

AGREE REALTY CORP  
Form 10-K  
March 13, 2008

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-K**  
**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF**  
**1934**  
**For the fiscal year ended December 31, 2007**  
**Commission File Number 1-12928**  
**AGREE REALTY CORPORATION**  
(Exact name of Registrant as specified in its charter)

<b>Maryland</b> (State or other jurisdiction of incorporation or organization)	<b>38-3148187</b> (I.R.S. Employer Identification No.)
<b>31850 Northwestern Highway</b> <b>Farmington Hills, Michigan</b> (Address of principal executive offices)	<b>48334</b> (Zip code)
<b>(248) 737-4190</b> (Registrant's telephone number, including area code)	

**Securities Registered Pursuant to Section 12(b) of the Act:**

Title of each class	Name of each exchange on which registered
---------------------	---

Common Stock, \$.0001 par value	New York Stock Exchange
---------------------------------	-------------------------

**Securities Registered Pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes ☐ No ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer <input type="radio"/>	Accelerated filer <input checked="" type="radio"/>	Non-accelerated filer <input type="radio"/>	Smaller reporting company <input type="radio"/>
---	--	---	---

(Do not check if a smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The aggregate market value of the Registrant's shares of common stock held by non-affiliates was approximately \$242,203,000 as of June 29, 2007, based on the closing price of \$31.25 on the NYSE on that date.

At February 29, 2008, there were 7,796,846 shares of Common Stock, \$.0001 par value per share, outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's proxy statement for the annual shareholder meeting to be held in May 2008 are incorporated by reference into Part III of this Form 10-K.

---

## TABLE OF CONTENTS

### Part I

<u>Item 1.</u>	<u>Business</u>	1
<u>Item 1A.</u>	<u>Risk Factors</u>	6
<u>Item 1B.</u>	<u>Unresolved Staff Comments</u>	9
<u>Item 2.</u>	<u>Properties</u>	9
<u>Item 3.</u>	<u>Legal Proceedings</u>	15
<u>Item 4.</u>	<u>Submission of Matters to a Vote of Security Holders</u>	15

### Part II

<u>Item 5.</u>	<u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	16
<u>Item 6.</u>	<u>Selected Financial Data</u>	17
<u>Item 7.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
<u>Item 7A</u>	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	24
<u>Item 8</u>	<u>Financial Statements and Supplementary Data</u>	25
<u>Item 9</u>	<u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>	25
<u>Item 9A</u>	<u>Controls and Procedures</u>	25
<u>Item 9B.</u>	<u>Other Information</u>	28

### Part III

<u>Item 10.</u>	<u>Directors, Executive Officers and Corporate Governance</u>	28
<u>Item 11.</u>	<u>Executive Compensation</u>	28
<u>Item 12.</u>	<u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	29
<u>Item 13.</u>	<u>Certain Relationships and Related Transactions, and Director Independence</u>	29
<u>Item 14.</u>	<u>Principal Accountant Fees and Services</u>	29

**Part IV**

<b><u>Item 15.</u></b>	<b><u>Exhibits and Financial Statement Schedules</u></b>	<b>30</b>
------------------------	--	-----------

<b><u>Signatures</u></b>	<b>32</b>
--------------------------	-----------

Form of Restricted Stock Agreement

Summary of Director Compensation

Subsidiaries

Consent of Virchow, Krause & Company, LLP

Consent of BDO Seidman, LLP

Certification pursuant to Section 302, Richard Agree, Chief Executive Officer

Certification pursuant to Section 302, Kenneth R. Howe, Vice President, Finance

Certification pursuant to Section 906, Richard Agree, Chief Executive Officer

Certification pursuant to Section 906, Kenneth R. Howe, Vice President, Finance

---

**Table of Contents**

**Part I**

**FORWARD LOOKING STATEMENTS**

Management has included herein certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended (Exchange Act). These forward-looking statements represent our expectations, plans and beliefs concerning future events and may be identified by terminology such as anticipate, estimate, should, expect, believe, intend and expressions. Although the forward-looking statements made in this report are based on good faith beliefs, reasonable assumptions and our best judgment reflecting current information, certain factors could cause actual results to differ materially from such forward looking statements, including but not limited to; the effect of economic and market conditions; risks that our acquisition and development projects will fail to perform as expected; financing risks, such as the inability to obtain debt or equity financing on favorable terms; the level and volatility of interest rates; loss or bankruptcy of one or more of our major retail tenants; a failure of our properties to generate additional income to offset increases in operating expenses; and other factors discussed in Item 1A. Risk Factors and elsewhere in this report and in subsequent filings with the Securities and Exchange Commission. Given these uncertainties, you should not place undue reliance on our forward-looking statements. Except as required by law, we assume no obligation to update these forward looking statements, even if new information becomes available in the future.

**Item 1. BUSINESS**

**General**

Agree Realty Corporation, a Maryland corporation, is a fully-integrated, self-administered and self-managed real estate investment trust (REIT). The terms Registrant, Company, we, our or us refer to Agree Realty Corporation and/or its majority owned operating partnership, Agree Limited Partnership (Operating Partnership), and/or its majority owned and controlled subsidiaries, including its qualified taxable REIT subsidiary (TRS), as the context may require. The Company is focused primarily on the ownership, development, acquisition and management of retail properties net leased to national tenants. We were formed in December 1993 to continue and expand the business founded in 1971 by our current President and Chairman, Richard Agree. We specialize in developing retail properties for national tenants who have executed long-term net leases prior to the commencement of construction. As of December 31, 2007, approximately 89% of our annualized base rent was derived from national tenants. All of our freestanding property tenants and the majority of our community shopping center tenants have triple-net leases, which require the tenant to be responsible for property operating expenses including property taxes, insurance and maintenance. We believe this strategy provides a generally consistent source of income and cash for distributions.

At December 31, 2007, our portfolio consisted of 64 properties, located in 16 states containing an aggregate of approximately 3.4 million square feet of gross leasable area (GLA). As of December 31, 2007, our portfolio included 52 freestanding net leased properties and 12 community shopping centers that were 99.6% leased with a weighted average lease term of approximately 11.3 years. As of December 31, 2007, approximately 66% of our annualized base rent was derived from our top three tenants: Borders Group, Inc. (Borders) 31%, Walgreen Co. (Walgreen) 23% and Kmart Corporation (Kmart) 12%.

We expect to continue to grow our asset base primarily through the development of retail properties that are pre-leased on a long-term basis to national tenants. We focus on development because we believe, based on our historical returns we have been able to achieve, it generally provides us a higher return on investment than the acquisition of similarly located properties and does not entail the risk associated with speculative development. Since our initial public offering in 1994, we have developed 51 of our 64 properties, including 39 of our 52 freestanding properties and all 12 of our community shopping centers. As of December 31, 2007, the properties that we developed accounted for approximately 83% of our annualized base rent. We expect to continue to expand our tenant relationships and diversify our tenant base to include other quality national tenants.

**Table of Contents**

**Growth Strategy**

Our growth strategy is to continue to develop retail properties pre-leased on a long-term basis to national tenants. We believe that this strategy produces superior risk adjusted returns. Our development process commences with the identification of a land parcel we believe is situated in an attractive retail location. The location must be in a concentrated retail corridor and have high traffic counts, good visibility and demographics compatible with the needs of a particular retail tenant. After assessing the feasibility of development, we propose to the tenants that we execute long-term net leases for the finished development on that site.

Upon the execution of the leases, we purchase the land and pursue all the necessary approvals to begin development. We direct all aspects of the development, including construction, design, leasing and management. Property management and the majority of the leasing activities are handled directly by our personnel. We believe that this approach enhances our ability to maximize the long-term value of our properties.

**Financing Strategy**

The majority of our indebtedness is fixed rate, non-recourse and long-term in nature. Whenever feasible, we enter into long-term financing for our properties to match the underlying long-term leases. As of December 31, 2007, the average weighted maturity of our long-term debt was 12.4 years. We intend to limit our floating rate debt to borrowings under our credit facilities, which are primarily used to finance new development and acquisitions. Once development of a project is completed, we typically consider refinancing this floating rate debt with long-term, fixed rate, non-recourse debt. As of December 31, 2007, our total debt was approximately \$82.6 million, consisting of approximately \$45.8 million of fixed rate debt at a weighted average interest rate of 6.64% and \$36.8 million of floating rate debt, consisting primarily of the credit facilities, at a weighted average interest rate of 5.65%. We intend to maintain a ratio of total indebtedness (including construction and acquisition financing) to market capitalization of 65% or less. At December 31, 2007, our ratio of indebtedness to market capitalization was approximately 32.5%.

We may from time to time re-evaluate our borrowing policies in light of the then current economic conditions, relative costs of debt and equity capital, market value of properties, growth and acquisition opportunities and other factors. There is no contractual limit or any limit in our organizational documents on our ratio of total indebtedness to total market capitalization, and accordingly, we may modify our borrowing policy and may increase or decrease our ratio of debt to market capitalization without stockholder approval.

**Property Management**

We maintain a proactive leasing and capital improvement program that, combined with the quality and locations of our properties, has made our properties attractive to tenants. We intend to continue to hold our properties for long-term investment and, accordingly, place a strong emphasis on quality construction and an on-going program of regular maintenance. Our properties are designed and built to require minimal capital improvements other than renovations or expansions paid for by tenants. At our 12 community shopping centers properties, we sub-contract on-site functions such as maintenance, landscaping, snow removal and sweeping and the cost of these functions is generally reimbursed by our tenants. Personnel from our corporate headquarters conduct regular inspections of each property and maintain regular contact with major tenants.

We have a management information system designed to provide management with the operating data necessary to make informed business decisions on a timely basis. This computer system provides us rapid access to store availability, lease data, tenants sales history, cash flow budgets and forecasts, and enables us to maximize cash flow from operations and closely monitor corporate expenses.

**Agree Limited Partnership**

Our assets are held by and all of our operations are conducted through, directly or indirectly, the Operating Partnership, of which we are the sole general partner and in which we held a 92.01% interest as of December 31,

## **Table of Contents**

2007. Under the partnership agreement of the Operating Partnership, we, as the sole general partner, have exclusive responsibility and discretion in the management and control of the Operating Partnership.

### **Headquarters**

Our headquarters are located at 31850 Northwestern Highway, Farmington Hills, MI 48334 and our telephone number is (248) 737-4190. Our web site address is [www.agreerealty.com](http://www.agreerealty.com). Agree Realty Corporation's reports filed with or furnished to the SEC can be accessed through this site as soon as reasonably practicable after we electronically file or furnish such reports.

### **Major Tenants**

As of December 31, 2007, approximately 67% of our gross leasable area was leased to Borders, Walgreen, and Kmart and approximately 66% of our total annualized base rents was attributable to these tenants. At December 31, 2007, Borders occupied approximately 29% of our gross leasable area and accounted for approximately 31% of the annualized base rent. At December 31, 2007, Walgreen occupied approximately 8% of our gross leasable area and accounted for approximately 23% of the annualized base rent. At December 31, 2007, Kmart occupied approximately 30% of our gross leasable area and accounted for approximately 12% of the annualized base rent. No other tenant accounted for more than 10% of gross leasable area or annualized base rent in 2007. The loss of any of these anchor tenants or the inability of any of them to pay rent would have a material adverse effect on our business.

### **Tax Status**

We have operated and intend to operate in a manner to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code. In order to maintain qualification as a REIT, we must, among other things, distribute at least 90% of our REIT income and meet certain other asset and income tests. Additionally, our charter limits ownership of the Company, directly or constructively, by any single person to 9.8% of the total number of outstanding shares, subject to certain exceptions. As a REIT, we are not subject to federal income tax with respect to that portion of our income that meets certain criteria and is distributed annually to the stockholders.

In October 2007, we established a taxable REIT subsidiary pursuant to the provisions of the REIT Modernization Act. Our TRS is able to engage in activities resulting in income that previously would have been disqualified from being eligible REIT income under the federal income tax regulations. As a result, certain activities of the Company which occur within its TRS entity are subject to federal and state income taxes.

### **Competition**

We face competition in seeking properties for acquisition and tenants who will lease space in these properties from insurance companies, credit companies, pension funds, private individuals, investment companies and other REITs, many of which have greater financial and other resources than we do. There can be no assurance that we will be able to compete successfully with such entities in our development, acquisition and leasing activities in the future.

### **Potential Environmental Risks**

Investments in real property create a potential for environmental liability on the part of the owner or operator of such real property. If hazardous substances are discovered on or emanating from a property, the owner or operator of the property may be held strictly liable for all costs and liabilities relating to such hazardous substances. We have obtained a Phase I environmental study (which involves inspection without soil sampling or ground water analysis) conducted on each of our properties by independent environmental consultants. Furthermore, we have adopted a policy of conducting a Phase I environmental study on each property we acquire and if necessary conducting additional investigation as warranted.

We conducted Phase I environmental studies on the four properties we developed in 2007. The results of these Phase I studies indicated that no further action was required on two of the properties and on the other two



**Table of Contents**

properties we performed limited phase II environmental site assessments, which involves soil sampling or ground water analysis. The results of the Phase II environmental studies conducted on the two properties indicated that no further action was required. In addition, we have no knowledge of any hazardous substances existing on any of our properties in violation of any applicable laws; however, no assurance can be given that such substances are not located on any of the properties. We carry no insurance coverage for the types of environmental risks described above.

We believe that we are in compliance, in all material respects, with all federal, state and local ordinances and regulations regarding hazardous or toxic substances. Furthermore, we have not been notified by any governmental authority of any noncompliance, liability or other claim in connection with any of the properties.

**Employees**

As of February 28, 2008, we employed ten persons. Employee responsibilities include accounting, construction, leasing, property coordination and administrative functions for the properties. Our employees are not covered by a collective bargaining agreement, and we consider our employee relations to be satisfactory.

**Financial Information About Industry Segments**

We are in the business of development, acquisition and management of freestanding net leased properties and community shopping centers. We consider our activities to consist of a single industry segment. See the Consolidated Financial Statements and Notes thereto included in this Annual Report on Form 10-K.

**ITEM 1A. RISK FACTORS**

**General**

*We rely significantly on three major tenants.* As of December 31, 2007, we derived approximately 66% of our annualized base rent from three major tenants, Borders, Walgreen and Kmart. In the event of a default by any of these tenants under their leases, we may experience delays in enforcing our rights as lessor and may incur substantial costs in protecting our investment. The bankruptcy or insolvency of any of the major tenants would likely have a material adverse effect on the properties affected and the income produced by those properties and correspondingly our ability to make distributions.

In the event that certain tenants cease to occupy a property, although under most circumstances such a tenant would remain liable for its lease payments, such an action may result in certain other tenants having the right to terminate their leases at the affected property, which could adversely affect the future income from that property. As of December 31, 2007, each of our 12 community shopping centers had tenants with those provisions in their leases.

*We could be adversely affected by a tenant's bankruptcy.* If a tenant becomes bankrupt or insolvent, that could diminish the income we receive from that tenant's leases. We may not be able to evict a tenant solely because of its bankruptcy. On the other hand, a bankruptcy court might authorize the tenant to terminate its leases with us. If that happens, our claim against the bankrupt tenant for unpaid future rent would be subject to statutory limitations that might be substantially less than the remaining rent we are owed under the leases. In addition, any claim we have for unpaid past rent would likely not be paid in full.

*Risks involved in single tenant leases.* We focus our development activities on net leased real estate or interests therein. Because our properties are generally leased to single tenants, the financial failure of or other default by a tenant resulting in the termination of a lease is likely to cause a significant reduction in our operating cash flow and might decrease the value of the property leased to such tenant.

*Risks associated with borrowing, including loss of properties in the event of a foreclosure.* At December 31, 2007, our ratio of indebtedness to market capitalization (assuming conversion of Operating Partnership units) was approximately 32.5%. The use of leverage presents an additional element of risk in the event

## Table of Contents

that (1) the cash flow from lease payments on our properties is insufficient to meet debt obligations, (2) we are unable to refinance our debt obligations as necessary or on as favorable terms or (3) there is an increase in interest rates. If a property is mortgaged to secure payment of indebtedness and we are unable to meet mortgage payments, the property could be foreclosed upon with a consequent loss of income and asset value to us. Under the cross-default provisions contained in mortgages encumbering some of our properties, our default under a mortgage with a lender would result in our default under mortgages held by the same lender on other properties resulting in multiple foreclosures.

*Risks associated with our development and acquisition activities.* We intend to continue development of new properties and to consider possible acquisitions of existing properties. New project development is subject to a number of risks, including risks of construction delays or cost overruns that may increase project costs, risks that the properties will not achieve anticipated occupancy levels or sustain anticipated rent levels, and new project commencement risks such as receipt of zoning, occupancy and other required governmental permits and authorizations and the incurrence of development costs in connection with projects that are not pursued to completion. In addition, we anticipate that our new development will be financed under lines of credit or other forms of construction financing that will result in a risk that permanent financing on newly developed projects might not be available or would be available only on disadvantageous terms. In addition, the fact that we must distribute 90% of our taxable income in order to maintain our qualification as a REIT will limit our ability to rely upon income from operations or cash flow from operations to finance new development or acquisitions. As a result, if permanent debt or equity financing are not available on acceptable terms to refinance new development or acquisitions undertaken without permanent financing, further development activities or acquisitions might be curtailed or cash available for distribution might be adversely affected. Acquisitions entail risks that investments will fail to perform in accordance with expectations and that judgments with respect to the costs of improvements to bring an acquired property up to standards established for the market position intended for that property will prove inaccurate, as well as general investment risks associated with any new real estate investment.

