PARK NATIONAL CORP /OH/
Form 10-Q
October 31, 2006

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006
OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-13006
Park National Corporation
(Exact name of registrant as specified in its charter)
Ohio
31-1179518
(State or other jurisdiction of incorporation or organization)

50 North Third Street, Newark, Ohio 43055
(Address of principal executive offices) (Zip Code)
(740) 349-8451
(Registrant s telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

> Large accelerated filer p Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p
13,828,469 Common shares, no par value per share, outstanding at October 27, 2006.
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PARK NATIONAL CORPORATION
Consolidated Condensed Balance Sheets (Unaudited)
(dollars in thousands)

|  | $\begin{gathered} \text { September 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 150,251 | \$ 169,690 |
| Money market instruments | 5,541 | 4,283 |
| Interest bearing deposits | 1 | 300 |
| Securities available-for-sale, at fair value (amortized cost of \$1,348,067 and $\$ 1,424,955$ at September 30, 2006 and December 31, 2005) | 1,323,365 | 1,409,351 |
| Securities held-to-maturity, at amortized cost (fair value approximates $\$ 172,981$ and $\$ 190,425$ at September 30, 2006 and December 31, 2005) | 180,029 | 195,953 |
| Other investment securities | 60,312 | 58,038 |
| Loans (net of unearned interest) | 3,390,477 | 3,328,112 |
| Allowance for loan losses | 69,698 | 69,694 |
| Net loans | 3,320,779 | 3,258,418 |
| Bank premises and equipment, net | 46,672 | 47,172 |
| Bank owned life insurance | 112,400 | 109,600 |
| Goodwill and other intangible assets | 67,277 | 69,188 |
| Other assets | 126,706 | 114,055 |
| Total assets | \$5,393,333 | \$5,436,048 |
| Liabilities and Stockholders Equity: Deposits: |  |  |
| Noninterest bearing | \$ 686,501 | \$ 667,328 |
| Interest bearing | 3,202,938 | 3,090,429 |
| Total deposits | 3,889,439 | 3,757,757 |
| Table of Contents |  | 4 |


| Short-term borrowings | 413,605 | 314,074 |
| :---: | :---: | :---: |
| Long-term debt | 457,731 | 714,784 |
| Other liabilities | 74,352 | 91,003 |
| Total liabilities | 4,835,127 | 4,877,618 |
| COMMITMENTS AND CONTINGENCIES |  |  |
| Stockholders Equity: |  |  |
| Common stock (No par value; 20,000,000 shares authorized; 15,272,258 shares issued in 2006 and 15,271,574 shares issued in 2005) | 208,403 | 208,365 |
| Retained earnings | 509,917 | 476,889 |
| Treasury stock (1,443,789 shares in 2006 and 1,178,948 shares in 2005) | $(144,058)$ | $(116,681)$ |
| Accumulated other comprehensive income (loss), net of taxes | $(16,056)$ | $(10,143)$ |
| Total stockholders equity | 558,206 | 558,430 |
| Total liabilities and stockholders equity | \$5,393,333 | \$5,436,048 |
| SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS |  |  |
|  |  |  |

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## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Income (Unaudited)
(dollars in thousands, except per share data)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Interest and dividends income: |  |  |  |  |
| Interest and fees on loans | \$65,843 | \$57,338 | \$188,991 | \$164,109 |
| Interest and dividends on: |  |  |  |  |
| Obligations of U.S. Government, its agencies and other securities | 18,430 | 21,229 | 57,032 | 65,778 |
| Obligations of states and political subdivisions | 893 | 1,095 | 2,815 | 3,449 |
| Other interest income | 124 | 106 | 346 | 319 |
| Total interest and dividends income | 85,290 | 79,768 | 249,184 | 233,655 |
| Interest expense: |  |  |  |  |
| Interest on deposits: |  |  |  |  |
| Demand and savings deposits | 7,397 | 4,111 | 18,645 | 10,601 |
| Time deposits | 14,914 | 10,851 | 40,628 | 30,306 |
| Interest on borrowings: |  |  |  |  |
| Short-term borrowings | 4,284 | 1,992 | 11,513 | 5,218 |
| Long-term debt | 5,133 | 7,263 | 17,595 | 22,122 |
| Total interest expense | 31,728 | 24,217 | 88,381 | 68,247 |
| Net interest income | 53,562 | 55,551 | 160,803 | 165,408 |
| Provision for loan losses | 935 | 1,600 | 2,402 | 4,007 |
|  | 52,627 | 53,951 | 158,401 | 161,401 |

Net interest income after provision for loan losses

Other income:

| Income from fiduciary activities | $\$ \mathbf{3 , 3 1 9}$ | $\$ 2,933$ | $\mathbf{\$ 1 0 , 0 2 7}$ | $\$, 900$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | $\mathbf{5 , 3 1 7}$ | 4,659 | $\mathbf{1 4 , 7 6 4}$ | 13,116 |  |
| Other service income | $\mathbf{2 , 6 8 5}$ | 2,814 | $\mathbf{8 , 2 1 2}$ | 7,920 |  |
| Other | $\mathbf{5 , 0 3 3}$ | 4,748 | $\mathbf{1 5 , 0 7 2}$ | 14,784 |  |
| Total other income | $\mathbf{1 6 , 3 5 4}$ | 15,154 | $\mathbf{4 8 , 0 7 5}$ | 44,720 |  |
| Gain (loss) on sale of securities |  |  |  | $\mathbf{9 7}$ | 96 |

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## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Income (Unaudited)
(Continued)
(dollars in thousands, except per share data)
Three Months Ended
September 30,
$2006 \quad 2005$

Other expense:

| Salaries and employee benefits | \$ | 20,268 | \$ | 19,812 | \$ | 59,834 | \$ | 59,364 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy expense |  | 2,275 |  | 2,113 |  | 6,719 |  | 6,544 |
| Furniture and equipment expense |  | 1,273 |  | 1,242 |  | 3,964 |  | 3,991 |
| Other expense |  | 11,673 |  | 11,175 |  | 34,840 |  | 33,181 |
| Total other expense |  | 35,489 |  | 34,342 |  | 105,357 |  | 103,080 |
| Income before federal income taxes |  | 33,589 |  | 34,763 |  | 101,216 |  | 103,137 |
| Federal income taxes |  | 9,784 |  | 10,468 |  | 29,718 |  | 30,730 |
| Net income | \$ | 23,805 | \$ | 24,295 | \$ | 71,498 | \$ | 72,407 |

Per Share:

Net income:

|  | $\$$ | $\mathbf{1 . 7 2}$ | $\$$ | 1.70 | $\$$ | $\mathbf{5 . 1 2}$ | $\$$ | 5.06 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\$$ | $\mathbf{1 . 7 1}$ | $\$$ | 1.69 | $\$$ | $\mathbf{5 . 1 1}$ | $\$$ | 5.03 |
| Diluted |  |  |  |  |  |  |  |  |
| Weighted average | $\mathbf{1 3 , 8 5 9 , 4 9 8}$ | $14,256,723$ | $\mathbf{1 3 , 9 5 7 , 0 9 7}$ | $14,300,005$ |  |  |  |  |
| Basic | $\mathbf{1 3 , 8 8 8 , 4 5 8}$ | $14,338,418$ | $\mathbf{1 3 , 9 9 8 , 2 5 3}$ | $14,397,838$ |  |  |  |  |
| Diluted |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Cash dividends declared | $\$$ | $\mathbf{0 . 9 2}$ | $\$$ | 0.90 | $\mathbf{\$}$ | $\mathbf{2 . 7 6}$ | $\$$ | 2.70 |

SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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PARK NATIONAL CORPORATION
Consolidated Condensed Statements of Changes in Stockholders Equity (Unaudited)
(dollars in thousands, except share data)


Cash payment for fractional shares in dividend reinvestment plan

Shares issued for stock options - 684 24
Tax benefit from exercise of stock options $\mathbf{1 8}$
Treasury stock purchased $-302,786$ shares $\quad(\mathbf{3 0 , 5 0 8})$
Treasury stock reissued for stock options - 37,945 shares 3,131

BALANCE AT SEPTEMBER 30, 2006 \$ 208,403 \$ 509,917 (\$ 144,058) (\$ 16,056)
SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
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## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Cash Flows (Unaudited)
(dollars in thousands)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| Operating activities: |  |  |  |  |
| Net income | \$ | 71,498 |  | 72,407 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation, (accretion) and amortization, net |  | (85) |  | (321) |
| Stock dividends on Federal Home Loan Bank stock |  | $(2,274)$ |  | $(1,780)$ |
| Provision for loan losses |  | 2,402 |  | 4,007 |
| Amortization of core deposit intangibles |  | 1,911 |  | 1,911 |
| Realized investment securities gains |  | (97) |  | (96) |
| Changes in assets and liabilities: |  |  |  |  |
| Increase in other assets |  | $(12,265)$ |  | $(8,151)$ |
| Decrease in other liabilities |  | $(3,651)$ |  | $(9,441)$ |
| Net cash provided from operating activities |  | 57,439 |  | 58,536 |
| Investing activities: |  |  |  |  |
| Proceeds from sales of: |  |  |  |  |
| Available-for-sale securities |  | 304 |  | 131,794 |
| Proceeds from maturity of: |  |  |  |  |
| Available-for-sale securities |  | 244,528 |  | 265,946 |
| Held-to-maturity securities |  | 15,926 |  | 46,508 |
| Purchases of: |  |  |  |  |
| Available-for-sale securities |  | $(166,518)$ |  | $(113,112)$ |
| Held-to-maturity securities |  |  |  | $(187,420)$ |

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Net increase in other investments$(1,829)$
Net decrease in interest bearing deposits with other banks ..... 299 ..... 1,596
Net increase in loans$(61,780)$$(22,930)$
Loans sold with branch office ..... 5,273
Cash paid for acquisition, net ..... $(39,227)$
Purchases of premises and equipment, net ..... (3,730)$(6,843)$
Net cash provided from investing activities 29,029 ..... 79,756Continued

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## PARK NATIONAL CORPORATION

Consolidated Condensed Statements of Cash Flows (Unaudited) (Continued)
(dollars in thousands)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| Financing activities: |  |  |
| Net increase in deposits | \$ 131,682 | \$ 8,064 |
| Deposits sold with branch office |  | (\$ 12,419) |
| Net increase in short-term borrowings | 99,531 | 71,997 |
| Proceeds from exercise of stock options | 3,173 | 117 |
| Purchase of treasury stock | $(30,508)$ | $(15,078)$ |
| Cash payment for fractional shares in dividend reinvestment plan | (4) |  |
| Long-term debt issued |  | 175,939 |
| Repayment of long-term debt | $(257,053)$ | $(277,779)$ |
| Cash dividends paid | $(51,470)$ | $(51,498)$ |
| Net cash used by financing activities | $(104,649)$ | $(100,657)$ |
| (Decrease) increase in cash and cash equivalents | $(18,181)$ | 37,635 |
| Cash and cash equivalents at beginning of year | 173,973 | 161,829 |
| Cash and cash equivalents at end of period | \$ 155,792 | \$ 199,464 |
| Supplemental disclosures of cash flow information: |  |  |
| Cash paid for: |  |  |
| Interest | \$ 86,744 | \$ 66,801 |
| Income taxes | \$ 25,033 | \$ 24,997 |

