

COHEN & STEERS QUALITY INCOME REALTY FUND INC
Form N-30B-2
November 06, 2003

COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

October 9, 2003

To Our Shareholders:

We are pleased to submit to you our report for the quarter and nine months ended September 30, 2003. The net asset value at that date was \$16.40. In addition, during the quarter, three \$0.11 per share monthly dividends were declared and paid.

INVESTMENT REVIEW

For the quarter, Cohen & Steers Quality Income Realty Fund had a total return, based on income and change in net asset value, of 9.7%, bringing the year to date total return to 32.5%. In September, the fund completed its previously announced placement of an additional \$60 million of auction market preferred shares. The fund thereafter entered into interest rate swap transactions in order to reduce the effect that an increase in short-term interest rates could have on the income potential of the common shares. These swap transactions have the economic impact of fixing a portion of this additional leverage at an annual cost of 3.45% over the next five years. The proceeds of the offering have subsequently been invested in additional REIT common and preferred securities at dividend yields that we believe should generate significant incremental net income to the fund's common shareholders. Bear in mind that, depending on market conditions, leverage may have the effect of positively or negatively impacting the net asset value of the fund's common shares.

The REIT bull market rolled on in the third quarter, in a fashion totally consistent with what we expected at this point in the economic and real estate cycle. In our view, prices rose because investors recognized the bottoming of fundamentals, turned their attention to the recovery currently in force and anticipated that the recovery would continue over the next several quarters. We believe that recent developments and events validated this price advance. This has frustrated the growing chorus of REIT skeptics, many of whom believe that the sector had outperformed for too long and valuations were stretched to unsustainable levels. Analyst predictions -- such as 'REITs will lag a rising stock market' and 'REITs are interest rate sensitive' -- never came to pass as REITs performed well as stock prices rose and interest rates experienced a record increase.

Widespread expectations by economists that U.S. GDP grew 5% in the third quarter had a positive impact on most asset classes, with the exception of long-term bonds. This economic strength was evidenced by improving consumer and business confidence, strong retail sales, increasing factory orders and growing manufacturing strength. Despite concerns about the 'jobless recovery,' signs finally appeared that job losses were abating and, by September, there was an actual increase in jobs.

Indicators of improving health in the property market abound. Commentators have noted that vacancy rates in the office sector appear to be nearing their bottom. The prospect for future job growth should facilitate further improvement in this sector. In addition, developers and lenders have shown much greater restraint in this downturn than in the office market in the early 1990s, which

should help the market recover more quickly than it

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did in the last recession. The apartment sector, which has been battered over the past several years, showed moderate signs of improvement during the third quarter. Indicators such as revenue per available room in the hotel industry turned positive for the first time in over two years, and hotel stocks were the star performers of the quarter, rising 21%. Retail sales trends and as a result regional mall fundamentals continued to be very positive and the stocks rose over 13% in the quarter.

During the quarter, the fund's best performing investments were in the health care, apartment and regional mall sectors, with each sector contributing a total return in excess of 10%. The worst performing sector was the diversified sector, which had a total return of 3.1%. The stock with the most significant positive impact on the fund's performance was Mills Corp., an owner and operator of regional malls, while the stock with the most significant negative impact was Crescent Real Estate Equities, which owns a diversified portfolio of properties, including office, retail and hotel. REIT preferred stocks underperformed REIT common stocks during the quarter as a result of the sharp increase in bond yields during July. While over longer periods of time REIT preferred stocks have tended to not have a high correlation to the bond market, REIT preferreds would be expected to underperform during brief periods of rising interest rates, as was experienced during the third quarter. Importantly, with economic and general real estate conditions improving, and with so many REITs having taken advantage of the low interest rate environment to lower their borrowing costs, REITs' credit profiles are as strong as ever, which we believe should be beneficial to our REIT preferred holdings.

