RAYMOND JAMES FINANCIAL INC Form 10-Q

August 07, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2018

or

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 1-9109

RAYMOND JAMES FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Florida No. 59-1517485

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

880 Carillon Parkway, St. Petersburg, Florida 33716

(Address of principal executive offices) (Zip Code)

(727) 567-1000

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes" No x

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

145,888,459 shares of common stock as of August 6, 2018

# RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

# **INDEX**

		PAGE
PART I	FINANCIAL INFORMATION	
Item 1.	Financial Statements (Unaudited)	<u>3</u>
	Condensed Consolidated Statements of Financial Condition as of June 30, 2018 and September 30, 2017 (Unaudited)	<u>3</u>
	Condensed Consolidated Statements of Income and Comprehensive Income for the three and nine	<u>4</u>
	Condensed Consolidated Statements of Changes in Shareholders' Equity for the nine months ended	<u>5</u>
	Condensed Consolidated Statements of Cosh Flows for the nine months and d Ivne 20, 2010 and Ivne	<u>6</u>
	Notes to Condensed Consolidated Financial Statements (Unaudited)	
		8
	Note 2 - Update of significant accounting policies	<u>8</u> <u>8</u>
	Note 3 - Acquisitions	<u>12</u>
	Note 4 - Fair value	12 13 23 25 28
	Note 5 - Available-for-sale securities	<u>23</u>
	Note 6 - Derivative financial instruments	<u>25</u>
	Note 7 - Collateralized agreements and financings	<u>28</u>
	Note 8 - Bank loans, net	<u>29</u> <u>36</u>
	Note 9 - Variable interest entities	<u>36</u>
	Note 10 - Goodwill and identifiable intangible assets, net	<u>38</u>
	Note 11 - Bank deposits	<u>41</u>
	Note 12 - Other borrowings	<u>42</u>
	Note 13 - Income taxes	<u>42</u>
	Note 14 - Commitments, contingencies and guarantees	<u>44</u>
	Note 15 - Accumulated other comprehensive income/(loss)	<u>47</u>
		<u>50</u>
	Note 17 - Share-based and other compensation	<u>50</u>
	Note 18 - Regulatory capital requirements	<u>52</u>
	Note 19 - Earnings per share	<u>54</u>
	Note 20 - Segment information	<u>54</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>57</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>96</u>
Item 4.	Controls and Procedures	<u>96</u>
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>96</u>
Item 1A.	Risk Factors	<u>96</u>
Item 2.	Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities	<u>97</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>97</u>
Item 4.		<u>97</u>
Item 5.		<u>97</u>
		<u>98</u>
		98

#### PART I. FINANCIAL INFORMATION

# Item 1. FINANCIAL STATEMENTS RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Unaudited)

(Unaudited)		
\$ in thousands, except share amounts	June 30, 2018	September 30, 2017
Assets:		
Cash and cash equivalents	\$3,179,751	\$3,669,672
Assets segregated pursuant to regulations and other segregated assets	2,687,365	3,476,085
Securities purchased under agreements to resell	343,052	404,462
Securities borrowed	164,256	138,319
Financial instruments owned, at fair value:	10.,200	100,019
Trading instruments (includes \$537,169 and \$357,099 pledged as collateral)	670,350	564,263
Available-for-sale securities (includes \$21,305 and \$- pledged as collateral)	2,668,211	2,188,282
Derivative assets	217,522	318,775
Private equity investments	164,457	198,779
Other investments (includes \$26,487 and \$6,640 pledged as collateral)	214,882	220,980
Brokerage client receivables, net	2,899,385	2,766,771
Receivables from brokers, dealers and clearing organizations	237,301	268,021
Other receivables	671,621	652,769
Bank loans, net	18,987,806	17,006,795
Loans to financial advisors, net	928,488	873,272
Investments in real estate partnerships held by consolidated variable interest entities	99,091	111,743
Property and equipment, net	471,603	437,374
Deferred income taxes, net	231,816	313,486
Goodwill and identifiable intangible assets, net	641,787	493,183
Other assets	885,365	780,425
Total assets	\$36,364,109	\$34,883,456
Total assets	Ψ30,304,102	Ψ34,003,430
Liabilities and equity:		
Bank deposits	\$19,478,561	\$17,732,362
Securities sold under agreements to repurchase	115,464	220,942
Securities loaned	386,651	383,953
Financial instruments sold but not yet purchased, at fair value:		
Trading instruments	258,881	221,449
Derivative liabilities	292,225	356,964
Brokerage client payables	5,066,586	5,411,829
Payables to brokers, dealers and clearing organizations	195,560	172,714
Accrued compensation, commissions and benefits	1,005,598	1,059,996
Other payables	864,713	567,045
Other borrowings	900,326	1,514,012
Senior notes payable	1,549,493	1,548,839
Total liabilities	30,114,058	29,190,105
Commitments and contingencies (see Note 14)		
Equity		
Preferred stock; \$.10 par value; 10,000,000 shares authorized; -0- shares issued and	_	_
outstanding	1 561	1 542
	1,561	1,542