Summary of business acquisition:Fair value of assets acquired\$ 185,372
Cash paid for purchase of First Clermont Bank ..... $(52,500)$
Fair value of liabilities assumed ..... 161,241
Goodwill recognized ..... \$ 28,369
SEE ACCOMPANYING NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## PARK NATIONAL CORPORATION <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Three and Nine Months Ended September 30, 2006 and 2005.
Note 1 Basis of Presentation
The consolidated financial statements included in this report have been prepared by Park National Corporation (the
Registrant , Corporation , Company , or Park ) without audit. In the opinion of management, all adjustments (consisti solely of normal recurring accruals) necessary for a fair presentation of results of operations for the interim periods included herein have been made. The results of operations for the periods ended September 30, 2006 are not necessarily indicative of the operating results to be anticipated for the fiscal year ending December 31, 2006. The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions for Form 10-Q, and therefore, do not include all information and footnotes necessary for a fair presentation of the condensed balance sheets, condensed statements of income, condensed statements of changes in stockholders equity and condensed statements of cash flows in conformity with U.S. generally accepted accounting principles. These financial statements should be read in conjunction with the financial statements incorporated by reference in the Annual Report on Form 10-K of Park for the fiscal year ended December 31, 2005 from Park s 2005 Annual Report to Shareholders.
Park s significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in Park s 2005 Annual Report to Shareholders. For interim reporting purposes, Park follows the same basic accounting policies and considers each interim period as an integral part of an annual period.
Effective January 1, 2006, Park adopted Financial Accounting Standards Board Statement No. 123R (revised 2004), Share-Based Payment ( SFAS 123R ) which amends SFAS 123, Accounting for Stock-Based Compensation , and supercedes Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25 ) and related interpretations. SFAS 123R permits public companies to adopt its requirements using one of two methods. The modified prospective method recognizes compensation for all stock options granted after the date of adoption and for all previously granted stock options that become vested after the date of adoption. The modified retrospective method includes the requirements of the modified prospective method described above, but also permits entities to restate prior period results based on the amounts previously recognized under SFAS 123 for purposes of pro-forma disclosures. Park has elected to adopt SFAS 123R using the modified prospective method and accordingly will not restate prior period results. See Note 6 for a more detailed description of Park s adoption of SFAS 123R. Park does not have any off-balance sheet derivative financial instruments such as interest-rate swap agreements.

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Note 2 Acquisition, Branch Sale and Intangible Assets
On January 3, 2005, Park acquired all of the stock of First Clermont Bank ( First Clermont ) of Milford, Ohio for $\$ 52,500,000$ in an all cash transaction accounted for as a purchase. Immediately following Park s stock acquisition, First Clermont merged with Park s subsidiary, The Park National Bank. First Clermont is being operated as a separate division of The Park National Bank and is now operating under the name of The Park National Bank of Southwest Ohio \& Northern Kentucky. The goodwill recognized as a result of this acquisition was $\$ 28,369,000$. The fair value of the acquired assets of First Clermont was $\$ 185,372,000$ and the fair value of the liabilities assumed was $\$ 161,241,000$ at January 3, 2005.
On February 11, 2005, Park s subsidiary, Century National Bank, sold its Roseville, Ohio branch office. The Roseville branch office was acquired in connection with the acquisition of First Federal Bancorp, Inc. ( First Federal ) on December 31, 2004. The Federal Reserve Board required that the Roseville branch office be sold as a condition of their approval of the merger transactions involving Park and First Federal. The deposits sold with the Roseville branch office totaled $\$ 12,419,000$ and the loans sold with the branch office totaled $\$ 5,273,000$. Century National Bank received a premium of $\$ 1,184,000$ from the sale of the deposits.
The following table shows the activity in goodwill and core deposit intangibles during the first nine months of 2006.

|  | Core Deposit |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | (In Thousands) | Goodwill | Intangibles | Total |
| December 31, 2005 | $\$ 61,696$ | $\$ 7,492$ | $\$ 69,188$ |  |
| Amortization |  | $<1,911>$ | $<1,911>$ |  |
| September 30, 2006 | $\$ 61,696$ | $\$ 5,581$ | $\$ 67,277$ |  |

Goodwill is evaluated on an annual basis for impairment and otherwise when circumstances warrant. Goodwill was evaluated for impairment during the first quarter of 2006, and no impairment charge was necessary.
Core deposit intangibles are being amortized to expense using the straight-line method over periods ranging from six to twelve years. Core deposit intangibles amortization expense was $\$ 637,000$ for both the third quarter of 2006 and the third quarter of 2005 and was $\$ 1,911,000$ for both the first nine months of 2006 and the first nine months of 2005.
Note 3 Allowance for Loan Losses
The allowance for loan losses is that amount believed adequate to absorb probable credit losses in the loan portfolio based on management $s$ evaluation of various factors including overall growth in the loan portfolio, an analysis of individual loans, prior and current loss experience, and current economic conditions. A provision for loan losses is charged to operations based on management s periodic evaluation of these and other pertinent factors.
Commercial loans are individually risk graded. Where appropriate, reserves are allocated to individual loans based on management sestimate of the borrower s ability to repay the loan given the availability of collateral and other sources of cash flow. Homogenous loans, such as consumer installment loans, residential mortgage loans and automobile leases are not individually risk graded. Reserves are established for each pool of loans based on historical loan loss experience, current economic conditions and loan delinquency.

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The following table shows the activity in the allowance for loan losses for the three and nine months ended September 30, 2006 and 2005.

| (In Thousands) <br> Average Loans (Net of Unearned Interest) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
|  |  | 367,532 |  | 286,412 |  | 339,023 |  | ,266,610 |
| Allowance for Loan Losses: |  |  |  |  |  |  |  |  |
| Beginning Balance | \$ | 69,698 | \$ | 70,352 | \$ | 69,694 | \$ | 68,328 |
| Charge-Offs: |  |  |  |  |  |  |  |  |
| Commercial, Financial and Agricultural |  | 279 |  | 709 |  | 899 |  | 1,742 |
| Real Estate Construction |  | 57 |  |  |  | 557 |  | 46 |
| Real Estate Residential |  | 422 |  | 226 |  | 1,206 |  | 446 |
| Real Estate Commercial |  | 73 |  | 315 |  | 472 |  | 1,243 |
| Consumer |  | 1,465 |  | 1,861 |  | 4,320 |  | 5,004 |
| Lease Financing |  | 20 |  | 102 |  | 57 |  | 267 |
| Total Charge-Offs |  | 2,316 |  | 3,213 |  | 7,511 |  | 8,748 |
| Recoveries: |  |  |  |  |  |  |  |  |
| Commercial, Financial and Agricultural |  | 336 |  | 528 |  | 866 |  | 1,210 |
| Real Estate Construction |  |  |  |  |  |  |  | 173 |
| Real Estate Residential |  | 266 |  | 250 |  | 621 |  | 540 |
| Real Estate Commercial |  | 78 |  | 172 |  | 1,161 |  | 485 |
| Consumer |  | 647 |  | 580 |  | 2,322 |  | 2,329 |
| Lease Financing |  | 54 |  | 98 |  | 143 |  | 194 |
| Total Recoveries |  | 1,381 |  | 1,628 |  | 5,113 |  | 4,931 |
| Net Charge-Offs |  | 935 |  | 1,585 |  | 2,398 |  | 3,817 |
|  |  | 935 |  | 1,600 |  | 2,402 |  | 4,007 |
| Allowance for Loan Losses of Acquired |  |  |  |  |  |  |  |  |
| Bank |  |  |  |  |  |  |  | 1,849 |
| Ending Balance | \$ | 69,698 | \$ | 70,367 | \$ | 69,698 | \$ | 70,367 |
| Ratio of Net Charge-Offs to Average Loans |  | . $11 \%$ |  | . $19 \%$ |  | . $10 \%$ |  | . $16 \%$ |
| Ratio of Allowance for Loan Losses to End of Period Loans, Net of Unearned Interest |  | $\begin{aligned} & 2.06 \% \\ & -11- \end{aligned}$ |  | 2.13\% |  | 2.06\% |  | 2.13\% |

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Note 4 Earnings Per Share
The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2006 and 2005.

|  | Dollars in Thousands, Except Per Share Data) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Numerator: |  |  |  |  |  |  |  |  |
| Net Income | \$ | 23,805 | \$ | 24,295 | \$ | 71,498 |  | 72,407 |
| Denominator: |  |  |  |  |  |  |  |  |
| Denominator for Basic Earnings Per |  |  |  |  |  |  |  |  |
| Share (Weighted Average Shares |  |  |  |  |  |  |  |  |
| Outstanding) |  | 13,859,498 |  | 14,256,723 |  | 13,957,097 |  | 14,300,005 |
| Effect of Dilutive Securities |  | 28,960 |  | 81,695 |  | 41,156 |  | 97,833 |
| Denominator for Diluted Earnings Per |  |  |  |  |  |  |  |  |
| Share (Weighted Average Shares |  |  |  |  |  |  |  |  |
| Outstanding Adjusted for the Dilutive |  |  |  |  |  |  |  |  |
| Securities) |  | 13,888,458 |  | 14,338,418 |  | 13,998,253 |  | 14,397,838 |
| Earnings per Share: |  |  |  |  |  |  |  |  |
| Basic Earnings Per Share | \$ | 1.72 | \$ | 1.70 | \$ | 5.12 | \$ | \$ 5.06 |
| Diluted Earnings Per Share | \$ | 1.71 | \$ | 1.69 | \$ | 5.11 | \$ | \$ 5.03 |

Note 5 Segment Information
The Corporation is a multi-bank holding company headquartered in Newark, Ohio. The operating segments for the Corporation are its financial institution subsidiaries. The Corporation s financial institution subsidiaries are The Park National Bank (PNB), The Richland Trust Company (RTC), Century National Bank (CNB), The First-Knox National Bank of Mount Vernon (FKNB), United Bank, N.A. (UB), Second National Bank (SNB), The Security National Bank and Trust Co. (SEC), and The Citizens National Bank of Urbana (CIT).

