

KAPSTONE PAPER & PACKAGING CORP

Form 10-Q

August 04, 2008

[Table of Contents](#)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the quarterly period ended June 30, 2008

Commission File Number: 000-51444

KapStone Paper and Packaging Corporation

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

20-2699372
(I.R.S. Employer
Identification No.)

KapStone Paper and Packaging Corporation, 1101 Skokie Blvd., Suite 300

Northbrook, IL 60062

(Address of Principal Executive Offices including zip code)

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

(847) 239-8800

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 25,777,782 shares of the Registrant's Common Stock, \$0.0001 par value, outstanding at July 31, 2008, excluding 40,000 shares held as treasury shares.

Table of Contents

KapStone Paper and Packaging Corporation Index to Form 10-Q

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

<u>Item 1. Condensed Consolidated Financial Statements (Unaudited) and Notes to Condensed Consolidated Financial Statements</u>	1
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	11
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	22
<u>Item 4. Controls and Procedures</u>	22

PART II. OTHER INFORMATION

<u>Item 1. Legal Proceedings</u>	23
<u>Item 1A. Risk Factors</u>	23
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	25
<u>Item 3. Defaults Upon Senior Securities</u>	25
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	26
<u>Item 5. Other Information</u>	26
<u>Item 6. Exhibits</u>	27
<u>SIGNATURE</u>	29

Table of Contents**Part 1. Financial Information****Item 1. Financial Statements****KapStone Paper and Packaging Corporation****Condensed Consolidated Balance Sheets****(In thousands, except share and per share amounts)**

	June 30, 2008 (Unaudited)	December 31, 2007
Assets		
Current assets:		
Cash and cash equivalents	\$ 56,508	\$ 56,635
Trade accounts receivable, net	34,167	30,208
Inventories	17,088	16,358
Inventories consigned to third parties	3,114	3,488
Deferred income taxes	2,039	1,263
Prepaid expenses and other current assets	1,932	735
Total current assets	114,848	108,687
Plant, property and equipment, net	104,423	104,858
Other assets	7,011	3,735
Intangible assets, net	5,783	5,875
Goodwill	2,295	2,295
Total assets	\$ 234,360	\$ 225,450
Liabilities and Stockholders' Equity		
Current liabilities:		
Current portion of long-term debt	\$ 7,583	\$ 19,578
Accounts payable	13,126	11,050
Accrued expenses	7,239	4,867
Accrued compensation costs	6,444	6,625
Accrued income taxes	829	1,477
Total current liabilities	35,221	43,597
Other liabilities:		
Long-term debt	29,778	32,922
Pension and post-retirement benefits	4,117	3,420
Deferred income taxes	3,509	1,047
Other liabilities	286	279
Total other liabilities	37,690	37,668
Commitments and contingencies		
Stockholders' equity:		

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Preferred stock \$.0001 par value; 1,000,000 shares authorized; no shares issued and outstanding

Common stock \$.0001 par value, 175,000,000 shares authorized; 25,498,762 shares issued and outstanding (40,000 treasury shares outstanding) at June 30, 2008 and 25,280,197 issued and outstanding (40,000 treasury shares outstanding) at December 31, 2007	3	3
Additional paid-in capital	116,785	115,002
Retained earnings	44,582	29,101
Accumulated other comprehensive income	79	79
Total stockholders equity	161,449	144,185
Total liabilities and stockholders equity	\$ 234,360	\$ 225,450

See notes to condensed consolidated financial statements

Table of Contents**KapStone Paper and Packaging Corporation****Condensed Consolidated Statements of Income****(In thousands, except share and per share amounts)****(unaudited)**

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net sales	\$ 68,162	\$ 60,242	\$ 135,291	\$ 125,669
Cost of sales, excluding depreciation and amortization	40,800	41,358	82,358	83,794
Freight and distribution	6,924	5,674	13,511	11,360
Selling, general and administrative expenses	4,564	4,287	9,494	8,007
Depreciation and amortization	2,835	2,929	5,428	5,110
Other operating income	187	127	371	588
Operating income	13,226	6,121	24,871	17,986
Interest income	293	485	840	882
Interest expense	460	1,117	1,213	2,273
Income before provision for income taxes	13,059	5,489	24,498	16,595
Provision for income taxes	4,808	2,040	9,017	6,068
Net income	\$ 8,251	\$ 3,449	\$ 15,481	\$ 10,527
Weighted-average number of shares outstanding:				
Basic	25,391,330	24,960,000	25,336,688	24,966,667
Diluted	36,719,720	36,627,912	35,638,521	35,248,423
Net income per share:				
Basic	\$ 0.32	\$ 0.14	\$ 0.61	\$ 0.42
Diluted	\$ 0.22	\$ 0.09	\$ 0.43	\$ 0.30

See notes to condensed consolidated financial statements

Table of Contents**KapStone Paper and Packaging Corporation****Condensed Consolidated Statements of Cash Flows****(In thousands)****(unaudited)**

	Six Months Ended June 30,	
	2008	2007
Operating activities		
Net income	\$ 15,481	\$ 10,527
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	5,428	5,110
Stock based compensation expense	691	223
Amortization of debt issuance costs	100	129
Deferred income taxes	1,686	963
Other	(175)	
Changes in operating assets and liabilities:		
Trade accounts receivable, net	(3,959)	(1,128)
Inventories	(356)	4,284
Prepaid expenses and other current assets	(1,197)	(1,128)
Accounts payable	2,076	3,737
Accrued expenses	1,987	(993)
Accrued compensation costs	(181)	5,632
Accrued income taxes	(648)	784
Net cash provided by operating activities	20,933	28,140
Investing activities		
Acquisition costs paid	(2,393)	(340)
KPB acquisition		(150,303)
Capital expenditures	(4,620)	(5,665)
Net cash (used in) investing activities	(7,013)	(156,308)
Financing activities		
Proceeds from long-term debt		60,000
Debt issuance costs paid		(855)
Repayment of long-term debt	(15,139)	(1,875)
Receipt of cash held in trust		115,239
Redemption of shares		(230)
Proceeds from the exercises of common stock warrants	1,092	19
Investment banking fee paid		(1,200)
Net cash provided by (used in) financing activities	(14,047)	171,098
Net increase in cash and cash equivalents	(127)	42,930
Cash and cash equivalents-beginning of period	56,635	
Cash and cash equivalents-end of period	\$ 56,508	\$ 42,930

See notes to condensed consolidated financial statements

Table of Contents

**KAPSTONE PAPER AND PACKAGING CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(In thousands, except share and per share amounts)

(unaudited)

1. Financial Statements

The accompanying unaudited condensed consolidated financial statements of KapStone Paper and Packaging Corporation (the Company, we, us, our or KapStone) have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of a normal recurring nature) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. For further information, refer to the consolidated financial statements and related footnotes included in our Annual Report on Form 10-K/A for the year ended December 31, 2007.

KapStone Paper and Packaging Corporation (formerly Stone Arcade Acquisition Corporation) or the Company was incorporated in Delaware on April 15, 2005. On May 25, 2006, the Company formed a wholly-owned subsidiary, KapStone Kraft Paper Corporation, or KapStone Kraft. The Company was formed to serve as a vehicle for the acquisition through a merger, capital stock exchange, asset acquisition, or other similar business combination (Business Combination) of an operating business in the paper, packaging, forest products and related industries.

On January 2, 2007, the Company acquired substantially all of the assets and assumed certain liabilities of the Kraft Papers Business (KPB) from International Paper Company (IP). The accompanying condensed consolidated financial statements include the results of KPB since this date. Prior to the acquisition of KPB, the Company had no operations and was considered a development stage company.

2. Reclassification

Certain 2007 balances have been reclassified to conform to 2008 presentation, including freight and distribution from cost of sales, and amortization expense from selling, general and administrative expenses in the statements of income for the three and six month periods ended June 30, 2007. In addition, deferred income taxes have been reclassified from accrued expenses in the statements of cash flows.

3. Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements but does not change existing guidance as to whether or not an instrument is carried at fair value. In February 2008, the FASB released a FASB Staff Position, which delayed the effective date of SFAS No. 157 for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value in the condensed consolidated financial statements on a recurring basis. SFAS No. 157 was first effective for the Company on January 1, 2008.

The impact of the adoption of SFAS No. 157 on our financial assets and liabilities, which is principally comprised of cash equivalents, did not have a significant impact on their fair value measurements or require expanded disclosures.

