GLOBIX CORP Form 10-Q August 15, 2005

### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

### **FORM 10-Q**

# |X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

### FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2005

OR

# |\_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NO. 1-14168

### **GLOBIX CORPORATION**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE
(STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION)

13-3781263 (I.R.S. EMPLOYER IDENTIFICATION NO.)

139 CENTRE STREET, NEW YORK, NEW YORK (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

10013 (ZIP CODE)

### REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (212) 334-8500

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No |\_|

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Securities Exchange Act). Yes |\_| No X

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes X No | |

Number of shares of the Registrant's common stock outstanding as of August 11, 2005 was 48,678,461.

### GLOBIX CORPORATION AND SUBSIDIARIES

### TABLE OF CONTENTS

		<u>PAGE</u>
Part I	Financial Information	
Item 1	Consolidated Balance Sheets As of June 30, 2005 and September 30,	1
	2004	
	Interim Consolidated Statements of Operations (unaudited) For the	
	Three and Six Months Ended June 30, 2005 and	
	for the Three and Nine Months Ended June 30, 2004	2
	Interim Statements of Changes in Stockholders' Equity (Deficit) and	
	Comprehensive Income (Loss) (unaudited) for the	
	Nine Months Ended June 30, 2005	3
	Interim Consolidated Statements of Cash-Flows (unaudited) For the	
	Nine Months Ended June 30, 2005 and for the	
	Nine Months Ended June 30, 2004	4
	Notes to the Interim Unaudited Consolidated Financial Statements	6
Item 2	Management's Discussion and Analysis of Financial Condition and	15
	Results of Operations	
Item 3	Quantitative and Qualitative Disclosures About Market Risk	24
Item 4	Controls and Procedures	24
Part II	Other Information	
Item 1.	Legal Proceedings	25
Item 2.	Changes in Securities, Use of Proceeds and Issuer Purchases of Equity	25
	Securities	
Item 3.	Defaults Upon Senior Securities	25
Item 4.	Submission of Matters to a Vote of Security Holders	25
Item 5.	Other Information	26
Item 6.	Exhibits	26
Signatures		26
Certifications		

# GLOBIX CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

ASSETS	JUNE 30, 2005 (Unaudited)			SEPTEMBER 30, 2004
Current assets:				
Cash and cash equivalents	\$	4,427	\$	12,075
Short-term investments	Ψ	4,589	Ψ	7,625
Marketable securities		1		458
Accounts receivable, net of allowance for doubtful accounts of \$1,834 and		1		150
\$2,248, respectively		11,983		6,157
Prepaid expenses and other current assets		5,433		5,101
Restricted cash		2,165		2,413
Total current assets		28,598		33,829
Investments		985		1,988
Investments, restricted		9,858		2,324
		207,695		90,822
Property, plant and equipment, net		207,093		90,622
Intangible assets, net of accumulated amortization of \$5,119 and \$3,699,		10 (72		7 (5)
respectively		10,673		7,656
Other assets	ф	4,305	ф	1,923
Total assets	\$	262,114	\$	138,542
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:				
Current portion of capital lease obligation and mortgage payable	\$	628	\$	555
Accounts payable		10,687		6,599
Accrued liabilities		17,706		8,357
Deferred revenue		5,430		2,852
Total current liabilities		34,451		18,363
Capital lease obligations, net of current portion		173		121
Mortgage payable		19,353		19,606
11% Senior Notes		67,455		72,202
Accrued interest - 11% Senior Notes		1,240		3,349
Other long term liabilities		24,795		8,026
Total liabilities		147,467		121,667
Tom Intellities		117,107		121,007
Commitments and contingencies (Note 7)				
CUMULATIVE CONVERTIBLE PREFERRED STOCK (NOTE 9)		12,841		
STOCKHOLDERS' EQUITY:				
Common stock, \$.01 par value; 500,000,000 shares authorized; 48,678,461 and 16,460,000				
issued and outstanding, as of June 30, 2005 and September 30, 2004		487		165
Additional paid-in capital		207,214		100,012
Deferred compensation				(8)

Accumulated other comprehensive income	5,718	4,498
Accumulated deficit	(111,613)	(87,792)
Total stockholders' equity	101,806	16,875
Total liabilities, cumulative convertible preferred stock and stockholders'		
equity	\$ 262,114 \$	138,542

The accompanying notes are an integral part of these consolidated financial statements.

# GLOBIX CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS

(AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA) (UNAUDITED)

	FOR THE THREE	MON	THS ENDED	FOR THE NINE MONTHS ENDED			
	JUNE 30, 2005		JUNE 30, 2004 (*)	JUNE 30, 2005		JUNE 30, 2004 (*)	
Revenue, net	\$ 29,215	\$	15,729 \$	65,776	\$	45,143	
Operating costs and expenses:							
Cost of revenue (excluding							
depreciation and amortization							
shown below)	16,751		8,554	37,869		25,681	
Selling, general and administrative	10,490		7,251	26,996		21,658	
Loss on impairment of assets						17,972	
Depreciation and amortization	5,985		3,519	14,000		10,363	
Total operating costs and expenses	33,226		19,324	78,865		75,674	
Loss from operations	(4,011)		(3,595)	(13,089)		(30,531)	
Interest and financing expense	(2,282)		(2,466)	(7,126)		(8,975)	
Interest income	111		100	339		415	
Other (expense) income, net	111		412	(561)		1,607	
Gain (loss) on discharge of debt				(3,182)		1,747	
Loss before income taxes	(6,071)		(5,549)	(23,619)		(35,737)	
Income tax expense			21			56	
Net loss	(6,071)		(5,570)	(23,619)		(35,793)	
Dividends on cumulative							
convertible preferred stock	202			202			
Net loss attributable to common							
stock	\$ (6,273)	\$	(5,570) \$	(23,821)	\$	(35,793)	
Basic and diluted loss per share	\$ (0.13)	\$	(0.34) \$	(0.79)	\$	(2.17)	
Weighted average common shares outstanding							
basic and diluted	48,678,296		16,460,000	30,030,850		16,460,000	
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<sup>(\*)</sup> Restated - see Note 2 "Reclassifications and Restatement".

The accompanying notes are an integral part of these consolidated financial statements.

# GLOBIX CORPORATION AND SUBSIDIARIES STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT) AND COMPREHENSIVE INCOME (LOSS)

 $({\small AMOUNTS~IN~THOUSANDS, EXCEPT~SHARE~DATA})\\ ({\small UNAUDITED})$ 

	COMMON S' SHARES		ADDITIONA PAID-IN CAPITAL		CUMU-LATED OTHER IPRE-HENSIVI INCOME AC (LOSS)	E STO	TOTAL CK-HOLDERS EQUITY (DEFICIT)
Balance, September 30, 2004	16,460,000	\$ 165	\$ 100,012	\$ (8) \$	5 4,498 \$	(87,792) \$	16,875
Deferred stock-based compensation			25	(25)			
Amortization of deferred compensation				23			23
Comprehensive Income (loss):							
Net loss						(6,265)	
Unrealized holding gains					242		
Foreign currency translation adjustments					1,879		
Total Comprehensive Income							(4,144)
Balance, December 31, 2004	16,460,000	165	100,037	(10)	6,619	(94,057)	12,754
Amortization of deferred compensation				3			3
Neon acquisition - common stock issued	27,573,006	276	83,231				83,507
Neon acquisition - stock options and warrants issued			7,928				7,928
Debt for equity swap							

4,545,455

(note 8)

45

15,636

15,681

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Binford litigation settlement	97,000	1	360				361
Comprehensive Income (loss):							
Net loss						(11,283)	
Unrealized holding losses					804		
Foreign currency translation adjustments					(687)		
Total Comprehensive Loss							(11,166)
Balance, March 31, 2005	48,675,461	487	207,192	(7)	6,736	(105,340)	109,068
Deferred stock-based compensation			(42)				(42)
Amortization of deferred compensation				7			7
Binford litigation settlement	3,000						
Issuance of stock warrants			64				64
Comprehensive Income (loss):							
Net loss						(6,273)	
Unrealized holding losses					(2)		
Foreign currency translation adjustments					(1,016)		
Total Comprehensive Loss							(7,291)
Balance, June 30, 2005	48,678,461 \$	487 \$	207,214 \$	\$	5,718 \$	(111,613) \$	101,806

The accompanying notes are an integral part of these consolidated financial statements.

