## NORTHRIM BANCORP INC

Form 10-Q
May 10, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 <br> FORM 10-Q 

(Mark One)
p Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2011
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to
Commission File Number 000-33501
NORTHRIM BANCORP, INC.
(Exact name of registrant as specified in its charter)

(907) 562-0062

## (Registrant $s$ telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes o No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer o Accelerated filer p Non-accelerated filer o (do not check if a smaller

Smaller reporting company o reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of shares of the issuer s Common Stock outstanding at May 9, 2011 was $6,430,267$.

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## PART I. FINANCIAL INFORMATION

These consolidated financial statements should be read in conjunction with the financial statements, accompanying notes and other relevant information included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.
ITEM 1. FINANCIAL STATEMENTS

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# CONSOLIDATED FINANCIAL STATEMENTS 

NORTHRIM BANCORP, INC.
Consolidated Balance Sheets
March 31, 2011, December 31, 2010 and March 31, 2010

|  | December |  |
| :---: | :---: | :---: |
| March 31, | 31, | March 31, |
| 2011 | 2010 | 2010 |
| (Unaudited) |  | (Unaudited) |

(In Thousands, Except Share Data)

| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 29,109 | \$ | 15,953 | \$ | 18,920 |
| Overnight investments |  | 138,707 |  | 50,080 |  | 59,259 |
| Investment securities available for sale |  | 181,800 |  | 214,010 |  | 164,017 |
| Investment securities held to maturity |  | 6,068 |  | 6,125 |  | 7,666 |
| Total portfolio investments |  | 187,868 |  | 220,135 |  | 171,683 |
| Investment in Federal Home Loan Bank stock |  | 2,003 |  | 2,003 |  | 2,003 |
| Loans held for sale |  |  |  | 5,558 |  |  |
| Loans |  | 654,341 |  | 671,812 |  | 646,917 |
| Allowance for loan losses |  | $(15,139)$ |  | $(14,406)$ |  | $(14,046)$ |
| Net loans |  | 639,202 |  | 662,964 |  | 632,871 |
| Purchased receivables, net |  | 13,611 |  | 16,531 |  | 6,962 |
| Accrued interest receivable |  | 3,184 |  | 3,401 |  | 3,683 |
| Premises and equipment, net |  | 28,827 |  | 29,048 |  | 28,140 |
| Goodwill and intangible assets |  | 8,626 |  | 8,697 |  | 8,920 |
| Other real estate owned |  | 10,343 |  | 10,355 |  | 16,065 |
| Other assets |  | 34,183 |  | 35,362 |  | 40,050 |
| Total assets |  | ,095,663 | \$ | 1,054,529 | \$ | 988,556 |
| LIABILITIES |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand | \$ | 340,943 | \$ | 289,061 | \$ | 260,817 |
| Interest-bearing demand |  | 133,031 |  | 138,072 |  | 120,373 |
| Savings |  | 76,058 |  | 77,411 |  | 70,033 |
| Alaska CDs |  | 96,919 |  | 100,315 |  | 111,019 |
| Money market |  | 151,594 |  | 149,104 |  | 126,156 |
| Certificates of deposit less than \$100,000 |  | 51,931 |  | 53,858 |  | 61,287 |
| Certificates of deposit greater than \$100,000 |  | 82,748 |  | 84,315 |  | 85,370 |
| Total deposits |  | 933,224 |  | 892,136 |  | 835,055 |



See notes to the consolidated financial statements

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NORTHRIM BANCORP, INC.Consolidated Statements of IncomeFor the Three Months Ended March 31, 2011 and 2010
Three Months Ended
March 31, 20112010
(Unaudited)
(In Thousands, Except Per Share Data)
Interest Income
Interest and fees on loans ..... \$ ..... 10,687 \$ ..... 11,422
Interest on investment securities-available for sale
61 ..... 75
Interest on overnight investments ..... 11,652 ..... 12,774
Interest Expense
Interest expense on deposits, borrowings and junior subordianted debentures ..... 977 ..... 1,470
Net Interest Income ..... 10,675 ..... 11,304
Provision for loan losses ..... 549 ..... 1,375
Net Interest Income After Provision for Loan Losses ..... 10,126 ..... 9,929
Other Operating Income
Purchased receivable income ..... 626 ..... 314
Service charges on deposit accounts ..... 700
Employee benefit plan income ..... 500 ..... 421
Electronic banking income ..... 400
Gain on sale of securities ..... 281
Equity in earnings (loss) from Elliott Cove ..... (7) ..... 5
Equity in (loss) from RML ..... (52) ..... (73)
Other income ..... 475 ..... 545
Total Other Operating Income ..... 2,778 ..... 2,593
Other Operating Expense
Salaries and other personnel expense ..... 5,316 ..... 5,620
Occupancy ..... 910 ..... 919
Marketing expense ..... 439
Insurance expense ..... 558
Professional and outside services ..... 242
Equipment expense ..... 273
Software expense ..... 240 ..... 219

| Amortization of low income housing tax investments |  | 216 |  | 226 |
| :---: | :---: | :---: | :---: | :---: |
| Internet banking expense |  | 153 |  | 146 |
| Operation losses, net |  | 79 |  | 73 |
| Intangible asset amortization expense |  | 70 |  | 76 |
| Impairment on purchased receivables, net |  | 2 |  | 1 |
| OREO (income) expense, net of rental income and gains on sale |  | (139) |  | 102 |
| Other operating expense |  | 965 |  | 1,000 |
| Total Other Operating Expense |  | 9,326 |  | 9,894 |
| Income Before Provision for Income Taxes |  | 3,578 |  | 2,628 |
| Provision for income taxes |  | 1,034 |  | 702 |
| Net Income |  | 2,544 |  | 1,926 |
| Less: Net income attributable to the noncontrolling interest |  | 89 |  | 26 |
| Net Income Attributable to Northrim BanCorp | \$ | 2,455 | \$ | 1,900 |
| Earnings Per Share, Basic | \$ | 0.38 | \$ | 0.30 |
| Earnings Per Share, Diluted | \$ | 0.37 | \$ | 0.29 |
| Weighted Average Shares Outstanding, Basic |  | 28,730 |  | 85,760 |
| Weighted Average Shares Outstanding, Diluted |  | 48,480 |  | 68,310 |

See notes to the consolidated financial statements

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Three months ending
March 31, 2010:
Balance as of
January 1, 2010

Cash dividend declared
Stock option expense 6,371 $\$ 6,371 \quad \$ 52,139 \quad \$ 51,121 \quad \$ 1,341 \quad \$ 48 \quad \$ 111,020$

| Common Stock |  | AdditionalAccumulated <br> Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Number } \\ \text { of } \end{gathered}$ | Par | Paid-in | Retained | Comprehens | ncontro |  |
| Shares | Value | Capital | Earnings (Un (In T | Income <br> audited) <br> housands) | Interest | Total |

Exercise of stock options

16
Excess tax benefits from share-based payment arrangements Distributions to noncontrolling interest
Comprehensive income:
Change in unrealized holding gain (loss) on available for sale investment securities, net of related income tax effect

Net income attributable to the noncontrolling interest 26
Net income attributable to Northrim BanCorp Total Comprehensive Income1,880

Three months ending
March 31, 2011:
Balance as of January 1, 2011

Cash dividend declared (782)

Stock option expense $134 \quad 134$
Exercise of stock options

2 2 (2)

Excess tax benefits
from share-based payment arrangements 6,427 $\quad \$ 6,427 \quad \$ 52,658 \quad \$ 57,339 \quad \$ 648 \quad \$ \quad 50 \quad \$ 117,122$

Distributions to noncontrolling interest
Comprehensive
income:
Change in unrealized holding gain (loss) on available for sale investment securities, net of related income tax effect
(150)

Net income
attributable to the
noncontrolling interest
89
89
Net income attributable to
Northrim BanCorp
2,455
2,455
Total Comprehensive
Income
2,394
Balance as of
$\begin{array}{lllllllllll}\text { March 31, } 2011 & 6,429 & \$ 6,429 & \$ 52,807 & \$ 59,012 & \$ & 498 & \$ & 28 & \$ 118,774\end{array}$
See notes to the consolidated financial statements

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NORTHRIM BANCORP, INC.
Consolidated Statement of Cash Flows
For the Three Months Ended March 31, 2011 and 2010

> Three Months Ended March 31, 2011 (Unaudited) (In Thousands)
Operating Activities:
Net income\$ 2,544 \$ 1,926
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Security (gains), net ..... (263) ..... (281)
Depreciation and amortization of premises and equipment ..... 436 ..... 385
Amortization of software ..... 51 ..... 40
Intangible asset amortization ..... 70 ..... 76
Amortization of investment security premium, net of discount accretion ..... 69 ..... 40
Deferred tax (benefit) liability ..... (505)1,770
Stock-based compensation ..... 134 ..... 129
Excess tax benefits from share-based payment arrangements ..... (17)
Deferral of loan fees and costs, net ..... (210) ..... (102) ..... (221)
Provision for loan losses ..... 549 ..... 1,375
Purchased receivable loss (recovery) ..... 2 ..... 1
Proceeds from the sale of loans held for sale ..... 5,558
Gain on sale of other real estate owned ..... (72)
Impairment on other real estate owned ..... 301
Proceeds in excess of earnings from RML
Equity in loss (income) from Elliott Cove ..... 7 ..... 217
Decrease in accrued interest receivable ..... (5) ..... 303
1,367
(Increase) decrease in other assets
68
68
Decrease (increase) of other liabilities ..... (517)
Net Cash (Used) Provided by Operating Activities ..... 9,789 ..... 9,78 ..... 4,604(70)176245
$(1,143)$49(89)
Investing Activities:
Investment in securities:
Purchases of investment securities-available-for-sale$(31,839)$$(26,028)$Purchases of investment securities-held-to-maturity(517)
Proceeds from sales/maturities of securities-available-for-sale ..... 63,991 ..... 40,334
Proceeds from calls/maturities of securities-held-to-maturity ..... 55 ..... 135
Investment in (repayment from) purchased receivables ..... 2,918 ..... 298
Loan paydowns, net of new advances ..... 16,891 ..... 7,162
Proceeds from sale of other real estate owned ..... 1,140 ..... 1,981
Investment in other real estate owned ..... (14)
Loan to Elliott Cove, net of repayments ..... 75
Purchases of premises and equipment ..... (215)Purchases of software(12)(4)(43)(2)(73)

| Net Cash (Used) Provided by Investing Activities | 52,990 | 23,243 |
| :---: | :---: | :---: |
| Financing Activities: |  |  |
| (Decrease) increase in deposits | 41,088 | $(20,317)$ |
| (Decrease) increase in securities sold under repurchase agreements | $(1,279)$ | 2,264 |
| Increase in borrowings | 35 | 2,271 |
| Distributions to noncontrolling interest | (111) | (71) |
| Proceeds from issuance of common stock |  | 1 |
| Excess tax benefits from share-based payment arrangements | 17 | 102 |
| Cash dividends paid | (746) | (639) |
| Net Cash (Used) Provided by Financing Activities | 39,004 | $(16,389)$ |
| Net Increase in Cash and Cash Equivalents | 101,783 | 11,458 |
| Cash and Cash Equivalents at Beginning of Period | 66,033 | 66,721 |
| Cash and Cash Equivalents at End of Period | \$ 167,816 | \$ 78,179 |
| Supplemental Information: |  |  |
| Income taxes paid | \$ 4 | \$ 4 |
| Interest paid | \$ 1,015 | \$ 1,456 |
| Transfer of loans to other real estate owned | 974 | \$ 744 |
| Loans made to facilitate sales of other real estate owned | \$ 417 | \$ 291 |
| Cash dividends declared but not paid | 36 | \$ 8 |