At the company level, good news far outweighed bad, as a growing number of REIT managements affirmed or increased earnings guidance, or reported improving fundamental trends. In the office sector, the recent sale of New York's General Motors Building for \$1.4 billion, nearly \$800 per square foot, was a seminal event. The auction of this property attracted multiple bidders from both the public and private market and the final selling price far exceeded most expectations. This transaction provided hard evidence of the value of class A office properties and in our view had a very positive impact on large New York office owners such as Vornado Realty Trust (up 36% this year). Whereas office REITs as a whole have not been the single best performing sector in the REIT industry, we believe their 22% return this year likely indicates expectations that service sector job growth will translate into better occupancies and rents in the future. Responding to strong trends in retail sales, most regional mall owners have reported double digit earnings increases that have been accompanied by exceptional dividend increases. Further, the major mall owners have all completed new property developments or acquisitions that have boosted both current earnings and prospective growth rates.

The industry-wide improvement in REIT balance sheets and growth prospects has continued unabated this year. The refinancing or retirement of high cost debt and preferred stock has improved financial strength and flexibility. This, in turn, has enhanced equity values. Still, it is notable that unsecured borrowing by REITs this year, at \$6.4 billion, trails the \$8.1 billion raised in the same period last year, suggesting that REITs are taking advantage of low interest rates without increasing financial leverage. Many companies have taken advantage of strong stock prices to issue what we consider to be judicious

amounts of common equity. This equity has in many cases been used to replace debt or make property acquisitions, often contributing to increased earnings. Whereas

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some commentators and analysts have argued that equity issuance is a warning sign, the \$3.8 billion in common equity raised in the first nine months of 2003 significantly trails the \$4.7 billion raised in the same period of 2002. (As a point of reference, the record for REIT equity issuance was \$20 billion in 1997.) Further, considering that the equity market capitalization of the REIT industry is now over \$200 billion, this equity issuance is rather insignificant.

Many commentators and analysts have attributed the REIT rally simply to money flows, implying that rising prices are exclusively the result of irrational technical factors rather than fundamental factors. Indeed, while \$3.0 billion has been invested in real estate mutual funds so far this year, this is well below absolute levels experienced historically. (As with equity issuance, fund inflows reached their peak in 1997, with \$4.1 billion of new assets being invested in real estate mutual funds.) Further, as a percentage of the existing \$23.5 billion in fund assets, it is an even less significant statistic. This flow of funds, in our opinion, is the result of the aforementioned fundamental factors. To believe that funds flows are the drivers of bull markets in our view places cause and effect in reverse order. Demand for an asset class is based on its investment merits, and that is what causes money to flow into that asset class.

INVESTMENT OUTLOOK

Perhaps the most passionate debate in the REIT industry revolves around the current level of stock valuations. Following their strong price advance this year, REITs are trading, on average, at a modest premium to net asset value (NAV), approximately 5% to 10% compared to their long-term average of 0%. In addition, they are trading at a price/cash flow multiple of 11.5, above their long-term average of 11.3. REIT skeptics assert that this limits any further upside price potential, and makes them vulnerable to a price decline. Overlooked, however, is the fact that improving fundamentals are already translating into higher earnings -- thereby resulting in declining future price/cash flow ratios. Similarly, as property level cash flows increase, so are underlying property values. Almost every company that has reported or forecasted improving operations has seen Wall Street earnings estimates and NAV estimates rise, sometimes substantially.

Just as fundamental events have validated price movements to date, further strong returns from REITs (as well as stocks in general), will require the anticipation of ongoing improvement in economic and real estate fundamentals. As this economic recovery proceeds, we expect continued increases in increasing earnings and NAV estimates. As long as this prospect remains intact, we would expect share prices to perform in accordance.

One further factor often overlooked is the access to capital and acquisitions that is available to most of the established high quality REITs. Their strengthened balance sheets have provided them with wide flexibility in acquiring and financing property. Their access to public and private debt and equity capital is simply unprecedented. Just a few of the many examples are the international joint ventures the ProLogis company has established, raising over

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\$1 billion of equity for investment in Europe and Asia. AMB Property Corp. has raised \$200 million for the acquisition of domestic industrial properties. Health Care Property Investors has raised \$200

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million of equity in a joint venture to purchase medical office buildings. CBL & Associates and Developers Diversified have sold large shopping center portfolios to newly created companies in Australia, while retaining the management of them. As investor appetite for real estate has grown, more and more REITs are becoming the beneficiaries of this capital, and they are seeing more and more attractive acquisition opportunities. This has enabled them to achieve a competitive rate of return on new investments as well as to earn management and incentive fees. Again, we expect these transactions to boost both current and future earning power.

