

FERRELLGAS PARTNERS L P
Form 10-Q
March 11, 2011
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended January 31, 2011
or
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

Ferrellgas Partners, L.P.

Ferrellgas Partners Finance Corp.

Ferrellgas, L.P.

Ferrellgas Finance Corp.

(Exact name of registrants as specified in their charters)

Delaware
Delaware
Delaware
Delaware
*(States or other jurisdictions of
incorporation or organization)*

43-1698480
43-1742520
43-1698481
14-1866671
*(I.R.S. Employer
Identification Nos.)*

7500 College Boulevard,
Suite 1000, Overland Park, Kansas

66210

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

(Address of principal executive office)

(Zip Code)

Registrants telephone number, including area code:

(913) 661-1500

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit and post such files). Yes No

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Ferrellgas Partners, L.P.:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(do not check if a smaller reporting company)

Ferrellgas Partners Finance Corp, Ferrellgas, L.P. and Ferrellgas Finance Corp.:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(do not check if a smaller reporting company)

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Ferrellgas Partners, L.P. and Ferrellgas, L.P. Yes No

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. Yes No

At February 28, 2011, the registrants had common units or shares of common stock outstanding as follows:

Ferrellgas Partners, L.P.	70,827,760	Common Units
Ferrellgas Partners Finance Corp.	1,000	Common Stock
Ferrellgas, L.P.	n/a	n/a
Ferrellgas Finance Corp.	1,000	Common Stock

Documents Incorporated by Reference: None

EACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H (1)(A) and (B) OF FORM 10-Q AND ARE THEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-Q WITH THE REDUCED DISCLOSURE FORMAT.

Table of Contents

FERRELLGAS PARTNERS, L.P.

FERRELLGAS PARTNERS FINANCE CORP.

FERRELLGAS, L.P.

FERRELLGAS FINANCE CORP.

For the quarterly period ended January 31, 2011

FORM 10-Q QUARTERLY REPORT

Table of Contents

	Page
<u>PART I - FINANCIAL INFORMATION</u>	
<u>ITEM 1. FINANCIAL STATEMENTS (unaudited)</u>	
<u>Ferrellgas Partners, L.P. and Subsidiaries</u>	
<u>Condensed Consolidated Balance Sheets – January 31, 2011 and July 31, 2010</u>	1
<u>Condensed Consolidated Statements of Earnings – Three and six months ended January 31, 2011 and 2010</u>	2
<u>Condensed Consolidated Statements of Partners’ Capital – Six months ended January 31, 2011 and 2010</u>	3
<u>Condensed Consolidated Statements of Cash Flows – Six months ended January 31, 2011 and 2010</u>	4
<u>Notes to Condensed Consolidated Financial Statements</u>	5
<u>Ferrellgas Partners Finance Corp.</u>	
<u>Condensed Balance Sheets – January 31, 2011 and July 31, 2010</u>	16
<u>Condensed Statements of Earnings – Three and six months ended January 31, 2011 and 2010</u>	16
<u>Condensed Statements of Cash Flows – Six months ended January 31, 2011 and 2010</u>	17
<u>Note to Condensed Financial Statements</u>	17
<u>Ferrellgas, L.P. and Subsidiaries</u>	
<u>Condensed Consolidated Balance Sheets – January 31, 2011 and July 31, 2010</u>	18
<u>Condensed Consolidated Statements of Earnings – Three and six months ended January 31, 2011 and 2010</u>	19

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

<u>Condensed Consolidated Statement of Partners' Capital - Six months ended January 31, 2011</u>	20
<u>Condensed Consolidated Statements of Cash Flows - Six months ended January 31, 2011 and 2010</u>	21
<u>Notes to Condensed Consolidated Financial Statements</u>	22
<u>Ferrellgas Finance Corp.</u>	
<u>Condensed Balance Sheets - January 31, 2011 and July 31, 2010</u>	32
<u>Condensed Statements of Earnings - Three and six months ended January 31, 2011 and 2010</u>	32

Table of Contents

<u>Condensed Statements of Cash Flows</u>	<u>Six months ended January 31, 2011 and 2010</u>	33
<u>Notes to Condensed Financial Statements</u>		33
<u>ITEM 2.</u>	<u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	34
<u>ITEM 3.</u>	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	51
<u>ITEM 4.</u>	<u>CONTROLS AND PROCEDURES</u>	52
<u>PART II OTHER INFORMATION</u>		
<u>ITEM 1.</u>	<u>LEGAL PROCEEDINGS</u>	53
<u>ITEM 1A.</u>	<u>RISK FACTORS</u>	53
<u>ITEM 2.</u>	<u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	54
<u>ITEM 3.</u>	<u>DEFAULTS UPON SENIOR SECURITIES</u>	54
<u>ITEM 4.</u>	<u>(REMOVED AND RESERVED)</u>	54
<u>ITEM 5.</u>	<u>OTHER INFORMATION</u>	54
<u>ITEM 6.</u>	<u>EXHIBITS</u>	55

Table of Contents**PART I - FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS (unaudited)****FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except unit data)

(unaudited)

	January 31, 2011	July 31, 2010
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 25,489	\$ 11,401
Accounts and notes receivable, net (including \$233,120 and \$0 of accounts receivable pledged as collateral at 2011 and 2010, respectively)	326,432	89,234
Inventories	155,413	166,911
Prepaid expenses and other current assets	31,503	13,842
Total current assets	538,837	281,388
Property, plant and equipment (net of accumulated depreciation of \$561,781 and \$546,891 at 2011 and 2010, respectively)	641,452	652,768
Goodwill	248,939	248,939
Intangible assets (net of accumulated amortization of \$292,515 and \$281,590 at 2011 and 2010, respectively)	213,792	221,057
Other assets, net	41,431	38,199
Total assets	\$ 1,684,451	\$ 1,442,351
LIABILITIES AND PARTNERS CAPITAL		
Current liabilities:		
Accounts payable	\$ 142,612	\$ 48,658
Short-term borrowings	54,482	67,203
Collateralized note payable	145,000	0
Other current liabilities	112,454	108,054
Total current liabilities	454,548	223,915
Long-term debt	1,140,026	1,111,088
Other liabilities	21,770	21,446
Contingencies and commitments (Note I)	0	0
Partners capital:	115,469	141,281

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Common unitholders (70,827,760 and 69,521,818 units outstanding at 2011 and 2010, respectively)

General partner unitholder (715,432 and 702,241 units outstanding at 2011 and 2010, respectively)

Accumulated other comprehensive income (loss)	(58,905)	(58,644)
Accumulated other comprehensive income (loss)	8,040	(415)
Total Ferrellgas Partners, L.P. partners capital	64,604	82,222
Noncontrolling interest	3,503	3,680
Total partners capital	68,107	85,902
Total liabilities and partners capital	\$ 1,684,451	\$ 1,442,351

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**

(in thousands, except per unit data)

(unaudited)

	For the three months ended		For the six months ended	
	January 31,		January 31,	
	2011	2010	2011	2010
Revenues:				
Propane and other gas liquids sales	\$ 774,179	\$ 724,348	\$ 1,142,802	\$ 1,052,014
Other	66,813	53,504	98,382	77,908
Total revenues	840,992	777,852	1,241,184	1,129,922
Costs and expenses:				
Cost of product sold - propane and other gas liquids sales	559,416	503,980	815,902	704,900
Cost of product sold - other	38,500	25,208	51,358	31,388
Operating expense (includes \$3.1 million and \$0.1 million for the three months ended January 31, 2011 and 2010, respectively, and \$3.3 million and \$0.9 million for the six months ended January 31, 2011 and 2010, respectively, for non-cash stock and unit-based compensation)	110,688	104,550	206,084	201,440
Depreciation and amortization expense	19,990	20,647	40,365	41,174
General and administrative expense (includes \$7.9 million and \$0.3 million for the three months ended January 31, 2011 and 2010, respectively, and \$8.8 million and \$2.3 million for the six months ended January 31, 2011 and 2010, respectively, for non-cash stock and unit-based compensation)	18,947	11,346	30,211	25,124
Equipment lease expense	3,543	3,127	7,192	6,901
Employee stock ownership plan compensation charge	2,932	2,261	5,376	4,263
Loss on disposal of assets and other	603	1,122	371	2,784
Operating income	86,373	105,611	84,325	111,948
Interest expense	(26,395)	(26,216)	(53,272)	(48,911)
Loss on extinguishment of debt	(36,449)		(36,449)	(17,308)
Other income (expense), net	88	(863)	266	(556)
Earnings (loss) before income taxes	23,617	78,532	(5,130)	45,173

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Income tax expense	1,198	674	716	252
Net earnings (loss)	22,419	77,858	(5,846)	44,921
Net earnings attributable to noncontrolling interest	290	847	68	575
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	22,129	77,011	(5,914)	44,346
Less: General partner's interest in net earnings (loss)	221	12,614	(59)	443
Common unitholders' interest in net earnings (loss)	\$ 21,908	\$ 64,397	\$ (5,855)	\$ 43,903
Basic and diluted net earnings (loss) per common unitholders' interest	\$ 0.31	\$ 0.93	\$ (0.08)	\$ 0.64
Cash distributions declared per common unit	\$ 0.50	\$ 0.50	\$ 1.00	\$ 1.00

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL**

(in thousands)

(unaudited)

	Number of units		Accumulated other comprehensive income (loss)					Total Ferrellgas Partners, L.P. partners' capital	Non-controlling interest	Total partners' capital
	Common unitholders	General partner unitholder	Common unitholders	General partner unitholder	Risk management	Currency translation adjustments	Pension liability			
July 31, 2009	68,236.8	689.3	\$ 206,255	\$ (57,988)	\$ (989)	\$ 22	\$ (227)	\$ 147,073	\$ 4,272	\$ 151,345
Contributions in connection with ESOP and stock-based compensation charges	0	0	7,279	73	0	0	0	7,352	75	7,427
Distributions	0	0	(68,843)	(696)	0	0	0	(69,539)	(829)	(70,368)
Common units issued in connection with acquisition	155.1	1.5	3,061	31	0	0	0	3,092	31	3,123
Common units issued in offering, net of issuance costs	1,058.4	10.7	19,949	202	0	0	0	20,151	204	20,355
Comprehensive income:										
Net earnings	0	0	43,903	443	0	0	0	44,346	575	44,921
Other comprehensive income:										
Net earnings on risk management derivatives	0	0	0	0	13,486	0	0		138	
Reclassification of derivatives to earnings	0	0	0	0	(4,554)	0	0		(46)	
Foreign currency translation adjustment	0	0	0	0	0	1	0	8,933		9,025
Comprehensive income								53,279	667	53,946
January 31, 2010	69,450.3	701.5	\$ 211,604	\$ (57,935)	\$ 7,943	\$ 23	\$ (227)	\$ 161,408	\$ 4,420	\$ 165,828
July 31, 2010	69,521.8	702.2	\$ 141,281	\$ (58,644)	\$ (166)	\$ 24	\$ (273)	\$ 82,222	\$ 3,680	\$ 85,902
Contributions in connection with ESOP and stock-based compensation charges	0	0	17,108	173	0	0	0	17,281	176	17,457

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Distributions	0	0	(70,187)	(709)	0	0	0	(70,896)	(847)	(71,743)
Common units issued in connection with acquisition	63.5	0.6	1,625	16	0	0	0	1,641	17	1,658
Common unit options issued	27.4	0.3	317	3	0	0	0	320	3	323
Common units issued in offering, net of issuance costs	1,215.1	12.3	29,950	303	0	0	0	30,253	306	30,559
Comprehensive income:										
Net earnings (loss)	0	0	(5,855)	(59)	0	0	0	(5,914)	68	(5,846)
Cumulative effect of change in accounting principle	0	0	1,230	12	0	0	0	1,242	13	1,255
Other comprehensive income:										
Net earnings on risk management derivatives	0	0	0	0	11,660	0	0		120	
Reclassification of derivatives to earnings	0	0	0	0	(3,207)	0	0		(33)	
Foreign currency translation adjustment	0	0	0	0	0	2	0	8,455		8,542
Comprehensive income								3,783	168	3,951
January 31, 2011	70,827.8	715.4	\$ 115,469	\$ (58,905)	\$ 8,287	\$ 26	\$ (273)	\$ 64,604	\$ 3,503	\$ 68,107

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)****(unaudited)**

	For the six months ended January 31,	
	2011	2010
Cash flows from operating activities:		
Net earnings (loss)	\$ (5,846)	\$ 44,921
Reconciliation of net earnings (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization expense	40,365	41,174
Employee stock ownership plan compensation charge	5,376	4,263
Unit and stock-based compensation charge	12,081	3,164
Loss on disposal of assets	371	1,359
Loss on transfer of accounts receivable related to the accounts receivable securitization	0	3,968
Loss on extinguishment of debt	25,403	0
Provision for doubtful accounts	3,346	4,276
Deferred tax expense (benefit)	49	(24)
Other	4,318	807
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(192,766)	(169,410)
Inventories	11,498	(14,168)
Prepaid expenses and other current assets	(10,844)	(6,783)
Accounts payable	94,117	74,769
Accrued interest expense	(1,417)	2,634
Other current liabilities	6,814	30
Other liabilities	337	545
Accounts receivable securitization:		
Proceeds from new accounts receivable securitizations	0	68,000
Proceeds from collections reinvested in revolving period accounts receivable securitizations	0	652,229
Remittances of amounts collected as servicer of accounts receivable securitizations	0	(661,229)
Net cash provided by (used in) operating activities	(6,798)	50,525
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	(4,880)	(40,879)
Capital expenditures	(17,318)	(20,489)
Proceeds from sale of assets	3,200	3,161
Other	0	(1,808)
Net cash used in investing activities	(18,998)	(60,015)
Cash flows from financing activities:		
Distributions	(70,896)	(69,539)
Proceeds from increase in long-term debt	536,621	604,952
Reductions in long-term debt	(531,506)	(541,929)
Net additions to (reductions in) short-term borrowings	(12,721)	30,991

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Net additions to collateralized short-term borrowings	98,000	0
Cash paid for financing costs	(9,651)	(15,674)
Noncontrolling interest activity	(847)	(625)
Proceeds from exercise of common unit options	317	0
Proceeds from equity offering, net of issuance costs	29,950	19,949
Cash contribution from general partner in connection with common unit issuances	615	202
Net cash provided by financing activities	39,882	28,327
Effect of exchange rate changes on cash	2	1
Increase in cash and cash equivalents	14,088	18,838
Cash and cash equivalents - beginning of period	11,401	7,066
Cash and cash equivalents - end of period	\$ 25,489	\$ 25,904

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

January 31, 2011

(Dollars in thousands, except per unit data, unless otherwise designated)

(unaudited)

A. Partnership organization and formation

Ferrellgas Partners, L.P. (Ferrellgas Partners) is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the operating partnership). Ferrellgas Partners and the operating partnership are collectively referred to as Ferrellgas. Ferrellgas, Inc. (the general partner), a wholly-owned subsidiary of Ferrell Companies, Inc. (Ferrell Companies), has retained a 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. As general partner, it performs all management functions required by Ferrellgas. At January 31, 2011, Ferrell Companies beneficially owned 20.3 million of Ferrellgas Partners outstanding common units.

The condensed consolidated financial statements of Ferrellgas reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. Other than the effect of a new accounting standard as discussed in Note B - Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities, all adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled Management's Discussion and Analysis of Financial Condition and Results of Operations and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas Annual Report on Form 10-K for fiscal 2010.

B. Summary of significant accounting policies

(1) Nature of operations:

Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners. Ferrellgas is a single reportable operating segment.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

The operating partnership is engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the six months ended January 31, 2011 and 2010 are not necessarily indicative of the results to be expected for a full fiscal year. The operating partnership serves approximately one million residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico.

(2) Accounting estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used

Table of Contents

to value sales returns and allowances, allowance for doubtful accounts, fair values of derivative contracts and stock and unit-based compensation calculations.