*Our portfolio has limited geographic diversification.* Our properties are located primarily in the Midwestern United States and in particular, Michigan. The concentration of our properties in a limited number of geographic regions creates the risk that, should these regions experience an economic downturn, our operations may be adversely affected. 36 of our properties are located in Michigan. Should Michigan experience an economic downturn, our operations and our rentals from our Michigan properties could be adversely affected.

*Dependence on key personnel.* We are dependent on the efforts of our executive officers. The loss of one or more of our executive officers would likely have a material adverse effect on our future development or acquisition operations, which could adversely affect the market price of our common stock. We do not presently have key-man life insurance for any of our employees.

*We are not limited by our organization documents as to the amount of debt we may incur.* We intend to maintain a ratio of total indebtedness (including construction or acquisition financing) to market capitalization of 65% or less. Nevertheless, we may operate with debt levels which are in excess of 65% of market capitalization for extended periods of time. Our organization documents contain no limitation on the amount or percentage of indebtedness which we may incur. Therefore, our board of directors, without a vote of the stockholders, could alter the general policy on borrowings at any time. If our debt capitalization policy were changed, we could become more highly leveraged, resulting in an increase in debt service that could adversely affect our operating cash flow and our ability to make expected distributions to stockholders, and could result in an increased risk of default on our obligations.

*We can change our investment and financing policies without stockholder approval.* Our investment and financing policies, and our policies with respect to certain other activities, including our growth, debt capitalization, distributions, REIT status and investment and operating policies, are determined by our board of directors. Although we have no present intention to do so, these policies may be amended or revised from time to time at the discretion of our board of directors without a vote of our stockholders.

*Competition.* We face competition in seeking properties for acquisition and tenants who will lease space in these properties from insurance companies, credit companies, pension funds, private individuals, investment companies and other REITs, many of which have greater financial and other resources than we do. There can be no



**Table of Contents**

assurance that the Company will be able to successfully compete with such entities in its development, acquisition and leasing activities in the future.

**Risks Associated With Investment in Real Estate**

There are risks associated with owning and leasing real estate. Although our lease terms obligate the tenants to bear substantially all of the costs of operating our properties, investing in real estate involves a number of risks, including:

The risk that tenants will not perform under their leases, reducing our income from the leases or requiring us to assume the cost of performing obligations (such as taxes, insurance and maintenance) that are the tenant's responsibility under the lease.

The risk that changes in economic conditions or real estate markets may adversely affect the value of our properties.

The risk that local conditions (such as oversupply of similar properties) could adversely affect the value of our properties.

The risk that we may not always be able to lease properties at favorable rental rates.

The risk that we may not always be able to sell a property when we desire to do so at a favorable price.

The risk of changes in tax, zoning or other laws could make properties less attractive or less profitable.

If a tenant fails to perform on its lease covenants, that would not excuse us from meeting any mortgage debt obligation secured by the property and could require us to fund reserves in favor of our mortgage lenders, thereby reducing funds available for payment of dividends on our shares of common stock. We cannot be assured that tenants will elect to renew their leases when the terms expire. If a tenant does not renew its lease or if a tenant defaults on its lease obligations, there is no assurance we could obtain a substitute tenant on acceptable terms. If we cannot obtain another tenant with comparable structural needs, we may be required to modify the property for a different use, which may involve a significant capital expenditure and a delay in re-leasing the property.

*Uncertainties relating to lease renewals and re-letting of space.* We are subject to the risks that, upon expiration of leases for space located in our properties, the premises may not be re-let or the terms of re-letting (including the cost of concessions to tenants) may be less favorable than current lease terms. If we are unable to re-let promptly all or a substantial portion of our retail space or if the rental rates upon such re-letting were significantly lower than expected rates, our net income and ability to make expected distributions to stockholders would be adversely affected. There can be no assurance that we will be able to retain tenants in any of our properties upon the expiration of their leases.

*Some potential losses are not covered by insurance.* Our leases require the tenants to carry comprehensive liability, casualty, workers' compensation, extended coverage and rental loss insurance on our properties. However, there are some types of losses, such as environmental liabilities, terrorist acts or catastrophic acts of nature, for which we or our tenants cannot obtain insurance at an acceptable cost. If there is an uninsured loss or a loss in excess of insurance limits, we could lose both the revenues generated by the affected property and the capital we have invested in the property. We believe the required coverage is of the type, and amount, customarily obtained by an owner of similar properties. We believe all of our properties are adequately insured. In the event of a substantial unreimbursed loss, we would, nevertheless, remain obligated to repay any mortgage indebtedness or other obligations related to the property.

*Potential liability for environmental contamination could result in substantial costs.* Under federal, state and local environmental laws, we may be required to investigate and clean up any release of hazardous or toxic

## **Table of Contents**

substances or petroleum products at our properties, regardless of our knowledge or actual responsibility, simply because of our current or past ownership or operation of the real estate. If unidentified environmental problems arise, we may have to make substantial payments, which could adversely affect our cash flow and our ability to make distributions to our stockholders. This potential liability results from the following:

As owner we may have to pay for property damage and for investigation and clean-up costs incurred in connection with the contamination.

The law may impose clean-up responsibility and liability regardless of whether the owner or operator knew of or caused the contamination.

Even if more than one person is responsible for the contamination, each person who shares legal liability under environmental laws may be held responsible for all of the clean-up costs.

Governmental entities and third parties may sue the owner or operator of a contaminated site for damages and costs.

These costs could be substantial and in extreme cases could exceed the value of the contaminated property. The presence of hazardous substances or petroleum products or the failure to properly remediate contamination may adversely affect our ability to borrow against, sell or lease an affected property. In addition, some environmental laws create liens on contaminated sites in favor of the government for damages and costs it incurs in connection with a contamination.

Our leases require our tenants to operate the properties in compliance with environmental laws and to indemnify us against environmental liability arising from the operation of the properties. However, we could be subject to strict liability under environmental laws because we own the properties. There is also a risk that tenants may not satisfy their environmental compliance and indemnification obligations under the leases. Any of these events could substantially increase our cost of operations, require us to fund environmental indemnities in favor of our secured lenders and reduce our ability to service our secured debt and pay dividends to stockholders and any debt security interest payments. Environmental problems at any properties could also put us in default under loans secured by those properties, as well as loans secured by unaffected properties.

*Real estate investments are relatively illiquid.* We may desire to sell a property in the future because of changes in market conditions or poor tenant performance or to avail ourselves of other opportunities. We may also be required to sell a property in the future to meet secured debt obligations or to avoid a secured debt loan default. Real estate projects cannot always be sold quickly, and we cannot assure you that we could always obtain a favorable price. We may be required to invest in the restoration or modification of a property before we can sell it.

### **Tax Risks**

We will be subject to increased taxation if we fail to qualify as a REIT for federal income tax purposes. Although we believe that we are organized and operate in such a manner so as to qualify as a REIT under the Internal Revenue Code of 1986, as amended (the Code), no assurance can be given that we will remain so qualified. Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial or administrative interpretations. The complexity of these provisions and applicable Treasury Regulations is also increased in the context of a REIT that holds its assets in partnership form. The determination of various factual matters and circumstances not entirely within our control may affect our ability to qualify as a REIT. A REIT generally is not taxed at the corporate level on income it distributes to its stockholders, as long as it distributes annually at least 100% of its taxable income to its stockholders. We have not requested and do not plan to request a ruling from the Internal Revenue Service that we qualify as a REIT.

If we fail to qualify as a REIT, we will face tax consequences that will substantially reduce the funds available for payment of dividends:

## **Table of Contents**

We would not be allowed a deduction for dividends paid to stockholders in computing our taxable income and would be subject to federal income tax at regular corporate rates.

We could be subject to the federal alternative minimum tax and possibly increased state and local taxes.

Unless we are entitled to relief under statutory provisions, we could not elect to be treated as a REIT for four taxable years following the year in which we were disqualified.

In addition, if we fail to qualify as a REIT, we will no longer be required to pay dividends (other than any mandatory dividends on any preferred shares we may offer). As a result of these factors, our failure to qualify as a REIT could adversely effect the market price for our common stock.

*Excessive non-real estate asset values may jeopardize our REIT status.* In order to qualify as a REIT, at least 75% of the value of our assets must consist of investments in real estate, investments in other REITs, cash and cash equivalents, and government securities. Therefore, the value of any property that is not considered a real estate asset for federal income tax purposes must represent in the aggregate less than 25% of our total assets. In addition, under federal income tax law, we may not own securities in any one company (other than a REIT, a qualified REIT subsidiary or a taxable REIT subsidiary) which represent in excess of 10% of the voting securities or 10% of the value of all securities of any one company, or which have, in the aggregate, a value in excess of 5% of our total assets, and we may not own securities of one or more taxable REIT subsidiaries which have, in the aggregate, a value in excess of 20% of our total assets. We may invest in securities of another REIT, and our investment may represent in excess of 10% of the voting securities or 10% of the value of the securities of the other REIT. If the other REIT were to lose its REIT status during a taxable year in which our investment represented in excess of 10% of the voting securities or 10% of the value of the securities of the other REIT as of the close of a calendar quarter, we will lose our REIT status.

The 25%, 20%, 10% and 5% tests are determined at the end of each calendar quarter. Subject to certain mitigation provisions, if we fail to meet any such test at the end of any calendar quarter, we will cease to qualify as a REIT.

*We may have to borrow funds or sell assets to meet our distribution requirements.* Subject to some adjustments that are unique to REITs, a REIT generally must distribute 90% of its taxable income. For the purpose of determining taxable income, we may be required to accrue interest, rent and other items treated as earned for tax purposes but that we have not yet received. In addition, we may be required not to accrue as expenses for tax purposes some items which actually have been paid, including, for example, payments of principal on our debt, or some of our deductions might be disallowed by the Internal Revenue Service. As a result, we could have taxable income in excess of cash available for distribution. If this occurs, we may have to borrow funds or liquidate some of our assets in order to meet the distribution requirement applicable to a REIT.

*We may be subject to other tax liabilities.* Even if we qualify as a REIT, we may be subject to some federal, state and local taxes on our income and property that could reduce operating cash flow.

*Changes in tax laws may prevent us from qualifying as a REIT.* As we have previously described, we intend to qualify as a REIT for federal income tax purposes. However, this intended qualification is based on the tax laws that are currently in effect. We are unable to predict any future changes in the tax laws that would adversely affect our status as a REIT. If there is a change in the tax laws that prevents us from qualifying as a REIT or that requires REITs generally to pay corporate level income taxes, we may not be able to make the same level of distributions to our stockholders.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None

**Table of Contents**

**ITEM 2. PROPERTIES**

Our properties consist of 52 freestanding net leased properties and 12 community shopping centers, that as of December 31, 2007 were 99.6% leased, with a weighted average lease term of 11.3 years. Approximately 89% of our annualized base rent was attributable to national retailers. Among these retailers are Borders, Walgreen and Kmart which, at December 31, 2007, collectively represented approximately 66% of our annualized base rent. A majority of our properties were built for or are leased to national tenants who require a high quality location with strong retail characteristics. We developed 39 of our 52 freestanding properties and all 12 of our community shopping centers. Five of our freestanding properties were acquired as part of our relationship with Borders. Properties we have developed (including our community shopping centers) account for approximately 83% of our annualized base rent as of December 31, 2007. Our 52 freestanding properties are comprised of 51 retail locations and Borders corporate headquarters. See Notes 3 and 4 to the Consolidated Financial Statements included herein for information regarding mortgage debt and other debt related to our properties.

A substantial portion of our income consists of rent received under net leases. Most of the leases provide for the payment of fixed base rentals monthly in advance and for the payment by tenants of a pro rata share of the real estate taxes, insurance, utilities and common area maintenance of the shopping center as well as payment to us of a percentage of the tenant's sales. We received percentage rents of \$37,111, \$53,550 and \$68,071 for the fiscal years 2007, 2006 and 2005, respectively, and these amounts represented 0.1%, 0.2% and 0.2%, respectively, of our total revenue for these periods. Included in those amounts were percentage rents from Kmart of \$10,221, \$13,605 and \$25,240 for fiscal years 2007, 2006 and 2005, respectively. Leases with Borders do not contain percentage rent provisions. Leases with Walgreen do contain percentage rent provisions; however, no percentage rent was received from Walgreen during these periods. Some of our leases require us to make roof and structural repairs, as needed.

**Development and Acquisition Summary**

During 2007:

We completed the development of a Walgreen drug store located in Livonia, Michigan. We are also developing a 4,900 square foot retail building on this site that we expect to be fully leased during the second quarter of 2008. The Walgreen store and retail space cost approximately \$5.2 million.

We completed the development of a Walgreen drug store located in Barnesville, Georgia. The Walgreen store cost approximately \$3.1 million.

We acquired a parcel of land located in East Lansing, Michigan. After making improvements to the land we are leasing the improved parcel to Lake Lansing RA Associates, LLC. The cost of the acquisition and development was approximately \$2.5 million.

We acquired a parcel of land located in Plainfield, Indiana. The majority of the land is leased to Meijer which is expected to construct a grocery super center on the property. In addition we retained our interest in two parcels of land totaling 5.259 acres adjacent to the Meijer property for future development. The cost of the acquisition was approximately \$4.5 million.

We commenced the development of a Walgreen drug store and Chase retail bank branch located in Macomb Township, Michigan. Budgeted cost for this development is approximately \$5.1 million and it is expected to be completed during the first quarter of 2008.

We commenced the development of a Walgreen drug store located in Ypsilanti, Michigan. Budgeted cost for this development is approximately \$4.3 million and it is expected to be completed during the second quarter of 2008.

We commenced the development of a Walgreen drug store located in Marion County, Florida. Budgeted cost for this development is approximately \$3.5 million and it is expected to be completed during the second quarter of 2008.

**Table of Contents**

We commenced the development of a Walgreen drug store located in Shelby Township, Michigan. Budgeted cost for this development is approximately \$2.8 million and it is expected to be completed during the second quarter of 2008.

**Major Tenants**

The following table sets forth certain information with respect to our major tenants:

	<b>Number of Leases</b>	<b>Annualized Base Rent as of December 31, 2007</b>	<b>Percent of Total Annualized Base Rent as of December 31, 2007</b>
Borders	18	\$ 9,861,727	31%
Walgreen	20	7,343,599	23
Kmart	12	3,847,911	12
Total	50	\$ 21,053,237	66%

Borders Group, Inc. trades on the New York Stock Exchange under the symbol **BGP**. Borders is a leading global retailer of books, music, movies and gift and stationary items. Headquartered in Ann Arbor, Michigan, Borders operates 499 Borders domestic superstores, as well as 68 international Borders stores, approximately 564 Waldenbooks locations and 30 United Kingdom based Books etc. stores. Borders employs approximately 34,000 people worldwide. Borders has reported that its annual revenues for its 2006 fiscal year ended February 3, 2007 were approximately \$4.1 billion, its annual net (loss) for 2006 was approximately (\$151 million) and its total stockholders equity at fiscal year end 2006 was approximately of \$642 million.

Walgreen is a leader of the U.S. chain drugstore industry and trades on the New York Stock Exchange under the symbol **WAG**. It operates over 5,997 stores in 48 states and Puerto Rico and has total assets of approximately \$19.3 billion as of August 31, 2007. As of January 21, 2008, Walgreen's long-term debt had a Standard and Poor's rating of A+ and a Moody's rating of Aa3. For its fiscal year ended August 31, 2007, Walgreen reported that its annual net sales were \$53.8 billion, its annual net income was \$2.0 billion and it had shareholders' equity of \$11.1 billion.

Kmart is a mass merchandising company that offers customers quality products through a portfolio of brands and labels. As of November 3, 2007, Kmart operated a total of 1,387 stores across 49 states, Guam, Puerto Rico and the U.S. Virgin Islands. Kmart is a wholly-owned subsidiary of Sears Holdings Corporation (Sears). Sears is a broadline retailer with approximately 2,300 full-line and 1,100 specialty retail stores in the United States operating through Kmart and Sears and 380 full-line and specialty stores in Canada operating through Sears Canada, Inc. (Sears Canada), a 70%-owned subsidiary. As of November 3, 2007, Sears had total assets of \$29.6 billion, total liabilities of \$18.9 billion and shareholders' equity of \$10.7 billion. All of our Kmart properties are in the traditional Kmart format and these Kmart properties average 85,000 square feet per property.

The financial information set forth above with respect to Borders, Walgreen and Kmart was derived from the annual reports on Form 10-K filed by Borders and Walgreen with the SEC with respect to their 2006 fiscal years and the quarterly report on form 10-Q filed by Sears Holdings Corporation with the SEC with respect to the third quarter of 2007. Additional information regarding Borders, Walgreen or Kmart may be found in their respective public filings. These filings can be accessed at [www.sec.gov](http://www.sec.gov).



**Table of Contents****Location of Properties in the Portfolio**

<b>State</b>	<b>Number of Properties</b>	<b>Total Gross Leasable Area (Sq. feet)</b>	<b>Percent of GLA Leased on December 31, 2007</b>
California	1	38,015	100%
Florida	4	258,793	100
Georgia	1	14,820	100
Illinois	1	20,000	100
Indiana	2	15,844	100
Kansas	2	45,000	100
Kentucky	1	116,212	100
Maryland	2	53,000	100
Michigan	36	2,049,794	99
Nebraska	2	55,000	100
New Jersey	1	10,118	100
New York	2	27,626	100
Ohio	1	21,000	100
Oklahoma	4	99,282	100
Pennsylvania	1	37,004	100
Wisconsin	3	523,036	99
Total/Average	64	3,384,544	99%

**Lease Expirations**

The following table shows lease expirations for the next 10 years for our community shopping centers and wholly-owned freestanding properties, assuming that none of the tenants exercise renewal options.