4. Stockholder s equity

In connection with the Company s initial public offering, on August 19, 2005, the Company sold 20,000,000 units (Units) for a gross price of \$6.00 per Unit. Each Unit consists of one share of the company s common stock, \$0.0001 par value, and two warrants. Each warrant entitles the holder to purchase from the Company one share of common stock at an exercise price of \$5.00 and expires on August 15, 2009.

Table of Contents

The warrants are redeemable by the Company at a price of \$0.01 per warrant upon 30 days notice after the warrants become exercisable, only in the event that the last sale price of the common stock is at least \$8.50 per share for any 20 trading days within a 30 day trading period ending on the third day prior to the date on which notice of redemption is given.

For the six months ended June 30, 2008, 218,565 common stock warrants were exercised with proceeds totaling \$1.1 million.

5. Inventories

Inventories consist of the following at June 30, 2008, and December 31, 2007, respectively (\$000 s):

	June 30, 2008	December 31, 2007
Raw materials	\$ 5,890	\$ 5,351
Work in process	459	655
Finished goods	6,897	6,363
Replacement parts and supplies	3,842	3,989
Inventories	\$ 17,088	\$ 16,358

6. Income taxes

The Company's U.S. federal statutory tax rate is 35% for 2008 and 2007. The Company's effective tax rate for the six months ended June 30, 2008 and 2007 was 36.8% and 36.6%, respectively. Differences between the effective tax rate and the federal statutory tax rate are due to the impact of state tax, net of federal benefit and the domestic manufacturing deduction.

In the normal course of business, we are subject to examination by taxing authorities. The Company's open tax years are 2005 through 2007.

7. Net income per share

Basic and diluted net income per share is calculated as follows (\$ 000 s except for share and per share data):

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net income as reported	\$ 8,251	\$ 3,449	\$ 15,481	\$ 10,527
Weighted-average number of common shares for basic net income per share	25,391,330	24,960,000	25,336,688	24,966,667
Incremental effect of dilutive common stock equivalents:				
Common stock warrants	11,040,067	11,655,972	10,129,922	10,275,786
Underwriter's purchase option	117,052		58,526	
Unvested restricted stock awards	171,271	11,940	113,385	5,970
Weighted-average number of shares for diluted	36,719,720	36,627,912	35,638,521	35,248,423
Net income per share basic	\$ 0.32	\$ 0.14	\$ 0.61	\$ 0.42
Net income per share diluted	\$ 0.22	\$ 0.09	\$ 0.43	\$ 0.30

Stock option grants totaling 1.3 million were outstanding during the three and six month periods ended June 30, 2008, but were not included in the computation of diluted earnings per share because the effect of including the stock option grants would be anti-dilutive.

Table of Contents

Underwriter's purchase option of 1,000,000 units were outstanding during the three and six month periods ended June 30, 2007, but were not included in the computation of diluted earnings per share because the effect of including the underwriter's option would be anti-dilutive.

8. Pension plan and post retirement benefits

Defined Benefit Plan

As part of the Company's acquisition of the Kraft Papers Business (KPB) in January 2007, the Company established the KapStone Paper and Packaging Corporation Defined Benefit Plan (Plan) to provide benefits for approximately 560 union represented employees. This plan is part of the collective bargaining agreement between Kapstone and the United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied-Industrial, Chemical and Service Workers Union, AFL-CIO, CLC. The assumed liability for the retroactive benefits provided for prior service was \$1.4 million at January 2, 2007, and employees accrue benefits under the Plan as of January 1, 2007.

Net pension cost recognized for the three and six months ended June 30, 2008 and 2007 for the Company's pension plan, is as follows (\$ 000 s):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Service cost for benefits earned during the year	\$ 306	\$ 288	\$ 612	\$ 575
Interest cost on projected benefit obligation	39	20	78	40
Expected return on plan assets	(6)		(12)	
Amortization of prior service cost		25		50
Net pension cost	\$ 339	\$ 333	\$ 678	\$ 665

KapStone will fund its pension plan according to IRS funding limitations. Based on those limitations, KapStone expects to contribute \$1.0 million to the pension plan during the third quarter of 2008.

Other Post-retirement Benefits

As part of the KPB acquisition, the Company assumed certain liabilities for retiree medical/life obligations for employees not eligible to retire at December 31, 2006 of \$0.9 million. Net postretirement cost recognized for the three and six months ended June 30, 2008 and 2007 for the Company's retiree medical and life insurance plan was less than \$0.1 million, respectively.

Defined Contribution Plans

In January 2007, the Company established a defined contribution plan covering all eligible employees. Company contributions to the 401(k) plan are based on matching of employee contributions, vest immediately for salaried employees and vest after three years for union employees. For each of the three months ended June 30, 2008 and 2007, the Company recognized expense of \$0.3 million for matching contributions. For the six months ended June 30, 2008 and 2007, the Company recognized expense of \$0.7 million and \$0.6 million, respectively.

The Company's Retirement Savings Plan, which covers all eligible salaried employees, provides for contributions based on an employee's salary and age. The Company contributions vest 100% after three years. For each of the three months ended June 30, 2008 and 2007, the Company recognized expense for the Retirement Savings Plan of \$0.1 million. For the six months ended June 30, 2008 and 2007, the Company recognized expense of \$0.3 million and \$0.1 million respectively. Retirement Savings Plan contributions are made to employees' 401(k) accounts in January of each year.

Table of Contents

9. Stock-Based Compensation

On December 29, 2006, the Company's stockholders approved the 2006 Incentive Plan (Plan). A maximum of 3.0 million shares of our common stock, available for issuance pursuant to stock options, restricted stock awards or stock appreciation rights (collectively called Awards), may be granted under the Plan. If any Award is forfeited or expires without being exercised, or if restricted stock is repurchased by the Company, the shares of stock subject to the Award shall be available for additional grants under the Plan. The number of shares available under the Plan is subject to adjustment in the event of any stock split, stock dividend, recapitalization, spin-off or other similar action. Awards may be granted to employees, officers and directors of, and consultants or advisors to, the Company and any subsidiary corporations. Options intended to qualify, under the standards set forth in certain federal tax rules, as incentive stock options (ISOs) may be granted only to employees while actually employed the Company. Non-employee directors, consultants and advisors are not entitled to receive ISOs. Option Awards granted under the Plan are exercisable for a period fixed by the administrator, but not longer than 10 years from the date of grant, at an exercise price which is not less than the fair market value of the shares on the date of the grant.

KapStone accounts for these awards under SFAS No. 123(R), *Share-Based Payment*, which requires that the cost resulting from all share-based payment transactions be recognized as compensation cost over the vesting period based on the fair value of the instrument on the date of grant. The Company recognized \$0.5 million and \$0.7 million of compensation cost for the three and six months ended June 30, 2008, respectively, and \$0.2 million for each of the three and six month periods ended June 30, 2007.

At June 30, 2008, the Company reserved 3.0 million shares of common stock for stock option and restricted stock awards.

Stock Options

In April 2008, the Company's Compensation Committee approved the issuance of 689,679 stock options to directors, executive officers and employees of the Company. The stock options vest as follows: 50% after two years and the remaining 50% after three years. The stock options awarded in 2008 have a contractual term of ten years. The stock options are subject to forfeiture should the recipient terminate their employment with the Company for certain reasons prior to vesting in their awards, or the occurrence of certain other events such as termination with cause. The exercise price of these stock options is based on closing market price of our common stock on the date of grant (April 10, 2008 for the 2008 awards) and compensation expense is recorded on an accelerated basis over the awards' vesting periods.

The fair value of the KapStone stock options granted in April 2008 was \$2.19. The fair value was calculated using the Black-Scholes option-pricing model based on the market price at the grant date and the weighted average assumptions specific to the underlying options. The expected volatility assumption is based on volatility of related industry stocks. The Company uses the simplified method, defined in SEC Staff Accounting Bulletin (SAB) No. 107, to determine the expected life assumption for all of its options. The Company uses the simplified method, as permitted by SAB No. 110, as it does not have any historical exercise data to provide a reasonable basis upon which to estimate expected life due to the limited time its equity shares have been publicly traded. The risk-free interest rate was selected based upon yields of U.S. Treasury issues with a term similar to the expected life of the stock options.