See notes to the consolidated financial statements

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 

(Unaudited)
March 31, 2011 and 2010

## 1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared by Northrim BanCorp, Inc. (the Company ) in accordance with accounting principles generally accepted in the United States of America ( GAAP ) and with instructions to Form 10-Q under the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain reclassifications have been made to prior year amounts to maintain consistency with the current year with no impact on net income or total shareholders equity. The Company determined that it operates as a single operating segment. Operating results for the interim period ended March 31, 2011, are not necessarily indicative of the results anticipated for the year ending December 31, 2011. These consolidated financial statements should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2010.
2. Significant Accounting Policies and Recent Accounting Pronouncements

The Company s significant accounting policies are discussed in Note 1 to the audited consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

In April 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2011-02, A Creditor s Determination of Whether a Restructuring is a Troubled Debt Restructuring ( ASU 2011-02 ). ASU 2011-02 provides guidance on a creditor s evaluation of whether it has granted a concession and whether a debtor is experiencing financial difficulties in order to determine when a restructured loan is a troubled debt restructuring. This ASU is effective for the Company s financial statements for annual and interim periods beginning on or after June 15,2011 , and must be applied retrospectively to the beginning of the period of adoption. The adoption of this standard is not expected to have a material impact on the Company s consolidated financial position or results of operations.

## 3. Investment Securities

The carrying values and approximate fair values of investment securities at March 31, 2011 and 2010, respectively, are presented below. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. There were nine and five securities with unrealized losses as of March 31, 2011 and 2010, respectively, that had been in a loss position for less than twelve months. There were no securities with unrealized losses as of March 31, 2011 and 2010 that had been in a loss position for more than twelve months. Because the Company does not intend to sell, nor is it required to sell these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

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March 31,

|  | Gross | Gross |  |
| :---: | :---: | :---: | :--- |
| Amortized | Unrealized | Unrealized |  |
| Cost | Gains | Losses | Fair Value |

(In Thousands)

## 2011:

Securities available for sale
U.S. Treasury and government sponsored entities

Muncipal Securities
U.S. Agency Mortgage-backed Securities

Corporate bonds
Total securities available for sale
Securities held to maturity
Municipal securities
Total securities held to maturity

2010:
Securities available for sale

| U.S. Treasury and government sponsored entities | $\$ 127,730$ | $\$$ | 768 | $\$$ | 115 | $\$ 128,383$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Muncipal Securities | 6,179 |  | 109 |  |  | 6,288 |  |
| U.S. Agency Mortgage-backed Securities | 82 |  | 2 |  |  | 84 |  |
| Corporate bonds | 27,827 |  | 1,435 |  |  | 29,262 |  |
| Total securities available for sale | $\$ 161,818$ | $\$$ | 2,314 | $\$$ | 115 | $\$ 164,017$ |  |
| Securities Held to Maturity |  |  |  |  |  |  |  |
| Municipal Securities | $\$ 7,666$ | $\$$ | 224 | $\$$ | 3 | $\$$ | 7,887 |
| Total securities held to maturity |  |  |  |  |  |  |  |
|  | $\$ 7,666$ | $\$$ | 224 | $\$$ | 3 | $\$$ | 7,887 |

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The amortized cost and fair values of debt securities at March 31, 2011, are distributed by contractual maturity as shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized Cost |  | Fair Value |  | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: |
| US Treasury and government sponsored entities |  |  |  |  |  |
| Within 1 year | \$ | 3,297 | \$ | 3,380 | 3.06\% |
| 1-5 years |  | 142,448 |  | 142,301 | 0.96\% |
| Total |  | 145,745 |  | 145,681 | 1.00\% |
| U.S. Agency Mortgage-backed securities |  |  |  |  |  |
| 5-10 years | \$ | 66 | \$ | 69 | 4.45\% |
| Total | \$ | 66 | \$ | 69 | 4.45\% |
| Corporate bonds |  |  |  |  |  |
| Within 1 year | \$ |  | \$ |  | 0.00\% |
| 1-5 years |  | 8,544 |  | 8,986 | 3.41\% |
| 5-10 years |  | 14,517 |  | 14,807 | 2.27\% |
| Total | \$ | 23,061 | \$ | 23,793 | 2.69\% |
| Municipal securities |  |  |  |  |  |
| Within 1 year | \$ | 2,547 | \$ | 2,561 | 3.46\% |
| 1-5 years |  | 5,323 |  | 5,455 | 2.78\% |
| 5-10 years |  | 7,128 |  | 7,291 | 4.24\% |
| Over 10 years |  | 3,150 |  | 3,191 | 4.79\% |
| Total | \$ | 18,148 | \$ | 18,498 | 3.80\% |

The proceeds and resulting gains and losses, computed using specific identification, from sales of investment securities for the three months ending March 31, 2011 and 2010, respectively, are as follows:

| March 31, | Groceeds | Gross <br> Gains | Gross <br> Losses |
| :--- | :---: | :---: | :---: |
| 2011: |  |  |  |
| Available for sale securities | $\$ 6,987$ | $\$ 263$ | $\$$ |
| 2010: |  |  |  |

A summary of interest income for the three months ending March 31, 2011 and 2010 on available for sale investment securities is as follows:

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| March 31, | 2011 | 2010 |
| :--- | ---: | ---: |
|  | (In Thousands) |  |
| US Treasury and government sponsored entities | $\$ 456$ | $\$ 35$ |
| U.S. Agency Mortgage-backed Securities | 1 | 1 |
| Other | 310 | 348 |
| Total taxable interest income | $\$ 767$ | $\$ 1,184$ |
|  |  |  |
| Municipal Securities | 104 | 70 |
| Total tax-exempt interest income | 104 | 70 |
| Total | $\$ 871$ | $\$ 1,254$ |

For the periods ending March 31, 2011, December 31, 2010 and March 31, 2010, we held Federal Home Loan Bank of Seattle ( FHLB ) stock with a book value approximately equal to its market value in the amounts of $\$ 2.0$ million for each period. The Company evaluated its investment in FHLB stock for other-than-temporary impairment as of March 31, 2011, consistent with its accounting policy. Based on the Company s evaluation of the underlying investment, including the long-term nature of the investment, the liquidity position of the FHLB of Seattle, the actions being taken by the FHLB of Seattle to address its regulatory capital situation, and the Company s intent and ability to hold the investment for a period of time sufficient to recover the par value, the Company did not recognize an other-than-temporary impairment loss. Even though the Company did not recognize an other-than-temporary impairment loss during the three-month period ending March 31, 2011, continued deterioration in the FHLB of Seattle s financial position may result in future impairment losses.

The Company has never had any investment in the common or preferred stock of the Federal National Mortgage Association or the Federal Home Loan Mortgage Corporation, which are commonly known as Fannie Mae and Freddie Mac, respectively. Additionally, we held no securities of any single issuer (other than government sponsored entities) that exceeded $10 \%$ of our shareholders equity at March 31, 2011, December 31, 2010 or March 31, 2010.
4. Loans

The composition of the loan portfolio, excluding loans held for resale, is presented below:

|  | March 31, 2011 |  | December 31, 2010 |  | March 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dollar Amount | Percent of Total | Dollar <br> Amount | Percent of Total | Dollar Amount | Percent of Total |
|  | (In Thousands) |  |  |  |  |  |
| Commercial | \$ 241,540 | 37\% | \$ 256,971 | 38\% | \$ 248,873 | 38\% |
| Real estate construction | 62,082 | 9\% | 62,620 | 9\% | 54,238 | 8\% |
| Real estate term | 311,080 | 48\% | 312,128 | 46\% | 298,887 | 46\% |
| Home equity lines and other consumer | 42,600 | 7\% | 43,264 | 6\% | 47,496 | 7\% |
| Subtotal | \$ 657,302 |  | \$ 674,983 |  | \$ 649,494 |  |
| Less: Unearned origination fee, net of origination costs | $(2,961)$ | 0\% | $(3,171)$ | 0\% | $(2,577)$ | 0\% |

At March 31, 2011, approximately $27 \%$ of the portfolio was scheduled to mature over the next 12 months, and $28 \%$ was scheduled to mature between April 1, 2012, and March 31, 2016.

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As part of the on-going monitoring of the credit quality of the Company s loan portfolio, management tracks certain credit quality indicators including trends in past due and nonaccrual loans, gross and net charge offs, and movement in loan balances within the risk classifications. The Company utilizes a risk grading matrix to assign a risk classification to each of its loans. Loans are graded on a scale of 1 to 8 . A description of the general characteristics of the 8 risk classifications are as follows:

Risk Code 1 Excellent: Loans in this grade are those where the borrower has substantial financial capacity, above average profit margins, and excellent liquidity. Cash flow has been consistent and is well in excess of debt servicing requirements. Loans in this grade may secured by cash and/or negotiable securities having a readily ascertainable market value and may also be fully guaranteed by the U.S. Government, and other approved governments and financial institutions. Loans in this grade have borrowers with exceptional credit ratings and would compare to AA ratings as established by Standard \& Poor s.

Risk Code 2 Good: Loans in this grade are those to borrowers who have demonstrated satisfactory asset quality, earnings history, liquidity and other adequate margins of creditor protection. Borrowers exhibit positive fundamentals in terms of working capital, cash flow sufficient to service the debt, and debt to worth ratios. Borrowers for loans in this grade are capable of absorbing normal economic or other setbacks without difficulty. The borrower may exhibit some weaknesses or varying historical profitability. Management is considered adequate in all cases. Borrowing facilities may be unsecured or secured by customary acceptable collateral with well-defined market values. Additional support for the loan is available from secondary repayment sources and/or adequate guarantors.