(3) Supplemental cash flow information:

Certain cash flow and significant non-cash activities are presented below:

	For the six months ended January 31,	
	2011	2010
CASH PAID FOR:		
Interest	\$ 50,065	\$ 41,682
Income taxes	0	332
NON-CASH INVESTING ACTIVITIES:		
Issuance of common units in connection with acquisitions	1,625	3,061
Issuance of liabilities in connection with acquisitions	1,664	5,494
Property, plant and equipment additions	374	1,059

See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities below for a discussion of the non-cash impact of the adoption of new accounting standards during the current year period.

(4) Accounts receivable securitization:

Through its wholly-owned and consolidated subsidiary Ferrellgas Receivables, LLC (Ferrellgas Receivables), the operating partnership has agreements to securitize, on an ongoing basis, a portion of its trade accounts receivable. See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities below regarding a new accounting standard for financial asset transfers that was effective August 1, 2010.

*(5) New accounting standards:***Transfers of financial assets and variable interest entities**

In June 2009, the Financial Accounting Standards Board (FASB) issued two amendments to existing GAAP, one of which eliminates the concept of a qualifying special-purpose-entity (QSPEs). The second amends guidance applicable to variable interest entities (VIEs). The provisions of these amendments require Ferrellgas to evaluate all VIE s to determine whether they must be consolidated.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

As a result of the prospective adoption of these amendments on August 1, 2010, Ferrellgas Receivables is now accounted for as a consolidated subsidiary. Upon adoption, Ferrellgas recognized \$107.9 million of Accounts receivable pledged as collateral, net, \$0.6 million of Other assets, net and \$47.0 million of Collateralized notes payable, derecognized \$44.9 million of Notes receivable from Ferrellgas Receivables and \$15.3 million of Retained interest in Ferrellgas Receivables and recorded a \$1.3 million Cumulative effect of a change in accounting principle.

Subsequent to adoption, expenses associated with these transactions are now recorded in Interest expense and are no longer recorded in Loss on transfer of accounts receivable related to the accounts receivable securitization or Service income related to the accounts receivable securitization in the condensed consolidated statements of earnings. Additionally, borrowings and repayments associated with these transactions are now recorded in Cash flows from financing activities and no longer recorded in Cash flows from operating activities in the condensed consolidated statements of cash flows. The adoption of these amendments did not have a significant impact on Ferrellgas debt covenant agreements.

Table of Contents**C. Supplemental financial statement information**

Inventories consist of the following:

	January 31, 2011	July 31, 2010
Propane gas and related products	\$ 134,948	\$ 146,805
Appliances, parts and supplies	20,465	20,106
Inventories	\$ 155,413	\$ 166,911

In addition to inventories on hand, Ferrellgas enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and call for payment based on market prices at the date of delivery. All supply procurement fixed price contracts have terms of fewer than 24 months. As of January 31, 2011, Ferrellgas had committed, for supply procurement purposes, to take delivery of approximately 52.7 million net gallons of propane at fixed prices.

Other current liabilities consist of the following:

	January 31, 2011	July 31, 2010
Accrued interest	\$ 18,995	\$ 20,412
Accrued payroll	18,292	20,464
Customer deposits and advances	18,992	23,280
Other	56,175	43,898
Other current liabilities	\$ 112,454	\$ 108,054

Loss on disposal of assets and other consists of the following:

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Loss on disposal of assets	\$ 603	\$ 483	\$ 371	\$ 1,359
Loss on transfer of accounts receivable related to the accounts receivable securitization	0	2,208	0	3,968
Service income related to the accounts receivable securitization	(0)	(1,569)	(0)	(2,543)
Loss on disposal of assets and other	\$ 603	\$ 1,122	\$ 371	\$ 2,784

See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities for a discussion of changes in accounting for accounts receivable securitization transactions.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Operating expense	\$ 47,614	\$ 47,586	\$ 89,898	\$ 91,367
Depreciation and amortization expense	1,489	1,398	2,970	2,701
Equipment lease expense	3,089	3,376	6,450	7,239
	\$ 52,192	\$ 52,360	\$ 99,318	\$ 101,307

Table of Contents**D. Accounts and notes receivable, net and accounts receivable securitization**

Accounts and notes receivable, net consist of the following:

	January 31, 2011	July 31, 2010
Accounts receivable pledged as collateral	\$ 233,120	\$ 0
Accounts receivable	98,725	33,725
Note receivable from Ferrellgas Receivables	0	44,927
Retained interest in Ferrellgas Receivables	0	15,323
Other	251	269
Less: Allowance for doubtful accounts	(5,664)	(5,010)
Accounts and notes receivable, net	\$ 326,432	\$ 89,234

See Note B Summary of significant accounting policies - (5) New accounting standards - Transfers of financial assets and variable interest entities - for a discussion of amendments to existing GAAP which required Ferrellgas to begin consolidating its previously unconsolidated QSPE, Ferrellgas Receivables, effective August 1, 2010. Upon consolidation, Ferrellgas now recognizes accounts receivable that have been sold by the operating partnership to Ferrellgas Receivables as Accounts receivable pledged as collateral and eliminates the previously recognized Note receivable from Ferrellgas Receivables and Retained interest in Ferrellgas Receivables.

The operating partnership, through Ferrellgas Receivables, securitizes a portion of its trade accounts receivable through a commercial paper conduit for proceeds of up to \$145.0 million. At January 31, 2011, \$233.1 million of trade accounts receivable were pledged as collateral against \$145.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from the operating partnership. The operating partnership does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

The operating partnership structured Ferrellgas Receivables in order to facilitate securitization transactions while complying with Ferrellgas various debt covenants. If the covenants were compromised, funding from the facility could be restricted or suspended, or its costs could increase. As of January 31, 2011, the operating partnership had received cash proceeds of the maximum amount allowable of \$145.0 million from trade accounts receivables securitized.

E. Debt***Short-term borrowings***

Ferrellgas classified a portion of its credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of January 31, 2011 and July 31, 2010, \$54.5 million and \$67.2 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility section

below.

Long-term debt

Long-term debt consists of the following:

Table of Contents

	January 31, 2011	July 31, 2010
Senior notes		
Fixed rate, 6.50%, due 2021	\$ 500,000	\$ 0
Fixed rate, 6.75%, due 2014, net of unamortized discount of \$21,974 at July 31, 2010	0	428,026
Fixed rate, 9.125%, due 2017, net of unamortized discount of \$3,676 and \$3,870 at January 31, 2011 and July 31, 2010, respectively	296,324	296,130
Fixed rate, 8.625%, due 2020	280,000	280,000
Secured credit facility , variable interest rate, expiring 2012 (net of \$54.5 million and \$67.2 million classified as short-term borrowings at January 31, 2011 and July 31, 2010, respectively)		
	56,418	99,797
Notes payable , 9.3% and 9.5% weighted average interest rate at January 31, 2011 and July 31, 2010, respectively, due 2011 to 2016, net of unamortized discount of \$2,990 and \$2,876 at January 31, 2011 and July 31, 2010, respectively		
	10,054	9,475
	1,142,796	1,113,428
Less: current portion, included in other current liabilities on the condensed consolidated balance sheets	2,770	2,340
Long-term debt	\$ 1,140,026	\$ 1,111,088

Senior notes

During the three months ended January 31, 2011, the operating partnership issued \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par. The operating partnership received \$491.3 million of net proceeds after deducting expenses of the offering. These proceeds were used to redeem all of its \$450.0 million 6.75% fixed rate senior notes due 2014, to fund the related \$11.1 million make-whole and premium payments and to pay \$2.4 million of accrued interest. These transactions resulted in a \$36.4 million loss on extinguishment of debt, which also included \$25.4 million of non-cash write-offs of unamortized discount on debt and related capitalized debt costs. The remaining proceeds were used to reduce outstanding indebtedness under the credit facility.

Secured credit facility

Ferrellgas secured credit facility provides \$400.0 million in revolving credit for loans and has a \$200.0 million sublimit for letters of credit. This credit facility matures in November 2012.

The credit facility contains various affirmative and negative covenants and default provisions, as well as requirements with respect to the maintenance of specified financial ratios and limitations on the making of loans and investments.

As of January 31, 2011, Ferrellgas had total borrowings outstanding under its credit facility of \$110.9 million, of which \$56.4 million was classified as long-term debt. As of July 31, 2010, Ferrellgas had total borrowings outstanding under its credit facility of \$167.0 million, of which \$99.8 million was classified as long-term debt.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Borrowings under the credit facility had a weighted average interest rate of 4.90% at January 31, 2011. All borrowings under the credit facility bear interest, at Ferrellgas option, at a rate equal to either:

Table of Contents

- for Base Rate Loans or Swing Line Loans, the Base Rate, which is defined as the higher of i) the federal funds rate plus 0.50%, ii) Bank of America's prime rate; or iii) the Eurodollar Rate plus 1%; plus a margin varying from 2.50% to 3.25% (as of January 31, 2011, the margin was 3.00%); or
- for Eurodollar Rate Loans, the Eurodollar Rate, which is defined as the LIBOR Rate plus a margin varying from 3.50% to 4.25% (as of January 31, 2011, the margin was 4.00%).

As of January 31, 2011, the federal funds rate and Bank of America's prime rate were 0.17% and 3.25%, respectively. As of January 31, 2011, the one-month and three-month Eurodollar Rates were 0.32% and 0.39%, respectively.

In addition, an annual commitment fee is payable at a per annum rate of 0.50% times the actual daily amount by which the facility exceeds the sum of (i) the outstanding amount of revolving credit loans and (ii) the outstanding amount of letter of credit obligations.

The obligations under this credit facility are secured by substantially all assets of the operating partnership, the general partner and certain subsidiaries of the operating partnership but specifically excluding (a) assets that are subject to the operating partnership's accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of the operating partnership.

Letters of credit outstanding at January 31, 2011 totaled \$49.0 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. Letters of credit outstanding at July 31, 2010 totaled \$47.1 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. At January 31, 2011, Ferrellgas had available letter of credit remaining capacity of \$151.0 million. At July 31, 2010, Ferrellgas had available letter of credit remaining capacity of \$152.9 million.

The scheduled annual principal payments on long-term debt are as follows:

For the fiscal year ending July 31,	Scheduled annual principal payments
2011	\$ 830
2012	2,947
2013	58,890
2014	1,861
2015	1,874
Thereafter	1,083,060
Total	\$ 1,149,462

See Note E Debt - Senior notes and Note F Partners' capital Common unit issuances for discussion about the effect of equity and debt issuances and senior note and credit facility repayments on scheduled annual principal payments.

F. Partners capital

Common unit issuances

During November 2010, Ferrellgas Partners entered into an agreement with an institutional investor relating to a non-brokered registered direct offering of 1.2 million common units. Net proceeds of approximately \$30.0 million were used to reduce outstanding indebtedness under the operating partnership's credit facility. During the six months ended January 31, 2011, Ferrellgas Partners issued \$1.6 million of common units in connection with the acquisition of propane distribution assets. The general partner contributed \$0.6 million to Ferrellgas to maintain its effective 2% general partner

Table of Contents

interest in connection with all common unit issuances.

Partnership distributions paid

Ferrellgas Partners has paid the following distributions:

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Public common unitholders	\$ 23,073	\$ 22,384	\$ 45,506	\$ 44,161
Ferrell Companies (1)	10,040	10,040	20,080	20,081
FCI Trading Corp. (2)	98	98	196	196
Ferrell Propane, Inc. (3)	25	26	51	51
James E. Ferrell (4)	2,177	2,177	4,354	4,354
General partner	358	351	709	696
	\$ 35,771	\$ 35,076	\$ 70,896	\$ 69,539

(1) Ferrell Companies is the owner of the general partner and a 28% beneficial owner of Ferrellgas Partners common units and thus a related party.

(2) FCI Trading Corp. (FCI Trading) is an affiliate of the general partner and thus a related party.

(3) Ferrell Propane, Inc. (Ferrell Propane) is controlled by the general partner and thus a related party.

(4) James E. Ferrell is the Executive Chairman and Chairman of the Board of Directors of the general partner and thus a related party.

On February 24, 2011, Ferrellgas Partners declared a cash distribution of \$0.50 per common unit for the three months ended January 31, 2011, which is expected to be paid on March 17, 2011.

Included in this cash distribution are the following amounts expected to be paid to related parties:

Ferrell Companies	\$ 10,040
FCI Trading Corp.	98
Ferrell Propane, Inc.	26
James E. Ferrell	2,177
General partner	358

See additional discussions about transactions with related parties in Note H Transactions with related parties.

Other comprehensive income (OCI)

See Note G Derivatives for details regarding changes in fair value on risk management financial derivatives recorded within OCI for the six months ended January 31, 2011.

General partner's commitment to maintain its capital account

Ferrellgas partnership agreements allows the general partner to have an option to maintain its effective 2% general partner interest concurrent with the issuance of other additional equity.

During the six months ended January 31, 2011, the general partner made noncash contributions totaling \$0.3 million to Ferrellgas to maintain its effective 2% general partner interest in connection with employee stock ownership and stock-based compensation charges.

Table of Contents

G. Derivatives

Commodity Price Risk Management

Ferrellgas risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. Ferrellgas attempts to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts.

Ferrellgas risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to Ferrellgas positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when Ferrellgas gains or losses in the physical product markets are offset by its losses or gains in the forward or financial markets. These financial derivatives are designated as cash flow hedges.

Ferrellgas risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. Ferrellgas enters into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the New York Mercantile Exchange. Ferrellgas also enters into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded by Ferrellgas prior to settlement on its financial statements.

Cash Flow Hedging Activity

Ferrellgas uses financial derivative instruments for risk management purposes to hedge a portion of its exposure to market fluctuations in propane prices. These financial derivative instruments are designated as cash flow hedging instruments, thus the effective portions of changes in the fair value of the financial derivatives are recorded in OCI prior to settlement and are subsequently recognized in the condensed consolidated statements of earnings in Cost of product sold propane and other gas liquids sales when the forward or forecasted propane sales transaction impacts earnings. The effectiveness of cash flow hedges is evaluated at inception and on an on-going basis. Changes in the fair value of cash flow hedges due to hedge ineffectiveness, if any, are recognized in Cost of product sold propane and other gas liquids sales. During the six months ended January 31, 2011 and 2010, Ferrellgas did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of the financial derivative contract gain or loss from the assessment of hedge effectiveness related to these cash flow hedges.

The fair value of the financial derivative instruments below are included within Prepaid expenses and other current assets and Other current liabilities on the condensed consolidated balance sheets:

**January 31,
2011**

**July 31,
2010**

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Derivatives	Price risk management assets	\$	8,779	\$	1,882
Derivatives	Price risk management liabilities		396		2,039

Ferrellgas had the following cash flow hedge activity included in OCI in the condensed consolidated statements of partners' capital:

		For the six months ended January 31,	
		2011	2010
Fair value gain adjustment classified as OCI with offset in Price risk management assets and Price risk management liabilities	\$	11,780	\$ 13,624
Reclassification of net gains originally recorded within OCI to Cost of product sold propane and other gas liquids		3,240	4,600

Table of Contents

Ferrellgas expects to reclassify net gains of approximately \$8.3 million to earnings during the next 12 months. These net gains are expected to be offset by margins on propane sales commitments Ferrellgas has with its customers that qualify for the normal purchase normal sales exception.

During the six months ended January 31, 2011 and 2010, Ferrellgas had no reclassifications to earnings resulting from discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

As of January 31, 2011, Ferrellgas had financial derivative contracts covering 1.0 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

During the six months ended January 31, 2011 and 2010, four counterparties represented 83% and 69%, respectively, of net settled cash flow hedging positions reported in Cost of product sold propane and other gas liquids sales. During the six months ended January 31, 2011 and 2010, Ferrellgas neither held nor entered into financial derivative contracts that contained credit risk related contingency features.

In accordance with GAAP, Ferrellgas determines the fair value of its assets and liabilities subject to fair value measurement by using the highest possible Level as defined within the GAAP hierarchy. The three levels defined by the GAAP hierarchy are as follows:

- Level 1 Quoted prices available in active markets for identical assets or liabilities.
- Level 2 Pricing inputs not quoted in active markets but either directly or indirectly observable.
- Level 3 Significant inputs to pricing that have little or no transparency with inputs requiring significant management judgment or estimation.