The assumptions utilized for stock options during the period are as follows:

	Three Months Ended June 30, 2008
KapStone Stock Options Black-Scholes assumptions (weighted average):	
Expected volatility	24.4%
Expected life (years)	6.5
Risk-free interest rate	3.1%
Expected dividend yield	%
Expected forfeitures	2.0%

Table of Contents

A summary of information related to stock options is as follows:

	Options	Weighted Average Exercise Price	Weighted Average Remaining Life (Years)	Intrinsic Value (dollars in Thousands)
Outstanding at January 1, 2008	631,050	\$ 6.77	6.3	\$ 147
Granted	689,679	6.90	9.8	
Exercised				
Lapsed (forfeited or canceled)	(33,131)	(6.98)		
Outstanding at June 30, 2008	1,287,598	\$ 6.84	8.1	\$ (209)
Exercisable at June 30, 2008				

Total stock-based compensation recorded in the Condensed Consolidated Statements of Income related to the stock option grants was \$0.3 million and \$0.4 million for the three and six months ended June 30, 2008 respectively, and \$0.1 million for the three and six month periods ended June 30, 2007.

As of June 30, 2008, there was \$1.9 million of total unrecognized compensation cost related to non-vested stock options. That cost is expected to be recognized over the remaining vesting period of approximately two years. No stock options were vested as of June 30, 2008.

Restricted Stock

In April 2008, the Company's Compensation Committee granted 175,422 restricted stock units to executive officers and employees as compensation for service. These restricted stock units are restricted as to transferability until they vest three years from the grant date. These restricted stock units are subject to forfeiture should these employees terminate their employment with the Company for certain reasons prior to vesting in their awards, or the occurrence of certain other events. The value of these restricted stock units is based on the closing market price of our common stock on the date of grant and compensation expense is recorded on a straight-line basis over the awards' vesting periods.

The following table summarizes our restricted stock amounts and activity:

	Units/ Shares	Weighted Average Grant Price
Outstanding at January 1, 2008	174,000	\$ 6.76
Granted	175,422	6.90
Vested		
Forfeited		
Outstanding at June 30, 2008	349,422	\$ 6.83

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Total stock-based compensation recorded in the Condensed Consolidated Statements of Income related to the restricted stock awards was \$0.2 million and \$0.3 million for the three and six months ended June 30, 2008, respectively, and \$0.1 million for the three and six month periods ended June 30, 2007. As of June 30, 2008, there was \$1.7 million of total unrecognized compensation cost related to the restricted stock which will be recognized over the remaining vesting period of approximately two years. No restricted stock awards were vested as of June 30, 2008.

Table of Contents**10. Annual Planned Maintenance Outage**

Cost of sales for the three and six month periods ended June 30, 2007 included approximately \$4.6 million for the annual planned maintenance outage. The planned maintenance outage for 2008 is scheduled to be completed in the quarter ended September 30, 2008.

11. Segment Information

The Company operates in one geographic segment, the United States. The Company operates in two operating segments: unbleached kraft and dunnage bags. The unbleached kraft segment produces a variety of unbleached kraft paper and linerboard products. These products are sold to customers who convert the paper into end-market finished products. The dunnage bags segment converts unbleached Kraft paper and film into inflatable dunnage products, which are used to secure freight to minimize movement and potential damage of goods and products during transport. The products are sold to distributors and on a direct basis for use by manufacturers, less-than-trailer-load carriers and retail regional distribution centers. Corporate expenses that benefit the entire organization are not charged to the operating segments. Corporate capital expenditures represent mainly expenditures for a new Enterprise Resource Planning system.

Operating Segment (in thousands of U.S. dollars):	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net sales:				
Unbleached kraft	\$ 60,545	\$ 52,519	\$ 120,905	\$ 111,001
Dunnage bags	8,905	8,684	16,797	16,452
Elimination of intersegment sales to Dunnage bags	(1,288)	(961)	(2,411)	(1,784)
Total	\$ 68,162	\$ 60,242	\$ 135,291	\$ 125,669
Net sales to external customers:				
Unbleached kraft	59,257	51,558	118,494	109,217
Dunnage bags	8,905	8,684	16,797	16,452
Total	\$ 68,162	\$ 60,242	\$ 135,291	\$ 125,669
Operating income / (loss):				
Unbleached kraft	\$ 15,930	\$ 7,892	\$ 30,480	\$ 21,406
Dunnage bags	1,269	1,817	2,600	3,312
Corporate	(3,973)	(3,588)	(8,209)	(6,732)
Total	\$ 13,226	\$ 6,121	\$ 24,871	\$ 17,986
Depreciation and amortization:				
Unbleached kraft	\$ 2,459	\$ 2,860	\$ 4,932	\$ 4,993
Dunnage bags	94	61	185	101
Corporate	282	8	311	16
Total	\$ 2,835	\$ 2,929	\$ 5,428	\$ 5,110
Capital Spending:				
Unbleached kraft	\$ 1,785	\$ 889	\$ 2,560	\$ 2,938

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Dunnage bags	28	28	149	57
Corporate	506	2,670	1,911	2,670
Total	\$ 2,319	\$ 3,587	\$ 4,620	\$ 5,665

Table of Contents

12. Subsequent Event

On July 1, 2008, the Company consummated an asset purchase agreement with MeadWestvaco Corporation to purchase substantially all the assets and assume certain liabilities of the Charleston Kraft Division for \$475 million, subject to certain post-closing adjustments. The acquisition consists of an unbleached kraft paper manufacturing facility and electric cogeneration facility in North Charleston, South Carolina and a lumber business located in Summerville, South Carolina.

The acquisition was financed by cash on hand and by a new five-year senior secured credit facility of \$515 million consisting of LIBOR based term loans of \$415 million and a \$100 million revolving credit facility. In addition, \$40 million of 8.30% senior notes due July 1, 2015 were issued. A portion of the proceeds were used to pay off the prior credit facility. The new credit facility was entered into on June 12, 2008, and became effective with the consummation of the acquisition on July 1, 2008.

The Charleston Kraft Division business was deemed an attractive acquisition candidate based on meeting the Company's objectives of being a North American based profitable company in the paper and packaging industry and for its synergies with the Company's existing operations.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as may, should, could, would, expect, plan, anticipate, believe, estimate, the negative of such terms or other similar expressions. Factors that might cause or contribute to such a discrepancy include, but are not limited to, those described in Item 1A in this Form 10-Q and in our other Securities and Exchange Commission filings. The information contained in this form 10-Q represents our best judgment at the date of this report based on information currently available. In providing forward-looking statements, KapStone does not intend, and does not undertake any duty or obligations, to update their statements as a result of new information, future events or otherwise.

The following discussion should be read in conjunction with our Condensed Consolidated Financial Statements and related Notes thereto included elsewhere in this report.

Overview

We were formed on April 15, 2005 to serve as a vehicle to effect a merger, capital stock exchange, asset acquisition or other similar business combination ("Business Combination") with an operating business in the paper, packaging, forest products and related industries.

On January 2, 2007, the Company purchased substantially all of the assets and assumed certain liabilities of the Kraft Papers Business, or KPB, a division of International Paper Company (IP), consisting of an unbleached kraft paper manufacturing facility in Roanoke Rapids, North Carolina and Ride Rite® Converting, an inflatable dunnage bag manufacturer located in Fordyce, Arkansas, for a cash purchase price of \$155 million in cash less certain post-closing adjustments of \$7.8 million, plus two contingent earn-out payments of up to \$60 million (in aggregate), based on KPB's annual earnings before interest, income taxes, depreciation and amortization, or EBITDA, during the five years immediately following the acquisition. Any contingent earn-out payments will be accounted for as additional purchase price consideration and recorded as goodwill.

The accompanying management discussion and analysis include the results of KPB since January 2, 2007. Prior to the acquisition of KPB, the Company had no operations nor generated operating revenues and was considered a development stage company.

On July 1, 2008, the Company consummated an asset purchase agreement with MeadWestvaco Corporation (MW) to purchase substantially all of the assets and assume certain liabilities of MW's Charleston Kraft Division (CKD) for \$475 million, subject to certain post-closing adjustments. The acquisition consists of an unbleached kraft paper manufacturing facility and electric cogeneration facility in North Charleston, South Carolina and a lumber business located in Summerville, South Carolina. The results reported below do not reflect any actual or pro forma adjustments related to the acquisition.