Operating Results for the Three Months Ended September 30, 2006 (In Thousands)


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Operating Results for the Three Months Ended September 30, 2005 (In Thousands)


Operating Results for the Nine Months Ended September 30, 2005 (In Thousands)

|  | PNB |  | RTC |  | CNB |  | FKNB |  | UB |  | SNB |  | SEC |  | All |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | CIT | Other |  | TOTAL |  |  |  |  |  |  |  |
| Net Interest |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| me | \$ | 52,758 |  |  | \$ | 15,412 |  |  | \$ | 20,815 | \$ | 23,190 | \$ | 6,530 | \$ | 10,329 | \$ | 23,225 | \$ | 4,684 | \$ | 8,465 | \$ | 165,408 |
| vision for |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Losses |  | 1,460 |  | 310 |  | 210 |  | 845 |  | 130 |  | 130 |  | 335 |  | 150 |  | 437 |  | 4,007 |  |  |
| ther Income |  | 18,974 |  | 3,308 |  | 5,505 |  | 5,435 |  | 1,486 |  | 1,630 |  | 6,819 |  | 1,129 |  | 530 |  | 44,816 |  |  |
| Other Expense |  | 34,394 |  | 8,107 |  | 11,761 |  | 12,706 |  | 4,669 |  | 5,785 |  | 14,645 |  | 3,340 |  | 7,673 |  | 103,080 |  |  |
| Income | \$ | 24,253 | \$ | 6,816 | \$ | 9,516 |  | 10,030 | \$ | 2,187 | \$ | 4,210 |  | 10,142 | \$ | 1,585 | \$ | 3,668 | \$ | 72,40 |  |  |

The operating results of the Parent Company and Guardian Finance Company (GFC) in the All Other column are used to reconcile the segment totals to the consolidated income statements for the periods ended September 30, 2006 and 2005. The reconciling amounts for consolidated total assets for both of the periods ended September 30, 2006 and 2005 consist of the elimination of intersegment borrowings, and the assets of the Parent Company and GFC which are not eliminated.
Note 6 Stock Option Plans
Effective January 1, 2006, Park adopted SFAS 123R using the modified prospective method and accordingly will not restate prior period results. SFAS 123 R requires that compensation expense be recognized for all stock options granted after the date of adoption and for all previously granted stock options that become vested after the date of adoption. Prior to January 1, 2006, Park accounted for its stock option plans under the recognition and measurement principles of APB 25 and related interpretations. Under APB 25, no stock-based employee compensation cost was reflected in net income as all stock options granted under the Park stock option plans had an exercise price equal to the
market value of the underlying common stock on the grant date.
Park did not grant any stock options during the first nine months of 2006. Additionally, no stock options became vested during the first nine months of 2006. The adoption of SFAS 123R on January 1, 2006 had no impact on Park s net income for the first nine months of 2006.

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The following table summarizes stock option activity during the first nine months of 2006.

|  |  | Weighted <br> Average <br> Exercise <br> Price Per | Weighted <br> Average Fair <br> Value Per |
| :--- | :---: | :---: | :---: | :---: |
| Share |  |  |  |

All of the stock options outstanding at September 30, 2006 were exercisable. The aggregate intrinsic value of the outstanding stock options at September 30, 2006 was $\$ 2,683,000$.
The intrinsic value of the stock options exercised during the third quarter of 2006 was $\$ 28,000$ and $\$ 703,000$ for the first nine months of 2006 compared to $\$ 66,000$ for the third quarter of 2005 and $\$ 930,000$ for the first nine months of 2005. The weighted average contractual remaining term was 2.6 years for the stock options outstanding at September 30, 2006.
Park granted 227,000 incentive stock options during the second quarter of 2005. The following table illustrates the effect on net income and earnings per share had Park applied fair value recognition to stock-based employee compensation in 2005.

| (Dollars in Thousands, Except Per Share Data) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 |  | 2005 |
| Net income as reported | \$23,805 | \$24,295 | \$71,498 | , | 72,407 |
| Deduct: |  |  |  |  |  |
| Total stock-based employee compensation expense determined under fair value method, net of related |  |  |  |  |  |
| tax effects |  |  |  |  | <3,664> |
| Pro forma net income | \$23,805 | \$24,295 | \$71,498 | \$ | 68,743 |
| Basic earnings per share as reported | \$ 1.72 | \$ 1.70 | \$ 5.12 | \$ | 5.06 |
| Pro forma basic earnings per share | \$ 1.72 | \$ 1.70 | \$ 5.12 | \$ | 4.81 |
| Diluted earnings per share as reported | \$ 1.71 | \$ 1.69 | \$ 5.11 | \$ | 5.03 |
| Pro forma diluted earnings per share | \$ 1.71 | \$ 1.69 | \$ 5.11 | \$ | 4.77 |

The fair value was computed at the date of grant (in the second quarter of 2005) using a Black-Scholes option pricing model with the assumptions listed below.
Assumptions ..... 2005
Risk-Free Interest Rate ..... $3.77 \%$
Dividend Yield ..... $3.00 \%$
Volatility Factor of the Market Price .....  198Weighted Average Expected Life of Options4years

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Note 6 Stock Option Plans (Continued)
All of the common shares delivered upon exercise of incentive stock options granted under the Park National Corporation 2005 and 1995 Incentive Stock Option Plans are to be treasury shares. At September 30, 2006, incentive stock options (granted under both the 2005 Plan and the 1995 Plan) covering 679,044 common shares were outstanding. The remaining outstanding stock options at September 30, 2006 covering 13,896 common shares pertain to a stock option plan assumed by Park in the acquisition of Security Banc Corporation in 2001. At September 30, 2006, Park held 925,532 treasury shares that are allocated for the stock option plans (including the Security Plan). Management anticipates that very few, if any, additional shares of Park common stock will be repurchased within the next twelve months for the stock option plans.
Note 7 Loans
The composition of the loan portfolio was as follows at the dates shown:

| (In Thousands) | September30, |  | December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial, Financial and Agricultural | \$ | 532,224 | \$ | 512,636 |
| Real Estate: |  |  |  |  |
| Construction |  | 197,128 |  | 193,185 |
| Residential |  | 1,282,170 |  | 1,287,438 |
| Commercial |  | 843,578 |  | 823,354 |
| Consumer |  | 524,237 |  | 494,975 |
| Leases |  | 11,140 |  | 16,524 |
| Total Loans | \$ | 3,390,477 | \$ | 3,328,112 |

Note 8 Investment Securities
The amortized cost and fair values of investment securities are shown in the following table. Management evaluates investment securities on a quarterly basis for other-than-temporary impairment. No impairment charges have been deemed necessary in 2006 and 2005. The unrealized losses are primarily the result of changes in interest rates and will not prohibit Park from receiving its contractual principal and interest payments.
(In Thousands)

September 30, 2006
Securities Available-for-Sale
Obligations of U.S. Treasury and Other U.S. Government Sponsored Entities
Obligation of States and Political Subdivisions
U.S. Government Sponsored Entities

Asset-Backed Securities and Other

| Asset-Backed Securities | $1,198,448$ |
| :--- | ---: |
| Equity Securities | 1,236 |
| Total | $\$ 1,348,067$ |

September 30, 2006

|  | Amortized |
| :--- | ---: |
| Securities Held-to-Maturity | Cost |
| Obligations of States and Political Subdivisions | $\$ \quad 16,411$ |
| U.S. Government Sponsored Entities |  |
| Asset-Backed Securities and Other |  |
| Asset-Backed Securities | 163,618 |
| Total | $\$ 180,029$ |

## (In Thousands)

December 31, 2005

Securities Available-for-Sale
Obligations of U.S. Treasury and Other U.S.
Government Sponsored Entities
Obligation of States and Political Subdivisions
U.S. Government Sponsored Entities

Asset-Backed Securities and Other

| Asset-Backed Securities | $1,356,233$ |
| :--- | ---: |
| Equity Securities | 1,543 |
| Total | $\$ 1,424,955$ |

December 31, 2005

Securities Held-to-Maturity
Obligations of States and Political
Subdivisions
U.S. Government Sponsored Entities

Asset-Backed Securities and Other
Asset-Backed Securities
Total
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Note 9 Other Investment Securities
Other investment securities consist of stock investments in the Federal Home Loan Bank and the Federal Reserve Bank. These restricted stock investments are carried at their amortized costs.

|  | September 30, | December 31, |
| :--- | ---: | ---: |
|  | 2006 | 2005 |
| Federal Home Loan Bank Stock | $\$ 54,433$ | $\$ 52,159$ |
| Federal Reserve Bank Stock | 5,879 | 5,879 |
|  |  |  |
| Total | $\$ 60,312$ | $\$ 58,038$ |

## Note 10 Benefit Plans

Park has a noncontributory defined benefit pension plan covering substantially all of its employees. The plan provides benefits based on an employee s years of service and compensation.
Park s funding policy is to contribute annually an amount that can be deducted for federal income tax purposes using a different actuarial cost method and different assumptions from those used for financial reporting purposes. A pension plan contribution of $\$ 9,117,417$ was paid during the first quarter of 2006 and a pension plan contribution of $\$ 9,688,096$ was paid during the first quarter of 2005.
The following table shows the components of net periodic benefit expense.

|  | (In Thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
|  | 2006 | 2005 | 2006 | 2005 |
| Service Cost | \$ 795 | \$ 671 | \$ 2,385 | \$ 2,013 |
| Interest Cost | 722 | 689 | 2,165 | 2,067 |
| Expected Return on Plan Assets | <994> | <834> | <2,982> | <2,502> |
| Amortization of Prior Service Cost | 3 | 3 | 10 | 9 |
| Recognized Net Actuarial Loss | 139 | 136 | 416 | 408 |
| Benefit Expense | \$ 665 | \$ 665 | \$ 1,994 | \$ 1,995 |

Note 11 Pending Acquisitions
Park announced the signing of two separate definitive agreements in the third quarter of 2006. On August 14, 2006, Park entered into a definitive agreement and plan of merger (the Anderson Merger Agreement ) providing for the acquisition of Anderson Bank Company ( Anderson ) headquartered in Anderson Township near Cincinnati, Ohio, through the merger of Anderson with and into Park s subsidiary The Park National Bank (the Anderson Merger Transaction ). Anderson had approximately $\$ 70$ million in total assets as of June 30, 2006. Under the terms of the Anderson Merger Agreement, Park will pay approximately $\$ 9.05$ million in cash and 86,137 common shares of Park to the shareholders of Anderson in the Anderson Merger Transaction. Anderson shareholders will be entitled to elect to receive, in exchange for each Anderson common share they own, Park common shares, cash or a combination of Park common shares and cash.

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The exact number of Park common shares and exact amount of cash to be received in exchange for each Anderson common share will be calculated using formulas set forth in the Anderson Merger Agreement. The elections of Anderson shareholders will be subject to allocation procedures to ensure that the aggregate consideration received by the Anderson shareholders in the Anderson Merger Transaction consists of the number of Park common shares and the amount of cash described above.
As of August 14, 2006, Anderson had 533,550 common shares outstanding and 16,250 Anderson common shares were subject to outstanding stock options. The Anderson Merger Transaction is anticipated to close in the fourth quarter of 2006, and is subject to the satisfaction of customary conditions in the Anderson Merger Agreement and the approval of appropriate regulatory authorities and of the shareholders of Anderson. Upon completion of the Anderson Merger Transaction, the two offices of Anderson will become part of the division of The Park National Bank known as The Park National Bank of Southwest Ohio \& Northern Kentucky.
On September 14, 2006, Park entered into a definitive agreement and plan of merger (the Vision Merger Agreement ) with Vision Bancshares, Inc. ( Vision ) providing for the merger of Vision into Park (the Vision Merger Transaction ). Vision had approximately $\$ 696$ million in total assets as of June 30, 2006. Under the terms of the Vision Merger Agreement, the shareholders of Vision will receive either $\$ 25.00$ in cash or . 2475 Park common shares for each share of Vision common stock. The Vision shareholders will have the option of receiving cash or Park common shares for their shares of Vision common stock (or any combination thereof), subject to the election and allocation procedures in the Vision Merger Agreement. However, Park has reserved the right to allocate the Vision shareholder elections on a pro-rata basis so that 50 percent of the total Vision shares of common stock outstanding at the time of the Vision Merger Transaction are converted into the right to receive cash and 50 percent are converted into the right to receive Park common shares. As of September 14, 2006, Vision had 6,066,624 shares of common stock outstanding and outstanding stock options covering an aggregate of 884,834 shares of common stock with a weighted average exercise price of $\$ 8.09$ per share. Each stock option (that is not exercised) granted under one of Vision s equity-based compensation plans will be cancelled and extinguished and converted into the right to receive an amount of cash equal to the product of (a) $\$ 25.00$ minus the exercise price of the stock option, multiplied by (b) the number of Vision shares of common stock subject to the unexercised portion of the stock option. The Vision Merger Transaction is expected to close during the first quarter of 2007, and is subject to the satisfaction of customary conditions in the Vision Merger Agreement and the approval of appropriate regulatory authorities and the shareholders of Vision. Upon completion of the Vision Merger Transaction, Vision stwo community bank subsidiaries Vision Bank, an Alabama state banking corporation headquartered in Gulf Shores, Alabama and Vision Bank, a Florida state banking corporation headquartered in Panama City, Florida will become wholly-owned subsidiaries of Park.
Management does not expect that the parent company of Park National Corporation will need to secure any outside borrowings to pay for these acquisitions. Funding for the acquisitions is available from Park saffiliate banks.