Common stock; \$.01 par value; 350,000,000 shares authorized; 156,126,130 and 154,228,235 shares issued as of June 30, 2018 and September 30, 2017, respectively, and 145,754,690 and 144,096,521 shares outstanding as of June 30, 2018 and September 30, 2017, respectively Additional paid-in capital 1,780,994 1,645,397 Retained earnings 4,814,603 4,340,054 Treasury stock, at cost; 10,343,288 and 10,084,038 common shares as of June 30, 2018 (413,202 ) (390,081 ) and September 30, 2017, respectively Accumulated other comprehensive loss (26,593 ) (15,199 ) Total equity attributable to Raymond James Financial, Inc. 6,157,363 5,581,713 Noncontrolling interests 92,688 111,638 Total equity 6,250,051 5,693,351 Total liabilities and equity \$36,364,109 \$34,883,456 See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

# RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Unaudited)

(Unaudited)						
	Th 30		ns ended June	Nine months 30,	ended June	
in thousands, except per share amounts		), )18	2017	2018	2017	
Revenues:						
Securities commissions and fees	\$1	1,115,465	\$1,017,908	\$3,336,311	\$2,994,405	j
Investment banking	11	5,069	104,191	285,786	267,993	
Investment advisory and related administrative fees	15	53,627	117,378	447,083	335,901	
Interest income	27	1,342	204,224	751,917	579,550	
Account and service fees	20	1,264	174,084	577,056	485,856	
Net trading profit		,371	23,404	45,278	59,770	
Other		2,764	21,918	70,297	68,714	
Total revenues		890,902	1,663,107	5,513,728	4,792,189	
Interest expense					,	)
Net revenues	1,8	836,595	1,624,547	5,375,388	4,680,986	
Non-interest expenses:	1	207.512	1 000 200	2.556.025	2 124 562	
Compensation, commissions and benefits		207,512	1,082,382	3,556,927	3,124,563	
Communications and information processing		,651	77,819	272,067	226,047	
Occupancy and equipment costs		9,503	46,507	149,018	140,057	
Business development		5,944 3,028	39,305	133,543	116,186 57,206	
Investment sub-advisory fees Bank loan loss provision		5,028 226	20,133 6,209	68,470 13,791	13,097	
Acquisition-related expenses	J,2	220	3,366	3,927	17,118	
Losses on extinguishment of debt	_	_	<i>5,500</i>	<i>5,721</i>	8,282	
Other	84	1,689	71,885	216,830	332,671	
Total non-interest expenses		518,553	1,347,606	4,414,573	4,035,227	
Income including noncontrolling interests and before pro	vicion					
for income taxes	31	8,042	276,941	960,815	645,759	
Provision for income taxes	85	5,800	91,590	366,725	204,160	
Net income including noncontrolling interests	23	32,242	185,351	594,090	441,599	
Net income/(loss) attributable to noncontrolling interests	(10	6	1,927	143	(1,147	)
Net income attributable to Raymond James Financial, In	c. \$2	232,258	\$183,424	\$593,947	\$442,746	
Earnings per common share – basic	\$1	1.59	\$1.27	\$4.08	\$3.09	
Earnings per common share – diluted		1.55	\$1.24	\$3.99	\$3.02	
Weighted-average common shares outstanding – basic	14	15,634	143,712	145,156	143,059	
Weighted-average common and common equivalent share	res 14	10 447	147 102	140 707	146 247	
outstanding – diluted	14	19,447	147,103	148,787	146,347	
Net income attributable to Raymond James Financial, In	c. \$2	232,258	\$183,424	\$593,947	\$442,746	
Other comprehensive income/(loss), net of tax:		,	, ,	+	+ ,	
Net change in unrealized gain/(loss) on available-for-sale	e					
securities and non-credit portion of other-than-temporary		,848	1,776	(32,428)	(418	)
impairment losses		•				
Net change in unrealized gain/(loss) on currency translat	ions,	200	7.423	(8 512	10.647	
net of the impact of net investment hedges	(0,	,290	7,423	(8,512)	10,647	
Net change in unrealized gain/(loss) on cash flow hedges		068		29,546	23,494	
Total comprehensive income	\$2	228,188	\$188,848	\$582,553	\$476,469	