Ferrellgas considers over-the-counter derivative instruments entered into directly with third parties as Level 2 valuation since the values of these derivatives are quoted by third party brokers and are on an exchange for similar transactions. The market prices used to value Ferrellgas derivatives have been determined using independent third party prices, readily available market information, broker quotes, and appropriate valuation techniques.

At January 31, 2011 and July 31, 2010, all derivative assets and liabilities qualified for classification as Level 2 - other observable inputs as defined by the GAAP hierarchy. All financial derivatives assets and liabilities were non-trading positions.

H. Transactions with related parties

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

General partner

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas behalf and are reported in the condensed consolidated statements of earnings as follows:

	For the three months ended January 31,				For the six months ended January 31,			
	2011		2010		2011		2010	
Operating expense	\$	58,504	\$	58,641	\$	108,515	\$	111,952
General and administrative expense		5,709		5,727		12,172		12,182

Table of Contents

See additional discussions about transactions with the general partner and related parties in Note F Partners' capital.

Board of Directors

Elizabeth Solberg, a member of the general partner's Board of Directors, serves as the General Manager of Fleishman-Hillard Inc. During the three months ended January 31, 2011 and 2010, Ferrellgas paid Fleishman-Hillard Inc. \$32 thousand and \$50 thousand, respectively, for marketing and communications services. During the six months ended January 31, 2011 and 2010, Ferrellgas paid Fleishman-Hillard Inc. \$65 thousand and \$92 thousand, respectively, for marketing and communications services.

I. Contingencies

Ferrellgas' operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the financial condition, results of operations and cash flows of Ferrellgas.

Ferrellgas has been named as a defendant in lawsuits filed in multiple federal and state courts that seek to certify nationwide or statewide classes related to its Blue Rhino branded propane tank exchange activities. The plaintiffs in each case generally allege that Ferrellgas failed to inform consumers of the amount of propane contained in propane tanks they purchased and that Ferrellgas violated anti-trust laws by allegedly conspiring with a competitor. The federal cases have been coordinated for multidistrict treatment in the United States District Court for the Western District of Missouri. Based on Ferrellgas' business and consumer notification practices in its Blue Rhino tank exchange operations, Ferrellgas believes that all of these claims are without merit and intends to defend the claims vigorously.

Ferrellgas has also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that Ferrellgas violates consumer protection laws in the manner Ferrellgas sets prices and fees for its customers. Based on Ferrellgas' business practices, Ferrellgas believes that the claims are without merit and intends to defend the claims vigorously.

J. Net earnings (loss) per common unitholders' interest

Below is a calculation of the basic and diluted net earnings (loss) per common unitholders' interest in the condensed consolidated statements of earnings for the periods indicated. In accordance with guidance issued by the FASB regarding participating securities and the two-class method, Ferrellgas calculates net earnings (loss) per common unitholders' interest for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings or loss for the period had been distributed. In periods with undistributed earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

general partner and a dilution of the earnings to the limited partners. Due to the seasonality of the propane business, the dilution effect of the guidance on the two-class method typically impacts only the three months ending January 31. The dilutive effect resulting from this guidance on basic and diluted net earnings (loss) per common unitholders' interest was \$0.17 for the three months ended January 31, 2010. This guidance did not result in a dilutive effect for the three months ended January 31, 2011 or for the six months ended January 31, 2011 and 2010.

In periods with net losses, the allocation of the net losses to the limited partners and the general

Table of Contents

partner will be determined based on the same allocation basis specified in the Ferrellgas Partners partnership agreement that would apply to periods in which there were no undistributed earnings. Additionally, in periods with net losses, there are no dilutive securities.

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Common unitholders interest in net earnings (loss)	\$ 21,908	\$ 64,397	\$ (5,855)	\$ 43,903
Weighted average common units outstanding (<i>in thousands</i>)	70,668.8	69,450.3	70,114.2	68,979.1
Dilutive securities	131.3	136.8	0.0	128.3
Weighted average common units outstanding plus dilutive securities	70,800.1	69,587.1	70,114.2	69,107.4
Basic and diluted net earnings (loss) per common unitholders interest	\$ 0.31	\$ 0.93	\$ (0.08)	\$ 0.64

K. Subsequent events

Ferrellgas has evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas condensed consolidated financial statements were issued, and concluded that there were no events or transactions occurring during this period that required recognition or disclosure in its financial statements.

Table of Contents**FERRELLGAS PARTNERS FINANCE CORP.**

(A wholly-owned subsidiary of Ferrellgas Partners, L.P.)

CONDENSED BALANCE SHEETS

(in dollars)

(unaudited)

	January 31, 2011		July 31, 2010
ASSETS			
Cash	\$	969	\$ 969
Total assets	\$	969	\$ 969
STOCKHOLDER S EQUITY			
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$	1,000	\$ 1,000
Additional paid in capital		6,346	6,131
Accumulated deficit		(6,377)	(6,162)
Total stockholder s equity	\$	969	\$ 969

CONDENSED STATEMENTS OF EARNINGS

(in dollars)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
General and administrative expense	\$ 125	\$ 0	\$ 215	\$ 197
Net loss	\$ (125)	\$ 0	\$ (215)	\$ (197)

See note to condensed financial statements.

Table of Contents

FERRELLGAS PARTNERS FINANCE CORP.

(A wholly-owned subsidiary of Ferrellgas Partners, L.P.)

CONDENSED STATEMENTS OF CASH FLOWS

(in dollars)

(unaudited)

	For the six months ended January 31,	
	2011	2010
Cash flows from operating activities:		
Net loss	\$ (215)	\$ (197)
Cash used in operating activities	(215)	(197)
Cash flows from financing activities:		
Capital contribution	215	197
Cash provided by financing activities	215	197
Change in cash	0	0
Cash beginning of period	969	1,000
Cash end of period	\$ 969	\$ 1,000

See note to condensed financial statements.

NOTE TO CONDENSED FINANCIAL STATEMENTS

January 31, 2011

(unaudited)

A. Formation

Ferrellgas Partners Finance Corp. (the Finance Corp.), a Delaware corporation, was formed on March 28, 1996, and is a wholly-owned subsidiary of Ferrellgas Partners, L.P (the Partnership).

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations, has no employees and serves as co-issuer and co-obligor for debt securities of the Partnership.

Table of Contents**FERRELLGAS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands)

(unaudited)

	January 31, 2011	July 31, 2010
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 25,134	\$ 11,389
Accounts and notes receivable, net (including \$233,120 and \$0 of accounts receivable pledged as collateral at 2011 and 2010, respectively)	326,432	89,234
Inventories	155,413	166,911
Prepaid expenses and other current assets	31,488	13,832
Total current assets	538,467	281,366
Property, plant and equipment (net of accumulated depreciation of \$561,781 and \$546,891 at 2011 and 2010, respectively)	641,452	652,768
Goodwill	248,939	248,939
Intangible assets (net of accumulated amortization of \$292,515 and \$281,590 at 2011 and 2010, respectively)	213,792	221,057
Other assets, net	35,482	32,047
Total assets	\$ 1,678,132	\$ 1,436,177
LIABILITIES AND PARTNERS CAPITAL		
Current liabilities:		
Accounts payable	\$ 142,612	\$ 48,658
Short-term borrowings	54,482	67,203
Collateralized note payable	145,000	0
Other current liabilities	109,119	104,735
Total current liabilities	451,213	220,596
Long-term debt	860,026	831,088
Other liabilities	21,770	21,446
Contingencies and commitments (Note I)	0	0
Partners capital		
Limited partner	333,580	359,782
General partner	3,407	3,671
Accumulated other comprehensive income (loss)	8,136	(406)
Total partners capital	345,123	363,047
Total liabilities and partners capital	\$ 1,678,132	\$ 1,436,177

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**

(in thousands)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Revenues:				
Propane and other gas liquids sales	\$ 774,179	\$ 724,348	\$ 1,142,802	\$ 1,052,014
Other	66,813	53,504	98,382	77,908
Total revenues	840,992	777,852	1,241,184	1,129,922
Costs and expenses:				
Cost of product sold - propane and other gas liquids sales	559,416	503,980	815,902	704,900
Cost of product sold - other	38,500	25,208	51,358	31,388
Operating expense (includes \$3.1 million and \$0.1 million for the three months ended January 31, 2011 and 2010, respectively, and \$3.3 million and \$0.9 million for the six months ended January 31, 2011 and 2010, respectively, for non-cash stock and unit-based compensation)	110,618	104,485	205,945	201,251
Depreciation and amortization expense	19,990	20,647	40,365	41,174
General and administrative expense (includes \$7.9 million and \$0.3 million for the three months ended January 31, 2011 and 2010, respectively, and \$8.8 million and \$2.3 million for the six months ended January 31, 2011 and 2010, respectively, for non-cash stock and unit-based compensation)	18,947	11,346	30,211	25,124
Equipment lease expense	3,543	3,127	7,192	6,901
Employee stock ownership plan compensation charge	2,932	2,261	5,376	4,263
Loss on disposal of assets and other	603	1,122	371	2,784
Operating income	86,443	105,676	84,464	112,137
Interest expense	(20,196)	(20,290)	(40,876)	(37,059)
Loss on extinguishment of debt	(36,449)		(36,449)	(17,308)
Other income (expense), net	88	(863)	266	(556)
Earnings before income taxes	29,886	84,523	7,405	57,214
Income tax expense	1,198	674	716	252

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Net earnings	\$	28,688	\$	83,849	\$	6,689	\$	56,962
---------------------	----	--------	----	--------	----	-------	----	--------

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENT OF PARTNERS' CAPITAL**

(in thousands)

(unaudited)

	Limited partner	General partner	Risk management	Accumulated other comprehensive income (loss) Currency translation adjustments	Pension liability	Total partners capital
July 31, 2010	\$ 359,782	\$ 3,671	\$ (157)	\$ 24	\$ (273)	\$ 363,047
Contributions in connection with ESOP and stock-based compensation charges	17,281	176	0	0	0	17,457
Contributions in connection with acquisitions and other	1,625	20	0	0	0	1,645
Cash contributed by Ferrellgas Partners and general partner	30,000	306	0	0	0	30,306
Quarterly distributions	(82,971)	(847)	0	0	0	(83,818)
Comprehensive income:						
Net earnings	6,621	68	0	0	0	6,689
Cumulative effect of change in accounting principle	1,242	13	0	0	0	1,255
Other comprehensive income:						
Net earnings on risk management derivatives	0	0	11,780	0	0	
Reclassification of derivatives to earnings	0	0	(3,240)	0	0	
Foreign currency translation adjustment	0	0	0	2	0	8,542
Comprehensive income						16,486
January 31, 2011	\$ 333,580	\$ 3,407	\$ 8,383	\$ 26	\$ (273)	\$ 345,123

See notes to condensed consolidated financial statements.

Table of Contents**FERRELLGAS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)****(unaudited)**

	For the six months ended	
	January 31,	
	2011	2010
Cash flows from operating activities:		
Net earnings	\$ 6,689	\$ 56,962
Reconciliation of net earnings to net cash provided by operating activities:		
Depreciation and amortization expense	40,365	41,174
Employee stock ownership plan compensation charge	5,376	4,263
Unit and stock-based compensation charge	12,081	3,164
Loss on disposal of assets	371	1,359
Loss on transfer of accounts receivable related to the accounts receivable securitization	0	3,968
Loss on extinguishment of debt	25,403	0
Provision for doubtful accounts	3,346	4,276
Deferred tax expense (benefit)	49	(24)
Other	3,943	681
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(192,766)	(169,410)
Inventories	11,498	(14,168)
Prepaid expenses and other current assets	(10,839)	(6,783)
Accounts payable	94,117	74,769
Accrued interest expense	(1,417)	2,634
Other current liabilities	6,797	(95)
Other liabilities	337	544
Accounts receivable securitization:		
Proceeds from new accounts receivable securitizations	0	68,000
Proceeds from collections reinvested in revolving period accounts receivable securitizations	0	652,229
Remittances of amounts collected as servicer of accounts receivable securitizations	0	(661,229)
Net cash provided by operating activities	5,350	62,314
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	(4,896)	(40,910)
Capital expenditures	(17,318)	(20,489)
Proceeds from sale of assets	3,200	3,161
Other	0	(1,808)
Net cash used in investing activities	(19,014)	(60,046)
Cash flows from financing activities:		
Distributions	(83,818)	(82,093)
Contributions from partners	30,309	20,204
Proceeds from increase in long-term debt	536,621	604,952
Reductions in long-term debt	(531,506)	(541,929)

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Net additions to (reductions in) short-term borrowings	(12,721)	30,991
Net additions to collateralized short-term borrowings	98,000	0
Cash paid for financing costs	(9,478)	(15,674)
Net cash provided by financing activities	27,407	16,451
Effect of exchange rate changes on cash	2	1
Increase in cash and cash equivalents	13,745	18,720
Cash and cash equivalents - beginning of period	11,389	7,050
Cash and cash equivalents - end of period	\$ 25,134	\$ 25,770

See notes to condensed consolidated financial statements.

Table of Contents

FERRELLGAS, L.P. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

January 31, 2011

(Dollars in thousands, unless otherwise designated)

(unaudited)

A. Partnership organization and formation

Ferrellgas, L.P. is a limited partnership that owns and operates propane distribution and related assets. Ferrellgas Partners, L.P. (Ferrellgas Partners), a publicly traded limited partnership, owns an approximate 99% limited partner interest in, and consolidates, Ferrellgas, L.P. Ferrellgas, Inc. (the general partner), a wholly-owned subsidiary of Ferrell Companies, Inc. (Ferrell Companies), holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P.

Ferrellgas, L.P. owns a 100% equity interest in Ferrellgas Finance Corp., whose only business activity is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas, L.P.

The condensed consolidated financial statements of Ferrellgas, L.P. and subsidiaries reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. Other than the effect of a new accounting standard as discussed in Note B - Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities, all adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled Management's Discussion and Analysis of Financial Condition and Results of Operations and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas, L.P.'s Annual Report on Form 10-K for fiscal 2010.

B. Summary of significant accounting policies

(1) Nature of operations:

Ferrellgas, L.P. is a single reportable operating segment engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the six months ended January 31, 2011 and 2010 are not necessarily indicative of the results to be expected for a full fiscal year. Ferrellgas, L.P. serves approximately one million residential, industrial/commercial, portable tank exchange,

agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico.

(2) Accounting estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, valuation methods used to value sales returns and allowances, allowance for doubtful accounts, fair values of derivative contracts and stock and unit-based compensation calculations.

(3) Supplemental cash flow information:

Certain cash flow and significant non-cash activities are presented below:

Table of Contents

	For the six months ended January 31,	
	2011	2010
CASH PAID FOR:		
Interest	\$ 37,990	\$ 29,956
Income taxes	0	332
NON-CASH INVESTING ACTIVITIES:		
Assets contributed from Ferrellgas Partners in connection with acquisitions	1,625	3,061
Issuance of liabilities in connection with acquisitions	1,664	5,494
Property, plant and equipment additions	374	1,059

See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities below for a discussion of the non-cash impact of the adoption of new accounting standards during the current year period.

(4) Accounts receivable securitization:

Through its wholly-owned and consolidated subsidiary Ferrellgas Receivables, LLC (Ferrellgas Receivables), Ferrellgas, L.P. has agreements to securitize, on an ongoing basis, a portion of its trade accounts receivable. See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities below regarding a new accounting standard for financial asset transfers that was effective August 1, 2010.

*(5) New accounting standards:***Transfers of financial assets and variable interest entities**

In June 2009, the Financial Accounting Standards Board (FASB) issued two amendments to existing GAAP, one of which eliminates the concept of a qualifying special-purpose-entity (QSPEs). The second amends guidance applicable to variable interest entities (VIEs). The provisions of these amendments require Ferrellgas, L.P. to evaluate all VIE s to determine whether they must be consolidated.

