

GEORGIA GULF CORP /DE/
Form 10-Q
April 29, 2005

[QuickLinks](#) -- Click here to rapidly navigate through this document

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 1-9753

GEORGIA GULF CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation
or organization)

58-1563799

(I.R.S. Employer Identification No.)

**115 Perimeter Center Place, Suite 460,
Atlanta, Georgia**

(Address of principal executive offices)

30346

(Zip Code)

Registrant's telephone number, including area code: **(770) 395-4500**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class | Outstanding as of April 27, 2005 |
|---------------------------------------|---|
| Common Stock, \$0.01 par value | 34,110,212 |

GEORGIA GULF CORPORATION FORM 10-Q

QUARTERLY PERIOD ENDED MARCH 31, 2005

INDEX

| | Page Number |
|---|------------------------|
| PART I. FINANCIAL INFORMATION | |
| Item 1. Financial Statements | 1 |
| Condensed Consolidated Balance Sheets | 1 |
| Condensed Consolidated Statements of Income | 2 |
| Condensed Consolidated Statements of Cash Flows | 3 |
| Notes to Condensed Consolidated Financial Statements | 4 |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 20 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk | 24 |
| Item 4. Controls and Procedures | 25 |
| PART II. OTHER INFORMATION | |
| Item 1. Legal Proceedings | 26 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds | 26 |
| Item 6. Exhibits | 26 |
| SIGNATURES | 27 |
| CERTIFICATIONS | |

PART I. FINANCIAL INFORMATION.

Item 1. FINANCIAL STATEMENTS.

GEORGIA GULF CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

| In thousands | March 31, 2005 | December 31, 2004 |
|---|---------------------|----------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 2,736 | \$ 21,088 |
| Receivables, net of allowance for doubtful accounts of \$1,874 in 2005 and 2004 | 139,059 | 134,852 |
| Inventories | 215,106 | 186,313 |
| Prepaid expenses and other current assets | 5,480 | 5,186 |
| Deferred income taxes | 7,460 | 10,097 |
| Total current assets | 369,841 | 357,536 |
| Property, plant and equipment, net | 417,088 | 425,734 |
| Goodwill | 77,720 | 77,720 |
| Other assets, net | 177,648 | 102,840 |
| Total assets | \$ 1,042,297 | \$ 963,830 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current portion of long-term debt | \$ 205,800 | \$ 189,900 |
| Accounts payable | 228,595 | 205,365 |
| Interest payable | 5,455 | 1,557 |
| Accrued compensation | 10,792 | 18,293 |
| Other accrued liabilities | 18,735 | 11,779 |
| Total current liabilities | 469,377 | 426,894 |
| Long-term debt | 128,583 | 128,583 |
| Deferred income taxes | 123,023 | 128,032 |
| Other non-current liabilities | 13,861 | 12,052 |
| Total liabilities | 734,844 | 695,561 |
| Commitments and contingencies (note 7) | | |
| Stockholders' equity | 307,453 | 268,269 |
| Total liabilities and stockholders' equity | \$ 1,042,297 | \$ 963,830 |
| Common shares outstanding | 34,110 | 33,925 |

See accompanying notes to condensed consolidated financial statements.

GEORGIA GULF CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

| In thousands, except per share data | Three Months Ended March 31, | |
|--|---------------------------------|------------|
| | 2005 | 2004 |
| Net sales | \$ 645,409 | \$ 496,687 |
| Operating costs and expenses: | | |
| Cost of sales | 563,099 | 445,787 |
| Selling, general and administrative expenses | 15,850 | 14,771 |
| Total operating costs and expenses | 578,949 | 460,558 |
| Operating income | 66,460 | 36,129 |
| Interest expense, net | (5,447) | (6,268) |
| Income before income taxes | 61,013 | 29,861 |
| Provision for income taxes | 22,270 | 11,123 |
| Net income | \$ 38,743 | \$ 18,738 |
| Earnings per share: | | |
| Basic | \$ 1.15 | \$ 0.57 |
| Diluted | \$ 1.13 | \$ 0.57 |
| Weighted average common shares: | | |
| Basic | 33,775 | 32,609 |
| Diluted | 34,331 | 32,926 |

See accompanying notes to condensed consolidated financial statements.

GEORGIA GULF CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

| In thousands | Three Months Ended March 31, | |
|---|---------------------------------|-----------|
| | 2005 | 2004 |
| Cash flows from operating activities: | | |
| Net income | \$ 38,743 | \$ 18,738 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: | | |
| Depreciation and amortization | 15,678 | 15,772 |
| Deferred income taxes | (2,372) | (122) |
| Tax benefit related to stock plans | 1,353 | |
| Stock based compensation | 816 | 1,296 |
| Change in operating assets, liabilities and other | (81,036) | (21,105) |
| | (26,818) | 14,579 |
| Cash flows used in investing activities: | | |
| Capital expenditures | (5,706) | (5,480) |
| Cash flows from financing activities: | | |
| Net change in revolving line of credit | 15,900 | |
| Other long term debt payments | | (400) |
| Proceeds from issuance of common stock | 2,410 | 1,206 |
| Purchase and retirement of common stock | (1,410) | (406) |
| Dividends paid | (2,728) | (2,629) |
| | 14,172 | (2,229) |
| Net change in cash and cash equivalents | (18,352) | 6,870 |
| Cash and cash equivalents at beginning of period | 21,088 | 1,965 |
| Cash and cash equivalents at end of period | \$ 2,736 | \$ 8,835 |

See accompanying notes to condensed consolidated financial statements.

GEORGIA GULF CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. The accompanying condensed consolidated financial statements do reflect all the adjustments that, in the opinion of management, are necessary to present fairly the financial position, results of operations and cash flows for the interim periods reported. Such adjustments are of a normal, recurring nature. Our operating results for the period ended March 31, 2005, are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2004. There have been no material changes in the accounting policies followed by us during the period ended March 31, 2005.

2. NEW ACCOUNTING PRONOUNCEMENTS

In March 2005 the Financial Accounting Standards Board, ("FASB") issued FASB Interpretation ("FIN") No. 47, *Accounting for Conditional Asset Retirement Obligations*, an interpretation of Statement of Financial Accounting Standards ("SFAS") No. 143 *Accounting for Asset Retirement Obligations*. This interpretation clarifies that the term "conditional asset retirement obligation" used in SFAS No. 143 refers to a legal obligation to perform an asset retirement activity in which the timing and (or) method of settlement are conditional on a future event that may or may not be within the control of the entity. The obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and (or) method of settlement. Thus, the timing and (or) method of settlement may be conditional on a future event. Accordingly, an entity is required to recognize a liability for the fair value of a conditional asset retirement obligation ("ARO") if the fair value of the liability can be reasonably estimated.

The ARO is recorded in the period in which the obligation meets the definition of a liability, generally when the asset is placed in service. When the ARO is initially recorded, the carrying amount of the related long-lived asset is increased by an amount equal to the present value of the liability due upon retirement of our long-lived assets. The liability is accreted to its present value each period at the credit-adjusted risk-free rate and the capitalized cost is depreciated over the useful life of the related long-lived asset. Any difference between costs incurred upon settlement of an ARO and the recorded liability will be recognized as a gain or loss in earnings. The ARO is based on a number of assumptions requiring professional judgment including the timing of settlement and our credit-adjusted risk-free rate. We cannot predict the type of revisions to these and other assumptions that will be required in future periods due to the availability of additional information, including technological changes, governmental requirements, changes in legal requirements and other factors. The cumulative effect of a change in accounting principle upon adoption of FIN No. 47 was not material and was recorded in cost of sales in the accompanying condensed consolidated statement of income.

