

COLGATE PALMOLIVE CO
Form FWP
April 29, 2013

Dated April 29, 2013

Free Writing Prospectus Filed Pursuant to Rule 433

Supplementing Prospectus dated October 27, 2011

and Prospectus Supplement dated July 26, 2012

Registration Statement No. 333-177551

Colgate-Palmolive Company

Medium-Term Notes - Fixed Rate

Series H

FINAL TERM SHEET

We are hereby offering to sell Notes having the terms specified below to you with the assistance of the agents listed below, each acting as principal (collectively, the “Agents”) for whom Citigroup Global Markets Inc., BNP Paribas Securities Corp. and Merrill Lynch, Pierce, Fenner & Smith Incorporated are acting as joint book-running managers, at a fixed initial public offering price of 99.523% of the principal amount.

Principal Amount: \$400,000,000	Trade Date: April 29, 2013
Issue Price: 99.523%	Original Issue Date: May 2, 2013
Interest Rate: 0.900%	Net Proceeds to Colgate: \$396,692,000
Stated Maturity Date: May 1, 2018	Agents’ Discount or Commission: \$1,400,000
CUSIP Number: 19416QEB2	
Interest Payment Dates: May 1 and November 1 of each year, commencing on November 1, 2013	

Redemption: The Notes may be redeemed at the option of Colgate prior to the stated maturity date. See “Other Provisions – Optional Redemption” below.

Optional
Repayment: N/A
Currency:

Specified Currency: US Dollars

Minimum Denomination: \$1,000

Original Issue Discount: ☐ ☒ No

Total amount of OID:

Yield to Maturity:

Initial Accrual Period:

Form: ☒ Book-entry ☐ Certificated

☒ Other Provisions:

Optional Redemption:

The Notes may be redeemed at our option, at any time in whole or from time to time in part. The redemption price for the Notes to be redeemed on any redemption date will be equal to the greater of the following amounts:

100% of the principal amount of the Notes being redeemed on the redemption date; or
the sum of the present values of the remaining scheduled payments of principal and interest on the Notes being redeemed on that redemption date (not including any portion of any payments of interest accrued to the redemption date) discounted to the redemption date on a semiannual basis at the Treasury Rate (as defined below), as determined by the Independent Investment Banker (as defined below), plus 5 basis points;

plus, in each case, accrued and unpaid interest on the Notes to the redemption date.

Notwithstanding the foregoing, installments of interest on the Notes that are due and payable on interest payment dates falling on or prior to a redemption date will be payable on the interest payment date to the registered holders as of the close of business on the relevant record date according to the Notes and the indenture. The redemption price will be calculated on the basis of a 360-day year consisting of twelve 30-day months.

We will mail notice of any redemption at least 30 days but not more than 60 days before the redemption date to each registered holder of the Notes to be redeemed. Once notice of redemption is mailed, the Notes called for redemption will become due and payable on the redemption date and at the applicable redemption price, plus accrued and unpaid interest to, but not including, the redemption date.

“Treasury Rate” means, with respect to any redemption date, the rate per annum equal to the semiannual equivalent yield to maturity of the Comparable Treasury Issue, assuming a price for the Comparable Treasury Issue (expressed as a percentage of its principal amount) equal to the Comparable Treasury Price for such redemption date.

“Comparable Treasury Issue” means the United States Treasury security selected by the Independent Investment Banker as having a maturity comparable to the remaining term of the Notes to be redeemed that would be utilized, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the Notes.

“Comparable Treasury Price” means, with respect to any redemption date, (A) the average of the Reference Treasury Dealer Quotations for such redemption date, after excluding the highest and lowest such Reference Treasury Dealer Quotations, or (B) if the trustee obtains fewer than three such Reference Treasury Dealer Quotations, the average of all such Quotations, or (C) if only one Reference Treasury Dealer Quotation is received, such Quotation.

“Independent Investment Banker” means one of the Reference Treasury Dealers appointed by the trustee after consultation with us.

