WESTAMERICA BANCORPORATION

Form 8-K July 18, 2003

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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 001-9383

WESTAMERICA BANCORPORATION

(Exact name of registrant as specified in its chapter)

CALIFORNIA

(State of incorporation)

94-2156203

(I.R.S. Employer Identification Number)

1108 Fifth Avenue, San Rafael, California 94901

(Address of principal executive offices and zip code)

(707) 863-8000

(Registrant's area code and telephone number)

Item 7: Exhibits

99.1 Press release dated July 15, 2003

Item 9: Regulation FD Disclosure

(Furnished under Item 12)

This Current Report on Form 8-K is being furnished pursuant to Item 12, "Results of Operations and Financial Condition," in accordance with interim guidance promulgated by the Securities and Exchange Commission in Release No. 34-47583 that was issued March 27,2003. See "Item 12: Results of Operations and Financial Condition" below.

Item 12: Results of Operations and Financial Condition

On July 15, 2003 Westamerica Bancorporation announced their quarterly earnings for the second quarter of 2003. A copy of the press release is attached as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference.

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Signatures

Pursuant to the Securities Exchange Act of 1934, the registrant has duly caused

this report to be signed on its behalf by the undersigned hereunto duly authorized.

Westamerica Bancorporation

/s/ DENNIS R. HANSEN

Dennis R. Hansen, SVP and Controller

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INDEX TO EXHIBITS

Exhibit No. Description Number Page

(99.1) Press release dated 5-15

July 15, 2003

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EXHIBIT 99.1

FOR IMMEDIATE RELEASE

July 15, 2003

WESTAMERICA BANCORPORTATION REPORTS RECORD \$23.7 MILLION

QUARTERLY EARNINGS

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported net income for the second quarter of 2003 of \$23.7 million, or \$0.71 diluted earnings per share, compared to net income of \$23.0 million, or \$0.69 diluted earnings per share, for the prior quarter. Return on assets was 2.21 percent and return on equity was 29.3 percent for the second quarter of 2003. Net income for the second quarter of 2002 was \$19.3 million, or \$0.57 diluted earnings per share. Second quarter 2002 results included \$240 thousand after-tax merger expenses related to the acquisition of Kerman State Bank and a \$2.5 million after-tax securities impairment charge; the after-tax merger expenses and securities impairment charge reduced second quarter 2002 diluted earnings per share by \$0.07.

"Our credit quality remains superior with net annualized charge-offs to average loans of only 0.15 percent during the second quarter, and the June 30 allowance for loan losses was \$54.2 million, or 2.25 percent of total loans. At quarterend, total nonperforming assets were \$9.1 million," said Chairman, President and CEO David Payne. "Increasing fee income, expense control, and a 0.74 percent cost of funds supported our record level of profitability in the second quarter of 2003," Payne added.

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Net interest income on a taxable equivalent basis increased 2.3 percent to \$54.3 million for the second quarter of 2003, compared to \$53.1 million for the second quarter of 2002. The second quarter 2003 net interest margin on a taxable equivalent basis was 5.43 percent, compared with 5.82 percent for the second quarter of 2002. The reduced net interest margin primarily resulted from earning asset yields declining at a more rapid pace than the cost of funds.

The provision for loan losses was \$900 thousand for the second quarter of 2003 unchanged from the prior quarter and second quarter of 2002. Net charge-offs for the second quarter of 2003 totaled \$895 thousand, or 0.15 percent (annualized) of average loans compared to 0.16 percent and 0.13 percent (annualized) of average loans for the prior quarter and second quarter of 2002, respectively. At June 30, 2003, the allowance for loan losses was \$54.2 million, or 2.25 percent of total loans compared to \$54.3 million, or 2.17 percent of total loans at June 30, 2002.

Noninterest income for the second quarter of 2003 was \$11.0 million, compared to

\$10.4 million for the previous quarter. The increase is attributable to investment securities gains of \$277 thousand and increased service charges on deposit accounts, mortgage banking income, and debit card fees offset in part by lower other income.

Noninterest expense for the second quarter of 2003 totaled \$25.5 million, essentially unchanged from \$25.5 million for the prior quarter, and down 1.7 percent from \$25.9 million for the second quarter of 2002. Comparing the second quarter of 2003 to the prior quarter, lower personnel costs and core deposit intangible amortization offset increased loan related costs and other expenses. Second quarter 2002 noninterest expense included \$400 thousand in costs associated with the Kerman State Bank acquisition. The second quarter 2003 efficiency ratio was 39.0 percent, compared to 39.6 percent for the prior quarter and 43.9 percent for the second quarter of 2002.