<b>Expiration Year</b>	<b>Number of Leases Expiring</b>	<b>December 31, 2007</b>			
		<b>Gross Leasable Area</b>		<b>Annualized Base Rent</b>	
		<b>Square Footage</b>	<b>Percent Of Total</b>	<b>Amount</b>	<b>Percent Of Total</b>
2008	13	226,445	6.7%	\$ 747,618	2.4%
2009	20	193,326	5.7%	976,244	3.1%
2010	21	304,757	9.0%	1,859,626	5.9%
2011	28	242,154	7.2%	1,726,069	5.5%
2012	14	76,560	2.3%	614,235	1.9%
2013	9	103,718	3.1%	954,773	3.0%
2014	3	172,958	5.1%	824,206	2.6%
2015	11	651,242	19.3%	4,665,262	14.7%
2016	5	80,945	2.4%	1,664,513	5.3%
2017	4	55,303	1.6%	848,440	2.7%
Thereafter	45	1,264,483	37.6%	16,780,199	52.9%
Total	173	3,371,891	100.0%	\$31,661,185	100.0%



**Table of Contents**

We have made preliminary contact with the 13 tenants whose leases expire in 2008. Of those tenants, 10 tenants, at their option, have the right to extend their lease term and three tenants have leases expiring in 2008. We expect all 13 tenants to extend their leases or enter into lease extensions.

**Annualized Base Rent of our Properties**

The following is a breakdown of base rents in place at December 31, 2007 for each type of retail tenant:

<b>Type of Tenant</b>	<b>Annualized Base Rent</b>	<b>Percent of Annualized Base Rent</b>
National(1)	\$ 28,047,948	88%
Regional(2)	2,444,206	8
Local	1,169,031	4
Total	\$ 31,661,185	100%

(1) Includes the following national tenants:  
Borders,  
Walgreen,  
Kmart,  
Wal-Mart,  
Eckerd Drugs,  
Fashion Bug,  
Rite Aid, JC  
Penney, Avco  
Financial, GNC  
Group, Radio  
Shack, Super  
Value,  
Maurices,  
Payless Shoes,  
Blockbuster  
Video, Family  
Dollar, H&R  
Block, Sally  
Beauty, Jo Ann  
Fabrics, Staples,  
Best Buy,  
Dollar Tree,  
TGI Friday s,  
Circuit City and  
Pier 1 Imports.

(2) Includes the following regional tenants:  
Roundy s Foods,

Dunham's  
Sports,  
Christopher  
Banks and  
Beall's  
Department  
Stores.

### Freestanding Properties

52 of our properties are freestanding properties which at December 31, 2007 were leased to Walgreen (19), Borders (18), Rite Aid (5), Kmart (2), Eckerd Drugs (2), Circuit City Stores (1), Fajita Factory (1), Citizens Bank (1), Lake Lansing RA Associates, LLC (1), Meijer (1) and Wal-Mart (Sam's Club) (1). Our freestanding properties provided \$21,464,928, or approximately 67.8%, of our annualized base rent as of December 31, 2007, at an average base rent per square foot of \$13.15. These properties contain, in the aggregate, 1,521,888 square feet of gross leasable area or approximately 45.0% of our total gross leasable area as of December 31, 2007. Our freestanding properties tend to have high traffic counts, are generally located in densely populated areas and are leased to a single tenant on a long term basis. Thirty-nine (39) of our 52 freestanding properties were developed by us. Five of our 52 freestanding properties, although not developed by us, were acquired as part of our relationship with Borders. As of December 31, 2007, our freestanding properties have a weighted average lease term of 13.8 years.

Our freestanding properties range in size from 4,426 to 458,729 square feet of gross leasable area and are located in the following states: California (1), Florida (3), Georgia (1), Indiana (2), Kansas (2), Maryland (2), Michigan (30), Nebraska (2), New Jersey (1), New York (2), Ohio (1), Oklahoma (4) and Pennsylvania (1).

### Freestanding Properties

Tenant/Location	Year		Lease Expiration(2) (Option expiration)
	Completed/ Expanded	Total GLA	
Borders, Aventura, FL (1)	1996	30,000	Jan 31, 2016 (2036)
Borders, Columbus, OH	1996	21,000	Jan 23, 2016 (2036)
Borders, Monroeville, PA	1996	37,004	Nov 8, 2016 (2036)
Borders, Norman, OK	1996	24,641	Sep 20, 2016 (2036)
Borders, Omaha, NE	1995	30,000	Nov 3, 2015 (2035)
Borders, Santa Barbara, CA	1995	38,015	Nov 17, 2015 (2035)
Borders, Wichita, KS	1995	25,000	Nov 10, 2015 (2035)
Borders, Lawrence, KS	1997	20,000	Oct 16, 2022 (2042)

**Table of Contents**

<b>Tenant/Location</b>	<b>Year</b>	<b>Total GLA</b>	<b>Lease</b>
	<b>Completed/ Expanded</b>		<b>Expiration(2) (Option expiration) Sep 30, 2018 (2038) Nov 17, 2017 (2037) Nov 17, 2017 (2037) Nov 17, 2017 (2037) Oct 16, 2022 (2042) Oct 16, 2022 (2042) Jan 29, 2023 (2043) Sep 30, 2018 (2038) July 20, 2024 (2044) July 20, 2024 (2044) Dec 15, 2016 (2036) Apr 15, 2023 Feb 24, 2024 (2044) Oct 12, 2024 (2044) Aug 31, 2014 (2032) Dec 31, 2028 (2078) Sep 30, 2009 (2059) Sep 30, 2009 (2059) Nov 5, 2027 (2047) Oct 31, 2019 (2049) June 30, 2025 (2050) Nov 30, 2025 (2065)</b>
Borders, Tulsa, OK	1998	25,000	
Borders, Oklahoma City, OK	2002	24,641	
Borders, Omaha, NE	2002	25,000	
Borders, Indianapolis, IN	2002	15,844	
Borders, Columbia, MD	1999	28,000	
Borders, Germantown, MD	2000	25,000	
Borders Headquarters, Ann Arbor, MI	1996/1998	458,729	
Borders, Tulsa, OK	1996	25,000	
Borders, Boynton Beach, FL	1996	25,000	
Borders, Ann Arbor, MI	1996	110,000	
Circuit City, Boynton Beach, FL	1996	32,459	
Citizens Bank, Flint, MI	2003	4,426	
Eckerd Drugs, Webster, NY	2004	13,813	
Eckerd Drugs, Albion, NY	2004	13,813	
Fajita Factory, Lansing, MI	2004	Note (3)	
Lake Lansing RA Associates, LLC, East Lansing, MI	2004	Note (4)	
Kmart, Grayling, MI	1984	52,320	
Kmart, Oscoda, MI	1984/1990	90,470	
Meijer, Plainfield, IN	2007	Note (5)	
Rite Aid, Canton Twp, MI	2003	11,180	
Rite Aid, Roseville, MI	2005	11,060	
Rite Aid, Mt Pleasant, MI	2005	11,095	

Edgar Filing: AGREE REALTY CORP - Form 10-K

Rite Aid, N Cape May, NJ	2005	10,118	Nov 30, 2025 (2065)
Rite Aid, Summit Twp, MI	2006	11,060	Oct 31, 2019 (2039)
Sam's Club, Roseville, MI	2002	Note (6)	Aug 4, 2022 (2082)
Walgreen, Waterford, MI	1997	13,905	Feb 28, 2018 (2058)
Walgreen, Chesterfield, MI	1998	13,686	July 31, 2018 (2058)
Walgreen, Pontiac, MI	1998	13,905	Oct 31, 2018 (2058)
Walgreen, Grand Blanc, MI	1998	13,905	Feb 28, 2019 (2059)
Walgreen, Rochester, MI	1998	13,905	June 30, 2019 (2059)
Walgreen, Ypsilanti, MI	1999	15,120	Dec 31, 2019 (2059)
Walgreen, Petoskey, MI (1)	2000	13,905	Apr 30, 2020 (2060)
Walgreen, Flint, MI	2000	14,490	Dec 31, 2020 (2060)
Walgreen, Flint, MI	2001	15,120	Feb 28, 2021 (2061)
Walgreen, N Baltimore, MI	2001	14,490	Aug 31, 2021 (2061)
Walgreen, Flint, MI	2002	14,490	Apr 30, 2027 (2077)
Walgreen, Big Rapids, MI	2003	13,560	Apr 30, 2028 (2078)
Walgreen, Flint, MI	2004	14,560	Feb 28, 2029 (2079)
Walgreen, Flint, MI	2004	13,650	Oct 31, 2029 (2079)
Walgreen, Midland, MI	2005	14,820	July 31, 2030 (2080)
Walgreen, Grand Rapids, MI	2005	14,820	Aug 30, 2030 (2080)
Walgreen, Delta Township, MI	2005	14,559	Nov 30, 2030 (2080)

**Table of Contents**

<b>Tenant/Location</b>	<b>Year</b>	<b>Total GLA</b>	<b>Lease</b>
	<b>Completed/ Expanded</b>		<b>Expiration(2) (Option expiration)</b>
Walgreen, Livonia, MI	2007	14,490	June 30, 2032 (2082)
Walgreen, Barnesville, GA	2007	14,820	Nov 30, 2032 (2082)
Total		1,521,888	

(1) These properties are subject to long-term ground leases where a third party owns the underlying land and has leased the land to us to construct or operate freestanding properties. We pay rent for the use of the land and we are generally responsible for all costs and expenses associated with the building and improvements. At the end of the lease terms, as extended (Aventura, FL 2036, and Petoskey, MI 2074), the land together with all improvements revert to the land owner. We

have an option  
to purchase the  
Petoskey  
property after  
August 7, 2019.

- (2) At the  
expiration of  
tenant's initial  
lease term, each  
tenant (except  
Citizens Bank)  
has an option,  
subject to  
certain  
requirements, to  
extend its lease  
for an additional  
period of time.
- (3) This 2.03 acre  
property is  
leased from us  
by Fajita  
Factory, LLC  
pursuant to a  
ground lease.  
The tenant  
occupies a 5,448  
square foot  
building.
- (4) This 11.3 acre  
property is  
leased from us  
by Lake  
Lansing RA  
Associates, LLC  
pursuant to a  
ground lease.  
The land owner  
expects to  
construct a  
14,564 square  
foot building.
- (5) This 32.5 acre  
property is  
leased from us  
by Meijer  
pursuant to a



ground lease.  
Meijer expects  
to construct an  
estimated  
210,000 square  
foot super  
center.

- (6) This 12.68 acre property is leased from us by Wal-Mart pursuant to a ground lease. Wal-Mart has constructed a Sam's Club retail building containing approximately 132,332 square feet.

### Community Shopping Centers

Twelve (12) of our properties are community shopping centers ranging in size from 20,000 to 241,458 square feet of gross leaseable area. The community shopping centers are located in five states as follows: Florida (1), Illinois (1), Kentucky (1), Michigan (6) and Wisconsin (3). Our community shopping centers tend to be located in high traffic, market dominant centers in which customers of our tenants purchase day-to-day necessities. Our community shopping centers are anchored by national tenants.

The location, general character and primary occupancy information with respect to the community shopping centers as of December 31, 2007 are set forth below:

Property Location	Year Completed/Expanded	Gross Leasable Area		Average Base Rent per Sq. Ft.(3)	Percent Occupied at December 31, 2007	Percent Leased at December 31, 2007 (4)	Anchor Tenants (Lease expiration/Option period expiration) (5)
		Sq. Ft.	Annualized Base Rent (2)				
Capital Plaza,(1) Frankfort, KY	1978/ 2006	116,212	\$562,917	\$4.84	100%	100%	Kmart(2008/2053) Walgreen (2031/2052) Fashion Bug (2010/2025) Kmart (2015/2065)
Charlevoix Commons Charlevoix, MI	1991	137,375	686,495	5.00	100%	100%	Roundy's (2011-2031)
Chippewa Commons Chippewa Falls, WI	1991	168,311	963,849	5.73	100%	100%	Kmart (2014/2064) Roundy's (2011/2031) Fashion Bug (2011/2021)
Ironwood Commons Ironwood, MI	1991	185,535	932,827	5.03	100%	100%	Kmart (2015/2065) Super Value (2011/2036) Fashion Bug (2012/2022)



**Table of Contents**

Property Location	Year Completed/ Expanded	Gross Leasable Area Sq. Ft.	Annualized Base Rent (2)	Average Base Rent per Sq. Ft.(3)	Percent Occupied at December 31, 2007	Percent Leased at December 31, 2007	Anchor Tenants (Lease expiration/Option period expiration) (5)
Marshall Plaza Marshall, MI	1990	119,279	696,189	5.84	100%	100%	Kmart (2015/2065)
Mt. Pleasant Shopping Center Mt. Pleasant, MI	1973/1997	241,458	1,107,657	4.68	98%	98%	Kmart (2008/2048) J.C. Penney Co. (2010/2020) Staples, Inc. (2010/2025) Fashion Bug (2010/2025)
North Lakeland Plaza Lakeland, FL	1987	171,334	1,318,888	7.70	100%	100%	Best Buy (2013/2028) Beall's (2015/2025)
Petoskey Town Center Petoskey, MI	1990	174,870	1,093,873	6.26	100%	100%	Kmart (2015/2065) Roundy's (2010/2030) Fashion Bug (2012/2022)
Plymouth Commons Plymouth, WI	1990	162,031	880,236	5.59	97%	97%	Kmart (2015/2065) Roundy's (2010/2030) Fashion Bug (2010/2020)
Rapids Associates Big Rapids, MI	1990	173,557	776,209	4.58	98%	98%	Kmart (2015/2065) MC Sports (2018/2033) Fashion Bug (2011/2021)
Shawano Plaza Shawano, WI	1990	192,694	1,031,117	5.35	100%	100%	Kmart (2014/2064) Roundy's (2010/2030) J.C. Penney Co. (2010/2025) Fashion Bug (2009/2021)
West Frankfort Plaza West Frankfort, IL	1982	20,000	146,000	7.30	100%	100%	Fashion Bug (2012)
<b>Total/Average</b>		1,862,656	\$10,196,257	\$5.51	99%	99%	

(1) All community shopping centers except Capital Plaza (which is subject to a long-term ground lease expiring in 2053 from a third party) are wholly-owned

by us.

- (2) Total annualized base rents of the Company as of December 31, 2007.
- (3) Calculated as total annualized base rents, divided by gross leaseable area actually leased as of December 31, 2007.
- (4) Roundy's has sub-leased the space it leases at Charlevoix Commons (35,896 square feet, rented at a rate of \$5.97 per square foot). The Charlevoix lease expires in 2011 (assuming it is not extended by Roundy's).
- (5) The option to extend the lease beyond its initial term is only at the option of the tenant.

#### **ITEM 3. LEGAL PROCEEDINGS**

We are not presently involved in any litigation nor, to our knowledge, is any other litigation threatened against us, except for routine litigation arising in the ordinary course of business which is expected to be covered by our liability insurance.

#### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matter was submitted to a vote of security holders during the fourth quarter of 2007.

**Table of Contents****Part II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common stock is traded on the New York Stock Exchange under the symbol **ADC**. The following table sets forth the high and low sales prices of our common stock, as reported on the New York Stock Exchange, and the dividends declared per share of Common Stock by us for each calendar quarter in the last two fiscal years. Dividends were paid in the periods immediately subsequent to the periods in which such dividends were declared.

**Market Information**

Quarter Ended	High	Low	Dividends Declared Per Common Share
March 31, 2007	\$36.00	\$32.30	\$ 0.49
June 30, 2007	\$35.04	\$30.12	\$ 0.49
September 30, 2007	\$33.95	\$27.29	\$ 0.49
December 31, 2007	\$34.00	\$28.32	\$ 0.50
March 31, 2006	\$32.10	\$29.69	\$ 0.49
June 30, 2006	\$35.07	\$29.88	\$ 0.49
September 30, 2006	\$34.05	\$31.24	\$ 0.49
December 31, 2006	\$36.26	\$32.10	\$ 0.49

At March 7, 2008, there were 7,796,846 shares of our common stock issued and outstanding which were held by approximately 200 stockholders of record. The number of stockholders of record does not reflect persons or entities who held their shares in nominee or street name.

We intend to continue to declare quarterly dividends to our stockholders. However, our distributions are determined by our board of directors and will depend on a number of factors, including the amount of our funds from operations, the financial and other condition of our properties, our capital requirements, restrictions in our debt instruments, our annual distribution requirements under the provisions of the Internal Revenue Code applicable to REITs and such other factors as our board of directors deems relevant.

During the year ended December 31, 2007, we did not sell any unregistered securities. During the fourth quarter of 2007, we did not repurchase any of our equity securities.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

The following table sets forth our selected financial information on a historical basis and should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and all of the financial statements and notes thereto included elsewhere in this Form 10-K. Certain amounts have been reclassified to conform to the current presentation of discontinued operations. The balance sheet for the periods ending December 31, 2003 through 2007 and operating data for each of the periods presented were derived from our audited financial statements.