As a result of the prospective adoption of these amendments on August 1, 2010, Ferrellgas Receivables is now accounted for as a consolidated subsidiary. Upon adoption, Ferrellgas, L.P. recognized \$107.9 million of Accounts receivable pledged as collateral, net, \$0.6 million of Other assets, net and \$47.0 million of Collateralized notes payable, derecognized \$44.9 million of Notes receivable from Ferrellgas Receivables and \$15.3 million of Retained interest in Ferrellgas Receivables and recorded a \$1.3 million Cumulative effect of a change in accounting principle.

Subsequent to adoption, expenses associated with these transactions are now recorded in Interest expense and are no longer recorded in Loss on transfer of accounts receivable related to the accounts receivable securitization or Service income related to the accounts receivable securitization in the condensed consolidated statements of earnings. Additionally, borrowings and repayments associated with these transactions are now recorded in Cash flows from financing activities and no longer recorded in Cash flows from operating activities in the condensed

consolidated statements of cash flows. The adoption of these amendments did not have a significant impact on Ferrellgas, L.P.'s debt covenant agreements.

C. Supplemental financial statement information

Inventories consist of the following:

Table of Contents

	January 31, 2011	July 31, 2010
Propane gas and related products	\$ 134,948	\$ 146,805
Appliances, parts and supplies	20,465	20,106
Inventories	\$ 155,413	\$ 166,911

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and call for payment based on market prices at the date of delivery. All supply procurement fixed price contracts have terms of fewer than 24 months. As of January 31, 2011, Ferrellgas, L.P. had committed, for supply procurement purposes, to take delivery of approximately 52.7 million net gallons of propane at fixed prices.

Other current liabilities consist of the following:

	January 31, 2011	July 31, 2010
Accrued interest	\$ 15,907	\$ 17,324
Accrued payroll	18,292	20,464
Customer deposits and advances	18,992	23,280
Other	55,928	43,667
Other current liabilities	\$ 109,119	\$ 104,735

Loss on disposal of assets and other consists of the following:

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Loss on disposal of assets	\$ 603	\$ 483	\$ 371	\$ 1,359
Loss on transfer of accounts receivable related to the accounts receivable securitization	0	2,208	0	3,968
Service income related to the accounts receivable securitization	(0)	(1,569)	(0)	(2,543)
Loss on disposal of assets and other	\$ 603	\$ 1,122	\$ 371	\$ 2,784

See Note B Summary of significant accounting policies - (5) New accounting standards Transfers of financial assets and variable interest entities for a discussion of changes in accounting for accounts receivable securitization transactions.

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

For the three months ended January 31,		For the six months ended January 31,	
2011	2010	2011	2010

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Operating expense	\$	47,614	\$	47,586	\$	89,898	\$	91,367
Depreciation and amortization expense		1,489		1,398		2,970		2,701
Equipment lease expense		3,089		3,376		6,450		7,239
	\$	52,192	\$	52,360	\$	99,318	\$	101,307

Table of Contents**D. Accounts and notes receivable, net and accounts receivable securitization**

Accounts and notes receivable, net consist of the following:

	January 31, 2011	July 31, 2010
Accounts receivable pledged as collateral	\$ 233,120	\$ 0
Accounts receivable	98,725	33,725
Note receivable from Ferrellgas Receivables	0	44,927
Retained interest in Ferrellgas Receivables	0	15,323
Other	251	269
Less: Allowance for doubtful accounts	(5,664)	(5,010)
Accounts and notes receivable, net	\$ 326,432	\$ 89,234

See Note B Summary of significant accounting policies - (5) New accounting standards - Transfers of financial assets and variable interest entities - for a discussion of amendments to existing GAAP which required Ferrellgas, L.P. to begin consolidating its previously unconsolidated QSPE, Ferrellgas Receivables, effective August 1, 2010. Upon consolidation, Ferrellgas, L.P. now recognizes accounts receivable that have been sold to Ferrellgas Receivables as Accounts receivable pledged as collateral and eliminates the previously recognized Note receivable from Ferrellgas Receivables and Retained interest in Ferrellgas Receivables.

Ferrellgas, L.P., through Ferrellgas Receivables, securitizes a portion of its trade accounts receivable through a commercial paper conduit for proceeds of up to \$145.0 million. At January 31, 2011, \$233.1 million of trade accounts receivable were pledged as collateral against \$145.0 million of collateralized notes payable due to the commercial paper conduit. These accounts receivable pledged as collateral are bankruptcy remote from Ferrellgas, L.P. Ferrellgas, L.P. does not provide any guarantee or similar support to the collectability of these accounts receivable pledged as collateral.

Ferrellgas, L.P. structured Ferrellgas Receivables in order to facilitate securitization transactions while complying with Ferrellgas, L.P.'s various debt covenants. If the covenants were compromised, funding from the facility could be restricted or suspended, or its costs could increase. As of January 31, 2011, Ferrellgas, L.P. had received cash proceeds of the maximum amount allowable of \$145.0 million from trade accounts receivables securitized.

E. Debt***Short-term borrowings***

Ferrellgas, L.P. classified a portion of its credit facility borrowings as short-term because it was used to fund working capital needs that management had intended to pay down within the 12 month period following each balance sheet date. As of January 31, 2011 and July 31, 2010, \$54.5 million and \$67.2 million, respectively, were classified as short-term borrowings. For further discussion see the secured credit facility

section below.

Long-term debt

Long-term debt consists of the following:

Table of Contents

	January 31, 2011	July 31, 2010
Senior notes		
Fixed rate, 6.50%, due 2021	\$ 500,000	\$ 0
Fixed rate, 6.75%, due 2014, net of unamortized discount of \$21,974 at July 31, 2010	0	428,026
Fixed rate, 9.125%, due 2017, net of unamortized discount of \$3,676 and \$3,870 at January 31, 2011 and July 31, 2010, respectively	296,324	296,130
Secured credit facility , variable interest rate, expiring 2012 (net of \$54.5 million and \$67.2 million classified as short-term borrowings at January 31, 2011 and July 31, 2010, respectively)		
	56,418	99,797
Notes payable , 9.3% and 9.5% weighted average interest rate at January 31, 2011 and July 31, 2010, respectively, due 2011 to 2016, net of unamortized discount of \$2,990 and \$2,876 at January 31, 2011 and July 31, 2010, respectively		
	10,054	9,475
	862,796	833,428
Less: current portion, included in other current liabilities on the condensed consolidated balance sheets	2,770	2,340
Long-term debt	\$ 860,026	\$ 831,088

Senior notes

During the three months ended January 31, 2011, Ferrellgas, L.P. issued \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par. Ferrellgas, L.P. received \$491.3 million of net proceeds after deducting expenses of the offering. These proceeds were used to redeem all of its \$450.0 million 6.75% fixed rate senior notes due 2014, to fund the related \$11.1 million make-whole and premium payments and to pay \$2.4 million of accrued interest. These transactions resulted in a \$36.4 million loss on extinguishment of debt, which also included \$25.4 million of non-cash write-offs of unamortized discount on debt and related capitalized debt costs. The remaining proceeds were used to reduce outstanding indebtedness under the credit facility.

Secured credit facility

Ferrellgas, L.P.'s secured credit facility provides \$400.0 million in revolving credit for loans and has a \$200.0 million sublimit for letters of credit. This credit facility matures in November 2012.

The credit facility contains various affirmative and negative covenants and default provisions, as well as requirements with respect to the maintenance of specified financial ratios and limitations on the making of loans and investments.

As of January 31, 2011, Ferrellgas, L.P. had total borrowings outstanding under its credit facility of \$110.9 million, of which \$56.4 million was classified as long-term debt. As of July 31, 2010, Ferrellgas, L.P. had total borrowings outstanding under its credit facility of \$167.0 million, of which \$99.8 million was classified as long-term debt.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Borrowings under the credit facility had a weighted average interest rate of 4.90% at January 31, 2011. All borrowings under the credit facility bear interest, at Ferrellgas, L.P.'s option, at a rate equal to either:

- for Base Rate Loans or Swing Line Loans, the Base Rate, which is defined as the higher of i) the federal funds rate plus 0.50%, ii) Bank of America's prime rate; or iii) the Eurodollar Rate plus 1%; plus a margin varying from 2.50% to 3.25% (as of January 31, 2011, the margin was 3.00%); or

Table of Contents

- for Eurodollar Rate Loans, the Eurodollar Rate, which is defined as the LIBOR Rate plus a margin varying from 3.50% to 4.25% (as of January 31, 2011, the margin was 4.00%).

As of January 31, 2011, the federal funds rate and Bank of America's prime rate were 0.17% and 3.25%, respectively. As of January 31, 2011, the one-month and three-month Eurodollar Rates were 0.32% and 0.39%, respectively.

In addition, an annual commitment fee is payable at a per annum rate of 0.50% times the actual daily amount by which the facility exceeds the sum of (i) the outstanding amount of revolving credit loans and (ii) the outstanding amount of letter of credit obligations.

The obligations under this credit facility are secured by substantially all assets of Ferrellgas, L.P., the general partner and certain subsidiaries of Ferrellgas, L.P. but specifically excluding (a) assets that are subject to Ferrellgas, L.P.'s accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of Ferrellgas, L.P.

Letters of credit outstanding at January 31, 2011 totaled \$49.0 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. Letters of credit outstanding at July 31, 2010 totaled \$47.1 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. At January 31, 2011, Ferrellgas, L.P. had available letter of credit remaining capacity of \$151.0 million. At July 31, 2010, Ferrellgas, L.P. had available letter of credit remaining capacity of \$152.9 million.

The scheduled annual principal payments on long-term debt are as follows:

For the fiscal year ending July 31,	Scheduled annual principal payments
2011	\$ 830
2012	2,947
2013	58,890
2014	1,861
2015	1,874
Thereafter	803,060
Total	\$ 869,462

See Note E Debt - Senior notes and Note F Partners' capital Common unit issuance for discussion about the effect of equity and debt issuances and senior note and credit facility repayments on scheduled annual principal payments.

F. Partners' capital

Partnership contributions

During November 2010, Ferrellgas, L.P. received cash contributions of \$30.0 million from Ferrellgas Partners, L.P. The proceeds were used to reduce outstanding indebtedness under Ferrellgas, L.P.'s credit facility. During the six months ended January 31, 2011, Ferrellgas, L.P. received asset contributions of \$1.6 million in connection with the acquisition of propane distribution assets. The general partner contributed \$0.3 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest in connection with these contributions from Ferrellgas Partners, L.P.

Partnership distributions paid

Ferrellgas, L.P. has paid the following distributions:

Table of Contents

	For the three months ended January 31,				For the six months ended January 31,			
	2011		2010		2011		2010	
Ferrellgas Partners	\$	47,846	\$	46,801	\$	82,971	\$	81,264
General partner		488		477		847		829
	\$	48,334	\$	47,278	\$	83,818	\$	82,093

On February 24, 2011, Ferrellgas, L.P. declared distributions for the three months ended January 31, 2011 to Ferrellgas Partners and the general partner of \$35.8 million and \$0.3 million, respectively, which is expected to be paid on March 17, 2011.

See additional discussions about transactions with related parties in Note H Transactions with related parties.

Other comprehensive income (OCI)

See Note G Derivatives for details regarding changes in fair value on risk management financial derivatives recorded within OCI for the six months ended January 31, 2011.

General partner's commitment to maintain its capital account

Ferrellgas, L.P.'s partnership agreement allows the general partner to have an option to maintain its 1.0101% general partner interest concurrent with the issuance of other additional equity.

During the six months ended January 31, 2011, the general partner made noncash contributions totaling \$0.2 million to Ferrellgas, L.P. to maintain its 1.0101% general partner interest in connection with employee stock ownership and stock-based compensation charges.

G. Derivatives*Commodity Price Risk Management*

Ferrellgas, L.P.'s risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. Ferrellgas, L.P. attempts to mitigate these price risks through the use of financial derivative instruments and forward propane purchase and sales contracts.

Ferrellgas, L.P.'s risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to Ferrellgas, L.P.'s positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when Ferrellgas, L.P.'s gains or losses in the physical product markets are offset by its losses or gains in the forward or financial markets. These financial derivatives are designated as cash flow hedges.

Ferrellgas, L.P.'s risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. Ferrellgas, L.P. enters into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the New York Mercantile Exchange. Ferrellgas, L.P. also enters into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded by Ferrellgas, L.P. prior to settlement on its financial statements.

Table of Contents*Cash Flow Hedging Activity*

Ferrellgas, L.P. uses financial derivative instruments for risk management purposes to hedge a portion of its exposure to market fluctuations in propane prices. These financial derivative instruments are designated as cash flow hedging instruments, thus the effective portions of changes in the fair value of the financial derivatives are recorded in OCI prior to settlement and are subsequently recognized in the condensed consolidated statements of earnings in Cost of product sold propane and other gas liquids sales when the forward or forecasted propane sales transaction impacts earnings. The effectiveness of cash flow hedges is evaluated at inception and on an on-going basis. Changes in the fair value of cash flow hedges due to hedge ineffectiveness, if any, are recognized in Cost of product sold propane and other gas liquids sales. During the six months ended January 31, 2011 and 2010, Ferrellgas, L.P. did not recognize any gain or loss in earnings related to hedge ineffectiveness and did not exclude any component of the financial derivative contract gain or loss from the assessment of hedge effectiveness related to these cash flow hedges.

The fair value of the financial derivative instruments below are included within Prepaid expenses and other current assets and Other current liabilities on the condensed consolidated balance sheets:

		January 31, 2011		July 31, 2010
Derivatives	Price risk management assets	\$	8,779	\$ 1,882
Derivatives	Price risk management liabilities		396	2,039

Ferrellgas, L.P. had the following cash flow hedge activity included in OCI in the condensed consolidated statement of partners' capital:

		2011		For the six months ended January 31, 2010
	Fair value gain adjustment classified as OCI with offset in Price risk management assets and Price risk management liabilities	\$	11,780	\$ 13,624
	Reclassification of net gains originally recorded within OCI to Cost of product sold propane and other gas liquids		3,240	4,600

Ferrellgas, L.P. expects to reclassify net gains of approximately \$8.3 million to earnings during the next 12 months. These net gains are expected to be offset by margins on propane sales commitments Ferrellgas, L.P. has with its customers that qualify for the normal purchase normal sales exception.

During the six months ended January 31, 2011 and 2010, Ferrellgas, L.P. had no reclassifications to earnings resulting from discontinuance of any cash flow hedges arising from the probability of the original forecasted transactions not occurring within the originally specified period of time defined within the hedging relationship.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

As of January 31, 2011, Ferrellgas, L.P. had financial derivative contracts covering 1.0 million barrels of propane that were entered into as cash flow hedges of forward and forecasted purchases of propane.

During the six months ended January 31, 2011 and 2010, four counterparties represented 83% and 69%, respectively, of net settled cash flow hedging positions reported in Cost of product sold propane and other gas liquids sales. During the six months ended January 31, 2011 and 2010, Ferrellgas, L.P. neither held nor entered into financial derivative contracts that contained credit risk related contingency features.

Table of Contents

In accordance with GAAP, Ferrellgas, L.P. determines the fair value of its assets and liabilities subject to fair value measurement by using the highest possible Level as defined within the GAAP hierarchy. The three levels defined by the GAAP hierarchy are as follows:

- Level 1 Quoted prices available in active markets for identical assets or liabilities.
- Level 2 Pricing inputs not quoted in active markets but either directly or indirectly observable.
- Level 3 Significant inputs to pricing that have little or no transparency with inputs requiring significant management judgment or estimation.

Ferrellgas, L.P. considers over-the-counter derivative instruments entered into directly with third parties as Level 2 valuation since the values of these derivatives are quoted by third party brokers and are on an exchange for similar transactions. The market prices used to value Ferrellgas, L.P.'s derivatives have been determined using independent third party prices, readily available market information, broker quotes, and appropriate valuation techniques.