Non-performing loans and repossessed loan collateral at June 30, 2003 totaled \$9.1\$ million, down from \$9.3\$ million at March 31, 2003 and \$10.9\$ million at June 30, 2002.

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Shareholders' equity at June 30, 2003 was \$357 million, up 6.0 percent from \$337 million at March 31, 2003. The increase is primarily due to retained earnings of \$16 million and appreciation in the available for sale investment portfolio of \$5 million. Net issuance of the Company's common stock in the second quarter of 2003 totaled approximately 30 thousand shares. The Company's equity-to-asset ratio was 7.8 percent at June 30, 2003 compared to 7.9 percent at June 30, 2002.

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, operates 88 branches throughout 22 Northern and Central California counties. At June 30, 2003, the Company's total assets and total loans outstanding were \$4.6 billion and \$2.4 billion, respectively.

Westamerica Bancorporation Web Address: www.westamerica.com

For additional information contact: Westamerica Bancorporation Robert A. Thorson - SVP & Treasurer 707-863-6840

FORWARD-LOOKING INFORMATION:

The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release may contain forward-looking statements about the Company,

including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

Forward-looking statements, by their nature, are subject to risks and uncertainties. A number of factors - many of which are beyond the Company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, including the Company's Form 10-Q for the quarter ended March 31, 2003 and Form 10-K for the year ended December 31, 2002, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the Sarbanes-Oxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, the combination of the former Kerman State Bank and other mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

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FINANCIAL HIGHLIGHTS
June 30, 2003

Public Information July 15, 2003

1. Net Income Summary.

	Q2 ' 03	Q2 ' 02	Q2 ' 03 /		ls except per- Q2'03 / Q1'03 6/
1. Net Interest Income (FTE)	\$54 , 324	\$53 , 096	2.3%	\$54 , 062	0.5%
2. Loan Loss Provision	900	900	0.0%	900	0.0%
3. Noninterest Income:					
4. Investment Securities					
Gains (Impairment)					
5. Other	10,759	10,144		10,359	3.9%
6. Total Noninterest Income	11,036	·	87.6%	10,375	
7. Noninterest Expense					
8. Income Tax Provision (FTE)					2.2%
9. Net Income		•	22.3%	\$23 , 012	
10.Average Shares Outstanding					

11.Diluted Average Shares Outstanding	33,492	34,180	-2.0%	33,565	-0.2%
12.Operating Ratios:					
13. Basic Earnings Per Share	\$0.72	\$0.58	24.4%	\$0.70	3.2%
14. Diluted Earnings Per Share	0.71	0.57	24.9%	0.69	3.1%
15. Return On Assets	2.21%	1.97%		2.22%	
16. Return On Equity	29.3%	26.7%		29.6%	
17. Net Interest Margin	5.43%	5.82%		5.58%	
18. Efficiency Ratio	39.0%	43.9%		39.6%	
19.Dividends Paid Per Share	\$0.24	\$0.22	9.1%	\$0.24	0.0%
20 Dividend Payout Ratio	34%	39%		35%	

2. Net Interest Income.

			02'03 /	•	lars in thousa 02'03 /
	Q2'03	Q2 ' 02	Q2'02	Q1'03	Q1'03 6/
1. Interest and Fee Income (FTE)	•			•	
2. Interest Expense	7,409	10,229	-27.6%	7,737	-4.2%
3. Net Interest Income (FTE)	•	\$53 , 096		\$54,062	
4. Average Earning Assets 5. Average Interest-Bearing					
Liabilities	2,813,895	2,558,175	10.0%	2,730,272	3.1%
6. Yield on Earning Assets	6.17%	6.94%		6.38%	
7. Cost of Funds	0.74%	1.12%		0.80%	
8. Net Interest Margin	5.43%	5.82%		5.58%	
9. Interest Expense/Interest-					
Bearing Liabilities	1.05%	1.60%		1.14%	
10.Net Interest Spread	5.12%	5.34%		5.24%	

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FINANCIAL HIGHLIGHTS
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3. Loans & Other Earning Assets.