In November 2004 the FASB issued SFAS No. 151, *Inventory Costs, an amendment of ARB No. 43, Chapter 4*. SFAS No. 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material, and requires that such items be recognized as current-period charges regardless of whether they meet the "so abnormal" criterion outlined in Accounting Research Bulletin

("ARB") No. 43. SFAS No. 151 also introduces the concept of "normal capacity" and requires the allocation of fixed production overhead to inventory based on the normal capacity of the production facilities. Unallocated overhead must be recognized as an expense in the period incurred. SFAS No. 151 will be effective for inventory costs incurred during fiscal years beginning after June 15, 2005. We adopted this standard during the first quarter of 2005 and it did not impact our financial position or results of operations.

In December 2004 the FASB issued SFAS No. 123 (revised 2004), *Share-based Payment*, which replaces the prior SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes Accounting Principles Board Opinion ("APB") No. 25, *Accounting for Stock Issued to Employees*. SFAS No. 123 (revised 2004) requires compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant-date fair value of the equity or liability instruments issued. In addition, liability awards will be remeasured each reporting period. Compensation cost will be recognized over the period that an employee provides services in exchange for the award. This new standard will become effective for us on January 1, 2006, due to the Securities and Exchange Commission's ("SEC's") Rule 205-57, which amended the effective date of SFAS No. 123 (revised 2004). On March 29, 2005, the SEC issued Staff Accounting Bulletin ("SAB") No. 107. SAB No. 107 summarizes the views of the SEC staff regarding the interaction between SFAS No. 123 (revised 2004), Share-Based Payment and certain SEC rules and regulations and provides the staff's views regarding the valuation of share-based payment arrangements for public companies. We will be incorporating SAB No. 107 as part of our adoption of SFAS No. 123 (revised 2004). We are still evaluating the impact of these pronouncements.

In December 2004 the FASB issued SFAS No. 153 *Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29*. SFAS No. 153 addresses the measurement of exchanges of nonmonetary assets and eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets and replaces it with an exception for exchanges that do not have commercial substance. This new standard is effective for us on July 1, 2005; however, we adopted this standard during the first quarter of 2005 and it did not impact our financial position or results of operations.

In December 2004 the FASB issued FASB Staff Position No. 109-1 ("FSP FAS No. 109-1"), *Application of FASB Statement No. 109, 'Accounting for Income Taxes,' to the Tax Deduction on Qualified Production Activities Provided by the American Jobs Creation Act of 2004*. The American Jobs Creation Act of 2004 introduces a special tax deduction of up to 9.0 percent when fully phased in, of the lesser of "qualified production activities income" or taxable income. FSP FAS 109-1 clarifies that this tax deduction should be accounted for as a special tax deduction in accordance with SFAS No. 109. We treated the estimated tax deduction on qualified production activities as a special tax deduction in accordance with SFAS No. 109 as prescribed by FSP FAS No. 109-1 during the first quarter of 2005.

3. ACCOUNTS RECEIVABLE SECURITIZATION

We have an agreement pursuant to which we sell an undivided percentage ownership interest in a defined pool of our trade receivables on a revolving basis through a wholly owned subsidiary to a third party (the "Securitization"). As collections reduce accounts receivable included in the pool, we sell ownership interests in new receivables to bring the ownership interests sold up to \$165.0 million, as permitted by the Securitization. At March 31, 2005, and December 31, 2004, the unpaid balance of accounts receivable in the defined pool was approximately \$305.7 million and \$288.4 million, respectively. The balance of receivables sold as of March 31, 2005, and December 31, 2004, was \$162.0 million and \$165.0 million, respectively.

4. INVENTORIES

The major classes of inventories were as follows:

| In thousands | March 31, 2005 | December 31, 2004 |
|----------------------------|-------------------|----------------------|
| Raw materials and supplies | \$ 87,462 | \$ 63,226 |
| Finished goods | 127,644 | 123,087 |
| Inventories | \$ 215,106 | \$ 186,313 |

5. OTHER ASSETS, NET

Other assets, net of accumulated amortization, consisted of the following:

| In Thousands | March 31, 2005 | December 31, 2004 |
|---|-------------------|----------------------|
| Advances for long-term purchase contracts | \$ 115,313 | \$ 37,394 |
| Investment in joint ventures | 21,663 | 23,581 |
| Debt issuance costs | 6,131 | 6,495 |
| Prepaid pension costs | 18,315 | 18,729 |
| Other | 16,226 | 16,641 |
| Total other assets | \$ 177,648 | \$ 102,840 |

In January 2005 we entered into a long-term raw materials supply contract, which required a \$79.0 million advance payment and was classified in other assets.

6. LONG-TERM DEBT

Long-term debt consisted of the following:

| In thousands | March 31, 2005 | December 31, 2004 |
|----------------------------|-------------------|----------------------|
| Revolving credit facility* | \$ 105,800 | \$ 89,900 |
| 7.625% notes due 2005 | 100,000 | 100,000 |
| 7.125% notes due 2013 | 100,000 | 100,000 |
| Other | 28,583 | 28,583 |
| Total debt | 334,383 | 318,483 |
| Less current portion* | 205,800 | 189,900 |
| Long-term debt | \$ 128,583 | \$ 128,583 |

*

During 2005 our expectation is to pay off our revolving credit facility of \$105.8 million, and therefore, we have classified this debt as current. In addition, we have classified our \$100.0 million 7.625 percent notes as current debt as they mature in November 2005.

7. COMMITMENTS AND CONTINGENCIES

Purchase Commitments. In January 2005 we entered into a long-term raw materials supply contract through 2014, which required a \$79.0 million advance payment that has been classified in other long-term assets in the accompanying balance sheet. We amortize this advance payment based on the physical delivery of the raw materials. In addition, this purchase commitment is designed to assure a source of supply and is not in excess of our normal manufacturing requirements. We have historically taken physical

delivery of the raw materials under similar purchase agreements and intend to take physical delivery over the contract term. Therefore, we account for the purchase agreement under the normal purchase provision of SFAS No. 133 *Accounting for Derivative Instruments and Hedging Activities* and its amendments.

Legal Proceedings. We are a party to numerous individual and several class-action lawsuits filed against the company, among other parties, arising out of an incident that occurred in September 1996 in which workers were exposed to a chemical substance on our premises in Plaquemine, Louisiana. The substance was later identified to be a form of mustard agent, which occurred as a result of an unforeseen chemical reaction. All of the actions claim one or more forms of compensable damages, including past and future wages, past and future physical and emotional pain and suffering. The lawsuits were originally filed in Louisiana state court in Iberville Parish.

In September 1998 the state court trial judge granted the plaintiffs' motion permitting the filing of amended petitions that added the additional allegations that we had engaged in intentional conduct against the plaintiffs. Amended petitions making such allegations were filed. Our two insurers notified us that they were reserving their rights to deny coverage to the extent liability could be established due to such intentional conduct in accordance with their insurance policies. We disputed the insurers' reservation of rights. In December 1998, as required by the terms of the insurance policies, each insurer demanded arbitration of the issue of the insurers' duties relating to the intentional conduct allegations. As a result of the arbitrations relating to the insurance issue, as permitted by federal statute, the insurers removed the cases to United States District Court in December 1998.

Following the above removal of these actions and unsuccessful attempts by plaintiffs to remand the cases, we were able to settle the claims of all but two worker plaintiffs (and their collaterals) who had filed suit prior to removal. These settlements included the vast majority of those claimants believed to be the most seriously injured. No further legal proceedings are required relating to these settled cases. Negotiations regarding the remaining claims of the two worker plaintiffs are ongoing.