See Liquidity and Capital Resources CKD acquisition for discussion of the financing of the CKD acquisition.

Table of Contents**Comparison of Results of Operations for the Three Months Ended June 30, 2008 and the Three Months Ended June 30, 2007**

The Company's management uses a variety of financial measurements to analyze its performance. These measurements include (1) Operating Income, (2) Productivity, (3) Selling, General & Administrative (SG&A) expenses and (4) Average revenue per ton (for unbleached kraft) and average revenue per dunnage bag (for Ride Rite® Converting).

Operating Income. Operating income is used by the Company's management primarily as a measure of its segments' operating performance. The Company's management defines operating income as sales minus costs associated with these sales. Sales include sales of unbleached kraft paper products, linerboard and dunnage bags net of term allowances and discounts. For purposes of calculating operating income, costs include the cost of raw materials, labor, maintenance, depreciation and amortization, freight and distribution expenses and selling, general and administrative expenses.

Selling, General and Administrative Expenses. SG&A expenses include selling, customer service and corporate employee salaries and benefits, professional fees, and information technology expenses, including fees paid to IP for transitional services support.

Average Revenue per Ton/Dunnage Bag. Average revenue per ton/bag represents the gross revenue divided by the tons of unbleached kraft paper or the number of dunnage bags sold, as applicable.

(in thousands of U.S. dollars):	Three Months Ended June 30,		Increase/ (Decrease)
	2008	2007	
Net sales	\$ 68,162	\$ 60,242	\$ 7,920
Cost of sales, excluding depreciation and amortization	40,800	41,358	(558)
Freight and distribution	6,924	5,674	1,250
Selling, general and administrative expenses	4,564	4,287	277
Depreciation and amortization	2,835	2,929	(94)
Other operating income	187	127	60
Operating income	13,226	6,121	7,105
Interest income	293	485	(192)
Interest expense	460	1,117	(657)
Income before provision for income taxes	13,059	5,489	7,570
Provision for income taxes	4,808	2,040	2,768
Net income	\$ 8,251	\$ 3,449	\$ 4,802

Table of Contents

Net sales for the quarter ended June 30, 2008, were \$68.2 million compared to \$60.2 million for the second quarter of 2008, an increase of 13.3%. The increase in net sales was driven by an \$7.8 million increase in the unbleached kraft segment due to higher prices and volume, partially as a result of a change in the timing of the annual planned maintenance outage from June in 2007, to July 2008, and a \$0.2 million increase in the dunnage bag segment due to higher volume. Refer to the segment results below for detailed sales information for each segment.

Cost of sales for the quarter ended June 30, 2008, was \$40.8 million compared to \$41.4 million for the second quarter of 2007, a 1.4% decrease due to a change in the timing of the annual planned maintenance outage which took place in June in 2007 at a cost of approximately \$4.6 million, but not until July in 2008, partially offset by higher sales volume and inflation on energy and raw material costs. Production levels in the unbleached kraft segment were 15.2% higher in the 2008 period due to the change in the annual planned maintenance outage. Cost of sales in 2007 also included approximately \$0.6 million due to a two-day unplanned outage caused by an electrical fire.

Freight and distribution expenses for the quarter ended June 30, 2008, totaled \$6.9 million compared to \$5.7 million for the quarter ended June 30, 2007. The increase of \$1.2 million reflects higher transportation rates due to fuel oil surcharges, a higher percentage of shipments by truck compared to rail and higher sales volume.

Selling, general and administrative expenses for the quarter ended June 30, 2008 totaled \$4.6 million compared to \$4.3 million for the quarter ended June 30, 2007. The increase of \$0.3 million is due to higher stock compensation costs of \$0.3 million, CKD acquisition start up expenses of \$0.3 million and occupancy and other costs of \$0.3 million; partially offset by lower transitional support services from IP of \$0.6 million as the Company terminated the transitional services agreement upon going live with its new ERP system.

Depreciation and amortization for the quarter ended June 30, 2008, totaled \$2.8 million compared to \$2.9 million for the quarter ended June 30, 2007. The decrease of \$0.1 million reflects lower depreciation in the unbleached kraft segment, partially offset by higher amortization in Corporate mainly due to the amortization of Company's new Enterprise Resource Planning (ERP) computer software which was placed into service on April 1, 2008.

Other operating income for the quarters ended June 30, 2008 and 2007, totaled \$0.2 million and \$0.1 million, respectively. Other operating income includes commissions the Company receives from marketing bleached paper produced and sold by IP to KapStone customers.

Interest income for the quarters ended June 30, 2008 and 2007 was \$0.3 million and \$0.5 million, respectively. Interest income represents earnings on the Company's cash and cash equivalents. The decrease in interest income reflects lower interest rates during the 2008 quarter.

Interest expense for the quarters ended June 30, 2008 and 2007, was \$0.5 million and \$1.1 million, respectively. Interest expense reflects interest on the Company's long-term debt and amortization of deferred debt issuance costs. Interest expense was \$0.6 million less in the quarter ended June 30, 2008, due to a lower amount of outstanding debt and lower interest rates.

Provision for income taxes for the quarter ended June 30, 2008, increased by \$2.8 million due to higher pre-tax income. The effective tax rate for the quarter ended June 30, 2008 was 36.8% compared to 37.2% for the similar period in 2007. The decrease in the effective tax rate reflects a

greater benefit from the domestic manufacturing deduction.

Table of Contents**Segment Results**

The following table presents a reconciliation of consolidated net sales and operating income to amounts reported by operating segment:

Operating Segment (\$ 000 s):	Three Months Ended June 30,	
	2008	2007
Consolidated net sales:		
Unbleached kraft	\$ 60,545	\$ 52,519
Dunnage bags	8,905	8,684
Elimination of intersegment sales	(1,288)	(961)
Total net sales	\$ 68,162	\$ 60,242
Operating income / (loss):		
Unbleached kraft	\$ 15,930	\$ 7,892
Dunnage bags	1,269	1,817
Corporate	(3,973)	(3,588)
Total operating income	\$ 13,226	\$ 6,121

The following represents analysis and commentary for results of operations for the Company's two operating segments: Unbleached kraft and Dunnage bags.

Unbleached Kraft

	Three Months Ended June 30,	
	2008	2007
Net sales (\$000 s):	\$ 60,545	\$ 52,519
Operating income (\$000 s):	\$ 15,930	\$ 7,892
Operating income % of net sales	26.3%	15.0%
Average revenue per ton	\$ 581	\$ 539
Tons of paper sold	104,131	97,449

For the three months ended June 30, 2008, unbleached kraft segment net sales increased by \$8.0 million, or 15.2%, to \$60.5 million compared to \$52.5 million for the three months ended June 30, 2007. The average revenue per ton increased \$42 per ton, contributing approximately \$4.4 million to the sales increase, due to the full realization of 2007 price increases and the partial realization of first quarter 2008 price increases. Volume of paper sold increased by 6,682 tons driven by higher production as the Company changed its annual planned maintenance outage to July 2008, partially offset by a lighter mix of paper. The 2007 annual planned maintenance outage occurred in June. Intersegment sales to the dunnage bag segment of \$1.3 million increased by \$0.3 million.

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Unbleached kraft segment operating income increased by \$8.0 million, or 101.3%, to \$15.9 million for the three months ended June 30, 2008 compared to \$7.9 million for the three months ended June 30, 2007. The Company changed its annual planned maintenance outage, which took place in June in 2007, to July in 2008, which benefitted the current quarter by approximately \$4.6 million. Higher average revenue per ton contributed \$4.4 million of the increased operating income. Higher sales volume and productivity gains were partially offset by inflation on energy, chemicals and freight of approximately \$3.9 million for the quarter ended June 30, 2008. In addition, operating income for the 2007 period was negatively impacted by approximately \$1.0 million due to a two-day unplanned outage caused by an electrical fire. Operating income as a percent of net sales improved to 26.3%.

Table of Contents***Dunnage Bags***

	Three Months Ended June 30,	
	2008	2007
Net sales (\$000 s):	\$ 8,905	\$ 8,684
Operating income (\$000 s):	\$ 1,269	\$ 1,817
Operating income % of net sales	14.3%	20.9%
Average revenue per bag	\$ 3.82	\$ 3.93
Bags sold (000 s)	2,333	2,211

For the three months ended June 30, 2008, net sales for the dunnage bag segment increased by \$0.2 million, or 2.3%, to \$8.9 million compared to \$8.7 million for the three months ended June 30, 2007 mainly due to a 5.5% increase in unit sales. Average revenue per bag of \$3.82 decreased by \$0.11 or 2.8%, for the three months ended June 30, 2008 compared to the similar period in the prior year due to increased price competition in 2-ply bags.