				(average vol	ume, dollars i
			Q2 ' 03 /		Q2 ' 03 /
	Q2 ' 03	Q2 ' 02	Q2 ' 02	Q1 ' 03	Q1'03 6/
1. Total Assets	\$4,304,387	\$3,933,274	9.4%	\$4,201,864	2.4%
2. Total Earning Assets	4,007,049	3,659,033	9.5%	3,906,020	2.6%
3. Total Loans	2,375,491	2,448,546	-3.0%	2,424,017	-2.0%
4. Commercial Loans	1,528,879	1,631,388	-6.3%	1,567,405	-2.5%
5. Consumer Loans	846,612	817,158	3.6%	856 , 612	-1.2%
6. Total Investment Securities	1,631,558	1,210,487	34.8%	1,482,003	10.1%
7. Available For Sale					
(Market Value)	1,084,918	973 , 544	11.4%	986,413	10.0%
8. Held To Maturity	546,640	236,943	130.7%	495,590	10.3%
9. HTM Unrealized Gain					
at Period-End	11,253	8,201	37.2%	10,954	2.7%
10.Loans/Deposits	70.5%	75.9%		73.3%	
11.Loans/Earning Assets	59.3%	66.9%		62.1%	

^{4.} Deposits & Other Interest-Bearing Liabilities.

				verage volume		in
	Q2 ' 03	Q2 ' 02	Q2'02	Q1'03	Q1'03	6/
1. Total Deposits	\$3,370,433	\$3,226,951	4.4%	\$3,306,929	1.9%	\$
2. Noninterest Demand	1,130,608	1,052,251	7.4%	1,117,566	1.2%	
3. Interest-Bearing Transaction	559 , 459	531 , 942	5.2%	557 , 227	0.4%	
4. Savings	977,704	936,462	4.4%	965,313	1.3%	
5. Other Time >\$100K	390,730	369 , 762	5.7%	348,780	12.0%	
6. Other Time <\$100K	311 , 932	336,534	-7.3%	318,043	-1.9%	
7. Total Short-Term Borrowings	382 , 677	227,098	68.5%	348,479	9.8%	
8. Fed Funds Purchased	228,499	55 , 789	309.6%	175,553	30.2%	
9. Other Short-Term Funds	154,178	171,309	-10.0%	172,926	-10.8%	
10.FHLB Debt	170,000	131,770	29.0%	170,000	0.0%	
11.Long-Term Debt	21,393	24,607	-13.1%	22,430	-4.6%	
12.Shareholders' Equity	324,350	290,960	11.5%	315,132	2.9%	
13.Demand Deposits/Total Deposit 14.Low-Cost Deposits/	33.5%	32.6%		33.8%		
Total Deposits	79.2%	78.1%		79.8%		

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FINANCIAL HIGHLIGHTS
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5. Interest Yields Earned & Rates Paid.

(dollars in thousand

		Q2 ' 03			
-	_	Income/ Expense			Average Volume
-					
1. Interest Income Earned to:				5 000	
2. Total Earning Assets (FTE)					\$3,659,033
	2,375,491			6.97%	
4. Commercial Loans (FTE)					1,631,388
5. Consumer Loans	846,612	12,454	5.92%	6.18%	817,158
6. Total Investment					
Securities (FTE)	1,631,558	21,068	5.16%	5.42%	1,210,487
7. Interest Expense Paid to:					
8. Total Earning Assets	4,007,049	7,409	0.74%	0.80%	3,659,033
9. Total Interest-Bearing					
Liabilities	2,813,895	7,409	1.05%	1.14%	2,558,175
10. Total Interest-Bearing					
Deposits	2,239,825	4,470	0.80%	0.91%	2,174,700
<pre>11. Interest-Bearing</pre>					
Transaction	559 , 459	211	0.15%	0.18%	531,942
12. Savings	977,704	1,562	0.75%	0.83%	936,462
13. Other Time <\$100K	390,730	1,343	1.73%	1.95%	369,762
14. Other Time >\$100K	311,932	1,354	1.38%	1.66%	336,534
15. Total Short-Term Borrowings	382,677	962	1.00%	0.98%	227,098
16. Fed Funds Purchased	228,499	716	1.24%	1.25%	55,789
17. Other Short-Term Funds	154,178	246	0.64%	0.71%	171,309
18. FHLB Debt	170,000	1,592	3.72%	3.72%	131,770
19. Long-Term Debt	21,393	385	7.18%	7.18%	24,607
J	,				,
20.Net Interest Income					
and Margin (FTE)		\$54,324	5.43%	5.58%	
		•			

