

INNSUITES HOSPITALITY TRUST  
Form 10-K/A  
May 04, 2005

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### FORM 10-K/A

FOR ANNUAL AND TRANSITION REPORTS

PURSUANT TO SECTIONS 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

ý ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended January 31, 2004.

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

Commission File No. 1-7062

### InnSuites Hospitality Trust

(Exact Name of Registrant as Specified in Its Charter)

Ohio

(State or Other Jurisdiction of Incorporation or  
Organization)

34-6647590

(I.R.S. Employer Identification Number)

InnSuites Hotels Centre, 1615 E. Northern Avenue,  
Suite 102, Phoenix, Arizona

(Address of Principal Executive Offices)

85020

(ZIP Code)

Registrant's Telephone Number, including area code: (602) 944-1500

Securities registered pursuant to Section 12(b) of the Act:

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**Title of Each Class**  
Shares of Beneficial Interest,  
without par value

**Name of Exchange on Which Registered**  
American Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K/A or any amendment to this Form 10-K/A.

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

Aggregate market value of voting stock held by non-affiliates of the Registrant as of July 31, 2003: \$ 2,686,711.

Number of shares of voting stock outstanding as of April 22, 2005: 8,906,429.

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EXPLANATORY NOTE

This Annual Report on Form 10-K/A is being filed as an amendment to the Annual Report on Form 10-K for the fiscal year ended January 31, 2004 of InnSuites Hospitality Trust filed with the Securities and Exchange Commission on April 30, 2004, and to the Annual Report on Form 10-K/A filed with the Securities and Exchange Commission on June 1, 2004, for the purpose of amending the Consolidated Statements of Operations presented under Part I, Item 8 in order to apply SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets and reclassify as continuing operations the results for the Hotels previously reported in discontinued operations for the fiscal years ended January 31, 2004, 2003 and 2002 due to significant continuing involvement by the Trust in the operations of those Hotels and since the Trust continues to receive cash flows from those Hotels.

Corresponding changes have also been made to Item 6 Selected Financial Data, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations and Item 9A Controls and Procedures to discuss and reflect the restatement. In addition, we have filed updated consents and certifications as exhibits to this Form 10-K/A. The other Items are presented herein for ease of reference and have not been amended or updated to reflect events subsequent to the date of their initial filing with the Securities and Exchange Commission. Accordingly, this Form 10-K/A should be read in conjunction with our filings made with the Securities and Exchange Commission subsequent to the filing of the original Form 10-K, including any amendments to those filings.

PART I

Item 1. BUSINESS

INTRODUCTION TO OUR BUSINESS



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The discussion of our business is as of the date of this filing, unless otherwise noted.

InnSuites Hospitality Trust (the Trust) was organized in 1971 and operates as an unincorporated Ohio real estate investment trust. On January 31, 2004, the Trust owned a 51.54% sole general partner interest in RRF Limited Partnership, a Delaware limited partnership (the Partnership). On January 31, 2004, the Partnership owned eight InnSuites® hotels located in Arizona, New Mexico and southern California (all eight InnSuites® hotels are hereinafter referred to as the Hotels). The Trust has 12 employees.

The Hotels feature 1,231 hotel suites and operate as moderate and full-service hotels which apply a value studio and two-room suite operating philosophy formulated in 1980 by James F. Wirth, current Chairman, President and Chief Executive Officer of the Trust. The Trust owns and operates hotels as studio and two-room suite hotels that offer services such as free breakfast buffets and complementary afternoon social hours plus amenities, such as microwave ovens, refrigerators, free high speed internet access and coffee makers in each studio or two-room suite.

Until February 1, 2004, the Trust elected to be taxed as a real estate investment trust (REIT), as that term is defined and used in Sections 856-860 of the Internal Revenue Code of 1986, and the Regulations thereunder (all as amended, the Code). As of February 1, 2004, the Trust is no longer a REIT, but instead will be taxed as a C corporation under federal tax laws. See Note 20 to the Trust's Consolidated Financial Statements - Subsequent Events. The Hotels are leased to InnSuites Hotels, Inc. (InnSuites Hotels) pursuant to leases which contain provisions for rent based on the revenues of the Hotels (the Percentage Leases) and which are eliminated upon consolidation for the years ended January 31, 2004, 2003 and 2002.

As a REIT, through January 31, 2004, the Trust was prohibited from operating its properties other than through an independent management company or a taxable REIT subsidiary. Prior to February 1, 2001, InnSuites Hotels operated and managed all of the Hotels, with the assistance of InnSuites International Hotels, Inc. (InnSuites International), an entity owned by Mr. Wirth. Pursuant to management agreements, InnSuites Hotels paid InnSuites International an annual management fee of 2.5% of gross revenues for property management services. Following the acquisition of InnSuites Hotels by the Trust effective February 1, 2001, InnSuites Hotels operates and manages the Hotels with the assistance of Suite Hospitality Management, Inc. (the Management Company), an entity in which Mr. Wirth, until July 1, 2003, held a 9.8% ownership interest, pursuant to substantially the same terms as the InnSuites International management agreements. In exchange for its assumption of the prior management agreements, the Management Company agreed to pay \$911,320 to InnSuites International in order for InnSuites International to satisfy its liabilities. See Item 1 - Business - Acquisition of InnSuites Hotels by the Trust below. Effective February 1, 2003, the annual management fee charged by the Management Company to InnSuites Hotels was reduced to 2.0% of gross room revenues. This reduction will be effective through January 31, 2005, when the annual management fee will return to the level stated in the original management agreements. On December 31, 2003, the Trust agreed to extend the current management agreements through January 31, 2008 in exchange for the Management Company forgiving \$183,248 of accrued but unpaid fees. The Trust incurred management fee expenses related to these contracts of \$440,530, \$369,896 and \$679,619 for the twelve months ended January 31, 2004, 2003 and 2002, respectively. The Trust is currently in negotiations with the Management Company to

purchase the management agreements. Subsequent to year-end, the Management Company purchased InnSuites Licensing Corp. (the Licensing Corp. ).

InnSuites Hotels pays the Licensing Corp. an annual licensing fee of 2.0% of gross room revenues (1.0% for those hotel properties which also carry a third-party franchise (as discussed below), such as Best Western® or Holiday Inn®) for trademark and licensing services relating to the use of the InnSuites® name and marks. These rates are in effect until January 31, 2005, when the trademark and licensing fees will return to the levels stated in the original trademark and licensing services agreements (2.5% and 1.25% of gross revenue, respectively). On December 31, 2003, the Trust agreed to extend the trademark and licensing services agreements for the next two fiscal years through January 31, 2007 in exchange for the Licensing Corp. forgiving \$347,473 of accrued but unpaid fees. The Management Company purchased the Licensing Corp. from Mr. and Mrs. Wirth on February 2, 2004. The Trust incurred licensing fees of \$301,007, \$445,942 and \$384,868 for the twelve months ended January 31, 2004, 2003 and 2002, respectively. The Trust is currently in negotiations with the Licensing Corp. to purchase the licensing agreements and the InnSuites® name and marks.

InnSuites Hotels has entered into franchise arrangements with certain third parties with respect to five of the Hotels, with four Best Western hotels and one Holiday Inn hotel. In exchange for use of the Best Western name, trademark and reservation system, the participating Hotels pay fees to Best Western International based on reservations received through the use of the Best Western system and the number of available suites at the participating Hotels. The agreements with Best Western have no specific expiration terms and are cancelable at the option of either party. Best Western requires that the participating Hotels meet certain requirements for room quality, and such Hotels are subject to removal from its reservation system if these requirements are not met. In exchange for use of the Holiday Inn name, trademark and reservation system, the participating Hotels pay fees based on gross room revenue. The agreement with Holiday Inn expires on June 30, 2006. Holiday Inn requires that the participating Hotel meet certain requirements for room quality, and such Hotel is subject to removal from its reservation system if these requirements are not met. The Hotels with third-party franchise agreements receive significant reservations through the Best Western and Holiday Inn reservation systems. The Trust incurred \$628,521, \$656,375 and \$625,489 in total fees related to these agreements for the twelve months ended January 31, 2004, 2003 and 2002, respectively.

#### HISTORICAL OPERATIONS AND FORMATION TRANSACTIONS



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On December 27, 1996, the Trust and Hospitality Corporation International ( HCI ), an Arizona corporation owned by Mr. Wirth and his spouse, which controlled seven all-suite hotel properties, comprising 1,036 hotel studio and two-room suites, in Tucson, Phoenix, Scottsdale, Tempe, Flagstaff and Yuma, Arizona and in Ontario, California (the Initial Hotels ), executed a definitive Formation Agreement (the Formation Agreement ) whereby, through a series of transactions, the Initial Hotels were combined with the Trust. At the 1997 Annual Meeting of Shareholders held on January 28, 1998, the shareholders of the Trust approved the transactions contemplated by the Formation Agreement (the Formation Transactions ).

The Formation Agreement provided for the organization of the Partnership, of which the Trust would be the sole general partner, initially holding a 13.6% interest, with the former partners in the Initial Hotels investing as limited partners, receiving a collective 86.4% interest, and for restructuring the Trust into an umbrella partnership REIT, or UPREIT. The Partnership acquired substantial interests in six of the Initial Hotels. The seventh hotel, located in Scottsdale, Arizona, was acquired directly by RRF Sub Corp., a then newly-formed Nevada corporation and wholly-owned subsidiary of the Trust. RRF Sub Corp. subsequently contributed the Scottsdale, Arizona hotel to the Partnership in exchange for general



partnership interests therein. The Trust contributed \$2,081,000 in cash to the Partnership to obtain its initial 13.6% sole general partner interest.

The Partnership has two outstanding classes of limited partnership interests, Class A and Class B, which are identical in all respects except that each Class A limited partnership unit is convertible, at the option of the Class A holder, into one newly-issued Share of Beneficial Interest of the Trust. Prior to February 1, 2004, no particular conversion of Class A limited partnership units was allowed, however, if a determination was made that such conversion would cause the Trust to no longer qualify as a REIT under the Code. A total of 2,174,931 Class A limited partnership units were issued to the former partners in the Initial Hotels, prior to February 1, 2004, Class B limited partnership units are convertible only upon the approval of the Board of Trustees, provided that such conversion would not cause the Trust to fail to qualify as a REIT. A total of 4,017,361 Class B limited partnership units were issued to Mr. Wirth and certain of his affiliates in order to satisfy ownership concentration limitations placed upon REITs by the Code. The Partnership Agreement of the Partnership subjects both general and limited partner units to certain restrictions on transfer.

#### HOTEL ACQUISITIONS FOLLOWING THE FORMATION TRANSACTIONS



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Following the Formation Transactions, the Partnership acquired four additional all-suite hotels. First, effective as of February 1, 1998, the Partnership acquired the InnSuites Hotel Tucson St. Mary's located in Tucson, Arizona. The total consideration for the acquisition was \$10,820,000 and was based upon an appraisal conducted by an independent third party. Mr. Wirth and his spouse indirectly owned the Tucson St. Mary's hotel property. Second, on April 29, 1998, the Partnership acquired the Lafayette Hotel Ramada Inn & Conference Center located in San Diego, California. The Partnership paid \$5,148,000 for this hotel property based on arms-length negotiations with owners of that property. Third, the Partnership acquired the InnSuites Hotel located in Buena Park, California, effective June 1, 1998. The total consideration for the acquisition was \$7,100,000 and was based upon an appraisal conducted by an independent third party. Mr. Wirth and Steven S. Robson indirectly owned the Buena Park hotel property at the time of such acquisition. Subsequent to this acquisition, Mr. Robson was elected as a Trustee of the Trust by the shareholders of the Trust. Fourth, the Partnership acquired the Best Western Airport Inn located in Albuquerque, New Mexico, effective August 30, 2000. The total consideration for the acquisition was \$2,100,000 based on arms-length negotiations with the owners of that property. The Trust believes that the greatest opportunities for revenue growth and profitability will arise from the skillful management of the Trust's Hotels plus the skillful management and repositioning of current and future acquired hotel properties. The Trust's primary business objectives are to maximize returns to its shareholders through increases in asset value and cash flow available for distribution and to increase long-term total returns to shareholders. The Trust seeks to achieve these objectives through (i) participation in increased revenues from the Hotels through intensive management and marketing and (ii) selective acquisitions and expansion of the InnSuites Hotels in the southwestern region of the United States. At this time, the Trust does not plan to acquire any additional hotels.

### SALE OF HOTEL PROPERTIES



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On March 21, 2003, the Trust sold its Scottsdale, Arizona property to Eldorado Resort, L.L.C. ( Eldorado ), an affiliate of Mr. Wirth, for its appraised and carrying value of \$3.1 million. During fiscal year 2003, the Trust recorded a loss on impairment of \$590,000 on the property. The property's decrease in value was due to changes in the economic condition, and decreased prospects for future development, in its immediate area. Eldorado paid for the hotel by assuming \$1.1 million of the Trust's notes payable

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to Rare Earth Financial, L.L.C., ( Rare Earth Financial ), an affiliate of Mr. Wirth, assuming \$500,000 of the Partnership's notes payable to Capital Resource Lenders-I, L.L.C., an affiliate of Mr. Wirth, and paying the Trust's term loan of \$1,500,000 to the lender in full.