Following these settlements, we were sued by approximately 400 additional plaintiff workers (and their collaterals) who claim that they were injured as a result of the incident. After negotiation, including a mediation, we reached an agreement for the settlement of these additional claims. This court approved settlement, which is on a class basis, will resolve the claims of all workers who claim to have been exposed and injured as a result of the incident other than those workers who opt out of the class settlement. We are aware of two worker plaintiffs and several collaterals who have filed suit in state court who have opted not to participate in the class settlement, as well as the two worker plaintiffs and collaterals whose claims are pending in federal court (see discussion above). Based on the present status of the proceedings, we believe the liability ultimately imposed on us will not have a material effect on our financial position or on our results of operations.

Many of the workers injured in this accident were employed by contractors we hired to perform various services on our site. Under the contracts for services, the contractors agreed to hold us harmless and indemnify us for amounts we were required to pay for personal injuries to their workers. During the course of this litigation, we had made demands for the contractors to reimburse us for damage amounts we had paid to their employees. In August 2003 we recovered \$3.1 million as reimbursement for amounts paid by us to one contractor's employees. We continue to pursue additional repayments from other contractors, but we do not believe any future recoveries will be material.

As of October 8, 2004, we concluded a global settlement with the Louisiana Department of Environmental Quality that combines several pending enforcement matters relating to the operation of production facilities in Lake Charles and Plaquemine, Louisiana. These proceedings allege unauthorized episodic releases, exceedences of permitted emission rates, exceedences of authorized emissions limitations, and allege violation of leak detection and repair requirements. Under the terms of the settlement, we have paid \$50,000 to the Louisiana Department of Environmental Quality and have expended \$220,000 for the implementation and performance of certain beneficial environmental projects. Further, we will

voluntarily undertake additional projects to reduce emissions and protect air quality at a cost of approximately \$1.3 million in 2005. These payments and expenditures will not have a material effect on our financial position or on our results of operations.

In August 2004 and January and February 2005, the United States Environmental Protection Agency ("USEPA") conducted environmental investigations of our manufacturing facilities in Aberdeen, Mississippi and Plaquemine, Louisiana, respectively. The USEPA has informed us that it has identified several "areas of concern," and has indicated that such areas of concern may, in its view, constitute violations of applicable requirements, thus warranting monetary penalties and possible injunctive relief. In lieu of pursuing such relief through its traditional enforcement process, the USEPA has proposed that the parties enter into negotiations in an effort to reach a global settlement of the areas of concern and that such a global settlement cover our manufacturing facilities at Lake Charles, Louisiana and Oklahoma City, Oklahoma as well. It is likely that any such global settlement, if achieved, will result in the imposition of monetary penalties, capital expenditures for installation of environmental controls, and (or) other relief. We do not know the total cost of monetary penalties, environmental projects, or other relief that would be imposed in any settlement or order. While at this time we have no reason to believe that such costs will be material, there can be no assurances in that regard.

In addition, we are subject to other claims and legal actions that may arise in the ordinary course of business. We believe that the ultimate liability, if any, with respect to these other claims and legal actions will not have a material effect on our financial position or on our results of operations.

Environmental Regulation. Our operations are subject to increasingly stringent federal, state and local laws and regulations relating to environmental quality. These regulations, which are enforced principally by the USEPA and comparable state agencies, govern the management of solid hazardous waste, emissions into the air and discharges into surface and underground waters, and the manufacture of chemical substances.

In October 2004 the USEPA notified us that we have been identified as a potentially responsible party ("PRP") for a Superfund site in Galveston, Texas. The site is a former industrial waste recycling, treatment and disposal facility. Over one thousand PRPs have been identified by the USEPA. We contributed a relatively small proportion of the total amount of waste shipped to the site. In the notice, the USEPA informed us of the agency's willingness to settle with us and other PRPs that contributed relatively small proportions of the total quantity of waste shipped to the Superfund site. We believe that we can reach a settlement with the USEPA in this matter, and although there can be no assurance, we expect the amount of the settlement to be less than \$100,000.

There are several serious environmental issues concerning the vinyl chloride monomer ("VCM") facility at Lake Charles, Louisiana we acquired from CONDEA Vista Company ("CONDEA Vista" is now Sasol North America, Inc.) on November 12, 1999. Substantial investigation of the groundwater at the site has been conducted, and groundwater contamination was first identified in 1981. Groundwater remediation through the installation of groundwater recovery wells began in 1984. The site currently contains about 90 monitoring wells and 18 recovery wells. Investigation to determine the full extent of the contamination is ongoing. It is possible that offsite groundwater recovery will be required, in addition to groundwater monitoring. Soil remediation could also be required.

Investigations are currently underway by federal environmental authorities concerning contamination of an estuary near the Lake Charles VCM facility we acquired known as the Calcasieu Estuary. It is likely that this estuary will be listed as a Superfund site and be the subject of a natural resource damage recovery claim. It is estimated that there are about 200 PRPs associated with the estuary contamination. CONDEA Vista is included among these parties with respect to its Lake Charles facilities, including the VCM facility we acquired. The estimated cost for investigation and remediation of the estuary is unknown and could be quite costly. Also, Superfund statutes may impose joint and several liability for the cost of investigations and remedial actions on any company that generated the waste, arranged for disposal of the waste,

transported the waste to the disposal site, selected the disposal site, or presently or formerly owned, leased or operated the disposal site or a site otherwise contaminated by hazardous substances. Any or all of the responsible parties may be required to bear all of the costs of cleanup regardless of fault, legality of the original disposal or ownership of the disposal site. Currently, we discharge our wastewater to CONDEA Vista, which has a permit to discharge treated wastewater into the estuary.

CONDEA Vista has agreed to retain responsibility for substantially all environmental liabilities and remediation activity relating to the vinyls business we acquired from it, including the Lake Charles, Louisiana VCM facility. For all matters of environmental contamination that were currently known at the time of acquisition, we may make a claim for indemnification at any time; for environmental matters that were then unknown, we must generally make claims for indemnification before November 12, 2009. Further, our agreement with CONDEA Vista provides that CONDEA Vista will be subject to the presumption that all later discovered on-site environmental contamination arose before closing, and is therefore CONDEA Vista's responsibility; this presumption may only be rebutted if CONDEA Vista can show that we caused the environmental contamination by a major, unaddressed release.

At our Lake Charles VCM facility, CONDEA Vista will continue to conduct the ongoing remediation at its expense until November 12, 2009. After November 12, 2009, we will be responsible for remediation costs up to about \$150,000 of expense per year, as well as costs in any year in excess of this annual amount up to an aggregate one-time amount of about \$2.3 million. In the first quarter of 2004, as part of our ongoing assessment of our environmental contingencies, we determined these remediation costs to be probable and estimable and therefore recorded an accrual to other non-current liabilities of \$2.7 million.

The property owned by CONDEA Vista in Mansfield, Massachusetts, for which we negotiated an early lease termination in May 2001, has been the subject of ongoing environmental investigations under an order with the Massachusetts Department of Environmental Protection. Groundwater investigations continue at the Mansfield property to address identified on-site groundwater contamination and investigate the possible off-site migration of contaminated groundwater. It is also possible that the USEPA may list the property as a Superfund site. The environmental investigations and actions are associated with the past operations at the property and were not assumed in our lease of the property. In addition, CONDEA Vista has indemnified us for claims related to this environmental contamination beyond an aggregate threshold amount of about \$0.3 million, including coverage for potential joint and several liabilities under the environmental statutes. Upon removal of manufacturing equipment and termination of the lease, the site with buildings and infrastructure equipment reverted to CONDEA Vista.