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Note 12 Recent Accounting Pronouncements
In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106 and 132(R) . SFAS No. 158 requires employers to fully recognize the obligations associated with single-employer defined benefit pension, retiree healthcare and other postretirement plans in their financial statements. SFAS No. 158 requires an employer to (a) recognize in its statement of financial position an asset for a plan s overfunded status or a liability for a plan s underfunded status, (b) measure a plan sassets and its obligations that determine its funded status at the end of the employer s fiscal year and (c) recognize changes in the funded status of a defined postretirement plan in the year in which the changes occur. Those changes will be reported in the comprehensive income of a business entity. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006, for publicly traded companies like Park. The requirement to measure plan assets and benefit obligations as of the date of the employer s fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. Management has not determined the impact that SFAS No. 158 will have on Park statement of financial position at December 31, 2006 or on Park s comprehensive income for the twelve months ended December 31, 2006. If Park would have been required to implement SFAS No. 158 at December 31, 2005, the impact on Park's financial statements would have been to decrease assets by $\$ 6.6$ million, decrease stockholders' equity by $\$ 6.6$ million and decrease comprehensive income by $\$ 6.6$ million.
In September 2006, FASB issued SFAS No. 157, Fair Value Measurements . SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. Management does not expect that the adoption of this standard will have a material impact on Park s financial statements.
In July 2006, the Emerging Issues Task Force ( EITF ) of FASB issued a draft abstract for EITF Issue No. 06-04, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangement . This draft abstract from EITF reached a consensus that for an endorsement split-dollar life insurance arrangement within the scope of this Issue, an employer should recognize a liability for future benefits in accordance with SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions . The Task Force concluded that a liability for the benefit obligation under SFAS No. 106 has not been settled through the purchase of an endorsement type life insurance policy. In September 2006, FASB agreed to ratify the consensus reached in EITF Issue No. 06-04. This new accounting standard will be effective for fiscal years beginning after December 15, 2007. At September 30, 2006, Park and its subsidiary banks owned $\$ 112$ million of bank owned life insurance. These life insurance policies are generally subject to endorsement split-dollar life insurance arrangements. These arrangements were designed to provide a pre-and postretirement benefit for senior officers and directors of Park and its subsidiary banks. The management of Park believes that the adoption of EITF Issue No. 06-4 may have a material impact on Park sfinancial statements. Park s management will closely monitor the accounting guidance from FASB on computing the postretirement benefit liability. Park may amend its split-dollar life insurance arrangements to eliminate some of the postretirement benefits.

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In September 2006, the Securities and Exchange Commission ( SEC ) issued Staff Accounting Bulletin ( SAB ) No. 108. This SAB expresses the SEC s views regarding the process of quantifying financial statement misstatements. SAB No. 108 provides guidance on the consideration of the effects of prior year misstatements for the purpose of a materiality assessment. SAB No. 108 is effective for fiscal years ending after November 15, 2006. Management has not determined if the adoption of SAB No. 108 will have an impact on Park sfinancial statements at December 31, 2006.

In July 2006, the FASB issued Financial Accounting Standards Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprises financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes . FIN 48 prescribes a recognition threshold and measurement attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 is effective for fiscal years beginning after December 15, 2006. Management does not expect that the adoption of this standard will have a material impact on Park s financial statements.
In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets-an amendment of SFAS No. 140 , which changes the accounting for all loan servicing rights which are recorded as the result of selling a loan where the seller undertakes an obligation to service the loan, usually in exchange for compensation. SFAS No. 156 amends current accounting guidance by permitting the servicing right to be recorded initially at fair value and also permits the subsequent reporting of these assets at fair value. SFAS No. 156 is effective beginning January 1, 2007. Management does not expect that the adoption of this standard will have a material impact on Park s financial statements.
In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments , an amendment of SFAS Nos. 133 and 140. This Statement changes the accounting for various derivatives and securitized financial assets. This Statement will be effective for all financial instruments acquired, issued, or subject to a remeasurement (new basis) event occurring after January 1, 2007. Management does not expect that the adoption of this standard will have a material impact on Park s financial statements. -20-

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## ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management s expectations and are subject to a number of risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include, without limitation, Park s ability to execute its business plan; the impact of competition and changes in the competitive environment; changes in economic conditions in the market area served by Park and its subsidiaries; changes in general economic and financial market conditions; changes in banking regulations or other regulatory or legislative requirements affecting the business of Park and its subsidiaries; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; fluctuations in interest rates; demand for loans in the market area served by Park and its subsidiaries; the ability to obtain regulatory approvals and Anderson shareholder approval of the Anderson Merger Transaction on the proposed terms and schedule; the ability to obtain regulatory approvals and Vision shareholder approval of the Vision Merger Transaction on the proposed terms and schedule; the ability of Park and its subsidiaries to manage the growth from the pending Anderson Merger Transaction and the pending Vision Merger Transaction; the possibility that costs or difficulties related to the integration of the respective businesses of Anderson and Vision with the businesses of Park and its subsidiaries will be greater than expected or that the cost savings and any revenue synergies of the combined organizations following the Anderson Merger Transaction and the Vision Merger Transaction, respectively, may be lower or take longer to realize than expected; and disruptions from the Anderson Merger Transaction and/or the Vision Merger Transaction may make it more difficult to maintain relationships with customers, employees or suppliers. Additional detailed information concerning a number of important factors which could cause actual results to differ materially from the forward-looking statements contained in management s discussion and analysis is available in Park s filings with the Securities and Exchange Commission, under the Securities Exchange Act of 1934, including the disclosure under the heading Item 1A. Risk Factors of Part I of Park s 2005 Form 10-K. Undue reliance should not be placed on the forward-looking statements, which speak only as of the date hereof. Park does not undertake any obligation to publicly update any forward-looking statements except to the extent required by law. Critical Accounting Policies
Note 1 of the Notes to Consolidated Financial Statements included in Park s 2005 Annual Report to Shareholders lists significant accounting policies used in the development and presentation of its financial statements. The accounting and reporting policies of Park conform with U.S. generally accepted accounting principles and general practices within the financial services industry. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

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Park considers that the determination of the allowance for loan losses involves a higher degree of judgement and complexity than its other significant accounting policies. The allowance for loan losses is calculated with the objective of maintaining a reserve level believed by management to be sufficient to absorb probable credit losses in the loan portfolio. Management $s$ determination of the adequacy of the allowance for loan losses is based on periodic evaluations of the loan portfolio and of current economic conditions. However, this evaluation is inherently subjective as it requires material estimates, including expected default probabilities, loss given default, the amounts and timing of expected future cash flows on impaired loans and estimated losses on consumer loans and residential mortgage loans based on historical loss experience and the current economic conditions. All of these factors may be susceptible to significant change. To the extent that actual results differ from management estimates, additional loan loss provisions may be required that would adversely impact earnings for future periods.
Management believes that the accounting for goodwill and other intangible assets also involves a higher degree of judgement than most other significant accounting policies. Statement of Financial Accounting Standards ( SFAS ) No. 142, Accounting for Goodwill and Other Intangible Assets establishes standards for the amortization of acquired intangible assets and impairment assessment of goodwill. At September 30, 2006, Park had core deposit intangibles of $\$ 5.6$ million subject to amortization and $\$ 61.7$ million of goodwill, which was not subject to periodic amortization. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the business acquired. Park s goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of Park s banking subsidiaries to provide quality, cost effective banking services in a competitive marketplace. The goodwill value of $\$ 61.7$ million is supported by revenue that is in part driven by the volume of business transacted. A decrease in earnings resulting from a decline in the customer base or the inability to deliver cost-effective services over sustained periods can lead to impairment of goodwill that could adversely impact earnings in future periods. SFAS No. 142 requires an annual evaluation of goodwill for impairment. This evaluation was performed during the first quarter of 2006 and no impairment charge was necessary.

## Comparison of Results of Operations

## For the Three and Nine Month Periods Ended September 30, 2006 and 2005

## Summary Discussion of Results

Net income decreased by $\$ 490,000$ or $2.0 \%$ to $\$ 23.8$ million for the three months ended September 30, 2006 compared to $\$ 24.3$ million for the same period in 2005 . For the first nine months of 2006, net income decreased by $\$ 909,000$ or $1.26 \%$ to $\$ 71.5$ million compared to $\$ 72.4$ million for the same period in 2005 . The annualized, net income to average asset ratio (ROA) was $1.77 \%$ for the third quarter of 2006 and $1.78 \%$ for the nine months ended September 30, 2006 compared to $1.74 \%$ for the third quarter of 2005 and $1.73 \%$ for the first nine months of 2005 . The annualized net income to average equity ratio (ROE) was $17.66 \%$ for the third quarter of 2006 and $17.73 \%$ for the nine months ended September 30, 2006 compared to $17.08 \%$ for the third quarter of 2005 and $17.26 \%$ for the first nine months of 2005.
Despite the decrease in net income, diluted earnings per share increased by $1.2 \%$ to $\$ 1.71$ for the third quarter of 2006 compared to $\$ 1.69$ for the third quarter of 2005.

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Diluted earnings per share also increased by $1.6 \%$ to $\$ 5.11$ for the first nine months of 2006 compared to $\$ 5.03$ for the first nine months of 2005.
The improvement in diluted earnings per share was due to the purchase of treasury stock. Common shares held in treasury stock were $1,443,789$ at September 30, 2006 compared to $1,178,948$ at December 31, 2005 and 1,082,636 at September 30, 2005. The balance of treasury stock (which is carried as a negative amount in stockholders equity) was $\$ 144$ million at September 30, 2006 compared to $\$ 117$ million at December 31, 2005 and $\$ 106$ million at September 30, 2005.
The following table explains the change in net income for the three and nine month periods ended September 30, 2006 compared to the same periods in 2005.
(In Thousands)
Decrease in Net Interest Income
Decrease in Provision for Loan Losses
Increase in Other Income
Increase in Gain on Sale of Securities
Increase in Operating Expenses

Decrease in Income Before Taxes

Decrease in Federal Income Taxes

Decrease in Net Income
Over the next several pages, management will explain in detail the changes in net income for the three and nine month periods ended September 30, 2006 compared to the same periods in 2005.