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See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

# RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

	Nine mont	hs	ended June	
\$ in thousands, except per share amounts	2018		2017	
Common stock, par value \$.01 per share: Balance beginning of year Share issuances Balance end of period	\$1,542 19 1,561		\$1,513 27 1,540	
Additional paid-in capital: Balance beginning of year Employee stock purchases Exercise of stock options and vesting of restricted stock units, net of forfeitures Restricted stock, stock option and restricted stock unit expense Other Balance end of period	1,645,397 23,923 33,677 76,825 1,172 1,780,994		1,498,921 20,229 31,556 72,036 826 1,623,568	
Retained earnings: Balance beginning of year Net income attributable to Raymond James Financial, Inc. Cash dividends declared Other Balance end of period	4,340,054 593,947 (119,288 (110 4,814,603	)	3,834,781 442,746 (98,644 — 4,178,883	)
Treasury stock: Balance beginning of year Purchases/surrenders Exercise of stock options and vesting of restricted stock units, net of forfeitures Balance end of period	(390,081 (8,706 (14,415 (413,202	-	(362,937 (9,265 (20,507 (392,709	) ) )
Accumulated other comprehensive loss: Balance beginning of year	(15,199	)	(55,733	)
Net change in unrealized loss on available-for-sale securities and non-credit portion of other-than-temporary impairment losses, net of tax	(32,428	•	(418	)
Net change in unrealized gain/(loss) on currency translations, net of the impact of net investment hedges, net of tax	(8,512	)	10,647	
Net change in unrealized gain on cash flow hedges, net of tax Balance end of period Total equity attributable to Raymond James Financial, Inc.	29,546 (26,593 \$6,157,365		23,494 (22,010 \$5,389,272	2
Noncontrolling interests:	¢111 620		¢146 421	
Balance beginning of year  Net income attributable to noncontrolling interests  Capital contributions	\$111,638 143		\$146,431 (1,147 9,776	)
Capital contributions Distributions Derecognition resulting from sales Other	(18,841 — (252		(39,968 (4,628 1,014	)