“Reference Treasury Dealer” means each of Citigroup Global Markets Inc., BNP Paribas Securities Corp. and Merrill Lynch, Pierce, Fenner & Smith Incorporated (or their respective affiliates which are Primary Treasury Dealers), and their respective successors; provided, however, that if any of the foregoing shall cease to be a primary U.S. Government securities dealer in New York City (a “Primary Treasury Dealer”), we will substitute therefor another Primary Treasury Dealer.

“Reference Treasury Dealer Quotation” means, with respect to each Reference Treasury Dealer and any redemption date, the average, as determined by the trustee, of the bid and asked prices for the Comparable Treasury Issue (expressed in each case as a percentage of its principal amount) quoted in writing to the trustee by such Reference Treasury Dealer at 5:00 p.m. (New York City time) on the third business day preceding such redemption date.

On and after the redemption date, interest will cease to accrue on the Notes or any portion of the Notes called for redemption (unless we default in the payment of the redemption price and accrued interest). On or before the redemption date, we will deposit with a paying agent or the trustee money sufficient to pay the redemption price of and accrued interest on the Notes to be redeemed on that date. If less than all of the securities of any series are to be redeemed, the securities to be redeemed shall be selected by the trustee by a method the trustee deems to be fair and appropriate. The Notes will not be entitled to the benefit of any mandatory redemption or sinking fund.

Use of Proceeds:

Up to \$250 million of the net proceeds from the sale of the Notes and the concurrent sale of \$400 million aggregate principal amount of Series H Medium-Term Notes due 2023 (the “2023 Notes”) will be used by Colgate to repay and retire \$250 million aggregate principal amount of Series F Medium-Term Notes due 2013 (the “2013 Notes”). The 2013 Notes mature on May 15, 2013 and bear interest at a rate of 4.20%. The balance of the net proceeds from the sale of the Notes and the 2023 Notes will be used for general corporate purposes which include the retirement of commercial paper. As of April 26, 2013, Colgate’s outstanding commercial paper had a weighted average interest rate of 0.11% with maturities ranging from 1 day to 35 days.

Supplemental United States Federal Income Tax Considerations:

Final regulations released by the U.S. Department of the Treasury state that Foreign Account Tax Compliance Act (FATCA) withholding (as described in “Certain United States Federal Income Tax Considerations —Foreign Account Tax Compliance” in the prospectus supplement) will generally not apply to debt obligations that are issued prior to January 1, 2014; therefore, the Notes will not be subject to FATCA withholding.

Supplemental Plan of Distribution:

The Agents have agreed, severally and not jointly, to purchase from us, and we have agreed to sell to the Agents, the principal amount of Notes set forth opposite their respective names below.

Agents	Principal Amount of Notes
Citigroup Global Markets Inc.	\$80,000,000
BNP Paribas Securities Corp.	80,000,000
Merrill Lynch, Pierce, Fenner & Smith	80,000,000
Incorporated	
Barclays Capital Inc.	20,000,000
Goldman, Sachs & Co.	20,000,000
HSBC Securities (USA) Inc.	20,000,000
J.P. Morgan Securities LLC	20,000,000
Morgan Stanley & Co. LLC	20,000,000
Santander Investment Securities Inc.	20,000,000
Wells Fargo Securities, LLC	20,000,000

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The Williams Capital Group, L.P.	<u>20,000,000</u>
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Total	<u>\$400,000,000</u>
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Legal Matters:

Sidley Austin LLP, New York, New York has acted as counsel for Colgate. Mayer Brown LLP has acted as counsel for the Agents.

The Issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the Issuer has filed with the SEC for more complete information about the Issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Website at www.sec.gov.

Alternatively, you may request a copy of the prospectus by calling Citigroup Global Markets Inc., toll free at 1-800-831-9146; BNP Paribas Securities Corp., toll free at 1-800-854-5674; or Merrill Lynch, Pierce, Fenner & Smith Incorporated, toll free at 1-800-294-1322.

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