Risk Code 3 Satisfactory: Loans in this grade represent moderate credit risk due to some instability in borrower capacity and financial condition. These loans generally require average loan officer attention. Characteristics of assets in this classification may include: marginal debt service coverage, newly established ventures, limited or unstable earnings history, some difficulty in absorbing normal setbacks, and atypical maturities, collateral or other exceptions to established loan policies. In all cases, such weaknesses are offset by well secured collateral positions and/or acceptable guarantors.

Risk Code 4 Watch List: Loans in this grade are acceptable, but additional attention is needed. This is an interim classification reserved for loans that are intrinsically creditworthy but which require specific attention. Loans may have documentation deficiencies that are deemed correctable, may be contrary to current lending policies, or may have insufficient credit or financial information. Loans in this grade may also be characterized by borrower failure to comply with loan covenants or to provide other required information. If such conditions are not resolved within 90 days from the date of the assignment of Risk Code 4, the loan may warrant further downgrade.

Risk Code 5 Special Mention: Loans in this grade have had a deterioration of financial condition or collateral value, but are still reasonably secured by collateral or net worth of the borrower. Although the Company is presently protected from loss, potential weaknesses are apparent which, if not corrected, could cause future problems. Loans in this classification warrant more than the ordinary amount of attention but have not yet reached the point of concern for loss. Loans in this category have deteriorated sufficiently that they would have difficulty in refinancing. Loans in this classification may show one or more of the following characteristics: inadequate loan documentation, deteriorating financial condition or control over collateral, economic or market conditions which may adversely impact the borrower in the future, unreliable or insufficient credit or collateral information, adverse trends in operations that are not yet jeopardizing repayment, or adverse trends in secondary repayment sources.

Risk Code 6 Substandard: Loans in this grade are no longer adequately protected due to declining net worth of the borrower, lack of earning capacity, or insufficient collateral. The possibility for loss of some portion of the
loan principal cannot be ruled out. Loans in this grade exhibit well-defined

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weaknesses that bring normal repayment into doubt. Some of these weaknesses may include: unprofitable or poor earnings trends of the borrower or property, declining liquidity, excessive debt, significant unfavorable industry comparisons, secondary repayment sources are not available, or there is a possibility of a protracted work-out.

Risk Code 7 Doubtful: Loans in this grade exhibit the same weaknesses as those classified Substandard, but the traits are more pronounced. Collection in full is improbable, however the extent of the loss may be indeterminable due to pending factors which may yet occur that could salvage the loan, such as possible pledge of additional collateral, sale of assets, merger, acquisition or refinancing. Borrowers in this grade may be on the verge of insolvency or bankruptcy, and stringent action is required on the part of the loan officer.

Risk Code 8 Loss: Loans in this grade are those that are largely non-collectible or those in which ultimate recovery is too distant in the future to warrant continuance as a bankable asset. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer charging the loan off even though recovery may be affected in the future.
A risk rating is assigned for each loan at origination. The risk ratings for commercial, real estate construction, and real estate term loans may change throughout the life of the loan as a multitude of risk factors change. The risk rating for consumer loans may change as loans become delinquent. Delinquent loans are those that are thirty days or more past due.

The loan portfolio, segmented by risk class at March 31, 2011, is shown below:

|  | Commercial | Real estate |  | Real estate term |  | Home equity lines and other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | truction |  |  |  | sumer |  |  |
|  | (In Thousands) |  |  |  |  |  |  |  |  |
| Risk Code 1 - Excellent | \$ 891 | \$ |  | \$ |  | \$ | 701 |  | 1,592 |
| Risk Code 2 - Good | 79,425 |  | 326 |  | 65,430 |  | 943 |  | 146,124 |
| Risk Code 3 - Satisfactory | 127,985 |  | 47,862 |  | 229,595 |  | 37,764 |  | 443,206 |
| Risk Code 4 - Watch | 11,549 |  | 3,229 |  | 2,429 |  | 2,108 |  | 19,315 |
| Risk Code 5 - Special Mention | 15,180 |  |  |  | 3,199 |  | 560 |  | 18,939 |
| Risk Code 6 - Substandard | 5,932 |  | 10,665 |  | 10,427 |  | 524 |  | 27,548 |
| Risk Code 7 - Doubtful | 578 |  |  |  |  |  |  |  | 578 |
| Subtotal | \$ 241,540 | \$ | 62,082 | \$ | 311,080 | \$ | 42,600 |  | \$ 657,302 |
| Less: Unearned origination fees, net of origination costs |  |  |  |  |  |  |  |  | $(2,961)$ |

Loans are carried at their principal amount outstanding, net of unamortized fees and direct loan origination costs. Interest income on loans is accrued and recognized on the principal amount outstanding except for loans in a nonaccrual status. All classes of loans are placed on nonaccrual when management believes doubt exists as to the collectability of the interest or principal. Cash payments received on nonaccrual loans are directly applied to the principal balance. Generally, a loan may be returned to accrual status when the delinquent principal and interest are brought current in accordance with the terms of the loan agreement and certain ongoing performance criteria have
been met.
Nonaccrual loans totaled $\$ 10.3$ million, $\$ 11.4$ million and $\$ 13.9$ million at March 31, 2011, December 31, 2010, and March 31, 2010, respectively. Nonaccrual loans, by major loan type, are presented below:

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$$

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|  | (In <br>  <br> Commercial |
| :--- | ---: |
| Real estate construction | $\$ 4,514$ |
| Real estate term | 2,184 |
| Home equity lines and other consumer | 3,239 |
| Total | 385 |

Past due loans at March 31, 2011 are presented below:
Recorded
(In Thousands)
Risk Code 1 -


The Company considers a loan to be impaired when it is probable that it will be unable to collect all amounts due according to the contractual terms of the loan agreement. Once a loan is determined to be impaired, the impairment is measured based on the present value of the expected future cash flows discounted at the loan s effective interest rate, except that if the loan is collateral dependant, the impairment is measured by using the fair value of the loan s collateral. Nonperforming loans greater than $\$ 50,000$ are individually evaluated for impairment based upon the borrower s overall financial condition, resources, and payment record, and the prospects for support from any financially responsible guarantors.

At March 31, 2011, December 31, 2010 and March 31, 2010, the recorded investment in loans that are considered to be impaired was $\$ 14.1$ million, $\$ 18.3$ million $\$ 44$ million, respectively. The following table presents information about impaired loans as of March 31, 2011:

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|  | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (In Thousands) |  |  |  |  |  |

The unpaid principle balance included in the table above represents the recorded investment at March 31, 2011 and amounts charged off for book purposes.

Loans held for sale: The Company has purchased residential loans from our mortgage affiliate, RML Holding Company ( RML ), from time to time since 1998. The Company then sells these loans in the secondary market. During 2009, the Company renewed its agreement with RML in anticipation of higher than normal refinance activity in the Anchorage market. The Company sold $\$ 5.6$ million in loans in the three-month period ending March 31, 2011. The Company did not purchase any loans in the three-month period ending March 31, 2011, and the Company did not purchase or sell any loans in the three-month period ending March 31, 2010.

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## 5. Allowance for Loan Losses

The following table details activity in the Allowance for Loan Losses ( Allowance ) for the quarter ended March 31, 2011:


Balance, end of period:
Collectively evaluated for impairment

| $\$ 5,723$ | $\$$ | 1,819 | $\$$ | 4,243 | $\$$ | 590 | $\$$ | 2,219 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\$ 14,594$

The following is a detail of the recorded investment in the loan portfolio, segregated by amounts evaluated individually or collectively in the Allowance at March 31, 2011:


Balance, end of period:
Collectively evaluated for
impairment

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The following represents the balance of the Allowance as March 31, 2011 segregated by segment and class:
$\left.\begin{array}{ccccc} & & \begin{array}{c}\text { Home } \\ \text { equity }\end{array} & \\ \text { Total } & & \text { Real } & \text { lines and }\end{array}\right]$

| Individually evaluated for impairment: <br> Risk Code 6 - <br> Substandard | \$ | 545 | \$ | 415 | \$ | 57 | \$ | 62 | \$ | 11 | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collectively evaluated for impairment: |  |  |  |  |  |  |  |  |  |  |  |  |
| Risk Code 3 - <br> Satisfactory |  | 8,835 |  | 3,333 |  | 1,407 |  | 3,559 |  | 536 |  |  |
| Risk Code 4 - Watch |  | 622 |  | 432 |  | 81 |  | 92 |  | 17 |  |  |
| Risk Code 5 - Special Mention |  | 1,953 |  | 1,834 |  |  |  | 83 |  | 36 |  |  |
| Risk Code 6 - <br> Substandard |  | 960 |  | 119 |  | 331 |  | 509 |  | 1 |  |  |
| Risk Code 7 - Doubtful |  | 5 |  | 5 |  |  |  |  |  |  |  |  |
| Unallocated |  | 2,219 |  |  |  |  |  |  |  |  |  | 2,219 |
|  |  | 15,139 | \$ | 6,138 | \$ | 1,876 | \$ | 4,305 | \$ | 601 | \$ | 2,219 |

At March 31, 2011, the Allowance was $\$ 15.1$ million, and the Company s ratio of nonperforming loans compared to portfolio loans was $1.80 \%$. The Company s ratio of Allowance compared to portfolio loans at March 31, 2011 was $2.31 \%$.

## 6. Goodwill and Other Intangibles

The Company performs goodwill impairment testing annually in accordance with the policy described in Note 1 of the Company s Annual Report on Form 10-K for the year ended December 31, 2010. There was no indication of impairment as of March 31, 2011. The Company continues to monitor the Company s goodwill for potential impairment on an ongoing basis. No assurance can be given that there will not be an impairment charge to earnings during 2011 for goodwill impairment, if, for example, our stock price declines and continues to trade at a significant discount to its book value, although there are many qualitative and quantitative factors that we analyze in determining the impairment of goodwill.

## 7. Variable Interest Entities

The Company has analyzed all of its affiliate relationships in accordance with GAAP and determined that Elliott Cove is a variable interest entity ( VIE ). However, the Company does not have a controlling interest in Elliott Cove. The Company owns a $40.8 \%$ equity interest in Elliott Cove, an investment advisory services company, through its wholly owned subsidiary, Northrim Investment Services Company ( NISC ). The Company determined that Elliott Cove is a VIE based on the fact that the Company provides Elliott Cove with a line of credit for which the majority owner of Elliott Cove provides additional subordinated financial support in the form of a $50 \%$ guarantee. This line of credit has a committed amount of $\$ 750,000$ and an outstanding balance of $\$ 437,000$ as of March 31, 2011. Furthermore, Elliott Cove does not have access to any other financial support through other institutions, nor is it likely that they would be able to obtain additional lines of credit based on their operational losses to date and their resulting
lack of equity. As such, it appears that Elliott Cove cannot finance its activities without additional subordinated financial support and is therefore considered a VIE under GAAP. However, the Company has determined that it does not have a controlling interest in Elliott Cove based on the following facts and circumstances:
a. Neither the Company nor any members of the Company s management have control over the budgeting or operational processes of Elliott Cove.