Balance end of period	92,688	111,478
Total equity	\$6,250,051	\$5,500,750

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

# RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine mont June 30,	hs ended
\$ in thousands	2018	2017
Cash flows from operating activities:		
Net income attributable to Raymond James Financial, Inc.	\$593,947	\$442,746
Net income/(loss) attributable to noncontrolling interests	143	(1,147)
Net income including noncontrolling interests	594,090	441,599
Adjustments to reconcile net income including noncontrolling interests to net cash provided by		
operating activities: Depreciation and amortization	71,930	62,149
Deferred income taxes	98,846	(56,948)
Premium and discount amortization on available-for-sale securities and loss/(gain) on other	,	
investments	2,855	(23,468)
Provisions for loan losses, legal and regulatory proceedings and bad debts	33,679	159,131
Share-based compensation expense	80,724	76,419
Compensation expense/(benefit) payable in common stock of an acquiree	•	12,810
Unrealized gain on company owned life insurance, net of expenses	(19,657)	(30,076)
Losses on extinguishment of debt	_	8,282
Other	21,659	18,129
Net change in:		
Assets segregated pursuant to regulations and other segregated assets	765,346	1,497,360
Securities purchased under agreements to resell, net of securities sold under agreements to	(47,701)	21,010
repurchase		
Securities loaned, net of securities borrowed  Loans provided to financial advisors, net of repayments		(229,170 ) (41,779 )
Brokerage client receivables and other accounts receivable, net	(149,237)	
Trading instruments, net	(88,299)	
Derivative instruments, net	76,850	78,879
Other assets	(48,812)	•
Brokerage client payables and other accounts payable		(678,686)
Accrued compensation, commissions and benefits	(51,965)	
Proceeds from sales of securitizations and loans held for sale, net of purchases and originations	(65,119)	11 260
of loans held for sale	(03,119 )	44,309
Net cash provided by operating activities	989,149	1,328,087
Cash flows from investing activities:		
Additions to property, buildings and equipment, including software	(96,114)	(152,715)
Increase in bank loans, net		(1,731,114)
Proceeds from sales of loans held for investment	140,478	
Purchases of available-for-sale securities	(899,243)	(1,424,706)
Available-for-sale securities maturations, repayments and redemptions	359,537	198,654
Proceeds from sales of available-for-sale securities	_	65,656
Business acquisition, net of cash acquired	(159,200)	
Other investing activities, net	32,215	84,701
Net cash used in investing activities	(2,497,628)	(2,671,855)

(continued on next page)	
See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).	
6	

# RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(continued from previous page)

(continued from previous page)		
	Nine months	s ended June
	30,	
\$ in thousands	2018	2017
Cash flows from financing activities:		
Proceeds from borrowings on the RJF Credit Facility	300,000	
Repayment of borrowings on the RJF Credit Facility	(300,000)	
Repayments of short-term borrowings, net	(610,000)	
Proceeds from Federal Home Loan Bank advances	850,000	850,000
Repayments of Federal Home Loan Bank advances and other borrowed funds	(853,686)	(653,461)
Proceeds from senior note issuances, net of debt issuance costs paid		508,489
Extinguishment of senior notes payable		(350,000)
Acquisition-related contingent consideration received, net of payments		2,992
Exercise of stock options and employee stock purchases	54,695	51,183
Increase in bank deposits	1,746,199	2,048,334
Purchases of treasury stock	(23,788)	(32,179)
Dividends on common stock	(107,215)	(95,322)
Distributions to noncontrolling interests, net	(14,101)	(27,782)
Net cash provided by financing activities	1,042,104	2,302,254
Currency adjustment:		
Effect of exchange rate changes on cash	(23,546)	6,541
Net increase/(decrease) in cash and cash equivalents		965,027
Cash and cash equivalents at beginning of year	3,669,672	1,650,452
Cash and cash equivalents at end of period	\$3,179,751	\$2,615,479
Supplemental disclosures of cash flow information:	<b>4.25</b> 0.66	<b></b>
Cash paid for interest	\$127,069	\$92,930
Cash paid for income taxes	\$191,760	\$243,585

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See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) June 30, 2018

#### NOTE 1 – ORGANIZATION AND BASIS OF PRESENTATION

#### Organization

Raymond James Financial, Inc. ("RJF," the "firm" or the "Company") is a financial holding company whose broker-dealer subsidiaries are engaged in various financial services businesses, including the underwriting, distribution, trading and brokerage of equity and debt securities and the sale of mutual funds and other investment products. In addition, other subsidiaries of RJF provide investment management services for retail and institutional clients, corporate and retail banking services, and trust services. For further information about our business segments, see Note 20 of this Form 10-Q. As used herein, the terms "we," "our" or "us" refer to RJF and/or one or more of its subsidiaries.

