual Report on Form 10-K.

We may not succeed in realizing the anticipated benefits of our joint ventures and strategic investments and relationships.

Part of our corporate strategy is to pursue growth through joint ventures and strategic investments as a means to, among other things, gain access to new and tactically important geographies, business opportunities and technical expertise, while simultaneously offering the potential for reducing capital requirements.

These joint ventures and strategic investments currently include LNS (which succeeded CLN as the holder of the concession to operate the instant ticket lottery in Italy that began on October 1, 2010), our joint ventures in China, RCN, our Northstar joint venture to act as the private manager of the Illinois lottery, our *Sciplay* joint venture with Playtech to deliver Internet gaming solutions to government-sponsored and other lotteries and certain other gaming operators and our equity investment in Sportech. We are party to other strategic agreements with Playtech relating to gaming machines that contemplate our use of and reliance on Playtech s back-end technology platform in international territories. Failure to timely migrate to the new back-end technology platform could result in Global Draw being unable to meet certain contract commitments, which could negatively impact our business, results of operations and prospects. We cannot assure you that we will be able to successfully develop and market Internet and land-based gaming products under our agreements with Playtech. As of June 30, 2011, Global Draw completed the migration to the new back-end technology platform in the U.K.

Our Northstar joint venture, in which we are a 20% equity holder, was awarded the agreement to be the private manager for the Illinois lottery for a ten-year term following a competitive procurement, which agreement was executed on January 18, 2011. See Business Operational Overview Printed Products Northstar Lottery Group in Item 1 of our Annual Report on Form 10-K. On January 26, 2011, the Illinois Appellate Court upheld a constitutional challenge to the revenue statute that, among other things, amended the Illinois lottery law to facilitate the PMA, on grounds that the statute impermissibly addressed more than one subject. On July 11, 2011, the Illinois Supreme Court reversed the Appellate Court decision and upheld the revenue statute. Operations under the PMA commenced on July 1, 2011.

We may not realize the anticipated benefits of these joint ventures, investments and other strategic relationships or others that we may enter into, or may not realize them in the timeframe expected. These arrangements pose significant risks that could have a negative effect on our operations, including: the potential diversion of our management statention from our core business to, for example, integrate technologies; the potential failure to realize anticipated synergies, economies of scale or other value associated with

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the arrangements; unanticipated costs and other unanticipated events or circumstances; possible adverse effects on our operating results during any integration process; impairment charges if joint ventures, or strategic investments or relationships are not as successful as we originally anticipate; and our possible inability to achieve the intended objectives of the arrangements.

Furthermore, our joint ventures and other strategic relationships pose risks arising from our reliance on our partners and our lack of sole decision-making authority, which may give rise to disputes between us and our joint venture and other strategic partners. Our joint venture and other strategic partners may have economic or business interests or goals that are inconsistent with our interests and goals, take actions contrary to our objectives or policies, undergo a change of control, experience financial and other difficulties or be unable or unwilling to fulfill their obligations under our arrangements.

The failure to avoid the risks described above or other risks associated with such arrangements could have a material adverse effect on our business, financial condition and results of operations.

Our revenues fluctuate due to seasonality and timing of equipment sales and, therefore, our periodic operating results are not guarantees of future performance.

Our revenues can fluctuate due to seasonality in some components of our business. The summer season historically has been the weakest part of the year for certain parts of our lottery business, particularly where our revenues are tied to a percentage of retail sales such as under our CSP contracts. The third quarter is typically the weakest quarter for Global Draw, which could adversely affect the amounts wagered and our corresponding service revenues.

In addition, our revenues in our Lottery Systems Group can be somewhat dependent on the size of jackpots of lottery games such as Powerball