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b. While the President, CEO and Chairman of the Company is a member of Elliott Cove s board, he does not exert influence on decisions beyond Northrim Investment Services Company s ownership percentage in Elliott Cove.
c. The Company has no veto rights with respect to decisions affecting the operations of Elliott Cove.

The Company has the obligation to absorb losses of Elliott Cove up to its ownership percentage of $40.8 \%$. There are no caps or guarantees on returns, and there are no protections to limit any investor s share of losses. Additionally, the Company provides Elliott Cove with a $\$ 750,000$ line of credit. This line includes a $50 \%$ personal guarantee by the majority owner of Elliott Cove. Therefore, the Company does have the obligation to absorb losses and the right to receive benefits that could be significant to Elliott Cove and which, as a result of it s exposure to $50 \%$ of any losses incurred on the line of credit that the Company has extended to Elliott Cove, may be greater than the Company s $40.8 \%$ ownership therein.

However, GAAP requires that the Company have both the power to control the activities of Elliott Cove that most significantly impact its economic performance, and the obligation to absorb losses or the right to receive benefits from Elliott Cove that could potentially be significant to Elliott Cove. The Company has determined that the facts and circumstances of its relationship with Elliott Cove including its overall involvement in the operations, decision-making capabilities and proportionate share in earnings and losses does not satisfy the criteria for a controlling interest because it does not have the power to direct the activities of Elliott Cove according to GAAP.

The Company also provides a line of credit to our mortgage affiliate, RML. While the Company also provides a line of credit to RML, which is also guaranteed by the other owners of RML, RML has other available lines of credit with unrelated financial institutions which have been in place for many years. Additionally, RML has a history of profitability and has sufficient capital to support its operations. RML had $\$ 19.9$ million in equity, $\$ 108.4$ million in assets and net income of $\$ 5.9$ million as of and for the year ended December 31, 2010 (see Note 9 in the Company s Form 10-K for the year ended December 31, 2010). As such, the total equity investment in the entity, which is provided by the Company and the other owners, is adequate to finance the activities of RML. Therefore, the Company has concluded that RML is not a VIE.

## 8. Deposit Activities

Total deposits at March 31, 2011, December 31, 2010 and March 31, 2010 were $\$ 933.2$ million, $\$ 892.1$ million and $\$ 835.1$ million, respectively. The only deposit category with stated maturity dates is certificates of deposit. At March 31, 2011, the Company had $\$ 134.7$ million in certificates of deposit as compared to certificates of deposit of $\$ 138.2$ million and $\$ 146.7$ million, for the periods ending December 31, 2010 and March 31, 2010, respectively. At March 31, 2011, $\$ 96.4$ million, or $72 \%$, of the Company s certificates of deposits are scheduled to mature over the next 12 months as compared to $\$ 103.7$ million, or $75 \%$, of total certificates of deposit at December 31, 2010, and $\$ 107.5$ million, or $73 \%$, of total certificates of deposit at March 31, 2010.

## 9. Stock Incentive Plan

The Company set aside 325,000 shares of authorized stock for the 2010 Stock Incentive Plan ( 2010 Plan ) under which it may grant stock options and restricted stock units. The Company s policy is to issue new shares to cover awards. The total number of stock options and restricted stock units outstanding under the 2010 Plan and previous stock incentive plans at March 31, 2011 was 351,703 . Under the 2010 plan and previous stock incentive plans, certain key employees have been granted the option to purchase set amounts of common stock at the market price on the day the option was granted. Optionees, at their own discretion, may cover the cost of exercise through the exchange, at the fair market value, of already owned shares of the Company s stock. Options are granted for a 10-year period and vest on a pro rata basis over the initial three years from grant. In addition to stock options, the Company

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has granted restricted stock units to certain key employees under the 2010 Plan and previous stock incentive plans. These restricted stock grants cliff vest at the end of a three-year time period.

The Company recognized expenses of $\$ 117,000$ and $\$ 94,000$ on the fair value of restricted stock units and $\$ 17,000$ and $\$ 35,000$ on the fair value of stock options for a total of $\$ 134,000$ and $\$ 129,000$ in stock-based compensation expense for the three-month periods ending March 31, 2011 and 2010, respectively.

Proceeds from the exercise of stock options for the three months ended March 31, 2011 and 2010 were $\$ 76,000$ and $\$ 497,000$, respectively. The Company withheld shares valued at $\$ 76,000$ and $\$ 496,000$ to pay for stock option exercises or income taxes that resulted from the exercise of stock options or the vesting of restricted stock units for the three-month period ending March 31, 2011 and 2010, respectively. The Company recognized tax deductions of $\$ 17,000$ and $\$ 102,000$ related to the exercise of these stock options during the quarters ended March 31, 2011 and 2010, respectively.

## 10. Fair Value of Assets and Liabilities

The Company groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1: Valuation is based upon quoted prices for identical instruments traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2: Valuation is based upon quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3: Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company $s$ estimation of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The following methods and assumptions were used to estimate fair value disclosures. All financial instruments are held for other than trading purposes.
Cash, Due from Banks and Overnight Investments: Due to the short term nature of these instruments, the carrying amounts reported in the balance sheet represent their fair values.
Investment Securities: Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Investments in Federal Home Loan Bank stock are recorded at cost, which also represents fair value.
Loans Held for Sale: Due to the short term nature of these instruments, the carrying amounts reported in the balance sheet represent their fair values.
Loans: Fair value adjustments for loans are mainly related to credit risk, interest rate risk, required equity return, and liquidity risk. Credit risk is primarily addressed in the financial statements through the Allowance (see Note 4). Loans are valued using a discounted cash flow methodology and are pooled based on type of interest rate (fixed or adjustable) and maturity. A discount rate was developed based on the relative risk of the cash flows, taking into account the maturity of the loans and liquidity risk. Impaired loans are carried at fair value. Specific valuation allowances are included in the Allowance.
Purchased Receivables: Fair values for purchased receivables are based on their carrying amounts due to their short duration and repricing frequency.

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Accrued Interest Receivable: Due to the short term nature of these instruments, the carrying amounts reported in the balance sheet represent their fair values.
Deposit Liabilities: The fair values of demand and savings deposits are equal to the carrying amount at the reporting date. The carrying amount for variable-rate time deposits approximate their fair value. Fair values for fixed-rate time deposits are estimated using a discounted cash flow calculation that applies currently offered interest rates to a schedule of aggregate expected monthly maturities of time deposits.
Accrued Interest Payable: Due to the short term nature of these instruments, the carrying amounts reported in the balance sheet represent their fair values.
Securities sold under repurchase agreements: Fair values for securities sold under repurchase agreements are based on their carrying amounts due to their short duration and repricing frequency.
Borrowings: Due to the short term nature of these instruments, the carrying amount of short-term borrowings reported in the balance sheet approximate the fair value. Fair values for fixed-rate long-term borrowings are estimated using a discounted cash flow calculation that applies currently offered interest rates to a schedule of aggregate expected monthly payments.
Junior Subordinated Debentures: Fair value adjustments for junior subordinated debentures are based on discounted cash flows to maturity using current interest rates for similar financial instruments. Management utilized a market approach to determine the appropriate discount rate for junior subordinated debentures.
Assets subject to nonrecurring adjustment to fair value: The Company is also required to measure certain assets such as equity method investments, goodwill, intangible assets or OREO at fair value on a nonrecurring basis in accordance with GAAP. Any nonrecurring adjustments to fair value usually result from the write down of individual assets.

The Company uses either in-house evaluations or external appraisals to estimate the fair value of OREO and impaired loans as of each reporting date. In-house appraisals are considered Level 3 inputs and external appraisals are considered Level 2 inputs. The Company s determination of which method to use is based upon several factors. The Company takes into account compliance with legal and regulatory guidelines, the amount of the loan, the size of the assets, the location and type of property to be valued and how critical the timing of completion of the analysis is to the assessment of value. Those factors are balanced with the level of internal expertise, internal experience and market information available, versus external expertise available such as qualified appraisers, brokers, auctioneers and equipment specialists.

The Company uses external sources to estimate fair value for projects that are not fully constructed as of the date of valuation. These projects are generally valued as if complete, with an appropriate allowance for cost of completion, including contingencies developed from external sources such as vendors, engineers and contractors. The Company believes that recording other real estate owned that is not fully constructed based on as if complete values is more appropriate than recording other real estate owned that is not fully constructed using as is values. We concluded that as if complete values are appropriate for these types of projects based on the accounting guidance for capitalization of project costs and subsequent measurement of the value of real estate. GAAP specifically states that estimates and cost allocations must be reviewed at the end of each reporting period and reallocated based on revised estimates. The Company adjusts the carry value of other real estate owned in accordance with this guidance for increases in estimated cost to complete that exceed the fair value of the real estate at the end of each reporting period. Commitments to Extend Credit and Standby Letters of Credit: The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar

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agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.
Limitations: Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimated fair values as of March 31, 2011 and December 31, 2010 are as follows:
March 31, 2011
December 31, 2010

| Carrying | Fair | Carrying | Fair |
| :---: | :---: | :---: | :---: |
| Amount | Value | Amount | Value |

Financial assets:

| Cash and cash equivalents | $\$ 167,816$ | $\$ 167,816$ | $\$ 66,033$ | $\$ 66,033$ |
| :--- | ---: | ---: | ---: | ---: |
| Investment securities | 187,868 | 190,044 | 220,135 | 222,299 |
| Investment in Federal Home Loan Bank stock | 2,003 | 2,003 | 2,003 | 2,003 |
| Loans | 639,202 | 636,007 | 662,964 | 659,650 |
| Loans held for sale |  |  | 5,558 | 5,558 |
| Purchased receivables | 13,611 | 13,611 | 16,531 | 16,531 |
| Accrued interest receivable | 3,184 | 3,184 | 3,401 | 3,401 |

Financial liabilities:

| Deposits | $\$ 933,224$ | $\$ 932,150$ | $\$ 892,136$ | $\$ 890,729$ |
| :--- | ---: | ---: | ---: | ---: |
| Accrued interest payable | 262 | 262 | 300 | 300 |
| Securities sold under repurchase agreements | 11,595 | 1,595 | 12,874 | 12,874 |
| Borrowings | 5,421 | 4,774 | 5,386 | 4,759 |
| Junior subordinated debentures | 18,558 | 15,106 | 18,558 | 15,106 |
|  |  |  |  |  |
| Unrecognized financial instruments: | $\$ 198,437$ | $\$ 1,984$ | $\$ 181,305$ | $\$$ |
| Commitments to extend credit ${ }^{(1)}$ | 19,290 | 193 | 19,085 | 191 |

(1) Carrying amounts reflect the notional amount of credit exposure under these financial instruments.