A vast number of investors have become more interested in current income, due no doubt to the combination of market volatility, the low interest rate environment and the general focus on dividends brought on by the recently enacted legislation reducing the tax on corporate dividends. (REITs are excluded from this lower tax rate.) Strong dividend income, and indeed the possibility for dividend growth, are an important part of this equation and the REIT industry remains on the forefront of delivering growing income to shareholders. Despite the softest real estate market in 10 years and flat to declining cash flows industry-wide, REIT managements were able to add value by making judicious investment decisions and taking advantage of favorable capital and financing markets. This is demonstrated by the fact that REIT dividends, based on a weighted average of the 100 largest companies in the NAREIT Equity REIT Index, grew in 2002 at a 3.5% rate and continue to grow so far in 2003, at a 3.4% rate. We expect 48 of these 100 largest REITs to increase their dividends this year while only six will have reduced them. In our view, this year should be the trough year for REIT earnings, and we expect the rate of dividend growth to rise in 2004 and accelerate thereafter. Therefore, just like in the price/cash flow ratio and NAV analyses, we believe the current average REIT dividend yield (6.0% at quarter-end) must be viewed in the context of future growth potential as well.

With respect to our outlook for the major property sectors, our portfolio weights reflect our view that the office sector is in the early stages of recovery, while it still has some of the lowest valuations. Regional mall growth rates have remained strong and valuations have remained favorable; however, their dividend yields have been driven down, causing us to slightly lower our position in this sector. Rising interest rates and the creation of new jobs have begun to improve apartment demand, and we have increased our holdings in this sector accordingly. Industrial valuations appear to already anticipate an early recovery in fundamentals, which coupled with the lack of satisfactory yield has caused us to maintain a low weighting in this sector. While shopping center fundamentals have remained sound, we believe the sector is fully valued and likely to experience a slowing growth rate.

Notwithstanding our long-term view of REIT industry prospects, we believe it would not be reasonable to expect a continuation of the extraordinary returns REITs have delivered so far this year. While we do not consider REITs to be expensive, the undervaluation they may have experienced in recent years has in our view been corrected. Our forecast is for a reversion to the long-term average total return--which was 11.6% for the 10-year period ended September

30, 2003--with most of that return coming from dividends. Successful investing, particularly in real estate, requires a long-term time horizon. It is therefore ironic that so many real estate analysts have adopted a posture that embraces short-term market-timing. If we have learned anything from the past few tumultuous years of the securities markets, it is that market-timing is a trap for the unsophisticated. We believe

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

more than ever in the power of REITs to deliver competitive total returns over the long-term while providing investors with excellent portfolio diversification benefits.

Sincerely,

Signature: MARTIN COHEN
MARTIN COHEN
President

Signature: ROBERT H. STEERS
ROBERT H. STEERS
Chairman

Signature: GREG E. BROOKS
GREG E. BROOKS
Portfolio Manager

Cohen & Steers is online at COHENANDSTEERS.COM

We have enhanced both the look and features of our Web site to give you more information about our company, our funds and the REIT market in general. Check out our interactive Asset Allocation Tool, which allows you to hypothetically add REITs to any portfolio to see how they impact expected total returns and risk. Or try the Fund Performance Calculator and see how our funds have performed versus the S&P 500 Index or Nasdaq Composite. As always, you can also get daily net asset values, fund fact sheets, portfolio highlights, recent news articles and our overall insights on the REIT market.

So visit us today at COHENANDSTEERS.COM

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

SCHEDULE OF INVESTMENTS
SEPTEMBER 30, 2003 (UNAUDITED)

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		NUMBER OF SHARES	VALUE	DIVID YIELD
		-----	-----	-----
EQUITIES	152.34%			
COMMON STOCK	117.39%			
DIVERSIFIED	14.18%			
Colonial Properties Trust.....		557,300	\$ 20,079,519	7.3
Crescent Real Estate Equities Co.....		1,396,200	20,244,900	10.3
iStar Financial.....		371,400	14,466,030	6.8
Newcastle Investment Corp.		109,600	2,519,704	8.7
Vornado Realty Trust.....		687,443	33,024,762	5.6

			90,334,915	

HEALTH CARE	16.97%			
Health Care Property Investors.....		575,200	26,861,840	7.1
Health Care REIT.....		969,625	29,912,931	7.5
Nationwide Health Properties.....		1,205,300	21,080,697	8.4
Ventas.....		1,766,500	30,242,480	6.2

