

Macy's, Inc.  
Form 10-Q  
December 03, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended October 27, 2012

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from    to

Commission file number: 1-13536

Incorporated in Delaware

I.R.S. Employer Identification No.  
13-3324058

7 West Seventh Street  
Cincinnati, Ohio 45202  
(513) 579-7000  
and  
151 West 34th Street  
New York, New York 10001  
(212) 494-1602

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at November 23, 2012
Common Stock, \$0.01 par value per share	395,275,822 shares

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## MACY'S, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(millions, except per share figures)

	13 Weeks Ended		39 Weeks Ended	
	October 27, 2012	October 29, 2011	October 27, 2012	October 29, 2011
Net sales	\$6,075	\$5,853	\$18,336	\$17,681
Cost of sales	(3,672 )	(3,544 )	(10,984 )	(10,587 )
Gross margin	2,403	2,309	7,352	7,094
Selling, general and administrative expenses	(2,078 )	(2,018 )	(6,082 )	(5,967 )
Operating income	325	291	1,270	1,127
Interest expense	(104 )	(109 )	(322 )	(338 )
Interest income	1	1	2	3
Income before income taxes	222	183	950	792
Federal, state and local income tax expense	(77 )	(44 )	(345 )	(281 )
Net income	\$145	\$139	\$605	\$511
Basic earnings per share	\$.36	\$.33	\$1.48	\$1.20
Diluted earnings per share	\$.36	\$.32	\$1.45	\$1.18

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

(millions)

	13 Weeks Ended		39 Weeks Ended	
	October 27, 2012	October 29, 2011	October 27, 2012	October 29, 2011
Net income	\$145	\$139	\$605	\$511
Other comprehensive income (loss), before tax:				
Post employment and postretirement benefit plans	37	22	115	66
Marketable securities	—	—	—	(15 )
Total other comprehensive income, before tax	37	22	115	51
Tax effect related to items of other comprehensive income	(13 )	(8 )	(44 )	(20 )
Total other comprehensive income, net of tax effect	24	14	71	31
Comprehensive income	\$169	\$153	\$676	\$542

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(millions)

	October 27, 2012	January 28, 2012	October 29, 2011
<b>ASSETS</b>			
Current Assets:			
Cash and cash equivalents	\$ 1,264	\$ 2,827	\$ 1,097
Receivables	281	368	288
Merchandise inventories	7,208	5,117	7,158
Prepaid expenses and other current assets	410	465	408
Total Current Assets	9,163	8,777	8,951
Property and Equipment - net of accumulated depreciation and amortization of \$6,584, \$5,986 and \$6,720	8,212	8,420	8,423
Goodwill	3,743	3,743	3,743
Other Intangible Assets – net	570	598	608
Other Assets	582	557	538
Total Assets	\$ 22,270	\$ 22,095	\$ 22,263
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current Liabilities:			
Short-term debt	\$ 123	\$ 1,103	\$ 805
Merchandise accounts payable	3,627	1,593	3,576
Accounts payable and accrued liabilities	2,419	2,788	2,375
Income taxes	89	371	66
Deferred income taxes	426	408	388
Total Current Liabilities	6,684	6,263	7,210
Long-Term Debt	6,817	6,655	6,151
Deferred Income Taxes	1,182	1,141	1,402
Other Liabilities	2,024	2,103	1,648
Shareholders' Equity	5,563	5,933	5,852
Total Liabilities and Shareholders' Equity	\$ 22,270	\$ 22,095	\$ 22,263

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

(millions)

	39 Weeks Ended	
	October 27, 2012	October 29, 2011
Cash flows from operating activities:		
Net income	\$605	\$511
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	782	818
Stock-based compensation expense	47	54
Amortization of financing costs and premium on acquired debt	(10)	(12)
Changes in assets and liabilities:		
Decrease in receivables	91	28
Increase in merchandise inventories	(2,091)	(2,400)
(Increase) decrease in prepaid expenses and other current assets	58	(32)
Decrease in other assets not separately identified	23	40
Increase in merchandise accounts payable	1,941	2,023
Decrease in accounts payable and accrued liabilities not separately identified	(323)	(220)
Decrease in current income taxes	(282)	(117)
Increase in deferred income taxes	14	162
Increase (decrease) in other liabilities not separately identified	34	(228)
Net cash provided by operating activities	889	627
Cash flows from investing activities:		
Purchase of property and equipment	(464)	(359)
Capitalized software	(169)	(141)
Disposition of property and equipment	36	22
Proceeds from insurance claims	—	6
Other, net	(18)	—
Net cash used by investing activities	(615)	(472)
Cash flows from financing activities:		
Debt repaid	(803)	(451)
Financing costs	—	(8)
Dividends paid	(246)	(106)
Increase in outstanding checks	38	140
Acquisition of treasury stock	(1,018)	(210)
Issuance of common stock	192	113
Net cash used by financing activities	(1,837)	(522)
Net decrease in cash and cash equivalents	(1,563)	(367)
Cash and cash equivalents beginning of period	2,827	1,464
Cash and cash equivalents end of period	\$1,264	\$1,097
Supplemental cash flow information:		
Interest paid	\$304	\$333
Interest received	2	4
Income taxes paid (net of refunds received)	591	272

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. Summary of Significant Accounting Policies

Macy's, Inc. and subsidiaries (the "Company") is an omnichannel retail organization operating stores and websites under two brands (Macy's and Bloomingdale's) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 850 stores, including twelve Bloomingdale's Outlets, in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com and bloomingdales.com. In addition, there is a Bloomingdale's store in Dubai, United Arab Emirates which is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC.

A description of the Company's significant accounting policies is included in the Company's Annual Report on Form 10-K for the fiscal year ended January 28, 2012 (the "2011 10-K"). The accompanying Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto in the 2011 10-K.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates and assumptions are subject to inherent uncertainties, which may result in actual amounts differing from reported amounts.

The Consolidated Financial Statements for the 13 and 39 weeks ended October 27, 2012 and October 29, 2011, in the opinion of management, include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly, in all material respects, the consolidated financial position and results of operations of the Company.

Because of the seasonal nature of the retail business, the results of operations for the 13 and 39 weeks ended October 27, 2012 and October 29, 2011 (which do not include the Christmas season) are not necessarily indicative of such results for the full fiscal year.

Certain reclassifications were made to prior year's amounts to conform with the classifications of such amounts for the most recent year.

In May 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update No. 2011-04, which amends Accounting Standards Codification ("ASC") Topic 820, "Fair Value Measurements and Disclosures," to result in common fair value measurements and disclosures between accounting principles generally accepted in the United States of America and International Financial Reporting Standards. The amendments explain how to measure fair value. They do not require additional fair value measurements and are not intended to establish valuation standards or affect valuation practices outside of financial reporting. The amendments change the wording used to describe fair value measurement requirements and disclosures, but often do not result in a change in the application of current guidance. Certain amendments clarify the intent about the application of existing fair value measurement requirements, while certain other amendments change a principle or requirement for fair value measurement or disclosure. The Company adopted this guidance as of January 29, 2012, and adoption did not have an impact on the Company's consolidated financial position, results of operations or cash flows.