The following table sets forth the balances as of March 31, 2011 and 2010, respectively, of assets and liabilities measured at fair value on a recurring basis:

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|  | Total | Quoted Prices in <br> Active <br> Markets for Identical Assets (Level 1) |  | nificant <br> Other <br> ervable <br> (Level <br> 2) | Significant Unobservable Inputs <br> (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In Thousands) |  |  |  |  |
| 2011: <br> Available for sale securities |  |  |  |  |  |
| U.S. Treasury and government sponsored entities | \$ 145,681 |  | \$ | 145,681 |  |
| Municipal Securities | 12,257 |  |  | 12,257 |  |
| U.S. Agency Mortgage-backed Securities | 69 |  |  | 69 |  |
| Corporate bonds | 23,793 |  |  | 23,793 |  |
| Total | \$ 181,800 |  | \$ | 181,800 |  |
| 2010: |  |  |  |  |  |
| Available for sale securities |  |  |  |  |  |
| U.S. Treasury and government sponsored entities | \$ 128,383 |  | \$ | 128,383 |  |
| Municipal Securities | 6,288 |  |  | 6,288 |  |
| U.S. Agency Mortgage-backed Securities | 84 |  |  | 84 |  |
| Corporate bonds | 29,262 |  |  | 29,262 |  |
| Total | \$ 164,017 |  | \$ | 164,017 |  |

As of and for the three months ending March 31, 2011 and 2010, no impairment or valuation adjustment was recognized for assets recognized at fair value on a nonrecurring basis, except for certain assets as shown in the following table:

|  | Quoted |  |  |
| :---: | :---: | :---: | :---: |
|  | Prices in |  |  |
|  | Active | Significant |  |
|  | Markets | Other | Significant |

2011:
Loans measured for impairment ${ }^{1} \quad \$ 2,754 \quad \$ 2,219 \quad \$ \quad 535 \quad \$ 162$

| Total | $\$ 2,754$ | $\$ 2,219$ | $\$$ | 535 | $\$ 162$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| 2010: | $\$ 8,480$ | $\$$ | 4,171 | $\$ 258$ |  |
| Loans measured for impairment <br> Other real estate owned ${ }^{2}$ | $\$ 12,651$ | 498 | $\$ 8,480$ | $\$$ | 4,669 |

1 Relates to certain impaired collateral dependant loans. The impairment was measured based on the fair value of collateral, in accordance with GAAP.

2 Relates to certain impaired other real estate owned. This impairment arose from an adjustment to the Company s estimate of the fair market value of these properties based on changes in estimated costs to complete the projects and changes in market conditions.
For loans measured for impairment, the Company classifies fair value measurements using observable inputs, such as external appraisals, as level 2 valuations in the fair value hierarchy, and unobservable inputs, such as in-house evaluations, as level 3 valuations in the fair value hierarchy.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with the unaudited financial statements of Northrim BanCorp, Inc. (the Company ) and the notes thereto presented elsewhere in this report and with the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

## Note Regarding Forward Looking-Statements

This quarterly report on Form 10-Q includes forward-looking statements, which are not historical facts. These forward-looking statements describe management s expectations about future events and developments such as future operating results, growth in loans and deposits, continued success of the Company s style of banking, and the strength of the local economy. All statements other than statements of historical fact, including statements regarding industry prospects and future results of operations or financial position, made in this report are forward-looking. We use words such as anticipate, believe, expect, intend and similar expressions in part to help identify forward-looking statemen Forward-looking statements reflect management $s$ current plans and expectations and are inherently uncertain. Our actual results may differ significantly from management $s$ expectations, and those variations may be both material and adverse. Forward-looking statements are subject to various risks and uncertainties that may cause our actual results to differ materially and adversely from our expectations as indicated in the forward-looking statements. These risks and uncertainties include: the general condition of, and changes in, the Alaska economy; factors that impact our net interest margin; and our ability to maintain asset quality. Further, actual results may be affected by competition on price and other factors with other financial institutions; customer acceptance of new products and services; the regulatory environment in which we operate; and general trends in the local, regional and national banking industry and economy. Many of these risks, as well as other risks that may have a material adverse impact on our operations and business, are identified in Item 1A Risk Factors of this report, and in our other filings with the SEC. However, you should be aware that these factors are not an exhaustive list, and you should not assume these are the only factors that may cause our actual results to differ from our expectations. In addition, you should note that we do not intend to update any of the forward-looking statements or the uncertainties that may adversely impact those statements, other than as required by law.

## Critical Accounting Policies

The preparation of the consolidated financial statements requires us to make a number of estimates and assumptions that affect the reported amounts and disclosures in the consolidated financial statements. On an ongoing basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. We believe that our estimates and assumptions are reasonable; however, actual results may differ significantly from these estimates and assumptions which could have a material impact on the carrying value of assets and liabilities at the balance sheet dates and on our results of operations for the reporting periods.

The accounting policies that involve significant estimates and assumptions by management, which have a material impact on the carrying value of certain assets and liabilities, are considered critical accounting policies. The Company s critical accounting policies include those that address the accounting for the Allowance, the valuation of goodwill and other intangible assets, and the valuation of other real estate owned. These critical accounting policies are further described in Management s Discussion and Analysis and in Note 1, Summary of Significant Accounting Policies, of the Notes to Consolidated Financial Statements in the Company s Form 10-K as of December 31, 2010. Management has applied its critical accounting policies and estimation methods consistently in all periods presented in these financial statements.

See Note 2 of the Notes to the Consolidated Financial Statements in this Form 10-Q for a summary of the pronouncements that became effective in 2011 and discussion of the impact of their adoption on the Company s consolidated financial statements.

## Economic Conditions

Rich in natural resources, Alaska s economy has benefited from strong mineral, oil, fish and other commodities prices, and stable real estate markets. The housing market in the state continues to be stronger

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than the lower 48 states, with the third lowest level of delinquencies and second lowest level of foreclosed homes, according to the fourth quarter 2010 National Mortgage Bankers Association survey of delinquencies and foreclosures for 1-4 unit residences.

Alaska continued positive growth in 2010 in both income and jobs. Management expects flat market prices for real estate in Anchorage, Alaska in 2011. As in 2010, management expects commercial and residential construction to be the industry s weak links. Plans for office and retail space are modest, and residential permit activity remains soft. Management believes that the number of new residential permits issued in 2011 will remain low as compared to historical trends. Public construction is expected to remain strong with robust activity on Anchorage s military bases, stimulus money in the pipeline, and healthy capital budgets from state and local government. The Army Corps of Engineers plans a long list of multimillion-dollar projects for the Anchorage and Fairbanks military bases. The budget for highway construction is expected to remain at least at last year s levels. The recently passed statewide bond package of nearly $\$ 400$ million, which includes a new University of Alaska Anchorage sports center, is welcome news for Anchorage contractors.

## Highlights and Summary of Performance First Quarter of 2011

Northrim continued to maintain strong capital ratios with Tier 1 Capital/risk adjusted assets of $14.97 \%$ at March 31, 2011 as compared to $14.08 \%$ at December 31, 2010 and $14.31 \%$ a year ago.

Northrim s tangible common equity to tangible assets at quarter end was $10.13 \%$, down from $10.56 \%$ a year earlier and the previous quarter which was $10.36 \%$. Tangible common equity to tangible assets is a non-GAAP ratio that represents total equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets. The GAAP measure of equity to assets is total equity divided by total assets. Total equity to total assets was $10.84 \%$ at March 31, 2011 as compared to $11.11 \%$ at December 31, 2010 and $11.37 \%$ at March 31, 2010.

The net interest margin increased to $4.72 \%$ for the first quarter of 2011 , up from $4.57 \%$ in the fourth quarter of 2010, but down from $5.34 \%$ in the first quarter of 2010.

Book value at March 31, 2011 was $\$ 18.47$ per share and tangible book value was $\$ 17.13$ per share, up from $\$ 17.60$ and $\$ 16.20$, respectively, a year earlier, and $\$ 18.21$ and $\$ 16.86$ at December 31, 2010. Tangible book value is shareholder s equity, less intangible assets, divided by common stock outstanding.

The Allowance continued to increase, now totaling 2.31\% of total portfolio loans at March 31, 2011, compared to $2.17 \%$ at March 31, 2010 and $2.14 \%$ at December 31, 2010. The Allowance to nonperforming loans also increased to $128.42 \%$ from $90.25 \%$ a year ago and $126.21 \%$ from December 31, 2010.
The Company reported net income and diluted earnings per share of $\$ 2.5$ million and $\$ 0.37$, respectively, for the quarter ending March 31, 2011 compared to net income and diluted earnings per share of $\$ 1.9$ million and $\$ 0.29$, respectively, for the quarter ending March 31, 2010. The increase in net income from the prior year was attributable to decreases in the provision for loan losses and other operating expense and an increase in other operating income. These changes were partially offset by a decrease in net interest income and an increase in the provision for income taxes for the quarter ending March 31, 2011.

Northrim s total assets grew $11 \%$ to $\$ 1.1$ billion at March 31, 2011 from $\$ 989$ million at March 31, 2010, with significant increases in portfolio investments, overnight investments, and cash and due from banks. Total assets at December 31, 2010 were also $\$ 1.1$ million. The loan portfolio increased $1 \%$ in the first quarter of 2011 to $\$ 654$ million from $\$ 647$ million a year ago. This increase in the loan portfolio in the first quarter of 2011 was primarily due to increases in real estate term and construction loans which were partially offset by a lower level of commercial loans.

## Credit Quality and Nonperforming Assets

Nonperforming assets at March 31, 2011, declined by $\$ 9.4$ million year-over-year and increased - 24 -

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$\$ 363,000$ from the preceding quarter. The increase of $\$ 363,000$ in nonperforming assets at March 31, 2011 as compared to December 31, 2010 resulted from a $\$ 1.5$ million increase in troubled debt restructurings, which was partially offset by a $\$ 1.1$ million decrease in nonaccrual loans. There are three troubled debt restructurings at March 31, 2011, and all three borrowers are current on payments and have pledged substantial collateral; however, the borrowers were granted an interest rate concession. As a result, these loans are classified as nonperforming assets. The risk profile of the loan portfolio improved at March 31, 2011 as compared to March 31, 2010 as a result of the following developments:

Nonperforming loans totaled $\$ 11.8$ million, or $1.80 \%$ of total portfolio loans at March 31, 2011, compared to $\$ 15.6$ million, or $2.41 \%$ of total portfolio loans a year ago and $\$ 11.4$ million, or $1.70 \%$ of total portfolio loans at December 31, 2010.