On August 21, 2003, the Trust sold its Flagstaff, Arizona property to Flagstaff Grand Canyon Resort, LLC ( Flagstaff Resort ), an affiliate of Mr. Wirth, for a cash payment equal to its appraised value of \$2,775,000. The Trust used the proceeds to fully satisfy its \$1.5 million bank line of credit and to reduce its notes payable to Rare Earth Financial by \$1,275,000. As of August 21, 2003, the Trust's bank line of credit and bank term loan were fully satisfied. The purchase price exceeded the carrying value of the property by \$377,330, which was recorded as a capital contribution to the Partnership, and which resulted in a net increase in Shareholder equity in the amount of \$192,080, net of minority interest.

On October 16, 2003, the Trust sold its Buena Park, California property to CVTI, LLC, an unrelated third party ( CVTI ), for \$6.5 million. The purchase price was satisfied with \$6.3 million in cash and a \$200,000 promissory note issued by CVTI to the Trust. The Trust subsequently assigned the \$200,000 promissory note to Rare Earth Financial to satisfy \$200,000 of a certain note payable held by Rare Earth Financial. The Trust used the cash proceeds to fully satisfy the bank mortgage note on the property in the amount of \$3,082,574, to reduce certain notes payable to Mr. Wirth and his affiliates and Mr. Robson in the aggregate amount of \$1.5 million and to reduce trade accounts payable. In connection with this sale, the Trust recorded a loss of \$29,000. During the second quarter of fiscal year 2004, the Trust recorded a loss on impairment of \$328,976 related to the Buena Park property. The loss was recorded to reduce the asset's carrying value to the sales price. The decrease in value was due to a slowdown in leisure travel to the southern California area caused by global terror concerns and an overall sluggish economic environment.



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The Tempe, Arizona and San Diego, California properties were sold subsequent to year end. See Note 19 to the Trust's Consolidated Financial Statements - Hotel Properties Held for Sale and Sale of Hotel Properties and Note 20 to the Trust's Consolidated Financial Statements - Subsequent Events.





ACQUISITION OF INNSUITES HOTELS BY THE TRUST



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In December 2000, InnSuites Hotels and the Trust established independent review groups to consider altering the structure of the management and operations of the Hotels pursuant to the provisions of the REIT Modernization Act. Effective February 1, 2001, the Trust acquired all of the issued and outstanding common and preferred equity stock of InnSuites Hotels for \$11,531 in cash consideration and the assumption of approximately \$1.6 million of net liabilities. Prior to the acquisition, InnSuites Hotels was owned 23% by Marc E. Berg, Executive Vice President, Secretary, Treasurer and Trustee of the Trust, 9.8% by InnSuites International, a wholly-owned affiliate of Mr. Wirth and his spouse, and 67.2% by unrelated parties.

Following the acquisition, the management agreements relating to the Hotels between InnSuites Hotels and InnSuites International were terminated effective January 31, 2001 and new management agreements were entered into on substantially similar terms with the Management Company, 9.8% of which was owned by Mr. Wirth until July 1, 2003, when Mr. Wirth sold his interest to the majority stockholder. There were no termination fees charged in connection with the cancellation of the old management agreements. In exchange for its assumption of the management agreements, the Management Company agreed to pay \$911,320 to InnSuites International in order for InnSuites International to satisfy its liabilities. Effective February 1, 2001, the Partnership, InnSuites Hotels and the Management Company entered into an amended Intercompany Agreement whereby, subject to certain terms and conditions, the Partnership granted InnSuites Hotels a right of first refusal to lease, and the Management Company a right of first refusal to operate, any real property acquired by the Partnership. In return, the Partnership was granted a right of first refusal to pursue opportunities presented to InnSuites

Hotels or the Management Company to purchase investments in real estate, hotel properties, real estate mortgages, derivatives or entities that invest in any of the foregoing. To date, the Trust has not purchased or used derivatives. In connection with the acquisition of InnSuites Hotels by the Trust, the rate structures of the Percentage Leases for the Hotels were amended to reflect current economic and market conditions and the employees of InnSuites Hotels became employees of the Management Company. The acquisition of InnSuites Hotels by the Trust resulted in the following benefits: (1) a more direct relationship between the Hotels and the Trust, (2) the inclusion of InnSuites Hotels' revenues in excess of required rent payments in the Trust's consolidated financial reports, (3) the elimination of potential conflicts of interest and (4) the reduction of certain administrative costs relative to the operation of the Hotels and the administration of the Percentage Leases.

#### COMPETITION IN THE HOTEL INDUSTRY



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The hotel industry is highly competitive and competition has intensified over the past three years due to the sluggish economy and a general slow down in the travel and hospitality industries primarily due to the negative impact of the threat of terrorism and the war with Iraq. Each of the Hotels experiences competition primarily from other mid-market hotels located in its immediate vicinity, but also competes with hotel properties located in other geographic markets. While none of the Hotels' competitors dominate any of the Trust's geographic markets, some of those competitors have greater marketing and financial resources than the Trust and the Partnership.

A number of additional hotel property developments have been announced or have recently been completed by competitors in a number of the Hotels' markets, and additional hotel property developments may be built in the future. Such hotel developments have had, and could continue to have, an adverse effect on the revenue of the Hotels in their respective markets.

The Trust has chosen to focus its hotel investments in the southwest region of the United States. The Trust has a concentration of assets in the metropolitan Phoenix and Tucson, Arizona markets. In the Phoenix and Tucson, Arizona and the Albuquerque, New Mexico markets, the supply of hotel rooms has been increasing faster than the rate of demand. Supply rates also generally increased faster than demand rates in the Yuma, Arizona market. The southern California market continues to support balanced supply and demand rates.

The Trust may also compete for investment opportunities with other entities that have greater financial resources. These entities also may generally accept more risk than the Trust can prudently manage. Competition may generally reduce the number of suitable future investment opportunities available to the Trust and increase the bargaining power of owners seeking to sell their properties.

### SEASONALITY OF THE HOTEL BUSINESS





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The Hotels' operations historically have been seasonal. The five southern Arizona hotels experience their highest occupancy in the first fiscal quarter and, to a lesser extent, the fourth fiscal quarter. The second fiscal quarter tends to be the lowest occupancy period at those five southern Arizona hotels. This seasonality pattern can be expected to cause fluctuations in the Trust's quarterly revenues. The three hotels located in California and New Mexico historically experience their most profitable periods during the second and third fiscal quarters (the summer season), providing some balance to the general seasonality of the hotel business. To the extent that cash flows from operations is insufficient during any quarter, due to temporary or seasonal fluctuations in lease revenue, the Trust may utilize other cash on hand or borrowings to make distributions to its shareholders. No assurance can be given that the Trust will make distributions in the future.

FINANCIAL INFORMATION



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See Item 6 - Selected Financial Data herein for information regarding the Trust's revenues, net losses, total assets, notes and advances payable to banks and others and notes and advances payable to related parties.

OTHER AVAILABLE INFORMATION



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We also make available, free of charge, on our Internet website at [www.innsuitestrust.com](http://www.innsuitestrust.com), our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we file such material with or furnish it to, the Securities and Exchange Commission.

### Item 2. PROPERTIES

The Trust maintains its administrative offices at the InnSuites Hotels Centre in Phoenix, Arizona. At January 31, 2004, the Partnership owned the eight Hotels. All of the Hotels are operated as InnSuites® Hotels, while four are also marketed as Best Western® Hotels and one is also marketed as a Holiday Inn® Hotel and Suites. All of the Hotels are managed by the Management Company and operate in the following locations:

PROPERTY	NUMBER OF SUITES	YEAR OF CONSTRUCTION/ ADDITION	MOST RECENT RENOVATION (2)
InnSuites Hotel and Suites Airport Albuquerque Best Western	101	1975/1985	2000
InnSuites Hotel and Suites Phoenix Best Western	104	1980	2003
InnSuites Hotels and Suites Tempe/Phoenix Airport/South Mountain(1)	160	1982/1985	2003
InnSuites Hotel and Suites Tucson, Catalina Foothills Best Western	159	1981/1983	2003
InnSuites Hotels and Suites Yuma	166	1982/1984	2003
Holiday Inn Airport Hotel and Suites/Ontario (an InnSuites Hotel)	150	1990	2003
InnSuites Hotels and Suites Tucson St. Mary's	260	1960/1971	2003
InnSuites Hotels and Suites San Diego(1)	131	1946/1989	2003
<b>Total suites</b>	<b>1,231</b>		

(1) The Tempe, Arizona and San Diego, California properties were sold subsequent to year end. See Note 19 to the Trust's Consolidated Financial Statements "Hotel Properties Held for Sale and Sale of Hotel Properties" and Note 20 to the Trust's Consolidated Financial Statements "Subsequent Events."

(2) The Trust defines a renovation as the remodeling of more than 10% of a property's available suites.

See Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations - General" herein for a discussion of occupancy rates at the Hotels.



See Note 5 to the Trust's Consolidated Financial Statements Mortgage Notes Payable herein for a discussion of mortgages encumbering the Hotels.

Item 3. LEGAL PROCEEDINGS

The Trust is not a party to, nor are any of its properties subject to, any material litigation or environmental regulatory proceedings.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the fiscal quarter ended January 31, 2004.

PART II

Item 5. MARKET FOR THE TRUST'S SHARES AND RELATED SECURITY HOLDER MATTERS

The Trust's Shares of Beneficial Interest are traded on the American Stock Exchange under the symbol IHT. On April 28, 2004, the Trust had 2,291,649 shares outstanding and 518 holders of record.

The following table sets forth, for the periods indicated, the high and low sales prices of the Trust's Shares of Beneficial Interest, as quoted by the American Stock Exchange, as well as dividends declared thereon:

<b>Fiscal Year 2004</b>	<b>High</b>	<b>Low</b>	<b>Dividends</b>
First Quarter	1.80	1.30	
Second Quarter	1.40	1.20	
Third Quarter	1.70	1.15	
Fourth Quarter	2.25	1.05	.02
<b>Fiscal Year 2003</b>	<b>High</b>	<b>Low</b>	<b>Dividends</b>
First Quarter	1.39	0.95	
Second Quarter	2.60	1.25	
Third Quarter	2.35	1.71	
Fourth Quarter	2.00	1.15	.01



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The Trust intends to maintain a conservative dividend policy to facilitate reduction of debt and internal growth. In fiscal years 2004 and 2003, the Trust paid dividends of \$0.02 and \$0.01 per share, respectively, in the fourth quarter of each year. During fiscal year 2003, the Trust was restricted to a \$0.01 per share dividend by the terms of its bank line of credit agreement. There were no such restrictions on dividends during fiscal year 2004 due to the payment in full of the bank line of credit.

### Item 6. SELECTED FINANCIAL DATA

The following selected financial data of the Trust as of and for the five fiscal years ended January 31, 2004, has been derived from the audited consolidated financial statements of the Trust. The consolidated financial statements of the Trust as of and for the two fiscal years ended January 31, 2004 and 2003 were audited by McGladrey & Pullen, LLP, independent registered public accountants. The consolidated financial statements of the Trust as of and for the fiscal year ended January 31, 2002 were audited

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by KPMG LLP, independent registered public accountants. All of the data should be read in conjunction with the respective consolidated financial statements and related notes included herein.

The following selected financial data has been restated to reflect reclassifications to the original Form 10-K that are further discussed in the Explanatory Note in the forepart of this Form 10-K/A and in Note 21 in the Notes to the Consolidated Financial Statements included in Item 8.

	2004	2003	Year Ended January 31, 2002		2001	2000
Total revenue	\$ 24,211,328	\$ 26,940,473	\$ 27,656,009	\$ 9,727,206	\$ 9,546,181	
Loss from continuing operations	\$ (2,594,317)	\$ (3,445,948)	\$ (3,539,402)	\$ (2,594,754)	\$ (951,811)	
Loss per share basic and diluted	\$ (1.27)	\$ (1.67)	\$ (1.66)	\$ (1.12)	\$ (.40)	
Cash dividends paid and declared per share	\$ 0.02	\$ 0.01	\$ 0.01	\$ 0.03	\$ 0.02	
Total assets	\$ 47,961,594	\$ 61,494,579	\$ 64,264,516	\$ 63,905,561	\$ 65,305,519	
Notes and advances payable to banks and others	\$ 31,974,992	\$ 38,922,408	\$ 38,598,106	\$ 37,053,593	\$ 35,776,662	
Notes and advances payable related parties	\$ 6,852,241	\$ 9,901,153	\$ 8,666,360	\$ 7,471,707	\$ 2,970,000	

See Item 1 - Business - Historical Operations and Formation Transactions, - Hotel Acquisitions Following the Formation Transactions, - Sale of Hotel Properties, and - Acquisition of InnSuites Hotels by the Trust herein for a discussion of the change in the nature of the business of the Trust over the course of the years presented above. As a result, the information presented above is not comparative from year to year.