6. Noninterest Income.

				· ·	ars in thousa
	Q2 ' 03		Q2'03 / Q2'02	Q1 ' 03	Q2'03 / Q1'03 6/
 Service Charges on Deposit Accounts Merchant Credit Card Income ATM Fees & Interchange Debit Card Fees 	900 601 563	963 617 461	-6.5% -2.6% 22.1%	560 494	4.4% 7.3% 14.0%
5. Financial Services Fees 6. Mortgage Banking Income 7. Trust Fees 8. Other Income	210 301 277 1,259	217 243	14.0%		33.2% 16.4%
9. Sub-total 10.Investment Securities Gains (Impairment)		10,144		10 , 359	
11.Total Noninterest Income	, , , , , , , , , , , , , , , , , , , ,	\$5 , 884		\$10 , 375	6.4% ====
12.Operating Ratios: 13. Total Revenue 14. Noninterest Income/Revenue 15. Service Charges/Deposits (annualized) 16. Total Revenue Per Share	16.9%	\$58,980 10.0% 0.74%		\$64,437 16.1% 0.79%	1.4%
(annualized)	\$7.94	\$7.05	12.7%	\$7.89	0.7%

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7. Noninterest Expense.

			Q2'03 /	,	lars in thousa Q2'03 /
	Q2 ' 03	Q2 ' 02 	Q2 ' 02	Q1'03	Q1'03 6/
1. Salaries & Benefits	\$13 , 598	\$14,281	-4.8%	\$13 , 698	-0.7%
2. Occupancy	3,044	2,898	5.0%	2,995	1.6%
3. Equipment	1,381	1,425	-3.1%	1,374	0.5%
4. Data Processing	1,518	1,516	0.1%	1,559	-2.6%
5. Courier	926	916	1.1%	929	-0.3%
6. Postage	401	397	1.0%	420	-4.5%
7. Telephone	423	421	0.5%	425	-0.5%
8. Professional Fees	457	443	3.2%	413	10.7%
9. Stationery & Supplies	308	373	-17.4%	318	-3.1%

10.Loan Expense	380	360	5.6%	276	37.7%
11.Merchant Card Expense	316	347	-8.9%	342	-7.6%
12.Operational Losses	228	191	19.4%	173	31.8%
13.Amortization of Core Deposit					
Intangibles	165	201	-17.9%	249	-33.7%
14.Other Operating	2,331	2,140	8.9%	2,364	-1.4%
15.Total Noninterest Expense ==	\$25 , 476	\$25 , 909	-1.7% ===	\$25 , 535	-0.2% ===
16.FTE Staff	1,033	1,078	-4.2%	1,047	-1.3%
17.Average Assets per FTE Staff 18.Operating Ratios:	\$4,167	\$3,649	14.2%	\$4,013	3.8%
19. Revenue per FTE Staff					
(annualized)	\$254	\$219	15.6%	\$250	1.7%
20. Noninterest Expense/Earning					
Assets	2.55%	2.84%		2.65%	
21. Noninterest Expense/Revenue	39.0%	43.9%		39.6%	

WESTAMERICA BANCORPORATION FINANCIAL HIGHLIGHTS
June 30, 2003

8. Loan Loss Provision.

				(doll	lars in thous
			Q2 ' 03 /		Q2 ' 03 /
	Q2 ' 03	Q2 ' 02	Q2 ' 02	Q1 ' 03	Q1 ' 03 6
1. Loan Loss Provision	\$900	\$900	0.0%	\$900	0.0%
2. Gross Loan Losses	1,841	1,353	36.1%	2,028	-9.2%
3. Net Loan Losses	895	773	15.8%	973	-8.0%
4. Recoveries/Gross Losses	51%	43%		52%	
5. Average Total Loans	\$2,375,491	\$2,448,546	-3.0%	\$2,424,017	-2.0%
Net Loan Losses/Loans (annualized)	0.15%	0.13%		0.16%	
Loan Loss Provision/Loans (annualized)	0.15%	0.15%		0.15%	
8. Loan Loss Provision/Net Loan Losses	100.6%	116.4%		92.5%	