At January 31, 2011 and July 31, 2010, all derivative assets and liabilities qualified for classification as Level 2 - other observable inputs as defined by the GAAP hierarchy. All financial derivatives assets and liabilities were non-trading positions.

H. Transactions with related parties

General partner

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P.'s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P., and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas, L.P.'s business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P.'s behalf and are reported in the condensed consolidated statements of earnings as follows:

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
Operating expense	\$ 58,504	\$ 58,641	\$ 108,515	\$ 111,952
General and administrative expense	5,709	5,727	12,172	12,182

See additional discussions about transactions with the general partner and related parties in Note F Partners' capital.

Board of Directors

Elizabeth Solberg, a member of the general partner s Board of Directors, serves as the General Manager of Fleishman Hillard Inc. During the three months ended January 31, 2011 and 2010, Ferrellgas, L.P. paid Fleishman-Hillard Inc. \$32 thousand and \$50 thousand, respectively for marketing and communications services. During the six months ended January 31, 2011 and 2010, Ferrellgas, L.P. paid Fleishman-Hillard Inc. \$65 thousand and \$92 thousand, respectively, for marketing and communications services.

I. Contingencies

Ferrellgas, L.P. s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids

Table of Contents

such as propane. As a result, at any given time, Ferrellgas, L.P. is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the financial condition, results of operations and cash flows of Ferrellgas, L.P.

Ferrellgas, L.P. has been named as a defendant in lawsuits filed in multiple federal and state courts that seek to certify nationwide or statewide classes related to its Blue Rhino branded propane tank exchange activities. The plaintiffs in each case generally allege that Ferrellgas, L.P. failed to inform consumers of the amount of propane contained in propane tanks they purchased and that Ferrellgas, L.P. violated anti-trust laws by allegedly conspiring with a competitor. The federal cases have been coordinated for multidistrict treatment in the United States District Court for the Western District of Missouri. Based on Ferrellgas, L.P.'s business and consumer notification practices in its Blue Rhino tank exchange operations, Ferrellgas, L.P. believes that all of these claims are without merit and intends to defend the claims vigorously.

Ferrellgas, L.P. has also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that Ferrellgas, L.P. violates consumer protection laws in the manner Ferrellgas, L.P. sets prices and fees for its customers. Based on Ferrellgas, L.P.'s business practices, Ferrellgas, L.P. believes that the claims are without merit and intends to defend the claims vigorously.

J. Subsequent events

Ferrellgas, L.P. has evaluated events and transactions occurring after the balance sheet date through the date Ferrellgas, L.P.'s condensed consolidated financial statements were issued, and concluded that there were no events or transactions occurring during this period that required recognition or disclosure in its financial statements.

Table of Contents**FERRELLGAS FINANCE CORP.**

(A wholly-owned subsidiary of Ferrellgas, L.P.)

CONDENSED BALANCE SHEETS

(in dollars)

(unaudited)

	January 31, 2011	July 31, 2010
ASSETS		
Cash	\$ 1,100	\$ 1,100
Total assets	\$ 1,100	\$ 1,100
STOCKHOLDER S EQUITY		
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 shares issued and outstanding	\$ 1,000	\$ 1,000
Additional paid in capital	35,059	27,219
Accumulated deficit	(34,959)	(27,119)
Total stockholder s equity	\$ 1,100	\$ 1,100

CONDENSED STATEMENTS OF EARNINGS

(in dollars)

(unaudited)

	For the three months ended January 31,		For the six months ended January 31,	
	2011	2010	2011	2010
General and administrative expense	\$ 4,790	\$ 20	\$ 7,840	\$ 3,172
Net loss	\$ (4,790)	\$ (20)	\$ (7,840)	\$ (3,172)

See notes to condensed financial statements.

Table of Contents

FERRELLGAS FINANCE CORP.

(A wholly-owned subsidiary of Ferrellgas, L.P.)

CONDENSED STATEMENTS OF CASH FLOWS

(in dollars)

(unaudited)

	For the six months ended January 31,	
	2011	2010
Cash flows from operating activities:		
Net loss	\$ (7,840)	\$ (3,172)
Cash used in operating activities	(7,840)	(3,172)
Cash flows from financing activities:		
Capital contribution	7,840	3,172
Cash provided by financing activities	7,840	3,172
Change in cash	0	0
Cash beginning of period	1,100	1,100
Cash end of period	\$ 1,100	\$ 1,100

See notes to condensed financial statements.

NOTES TO CONDENSED FINANCIAL STATEMENTS

January 31, 2011

(unaudited)

A. Formation

Ferrellgas Finance Corp. (the Finance Corp.), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P (the Partnership).

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations, has no employees and serves as co-issuer and co-obligor for debt securities of the Partnership.

B. Commitment

During the three months ended January 31, 2011, the Partnership issued \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par. Net proceeds were used to redeem all of its \$450.0 million 6.75% fixed rate senior notes due 2014 and to reduce outstanding indebtedness under the credit facility. The Finance Corp. serves as co-issuer and co-obligor for the senior notes.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Our management's discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners, L.P. and Ferrellgas, L.P.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees other than officers. Ferrellgas Partners Finance Corp. serves as co-issuer and co-obligor for debt securities of Ferrellgas Partners, L.P. and Ferrellgas Finance Corp. serves as co-issuer and co-obligor for debt securities of Ferrellgas, L.P. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. is not presented in this section.

In this Quarterly Report on Form 10-Q, unless the context indicates otherwise:

- us, we, our, ours, or consolidated are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with common units, in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;
- Ferrellgas Partners refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;
- the operating partnership refers to Ferrellgas, L.P., together with its consolidated subsidiaries, including Ferrellgas Finance Corp.;
- our general partner refers to Ferrellgas, Inc.;
- Ferrell Companies refers to Ferrell Companies, Inc., the sole shareholder of our general partner;
- unitholders refers to holders of common units of Ferrellgas Partners;
- customers refers to customers other than our wholesale customers or our other bulk propane distributors or marketers;

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

- retail sales refers to Propane and other gas liquid sales: Retail Sales to End Users or the volume of propane sold primarily to our residential, industrial/commercial and agricultural customers;
- wholesale sales refers to Propane and other gas liquid sales: Wholesale Sales to Resellers or the volume of propane sold primarily to our portable tank exchange customers and bulk propane sold to wholesale customers;
- other gas sales refers to Propane and other gas liquid sales: Other Gas Sales or the volume of bulk propane sold to other third party propane distributors or marketers and the volume of refined fuel sold;
- propane sales volume refers to the volume of propane sold to our retail sales and wholesale sales customers; and
- Notes refers to the notes of the condensed consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable.

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners' only significant assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance Corp. The common units of Ferrellgas Partners are listed on the New York Stock Exchange and our activities are primarily conducted through the operating

Table of Contents

partnership.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to the senior notes co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds a 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, beneficially owns approximately 28% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

We file annual, quarterly, and other reports and information with the SEC. You may read and download our SEC filings over the Internet from several commercial document retrieval services as well as at the SEC's website at www.sec.gov. You may also read and copy our SEC filings at the SEC's Public Reference Room located at 100 F Street, NE, Washington, DC 20549. Please call the SEC at 1-800-SEC-0330 for further information concerning the Public Reference Room and any applicable copy charges. Because our common units are traded on the New York Stock Exchange, under the ticker symbol of FGP, we also provide our SEC filings and particular other information to the New York Stock Exchange. You may obtain copies of these filings and such other information at the offices of the New York Stock Exchange located at 11 Wall Street, New York, New York 10005. In addition, our SEC filings are available on our website at www.ferrellgas.com at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any Internet addresses provided in this Quarterly Report on Form 10-Q are for informational purposes only and are not intended to be hyperlinks. Accordingly, no information found and/or provided at such Internet addresses is intended or deemed to be incorporated by reference herein.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical condensed consolidated financial statements and accompanying Notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

The discussions set forth in the Results of Operations and Liquidity and Capital Resources sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exist two material differences between Ferrellgas Partners and the operating partnership. Those material differences are:

- because Ferrellgas Partners has outstanding \$280.0 million in aggregate principal amount of 8.625% senior notes due fiscal 2020, the two partnerships incur different amounts of interest expense on their outstanding indebtedness; see the statements of earnings in their respective condensed consolidated financial statements and Note E Debt in the respective notes to their condensed consolidated financial statements; and
- Ferrellgas Partners issued common units during both fiscal 2010 and fiscal 2011.

Overview

We are a leading distributor of propane and related equipment and supplies to customers primarily in the United States and conduct our business as a single reportable operating segment. We believe that we are the second largest retail marketer of propane in the United States as measured by the volume of our retail sales in fiscal 2010, and the largest national provider of propane by portable tank exchange.

We serve approximately one million residential, industrial/commercial, portable tank exchange, agricultural, wholesale and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the United States. Our propane distribution business consists principally of transporting propane purchased from third parties to

Table of Contents

propane distribution locations and then to tanks on customers' premises or to portable propane tanks delivered to nationwide and local retailers. Our portable tank exchange operations, nationally branded under the name Blue Rhino, are conducted through a network of independent and partnership-owned distribution outlets. Our market areas for our residential and agricultural customers are generally rural, while our market area for our industrial/commercial and portable tank exchange customers is generally urban.

In the residential and industrial/commercial markets, propane is primarily used for space heating, water heating, cooking and other propane fueled appliances. In the portable tank exchange market, propane is used primarily for outdoor cooking using gas grills. In the agricultural market, propane is primarily used for crop drying, space heating, irrigation and weed control. In addition, propane is used for a variety of industrial applications, including as an engine fuel which is burned in internal combustion engines that power vehicles and forklifts, and as a heating or energy source in manufacturing and drying processes.

The market for propane is seasonal because of increased demand during the months of November through March (the winter heating season) primarily for the purpose of providing heating in residential and commercial buildings. Consequently, sales and operating profits are concentrated in our second and third fiscal quarters, which are during the winter heating season. However, our propane by portable tank exchanges sales volume provides us increased operating profits during our first and fourth fiscal quarters due to its counter-seasonal business activities. These sales also provide us the ability to better utilize our seasonal resources at our propane distribution locations. Other factors affecting our results of operations include competitive conditions, volatility in energy commodity prices, demand for propane, timing of acquisitions and general economic conditions in the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. We use the definition of normal temperatures based on information published by the National Oceanic and Atmospheric Administration (NOAA). Based on this information we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes during the winter heating season. Accordingly, the volume of propane used by our customers for this purpose is directly affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane usage, while sustained colder-than-normal temperatures will tend to result in greater usage. Although there is a direct correlation between weather and customer usage, there is a natural time lag between the onset of cold weather and increased sales to customers. If the United States were to experience a cooling trend we could expect nationwide demand for propane to increase which could lead to greater sales, income and liquidity availability. Conversely, if the United States were to experience a warming trend we could expect nationwide demand for propane to decrease which could lead to a reduction in our sales, income and liquidity availability.

Our gross margin from the retail distribution of propane is primarily based on the cents-per-gallon difference between the sale price we charge our customers and our costs to purchase and deliver propane to our propane distribution locations. Our residential customers and portable tank exchange customers typically provide us a greater cents-per-gallon margin than our industrial/commercial, agricultural, wholesale and other customers. We track Propane sales volumes, Revenues Propane and other gas liquids sales and Gross margin Propane and other gas liquids sales by customer; however, we are not able to specifically allocate operating and other costs in a manner that would determine their specific profitability with a high degree of accuracy. The wholesale propane price per gallon is subject to various market conditions, including inflation, and may fluctuate based on changes in demand, supply and other energy commodity prices, primarily crude oil and natural gas, as propane prices tend to correlate with the fluctuations of these underlying commodities.

We employ risk management activities that attempt to mitigate price risks related to the purchase,

Table of Contents

storage, transport and sale of propane. We enter into propane sales commitments with a portion of our customers that provide for a contracted price agreement for a specified period of time. These commitments can expose us to product price risk if not immediately hedged with an offsetting propane purchase commitment.

Our open financial derivative purchase commitments are designated as hedges primarily for fiscal 2011 sales commitments and, as of January 31, 2011, have experienced net mark to market gains of approximately \$8.4 million. Because these financial derivative purchase commitments qualify for hedge accounting treatment, the resulting asset, liability and related mark to market gains or losses are recorded on the condensed consolidated balance sheets as Prepaid expenses and other current assets, Other current liabilities and Accumulated other comprehensive income (loss), respectively, until settled. Upon settlement, realized gains or losses on these contracts will be reclassified to Cost of product sold-propane and other gas liquid sales in the condensed consolidated statements of earnings. These financial derivative purchase commitment net gains are expected to be offset by reduced margins on propane sales commitments that qualify for the normal purchase normal sale exception. At January 31, 2011 we estimate 99% of currently open financial derivative purchase commitments, the related propane sales commitments, and the resulting gross margin will be realized into earnings during the next twelve months.

Our business strategy is to:

- expand our operations through disciplined acquisitions and internal growth;
- capitalize on our national presence and economies of scale;
- maximize operating efficiencies through utilization of our technology platform; and
- align employee interests with our investors through significant employee ownership.

Forward-looking Statements

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. These statements often use words such as anticipate, believe, intend, plan, projection, forecast, strategy, position, continue, estimate, expect, may, will, or the negative of those terms or other variations of them or compound terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning our future operating results or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Some of our forward-looking statements include the following:

- whether the operating partnership will have sufficient funds to meet its obligations, including its obligations under its debt securities, and to enable it to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations with respect to its existing debt and equity securities; and
- whether Ferrellgas Partners and the operating partnership will continue to meet all of the quarterly financial tests required by the agreements governing their indebtedness.

When considering any forward-looking statement, you should also keep in mind the risk factors set forth in the section in our Annual Report on Form 10-K for our fiscal 2010 entitled, Item 1A. Risk Factors.

Table of Contents

Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or pay interest on the principal of any of our debt securities. In addition, the trading price, if any, of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this Quarterly Report on Form 10-Q.

In addition, the classification of Ferrellgas Partners and the operating partnership as partnerships for federal income tax purposes means that we do not generally pay federal income taxes. We do, however, pay taxes on the income of our subsidiaries that are corporations. We rely on a legal opinion from our counsel, and not a ruling from the Internal Revenue Service, as to our proper classification for federal income tax purposes. See the section in our Annual Report on Form 10-K for our fiscal 2010 entitled, Item 1A. Risk Factors Tax Risks. The IRS could treat us as a corporation for tax purposes or changes in federal or state laws could subject us to entity-level taxation, which would substantially reduce the cash available for distribution to our unitholders.

Results of Operations**Three months ended January 31, 2011 compared to January 31, 2010**

(amounts in thousands)			Favorable (Unfavorable) Variance	
Three months ended January 31,	2011	2010		
Propane sales volumes (gallons):				
Retail Sales to End Users	249,227	269,801	(20,574)	(8)%
Wholesale Sales to Resellers	79,156	83,882	(4,726)	(6)%
	328,383	353,683	(25,300)	(7)%
Revenues -				
Propane and other gas liquids sales:				
Retail Sales to End Users	\$ 514,263	\$ 502,235	\$ 12,028	2%
Wholesale Sales to Resellers	153,616	144,725	8,891	6%
Other Gas Sales	106,300	77,388	28,912	37%
	\$ 774,179	\$ 724,348	\$ 49,831	7%
Gross margin				
Propane and other gas liquids sales: (a)				
Retail Sales to End Users	\$ 168,362	\$ 170,298	\$ (1,936)	(1)%
Wholesale Sales to Resellers	36,619	40,297	(3,678)	(9)%
Other Gas Sales	9,782	9,773	9	0%
	\$ 214,763	\$ 220,368	\$ (5,605)	(3)%
Gross margin Other	\$ 28,313	\$ 28,296	\$ 17	0%
Adjusted EBITDA (b)	120,966	130,054	(9,088)	(7)%
Operating income	86,373	105,611	(19,238)	(18)%
Interest expense	(26,395)	(26,216)	(179)	(1)%

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Interest expense - operating partnership	(20,196)	(20,290)	94	0%
Loss on extinguishment of debt	(36,449)	0	(36,449)	NM

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold propane and other gas liquids sales and does not include depreciation and amortization.