As for employee and independent contractor exposure claims, CONDEA Vista is responsible for exposures before November 12, 2009, and we are responsible for exposures after November 12, 2009, on a pro rata basis determined by years of employment or service before and after November 12, 1999, by any claimant. There is, however, a presumption for claims brought before November 12, 2004, by current or former CONDEA Vista employees and contractors that, absent a showing of new acute exposure after November 12, 1999, all responsibility will be deemed to have arisen before November 12, 1999, and will be solely CONDEA Vista's.

We believe that we are in material compliance with all current environmental laws and regulations. We estimate that any expenses incurred in maintaining compliance with these requirements will not materially affect earnings or cause us to exceed our level of anticipated capital expenditures. However, there can be no assurance that regulatory requirements will not change, and it is not possible to accurately predict the aggregate cost of compliance resulting from any such changes.

8. STOCK-BASED COMPENSATION

Restricted Stock Awards. For the three months ended March 31, 2005 and 2004, we granted restricted stock awards for 110,375 and 108,542 shares, respectively, of our common stock to key employees of the company. The grant date fair value per share of restricted stock granted during the first three months of

Edgar Filing: GEORGIA GULF CORP /DE/ - Form 10-Q

2005 and 2004 was \$52.81 and \$27.11, respectively. The restricted shares vest over a three-year period. Compensation expense, net of tax, for the first quarter of 2005 and 2004 related to the vesting of all restricted stock awards was approximately \$0.5 million and \$0.4 million, respectively. The unamortized costs of all unvested restricted stock awards of approximately \$8.2 million at March 31, 2005, are included in stockholders' equity and are being amortized on a straight-line basis over the three-year vesting period.

Stock Options. For the three months ended March 31, 2005 and 2004, we granted stock options for 317,200 and 326,533 shares, respectively, of our common stock to key employees of the company. The exercise price of stock options granted during the first three months of 2005 and 2004 was \$53.38 and \$27.21, respectively. Option prices are equal to the closing price of our common stock on the day prior to the date of grant. Options vest over a one or three-year period from the date of grant and expire no more than ten years after the date of grant. No compensation expense is recognized for our stock option plans.

Pro Forma Effect of Stock Compensation Plans. We account for our stock-based compensation plans in accordance with APB Opinion No. 25 *Accounting for Stock Issued to Employees* and comply with SFAS No. 123 *Accounting for Stock-Based Compensation* for disclosure purposes. Under these provisions, no compensation has been recognized for our stock option plans or our stock purchase plan. For SFAS No. 123 purposes, the fair value of each stock option and stock purchase right for 2005 and 2004 has been estimated as of the date of the grant using the Black-Scholes option pricing model with the following weighted average assumptions for 2005 and 2004, respectively.

| | Stock purchase plan rights | | Stock option grants | |
|-------------------------|------------------------------|----------|------------------------------|-----------|
| | Three months ended March 31, | | Three months ended March 31, | |
| | 2005 | 2004 | 2005 | 2004 |
| Risk-free interest rate | 2.75% | 1.29% | 3.97% | 4.00% |
| Expected life | 1.0 year | 1.0 year | 4.7 years | 8.0 years |
| Expected volatility | 33% | 29% | 39% | 40% |
| Expected dividend yield | 0.64% | 1.11% | 0.61% | 1.18% |

Using the above assumptions, additional compensation expense under the fair value method would be:

| In thousands | Three months ended March 31, | |
|--------------------------------|------------------------------|---------------|
| | 2005 | 2004 |
| For stock option grants | \$ 730 | \$ 738 |
| For stock purchase plan rights | 305 | 192 |
| Total | 1,035 | 930 |
| Provision for income taxes | 393 | 353 |
| Total, net of taxes | \$ 642 | \$ 577 |

Edgar Filing: GEORGIA GULF CORP /DE/ - Form 10-Q

Had compensation expense been determined consistently with SFAS No. 123, utilizing the assumptions previously detailed, our net income and earnings per common share would have been the following pro forma amounts:

| In thousands, except per share data | Three months ended March 31, | |
|-------------------------------------|---------------------------------|-----------|
| | 2005 | 2004 |
| Net income | | |
| As reported | \$ 38,743 | \$ 18,738 |
| Pro forma | 38,101 | 18,161 |
| Basic earnings per share: | | |
| As reported | \$ 1.15 | \$ 0.57 |
| Pro forma | 1.13 | 0.56 |
| Diluted earnings per share: | | |
| As reported | \$ 1.13 | \$ 0.57 |
| Pro forma | 1.12 | 0.55 |

9. EARNINGS PER SHARE

There are no adjustments to "Net income" or "Income before income taxes" for the diluted earnings per share computations.

The following table reconciles the denominator for the basic and diluted earnings per share computations shown on the condensed consolidated statements of income:

| In thousands | Three months ended March 31, | |
|---|---------------------------------|--------|
| | 2005 | 2004 |
| Weighted average common shares basic | 33,775 | 32,609 |
| Plus incremental shares from assumed conversions: | | |
| Options and awards | 537 | 303 |
| Employee stock purchase plan rights | 19 | 14 |
| Weighted average common shares diluted | 34,331 | 32,926 |

For the quarters ended March 31, 2005 and 2004, outstanding options to purchase 0.3 million and 0.9 million shares of common stock were not included in the computation of diluted earnings per share as the exercise prices of these options were greater than the average market price of the common shares during these periods.

10. EMPLOYEE PENSION PLANS

The following table provides the components for the net periodic benefit cost for all pension plans:

| In thousands | Three months ended March 31, | |
|--------------------------------|---------------------------------|---------|
| | 2005 | 2004 |
| Service cost | \$ 819 | \$ 767 |
| Interest cost | 1,292 | 1,211 |
| Expected return on plan assets | (1,787) | (1,385) |
| Amortization of: | | |
| Transition obligation | 54 | 56 |
| Prior service cost | 76 | 83 |
| Net loss | 14 | 1 |
| Net periodic benefit cost | \$ 468 | \$ 733 |

Our major assumptions used to determine net periodic benefit cost for pension plans are presented as weighted-averages:

| | Three months ended March 31, | |
|-------------------------------|---------------------------------|-------|
| | 2005 | 2004 |
| Discount rate | 6.00% | 6.25% |
| Expected return on assets | 8.50% | 8.75% |
| Rate of compensation increase | 4.31% | 4.31% |

As of March 31, 2005, we have made no contributions during 2005 to the plan trust and \$0.6 million in the form of direct benefit payments.

11. SEGMENT INFORMATION

We have identified two reportable segments through which we conduct our operating activities: chlorovinyls and aromatics. These two segments reflect the organization that we use for internal reporting. The chlorovinyls segment is a highly integrated chain of products that includes chlorine, caustic soda, vinyl chloride monomer and vinyl resins and compounds. The aromatics segment is also vertically integrated and includes cumene and the co-products phenol and acetone.