Dunnage bag segment operating income decreased by \$0.5 million, or 27.8%, to \$1.3 million for the three months June 30, 2008 compared to \$1.8 million for the three months ended June 30, 2007. The reduction in operating income was due to lower selling prices of \$0.2 million, inflation on raw material costs of \$0.2 million and other cost increases of \$0.1 million. Operating income as a percent of net sales declined to 14.3%.

Corporate

Corporate expenses for the three months ended June 30, 2008 totaled \$4.0 million compared to \$3.6 million for the three months June 30, 2007. The increase of \$0.4 million is due to higher stock compensation costs of \$0.3 million, CKD acquisition start up expenses of \$0.3 million, personnel additions of \$0.2 million, and higher occupancy and other costs of \$0.2 million, partially offset by lower transitional support services from IP of \$0.6 million as the Company terminated its transitional services agreement with IP upon converting to its new ERP system.

Comparison of Results of Operations for the Six Months Ended June 30, 2008 and the Six Months Ended June 30, 2007

(in thousands of U.S. dollars):	Six Months Ended June 30,		Increase/ (Decrease)
	2008	2007	
Net sales	\$ 135,291	\$ 125,669	\$ 9,622
Cost of sales, excluding depreciation and amortization	82,358	83,794	(1,436)
Freight and distribution	13,511	11,360	2,151
Selling, general and administrative expenses	9,494	8,007	1,487
Depreciation and amortization	5,428	5,110	318
Other operating income	371	588	(217)
Operating income	24,871	17,986	6,885
Interest income	840	882	(42)
Interest expense	1,213	2,273	(1,060)

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Income before provision for income taxes		24,498		16,595		7,903
Provision for income taxes		9,017		6,068		2,949
Net income	\$	15,481	\$	10,527	\$	4,954

Table of Contents

Net sales for the six months ended June 30, 2008, were \$135.3 million compared to \$125.7 million for the first six months of 2007, an increase of 7.6%. The increase in net sales was driven by a \$9.3 million increase in the unbleached kraft segment due to higher prices and volume partially as a result of a change in the annual planned maintenance outage from June in 2007, to July 2008, and a \$0.3 million increase in the dunnage bag segment due to higher volume. Refer to the segment results below for detailed sales information for each segment.

Cost of sales for the six months ended June 30, 2008, was \$82.4 million compared to \$83.8 million for the first six months of 2007, a 1.7% decrease. The decrease in cost of sales was mainly due to a change in the timing of the annual planned maintenance outage, which occurred in June in 2007 to July in 2008. The cost of the 2007 outage was approximately \$4.6 million. In addition, 2007 results included a \$1.5 million non-cash purchase accounting charge to adjust acquired inventory to fair value as part of the KPB acquisition. Partially offsetting these decreases were inflation on energy and raw material costs of approximately \$4.7 million and the impact of higher sales volume. Cost of sales in the 2007 period includes approximately \$0.6 million due to the impact of a two-day unplanned outage caused by an electrical fire.

Freight and distribution expenses for the six months ended June 30, 2008, totaled \$13.5 million compared to \$11.4 million for the six months ended June 30, 2007. The increase of \$2.1 million reflects higher transportation rates due to fuel oil surcharges, a higher percentage of shipments by truck compared to rail and higher sales volume.

Selling, general and administrative expenses for the six months ended June 30, 2008 totaled \$9.5 million compared to \$8.0 million for the similar period in 2007. The increase of \$1.5 million is due to higher stock compensation costs of \$0.5 million, personnel additions of \$0.5 million, CKD acquisition start up expenses of \$0.3 million, higher sales expenses of \$0.3 million and occupancy and other costs of \$0.4 million; partially offset by lower transitional support services from IP of \$0.5 million as the Company terminated its agreement with IP upon converting to its new ERP system.

Depreciation and amortization for the six months ended June 30, 2008, totaled \$5.4 million compared to \$5.1 million for the six month period ended June 30, 2007. The increase of \$0.3 million is mainly due to amortization of the Company's new ERP software which was placed into service on April 1, 2008.

Other operating income for the six month periods ended June 30, 2008 and 2007 totaled \$0.4 million and \$0.6 million, respectively. Other operating income includes commissions the Company receives from marketing bleached paper produced and sold by IP to KapStone customers.

Interest income for the six months ended June 30, 2008 and 2007 was \$0.8 million and \$0.9 million, respectively. Interest income represents earnings on the Company's cash and cash equivalents. The decrease in interest income reflects lower interest rates in 2008.

Interest expense for the six month periods ended June 30, 2008 and 2007, was \$1.2 million and \$2.3 million, respectively. Interest expense reflects interest on the Company's long-term debt and amortization of deferred debt issuance costs. Interest expense was \$1.1 million less in the six month period June 30, 2008, due to a lower amount of outstanding debt and lower interest rates.

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Provision for income taxes for the six months ended June 30, 2008, increased by \$2.9 million due to higher pre-tax income and reflects an effective tax rate of 36.8% compared to 36.6% for the similar period in 2007. The increase in the effective tax rate reflects a reduced benefit from the domestic manufacturing deduction.

Segment Results

The following table presents a reconciliation of consolidated net sales and operating income to amounts reported by operating segment:

Table of Contents

Operating Segment (\$ 000 s):	Six Months Ended June 30,	
	2008	2007
Consolidated net sales:		
Unbleached kraft	\$ 120,905	\$ 111,001
Dunnage bags	16,797	16,452
Elimination of intersegment sales	(2,411)	(1,784)
Total net sales	\$ 135,291	\$ 125,669
Operating income / (loss):		
Unbleached kraft	\$ 30,480	\$ 21,406
Dunnage bags	2,600	3,312
Corporate	(8,209)	(6,732)
Total operating income	\$ 24,871	\$ 17,986

The following represents analysis and commentary for results of operations for the Company's two operating segments: Unbleached kraft and Dunnage bags.

Unbleached Kraft

	Six Months Ended June 30,	
	2008	2007
Net sales (\$000 s):	\$ 120,905	\$ 111,001
Operating income (\$000 s):	\$ 30,480	\$ 21,406
Operating income % of net sales	25.2%	19.3%
Average revenue per ton	\$ 576	\$ 538
Tons of paper sold	209,781	206,398

For the six months ended June, 2008, unbleached kraft segment net sales increased by \$9.9 million, or 8.9%, to \$120.9 million compared to \$111.0 million for the six months ended June 30, 2007. Average revenue per ton increased \$38 per ton, contributing approximately \$8.0 million to the sales increase, due to the full realization of 2007 price increases and a portion of price increases implemented in the first half of 2008. Volume of paper sold increased by 3,383 tons driven by higher production in 2008 resulting from a change in timing of the annual planned maintenance outage which took place in June in 2007 to July in 2008, partially offset by a lighter mix of paper sold. Intersegment sales to the dunnage bag segment of \$2.4 million increased by \$0.6 million.

Unbleached kraft segment operating income increased by \$9.1 million, or 42.5%, to \$30.5 million for the six months ended June 30, 2008 compared to \$21.4 million for the six months ended June 30, 2007. Higher average revenue per ton contributed \$8.0 million of the increased operating income. In addition to the impact of the pricing gains, the change in the timing of the annual planned maintenance outage improved operating income by approximately \$4.6 million. Inflation on energy, chemicals, freight and other costs negatively impacted operating income by approximately \$5.9 million for the six months ended June 30, 2008. In addition, 2007 operating income included a \$1.2 million non-cash purchase accounting charge adjusting acquired finished goods inventory to fair value and \$1.0 million for a two-day unplanned outage caused by an electrical fire. Operating income as a percent of net sales improved to 25.2%.

