MARLIN BUSINESS SERVICES CORP Form 10-Q August 05, 2015 Table of Contents

#### UNITED STATES SECURITIES AND EXCHANGE

#### **COMMISSION**

WASHINGTON, D.C. 20549

### **FORM 10-Q**

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

#### SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2015

Commission file number 000-50448

#### MARLIN BUSINESS SERVICES CORP.

(Exact name of registrant as specified in its charter)

Pennsylvania (State of incorporation)

38-3686388

(I.R.S. Employer Identification Number)

300 Fellowship Road, Mount Laurel, NJ 08054

(Address of principal executive offices)

(Zip code)

(888) 479-9111

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that registrant was required to submit and post such files.)

Yes b No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer b Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes "No b

At July 27, 2015, 12,771,110 shares of Registrant s common stock, \$.01 par value, were outstanding.

## MARLIN BUSINESS SERVICES CORP. AND SUBSIDIARIES

# **Quarterly Report on Form 10-Q**

# for the Quarter Ended June 30, 2015

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### **PART I. Financial Information**

### **Item 1. Condensed Consolidated Financial Statements**

### MARLIN BUSINESS SERVICES CORP.

### AND SUBSIDIARIES

### **Condensed Consolidated Balance Sheets**

(Unaudited)

	J	une 30, 2015	December 31, 2014		
	(Dollars in thousands, except per-sh data)				
ASSETS					
Cash and due from banks	\$	5,246	\$	2,437	
Interest-earning deposits with banks		85,494		108,219	
Total cash and cash equivalents		90,740		110,656	
Time deposits with banks		7,368		,	
Restricted interest-earning deposits with banks		543		711	
Securities available for sale (amortized cost of \$6.4 million and \$5.8 million					
at June 30, 2015 and December 31, 2014, respectively)		6,258		5,722	
Net investment in leases and loans		641,082		629,507	
Property and equipment, net		3,993		2,846	
Property tax receivables		5,977		690	
Other assets		9,011		8,317	
Total assets	\$	764,972	\$	758,449	
LIABILITIES AND STOCKHOLDERS EQUITY					
Deposits	\$	554,190	\$	550,119	
Other liabilities:					
Sales and property taxes payable		6,335		2,739	
Accounts payable and accrued expenses		12,066		14,406	
Net deferred income tax liability		15,891		17,221	
Total liabilities		588,482		584,485	

Commitments and contingencies (Note 6)

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Stockholders equity:		
Common Stock, \$0.01 par value; 75,000,000 shares authorized; 12,785,066		
and 12,838,449 shares issued and outstanding at June 30, 2015 and		
December 31, 2014, respectively	128	128
Preferred Stock, \$0.01 par value; 5,000,000 shares authorized; none issued		
Additional paid-in capital	86,725	89,130
Stock subscription receivable	(2)	(2)
Accumulated other comprehensive loss	(75)	(17)
Retained earnings	89,714	84,725
Total stockholders equity	176,490	173,964
Total liabilities and stockholders equity	\$ 764,972	\$ 758,449

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

## MARLIN BUSINESS SERVICES CORP.

## AND SUBSIDIARIES

# **Condensed Consolidated Statements of Operations**

(Unaudited)

	T	hree Months 1 2015	Ende	d June 30, 2014		Six Months End 2015	ded	June 30, 2014
		(Do	llars	in thousands,	exce	pt per-share dat	a)	
Interest income	\$	16,488	\$	16,740	\$	32,975	\$	33,477
Fee income		3,727		3,450		7,847		7,135
Interest and fee income		20,215		20,190		40,822		40,612
Interest expense		1,336		1,216		2,654		2,397
Net interest and fee income		18,879		18,974		38,168		38,215
Provision for credit losses		2,216		2,124		5,556		3,856
Net interest and fee income after								
provision for credit losses		16,663		16,850		32,612		34,359
Other income:								
Insurance income		1,358		1,338		2,824		2,655
Other income		399		394		764		776
Other income		1,757		1,732		3,588		3,431
Other expense:								
Salaries and benefits		7,265		6,463		14,232		13,649
General and administrative		4,330		3,969		8,423		8,158
Financing related costs		42		293		150		583
Other expense		11,637		10,725		22,805		22,390
Income before income taxes		6,783		7,857		13,395		15,400
Income tax expense		2,634		2,921		5,191		5,821
meome tax expense		2,034		2,721		3,171		3,021
Net income	\$	4,149	\$	4,936	\$	8,204	\$	9,579
		·		, i				Í
Basic earnings per share	\$	0.32	\$	0.38	\$	0.64	\$	0.74