#### Basis of presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of RJF and its consolidated subsidiaries that are generally controlled through a majority voting interest. We consolidate all of our 100% owned subsidiaries. In addition, we consolidate any variable interest entity ("VIE") in which we are the primary beneficiary. Additional information on these VIEs is provided in Note 2 and Note 10 of our Annual Report on Form 10-K (the "2017 Form 10-K") for the year ended September 30, 2017, as filed with the United States ("U.S.") Securities and Exchange Commission ("SEC") and in Note 9 of this Form 10-Q. When we do not have a controlling interest in an entity, but we exert significant influence over the entity, we apply the equity method of accounting. All material intercompany balances and transactions have been eliminated in consolidation.

#### Accounting estimates and assumptions

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") but not required for interim reporting purposes has been condensed or omitted. These unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments necessary for a fair presentation of the consolidated financial position and results of operations for the periods presented.

The nature of our business is such that the results of any interim period are not necessarily indicative of results for a full year. These unaudited condensed consolidated financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and notes thereto included in our 2017 Form 10-K. To prepare condensed consolidated financial statements in conformity with GAAP, we must make certain estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from those estimates and could have a material impact on the condensed consolidated financial statements.

#### Reclassifications

Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### NOTE 2 – UPDATE OF SIGNIFICANT ACCOUNTING POLICIES

A summary of our significant accounting policies is included in Note 2 of our 2017 Form 10-K. There have been no significant changes to our significant accounting policies since September 30, 2017.

Loans to financial advisors, net

As more fully described in Note 2 of our 2017 Form 10-K, we offer loans to financial advisors and certain other key revenue producers, primarily for recruiting, transitional cost assistance, and retention purposes. We present the outstanding balance of "Loans to financial advisors, net" on our Condensed Consolidated Statements of Financial Condition, net of the allowance for doubtful accounts. Of the gross balance outstanding, the portion associated with financial advisors who are no longer affiliated with us was approximately \$21 million and \$22 million at June 30, 2018 and September 30, 2017, respectively. Our allowance for doubtful accounts was approximately \$9 million and \$8 million at June 30, 2018 and September 30, 2017, respectively.

#### RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Recent accounting developments

Accounting guidance recently adopted

Income Taxes - In March 2018, the Financial Accounting Standards Board ("FASB") issued ASU 2018-05, which amended income tax accounting guidance to include guidance issued by the SEC related to the implementation of the Tax Cuts and Jobs Act (the "Tax Act"), which we applied during our first fiscal quarter of 2018 when it was issued by the SEC. See Note 13 for more information.

Reclassification of certain tax effects from accumulated other comprehensive income ("AOCI") - In February 2018, the FASB issued guidance (ASU 2018-02) allowing companies to reclassify to retained earnings the tax effects related to items within AOCI that the FASB refers to as having been stranded as a result of the Tax Act. We early adopted this amended guidance on January 1, 2018 on a modified retrospective approach. The amount reclassified from AOCI to retained earnings related to the Tax Act was insignificant. See Note 15 for more information.

Derivatives and hedging (accounting for hedging activities) - In August 2017, the FASB issued new guidance amending its hedge accounting model (ASU 2017-12). Among other things, the new guidance:

Expands the ability to hedge nonfinancial and financial risk components.

Reduces complexity in fair value hedges of interest rate risk.

Eliminates the requirement to separately measure and report hedge ineffectiveness.

Generally requires the entire change in the fair value of a hedging instrument to be presented in the same income statement line as the hedged item.

Modifies accounting for components excluded from the assessment of hedge effectiveness.

Eases certain documentation and hedge effectiveness assessment requirements.

The new guidance is required to be applied to cash flow and net investment hedges that exist on the date of adoption on a modified retrospective basis. Changes to presentation and disclosure requirements are only required on a prospective basis. We early-adopted this new guidance on April 1, 2018 and the adoption had no effect on our financial position and results of operations.