Table of Contents***Dunnage Bags***

	Six Months Ended June 30,	
	2008	2007
Net sales (\$000 s):	\$ 16,797	\$ 16,452
Operating income (\$000 s):	\$ 2,600	\$ 3,312
Operating income % of net sales	15.5%	20.1%
Average revenue per bag	\$ 3.79	\$ 3.87
Bags sold (000 s)	4,434	4,255

For the six months ended June 30, 2008, net sales for the dunnage bag segment increased by \$0.3 million, or 1.8%, to \$16.8 million compared to \$16.5 million for the six months ended June 30, 2007 mainly due to a 4.2% increase in unit sales. Average revenue per bag of \$3.79 decreased by \$0.08 or 2.1%, for the six months ended June 30, 2008 compared to the similar period in the prior year due to increased price competition in 2-ply bags and mix.

Dunnage bag segment operating income decreased by \$0.7 million, or 21.2%, to \$2.6 million for the six months June 30, 2008 compared to \$3.3 million for the six months ended June 30, 2007. Unfavorable volume/mix of \$0.4 million and inflation on raw material costs of \$0.4 million and other cost increases of \$0.2 million contributed approximately \$1.0 million of the reduction to operating income. Operating income for the six months ended June 30, 2007, included a \$0.3 million non-cash purchase accounting charge adjusting acquired finished goods inventory to fair value as part of the KPB acquisition. Operating income as a percent of net sales declined to 15.5%.

Corporate

Corporate expenses for the six months ended June 30, 2008, totaled \$8.2 million compared to \$6.7 million for the year six months June 30, 2007. The increase of \$1.5 million is due to higher stock compensation costs of \$0.5 million, personnel additions of \$0.5 million, CKD acquisition start up expenses of \$0.3 million, amortization expense for the Company's new ERP system of \$0.2 million and occupancy and other costs of \$0.4 million; partially offset by lower transitional support services from IP of \$0.5 million.

Liquidity and Capital Resources***KPB Acquisition***

On January 2, 2007, we consummated the purchase of substantially all of the assets and the assumption of certain liabilities of KPB. The assets consist of an unbleached kraft paper manufacturing facility in Roanoke Rapids, North Carolina and Ride Rite® Converting, an inflatable dunnage bag manufacturer located in Fordyce, Arkansas. The liabilities assumed consist of trade accounts payable, accrued expenses and certain long term liabilities. The purchase price for the acquisition was \$155.0 million in cash less certain post-closing adjustments of \$7.8 million, plus contingent earn-out payments of up to \$60.0 million (in aggregate) based on KPB's annual earnings before interest, income taxes, depreciation

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

and amortization (EBITDA) during the five year period immediately following the acquisition. The first contingent payment will be equal to 5.3 times KPBS average annual EBITDA for the five year period immediately following the acquisition, less \$165.0 million and subject to a maximum of \$35.0 million. The second contingent payment is an all or nothing payment and is payable if, and only if, KPBS average annual EBITDA for the same five year period equals or exceeds \$49.2 million. Generally, both payments, if earned, will be due and paid at the end of the five year period.

If these contingent earn-out payments are made, they will be accounted for as additional purchase price consideration.

Funding for the acquisition came from a combination of restricted cash funds held in trust at December 31, 2006 and a prior credit facility with various financial institutions and LaSalle National Bank Association.

Table of Contents

CKD Acquisition

On July 1, 2008, we consummated the purchase of substantially all of the assets, and the assumption of certain liabilities, of the Charleston Kraft Division (CKD) from MeadWestvaco Corporation (MW) for \$475 million, subject to certain post-closing adjustments. The acquisition consists of an unbleached kraft paper manufacturing facility and an electric cogeneration facility in North Charleston, South Carolina and a lumber business located in Summerville, South Carolina.

We used borrowings under our new Senior Credit Agreement (as defined below), together with the proceeds from the issuance of Senior Notes (as defined below) and cash on hand, to finance the consideration for our acquisition of CKD, to repay our prior credit facility with various financial institutions and LaSalle Bank National Association, and to pay transaction fees and expenses.

Credit Facilities

Senior Credit Agreement

On June 12, 2008, we entered into a Credit Agreement, dated as of June 12, 2008, and effective with the consummation of the acquisition of CKD, (the Senior Credit Agreement), among us, KapStone Kraft Paper Corporation, as borrower (KapStone Kraft), our other subsidiaries named therein, as guarantors, the lenders named therein, and Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer. The Senior Credit Agreement provides for an aggregate of up to \$515,000,000 in senior secured credit facilities (the Senior Credit Facilities), consisting of a \$390,000,000 term A loan facility, a term B loan facility of \$25,000,000 and a \$100,000,000 revolving credit facility (including a letter of credit subfacility). The Senior Credit Facilities are guaranteed by KapStone Kraft and our other domestic subsidiaries and are secured by substantially all of our assets, including all of the capital stock of the borrower and guarantor subsidiaries and up to 66% of the capital stock of our foreign subsidiaries.

The term A loan facility is required to be repaid by us in consecutive quarterly installments of \$7,312,500 from September 30, 2008 to June 30, 2009, \$9,750,000 from September 30, 2009 to June 30, 2010, \$12,187,500 from September 30, 2010 to March 31, 2013, with a final payment of all outstanding principal and interest on the maturity date. The term B loan is required to be repaid by KapStone in consecutive quarterly installments of \$468,750 from September 30, 2008 to June 30, 2009, \$625,000 from September 30, 2009 to June 30, 2010, \$781,250 from September 30, 2010 to March 31, 2015 and \$5,781,250 on the maturity date. Borrowings under the revolving credit facility may be used for working capital and other general corporate purposes and are required to be repaid in full on the maturity date. The maturity date is the earlier of: (a) June 12, 2013 with respect to the term A loan facility and the revolving credit facility and June 12, 2015 with respect to the term B loan facility and (b) the date which is 90 days prior to the date on which any earn-out obligations to International Paper will become (or are reasonably expected to become) due; provided that the maturity date will not be so accelerated if, among other things, the total leverage ratio is of the end of the then most recent fiscal quarter is less than 2.0 to 1.0.

Outstanding principal under the term B loan facility bears interest at a rate equal to, at our option, either (1) the base rate (which is the higher of the then current Federal Funds rate plus 0.5% of the prime rate most recently announced by Bank of America, N.A., the administrative agent under the Senior Credit Facilities) plus a margin of 2.00% or (2) the reserved adjusted one, two, three or six-month Eurodollar rate plus a margin of 3.50%.

Outstanding principal under the term A loan facility and the revolving credit facility initially bears interest at a rate equal to, at our option, either (1) the base rate plus a margin of 1.50%, or (2) the reserve adjusted one, two, three or six-month Eurodollar rate plus a margin of 3.00%. The undrawn portion of the revolving credit facility is subject to an unused line fee calculated initially at an annual rate of 0.50%. Commencing six months after the closing of the Senior Credit Facilities, pricing under the term A loan facility and the revolving credit facility and the unused line fee for the revolving credit facility will be determined by reference to a pricing grid based on our total leverage ratio. Under the pricing grid, the applicable margins for the term A loan facility and the revolving credit facility will range from 0.0% to 1.5% for base rate loans and from 1.50% to 3.00% for Eurodollar loans, and the unused line fee for the revolving credit facility will range from 0.375% to 0.50%. Outstanding letters of credit are subject to an annual fee equal to the applicable margin for Eurodollar loans under the revolving credit facility as in effect from time to time, plus a fronting fee on the undrawn amount thereof.

Table of Contents

The term loan facilities and the revolving credit facility may be prepaid at any time without premium. The Senior Credit Facilities are subject to mandatory prepayment with specified percentages of the net cash proceeds of certain asset dispositions, casualty events, exercise of outstanding warrants, debt and equity issuances, and with excess cash flow, in each case subject to certain conditions.

The Senior Credit Facilities contain covenants that restrict, among other things, our ability to create liens, incur indebtedness and guarantees, make certain investments or acquisitions, merge or consolidate, dispose of assets, pay dividends, repurchase or redeem capital stock and subordinated indebtedness, change the nature of their business, enter into certain transactions with affiliates, and make changes in accounting policies or practices except as required by generally accepted accounting principles. The Senior Credit Facilities also contain a total leverage ratio covenant and a fixed charge coverage ratio. The Senior Credit Facilities contain events of default including, but not limited to, nonpayment of principal or interest, violation of covenants, breaches of representations and warranties, cross-default to other indebtedness, bankruptcy and other insolvency events, material judgments, certain ERISA events, actual or asserted invalidity of loan documentation and certain changes of control.