			108,097,948	

HOTEL	1.05%			
Hospitality Properties Trust.....		191,400	6,714,312	8.2

INDUSTRIAL	4.64%			
First Industrial Realty Trust.....		614,500	19,707,015	8.5
Keystone Property Trust.....		484,900	9,824,074	6.5

			29,531,089	

OFFICE	35.46%			
Arden Realty.....		826,800	23,084,256	7.2
Brandywine Realty Trust.....		1,140,900	29,309,721	6.8
CarrAmerica Realty Corp.....		1,010,600	30,166,410	6.7
Equity Office Properties Trust.....		1,314,400	36,185,432	7.2
Highwoods Properties.....		908,800	21,683,968	7.1
Mack-Cali Realty Corp.....		1,073,800	42,092,960	6.4
Maguire Properties.....		604,800	12,398,400	7.8
Prentiss Properties Trust.....		1,000,200	31,006,200	7.2

			225,927,347	

(a) Dividend yield is computed by dividing the security's current annual dividend rate by the last sale price on the principal exchange, or market, on which such security trades.

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		NUMBER OF SHARES	VALUE	DIVID YIELD
		-----	-----	-----
OFFICE/INDUSTRIAL	9.23%			
Kilroy Realty Corp.		142,600	\$ 4,071,230	6.9
Liberty Property Trust.....		1,065,200	39,391,096	6.5
Reckson Associates Realty Corp.--Class B.....		663,800	15,366,970	11.1

			58,829,296	

RESIDENTIAL--APARTMENT	17.67%			
AMLI Residential Properties Trust.....		24,100	631,420	7.3
Apartment Investment & Management Co.		516,100	20,313,696	8.3
Archstone-Smith Trust.....		754,100	19,893,158	6.4
AvalonBay Communities.....		307,200	14,376,960	5.9
Camden Property Trust.....		366,600	14,088,438	6.6
Gables Residential Trust.....		586,900	18,968,608	7.4
Home Properties.....		361,600	14,174,720	6.2
Mid-America Apartment Communities.....		272,700	8,230,086	7.7
Post Properties.....		70,000	1,906,100	6.6

			112,583,186	

SELF STORAGE	0.45%			
Sovran Self Storage.....		86,400	2,864,160	7.2

SHOPPING CENTER	17.74%			
COMMUNITY CENTER	6.00%			
Heritage Property Investment Trust.....		253,500	7,321,080	7.2
Kramont Realty Trust.....		1,293,300	21,921,435	7.6
New Plan Excel Realty Trust.....		70,600	1,644,980	7.0
Urstadt Biddle Properties--Class A.....		544,000	7,344,000	6.2

			38,231,495	

REGIONAL MALL	11.74%			
CBL & Associates Properties.....		50,000	2,495,000	5.2
Glimcher Realty Trust.....		605,200	12,751,564	9.1
Macerich Co.		807,857	30,496,602	6.0
Mills Corp.		737,400	29,016,690	5.7

			74,759,856	

TOTAL SHOPPING CENTER.....			112,991,351	

TOTAL COMMON STOCK (Identified cost--\$673,428,925).....			747,873,604	

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SCHEDULE OF INVESTMENTS--(CONTINUED)
 SEPTEMBER 30, 2003 (UNAUDITED)

		NUMBER OF SHARES	VALUE	DIVIDE YIELD
		-----	-----	-----
PREFERRED STOCK	34.95%			
DIVERSIFIED	6.68%			
Colonial Properties Trust, 8.125%, Series D.....		64,900	\$ 1,687,400	7.8
Crescent Real Estate Equities Co., 6.75%, Series A (Convertible) (a).....		1,826,000	36,976,500	8.3
iStar Financial, 7.80%, Series F.....		94,600	2,388,650	7.7
Newcastle Investment Corp., 9.75%, Series B.....		56,000	1,514,800	9.0

			42,567,350	

HEALTH CARE	0.43%			
Health Care Property Investors, 8.70%, Series B.....		9,600	239,808	8.7
LTC Properties, 8.50%, Series E.....		90,600	2,491,500	7.7