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The Trust is engaged in the ownership and operation of hotel properties. At January 31, 2004, our system included eight moderate and full-service hotels with 1,231 hotel suites. Certain of our Hotels are branded through franchise agreements, which include four Best Western hotels and one Holiday Inn hotel. All eight Hotels are trademarked as InnSuites Hotels. We are also involved in various operations incidental to the operation of hotels, such as the operation of restaurants and meeting/banquet room rentals.

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Our operations consist of only one reportable segment, hotel ownership, which derives its revenue from the operation of the Hotels.

Our results are significantly affected by occupancy and room rates at the Hotels, our ability to manage costs, and changes in the number of available suites caused by acquisition and disposition

activities. Results are also impacted by overall economic conditions and conditions in the travel industry. Unfavorable changes in these factors could negatively impact hotel room demand and pricing which would reduce our profit margins on rented suites. Additionally, our ability to manage costs could be adversely impacted by significant increases in operating expenses, resulting in lower operating margins.

We anticipate that improving economic conditions will create opportunities for the hospitality industry and our Company in fiscal year 2005. Improving economic conditions are expected to result in increased business and leisure travel and support higher room rates, and therefore higher operating margins. Challenges in fiscal year 2005 are expected to include continued competition for group business in the markets in which we operate and the Trust's ability to increase room rates while maintaining market share. We will continue to focus on managing our costs, achieving increased daily rates in the markets where we operate and building occupancy. We believe that our focus on customer service, adding more two-room suites and leveraging technology will enable us to remain competitive.

Effective February 1, 2004, the Trust relinquished its REIT status. As of that date, any distributions to its shareholders are not deductible for purposes of computing the Trust's taxable income and the Trust will be subject to income tax, including any applicable alternative minimum tax, on its taxable income at regular corporate rates, without offset for distributions of such income to its shareholders. See Note 20 to the Trust's Consolidated Financial Statements - Subsequent Events.

#### RESTATEMENT OF FINANCIAL STATEMENTS

Subsequent to the issuance of the Trust's 2004 financial statements, we reviewed our accounting for discontinued operations in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. We have determined that we have significant continuing involvement as that term is defined in SFAS No. 144, which precludes the classification of our hotel properties held for sale as discontinued operations. As a result, we have restated our Consolidated Statements of Operations for the years ended January 31, 2002, 2003 and 2004 and our Consolidated Statements of Operations for the interim periods ended April and July in 2003 and 2004 and October 2002 and 2003.

#### GENERAL



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The following discussion should be read in conjunction with the Trust's consolidated financial statements and notes thereto.

The accounting policies that we believe are most critical and involve the most subjective judgments include our estimates and assumptions of future revenue and expenditures used to project property cash flows. Future cash flows are used in the valuation calculation of our hotel properties to determine the recoverability (or impairment) of the carrying amounts in the event management is required to test the asset for recoverability of its carrying value under Statement of Financial Accounting Standards No. 144. If the carrying amount of an asset exceeds the estimated future cash flows over its estimated remaining life, the Trust recognizes an impairment expense to reduce the asset's carrying value to its fair value. Fair value is determined by either the most current third-party property appraisal, if available, or the present value of future cash flows over the remaining life of the asset. Our evaluation of future cash flows is based on our historical experience and other factors, including certain economic conditions and committed future bookings. See - Critical Accounting Policies and Estimates below.

At January 31, 2004, the Trust owned a 51.54% interest in the Hotels through its sole general partner's interest in the Partnership. The Trust purchased 57,509, 257,101 and 15,322 Partnership units during the years ended January 31, 2004, 2003 and 2002, respectively.

The Partnership leases its hotel properties to InnSuites Hotels. The corresponding rent expense for InnSuites Hotels and rent revenue for the Partnership, as well as the resulting rent receivable and payable, eliminate in consolidation. During the fourth quarter of fiscal year 2004, the Partnership agreed to waive InnSuites Hotels accrued but unpaid rent in exchange for InnSuites Hotels extending its lease agreements one year. The total amount waived was \$3,134,130. This transaction had a net effect of increasing the Trust's stockholders equity by \$1,518,834.

The expenses of the Trust consist primarily of property taxes, insurance, corporate overhead, interest on mortgage debt, professional fees, depreciation of the Hotels, management and trademark fees to affiliates and hotel operating expenses. Under the terms of its Partnership Agreement, the Partnership

is required to reimburse the Trust for all such expenses. Accordingly, management believes that a review of the historical performance of the operations of the Hotels, particularly with respect to occupancy, average daily rate ( ADR ), calculated as total room revenue divided by number of rooms sold, and revenue per available room ( REVPAR ), calculated as total room revenue divided by number of rooms available, is appropriate for understanding revenue from the Percentage Leases. ADR decreased by \$0.32 to \$66.27 in fiscal year 2004 from \$66.59 in fiscal year 2003. Occupancy increased 2.33% to 62.79% in fiscal year 2004 from 60.46% in fiscal year 2003 primarily as a result of the reduction in available rooms due to the conversion of studio suites into two-room executive suites at certain of the properties, as well as the sale of certain lower-occupancy properties. This reduction in the number of suites available, combined with the hotel sales, also resulted in an increase in REVPAR of \$1.35 to \$41.61 in fiscal year 2004 from \$40.26 in fiscal year 2003.

The following table shows certain historical financial and other information for the periods indicated:

	<b>For the Year Ended</b>		
	<b>January 31,</b>		
	<b>2004</b>	<b>2003</b>	<b>2002</b>
Occupancy	62.79%	60.46%	59.49%
Average Daily Rate (ADR)	\$ 66.27	\$ 66.59	\$ 66.57
Revenue Per Available Room (REVPAR)	\$ 41.61	\$ 40.26	\$ 39.62

No assurance can be given that the trends reflected in this data will continue or that occupancy, ADR and REVPAR will not decrease as a result of changes in national or local economic or hospitality industry conditions.

The Trust enters into transactions with certain related parties from time to time. For information relating to such related party transactions see the following:

For a discussion of management, licensing and intercompany agreements with certain related parties, see Item 1 Business Introduction to Our Business, and Acquisition of InnSuites Hotels by the Trust.

For a discussion of acquisitions involving certain related parties, see Item 1 Business Historical Operations and Formation Transactions, Hotel Acquisitions Following the Formation Transactions, and Acquisition of InnSuites Hotels by the Trust.

For a discussion of the sales of the Trust's Scottsdale and Flagstaff, Arizona hotels to a related party during fiscal year 2004, see Item 1 Business Sale of Hotel Properties and Note 19 to the Trust's Consolidated Financial Statements Hotel Properties Held for Sale and Sale of Hotel Properties.

For a discussion of the sale of the Trust's Tempe, Arizona hotel to a related party subsequent to year end, see Note 20 to the Trust's Consolidated Financial Statements Subsequent Events.

- For a discussion of guarantees of the Trust's mortgage notes payable by certain related parties, see Note 5 to the Trust's Consolidated Financial Statements - Mortgage Notes Payable.



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For a discussion of notes and advances payable by the Trust to certain related parties, see Note 7 to the Trust's Consolidated Financial Statements - Notes and Advances Payable to Related Parties.

For a discussion of the Trust's employment agreement with Mr. Wirth, see Note 12 to the Trust's Consolidated Financial Statements Advisory Agreement/Employment Agreements.

### *Results of Operations of the Trust for the year ended January 31, 2004 compared to the year ended January 31, 2003.*

#### *Overview*

A summary of operating results for the fiscal years ended January 31, 2004 and 2003 is:

	<b>2004</b>		<b>2003</b>		<b>Change</b>	<b>% Change</b>
Revenue	\$ 24,211,328	\$	26,940,473	\$	(2,729,145)	-10.1%
Operating Loss	\$ (272,479)	\$	(1,080,639)	\$	808,160	74.8%
Net Loss	\$ (2,594,317)	\$	(3,445,948)	\$	851,631	24.7%
Loss Per Share - Basic and Diluted	\$ (1.27)	\$	(1.67)	\$	0.40	24.0%

The Trust's overall results in both 2004 and 2003 were adversely affected by the sluggish economic environment and reduced travel due to the war in Iraq and other terror concerns. Decreased demand in both the leisure travel, particularly in southern California, and business travel markets resulted in declining revenues during fiscal year 2004.

For the twelve months ended January 31, 2004, the Trust had total revenue of \$24.2 million compared to \$26.9 million for the twelve months ended January 31, 2003, a decrease of approximately \$2.7 million. This decrease in total revenue is primarily due to fewer occupied rooms and the absence of revenue from the Scottsdale, Arizona property due to its sale in the first quarter of fiscal year 2004, and from the Flagstaff, Arizona and Buena Park, California properties, which were sold in the third quarter of fiscal year 2004. Total expenses of \$27.9 million for the twelve months ended January 31, 2004 reflect a decrease of approximately \$4.0 million compared to total expenses of \$31.9 million for the twelve months ended January 31, 2003. The decrease is primarily due to the impairment charge of \$590,000 related to the Scottsdale property in fiscal year 2003, reduced hotel expenses as a result of reduced occupied rooms and the absence of expenses from the Scottsdale, Flagstaff and Buena Park properties due to their sale in fiscal year 2004.

Loss on impairment of hotel property was approximately \$590,000 for the twelve months ended January 31, 2003. This loss resulted from the write-down for an impairment of the Scottsdale, Arizona hotel property. The operating performance of the Scottsdale property during that period indicated that it significantly decreased in value, which required management to test the property for recoverability of book value under SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of. Based on an appraisal of the property's fair value, the hotel property's carrying value was determined not to be recoverable. The hotel property, including land, buildings and improvements and furniture, fixtures and equipment, was written down by \$590,000 to its fair value and new basis of \$3.1 million. The amount of impairment allocated to Shares of Beneficial Interest was



\$294,000 and the amount allocated to minority interest was \$296,000. The hotel property's decrease in value was due to changes in the economic condition, and decreased prospects for future development, in its immediate area. No such loss was recorded for the twelve months ended January 31, 2004. During fiscal year 2004, the impaired property was sold to Scottsdale Eldorado Resort, LLC, an affiliate of Mr. Wirth, for \$3.1 million.

General and administrative expenses include overhead charges for management, accounting, shareholder and legal services for the Trust. In comparing general and administrative expenses for the twelve months ended January 31, 2004 and 2003, these expenses decreased \$1.1 million, or 19.1%, to \$4.7 million in fiscal year 2004, from \$5.8 million in fiscal year 2003. This decrease was primarily due to \$91,000 of expense related to the refinancing of the Tucson St. Mary's and San Diego properties in fiscal year 2003, a decrease of \$242,000 in trademark and management fees in fiscal year 2004 due to amendments to the related contracts, and the absence of such expenses from the Scottsdale, Buena Park and Flagstaff properties due to their sale during the first quarter of fiscal year 2004.

Total operating expenses for the twelve months ended January 31, 2004 were \$24.5 million, a decrease of approximately \$3.5 million, or 12.6%, from \$28.0 million in the twelve months ended January 31, 2003. The decrease was primarily due to the impairment charge of \$590,000 related to the Scottsdale property in fiscal year 2003, reduced hotel expenses as a result of reduced revenue and the absence of expenses from the Scottsdale, Buena Park and Flagstaff properties due to their sale in the first quarter of fiscal year 2004.

Total interest expense for the twelve months ended January 31, 2004 was \$3.4 million, a decrease of \$424,000, or 11.2%, from \$3.8 million in the twelve months ended January 31, 2003. Interest on mortgage notes payable for the twelve months ended January 31, 2004 was \$2.8 million, a decrease of \$165,000, or 5.6%, from \$2.9 million in the twelve months ended January 31, 2003. Interest on notes payable to banks for the twelve months ended January 31, 2004 was \$54,000, a decrease of \$111,000, or 67.4%, from \$165,000 in the prior fiscal year, due to the Trust satisfying in full its term loan in March 2003 and its line of credit in full in August 2003. Interest on notes payable to related parties decreased 21.4%, or \$148,000, to \$544,000 from \$692,000 due to a decrease of \$2.9 million in net borrowings from Mr. Wirth and his affiliates.

Real estate and personal property taxes, insurance and ground rent decreased \$219,000, or 11.6%, to \$1.7 million from \$1.9 million in comparing the twelve months ended January 31, 2004 and 2003, respectively. Real estate and personal property taxes and property insurance decreased due to the sale of the Scottsdale property in the first quarter of fiscal year 2004 and decreased property tax assessments at certain hotels.

Hotel property depreciation for the twelve months ended January 31, 2004 compared to 2003 decreased approximately \$418,000, or 12.3%, to \$3.0 million from \$3.4 million, respectively. The decrease was primarily due to the sale of certain hotel properties and the cessation of depreciation on hotel properties classified as held for sale.

The Trust had a loss before minority interest of \$3.6 million for the twelve months ended January 31, 2004, compared to a loss before minority interest of \$4.9 million in the prior year. After deducting the loss allocated to the minority interest of \$1.0 million, the Trust had a net loss attributable to Shares of Beneficial Interest of approximately \$2.6 million. This represented a decrease in total net loss of approximately \$852,000 attributable to Shares of Beneficial Interest comparing the twelve months ended January 31, 2004 and 2003. Basic and diluted net loss per share was \$1.27 for the twelve months ended January 31, 2004, compared to \$1.67 for 2003.