(b) Adjusted EBITDA is calculated as earnings before income tax expense, interest expense, depreciation

Table of Contents

and amortization expense, loss on extinguishment of debt, employee stock ownership plan compensation charge, stock and unit-based compensation charge, loss on disposal of assets and other, other income (expense), net and net earnings attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other companies that have different financing and capital structures. This method of calculating Adjusted EBITDA may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

NM- Not meaningful

The following table summarizes EBITDA and Adjusted EBITDA for the three months ended January 31, 2011 and 2010, respectively:

(amounts in thousands)	2011		2010	
Net earnings attributable to Ferrellgas Partners, L.P.	\$	22,129	\$	77,011
Income tax expense		1,198		674
Interest expense		26,395		26,216
Depreciation and amortization expense		19,990		20,647
EBITDA		69,712		124,548
Loss on extinguishment of debt		36,449		0
Employee stock ownership plan compensation charge		2,932		2,261
Stock and unit-based compensation charge		11,068		413
Loss on disposal of assets and other		603		1,122
Other income (expense), net		(88)		863
Net earnings attributable to noncontrolling interest		290		847
Adjusted EBITDA	\$	120,966	\$	130,054

Propane sales volumes during the three months ended January 31, 2011 decreased 25.3 million gallons from that of the prior year period due primarily to 20.6 million of decreased gallon sales to our retail customers and 4.7 million of decreased gallon sales to our wholesale customers.

We believe the decrease in retail gallon sales is primarily due to a decrease in the number of customers we made deliveries to during the current year period. We believe this decrease is primarily due to an abnormally wet harvest season during the prior year period which created gallon sales for agricultural crop drying that was not repeated during the current year period's abnormally dry harvest season. Additionally, decreases in retail gallon sales were due in part to the timing of winter weather patterns this season and customer conservation resulting from the increase in the wholesale cost of propane, as discussed below.

The decrease in wholesale gallon sales is primarily due to an abnormally wet harvest season during the prior year period which created gallon sales for agricultural crop drying that was not repeated during the current year period's abnormally dry harvest season.

Weather in the more highly concentrated geographic areas we serve fiscal year to date through January 31 was approximately 0.4% cooler than that of the prior year period. While year to date temperatures were slightly cooler than in the prior year period resulting from favorable January 2011 temperatures, the significantly warmer than normal temperatures in the months of October 2010 and November 2010 and materially similar year over year December temperatures contributed to lesser propane deliveries.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

The wholesale market price at one of the major supply points, Mt. Belvieu, Texas, during the three months ended January 31, 2011, averaged 8% more than the prior year period. The wholesale market price averaged \$1.30 and \$1.20 per gallon during the three months ended January 31, 2011 and 2010, respectively.

Table of Contents

Revenues - Propane and other gas liquids sales

Retail sales increased \$12.0 million compared to the prior year period. This increase resulted primarily from a \$50.3 million increase in sales price per gallon which was driven by the increase in the wholesale market price of propane, partially offset by a \$38.3 million decrease due to lower propane sales volumes, as discussed above.

Wholesale sales increased \$8.9 million compared to the prior year period. This increase resulted primarily from a \$17.0 million increase in sales price per gallon which was driven by the increase in the wholesale market price of propane, partially offset by an \$8.1 million decrease due primarily to lower propane sales volumes, each as discussed above.

Other gas sales increased \$28.9 million compared to the prior year period. This increase resulted primarily from a \$24.5 million increase in sales price per gallon and a \$4.4 million increase due to higher propane sales volumes.

Gross margin - Propane and other gas liquids sales

Retail sales gross margin decreased \$1.9 million compared to the prior year period. This decrease resulted from a \$13.0 million decrease in propane sales volumes, as discussed above, partially offset by an \$11.1 million increase in gross margin per gallon.

Wholesale sales gross margin decreased \$3.7 million compared to the prior year period. This decrease resulted primarily from a \$2.3 million decrease in propane sales volumes, as discussed above.

Adjusted EBITDA

Adjusted EBITDA decreased \$9.1 million compared to the prior year period primarily due to a \$5.6 million decrease in gross margin from Gross margin: Propane and other gas liquids sales, as discussed above, and a \$3.1 million increase in Operating expense. Operating expense increased primarily due to a \$3.4 million increase in general liability and other insurance expense.

Operating income

Operating income decreased \$19.2 million compared to the prior year period primarily due to the \$9.1 million decrease in Adjusted EBITDA, as discussed above, and a \$7.6 million and a \$3.0 million increase in non-cash stock and unit-based compensation charges classified as General and administrative expense and Operating expense, respectively.

Loss on extinguishment of debt

During the three months ended January 31, 2011, we prepaid the outstanding principal amount on our \$450.0 million 6.75% fixed rate senior notes due May 1, 2014, incurring a Loss on extinguishment of debt of \$36.4 million.

Table of Contents**Six months ended January 31, 2011 compared to January 31, 2010**

(amounts in thousands)			Favorable (Unfavorable) Variance	
Six months ended January 31,	2011	2010		
Propane sales volumes (gallons):				
Retail Sales to End Users	369,788	402,275	(32,487)	(8)%
Wholesale Sales to Resellers	126,932	130,956	(4,024)	(3)%
	496,720	533,231	(36,511)	(7)%
Revenues -				
Propane and other gas liquids sales:				
Retail Sales to End Users	\$ 735,889	\$ 707,662	\$ 28,227	4%
Wholesale Sales to Resellers	256,838	238,728	18,110	8%
Other Gas Sales	150,075	105,624	44,451	42%
	\$ 1,142,802	\$ 1,052,014	\$ 90,788	9%
Gross margin				
Propane and other gas liquids sales: (a)				
Retail Sales to End Users	\$ 243,076	\$ 255,246	\$ (12,170)	(5)%
Wholesale Sales to Resellers	73,787	81,701	(7,914)	(10)%
Other Gas Sales	10,037	10,167	(130)	(1)%
	\$ 326,900	\$ 347,114	\$ (20,214)	(6)%
Gross margin Other	\$ 47,024	\$ 46,520	\$ 504	1%
Adjusted EBITDA (b)	142,518	163,333	(20,815)	(13)%
Operating income	84,325	111,948	(27,623)	(25)%
Interest expense	(53,272)	(48,911)	(4,361)	(9)%
Interest expense - operating partnership	(40,876)	(37,059)	(3,817)	(10)%
Loss on extinguishment of debt	(36,449)	(17,308)	(19,141)	(111)%

(a) Gross margin from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold propane and other gas liquids sales and does not include depreciation and amortization.

(b) Adjusted EBITDA is calculated as earnings (loss) before income tax expense, interest expense, depreciation and amortization expense, loss on extinguishment of debt, employee stock ownership plan compensation charge, stock and unit-based compensation charge, loss on disposal of assets and other, other income (expense), net and net earnings attributable to noncontrolling interest. Management believes the presentation of this measure is relevant and useful because it allows investors to view the partnership's performance in a manner similar to the method management uses, adjusted for items management believes makes it easier to compare its results with other companies that have different financing and capital structures. This method of calculating Adjusted EBITDA may not be consistent with that of other companies and should be viewed in conjunction with measurements that are computed in accordance with GAAP.

The following table summarizes EBITDA and Adjusted EBITDA for the six months ended January 31, 2011 and 2010, respectively:

(amounts in thousands)	2011		2010	
Net earnings (loss) attributable to Ferrellgas Partners, L.P.	\$	(5,914)	\$	44,346
Income tax expense		716		252

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Interest expense	53,272	48,911
Depreciation and amortization expense	40,365	41,174
EBITDA	88,439	134,683
Loss on extinguishment of debt	36,449	17,308
Employee stock ownership plan compensation charge	5,376	4,263
Stock and unit-based compensation charge	12,081	3,164
Loss on disposal of assets and other	371	2,784
Other income (expense), net	(266)	556
Net earnings attributable to noncontrolling interest	68	575
Adjusted EBITDA	\$ 142,518	\$ 163,333

Table of Contents

Propane sales volumes during the six months ended January 31, 2011 decreased 36.5 million gallons from that of the prior year period due primarily to 32.5 million of decreased gallon sales to our retail customers and 4.0 million of decreased gallon sales to our wholesale customers.

We believe the decrease in retail gallon sales is primarily due to a decrease in the number of customers we made deliveries to during the current year period. We believe this decrease is primarily due to an abnormally wet harvest season during the prior year period which created gallon sales for agricultural crop drying that was not repeated during the current year period's abnormally dry harvest season. Additionally, decreases in retail gallon sales were due in part to the timing of winter weather patterns this season and customer conservation resulting from the increase in the wholesale cost of propane, as discussed below.

The decrease in wholesale gallon sales is primarily due to an abnormally wet harvest season during the prior year period which created gallon sales for agricultural crop drying that was not repeated during the current year period's abnormally dry harvest season.

Weather in the more highly concentrated geographic areas we serve was approximately 0.4% cooler than that of the prior year period.

The wholesale market price at one of the major supply points, Mt. Belvieu, Texas, during the six months ended January 31, 2011 averaged 14% more than the prior year period. The wholesale market price averaged \$1.22 and \$1.07 per gallon during the six months ended January 31, 2011 and 2010, respectively.

Revenues - Propane and other gas liquids sales

Retail sales increased \$28.2 million compared to the prior year period. This increase resulted primarily from an \$85.3 million increase in sales price per gallon primarily due to the increase in the wholesale market price of propane, as discussed above, and \$5.3 million from gallons gained through acquisitions completed during the last twelve months, partially offset by a \$64.5 million decrease from lower propane sales volumes, as discussed above.

Wholesale sales increased \$18.1 million compared to the prior year period. This increase resulted from a \$25.4 million increase in sales price per gallon which was driven by the increase in the wholesale market price of propane, partially offset by a \$7.3 million decrease due to lower propane sales volumes, each as discussed above.

Other gas sales increased \$44.5 million compared to the prior year period primarily due to a \$30.2 million increase in sales price per gallon and a \$14.3 million increase in propane sales volumes.

Gross margin - Propane and other gas liquids sales

Retail sales gross margin decreased \$12.2 million compared to the prior year period. This decrease resulted primarily from a \$23.0 million decrease in propane sales volumes, as discussed above, partially offset by an \$8.4 million increase in gross margin per gallon and \$1.7 million from gallons gained through acquisitions completed during the last twelve months.

Wholesale sales gross margin decreased \$7.9 million compared to the prior year period. This decrease resulted from both a \$5.4 million decrease in gross margin per gallon and a \$2.5 million decrease in propane sales volumes, as discussed above.

Adjusted EBITDA

Adjusted EBITDA decreased \$20.8 million compared to the prior year period primarily due to a \$20.2 million decrease in gross margin from Gross margin: Propane and other gas liquids sales, as discussed above, and a \$2.3 million increase in Operating expense, which was partially offset by a \$1.4 million

Table of Contents

decrease in General and administrative expense. Operating expense increased primarily due to a \$3.8 million increase in general liability and other insurance expense and a \$2.2 million increase in fuel costs, partially offset by a \$3.7 million decrease in personnel expenses. General and administrative expense decreased primarily due to a \$2.2 million decrease in performance based incentive expense.

Operating income

Operating income decreased \$27.6 million compared to the prior year period primarily due to the \$20.8 million decrease in Adjusted EBITDA, as discussed above, and a \$6.5 million and a \$2.4 million increase in non-cash stock and unit-based compensation charges classified as General and administrative expense and Operating expense, respectively.

Interest expense - consolidated

Interest expense increased \$4.4 million primarily due to a \$2.5 million increase resulting from increased long-term debt borrowings and a \$1.4 million increase due to a change in accounting principal which requires us, on a prospective basis, to report expenses related to the accounts receivable securitization facility as interest expense.

Interest expense - operating partnership

Interest expense increased \$3.8 million primarily due to a \$2.0 million increase resulting from increased long-term debt borrowings and a \$1.4 million increase due to a change in accounting principal which requires us, on a prospective basis, to report expenses related to the accounts receivable securitization facility as interest expense.

Loss on extinguishment of debt

During the six months ended January 31, 2011, we prepaid the outstanding principal amount on our \$450.0 million 6.75% fixed rate senior notes due May 1, 2014, incurring a Loss on extinguishment of debt of \$36.4 million.

During the six months ended January 31, 2010, we prepaid the outstanding principal amount on our \$82.0 million 7.24% series D notes due August 1, 2010 and our \$70.0 million 7.42% series E notes due August 1, 2013, incurring a Loss on extinguishment of debt of \$17.3 million.

Liquidity and Capital Resources

General

Our liquidity and capital resources enable us to fund our working capital requirements, letter of credit requirements, debt service payments, acquisition and capital expenditures and distributions to our unitholders. Our liquidity may be affected by our ability to access the capital markets or by unforeseen demands on cash, or other events beyond our control.

During fiscal 2011, we issued \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par. We applied the net proceeds to redeem all of our \$450.0 million 6.75% fixed rate senior notes due 2014 and to pay the related make-whole, premium and interest payments of \$13.5 million. We used the remaining proceeds to reduce outstanding indebtedness under the credit facility. Additionally, we issued \$30.0 million of common units for which the proceeds were used to reduce outstanding indebtedness under the credit facility. With these financings and the application of the proceeds, we will have addressed all of our significant outstanding public debt maturities through 2017 and increased our liquidity to finance ongoing business strategies. Furthermore, our only interest rate sensitive financing will be borrowings on our \$400.0 million secured credit facility and our accounts receivable securitization facility scheduled to expire in 2012 and 2013, respectively.

Table of Contents

Currently, we believe we will continue to have sufficient access to capital markets at yields acceptable to us to support our expected growth expenditures and refinancing of debt maturities. Our disciplined approach to fund necessary capital spending and other partnership needs, combined with sufficient trade credit to operate our business efficiently and available credit under our secured credit facility and our accounts receivable securitization facility should provide us the means to meet our anticipated liquidity and capital resource requirements.

During periods of high volatility our risk management activities may expose us to the risk of counterparty margin calls in amounts greater than we have the capacity to fund. Likewise our counterparties may not be able to fulfill their margin calls from us or may default on the settlement of positions with us.

Our working capital requirements are subject to, among other things, the price of propane, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather, customer retention and purchasing patterns and other changes in the demand for propane. Relatively colder weather or higher propane prices during the winter heating season are factors that could significantly increase our working capital requirements.

Our ability to satisfy our obligations is dependent upon our future performance, which will be subject to prevailing economic, financial, business and weather conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our cash flow from operations is generated during the winter heating season. Our net cash provided by operating activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to the second and third fiscal quarters due to the seasonality of our business.

Subject to meeting the financial tests discussed below and also subject to the risk factors identified in the section in our Annual Report on Form 10-K for our fiscal 2010 entitled Item 1A. Risk Factors, our general partner believes that the operating partnership will have sufficient funds available to meet its obligations and to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations in the remainder of fiscal 2011, including paying the minimum quarterly distribution on all of its common units. A quarterly distribution of \$0.50 is expected to be paid on March 17, 2011, to all common units that were outstanding on March 10, 2011. This represents the sixty-sixth consecutive minimum quarterly distribution paid to our common unitholders dating back to October 1994.

Our secured credit facility, public debt, private debt and accounts receivable securitization facility contain several financial tests and covenants restricting our ability to pay distributions, incur debt and engage in certain other business transactions. In general, these tests are based on our debt-to-cash flow ratio and cash flow-to-interest expense ratio. Our general partner currently believes that the most restrictive of these tests are debt incurrence limitations under the terms of our secured credit and accounts receivable securitization facilities and limitations on the payment of distributions within our 8.625% senior notes due 2020. The secured credit and accounts receivable securitization facilities generally limit the operating partnership's ability to incur debt if it exceeds prescribed ratios of either debt to cash flow or cash flow to interest expense. Our 8.625% senior notes restrict payments if a minimum ratio of cash flow to interest expense is not met, assuming certain exceptions to this ratio limit have previously been exhausted. This restriction places limitations on our ability to make restricted payments such as the payment of cash distributions to our unitholders. The cash flow used to determine these financial tests generally is based upon our most recent cash flow performance giving pro forma effect for acquisitions and divestitures made during the test period. Our secured credit facility, public debt, private debt and accounts receivable securitization facility do not contain early repayment provisions related to a potential decline in our credit rating.