In June 2011, the FASB issued Accounting Standard Update No. 2011-05, which amends ASC Topic 220, "Comprehensive Income," to increase the prominence of items reported in other comprehensive income by eliminating the option of presenting components of comprehensive income as part of the statement of changes in shareholders' equity. The updated guidance requires that all nonowner changes in shareholders' equity be presented either as a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued Accounting Standards Update No. 2011-12, which defers the requirement to present on the face of the financial statements items that are reclassified from other comprehensive income to net income, while the FASB further deliberates this aspect of the proposal. The guidance is limited to the form and content of the



financial statements and disclosures. The Company adopted this guidance, as amended, as of January 29, 2012, and adoption did not have an impact on the Company's consolidated financial position, results of operations or cash flows.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

In September 2011, the FASB issued Accounting Standards Update No. 2011-08, which amends ASC Topic 350, "Intangibles - Goodwill and Other." The guidance amends the impairment test for goodwill by allowing companies to first assess qualitative factors to determine if it is more likely than not that the fair value of a reporting unit is less than the carrying amount and whether it is necessary to perform the current two-step goodwill impairment test. The Company adopted this guidance as of January 29, 2012, and adoption did not have an impact on the Company's consolidated financial position, results of operations or cash flows.

In December 2011, the FASB issued Accounting Standards Update No. 2011-11, which amends ASC Subtopic 210-20, "Offsetting." The guidance requires enhanced disclosures with improved information about financial instruments and derivative instruments that are either (i) offset in accordance with current guidance or (ii) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with current guidance. This guidance is effective for interim and annual periods beginning after January 1, 2013. The guidance is limited to the form and content of disclosures, and the Company does not anticipate that the adoption of this guidance will have an impact on the Company's consolidated financial position, results of operations or cash flows.

In July 2012, the FASB issued Accounting Standards Update No. 2012-02, which amends ASC Topic 350, "Intangibles - Goodwill and Other." The guidance amends the impairment test for indefinite lived intangible assets other than goodwill by allowing companies to first assess qualitative factors to determine if it is more likely than not that an indefinite lived intangible asset is impaired and whether it is necessary to perform the impairment test of comparing the carrying amount with the recoverable amount of the indefinite lived intangible asset. This guidance is effective for interim and annual periods beginning after September 15, 2012. The Company does not anticipate that the adoption of this guidance will have an impact on the Company's consolidated financial position, results of operations or cash flows.

## 2. Earnings Per Share

The following tables set forth the computation of basic and diluted earnings per share:

	13 Weeks Ended October 27, 2012		October 29, 2011	
	Net Income	Shares	Net Income	Shares
	(millions, except per share data)			
Net income and average number of shares outstanding	\$ 145	400.3	\$ 139	424.3
Shares to be issued under deferred compensation plans		1.0		1.0
	\$ 145	401.3	\$ 139	425.3
Basic earnings per share		\$ .36		\$ .33
Effect of dilutive securities:				
Stock options, restricted stock and restricted stock units		6.6		6.5
	\$ 145	407.9	\$ 139	431.8
Diluted earnings per share		\$ .36		\$ .32

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

	39 Weeks Ended October 27, 2012		October 29, 2011	
	Net Income	Shares	Net Income	Shares
	(millions, except per share data)			
Net income and average number of shares outstanding	\$605	408.7	\$511	425.0
Shares to be issued under deferred compensation plans		1.2		1.0
	\$605	409.9	\$511	426.0
Basic earnings per share	\$1.48		\$1.20	
Effect of dilutive securities:				
Stock options, restricted stock and restricted stock units		6.6		6.2
	\$605	416.5	\$511	432.2
Diluted earnings per share	\$1.45		\$1.18	

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 7.6 million shares of common stock and restricted stock units relating to 2.5 million shares of common stock were outstanding at October 27, 2012, but were not included in the computation of diluted earnings per share for the 13 or 39 weeks ended October 27, 2012 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 17.5 million shares of common stock and restricted stock units relating to 2.1 million shares of common stock were outstanding at October 29, 2011, but were not included in the computation of diluted earnings per share for the 13 or 39 weeks ended October 29, 2011 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.

### 3. Financing Activities

On January 10, 2012, the Company issued \$550 million aggregate principal amount of 3.875% senior notes due 2022 and \$250 million aggregate principal amount of 5.125% senior notes due 2042, the proceeds of which were used to retire indebtedness maturing during the 39 weeks ended October 27, 2012.

On March 29, 2012, the Company redeemed the \$173 million of 8.0% senior debentures due July 15, 2012, as allowed under the terms of the indenture. The price for the redemption was calculated pursuant to the indenture and resulted in the recognition of additional interest expense of approximately \$4 million. By redeeming this debt early, the Company saved approximately \$4 million of interest expense during the 39 weeks ended October 27, 2012. In addition, the Company repaid \$616 million of 5.35% senior notes due March 15, 2012 at maturity.

During the 39 weeks ended October 29, 2011, the Company repaid \$439 million of indebtedness at maturity.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

The following table shows the detail of debt repayments:

	39 Weeks Ended	
	October 27, 2012	October 29, 2011
	(millions)	
5.35% Senior notes due 2012	\$616	\$—
8.0% Senior debentures due 2012	173	—
6.625% Senior notes due 2011	—	330
7.45% Senior debentures due 2011	—	109
9.5% amortizing debentures due 2021	4	4
9.75% amortizing debentures due 2021	2	2
Capital leases and other obligations	8	6
	\$803	\$451

During the 39 weeks ended October 27, 2012, the Company repurchased 26,256,576 shares of its common stock pursuant to existing stock purchase authorizations at an approximate cost of \$991 million. As of October 27, 2012, the Company had approximately \$361 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

On November 28, 2012, the Company repurchased \$700 million aggregate principal amount of its outstanding senior unsecured notes, which had a net book value of approximately \$706 million. The repurchased senior unsecured notes had stated interest rates ranging from 5.9% to 7.875% and maturities in 2015 and 2016. The Company expects to record the redemption premium and other costs related to these repurchases as additional interest expense of approximately \$133 million (\$83 million after income taxes) prior to February 2, 2013. On November 20, 2012, the Company issued \$750 million aggregate principal amount of 2.875% senior unsecured notes due 2023 and \$250 million aggregate principal amount of 4.3% senior unsecured notes due 2043. This debt was used to pay for the repurchased notes described above. Remaining proceeds of this debt will be used to retire \$298 million of 5.875% senior unsecured notes maturing during January 2013, and as a result this short-term debt was reclassified to long-term debt as of October 27, 2012. Through these transactions, the Company has improved its debt maturity profile, decreased its ongoing interest expense by taking advantage of the current low interest rate environment and reduced its refinancing and interest rate risk over the next few years. The Company's annual interest expense is anticipated to be reduced on a full year basis by approximately \$30 million.