Note Purchase Agreement

Pursuant to the Note Purchase Agreement dated July 1, 2008 (the *Note Purchase Agreement*) by and among us, KapStone Kraft and the purchasers listed in the Purchaser Schedule attached to the Note Purchase Agreement (the *Purchasers*), the Purchasers purchased from KapStone Kraft senior secured promissory notes (the *Senior Notes*) with an aggregate principal amount of \$40,000,000. The Senior Notes are guaranteed by the Company and the Company's other domestic subsidiaries and are secured by substantially all of our assets, including all of the capital stock of KapStone Kraft and the other guarantor subsidiaries and up to 66% of the capital stock of the Company's foreign subsidiaries.

The Senior Notes mature on July 1, 2015 and bear interest at the rate of 8.30% per annum, payable quarterly on the 1st day of October, January, April and July in each year. The Senior Notes are required to be repaid by KapStone Kraft in annual installments of \$3,000,000 on July 1, 2009; \$4,000,000 on July 1, 2010; \$5,000,000 on July 1, in each of the years 2011 to 2014, inclusive and \$13,000,000 on July 1, 2015. The Senior Notes may be prepaid at any time with the payment of an applicable yield-maintenance amount. In the event that a mandatory prepayment event occurs under the Senior Credit Agreement (certain asset dispositions, casualty events, exercises of outstanding warrants, debt and equity issuances and excess cash flow, in each case subject to certain conditions), then KapStone Kraft is required to offer to repay, without premium, a pro rata portion of the Senior Notes held by each holder who accepts the KapStone Kraft's prepayment offer (such portion based on the product of (a) the net cash proceeds from the mandatory prepayment event required to be prepaid pursuant to the Senior Credit Agreement multiplied by (b) a fraction, the numerator of which is the aggregate outstanding principal amount of the Senior Notes held by such holder and the denominator of which is the sum of (x) the aggregate outstanding principal amount under the Senior Credit Agreement and (y) the aggregate outstanding principal amount under all Senior Notes.)

The Senior Notes contain covenants are substantially the same as the covenants contained in the Senior Credit Agreement.

Subject to the Intercreditor Agreement described below, if an event of default (other than an event of default resulting from certain events of bankruptcy, insolvency or reorganization) occurs and is continuing, the holders of more than 50% in principal amount of Senior Notes then outstanding may declare all of the Senior Notes immediately due and payable together with interest accrued thereon and any yield maintenance amount; provided that if such event of default arises from the failure to pay principal, any yield maintenance amount or interest on the Senior Notes, any holder of a Senior Note may declare all of the Senior Notes held by such holder to be immediately due and payable. If an event of default relating to the certain events of bankruptcy, insolvency or reorganization occurs and is continuing, the principal, interest and any yield maintenance amount on all of the Senior Notes shall automatically become immediately due and payable without notice or demand of any kind.

Table of Contents

Intercreditor and Collateral Agency Agreement

The Company, KapStone Kraft and each of its guarantor subsidiaries entered into an Intercreditor and Collateral Agency Agreement dated July 1, 2008 (the Intercreditor Agreement) with Bank of America, N.A., as administrative agent under the Senior Credit Agreement, and each of the holders of Senior Notes. The Intercreditor Agreement provides, among other things, that the borrowings under the Senior Credit Agreement and the Senior Notes shall be secured equally and ratably by the assets of the Company, KapStone Kraft and the Company's other domestic subsidiaries. Bank of America, N.A. is appointed as collateral agent to act on behalf of the holders of the Senior Notes and the lenders under the Senior Credit Agreement.

Cash flow

Cash on hand as of June 30, 2008, decreased by \$0.1 million from December 31, 2007, reflecting cash generated from operations of \$20.9 million, partially offset by net cash outflow from investing activities of \$7.0 million and net cash outflow from financing activities of \$14.0 million.

Net cash inflow from operating activities was \$20.9 million due to net income of \$15.5 million and non-cash charges of \$7.7 million. Changes in operating assets and liabilities used \$2.3 million reflecting an annual payment of \$1.2 million for insurance premiums, incentive payments of \$1.7 million and higher trade accounts receivables of \$4.0 million, partially offset by higher accounts payable of \$2.1 million and accrued expenses of \$2.0 million.

Net cash outflow from investing activities was \$7.0 million reflecting capital expenditures of \$4.6 million. For the six months June 30, 2008, capital expenditures mainly reflect \$2.6 million for the unbleached kraft segment and include equipment upgrades and replacements at the paper mill in Roanoke Rapids, North Carolina and \$1.8 million for the Company's new ERP system. Acquisition costs paid of \$2.4 million represents costs incurred for the acquisition of the Charleston Kraft Division of MeadWestvaco Corporation.

Net cash outflow generated from financing activities totaled \$14.0 million during the six months ended June 30, 2008, and reflects repayments of long-term debt of \$15.1 million, partially offset by \$1.1 million received from exercises of common stock warrants.

Future Cash Needs

We expect that cash generated from revenues will be sufficient to meet anticipated cash needs primarily consisting of debt service, working capital and capital expenditures.

Off-Balance Sheet Arrangements

We have not entered into any off-balance sheet financing arrangements and have not established any special purpose entities. We have not guaranteed any debt or commitments of other entities or entered into any options on non-financial assets.

Table of Contents

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the sensitivity of income to changes in interest rates, commodity prices, equity prices, and other market-driven rates or prices.

Under KapStone Kraft's new Senior Secured Credit Facility, we have two term loans totaling \$415 million and a revolving loan of \$100 million. Advances under the revolving line of credit are primarily based upon percentages of eligible accounts receivable and inventories. The maturity date is the earlier of: (a) June 12, 2013 with respect to the term A loan facility and the revolving credit facility and June 12, 2015 with respect to the term B loan facility and (b) the date which is 90 days prior to the date on which any earn-out obligations to International Paper will become (or are reasonably expected to become) due; provided that the maturity date will not be so accelerated if, among other things, the total leverage ratio is of the end of the then most recent fiscal quarter is less than 2.0 to 1.0.

Changes in market rates may impact the base rate in our senior credit agreement. For instance, if the bank's base rate was to increase or decrease by one percentage point (1.0%), our annual interest expense would change by approximately \$4.3 million based upon our expected future monthly loan balances per our existing repayment schedule.

The principal market risk to which we are exposed is commodity and energy price risk. We are exposed to price fluctuations of certain commodities used in production as well as fluctuations in the price of its finished goods. Key raw materials and energy used in the production process include roundwood and woodchips, coal, electricity and caustic soda. We purchase these raw materials and energy at the market prices, and do not use forward contracts or other financial instruments to hedge its exposure to price risk related to these commodities. Prices for paper and related products are subject to market conditions. We have no long-term contracts to purchase raw materials or energy at fixed prices.

Item 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, our Chief Executive Officer and our Chief Financial Officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as required by Rule 13a-15(b) under the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were designed, and were effective, to give reasonable assurance that information required to be disclosed about us and our subsidiary is recorded, processed, summarized and reported within the time periods specified by the rules and forms of the SEC and is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosure in our filings under the Securities Exchange Act of 1934.

The following change to our internal control over financial reporting was implemented during the three months ended June 30, 2008, has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting:

The Company began using its own enterprise resource planning system (ERP) on April 1, 2008. As part of the conversion from the ERP system hosted by International Paper Company (IP), the Company terminated its Transitional Services Agreement with IP.

Table of Contents

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

None.

Item 1A. RISK FACTORS

With the exception of the following update to the risk factors relating to the acquisition of the Charleston Kraft Division (CKD) of MeadWestvaco Corporation, there have been no material changes from the Risk Factors described in our Form 10-K/A for the year ended December 31, 2007 (Form 10-K). Each of the Risk Factors below should be read in conjunction with the Risk Factors and information disclosed in our Form 10-K.

The anticipated benefits of the CKD acquisition may not be realized.

We consummated the asset purchase agreement with MeadWestvaco with the expectation that the acquisition of CKD will result in various benefits including, among other things, benefits relating to enhanced revenues, a broader array of product offerings, the expansion of our production capabilities, operational improvements and a diversification of our customer base. The transaction will present challenges to management, including the integration of operations, properties and personnel of CKD and our existing operations. Achieving the anticipated benefits of the transaction is subject to a number of uncertainties, including, but not limited to, whether we can integrate our business and the CKD business in an efficient and effective manner. Failure to achieve these anticipated benefits could result in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy and could materially impact our business, financial condition and operating results.