# GLOBIX CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA) (UNAUDITED

Cash Flows From Operating Activities         \$ (23,821)         \$ (35,793)           Operating activities:         314,000         10,363           Provision for uncollectible receivables         260         591           Loss (gain) on debt discharge         3,182         (1,747)           Unrealized gain on investments          (477)           Loss on impairment of assets          17,972           Loss on sale of marketable securities         913         249           Issuance of stock warrants         65            Amortization of deferred compensation and issuance of common stock in litigation settlement         350            Changes in assets and liabilities (net of acquisition):          (4,205)         346           Decrease (increase) in accounts receivable         (4,205)         346         924         (942)           Decrease (increase) in prepaid expenses and other current assets         924         (942)         926           Increase (decrease) in accounts payable         652         (972)           Increase in accrued interest         5,644         7,365           Increase in accrued dividend preferred stock         202
Operating activities:         Image: Note of the properior of the properior of the properior of the provision of the provision for uncollectible receivables         Image: Note of the provision of the properior of the provision for uncollectible receivables         Image: Note of the provision o
Depreciation and amortization         14,000         10,363           Provision for uncollectible receivables         260         591           Loss (gain) on debt discharge         3,182         (1,747)           Unrealized gain on investments          (477)           Loss on impairment of assets          17,972           Loss on sale of marketable securities         913         249           Issuance of stock warrants         65            Amortization of deferred compensation and issuance of common stock in litigation settlement         350            Changes in assets and liabilities (net of acquisition):             Decrease (increase) in accounts receivable         (4,205)         346           Decrease (increase) in prepaid expenses and other current assets         924         (942)           Decrease (increase) in other assets         (369)         (326)           Increase (decrease) in accounts payable         652         (972)           Increase in accrued liabilities         (830)         (1,330)           Increase in accrued dividend preferred stock         202
Provision for uncollectible receivables         260         591           Loss (gain) on debt discharge         3,182         (1,747)           Unrealized gain on investments          (477)           Loss on impairment of assets          17,972           Loss on sale of marketable securities         913         249           Issuance of stock warrants         65            Amortization of deferred compensation and issuance of common stock in litigation settlement         350            Changes in assets and liabilities (net of acquisition):          4,205)         346           Decrease (increase) in accounts receivable         (4,205)         346           Decrease (increase) in prepaid expenses and other current assets         924         (942)           Decrease (increase) in other assets         (369)         (326)           Increase (decrease) in accounts payable         652         (972)           Increase in accrued interest         5,644         7,365           Increase in accrued dividend preferred stock         202
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Changes in assets and liabilities (net of acquisition):  Decrease (increase) in accounts receivable  Decrease (increase) in prepaid expenses and other current assets  Decrease (increase) in other assets  Decrease (increase) in other assets  Increase (decrease) in accounts payable  Increase (decrease) in accrued liabilities  Increase in accrued interest  Increase in accrued dividend preferred stock  Decrease (increase) in other assets  (369)  (326)  (972)  Increase (decrease) in accrued liabilities  (830)  Increase in accrued dividend preferred stock  Decrease (increase) in other assets  (942)  (942)  (942)  (943)  (943)  (945)  (945)  (946)  (947)  (947)  (948)  (949)  (949)  (949)  (940)  (941)  (941)  (941)  (942)  (942)  (942)  (942)  (942)  (942)  (943)  (944)  (945)  (945)  (946)  (946)  (947)  (947)  (948)  (948)  (949)  (949)  (949)  (940)  (940)  (940)  (941)  (941)  (942)  (94
Decrease (increase) in accounts receivable(4,205)346Decrease (increase) in prepaid expenses and other current assets924(942)Decrease (increase) in other assets(369)(326)Increase (decrease) in accounts payable652(972)Increase (decrease) in accrued liabilities(830)(1,330)Increase in accrued interest5,6447,365Increase in accrued dividend preferred stock202
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Increase in accrued interest 5,644 7,365 Increase in accrued dividend preferred stock 202
Increase in accrued dividend preferred stock 202
Other $(291)$ $(283)$
Net Cash Used in Operating Activities (3,324) (4,984)
Cash Flows From Investing Activities
Proceeds from (investments in) short-term and long-term investments 4,243 (2,641)
Proceeds from restricted cash and investments 223 2,710
Proceeds from sale of marketable securities 594 1,000
Proceeds from sale of property plant and equipment 48,694
Net cash proceeds from Neon acquisition (note 3) 2,726
Payment for business acquired from Aptegrity (Appendix A) (2,287)
Purchase of property, plant and equipment (11,752) (3,179)
Net Cash (Used in) Provided by Investing Activities (3,966) 44,297
Cash Flows From Financing Activities
Repurchase of 11% Senior Notes (49,573)
Proceeds from exercising of warrants 25
Capital contribution (distribution) in minority-owned subsidiary, net (202)
Capital lease termination payment (439)
Repayment of long-term note payable (2,666)
Repayment of mortgage payable and capital lease obligation (559) (424)

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Net Cash Used in Financing Activities	(559)	(53,279)
Effect of Exchange Rates Changes on Cash and Cash Equivalents	201	417
Decrease in Cash and Cash Equivalents	(7,648)	(13,549)
Cash and Cash Equivalents, Beginning of Period	12,075	24,503
Cash and Cash Equivalents, End Period	\$ 4,427	\$ 10,954
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 1,471	\$ 5,261
Issuance of 11% Senior Notes as payable interest in kind	\$ 6,685	\$ 7,155
Non cash financing activities:		
Capital leases entered into	\$ 327	
Put-option Put-option	\$ 	\$ 2,968

The accompanying notes are an integral part of these consolidated financial statements.

# GLOBIX CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA) (UNAUDITED)

### APPENDIX A - PAYMENT FOR BUSINESS ACQUIRED FROM APTEGRITY:

	FOR THE NINE MONTHS ENDED							
	JUNE 30,	JUNE 30,						
	2005	5 2004						
Current assets	\$ 	\$	(696)					
Property, plant and equipment			(738)					
Current liabilities			347					
Other intangible assets			(1,200)					
	\$ 	\$	(2.287)					

The accompanying notes are an integral part of these consolidated financial statements.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

#### **NOTE 1 - GENERAL**

We are a provider of application, media and infrastructure management services. We provide flexible business solutions which combine skills, support, technology and experience to enable our customers to use the Internet as a way to provide business benefits and sustain a competitive advantage. By managing complex applications, media and infrastructure environments, we help our clients protect Internet revenue streams, improve user satisfaction and reduce technology operating costs and risks. Our clients include operating divisions of Fortune 100 companies as well as mid-sized enterprises in a number of vertical markets including media and publishing, technology, financial services, health care and government.

Through our wholly owned subsidiary, NEON Communications, Inc. ("Neon"), we own and operate a high bandwidth fiber optic network, extending from Portland, ME to Washington, DC. Through this network we provide metro and intercity telecommunications coverage, as well as co-location space to local, long distance and wireless communications carriers and a small number of non-carrier customers, including universities, colleges and financial institutions, in various markets in the Northeast and mid-Atlantic regions, including Boston, New York, Philadelphia, Newark, Baltimore, Washington, DC, Portland, Portsmouth, Springfield, Worcester, Albany, White Plains, Providence, Hartford, Hackensack, Reston, Virginia and smaller communities along our network routes. We acquired Neon on March 7, 2005 as further described in Note 3.

We, and our subsidiaries, have operations in New York, NY, London, UK, Boston, MA, Santa Clara, CA, Fairfield, NJ, and Atlanta, GA. Our common stock is traded on the American Stock Exchange under the symbol "GEX".

The Company has historically experienced negative cash flow from operations and has incurred net losses. For the nine-month period ended June 30, 2005 the Company had a net loss of \$23,821 and an accumulated deficit at June 30, 2005 of \$111,613. Our ability to generate positive cash flows from operations and achieve profitability is dependant upon our ability to grow our revenue while maintaining our current cost structure and network efficiencies. Our management believes that steps taken as part of our restructuring efforts to reduce facilities and personnel, combined with ongoing efforts to derive efficiencies from our network, have reduced our expenses to a level that meets our current revenue rate. The Company believes that its cash and investments are sufficient to meet its fiscal 2005 anticipated day-to-day operating expenses, commitments, working capital and capital expenditures. In addition, the Company's Board of Directors elected on April 25, 2005 to pay interest of \$6,685 on its 11% senior notes with the issuance of additional senior notes in lieu of cash. However, there can be no assurance that we will be successful in achieving sufficient profitability, attracting new customers, maintaining our existing revenue levels or reducing our outstanding indebtedness. In addition, in the future, the Company may make acquisitions or repurchase its indebtedness, which, in turn, may adversely affect the Company's liquidity. In such cases management will have to take drastic steps to reduce its operating expenses to meet its then revenue base and liquidity needs. Such steps may include further reduction of our headcount, consolidation or elimination of facilities, termination of low margin customers, reduced capital expenditures and negotiating with our creditors to restructure our indebtedness, mainly, but not limited to our 11% senior notes.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

#### **BASIS OF PRESENTATION**

The consolidated financial statements of Globix Corporation and its subsidiaries ("Globix" or the "Company") have been prepared by the Company according to U.S. generally accepted accounting principles for interim financial information, and the rules and regulations of the Securities and Exchange Commission for interim consolidated financial statements. Accordingly, they do not include all of the information and notes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, the unaudited interim consolidated financial statements furnished herein include all of the adjustments necessary for a fair presentation of the Company's financial position at June 30, 2005 and the three month and nine month periods then ended. All such adjustments are of a normal recurring nature. The consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto, contained in our 2004 Form 10-K. The results of operations for the three-month and nine-month periods ended June 30, 2005 are not necessarily indicative of the results for the entire fiscal year ending September 30, 2005.

#### MANAGEMENT ESTIMATES

The preparation of the Company's financial statements in accordance with U.S. generally accepted accounting principles requires management to make estimates and assumptions. Such estimates and assumptions affect the reported amounts of assets, liabilities, revenue and expenses and related disclosures of contingent assets and liabilities.

Significant estimates include estimates of the allowance for doubtful accounts, credit reserve, the useful lives and ultimate realizability of property, plant, equipment, intangible assets, deferred tax valuation allowance and payroll and occupancy cost allocations between cost of revenue and selling, general and administrative expenses. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period that they are determined to be necessary. Actual results may vary from these estimates.

#### STOCK-BASED COMPENSATION

As permitted by SFAS No. 123, "Accounting for Stock-Based Compensation", which establishes a fair value based method of accounting for stock-based compensation plans, the Company has elected to follow Accounting Principles Board Opinion No. 25 "Accounting for Stock Issued to Employees" for recognizing stock-based compensation expense for financial statement purposes. For companies that choose to continue applying the intrinsic value method, SFAS No. 123 mandates certain pro forma disclosures as if the fair value method had been utilized. The Company accounts for stock based compensation to consultants in accordance with EITF 96-18, "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" and SFAS No. 123.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an amendment of FASB Statement No. 123", which provides optional transition guidance for those companies electing to voluntarily adopt the accounting provisions of SFAS No. 123. In addition, SFAS No. 148 mandates certain new disclosures that are incremental to those required by SFAS No. 123. The Company continued to account for stock-based compensation in accordance with APB No. 25.