The $\$ 4.3$ million condominium conversion project in Anchorage that moved into OREO during the fourth quarter of 2009 continues to generate rental income producing an average yield of approximately $2.6 \%$ for the first quarter of 2011. Of the 68 original units, 39 condos have been sold and 24 are rented at March 31, 2011, providing positive year-to-date cash flow for the project.

Sales of OREO continued during the first quarter of 2011, with nine properties sold for an aggregate of $\$ 1.1$ million, generating a $\$ 59,000$ net gain over current carrying value in the first quarter of 2010. In the first quarter of 2011, the Company also recognized $\$ 13,000$ in deferred gains on sales of OREO property that occurred in previous periods and now meet the accounting requirements for gain recognition. At March 31, 2011 the Company had $\$ 220,000$ in remaining deferred gains on sale of OREO property.

The Company had net recoveries in the first quarter of 2011 of $\$ 184,000$, or $0.03 \%$ of average loans, reflecting the effects of $\$ 657,000$ in recoveries, compared to net charge-offs of $\$ 437,000$, or $0.07 \%$ of average loans during the first quarter of 2010 , and net charge-offs of $\$ 2.5$ million in the preceding quarter.

Loans measured for impairment decreased to $\$ 14.1$ million at March 31, 2011, compared to $\$ 44$ million at March 31, 2010 and $\$ 18.3$ million at December 31, 2010..
At March 31, 2011, management had identified potential problem loans of $\$ 8.0$ million as compared to potential problem loans of $\$ 8.8$ million at December 31, 2010 and $\$ 16.4$ million at March 31, 2010. Potential problem loans are loans which are currently performing and are not included in nonaccrual loans, accruing loans 90 days or more past due, impaired loans or troubled debt restructurings ( TDRs ) that have developed negative indications that the borrower may not be able to comply with present payment terms and which may later be included in nonaccrual, past due, impaired or TDRs. The $\$ 8.4$ million decrease in potential problem loans at March 31, 2011 from March 31, 2010 is due to improvements in borrower performance and pay downs, as well as the transfer of approximately $\$ 4.4$ million in loans to nonaccrual status.

At March 31, 2011, December 31, 2010 and March 31, 2010 the Company held OREO of $\$ 10.3$ million, $\$ 10.4$ million and $\$ 16.1$ million, respectively. As of March 31, 2011, OREO consists of $\$ 4.5$ million in condominiums, $\$ 4.3$ million in residential lots in various stages of development, one $\$ 650,000$ single family residence, and $\$ 972,000$ in commercial property. During the first quarter of 2011, additions to OREO included one single family residence valued at $\$ 23,000$, one residential lot valued at $\$ 77,000$, and two commercial buildings valued at $\$ 874,000$. During the first quarter of 2011, the Company received approximately $\$ 1.1$ million in proceeds from the sale of OREO, which included $\$ 363,000$ from the sale of condominiums, $\$ 227,000$ from the sale of residential lots and $\$ 549,000$ from the sale of single family residences. Total net gains on the sale of OREO properties were $\$ 72,000$ for the three-month period ending March 31, 2011.

The following summarizes OREO activity for the three-month periods ending March 31, 2011 and 2010:

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|  | Three Months Ended March |  |
| :--- | :---: | ---: |
|  | 31, |  |
|  | 2011 | 2010 |
| Balance, beginning of the period | (In Thousands) |  |
| Transfers from loans, net | 10,355 | $\$ 17,355$ |
| Investment in other real estate owned | 974 | 744 |
| Proceeds from the sale of other real estate owned | 14 | 4 |
| Gain on sale of other real estate owned, net | $(1,140)$ | $(1,981)$ |
| Deferred gain on sale of other real estate owned | 72 | 70 |
| Impairment on other real estate owned | 68 | 49 |
|  |  |  |

Balance at end of period
\$ 10,343
\$ 16,065

## RESULTS OF OPERATIONS

## Income Statement

## Net Income

Net income attributable to Northrim BanCorp for the three-month period ending March 31, 2011 increased $\$ 555,000$ to $\$ 2.5$ million from $\$ 1.9$ million in the same period in 2010 . This increase was due to decreased loan loss provisions and other operating expense and increased other operating income, partially offset by decreased net interest income and increased provisions for income taxes. The provision for loan losses decreased $\$ 826,000$ for the three-month period ending March 31, 2011 primarily due to lower net charge offs in 2011 as compared to 2010. Other operating expenses decreased $\$ 568,000$ for the first quarter of 2011 primarily due to decreased salaries and other personnel expenses and OREO expense, net of lower rental income from OREO properties. Other operating income increased $\$ 185,000$ for the three-month period ending March 31, 2011 primarily due to increased purchased receivable income which was partially offset by decreased service charges on deposit accounts as a result of recent regulatory changes. Net interest income decreased $\$ 629,000$ for the quarter mainly due to a decrease in interest revenue from lower yields on loans and long term investments.

## Net Interest Income / Net Interest Margin

Net interest income for the first quarter of 2011 decreased $\$ 629,000$ as compared to the same period in 2010 because of larger reductions in interest income due to decreased yields on interest-earning assets, accompanied by a smaller decrease in the costs of the Company s interest-bearing liabilities. The Company s net interest income as a percentage of average interest-earning assets on a tax equivalent basis decreased by 62 basis points to $4.72 \%$ for the three-month period ending March 31, 2011 as compared to the same periods in 2010.

Average loans, the largest category of interest-earning assets, increased by $\$ 13.3$ million in the first quarter of 2011 to $\$ 661.9$ million as compared to $\$ 648.7$ million in the same period in 2010. Average real estate term loans, real estate construction loans, and real estate loans held for sale increased while commercial and home equity lines and other consumer loans decreased during the same period. The overall increase in the loan portfolio arose from new loan volume and resulted in a $\$ 236,000$ increase in total interest income.

Average investments increased $\$ 52.2$ million in the first quarter of 2011 to $\$ 267.3$ million as compared to $\$ 215.1$ million in the same period in 2010. This increase arose as average deposits and other non-interest bearing liabilities increased by $\$ 57.1$ million in the first quarter of 2011 as compared to the same period in 2010.

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The average yield on interest-earning assets, which includes loans and investments, decreased 89 basis points to $5.14 \%$ for the first quarter of 2011 from $6.03 \%$ in the first quarter of 2010 due to declining market rates.

Average interest-bearing liabilities increased $\$ 20.6$ million during the first quarter of 2011 to $\$ 630.6$ million as compared to $\$ 610.0$ million in the same period in 2010. The increase for the period was the result of increased average interest-bearing deposit balances.

The average cost of interest-bearing liabilities decreased 35 basis points for the three-month period ending March 31, 2011 compared to the same period in 2010 due to declining market rates.

## Components of Net Interest Margin

The following table compares average balances and rates as well as net tax equivalent margin on earning assets for the three months ending March 31, 2011 and 2010:


Interest-bearing

| deposits | $\$$ | 594,249 | $\$ 577,497$ | $\$ 16,752$ | $3 \%$ | $\$$ | 780 | $\$ 1,275$ | $\$$ | $(495)$ | $-39 \%$ | $0.53 \%$ | $0.90 \%$ | $-0.37 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Borrowings | 36,338 | 32,460 | 3,878 | $12 \%$ | 197 | 195 | 2 | $1 \%$ | $2.20 \%$ | $2.39 \%$ | $-0.19 \%$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 630,587 | 609,957 | 20,630 | $3 \%$ | 977 | 1,470 | $(493)$ | $-34 \%$ | $0.63 \%$ | $0.98 \%$ | $-0.35 \%$ |  |  |  |

Total
interest-bearing
liabilities
Demand deposits
and other
noninterest-bearing

| liabilities | 290,874 | 250,483 | 40,391 | $16 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Equity | 118,607 | 112,590 | 6,017 | $5 \%$ |

Total $\quad \$ 1,040,068$ \$973,030 $\quad \$ 67,038 \quad 7 \%$
Net interest income
\$ 10,675 \$11,304 \$ (629) -6\%
Net tax equivalent margin on earning assets ${ }^{3}$

1 Loan fees recognized during the period and included in the yield calculation totalled $\$ 604,000$ and $\$ 670,000$ in the first quarter of 2011 and 2010, respectively.

2 Average nonaccrual loans included in the computation of the average loans were $\$ 10.9$ million and $\$ 14.5$ million in the first quarter of 2011 and 2010, respectively.

3 Tax-equivalent net interest margin is a non-GAAP performance measurement in which interest income on non-taxable investments and loans is presented on a tax-equivalent basis using a combined federal and state statutory rate of $41.11 \%$ in both 2011 and 2010.
Analysis of Changes in Interest Income and Expense
The following tables set forth the changes in consolidated net interest income attributable to changes in volume and to changes in interest rates for the three-month period ending March 31, 2011 as compared to

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the same period in 2010. Changes attributable to the combined effect of volume and interest rate have been allocated proportionately to the changes due to volume and the changes due to interest rate.

Interest Income:
Loans
Long-term investments
Short-term investments

Total interest income
Interest Expense:
Deposits:
Interest-bearing deposits
Borrowings
Total interest expense

## Provision for Loan Losses

The provision for loan losses was $\$ 549,000$ and $\$ 1.4$ million for the three-month periods ending March 31, 2011 and 2010, respectively. The Company had net recoveries of $\$ 184,000$ for the first quarter of 2011 and net charge offs of $\$ 473,000$ for the first quarter of 2010. At March 31, 2011, the Allowance was $\$ 15.1$ million, or $2.31 \%$ of total loans as compared to $\$ 14.0$ million, or $2.17 \%$ of total loans a year ago. The Company believes that a higher reserve is appropriate at March 31, 2011 to address the impact of the current economic environment on our loan portfolio. See analysis of Allowance in the Balance Sheet Overview section.

## Other Operating Income

Other operating income for the first quarter of 2011 increased $\$ 185,000$ as compared to the first quarter of 2010. The increase is primarily due to a $\$ 312,000$ increase in purchased receivable income that resulted from higher average balances during the first quarter of 2011. Additionally, income from the sale and service of employee benefit plans through our affiliate Northrim Benefits Group, LLC ( NBG ) increased by $\$ 79,000$ in the first quarter of 2011 as compared to the same period in 2010 as NBG continued to provide additional products and services to an increasing client base. These increases in other operating income were partially offset by a $\$ 176,000$ decrease in service charges on deposit accounts that resulted from changes in regulations that restrict the Company s ability to assess charges on point-of-sale transactions unless its customers request this service.