			2,731,308	

HOTEL	7.28%			
FelCor Lodging Trust, 9.00%, Series B.....		652,500	16,058,025	9.1
Host Marriott Corp., 10.00%, Series A.....		7,000	176,750	9.9
Host Marriott Corp., 10.00%, Series B.....		14,100	351,795	10.0
Host Marriott Corp., 10.00%, Series C.....		30,700	767,500	10.0
Innkeepers USA Trust, 8.625%, Series A.....		80,300	2,015,530	8.6
LaSalle Hotel Properties, 10.25%, Series A.....		1,000,000	27,000,000	9.4

			46,369,600	

INDUSTRIAL	0.31%			
Keystone Property Trust, 9.125%, Series D.....		75,000	1,991,250	8.5

OFFICE	2.77%			
CarrAmerica Realty Corp., 8.55%, Series C.....		46,600	1,175,252	8.4
HRPT Properties Trust, 8.75%, Series B.....		120,000	3,217,200	8.1
Highwoods Properties, 8.625%, Series A.....		13,195	13,244,481	8.5

			17,636,933	

OFFICE/INDUSTRIAL	0.09%			
PS Business Parks, 9.25%, Series A.....		10,800	276,210	9.0
PS Business Parks, 8.75%, Series F.....		4,100	109,060	8.2
ProLogis, 8.54%, Series C.....		4,000	223,750	7.6

			609,020	

(a) 410,000 shares segregated as collateral for the interest rate swap transactions.

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SCHEDULE OF INVESTMENTS--(CONTINUED)
SEPTEMBER 30, 2003 (UNAUDITED)

	NUMBER OF SHARES	VALUE	DIVID YIE
RESIDENTIAL--APARTMENT			
5.42%			
Apartment Investment & Management Co., 8.75%, Series D.....	5,530	\$ 138,527	8.7
Apartment Investment & Management Co., 10.10%, Series R.....	950,000	25,270,000	9.4
Home Properties, 9.00%, Series F.....	196,000	5,512,500	8.0
Mid-America Apartment Communities, 8.30%, Series H...	138,100	3,604,410	7.9
		----- 34,525,437	
SHOPPING CENTER			
11.97%			
COMMUNITY CENTER			
6.16%			
Commercial Net Lease Realty, 9.00%, Series A.....	25,000	668,750	8.4
Developers Diversified Realty Corp., 8.60%, Series F.....	1,039,400	27,751,980	8.0
Federal Realty Investment Trust, 8.50%, Series B....	310,300	8,378,100	7.8
Urstadt Biddle Properties, 8.50%, Series C.....	24,000	2,442,000	8.3
		----- 39,240,830	
OUTLET CENTER			
0.11%			
Chelsea Property Group, 8.375%, Series A.....	14,000	727,125	8.0
REGIONAL MALL			
5.70%			
CBL & Associates Properties, 8.75%, Series B(a).....	430,000	23,284,500	8.0
Glimcher Realty Trust, 8.75%, Series F.....	40,000	1,024,000	8.5
Mills Corp., 9.00%, Series B.....	55,300	1,470,980	8.4
Mills Corp., 9.00%, Series C.....	159,600	4,261,320	8.4
Mills Corp., 8.75%, Series E.....	84,000	2,221,800	8.2
Simon Property Group, 8.75%, Series F.....	30,000	807,600	8.1
Taubman Centers, 8.30%, Series A.....	127,600	3,212,968	8.2
		----- 36,283,168	
TOTAL SHOPPING CENTER.....		----- 76,251,123	
TOTAL PREFERRED STOCK (Identified cost--\$208,182,170).....		----- 222,682,021	
TOTAL EQUITIES (Identified cost--\$881,611,095).....		----- 970,555,625	

(a) 158,000 shares segregated as collateral for the interest rate swap transactions.

COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

SCHEDULE OF INVESTMENTS--(CONTINUED)
 SEPTEMBER 30, 2003 (UNAUDITED)

	PRINCIPAL AMOUNT	VALUE
COMMERCIAL PAPER	3.78%	
UBS Financial, 0.90%, due 10/1/03 (Identified cost -- \$24,060,000).....	\$24,060,000	\$ 24,060,000
TOTAL INVESTMENTS (Identified cost--\$905,671,095)	156.12%	994,615,625
LIABILITIES IN EXCESS OF OTHER ASSETS	(2.75)%	(17,538,613)
LIQUIDATION VALUE OF TAXABLE AUCTION MARKET		
PREFERRED SHARES:		
SERIES T, SERIES W, SERIES TH, SERIES F AND SERIES M28 (Equivalent to \$25,000 per share based on 2,800 shares outstanding for Series T, Series W, Series TH and Series F and 2,400 shares outstanding for Series M28)	(53.37)%	(340,000,000)
NET ASSETS--COMMON STOCK (Equivalent to \$16.40 per share based on 38,856,074 shares of capital stock outstanding)	100.00%	\$637,077,012

COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

SCHEDULE OF INVESTMENTS--(CONTINUED)
 SEPTEMBER 30, 2003 (UNAUDITED)

NOTE 1. INVESTMENTS IN INTEREST RATE SWAPS

The fund has entered into interest rate swap transactions with Merrill Lynch Derivative Products and UBS AG. Under the agreements, the fund receives a floating rate of interest and pays a respective fixed rate of interest on the nominal values of the swaps. The fund has segregated 158,000 shares of CBL & Associates Properties, 8.75%, Series B and 410,000 shares of Crescent Real Estate Equities Co., 6.75%, Series A as collateral for the interest rate swap transactions. Details of the interest rate swap transactions as of September 30, 2003 are as follows:

NOTIONAL	FIXED	FLOATING RATE(a)	TERMINATION	UNREALIZ
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COUNTERPARTY -----	AMOUNT -----	RATE ----	(RESET MONTHLY) -----	DATE ----	DEPRECIAT -----
Merrill Lynch Derivative Products.....	\$46,000,000	4.560%	1.120%	4/5/2005	\$ (2,091,
Merrill Lynch Derivative Products.....	\$46,000,000	5.210%	1.120%	4/5/2007	\$ (4,071,
Merrill Lynch Derivative Products.....	\$46,000,000	5.580%	1.120%	4/5/2009	\$ (5,160,
UBS AG.....	\$24,000,000	4.450%	1.120%	4/15/2005	\$ (1,065,
UBS AG.....	\$24,000,000	5.120%	1.120%	4/15/2007	\$ (2,055,
UBS AG.....	\$24,000,000	5.495%	1.120%	4/15/2009	\$ (2,594,

					\$ (17,037,

(a) Based on LIBOR (London Interbank Offered Rate).

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

FINANCIAL HIGHLIGHTS (a)
SEPTEMBER 30, 2003 (UNAUDITED)

	TOTAL NET ASSETS -----	NET ASSET VALUE PER SHARE -----
NET ASSET VALUE:		
Beginning of period: 12/31/02.....	\$511,951,856	\$13.25
Net investment income.....	\$ 40,357,349	\$ 1.03
Net realized and unrealized gain on investments and interest rate swap transactions.....	123,193,784	3.19
Offering and organization costs charged to paid in capital--Preferred shares.....	(935,773)	(0.02)
Distributions from net investment income to:		
Common shareholders.....	(37,804,867)	(0.98)
Preferred shareholders.....	(2,723,352)	(0.07)
Capital stock transactions:		
Distributions reinvested.....	3,038,015	

Net increase in net asset value.....	125,125,156	3.15

End of period: 9/30/03.....	\$637,077,012	\$16.40

AVERAGE ANNUAL TOTAL RETURNS (b)
(PERIODS ENDED SEPTEMBER 30, 2003) (UNAUDITED)

ONE YEAR -----	SINCE INCEPTION (2/28/02) -----
31.52%	24.53%

REINVESTMENT PLAN

We urge shareholders who want to take advantage of this plan and whose shares are held in 'Street Name' to consult your broker as soon as possible to determine if you must change registration into your own name to participate.

Notice is hereby given in accordance with Section 23(c) of the Investment Company Act of 1940 that the Fund may purchase, from time to time, shares of its common stock in the open market.

(a) Financial information included in this report has been taken from the records of the fund without examination by independent accountants.

(b) Based on net asset value.

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

PRIVACY POLICY

The fund is committed to maintaining the privacy of its shareholders and to safeguarding their personal information. The following is provided to help you understand what personal information the fund collects, how we protect that information, and why in certain cases we may share this information with others.