The following table illustrates the effect on loss attributable to common stockholders and loss per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

	FOR THE THREE MONTHS ENDED				FOR THE NINE MONTHS ENDED			
	JUNE 30, 2005			JUNE 30, 2004		NE 30, 005	J	UNE 30, 2004
Net loss attributable to commons stock as reported	\$	(6,273)	\$	(5,570)	\$	(23,821)	\$	(35,793)
Add: Stock-based employee compensation expense included in reported net loss		(35)		(13)		(9)		
Deduct: Amortization of stock-based employee		(33)		(13)		(2)		
compensation expense determined under fair value based								
method		107		139		344		374
Pro-forma net loss attributed to common stockholders	\$	(6,345)	\$	(5,696)	\$	(24,156)	\$	(36,167)
Basic and diluted - as reported	\$	(0.13)	\$	(0.34)	\$	(0.79)	\$	(2.17)
Basic and diluted - Pro-forma	\$	(0.13)	\$	(0.35)	\$	(0.81)	\$	(2.20)

Under SFAS No. 123 the fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:

	FOR THE THR END		FOR THE NINE MONTHS ENDED		
	JUNE 30,	JUNE 30,	JUNE 30,	JUNE 30,	
	2005	2004	2005	2004	
Expected life (in years)			3.0	5.0	
Risk-free interest rate			4.3%	3.2%	
Volatility			93%	120%	
Dividend yield			0.0%	0.0%	

### RECENT ACCOUNTING PRONOUNCEMENTS

On December 16, 2004, the Financial Accounting Standards Board issued No. SFAS 123 (revised 2004), "Share-Based Payment", which is a revision of SFAS 123. SFAS 123(R) supersedes APB 25, Accounting for Stock Issued to Employees, and amends SFAS 95, Statement of Cash Flows. Generally, the approach in SFAS 123(R) is similar to the approach described in SFAS 123. However, SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. This revised standard will be effective for our reporting period beginning October 1, 2005.

As permitted by SFAS 123, the Company currently accounts for share-based payments to employees using APB 25 intrinsic value method and, as such, generally recognizes no compensation cost for employee stock options. Accordingly, the adoption of SFAS 123(R)'s fair value method will have an impact on our result of operations, although it will have no impact on our overall financial position. The impact of the modified prospective adoption of SFAS 123(R) cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, had we adopted SFAS 123(R) in prior periods, the impact of that standard would have approximated the impact of SFAS 123 as described in the disclosure of pro forma net income and earnings per share as shown in the table above.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

### RECLASSIFICATIONS AND RESTATEMENT

Certain prior period balances have been reclassified to conform to current period presentation.

The Company restated its previous presentation of cost of revenue and selling, general and administrative costs for fiscal year 2004. The effect of the restatement on the Company's consolidated statement of operations is as follows:

	Three Months Ended June 30, 2004					ne Months Ende	ed Ju	ine 30, 2004	
		Previously					Previously		
	Restated			Reported		Restated		Reported	
Cost of Revenue	\$	8,554	\$	4,935	\$	25,681	\$	14,785	
Selling, general and administrative		7,251		10,870		21,658		32,554	
Total operating costs and expenses		19,324		19,324		75,674		75,674	
Loss from operations		(3,595)		(3,595)		(30,531)		(30,531)	
Net loss		(5,570)		(5,570)		(35,793)		(35,793)	
Basic and diluted loss per share		(0.34)		(0.34)		(2.17)		(2.17)	

### NOTE 3 - ACQUISITION OF NEON COMMUNICATIONS, INC.

On March 7, 2005, Globix completed its acquisition of Neon by purchasing all of the capital stock of Neon. The purchase price of \$112,862 consisted of \$5,349 in cash, the issuance of 27,573 shares of common stock with a fair value of \$83,507 (based on the average share price during the three day period before and after the announcement of the merger), the issuance of 2,972 shares of cumulative convertible preferred stock with a fair market value of \$12,639, the issuance of options and warrants to acquire 3,381 shares with a fair value of \$7,928 and approximately \$3,439 of other direct acquisition costs. Neon owns and operates a high bandwidth fiber optic network, extending from Portland, ME to Washington, DC. Through this network Neon provides metro and intercity communications coverage, as well as co-location space, to local and long distance telecommunications carriers and a small number of non-carrier customers, including universities, colleges and financial institutions, in various markets in the Northeast and mid-Atlantic regions, including Boston, New York, Philadelphia, Newark, Baltimore, Washington, DC, Portland, Portsmouth, Springfield, Worcester, Albany, White Plains, Providence, Hartford, Hackensack, Reston, Virginia and smaller communities along our network routes. The estimate allocation of the purchase price is summarized below:

Cash and cash equivalents acquired	\$ 8,116
Accounts receivable assumed	1,976
Prepaid and other assets assumed	1,558
Restricted cash and investments (assumed)	7,501
Fair value of property, plant and equipment assumed	117,146
Identifiable intangible assets assumed	4,500
Other assets (assumed)	3,625
Accounts payable and accrued liabilities assumed	(12,133)
Deferred revenue assumed	(17,363)
Other liabilities assumed	(2,064)
	\$ 112,862

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

The following unaudited pro forma combined results of operations assume that the acquisition occurred on October 1, 2003. This unaudited information should not be relied upon as necessarily being indicative of future results.

	FOR 7	ΓΗΕ THRE ENDE		MONTHS	FOR THE NINE MONTHS ENDED			
	(ACTUAL) JUNE 30,			JUNE 30,		JNE 30,		JUNE 30,
	2005		2004		2005			2004
Revenue	\$	29,215	\$	27,734		87,120	\$	79,456
Net loss before extraordinary items		(6,071)		(6,347)		(24,418)		(38,818)
Basic and diluted net income per common share								
Pro-forma	\$	(0.13)	\$	(0.13)	\$	(0.50)	\$	(0.80)
Weighted average common shares outstanding - basic and diluted	48	8,678,296		48,578,461		48,639,631		48,578,461

The following unusual and non-recurring items were included in the pro forma results:

	FOR THE T	THREE MC	ONTHS	FOR THE NI ENI	`HS	
	JUNE 30, 2005		NE 30, 2004	JUNE 30, 2005	JUNE 200	,
Loss on impairment of fixed assets (Globix)	\$	\$		\$	\$ 1	7,972
Gain (loss) on debt discharge (Globix)				(3,182)	)	1,747

#### **NOTE 4 - RELATED PARTIES**

Effective May 15, 2005, Globix entered into an Agreement with Communication Technology Advisors LLC ("CTA"), pursuant to which CTA has agreed to provide certain advisory services to Globix, including assistance with the integration of the Neon acquisition, financing and acquisitions, in exchange for a monthly fee of \$120. In the event that Globix consummates an acquisition, Globix has agreed to consider whether CTA is entitled to an additional success fee. Wayne Barr, Jr., a principal of CTA, joined the Board of Directors of Globix on March 7, 2005. CTA previously provided advisory services to Globix and Neon in exchange for a monthly fee of \$65 and \$35, respectively.

Neon Optica, Inc., a wholly owned subsidiary of Neon, is a party to two agreements for the Provision of Fiber Optic Facilities and Services (Phases I and II), pursuant to which certain subsidiaries of Northeast Utilities have agreed to grant to Neon the right to use transmission structures, other facilities and fiber filaments in the their fiber optic cable network in exchange for annual payments and other fees. Payment under these agreements and a fee reimbursement agreement are expected to amount to approximately \$2,500 per year. In calendar years 2003 and 2004, Neon made certain payments under these agreements by issuing shares of its common stock to Mode 1 Communications, Inc. ("Mode 1"), a wholly owned subsidiary of Northeast Utilities. Mode 1 held approximately 13.2% of the common stock of Neon prior to the merger and as a result of the merger became the holder of approximately 5.6% of the Globix common stock. In connection with the merger, Globix agreed to guarantee the obligations of Neon Optica, Inc. under these agreements. John H. Forsgren, who was a director of Neon prior to the merger and became a director of

Globix in connection with the merger, was the Vice Chairman and Chief Financial Officer of Northeast Utilities until his retirement as of December 31, 2004.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

### **NOTE 5 - SEGMENT INFORMATION**

Historically the Company has evaluated its results of operations based on one operating segment in accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information". As a result of the acquisition of Neon on March 7, 2005 the Company now has two operating segments to evaluate.