We may fail to realize the anticipated synergies and cost savings expected from the pending CKD acquisition.

Our success after the CKD acquisition will depend, in part, on our ability to realize the anticipated growth opportunities and cost savings from integrating our business with CKD. To realize these anticipated benefits, we must successfully integrate our business with CKD in a manner that permits these synergies to be realized. If we are not able to successfully achieve these objectives, such anticipated benefits may not be realized fully, or at all, or may take longer to realize than expected.

We may have difficulty integrating our business with the CKD business and may incur substantial costs in connection with the integration.

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

Achieving the anticipated benefits of the transaction will depend on the successful integration of our products, operations, personnel, and facilities with those of CKD in a timely and efficient manner.

Although we do not anticipate material difficulties in connection with such integration, the possibility exists that such difficulties could be experienced in connection with the transaction, especially given the relatively large size of the transaction. The time and expense associated with integrating our businesses and CKD may exceed our expectations and limit or delay the intended benefits of the transaction. Similarly, the process of integrating sales and marketing forces and administrative functions and coordinating product offerings can take longer, cost more, and provide fewer benefits than initially projected. To the extent any of these events occurs, the benefits of the transaction may be reduced.

Integrating our business with CKD will be a complex, time-consuming and expensive process. Before the transaction, KapStone and CKD operated independently, each with its own business, products, customers, employees, culture and systems. We may face substantial difficulties, costs and delays in integrating the two businesses. These difficulties, costs and delays may include:

Table of Contents

- Costs and delays in implementing common systems and procedures;
- Potential charges to earnings resulting from the application of purchase accounting to the transaction;
- Difficulty comparing financial reports due to differing financial and/or internal reporting systems;
- Diversion of management resources from the business;
- Challenges in retaining and integrating management and other key employees of KapStone and CKD;
- Difficulties in coordinating infrastructure operations in an effective and efficient manner; and
- The inability to achieve the synergies anticipated to be realized from the transaction on the timeline presently anticipated, or at all.

After the transaction is consummated, we may seek to combine certain operations and functions using common information and communication systems, operating procedures, financial controls and human resource practices, including training, professional development and benefit programs. We may be unsuccessful in implementing the integration of these systems and processes in a timely and efficient manner. Any one or all of these factors may cause increased operating costs, worse than anticipated financial performance and/or the loss of customers and employees. Many of these factors are also outside of our control.

We may have difficulty integrating our system of internal control over financial reporting with that of CKD.

The failure to integrate our system of internal control over financial reporting with that of CKD following the transaction could affect adversely our ability to exercise effective internal control over financial reporting. A failure to exercise effective internal control over financial reporting could result in a material misstatement in our annual or interim consolidated financial statements.

As a result of the CKD acquisition, including the financing necessary to consummate the transaction, we have substantial indebtedness.

Edgar Filing: KAPSTONE PAPER & PACKAGING CORP - Form 10-Q

As a result of the transaction, we incurred substantial indebtedness, including the financing necessary to pay the cash consideration and transaction-related costs. Our substantial indebtedness could have the following consequences:

- Our ability to obtain additional financing for working capital, capital expenditures, acquisitions, general corporate purposes or other purposes may be impaired in the future;
- A substantial portion of our cash flow must be dedicated to the payment of principal and interest on our indebtedness;
- We will be substantially more leveraged than certain of our competitors, which might place us at a competitive disadvantage;
- We will be subject to restrictive covenants that may negatively affect our operational or financial flexibility or our ability to pursue additional acquisitions;
- We may be hindered in our ability to adjust rapidly to changing market conditions; and
- Our high degree of leverage could make us more vulnerable in the event of a downturn in general economic conditions or our business.

Table of Contents

As a result of the CKD acquisition, our operations will become increasingly global in nature. Our business, financial condition and results of operations could be adversely affected by the political and economic conditions of the countries in which we conduct business, by fluctuations in exchange rates and other factors related to our international operations.

Approximately 50% of CKD's annual revenues in 2007 were derived from export sales and sales from locations outside of the U.S. As our international operations and activities expand, we face increasing exposure to the risks of operating in many foreign countries. These factors include:

- Changes in foreign currency exchange rates which could adversely affect our competitive position, selling prices, and therefore the demand for our products in a particular market.
- Trade protection measures in favor of local producers of competing products, including government subsidies, tax benefits, trade actions (such as anti-dumping proceedings) and other measures giving local producers a competitive advantage over the company.
- Changes generally in political, regulatory or economic conditions in the countries in which we conduct business.

These risks could affect the cost of selling our products, our pricing, sales volume, and ultimately our financial performance. The likelihood of such occurrences and their potential effect on the company vary from country to country and are unpredictable.

Our business depends on effective information management systems.

We rely on our enterprise resource planning (ERP) systems to support such critical business operations as processing sales orders and invoicing; inventory control; purchasing and supply chain management; payroll and human resources; and financial reporting. We periodically implement upgrades to such systems or migrate one or more of our affiliates, facilities or operations from one system to another. If we are unable to adequately maintain such systems to support our developing business requirements or effectively manage any upgrade or migration, we could encounter difficulties that could have a material adverse impact on our business, internal controls over financial reporting, financial results, or our ability to timely and accurately report such results.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Table of Contents**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Registrant's Annual Meeting of Stockholders was held on May 29, 2008. At the meeting, stockholders voted on (1) the election of two directors for terms of office expiring at the Annual Meeting of Stockholders in 2011, (2) the approval of the Performance Incentive Plan, and (3) the ratification of the appointment of Ernst & Young LLP as independent registered public accounting firm of the Registrant for 2008.

	Votes For	Votes Against	Withheld/Abstentions
1. Directors for re-election			
Matthew Kaplan	23,235,918		183,440
John M. Chapman	23,222,818		196,540
2. Approval of Performance Incentive Plan	19,543,185	45,510	3,830,663
3. Ratification of Ernst & Young LLP	23,386,161	1,500	31,697

Item 5. OTHER INFORMATION

None.

Table of Contents

Item 6. EXHIBITS

The following Exhibits are filed as part of this report.

Exhibit No.	Description
2.3	Asset Purchase Agreement dated April 4, 2008 among MeadWestvaco South Carolina LLC, MeadWestvaco Corporation, KapStone Paper and Packaging Corporation and Oak Acquisition, LLC. (1)
3.1	Amended and Restated By-laws. (1)
10.13	Amendment to the KapStone Paper and Packaging Corporation 2006 Incentive Plan. (2)
10.14	Performance Incentive Plan of KapStone Paper and Packaging Corporation. (2)
10.15	Form of Restricted Stock Unit Agreement. (2)
10.16	Long-Term Fiber Supply Agreement, dated July 1, 2008, by and among MeadWestvaco Forestry LLC and KapStone Charleston Kraft LLC (with certain confidential information deleted thereon). (4)
10.17	Note Purchase Agreement, dated July 1, 2008, by and among KapStone Paper and Packaging Corporation, KapStone Kraft Paper Corporation and The Prudential Insurance Company of America. (4)
10.18	Credit Agreement, dated June 12, 2008, by and among KapStone Kraft Paper Corporation, as Borrower, KapStone Paper and Packaging Corporation, as Parent, the Subsidiaries of the Borrower identified therein, as Guarantors, Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer, and the Other Lenders Party thereto. (3)
10.19	Intercreditor and Collateral Agency Agreement, dated July 1, 2008, by and among Bank of America N.A., as Collateral Agent, and Bank of America, N.A., as Administrative Agent Under the Credit Facility Agreement on Behalf of the Secured Lender Parties and Certain Institutional Lenders. (4)
21.1	Subsidiaries
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Table of Contents

-
- (1) Incorporated by reference to the Registrant's Current Report filed on Form 8-K on April 4, 2008.
 - (2) Incorporated by reference to the Registrant's Current Report filed on Form 8-K on April 10, 2008.
 - (3) Incorporated by reference to the Registrant's Current Report filed on Form 8-K on June 12, 2008.
 - (4) Incorporated by reference to the Registrant's Current Report filed on Form 8-K on July 2, 2008.

Table of Contents

SIGNATURE

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KAPSTONE PAPER AND PACKAGING
CORPORATION

August 4, 2008

By:

/s/ Andrea K. Tarbox
Andrea K. Tarbox
Vice President and Chief Financial Officer