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Net Interest Income Comparison for the Third Quarter of 2006 and 2005
Park s principal source of earnings is net interest income, the difference between total interest income and total interest expense. Net interest income decreased by $\$ 2.0$ million or $3.6 \%$ to $\$ 53.6$ million for the third quarter of 2006 compared to $\$ 55.6$ million for the third quarter of 2005. The following table compares the average balance and the annualized tax equivalent yield/cost for interest earning assets and interest bearing liabilities for the third quarter of 2006 with the third quarter of 2005.

| Loans | $\$ 3,367,532$ | $7.77 \%$ | $\$ 3,286,412$ | $6.94 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Taxable Investments | $1,501,592$ | $4.87 \%$ | $1,725,233$ | $4.88 \%$ |
| Tax Exempt Investments | 75,184 | $6.72 \%$ | 92,146 | $6.86 \%$ |
| Money Market Instruments | 7,621 | $5.74 \%$ | 11,865 | $3.56 \%$ |
|  |  |  |  |  |
| Interest Earning Assets | $\$ 4,951,929$ | $6.87 \%$ | $\$ 5,115,656$ | $6.23 \%$ |
| Interest Bearing Deposits | $\$ 3,200,769$ | $2.77 \%$ | $\$ 3,196,983$ | $1.86 \%$ |
| Short-Term Borrowings | 384,183 | $4.42 \%$ | 286,058 | $2.76 \%$ |
| Long-Term Debt | 473,948 | $4.30 \%$ | 763,293 | $3.77 \%$ |
|  |  |  |  |  |
| Interest Bearing Liabilities | $\$ 4,058,900$ | $3.10 \%$ | $\$ 4,246,334$ | $2.26 \%$ |
| Excess Interest Earning Assets | $\$ 893,029$ |  | $\$ 869,322$ |  |
| Net Interest Spread |  | $3.77 \%$ |  | $3.97 \%$ |
| Net Interest Margin |  | $4.33 \%$ |  | $4.36 \%$ |

Average interest earning assets decreased by $\$ 164$ million or $3.2 \%$ to $\$ 4,952$ million for the three months ended September 30, 2006 compared to $\$ 5,116$ million for the same quarter in 2005. This decrease is primarily due to the decrease in average investment securities, including money market instruments, of $\$ 245$ million or $13.4 \%$ to $\$ 1,584$ million for the third quarter of 2006 compared to $\$ 1,829$ million for the same period in 2005.
Average loans increased by $\$ 81$ million or $2.5 \%$ to $\$ 3,368$ million for the third quarter of 2006 compared to the same quarter in 2005. Total loans outstanding increased by $\$ 62$ million during the first three quarters of 2006 to $\$ 3,390$ million at September 30, 2006 compared to $\$ 3,328$ million at December 31, 2005. The demand for commercial and commercial real estate loans and for consumer loans secured by automobiles was fairly good during the third quarter of 2006. The demand for residential real estate loans decreased during the third quarter of 2006 and is expected to be soft in the fourth quarter of 2006. Management expects that total loans will increase by $\$ 20$ to $\$ 40$ million during the fourth quarter of 2006.
The average yield on the loan portfolio was $7.77 \%$ for the third quarter of 2006 compared to $6.94 \%$ for the third quarter of 2005. The average prime lending rate was $8.25 \%$ for the three months ended September 30, 2006 compared to $6.43 \%$ for the same period in 2005.

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Management expects that the average yield on the loan portfolio will continue to gradually increase as adjustable rate loans reprice at higher interest rates during the fourth quarter of 2006.
Average investment securities (as referenced earlier), including money market instruments, were $\$ 1,584$ million for the third quarter of 2006 compared to $\$ 1,829$ million for the third quarter of 2005, a decrease of $\$ 245$ million or $13.4 \%$. The following table compares the average balance of total investment securities, including money market instruments, for the past five quarters. The table also includes the average federal funds rate and average five year U.S. Treasury rate for the past five quarters.

|  | September | June | March | December | September |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | 2006 | 2006 | 2006 | 2005 | 2005 |
| Average Investment Securities | \$ 1,584,397 | \$ 1,641,955 | \$1,693,345 | \$ 1,723,609 | \$1,829,244 |
| Average Federal Funds Rate | 5.25\% | 4.91\% | 4.46\% | 3.98\% | 3.46\% |
| Average Five Year Treasury |  |  |  |  |  |
| Rate | 4.84\% | 4.99\% | 4.55\% | 4.39\% | 4.04\% |

Management has reduced the amount of purchases of investment securities during the past five quarters due to the small spread between the yield on investment securities that Park purchases and the federal funds rate. This strategy has caused the average balance of investment securities to decrease. The funds generated from the reduction of the investment portfolio have been used to reduce borrowings and fund the increase in loans. As indicated in the table, the spread between the average federal funds rate and the average rate of a five year U.S. Treasury security has narrowed (and inverted in the most recent quarter) with the increase in short-term interest rates. Typically, the investments purchased by Park yield 50 to 75 basis points more than a five year U.S. Treasury Security. Management expects that the average balance of investment securities will continue to decrease in the fourth quarter of 2006.
The average yield on taxable investment securities was $4.87 \%$ for the third quarter of 2006 compared to $4.88 \%$ for the same period in 2005. The tax equivalent yield on tax exempt investment securities was $6.72 \%$ for the third quarter of 2006 compared to $6.86 \%$ for the same period in 2005. No tax exempt securities have been purchased during the past twelve months.
At September 30, 2006, the tax equivalent yield on the total investment portfolio was $4.98 \%$ and the average maturity was 4.5 years. U.S. Government Sponsored Entities asset-backed securities were approximately $85 \%$ of the total investment portfolio at the end of the third quarter of 2006. This segment of the investment portfolio consists of fifteen-year mortgage-backed securities and fifteen-year collateralized mortgage obligations.
The average maturity of the investment portfolio would lengthen if long-term interest rates would increase as the principal repayments from mortgage-backed securities and collateralized mortgage obligations would be reduced. Management estimates that the average maturity of the investment portfolio would lengthen to 5.0 years with a 100 basis point increase in long-term interest rates and to 5.1 years with a 200 basis point increase in long-term interest rates.
Average interest bearing liabilities decreased by $\$ 187$ million or $4.4 \%$ to $\$ 4,059$ million for the three months ended September 30, 2006 compared to the same quarter in 2005. The average cost of interest bearing liabilities increased to $3.10 \%$ for the third quarter of 2006 compared to $2.26 \%$ for the same period in 2005.
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Average interest bearing deposits slightly increased by $\$ 4$ million or $1 \%$ to $\$ 3,201$ million for the third quarter of 2006 compared to the third quarter of 2005. The average cost of interest bearing deposits increased to $2.77 \%$ for the third quarter of 2006 compared to $1.86 \%$ for the same quarter in 2005.
Average total borrowings were $\$ 858$ million for the third quarter of 2006 compared to $\$ 1,049$ million for the third quarter of 2005 . The average cost of total borrowings was $4.35 \%$ for the third quarter of 2006 compared to $3.50 \%$ for the same period in 2005.
The net interest spread (the difference between the yield on interest earning assets and the cost of interest bearing liabilities) decreased by 20 basis points to $3.77 \%$ for the third quarter of 2006 compared to $3.97 \%$ for the same period in 2005. The tax equivalent net interest margin (defined as net interest income divided by average interest earning assets) decreased by 3 basis points to $4.33 \%$ for the third quarter of 2006 compared to $4.36 \%$ for the same period in 2005. The decrease in net interest income of $\$ 2.0$ million or $3.6 \%$ for the third quarter of 2006 compared to the third quarter of 2005 was primarily due to the $\$ 164$ million or $3.2 \%$ decrease in average interest earning assets.
Net Interest Income Comparison for the First Nine Months of 2006 and 2005
Net interest income decreased by $\$ 4.6$ million or $2.8 \%$ to $\$ 160.8$ million for the nine months ended September 30, 2006 compared to the first nine months of 2005 . The following table compares the average balance and the annualized tax equivalent yield/cost for interest earning assets and interest bearing liabilities for the first nine months of 2006 with the same period in 2005.

|  | Nine Months Ended September 30, <br> (In Thousands) <br> 2006 |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Tax | 2005 |  |  |

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Average interest earning assets decreased by $\$ 199$ million or $3.8 \%$ to $\$ 4,979$ million for the nine months ended September 30, 2006 compared to the same period in 2005. This decrease is primarily due to the decrease in average investment securities, including money market instruments, of $\$ 272$ million or $14.2 \%$ to $\$ 1,639$ million for the first nine months of 2006 compared to the same period in 2005.
Average loans increased by $\$ 72$ million or $2.2 \%$ to $\$ 3,339$ million for the first nine months of 2006 compared to the same period in 2005. The average yield on loans increased to $7.58 \%$ for the first nine months of 2006 compared to $6.73 \%$ for the same period in 2005. The average prime lending rate was $7.86 \%$ for the first nine months of 2006 compared to $5.93 \%$ for the same period in 2005. Management expects that the average yield on the loan portfolio will continue to gradually increase as adjustable rate loans reprice at higher interest rates during the fourth quarter of 2006. Average investment securities, including money market instruments, were $\$ 1,639$ million for the first nine months of 2006 compared to $\$ 1,911$ million for the same period in 2005. The average yield on taxable investment securities was $4.91 \%$ for the first nine months of 2006 compared to $4.88 \%$ for the same period in 2005. The yield on taxable investment securities is expected to remain approximately the same during the fourth quarter of 2006.
Average interest bearing liabilities decreased by $\$ 231$ million or $5.3 \%$ to $\$ 4,093$ million for the first nine months of 2006 compared to the same period in 2005. The average cost of interest bearing liabilities increased to $2.89 \%$ for the first nine months of 2006 compared to $2.11 \%$ for the same period in 2005. The average federal funds rate was $4.87 \%$ for the first nine months of 2006 compared to $2.96 \%$ for the same period in 2005.
Average interest bearing deposits decreased by $\$ 42$ million or $1.3 \%$ to $\$ 3,163$ million for the first nine months of 2006 compared to the same period in 2005. The average cost of interest bearing deposits increased to $2.51 \%$ for the first nine months of 2006 compared to $1.71 \%$ for the same period in 2005. Management has concentrated on controlling the cost of interest bearing deposits and as a result, Park has experienced a decrease in certain rate sensitive deposits. Average total borrowings were $\$ 930$ million for the first nine months of 2006 compared to $\$ 1,120$ million for the first nine months of 2005. The average cost of total borrowings was $4.18 \%$ for the first nine months of 2006 compared to $3.27 \%$ for the first nine months of 2005.
The net interest spread decreased by 12 basis points to $3.85 \%$ in 2006 compared to $3.97 \%$ in 2005. The net interest margin increased by 4 basis points to $4.36 \%$ for the first nine months of 2006 compared to $4.32 \%$ for the same period in 2005. The decrease in net interest income of $\$ 4.6$ million or $2.8 \%$ for the first nine months of 2006 compared to the same period in 2005 was primarily due to the $\$ 199$ million or $3.8 \%$ decrease in average interest earning assets for the first nine months of 2006 compared to the first nine months of 2005.
In the Financial Review section of Park s 2005 Annual Report to Shareholders (pages 28, 29 and 30), management projected the following for 2006: year-end loan balances would increase by $3 \%$ to 5\% (page 29 under Investment of Funds-Loans ), average total deposits would increase by $1 \%$ to $2 \%$ (page 28 under Source of Funds-Deposits ) and net interest income would increase by $2 \%$ to $3 \%$ in 2006 with a net interest margin between $4.35 \%$ to $4.40 \%$ (page 30 under Earnings Results ).