Earnings of each segment exclude interest income and expense, unallocated corporate expenses and general plant services, and provision (benefit) for (from) income taxes. Intersegment sales and transfers are insignificant.

| In thousands | Three months ended March 31, | |
|---|---------------------------------|-------------------------------|
| | 2005 | 2004 |
| Segment net sales: | | |
| Chlorovinyls | \$ 397,115 | \$ 350,670 |
| Aromatics | 248,294 | 146,017 |
| Net sales | \$ 645,409 | \$ 496,687 |
| Segment operating income (loss): | | |
| Chlorovinyls | \$ 58,951 | \$ 38,320 |
| Aromatics | 14,276 | 3,806 |
| Unallocated corporate services | (6,767) | (5,997) |
| Total operating income | \$ 66,460 | \$ 36,129 |
| In thousands | As of March 31, 2005 | As of December 31, 2004 |
| | | |
| Segment assets: | | |
| Chlorovinyls | \$ 849,100 | \$ 736,996 |
| Aromatics | 149,203 | 156,378 |
| Corporate and general plant services | 43,994 | 70,456 |
| Total assets | \$ 1,042,297 | \$ 963,830 |

12. SUPPLEMENTAL GUARANTOR INFORMATION

Our payment obligations under our 7.125 percent senior subordinated notes are guaranteed by GG Terminal Management Corporation, Great River Oil & Gas Corporation, Georgia Gulf Lake Charles, LLC and Georgia Gulf Chemicals & Vinyls, LLC, some of our wholly owned subsidiaries (the "Guarantor Subsidiaries"). The guarantees are full, unconditional and joint and several. Georgia Gulf Corporation is in essence a holding company for all of its wholly owned subsidiaries. The following unaudited condensed consolidating balance sheets, statements of income and statements of cash flows present the financial statements of the parent company, and the combined financial statements of our Guarantor Subsidiaries and our remaining subsidiaries (the "Non-Guarantor Subsidiaries"). Provisions in our senior credit facility limit payment of dividends, distributions, loans and advances to us by our subsidiaries.

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Balance Sheet
March 31, 2005

(Unaudited)

| In thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------|------------------------|----------------------------|---------------------|---------------------|
| ASSETS | | | | | |
| Cash and cash equivalents | \$ | \$ 2,726 | \$ 10 | \$ | \$ 2,736 |
| Receivables, net | 267,673 | 113,640 | 113,716 | (355,970) | 139,059 |
| Inventories | | 215,106 | | | 215,106 |
| Prepaid expenses | | 5,411 | 69 | | 5,480 |
| Deferred income taxes | | 7,460 | | | 7,460 |
| Total current assets | 267,673 | 344,343 | 113,795 | (355,970) | 369,841 |
| Property, plant and equipment, net | 204 | 416,884 | | | 417,088 |
| Goodwill | | 77,720 | | | 77,720 |
| Other assets, net | 14,119 | 163,529 | | | 177,648 |
| Investment in subsidiaries | 358,070 | 113,372 | | (471,442) | |
| Total assets | \$ 640,066 | \$ 1,115,848 | \$ 113,795 | \$ (827,412) | \$ 1,042,297 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Current portion of long-term debt | \$ 100,000 | \$ 105,800 | \$ | \$ | 205,800 |
| Accounts payable | 91,238 | 492,902 | 425 | (355,970) | 228,595 |
| Interest payable | 5,334 | 121 | | | 5,455 |
| Accrued compensation | 149 | 10,643 | | | 10,792 |
| Other accrued liabilities | | 18,735 | | | 18,735 |
| Total current liabilities | 196,721 | 628,201 | 425 | (355,970) | 469,377 |
| Long-term debt, net of current portion | 128,583 | | | | 128,583 |
| Deferred income taxes | | 123,023 | | | 123,023 |
| Other non-current liabilities | 7,309 | 6,552 | | | 13,861 |
| Total liabilities | 332,613 | 757,776 | 425 | (355,970) | 734,844 |
| Stockholders' equity | 307,453 | 358,072 | 113,370 | (471,442) | 307,453 |
| Total liabilities and stockholders' equity | \$ 640,066 | \$ 1,115,848 | \$ 113,795 | \$ (827,412) | \$ 1,042,297 |

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Balance Sheet

December 31, 2004

(Unaudited)

| In Thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|----------------|------------------------|----------------------------|--------------|--------------|
| Cash and cash equivalents | \$ | \$ 21,082 | \$ 6 | \$ | \$ 21,088 |
| Receivables, net | 177,264 | 14,443 | 121,657 | (178,512) | 134,852 |
| Inventories | | 186,313 | | | 186,313 |
| Prepaid expenses and other | | 5,090 | 96 | | 5,186 |
| Deferred income taxes | | 10,097 | | | 10,097 |
| Total current assets | 177,264 | 237,025 | 121,759 | (178,512) | 357,536 |
| Property, plant and equipment, net | 217 | 425,517 | | | 425,734 |
| Goodwill | | 77,720 | | | 77,720 |
| Other assets, net | 14,502 | 88,338 | | | 102,840 |
| Investment in subsidiaries | 317,433 | 112,355 | | (429,788) | |
| Total Assets | \$ 509,416 | \$ 940,955 | \$ 121,759 | \$ (608,300) | \$ 963,830 |
| Current portion of long-term debt | \$ 100,000 | \$ 89,900 | \$ | \$ | \$ 189,900 |
| Accounts payable | 3,967 | 370,507 | 9,403 | (178,512) | 205,365 |
| Interest payable | 1,520 | 37 | | | 1,557 |
| Accrued compensation | | 18,293 | | | 18,293 |
| Other accrued liabilities | | 11,779 | | | 11,779 |
| Total current liabilities | 105,487 | 490,516 | 9,403 | (178,512) | 426,894 |
| Long-term debt | 128,583 | | | | 128,583 |
| Deferred income taxes | | 128,032 | | | 128,032 |
| Other non-current liabilities | 7,077 | 4,975 | | | 12,052 |
| Total liabilities | 241,147 | 623,523 | 9,403 | (178,512) | 695,561 |
| Stockholders' equity | 268,269 | 317,432 | 112,356 | (429,788) | 268,269 |
| Total liabilities and stockholders' equity | \$ 509,416 | \$ 940,955 | \$ 121,759 | \$ (608,300) | \$ 963,830 |

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Statement of Income

Three Months Ended March 31, 2005

(Unaudited)

| In thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Net sales | \$ 2,699 | \$ 645,409 | \$ 2,890 | \$ (5,589) | \$ 645,409 |
| Operating costs and expenses: | | | | | |
| Cost of sales | | 563,099 | | | 563,099 |
| Selling, general and administrative expenses | 4,971 | 14,592 | 1,876 | (5,589) | 15,850 |
| Total operating costs and expenses | 4,971 | 577,691 | 1,876 | (5,589) | 578,949 |
| Operating income (loss) | (2,272) | 67,718 | 1,014 | | 66,460 |
| Other (expense) income: | | | | | |
| Interest expense, net | (710) | (4,737) | | | (5,447) |
| Equity in income of subsidiaries | 40,637 | 1,017 | | (41,654) | |
| Income before taxes | 37,655 | 63,998 | 1,014 | (41,654) | 61,013 |
| Provision (benefit) for (from) income taxes | (1,088) | 23,358 | | | 22,270 |
| Net income | \$ 38,743 | \$ 40,640 | \$ 1,014 | \$ (41,654) | \$ 38,743 |

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Statement of Income

Three Months Ended March 31, 2004

(Unaudited)

| In thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Net sales | \$ 2,699 | \$ 496,687 | \$ 1,233 | \$ (3,932) | \$ 496,687 |
| Operating costs and expenses: | | | | | |
| Cost of sales | | 445,787 | | | 445,787 |
| Selling, general and administrative expenses | 4,805 | 12,931 | 967 | (3,932) | 14,771 |
| Total operating costs and expenses | 4,805 | 458,718 | 967 | (3,932) | 460,558 |
| Operating income (loss) | (2,106) | 37,969 | 266 | | 36,129 |
| Other (expense) income: | | | | | |
| Interest expense, net | (1,076) | (5,192) | | | (6,268) |
| Equity in income of subsidiaries | 20,735 | 267 | | (21,002) | |
| Income before taxes | 17,553 | 33,044 | 266 | (21,002) | 29,861 |
| Provision (benefit) for (from) income taxes | (1,185) | 12,308 | | | 11,123 |
| Net income | \$ 18,738 | \$ 20,736 | \$ 266 | \$ (21,002) | \$ 18,738 |