The fund does not receive any personal information relating to shareholders who purchase shares through an intermediary that acts as the record owner of the shares. In the case of shareholders who are record owners of the fund, to conduct and process your business in an accurate and efficient manner, we must collect and maintain certain personal information about you. This is the information we collect on applications or other forms, and from the transactions you make with us.

The fund does not disclose any personal information about its shareholders or former shareholders to anyone, except as

required or permitted by law or as is necessary to service shareholder accounts. We will share information with organizations, such as the fund's transfer agent, that assist the fund in carrying out its daily business operations. These organizations will use this information only for purposes of providing the services required or as otherwise as may be required by law. These organizations are not permitted to share or use this information for any other purpose. In addition, the fund restricts access to personal information about its shareholders to employees of the adviser who have a legitimate business need for the information.

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

MEET THE COHEN & STEERS FAMILY OF OPEN-END FUNDS:

FOR HIGH CURRENT INCOME:

LOGO OF COHEN & STEERS
EQUITY INCOME FUND

IDEAL FOR INVESTORS SEEKING A HIGH DIVIDEND
YIELD AND CAPITAL APPRECIATION, INVESTING
PRIMARILY IN REITS

A, B, C AND I SHARES AVAILABLE

SYMBOLS: CSEIX, CSBIX, CSCIX, CSDIX

FOR CAPITAL APPRECIATION:

LOGO OF COHEN & STEERS
SPECIAL EQUITY FUND

IDEAL FOR INVESTORS SEEKING MAXIMUM CAPITAL
APPRECIATION, INVESTING IN A LIMITED NUMBER
OF REITS AND OTHER REAL ESTATE COMPANIES

CONCENTRATED, HIGHLY FOCUSED PORTFOLIO

SYMBOL: CSSPX

FOR TOTAL RETURN:

LOGO OF COHEN & STEERS
REALTY SHARES

IDEAL FOR INVESTORS SEEKING MAXIMUM TOTAL
RETURN THROUGH BOTH CURRENT INCOME AND
CAPITAL APPRECIATION, INVESTING PRIMARILY
IN REITS

SYMBOL: CSRSX

FOR TOTAL RETURN:

LOGO OF COHEN & STEERS
INSTITUTIONAL REALTY SHARES

IDEAL FOR INVESTORS SEEKING MAXIMUM TOTAL
RETURN THROUGH BOTH CURRENT INCOME AND
CAPITAL APPRECIATION, INVESTING PRIMARILY
IN REITS

OFFERS LOW TOTAL EXPENSE RATIO

HIGHER MINIMUM PURCHASE REQUIRED

SYMBOL: CSRIX

FOR MORE INFORMATION ABOUT ANY COHEN & STEERS FUND
OR TO OBTAIN A PROSPECTUS PLEASE CONTACT US AT:

Edgar Filing: COHEN & STEERS QUALITY INCOME REALTY FUND INC - Form N-30B-2

1-800-330-REIT, OR VISIT OUR WEB SITE AT COHENANDSTEERS.COM

THE PROSPECTUS CONTAINS MORE INFORMATION ABOUT EACH FUND INCLUDING ALL CHARGES AND EXPENSES, AND SHOULD BE READ CAREFULLY BEFORE YOU INVEST.

COHEN & STEERS SECURITIES, LLC, DISTRIBUTOR

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COHEN & STEERS QUALITY INCOME REALTY FUND, INC.

OFFICERS AND DIRECTORS

Robert H. Steers
Director and chairman

Martin Cohen
Director and president

Gregory C. Clark
Director

Bonnie Cohen
Director

George Grossman
Director

Richard J. Norman
Director

Willard H. Smith Jr.
Director

Greg E. Brooks
Vice president

Adam Derechin
Vice president and assistant treasurer

Lawrence B. Stoller
Assistant secretary

KEY INFORMATION

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Web site: cohenandsteers.com

This report is for shareholder information. This is not a prospectus intended for use in the purchase or sale of fund shares. Past performance is of course no guarantee of future results and your investment may be worth more or less at the time you sell.

LOGO OF COHEN & STEERS
QUALITY INCOME REALTY FUND

QUARTERLY REPORT
SEPTEMBER 30, 2003

COHEN & STEERS
QUALITY INCOME REALTY FUND
757 THIRD AVENUE
NEW YORK, NY 10017