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Loans increased by $\$ 62$ million during the first nine months of 2006. This increase in 2006 represents an annualized growth rate of $2.5 \%$. Management expects that loans will increase during the fourth quarter of 2006, but anticipates that the annual growth rate for the year may be a little less than $3 \%$.
Average total deposits (noninterest bearing and interest bearing) were $\$ 3,875$ million for the third quarter of 2006 compared to $\$ 3,843$ million for the third quarter of 2005 and $\$ 3,801$ million for the fourth quarter of 2005 . A large deposit customer for one of Park $s$ affiliate banks is relocating its business out of the state of Ohio during the fourth quarter of 2006. This deposit customer has maintained average deposits of approximately $\$ 73$ million during the first nine months of 2006. These deposit balances ( $\$ 73$ million) are expected to be withdrawn during the fourth quarter of 2006. As a result, management expects that average total deposits will decrease during the fourth quarter of 2006 and expects an increase of about $1 \%$ in average total deposits in 2006 compared to 2005.
The following table displays net interest income, average interest earning assets and the net interest margin for the past five quarters.

|  | September | June |  | March | December | September |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2006 | 2006 | 2005 | 2005 |  |
| Net Interest Income | $\$ 53,562$ | $\$ 53,822$ | $\$ 53,419$ | $\$ 55,156$ | $\$ 55,551$ |  |
| Average Interest Earning |  |  |  |  |  |  |
| Assets | $\$ 4,951,929$ | $\$ 4,979,306$ | $\$ 5,004,921$ | $\$ 5,035,512$ | $\$ 5,115,656$ |  |
| Net Interest Margin | $4.33 \%$ | $4.38 \%$ | $4.37 \%$ | $4.39 \%$ | $4.36 \%$ |  |

Management now anticipates that net interest income for 2006 will be less ( $2.5 \%$ to $2.8 \%$ ) than net interest income for 2005 of $\$ 220.6$ million. The projected results for the fourth quarter of 2006 indicate that net interest income will be approximately $2 \%$ less than the fourth quarter of 2005 . The net interest margin for 2006 is expected to be approximately $4.35 \%$. The above table indicates that average interest earning assets have decreased for each of the past four quarters. This decrease has resulted from a decrease in the average balance of investment securities. Management expects that the average balance of interest earning assets in the fourth quarter of 2006 will continue to be below the comparable period in 2005.

## Provision for Loan Losses

The provision for loan losses decreased by $\$ 665,000$ or $41.6 \%$ to $\$ 935,000$ for the third quarter of 2006 compared to $\$ 1.6$ million for the same period in 2005. Net loan charge-offs were $\$ 935,000$ for the three months ended September 30, 2006 compared to $\$ 1.6$ million for the third quarter of 2005. Net loan charge-offs as an annualized percentage of average loans were $.11 \%$ for the third quarter of 2006 compared to $.19 \%$ for the third quarter of 2005 . The provision for loan losses decreased by $\$ 1.6$ million or $40.1 \%$ to $\$ 2.4$ million for the first nine months of 2006 compared to $\$ 4.0$ million for the first nine months of 2005. Net loan charge-offs were $\$ 2.4$ million for the nine months ended September 30, 2006 compared to $\$ 3.8$ million for the same period in 2005. Net loan charge-offs as an annualized percentage of average loans were $.10 \%$ for the first nine months of 2006 and $.16 \%$ for the same period in 2005. See Note 3 of the Notes to Consolidated Financial Statements for a discussion of the factors considered by management in determining the provision for loan losses and for the detail on loan charge-offs and recoveries.

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The reserve for loan losses as a percentage of outstanding loans was $2.06 \%$ at September 30, 2006 compared to $2.09 \%$ at December 31, 2005 and 2.13\% at September 30, 2005. Nonperforming loans, defined as loans that are 90 days past due, renegotiated loans and nonaccrual loans were $\$ 29.0$ million or $.85 \%$ of loans at September 30, 2006 compared to $\$ 30.0$ million or $.90 \%$ of loans at December 31, 2005 and $\$ 29.1$ million or $.88 \%$ of loans at September 30, 2005. Park s net loan charge-off ratio for the past five years has been $.18 \%$ for $2005, .28 \%$ for $2004, . .43 \%$ for $2003, .48 \%$ for 2002 and $.37 \%$ for 2001. Management expects that the annualized net loan charge-off ratio for the fourth quarter of 2006 will approximate the annualized net loan charge-off ratio of $.11 \%$ experienced in the third quarter of 2006.
Management currently expects that the provision for loan losses in 2006 will approximate the net loan charge-offs. However, this is dependent upon the risk factors discussed in Note 3 of the Notes to Consolidated Financial Statements.

|  | September | December |
| :--- | :---: | ---: |
| $\quad$ Nonperforming Assets | 30, | 31, |
|  | 2006 | 2005 |
|  | (Dollars in Thousands) |  |
| Nonaccrual Loans | $\$ 12,722$ | $\$ 14,922$ |
| Renegotiated Loans | 9,540 | 7,441 |
| Loans Past Due 90 Days or More | 6,710 | 7,661 |
| Total Nonperforming Loans | 28,972 | 30,024 |
| Other Real Estate Owned | 3,207 | 2,368 |
| Total Nonperforming Assets | $\$ 32,179$ | $\$ 32,392$ |
|  |  | $.85 \%$ |
| Percentage of Nonperforming Loans to Loans, Net of Unearned Interest | $.95 \%$ | $.90 \%$ |
| Percentage of Nonperforming Assets to Loans, Net of Unearned Interest | $.60 \%$ | $.97 \%$ |
| Percentage of Nonperforming Assets to Total Assets |  | $.60 \%$ |

Total Other Income
Total other income increased by $\$ 1.2$ million or $7.9 \%$ to $\$ 16.4$ million for the three months ended September 30, 2006 and increased by $\$ 3.4$ million or $7.5 \%$ to $\$ 48.1$ million for the nine months ended September 30, 2006 compared to the same periods in 2005.
The following table is a summary of the changes in the components of total other income.

|  | (In Thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended September 30, |  |  |  |  | 2006 |  | Nine Months Ended September 30, 2005 |  | Change |  |
| Fees from Fiduciary |  |  |  |  |  |  |  |  |  |  |  |
| Activities | \$ | 3,319 |  | \$ 2,933 | \$ 386 | \$ | 10,027 |  | 8,900 | \$ | 1,127 |
| Service Charges on |  |  |  |  |  |  |  |  |  |  |  |
| Deposit Accounts |  | 5,317 |  | 4,659 | 658 |  | 14,764 |  | 13,116 |  | 1,648 |
| Nonyield Loan Fees |  | 2,685 |  | 2,814 | <129> |  | 8,212 |  | 7,920 |  | 292 |
| Check Card Fee |  |  |  |  |  |  |  |  |  |  |  |
| Income |  | 1,319 |  | 1,114 | 205 |  | 3,841 |  | 3,269 |  | 572 |
| ATM Fee Income |  | 888 |  | 856 | 32 |  | 2,540 |  | 2,440 |  | 100 |
| CSV Life Insurance |  | 981 |  | 955 | 26 |  | 2,979 |  | 2,766 |  | 213 |
| Other Income |  | 1,845 |  | 1,823 | 22 |  | 5,712 |  | 6,309 |  | <597> |
| Total |  | 16,354 |  | \$ 15,154 | \$ 1,200 | \$ | 48,075 |  | 44,720 | \$ | 3,355 |

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The increase in total other income for both the three and nine month periods ended September 30, 2006 was primarily due to increases in fees from fiduciary activities and service charges on deposit accounts. Fees from fiduciary activities increased by $\$ 386,000$ or $13.2 \%$ for the three months ended September 30, 2006 and increased by $\$ 1.1$ million or $12.7 \%$ for the nine months ended September 30, 2006 compared to the same periods in 2005. Service charges on deposit accounts increased by $\$ 658,000$ or $14.1 \%$ for the third quarter of 2006 and increased by $\$ 1.6$ million or $12.6 \%$ for the first nine months of 2006 compared to the same periods in 2005. These increases (for both fees from fiduciary activities and service charges on deposit accounts) were primarily due to increases in the volume of business and not due to price increases on banking services.
In the Financial Review section of Park s 2005 Annual Report to Shareholders (pages 31 and 32 under Other Income ), management projected that total other income would be $\$ 61.5$ million in 2006 compared to $\$ 59.6$ million in 2005, an increase of $3.2 \%$. Management now anticipates that total other income for 2006 will increase by approximately $7.5 \%$ compared to 2005.

## Gain (Loss) on Sale of Securities

A gain on the sale of investment securities of $\$ 97,000$ was realized during the third quarter of 2006. Park sold $\$ 300,000$ of equity securities.
A gain on the sale of investment securities of $\$ 96,000$ was realized during the second quarter of 2005. Park sold $\$ 132$ million of U.S. Government Sponsored Entities fifteen-year mortgage backed securities at a give-up yield of $4.59 \%$. The proceeds from the sale were used to repay borrowed money.

## Other Expense

Total other expense increased by $\$ 1.1$ million or $3.3 \%$ to $\$ 35.5$ million for the three months ended September 30, 2006 and increased by $\$ 2.3$ million or $2.2 \%$ for the nine months ended September 30, 2006 compared to the same periods in 2005.
Salaries and employee benefit expense increased by $\$ 456,000$ or $2.3 \%$ to $\$ 20.3$ million for the three months ended September 30, 2006 and increased by $\$ 470,000$ or $.8 \%$ to $\$ 59.8$ million for the nine months ended September 30, 2006 compared to the same periods in 2005. Management anticipates that salaries and employee benefit expense will be approximately $\$ 80.2$ million for all of 2006, which would be an increase of $2.2 \%$ over the 2005 expense of $\$ 78.5$ million.
Full time equivalent employees were 1,882 at September 30, 2006 compared to 1,824 at December 31, 2005 and 1,811 at September 30, 2005.
The sub category of Other Expense increased by $\$ 498,000$ or $4.5 \%$ to $\$ 11.7$ million for the third quarter of 2006 and increased by $\$ 1.7$ million or $5.0 \%$ for the first nine months of 2006 compared to the same periods in 2005 . The increase in Other Expense for both periods in 2006 compared to 2005 was primarily due to increases in data processing expense and marketing expense.