Operating results and assets information by segment:

	FOR THE THREE MONTHS								
	END!		FOR T	THE NINE MONTHS ENDED					
	JUNE 30,		UNE 30,	JUN	NE 30,	JUNE 30,			
	2005		2004	2	005		2004		
Revenues:									
Globix	\$ 15,973	\$	15,729	\$	49,311	\$	45,143		
Neon	13,242				16,465				
Consolidated	\$ 29,215	\$	15,729	\$	65,776	\$	45,143		
Operating loss:									
Globix	\$ (4,080)	\$	(3,595)	\$	(12,677)	\$	(30,531)		
Neon	69				(412)				
Consolidated	\$ (4,011)	\$	(3,595)	\$	(13,089)	\$	(30,531)		
			SEPTEM	BER					
	JUNE 30,		30,						
	2005		2004	•					
Total assets:									
Globix	\$ 119	9,969	1	38,542					
Neon	142	2,145							
Consolidated	\$ 262	2,114	\$ 1	38,542					
Fixed assets:									
Globix	\$ 87	7,550		90,822					
Neon	120	),145							
Consolidated	\$ 207	,695	\$	90,822					

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

Operating results and assets information by geographic area:

		FOR THE THREE MONTHS								
		ENDED				THE NINE MONTHS ENDED				
		JUNE 30,	J	UNE 30,		NE 30,	JUNE 30,			
D.		2005		2004		2005		2004		
Revenues:	Φ.	22.206	Φ.	0.221	ф	10.71.1	Φ.	26.224		
United States	\$	22,206	\$	9,221	\$	43,714	\$	26,334		
Europe		7,009		6,508		22,062		18,809		
Consolidated	\$	29,215	\$	15,729	\$	65,776	\$	45,143		
Operating loss:										
United States	\$	(4,586)	\$	(4,807)	\$	(15,376)	\$	(33,446)		
Europe		575		1,212		2,287		2,915		
Consolidated	\$	(4,011)	\$	(3,595)	\$	(13,089)	\$	(30,531)		
		JUNE 3	80,	SEPTEMB	,					
		2005		2004						
Total assets:										
United States			26,788		98,388					
Europe			35,326		40,154					
Consolidated		\$ 20	52,114	\$ 1.	38,542					
		JUNE 30	JUNE 30, SEPTEMBI		BER 30,					
		2005		2004						
Fixed assets:										
United States		\$ 18	82,542	\$	64,978					
Europe			25,153		25,844					
Consolidated		\$ 20	07,695	\$	90,822					

Although the Company operates in two operating segments, there are 6 major service lines as listed below with Co-location services being offered in both segments. The breakdown of revenues for each service line is as follows:

	FOR THE TH EN	MONTHS	FOR THE NINE MONTHS ENDED				
	JUNE 30,		JUNE 30,	JUNE 30,		JUNE 30,	
	2005		2004	2005		2004	
Internet Hosting and Co-Location	\$ 7,072	\$	6,106	19,579	\$	17,854	
Managed Services	5,239		4,917	16,211		13,721	
Network Services and Internet Access	3,809		4,465	11,823		13,197	
Lit fiber services	11,439			14,216			
Dark fiber services	1,382			1,726			
Hardware and Software Sales, DSL and							
Other	274		241	2,221		371	

Revenue, net	\$ 29,215	\$ 15,729 \$	65,776	\$ 45,143
12				

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

#### NOTE 6 - COMPREHENSIVE LOSS

	FOR THE THI	REE I	MONTHS	FOR THE NINE MONTHS		
	ENI		END			
	JUNE 30, JUNE 30,			JUNE 30,		JUNE 30,
	2005		2004	2005		2004
Net loss	\$ (6,273)	\$	(5,570) \$	(23,821)	\$	(35,793)
Other comprehensive income (loss):						
Unrealized gain (loss) on marketable						
securities available for sale	(2)		(122)	1,045		140
Foreign currency translation adjustment	(1,016)		(303)	175		2,131
Comprehensive loss	\$ (7,291)	\$	(5,995) \$	(22,601)	\$	(33,522)

### NOTE 7 - COMMITMENTS AND CONTINGENT LIABILITIES

From time to time, the Company is involved in legal proceedings in the ordinary course of our business operations. Although there can be no assurance as to the outcome or effect of any legal proceedings to which the Company is a party, the Company does not believe, based on currently available information, that the ultimate liabilities, if any, arising from any such legal proceedings would have a material adverse impact on our business, financial condition, results of operations or cash flows.

On November 12, 2003, we were served with a complaint filed in the United States Court for Southern District of New York, entitled Alfred G. Binford v. Globix Corporation, alleging breach of contract claims related to the failure to make payments under an employment letter, as amended, seeking damages in the amount of \$2,113. On March 4, 2005, we entered into a settlement agreement with Mr. Binford pursuant to which we paid him \$750 in cash, \$100 of which was reimbursed by our insurance carrier, and agreed to issue him 100,000 shares of common stock resulting in approximately \$800 of expense in the quarter ended March 31, 2005.

On August 12, 2004, the United States District Court for the Southern District of New York approved the settlement of a class action lawsuit entitled In re Globix Corp Securities Litigation, No. 02-CV-00082. This lawsuit named as defendants Globix and our former officers Marc Bell, Peter Herzig (who remains a director of Globix) and Brian Reach, and asserted claims under sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder on behalf of all persons or entities who purchased our securities between November 16, 2000 and December 27, 2001. The lawsuit alleged that the defendants had failed to disclose the true state of the Company's financial condition during this period. Under the settlement, the Company paid \$3,500,000 (all of which was covered by insurance) to settle all claims against it. A motion for reconsideration of the fee award filed by those plaintiffs' law firms whose fees were not included in the settlement was rejected by the court in February 2005.

On November 9, 2004, NEON Transcom, Inc. ("Transcom"), a wholly owned subsidiary of NEON, filed a suit against the Washington Metropolitan Area Transit Authority ("WMATA") in the United States District Court for the District of Columbia seeking a declaratory judgment that the annual fees provided for under a license agreement violate the Telecommunications Act of 1996 and further seeking an injunction preventing WMATA from requiring payment of the fees and holding Transcom in default under its License Agreement, dated October 5, 1999. On February 11, 2005, the court granted a motion filed by WMATA to dismiss Transcom's claim. However, Transcom and WMATA have reached a settlement to this dispute resulting in an Amendment to the license agreement reducing the number of fibers under license from 432 to 332 and the consequently reducing annual fees by approximately \$100,000.

# GLOBIX CORPORATION AND SUBSIDIARIES NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(ALL AMOUNTS IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)

### **NOTE 8 - DEBT FOR EQUITY EXCHANGE**

As a condition to the closing of the acquisition of Neon, Globix exchanged \$12.5 million in principal and accrued interest on its 11% senior notes in exchange for 4,545,455 shares of its common stock in private transactions pursuant to separate securities exchange agreements with certain holders of the 11% senior notes. LC Capital Master Fund Ltd., an entity affiliated with Steven Lampe, a member of the Board of Directors of Globix, exchanged \$1.25 million in 11% senior notes for 454,545 shares of common stock. This exchange resulted in a loss of \$3.2 million in the quarter ended March 31, 2005. Globix has filed a registration statement covering the sale of the common stock issued in the debt for equity exchange. The debt-for-equity exchange agreements provide that the exchanging holders will have the right to purchase an additional 22,728 shares of common stock at \$2.75 per share in the event that a registration statement covering shares is not effective within 120 days following the closing of the merger, and an additional 22,728 shares at \$2.75 per share if the registration statement is not effective for more than 90 days during the first twelve months commencing on the 90th day following the closing of the merger. As of July 6, 2005, the exchanging holders had the right to purchase 22,728 additional shares in the aggregate as a result of the failure of the registration statement to become effective.

### **NOTE 9 - PREFERRED STOCK**

Globix has designated 4,500,000 shares of 6% Series A Cumulative Convertible Preferred Stock ("preferred stock"), of which 2,971,753 shares were issued in the acquisition of Neon. Each share of preferred stock is convertible into one share of common stock at the option of the holder, is entitled to one vote, has a liquidation preference of \$3.60 per share plus accrued dividends, and is senior to the common stock of Globix. Dividends are payable semi-annually at a rate of \$0.11 per share when and if declared by the Board of Directors. At the option of Globix, dividends are payable in cash or additional shares of preferred stock. At the option of Globix, shares of preferred stock can be redeemed in whole or in part at \$3.82 per share, plus accrued dividends, in 2006, \$3.71 per share, plus accrued dividends, in 2007 and \$3.60 per share, plus accrued dividends, thereafter. In the event of a change of control, as defined, each holder of preferred stock can require Globix to purchase such holder's shares of preferred stock for a price equal to \$3.64 plus accrued and unpaid dividends to the purchase date. As of June 15, 2005, a dividend of \$176 thousand in the aggregate, payable in either cash or additional shares of preferred stock at \$3.60 per share, had accrued on the outstanding shares of preferred stock.

### **NOTE 10 - WARRANTS ISSUED**

As of May 1, 2005, Globix entered in to an agreement with Further Lane Asset Management LLC for Further Lane Asset Management LLC to act as a financial advisor to Globix for a monthly fee of \$10 thousand. In addition the company issued a warrant to Further Lane Asset Management, LLC to purchase 250,000 shares at a purchase price of \$4.00 per share in a private transaction exempt from registration under Section 4(2) of the Securities Act of 1933, in exchange for financial advisory services to be provided to Globix by Further Lane. One twelfth of the warrants become exercisable in each month so that all warrants will be vested on May 1, 2006. The warrants expire on May 1, 2008.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **Cautionary Statement Regarding Forward-Looking Statements**

Certain statements in this Form 10-O, under the captions "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Quantitative and Qualitative Disclosures about Market Risk," and "Legal Proceedings," constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve risks, uncertainties and other factors, which may cause the actual results of the Company to differ materially from the results anticipated by such forward-looking statements. Forward-looking statements are identified by the use of forward looking words or phrases such as "anticipates," "intends," "expects," "believes," "estimates," or words or phrases of similar import. Statements looking forward beyond fiscal 2005 are subject to greater uncertainty because of the increased likelihood of changes in underlying factors and assumptions. Actual results could differ materially from those anticipated by the forward-looking statements. Among these factors are the Company's high degree of leverage and history of operating losses, its ability to retain existing customers and attract new customers, its ability to achieve cost-savings and generate positive cash flow, its ability to integrate successfully the operations of Neon and achieve synergies through the combination of the two companies, the potential need for additional capital expenditures to maintain the integrity of our systems and in order for Neon to take advantage of opportunities in the telecommunications market, as well as risks associated with potential acquisitions and divestitures and other factors affecting the Company's business generally. Such factors are more fully described herein and in the Company's Annual Report on Form 10-K for the year ended September 30, 2004, which should be considered in connection with a review of this report, and in the section entitled "Risk Factors" in the Company's Registration Statement on Form S-3 (No. 333-125185) originally filed on May 24, 2005.