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Diluted earnings per share	\$ 0.32	\$ 0.38	\$ 0.64	\$ 0.74
Cash dividends declared and paid per share	\$ 0.125	\$ 0.11	\$ 0.25	\$ 0.22

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

### MARLIN BUSINESS SERVICES CORP.

### **AND SUBSIDIARIES**

# **Condensed Consolidated Statements of Comprehensive Income**

(Unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2015		2014		2015		2014
	(Dollars in th				thous	ands)		
Net income	\$	4,149	\$	4,936	\$	8,204	\$	9,579
Other comprehensive income (loss):								
Increase (decrease) in fair value of securities available for sale		(64)		137		(93)		247
Tax effect		24		(52)		35		(96)
Total other comprehensive income (loss)		(40)		85		(58)		151
Comprehensive income	\$	4,109	\$	5,021	\$	8,146	\$	9,730

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

## MARLIN BUSINESS SERVICES CORP.

## AND SUBSIDIARIES

# Condensed Consolidated Statements of Stockholders Equity

(Unaudited)

	Common Shares	Common Stock Amount	Additional Paid-In S Capital	StockCo			Total Stockholders Equity
			(Dollar	rs in thousa	ands)		
Balance, December 31, 2013	12,994,758	\$ 130	\$ 91,730	\$ (2)	\$ (257)	\$ 71,437	\$ 163,038
Issuance of common stock	14,428		253				253
Repurchase of common stock	(283,064)	(3)	(5,724)				(5,727)
Exercise of stock options	14,469		154				154
Excess tax benefits from stock-based payment arrangements			754				754
Stock option compensation recognized			7				7
Restricted stock grant	97,858	1	(1)				,
Restricted stock compensation recognized			1,957				1,957
Net change in unrealized gain/loss on securities available for							
sale, net of tax					240	10.250	240
Net income						19,350 (6,062)	19,350 (6,062)
Cash dividends paid						(0,002)	(0,002)
Balance, December 31, 2014	12,838,449	\$ 128	\$ 89,130	\$ (2)	\$ (17)	\$ 84,725	\$ 173,964

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Issuance of common								
stock	7,582		121					121
Repurchase of								
common stock	(248,250)	(2)	(4,620)					(4,622)
Exercise of stock								
options	57,855	1	556					557
Excess tax benefits								
from stock-based								
payment arrangements			317					317
Restricted stock grant	129,430	1	(1)					
Restricted stock	ŕ							
compensation								
recognized			1,222					1,222
Net change in			,					,
unrealized gain/loss on								
securities available for								
sale, net of tax					C.	58)		(58)
Net income					(-	,	8,204	8,204
Cash dividends paid							(3,215)	(3,215)
cush dividends puid							(5,215)	(3,213)
Balance, June 30, 2015	12,785,066	\$ 128	\$ 86,725	\$ (2)	\$ (	75)	\$ 89,714	\$ 176,490

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

## MARLIN BUSINESS SERVICES CORP.

## AND SUBSIDIARIES

### **Condensed Consolidated Statements of Cash Flows**

(Unaudited)

Six Months Ended June 30,

2015

2014

(Dollars in thousands)

