EZCORP INC Form 10-Q July 31, 2017 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm x}$  1934

For the quarterly period ended June 30, 2017

or

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-19424

EZCORP, INC.

(Exact name of registrant as specified in its charter)

Delaware 74-2540145

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

2500 Bee Cave Road, Bldg One, Suite 200, Rollingwood, Texas 78746 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (512) 314-3400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer "Accelerated filer x Non-accelerated filer "(Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). Yes "No x

APPLICABLE ONLY TO CORPORATE ISSUERS:

The only class of voting securities of the registrant issued and outstanding is the Class B Voting Common Stock, par value \$.01 per share, all of which is owned by an affiliate of the registrant. There is no trading market for the Class B Voting Common Stock.

As of July 26, 2017, 51,326,582 shares of the registrant's Class A Non-voting Common Stock ("Class A Common Stock"), par value \$.01 per share, and 2,970,171 shares of the registrant's Class B Voting Common Stock, par value \$.01 per share, were outstanding.

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PART I — FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

EZCORP, Inc.

CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

| (in thousands, except share and per share amounts)  | June 30,<br>2017 | June 30,<br>2016 | September 30, 2016 |
|---|------------------|------------------|--------------------|
|   | (Unaudite        | d)               |                    |
| Assets:   |                  |                  |                    |
| Current assets:   |                  |                  |                    |
| Cash and cash equivalents   | \$113,729        | \$29,380         | \$ 65,737          |
| Pawn loans  | 168,262          | 160,269          | 167,329            |
| Pawn service charges receivable, net  | 30,585           | 29,643           | 31,062             |
| Inventory, net  | 135,053          | 130,368          | 140,224            |
| Notes receivable, net   | 22,024           |                  | 41,946             |
| Current assets held for sale  | _                | 157,554          |                    |
| Prepaid expenses and other current assets   | 31,993           | 26,577           | 35,845             |
| Total current assets  | 501,646          | 533,791          | 482,143            |
| Investment in unconsolidated affiliate  | 41,725           | 56,843           | 37,128             |
| Property and equipment, net   | 53,022           | 61,201           | 58,455             |
| Goodwill  | 254,469          | 254,273          | 253,976            |
| Intangible assets, net  | 32,551           | 30,569           | 30,681             |
| Non-current notes receivable, net   | 41,253           |                  | 41,119             |
| Deferred tax asset, net   | 36,506           | 34,170           | 35,303             |
| Other assets, net   | 9,145            | 18,950           | 44,439             |
| Total assets  | \$970,317        | \$989,797        | \$ 983,244         |
| Liabilities, temporary equity and equity:   |                  |                  |                    |
| Current liabilities:  |                  |                  |                    |
| Accounts payable, accrued expenses and other current liabilities  | \$64,830         | \$63,242         | \$ 84,285          |
| Current liabilities held for sale   | _                | 130,261          | _                  |
| Customer layaway deposits   | 11,091           | 11,201           | 10,693             |
| Total current liabilities   | 75,921           | 204,704          | 94,978             |
| Long-term debt, net   | 260,414          | 211,421          | 283,611            |
| Other long-term liabilities   | 9,680            | 9,548            | 10,450             |
| Total liabilities   | 346,015          | 425,673          | 389,039            |
| Commitments and contingencies (Note 7)  |                  |                  |                    |
| Temporary equity:   |                  |                  |                    |
| Redeemable noncontrolling interest  |                  | (2,378)          | · —                |
| Total temporary equity  |                  | (2,378)          |                    |
| Stockholders' equity:   |                  |                  |                    |
| Class A Non-voting Common Stock, par value \$.01 per share; shares authorized   |                  |                  |                    |
| 100 million; issued and outstanding: 51,326,582 as of June 30, 2017; 51,019,33 as of June 30, 2016; and 51,129,144 as of September 30, 2016 | 32513            | 510              | 511                |
| Class B Voting Common Stock, convertible, par value \$.01 per share; shares authorized: 3 million; issued and outstanding: 2,970,171        | 30               | 30               | 30                 |
| Additional paid-in capital  | 322,559          | 316,565          | 318,723            |
| Retained earnings   | 340,256          | 316,577          | 319,808            |
|   | ,                | ,                | , -                |

| Accumulated other comprehensive loss   | (37,921 ) (66,974 ) (44,089 ) |  |  |
|--|-------------------------------|--|--|
| EZCORP, Inc. stockholders' equity  | 625,437 566,708 594,983       |  |  |
| Noncontrolling interest  | (1,135 ) (206 ) (778 )        |  |  |
| Total equity   | 624,302 566,502 594,205       |  |  |
| Total liabilities, temporary equity and equity   | \$970,317 \$989,797 \$983,244 |  |  |
| See accompanying notes to unaudited interim condensed consolidated financial statements. |                               |  |  |