#### **OVERVIEW: OUR BUSINESS STRATEGY**

We are a provider of Internet services for small to large size businesses in a broad range of industries. Through our wholly owned Neon subsidiary, we also own and operate a high bandwidth fiber optic network, extending from Portland, ME to Washington, DC.

Globix was founded in 1989 and in 1998 undertook a major expansion plan in order to pursue opportunities resulting from the growth of the Internet. On March 1, 2002, Globix filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code, together with a prepackaged plan of reorganization, with the United States Bankruptcy Court for the District of Delaware. We continued to operate in Chapter 11 in the ordinary course of business and received permission from the bankruptcy court to pay our employees, trade, and certain other creditors in full and on time, regardless of whether these claims arose prior to or after the Chapter 11 filing. On April 8, 2002, the bankruptcy court confirmed the plan of reorganization. Effective April 25, 2002, all conditions necessary for the plan of reorganization to become effective were satisfied or waived and we emerged from Chapter 11 bankruptcy protection. For additional information about our reorganization, see "Our Chapter 11 Bankruptcy Reorganization" underPart I in our Annual Report on Form 10-K for the year ended September 30, 2004.

Since Globix emerged from bankruptcy reorganization in April 2002, its management has actively reviewed various strategies for increasing stockholder value. A key objective has been to redress the imbalance between revenues and costs that has historically been a feature of Globix's business, by increasing the revenue base and by cutting costs. A second objective has been to reduce leverage by buying back or paying off higher cost indebtedness.

Globix has attempted to address customer churn, industry-wide price competition and price decreases in its traditional offerings of hosting and network services by broadening the range of services it offers through the addition of value added services as part of its managed services business. By focusing on providing value added services Globix believes it will be able to increase its monthly recurring revenue per customer or average revenue per unit (ARPU).

We calculate ARPU by dividing our average contracted monthly recurring revenue for the period by our average number of contracted customers during the period. In the Globix business segment, during the three-month period ended June 30, 2005 our total number of customers remained stable, while our ARPU increased to approximately \$3.7 thousand as of June 30, 2005 compared to approximately \$3.4thousand as of June 30, 2004. In the Globix segments, our monthly churn rate was flat during the three month period ended June 30, 2005 compared to a monthly average negative churn rate of 0.3% in the fiscal year ended September 30, 2004. The improvement in ARPU and flat churn reflect the continuation during fiscal 2005 of the business trends we experienced in fiscal 2004. We define churn as contractual revenue losses as a percentage of total contractual revenue due to customer cancellations and downgrades, net of upgrades, and additions of new services.

Growth through acquisition offers the possibility of revenue growth and the expansion of service offerings, to enable Globix to offer a broader range of services to compete more effectively, while providing a larger revenue base to support Globix's existing indebtedness. The ability to achieve operating efficiencies by combining administrative or other functions has also been a consideration in reviewing possible acquisitions. In addition, market conditions have made it possible to acquire related businesses at what are perceived to be relatively low prices. In pursuing its acquisition strategy, Globix has reviewed potential transactions involving smaller companies, like Aptegrity, Inc., whose acquisition gradually expands the range of services that Globix provides, as well as larger companies, such as Neon, that could significantly increase the size of Globix's business and enhance its ability to compete against much larger competitors.

In order to increase its operating flexibility and address concerns about its long term financial viability, Globix has also attempted to decrease its indebtedness through the repurchase of its 11% senior notes and the repurchase or early payment of other financial obligations.

On March 7, 2005, Globix completed its acquisition of all of the capital stock of Neon in exchange for common and preferred stock of Globix and approximately \$5.3 million in cash. Simultaneously with the closing of the acquisition, we exchanged \$12.5 million in principal and interest on our 11% senior notes for 4,545,455 shares of common stock.

Neon owns and operates a high bandwidth fiber optic network, extending from Portland, ME to Washington, DC. Through this network Neon provides metro and intercity communications coverage, as well as co-location space, to local and long distance telecommunications carriers and a small number of non-carrier customers, including universities, colleges, and financial institutions, in various markets in the Northeast and mid-Atlantic regions.

The quarter ended June 30, 2005 reflects \$13.2 million of revenue associated with the Neon segment an increase of 10% or \$1.2 million from \$12.0 million for the three month period ended June 30, 2004. On a pro-forma basis, Neon's revenue for the nine month period ended June 30, 2005 was \$37.8 million an increase of 10.2% or \$3.5 million from \$34.3 million for the nine-month period ended June 30, 2004.

Although the acquisition of Neon and the debt-for-equity exchange have increased our revenues and asset base and reduced the total amount of our indebtedness, we remain highly leveraged. On May 1, 2005, we elected to pay annual accrued interest of approximately \$6.7 million on the 11% senior notes through the issuance of additional notes.

Like Globix, Neon has a history of operating losses. In addition, Neon may need to expand its network and invest in its infrastructure in order to take advantage of opportunities in the telecommunications industry. Accordingly, we may need to seek additional financing and achieve greater efficiencies in operations in order to attain our goals.

### **OVERVIEW: OUR MAJOR SERVICE LINES**

Although the Company operates in two operating segments, there are 6 major service lines as follows:

INTERNET HOSTING AND CO-LOCATION - We offer co-location solutions for customers who choose to own and maintain their own servers and or optronics, but require the physically secure, climate-controlled environment provided by our data centers and connectivity to our network. We offer hosting services in a dedicated server environment. This service includes providing hardware usage, bandwidth and managed services to meet customer-specific needs.

MANAGED SERVICES - We provide managed application, system, network and media services to our hosting and co-location customers. Such services include a wide variety of maintenance, administration and problem resolution services for many popular operating systems, Internet network devices, software security solutions, web-based applications, as well as streaming media delivered in a streaming or continuous fashion over the Internet or over a company's intranet.

NETWORK SERVICES AND INTERNET ACCESS - We provide access to our network for our hosting and co-location customers located inside of our Internet data centers as well as Internet access services which provide businesses with high-speed continuous access to the Internet from their own premises. In addition, we provide other services, such as domain name registration, local loop provisioning, Internet address assignment, router configuration, e-mail configuration and management and technical consulting services.

LIT FIBER SERVICES (TRANSPORT SERVICES) - Lit Fiber Services (Transport Services) - We provide dedicated, point-to-point services provided over fiber optic transmission lines that have electronic or optronic equipment installed and maintained by Neon. Specific service offerings include: SONET Private Line services at bandwidth levels including DS-3, OC-3, OC-12 and OC-48; Wavelength (DWDM) services enabling flexible and scalable high capacity transport at 2.5 and 10 Gbps, configured as either protected or unprotected wavelengths; and Ethernet services via dedicated, point-to-point connectivity offered as Fast Ethernet (FastE) at 50 or 100 Mbps and Gigabit Ethernet (GigE) at 600 or 1000 Gbps.

DARK FIBER SERVICES We lease fiber cable in our fiber optic network running from Portland, ME to Washington, DC. The fiber cable is leased without electronic or optronic equipment installed by Neon.

OTHER - Hardware and software sales and other non-recurring revenue from our Globix segment. Hardware and software sales are typically tied to agreements to provide recurring services such as hosting, network services, managed services and etc.

For a more detailed description of these service lines see "Business" section in our 2004 Form 10-K and "Information about NEON" in the registration statement on Form S-4 filed with respect to the acquisition of Neon.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

This Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon our interim consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of our financial statements requires us to make estimates that affect the reported amounts of assets, liabilities, revenue and expenses and related disclosures of contingent assets and liabilities. We base our accounting estimates on historical experience and other factors that are believed to be reasonable under the circumstances. However, actual results may vary from these estimates under different assumptions or conditions. The following is a summary of our critical accounting policies and estimates:

#### REVENUE RECOGNITION

Revenue consists primarily of Internet hosting, co-location, managed services, network services, internet access, lit fiber services and dark fiber services

We recognize revenue in accordance with the Securities and Exchange Commission's Staff Accounting Bulletin ("SAB"), No. 104 "Revenue Recognition" which revises and rescinds certain sections of SAB No. 101, "Revenue Recognition". The changes noted in SAB 104 did not have a material effect on Globix's consolidated financial statements.

The Globix business segment (Internet services) recognizes revenue when delivery has occurred, persuasive evidence of an agreement exists, the fee is fixed or determinable and collectability is probable. SAB No. 104 expresses the view of the Securities and Exchange Commission's staff in applying accounting principles generally accepted in the United States of America to certain revenue recognition issues. Under the provisions of SAB No. 104, set up and installation revenue are deferred and recognized over the estimated length of the customer relationship, which in the case of our Globix segment is approximately 36 months. Prior to April 30, 2002, the estimated length of the customer relationship

was 12-18 months. Monthly service revenue under recurring agreements related to Internet hosting, co-location, network services, Internet access and managed services is recognized over the period that service is provided. Revenue derived from project or event type managed service engagements is recognized over the life of the engagement. Payments received in advance of providing services are deferred until the period that these services are provided.