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Statement of Cash Flows

Three Months Ended March 31, 2005

(Unaudited)

| In thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Cash flows from operating activities: | | | | | |
| Net income | \$ 38,743 | \$ 40,640 | \$ 1,014 | \$ (41,654) | \$ 38,743 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: | | | | | |
| Depreciation and amortization | 166 | 15,483 | 29 | | 15,678 |
| Deferred income taxes | | (2,372) | | | (2,372) |
| Tax benefit related to stock plans | 1,353 | | | | 1,353 |
| Stock based compensation | 816 | | | | 816 |
| Equity in net income of subsidiaries | (40,637) | (1,017) | | 41,654 | |
| Change in operating assets, liabilities and other | 1,287 | (81,284) | (1,039) | | (81,036) |
| Net cash (used in) provided by operating activities | 1,728 | (28,550) | 4 | | (26,818) |
| Cash flows used in investing activities: | | | | | |
| Capital expenditures | | (5,706) | | | (5,706) |
| Cash flows from financing activities: | | | | | |
| Net change in revolving line of credit | | 15,900 | | | 15,900 |
| Other long term debt payments | | | | | |
| Proceeds from issuance of common stock | 2,410 | | | | 2,410 |
| Purchase and retirement of common stock | (1,410) | | | | (1,410) |
| Dividends paid | (2,728) | | | | (2,728) |
| Net cash provided by (used in) financing activities | (1,728) | 15,900 | | | 14,172 |
| Net change in cash and cash equivalents | | (18,356) | 4 | | (18,356) |
| Cash and cash equivalents at beginning of period | | 21,082 | 6 | | 21,088 |
| Cash and cash equivalents at end of period | \$ | \$ 2,726 | \$ 10 | \$ | \$ 2,736 |

Georgia Gulf Corporation and Subsidiaries

Supplemental Condensed Consolidating Statement of Cash Flows

Three Months Ended March 31, 2004

(Unaudited)

| In thousands | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------|---------------------------|-------------------------------|--------------|-----------------|
| Cash flows from operating activities: | | | | | |
| Net income | \$ 18,738 | \$ 20,736 | \$ 266 | \$ (21,002) | \$ 18,738 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: | | | | | |
| Depreciation and amortization | 178 | 15,578 | 16 | | 15,772 |
| Benefit from deferred income taxes | | (122) | | | (122) |
| Stock based compensation | 1,296 | | | | 1,296 |
| Equity in net income of subsidiaries | (20,735) | (267) | | 21,002 | |
| Change in operating assets, liabilities and other | 2,352 | (23,177) | (280) | | (21,105) |
| Net cash provided by operating activities | 1,829 | 12,748 | 2 | | 14,579 |
| Cash flows used in investing activities: | | | | | |
| Capital expenditures | | (5,480) | | | (5,480) |
| Cash flows from financing activities: | | | | | |
| Payments of long-term debt | | (400) | | | (400) |
| Proceeds from issuance of common stock | 1,206 | | | | 1,206 |
| Purchase and retirement of common stock | (406) | | | | (406) |
| Dividends paid | (2,629) | | | | (2,629) |
| Net cash used in financing activities | (1,829) | (400) | | | (2,229) |
| Net change in cash and cash equivalents | | 6,868 | 2 | | 6,870 |
| Cash and cash equivalents at beginning of period | | 1,955 | 10 | | 1,965 |
| Cash and cash equivalents at end of period | \$ | \$ 8,823 | \$ 12 | \$ | \$ 8,835 |

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**Overview**

We are a leading North American manufacturer and an international marketer of two integrated chemical product lines categorized into two operating segments, chlorovinyls and aromatics chemicals. Our primary chlorovinyls products include chlorine, caustic soda, vinyl chloride monomer ("VCM"), vinyl resins and vinyl compounds; our primary aromatic products include cumene, phenol and acetone. All of our products are used primarily by customers as raw materials to manufacture a diverse range of products, which serve numerous consumer markets for durable and non-durable goods and construction.

Results of Operations

The following table sets forth our consolidated statement of operations data for the periods ended March 31, 2005 and 2004, and the percentage of net sales of each line item for the periods presented.

| Dollars in Millions | Three months ended | | | |
|--|--------------------|--------|----------------|--------|
| | March 31, 2005 | | March 31, 2004 | |
| Net sales | \$ 645.4 | 100.0% | \$ 496.7 | 100.0% |
| Cost of sales | 563.1 | 87.2% | 445.8 | 89.8% |
| Gross margin | 82.3 | 12.8% | 50.9 | 10.2% |
| Selling, general and administrative expenses | 15.8 | 2.5% | 14.8 | 3.0% |
| Operating income | 66.5 | 10.3% | 36.1 | 7.2% |
| Net interest expense | 5.5 | 0.8% | 6.3 | 1.3% |
| Provision for income taxes | 22.3 | 3.5% | 11.1 | 2.2% |
| Net income | \$ 38.7 | 6.0% | \$ 18.7 | 3.7% |

The following table sets forth certain financial data by segment for the periods ended March 31, 2005 and 2004, and the percentage of total of each line item for the periods presented.

| Dollars in Millions | Three months ended | | | |
|---------------------|--------------------|--------|----------------|--------|
| | March 31, 2005 | | March 31, 2004 | |
| Net sales | | | | |
| Chlorovinyls | \$ 397.1 | 61.5% | \$ 350.7 | 70.6% |
| Aromatics | 248.3 | 38.5% | 146.0 | 29.4% |
| Total net sales | \$ 645.4 | 100.0% | \$ 496.7 | 100.0% |
| Gross margin | | | | |
| Chlorovinyls | \$ 66.7 | 81.0% | \$ 45.9 | 90.2% |
| Aromatics | 15.6 | 19.0% | 5.0 | 9.8% |
| Total Gross margin | \$ 82.3 | 100.0% | \$ 50.9 | 100.0% |

Three Months Ended March 31, 2005 Compared With Three Months Ended March 31, 2004

Net Sales. For the three months ended March 31, 2005, net sales were \$645.4 million, an increase of 30 percent compared to \$496.7 million for the same quarter last year primarily as a result of a 40 percent increase in sales prices. Overall average sales prices changed primarily as a result of increases in the prices of vinyl resins of 29 percent, cumene of 54 percent and phenol of 65 percent. These sales price

increases

reflected strong demand for vinyl resins, cumene and phenol. High industry operating rates and significantly increased feedstock costs enabled us to increase our sales prices. Our sales volume decrease of 7 percent is mainly attributable to decreases in most chlorovinyls products.

Chlorovinyls segment net sales totaled \$397.1 million for the three months ended March 31, 2005, an increase of 13 percent compared with net sales of \$350.7 million for the same quarter last year. Our overall average sales prices increased by 35 percent, primarily as a result of increases in the prices of vinyl resins of 29 percent, vinyl compounds of 17 percent and caustic soda of 126 percent. These price increases reflect higher prices for the feedstocks ethylene and chlorine and strong demand for our vinyl resins products as North American vinyl resins industry operating rate was about 93 percent for first quarter of 2005, or about flat with the same period in 2004. Our overall chlorovinyls sales volumes were down 16 percent from the first quarter of 2004 as a result of lower opportunistic spot export sales in the first quarter of 2005, building inventory for a scheduled plant turnaround in April 2005 and prolonged winter weather conditions during the first quarter of 2005, which hindered construction.