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In the Financial Review section of Park s 2005 Annual Report to Shareholders (page 32 under Other Expense ), management projected that total other expense would be approximately $\$ 145$ million in 2006 compared to $\$ 139.4$ million in 2005, an increase of $4.0 \%$. Management now anticipates that total other expense for 2006 will be approximately $\$ 142.2$ million, an increase of $2.0 \%$ compared to 2005.
Park adopted SFAS 123R on January 1, 2006 using the modified prospective method (See Note 6 of the Notes to Consolidated Financial Statements). No stock options were granted during the first nine months of 2006 and accordingly no compensation expense was recognized. Management now anticipates that no stock options will be granted in the fourth quarter of 2006.
Due to the small expected increase in diluted earnings per share in 2006, management is closely monitoring the increase in operating expenses.
Federal Income Taxes
Federal income tax expense was $\$ 9.8$ million and $\$ 29.7$ million, respectively, for the three and nine month periods ended September 30, 2006 compared to $\$ 10.5$ million and $\$ 30.7$ million for the same periods in 2005. The ratio of federal income tax expense to income before taxes was $29.1 \%$ for the three months ended September 30, 2006 and $29.4 \%$ for the nine months ended September 30, 2006 compared to $30.1 \%$ for the third quarter of 2005 and $29.8 \%$ for the first nine months of 2005 . The difference between the effective federal income tax rate and the statutory rate is primarily due to low income housing tax credits and tax exempt interest income from state and municipal loans and investments.

## Comparison of Financial Condition

## At September 30, 2006 and December 31, 2005

## Changes in Financial Condition and Liquidity

Total assets decreased by $\$ 43$ million to $\$ 5,393$ million at September 30, 2006 compared to $\$ 5,436$ million at December 31, 2005.
Total investment securities (including money market instruments and interest bearing deposits) decreased by $\$ 99$ million to $\$ 1,569$ million at September 30, 2006 compared to $\$ 1,668$ million at December 31, 2005. The yield curve for investments remains relatively flat and as a result management expects the investment portfolio to decrease during the fourth quarter of 2006.
Loan balances increased by $\$ 62$ million to $\$ 3,390$ million at September 30, 2006 compared to $\$ 3,328$ million at December 31, 2005. Management expects that loans will continue to increase during the fourth quarter of 2006 as the demand for loans continues to be fairly good.
Total liabilities decreased by $\$ 43$ million to $\$ 4,835$ million at September 30, 2006 compared to $\$ 4,878$ million at
December 31, 2005.
Total borrowed money decreased by $\$ 158$ million to $\$ 871$ million at September 30, 2006 compared to $\$ 1,029$ million at December 31, 2005. Other liabilities decreased by $\$ 17$ million to $\$ 74$ million at September 30, 2006 compared to $\$ 91$ million at year-end 2005. This decrease was primarily due to the reduction in the dividend payable to shareholders of $\$ 13$ million.

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Total deposits increased by $\$ 131.7$ million to $\$ 3,889$ million at September 30, 2006 compared to $\$ 3,758$ million at year-end 2005. Total deposits are expected to decrease during the fourth quarter of 2006 as a large deposit customer for one of Park s affiliate banks is relocating its business out of the state of Ohio. This deposit customer has maintained average deposits of approximately $\$ 73$ million during the first nine months of 2006. Management expects that these deposit balances ( $\$ 73$ million) will be withdrawn during the fourth quarter of 2006.
Total stockholders equity decreased by $\$ 224,000$ to $\$ 558.2$ million at September 30, 2006 compared to $\$ 558.4$ million at December 31, 2005. Retained earnings increased by $\$ 33$ million during the first nine months of 2006 due to net income of $\$ 71.5$ million and dividends of $\$ 38.5$ million. Treasury stock increased by $\$ 27.4$ million as the number of treasury shares increased by 264,841 during the first nine months of 2006. Park purchased 302,786 common shares at a cost of $\$ 30.5$ million and 37,945 of treasury shares were reissued upon the exercise of stock options with related proceeds of $\$ 3.1$ million. The accumulated other comprehensive loss increased by $\$ 5.9$ million during the first nine months of 2006. Long-term interest rates increased during the first nine months of 2006 and as a result the unrealized net holding loss on available-for-sale investment securities, net of taxes, increased to $\$ 16$ million from $\$ 10$ million. The increase or decrease in the investment securities portfolio and short-term borrowings and long-term debt is greatly dependent upon the growth in loans and deposits. The primary objective of management is to grow loan and deposit totals. To the extent that management is unable to grow loan totals at a desired growth rate, additional investment securities may be acquired. Likewise, both short-term borrowings and long-term debt are utilized to fund the growth in earning assets if the growth in deposits and cash flow from operations is not sufficient to do so.
Effective liquidity management ensures that the cash flow requirements of depositors and borrowers, as well as the operating cash needs of the Corporation, are met. Funds are available from a number of sources, including the securities portfolio, the core deposit base, Federal Home Loan Bank borrowings, and the capability to securitize or package loans for sale. The Corporation s loan to asset ratio was $62.9 \%$ at September 30, 2006 compared to $61.2 \%$ at December 31, 2005 and $59.8 \%$ at September 30, 2005. Cash and cash equivalents totaled $\$ 156$ million at September 30, 2006 compared to $\$ 174$ million at December 31, 2005 and $\$ 199$ million at September 30, 2005. The present funding sources provide more than adequate liquidity for the Corporation to meet its cash flow needs. Capital Resources
Stockholders equity at September 30, 2006 was $\$ 558$ million or $10.35 \%$ of total assets compared to $\$ 558$ million or $10.27 \%$ of total assets at December 31, 2005 and $\$ 563$ million or $10.21 \%$ of total assets at September 30, 2005.

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Financial institution regulators have established guidelines for minimum capital ratios for banks, thrifts, and bank holding companies. The net unrealized gain or loss on available-for-sale securities is generally not included in computing regulatory capital. The minimum leverage capital ratio (defined as stockholders equity less intangible assets divided by tangible assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $5 \%$. Park s leverage ratio was $9.58 \%$ at September 30, 2006 and $9.27 \%$ at December 31, 2005. The minimum Tier I risk-based capital ratio (defined as leverage capital divided by risk-adjusted assets) is $4 \%$ and the well capitalized ratio is greater than or equal to $6 \%$. Park s Tier I risk-based capital ratio was $14.35 \%$ at September 30, 2006 and $14.17 \%$ at December 31, 2005. The minimum total risk-based capital ratio (defined as leverage capital plus supplemental capital divided by risk-adjusted assets) is $8 \%$ and the well capitalized ratio is greater than or equal to $10 \%$. Park s total risk-based capital ratio was $15.61 \%$ at September 30, 2006 and $15.43 \%$ at December 31, 2005.
The financial institution subsidiaries of Park each met the well capitalized capital ratio guidelines at September 30, 2006. The following table indicates the capital ratios for each subsidiary and Park at September 30, 2006:

|  | Teverage | Tier I <br> Risk-Based | Total <br> Risk-Based |
| :--- | :---: | :---: | :---: |
| Park National Bank | $6.35 \%$ | $9.48 \%$ | $12.18 \%$ |
| Richland Trust Company | $6.88 \%$ | $12.33 \%$ | $13.59 \%$ |
| Century National Bank | $7.07 \%$ | $11.06 \%$ | $13.12 \%$ |
| First-Knox National Bank | $7.14 \%$ | $10.53 \%$ | $13.73 \%$ |
| Second National Bank | $6.56 \%$ | $10.25 \%$ | $13.54 \%$ |
| United Bank, N.A. | $7.23 \%$ | $14.51 \%$ | $15.76 \%$ |
| Security National Bank | $6.79 \%$ | $11.67 \%$ | $15.76 \%$ |
| Citizens National Bank | $6.88 \%$ | $13.81 \%$ | $19.35 \%$ |
| Park National Corporation | $9.58 \%$ | $14.35 \%$ | $15.61 \%$ |
| Minimum Capital Ratio | $4.00 \%$ | $4.00 \%$ | $8.00 \%$ |
| Well Capitalized Ratio | $5.00 \%$ | $6.00 \%$ | $10.00 \%$ |

Contractual Obligations and Commitments
In the ordinary course of operations, Park enters into certain contractual obligations. Such obligations include the funding of operations through debt issuances as well as leases for premises. See Page 35 of Park s 2005 Annual Report to Shareholders for disclosure concerning contractual obligations and commitments at December 31, 2005. There has not been a material change in Park s contractual obligations or commitments since year-end 2005, except for the pending acquisitions discussed in Note 11 of the Notes to Consolidated Financial Statements.
On August 14, 2006, Park entered into a definitive agreement and plan of merger providing for the acquisition of Anderson Bank Company. Under the terms of the agreement, Park will pay approximately $\$ 9.05$ million in cash and 86,137 common shares of Park to the shareholders of Anderson Bank Company. This transaction is expected to close in the fourth quarter of 2006 .

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On September 14, 2006, Park entered into a definitive agreement and plan of merger providing for the acquisition of Vision Bancshares, Inc. Under the terms of the agreement, the shareholders of Vision Bancshares, Inc. will receive either $\$ 25.00$ in cash or .2475 Park common shares for each share of Vision common stock. As of September 14, 2006, Vision had $6,066,624$ shares of common stock outstanding and outstanding stock options covering an aggregate of 884,834 shares of common stock with a weighted average exercise price of $\$ 8.09$ per share. Under the terms of this agreement, 50 percent of the total Vision shares of common stock outstanding at the time of merger are converted into the right to receive cash and 50 percent are converted into the right to receive Park common shares. This transaction is expected to close in the first quarter of 2007.
Management does not expect that the parent company of Park will need to secure any outside borrowings to pay for these acquisitions. Funding for the acquisitions is available from Park s affiliate banks through dividends to the parent company. Park saffiliate banks will use their normal borrowing lines to provide funding to Park sparent company.

## ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Off-Balance Sheet Arrangements

See Note 1 of the Notes to Consolidated Financial Statements for disclosure that Park does not have any off-balance sheet derivative financial instruments. Park is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include loan commitments and standby letters of credit. The loan commitments are generally for variable rates of interest. See page 55 of Park s 2005 Annual Report to Shareholders for additional information on loan commitments. There has not been a material change in Park s off-balance sheet arrangements since year-end 2005.
Management reviews interest rate sensitivity on a quarterly basis by modeling the financial statements under various interest rate scenarios. The primary reason for these efforts is to guard Park from adverse impacts of unforeseen changes in interest rates. Management continues to believe that further changes in interest rates will have a small impact on net income, consistent with the disclosure on pages 34 and 35 of Park s 2005 Annual Report to Shareholders, which is incorporated by reference into Park s 2005 Form 10-K.

## ITEM 4 CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures
With the participation of the Chairman of the Board and Chief Executive Officer (the principal executive officer) and the Chief Financial Officer (the principal financial officer) of Park, Park s management has evaluated the effectiveness of Park s disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, Park s Chairman of the Board and Chief Executive Officer and Park s Chief Financial Officer have concluded that:
information required to be disclosed by Park in this Quarterly Report on Form 10-Q and other reports that Park files or submits under the Exchange Act would be accumulated and communicated to Park s management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure;

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information required to be disclosed by Park in this Quarterly Report on Form 10-Q and the other reports that Park files or submits under the Exchange Act would be recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms; and
Park s disclosure controls and procedures are effective as of the end of the quarterly period covered by this Quarterly
Report on Form 10-Q to ensure that material information relating to Park and its consolidated subsidiaries is made known to them, particularly during the period in which this Quarterly Report on Form 10-Q is being prepared.