## Other Operating Expense

Other operating expense for the first quarter of 2011 decreased $\$ 568,000$ as compared to the first quarter of 2010. This decrease was primarily due to a $\$ 304,000$ decrease in salaries and other personnel expense as a result of decreased group medical and salary costs. Additionally, OREO expense, net of rental income and gains on the sale of OREO properties, decreased by $\$ 241,000$ in the first quarter of 2011 as compared to the first quarter of 2010 due to decreased impairment charges that were partially offset by lower rental income on OREO properties. Impairment charges arise from adjustments to the Company s estimate of the fair value of certain properties based on changes in estimated costs to complete the projects and overall market conditions in the Anchorage, Matanuska-Susitna Valley, and Fairbanks markets. Lastly, insurance expense for the first quarter of 2011 decreased $\$ 122,000$ as compared to the same period in 2010 due to decreased FDIC insurance premiums. These decreases were partially offset by a $\$ 95,000$
increase in audit and investment advisory services.

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## Income Taxes

The provision for income taxes increased by $\$ 332,000$ in the three-month period ending March 31, 2011 as compared to the same period in 2010, primarily due to increased pre-tax income. The tax rates for the first quarters of 2011 and 2010 were $29 \%$ and $27 \%$, respectively. Decreased tax exempt interest income relative to the level of taxable income for the period resulted in a $2 \%$ increase in the tax rate for the first quarter of 2011 as compared to the same period in 2010.

## FINANCIAL CONDITION

## Balance Sheet Overview

## Investment Securities

Investment securities at March 31, 2011 decreased $\$ 32.3$ million, or $15 \%$, from December 31, 2010, and increased $\$ 16.2$ million, or $9 \%$, from March 31, 2010. The decrease in investments from December 31, 2010 to March 31, 2011 was primarily due to the reinvestment of the proceeds from security calls and sales into overnight investments as opposed to available for sale investment securities. The increase in investments as of March 31, 2011 from March 31, 2010 was primarily due to the investment of the proceeds from increased deposit balances.

## Loans and Lending Activities

Our loan products include short and medium-term commercial loans, commercial credit lines, construction and real estate loans, and consumer loans. From our inception, we have emphasized commercial, land development and home construction, and commercial real estate lending. This type of lending has provided us with market opportunities and higher net interest margins than other types of lending. However, it also involves greater risks, including greater exposure to changes in local economic conditions, than certain other types of lending.

Loans are the highest yielding component of our earning assets. Loans comprised $71 \%$ and $75 \%$ of total average earning assets for the three-month periods ending March 31, 2011 and 2010, respectively. The yield on loans averaged $6.59 \%$ and $7.15 \%$ for the three-month periods ending March 31, 2011 and 2010, respectively. See the Net Interest Income section for further discussion of average balances and yields for the three-month periods ending March 31, 2011 and 2010.

The loan portfolio increased by $\$ 7.4$ million, or $1 \%$, to $\$ 654.3$ million at March 31, 2011 from $\$ 646.9$ million at March 31, 2010 due to new loan volume. The loan portfolio decreased by $\$ 17.5$ million, or 3\%, at March 31, 2011 from $\$ 671.8$ million at December 31, 2010 primarily due to a lower level of commercial loans. The following table details the changes in loan balances by loan type:

|  | March 31, 2011 |  | December 31, 2010 |  | March 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dollar | Percent of | Dollar | Percent of | Dollar | Percent of |
|  | Amount | Total | Amount (In Tho | Total <br> ands) | Amount | Total |
| Commercial | \$ 241,540 | 37\% | \$ 256,971 | 38\% | \$ 248,873 | 38\% |
| Real estate construction | 62,082 | 9\% | 62,620 | 9\% | 54,238 | 8\% |
| Real estate term | 311,080 | 48\% | 312,128 | 46\% | 298,887 | 46\% |
| Home equity lines and other consumer | 42,600 | 7\% | 43,264 | 6\% | 47,496 | 7\% |
| Subtotal | \$ 657,302 |  | \$ 674,983 |  | \$ 649,494 |  |
| Less: Unearned origination fee, net of origination costs | $(2,961)$ | 0\% | $(3,171)$ | 0\% | $(2,577)$ | 0\% |
| Total loans | \$ 654,341 |  | \$ 671,812 |  | \$ 646,917 |  |

Due to its efforts to capitalize on market opportunities, the Company expects its loan portfolio to increase during the remainder of 2011 mainly in the commercial and real estate term areas.

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## Analysis of Allowance for Loan Losses

The Company maintains an Allowance to reflect losses inherent in the loan portfolio. The Allowance is increased by provisions for loan losses and loan recoveries and decreased by loan charge-offs. The size of the Allowance is determined through quarterly assessments of probable estimated losses in the loan portfolio. Our methodology for making such assessments and determining the adequacy of the Allowance includes the following key elements:

A specific allocation for impaired loans. Management determined the fair value of the majority of these loans based on the underlying collateral values. This analysis is based upon a specific analysis for each impaired loan, including appraisals on loans secured by real property, management s assessment of the current market, recent payment history, and an evaluation of other sources of repayment. In-house evaluations of fair value are used in the impairment analysis in some situations. Inputs to the in-house evaluation process include information about sales of comparable properties in the appropriate markets and changes in tax assessed values. The Company obtains appraisals on real and personal property that secure its loans during the loan origination process in accordance with regulatory guidance and its loan policy. The Company obtains updated appraisals on loans secured by real or personal property based upon its assessment of changes in the current market or particular projects or properties, information from other current appraisals, and other sources of information. Appraisals may be adjusted downward by the Company based on its evaluation of the facts and circumstances on a case by case basis. External appraisals may be discounted when management believes that the absorption period used in the appraisal is unrealistic, when expected liquidation costs exceed those included in the appraisal, or when management s evaluation of deteriorating market conditions warrants an adjustment. Additionally, the Company may also adjust appraisals in the above circumstances between appraisal dates. The Company uses the information provided in these updated appraisals along with its evaluation of all other information available on a particular property as it assesses the collateral coverage on its performing and nonperforming loans and the impact that may have on the adequacy of its Allowance. The specific allowance for impaired loans, as well as the overall Allowance, may increase based on the Company s assessment of updated appraisals. See Note 4 of the Notes to Consolidated Financial Statements included in Item 1 of this report for further discussion of the Company s estimation of the fair value of impaired loans.

When the Company determines that a loss has occurred on an impaired loan, a charge-off equal to the difference between carrying value and fair value is recorded. If a specific allowance is deemed necessary for a loan, and then that loan is partially charged off, the loan remains classified as a nonperforming loan after the charge-off is recognized. Loans measured for impairment based on collateral value and all other loans measured for impairment are accounted for in the same way. The total charge-off rate for nonperforming loans as of March 31, 2011 and March 31, 2010 was $18 \%$ and $22 \%$, respectively.

A general allocation. The Company has identified segments and classes of loans not considered impaired for purposes of establishing the general allocation allowance. The Company determined the disaggregation of the loan portfolio into segments and classes based on its assessment of how different pools of loans with like characteristics in the portfolio behave over time. This determination is based on historical experience and management s assessment of how current facts and circumstances are expected to affect the loan portfolio.

The Company first disaggregates the loan portfolio into the following segments: commercial, real estate construction, real estate term, and home equity lines and other consumer loans. Then the Company further disaggregates each of these segments into the following classes, which are also known as risk classifications: excellent, good, satisfactory, watch, special mention, substandard, doubtful, and loss.

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After the portfolio has been disaggregated into segments and classes, the Company calculates a general reserve for each segment and class based on the average year loss history for each segment and class. This general reserve is then adjusted for qualitative factors by segment and class. As of March 31, 2011, the Company increased the look-back period used in the calculation of average historical loss rates from three years to four years. Management made this change because we now have four years of historical data in the enhanced methodology to use in the calculation, and we believe that including the elevated loss experience from 2007 that occurred as a result of the economic downturn from that time is appropriate. The Company s loan portfolio continues to include a concentration in a small number of large borrowers. Management believes that including the loss experience from 2007 in the current Allowance calculation appropriately captures the inherent risk this concentration brings to our loan portfolio.

An unallocated reserve. The unallocated portion of the Allowance provides for other credit losses inherent in the loan portfolio that may not have been contemplated in the specific and general components of the Allowance, and it acknowledges the inherent imprecision of all loss prediction models. The unallocated component is reviewed periodically based on trends in credit losses and overall economic conditions.

At March 31, 2011, the unallocated portion of the Allowance as a percentage of the total Allowance was $14.7 \%$. The unallocated portion of the Allowance as a percentage of the total Allowance was $13.8 \%$ at December 31, 2010 and $51.4 \%$ at March 31, 2010 as reported in the Company s Form 10-Q for the quarter ended March 31, 2010. The decrease in the unallocated portion of the Allowance as a percentage of the total Allowance at March 31, 2011 and December 31, 2010 as compared to March 31, 2010 is due to an enhancement to the Company s methodology. The Company enhanced its method of estimating the Allowance in the third quarter of 2010 . The Company elected this enhanced method of estimating the Allowance because it believes that it more accurately allocates expected losses by loan segment and class. The Company performed a retrospective review of the Allowance as of December 31, 2009, March 31, 2010 and June 30, 2010 and determined that this enhancement does not have an effect on the Company s financial position, results of operations, or earnings per share for any period; rather, the refined method of estimating the Allowance changes how the total Allowance is allocated among the Company s loan types and the unallocated portion of the Allowance.
The following table summarizes what the comparative data regarding the Allowance would have looked like at the periods indicated if the Company had used the enhanced methodology to calculate the Allowance at March 31, 2010:

March 31, 2011
ImpairedFormula-based

| Allownace applicable to: | ImpairedFormula-based |  |  |  |  |  | Impaired Formula-based |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Lans |  | ounts | Other |  | Total |  | oans |  | ounts | Other |
| Commercial | \$ 6,138 | \$ | 415 | \$ | 5,723 |  | \$ | 5,530 | \$ | 1,190 | \$ | 4,340 |  |
| Real estate construction | 1,876 |  | 57 | \$ | 1,819 |  |  | 1,708 |  | 633 |  | 1,075 |  |
| Real estate term | 4,305 |  | 62 | \$ | 4,243 |  |  | 3,375 |  | 118 |  | 3,257 |  |
| Home equity lines and other consumer | 601 |  | 11 | \$ | 590 |  |  | 520 |  | 1 |  | 519 |  |
| Unallocated | 2,219 |  |  |  |  | \$ 2,219 |  | 2,913 |  |  |  |  | 2,913 |
| Total | \$ 15,139 | \$ | 545 | \$ | 12,375 | \$ 2,219 |  | 14,046 |  | 1,942 | \$ | 9,191 | \$ 2,913 |

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Further discussion of the enhancement to the Company s Allowance methodology can be found in Item 7 in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

The following table sets forth information regarding changes in the Allowance for the periods indicated:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (In Thousands) |  |
| Balance at beginning of period | \$ 14,406 | \$ 13,108 |
| Charge-offs: |  |  |
| Commercial | 473 | 792 |
| Real estate construction |  | 79 |
| Real estate term |  |  |
| Home equity lines and other consumer |  | 79 |
| Total charge-offs | 473 | 950 |
| Recoveries: |  |  |
| Commercial | 590 | 504 |
| Real estate construction | 1 |  |
| Real estate term | 53 |  |
| Home equity lines and other consumer | 13 | 9 |
| Total recoveries | 657 | 513 |
| Net, (recoveries) charge-offs | (184) | 437 |
| Provision for loan losses | 549 | 1,375 |
| Balance at end of period | \$ 15,139 | \$ 14,046 |

While management believes that it uses the best information available to determine the Allowance, unforeseen market conditions and other events could result in adjustment to the Allowance, and net income could be significantly affected if circumstances differed substantially from the assumptions used in making the final determination of the Allowance.