Accounting guidance not yet adopted

Revenue recognition - In May 2014, the FASB issued new guidance regarding revenue recognition (ASU 2014-09). The new guidance is a comprehensive new revenue recognition model that requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. It also provides guidance on accounting for certain contract costs and requires additional disclosures. This new revenue recognition guidance, including subsequent amendments, is first effective for our fiscal year beginning on October 1, 2018 and allows for full retrospective adoption or modified retrospective adoption. Although permitted for fiscal years beginning after December 15, 2016, we do not plan to early adopt. Upon adoption, we plan to use a modified retrospective approach, with a cumulative effect adjustment to opening retained earnings. Our implementation efforts include analyzing contracts related to revenues within the scope of the new guidance and reviewing potential changes to our existing revenue recognition accounting policies. We are also evaluating the impact to our disclosures as a result of adopting this new guidance. Based on our

implementation efforts to date, we expect that we will be required to change our current presentation of certain costs from a net presentation within revenues to a gross presentation, particularly with respect to merger & acquisitions advisory transactions and underwriting transactions. We are still evaluating the impact the adoption of this new guidance will have on our financial position and results of operations.

#### RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Financial instruments - In January 2016, the FASB issued new guidance related to the accounting for financial instruments (ASU 2016-01). Among its provisions, including subsequent amendments, this new guidance:

Requires equity investments (other than those accounted for under the equity method or those that result from the consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any.

Simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment.

Eliminates the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet.

Requires the use of the exit price notion when measuring the fair value of financial instruments for disclosure purposes.

Requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements.

This new guidance, including subsequent amendments, is effective for our fiscal year beginning on October 1, 2018, generally under a modified retrospective approach, with the exception of the amendments related to equity investments without a readily determinable fair value and the use of an exit price notion to measure financial instruments for disclosure purposes, which will be applied prospectively as of the date of adoption. Early adoption is generally not permitted. Upon adoption, our investments in equity securities classified as available-for-sale prior to the adoption date will be accounted for at fair value with unrealized gains/(losses) reflected in earnings. Previously, such unrealized gains/(losses) were reflected in other comprehensive income. The adoption of this new guidance is not expected to have a material impact on our financial position and results of operations.

Lease accounting - In February 2016, the FASB issued new guidance related to the accounting for leases (ASU 2016-02). The new guidance requires the recognition of assets and liabilities on the balance sheet related to the rights and obligations created by lease agreements with terms greater than twelve months, regardless of whether they are classified as finance or operating leases. Consistent with current guidance, the recognition, measurement and presentation of expenses and cash flows arising from a lease will primarily depend upon its classification as a finance or operating lease. The new guidance requires new disclosures to help financial statement users better understand the amount, timing and cash flows arising from leases. This new guidance, including subsequent amendments, is first effective for our fiscal year beginning on October 1, 2019. Although permitted, we do not plan to early adopt. Upon adoption, we will use a modified retrospective approach, with a cumulative effect adjustment to opening retained earnings. Our implementation efforts include reviewing existing leases and service contracts, which may include embedded leases. We are in the process of identifying changes to our business processes, systems and controls to support adoption of the new guidance. This new guidance will impact our financial position and results of operations. We are evaluating the magnitude of such impact.

Credit losses - In June 2016, the FASB issued new guidance related to the measurement of credit losses on financial instruments (ASU 2016-13). The amended guidance involves several aspects of the accounting for credit losses related to certain financial instruments including assets measured at amortized cost, available-for-sale debt securities and certain off-balance sheet commitments. The new guidance broadens the information that an entity must consider

in developing its estimated credit losses expected to occur over the remaining life of assets measured either collectively or individually to include historical experience, current conditions and reasonable and supportable forecasts, replacing the existing incurred credit loss model and other models with the Current Expected Credit Losses ("CECL") model. The new guidance expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating credit losses and requires new disclosures of the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. This new guidance is first effective for our fiscal year beginning October 1, 2020 and will be adopted under a modified retrospective approach. Early adoption is permitted although not prior to our fiscal year beginning October 1, 2019. We have begun our implementation and evaluation efforts by establishing a cross-functional team to assess the required changes to our credit loss estimation methodologies and systems, as well as determine additional data and resources required to comply with the new guidance. We are evaluating the impact the adoption of this new guidance will have on our financial position and results of operations, which will depend on, among other things, the current and expected macroeconomic conditions and the nature and characteristics of financial assets held by us on the date of adoption.