#### 4. Benefit Plans

The Company has a funded defined benefit plan ("Pension Plan") and a defined contribution plan, which cover substantially all employees who work 1,000 hours or more in a year. Effective January 1, 2012, the Pension Plan was closed to new participants, with limited exceptions. The Company also has an unfunded defined benefit supplementary retirement plan, which provides benefits, for certain employees, in excess of qualified plan limitations. Effective January 2, 2012, the supplementary retirement plan was closed to new participants.

During the 39 weeks ended October 29, 2011, the Company made a funding contribution to the Pension Plan of \$225 million. The Company is currently planning to make a funding contribution to the Pension Plan of approximately \$150 million prior to February 2, 2013.

In addition, certain retired employees currently are provided with specified health care and life insurance benefits ("Postretirement Obligations"). Eligibility requirements for such benefits vary, but generally state that benefits are available to eligible employees who were hired prior to a certain date and retire after a certain age with specified years

of service. Certain employees are subject to having such benefits modified or terminated.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

In March 2010, President Obama signed into law the "Patient Protection and Affordable Care Act" and the "Health Care and Education Affordability Reconciliation Act of 2010" (the "2010 Acts"). The 2010 Acts contain provisions which impact the accounting for postretirement obligations. Based on the analysis to date, the impact of the provisions in the 2010 Acts on the Company's postretirement obligations has not and is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows. The Company continues to evaluate the impact of the 2010 Acts on the active and retiree benefit plans offered by the Company.

The actuarially determined components of the net periodic benefit cost are as follows:

	13 Weeks Ended		39 Weeks Ended	
	October 27, 2012	October 29, 2011	October 27, 2012	October 29, 2011
	(millions)			
<b>Pension Plan</b>				
Service cost	\$30	\$25	\$88	\$76
Interest cost	40	40	118	120
Expected return on assets	(64)	(61)	(190)	(185)
Recognition of net actuarial loss	35	22	106	66
Amortization of prior service credit	(1)	(1)	(1)	(1)
	\$40	\$25	\$121	\$76
<b>Supplementary Retirement Plan</b>				
Service cost	\$1	\$1	\$4	\$4
Interest cost	9	9	26	27
Recognition of net actuarial loss	4	2	13	6
Amortization of prior service credit	—	—	—	(1)
	\$14	\$12	\$43	\$36
<b>Postretirement Obligations</b>				
Service cost	\$—	\$—	\$—	\$—
Interest cost	3	3	9	10
Recognition of net actuarial gain	(1)	(1)	(3)	(4)
Amortization of prior service cost	—	—	—	—
	\$2	\$2	\$6	\$6

## 5. Fair Value Measurements

The following table shows the Company's financial assets that are required to be measured at fair value on a recurring basis, by level within the hierarchy as defined by applicable accounting standards:

October 27, 2012				October 29, 2011			
Fair Value Measurements				Fair Value Measurements			
Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(millions)						

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Marketable equity and debt securities	\$83	\$—	\$83	\$—	\$91	\$—	\$91	\$—
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On February 25, 2011, the Company sold its investment in The Knot, Inc. and unrecognized gains in accumulated other comprehensive income were reclassified and recognized into Selling, General and Administrative expenses in the Consolidated Statements of Income.

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, receivables, short-term debt, merchandise accounts payable, accounts payable and accrued liabilities and long-term debt. With the exception of long-term debt, the carrying amount approximates fair value because of the short maturity of these instruments. The fair values of long-term debt, excluding capitalized leases, are estimated based on quoted market prices for publicly traded debt or by using discounted cash flow analyses, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements, and are classified as level 3 measurements within the hierarchy as defined by applicable accounting standards.

The following table shows the estimated fair value of the Company's long-term debt:

	October 27, 2012			October 29, 2011		
	Notional Amount (millions)	Carrying Amount	Fair Value	Notional Amount	Carrying Amount	Fair Value
Long-term debt	\$6,583	\$6,784	\$7,736	\$5,903	\$6,124	\$6,500

#### 6. Condensed Consolidating Financial Information

Certain debt obligations of the Company, which constitute debt obligations of Macy's Retail Holdings, Inc. ("Subsidiary Issuer"), a wholly-owned subsidiary of Macy's, Inc. ("Parent"), are fully and unconditionally guaranteed by Parent. In the following condensed consolidating financial statements, "Other Subsidiaries" includes all other direct subsidiaries of Parent, including FDS Bank, West 34th Street Insurance Company (prior to a merger, known separately as Leadville Insurance Company and Snowdin Insurance Company) and its subsidiary West 34th Street Insurance Company New York, Macy's Merchandising Group, Inc. and its subsidiaries Macy's Merchandising Group (Hong Kong) Limited, Macy's Merchandising Group Procurement, LLC, Macy's Merchandising Group International, LLC, and Macy's Merchandising Group International (Hong Kong) Limited. "Subsidiary Issuer" includes operating divisions and non-guarantor subsidiaries of the Subsidiary Issuer on an equity basis. The assets and liabilities and results of operations of the non-guarantor subsidiaries of the Subsidiary Issuer are also reflected in "Other Subsidiaries."

Condensed Consolidating Balance Sheets as of October 27, 2012, October 29, 2011 and January 28, 2012, the related Condensed Consolidating Statements of Comprehensive Income for the 13 and 39 weeks ended October 27, 2012 and October 29, 2011, and the related Condensed Consolidating Statements of Cash Flows for the 39 weeks ended October 27, 2012 and October 29, 2011 are presented on the following pages.



## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of October 27, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$938	\$36	\$290	\$ —	\$1,264
Receivables	—	31	250	—	281
Merchandise inventories	—	3,712	3,496	—	7,208
Prepaid expenses and other current assets	—	103	307	—	410
Income taxes	127	—	—	(127 )	—
Total Current Assets	1,065	3,882	4,343	(127 )	9,163
Property and Equipment – net	—	4,696	3,516	—	8,212
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	131	439	—	570
Other Assets	4	65	513	—	582
Deferred Income Tax Assets	11	—	—	(11 )	—
Intercompany Receivable	1,260	—	3,114	(4,374 )	—
Investment in Subsidiaries	3,467	2,675	—	(6,142 )	—
Total Assets	\$5,807	\$14,764	\$12,353	\$ (10,654 )	\$22,270
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$ —	\$121	\$2	\$ —	\$123
Merchandise accounts payable	—	1,730	1,897	—	3,627
Accounts payable and accrued liabilities	212	919	1,288	—	2,419
Income taxes	—	54	162	(127 )	89
Deferred income taxes	—	322	104	—	426
Total Current Liabilities	212	3,146	3,453	(127 )	6,684
Long-Term Debt	—	6,793	24	—	6,817
Intercompany Payable	—	4,374	—	(4,374 )	—
Deferred Income Taxes	—	389	804	(11 )	1,182
Other Liabilities	32	746	1,246	—	2,024
Shareholders' Equity (Deficit)	5,563	(684 )	6,826	(6,142 )	5,563
Total Liabilities and Shareholders' Equity	\$5,807	\$14,764	\$12,353	\$ (10,654 )	\$22,270