**Results of Operations of the Trust for the year ended January 31, 2003 compared to the year ended January 31, 2002.***Overview*

A summary of operating results for the fiscal years ended January 31, 2003 and 2002 is:

	2003	2002	Change	% Change
Revenue	\$ 26,940,473	\$ 27,656,009	\$ (715,536)	2.6%
Operating Loss	\$ (1,080,639)	\$ (914,139)	\$ (166,500)	18.2%
Net Loss	\$ (3,445,948)	\$ (3,539,402)	\$ 93,454	2.6%
Loss Per Share Basic and Diluted	\$ (1.67)	\$ (1.66)	\$ (0.01)	-0.6%

The Trust's overall results in both 2003 and 2002 were adversely affected by the sluggish economic environment and reduced travel due to terror concerns. Decreased airline travel after the terrorist attacks of September 11, 2001 decreased overall demand and reduced occupancy and ADR for both fiscal year 2003 and 2002.

For the twelve months ended January 31, 2003, the Trust had total revenue of \$26.9 million compared to \$27.7 million for the twelve months ended January 31, 2002, a decrease of approximately \$716,000. This decrease in total revenue is primarily due to fewer occupied rooms caused by sluggish economic conditions, as well as the general slow down in the travel and hospitality industries primarily due to the negative impact of the threat of terrorism and the war with Iraq. Total expenses of \$31.8 million for the twelve months ended January 31, 2003 reflect a decrease of approximately \$489,000 compared to total expenses of \$32.3 million for the twelve months ended January 31, 2002. The decrease is primarily due to the \$1.6 million one-time charge for the acquisition of InnSuites Hotels incurred in fiscal year 2002, which was mostly offset by the \$590,000 loss on impairment recorded in fiscal year 2003, increase of \$300,000 in bad debt expense in fiscal year 2003 and an increase of \$339,000 depreciation expense in fiscal year 2003.

Expenses incurred in acquiring InnSuites Hotels for the year ended January 31, 2002 relate to the one-time assumption of net liabilities of InnSuites Hotels that were associated with the acquisition. Comparable costs were not incurred in fiscal year 2003.

Loss on impairment of hotel property was approximately \$590,000 for the twelve months ended January 31, 2003. This loss resulted from the write-down for an impairment of the Scottsdale hotel property. The operating performance of the Scottsdale property during that period indicated that the hotel property significantly decreased in value, which required management to test the property for recoverability of book value under SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. Using management's best estimate of undiscounted future cash flows from the hotel, the hotel property's carrying value was determined not to be recoverable. The hotel property, including land, buildings and improvements and furniture, fixtures and equipment, was written down by \$590,000 to the hotel's market value and new basis of \$3.1 million. The amount of impairment allocated to Shares of Beneficial Interest was \$294,000 and the amount allocated to minority interest was \$296,000. The property's decrease in value was due to changes in the economic condition, and decreased prospects for future development, in its immediate area. No such loss was recorded for the twelve months ended January 31, 2002. Subsequent to year end, the impaired property was sold to Scottsdale Eldorado Resort, LLC, an affiliate of Mr. Wirth, for \$3.1 million.

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General and administrative expenses include overhead charges for management, accounting, shareholder and legal services for the Trust. In comparing general and administrative expenses for the twelve months ended January 31, 2003 and 2002, these expenses increased \$131,000, or 2.3%, to \$5.8 million in fiscal year 2003 from \$5.7 million in fiscal year 2002. This increase was primarily due to

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\$91,000 of expense related to the refinancing of the Tucson St. Mary's and San Diego properties in fiscal year 2003 and Best Western franchise fees of \$88,000 related to the Buena Park property in fiscal year 2003.

Total operating expenses for the twelve months ended January 31, 2003 were \$28.0 million, a decrease of approximately \$549,000 from \$28.5 million in the twelve months ended January 31, 2002. The decrease was primarily due to the one-time charge associated with the acquisition of InnSuites Hotels in fiscal year 2002, and was partially offset by the impairment charge related to the Scottsdale property in fiscal year 2003 discussed above.

Total interest expense was \$3.8 million in both fiscal year 2003 and fiscal year 2002. Interest on mortgage notes payable of \$2.9 million was consistent with the prior year. Interest on notes payable to banks decreased by 56.9%, or \$218,000, to \$165,000 from \$384,000 due to lower outstanding balances on the Trust's line of credit and term loans. Interest on notes payable to related parties increased 29.9%, or \$159,000, to \$692,000 from \$533,000 due to an increase of \$1.2 million in net borrowings from Mr. Wirth and his affiliates.

Real estate and personal property taxes, insurance and ground rent increased \$131,000, or 7.4%, to \$1.9 million from \$1.8 million in comparing the twelve months ended January 31, 2003 and 2002, respectively. Real estate and personal property taxes and property insurance increased due to increased insurance premiums and increased property tax assessments.

Hotel property depreciation for the twelve months ended January 31, 2003 compared to 2002, increased approximately \$339,000, or 11.1%, to \$3.4 million from \$3.1 million, respectively. The increase resulted primarily from the recognition of depreciation in the fourth quarter on the Flagstaff property for the prior fifteen months. Recording depreciation ceased on this property between August 1, 2001 and October 31, 2002 while it was classified for accounting purposes as held for sale. When on November 1, 2002 the property was reclassified for accounting purposes as held and used, the Trust began depreciating the property again and had to take the fifteen months worth of depreciation that was suspended while the property was classified for accounting purposes as held for sale.

The Trust had a loss before minority interest of \$4.9 million for the twelve months ended January 31, 2003, compared to a loss before minority interest of \$4.7 million in the prior year. After deducting the loss allocated to the minority interest of \$1.4 million, the Trust had a net loss attributable to Shares of Beneficial Interest of approximately \$3.4 million. This represented a decrease in net loss of approximately \$93,000 attributable to Shares of Beneficial Interest comparing the twelve months ended January 31, 2003 and 2002. Basic and diluted net loss per share was \$1.67 for the twelve months ended January 31, 2003 compared to \$1.66 for 2002. For the twelve months ended January 31, 2002, the Trust recorded a net loss from extraordinary items of \$322,000, of which approximately \$156,000, or \$0.07 per share, is attributable to Shares of Beneficial Interest.

### LIQUIDITY AND CAPITAL RESOURCES





Overview

Net cash provided by or used in operating activities totaled \$88,000, \$1.1 million, and \$(262,000) for the years ended January 31, 2004, 2003 and 2002, respectively. The decrease in 2004 as compared to 2003 was primarily due to the Trust's efforts to reduce its liabilities, especially trade payables. The increase in 2003 as compared to 2002 was primarily due to the Trust's increased payable balances resulting from its efforts to manage cash flows.

Net cash provided by or used in investing activities totaled \$10.2 million, \$(1.6) million, and \$(2.4) million for the years ended January 31, 2004, 2003 and 2002, respectively. The increase in 2004 as compared to 2003 was primarily due to the sale of certain Hotels during fiscal year 2004. The increase in 2003 as compared to 2002 was primarily due to reduced capital refurbishment projects at the Hotels.

Net cash provided by or used in financing activities totaled \$(10.4) million, \$513,000, and \$2.5 million for the years ended January 31, 2004, 2003 and 2002, respectively. The decrease in 2004 as compared to 2003 was primarily due to the sale of certain Hotels in fiscal year 2004, the proceeds of which the Trust used to reduce its debt balances to related parties and satisfy its mortgage notes on these properties. The decrease in 2003 as compared to 2002 was primarily due to reduced borrowings in fiscal year 2003 from Mr. Wirth and his affiliates.

As of January 31, 2004, the Trust had no cash on hand. However, subsequent to year end, the sale of the San Diego, California property resulted in the Trust receiving \$4.5 million in cash proceeds after satisfying its mortgage note. The Trust's projection of future cash receipts includes certain cost-cutting measures and certain increases in hotel revenues. In addition, during fiscal year 2004, the Trust sold its Scottsdale and Flagstaff, Arizona and Buena Park, California properties, which had a history of net operating losses and negative cash flows. See Note 19 to the Trust's Consolidated Financial Statements - Hotel Properties Held for Sale and Sale of Hotel Properties.

The Trust received \$12.2 million in proceeds for the sales of hotel properties in fiscal year 2004. The Trust used \$3.0 million of these proceeds to satisfy a mortgage note payable, \$4.4 million to satisfy related party notes payable, \$3.0 million to satisfy bank notes payable and the remaining proceeds to fund operations.

Through its ownership interest in the Partnership and, effective February 1, 2001, InnSuites Hotels, the Trust has its proportionate share of the benefits and obligations of the Partnership's ownership interests and InnSuites Hotels' operational interests in the Hotels. The Trust's principal source of cash to meet its cash requirements, including distributions to its shareholders, is its share of the Partnership's cash flow. The Partnership's principal source of revenue is rent payments under the Percentage Leases. InnSuites Hotels' obligations under the Percentage Leases are unsecured and its ability to make rent payments to the Partnership under the Percentage Leases, and the Trust's liquidity, including its ability to make distributions to its shareholders, will depend upon the ability of InnSuites Hotels to generate sufficient cash flow from hotel operations.

Historically, as a REIT, the Trust was required to distribute to its shareholders at least 90% of its taxable income, excluding net capital gains. The termination of the Trust's status as a REIT, effective February 1, 2004, eliminated this requirement. However, by relinquishing its status as a REIT, the Trust will become subject to the payment of income taxes. See Note 20 to the Trust's Consolidated Financial Statements - Subsequent Events.

As of January 31, 2004, the Trust has no commitments for capital expenditures beyond a 4% reserve for refurbishment and replacements that is set aside annually, as described below.

The Partnership continues to contribute to a Capital Expenditures Fund (the "Fund"), from the rent paid under the Percentage Leases, an amount equal to 4% of InnSuites Hotels' revenues from operation of the Hotels. The Fund applicable to the six hotel properties for which a mortgage lender escrow exists is restricted by the mortgage lenders. As of January 31, 2004, \$136,790 was held in the Fund and is reported on the Trust's Consolidated Balance Sheet as Restricted Cash. The Fund is intended to be used for capital improvements to the Hotels and refurbishment and replacement of furniture, fixtures and equipment, in addition to other uses of amounts in the Fund considered appropriate from time to time. During the twelve months ended January 31, 2004 and 2003, the Hotels spent approximately \$1.8 million and \$1.7 million, respectively, for capital expenditures. The Trust considers the majority of these improvements to be revenue producing. Therefore, these amounts have been capitalized and are being depreciated over their estimated useful lives. The Trust plans to spend approximately \$800,000 for capital expenditures in fiscal year 2004. InnSuites Hotels also spent



approximately \$1.8 million and \$1.9 million during fiscal years 2004 and 2003, respectively, on repairs and maintenance and these amounts have been charged to expense as incurred.

On February 2, 2004, the Trust purchased 433,036 Class B limited partnership units in the Partnership from Mr. Wirth and his affiliates for the closing price of the Trust's Shares of Beneficial Interest on that day, which was \$2.25. The Trust made a down-payment totaling \$2,500 and issued five promissory notes totaling \$971,831, which will be paid in monthly installments of principal and interest over 84 months. The Trust repurchased these units to increase its sole general partner interest in the Partnership, and thereby receive a larger allocation of the Partnership's equity. This increased allocation of equity will enhance the Trust's ability to regain compliance with American Stock Exchange listing requirements.

The Trust has minimum debt payments of \$2.8 million and \$4.5 million due during fiscal years 2005 and 2006, respectively. The sale of the Tempe, Arizona property subsequent to year end satisfied in full the mortgage note secured by that property, which accounted for \$1.6 million of the principal due in fiscal year 2006, as well as \$1.1 million and \$1.5 million of the principal due to Mr. Wirth and his affiliates in fiscal years 2005 and 2006, respectively. See Note 19 to the Trust's Consolidated Financial Statements - Hotel Properties Held for Sale and Sale of Hotel Properties and Note 20 to the Trust's Consolidated Financial Statements - Subsequent Events. The Trust believes it can satisfy its remaining obligations during fiscal years 2005 and 2006 using revenue generated by the Hotels' operations. If revenue generated from operations is insufficient to meet the Trust's obligations as they come due, payments and terms for obligations owed to Mr. Wirth and his affiliates in the amounts of \$1.2 million and \$1.7 million due in 2005 and 2006, respectively, may be renegotiated to extend the terms of these loans. Mr. Wirth and/or his affiliates have also demonstrated their willingness to modify the terms of existing obligations and to create new obligations based on the cash needs of the Trust. See Note 7 to the Trust's Consolidated Financial Statements - Notes and Advances Payable to Related Parties.

Management believes that cash on hand, future cash receipts from operations, proceeds from hotel sales and borrowings from affiliates in fiscal year 2005 will be sufficient to meet the Trust's obligations as they become due for the next twelve months.

The Trust may seek to negotiate additional credit facilities or issue debt instruments. Any debt incurred or issued by the Trust may be secured or unsecured, long-term, medium-term or short-term, bear interest at a fixed or variable rate and be subject to such other terms as the Trust considers prudent.