9. Credit Quality.

	6/30/03				lars in thousa 6/30/03/ 3/31/03 1
 Nonperforming Nonaccrual Loans Performing Nonaccrual Loans 	1,353		-58.7%		
3. Total Nonaccrual Loans 4. Accruing Loans 90+ Days Past Due	6,837 386	10 , 259	-33.4% 104.2%	320	20.6%
	7,223 1,888	10,448	-30.9% 299.2%	88	-21.4%
7. Total Nonperforming Loans & Repossessed Collateral	\$9,111		-16.6%		
9. Classified Loans	\$27 , 324	\$30,029 ======		\$32 , 505	
10.Allowance for Loan Losses 11.Total Loans Outstanding 12.Total Assets	2,406,889	2,507,968	-4.0%		-2.0%
13.Allowance for Loan Losses/Total Loans 14.Nonperforming Loans/Total Loans	2.25%	2.17% 0.42%		2.20%	

15.Nonperforming Loans &			
16. Repossessed Assets/Total Assets	0.20%	0.27%	0.21%
17.Allowance/Nonperforming Loans	750%	520%	589%
18.Allowance for Loan Losses/			
Classified Loans	198%	181%	167%
19.Classified Loans/			
20. (Equity + Allowance for			
Loan Losses)	6.6%	8.0%	8.3%

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June 30, 2003

10.Capital.

6	6/30/03		(dollars in 6/30/03/6/30/02	·	6/30/03/	r-sh 1
1. Shareholders' Equity	\$357,311	\$320,373	11.5%	\$336,946	6.0%	\$
2. Tier I Regulatory Capital	•					·
3. Total Regulatory Capital						
			12.1%			4,
	3,067,976		0.2%	3,114,609		3,
6. Shareholders' Equity/Total Assets	3 7 83%	7 87%	· -0 5%	7 68%	1.9%	
7. Shareholders' Equity/Total Loans						
8. Tier I Capital/Total Assets						
9. Tier I Capital/Risk-Adjusted	0.700	, . 0 0 0	, J. 10	0.710	0.70	
Assets	10.06%	9.31%	8.0%	9.45%	6.4%	
10.Total Capital/Risk-Adjusted						
1	11.32%	10.65%	6.3%	10.71%	5.7%	
			-2.4%			
12.Book Value Per Share (\$)						
13.Market Value Per Share (\$)					9.1%	
14.Share Repurchase Programs						
			02'03 /		02'03 /	
	Q2'03		Q2'02		~	6/
 15.Total Shares Repurchased/Canceled	 d 118	 547	-78.4%	 568	 -79.2%	
16. Average Repurchase Price						
17.Net Shares Repurchased/(Issued)						

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FINANCIAL HIGHLIGHTS
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11.Period-End Balance Sheets.

	6/30/03	6/30/02	6/30/03/ 6/30/02	(dollars i 3/31/03	n thousands; 6/30/03/ 3/31/03	1
 Assets: Cash and Money Market Assets 	\$202,193	\$184,222	9.8%	\$186 , 914	8.2%	\$

3.	Investment Securities Available For Sale	1,251,341	986 , 392	26.9%	1,048,386	19.4%	
4.	Investment Securities Held to Maturity	588,231	279,640	110.4%	520,896	12.9%	
5. 6.	Loans, gross Allowance For Loan Losses	2,406,889 (54,159)	2,507,968 (54,324)	-4.0% -0.3%	2,456,161 (54,154)	-2.0% 0.0%	2,
7.	Loans, net	2,352,730	2,453,644	-4.1%	2,402,007	-2.1%	 2,
	Premises and Equipment Core Deposit Intangible Ass Goodwill Interest Receivable and	36,408 sets 3,800		-7.9% -20.5%	36,631 3,931	-0.6% -3.3%	
12.	Other Assets		106 , 275	5.4%	169,694	-34.0%	
13.T	otal Assets	\$4,564,692	\$4,072,502		\$4,386,455	4.1%	\$4,
	iabilities and Shareholders'			=			===
16.	Noninterest Bearing	\$1,184,847	\$1,081,967	9.5%	\$1,129,455	4.9%	\$1,
17.	Noninterest Bearing Interest-Bearing Transact	ion 554,568	528,226	5.0%	553,105	4.9% 0.3%	
18.	Savings	962,267	979 , 289	-1.7%	980 , 291	-1.8%	
19.	Time	751 , 949	725 , 958	3.6%	667,237	12.7%	
20.	Total Deposits		3,315,440				3,
21.	Short-Term Borrowed Funds	393,287	228,635	72.0%	416,219	-5.5%	
	FHLB Debt	170,000	228,635 140,000	21.4%	170,000		
24.	Debt Financing and						
	Notes Payable	21,393	24,607	-13.1%	21,393	0.0%	
25.	Liability For Interest, Taxes, and Other	169,070	43,447	289.1%	111,809	51.2%	
26.T	otal Liabilities		3,752,129	- 12.1%	4,049,509	3.9%	3,
27.S	hareholders' Equity:			=			
	Paid-In Capital Unrealized Gain on Investme		\$226 , 551	-3.3%	\$215 , 291	1.8%	\$
	Securities Available For S		14,184	83.3%	20,710	25.5%	
	Retained Earnings	112,250	79,638	41.0%	100,945	11.2%	
32.T	otal Shareholders' Equity		320,373	_			
32.T	otal Liabilities and			_			
	Shareholders' Equity	\$4,564,692	\$4,072,502		\$4,386,455	4.1%	\$4, ===