As of January 31, 2011, we met all of our required quarterly financial tests and covenants. Based upon current estimates of our cash flow, our general partner believes that we will be able to continue to

Table of Contents

meet all of our required quarterly financial tests and covenants during the remainder of fiscal 2011. However, we may not meet the applicable financial tests in future quarters if we were to experience:

- significantly warmer than normal winter temperatures;
- a continued volatile energy commodity cost environment;
- an unexpected downturn in business operations;
- a change in customer retention or purchasing patterns due to economic or other factors in the United States; or
- a material downturn in the credit and/or equity markets.

Failure to meet applicable financial tests could have a materially adverse effect on our operating capacity and cash flows and could restrict our ability to incur debt or to make cash distributions to our unitholders, even if sufficient funds were available. Depending on the circumstances, we may consider alternatives to permit the incurrence of debt or the continued payment of the quarterly cash distribution to our unitholders. No assurances can be given, however, that such alternatives can or will be implemented with respect to any given quarter.

We expect our future capital expenditures and working capital needs to be provided by a combination of cash generated from future operations, existing cash balances, the secured credit facility or the accounts receivable securitization facility. See additional information about the accounts receivable securitization facility in Financing Activities Accounts receivable securitization. In order to reduce existing indebtedness, fund future acquisitions and expansive capital projects, we may obtain funds from our facilities, we may issue additional debt to the extent permitted under existing financing arrangements or we may issue additional equity securities, including, among others, common units.

Toward this purpose, the following registration statements were effective upon filing or declared effective by the SEC:

- a shelf registration statement for the periodic sale of up to \$750.0 million in common units, debt securities and/or other securities; Ferrellgas Partners Finance Corp. may, at our election, be the co-issuer and co-obligor on any debt securities issued by Ferrellgas Partners under this shelf registration statement; as of February 28, 2011, we had \$420.0 million available under this shelf registration statement; and
- an acquisition shelf registration statement for the periodic sale of up to \$250.0 million in common units to fund acquisitions; as of February 28, 2011, we had \$229.9 million available under this shelf agreement.

Operating Activities

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Net cash used in operating activities was \$6.8 million for the six months ended January 31, 2011, compared to net cash provided by operating activities of \$50.5 million for the prior year period. This increase in cash used in operating activities was primarily due to a \$59.0 million decrease in net funding from our accounts receivable securitization facility and an \$18.4 million decrease in cash flow from operations, which was partially offset by a \$20.3 million decrease in working capital requirements.

The \$59.0 million decrease in net funding from our accounts receivable securitization facility is due to a change in accounting principle which requires us, on a prospective basis, to disclose cash flows related to the accounts receivable securitization facility as net additions to collateralized short-term borrowings in the Cash flows from financing activities section of the condensed consolidated statements of cash flows.

The decrease in cash flow from operations is primarily due to a \$20.2 million decrease in gross margin from propane and other gas liquids sales resulting primarily from a decrease in propane sales volumes, which was somewhat offset by a \$6.3 million decrease in cash paid related to the loss on extinguishment of debt.

Table of Contents

The decrease in working capital requirements was primarily due to \$25.7 million from the timing of inventory purchases and \$19.3 million from the timing of accounts payable disbursements, which were somewhat offset by \$23.4 million due to the impact of higher propane sales prices and the timing of billings and collections on accounts receivable.

The operating partnership

Net cash provided by operating activities was \$5.4 million for the six months ended January 31, 2011, compared to net cash provided by operating activities of \$62.3 million for the prior year period. This decrease in cash provided by operating activities was primarily due to a \$59.0 million decrease in net funding from our accounts receivable securitization facility and an \$18.2 million decrease in cash flow from operations, which were partially offset by a \$20.4 million decrease in working capital requirements.

The \$59.0 million decrease in net funding from our accounts receivable securitization facility is due to a change in accounting principle which requires us, on a prospective basis, to disclose cash flows related to the accounts receivable securitization facility as net additions to collateralized short-term borrowings in the Cash flows from financing activities section of the condensed consolidated statements of cash flows.

The decrease in cash flow from operations is primarily due to a \$20.2 million decrease in gross margin from propane and other gas liquids sales resulting primarily from a decrease in propane sales volumes, which was somewhat offset by a \$6.3 million decrease in cash paid related to the loss on extinguishment of debt.

The decrease in working capital requirements was primarily due to \$25.7 million from the timing of inventory purchases and \$19.3 million from the timing of accounts payable disbursements, which were somewhat offset by \$23.4 million due to the impact of higher propane sales prices and the timing of billings and collections on accounts receivable.

Investing Activities

Net cash used in investing activities was \$19.0 million for the six months ended January 31, 2011, compared to net cash used in investing activities of \$60.0 million for the prior year period. This decrease in net cash used in investing activities is primarily due to a \$36.0 million decrease in capital expenditures related to the acquisition of propane distribution assets and a \$3.2 million decrease in growth and maintenance capital expenditures.

Financing Activities

Net cash provided by financing activities was \$39.9 million for the six months ended January 31, 2011, compared to net cash provided by financing activities of \$28.3 million for the prior year period. The increase in net cash provided by financing activities was primarily due to a

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

\$98.0 million increase in net additions to collateralized short-term borrowings due to a change in accounting principle which requires us, on a prospective basis, to no longer disclose cash flows related to the accounts receivable securitization facility as Accounts receivable securitization in the Cash flows from operating activities section of the condensed consolidated statements of cash flows, a \$10.0 million increase in proceeds from equity offerings and a \$6.0 million decrease in cash used to fund transaction costs. These cash increases were somewhat offset by a \$43.7 million decrease in short term borrowings and a \$57.9 million net decrease in long-term borrowings.

The \$98.0 million increase in net additions to collateralized short-term borrowings should be viewed in conjunction with the \$59.0 million decrease in net funding from our accounts receivable securitization facility, as discussed in Operating Activities above. This net \$39.0 million cash increase was principally used to fund the \$43.7 million decrease in short-term borrowings.

The \$57.9 million net decrease in long-term borrowings is due primarily to the decrease in capital expenditures, as discussed in Investing Activities above.

Table of Contents

Distributions

Ferrellgas Partners paid a \$0.50 per unit quarterly distribution on all common units, as well as the related general partner distributions, totaling \$70.9 million during the six months ended January 31, 2011 in connection with the distributions declared for the three months ended July 31, 2010 and October 31, 2010. The quarterly distribution on all common units and the related general partner distributions for the three months ended January 31, 2011 of \$35.8 million is expected to be paid on March 17, 2011 to holders of record on March 10, 2011.

Secured credit facility

Our secured credit facility provides \$400.0 million in revolving credit for loans and has a \$200.0 million sublimit for letters of credit. This credit facility matures in November 2012.

The credit facility contains various affirmative and negative covenants and default provisions, as well as requirements with respect to the maintenance of specified financial ratios and limitations on the making of loans and investments.

As of January 31, 2011, we had total borrowings outstanding under this credit facility of \$110.9 million, of which \$56.4 million was classified as long-term debt.

Borrowings under the credit facility had a weighted average interest rate of 4.90% at January 31, 2011. All borrowings under the credit facility bear interest, at our option, at a rate equal to either:

- for Base Rate Loans or Swing Line Loans, the Base Rate, which is defined as the higher of i) the federal funds rate plus 0.50%, ii) Bank of America's prime rate; or iii) the Eurodollar Rate plus 1%; plus a margin varying from 2.50% to 3.25% (as of January 31, 2011, the margin was 3.00%); or
- for Eurodollar Rate Loans, the Eurodollar Rate, which is defined as the LIBOR Rate plus a margin varying from 3.50% to 4.25% (as of January 31, 2011, the margin was 4.00%).

As of January 31, 2011, the federal funds rate and Bank of America's prime rate were 0.17% and 3.25%, respectively. As of January 31, 2011, the one-month and three-month Eurodollar Rates were 0.32% and 0.39%, respectively.

In addition, an annual commitment fee is payable at a per annum rate of 0.50% times the actual daily amount by which the facility exceeds the sum of (i) the outstanding amount of revolving credit loans and (ii) the outstanding amount of letter of credit obligations.

The obligations under this credit facility are secured by substantially all assets of the operating partnership, the general partner and certain subsidiaries of the operating partnership but specifically excluding (a) assets that are subject to the operating partnership's accounts receivable securitization facility, (b) the general partner's equity interest in Ferrellgas Partners and (c) equity interest in certain unrestricted subsidiaries. Such obligations are also guaranteed by the general partner and certain subsidiaries of the operating partnership.

Letters of credit outstanding at January 31, 2011 totaled \$49.0 million and were used primarily to secure insurance arrangements and to a lesser extent, product purchases. At January 31, 2011, we had available letter of credit remaining capacity of \$151.0 million.

All standby letter of credit commitments under our credit facility bear a per annum rate varying from 3.5% to 4.25% (as of January 31, 2011, the rate was 4.0%) times the daily maximum amount available to be drawn under such letter of credit. Letter of credit fees are computed on a quarterly basis in arrears.

Table of Contents

Accounts receivable securitization

In June 2009, the Financial Accounting Standards Board (FASB) issued two amendments to existing GAAP, one of which eliminates the concept of a qualifying special-purpose-entity (QSPEs). The second amends guidance applicable to variable interest entities (VIEs). The provisions of these amendments require us to evaluate all VIE s to determine whether they must be consolidated.

As a result of the prospective adoption of these amendments on August 1, 2010, Ferrellgas Receivables is now accounted for as a consolidated subsidiary. Upon adoption, we recognized \$107.9 million of Accounts receivable pledged as collateral, net, \$0.6 million of Other assets, net and \$47.0 million of Collateralized notes payable, derecognized \$44.9 million of Notes receivable from Ferrellgas Receivables and \$15.3 million of Retained interest in Ferrellgas Receivables and recorded a \$1.3 million Cumulative effect of a change in accounting principle.

Subsequent to adoption, expenses associated with these transactions are now recorded in Interest expense and are no longer recorded in Loss on transfer of accounts receivable related to the accounts receivable securitization or Service income related to the accounts receivable securitization in the condensed consolidated statements of earnings. Additionally, borrowings and repayments associated with these transactions are now recorded in Cash flows from financing activities and no longer recorded in Cash flows from operating activities in the condensed consolidated statements of cash flows. The adoption of these amendments did not have a significant impact on our debt covenant agreements.

Cash flows from our accounts receivable securitization facility increased \$39.0 million. We received net funding of \$98.0 million from this facility during the six months ended January 31, 2011 as compared to receiving net funding of \$59.0 million from this facility in the prior year period.

Our strategy is to maximize liquidity by utilizing the accounts receivable securitization facility along with borrowings under the secured credit facility. See additional discussion about the secured credit facility in Financing Activities Secured credit facility. Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to securitize according to the facility agreement. This agreement allows for the proceeds of up to \$145.0 million from the securitization of accounts receivable, depending on the available undivided interests in our accounts receivable from certain customers. At January 31, 2011, we had received cash proceeds of the maximum amount allowable of \$145.0 million related to the securitization of our trade accounts receivable. As our trade accounts receivable increase during the winter heating season, the securitization facility permits us to receive greater proceeds as eligible trade accounts receivable increases, thereby providing additional cash for working capital needs.

Common unit issuances

During the six months ended January 31, 2011 we issued \$1.6 million of common units in connection with the acquisition of propane distribution assets. During November 2010, we entered into an agreement with an institutional investor relating to a non-brokered registered direct offering of 1.2 million common units. Net proceeds of approximately \$30.0 million were used to reduce outstanding indebtedness under our credit facility.

Debt issuances and repayments

During the three months ended January 31, 2011, we issued \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par. We received \$491.3 million of net proceeds after deducting expenses of the offering. These proceeds were used to redeem all of our \$450.0 million 6.75% fixed rate senior notes due 2014 and to pay the related \$11.1 million make-whole and premium payments and to pay \$2.4 million of accrued interest. The remaining proceeds were used to reduce outstanding indebtedness under the credit facility.

We believe that the liquidity available from our credit facility and the accounts receivable securitization

Table of Contents

facility will be sufficient to meet our capital expenditure, working capital and letter of credit requirements for the remainder of fiscal 2011. See Accounts Receivable Securitization for discussion about our accounts receivable securitization facility. However, if we were to experience an unexpected significant increase in these requirements, our needs could exceed our immediately available resources. Events that could cause increases in these requirements include, but are not limited to the following:

- a significant increase in the wholesale cost of propane;
- a significant delay in the collections of accounts receivable;
- increased volatility in energy commodity prices related to risk management activities;
- increased liquidity requirements imposed by insurance providers;
- a significant downgrade in our credit rating leading to decreased trade credit; or
- a significant acquisition.

If one or more of these or other events caused a significant use of available funding, we may consider alternatives to provide increased liquidity and capital funding. No assurances can be given, however, that such alternatives would be available, or, if available, could be implemented. See a discussion of related risk factors in the section in our Annual Report on Form 10-K for our fiscal 2010 entitled Item 1A. Risk Factors.

The operating partnership

The financing activities discussed above also apply to the operating partnership except for cash flows related to distributions and contributions received, as discussed below.

Distributions

The operating partnership paid cash distributions of \$83.8 million during the six months ended January 31, 2011. The operating partnership expects to pay cash distributions of \$36.1 million on March 17, 2011.

Contributions received by the operating partnership

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

During November 2010, the operating partnership received cash contributions of \$30.0 million from Ferrellgas Partners. The proceeds were used to reduce outstanding indebtedness under the credit facility. During the six months ended January 31, 2011, the operating partnership received asset contributions of \$1.6 million in connection with the acquisition of propane distribution assets. The general partner contributed \$0.3 million to the operating partnership to maintain its 1.0101% general partner interest in connection with these contributions from Ferrellgas Partners.

Disclosures about Effects of Transactions with Related Parties

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreement, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$120.7 million for the six months ended January 31, 2011, include operating expenses such as compensation and benefits paid to employees of our general partner who perform services on our behalf, as well as related general and administrative expenses.

Related party common unitholder information consisted of the following:

Table of Contents

	Common unit ownership at January 31, 2011	Distributions paid during the six months ended January 31, 2011
Ferrell Companies (1)	20,080,776	\$ 20,080
FCI Trading Corp. (2)	195,686	196
Ferrell Propane, Inc. (3)	51,204	51
James E. Ferrell (4)	4,353,475	4,354

-
- (1) Ferrell Companies is the sole shareholder of our general partner.
- (2) FCI Trading Corp. is an affiliate of the general partner and is wholly-owned by Ferrell Companies.
- (3) Ferrell Propane, Inc. is wholly-owned by our general partner.
- (4) James E. Ferrell is the Executive Chairman and Chairman of the Board of Directors of our general partner.

During the six months ended January 31, 2011, Ferrellgas Partners and the operating partnership together paid the general partner distributions of \$1.6 million.

On March 17, 2011, Ferrellgas Partners expects to pay distributions to Ferrell Companies, FCI Trading Corp., Ferrell Propane, Inc., James E. Ferrell (indirectly), and the general partner of \$10.0 million, \$0.1 million, \$26 thousand, \$2.2 million and \$0.4 million, respectively.

During the six months ended January 31, 2011, we paid Fleishman-Hillard Inc. \$65 thousand for marketing and communications services. Elizabeth Solberg, a member of our general partner's Board of Directors, serves as the General Manager of Fleishman-Hillard Inc.

Contractual Obligations

In the performance of our operations, we are bound by certain contractual obligations.

The following table summarizes our contractual obligations at January 31, 2011, adjusted for the effect of the following transactions during the six months ended January 31, 2011: a \$30.0 million common unit offering with the proceeds used to reduce outstanding indebtedness under our secured credit facility; an issuance of \$500.0 million in aggregate principal amount of new 6.50% senior notes due 2021 at an offering price equal to par; and an early redemption of our \$450.0 million 6.75% fixed rate senior notes due May 1, 2014.