**Selected Financial Data**

(in thousands, except per share, number of properties, and percentage leased information)

	<b>Year Ended December 31,</b>				
	<b>2007</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>
<b>Operating Data</b>					
Total Revenue	\$ 34,468	\$ 32,908	\$ 31,579	\$ 28,940	\$ 26,224
Expenses					
Property expense (1)	4,310	4,219	4,545	4,220	4,161
General and administrative	4,462	4,019	4,191	2,849	2,275
Interest	4,896	4,625	4,159	4,507	5,684
Early extinguishment of debt					961
Depreciation and amortization	5,017	4,851	4,637	4,249	3,836
Total Expenses	18,685	17,714	17,532	15,825	16,917
Other Income (2)	1,044		6	217	438
Income before Minority Interest and Discontinued Operations.	16,827	15,194	14,053	13,332	9,745
Minority Interest	1,345	1,220	1,145	1,257	1,103
Income before Discontinued Operations	15,482	13,974	12,908	12,075	8,642
Gain on Sale of Asset From Discontinued Operations			2,654	523	740
Income From Discontinued Operations			486	525	1,090
Net Income	\$ 15,482	\$ 13,974	\$ 16,048	\$ 13,123	\$ 10,472
Number of Properties	64	60	59	54	50
Number of Square Feet	3,385	3,355	3,363	3,463	3,495

Percentage Leased	99%	99%	99%	99%	97%
-------------------	-----	-----	-----	-----	-----

**Per Share Data   Diluted**

Income before discontinued operations	\$ 2.01	\$ 1.83	\$ 1.72	\$ 1.87	\$ 1.64
Discontinued operations			.42	.16	.35
Net income	\$ 2.01	\$ 1.83	\$ 2.14	\$ 2.03	\$ 1.99
Weighted average of common shares outstanding   Diluted	7,716	7,651	7,491	6,475	5,276
Cash dividends	\$ 1.97	\$ 1.96	\$ 1.96	\$ 1.95	\$ 1.94

**Balance Sheet Data**

Real Estate (before accumulated depreciation)	\$ 289,074	\$ 268,248	\$ 258,232	\$ 252,427	\$ 220,334
Total Assets	\$ 239,348	\$ 223,515	\$ 223,460	\$ 214,837	\$ 190,795
Total debt, including accrued interest	\$ 82,889	\$ 69,031	\$ 68,504	\$ 92,441	\$ 83,313

(1) Property expense includes real estate taxes, property maintenance, insurance, utilities and land lease expense.

(2) Other income is composed of development fee income, gain on land sales, and equity in net income of unconsolidated entities.

(3) Net income per share has been computed by

dividing the net income by the weighted average number of shares of Common Stock outstanding and the effect of dilutive securities outstanding. The per share amounts are presented in accordance with SFAS No. 128 Earnings per share.



**Table of Contents**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

***Overview***

We were established to continue to operate and expand the retail property business of our predecessor. We commenced our operations in April 1994. Our assets are held by and all operations are conducted through, directly or indirectly, Agree Limited Partnership (Operating Partnership), of which Agree Realty Corporation is the sole general partner and held a 92.01% interest as of December 31, 2007. We are operating so as to qualify as a real estate investment trust (REIT) for federal income tax purposes.

The following should be read in conjunction with the Consolidated Financial Statements of Agree Realty Corporation, including the respective notes thereto, which are included elsewhere in this Form 10-K.

***Recent Accounting Pronouncements***

In June 2006, the FASB issued FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* (an Interpretation of FASB Statement No. 109) (FIN 48), to clarify the accounting treatment for uncertain income tax positions when applying FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation prescribes a financial statement recognition threshold and measurement attribute for any tax position taken or expected to be taken in a tax return. The interpretation also provides guidance on derecognition, classification, interest and penalties. In June 2006, the FASB issued FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* (an accounting in interim periods, disclosure and transition). Effective January 1, 2007, we adopted FIN 48. Upon adoption and as of December 31, 2007, there was no unrecognized income tax benefit and the adoption of FIN 48 had no effect on stockholders' equity. We do not expect any significant increase or decrease in unrecognized tax benefits due to changes in tax positions within one year of December 31, 2007. We recognize accrued interest and penalties related to uncertain tax positions in income tax expense. At January 1, 2007 and December 31, 2007, we had accrued zero for the payment of tax related interest and penalties and there was no tax interest or penalties recognized in the statements of operations for the three years ended December 31, 2007. Our federal, state and local tax returns for fiscal years 2004-2007 remain subject to examination.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS No. 157). This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands the disclosures about fair value measurements. SFAS No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability at the measurement date (an exit price) and not the price that would be paid to acquire the asset or received to assume the liability at the measurement date (an entry price). This statement also emphasizes that fair value is a market-based measurement, not an entity specific measurement, and consequently a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. The statement also clarifies the market participant assumptions about risk and the effect of a restriction on the sale or use of an asset. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. This statement will be applied prospectively as of the beginning of the fiscal year in which this statement is initially applied. A limited form of retrospective application of SFAS No. 157 is allowed for certain financial instruments. We are currently evaluating the provisions of SFAS No. 157 to determine the potential impact, if any, the adoption of SFAS No. 157 will have on our financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159). This statement permits companies and not-for-profit organizations to make a one-time election to carry eligible types of financial assets and liabilities at fair value, even if fair value measurement is not required under GAAP. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the provisions of SFAS No. 159 to determine the potential impact, if any, the adoption of SFAS No. 159 will have on our financial position or results of operations.

## **Table of Contents**

In December 2007, FASB issued Statements No. 160, *Noncontrolling Interests in Consolidated Financial Statements* (SFAS 160), an amendment to Accounting Research Board No. 51. SFAS 160's objective is to improve the relevance, comparability and transparency of financial information that a reporting entity provides in its consolidated financial statements. The key aspects of SFAS 160 are (i) the minority interests in subsidiaries should be presented in the consolidated balance sheet within equity of the consolidated group, separate from the parent's shareholders' equity, (ii) acquisitions or dispositions of noncontrolling interests in a subsidiary that do not result in a change of control should be accounted for as equity transactions, (iii) a parent recognizes a gain or loss in net income when a subsidiary is deconsolidated, measured using the fair value of the non-controlling equity investment, (iv) the acquirer should attribute net income and each component of other comprehensive income between controlling and noncontrolling interests based on any contractual arrangements or relative ownership interests, and (v) a reconciliation of beginning to ending total equity is required for both controlling and noncontrolling interests. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008 and should be applied prospectively. We are currently evaluating the provisions for SFAS 160 to determine the potential impact, if any, the adoption will have on our financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*. SFAS No. 141(R) will significantly change the accounting for business combinations. Under SFAS No. 141(R), an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS No. 141(R) will change the accounting treatment for certain specific acquisition related items including: (1) expensing acquisition related costs as incurred; (2) valuing noncontrolling interests at fair value at the acquisition date; and (3) expensing restructuring costs associated with an acquired business. SFAS No. 141(R) also includes a substantial number of new disclosure requirements. SFAS No. 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. We expect SFAS No. 141(R) will have an impact on our accounting for future business combinations once adopted, but we are still currently assessing the impact it will have on the consolidated results of operations and financial position.

### ***Critical Accounting Policies***

Critical accounting policies are those that are both significant to the overall presentation of our financial condition and results of operations and require management to make difficult, complex or subjective judgments. For example, significant estimates and assumptions have been made with respect to revenue recognition, capitalization of costs related to real estate investments, potential impairment of real estate investments, operating cost reimbursements, and taxable income.

Minimum rental income attributable to leases is recorded when due from tenants. Certain leases provide for additional percentage rents based on tenants' sales volumes. These percentage rents are recognized when determinable by us. In addition, leases for certain tenants contain rent escalations and/or free rent during the first several months of the lease term; however such amounts are not material.

Real estate assets are stated at cost less accumulated depreciation. All costs related to planning, development and construction of buildings prior to the date they become operational, including interest and real estate taxes during the construction period, are capitalized for financial reporting purposes and recorded as property under development until construction has been completed. Subsequent to completion of construction, expenditures for property maintenance are charged to operations as incurred, while significant renovations are capitalized. Depreciation of the buildings is recorded on the straight-line method using an estimated useful life of forty years.

We evaluate real estate for impairment when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable through the estimated undiscounted future cash flows from the use of these assets. When any such impairment exists, the related assets will be written down to fair value.

Substantially all of our leases contain provisions requiring tenants to pay as additional rent a proportionate share of operating expenses (operating cost reimbursements) such as real estate taxes, repairs and maintenance, insurance, etc. The related revenue from tenant billings is recognized in the same period the expense is recorded.

**Table of Contents**

We have elected to be taxed as a REIT under the Code, commencing with our 1994 tax year. As a result, we are not subject to federal income taxes to the extent that we distribute annually at least 90% of our taxable income to our shareholders and satisfy certain other requirements defined in the Code.

In October 2007, we established a taxable REIT subsidiary pursuant to the provisions of the REIT Modernization Act. Our TRS is able to engage in activities resulting in income that previously would have been disqualified from being eligible REIT income under the federal income tax regulations. As a result, certain activities of the Company which occur within its TRS entity are subject to federal and state income taxes. As of December 31, 2007 the Company had accrued a deferred income tax amount of \$705,000 which was netted against the gain on sale.

***Comparison of Year Ended December 31, 2007 to Year Ended December 31, 2006***

Minimum rental income increased \$1,673,000, or 6%, to \$31,636,000 in 2007, compared to \$29,963,000 in 2006. The increase was the result of the development of a Walgreen drug store at our Capital Plaza shopping center in December 2006, the acquisition of a Rite Aid drug store in Summit Township, Michigan in September 2006, the development of a Walgreen drug store in Livonia, Michigan in June 2007, the development of a Walgreen drug store in Barnesville, Georgia in October 2007, the development of a parcel of land located in East Lansing, Michigan and the development of a parcel of land located in Plainfield, Indiana in November 2007. Our revenue increase from these acquisitions and developments amounted to \$850,000. In addition we received a lease termination payment related to our Big Rapids, Michigan shopping center of \$608,000 and increased revenue from existing tenants of \$215,000.

Percentage rents decreased \$17,000, or 31%, to \$37,000 in 2007, compared to \$54,000 in 2006. The decrease was primarily the result of decreased tenant sales.

Operating cost reimbursements decreased \$88,000, or 3%, to \$2,759,000 in 2007, compared to \$2,847,000 in 2006. Operating cost reimbursements increased \$62,000 due to the increase in property operating expenses as explained below, however this increase was offset by an adjustment for insurance billed to one of our tenants in the amount of \$150,000.

Other income decreased \$9,000 to \$35,000 in 2007, compared to \$44,000 in 2006.

Real estate taxes increased \$28,000, or 2%, to \$1,849,000 in 2007 compared to \$1,821,000 in 2006. The increase is the result of general assessment increases on the properties.

Property operating expenses (shopping center maintenance, snow removal, insurance and utilities) increased \$148,000, or 9%, to \$1,785,000 in 2007 compared to \$1,637,000 in 2006. The increase was the result of an increase in shopping center maintenance expenses of \$30,000; increased snow removal costs of \$129,000; increased utility costs of \$11,000; and decreased insurance costs of (\$22,000) in 2007 versus 2006.

Land lease payments decreased \$84,000, or 11%, to \$676,000 in 2007 compared to \$760,000 for 2006. The decrease is the result of our purchase of the fee interest in the land located at our Lawrence, Kansas property previously leased.

General and administrative expenses increased \$443,000, or 11%, to \$4,462,000 in 2007 compared to \$4,019,000 in 2006. The increase was the result of an increase in compensation related expenses of \$595,000; increased contracted services to investigate development opportunities of \$86,000 and increased property management related expenses of \$27,000. These increases were offset by a decrease in general business taxes of \$90,000 and decreased professional fees of \$175,000. General and administrative expenses as a percentage of rental income increased from 13.4% for 2006 to 14.1% for 2007. The increase in compensation related expenses was primarily the result of employee bonus payments of \$346,000 and the hiring of two additional employees in 2007.

**Table of Contents**

Depreciation and amortization increased \$166,000, or 3%, to \$5,017,000 in 2007 compared to \$4,851,000 in 2006. The increase was the result the development and acquisition of four properties in 2007 and two properties in 2006.

Interest expense increased \$271,000, or 6%, to \$4,896,000 in 2007, from \$4,625,000 in 2006. The increase in interest expense was the result of increased borrowings to fund the development and acquisition of four properties in 2007 and two properties in 2006, as well as overall interest rate increases.

In October 2007, we completed the sale of our interest in two contracts to acquire a 14.9 acre parcel of land to a national home improvement superstore. The transaction resulted in a gain of \$1,044,000 net of deferred income taxes of \$705,000. We established a taxable REIT subsidiary to facilitate this transaction. We expect to elect to defer the recognition of the gain from the transaction for income tax purposes by making an election under Section 1031 of the Code. There were no gains from property sales in 2006.

The Company's income before minority interest and discontinued operations increased \$1,633,000, or 11%, to \$16,827,000 in 2007, from \$15,194,000 in 2006 as a result of the foregoing factors.

***Comparison of Year Ended December 31, 2006 to Year Ended December 31, 2005***

Minimum rental income increased \$1,577,000, or 6%, to \$29,963,000 in 2006, compared to \$28,386,000 in 2005. The increase was the result of an increase of \$629,000 from the acquisition of three properties in 2005 and one property in 2006; an increase of \$760,000 from the development of three properties in 2005; and rental increases of \$188,000.

Percentage rents decreased \$14,000, or 21%, to \$54,000 in 2006, compared to \$68,000 in 2005. The decrease was primarily the result of decreased tenant sales.

Operating cost reimbursements decreased \$236,000, or 8%, to \$2,847,000 in 2006, compared to \$3,083,000 in 2005. Operating cost reimbursements decreased due to the net decrease in the reimbursable property operating expenses as explained below.

Other income remained relatively constant at \$44,000 in 2006, compared to \$41,000 in 2005.

Real estate taxes increased \$72,000, or 4%, to \$1,821,000 in 2006 compared to \$1,749,000 in 2005. The increase is the result of general assessment increases on the properties.

Property operating expenses decreased \$375,000, or 19%, to \$1,637,000 in 2006 compared to \$2,012,000 in 2005. The decrease was the result of a decrease in shopping center maintenance expenses of (\$44,000); decreased snow removal costs of (\$270,000); decreased utility costs of (\$7,000); and decreased insurance costs of (\$54,000) in 2006 versus 2005.

Land lease payments decreased \$24,000, or 3%, to \$760,000 in 2006 compared to \$784,000 for 2005. The decrease is the result of our purchase of the fee interest in the land located at our Lawrence, Kansas property previously leased.

General and administrative expenses decreased \$172,000, or 4%, to \$4,019,000 in 2006 compared to \$4,191,000 in 2005. The decrease was the result of a decrease in compensation related expenses of (\$16,000); decreased contracted services to investigate development opportunities of (\$612,000); offset by an increase in general business taxes of \$140,000; increased professional fees of \$297,000; and increased property management related expenses of \$19,000. General and administrative expenses as a percentage of rental income decreased from 14.7% for 2005 to 13.4% for 2006.

Depreciation and amortization increased \$214,000, or 5%, to \$4,851,000 in 2006 compared to \$4,637,000 in 2005. The increase was the result the development and acquisition of six properties in 2005 and one property in 2005.

## **Table of Contents**

Interest expense increased \$466,000, or 11%, to \$4,625,000 in 2006, from \$4,159,000 in 2005. The increase in interest expense was the result of increased borrowings to fund the development and acquisition of six properties in 2005 and one property in 2006, as well as overall interest rate increases.

We sold a parcel of land and recognized a gain on the sale of \$6,000 in 2005. There were no sales of assets in 2006.

The Company's income before minority interest and discontinued operations increased \$1,141,000, or 8%, to \$15,194,000 in 2006, from \$14,053,000 in 2005 as a result of the foregoing factors.

### ***Discontinued Operations***

In October 2005, we completed the sale of a shopping center for approximately \$8.8 million. The shopping center was anchored by Kmart Corporation and Roundy's Foods and was located in Iron Mountain, Michigan.

The aggregate revenue from the property was \$864,113 for the year ending December 31, 2005. The aggregate expense for the property was \$377,960, including minority interest of \$43,137 for the year ending December 31, 2005.

### ***Liquidity and Capital Resources***

Our principal demands for liquidity are operations, distributions to our stockholders, debt repayment, development of new properties redevelopment of existing properties and future property acquisitions. We intend to meet our short-term liquidity requirements, including capital expenditures related to the leasing and improvement of the properties, through cash flow provided by operations and the Line of Credit and the Credit Facility. We believe that adequate cash flow will be available to fund our operations and pay dividends in accordance with REIT requirements for at least the next 12 months. We may obtain additional funds for future development or acquisitions through other borrowings or the issuance of additional shares of common stock. We intend to incur additional debt in a manner consistent with our policy of maintaining a ratio of total debt (including construction and acquisition financing to total market capitalization of 65% or less. As of December 31, 2007, our ratio of indebtedness to market capitalization was approximately 32.5%. We believe that these financing sources will enable us to generate funds sufficient to meet both our short-term and long-term capital needs.

During the quarter ended December 31, 2007, we declared a quarterly dividend of \$.50 per share. The dividend was paid on January 4, 2008 to holders of record on December 21, 2007.

As of December 31, 2007, we had total mortgage indebtedness of \$45,760,168 with a weighted average interest rate of 6.64%. The mortgage debt is all fixed rate, self-amortizing debt.