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FINANCIAL HIGHLIGHTS
June 30, 2003

12. Income Statements.

	02'03	((dollars in Q2'02	02'03 /		share amounts) Q2'03 / O1'03 6/
-					
1. Interest and Fee Income:					
2. Loans	\$39,419	\$43,912	-10.2%	\$40,413	-2.5%
3. Money Market Assets and					
Funds Sold	2	4	-50.0%	3	-33.3%
4. Investment Securities Available for Sale	12 100	12,043	0.5%	11 171	5 5%
5. Investment Securities	12,100	12,043	0.5%	11,4/4	3.3%
Held to Maturity	5,070	3,128	62.1%	5,235	-3.2%
6. Total Interest Income	 56 , 599	59 , 087	- -4.2%	57 , 125	-0.9%
7. Interest Expense:					
		413			
9. Savings Deposits	1,562	2,817	-44.6%	1,708	-8.5%
10. Time Deposits 11. Short-Term Borrowed Funds	2 , 697 962	4,415	-38.9%	2 , 957 851	-8.8%
11. Snort-Term Borrowed Funds 12. Federal Home Loan Bank	962	895	7.5%	851	13.0%
Advances	1502	1247	27 72	1 575	1 19
13. Debt Financing and	1392	1247	21.10	1,575	1.10
Notes Payable		442			
14.Total Interest Expense	7,409	10,229	-27.6%	7,737	-4.2%
15.Net Interest Income		48,858		49,388	
16.Provision for Loan Losses	900	900	- 0.0%	900	0.0%
17. Noninterest Income: 18. Service Charges on Deposit					
Accounts	6,648	5 967	11 /19	6 425	3.5%
19. Merchant Credit Card	900	963	-6 5%	6 , 425 862	4.4%
20. Financial Services Commission:					
21. Mortgage Banking	301				
22. Trust Fees	277		38.7% 14.0%	226 238	16.4%
23. Securities Gains (Impairment)					
24. Other		2,329			
25.Total Noninterest Income	11,036	5,884	- 87.6%	10,375	6.4%

^{26.}Noninterest Expense:

27. Salaries and Related Benefits	13,598	14,281	-4.8%	13,698	-0.7%
28. Occupancy	3,044	2,898	5.0%	2,995	1.6%
29. Equipment	1,381	1,425	-3.1%	1,374	0.5%
30. Data Processing	1,518	1,516	0.1%	1,559	-2.6%
31. Professional Fees	457	443	3.2%	413	10.7%
32. Other	5 , 478	5,346	2.5%	5,496	-0.3%
33.Total Noninterest Expense	25,476	25,909	-1.7%	25,535	-0.2%
34.Income Before Income Taxes	33,850	27 , 933	21.2%	33,328	1.6%
35.Provision for income taxes	10,179	8,586	18.6%	10,316	-1.3%
36.Net Income	\$23 , 671	•		\$23,012	2.9%
				33,110	-0.3%
Outstanding	33,492	34,180	-2.0%	33 , 565	-0.2%
39.Per Share Data:					
40. Basic Earnings	\$0.72	\$0.58	24.4%	\$0.70	2.9%
41. Diluted Earnings	0.71	0.57	24.9%	0.69	2.9%
42. Dividends Paid	0.24	0.22	9.1%	0.24	0.0%