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended October 27, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$2,979	\$5,820	\$ (2,724 )	\$6,075
Cost of sales	—	(1,901 )	(4,480 )	2,709	(3,672 )
Gross margin	—	1,078	1,340	(15 )	2,403
Selling, general and administrative expenses	(2 )	(1,132 )	(959 )	15	(2,078 )
Operating income (loss)	(2 )	(54 )	381	—	325
Interest (expense) income, net:					
External	—	(103 )	—	—	(103 )
Intercompany	—	(35 )	35	—	—
Equity in earnings of subsidiaries	147	29	—	(176 )	—
Income (loss) before income taxes	145	(163 )	416	(176 )	222
Federal, state and local income tax benefit (expense)	—	50	(127 )	—	(77 )
Net income (loss)	\$145	\$(113 )	\$289	\$ (176 )	\$145
Comprehensive income (loss)	\$169	\$(89 )	\$299	\$ (210 )	\$169

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 39 Weeks Ended October 27, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$9,024	\$15,672	\$ (6,360 )	\$ 18,336
Cost of sales	—	(5,640 )	(11,661 )	6,317	(10,984 )
Gross margin	—	3,384	4,011	(43 )	7,352
Selling, general and administrative expenses	(6 )	(3,282 )	(2,837 )	43	(6,082 )
Operating income (loss)	(6 )	102	1,174	—	1,270
Interest (expense) income, net:					
External	1	(320 )	(1 )	—	(320 )
Intercompany	(1 )	(106 )	107	—	—
Equity in earnings of subsidiaries	609	222	—	(831 )	—
Income (loss) before income taxes	603	(102 )	1,280	(831 )	950
Federal, state and local income tax benefit (expense)	2	87	(434 )	—	(345 )
Net income (loss)	\$605	\$(15 )	\$846	\$(831 )	\$605
Comprehensive income	\$676	\$56	\$876	\$(932 )	\$676

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended October 27, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Cash flows from operating activities:					
Net income (loss)	\$605	\$(15 )	\$846	\$(831 )	\$605
Equity in earnings of subsidiaries	(609 )	(222 )	—	831	—
Dividends received from subsidiaries	455		—	(455 )	—
Depreciation and amortization	—	356	426	—	782
Increase in working capital	(173 )	(66 )	(367 )	—	(606 )
Other, net	(17 )	64	61	—	108
Net cash provided by operating activities	261	117	966	(455 )	889
Cash flows from investing activities:					
Purchase of property and equipment and capitalized software, net	—	(210 )	(387 )	—	(597 )
Other, net	—	—	(18 )	—	(18 )
Net cash used by investing activities	—	(210 )	(405 )	—	(615 )
Cash flows from financing activities:					
Debt repaid	—	(800 )	(3 )	—	(803 )
Dividends paid	(246 )	—	(455 )	455	(246 )
Common stock acquired, net of issuance of common stock	(826 )	—	—	—	(826 )
Intercompany activity, net	(733 )	892	(159 )	—	—
Other, net	(51 )	(1 )	90	—	38
Net cash provided (used) by financing activities	(1,856 )	91	(527 )	455	(1,837 )
Net increase (decrease) in cash and cash equivalents	(1,595 )	(2 )	34	—	(1,563 )
Cash and cash equivalents at beginning of period	2,533	38	256	—	2,827
Cash and cash equivalents at end of period	\$938	\$36	\$290	\$—	\$1,264

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of October 29, 2011

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$779	\$34	\$284	\$ —	\$1,097
Receivables	—	49	239	—	288
Merchandise inventories	—	3,781	3,377	—	7,158
Prepaid expenses and other current assets	—	102	306	—	408
Income taxes	44	—	—	(44 )	—
Total Current Assets	823	3,966	4,206	(44 )	8,951
Property and Equipment – net	—	4,812	3,611	—	8,423
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	161	447	—	608
Other Assets	4	92	442	—	538
Deferred Income Tax Assets	—	—	—	—	—
Intercompany Receivable	2,176	—	2,954	(5,130 )	—
Investment in Subsidiaries	3,094	2,790	—	(5,884 )	—
Total Assets	\$6,097	\$15,136	\$12,088	\$ (11,058 )	\$22,263
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$ —	\$802	\$3	\$ —	\$805
Merchandise accounts payable	—	1,748	1,828	—	3,576
Accounts payable and accrued liabilities	211	928	1,236	—	2,375
Income taxes	—	30	80	(44 )	66
Deferred income taxes	—	293	95	—	388
Total Current Liabilities	211	3,801	3,242	(44 )	7,210
Long-Term Debt	—	6,125	26	—	6,151
Intercompany Payable	—	5,130	—	(5,130 )	—
Deferred Income Taxes	1	446	955	—	1,402
Other Liabilities	33	648	967	—	1,648
Shareholders' Equity (Deficit)	5,852	(1,014 )	6,898	(5,884 )	5,852
Total Liabilities and Shareholders' Equity	\$6,097	\$15,136	\$12,088	\$ (11,058 )	\$22,263

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended October 29, 2011

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$2,941	\$5,733	\$ (2,821 )	\$5,853
Cost of sales	—	(1,899 )	(4,452 )	2,807	(3,544 )
Gross margin	—	1,042	1,281	(14 )	2,309
Selling, general and administrative expenses	11	(1,174 )	(869 )	14	(2,018 )
Operating income (loss)	11	(132 )	412	—	291
Interest (expense) income, net:					
External	—	(108 )	—	—	(108 )
Intercompany	(1 )	(47 )	48	—	—
Equity in earnings of subsidiaries	132	21	—	(153 )	—
Income (loss) before income taxes	142	(266 )	460	(153 )	183
Federal, state and local income tax benefit (expense)	(3 )	101	(142 )	—	(44 )
Net income (loss)	\$139	\$(165 )	\$318	\$ (153 )	\$139
Comprehensive income (loss)	\$153	\$(151 )	\$324	\$ (173 )	\$153

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 39 Weeks Ended October 29, 2011