The Neon business segment (primarily fiber optic network services) offers leases of lit fiber (fixed amounts of capacity on fiber optic transmission lines that use optronics equipment installed by us) and longer term leases of dark fiber (fiber optic transmission lines leased without optronics equipment installed by us) at fixed cost pricing over multi year terms. Revenues from fiber optic network services are recognized ratably over the term of the applicable lease agreements with customers, which range from one to 20 years, provided there exists persuasive evidence of an arrangement, the fee is fixed or determinable and collectbility of the related receivables is reasonably assured. Amounts billed in advance of the service provided are recorded as deferred revenue. We also lease space to customers at our co-location facilities. Revenues from nonrecurring installation charges and design, engineering and construction services are recognized ratably over the multi-year network services terms to which the nonrecurring charges relate provided there exists persuasive evidence of an arrangement, the fee is fixed or determinable and collectability of the related receivables is reasonably assured.

#### **COST OF REVENUE**

Cost of revenue for Internet services consists primarily of telecommunications costs for Internet access and managed hosting, payroll and occupancy which we incur in support of our network operations, systems and customer services and the cost of hardware and software purchased for resale to customers. Payroll costs allocated to cost of revenue are based on the primary activity of the department such as maintaining the network, customer support and systems operations. Occupancy costs allocated to cost of revenue are based primarily on the square footage of our various facilities. Cost of revenue excludes depreciation and amortization. Telecommunications costs include the cost of providing local loop for connecting dedicated access customers to Globix's network, leased line and associated costs related to connecting with Globix's peering partners and costs associated with leased lines connecting Globix's facilities to its backbone and aggregation points of presence.

Cost of revenue for Fiber services consists primarily of right of way fees, dark fiber leases, real estate and collocation leases, last mile circuit leases and network operations and maintenance costs. Right of way fees are paid primarily to utilities and public and private entities for the right to place fiber optic cable on their structures and property. Fiber leases are fees paid to other telecommunications providers for the use of their dark fiber over which we provide transport services. We lease real estate and collocation space to allow placement of optronics equipment to power our network. Last mile circuit leases consist of services from other carriers and local phone companies to extend transport services beyond our network to a customer location. Network operations and maintenance consists primarily of labor, contractor services and utility costs.

### **INTANGIBLE ASSETS**

We adopted SFAS No. 141, "Business Combinations" and SFAS No. 142, "Goodwill and Other Intangible Assets" when we emerged from bankruptcy in April 2002. SFAS 141 requires all business combinations to be accounted for using the purchase method of accounting and that certain intangible assets acquired in a business combination must be recognized as assets separate from goodwill. SFAS No. 142 addresses the recognition and measurement of goodwill and other intangible assets subsequent to their acquisition. SFAS No. 142 also addresses the initial recognition and measurement of intangible assets acquired outside of a business combination whether acquired individually or with a group of other assets. SFAS No. 142 provides that intangible assets with indefinite lives and goodwill will not be amortized but, will be tested at least annually for impairment. If an impairment is indicated then the asset will be written down to its fair value typically based upon its future expected discounted cash flows.

Our intangible assets are as follows

- trademarks and trade name;
- backlog
- network build-out/know-how; and
- customer contracts and relationships.

We amortize intangible assets by the straight-line method over their estimated useful lives. Trademarks and trade name are amortized over a period of 7-15 years, backlog over a period of 10 years, network build-out/know-how is amortized over 8 years and the customer contracts and relationships are amortized over 2-10 years.

### **ESTIMATES**

The preparation of financial statements in accordance with U.S. generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amount of assets, liabilities, revenue and expenses and related disclosure of contingent assets and liabilities. Use of estimates and assumptions include, but is not limited to, purchase price allocation, allowance for doubtful accounts, credit reserve, the useful lives and ultimate realizability of

property, equipment, intangible assets, deferred tax valuation allowance and payroll and occupancy cost allocation between cost of revenue and selling, general and administrative expenses. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period that they are determined to be necessary. Actual results may vary from these estimates under different assumptions or conditions.

#### ALLOWANCE FOR DOUBTFUL ACCOUNTS AND CREDIT RESERVE

At each reporting period we evaluate on a specific basis the economic condition of our customers and their ability and intent to pay their debt. If such evaluation shows that it is probable that a customer will not settle his full obligation, a reserve against accounts receivable in general and administrative expense is recorded for the questionable amount. We also maintain a general bad debt reserve, which is based on the aging of our customers' receivables. In addition, during each reporting period we must make estimates of potential future credits, which will be issued in respect of current revenues. We analyze historical credits and changes in customer demands regarding our current billings when evaluating credit reserves. If such analysis shows that it is probable that a credit will be issued, we reserve the estimated credit amount against revenues in the current period. As of June 30, 2005 and September 30, 2004 the balance of bad debt reserve amounted to approximately \$1.8 million and \$2.2 million, respectively.

#### ACCOUNTING FOR INCOME TAXES

As part of the process of preparing our consolidated financial statements we are required to estimate our income tax expense in each of the jurisdictions in which we operate. This process involves us estimating our actual current tax exposure together with assessing temporary differences resulting from differing treatment of items, such as accruals and reserves, for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our consolidated balance sheet. We must then assess the likelihood that our deferred tax assets will be recovered from future taxable income and to the extent we believe that recovery is not likely, we must establish a valuation allowance. Management currently estimates that it is more likely than not that these assets will not be realized in the foreseeable future and accordingly a 100% valuation allowance is recorded against the deferred tax assets.

#### RESTATEMENT

The Company restated its previous presentation of cost of revenue and selling, general and administrative costs for fiscal year 2004 by allocating certain payroll and occupancy expenses previously included under selling general and administrative expenses to cost of revenue. See Note 2 to our financial statements.

# **QUARTER ENDED JUNE 30, 2005 COMPARED TO THE QUARTER ENDED JUNE 30 2004** (RESTATED)

REVENUE, NET. Revenue for the three-month period ended June 30, 2005 increased 85.7% or approximately \$13.5 million to \$29.2 million from \$15.7 million for the three-month period ended June 30, 2004. Excluding \$13.2 million of revenue generated as a direct result of the Neon acquisition, revenue for the three-month period ended June 30, 2005 increased by 1.9% or approximately \$0.3 million compared to the three-month period ended June 30, 2004.

During the quarter ended June 30, 2005 (excluding the impact of the Neon acquisition) our monthly change in contract rate (negative churn) was flat compared to a monthly average negative change in contract rate (churn) of 1.0% in the quarter ended June 30, 2004. Excluding the impact of the Neon acquisition, during the quarter ended June 30, 2005, new contracts averaged 0.7% per month and contract upgrades averaged 2.3% per month, offset by a 1.7% monthly average in contract downgrades and a 1.3% average in contract cancellations per month. We define churn as contractual revenue losses as a percentage of total contractual revenue due to customer cancellations and downgrades, net of upgrades, and additions of new services. Cancellations refer to customers that have either stopped using our services completely or remained a customer but terminated a particular service. Downgrades are a result of customers taking less of a particular service or renewing their contract for identical services at a lower price.

Excluding the impact of the Neon acquisition, during the quarter ended June 30, 2005, our monthly recurring revenue per customer (ARPU) averaged approximately \$3.7 thousand compared to an average ARPU of approximately \$3.3 thousand in the quarter ended June 30, 2004, despite a decrease of approximately 82 customers or 6% from 1,390

customers in June 30, 2004 to 1,308 at June 30, 2005. This is due mainly to our focus on higher-revenue managed services customers following the acquisition of Aptegrity. We calculate ARPU by dividing our average contracted monthly recurring revenue for the period by our average number of contracted customers during the period.

Revenue breakdown for the major service lines are as follows. Revenue from Internet Hosting and Co-Location increased by \$1.0 million or 15.8% to \$7.1 million in the quarter ended June 30, 2005 compared to \$6.1 million in the same period in fiscal year 2004. Revenue from Network Services and Internet Access decreased by \$656 thousand or 14.7% to \$3.8 million in third fiscal quarter of 2005 compared to \$4.5 million in the third fiscal quarter of 2004. The changes in these two major service lines are mainly due to the inclusion of \$420 thousand for Neon's Co-Location revenue in 2005 and churn. Revenue from Hardware and Software Sales and Other increased by \$33 thousand to \$274 thousand in the three-month period ended June 30, 2005 compared to \$241 thousand in the same period in fiscal year 2004, primarily due to an increase in Hardware sales. Revenue from Managed Services increased by \$322 thousand or 6.5% to \$5.2 million in the three-month period ended June 30, 2005 compared to \$4.9 million in the same period in fiscal 2004. This increase is the direct result of our continued focus on adding value-added services through our Managed Services line of business. The above analysis includes the positive effect of foreign exchange rates between the U.S. dollar and the British Pound in the amount of approximately \$421 thousand on our revenue for the quarter ended June 30, 2005 over the quarter ended June 30, 2004.

Revenue from Lit and Dark Fiber Services as direct result of the Neon acquisition was \$11.4 million and \$1.4 respectively for the quarter ended June 30, 2005.

COST OF REVENUE. Cost of revenue for the quarter ended June 30, 2005 increased to \$16.8 million from \$8.6 million in the quarter ended June 30, 2004 an increase of \$8.2 million. \$7.6 million of the increase is the direct result of our acquisition of Neon on March 7, 2005. The remaining increase of approximately \$0.6 million was directly attributable to an increase of \$240 thousand in cost associated with hardware sales quarter over quarter. In addition, our cost of revenue increased by approximately \$320 thousand during the quarter ended June 30, 2005 compared to the quarter ended June 30, 2004 due to higher occupancy costs primarily as a result of higher utility costs. Our gross margins including the impact of the Neon acquisition for the three month period ended June 30, 2005 and 2004 were 42.7% and 45.6% respectively. Foreign exchange rates between the U.S. dollar and the British Pound did not have a material effect on the aforementioned analysis.