In addition, the Operating Partnership has in place a \$50 million credit facility (the "Credit Facility") with Bank of America, as the agent, which is guaranteed by the Company. The Credit Facility matures in November 2009 and can be extended at our option subject to specified conditions, for two additional one year periods. Advances under the Credit Facility bear interest within a range of one-month to twelve-month LIBOR plus 100 basis points to 150 basis points or the lender's prime rate, at our option, based on certain factors such as the ratio of our indebtedness to the capital value of our properties. The Credit Facility generally is used to fund property acquisitions and development activities. As of February 15, 2008, \$36,000,000 was outstanding under the Credit Facility bearing a weighted average interest rate of 5.05%.

We also have in place a \$5 million line of credit (the "Line of Credit"), which matures in November 2009, and can be extended at our option subject to specified conditions for two additional one year periods. The Line of Credit bears interest at the lender's prime rate less 75 basis points or 150 basis points in excess of the one-month to twelve month LIBOR rate, at our option. The purpose of the Line of Credit is to generally provide working capital and fund land options and start-up costs associated with new projects. As of February 15, 2008, \$2,850,000 was outstanding under the Line of Credit bearing a weighted average interest rate of 5.25%.

**Table of Contents**

The following table outlines our contractual obligations (in thousands) as of December 31, 2007:

	<b>Total</b>	<b>Yr 1</b>	<b>2-3 Yrs</b>	<b>4-5 Yrs</b>	<b>Over 5 Yrs</b>
Mortgages Payable	\$ 45,760	\$ 2,750	\$ 6,075	\$ 6,931	\$ 30,004
Notes Payable	36,800		36,800		
Land Lease Obligations	11,296	681	1,412	1,463	7,740
Other Long-Term Liabilities					
Estimated Interest Payments on Mortgages and Notes Payable	24,714	5,130	7,414	4,482	7,688
<b>Total</b>	<b>\$ 118,570</b>	<b>\$ 8,561</b>	<b>51,701</b>	<b>\$ 12,876</b>	<b>\$ 45,432</b>

We have four development projects under construction that will add an additional 28,110 square feet to our portfolio. The projects are expected to be completed during the first and second quarter of 2008 and funding will be provided by the Credit Facility. Additional funding required to complete the projects are estimated to be \$6,211,000 and is also expected to be provided by the Credit Facility.

We plan to begin construction of additional pre-leased developments and may acquire additional properties, which will initially be financed by the Credit Facility and Line of Credit. We will periodically refinance short-term construction and acquisition financing with long-term debt and/or equity.

***Off-Balance Sheet Arrangements***

We do not engage in any off-balance sheet arrangements with unconsolidated entities or financial partnerships, such as structured finance or special purpose entities, that have or are reasonably likely to have a material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditure or capital resources.

***Inflation***

Our leases generally contain provisions designed to mitigate the adverse impact of inflation on net income. These provisions include clauses enabling us to pass through to our tenants certain operating costs, including real estate taxes, common area maintenance, utilities and insurance, thereby reducing our exposure to cost increases and operating expenses resulting from inflation. Certain of our leases contain clauses enabling us to receive percentage rents based on tenants' gross sales, which generally increase as prices rise, and, in certain cases, escalation clauses, which generally increase rental rates during the term of the leases. In addition, expiring tenant leases permit us to seek increased rents upon re-lease at market rates if rents are below the then existing market rates.

***Funds from Operations***

Funds From Operations ( FFO ) is defined by the National Association of Real Estate Investment Trusts, Inc. ( NAREIT ) to mean net income computed in accordance with GAAP, excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Management uses FFO as a supplemental measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income by itself as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, management believes that the presentation of operating results for real estate companies that use historical cost accounting is insufficient by itself.

FFO should not be considered as an alternative to net income as the primary indicator of our operating performance or as an alternative to cash flow as a measure of liquidity. Further, while we adhere to the NAREIT definition of FFO, our presentation of FFO is not necessarily comparable to similarly titled measure of other REITs due to the fact that not all REITs use the same definition.

**Table of Contents**

The following table provides a reconciliation of FFO and net income for the years ended December 31, 2007, 2006 and 2005:

	Year ended December 31,		
	2007	2006	2005
Net income	\$ 15,482,274	\$ 13,974,168	\$ 16,047,576
Depreciation of real estate assets	4,905,361	4,745,319	4,683,807
Amortization of leasing costs	50,868	44,423	48,357
Minority interest	1,344,475	1,220,113	1,423,932
Gain on sale of assets	(1,043,675)		(2,895,532)
 Funds from Operations	 \$ 20,739,303	 \$ 19,984,023	 \$ 19,308,140
 Weighted average shares and OP Units outstanding			
Basic	8,328,418	8,254,391	8,134,051
 Diluted	 8,389,426	 8,324,973	 8,164,288

**ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to interest rate risk primarily through our borrowing activities. There is inherent roll-over risk for borrowings as they mature and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and our future financing requirements.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal payments (in thousands) and the weighted average interest rates on outstanding debt, by year of expected maturity, to evaluate the expected cash flows and sensitivity to interest rate changes.

	2008	2009	2010	2011	2012	Thereafter	Total
Fixed rate debt	\$2,750	\$2,937	\$ 3,138	\$3,351	\$3,580	\$30,004	\$45,760
Average interest rate	6.64%	6.64%	6.64%	6.64%	6.64%	6.64%	
 Variable rate debt			\$36,800				\$36,800
 Average interest rate			5.65%				

The fair value (in thousands) is estimated at \$45,714 and \$36,800 for fixed rate debt and variable rate debt, respectively, as of December 31, 2007.

The table above incorporates those exposures that exist as of December 31, 2007; it does not consider those exposures or positions, which could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period and interest rates.

We do not enter into financial instrument transactions for trading or other speculative purposes or to manage interest rate exposure.

As of December 31, 2007, a 1% adverse change in interest rates on the portion of our debt bearing interest at variable rates would result in an increase in interest expense of approximately \$368,000.





**Table of Contents**

**ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The financial statements and supplementary data are listed in the Index to Financial Statements and Financial Statement Schedules appearing on Page F-1 of this Form 10-K and are included in this Form 10-K following page F-1.

**ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Effective May 9, 2006, BDO Seidman, LLP resigned as the Company's independent registered public accounting firm for the 2006 fiscal year. BDO Seidman, LLP served as the Company's certifying accountant for the period from January 1, 2004 through the fiscal year ended December 31, 2005 and the first quarter of 2006. During 2004, 2005 and during the subsequent interim period through May 9, 2006, there were no disagreements between the Company and BDO Seidman, LLP on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to BDO Seidman, LLP's satisfaction, would have caused it to make reference to the subject matter of the disagreements in connection with its report, and there were no reportable events as specified in Item 304(a)(1)(v) of Regulation S-K.

Effective July 26, 2006, the Company's Audit Committee of the Board of Directors engaged Virchow, Krause & Company, LLP as the Company's independent registered public accounting firm.

**ITEM 9A CONTROLS AND PROCEDURES**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act), as of the end of the period covered by this report (the Evaluation Date).

Based on this evaluation, and due to the material weakness in our internal control over financial reporting (as described below in Report of Management on Agree Realty Corporation's Internal Control over Financial Reporting), our chief executive officer and chief financial officer concluded that as of December 31, 2007, our disclosure controls and procedures were not effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

Our audit committee has engaged an independent third party consultant to perform periodic reviews of our financial reporting process to help mitigate the material weakness in our internal controls described in Report of Management on Agree Realty Corporation's Internal Control over Financial Reporting.

Because of its inherent limitations, our disclosure controls and procedures may not prevent or detect misstatements. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issued and instances of fraud, if any, have been detected.

***Report of Management on Agree Realty Corporation's Internal Control Over Financial Reporting***

We, as members of management of Agree Realty Corporation, are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as

**Table of Contents**

necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, our internal controls and procedures may not prevent or detect misstatements. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

The following material weakness has been identified and reported to the audit committee:

We lack segregation of duties in the period-end financial reporting process. Our chief financial officer is the only employee with any significant knowledge of generally accepted accounting principles. The chief financial officer is also the sole employee in charge of the general ledger (including the preparation of routine and non-routine journal entries and journal entries involving accounting estimates), the preparation of accounting reconciliations, the selection of accounting principles, and the preparation of interim and annual financial statements (including report combinations, consolidation entries and footnote disclosures) in accordance with generally accepted accounting principles.

We, under the supervision of and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, assessed the our internal control over financial reporting as of December 31, 2007, based on criteria for effective internal control over financial reporting described in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. As a result of the material weakness described above, management has concluded that our internal control was not effective as of December 31, 2007.

The effectiveness of our internal control over financial reporting has been audited by Virchow, Krause & Company, an independent registered public accounting firm, as stated in their report that is included herein.

**Report of Independent Registered Public Accounting Firm**

To the Shareholders, Audit Committee and Board of Directors

Agree Realty Corporation  
Farmington Hills, Michigan

We have audited Agree Realty Corporation's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO Criteria). Agree Realty Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting included in Item 9A Controls and Procedures. Our responsibility is to express an opinion the effectiveness of Agree Realty Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included

**Table of Contents**

obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of Agree Realty Corporation; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of Agree Realty Corporation are being made only in accordance with authorizations of management and directors of Agree Realty Corporation; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of Agree Realty Corporation's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a control deficiency, or combination of control deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. The following material weakness has been identified and included in management's assessment:

The Company lacks segregation of duties in the period-end financial reporting process. The Chief Financial Officer (CFO) is the only employee with any significant knowledge of generally accepted accounting principles. The CFO is also the sole employee in charge of the general ledger (including the preparation of routine and non-routine journal entries and journal entries involving accounting estimates), the preparation of accounting reconciliations, the selection of accounting principles, and the preparation of interim and annual financial statements (including report combinations, consolidation entries and footnote disclosures) in accordance with generally accepted accounting principles.

The material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the 2007 financial statements, and this report does not affect our report dated February 14, 2008 on those financial statements.

In our opinion, because of the effect of the material weaknesses described above on the achievement of the objectives of the control criteria, Agree Realty Corporation has not maintained effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Agree Realty Corporation as of December 31, 2007 and 2006 and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended and our report dated February 14, 2008, expressed an unqualified opinion thereon.

/s/ Virchow, Krause & Company

Chicago, Illinois

February 14, 2008

**Table of Contents**

**Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected or is reasonably likely to materially affect our internal control over financial reporting.

**ITEM 9B OTHER INFORMATION**

On December 20, 2007, Ellis G. Wachs resigned from our Board of Directors in order to pursue other family, business and personal interests. Mr. Wachs was a director since 1993 and served on the Executive Committee, Audit Committee and Executive Compensation Committee.

On December 20, 2007, the Board of Directors appointed William S. Rubenfaer to serve until our 2008 annual meeting of stockholders. Mr. Rubenfaer is also expected to stand for election at the 2008 annual meeting of stockholders. Mr. Rubenfaer also was appointed to the Audit Committee and Executive Compensation Committee. The Board has determined that Mr. Rubenfaer is an independent director under the New York Stock Exchange listing rules, as well is independent under the audit committee independence standards of the New York Stock Exchange and SEC.

William S. Rubenfaer, 63, is a partner in the certified public accounting firm of Rubenfaer & Associates, P.C., which he founded in 1979. He is also the managing member of Sage Capital Management, L.L.C. a registered investment advisory firm. In addition, Mr. Rubenfaer serves as Secretary Treasurer of Pinckney Chrysler, Dodge, Jeep, an automobile dealership located in Pinckney, Michigan. He is active in community activities, including a past president and board member of the Bloomfield Hills, Michigan School District. Mr. Rubenfaer is a certified public accountant and a member of the American Institute of Certified Public Accountants and the Michigan Association of CPAs.

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Incorporated herein by reference to our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the year covered by this Form 10-K with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 11. EXECUTIVE COMPENSATION**

Incorporated herein by reference to our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the year covered by this Form 10-K with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**Table of Contents****ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The following table summarizes the equity compensation plans under which the Company's common stock may be issued as of December 31, 2007.

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance
Equity compensation plans approved by security holders			915,100
Equity compensation plans not approved by security holders			
Total			915,100

Additional information regarding security ownership of certain beneficial owners and management is incorporated herein by reference to our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the year covered by this Form 10-K with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Incorporated herein by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the fiscal year covered by this Form 10-K with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Incorporated herein by reference from our definitive proxy statement to be filed with the Securities and Exchange Commission within 120 days after the end of the fiscal year covered by this Form 10-K with respect to our Annual Meeting of Stockholders to be held on May 5, 2008.

**Table of Contents**

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of this Report:

(1) (2) The financial statements indicated by Part II, Item 8, Financial Statements and Supplementary Data.

(3) Exhibits

- 3.1 Articles of Incorporation and Articles of Amendment of the Company (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form S-11 (Registration Statement No. 33-73858, as amended)
- 3.2 Bylaws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Form 10-K for the year ended December 31, 2006)
- 4.1 Rights Agreement by and between Agree Realty Corporation and BankBoston, N.A. as Rights Agent dated as of December 7, 1998 (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on December 7, 1998)
- 4.2 Amended and Restated Registration Rights Agreement, dated July 8, 1994 by and among the Company, Richard Agree, Edward Rosenberg and Joel Weiner (incorporated by reference to Exhibit 10.2 to the Company's Form 10-K for the year ended December 31, 1994)
- 4.3 Amended and Restated \$50 million Line of Credit agreement dated November 5, 2003, among Agree Realty Corporation, Standard Federal Bank and Bank One. (incorporated by reference to Exhibit 10.1 to the Company's Form 10-Q for the quarter ended Sep 30, 2003)
- 4.4 Third Amended and Restated Line of Credit Agreement by and between the Company, and LaSalle Bank Midwest National Association Individually and as Agent for the Lenders and together with Fifth Third Bank (incorporated by reference to Exhibit 10.28 to the Company's Form 10-K for the year ended December 31, 2006)
- 10.1 First Amended and Restated Agreement of Limited Partnership of Agree Limited Partnership, dated as of April 22, 1994, by and among the Company, Richard Agree, Edward Rosenberg and Joel Weiner (incorporated by reference to Exhibit 10.6 to the Company's Form 10-K for the year ended December 31, 1996)
- 10.2 Contribution Agreement, dated as of April 21, 1994, by and among the Company, Richard Agree, Edward Rosenberg and the co-partnerships named therein (incorporated by reference to Exhibit 10.10 to the Company's Form 10-K for the year ended December 31, 1996)
- 10.3+ Agree Realty Corporation Profit Sharing Plan (incorporated by reference to Exhibit 10.13 to the Company's Form 10-K for the year ended December 31, 1996)
- 10.4+ Employment Agreement, dated July 1, 2004, by and between the Company and Richard Agree (incorporated by reference to Exhibit 10.1 to the Company's Form 10-Q for the quarter ended June 30, 2004)
- 10.5+ Employment Agreement, dated July 1, 2004, by and between the Company, and Kenneth R. Howe (incorporated by reference to Exhibit 10.2 to the Company's Form 10-Q for the quarter ended June 30, 2004)



**Table of Contents**

10.6+	Employment Agreement, dated January 10, 2000, by and between the Company, and David J. Prueter (incorporated by reference to Exhibit 10.1 to the Company's Form 10-Q for the quarter ended March 31, 2000)
10.7+	Employment Agreement, dated September 1, 2005, by and between the Company, and Vicky Umphryes (incorporated by reference to Exhibit 10.2 to the Company's Form 10-Q for the quarter ended September 30, 2005)
10.8+	The Company's 2005 Equity Incentive Plan (incorporated by reference to Exhibit 10.25 to the Company's Form 10-K for the year ended December 31, 2004)
10.9*+	Form of Restricted Stock Agreement
10.10*+	Summary of Director Compensation
21.1*	Subsidiaries of Agree Realty Corporation
23.1*	Consent of Virchow, Krause & Company, LLP
23.2*	Consent of BDO Seidman, LLP
31.1 *	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, Richard Agree, President and Chairman of the Board of Directors
31.2 *	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, Kenneth R. Howe, Vice President, Finance
32.1 *	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Richard Agree, President and Chairman of the Board of Directors
32.2 *	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Kenneth R. Howe, Vice President, Finance

\* Filed herewith

+ Management contract or compensatory plan or arrangement

Pursuant to Item 601(b)(4)(iii) of Regulation S-K, the registrant has not filed debt instruments relating to long-term debt that is not registered and for which the total amount of securities authorized thereunder does not exceed 10% of total assets of the registrant and its subsidiaries on a consolidated basis as of December 31, 2007. The registrant agrees to furnish a copy of such agreements to the SEC upon request.

15 (b) The Exhibit listed in Item 15(a)(3) that are noted filed herewith are hereby filed with this Report.

15 (c) The financial statement schedule listed at Item 15(a)(2) is hereby filed with this Report.





**Table of Contents**

**SIGNATURES**

PURSUANT to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AGREE REALTY CORPORATION

By: /s/ Richard Agree  
Name: Richard Agree  
President and Chairman of the  
Board of Directors  
Date: March 13, 2008

PURSUANT to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on the 13th day of March 2008.