The Trust will acquire or develop additional hotels only as suitable opportunities arise, and the Trust will not undertake acquisition or redevelopment of properties unless adequate sources of financing are available. Funds for future acquisitions or development of hotels are expected to be derived, in whole or in part, from borrowings or from the proceeds of additional issuances of Shares of Beneficial Interest or other securities. However, there can be no assurance that the Trust will successfully acquire or develop additional hotels or that proceeds from borrowings or issuances of Shares of Beneficial Interest will be available or in amounts and on terms sufficient to allow such transactions.

#### CONTINUED LISTING WITH THE AMERICAN STOCK EXCHANGE

On June 13, 2003, the Trust received a notice from the American Stock Exchange ( Amex ) indicating that the Trust failed to meet certain of Amex's continued listing standards as set forth under Section 1003(a) of the Amex Company Guide. The Trust became non-compliant with Amex's listing standards due to losses incurred in the most recent fiscal years. These losses were exacerbated by the terrorist attacks on September 11, 2001, the war in Iraq during the spring of 2003, as well as the general slowdown in the economy and travel.



In response to this notice, the Trust was given the opportunity to submit a plan to Amex to regain compliance with the continued listing standards. On August 26, 2003, Amex notified the Trust that it accepted the Trust's plan and granted the Trust an extension of time to November 2004 to regain compliance with the continued listing standards. The Trust will be subject to periodic review by Amex staff during this extension period. Failure to make progress consistent with the plan or to regain compliance with the continued listing standards by the end of the extension period could result in the Trust being delisted from Amex. If the Trust's Shares of Beneficial Interest were delisted from Amex, liquidity in the trading market for the Shares of Beneficial Interest could be significantly decreased, which could reduce the trading price of and increase the transaction costs of trading Shares of Beneficial Interest.

As part of the Trust's plan, the Trust has taken certain steps to reduce expenses and increase sales, which has positioned the Trust to improve its operating results. In addition, the Trust recently sold three non-strategic assets, its Scottsdale and Flagstaff, Arizona and Buena Park, California properties, allowing it to reduce operating losses and fully satisfy its bank term loan and bank line of credit. Subsequent to year end, the Trust sold its San Diego, California and Tempe, Arizona properties. Through the sale of these assets, equity-raising activities and performing certain services in-house, the Trust expects to improve its financial position and results of operations. The Trust expects to regain compliance with Amex's listing requirements by November 2004.

#### SHARE REPURCHASE PROGRAM



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On January 2, 2001, the Board of Trustees of the Trust approved a share repurchase program under Rule 10b-18 of the Securities Exchange Act of 1934, as amended, for the purchase of up to 250,000 limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Additionally, on September 10, 2002, the Board of Trustees approved the purchase of up to 350,000 additional limited partnership units in the Partnership and/or Shares of Beneficial Interest in open market or privately negotiated transactions. Acquired Shares of Beneficial Interest are held in treasury and are available for future acquisitions and financings and/or for awards granted under the Trust's 1997 Stock Incentive and Option Plan. During fiscal year 2004, the Trust acquired 22,500 Shares of Beneficial Interest in open market transactions at an average price of \$1.29 per share, and 57,509 limited partnership units in privately negotiated transactions at an average price of \$1.53 per unit. The Trust intends to continue repurchasing Shares of Beneficial Interest in compliance with applicable legal and Amex requirements. The Trust is authorized to repurchase an additional 269,891 limited partnership units and/or Shares of Beneficial Interest pursuant to the share repurchase program.

### OFF-BALANCE SHEET FINANCINGS AND LIABILITIES





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Other than lease commitments, legal contingencies incurred in the normal course of business and employment contracts for key employees, the Trust does not have any off-balance sheet financing arrangements or liabilities. The Trust does not have any majority-owned subsidiaries that are not included in the consolidated financial statements. See Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations Accounting Matters below for a discussion of new accounting interpretations with respect to variable interest entities and the impact of such interpretations on the Trust. See also Note 2 to the Trust's Consolidated Financial Statements Summary of Significant Accounting Policies Application of New Accounting Standards.

CONTRACTUAL OBLIGATIONS



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The following summarizes our contractual obligations at January 31, 2004, and the effect such obligations are expected to have on our liquidity and cash flow in future periods:

CONTRACTUAL OBLIGATIONS	PAYMENTS DUE BY PERIOD				
	TOTAL	LESS THAN 1 YEAR	1-3 YEARS	3-5 YEARS	THEREAFTER
Mortgage notes payable, notes payable to banks, other notes payable and notes and advances payable to related parties	\$ 38,827,233	\$ 2,820,297	\$ 8,059,451	\$ 4,250,257	\$ 23,697,228
Operating leases	7,310,936	188,290	376,580	376,580	6,369,486
<b>TOTAL</b>	<b>\$ 46,138,169</b>	<b>\$ 3,008,587</b>	<b>\$ 8,436,031</b>	<b>\$ 4,626,837</b>	<b>\$ 30,066,714</b>

InnSuites Hotels has agreements with the Management Company for hotel management services and the Licensing Corp. for licensing and trademark services. The Management Company agreement expires on January 31, 2008 and the Licensing Corp. agreement expires on January 31, 2007. The fees payable under these agreements are based on Hotel revenue and do not include any minimum payment provision.

InnSuites Hotels has entered into franchise arrangements with certain third parties for five of the hotel properties, with four Best Western hotels and one Holiday Inn hotel. These agreements provide for fees to be paid by InnSuites Hotels based on revenue and reservations received, and contain no minimum payment provisions.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES



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The Trust believes that the policies it follows for the valuation of its hotel properties, which constitute the majority of Trust assets, are its most critical policies. The Trust applies SFAS No. 144 to determine when it is necessary to test an asset for recoverability. On an events and circumstances basis, the Trust reviews the carrying value of its hotel properties both held for use and held for sale. The Trust will record an impairment loss and reduce the carrying value of a property when anticipated undiscounted future cash flows and/or a current appraisal of the property do not support its carrying value. In cases where the Trust does not expect to recover the carrying cost of hotel properties held for use, it will reduce the carrying value to the fair value of the hotel, as determined by a current appraisal. In cases where the Trust does not expect to recover the carrying cost of hotel properties held for sale, it will reduce the carrying value to the sales price less costs to sell. For the twelve months ended January 31, 2004 and 2003, the Trust recorded impairment losses of \$458,000 and \$590,000, respectively. The Trust did not recognize impairment expense in fiscal year 2002. As of January 31, 2004, the Trust management does not believe that the carrying values of any of its hotel properties are impaired.

ACCOUNTING MATTERS





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In January 2003, the Financial Accounting Standards Board issued FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51, Consolidated Financial Statements, which was subsequently amended by FIN 46R. This Interpretation requires an existing unconsolidated variable interest entity to be consolidated by its primary beneficiary if the entity does not effectively disperse risk among all parties involved or if other parties do not have significant capital to finance activities without subordinated financial support from the primary beneficiary. The primary beneficiary is the party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, which are the ownership, contractual or other pecuniary interests in an entity. This Interpretation is effective immediately for variable interest entities created after December 31, 2003 and no later than the beginning of the first interim or annual reporting period ending after March 15, 2004 for interests in variable interest

entities that were acquired prior to February 1, 2003. While management has not yet completed its evaluation of the requirements of FIN 46R, management believes it is probable the Trust will consolidate, or be required to provide certain additional disclosures with respect to, the Management Company and the Licensing Corp. when FIN 46R becomes effective. Subsequent to year end, the Trust entered into negotiations to purchase its management and trademark agreements from the Management Company and the Licensing Corp.

#### INFLATION



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The Trust's revenue is based on the underlying Hotel revenue. Therefore, the Trust relies entirely on the performance of the Hotels and InnSuites Hotels' ability to increase revenue to keep pace with inflation. Operators of hotels in general, and InnSuites Hotels in particular, can change room rates quickly, but competitive pressures may limit InnSuites Hotels' ability to raise rates faster than inflation.

### FORWARD-LOOKING STATEMENTS



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Certain statements in this Form 10-K/A, including statements containing the phrases believes, intends, expects, anticipates, predicted, will should be, looking ahead or similar words, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The Trust intends that such forward-looking statements be subject to the safe harbors created by such Acts. These forward-looking statements include statements regarding the intent, belief or current expectations of the Trust, its Trustees or its officers in respect of (i) the declaration or payment of dividends; (ii) the leasing, management or operation of the Hotels; (iii) the adequacy of reserves for renovation and refurbishment; (iv) the Trust's financing plans; (v) the Trust's position regarding investments, acquisitions, developments, financings, conflicts of interest and other matters; (vi) the Trust's continued listing on Amex; and (vii) trends affecting the Trust's or any Hotel's financial condition or results of operations.

These forward-looking statements reflect the Trust's current views in respect of future events and financial performance, but are subject to many uncertainties and factors relating to the operations and business environment of the Hotels which may cause the actual results of the Trust to differ materially from any future results expressed or implied by such forward-looking statements. Examples of such uncertainties include, but are not limited to:

fluctuations in hotel occupancy rates;

changes in room rental rates which may be charged by InnSuites Hotels in response to market rental rate changes or otherwise;

interest rate fluctuations;

changes in federal income tax laws and regulations;

competition;

any changes in the Trust's financial condition or operating results due to acquisitions or dispositions of hotel properties;

real estate and hospitality market conditions;

hospitality industry factors;

terrorist attacks or other acts of war;

communicable diseases, such as SARS;

local or national economic and business conditions, including, without limitation, conditions which may affect public securities markets generally, the hospitality industry or the markets in which the Trust operates or will operate; and

uncertainties the Trust might encounter in changing from a REIT to a tax-paying entity.

The Trust does not undertake any obligation to update publicly or revise any forward-looking statements whether as a result of new information, future events or otherwise. Pursuant to Section 21E(b)(2)(E) of the Securities Exchange Act of 1934, the qualifications set forth hereinabove are inapplicable to any forward-looking statements in this Form 10-K/A relating to the operations of the Partnership.

Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Trust is exposed to interest rate risk primarily as a result of its mortgage notes payable, notes payable to banks, other notes payable and notes and advances payable to related parties. The proceeds from these loans were used to maintain liquidity, fund capital expenditures and expand the Trust's real estate investment portfolio and operations. The Trust's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flow and to lower its overall borrowing costs. To achieve its objectives, the Trust borrows using fixed rate debt, when possible. The Trust could enter into derivative financial instruments such as interest rate swaps, caps and treasury locks in order to mitigate its interest rate risk on a related financial instrument. To date, the Trust has not entered into any such derivative transactions.

The Trust's interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts, weighted average interest rates, fair value and other terms required, by year of expected maturity, in order to evaluate the expected cash flow and sensitivity to interest rate changes.

Debt Type	Fiscal						Total	Fair Value
	2005	2006	2007	2008	2009	Thereafter		
Fixed rate debt (1)	\$ 1,252,020	2,677,994	1,184,803	1,283,363	1,378,631	19,823,633	27,600,444	29,543,012
Average interest rate	8.31%	8.31%	8.29%	8.28%	8.27%	8.25%	8.29%	7.00%
Fixed rate debt- related party (1)	\$ 1,478,839	1,740,913	2,260,614	1,371,875			6,852,241	6,691,965
Average interest rate	7.00%	7.00%	7.00%	7.00%			7.00%	7.00%
Variable rate debt (1)	\$ 89,429	94,973	100,154	105,617	110,772	3,873,603	4,374,548	4,374,548
Interest rate available on January 31, 2004	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%

(1) The fair value of fixed rate debt and variable rate debt were determined based on current rates offered for fixed rate debt and variable rate LIBOR debt with similar risks and maturities.

The table incorporates only those exposures that exist as of January 31, 2004 and does not consider those exposures or positions which would arise after that date. Moreover, because firm commitments are not represented in the table above, the information presented therein has limited predictive value. As a result, the Trust's interest rate fluctuations will depend on the exposures that arise during any particular period and future interest rates.





Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

INNSUITES HOSPITALITY TRUST  
LIST OF CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULE



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The following consolidated financial statements of InnSuites Hospitality Trust are included in Item 8:

Independent Auditors Report January 31, 2004 and 2003;

Independent Auditors Report January 31, 2002;

Consolidated Balance Sheets January 31, 2004 and 2003;

Consolidated Statements of Operations Years Ended January 31, 2004, 2003 and 2002;

Consolidated Statements of Shareholders (Deficit) Equity Years Ended January 31, 2004, 2003 and 2002;

Consolidated Statements of Cash Flow Years Ended January 31, 2004, 2003 and 2002; and

Notes to the Consolidated Financial Statements January 31, 2004, 2003 and 2002.

The following financial statement schedule of InnSuites Hospitality Trust is included in Item 14(a)1:

Schedule III Real Estate and Accumulated Depreciation.

Schedule IV - Mortgage Loans on Real Estate.