## Changes in Internal Control over Financial Reporting

There were no changes in Park s internal control over financial reporting (as defined in Rule 13a 15(f) under the Exchange Act) that occurred during Park s fiscal quarter ended September 30, 2006, that have materially affected, or are reasonably likely to materially affect, Park s internal control over financial reporting.

## PARK NATIONAL CORPORATION <br> PART II OTHER INFORMATION

## Item 1. Legal Proceedings

There are no pending legal proceedings to which Park or any of its subsidiaries is a party or to which any of their property is subject, except for routine legal proceedings to which Park s subsidiary banks are parties incidental to their respective banking business. Park considers none of those proceedings to be material.
Item 1A. Risk Factors
In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors discussed in Item 1A. Risk Factors of Part I of Park s Annual Report on Form 10-K for the fiscal year ended December 31, 2005 (the 2005 Form 10-K ), which could materially affect our business, financial condition or future results. The risks described in Park s 2005 Form $10-\mathrm{K}$ are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.
The pending acquisitions of Anderson and Vision (see Note 11 of the Notes to Consolidated Financial Statements) pose additional risks to Park. These risks are as follows:
the ability to obtain regulatory approvals and Anderson shareholder approval of the Anderson Merger Transaction on the proposed terms and schedule;
the ability to obtain regulatory approvals and Vision shareholder approval of the Vision Merger Transaction on the proposed terms and schedule;
the ability of Park and its subsidiaries to manage the growth from the pending Anderson Merger Transaction and the pending Vision Merger Transaction;

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the possibility that costs or difficulties related to the integration of the respective business of Anderson and Vision with the business of Park and its subsidiaries will be greater than expected or that the cost savings and any revenue synergies of the combined organizations following the Anderson Merger Transaction and/or the Vision Merger Transaction, respectively, may be lower or take longer than expected;

Anderson and/or Vision could lose key customers and/or key employees as a result of the merger with Park, which could contribute to Park not fully achieving the expected benefits from the mergers.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
(a.) Not applicable
(b.) Not applicable
(c.) The following table provides information regarding purchases of Park s common shares made by or on behalf of Park or any affiliated purchaser as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended, during the three months ended September 30, 2006:

|  | Total | Average | Total Number of | Maximum <br> Number of <br> Common Shares |
| :--- | :---: | :---: | :---: | :---: |
| that |  |  |  |  |

(1) All of the common shares
reported were
purchased in the
open market
under Park s
publicly
announced stock
repurchase
programs.
(2) The number
shown
represents, as of
the end of each
period, the
maximum
aggregate
number of
common shares
that may yet be
purchased as
part of Park s
publicly
announced stock
repurchase authorization to
fund the Park
National
Corporation
2005 and 1995
Incentive Stock
Option Plans as well as Park s
publicly announced stock
repurchase
program.

## On

November 21, 2005, Park announced that its Board of Directors had granted management the authority to purchase up to an aggregate of 1,000,000 common shares from time to time over the three-year period ending
November 20, 2008. At

September 30, 2006, 662,180
common shares remained authorized for repurchase under this stock repurchase authorization.

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The Park
National
Corporation
2005 Incentive
Stock Option
Plan (the 2005
Plan ) was adopted by the
Board of
Directors of
Park on
January 18, 2005 and was approved by the Park
shareholders at the Annual
Meeting of
Shareholders on
April 18, 2005.
Under the 2005
Plan, 1,500,000
common shares
are authorized
for delivery
upon the exercise of incentive stock options granted under the 2005 Plan. All of the common shares delivered upon the exercise of incentive stock options granted under the 2005
Plan are to be treasury shares.
As of
September 30, 2006, incentive stock options covering 200,403 common shares were outstanding and 1,299,597
common shares were available for future grants.

The Park
National
Corporation
1995 Incentive
Stock Option
Plan (the 1995
Plan ) was
adopted
April 17, 1995,
and amended
April 20, 1998
and April 16,
2001. Pursuant
to the terms of the 1995 Plan,
all of the
common shares
delivered upon
exercise of incentive stock options granted under the 1995
Plan are to be treasury shares. No further incentive stock options may be granted under the 1995 Plan. As of September 30, 2006, incentive stock options covering 478,641
common shares
were
outstanding.
Incentive stock options, granted under both the 2005 Plan and the 1995 Plan, covering 679,044
common shares
were
outstanding as
of
September 30,
2006 and
1,299,597
common shares
were available
for future
grants. With
908,636
common shares held as treasury
shares for purposes of the 2005 Plan and 1995 Plan at
September 30, 2006, an additional
1,070,005
common shares
remain
authorized for repurchase for purposes of funding the 2005 Plan and 1995 Plan.
Item 3. Defaults Upon Senior Securities
Not applicable.
Item 4. Submission of Matters to a Vote of Security Holders
Not applicable.
Item 5. Other Information
Not applicable.
Item 6. Exhibits
Exhibits
2.1 Amended and Restated Agreement and Plan of Merger, dated to be effective as of August 14, 2006, by and among Park National Corporation, The Park National Bank and Anderson Bank Company (the Anderson Merger Agreement ) (filed herewith)

1 The Anderson
Disclosure
Schedule
referenced in the
Anderson
Merger
Agreement has
been omitted
pursuant to

Item 601(b)(2)
of
Regulation S-K.
Park National
Corporation
hereby
undertakes to
furnish
supplementally a
copy of the
Anderson
Disclosure
Schedule upon
request by the
Securities and
Exchange
Commission
(the SEC ).
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2.2 Agreement and Plan of Merger, dated to be effective as of September 14, 2006, by and between Park National Corporation and Vision Bancshares, Inc. (the Vision Bancshares Merger Agreement ) (incorporated herein by reference to Exhibit 2.1 to Park National Corporation s Current Report on Form 8-K dated and filed on September 20, 2006 (File No. 1-13006) ( Park s September 20, 2006 Form 8-K ))
3.1 Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on March 24, 1992 (incorporated herein by reference to Exhibit 3(a) to Park National Corporation s Form 8-B, filed on May 20, 1992 (File No. 0-18772) ( Park s Form 8-B ))
3.2 Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on May 6, 1993 (incorporated herein by reference to Exhibit 3(b) to Park National Corporation s Annual Report on Form 10-K for the fiscal year ended December 31, 1993 (File No. $0-18772$ )
3.3 Certificate of Amendment to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 16, 1996 (incorporated herein by reference to Exhibit 3(a) to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1996 (File No. 1-13006))
3.4 Certificate of Amendment by Shareholders to the Articles of Incorporation of Park National Corporation as filed with the Ohio Secretary of State on April 22, 1997 (incorporated herein by reference to Exhibit 3(a)(1) to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 (File No. 1-13006)( Park s June 30, 1997 Form 10-Q ))
3.5 Articles of Incorporation of Park National Corporation (reflecting amendments through April 22, 1997) [for SEC reporting compliance purposes only not filed with Ohio Secretary of State] (incorporated herein by reference to Exhibit 3(a)(2) to Park s June 30, 1997 Form 10-Q)
3.6 Regulations of Park National Corporation (incorporated herein by reference to Exhibit 3(b) to Park s Form 8-B)
3.7 Certified Resolution regarding Adoption of Amendment to Subsection 2.02(A) of the Regulations of Park National Corporation by Shareholders on April 21, 1997 (incorporated herein by reference to Exhibit 3(b)(1) to Park s June 30, 1997 Form 10-Q)

2 The Vision
Bancshares
Disclosure
Schedule
referenced in the
Vision
Bancshares
Merger
Agreement as
well as the form
of FIRPTA
Certification for
Vision
Bancshares, Inc.
attached to the
Vision
Bancshares
Merger
Agreement as Exhibit A, the form of Vision
Bancshares, Inc.
Affiliate
Agreement attached to the
Vision
Bancshares
Merger
Agreement as Exhibit B and the forms of employment agreements attached to the Vision
Bancshares
Merger
Agreement as
Exhibits C-1
through C-12, have been omitted pursuant to
Item 601(b)(2)
of
Regulation S-K.
Park National
Corporation
hereby
undertakes to
furnish
supplementally a
copy of the
Vision
Bancshares
Disclosure
Schedule and the exhibits to the
Vision
Bancshares
Merger
Agreement upon
request by the SEC.

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3.8 Certificate Regarding Adoption of Amendments to Sections 1.04 and 1.11 of Park National Corporation s Regulations by the Shareholders on April 17, 2006 (incorporated herein by reference to Exhibit 3.1 to Park National Corporation s Current Report on Form 8-K dated and filed on April 18, 2006 (File No. 1-13006))
3.9 Regulations of Park (reflecting amendments through April 17, 2006) [for purposes of SEC reporting compliance only] (incorporated herein by reference to Exhibit 3.2 to Park National Corporation s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2006 (File No. 1-13006))
10.1 Schedule identifying Split-Dollar Agreements between subsidiaries of Park National Corporation and executive officers or employees of such subsidiaries who are directors or executive officers of Park National Corporation, which Split-Dollar Agreements are identical to the Split-Dollar Agreement, dated May 17, 1993, between William T. McConnell and The Park National Bank (incorporated herein by reference to Exhibit 10.3(b) to Park National Corporation s Registration Statement on Form S-4 filed on October 16, 2006 (Registration No. 333-138028))
10.2 Schedule identifying Split-Dollar Agreements between directors of Park National Corporation and The Park National Bank, The Richland Trust Company or The First-Knox National Bank of Mount Vernon as identified in such Schedule, which Split-Dollar Agreements are identical to the Split-Dollar Agreement, dated September 3, 1993, between Leon Zazworsky and The Park National Bank (incorporated herein by reference to Exhibit 10.4(b) to Park National Corporation s Registration Statement on Form S-4 filed on October 16, 2006) (Registration No. 333-138028))
10.3 Employment Agreement for J. Daniel Sizemore, entered into September 14, 2006, by and among Park National Corporation; Vision Bank, an Alabama banking corporation; Vision Bank, a Florida banking corporation; and J. Daniel Sizemore (to be effective as of the effective time of the merger of Vision Bancshares, Inc. with and into Park National Corporation) (incorporated herein by reference to Exhibit 10.1 to Park s September 20, 2006 Form 8-K)
14.1 Code of Business Conduct and Ethics as amended July 17, 2006 (Incorporated herein by reference as Exhibit 14 to Park National Corporation s Current Report on Form 8-K dated and filed on July 21, 2006 (File No. 1-13006))
31.1 Rule 13a 14(a)/15d 14(a) Certification (Principal Executive Officer)
31.2 Rule 13a 14(a)/15d 14(a) Certification (Principal Financial Officer)
32.1 Section 1350 Certification (Principal Executive Officer)
32.2 Section 1350 Certification (Principal Financial Officer)

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PARK NATIONAL CORPORATION

DATE: October 31, 2006

DATE: October 31. 2006

BY: /s/ C. Daniel DeLawder
C. Daniel DeLawder

Chairman of the Board and Chief Executive Officer

BY: /s/ John W. Kozak
John W. Kozak
Chief Financial Officer
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