By: /s/ Richard Agree

Richard Agree  
President and Chairman of the  
Board of Directors  
(Principal Executive Officer)

By: /s/ Farris G. Kalil

Farris G. Kalil  
Director

By: /s/ Michael Rotchford

Michael Rotchford  
Director

By: /s/ Kenneth R. Howe

Kenneth R. Howe  
Vice President, Finance and  
Secretary  
(Principal Financial and  
Accounting Officer)

By: /s/William S. Rubenfaer

William S. Rubenfaer  
Director

By: /s/ Gene Silverman

Gene Silverman  
Director

By: /s/ Leon M. Schurgin

Leon M. Schurgin  
Director

**Table of Contents**

	<b>Agree Realty Corporation</b>
	<b>Index</b>
	<b><u>Page</u></b>
<b><u>Reports of Independent Registered Public Accounting Firms</u></b>	F-2
<b>Financial Statements</b>	
<u>Consolidated Balance Sheets</u>	F-4
<u>Consolidated Statements of Income</u>	F-6
<u>Consolidated Statements of Stockholders' Equity</u>	F-7
<u>Consolidated Statements of Cash Flows</u>	F-8
<b><u>Notes to Consolidated Financial Statements</u></b>	F-10
<b><u>Schedule III Real Estate and Accumulated Depreciation</u></b>	F-30

---

F - 1

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

To the Shareholders, Audit Committee and Board of Directors

Agree Realty Corporation

Farmington Hills, MI

We have audited the accompanying consolidated balance sheets of Agree Realty Corporation as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Agree Realty Corporation as of December 31, 2007 and 2006 and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles. Our audits were made for the purpose of forming an opinion on the basic 2007 and 2006 consolidated financial statements of the Company taken as a whole. The consolidated supplemental schedule III is presented for purposes of complying with the Securities Exchange Commission's rules and is not a part of the basic consolidated financial statements. This schedule has been subjected to the auditing procedures applied in our audits of the 2007 and 2006 basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Agree Realty Corporation's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated February 14, 2008 expressed an adverse opinion on the effectiveness of internal control over financial reporting.

/s/ Virchow, Krause & Company, LLP

Chicago, Illinois

February 14, 2008

F - 2

---

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Owners of  
Agree Realty Corporation  
Farmington Hills, Michigan

We have audited the accompanying consolidated statements of income, stockholders' equity and cash flows of Agree Realty Corporation (the "Company") for the year ended December 31, 2005. We have also audited the schedule listed in the accompanying index for the year ended December 31, 2005. These financial statements and the schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and the schedule based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the schedule are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements and the schedule, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements and the schedule. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the results of operations and cash flows of Agree Realty Corporation for the year ended December 31, 2005, in conformity with accounting principles generally accepted in the United States of America.

Also, in our opinion, the schedule for the year ended December 31, 2005 presents fairly, in all material respects, the information set forth therein.

BDO SEIDMAN, LLP

Troy, Michigan  
March 15, 2006

F - 3

---

**Table of Contents**

	<b>Agree Realty Corporation Consolidated Balance Sheets</b>	
<b><i>December 31,</i></b>	<b>2007</b>	<b>2006</b>
<b>Assets</b>		
<b>Real Estate Investments</b> (Notes 3 and 4)		
Land	\$ 87,233,715	\$ 77,536,458
Buildings	197,033,867	189,117,421
Property under development	4,806,114	1,593,828
	289,073,696	268,247,707
Less accumulated depreciation	(53,250,564)	(48,352,753)
<b>Net Real Estate Investments</b>	<b>235,823,132</b>	<b>219,894,954</b>
<b>Cash and Cash Equivalents</b>	<b>544,639</b>	<b>463,730</b>
<b>Accounts Receivable – Tenants</b> , net of allowance of \$20,000 for possible losses at both December 31, 2007 and 2006	<b>770,365</b>	<b>732,141</b>
<b>Unamortized Deferred Expenses</b>		
Financing costs, net of accumulated amortization of \$4,665,144 and \$4,482,272 at December 31, 2007 and 2006, respectively	837,033	1,019,905
Leasing costs, net of accumulated amortization of \$716,679 and \$665,811 at December 31, 2007 and 2006, respectively	424,002	421,229
<b>Other Assets</b>	<b>948,335</b>	<b>982,640</b>
	<b>\$ 239,347,506</b>	<b>\$ 223,514,599</b>

*See accompanying notes to consolidated financial statements.*

F - 4

**Table of Contents**

<b>Agree Realty Corporation Consolidated Balance Sheets</b>		
<i>December 31,</i>	<b>2007</b>	<b>2006</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Mortgages Payable</b> (Note 3)	<b>\$ 45,760,168</b>	<b>\$ 48,291,247</b>
<b>Notes Payable</b> (Note 4)	<b>36,800,000</b>	<b>20,500,000</b>
<b>Dividends and Distributions Payable</b> (Note 5)	<b>4,211,827</b>	<b>4,111,807</b>
<b>Deferred Revenue</b> (Note 14)	<b>11,414,404</b>	<b>12,103,954</b>
<b>Accrued Interest Payable</b>	<b>329,171</b>	<b>239,318</b>
<b>Accounts Payable</b>		
Capital expenditures	<b>1,069,734</b>	<b>766,378</b>
Operating	<b>1,483,127</b>	<b>1,140,617</b>
<b>Deferred Income Taxes</b> (Note 6)	<b>705,000</b>	
<b>Tenant Deposits</b>	<b>64,085</b>	<b>64,085</b>
<b>Total Liabilities</b>	<b>101,837,516</b>	<b>87,217,406</b>
<b>Minority Interest</b> (Note 7)	<b>5,896,180</b>	<b>5,878,593</b>
<b>Stockholders' Equity</b> (Note 5)		
Common stock, \$.0001 par value; 20,000,000 shares authorized; 7,754,246 and 7,750,496 shares issued and outstanding	<b>775</b>	<b>775</b>
Additional paid-in capital	<b>142,260,659</b>	<b>141,276,763</b>
Deficit	<b>(10,647,624)</b>	<b>(10,858,938)</b>
<b>Total Stockholders' Equity</b>	<b>131,613,810</b>	<b>130,418,600</b>
	<b>\$ 239,347,506</b>	<b>\$ 223,514,599</b>

See accompanying notes to consolidated financial statements.

F - 5

**Table of Contents****Agree Realty Corporation  
Consolidated Statements of Income**

<i>Year Ended December 31,</i>	<b>2007</b>	<b>2006</b>	<b>2005</b>
<b>Revenues</b>			
Minimum rents	<b>\$ 31,636,497</b>	\$ 29,963,363	\$ 28,386,580
Percentage rents	<b>37,111</b>	53,550	68,071
Operating cost reimbursement	<b>2,759,365</b>	2,846,775	3,082,831
Other income	<b>34,979</b>	43,938	41,415
<b>Total Revenues</b>	<b>34,467,952</b>	32,907,626	31,578,897
<b>Operating Expenses</b>			
Real estate taxes	<b>1,848,949</b>	1,821,372	1,749,005
Property operating expenses	<b>1,785,323</b>	1,637,192	2,011,688
Land lease payments	<b>675,700</b>	759,831	784,027
General and administrative	<b>4,462,423</b>	4,018,836	4,191,279
Depreciation and amortization	<b>5,016,718</b>	4,851,343	4,637,325
<b>Total Operating Expenses</b>	<b>13,789,113</b>	13,088,574	13,373,324
<b>Income From Continuing Operations</b>	<b>20,678,839</b>	19,819,052	18,205,573
<b>Other Income (Expense)</b>			
Interest expense, net	<b>(4,895,765)</b>	(4,624,771)	(4,158,887)
Gain on sale of asset, net of tax of \$705,000	<b>1,043,675</b>		6,397
<b>Total Other Expense</b>	<b>(3,852,090)</b>	(4,624,771)	(4,152,490)
<b>Income Before Minority Interest and Discontinued Operations</b>	<b>16,826,749</b>	15,194,281	14,053,083
<b>Minority Interest</b>	<b>1,344,475</b>	1,220,113	1,145,330
<b>Income Before Discontinued Operations</b>	<b>15,482,274</b>	13,974,168	12,907,753
<b>Gain on Sale of Asset From Discontinued Operations, net of minority interest of \$235,465</b>			2,653,670
			486,153



**Income From Discontinued Operations**, net of minority  
interest of \$43,137

<b>Net Income</b>	<b>\$ 15,482,274</b>	\$ 13,974,168	\$ 16,047,576
<b>Basic Earnings Per Share</b> (Note 2)			
Income before discontinued operations	\$ 2.02	\$ 1.84	\$ 1.73
Discontinued operations			.42
<b>Basic Earnings Per Share</b>	<b>\$ 2.02</b>	\$ 1.84	\$ 2.15
<b>Dilutive Earnings Per Share</b> (Note 2)			
Income before discontinued operations	\$ 2.01	\$ 1.83	\$ 1.72
Discontinued operations			.42
<b>Dilutive Earnings Per Share</b>	<b>\$ 2.01</b>	\$ 1.83	\$ 2.14
<b>Dividend Declared Per Common Share</b>	<b>\$ 1.97</b>	\$ 1.96	\$ 1.96

*See accompanying notes to consolidated financial statements.*  
F - 6

---

**Table of Contents**

**Agree Realty Corporation**  
**Consolidated Statements of Stockholders' Equity**

	<i>Common Stock</i>		<i>Additional Paid-In Capital</i>	<i>Deficit</i>	<i>Unearned Compensation - Restricted Stock</i>
	<i>Shares</i>	<i>Amount</i>			
<b>Balance, January 1, 2005</b>	6,487,846	\$649	\$109,599,965	\$(10,726,663)	\$(1,241,964)
Issuance of common stock, net of issuance costs	1,150,000	115	31,456,414		
Issuance of shares under the Equity Incentive Plan	73,000	8	2,208,878		(2,208,886)
Shares redeemed under the Equity Incentive Plan	(4,000)		(126,760)		
Vesting of restricted stock					656,112
Dividends declared, \$1.96 per share				(15,038,384)	
Net income				16,047,576	
<b>Balance, December 31, 2005</b>	7,706,846	772	143,138,497	(9,717,471)	(2,794,738)
Reclassify unearned compensation			(2,794,738)		2,794,738
Issuance of shares under the Equity Incentive Plan	43,650	3	95,547		
Vesting of restricted stock			837,457		
Dividends declared, \$1.96 per share				(15,115,635)	
Net income				13,974,168	
<b>Balance, December 31, 2006</b>	7,750,496	775	141,276,763	(10,858,938)	
Issuance of shares under the Equity Incentive Plan	3,750				
Vesting of restricted stock			983,896		
Dividends declared, \$1.97 per share				(15,270,960)	
Net income				15,482,274	
<b>Balance, December 31, 2007</b>	7,754,246	\$775	\$142,260,659	\$(10,647,624)	\$

*See accompanying notes to consolidated financial statements.*



**Table of Contents****Agree Realty Corporation  
Consolidated Statements of Cash Flows**

<i>Year Ended December 31,</i>	<b>2007</b>	<b>2006</b>	<b>2005</b>
<b>Cash Flows From Operating Activities</b>			
Net income	<b>\$ 15,482,274</b>	\$ 13,974,168	\$ 16,047,576
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation	<b>4,958,300</b>	4,799,370	4,738,405
Amortization	<b>241,290</b>	190,001	207,040
Stock-based compensation	<b>983,896</b>	837,457	656,112
Gain on sale of assets	<b>(1,043,675)</b>		(2,895,532)
Minority interests	<b>1,344,475</b>	1,220,113	1,423,932
(Increase) in accounts receivable	<b>(38,224)</b>	(1,535)	(103,308)
Decrease (increase) in other assets	<b>(33,734)</b>	160,596	420,581
Increase (decrease) in accounts payable	<b>342,510</b>	(159,799)	(141,459)
Decrease in deferred revenue	<b>(689,550)</b>	(689,550)	(689,550)
Increase (decrease) in accrued interest	<b>89,853</b>	(42,762)	(16,035)
Increase (decrease) in tenant deposits		10,023	(6,927)
<b>Net Cash Provided By Operating Activities</b>	<b>21,637,415</b>	20,298,082	19,640,835
<b>Cash Flows From Investing Activities</b>			
Acquisition of real estate investments (including capitalized interest of \$556,000 in 2007, \$198,000 in 2006 and \$437,000 in 2005)	<b>(19,756,255)</b>	(9,305,661)	(15,121,825)
Net proceeds from sale of assets, less amounts held in escrow	<b>1,748,675</b>		9,576,974
<b>Net Cash Used In Investing Activities</b>	<b>(18,007,580)</b>	(9,305,661)	(5,544,851)

*See accompanying notes to consolidated financial statements.*  
F-8

**Table of Contents****Agree Realty Corporation  
Consolidated Statements of Cash Flows**

<i>Year Ended December 31,</i>	<b>2007</b>	<b>2006</b>	<b>2005</b>
<b>Cash Flows From Financing Activities</b>			
Line-of-credit net borrowings (payments)	<b>16,300,000</b>	3,000,000	(21,700,000)
Dividends and limited partners' distributions paid	<b>(16,497,828)</b>	(16,413,226)	(15,778,376)
Payments of mortgages payable	<b>(2,531,079)</b>	(2,430,673)	(2,247,255)
Payments of payables for capital expenditures	<b>(766,378)</b>	(112,687)	(393,711)
Redemption of restricted stock			(126,760)
Payments for financing costs		(305,897)	
Payments of leasing costs	<b>(53,641)</b>	(76,298)	(179,395)
Exercise of stock options		95,550	
Net proceeds from the issuance of common stock			31,456,529
<b>Net Cash Used In Financing Activities</b>	<b>(3,548,926)</b>	(16,243,231)	(8,968,968)
<b>Net Increase (Decrease) In Cash and Cash Equivalents</b>	<b>80,909</b>	(5,250,810)	5,127,016
<b>Cash and Cash Equivalents, beginning of year</b>	<b>463,730</b>	5,714,540	587,524
<b>Cash and Cash Equivalents, end of year</b>	<b>\$ 544,639</b>	\$ 463,730	\$ 5,714,540
<b>Supplemental Disclosure of Cash Flow Information</b>			
Cash paid for interest (net of amounts capitalized)	<b>\$ 4,629,948</b>	\$ 4,530,740	\$ 3,894,010
<b>Supplemental Disclosure of Non-Cash Transactions</b>			
Dividends and limited partners' distributions Declared and unpaid	<b>\$ 4,211,827</b>	\$ 4,111,807	\$ 4,089,243
Shares issued under Stock Incentive Plan	<b>\$ 116,688</b>	\$ 1,310,766	\$ 2,208,886
Real estate investments financed with accounts payable	<b>\$ 1,069,734</b>	\$ 766,378	\$ 112,687

*See accompanying notes to consolidated financial statements.*  
F-9

**Table of Contents**

**Agree Realty Corporation  
Notes to Consolidated Financial Statements**

**1. The Company**

Agree Realty Corporation (the Company) is a self-administered, self-managed real estate investment trust (REIT), which develops, acquires, owns and operates properties, which are primarily leased to national and regional retail companies under net leases. At December 31, 2007 the Company's properties are comprised of fifty-two single tenant retail facilities and twelve community shopping centers located in sixteen states. During the year ended December 31, 2007, approximately 96% of the Company's annual base rental revenues was received from national and regional tenants under long-term leases, including approximately 31% from Borders, Inc., 23% from Walgreen Co., and 12% from Kmart Corporation, a wholly-owned subsidiary of Sears Holdings Corporation.

**2. Summary of Significant Accounting Policies**

***Principles of Consolidation***

The consolidated financial statements of Agree Realty Corporation include the accounts of the Company, its majority-owned partnership, Agree Limited Partnership (the Operating Partnership), and its wholly-owned subsidiaries. The Company controlled, as the sole general partner, 92.01% and 92.00% of the Operating Partnership as of December 31, 2007 and 2006, respectively. All material intercompany accounts and transactions are eliminated.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of (1) assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, and (2) revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Fair Values of Financial Instruments***

The carrying amounts of the Company's financial instruments, which consist of cash, cash equivalents, receivables, and accounts payable approximate their fair values. The fair value of notes and mortgages payable approximates their carrying amount because the terms are equivalent to borrowing notes currently available to the Company with similar terms and maturities. The fair value (in thousands) is estimated at \$45,714 and \$36,800 for fixed and variable rate debt, respectively, as of December 31, 2007.

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

***Investments in Real Estate    Carrying Value of Assets***

Real estate assets are stated at cost less accumulated depreciation. All costs related to planning, development and construction of buildings prior to the date they become operational, including interest and real estate taxes during the construction period, are capitalized for financial reporting purposes and recorded as Property under development until construction has been completed.

The Company allocates the cost of an acquisition based upon the estimated fair value of the net assets acquired. The Company also estimates the fair value of intangibles related to its acquisitions. The valuation of the fair value of the intangibles primarily involves estimates related to market conditions, probability of lease renewals and the current market value of leases.

Subsequent to completion of construction, expenditures for property maintenance are charged to operations as incurred, while significant renovations are capitalized.

***Depreciation and Amortization***

Depreciation expense is computed using a straight-line method and estimated useful lives for buildings and improvements of 40 years and equipment and fixtures of five to ten years.

***Investment in Real Estate    Impairment evaluation***

Real estate investments are evaluated for impairment when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable through the estimated undiscounted future cash flows from the use of these assets. When any such impairment exists, the related assets will be written down to fair value. No impairment loss recognition has been required through December 31, 2007.

F-11

---

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

***Cash and Cash Equivalents***

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Company maintains its cash and cash equivalents at a financial institution. The account balances periodically exceed the Federal Deposit Insurance Corporation ( FDIC ) insurance coverage, and as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. The Company believes the risk is not significant, as the Company does not anticipate the financial institutions nonperformance.

***Accounts Receivable    Tenants***

Accounts receivable from tenants are unsecured and reflect primarily reimbursement of specified common area expenses. The Company determines its allowance for uncollectible accounts based on historical trends, existing economic conditions, and known financial position of its tenants. Tenant accounts receivable are written-off by the Company in the year when receipt is determined to be remote.