All other schedules are omitted, as the information is not required or is otherwise furnished.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Trustees

InnSuites Hospitality Trust and Subsidiaries

Phoenix, Arizona

We have audited the accompanying consolidated balance sheet of InnSuites Hospitality Trust (the Trust ) and Subsidiaries as of January 31, 2004 and 2003 and the related consolidated statements of operation, shareholders' (deficit) equity and cash flows for the years then ended. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of InnSuites Hospitality Trust and Subsidiaries as of January 31, 2004 and 2003 and the results of their operations and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

As discussed in Note 21 to the consolidated financial statements, the Trust has restated its consolidated statements of operations for the years ended January 31, 2004 and 2003.

/s/ McGladrey & Pullen, LLP

Phoenix, Arizona

March 12, 2004, except for footnote 20 as to which the date is April 1, 2004 and footnote 21 as to which the date is January 26, 2005.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Trustees

InnSuites Hospitality Trust and Subsidiaries

Phoenix, Arizona

Our audits were conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The consolidated supplemental schedule III is presented for purposes of complying with the Securities and Exchange Commission's rules and is not a part of the basic consolidated financial statements. This schedule has been subjected to the auditing procedures applied in our audits of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

/s/ McGladrey & Pullen, LLP

Phoenix, Arizona

March 12, 2004, except for footnote 20 as to which the date is April 1, 2004 and footnote 21 as to which the date is January 26, 2005.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Shareholders and Trustees  
InnSuites Hospitality Trust:

We have audited the accompanying consolidated statement of operations, shareholders' equity and cash flows of InnSuites Hospitality Trust (an Ohio real estate investment trust) and subsidiaries (the Trust) for the year ended January 31, 2002. In connection with our audit of the 2002 consolidated financial statements, we also have audited the 2002 information in the accompanying financial statement schedule. These consolidated financial statements and financial statement schedule are the responsibility of the Trust's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audit.

We conducted our audit in accordance with auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements of InnSuites Hospitality Trust and subsidiaries, referred to above present fairly, in all material respects, the results of their operations and their cash flows, for the year ended January 31, 2002, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the 2002 information in the related financial statement schedule, when considered in relation to the basic 2002 consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in note 21 to the accompanying consolidated financial statements, the Company has restated the consolidated statement of operations for the year ended January 31, 2002.

/s/ KPMG LLP

Phoenix, Arizona  
April 30, 2002, except as to note 21  
which is as of May 2, 2005



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INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	January 31,	
	2004	2003
<b>ASSETS</b>		
Hotel Properties, Net	\$ 34,085,320	\$ 56,388,265
Hotel Properties Held for Sale	11,733,371	3,100,000
Cash and Cash Equivalents		88,519
Restricted Cash	136,790	45,787
Accounts Receivable, including \$105,667 and \$23,917 from related parties, net of Allowance for Doubtful Accounts of \$107,000 and \$136,000, respectively	906,124	596,665
Prepaid Expenses and Other Assets	1,099,989	1,275,343
<b>TOTAL ASSETS</b>	<b>\$ 47,961,594</b>	<b>\$ 61,494,579</b>
<b>LIABILITIES AND SHAREHOLDERS DEFICIT</b>		
<b>LIABILITIES</b>		
Mortgage Notes Payable	\$ 31,805,715	\$ 36,112,605
Notes Payable to Banks		2,647,250
Notes and Advances Payable to Related Parties	6,852,241	9,901,153
Other Notes Payable	169,277	162,553
Outstanding Checks in Excess of Cash Balance	240,520	
Accounts Payable and Accrued Expenses, including \$640,612 and \$1,086,116 accrued interest and payables to related parties in 2004 and 2003, respectively	3,105,351	3,903,274
<b>TOTAL LIABILITIES</b>	<b>42,173,104</b>	<b>52,726,835</b>
<b>MINORITY INTEREST IN THE PARTNERSHIP</b>	<b>7,362,089</b>	<b>10,017,926</b>
<b>SHAREHOLDERS DEFICIT</b>		
Shares of beneficial interest, without par value; unlimited authorization; 2,048,701 and 1,997,601 shares issued and outstanding at January 31, 2004 and 2003, respectively	258,365	626,122
Treasury Stock; 844,636 and 855,736 shares, held at January 31, 2004 and 2003, respectively	(1,831,964)	(1,876,304)
<b>TOTAL SHAREHOLDERS DEFICIT</b>	<b>(1,573,599)</b>	<b>(1,250,182)</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS DEFICIT</b>	<b>\$ 47,961,594</b>	<b>\$ 61,494,579</b>

See accompanying notes to consolidated financial statements

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INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

	RESTATED (Note 21) YEARS ENDED JANUARY 31,		
	2004	2003	2002
<b>REVENUE</b>			
Room	\$ 22,026,498	\$ 24,434,186	\$ 24,790,737
Food and Beverage	1,363,216	1,514,896	1,594,333
Telecommunications	154,231	186,936	256,172
Other	667,383	804,455	1,014,767
<b>TOTAL REVENUE</b>	<b>24,211,328</b>	<b>26,940,473</b>	<b>27,656,009</b>
<b>OPERATING EXPENSES</b>			
Room	6,019,634	6,737,985	6,855,613
Food and Beverage	1,323,480	1,563,778	1,485,266
Telecommunications	311,408	310,682	359,775
General and Administrative (includes \$741,537, \$584,734 and \$1,064,487 of management and licensing fees to related parties for 2004, 2003 and 2002, respectively)	4,703,160	5,809,698	5,678,504
Sales and Marketing	2,109,528	2,215,749	2,148,347
Repairs and Maintenance	1,797,719	1,893,859	1,791,248
Hospitality	1,066,854	1,237,379	1,360,039
Utilities	1,686,040	1,929,179	1,972,060
Hotel Property Depreciation	2,977,583	3,395,844	3,056,489
Real Estate and Personal Property Taxes, Insurance and Ground Rent	1,669,510	1,888,821	1,757,991
Other	360,490	448,451	496,334
Expenses Incurred in Acquiring InnSuites Hotels			1,608,482
Loss on Impairment of Hotel Property	458,401	589,687	
<b>TOTAL OPERATING EXPENSES</b> (includes \$7,389,988, \$8,756,842 and \$8,524,902 in contract labor expense to related party for 2004, 2003 and 2002, respectively)	<b>24,483,807</b>	<b>28,021,112</b>	<b>28,570,148</b>
<b>OPERATING LOSS</b>	<b>(272,479)</b>	<b>(1,080,639)</b>	<b>(914,139)</b>
Interest Income	981	1,453	9,326
<b>TOTAL INTEREST INCOME</b>	<b>981</b>	<b>1,453</b>	<b>9,326</b>
Interest on Mortgage Notes Payable	2,764,876	2,930,253	2,870,393
Interest on Notes Payable to Banks	53,984	165,362	383,846
Interest on Notes Payable and Advances Payable to Related Parties	544,069	691,978	532,609
Interest on Other Notes Payable	10,290	9,549	7,373
<b>TOTAL INTEREST EXPENSE</b>	<b>3,373,219</b>	<b>3,797,142</b>	<b>3,794,221</b>
<b>LOSS BEFORE MINORITY INTEREST</b>	<b>(3,644,717)</b>	<b>(4,876,328)</b>	<b>(4,699,034)</b>
<b>LESS MINORITY INTEREST</b>	<b>(1,050,400)</b>	<b>(1,430,380)</b>	<b>(1,159,632)</b>
<b>LOSS ATTRIBUTABLE TO SHARES OF BENEFICIAL INTEREST</b>			
	\$ (2,594,317)	\$ (3,445,948)	\$ (3,539,402)
<b>LOSS PER SHARE</b> Basic and Diluted	\$ (1.27)	\$ (1.67)	\$ (1.66)
<b>WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING</b> Basic and Diluted			
	2,035,200	2,068,508	2,137,203
<b>CASH DIVIDENDS PER SHARE</b>	\$ .02	\$ .01	\$ .01

See accompanying notes to  
consolidated financial statements













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INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' (DEFICIT) EQUITY  
FOR THE YEARS ENDED JANUARY 31, 2004, 2003 AND 2002

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BALANCE, JANUARY 31, 2001	\$	5,037,907
Stock Compensation		26,258
Net Loss Attributable to Shares of Beneficial Interest		(3,539,402)
Dividends		(21,479)
Purchase of Treasury Stock		(80,621)
Reallocation of Minority Interest		104,153
BALANCE, JANUARY 31, 2002		1,526,816
Net Loss Attributable to Shares of Beneficial Interest		(3,445,948)
Dividends		(20,010)
Purchase of Treasury Stock		(382,135)
Issuance of Shares of Beneficial Interest for Compensation		80,858
Related Party Fees Forgiven		534,599
Related Party Debt Forgiven		529,046
Reallocation of Minority Interest		(73,408)
BALANCE, JANUARY 31, 2003		(1,250,182)
Net Loss Attributable to Shares of Beneficial Interest		(2,594,317)
Dividends		(40,986)
Purchase of Treasury Stock		(29,095)
Issuance of Shares of Beneficial Interest		99,680
Related Party Fees Forgiven		530,721
Accrued Rent Forgiven by the Partnership		1,518,834
Proceeds from Sale of Hotel Property to Related Party in Excess of Carrying Value		192,910
Distribution to Minority Interest Holders		(128,049)
Reallocation of Minority Interest		126,885
BALANCE, JANUARY 31, 2004	\$	(1,573,599)

See accompanying notes to  
consolidated financial statements

INNSUITES HOSPITALITY TRUST AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOW

	YEARS ENDED JANUARY 31,		
	2004	2003	2002
CASH FLOW FROM OPERATING ACTIVITIES			
Net Loss Attributable to Shares of Beneficial Interest	\$ (2,594,317)	(3,445,948)	(3,539,402)
Adjustments to Reconcile Net Loss Attributable to Shares of Beneficial Interest to Net Cash Provided by (Used in) Operating Activities:			
Stock Compensation Expense			26,258
Expenses Incurred in Acquiring InnSuites Hotels			1,608,482
Impairment of Hotel Property	458,401	589,687	
Provision for Uncollectible Receivables	198,448	375,209	
Minority Interest	(1,050,400)	(1,430,380)	(1,159,632)
Hotel Property Depreciation	2,977,583	3,395,844	3,056,489
Loss on Disposal Sale of Hotel Property	124,310	66,401	45,866
Amortization of Deferred Loan Fees	49,036	54,209	54,690
Capital Contribution from Waived Management and Licensing Fee Expense	530,721	534,599	

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0	0											
CERT. BURSAT N/A 21/09/2006	15/09/2011	5.0200	0	0	500,000	0	0	0	0	0	0	0
TELMEX 06 (5)												
CERT. BURSAT N/A 23/04/2007	16/03/2037	8.3600	0	0	00	0	5,000,000	0	0	0	0	0
TELMEX 07 (3)												
CERT. BURSAT N/A 23/04/2007	16/04/2012	4.8550	0	0	4,500,000	0	0	0	0	0	0	0
TELMEX 07-2 (4)												
CERT. BURSAT N/A 21/04/2008	05/04/2018	8.2700	0	0	00	0	1,600,000	0	0	0	0	0
TELMEX 08 (3)												
CERT. BURSAT N/A 10/07/2009	07/07/2011	5.6950	0	0	4,000,000	0	0	0	0	0	0	0
TELMEX 09 (4)												
CERT. BURSAT N/A 10/07/2009	04/07/2013	5.9050	0	0	004,000,000	0	0	0	0	0	0	0
TELMEX 09-2 (4)												
CERT. BURSAT N/A 03/11/2009	30/10/2014	5.9050	0	0	00	0	4,000,000	0	0	0	0	0
TELMEX 09-3 (4)												
CERT. BURSAT N/A 03/11/2009	27/10/2016	6.2050	0	0	00	0	2,000,000	0	0	0	0	0
TELMEX 09-4 (4)												
5 1/2 SENIOR NOTES (3)	Y 27/01/2005	27/01/2015	5.5000	0	0	00	0	0	0	0	0	0
												10,105,109
5 1/2 SENIOR NOTES (3)	Y 12/11/2009	15/11/2019	5.5000	0	0	00	0	0	0	0	0	0
												6,328,350
8 3/4 SENIOR NOTES PESOS (3)	N/A 31/01/2006	31/01/2016	8.7500	0	0	00	0	4,500,000	0	0	0	0

**SECURED DEBT**

**PRIVATE PLACEMENTS**

**UNSECURED DEBT**



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C.- The suppliers' Credits are reclassified to Bank Loans because in this document, Emisnet, Long-Term opening to Suppliers' does not exist.

D.- Liabilities in foreign currency were exchanged at the prevailing exchange rate at the end of the reporting period, which at [June 30, 2010](#) were as follows:

CURRENCY	AMOUNT	E.R.
DOLLAR (USD)	3,854,708	12.66
EURO (EUR)	11,982	15.5
JAPANESE YEN (JPY)	19,891,200	0.14

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MEXICAN STOCK EXCHANGE

[Index](#)

SIFIC/ICS

STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010

TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

ANNEX 6

FOREIGN EXCHANGE MONETARY POSITION

(Thousands of Mexican Pesos)

Consolidated

Final printing

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FOREIGN CURRENCY POSITION	DOLLARS		OTHER CURRENCIES		TOTAL
	THOUSAND DOLLARS	THOUSAND PESOS	THOUSAND DOLLARS	THOUSAND PESOS	THOUSAND PESOS
MONETARY ASSETS	143,428	1,815,325	0	0	1,815,325
LIABILITIES	3,987,687	50,470,955	239,410	3,030,140	53,501,095

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SHORT-TERM LIABILITIES	230,288	2,914,684	1,812	22,937	2,937,621
LONG-TERM LIABILITIES	3,757,399	47,556,271	237,598	3,007,203	50,563,474
<b>NET BALANCE</b>	<b>(3,844,259)</b>	<b>(48,655,630)</b>	<b>(239,410)</b>	<b>(3,030,140)</b>	<b>(51,685,770)</b>

**NOTES:**

Assets and Liabilities in foreign currency were exchanged at the prevailing exchange rate at the end of the reporting period.