Statement of Cash Flows (classification of certain cash receipts and cash payments) - In August 2016, the FASB issued amended guidance related to the Statement of Cash Flows (ASU 2016-15). The amended guidance involves several aspects of the classification of certain cash receipts and cash payments including debt prepayment or debt extinguishment costs, settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies (including bank-owned life insurance policies), distributions received from equity method investees, beneficial interests in securitization transactions and separately identifiable cash flows and application of the predominance principle. This amended guidance is first effective for our fiscal year beginning October 1, 2018 and

#### RAYMOND JAMES FINANCIAL, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

will be adopted under a retrospective approach. Although permitted, we do not plan to early adopt. The adoption of this new guidance will impact our Consolidated Statement of Cash Flows and will not have an impact on our financial position and results of operations.

Statement of Cash Flows (restricted cash) - In November 2016, the FASB issued new guidance related to the classification and presentation of changes in restricted cash on the Statement of Cash Flows (ASU 2016-18). Current GAAP does not provide guidance to address how to classify and present changes in restricted cash or restricted cash equivalents that occur when there are transfers between cash, cash equivalents and restricted cash or restricted cash equivalents and when there are direct cash receipts into restricted cash or restricted cash equivalents or direct cash payments made from restricted cash or restricted cash equivalents. Under the new guidance, an entity should present in their Statement of Cash Flows the changes during the period in the total of cash and cash equivalents and amounts described as restricted cash or restricted cash equivalents when reconciling the beginning-of-period and ending-of-period total amounts shown on the statement of cash flows. This guidance is first effective for our fiscal year beginning October 1, 2018 and will be adopted under a retrospective approach. Although permitted, we do not plan to early adopt. The adoption of this new guidance will impact our Consolidated Statement of Cash Flows and will not have an impact on our financial position and results of operations.

Definition of a business - In January 2017, the FASB issued amended guidance related to the definition of a business (ASU 2017-01). This amended guidance clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. This guidance is first effective for our fiscal year beginning October 1, 2018 and will be adopted on a prospective basis. Early adoption is permitted. Given the adoption of this amended guidance is dependent upon the nature of future events and circumstances, we are unable to estimate the impact, if any, the adoption of this new guidance will have on our financial position and results of operations.

Goodwill - In January 2017, the FASB issued amended guidance to simplify the subsequent measurement of goodwill, eliminating "Step 2" from the goodwill impairment test (ASU 2017-04). In computing the implied fair value of goodwill under Step 2, an entity had to perform procedures to determine the fair value at the impairment testing date of its assets and liabilities following the procedure that would be required in determining the fair value of assets acquired and liabilities assumed in a business combination. Under this amended guidance, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and subsequently recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. This guidance is first effective for our fiscal year beginning October 1, 2019 and will be adopted on a prospective basis. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. We will adopt this simplification guidance in the earliest period it applies to our facts and circumstances.

Callable debt securities - In March 2017, the FASB issued new guidance that requires certain premiums on callable debt securities to be amortized to the earliest call date instead of the contractual life of the security (ASU 2017-08). Discounts on callable debt securities will continue to be amortized to the contractual maturity date. This guidance is first effective for our fiscal year beginning on October 1, 2019 and will be adopted using a modified retrospective approach. Early adoption is permitted. We are evaluating the impact the adoption of this new guidance will have on our financial position and results of operations.

Share-based payment awards (modifications) - In May 2017, the FASB issued amended guidance that clarifies when changes to the terms or conditions of share-based payment awards require an entity to apply modification accounting (ASU 2017-09). The amended guidance states an entity should account for the effects of a modification unless certain criteria are met which include that the modified award has the same fair value, vesting conditions and classification as the original award. This amended guidance is first effective for our fiscal year beginning October 1, 2018 and will be adopted on a prospective basis. Early adoption is permitted. Given that this guidance applies to specific transactions and would only become relevant in certain circumstances, we are unable to estimate the impact, if any, this amended guidance may have on our financial position and results of operations.

Share-based payment awards (nonemployee) - In June 2018, the FASB issued amended guidance that aligns the measurement and classification guidance for share-based payments to nonemployees with the g