### Edgar Filing: LITHIA MOTORS INC - Form 4

| LITHIA MOT  | FORS INC                              |   |                                 |                          |   |                  |              |   |  |  |  |  |
|---|---------------------------------------|---|---------------------------------|--------------------------|---|------------------|--------------|---|--|--|--|--|
| Form 4<br>July 30, 2008   |                                       |   |                                 |                          |   |                  |              |   |  |  |  |  |
|   |                                       |   |                                 |                          |   |                  |              |   |  |  |  |  |
|   |                                       | TIES AND EXCHANGE COMMISSION<br>ington, D.C. 20549  |                                 |                          |   |                  | 3235-0287    |   |  |  |  |  |
| Check this<br>if no longe<br>subject to<br>Section 16<br>Form 4 or<br>Form 5<br>obligations<br>may contir<br><i>See</i> Instruct<br>1(b). | Filed pursu<br>Section 17(a)          | STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF<br>SECURITIES<br>Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,<br>Section 17(a) of the Public Utility Holding Company Act of 1935 or Section<br>20(b) of the Investment Company Act of 1940 |                                 |                          |   |                  |              |   |  |  |  |  |
| (Print or Type Re   | esponses)                             |   |                                 |                          |   |                  |              |   |  |  |  |  |
| HEIMANN M L DICK Symbol   |                                       |   |                                 | Name and MOTOR           |   | -                |              | 5. Relationship of Reporting Person(s) to<br>Issuer   |  |  |  |  |
| (Last)  | (First) (Mi                           | ddle) 3.  | 3. Date of Earliest Transaction |                          |   |                  |              | (Check all applicable)  |  |  |  |  |
|   |                                       |   |                                 | Day/Year)<br>2008        |   |                  |              | X Director 10% Owner<br>X Officer (give title Other (specify<br>below) below)<br>President of Corporate Affairs       |  |  |  |  |
| MEDFORD,  | ndment, Date Original<br>th/Day/Year) |   |                                 |                          | <ul> <li>6. Individual or Joint/Group Filing(Check</li> <li>Applicable Line)</li> <li>_X_ Form filed by One Reporting Person</li> <li> Form filed by More than One Reporting</li> <li>Person</li> </ul> |                  |              |   |  |  |  |  |
| (City)  |                                       | Zip)  |                                 |                          | ~   |                  |              |   |  |  |  |  |
| 1.Title of<br>Security<br>(Instr. 3)  | 2. Transaction Date                   | •   | d<br>Date, if                   | 3.<br>Transactio<br>Code | 4. Securiti<br>n(A) or Dis<br>(D)   | ies Ac<br>sposed | quired<br>of | Juired, Disposed of<br>5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s) | f, or Beneficial<br>6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial |  |  |
| Class A<br>Common   | 07/28/2008                            |   |                                 | Code V<br>M              | Amount<br>16,000  | (D)<br>A         | Price<br>\$1 | (Instr. 3 and 4)<br>156,120   | D  |  |  |  |
| Class A<br>Common   |                                       |   |                                 |                          |   |                  |              | 68,261  | Ι  | By 401(k)                              |  |  |
| Class A<br>Common   |                                       |   |                                 |                          |   |                  |              | 15,964  | Ι  | By Spouse                              |  |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control

## Edgar Filing: LITHIA MOTORS INC - Form 4

#### number.

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)      | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | e 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | Code   | 5. Number of<br>ctionDerivative<br>Securities<br>8) Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) |        | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |                    | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) |                                |
|--|---|---|---|--------|--|--------|--|--------------------|---|--------------------------------|
|  |   |   |   | Code V | / (A)  | (D)    | Date<br>Exercisable  | Expiration<br>Date | Title   | Amount o<br>Number o<br>Shares |
| Stock<br>Option<br>(2001)<br>(NQ)<br>(right to<br>buy)   | \$ 1  | 07/28/2008                              |   | М      |  | 16,000 | 12/26/2005   | 12/26/2010         | Class A<br>Common   | 16,00                          |
| Class B<br>Common  | \$ 0  |   |   |        |  |        | <u>(1)</u>   | <u>(1)</u>         | Class A<br>Common   | 1,390,1                        |
| Stock<br>Option<br>(2000sd)<br>(NQ)<br>(right to<br>buy) | \$ 16.75  |   |   |        |  |        | <u>(3)</u>   | 01/06/2010         | Class A<br>Common   | 22,01                          |
| Stock<br>Option<br>(2002nq)<br>(right to<br>buy)         | \$ 15.13  |   |   |        |  |        | 12/26/2007   | 12/26/2012         | Class A<br>Common   | 16,00                          |
| Stock<br>Option<br>(right to<br>buy)                     | \$ 29.42  |   |   |        |  |        | 03/11/2009   | 03/11/2010         | Class A<br>Common   | 16,00                          |
| Stock<br>Option<br>(right to<br>buy)                     | \$ 27.58  |   |   |        |  |        | 02/09/2010   | 02/09/2011         | Class A<br>Common   | 18,00                          |
| Stock<br>Option<br>(2001nq)<br>(right to<br>buy)         | \$ 19.24  |   |   |        |  |        | 12/26/2006   | 12/26/2011         | Class A<br>Common   | 16,00                          |

| Stock<br>Option<br>(2001sd)<br>(NQ)<br>(right to<br>purchase) | \$ 11.81 | <u>(4)</u> | 12/26/2010 | Class A<br>Common | 31,78 |
|---|----------|------------|------------|-------------------|-------|
| Stock<br>Option<br>(right to<br>buy)                          | \$ 31.67 | 03/10/2011 | 03/10/2012 | Class A<br>Common | 18,00 |
| Stock<br>Option<br>(right to<br>buy)                          | \$ 28.34 | 03/09/2012 | 03/09/2013 | Class A<br>Common | 18,00 |
| Stock<br>Option<br>(right to<br>buy)                          | \$ 9.38  | 03/10/2012 | 03/09/2014 | Class A<br>Common | 18,00 |

# **Reporting Owners**

| Reporting Owner Name / Address                              | Relationships |            |                                |       |  |  |  |
|---|---------------|------------|--------------------------------|-------|--|--|--|
|   | Director      | 10% Owner  | Officer                        | Other |  |  |  |
| HEIMANN M L DICK<br>360 E. JACKSON ST.<br>MEDFORD, OR 97501 | Х             |            | President of Corporate Affairs |       |  |  |  |
| Signatures  |               |            |                                |       |  |  |  |
| By: Cliff E. Spencer, Attorney in Fact for                  |               | 07/29/2008 |                                |       |  |  |  |
| <u>**</u> Signature of Reporting Person                     |               | Da         | ate                            |       |  |  |  |

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Class B Common converts to Class A Common on a 1:1 ratio at holder's discretion.
- (2) The Class B Common stock is owned by Heimann Family, LLC, of which M.L. Dick Heimann is the majority member and its sole manager and he has elected to report all of the securities owned by the LLC as being beneficially owned by him.
- (3) The options vest as follows: 13,627 on 1/6/01 and 8,383 on 1/6/02.
- (4) The options vest 8,360 shares on 12/26/00, 2,108 on 12/26/02, 10,565 on 12/26/03 and 10,755 on 12/26/04

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.