## Deposits

Deposits are the Company s primary source of funds. Total deposits increased $\$ 41.1$ million to $\$ 933.2$ million at March 31, 2011, from December 31, 2010, and increased $\$ 98.2$ million from March 31, 2010. These increases were partially the result of a $\$ 40.4$ million increased demand deposit balance for one large customer. Additionally, the Company s deposits generally are expected to fluctuate according to the level of the Company s market share, economic conditions, and normal seasonal trends. The Company continues to market its High Performance Checking products and expects increases in the number of deposit accounts and the balances associated with them in 2011. There were no depositors with deposits representing $10 \%$ or more of total deposits at March 31, 2011, December 31, 2010, or March 31, 2010.

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## Borrowings

At March 31, 2011, the Company s maximum borrowing line from the FHLB was $\$ 126.5$ million, approximately $12 \%$ of the Company s assets. FHLB advances are dependent on the availability of acceptable collateral such as marketable securities or real estate loans, although all FHLB advances are secured by a blanket pledge of the Company s assets. At March 31, 2011, December 31, 2010, and March 31, 2010, the Company had no outstanding balances on the borrowing line.

The Company purchased its main office facility for $\$ 12.9$ million on July 1, 2008. In this transaction, the Company, through Northrim Building LLC, assumed an existing loan secured by the building in an amount of $\$ 5.1$ million. At March 31, 2011, December 31, 2010, and March 31, 2010, the outstanding balance on this loan was $\$ 4.7$ million, $\$ 4.8$ million, and $\$ 4.9$ million, respectively. This loan has a maturity date of April 1, 2014 and a fixed interest rate of $5.95 \%$.

In addition to the borrowings for the building, the Company had $\$ 690,000$ in other borrowings outstanding at March 31, 2011, as compared to $\$ 620,000$ and $\$ 730,000$, respectively, in other borrowings outstanding at December 31, 2010 and March 31, 2010. Other borrowings during each of these periods consisted of short-term borrowings from the Federal Reserve Bank for Treasury tax deposits.

At March 31, 2011, December 31, 2010, and March 31, 2010, the Company had no short-term (original maturity of one year or less) borrowings that exceeded $30 \%$ of shareholders equity.

## Liquidity and Capital Resources

The Company manages its liquidity through its Asset and Liability Committee. In addition to the $\$ 167.8$ million of cash and cash equivalents and $\$ 160.3$ million in unpledged available for sale securities held at March 31, 2011, the Company had additional funding sources which include fed fund borrowing lines and advances available at the Federal Home Loan Bank of Seattle and the Federal Reserve Bank of approximately \$134.2 million as of March 31, 2011.

At March 31, 2011, $\$ 21.5$ million in securities, or $11 \%$, of the investment portfolio was pledged, as compared to $\$ 26.2$ million, or $12 \%$, at December 31, 2010, and $\$ 21.0$ million, or $12 \%$, at March 31, 2010. As shown in the Consolidated Statements of Cash Flows, net cash provided by operating activities was $\$ 9.8$ million for the first quarter of 2011. The sale of loans held for sale provided $\$ 5.6$ million of cash from operating activities. Net cash of $\$ 53$ million was provided by investing activities, mostly due to maturities and sales of available-for-sale securities. The $\$ 39$ million of cash provided by financing activities primarily consisted of the $\$ 41.1$ million increase in deposits during the first quarter of 2011.

The Company issued 2,239 shares through the exercise of stock options in the first quarter of 2011 and did not repurchase any shares of its common stock under the Company s publicly announced repurchase program. At March 31, 2011, the Company had approximately 6.4 million shares of its common stock outstanding.

## Capital Requirements and Ratios

The Company and Northrim Bank (the Bank ) are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum regulatory capital requirements can result in certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material adverse effect on the Company s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by regulators about the components of regulatory capital, risk weightings, and other factors. The regulatory agencies may establish higher minimum requirements if, for example, a bank or bank holding company has previously received special attention or has a high susceptibility to interest rate risk.

The requirements address both risk-based capital and leverage capital. At March 31, 2011, all capital ratios of the Company and the Bank exceeded the ratios required for a well-capitalized institution.

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The following table illustrates the actual capital ratios for the Company and the Bank as calculated under regulatory guidelines, compared to the regulatory minimum capital ratios and the regulatory minimum capital ratios needed to be eligible to qualify as a well-capitalized institution as of March 31, 2011.

Tier 1 risk-based capital
Total risk-based capital
Leverage ratio

| Adequately- | Well- | $\begin{array}{l}\text { Actual } \\ \text { Ratio }\end{array}$ | Actual |
| ---: | ---: | ---: | ---: |
| Ratio |  |  |  |$]$| Capitalized | Capitalized | BHC | Bank |
| ---: | ---: | ---: | ---: |
| $4.00 \%$ | $6.00 \%$ | $14.97 \%$ | $13.93 \%$ |
| $8.00 \%$ | $10.00 \%$ | $16.23 \%$ | $15.19 \%$ |
| $4.00 \%$ | $5.00 \%$ | $12.52 \%$ | $11.65 \%$ |

The regulatory capital ratios for the Company exceed those for the Bank primarily because the $\$ 18.6$ million junior subordinated debenture offerings that the Company completed in the third quarter of 2003 and the fourth quarter of 2005 are included in the Company s capital for regulatory purposes although such securities are accounted for as a long-term debt in its financial statements. The junior subordinated debentures are not accounted for on the Bank s financial statements nor are they included in its capital. As a result, the Company has $\$ 18.6$ million more in regulatory capital than the Bank, which explains the significant difference in the capital ratios for the two entities.

## Off-Balance Sheet Items

The Company is a party to financial instruments with off-balance sheet risk. Among the off-balance sheet items entered into in the ordinary course of business are commitments to extend credit and the issuance of letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized on the balance sheet. Certain commitments are collateralized. As of March 31, 2011, December 31, 2010 and March 31, 2010, the Company s commitments to extend credit and to provide letters of credit amounted to $\$ 218$ million, $\$ 200.4$ million, and $\$ 177$ million, respectively. Since many of the commitments are expected to expire without being drawn upon, these total commitment amounts do not necessarily represent future cash requirements.

## Capital Expenditures and Commitments

The Company has no capital commitments as of March 31, 2011.

## ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate and credit risks are the most significant market risks which affect the Company s performance. The Company relies on loan review, prudent loan underwriting standards, and an adequate Allowance for credit losses to mitigate credit risk.

The Company utilizes a simulation model to monitor and manage interest rate risk within parameters established by its internal policy. The model projects the impact of a 100 basis point increase and a 100 basis point decrease from prevailing interest rates on the balance sheet for a period of twelve months.

The Company is slightly asset sensitive, meaning that interest-earning assets mature or reprice more quickly than interest-bearing liabilities. Therefore, an increase in market rates of interest could positively impact net interest income. Conversely, a declining interest rate environment may negatively impact net interest income.

Generalized assumptions are made on how investment securities, classes of loans, and various deposit products might respond to interest rate changes. These assumptions are inherently uncertain, and as a result, the model cannot precisely estimate net interest income nor precisely predict the impact of higher or lower interest rates on net interest income. Actual results may differ materially from simulated results due to factors such as timing, magnitude, and frequency of rate changes, customer reaction to rate

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changes, competitive response, changes in market conditions, the absolute level of interest rates, and management strategies, among other factors.

The results of the simulation model at March 31, 2011, indicate that, if interest rates immediately increased by 100 basis points, the Company would experience an increase in net interest income of approximately $\$ 111,000$ over the next 12 months. Similarly, the simulation model indicates that, if interest rates immediately decreased by 100 basis points, the Company would experience an increase in net interest income of approximately $\$ 584,000$ over the next 12 months. These results, which are generally atypical for an asset sensitive entity, are due to current loan pricing with floors on interest rates that limit the negative effect of a decrease in interest rates. These floors also decrease the positive impact of an increase in interest rates as many loans are priced above their floors.

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Our principal executive and financial officers supervised and participated in this evaluation. Based on this evaluation, our principal executive and financial officers each concluded that as of March 31, 2011, the disclosure controls and procedures are effective in timely alerting them to material information required to be included in the periodic reports to the Securities and Exchange Commission. The design of any system of controls is based in part upon various assumptions about the likelihood of future events, and there can be no assurance that any of our plans, products, services or procedures will succeed in achieving their intended goals under future conditions.

## Changes in Internal Control over Disclosure and Reporting

There was no change in our internal control over financial reporting that occurred during the quarterly period ended March 31, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

During the normal course of its business, the Company is a party to various debtor-creditor legal actions, which individually or in the aggregate, could be material to the Company s business, operations, or financial condition. These include cases filed as a plaintiff in collection and foreclosure cases, and the enforcement of creditors rights in bankruptcy proceedings.

## ITEM 1A. RISK FACTORS

For information regarding risk factors, please refer to Item 1A in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. These risk factors have not materially changed as of March 31, 2011.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a)-(b) Not applicable
(c) There were no stock repurchases by the Company during the first quarter of 2011.

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## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.
ITEM 5. OTHER INFORMATION
(a) Not applicable
(b) There have been no material changes to the procedures by which shareholders may nominate directors to the Company s board.
ITEM 6. EXHIBITS
31.1 Certification of Chief Executive Officer required by Rule 13a-14(a) or Rule 15d-14(a)
31.2 Certification of Chief Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a)
32.1 Certification of Chief Executive Officer required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350
32.2 Certification of Chief Financial Officer required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## NORTHRIM BANCORP, INC.

May 9, 2011
By /s/ R. Marc Langland
R. Marc Langland

Chairman, President, and CEO
(Principal Executive Officer)

May 9, 2011
By /s/ Joseph M Schierhorn
Joseph M. Schierhorn
Executive Vice President,
Chief Financial Officer
(Principal Financial and Accounting Officer)

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