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$8,967	\$15,188	\$ (6,474 )	\$17,681
Cost of sales	—	(5,614 )	(11,406 )	6,433	(10,587 )
Gross margin	—	3,353	3,782	(41 )	7,094
Selling, general and administrative expenses	7	(3,303 )	(2,712 )	41	(5,967 )
Operating income	7	50	1,070	—	1,127
Interest (expense) income, net:					
External	1	(336 )	—	—	(335 )
Intercompany	(1 )	(144 )	145	—	—
Equity in earnings of subsidiaries	506	175	—	(681 )	—
Income (loss) before income taxes	513	(255 )	1,215	(681 )	792
Federal, state and local income tax benefit (expense)	(2 )	132	(411 )	—	(281 )
Net income (loss)	\$511	\$(123 )	\$804	\$ (681 )	\$511
Comprehensive income (loss)	\$542	\$(92 )	\$822	\$ (730 )	\$542

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 39 Weeks Ended October 29, 2011

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated	
Cash flows from operating activities:						
Net income (loss)	\$511	\$(123	) \$804	\$ (681	) \$511	
Equity in earnings of subsidiaries	(506	) (175	) —	681	—	
Dividends received from subsidiaries	352	—	—	(352	) —	
Depreciation and amortization	—	390	428	—	818	
Increase in working capital	(73	) (213	) (432	) —	(718	)
Other, net	1	23	(8	) —	16	
Net cash provided (used) by operating activities	285	(98	) 792	(352	) 627	
Cash flows from investing activities:						
Purchase of property and equipment and capitalized software, net	—	(194	) (278	) —	(472	)
Other, net	—	38	(38	) —	—	
Net cash used by investing activities	—	(156	) (316	) —	(472	)
Cash flows from financing activities:						
Debt repaid	—	(449	) (2	) —	(451	)
Dividends paid	(106	) —	(352	) 352	(106	)
Acquisition of common stock, net of common stock issued	(97	) —	—	—	(97	)
Intercompany activity, net	(488	) 705	(217	) —	—	
Other, net	11	(9	) 130	—	132	
Net cash provided (used) by financing activities	(680	) 247	(441	) 352	(522	)
Net increase (decrease) in cash and cash equivalents	(395	) (7	) 35	—	(367	)
Cash and cash equivalents at beginning of period	1,174	41	249	—	1,464	
Cash and cash equivalents at end of period	\$779	\$34	\$284	\$ —	\$1,097	



## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of January 28, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$2,533	\$38	\$256	\$ —	\$2,827
Receivables	—	58	310	—	368
Merchandise inventories	—	2,722	2,395	—	5,117
Prepaid expenses and other current assets	—	152	313	—	465
Total Current Assets	2,533	2,970	3,274	—	8,777
Property and Equipment – net	—	4,827	3,593	—	8,420
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	153	445	—	598
Other Assets	4	73	480	—	557
Intercompany Receivable	520	—	2,963	(3,483 )	—
Investment in Subsidiaries	3,210	2,435	—	(5,645 )	—
Total Assets	\$6,267	\$13,773	\$11,183	\$ (9,128 )	\$22,095
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$—	\$1,099	\$4	\$ —	\$1,103
Merchandise accounts payable	—	731	862	—	1,593
Accounts payable and accrued liabilities	248	1,103	1,437	—	2,788
Income taxes	46	29	296	—	371
Deferred income taxes	—	314	94	—	408
Total Current Liabilities	294	3,276	2,693	—	6,263
Long-Term Debt	—	6,630	25	—	6,655
Intercompany Payable	—	3,483	—	(3,483 )	—
Deferred Income Taxes	4	351	786	—	1,141
Other Liabilities	36	771	1,296	—	2,103
Shareholders' Equity (Deficit)	5,933	(738 )	6,383	(5,645 )	5,933
Total Liabilities and Shareholders' Equity	\$6,267	\$13,773	\$11,183	\$ (9,128 )	\$22,095

MACY'S, INC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

For purposes of the following discussion, all references to "third quarter of 2012" and "third quarter of 2011" are to the Company's 13-week fiscal periods ended October 27, 2012 and October 29, 2011, respectively, and all references to "2012" and "2011" are to the Company's 39-week fiscal periods ended October 27, 2012 and October 29, 2011, respectively.

The Company is an omnichannel retail organization operating stores and websites under two brands (Macy's and Bloomingdale's) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 850 stores, including twelve Bloomingdale's Outlets, in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com and bloomingdales.com. In addition, there is a Bloomingdale's store in Dubai, United Arab Emirates which is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC. The Company is focused on three key strategies for continued growth in sales, earnings and cash flow in the years ahead: (i) maximizing the My Macy's localization initiative; (ii) driving the omnichannel business; and (iii) embracing customer centricity, including engaging customers on the selling floor through the MAGIC selling program.

Through the My Macy's localization initiative, the Company has invested in talent, technology and marketing which ensures that core customers surrounding each Macy's store find merchandise assortments, size ranges, marketing programs and shopping experiences that are custom-tailored to their needs. My Macy's has provided for more local decision-making in every Macy's community, and involves tailoring merchandise assortments, space allocations, service levels, visual merchandising and special events store-by-store.

The Company's omnichannel strategy allows customers to shop seamlessly in stores, online and via mobile devices. A pivotal part of the omnichannel strategy is the Company's capability to allow associates in any store to sell a product that may be unavailable locally by selecting merchandise from other stores or online fulfillment centers for shipment to the customer's door. Likewise, the Company's online fulfillment centers can draw on store inventories nationwide to fill orders that originate on the Internet or via mobile devices. As of October 27, 2012, approximately 290 Macy's stores were fulfilling orders from other stores and/or from the Internet and mobile devices, as compared to approximately 20 Macy's stores as of October 29, 2011.

Macy's MAGIC selling program is an approach to customer engagement that helps Macy's to better understand the needs of customers, as well as to provide options and advice. This comprehensive training and coaching program is designed to improve the in-store shopping experience.

In fiscal 2010, the Company piloted a new Bloomingdale's Outlet store concept. Bloomingdale's Outlet stores are each approximately 25,000 square feet and offer a range of apparel and accessories, including women's ready-to-wear, men's, children's, women's shoes, fashion accessories, jewelry, handbags and intimate apparel.

During 2011 the Company opened two new Bloomingdale's Outlet stores and re-opened one Macy's store that had been closed in 2010 due to flood damage. During 2012 the Company opened two new Macy's stores and five new Bloomingdale's Outlet stores, including a new Bloomingdale's Outlet store opened in November 2012. Also during 2012 the Company opened its new 1.3 million square foot fulfillment center in Martinsburg, West Virginia.

The Company's operations are impacted by competitive pressures from department stores, specialty stores, mass merchandisers, Internet websites and all other retail channels. The Company's operations are also impacted by general consumer spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of weather or natural disasters and other factors over which the Company has little or no control. In recent years, consumer spending levels have been affected to varying degrees by a number of factors, including substantial declines in the level of general economic activity and real estate and investment values, substantial increases in consumer pessimism, unemployment and the costs of basic necessities, and a significant tightening of consumer credit. These factors have affected to varying degrees the amount of funds that consumers are willing and able to spend for discretionary purchases, including purchases of some of the merchandise offered by the Company.