***Unamortized Deferred Expenses***

Deferred expenses are stated net of total accumulated amortization. The nature and treatment of these capitalized costs are as follows: (1) financing costs, consisting of expenditures incurred to obtain long-term financing, are being amortized using the interest method over the term of the related loan, and (2) leasing costs, which are amortized on a straight-line basis over the term of the related lease. The Company incurred expenses of \$233,740, \$182,451 and \$199,490 for the years ended December 31, 2007, 2006 and 2005, respectively.

***Other Assets***

The Company records prepaid expenses, deposits, vehicles, furniture and fixtures, leasehold improvements, acquisition advances and miscellaneous receivables as other assets in the accompanying balance sheets.

***Accounts Payable    Capital Expenditures***

Included in accounts payable are amounts related to the construction of buildings. Due to the nature of these expenditures, they are reflected in the statements of cash flows as a non-cash financing activity.

F-12

---



**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

***Minority Interest***

This amount represents the limited partners' interest (OP Units) of 7.99% and 8.00% (convertible into 673,547 shares) in the Operating Partnership as of December 31, 2007 and 2006, respectively.

***Revenue Recognition***

Minimum rental income attributable to leases is recorded when due from tenants. Certain leases provide for additional percentage rents based on tenants' sales volume. These percentage rents are recognized when determinable by the Company. In addition, leases for certain tenants contain rent escalations and/or free rent during the first several months of the lease term; however, such amounts are not material.

***Taxes Collected and Remitted to Governmental Authorities***

The Company reports taxes, collected from tenants that are to be remitted to governmental authorities, on a net basis and therefore does not include the taxes in revenue.

***Operating Cost Reimbursement***

Substantially all of the Company's leases contain provisions requiring tenants to pay as additional rent a proportionate share of operating expenses such as real estate taxes, repairs and maintenance, insurance, etc. The related revenue from tenant billings is recognized as operating cost reimbursement in the same period the expense is recorded.

F-13

---

**Table of Contents**

**Agree Realty Corporation  
Notes to Consolidated Financial Statements**

***Income Taxes***

The Company has made an election to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended and related regulations. The Company generally will not be subject to federal income taxes on amounts distributed to stockholders, providing it distributes 100 percent of its real estate investment trust taxable income and meets certain other requirements for qualifying as a REIT. For each of the years in the three-year period ended December 31, 2007, the Company believes it has qualified as a REIT. Notwithstanding the Company's qualification for taxation as a REIT, the Company is subject to certain state taxes on its income and real estate. The Company and its taxable REIT subsidiary have made a timely TRS election pursuant to the provisions of the REIT Modernization Act. A TRS is able to engage in activities resulting in income that previously would have been disqualified from being eligible REIT income under the federal income tax regulations. As a result, certain activities of the Company which occur within its TRS entity are subject to federal and state income taxes (See Note 6). All provisions for federal income taxes in the accompanying consolidated financial statements are attributable to the Company's taxable REIT subsidiary.

F-14

---

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements*****Dividends***

The Company declared dividends of \$1.97, \$1.96 and \$1.96 per share during the years ended December 31, 2007, 2006, and 2005; the dividends have been reflected for federal income tax purposes as follows:

<i>December 31,</i>	<b>2007</b>	2006	2005
Ordinary income	<b>\$ 1.93</b>	\$ 1.80	\$ 1.76
Return of capital	<b>.04</b>	.16	.20
<b>Total</b>	<b>\$ 1.97</b>	\$ 1.96	\$ 1.96

The aggregate federal income tax basis of Real Estate Investments is approximately \$22.2 million less than the financial statement basis.

***Discontinued Operations***

In November 2005 the Company completed the sale of a shopping center for approximately \$8.8 million and recognized a gain of approximately \$2,654,000, net of minority interest. The shopping center was anchored by Kmart Corporation and Roundy's Foods and was located in Iron Mountain, Michigan. The gain on sale and results of operations for these properties are presented as discontinued operations in the Company's consolidated statements of income.

The revenues from the property were \$864,113, for the year ended December 31, 2005. The expenses for the properties were \$377,960, including minority interest charges of \$43,137, for the year ended December 31, 2005.

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements*****Earnings Per Share***

Earnings per share have been computed by dividing the net income by the weighted average number of common shares outstanding. The per-share amounts reflected in the consolidated statements of income are presented in accordance with SFAS No. 128 Earnings per Share. Diluted earnings per share is computed by dividing net income by the weighted average common and potential dilutive common shares outstanding in accordance with the treasury stock method.

The following is a reconciliation of the denominator of the basic net earnings per common share computation to the denominator of the diluted net earnings per common share computation for each of the periods presented:

<i>Year Ended December 31,</i>	<b>2007</b>	2006	2005
Weighted Average number of common shares outstanding	<b>7,751,321</b>	<b>7,711,964</b>	<b>7,460,504</b>
Unvested restricted stock	<b>96,450</b>	<b>131,120</b>	
Weighted average number of common shares outstanding used in basic earnings per share	<b>7,654,871</b>	<b>7,580,844</b>	<b>7,460,504</b>
Weighted average number of common shares outstanding used in basic earnings per share	<b>7,654,871</b>	<b>7,580,844</b>	<b>7,460,504</b>
Effect of dilutive securities			
Restricted stock	<b>61,160</b>	<b>70,582</b>	<b>29,842</b>
Common stock options			<b>395</b>
Weighted average number of common shares outstanding used in diluted earnings per share	<b>7,716,031</b>	<b>7,651,426</b>	<b>7,490,741</b>

F-16

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

**Stock Based Compensation**

On January 1, 2006, we adopted the provisions of SFAS No. 123R, Shares-Based Payments (SFAS 123R), under the modified prospective method. Under the modified prospective method, compensation cost is recognized for all awards, granted after the adoption of this standard and for the unvested portion of previously granted awards that are outstanding as of that date. In accordance with SFAS 123R, we will estimate fair value of restricted stock and stock option grants at the date of grant and amortize those amounts into expense on a straight-line basis or amount vested, if greater, over the appropriate vesting period. No stock options were issued or vested during 2007, 2006 or 2005, so SFAS 123R did not have any impact on net income.

***Recent Accounting Pronouncements***

In June 2006, the FASB issued FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* and *Interpretation of FASB Statement No. 109* ( FIN 48 ), to clarify the accounting treatment for uncertain income tax positions when applying FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation prescribes a financial statement recognition threshold and measurement attribute for any tax position taken or expected to be taken in a tax return. The interpretation also provides guidance on derecognition, classification, interest and penalties accounting in interim periods, disclosure and transition. Effective January 1, 2007, we adopted FIN 48. Upon adoption and as of December 31, 2007, there was no unrecognized income tax benefit and the adoption of FIN 48 had no effect on stockholders' equity. We do not expect any significant increase or decrease in unrecognized tax benefits due to changes in tax positions within one year of December 31, 2007. We recognize accrued interest and penalties related to uncertain tax positions in income tax expense. At January 1, 2007 and December 31, 2007, we had accrued zero for the payment of tax related interest and penalties and there was no tax interest or penalties recognized in the statements of operations for the three years ended December 31, 2007. Our federal, state and local tax returns for fiscal years 2004-2007 remain subject to examination.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ). This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles ( GAAP ) and expands the disclosures about

F-17

---

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

fair value measurements. SFAS No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The definition focuses on the price that would be received to sell the asset or paid to transfer the liability at the measurement date (an exit price) and not the price that would be paid to acquire the asset or received to assume the liability at the measurement date (an entry price). This statement also emphasizes that fair value is a market-based measurement, not an entity specific measurement, and subsequently a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. The statement also clarifies the market participant assumptions about risk and the effect of a restriction on the sale or use of an asset. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. This statement will be applied prospectively as of the beginning of the fiscal year in which this statement is initially applied. A limited form of retrospective application of SFAS No. 157 is allowed for certain financial instruments. We are currently evaluating the provisions of SFAS No. 157 to determine the potential impact, if any, the adoption of SFAS No. 157 will have on our financial position or results of operations. In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ). This statement permits companies and not-for-profit organizations to make a one-time election to carry eligible types of financial assets and liabilities at fair value, even if fair value measurement is not required under GAAP. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the provisions of SFAS No. 159 to determine the potential impact, if any, the adoption of SFAS No. 159 will have on our financial position or results of operations.

F-18

---

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

In December 2007, FASB issued Statements No. 160, Noncontrolling Interests in Consolidated Financial Statements (SFAS 160), an amendment to Accounting Research Board No. 51. SFAS 160's objective is to improve the relevance, comparability and transparency of financial information that a reporting entity provides in its consolidated financial statements. The key aspects of SFAS 160 are (i) the minority interests in subsidiaries should be presented in the consolidated balance sheet within equity of the consolidated group, separate from the parent's shareholders' equity, (ii) acquisitions or dispositions of noncontrolling interests in a subsidiary that do not result in a change of control should be accounted for as equity transactions, (iii) a parent recognizes a gain or loss in net income when a subsidiary is deconsolidated, measured using the fair value of the non-controlling equity investment, (iv) the acquirer should attribute net income and each component of other comprehensive income between controlling and noncontrolling interests based on any contractual arrangements or relative ownership interests, and (v) a reconciliation of beginning to ending total equity is required for both controlling and noncontrolling interests. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008 and should be applied prospectively. We are currently evaluating the provisions for SFAS 160 to determine the potential impact, if any, the adoption will have on our financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*. SFAS No. 141(R) will significantly change the accounting for business combinations. Under SFAS No. 141(R), an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS No. 141(R) will change the accounting treatment for certain specific acquisition related items including: (1) expensing acquisition related costs as incurred; (2) valuing non-controlling interests at fair value at the acquisition date; and (3) expensing restructuring costs associated with an acquired business. SFAS No. 141(R) also includes a substantial number of new disclosure requirements. SFAS No. 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. We expect SFAS No. 141(R) will have an impact on our accounting for future business combinations once

F-19

---

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements**

adopted, but we are still assessing the impact it will have on the consolidated results of operations and financial position.

**3. Mortgages Payable**

Mortgages payable consisted of the following:

<i>December 31,</i>	<b>2007</b>	2006
Note payable in monthly installments of \$153,838 including interest at 6.90% per annum, with the final monthly payment due January 2020; collateralized by related real estate and tenants leases	<b>\$15,104,016</b>	\$15,878,633
Note payable in monthly installments of \$128,205 including interest at 6.20% per annum, with a final monthly payment due November 2018; collateralized by related real estate and tenants leases	<b>12,180,878</b>	12,877,086
Note payable in monthly installments of \$99,598 including interest at 6.63% per annum, with the final monthly payment due February 2017; collateralized by related real estate and tenants leases	<b>8,193,427</b>	8,822,558
F-20		

---



**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements**

<i>December 31,</i>	<b>2007</b>	2006
Note payable in monthly installments of \$57,403 including interest at 6.50% per annum, with the final monthly payment due February 2023; collateralized by related real estate and tenant lease	<b>6,632,703</b>	6,881,562
<i>December 31,</i>	<b>2007</b>	2006
Note payable in monthly installments of \$25,631 including interest at 7.50% per annum, with the final monthly payment due May 2022; collateralized by related real estate and tenant lease	<b>2,705,377</b>	2,805,919
Note payable in monthly installments of \$12,453 including interest at 6.95% per annum, with the final monthly payment due December 2017; collateralized by related real estate and tenant lease	<b>943,767</b>	1,025,489
<b>Total</b>	<b>\$45,760,168</b>	\$48,291,247

Future scheduled annual maturities of mortgages payable for years ending December 31 are as follows: 2008 \$2,749,772; 2009 \$2,937,232; 2010 - \$3,137,505; 2011 \$3,351,470; 2012 \$3,580,065 and \$30,004,124 thereafter. The weighted average interest rate at December 31, 2007 and 2006 was 6.64%.

F-21

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

**4. Notes Payable**

The Operating Partnership has in place a \$50 million line-of-credit agreement, which is guaranteed by the Company up to the maximum amount and for the full term. The agreement expires in November 2009 and can be extended, solely at the option of the Operating Partnership, for two additional one year periods. Advances under the Credit Facility bear interest within a range of one-month to twelve-month LIBOR plus 100 basis points to 150 basis points or the bank's prime rate, at the option of the Company, based on certain factors such as the ratio of our indebtedness to the capital value of our properties. In addition, we must maintain certain leverage and debt service coverage ratios, maintain our adjusted net worth at a minimum level, maintain our tax status as a REIT, and distribute no more than 95% of our adjusted funds from operations. The facility also requires that we pay a non-use fee of .125% of the unfunded balance if our outstanding balance is greater than \$25 million or .20% of the unfunded balance if our outstanding balance is less than \$25 million. The Credit Facility is used to fund property acquisitions and development activities. At December 31, 2007 and 2006, \$36,000,000 and \$20,500,000, respectively, was outstanding under this facility with a weighted average interest rate of 5.63% and 6.35%, respectively. The Credit Facility's covenants were all complied with through December 31, 2007.

In addition, the Company maintains a \$5,000,000 line-of-credit agreement that matures in November 2009 and can be extended at our option subject to specified conditions for two additional one year periods. Monthly interest payments are required, either at the bank's prime rate less 75 basis points, or 150 basis points in excess of the one-month to twelve month LIBOR rate, at the option of the Company. At December 31, 2007 and 2006, \$800,000 and \$-0-, respectively, was outstanding under this agreement with a weighted average interest rate of 6.50%.

**5. Dividends and Distributions Payable**

On December 3, 2007 the Company declared a dividend of \$.50 per share for the quarter ended December 31, 2007. The holders of OP Units were entitled to an equal distribution per OP Unit held as of December 31, 2007. The dividends and distributions payable are recorded as liabilities in the Company's consolidated balance sheet at December 31, 2007. The dividend has been reflected as a reduction of stockholders' equity and the distribution has been reflected as a reduction of the limited partners' minority interest. These amounts were paid on January 4, 2008.

F-22

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

**6. Income Taxes**

In June 2006, the FASB issued FIN 48 which clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with SFAS No. 109, *Accounting for Income Taxes*. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company is subject to the provisions of FIN 48 as of January 1, 2007, and has analyzed its various federal and state filing positions. The Company believes that its income tax filing positions and deductions are documented and supported. Additionally the Company believes that its accruals for tax liabilities are adequate. Therefore, no reserves for uncertain income tax positions have been recorded pursuant to FIN 48. In addition, the Company did not record a cumulative effect adjustment related to the adoption of FIN 48.

For income tax purposes, the Company has a taxable REIT subsidiary that was established in October 2007 and which certain real estate activities are conducted.

As of December 31, 2007, the Company has recorded a deferred income tax liability in the amount of \$705,000. This balance represents the federal and state tax effect of deferring income tax on the sale of an asset under section 1031 of the Internal Revenue Code. This transaction accrued within the TRS described above.

F-23

---

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements****7. Minority Interest**

The following summarizes the changes in minority interest since January 1, 2005:

<b>Minority Interest at January 1, 2005</b>	\$ 5,874,855
Minority interests share of income for the year	1,423,932
Distributions for the year	(1,320,152)
 <b>Minority Interest at December 31, 2005</b>	 5,978,635
Minority interests share of income for the year	1,220,113
Distributions for the year	(1,320,155)
 <b>Minority Interest at December 31, 2006</b>	 5,878,593
Minority interests share of income for the year	1,344,475
Distributions for the year	(1,326,888)
 <b>Minority Interest at December 31, 2007</b>	 \$ 5,896,180

**8. Stock Incentive Plan**

The Company established a stock incentive plan in 1994 (the 1994 Plan) under which options were granted. The options, had an exercise price equal to the initial public offering price (\$19.50/share), could be exercised in increments of 25% on each anniversary of the date of the grant, and expire upon employment termination. There were -0-, -0- and 4,900, options outstanding and exercisable at December 31, 2007, 2006 and 2005, respectively. There were 4,900 options exercised in 2006. No options were granted during 2007, 2006 or 2005. In 2005, our stockholders approved the 2005 Equity Incentive Plan (the 2005 Plan), which replaced the 1994 Plan. The 2005 Plan authorizes the issuance of a maximum of one million shares of common stock.

**9. Stock Based Compensation**

As part of the Company's 2005 Equity Incentive Plan, restricted common shares are granted to certain employees. As of December 31, 2007, there was \$2,400,836 of total unrecognized compensation costs related to the outstanding restricted shares, which is expected to be recognized over a weighted average period of 3.13 years. We used 0% for both the discount factor and forfeiture rate for determining the fair value of restricted stock. The forfeiture rate was based on historical results and trends and we do not consider discount rates to be material. Pursuant to SFAS 123R, the Company reversed the previously

**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

recorded deferred compensation of \$2,794,738 at December 31, 2005 during the year ended December 31, 2006. The impact did not change stockholders' equity or reported net income.

The holder of a restricted share award is generally entitled at all times on and after the date of issuance of the restricted shares to exercise the rights of a shareholder of the Company, including the right to vote the shares and the right to receive dividends on the shares. We granted 3,750 shares of restricted stock in 2007 to employees under the 2005 Equity Incentive Plan. The restricted shares vest over a 3 to 5 year period based on continued service to the Company. Restricted share activity is summarized as follows:

	Shares Outstanding	Weighted Average Grant Date Fair Value
Non-vested restricted shares at December 31, 2005	129,440	\$ 21.59
Restricted shares granted	38,750	\$ 33.83
Restricted shares vested	(37,070)	\$ 22.59
Restricted shares forfeited		
Non-vested restricted shares at December 31, 2006	131,120	\$ 24.92
Restricted shares granted	3,750	\$ 31.12
Restricted shares vested	(38,420)	\$ 25.61
Restricted shares forfeited		
Non-vested restricted shares at December 31, 2007	96,450	\$ 24.89

F-25

---

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements****10. Profit-Sharing Plan**

The Company has a discretionary profit-sharing plan whereby it contributes to the plan such amounts as the Board of Directors of the Company determines. The participants in the plan cannot make any contributions to the plan. Contributions to the plan are allocated to the employees based on their percentage of compensation to the total compensation of all employees for the plan year. Participants in the plan become fully vested after six years of service. No contributions were made to the plan in 2007, 2006 or 2005.