At the end of the quarter the exchange rates were as follows:

CURRENCY	E.R.
DOLLAR (USD)	12.66
EURO	15.50
JAPANESE YEN	0.14

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**MEXICAN STOCK EXCHANGE**

Index

**SIFIC/ICS**

**STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010**

**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**ANNEX 7**

**CALCULATION AND RESULT FROM MONETARY POSITION**

(Thousands of Mexican Pesos)

Consolidated

Final printing

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MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSETS) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY EFFECT (ASSET) LIABILITIES
JANUARY	0	0	0	0.00	0
FEBRUARY	0	0	0	0.00	0
MARCH	0	0	0	0.00	0
APRIL	0	0	0	0.00	0
MAY	0	0	0	0.00	0
JUNE	0	0	0	0.00	0
RESTATEMENT	0	0	0	0.00	0
CAPITALIZATION	0	0	0	0.00	0
FOREIGN CORP.	0	0	0	0.00	0
OTHER	0	0	0	0.00	0
<b>TOTAL</b>					<b>0</b>
<b>FIGURES FOR INFORMATION PURPOSES:</b>					
CAPITALIZED MONETARY GAIN					

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**MEXICAN STOCK EXCHANGE**

Index

SIFIC/ICS

**STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010**

**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**ANNEX 8**

**DEBT INSTRUMENTS**

Consolidated

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**FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE**

Part of the long-term debt is subject to certain restrictive covenants with respect to maintaining certain financial ratios and the sale of assets, among others.

A portion of the debt is also subject to early maturity or repurchase at the option of the holders in the event of change of control of the Company, as defined in the related instruments. The definition of change of control varies from instrument to instrument; however, no change in control shall be considered to have occurred as long as Carso Global Telecom, S.A.B. de C.V. (TELMEX's controlling company) or its current stockholders continue to hold the majority of the Company's voting shares.

**CURRENT SITUATION OF FINANCIAL LIMITED**

At June 30, 2010, the Company has complied with such restrictive covenants.

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**MEXICAN STOCK EXCHANGE**

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**SIFIC/ICS**

**STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010**

**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**ANNEX 9**

**PLANTS, - COMMERCIAL, DISTRUBUTION AND/OR SERVICE CENTERS -**

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<b>PLANT OR CENTER</b>	<b>ECONOMIC ACTIVITY</b>	<b>PLANT CAPACITY</b>	<b>UTILIZATION (%)</b>
NOT AVAILABLE			

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**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**ANNEX 10**

**RAW MATERIALS**

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RAW MATERIALS	MAIN SUPPLIERS	ORIGIN	DOM. SUBST.	TOTAL PRODUCTION COST (%)
NOT AVAILABLE				

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STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010

TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

ANNEX 11a

SALES DISTRIBUTION BY PRODUCT

SALES

(Thousands of Mexican Pesos)

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MAIN PRODUCTS	NET SALES		MARKET PART. (%)	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
DOMESTIC SALES					
LOCAL SERVICE	0	20,751,722	0.0		
LONG DISTANCE SERVICE	0	7,575,292	0.0		

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INTERCONNECTION	0	7,569,022	0.0		
DATA	0	16,242,350	0.0		
OTHERS	0	3,317,636	0.0		
<b>FOREIGN SALES</b>					
NET SETTLEMENT	0	1,185,706	0		
LONG DISTANCE SERVICE	0	275,676	0		
DATA	0	43,735	0		
OTHERS	0	42,146	0		
<b>TOTAL</b>		<b>57,003,285</b>			

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**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**ANNEX 11b**

**SALES DISTRIBUTION BY PRODUCT**

**FOREIGN SALES**

(Thousands of Mexican Pesos)

Consolidated

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MAIN PRODUCTS	NET SALES		DESTINATION	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
<b>EXPORT</b>					
NET SETTLEMENT	0	1,185,706			
DATA	0	43,735			
OTHERS	0	5,900			
<b>FOREIGN SUBSIDIARIES</b>					
LONG DISTANCE SERVICE	0	275,676			
DATA	0	0			
OTHERS	0	36,246			
<b>TOTAL</b>		<b>1,547,263</b>			

NOTES:

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TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

**ANALYSIS OF PAID CAPITAL STOCK**

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SERIES	NOMINAL VALUE	VALID COUPON	NUMBER OF SHARES				CAPITAL STOCK (Thousand pesos)		
			FIXED PORTION	VARIABLE PORTION	MEXICAN	PUBLIC SUSCRIPTION	FIXED	VARIABLE	
A	0.00432	0	389,032,327	0	0	389,032,327	1,680	0	
AA	0.00432	0	8,114,596,082	0	8,114,596,082	0	35,035	0	
L	0.00432	0	9,687,256,951	0	0	9,687,256,951	41,825	0	
<b>TOTAL</b>			<b>18,190,885,360</b>	<b>0</b>	<b>8,114,596,082</b>	<b>10,076,289,278</b>	<b>78,540</b>	<b>0</b>	
TOTAL NUMBER OF SHARES REPRESENTING CAPITAL STOCK ON THE REPORTING DATE OF THE INFORMATION:							<b>18,190,885,360</b>		
<b>NOTES:</b>									
The nominal value per share is \$0.0043175625 MXN									

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TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

ANNEX 13

**PROJECT INFORMATION**

(Thousands of Mexican Pesos)

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ITEM	Thousand of Mexican Pesos				
	2nd. Quarter 10 Apr-Jun	% of Advance	Amount used 2010	Budget 2010	% of Advance
DATA	372,276	9.5	1,270,310	3,901,693	32.6
INTERNAL PLANT	197,577	82.1	419,332	240,681	174.2
NETWORKS	163,849	21.4	501,518	766,756	65.4
TRANSMISSION NETWORK	264,039	13.7	574,135	1,932,968	29.7
SYSTEMS	10,865	5.1	13,280	213,979	6.2
OTHERS	1,107,641	36.6	1,334,997	3,028,845	44.1
TELMEX USA	6,345	5.5	33,224	115,078	28.9
<b>TOTAL INVESTMENT TELMEX MEXICO</b>	<b>2,122,592</b>	<b>20.8</b>	<b>4,146,796</b>	<b>10,200,000</b>	<b>40.7</b>

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MEXICAN STOCK EXCHANGE

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**ANNEX 14**

**TRANSACTIONS IN FOREIGN CURRENCY AND EXCHANGE OF FINANCIAL STATEMENTS FROM FOREIGN OPERATIONS**

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**Exchange differences**

Transactions in foreign currency are recorded at the prevailing exchange rate on the day of the related transactions. Foreign currency denominated monetary assets and liabilities are valued at the prevailing exchange rate at the balance sheet date. Exchange differences from the transaction date to the time foreign currency denominated monetary assets and liabilities are settled, as well as those arising from the translation of foreign currency denominated balances at the balance sheet date are charged or credited to results of operations.

**Translation of financial statements of foreign subsidiary and affiliate**

The financial statements of the foreign subsidiary and affiliate are either consolidated or accounted for based on the equity method, as the case may be, once the financial statements have been adjusted to conform to Mexican Financial Reporting Standards in the corresponding local currency, and are then translated to the reporting currency. All the assets and liabilities of our foreign subsidiary and affiliate are translated to Mexican pesos at the prevailing exchange rate at the end of the period. Stockholders' equity accounts are translated at the prevailing exchange rate at the time capital contributions were made and earnings were generated. Revenues, costs and expenses are translated at the historical exchange rate. Translation differences are recorded in stockholders' equity in the line item "Effect of translation of foreign entities" under "Accumulated other comprehensive income items."

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**SIFIC/ICS**

**STOCK EXCHANGE CODE: TELMEX QUARTER: 2 YEAR: 2010**

**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**COMPLIANCE WITH THE REQUIREMENT ISSUED BY THE COMISION BANCARIA Y DE VALORES (BANKING AND SECURITIES COMMISSION OF MEXICO)**

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### **Derivative Instruments**

As of June 30, 2010, Teléfonos de México, S.A.B. de C.V. (the "Company") had cross currency swap agreements in the equivalent of U.S.\$3,781 million, which have hedged the exchange rate and interest rate risks related to the bond with maturity in 2015 for a total amount of U.S.\$ 800 million and loans with maturities from 2011 to 2019 for a total amount of U.S.\$ 2,981 million. These hedges allowed us to fix the exchange rate of our debt on a weighted average exchange rate of \$10.7142 Mexican pesos per US dollar, as well as to set a fixed rate of 8.57% for the bond maturing in 2015 and for other cases, an average interest rate of 28-day TIIE less a specified margin.

At the end of the second quarter, the Company had forward contracts for U.S.\$10 million at a exchange rate of \$13.0730 Mexican pesos per dollar.

At June 30, 2010 the Company had interest rate swaps in Mexican pesos for Ps.\$16,649 million to hedge the floating rate risk in local currency fixing it at an average of 8.48%.

These transactions have been carried out based on the Company's policies, strategies and guidelines that are explained below.

#### **I. Qualitative and quantitative Information**

##### **i. Policies for using derivative instruments**

##### **Objective to enter into derivative transactions and selected instruments**

With the purpose of reducing the risks related to the variations of exchange rate and interest rate, the Company uses derivative instruments associating the hedges with the debt. The derivative instruments that have been selected are, mainly:

1. instruments for purchasing US dollars at a specified future time (forwards);
2. instruments that involve the exchange of principal and interest from one currency to another (cross currency swaps); and
3. instruments to fix the floating interest rates of the debt (interest rate swaps).

### **Hedge strategies**

When the market conditions are favorable, the Company's Management determines the amounts and goal parameters under which the hedge agreements are contracted. This strategy seeks to reduce the risk exposure of abnormal market fluctuations in the main variables that affect our debt, including exchange rate and interest rate, to maintain a solid and healthy financial structure.

These strategies of hedging financial risks are included in the Corporate Governance Guidelines adopted by the Company, and its application is authorized by the Audit Committee.

### **Trading markets and eligible counterparties**

The financial institutions and counterparties with which the Company enters into such derivative instruments are considered to have a proven reputation and solvency in the market, which allows us to balance our risk positions with such counterparties. Also, the Company only uses derivative instruments that are of common use in the markets, and therefore, can be quoted by two or more financial institutions to assure the best conditions in the negotiation.

### **Policies for the appointment of calculation and valuation agents**

Given that the Company uses derivative instruments of common use in the market, it appoints a third party that is responsible to provide the market price of such instruments. These prices are compared by the Company with the prices provided by the financial intermediaries; and, in certain transactions, the counterparty is able to act as valuation agent under the applicable documentation if it is a financial institution with a proven reputation.

### **Main terms and conditions of the agreements**

It is a policy of the Company that the amount, date and interest rate conditions of the debt to be hedged, if possible, have to coincide with the terms of the hedges, that is usual for this type of transactions in the different markets where it operates. All the transactions with derivative instruments are made under the ISDA Master Agreement (International Swap Dealers Association) standardized and duly executed by the legal representatives of the Company and the financial institutions, and in the case of counterparts in México, pursuant to the uses and practices of the market in our country.

**Margin policies, collaterals and lines of credit**

In some cases, the Company has entered into an accessory agreement to the ISDA Master Agreement with the financial institutions, the Credit Support Annex, which sets forth an obligation to grant collaterals for margin calls in case the mark-to market value exceeds certain credit limits (threshold amount). The Company has the policy to keep a close watch of the volume of the transactions entered with each financial institution in order to avoid, if possible, any margin call.

**Processes of levels of authorization required by type of negotiation**

The strategy for hedging financial risks is discussed and approved by the Audit Committee. Subsequently, the Board of Directors is informed for its knowledge and ratification. The Treasury is in charge of its implementation and is supervised by the Company's Chief Financial Officer.

**Existence of an independent third party that reviews such processes**

Both, the fulfillment of the Corporate Governance Guidelines and the measurement of effectiveness of the derivative instruments, to comply with the financial reporting standards, are discussed with the external auditors that validate the reasonable accounting application of the effect of such instruments in the income statement and the balance sheet.

**ii. Generic description of the valuation techniques**

As previously stated, derivative instruments are carried out by the Company only for hedging purposes. The measurement of the effectiveness of the hedges is made in a prospective and retrospective manner. For the prospective valuation, we use statistic techniques that allow us to measure in what proportion the change in the value of the hedged debt (primary position) is compensated by the change in the value of the derivative instrument. The retrospective valuation is made by comparing the historic results of the debt flows with the flows of the respective hedges.