## MACY'S, INC.

The effects of economic conditions have been, and may continue to be, experienced differently, or at different times, in the various geographic regions in which the Company operates, in relation to the different types of merchandise that the Company offers for sale, or in relation to the Company's Macy's-branded and Bloomingdale's-branded operations. All economic conditions, however, ultimately affect the Company's overall operations. As of the date of this report, based on its assessment of current and anticipated market conditions and its recent performance, the Company is assuming that its comparable store sales in fiscal 2012 will increase approximately 3.9% from fiscal 2011 levels, as adjusted for the impact of the 53rd week in fiscal 2012.

The following discussion should be read in conjunction with the Consolidated Financial Statements and the related notes included elsewhere in this report, as well as the financial and other information included in the 2011 10-K. The following discussion contains forward-looking statements that reflect the Company's plans, estimates and beliefs. The Company's actual results could materially differ from those discussed in these forward-looking statements. Factors that could cause or contribute to those differences include, but are not limited to, those discussed below and elsewhere in this report (particularly in "Forward-Looking Statements" and in the 2011 10-K (particularly in "Risk Factors")).

### Results of Operations

#### Comparison of the 13 Weeks Ended October 27, 2012 and October 29, 2011

Net income for the third quarter of 2012 was \$145 million, compared to net income of \$139 million for the third quarter of 2011, reflecting the benefits of the key strategies at Macy's and Bloomingdale's.

Net sales for the third quarter of 2012 totaled \$6,075 million, compared to net sales of \$5,853 million for the third quarter of 2011, an increase of \$222 million or 3.8%, reflecting growth in both Macy's and Bloomingdale's and in stores as well as online. On a comparable basis, net sales for the third quarter of 2012 were up 3.7% compared to the third quarter of 2011. Sales from the Company's Internet businesses in the third quarter of 2012 increased 40.4% compared to the third quarter of 2011 and positively affected the Company's third quarter of 2012 comparable sales by 2.2%. The Company continues to benefit from the successful execution of the My Macy's localization, Omnichannel and Magic selling strategies. Geographically, sales in the third quarter of 2012 were strongest in the Houston-based South Central region. By family of business, sales in the third quarter of 2012 were strongest in watches, handbags, fragrances, women's suits, men's shoes, men's tailored clothing, textiles, luggage, furniture and mattresses. Sales in the third quarter of 2012 were less strong in juniors, tabletop and housewares. The Company calculates comparable sales as sales from stores in operation throughout 2011 and 2012 and Internet sales. Stores undergoing remodeling, expansion or relocation remain in the comparable sales calculation unless the store is closed for a significant period of time. Definitions and calculations of comparable sales figures differ among companies in the retail industry.

Cost of sales was \$3,672 million or 60.4% of net sales for the third quarter of 2012, compared to \$3,544 million or 60.6% of net sales for the third quarter of 2011, an increase of \$128 million. The cost of sales rate as a percent to net sales was lower in the third quarter of 2012, as compared to the third quarter of 2011, despite being impacted by the growth of the omnichannel businesses and the resulting impact of free shipping. Application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

Selling, general and administrative ("SG&A") expenses were \$2,078 million or 34.2% of net sales for the third quarter of 2012, compared to \$2,018 million or 34.4% of net sales for the third quarter of 2011, an increase of \$60 million. The SG&A rate as a percent of net sales was 20 basis points lower in the third quarter of 2012, as compared to the third quarter of 2011, reflecting increased net sales. SG&A expenses in the third quarter of 2012 were impacted by higher selling costs as a result of stronger sales, higher pension and supplementary retirement plan expense, lower income from credit operations and greater investments in the Company's omnichannel operations, partially offset by lower depreciation and amortization expense. Income from credit operations was \$162 million in the third quarter of 2012, compared to \$185 million in the third quarter of 2011. The Company expects to experience continued improvement in collection rates in the near term, and income from credit operations is anticipated to be higher in the fourth quarter of fiscal 2012 and the full fiscal year 2012 as compared to the fourth quarter of fiscal 2011 and the full fiscal year 2011.

Net interest expense was \$103 million for the third quarter of 2012, compared to \$108 million for the third quarter of 2011, a decrease of \$5 million. Net interest expense for the third quarter of 2012 benefited from lower levels of borrowings and lower rates on outstanding borrowings as compared to the third quarter of 2011.

The Company's effective tax rate of 34.5% for the third quarter of 2012 and 24.2% for the third quarter of 2011 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

## MACY'S, INC.

### Comparison of the 39 Weeks Ended October 27, 2012 and October 29, 2011

Net income for 2012 was \$605 million, compared to net income of \$511 million for 2011, reflecting the benefits of the key strategies at Macy's and Bloomingdale's.

Net sales for 2012 totaled \$18,336 million, compared to net sales of \$17,681 million for 2011, an increase of \$655 million or 3.7%, reflecting growth in both Macy's and Bloomingdale's and in stores as well as online. On a comparable basis, net sales for 2012 were up 3.7% compared to 2011. Sales from the Company's Internet businesses in 2012 increased 36.8% compared to 2011 and positively affected the Company's 2012 comparable sales by 1.8%. The Company continues to benefit from the successful execution of the My Macy's localization, Omnichannel and Magic selling strategies. Geographically, sales in 2012 were strongest in the southern regions. By family of business, sales in 2012 were strongest in watches, handbags, cosmetics, textiles, furniture and mattresses. Sales in 2012 were less strong in juniors. The Company calculates comparable sales as sales from stores in operation throughout 2011 and 2012 and Internet sales. Stores undergoing remodeling, expansion or relocation remain in the comparable sales calculation unless the store is closed for a significant period of time. Definitions and calculations of comparable sales figures differ among companies in the retail industry.

Cost of sales was \$10,984 million or 59.9% of net sales for 2012, compared to \$10,587 million or 59.9% of net sales for 2011, an increase of \$397 million. Application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

SG&A expenses were \$6,082 million or 33.2% of net sales for 2012, compared to \$5,967 million or 33.7% of net sales for 2011, an increase of \$115 million. The SG&A rate as a percent of net sales was 50 basis points lower in 2012, as compared to 2011, reflecting increased net sales and higher income from credit operations. SG&A expenses in 2012 were impacted by higher selling costs as a result of stronger sales, higher pension and supplementary retirement plan expense, and greater investments in the Company's omnichannel operations, partially offset by higher income from credit operations and lower depreciation and amortization expense. SG&A expenses in 2011 included the \$12 million gain on the sale of the investment in The Knot, Inc. Income from credit operations was \$451 million in 2012, compared to \$414 million in 2011. The Company has experienced and expects to experience continued improvement in collection rates in the near term. Income from credit operations is anticipated to be higher in the fourth quarter of fiscal 2012 and the full fiscal year 2012 as compared to the fourth quarter of fiscal 2011 and the full fiscal year 2011.