(in thousands)	Payment or settlement due by fiscal year							Total
	2011	2012	2013	2014	2015	Thereafter		
Long-term debt, including current	\$ 830	\$ 2,947	\$ 58,890	\$ 1,861	\$ 1,874	\$ 1,083,060	\$ 1,149,462	

portion (1)							
Fixed rate interest obligations (2)	39,936	84,025	84,025	84,025	84,025	363,913	739,949

(1) We have long and short-term payment obligations under agreements such as our senior notes and our secured credit facility. Amounts shown in the table represent our scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding our debt obligations, please see [Liquidity and Capital Resources](#) [Financing Activities](#).

(2) Fixed rate interest obligations represent the amount of interest due on fixed rate long-term debt. These amounts do not include interest on the long-term portion of our secured credit facility, a variable rate debt obligation. As of January 31, 2011, variable rate interest on our outstanding

Table of Contents

balance of long-term variable rate debt of \$56.4 million would be \$2.8 million on an annual basis. Actual variable rate interest amounts will differ due to changes in interest rates and actual seasonal borrowings under our credit facility.

The operating partnership

The contractual obligation table above also applies to the operating partnership, except for long-term debt, including current portion and fixed rate interest obligations, which are summarized in the table below:

(in thousands)	Payment or settlement due by fiscal year						Total
	2011	2012	2013	2014	2015	Thereafter	
Long-term debt, including current portion (1)	\$ 830	\$ 2,947	\$ 58,890	\$ 1,861	\$ 1,874	\$ 803,060	\$ 869,462
Fixed rate interest obligations (2)	27,861	59,875	59,875	59,875	59,875	247,188	514,549

(1) The operating partnership has long and short-term payment obligations under agreements such as the operating partnership's senior notes and secured credit facility. Amounts shown in the table represent the operating partnership's scheduled future maturities of long-term debt (including current maturities thereof) for the periods indicated. For additional information regarding the operating partnership's debt obligations, please see "Liquidity and Capital Resources - Financing Activities."

(2) Fixed rate interest obligations represent the amount of interest due on fixed rate long-term debt. These amounts do not include interest on the long-term portion of our secured credit facility, a variable rate debt obligation. As of January 31, 2011, variable rate interest on our outstanding balance of long-term variable rate debt of \$56.4 million would be \$2.8 million on an annual basis. Actual variable rate interest amounts will differ due to changes in interest rates and actual seasonal borrowings under our credit facility.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We did not enter into any risk management trading activities during the six months ended January 31, 2011. Our remaining market risk sensitive instruments and positions have been determined to be other than trading.

Commodity Price Risk Management

Our risk management activities primarily attempt to mitigate price risks related to the purchase, storage, transport and sale of propane generally in the contract and spot markets from major domestic energy companies on a short-term basis. We attempt to mitigate these price risks through

the use of financial derivative instruments and forward propane purchase and sales contracts.

Our risk management strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical products market in order to minimize the risk of financial loss from an adverse price change. This risk management strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets. These financial derivatives are designated as cash flow hedges.

Our risk management activities include the use of financial derivative instruments including, but not limited to, price swaps, options, futures and basis swaps to seek protection from adverse price movements and to minimize potential losses. We enter into these financial derivative instruments directly with third parties in the over-the-counter market and with brokers who are clearing members with the New

Table of Contents

York Mercantile Exchange. We also enter into forward propane purchase and sales contracts with counterparties. These forward contracts qualify for the normal purchase normal sales exception within GAAP guidance and are therefore not recorded prior to settlement on our financial statements.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of January 31, 2011 and July 31, 2010, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$6.8 million and \$7.8 million as of January 31, 2011 and July 31, 2010, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ.

Our sensitivity analysis includes designated hedging and the anticipated transactions associated with these hedging transactions. These hedging transactions are anticipated to be 100% effective; therefore, there is no effect on our sensitivity analysis from these hedging transactions. To the extent option contracts are used as hedging instruments for anticipated transactions we have included the offsetting effect of the anticipated transactions, only to the extent the option contracts are in the money, or would become in the money as a result of the 10% hypothetical movement in prices. All other anticipated transactions for risk management activities have been excluded from our sensitivity analysis.

Credit Risk

We maintain credit policies with regard to our counterparties for propane procurement that we believe significantly minimize overall credit risk. These policies include an evaluation of counterparties' financial condition (including credit ratings), and entering into agreements with counterparties that govern credit guidelines.

These counterparties consist of major energy companies who are suppliers, wholesalers, retailers, end users and financial institutions. The overall impact due to certain changes in economic, regulatory and other events may impact our overall exposure to credit risk, either positively or negatively in that counterparties may be similarly impacted. Based on our policies, exposures, credit and other reserves, management does not anticipate a material adverse effect on financial position or results of operations as a result of counterparty performance.

Interest Rate Risk

At January 31, 2011 and July 31, 2010, we had \$110.9 million and \$167.0 million, respectively, in variable rate credit facility borrowings. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to the borrowings on our variable rate credit facility

would result in a loss in future earnings of \$1.1 million for the twelve months ending January 31, 2011. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ.

ITEM 4. CONTROLS AND PROCEDURES.

An evaluation was performed by the management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp., with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive

Table of Contents

officer and principal financial officer, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were effective.

The management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp. does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the above mentioned Partnerships and Corporations have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of January 31, 2011, that our disclosure controls and procedures are effective in achieving that level of reasonable assurance.

During the most recent fiscal quarter ended January 31, 2011, there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) or Rule 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, we are threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Other than as discussed below, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our financial condition, results of operations and cash flows.

We have been named as a defendant in lawsuits filed in multiple federal and state courts that seek to certify nationwide or statewide classes related to our Blue Rhino branded propane tank exchange activities. The plaintiffs in each case generally allege that we failed to inform consumers of the amount of propane contained in propane tanks they purchased and that we violated anti-trust laws by allegedly conspiring with a competitor. The federal cases have been coordinated for multidistrict treatment in the United States District Court for the Western District of Missouri. Based on our business and consumer notification practices in our Blue Rhino tank exchange operations, we believe that all of these claims are without merit and intend to defend the claims vigorously.

We have also been named as a defendant in a class action lawsuit filed in the United States District Court in Kansas. The complaint alleges that we violate consumer protection laws in the manner we set prices and fees for our customers. Based on our business practices, we believe that the claims are without merit and intend to defend the claims vigorously.

ITEM 1A. RISK FACTORS.

None.

Table of Contents

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

ITEM 4. (REMOVED AND RESERVED).

ITEM 5. OTHER INFORMATION.

None.

Table of Contents**ITEM 6. EXHIBITS.**

The exhibits listed below are furnished as part of this Quarterly Report on Form 10-Q. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

Exhibit Number	Description
3.1	Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of February 18, 2003. Incorporated by reference to Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.
3.2	First Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of March 8, 2005. Incorporated by reference to Exhibit 3.2 to our registration statement on Form S-3 filed March 6, 2009.
3.3	Second Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of June 29, 2005. Incorporated by reference to Exhibit 3.3 to our registration statement on Form S-3 filed March 6, 2009.
3.4	Third Amendment to Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our registration statement on Form S-3 filed March 6, 2009.
3.5	Certificate of Incorporation of Ferrellgas Partners Finance Corp. filed with the Delaware Division of Corporations on March 28, 1996. Incorporated by reference to Exhibit 3.6 to our registration statement on Form S-3 filed March 6, 2009.
3.6	Bylaws of Ferrellgas Partners Finance Corp. Incorporated by reference to Exhibit 3.7 to our registration statement on Form S-3 filed March 6, 2009.
3.7	Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P. dated as of April 7, 2004. Incorporated by reference to Exhibit 3.5 to our registration statement on Form S-3 filed March 6, 2009.
3.8	Certificate of Incorporation of Ferrellgas Finance Corp. filed with the Delaware Division of Corporations on January 16, 2003. Incorporated by reference to Exhibit 3.8 to our registration statement on Form S-3 filed March 6, 2009.
3.9	Bylaws of Ferrellgas Finance Corp. adopted as of January 16, 2003. Incorporated by reference to Exhibit 3.9 to our registration statement on Form S-3 filed March 6, 2009.
4.1	Specimen Certificate evidencing Common Units representing Limited Partner Interests. Incorporated by reference to Exhibit A of Exhibit 3.1 to our registration statement on Form S-3 filed March 6, 2009.
4.2	Indenture dated as of April 20, 2004, with form of Note attached, among Ferrellgas Escrow LLC, Ferrellgas Finance Escrow Corporation and U.S. Bank National Association, as trustee, relating to \$250 million aggregate amount of the Registrant's 6 ¾% Senior Notes due 2014. Incorporated by reference to Exhibit 4.3 to our Quarterly Report on Form 10-Q filed March 10, 2009.

Table of Contents

- 4.3 Indenture dated as of August 4, 2008, with form of Note attached, among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$200 million aggregate amount of the Registrant's 6 3/4% Senior Notes due 2014. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed August 5, 2008.
- 4.4 Indenture dated as of September 14, 2009, with form of Note attached, among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$300 million aggregate amount of the Registrant's 9 1/8% Senior Notes due 2017. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed September 14, 2009.
- 4.5 Indenture dated as of April 13, 2010, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 13, 2010.
- 4.6 First Supplemental Indenture dated as of April 13, 2010, with form of Note attached, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp. and U.S. Bank National Association, as trustee, relating to \$280 million aggregate amount of the Registrant's 8 5/8% Senior Notes due 2020. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed April 13, 2010.
- 4.7 Indenture dated as of November 24, 2010, among Ferrellgas, L.P., Ferrellgas Finance Corp. and U.S. Bank National Association, as trustee, relating to \$500 million aggregate amount of the Registrant's 6 1/2% Senior Notes due 2021. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed November 30, 2010.
- 4.8 Registration Rights Agreement dated as of November 24, 2010, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and the initial purchasers named therein. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed November 30, 2010.
- 4.9 Registration Rights Agreement dated as of September 14, 2009, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and the initial purchasers named therein. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed September 14, 2009.
- 4.10 Registration Rights Agreement dated as of August 4, 2008, by and among Ferrellgas, L.P., Ferrellgas Finance Corp. and the initial purchasers named therein. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed August 5, 2008.
- 4.11 Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.8 to our Quarterly Report on Form 10-Q filed March 10, 2009.
- 4.12 First Amendment to Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.9 to our Quarterly Report on Form 10-Q filed March 10, 2009.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Table of Contents

- 4.13 Second Amendment to Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 4.10 to our Quarterly Report on Form 10-Q filed March 10, 2009.
- 4.14 Third Amendment to Registration Rights Agreement dated as of June 29, 2005, by and between Ferrellgas Partners, L.P. and JEF Capital Management, Inc. Incorporated by reference to Exhibit 4.13 to our Quarterly Report on Form 10-Q filed June 9, 2010.
- 10.1 Credit Agreement dated as of November 2, 2009, among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America, N.A. as administrative agent, swing line lender and L/C issuer, and the lenders party hereto. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed November 4, 2009.
- 10.2 Receivable Sale Agreement dated as of April 6, 2010, between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed April 7, 2010.
- 10.3 Receivables Purchase Agreement dated as of April 6, 2010, among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, the purchasers from time to time party hereto, Fifth Third Bank and BNP Paribas, as co-agents, and Wells Fargo Bank, N.A., as administrative agent. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed April 7, 2010.
- # 10.4 Ferrell Companies, Inc. Supplemental Savings Plan, as amended and restated effective January 1, 2010. Incorporated by reference to Exhibit 10.14 to our Quarterly Report on Form 10-Q filed March 10, 2010.
- # 10.5 Second Amended and Restated Ferrellgas Unit Option Plan, effective April 19, 2001. Incorporated by reference to Exhibit 10.5 to our Annual Report on Form 10-K filed September 28, 2010.
- # 10.6 Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.22 to our Annual Report on Form 10-K filed September 28, 2009.
- # 10.7 Amendment to Ferrell Companies, Inc. 1998 Incentive Compensation Plan, dated as of March 7, 2010. Incorporated by reference to Exhibit 10.7 to our Quarterly Report on Form 10-Q filed June 9, 2010.
- # 10.8 Employment, Confidentiality, and Noncompete Agreement dated as of July 17, 1998 by and among Ferrell Companies, Inc. as the company, Ferrellgas, Inc. as the company, James E. Ferrell as the executive and LaSalle National Bank as trustee of the Ferrell Companies, Inc. Employee Stock Ownership Trust. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed March 10, 2009.
- # 10.9 Amended and Restated Change In Control Agreement dated as of March 5, 2008 by and between Ferrellgas, Inc. as the company and Patrick J. Walsh as the executive. Incorporated by reference to exhibit 10.25 to our Quarterly Report on Form 10-Q filed March 7, 2008.

Edgar Filing: FERRELLGAS PARTNERS L P - Form 10-Q

Table of Contents

- # 10.10 Change In Control Agreement dated as of March 5, 2008 by and between Ferrellgas, Inc. as the company and Richard V. Mayberry as the executive. Incorporated by reference to exhibit 10.28 to our Quarterly Report on Form 10-Q filed March 7, 2008.
- # 10.11 Change In Control Agreement dated as of October 9, 2006 by and between Ferrellgas, Inc. as the company and James E. Ferrell as the executive. Incorporated by reference to Exhibit 10.30 to our Annual Report on Form 10-K filed October 12, 2006.
- # 10.12 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Stephen L. Wambold as the executive. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed August 10, 2009.
- # 10.13 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and James R. VanWinkle as the executive. Incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed August 10, 2009.
- # 10.14 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Jennifer Boren as the executive. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed August 10, 2009.
- # 10.15 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and Tod Brown as the executive. Incorporated by reference to Exhibit 10.4 to our Current Report on Form 8-K filed August 10, 2009.
- # 10.16 Employment Agreement dated as of August 10, 2009 by and between Ferrellgas, Inc. as the company and George L. Koloroutis as the executive. Incorporated by reference to Exhibit 10.6 to our Current Report on Form 8-K filed August 10, 2009.
- * 31.1 Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- * 31.2 Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- * 31.3 Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- * 31.4 Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
- * 32.1 Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350.
- * 32.2 Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.
- * 32.3 Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.
- * 32.4 Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.

Table of Contents

- * 101 The following materials from Ferrellgas Partners, L.P. s, and Ferrellgas, L.P. s Quarterly Report on Form 10-Q for the quarterly period ended January 31, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets; (ii) the Condensed Consolidated Statements of Earnings; (iii) the Condensed Consolidated Statements of Partners Capital; (iv) the Condensed Consolidated Statements of Cash Flows; and (v) Notes to Condensed Consolidated Financial Statements, tagged as blocks of text. The following materials from Ferrellgas Partners Finance Corp. s, and Ferrellgas, Finance Corp. s Quarterly Report on Form 10-Q for the quarterly period ended January 31, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Condensed Balance Sheets; (ii) the Condensed Statements of Earnings; (iii) the Condensed Statements of Cash Flows; and (iv) Notes to Condensed Financial Statements, tagged as blocks of text. This Exhibit 101 is deemed not filed for purposes of Section 11 or 12 of the Securities Exchange Act of 1933 and Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

* Filed herewith

Management contracts or compensatory plans.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FERRELLGAS PARTNERS, L.P.

By Ferrellgas, Inc. (General Partner)

Date: March 11, 2011

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Senior Vice President and Chief Financial Officer;
Treasurer (Principal Financial and Accounting Officer)

FERRELLGAS PARTNERS FINANCE CORP.

Date: March 11, 2011

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Chief Financial Officer and Sole Director

FERRELLGAS, L.P.

By Ferrellgas, Inc. (General Partner)

Date: March 11, 2011

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Senior Vice President and Chief Financial Officer;
Treasurer (Principal Financial and Accounting Officer)

FERRELLGAS FINANCE CORP.

Date: March 11, 2011

By /s/ J. Ryan VanWinkle
J. Ryan VanWinkle
Chief Financial Officer and Sole Director