**iii. Internal and external liquidity sources to meet the requirements related to derivative instruments**

It is estimated that the Company's cash generation has been enough to service debt and the established derivative instruments to hedge the risks associated with such debt.

**iv. Changes in the exposure to the main identified risks and its management**

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The identified risks are those related to the variations of the exchange rate and interest rate. Given the direct relationship between the hedged debt and the derivative instruments and that they do not have any variables that could affect or terminate the hedge in advance, the Company does not foresee any risk that such hedges could differ from the original purpose for which the hedges were contracted.

At June 30, 2010, it was recognized in the statement of income an accrued net charge of Ps.\$1,323 million for exchange rate hedges. In addition, it was recognized in the statement of income an accrued net charge of Ps.\$1,207 million for interest rate hedges.

During the second quarter, there have not been any margin calls.

To date, there has not been any breach in the terms and conditions of the respective agreements.

### **v. Quantitative information**

See TABLE 1 attached.

## II. SENSITIVITY ANALYSIS

In the case of the Company, the sensitivity analysis does not apply for the derivative instruments, since they are only carried out for hedging purposes.

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Derivative Instruments Summary									
Figures in thousands of Mexican pesos and US dollars									
Type of Derivative	Purpose of Hedging, Negotiation or Others	Notional Amount		Value of the Underlying Asset Variable of Reference		Reasonable Value		Maturity Amounts per year	Collateral/Lines of Credit (*)
		Current Quarter	Previous Quarter	Current Quarter	Previous Quarter	Current Quarter	Previous Quarter		
Exchange Rate Hedges (principal and interests)									
		<b>USD</b>	<b>USD</b>	<u>TIE</u>	<u>TIE</u>	<b>MXN</b>	<b>MXN</b>		
Cross Currency Swap	Hedging	3,556,266	3,411,266	4.9550	4.9150	9,707,377	6,860,543	(1)	
				<u>EXCHANGE RATE</u>	<u>EXCHANGE RATE</u>				
				12.6567	12.4640				
Subtotal		3,556,266	3,411,266			9,707,377	6,860,543		
		<b>USD</b>	<b>USD</b>	<u>EXCHANGE RATE</u>	<u>EXCHANGE RATE</u>	<b>MXN</b>	<b>MXN</b>		
Forwards	Hedging	10,000	362,500	12.6567	12.4640	(4,063)	(104,068)	(2)	
Total		3,566,266	3,773,766			9,703,314	6,756,475		
		<b>YEN</b>	<b>YEN</b>	<u>TIE</u>	<u>TIE</u>	<b>MXN</b>	<b>MXN</b>		
Cross Currency Swap	Hedging	19,891,200	19,891,200	4.9550	4.9150	920,972	660,762	(3)	
				<u>EXCHANGE RATE</u>	<u>EXCHANGE RATE</u>				
				0.1430	0.1335				
Exchange Rate Hedges (interests only)									
		<b>USD</b>	<b>USD</b>	<u>TIE</u>	<u>TIE</u>	<b>MXN</b>	<b>MXN</b>		
Cross Currency Coupon Swap	Hedging	50,000	50,000	4.9550	4.9150	718	(139)	(4)	
				<u>EXCHANGE RATE</u>	<u>EXCHANGE RATE</u>				
				12.6567	12.4640				
Interest Rate Hedges (floating rate to fixed rate)									
		<b>MXN</b>	<b>MXN</b>	<u>TIE</u>	<u>TIE</u>	<b>MXN</b>	<b>MXN</b>		

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Interest Rate Swap	Hedging	16,649,250	16,649,250	4.9550	4.9150	(1,752,700)	(1,044,980)	(5)	
					<b>TOTAL</b>	<b>8,872,304</b>	<b>6,372,118</b>		

(\* ) Of our hedge agreements, 57% of the total hedge amount include margin calls when the market value exceeds the amounts of the lines of credit that we have for the amount of USD \$ 345 million.

(1) These swaps, hedge the debt position in US dollars, with the obligation of paying floating rate in Mexican pesos at an average of TIE less a specified margin and with an average life of 3 years.

(2) This forward position mainly hedges debt service flows in US dollars with maturity in 2010.

(3) This swap hedges debt position in Yens with the obligation of paying in Mexican pesos \$ 2,000 million (equivalent to USD \$ 225 million) at a floating rate and matures on February 2014.

(4) This swap hedges the interest payment of debt in US dollars, with the obligation of paying floating rate in Mexican pesos at an average of TIE less a margin and matures on November 2010.

(5) These agreements hedge debt position in Mexican pesos at a floating rate, fixing it at an average of 8.48% and with an average life of 6 years.

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**TELÉFONOS DE MÉXICO, S.A.B. DE C.V.**

**GENERAL INFORMATION**

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**ISSUER GENERAL INFORMATION**

COMPANY:	TELEFONOS DE MEXICO, S.A.B. DE C.V.
ADDRESS:	PARQUE VIA 198, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 12 12
FAX:	

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E-MAIL:	
INTERNET PAGE:	
	www.telmex.com

**ISSUER FISCAL INFORMATION**

TAX PAYER FEDERAL ID:	TME 840315KT6
FISCAL ADDRESS:	PARQUE VIA 198, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.

**OFFICERS INFORMATION**

POSITION BMV:	CHAIRMAN OF THE BOARD
POSITION:	CHAIRMAN OF THE BOARD
NAME:	LIC. CARLOS SLIM DOMIT
ADDRESS:	AV. SAN FERNANDO No.649, COL. PEÑA POBRE
ZIP:	14060
CITY:	MEXICO, D.F.
TELEPHONE:	53 25 98 01
FAX:	55 73 31 77
E-MAIL:	slimc@sanborns.com

POSITION BMV:	CHIEF EXECUTIVE OFFICER
POSITION:	CHIEF EXECUTIVE OFFICER
NAME:	LIC. HECTOR SLIM SEADE
ADDRESS:	PARQUE VIA 190 - 10 <sup>TH</sup> . FLOOR OFFICE 1004, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 15 86
FAX:	55 45 55 50
E-MAIL:	hslim@telmex.com



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POSITION BMV:	CHIEF FINANCIAL OFFICER
POSITION:	CHIEF FINANCIAL OFFICER
NAME:	ING. ADOLFO CEREZO PEREZ
ADDRESS:	PARQUE VIA 190 - 10 <sup>TH</sup> . FLOOR OFFICE 1016, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 57 80
FAX:	52 55 15 76
E-MAIL:	acerezo@telmex.com

POSITION BMV:	DISTRIBUTION OF CORPORATE INFORMATION DELEGATE
POSITION:	COMPTRROLLER
NAME:	LIC. ROLANDO REYNIER VALDES
ADDRESS:	PARQUE VIA 198 - 5 <sup>TH</sup> . FLOOR OFFICE 502, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 92 92
FAX:	57 05 62 31
E-MAIL:	rreynier@telmex.com

POSITION BMV:	DISTRIBUTION OF BUYBACK INFORMATION DELEGATE
POSITION:	SHAREHOLDER SERVICES MANAGER
NAME:	LIC. MIGUEL ANGEL PINEDA CATALAN
ADDRESS:	PARQUE VIA 198 - 2 <sup>ND</sup> . FLOOR OFFICE 202, COL. CUAUHEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 53 22
FAX:	55 46 21 11
E-MAIL:	mpineda@telmex.com

POSITION BMV:	IN-HOUSE LEGAL COUNSEL
---------------	------------------------

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POSITION:	LEGAL DIRECTOR
NAME:	LIC. SERGIO F. MEDINA NORIEGA
ADDRESS:	PARQUE VIA 190 - 2 <sup>ND</sup> . FLOOR OFFICE 202, COL. CUAUHTEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 14 25
FAX:	55 46 43 74
E-MAIL:	smedinan@telmex.com

POSITION BMV:	DISTRIBUTION OF FINANCIAL INFORMATION DELEGATE
POSITION:	COMPTRROLLER
NAME:	LIC. ROLANDO REYNIER VALDES
ADDRESS:	PARQUE VIA 198 - 5 <sup>TH</sup> . FLOOR OFFICE 502, COL. CUAUHTEMOC
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CITY:	MEXICO, D.F.
TELEPHONE:	52 22 92 92
FAX:	57 05 62 31
E-MAIL:	rreynier@telmex.com

POSITION BMV:	DISTRIBUTION OF MATERIAL FACTS DELEGATE
POSITION:	SHAREHOLDER SERVICES MANAGER
NAME:	LIC. MIGUEL ANGEL PINEDA CATALAN
ADDRESS:	PARQUE VIA 198 - 2 <sup>ND</sup> . FLOOR OFFICE 202, COL. CUAUHTEMOC
ZIP:	06599
CITY:	MEXICO, D.F.
TELEPHONE:	52 22 53 22
FAX:	55 46 21 11
E-MAIL:	mpineda@telmex.com

POSITION BMV:	INVESTOR INFORMATION RESPONSIBLE
POSITION:	INVESTORS RELATIONS MANAGER

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NAME:	LIC. ANNA DOMINGUEZ GONZALEZ
ADDRESS:	PARQUE VIA 198 - 7 <sup>TH</sup> . FLOOR OFFICE 701, COL. CUAUHEMOC
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FAX:	55 45 55 50
E-MAIL:	ri@telmex.com

POSITION BMV:	SECRETARY OF THE BOARD OF DIRECTORS
POSITION:	LEGAL DIRECTOR
NAME:	LIC. SERGIO F. MEDINA NORIEGA
ADDRESS:	PARQUE VIA 190 - 2 <sup>ND</sup> . FLOOR OFFICE 202, COL. CUAUHEMOC
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CITY:	MEXICO, D.F.
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FAX:	55 46 43 74
E-MAIL:	smedinan@telmex.com

POSITION BMV:	PAYMENT RESPONSIBLE
POSITION:	COMPTRROLLER
NAME:	LIC. ROLANDO REYNIER VALDES
ADDRESS:	PARQUE VIA 198 - 5 <sup>TH</sup> . FLOOR OFFICE 502, COL. CUAUHEMOC
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## TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

**BOARD OF DIRECTORS**

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POSITION	NAME			
CHAIRMAN OF THE BOARD	LIC. CARLOS	SLIM	DOMIT	
VICE CHAIRMAN (INDEPENDENT)	C.P. JUAN ANTONIO	PEREZ	SIMON	
BOARD PROPIETORS (INDEPENDENT)	ING. ANTONIO	COSIO	ARIÑO	
BOARD PROPIETORS (INDEPENDENT)	DRA. AMPARO	ESPINOSA	RUGARCIA	
BOARD PROPIETORS (INDEPENDENT)	ING. ELMER	FRANCO	MACIAS	
BOARD PROPIETORS (INDEPENDENT)	LIC. JOSE	KURI	HARFUSH	
BOARD PROPIETORS (INDEPENDENT)	LIC. ANGEL	LOSADA	MORENO	
BOARD PROPIETORS	LIC. MARCO ANTONIO	SLIM	DOMIT	
BOARD PROPIETORS	LIC. PATRICK	SLIM	DOMIT	
BOARD PROPIETORS	LIC. HECTOR	SLIM	SEADE	
BOARD PROPIETORS (INDEPENDENT)	SR. MICHAEL	J.	VIOLA	
BOARD PROPIETORS (INDEPENDENT)	SR. LARRY	I.	BOYLE	
BOARD PROPIETORS (INDEPENDENT)	C.P. RAFAEL	KALACH	MIZRAHI	
BOARD PROPIETORS (INDEPENDENT)	LIC. RICARDO	MARTIN	BRINGAS	
BOARD ALTERNATES	C.P. JOSÉ HUMBERTO	GUTIERREZ-OLVERA	ZUBIZARRETA	
BOARD ALTERNATES (INDEPENDENT)	ING. ANTONIO	COSIO	PANDO	
BOARD ALTERNATES (INDEPENDENT)	ING. MARCOS	FRANCO	HERNAIZ	
BOARD ALTERNATES (INDEPENDENT)	SR. EDUARDO	TRICIO	HARO	
BOARD ALTERNATES (INDEPENDENT)	LIC. JAIME	ALVERDE	GOYA	
BOARD ALTERNATES	LIC. EDUARDO	VALDES	ACRA	
BOARD ALTERNATES	C.P. OSCAR	VON HAUSKE	SOLIS	
BOARD ALTERNATES	SR. JORGE A.	CHAPA	SALAZAR	
BOARD ALTERNATES (INDEPENDENT)	LIC. JORGE C.	ESTEVE	RECOLONS	
SECRETARY OF THE BOARD OF DIRECTORS	LIC. SERGIO	MEDINA	NORIEGA	
ASSISTANT SECRETARY	LIC. RAFAEL	ROBLES	MIAJA	

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: **July 20, 2010.**

TELÉFONOS DE MÉXICO, S.A.B. DE C.V.

By: /s/ \_\_\_\_\_

Name: Adolfo Cerezo Pérez  
Title: Chief Financial Officer

Ref: TELÉFONOS DE MÉXICO, S.A.B. DE C.V. - **SECOND QUARTER 2010.**