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expenses were \$10.5 million as compared to \$7.3 million for the quarters ended June 30, 2005 and 2004 respectively. This increase included \$3.2 million of selling, general and administrative expenses for Neon. Excluding the impact of Neon selling, general and administrative expenses were flat for the quarters ended June 30, 2005 and 2004 respectively. Employee related costs decreased by \$695 thousand for the quarter ended June 30, 2005 compared to the quarter ended June 30, 2005. This was offset in part by an increase in utilities costs. Foreign exchange rates between the U.S. dollar and the British Pound did not have a material effect on the aforementioned analysis.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expenses for the three month period ended June 30, 2005 were \$6.0 million compared to \$3.5 million in the same quarter in fiscal year 2004. This increase of \$2.5 million is primarily the result of the acquisition of Neon. For the quarter ended June 30, 2005 \$2.4 million of depreciation and amortization expense was recorded as a result of the Neon acquisition.

INTEREST AND FINANCING EXPENSES. Interest and financing expense for the quarter ended June 30, 2005 was \$2.3 million, compared to \$2.5 million for the quarter ended June 30, 2004, as a result of our lower average outstanding balance of the 11% senior notes during the three month period ended June 30, 2005 compared to the same period in 2004.

INTEREST INCOME. Interest income for the quarter ended June 30, 2005 was relatively flat at \$111 thousand, compared to \$100 thousand for the quarter ended June 30, 2004.

OTHER INCOME/EXPENSE, NET. Other income for the quarter ended June 30, 2005 was \$111 thousand, compared to \$412 thousand for the quarter ended June 30, 2004. The variance of \$201 thousand was primarily the result of the recognition of a loss on investments in the quarter ended June 30, 2005 as compared to a gain in the quarter ended

June 30, 2004.

NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS. As a result of the factors described above, we reported net loss of \$6.3 million, or \$0.13 basic and diluted loss per share for the three month period ended June 30, 2005, as compared to a net loss of \$5.6 million, or \$0.34 basic and diluted loss per share for the same period in 2004.

# NINE MONTHS ENDED JUNE 30, 2005 COMPARED TO THE NINE MONTHS ENDED JUNE 30, 2004 (RESTATED)

REVENUE, NET. Revenue for the nine-month period ended June 30, 2005 increased 45.7% or approximately \$20.6 million to \$65.8 million from \$45.1 million for the nine-month period ended June 30, 2004. Excluding \$16.5 million of revenue as a direct result of the Neon acquisition, revenue for the nine-month period ended June 30, 2005 increased by 9.3% or approximately \$4.2 million compared to the nine-month period ended June 30, 2004.

During the nine-months ended June 30, 2005 (excluding the affect of the Neon acquisition) our monthly positive change in contract rate (negative churn) averaged 0.78% compared to a monthly average positive change in contract rate (negative churn) of 0.8% in the nine-months ended June 30, 2004. During the nine-months ended June 30, 2005, new contracts averaged 0.9% per month and contract upgrades averaged 2.5% per month, offset by a 1.6% monthly average in contract downgrades and a 1.1% average in contract cancellations per month. We define churn as contractual revenue losses as a percentage of total contractual revenue due to customer cancellations and downgrades, net of upgrades, and additions of new services. Cancellations refer to customers that have either stopped using our services completely or remained a customer but terminated a particular service. Downgrades are a result of customers taking less of a particular service or renewing their contract for identical services at a lower price.

Excluding revenue associated with the Neon acquisition during the nine-months ended June 30, 2005, our monthly recurring revenue per customer (ARPU) averaged approximately \$3.6 thousand compared to an average ARPU of approximately \$3.2 thousand in the nine-months ended June 30, 2004, despite a decrease of approximately 82 customers or 6% from 1,390 customers at June 30, 2004 to 1,308 at June 30, 2005. This is due mainly to our focus on higher-revenue managed services customers following the acquisition of Aptegrity. We calculate ARPU by dividing our average contracted monthly recurring revenue for the period by our average number of contracted customers during the period.

Revenue breakdown for the major service lines are as follows. Revenue from Internet Hosting and Co-Location increased by \$1.7 million or 9.7% to \$19.6 million in the nine-months ended June 30, 2005 compared to \$17.9 million in the same period in fiscal year 2004. Revenue from Network Services and Internet Access decreased by \$1.4 million or 10.4% to \$11.8 million in the nine-months ended June 30, 2005 compared to \$13.2 million in the same period of fiscal year 2004. The changes in these two major service lines are mainly due to the inclusion of \$523 thousand for Neon's Co-Location revenue as of March 2005 and churn. Revenue from Hardware and Software Sales and Other increased by \$1.9 million to \$2.2 million in the nine-month period ended June 30, 2005 compared to \$0.4 million in the same period in fiscal year 2004, which resulted primarily from an increase in Hardware sales. Revenue from Managed Services increased by \$2.5 million or 18.1% to \$16.2 million in the nine-month period ended June 30, 2005 compared to \$13.7 million in the same period in fiscal 2004. This increase is the direct result of the acquisition of Aptegrity, which was included in our statement of operation from November 1, 2003 and our continued focus on adding value-added services through our Managed Services line of business. The above analysis includes the positive effect of foreign exchange rates between the U.S. dollar and the British Pound in the amount of approximately \$1.2 million on our revenue for the nine-months ended June 30, 2005 over the nine-months ended June 30, 2004.

Revenue from Lit and Dark Fiber Services were \$14.2 million and \$1.7 million respectively for the nine months ended June 30, 2005.

COST OF REVENUE. Cost of revenue for the nine-months ended June 30, 2005, increased to \$37.9 million from \$25.7 million in the nine-months ended June 31, 2004. \$9.4 million of the increase is the direct result of our acquisition of Neon on March 7, 2005. The remaining increase of approximately \$2.8 million was primarily attributable to our increase in hardware sales period over period resulting in a \$1.8 million increase in expense. In addition, our cost of revenue increased by approximately \$900 thousand due to increased occupancy expenses primarily as a result of higher utility costs during the nine-months ended June 30, 2005 compared to the quarter ended

June 30, 2004. Labor costs were also up by approximately \$455 thousand in comparison to the prior year, mainly due to the acquisition of Aptegrity, which occurred on October 31, 2003, and due to our continued focus on managed services. These increases were offset partly by approximately \$612 thousand decrease in our network cost resulting from our continued focus on deriving efficiencies and cost savings from our network. Our gross margins including the impact of the Neon acquisition for the nine-month period ended June 30, 2005 and 2004 were 42.4% and 43.1% respectively. Foreign exchange rates between the U.S. dollar and the British Pound did not have a material effect on the aforementioned analysis.

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expenses were \$27.0 million as compared to \$21.7 million for the nine-months ended June 30, 2005 and 2004 respectively. This increase included \$4.3 million of selling, general and administrative expenses for Neon. The remaining increase of \$1.0 million is primarily the result of a litigation settlement resulting in \$0.8 million of expense in the nine-months ended June 30, 2005. In addition as a result of our increased sales, commission expense increased by approximately \$355 thousand in the nine-months ended June 30, 2005. These increases were offset in part by a \$380 thousand decrease in bad debt expenses in the nine-months ended June 30, 2005 compared to the nine-months need June 30, 2004, as a result of our continuing improvement in collections, reduction in the number of high risk customer account receivable balances and as a result of collection of previously written-off balances. The above analysis includes the negative effect of foreign exchange rates between the U.S. dollar and the British Pound in the amount of approximately \$480 thousand on our selling, general and administrative expenses for the nine-months ended June 30, 2005 over the nine-months ended June 30, 2004.

DEPRECIATION AND AMORTIZATION. Depreciation and amortization expenses for the nine-month period ended June 30, 2005 were \$14.0 million compared to \$10.4 million in the same period in fiscal year 2004. This increase of \$3.6 million is primarily the result of the acquisition of Neon. For the nine months ended June 30, 2005 \$3.1 thousand of depreciation and amortization expense was recorded as a result of the Neon acquisition.

INTEREST AND FINANCING EXPENSES. Interest and financing expense for the nine months ended June 30, 2005 was \$7.1 million, compared to \$9.0 million for the nine-months ended June 30, 2004, as a result of our lower average outstanding balance of the 11% senior notes during the nine-month period ended June 30, 2005 compared to the same period in 2004.

INTEREST INCOME. Interest income for the nine months ended June 30, 2005 was \$339 thousand, compared to \$415 thousand for the nine-months ended June 30, 2004. The decrease was primarily due to a decrease in our cash and investments.

OTHER INCOME/EXPENSE, NET. Other expense for the nine-months ended June 30, 2005 was \$561 thousand, compared to other income of \$1.6 million for the nine-months ended June, 2004. This difference included the recognition of a loss of \$913 thousand on the sale of marketable securities during the nine-month period ended June 30, 2005.

GAIN (LOSS) ON DISCHARGE OF DEBT. Loss on discharge of debt for the nine-months ended June 30, 2005 was \$3.2 million compared to a gain of \$1.7 million in the quarter ended June 30, 2004. The \$3.2 million loss was the direct result of the debt for equity swap described in note 9 to the financial statements. The \$1.7 million gain in fiscal year 2004 was direct result of the buyback of \$7.0 million face value 11% senior notes plus accrued interest of \$0.3 million for \$5.6 million in October of 2003.

NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS. As a result of the factors described above, we reported net loss of \$23.8 million, or \$0.79 basic and diluted loss per share for the nine-month period ended June 30, 2005, as compared to a net loss of \$35.8 million, or \$2.17 basic and diluted loss per share for the same period in 2004.

### LIQUIDITY AND CAPITAL RESOURCES

Historically our cost structure exceeded our revenue base mainly due to high labor costs resulting from higher than necessary head count, significant level of overhead due to numerous locations and overlapping within our network. This has led us historically to experience negative cash flows from operations and incur net losses. Our management believes that steps taken as part of our restructuring efforts to reduce facilities and personnel, combined with our ongoing efforts to derive efficiencies from our network, have reduced our cash outflows to a level that meets our current revenue rate. Our ability to generate positive cash flows from operations and achieve profitability is dependent

upon our ability to grow our revenue while maintaining our current cost structure and network efficiencies. Management believes that by maintaining a monthly positive change in contract rate (negative churn), by continuing to focus on providing managed services solutions and by keeping close control over costs and expenditures it will be able to meet its revenue and profitability targets. Additionally, since emerging from bankruptcy our management has taken several significant steps to reduce our level of outstanding indebtedness and is committed to further reducing our financial obligations by settling them in cash, exchange them for equity instruments, refinancing or any other manner that may be beneficial to us. The indenture governing our 11% senior notes permits interest to be paid in kind in 2005 and 2006 at the discretion of our board of directors. On April 25, 2005 the Globix Board of Directors elected to pay interest in kind for 2005.

As of June 30, 2005 our cash and cash equivalent, short-term and long-term investments amounted to approximately \$10.0 million. In addition during the nine-month period ended June 30, 2005 we used approximately \$3.3 million in operating activities, an improvement of approximately \$1.7 million in comparison to cash used in operations of \$5.0 million in the same period in 2004. We believe that the aforementioned cash outflow represents our recurring cash-flow activities following the complete consummation of our plan of reorganization and under our current cost structure. We further believe that this cash and investments are sufficient to meet our fiscal 2005 anticipated day to day operating expenses, commitments, working capital and capital expenditures.

Since the acquisition of Neon, the Company is closer to achieving positive cash flow from operations than in the past. However, the growth in the Neon business is driving a greater need for capital expenditures as opportunities have recently arisen in the telecommunications business served by Neon. The Company believes that these investments will typically realize payback in the twelve month range, while being tied to multiple year contracts. For the quarter ended June 30, 2005 we invested approximately \$6.3 million in capital expenditures with approximately \$4.6 million of this in the Neon segment. We are currently assessing our needs for, and the potential profitability of, further capital expenditures and the possibility of securing additional financing to fund future capital spending.

In the longer term there can be no assurance that we will be successful in achieving sufficient profitability, attracting new customers, maintaining our existing churn levels or reducing our outstanding indebtedness. In addition, in the future, we may make acquisitions or repurchase indebtedness of our company, which, in turn, may adversely affect our liquidity. In such cases management will have to take drastic steps to reduce the Company's operating expenses to meet its revenue base and liquidity needs. Such steps may include further reduction of our headcount, consolidation or elimination of facilities, termination of low margin customers, reduce capital expenditures and negotiating with our creditors to restructure our indebtedness, mainly but not limited to our 11% senior notes.

### **OPERATING ACTIVITIES:**

During the nine month period ended June 30, 2005, net cash used in operating activities was approximately \$3.3 million in comparison to \$5.0 million, which was used in operating activities during the same period in 2004. The improvement in our cash outflow is due mainly to the decrease in our loss from operations excluding depreciation and amortization and loss on impairment of assets. As part of our normal course of doing business we experienced changes in our accounts receivable, accounts payable, accrued liabilities and accrued interest, which in the aggregate did not have a material effect on our first nine months of fiscal 2005 operating cash-flow.

### **INVESTING ACTIVITIES:**

Net cash used in investing activities during the nine month period ended June 30, 2005 was \$4.0 million. Approximately \$11.8 million was used for capital expenditures, offset by proceeds of \$2.7 million from the acquisition of Neon along with proceeds of \$4.2 million from the sale and maturity of certain marketable securities and financial investments.

### FINANCING ACTIVITIES:

Net cash used in financing activities during the nine month period ended June 30, 2005 was \$559 thousand and was used for paying our scheduled mortgage and capital lease payments.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At June 30, 2005, investments consisted of primarily a limited partnership that invests in fixed income securities and fixed rate investment grade and government securities denominated in U.S. dollars. At June 30, 2005, the majority of our investments were due to mature within twelve months and the carrying value of these investments approximated fair value.

At June 30, 2005, \$12.0 million of our cash and investments were restricted in accordance with the terms of certain collateral obligations.

We are also subject to market risk associated with foreign currency exchange rates. To date, we have not utilized financial instruments to minimize our exposure to foreign currency fluctuations. We will continue to analyze risk management strategies to minimize foreign currency exchange risk in the future. The Company believes that an immediate increase or decrease of 5% of the U.S. Dollar in comparison to the British Pound would not have a material impact on its operating results or cash flows.

We believe that we have limited exposure to financial market risks, including changes in interest rates. The fair value of our investment portfolio or related income would not be significantly impacted by changes in interest rates due mainly to the short-term nature of the majority of our investment portfolio. An increase or decrease in interest rates would not significantly increase or decrease interest expense on debt obligations, due to the fixed nature of the substantial majority of our debt obligations.

### ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES. We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2005. Based upon that evaluation and subject to the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that the design and operation of our disclosure controls and procedures provided reasonable assurance that the disclosure controls and procedures are effective to accomplish their objectives.

INTERNAL CONTROLS. On March 7, 2005, Globix completed its acquisition of Neon. As a result of the acquisition the Company is in the process of integrating Neon and its processes into Globix's operations and system of internal controls. The process of migrating Neon's systems of financial reporting to the Globix system was partially completed by June 30,2005, and is expected to be substantially completed by the end of August 2005. There were no other changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

#### ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company is involved in legal proceedings in the ordinary course of our business operations. Although there can be no assurance as to the outcome or effect of any legal proceedings to which the Company is a party, the Company does not believe, based on currently available information, that the ultimate liabilities, if any, arising from any such legal proceedings would have a material adverse impact on our business, financial condition, results of operations or cash flows.

On November 12, 2003, we were served with a complaint filed in the United States Court for Southern District of New York, entitled Alfred G. Binford v. Globix Corporation, alleging breach of contract claims related to the failure to make payments under an employment letter, as amended, seeking damages in the amount of \$2,113 thousand. On March 4, 2005, we entered into a settlement agreement with Mr. Binford pursuant to which we paid him \$750 thousand in cash, \$100 thousand of which was reimbursed by our insurance carrier, and agreed to issue him 100,000 shares of common stock resulting in approximately \$800 thousand of expense in the quarter ended March 31, 2005.

On August 12, 2004, the United States District Court for the Southern District of New York approved the settlement of a class action lawsuit entitled In re Globix Corp Securities Litigation, No. 02-CV-00082. This lawsuit named as defendants Globix and our former officers Marc Bell, Peter Herzig (who remains a director of Globix) and Brian Reach, and asserted claims under sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder on behalf of all persons or entities who purchased our securities between November 16, 2000 and December 27, 2001. The lawsuit alleged that the defendants had failed to disclose the true state of the Company's financial condition during this period. Under the settlement, the Company paid \$3,500,000 (all of which was covered by insurance) to settle all claims against it. A motion for reconsideration of the fee award filed by those plaintiffs' law firms whose fees were not included in the settlement was rejected by the court in February 2005. This decision has not been appealed within the applicable time frame allowing the judgment to become final.

On November 9, 2004, NEON Transcom, Inc. ("Transcom"), a wholly owned subsidiary of NEON, filed a suit against the Washington Metropolitan Area Transit Authority ("WMATA") in the United States District Court for the District of Columbia seeking a declaratory judgment that the annual fees provided for under a license agreement violate the Telecommunications Act of 1996 and further seeking an injunction preventing WMATA from requiring payment of the fees and holding Transcom in default under its License Agreement, dated October 5, 1999. On February 11, 2005, the court granted a motion filed by WMATA to dismiss Transcom's claim. However, Transcom and WMATA have reached a settlement to this dispute resulting in an Amendment to the license agreement reducing the number of fibers under license from 432 to 332 and the consequent annual fees by approximately \$100,000.

Other than as described above, there have been no developments since the prior descriptions in Note 18 to the Consolidated Financial Statements in the 2004 Form 10-K, and the "Legal Proceedings" section thereto.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On March 9, 2005 and April 5, 2005, Globix issued to Alfred G. Binford 97,000 shares and 3,000 shares of common stock in a private transaction exempt from registration under Section 4(2) of the Securities Act of 1933 in partial settlement of litigation brought by Mr. Binford against Globix.

As of May 1, 2005, Globix issued a warrant to Further Lane Asset Management, LLC to purchase 250,000 shares at a purchase price of \$4.00 per share in a private transaction exempt from registration under Section 4(2) of the Securities Act of 1933, in exchange for financial advisory services to be provided to Globix by Further Lane. One twelfth of the warrants become exercisable in each month so that all warrants will be vested on May 1, 2006. The warrants expire on May 1, 2008.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

### **ITEM 5. OTHER INFORMATION**

### Not applicable

### **ITEM 6. EXHIBITS**

Exhibit Description

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### **GLOBIX CORPORATION**

Date: August 15, 2005 By: /s/ Peter K. Stevenson

Peter K. Stevenson, President, Chief Executive Officer

Date: August 15, 2005 By: /s/ Robert M. Dennerlein

Robert M. Dennerlein, Chief Financial Officer (principal financial and accounting officer)