Aromatics segment net sales were \$248.3 million for the three months ended March 31, 2005, an increase of 70 percent compared to \$146.0 million for the first quarter of 2004. This increase was primarily the result of increases in the price of cumene of 55 percent, phenol of 65 percent and acetone of 55 percent. These price increases reflect higher prices for the feedstocks benzene and propylene and strong demand for our phenol and acetone products as North American operating rates for both were about 95 percent, or 10 percent greater than in the same period last year. The 19 percent greater sales volume was primarily a result of increases in the sales volume of cumene of 32 percent and phenol of 10 percent. Cumene spot export sales volume more than doubled from the same period last year.

Gross Margin. Total gross margin increased from 10 percent of sales for the three months ended March 31, 2004, to 13 percent of sales for the three months ended March 31, 2005. This \$31.4 million increase was due to higher sales prices, which outpaced higher raw materials costs. Some of our primary raw materials and natural gas costs in both segments normally track crude oil and natural gas industry prices, which experienced increases of 41 percent and 9 percent, respectively, from the first quarter of 2004 to the first quarter of 2005.

Chlorovinyls segment gross margin increased from 13 percent of sales for the three months ended March 31, 2004, to 17 percent of sales for the three months ended March 31, 2005. This \$20.8 million increase primarily reflects higher sales prices for vinyl resins, vinyl compounds and caustic soda outpacing higher raw materials costs. Our overall raw materials and natural gas prices increased 27 percent compared to the first quarter of 2004.

Aromatics segment gross margin increased from 3 percent of sales for the three months ended March 31, 2004, to 6 percent of sales for the three months ended March 31, 2005. This \$10.6 million improvement over the same three months last year is due primarily to higher sales prices and volumes for cumene and phenol. These sales price and volume increases more than offset overall raw materials and natural gas price increases of 56 percent compared to the same quarter of 2004.

Selling, General and Administrative Expenses. Selling, general and administrative expenses totaled \$15.8 million for the three months ended March 31, 2005, an increase of \$1.0 million from \$14.8 million for the three months ended March 31, 2004. The change was primarily due to an increase in legal and professional fees of \$0.6 million. Chlorovinyls and aromatics segment selling, general and administrative expenses remained relatively flat compared to the same period last year.

Net Interest Expense. Net interest expense decreased to \$5.5 million for the three months ended March 31, 2005, from \$6.3 million for the three months ended March 31, 2004. This decrease was attributable to lower overall debt balances during the first quarter of 2005.

Provision for Income Taxes. The provision for income taxes was \$22.3 million for the three months ended March 31, 2005, compared with \$11.1 million for the three months ended March 31, 2004. The increase in income taxes resulted from a \$31.1 million increase in pre-tax income when comparing periods.

Liquidity and Capital Resources

Operating Activities. For the three months ended March 31, 2005, we used \$26.8 million of cash flow from operating activities as compared to generating \$14.6 million during the three months ended March 31, 2004. The decrease in cash flow from operations of \$41.4 million from the first quarter of 2004 to the first quarter of 2005 is due primarily to the following: a \$79.0 million advance payment for a long-term raw material supply contract in 2005 and a \$28.8 million increase in inventory in 2005 offset partially by a \$55.9 million increase in trade receivables in 2004 and a \$20.0 million increase in net income from the 2004 quarter to the 2005 quarter. The major sources of cash flow for the first quarter of 2005 were net income of \$38.7 million, a \$23.2 million increase in accounts payable, and a non-cash provision of \$15.7 million for depreciation and amortization. Total working capital at March 31, 2005, was a deficit of \$99.5 million versus a surplus of \$94.1 million at March 31, 2004. Current portion of long-term debt of \$205.8 million as of March 31, 2005, accounted for the majority of the difference in working capital between the quarters. During 2005 our expectation is to pay off our revolving credit facility of \$105.8 million, and therefore, we have classified this debt as current. In addition, we have classified our \$100.0 million 7.625 percent notes as current debt as they mature in November 2005. Other significant changes in working capital for 2005 included an increase in inventories and accounts payable. The inventories and accounts payable increases are a result of higher prices for our raw materials.

Investing Activities. Net cash used in investing activities was \$5.7 million for the three months ended March 31, 2005, as compared to \$5.5 million for the same period last year and is related primarily to investment in equipment.

Financing Activities. Cash provided by financing activities was \$14.2 million for the three months ended March 31, 2005, as compared to cash used of \$2.2 million for the three months ended March 31, 2004. The primary change during the first quarter of 2005 compared to the same period in 2004 was due to increasing our outstanding revolver balance by \$15.9 million.

On March 31, 2005, our balance sheet debt consisted of a \$105.8 million senior secured revolving credit facility, which matures on November 21, 2009; \$100.0 million principal amount of 7.625 percent senior secured notes, which are due November 15, 2005; \$100.0 million principal amount of 7.125 percent senior unsecured notes, which are due December 15, 2013; and \$28.6 million in other debt. Under our revolving credit facility we have a maximum borrowing capacity of \$170.0 million. At March 31, 2005, our unused revolving credit facility totaled \$58.4 million, net of outstanding letters of credit for \$5.8 million and current borrowings of \$105.8 million. During 2005 our expectation is to pay off our revolving credit facility of \$105.8 million, and therefore, we have classified this debt as current. In addition, we have classified our \$100.0 million 7.625 percent notes as current debt as they mature in November 2005.

We conduct our business operations through our wholly owned subsidiaries as reflected in the consolidated financial statements. As we are essentially a holding company, we must rely on distributions, loans and other intercompany cash flows from our wholly owned subsidiaries to generate the funds necessary to satisfy the repayment of our existing debt. Provisions in the senior credit facility and the indenture related to the 7.125 percent notes limit payments of dividends, distributions, loans or advances to us by our subsidiaries.

During the first quarter of 2005 and 2004, we declared quarterly dividends of \$0.08 per share, or about \$2.7 million.

Off-Balance Sheet Arrangement. We have an agreement pursuant to which we sell an undivided percentage ownership interest in a defined pool of our trade receivables on a revolving basis through a

wholly owned subsidiary to a third party (the "Securitization"). As collections reduce accounts receivable included in the pool, we sell ownership interests in new receivables to bring the ownership interests sold up to \$165.0 million, as permitted by the Securitization. The balance in the interest of receivables sold at March 31, 2005, and December 31, 2004, was \$162.0 million and \$165.0 million, respectively.

Continued availability of the Securitization is conditioned upon compliance with covenants, related primarily to operation of the Securitization as set forth in the related agreements. As of March 31, 2005, we were in compliance with all such covenants. If the Securitization agreement was terminated, we would not be required to repurchase previously sold receivables, but would be prevented from selling additional receivables to the third party. In the event that the Securitization agreement was terminated, we would have to source these funding requirements with availability under our senior credit facility or obtain alternative financing.

Contractual Obligations. Our aggregate future cash payments under contractual obligations by category at March 31, 2005 were as follows:

| In Millions | Total | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 and thereafter |
|---------------------------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------------|
| Contractual obligations: | | | | | | | |
| Long-term debt obligations(1) | \$ 437 | \$ 121 | \$ 12 | \$ 12 | \$ 12 | \$ 134 | \$ 146 |
| Operating lease obligations(2) | 82 | 13 | 16 | 14 | 11 | 10 | 18 |
| Purchase obligations(3) | 5,111 | 629 | 688 | 734 | 610 | 604 | 1,846 |
| Other | 1 | 1 | | | | | |
| Total | \$ 5,631 | \$ 764 | \$ 716 | \$ 760 | \$ 633 | \$ 748 | \$ 2,010 |

(1) Includes principal and interest payments based upon our interest rates as of March 31, 2005. Long-term debt obligations are listed based on when they are contractually due. Therefore, the \$105.8 million balance on our revolving credit facility is included in 2009.