Net interest expense was \$320 million for 2012, compared to \$335 million for 2011, a decrease of \$15 million. Net interest expense for 2012 benefited from lower levels of borrowings and lower rates on outstanding borrowings as compared to 2011. Net interest expense for 2012 included approximately \$4 million relating to the early redemption on March 29, 2012 of \$173 million of 8.0% senior debentures due July 15, 2012.

The Company's effective tax rate of 36.3% for 2012 and 35.5% for 2011 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

### Liquidity and Capital Resources

The Company's principal sources of liquidity are cash from operations, cash on hand and the credit facility described below.

Net cash provided by operating activities in 2012 was \$889 million, compared to \$627 million provided in 2011, reflecting higher net income in 2012 and a \$225 million pension contribution in 2011. The Company is currently planning to make a pension contribution of approximately \$150 million prior to February 2, 2013.

Net cash used by investing activities was \$615 million for 2012, compared to net cash used by investing activities of \$472 million for 2011. Investing activities for 2012 include purchases of property and equipment totaling \$464 million and capitalized software of \$169 million, compared to purchases of property and equipment totaling \$359 million and capitalized software of \$141 million for 2011. Purchases of property and equipment during 2012 includes the purchase

of two parcels of the Macy's flagship Union Square location in San Francisco. This purchase was primarily funded through the proceeds in a qualified escrow account from the sale of store leases related to the 2006 divestiture of Lord & Taylor and other closed stores. The Company anticipates capital expenditures for fiscal 2012 will be approximately \$950 million.

MACY'S, INC.

Net cash used by the Company for all financing activities was \$1,837 million for 2012, including the repayment of \$803 million of debt, \$1,018 million for the acquisition of the Company's common stock under its share repurchase program and to cover employee tax liabilities related to stock plan activity and the payment of \$246 million of cash dividends, partially offset by \$192 million from the issuance of common stock, primarily related to the exercise of stock options, and an increase in outstanding checks of \$38 million. The debt repaid during 2012 includes \$616 million of 5.35% senior notes due March 15, 2012 paid at maturity and the early redemption on March 29, 2012 of \$173 million of 8.0% senior debentures due July 15, 2012.

During 2012, the Company repurchased 26,256,576 shares of its common stock pursuant to existing stock purchase authorizations at an approximate cost of \$991 million. As of October 27, 2012, the Company had approximately \$361 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

On March 29, 2012, the Company redeemed the \$173 million of 8.0% senior debentures due July 15, 2012, as allowed under the terms of the indenture. The price for the redemption was calculated pursuant to the indenture and resulted in the recognition of additional interest expense of approximately \$4 million. By redeeming this debt early, the Company saved approximately \$4 million of interest expense during 2012.

On November 28, 2012, the Company repurchased \$700 million aggregate principal amount of its outstanding senior unsecured notes, which had a net book value of approximately \$706 million. The repurchased senior unsecured notes had stated interest rates ranging from 5.9% to 7.875% and maturities in 2015 and 2016. The Company expects to record the redemption premium and other costs related to these repurchases as additional interest expense of approximately \$133 million (\$83 million after income taxes) prior to February 2, 2013. On November 20, 2012, the Company issued \$750 million aggregate principal amount of 2.875% senior unsecured notes due 2023 and \$250 million aggregate principal amount of 4.3% senior unsecured notes due 2043. This debt was used to pay for the repurchased notes described above. Remaining proceeds of this debt will be used to retire \$298 million of 5.875% senior unsecured notes maturing during January 2013, and as a result this short-term debt was reclassified to long-term debt as of October 27, 2012. Through these transactions, the Company has improved its debt maturity profile, decreased its ongoing interest expense by taking advantage of the current low interest rate environment and reduced its refinancing and interest rate risk over the next few years. The Company's annual interest expense is anticipated to be reduced on a full year basis by approximately \$30 million.

Net cash used by the Company for all financing activities was \$522 million for 2011, including the repayment of \$451 million of debt, \$210 million for the acquisition of the Company's common stock under its share repurchase program and the payment of \$106 million of cash dividends, partially offset by \$113 million from the issuance of common stock, primarily related to the exercise of stock options, and an increase in outstanding checks of \$140 million. The debt repaid during 2011 included \$330 million of 6.625% senior notes due April 1, 2011 and \$109 million of 7.45% senior debentures due September 15, 2011.

The Company entered into a credit agreement with certain financial institutions on June 20, 2011 providing for revolving credit borrowings and letters of credit in an aggregate amount not to exceed \$1,500 million (which amount may be increased to \$1,750 million at the option of the Company, subject to the willingness of existing or new lenders to provide commitments for such additional financing) outstanding at any particular time. This agreement is set to expire June 20, 2015. As of October 27, 2012 and throughout all of 2012, the Company had no borrowings outstanding under its credit agreement.

The credit agreement requires the Company to maintain a specified interest coverage ratio for the latest four quarters of no less than 3.25 and a specified leverage ratio as of and for the latest four quarters of no more than 3.75. The Company's interest coverage ratio for the third quarter of 2012 was 8.04 and its leverage ratio at October 27, 2012 was 1.88, in each case as calculated in accordance with the credit agreement.

On October 26, 2012, the Company's board of directors declared a quarterly dividend of 20 cents per share on its common stock, payable January 2, 2013 to Macy's shareholders of record at the close of business on December 14, 2012.





## MACY'S, INC.

Management believes that, with respect to the Company's current operations, cash on hand and funds from operations, together with its credit facility and other capital resources, will be sufficient to cover the Company's reasonably foreseeable working capital, capital expenditure and debt service requirements and other cash requirements in both the near term and over the longer term. The Company's ability to generate funds from operations may be affected by numerous factors, including general economic conditions and levels of consumer confidence and demand; however, the Company expects to be able to manage its working capital levels and capital expenditure amounts so as to maintain sufficient levels of liquidity. To the extent that the Company's cash balances from time to time exceed amounts that are needed to fund its immediate liquidity requirements, the Company will consider alternative uses of some or all of such excess cash. Such alternative uses may include, among others, the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations. Depending upon its actual and anticipated sources and uses of liquidity, conditions in the capital markets and other factors, the Company will from time to time consider the issuance of debt or other securities, or other possible capital markets transactions, for the purpose of raising capital which could be used to refinance current indebtedness or for other corporate purposes including the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations.

The Company intends from time to time to consider additional acquisitions of, and investments in, retail businesses and other complementary assets and companies. Acquisition transactions, if any, are expected to be financed from one or more of the following sources: cash on hand, cash from operations, borrowings under existing or new credit facilities and the issuance of long-term debt or other securities, including common stock.

### Item 4. Controls and Procedures.

The Company's Chief Executive Officer and Chief Financial Officer have carried out, as of October 27, 2012, with the participation of the Company's management, an evaluation of the effectiveness of the Company's disclosure controls and procedures, as defined in Rule 13a-15(e) under the Exchange Act. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in reports the Company files under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and that information required to be disclosed by the Company in the reports the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal controls over financial reporting that occurred during the Company's most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings.