**11. Rental Income**

The Company leases premises in its properties to tenants pursuant to lease agreements, which provide for terms ranging generally from 5 to 25 years. The majority of leases provide for additional rents based on tenants' sales volume. The weighted average remaining lease term is 11.3 years.

As of December 31, 2007, the future minimum rentals for the next five years from rental property under the terms of all noncancellable tenant leases, assuming no new or renegotiated leases are executed for such premises, are as follows (in thousands):

2008	\$ 31,566
2009	31,075
2010	29,984
2011	27,888
2012	26,512
Thereafter	199,395
<b>Total</b>	<b>\$ 346,420</b>

Of these future minimum rentals, approximately 36% of the total is attributable to Walgreen, approximately 31% of the total is attributable to Borders, Inc. and approximately 8% is attributable to Kmart Corporation a wholly-owned subsidiary of Sears Holdings Corporation. Walgreen operates in the national drugstore chain industry, Borders is a major operator of book superstores in the United States and Kmart's principal business is general merchandise retailing through a chain of discount department stores. The loss of any of these anchor tenants or the inability of any of them to pay rent could have an adverse effect on the Company's business.

F-26

**Table of Contents****Agree Realty Corporation  
Notes to Consolidated Financial Statements**

Our properties are located primarily in the Midwestern United States and in particular Michigan. 36 of our properties are located in Michigan. A sustained economic downturn in Michigan could adversely affect our operations and our rental income from our Michigan properties.

**12. Lease Commitments**

The Company has entered into certain land lease agreements for three of its properties. As of December 31, 2007, future annual lease commitments under these agreements are as follows:

*For the Year ending December 31,*

2008	\$ 680,867
2009	684,200
2010	727,375
2011	731,300
2012	731,300
Thereafter	7,740,522
<b>Total</b>	<b>\$ 11,295,564</b>

The Company leases its executive offices from a limited liability company controlled by our Chief Executive Officer's children. Under the terms of the lease, which expires December 31, 2009, the Company is required to pay an annual rental of \$90,000 and is responsible for the payment of real estate taxes, insurance and maintenance expenses relating to the building.

F-27

---

Table of Contents

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

**13. Interim Results (Unaudited)**

The following summary represents the unaudited results of operations of the Company, expressed in thousands except per share amounts, for the periods from January 1, 2006 through December 31, 2007. Certain amounts have been reclassified to conform to the current presentation of discontinued operations:

	<i>Three Months Ended</i>		<i>September</i>	<i>December</i>
	<i>March 31,</i>	<i>June 30,</i>	<i>30,</i>	<i>31,</i>
<b>2007</b>				
<b>Revenues</b>	\$8,463	\$8,378	\$ 8,450	\$ 9,177
<b>Net Income</b>	\$3,605	\$3,603	\$ 3,613	\$ 4,661
<b>Earnings Per Share    Diluted</b>	\$ .47	\$ .47	\$ .47	\$ .60
	<i>Three Months Ended</i>		<i>September</i>	<i>December</i>
	<i>March 31,</i>	<i>June 30,</i>	<i>30,</i>	<i>31,</i>
<b>2006</b>				
<b>Revenues</b>	\$8,272	\$7,994	\$ 8,114	\$ 8,528
Income before discontinued operations	\$3,387	\$3,519	\$ 3,406	\$ 3,662
<b>Earnings Per Share    Diluted</b>	\$ .44	\$ .46	\$ .44	\$ .49

F - 28

---



**Table of Contents**

**Agree Realty Corporation**  
**Notes to Consolidated Financial Statements**

**14. Deferred Revenue**

In July 2004, our tenant in two joint venture properties located in Ann Arbor, MI and Boynton Beach, FL repaid \$13.8 million that had been contributed by our joint venture partner. As a result of this repayment the Company became the sole member of the limited liability companies holding the properties. Total assets of the two properties were approximately \$13.8 million. We have treated the \$13.8 million repayment of the capital contribution as deferred revenue and accordingly, will recognize rental income over the term of the related leases.

**15. Subsequent Event**

In January 2008, the Company granted 42,600 shares of restricted stock to employees and associates under the 2005 Equity Incentive Plan. The restricted shares vest over a five year period based on continued service to the Company.

F - 29

---

Table of Contents

**Agree Realty Corporation**  
**Schedule III Real Estate and Accumulated Depreciation**  
**December 31, 2007**

<i>Column A</i>	<i>Column B</i>	<i>Column C</i>		<i>Column D</i>	<i>Column E</i>			<i>Column F</i>	<i>Column G</i>	<i>Column H</i>
<i>Description</i>	<i>Encumbrance</i>	<i>Land</i>	<i>Improvements</i>	<i>Costs</i> <i>Acquisition</i>	<i>Gross Amount at Which Carried</i> <i>At Close of Period</i> <i>Buildings and</i>			<i>Accumulated</i>	<i>Cost</i>	<i>Life</i> <i>on</i> <i>Which</i> <i>Depreciation</i> <i>in</i> <i>Latest</i> <i>Income</i> <i>Date</i> <i>Statement</i> <i>is</i> <i>computed</i>
<b>Completed Retail Facilities</b>										
Sam's Club, MI	\$ 1,114,422	\$ 550,000	\$ 562,404	\$ 1,087,596	\$ 550,000	\$ 1,650,000	\$ <b>2,200,000</b>	\$ 1,329,276	1977	40 Years
Capital Plaza, KY		7,379	2,240,607	3,336,764	7,379	5,577,371	<b>5,584,750</b>	1,899,228	1978	40 Years
Charlevoix Commons, MI		305,000	5,152,992	106,718	305,000	5,259,710	<b>5,564,710</b>	2,241,268	1991	40 Years
Chippewa Commons, WI		1,197,150	6,367,560	439,818	1,197,150	6,807,378	<b>8,004,528</b>	2,885,233	1990	40 Years
Grayling Plaza, MI		200,000	1,778,657		200,000	1,778,657	<b>1,978,657</b>	1,060,690	1984	40 Years
Ironwood Commons, MI		167,500	8,181,306	332,545	167,500	8,513,851	<b>8,681,351</b>	3,475,185	1991	40 Years
Marshall Plaza Two, MI			4,662,230	115,294		4,777,524	<b>4,777,524</b>	1,983,505	1990	40 Years
North Lakeland Plaza, FL	4,953,301	1,641,879	6,364,379	1,772,138	1,641,879	8,136,517	<b>9,778,396</b>	3,635,770	1987	40 Years
Oscoda Plaza, MI		183,295	1,872,854		183,295	1,872,854	<b>2,056,149</b>	1,112,635	1984	40 Years
Petoskey Town Center, MI		875,000	8,895,289	296,488	875,000	9,191,777	<b>10,066,777</b>	3,812,927	1990	40 Years
Plymouth Commons,		535,460	5,667,504	282,915	535,460	5,950,419	<b>6,485,879</b>	2,525,864	1990	40 Years

WI									
Rapids									
Associates,									40
MI		705,000	6,854,790	58,507	705,000	6,913,297	<b>7,618,297</b>	2,959,840	1990Years
Shawano									40
Plaza, WI		190,000	9,133,934	248,763	190,000	9,382,697	<b>9,572,697</b>	4,052,020	1990Years
West									
Frankfort									40
Plaza, IL		8,002	784,077	143,258	8,002	927,335	<b>935,337</b>	534,665	1982Years
									40
Omaha, NE	1,905,351	1,705,619	2,053,615	2,152	1,705,619	2,055,767	<b>3,761,386</b>	623,146	1995Years
									40
Wichita, KS	1,395,310	1,039,195	1,690,644	24,666	1,039,195	1,715,310	<b>2,754,505</b>	519,879	1995Years
Santa									40
Barbara, CA	2,836,017	2,355,423	3,240,557	2,650	2,355,423	3,243,207	<b>5,598,630</b>	983,087	1995Years
Monroeville,									40
PA		6,332,158	2,249,724		6,332,158	2,249,724	<b>8,581,882</b>	625,451	1996Years
Norman,									40
OK		879,562	1,626,501		879,562	1,626,501	<b>2,506,063</b>	457,264	1996Years
Columbus,									40
OH		826,000	2,336,791		826,000	2,336,791	<b>3,162,791</b>	696,167	1996Years
Aventura,									40
FL			3,173,121			3,173,121	<b>3,173,121</b>	928,799	1996Years
Boyton									40
Beach, FL	1,812,488	1,534,942	2,043,122		1,534,942	2,043,122	<b>3,578,064</b>	565,927	1996Years
Lawrence,									40
KS	2,705,377	981,331	3,000,000	349,127	981,331	3,349,127	<b>4,330,458</b>	822,360	1997Years
Waterford,									40
MI	1,972,977	971,009	1,562,869	135,390	971,009	1,698,259	<b>2,669,268</b>	423,530	1997Years
Chesterfield									
Township,									40
MI	2,166,342	1,350,590	1,757,830	(46,164)	1,350,590	1,711,666	<b>3,062,256</b>	407,101	1998Years
Grand									40
Blanc, MI	2,069,660	1,104,285	1,998,919	13,968	1,104,285	2,012,887	<b>3,117,172</b>	453,245	1998Years
									40
Pontiac, MI	1,984,448	1,144,190	1,808,955	(113,506)	1,144,190	1,695,449	<b>2,839,639</b>	393,780	1998Years
Mt. Pleasant									
Shopping									40
Center, MI		907,600	8,081,968	579,287	907,600	8,661,255	<b>9,568,855</b>	2,595,280	1973Years
									40
Tulsa, OK		1,100,000	2,394,512		1,100,000	2,394,512	<b>3,494,512</b>	575,614	1998Years
Columbia,									40
MD	2,858,852	1,545,509	2,093,700	286,589	1,545,509	2,380,289	<b>3,925,798</b>	500,981	1999Years
Rochester,									40
MI	3,026,845	2,438,740	2,188,050	1,949	2,438,740	2,189,999	<b>4,628,739</b>	465,351	1999Years

**Table of Contents**

**Agree Realty Corporation**  
**Schedule III Real Estate and Accumulated Depreciation**  
**December 31, 2007**

<i>Column A</i>	<i>Column B</i>	<i>Column C</i>		<i>Column D</i>	<i>Column E</i>			<i>Column F</i>	<i>Column G</i>
<i>Description</i>	<i>Encumbrance</i>	<i>Land</i>	<i>Improvements</i>	<i>Acquisition</i>	<i>Land</i>	<i>Improvements</i>	<i>Total Depreciation</i>	<i>Cost</i>	<i>Completion</i>
		<i>Initial Cost</i>	<i>Buildings and</i>	<i>Capitalized</i>	<i>Gross Amount at Which Carried</i>			<i>Accumulated</i>	<i>Late</i>
				<i>Subsequent</i>	<i>at Close of Period</i>			<i>Date</i>	<i>Income</i>
				<i>to</i>	<i>Buildings and</i>			<i>State</i>	<i>File</i>
silanti, MI	2,733,827	2,050,000	2,222,097	29,624	2,050,000	2,251,721	<b>4,301,721</b>	450,388	1999Y
rmantown, D	2,688,320	1,400,000	2,288,890	45,000	1,400,000	2,333,890	<b>3,733,890</b>	471,329	2000Y
oskey, MI	1,901,596		2,332,473	(1,721)		2,330,752	<b>2,330,752</b>	447,527	2000Y
nt, MI	2,868,253	2,026,625	1,879,700	(1,201)	2,026,625	1,878,499	<b>3,905,124</b>	328,741	2000Y
nt, MI	2,467,996	1,477,680	2,241,293		1,477,680	2,241,293	<b>3,718,973</b>	385,220	2001Y
w ltimore,	2,105,500	1,250,000	2,285,781	(16,502)	1,250,000	2,269,279	<b>3,519,279</b>	361,841	2001Y
nt, MI	1,787,433	1,729,851	1,798,091	660	1,729,851	1,798,751	<b>3,528,602</b>	256,659	2002Y
lahoma y, OK	3,459,369	1,914,859	2,057,034		1,914,859	2,057,034	<b>3,971,893</b>	270,913	2002Y
haha, NE	3,174,337	1,530,000	2,237,702		1,530,000	2,237,702	<b>3,767,702</b>	294,686	2002Y
lianapolis,	943,767	180,000	1,117,617		180,000	1,117,617	<b>1,297,617</b>	147,238	2002Y
g Rapids,	1,627,959	1,201,675	2,014,107	(2,000)	1,201,675	2,012,107	<b>3,213,782</b>	238,977	2003Y
nt, MI			471,272	(201,809)		269,463	<b>269,463</b>	31,437	2003Y
n Arbor,	6,632,703	1,727,590	6,009,488		1,727,590	6,009,488	<b>7,737,078</b>	764,225	2003Y
lsa, OK		2,000,000	2,740,507		2,000,000	2,740,507	<b>4,740,507</b>	301,594	2003Y
nton									
p., MI	1,876,847	1,550,000	2,132,096	23,020	1,550,000	2,155,116	<b>3,705,116</b>	219,952	2003Y

Edgar Filing: AGREE REALTY CORP - Form 10-K

nt, MI	1,772,475	1,537,400	1,961,674		1,537,400	1,961,674	<b>3,499,074</b>	188,077	2004Y
ebster, NY	2,045,867	1,600,000	2,438,781		1,600,000	2,438,781	<b>4,038,781</b>	231,178	2004Y
ion, NY	2,501,302	1,900,000	3,037,864		1,900,000	3,037,864	<b>4,937,864</b>	237,334	2004Y
nt, MI	1,614,796	1,029,000	2,165,463	(6,666)	1,029,000	2,158,797	<b>3,187,797</b>	168,615	2004Y
nsing, MI		785,000	348,501	3,045	785,000	351,546	<b>1,136,546</b>	30,723	2004Y
nynton									
ach, FL	2,047,080	1,569,000	2,363,524	108,651	1,569,000	2,472,175	<b>4,041,175</b>	209,622	2004Y
n Arbor,									
	5,146,025	1,700,000	8,308,854	150,000	1,700,000	8,458,854	<b>10,158,854</b>	860,618	2004Y
dland, MI	2,363,326	2,350,000	2,313,413	2,070	2,350,000	2,315,483	<b>4,665,483</b>	142,230	2005Y
and									
pids, MI		1,450,000	2,646,591		1,450,000	2,646,591	<b>4,096,591</b>	154,385	2005Y
lta Twp.,									
		2,075,000	2,535,971	7,015	2,075,000	2,542,986	<b>4,617,986</b>	137,800	2005Y
seville.,									
		1,771,000	2,327,052		1,771,000	2,327,052	<b>4,098,052</b>	123,624	2005Y
Pleasant.,									
		1,075,000	1,432,390	4,787	1,075,000	1,437,177	<b>2,512,177</b>	74,842	2005Y
Cape May,									
		1,075,000	1,430,092	495	1,075,000	1,430,587	<b>2,505,587</b>	74,505	2005Y
mmitt									
p, MI		998,460	1,336,357		998,460	1,336,357	<b>2,334,817</b>	43,130	2006Y
von, MI		1,200,000	3,441,694	602,951	1,200,000	4,044,645	<b>5,244,645</b>	43,021	2007Y
rneseville,									
A		932,500	2,091,514		932,500	2,091,514	<b>3,024,014</b>	10,893	2007Y
st Lansing,									
		1,450,000	1,002,192		1,450,000	1,002,192	<b>2,452,192</b>	4,172	2007Y
ainfield, IN		4,549,757			4,549,757		<b>4,549,757</b>		2007
<b>b Total</b>	<b>82,560,168</b>	<b>81,867,215</b>	<b>186,829,536</b>	<b>10,204,331</b>	<b>81,867,215</b>	<b>197,033,867</b>	<b>278,901,082</b>	<b>53,250,564</b>	



**Table of Contents**

**Agree Realty Corporation**  
**Notes to Schedule III**  
**December 31, 2007**

**1) Reconciliation of Real Estate Properties**

The following table reconciles the Real Estate Properties from January 1, 2005 to December 31, 2007:

	<b>2007</b>	2006	2005
Balance at January 1	<b>\$ 268,247,707</b>	\$ 258,332,265	\$ 252,426,862
Construction and acquisition costs	<b>20,825,989</b>	9,915,442	15,260,671
Sale of real estate asset			(9,355,268)
Balance at December 31	<b>\$ 289,073,696</b>	\$ 268,247,707	\$ 258,332,265

**2) Reconciliation of Accumulated Depreciation**

The following table reconciles the accumulated depreciation from January 1, 2005 to December 31, 2007:

	<b>2007</b>	2006	2005
Balance at January 1	<b>\$ 48,352,753</b>	\$ 43,771,581	\$ 41,727,987
Current year depreciation expense	<b>4,897,811</b>	4,581,172	4,676,257
Sale of real estate asset			(2,632,663)
Balance at December 31	<b>\$ 53,250,564</b>	\$ 48,352,753	\$ 43,771,581

**3) Tax Basis of Buildings and Improvements**

The aggregate cost of Building and Improvements for federal income tax purposes is approximately \$22,250,000 less than the cost basis used for financial statement purpose.

F - 33