(2) We did not have any capital lease obligations as of March 31, 2005.

(3) Amounts are based upon contractual raw material volumes and market rates as of March 31, 2005.

Long-Term Debt. Under our senior credit facility and the indenture related to the 7.125 percent notes, we are subject to certain restrictive covenants, the most significant of which require us to maintain certain financial ratios. Our ability to meet these covenants, satisfy our debt obligations and to pay principal and interest on our debt, fund working capital, and make anticipated capital expenditures will depend on our future performance, which is subject to general macroeconomic conditions and other factors, some of which are beyond our control. Management believes that based on current and projected levels of operations and conditions in our markets, cash flow from operations, together with our cash and cash equivalents of \$2.7 million, and the availability to borrow an additional \$58.4 million under the revolving credit facility, at March 31, 2005, will be adequate for the foreseeable future to make required payments of principal and interest on our debt, meet certain restrictive covenants which require us to maintain certain financial ratios, and fund our working capital and capital expenditure requirements. However, if our expectations regarding our business prove incorrect, we may not be able to meet certain restrictive covenants and maintain compliance with certain financial ratios. In that event, we would attempt to obtain waivers or covenant relief from our lenders. Although we have successfully negotiated covenant relief in the past, there can be no assurance we can do so in the future. As of and for the quarter ended March 31, 2005, we are in compliance with all such covenants.

Operating Leases. We lease railcars, storage terminals, computer equipment, automobiles and warehouse and office space under non-cancelable operating leases with varying maturities through the year 2014.

Purchase Obligations. We have certain long-term raw material supply contracts and energy purchase agreements with various terms extending through 2014. These commitments are designed to assure sources of supply for our normal requirements.

Outlook

The second quarter has traditionally been one of our stronger quarters due to the spring building season and we expect to capitalize on the forecasted improvements in the industry supply and demand fundamentals for our chlorovinyls and aromatics products. However, we experienced some planned and unplanned plant outages during April 2005 which will negatively impact our second quarter results as compared to the first quarter. In addition, raw materials and energy costs continue to remain volatile and impact our margins.

Forward-Looking Statements

This Form 10-Q and other communications to stockholders may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to, among other things, our outlook for future periods, supply and demand, pricing trends and market forces within the chemical industry, cost reduction strategies and their results, planned capital expenditures, long-term objectives of management and other statements of expectations concerning matters that are not historical facts. Predictions of future results contain a measure of uncertainty and, accordingly, actual results could differ materially due to various factors. Factors that could change forward-looking statements are, among others:

changes in the general economy;

changes in demand for our products or increases in overall industry capacity that could affect production volumes and/or pricing;

changes and/or seasonality and cyclicity in the industries to which our products are sold;

availability and pricing of raw materials;

technological changes affecting production;

difficulty in plant operations and product transportation;

governmental and environmental regulations; and

other unforeseen circumstances.

A number of these factors are discussed in this Form 10-Q and in our other periodic filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2004.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of certain market risks related to Georgia Gulf, see Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," in our Annual Report on Form 10-K for the year ended December 31, 2004. There have been no significant developments with respect to our exposure to market risk.

Item 4. CONTROLS AND PROCEDURES

We carried out an evaluation, under the supervision and with the participation of our management, including the company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the company's disclosure controls and procedures pursuant to Exchange Act

Rule 13a-15(e). Based on that evaluation, the company's Chief Executive Officer and Chief Financial Officer have concluded that the company's disclosure controls and procedures were effective as of March 31, 2005, to ensure that information required to be disclosed by the company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

There were no changes in the company's internal control over financial reporting during the company's fiscal quarter ended March 31, 2005, that have materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. LEGAL PROCEEDINGS**

In August 2004 and January and February 2005 the United States Environmental Protection Agency ("USEPA") conducted environmental investigations of our manufacturing facilities in Aberdeen, Mississippi and Plaquemine, Louisiana, respectively. The USEPA has informed us that it has identified several "areas of concern," and has indicated that such areas of concern may, in its view, constitute violations of applicable requirements, thus warranting monetary penalties and possible injunctive relief. In lieu of pursuing such relief through its traditional enforcement process, USEPA has proposed that the parties enter into negotiations in an effort to reach a global settlement of the areas of concern and that such a global settlement cover our manufacturing facilities at Lake Charles, Louisiana and Oklahoma City, Oklahoma as well. It is likely that any such global settlement, if achieved, will result in the imposition of monetary penalties, capital expenditures for installation of environmental controls, and/or other relief. We do not know the total cost of monetary penalties, environmental projects, or other relief that would be imposed in any settlement or order. While at this time we have no reason to believe that such costs will be material, there can be no assurances in that regard.

We are involved in certain other legal proceedings that are described in our 2004 Annual Report on Form 10-K. During the three months ended March 31, 2005, there were no material developments in the status of these proceedings.

In addition, we are subject to other claims and legal actions that may arise in the ordinary course of business. We believe that the ultimate liability, if any, with respect to these other claims and legal actions will not have a material effect on our financial position or on our results of operations.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information regarding repurchases by Georgia Gulf Corporation of shares of its common stock on a monthly basis during the first quarter ended March 31, 2005.

Issuer Purchase of Equity Securities(1)

| Period | Total Number of Shares Purchased | Average Price Paid per Share |
|--------------------------------|-------------------------------------|---------------------------------|
| January 1 - January 31, 2005 | | \$ |
| February 1 - February 28, 2005 | | |
| March 1 - March 31, 2005 | 26,051 | 54.13 |
| Total | 26,051 | \$ 54.13 |

(1)

Georgia Gulf did not repurchase any of its equity securities during the period covered by this report pursuant to any publicly announced plan or program, and no such plan or program is presently in effect. All purchases reflected in the table above reflect acquisitions of common stock in connection with the transfer of common stock to Georgia Gulf by employees in satisfaction of tax withholding obligations upon vesting of restricted stock awards.

Item 6. EXHIBITS

| Exhibits | |
|----------|--|
| 31 | Rule 13a-14(a)/15d-14(a) Certifications. |
| 32 | Section 1350 Certifications. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GEORGIA GULF CORPORATION
(Registrant)

Date: April 29, 2005

/s/ EDWARD A. SCHMITT

Edward A. Schmitt
President and Chief Executive Officer
(Principal Executive Officer)

Date: April 29, 2005

/s/ JAMES T. MATTHEWS

James T. Matthews
Vice President Finance, Treasurer and Chief
Financial Officer
(Principal Financial Officer)
27

QuickLinks

GEORGIA GULF CORPORATION FORM 10-Q QUARTERLY PERIOD ENDED MARCH 31, 2005 INDEX

PART I. FINANCIAL INFORMATION.

Item 1. FINANCIAL STATEMENTS.

GEORGIA GULF CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

GEORGIA GULF CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

GEORGIA GULF CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

GEORGIA GULF CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Balance Sheet March 31, 2005 (Unaudited)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Balance Sheet December 31, 2004 (Unaudited)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Statement of Income Three Months Ended March 31, 2005

(Unaudited)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Statement of Income Three Months Ended March 31, 2004

(Unaudited)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Statement of Cash Flows Three Months Ended March 31,

2005 (Unaudited)

Georgia Gulf Corporation and Subsidiaries Supplemental Condensed Consolidating Statement of Cash Flows Three Months Ended March 31,

2004 (Unaudited)

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Item 4. CONTROLS AND PROCEDURES

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Item 6. EXHIBITS

SIGNATURES