On October 3, 2007, Ebrahim Shanehchian, an alleged participant in the Macy's, Inc. Profit Sharing 401(k) Investment Plan (now known as the Macy's, Inc. 401(k) Retirement Investment Plan) (the "401(k) Plan"), filed a lawsuit in the United States District Court for the Southern District of Ohio on behalf of persons who participated in the 401(k) Plan and The May Department Stores Company Profit Sharing Plan (the "May Plan") between February 27, 2005 and the present. The lawsuit has been conditionally certified as a class action. The complaint alleges that the Company, as well as members of the Company's board of directors and certain members of senior management, breached various fiduciary duties owed under the Employee Retirement Income Security Act ("ERISA") to participants in the 401(k) Plan and the May Plan, by making false and misleading statements regarding the Company's business, operations and prospects in relation to the integration of the acquired May operations, resulting in supposed "artificial inflation" of the Company's stock price and "imprudent investment" by the 401(k) Plan and the May Plan in Macy's stock. The plaintiff seeks an unspecified amount of compensatory damages and costs. The parties have reached an agreement to settle the matter, subject to court approval of the settlement terms.

The Company and its subsidiaries are also involved in various proceedings that are incidental to the normal course of their businesses. As of the date of this report, the Company does not expect that any of such proceedings will have a material adverse effect on the Company's financial position or results of operations.

## Item 1A. Risk Factors.

There have been no material changes to the Risk Factors described in Part I, "Item 1A. Risk Factors" in the Company's Annual Report of Form 10-K for the fiscal year ended January 28, 2012 as filed with the SEC.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information regarding the Company's purchases of Common Stock during the third quarter of 2012.

	Total Number of Shares Purchased (thousands)	Average Price per Share (\$)	Number of Shares Purchased under Program (1) (thousands)	Open Authorization Remaining (1)(\$) (millions)
July 29, 2012 – August 25, 2012	2,067	38.76	2,067	684
August 26, 2012 – September 29, 2012	4,697	39.24	4,697	500
September 30, 2012 – October 27, 2012	3,515	39.49	3,515	361
	10,279	39.23	10,279	

(1) Commencing in January 2000, the Company's board of directors has from time to time approved authorizations to purchase, in the aggregate, up to \$10,500 million of Common Stock. All authorizations are cumulative and do not have an expiration date. As of October 27, 2012, \$361 million of authorization remained unused. The Company may continue, discontinue or resume purchases of Common Stock under these or possible future authorizations in the open market, in privately negotiated transactions or otherwise at any time and from time to time without prior notice.

## Item 4. Mine Safety Disclosures.

Not Applicable.

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Item 5. Other Information.

Forward-Looking Statements

This report and other reports, statements and information previously or subsequently filed by the Company with the Securities and Exchange Commission (the "SEC") contain or may contain forward-looking statements. Such statements are based upon the beliefs and assumptions of, and on information available to, the management of the Company at the time such statements are made. The following are or may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995: (i) statements preceded by, followed by or that include the words "may," "will," "could," "should," "believe," "expect," "future," "potential," "anticipate," "intend," "plan," "think," "estimate" or "continue" or the negative or other variations thereof, and (ii) statements regarding matters that are not historical facts. Such forward-looking statements are subject to various risks and uncertainties, including risks and uncertainties relating to:

- the possible invalidity of the underlying beliefs and assumptions;
- competitive pressures from department and specialty stores, general merchandise stores, manufacturers' outlets, off-price and discount stores, and all other retail channels, including the Internet, mail-order catalogs and television;
- general consumer-spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of the weather or natural disasters;
- conditions to, or changes in the timing of, proposed transactions and changes in expected synergies, cost savings and non-recurring charges;
- possible changes or developments in social, economic, business, industry, market, legal and regulatory circumstances and conditions;
- possible actions taken or omitted to be taken by third parties, including customers, suppliers, business partners, competitors and legislative, regulatory, judicial and other governmental authorities and officials;
- changes in relationships with vendors and other product and service providers;
- currency, interest and exchange rates and other capital market, economic and geo-political conditions;
- severe weather, natural disasters and changes in weather patterns;
- possible outbreaks of epidemic or pandemic diseases;
- the potential impact of national and international security concerns on the retail environment, including any possible military action, terrorist attacks or other hostilities;
- the possible inability of the Company's manufacturers to deliver products in a timely manner or meet the Company's quality standards;
- the Company's reliance on foreign sources of production, including risks related to the disruption of imports by labor disputes, regional health pandemics, and regional political and economic conditions;
- duties, taxes, other charges and quotas on imports; and
- possible systems failures and/or security breaches, including, any security breach that results in the theft, transfer or unauthorized disclosure of customer, employee or company information, or the failure to comply with various laws applicable to the Company in the event of such a breach.

In addition to any risks and uncertainties specifically identified in the text surrounding such forward-looking statements, the statements in the immediately preceding sentence and the statements under captions such as "Risk Factors" and "Special Considerations" in reports, statements and information filed by the Company with the SEC from time to time constitute cautionary statements identifying important factors that could cause actual amounts, results, events and circumstances to differ materially from those expressed in or implied by such forward-looking statements.

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Item 6. Exhibits.

10.1+ Eighth Amendment to Credit Card Program Agreement, effective as of April 16, 2012, by and among Macy's, Inc., f/k/a Federated Department Stores, Inc., a Delaware corporation, ("Macy's, Inc."), FDS Bank, a federally-chartered stock savings bank ("FDS Bank"), Macy's Credit and Customer Services, Inc., f/k/a FACS Group, Inc., an Ohio corporation ("MCCS"), Macy's West Stores, Inc., f/k/a Macy's Department Stores, Inc., an Ohio corporation ("Macy's"), Bloomingdale's, Inc., an Ohio corporation ("Bloomingdale's") (collectively the "Macy's Companies"), and Department Stores National Bank, a national banking association, as assignee of Citibank, N.A. ("Bank").

31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)

31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)

32.1 Certification by Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act

32.2 Certification by Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act

101\*\* The following financial statements from Macy's, Inc.'s Quarterly Report on Form 10-Q for the quarter ended October 27, 2012, filed on December 3, 2012, formatted in XBRL: (i) Consolidated Statements of Income, (ii) Consolidated Statements of Comprehensive Income, (iii) Consolidated Balance Sheets, (iv) Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text and in detail.

+ Portions of the exhibit have been omitted pursuant to a request for confidential treatment. The confidential portions have been provided to the SEC.

\*\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MACY'S, INC.

By: /s/ DENNIS J. BRODERICK  
Dennis J. Broderick  
Executive Vice President, General Counsel  
and  
Secretary

By: /s/ JOEL A. BELSKY  
Joel A. Belsky  
Executive Vice President and Controller  
(Principal Accounting Officer)

Date: December 3, 2012