Cash flows from operating activities:		
Net income	\$ 8,204	\$ 9,579
Adjustments to reconcile net income to net cash provided by operating		
activities:		
Depreciation and amortization	787	769
Stock-based compensation	1,222	1,326
Excess tax benefits from stock-based payment arrangements	(317)	(624)
Provision for credit losses	5,556	3,856
Net deferred income taxes	(1,367)	(294)
Amortization of deferred initial direct costs and fees	3,680	3,618
Deferred initial direct costs and fees	(3,874)	(3,464)
Loss on equipment disposed	216	991
Effect of changes in other operating items:		
Other assets	(5,799)	(2,567)
Other liabilities	1,300	97
Net cash provided by operating activities	9,608	13,287
Cash flows from investing activities:		
Net change in time deposits with banks	(7,368)	
Purchases of equipment for direct financing lease contracts and funds used	(7,500)	
to originate loans	(175,013)	(163,276)
Principal collections on leases and loans	156,349	138,359
Security deposits collected, net of refunds	(139)	29
Proceeds from the sale of equipment	1,650	1,830
Acquisitions of property and equipment	(1,771)	(677)
Change in restricted interest-earning deposits with banks	168	310
Purchases of securities available for sale, net	(629)	(3)
	()	(0)
Net cash (used in) investing activities	(26,753)	(23,428)

Cash flows from financing activities:

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Net change in deposits	4,071	28,892
Issuances of common stock	121	135
Repurchases of common stock	(4,622)	(3,762)
Dividends paid	(3,215)	(2,852)
Exercise of stock options	557	63
Excess tax benefits from stock-based payment arrangements	317	624
Net cash (used in) provided by financing activities	(2,771)	23,100
Net (decrease) increase in total cash and cash equivalents	(19,916)	12,959
Total cash and cash equivalents, beginning of period	110,656	85,653
Total cash and cash equivalents, end of period	\$ 90,740	\$ 98,612
Supplemental disclosures of cash flow information:		
Cash paid for interest on deposits and borrowings	\$ 2,401	\$ 2,070
Net cash paid for income taxes	\$ 7,483	\$ 4,780

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

#### MARLIN BUSINESS SERVICES CORP. AND SUBSIDIARIES

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 1** The Company

#### Description

Marlin Business Services Corp. (the Company ) is a bank holding company and a financial holding company regulated by the Federal Reserve Board under the Bank Holding Company Act. The Company was incorporated in the Commonwealth of Pennsylvania on August 5, 2003. Through its principal operating subsidiary, Marlin Leasing Corporation (MLC), the Company provides equipment financing solutions nationwide, primarily to small and mid-sized businesses in a segment of the equipment leasing market commonly referred to in the industry as the small-ticket segment. The Company finances over 100 categories of commercial equipment important to its end user customers, including copiers, security systems, computers, telecommunications equipment and certain commercial and industrial equipment. In May 2000, we established AssuranceOne, Ltd., a Bermuda-based, wholly-owned captive insurance subsidiary, which enables us to reinsure the property insurance coverage for the equipment financed by MLC and Marlin Business Bank (MBB) for our end user customers. Effective March 12, 2008, the Company opened MBB, a commercial bank chartered by the State of Utah and a member of the Federal Reserve System. MBB serves as the Company s primary funding source through its issuance of Federal Deposit Insurance Corporation (FDIC)-insured deposits.

References to the Company, Marlin, Registrant, we, us and our herein refer to Marlin Business Services Co wholly-owned subsidiaries, unless the context otherwise requires.

## **NOTE 2** Summary of Critical Accounting Policies

Basis of financial statement presentation. The unaudited condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. MLC and MBB are managed together as a single business segment and are aggregated for financial reporting purposes as they exhibit similar economic characteristics, share the same leasing portfolio and have one product offering. All intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of normal recurring items) necessary to present fairly the Company s financial position at June 30, 2015 and the results of operations for the three-and six-month periods ended June 30, 2015 and 2014, and cash flows for the six-month periods ended June 30, 2015 and 2014. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and note disclosures included in the Company s Form 10-K filed with the Securities and Exchange Commission (SEC) on March 6, 2015 and Form 10-K/A filed with the SEC on April 13, 2015. The consolidated results of operations for the three-and six-month periods ended June 30, 2015 and 2014 and the consolidated statements of cash flows for the six-month periods ended June 30, 2015 and 2014 are not necessarily indicative of the results of operations or cash flows for the respective full years or any other period.

*Time Deposits with Banks.* Time deposits with banks are primarily composed of FDIC insured certificates of deposits that have original maturity dates of greater than 90 days. These deposits are held on the balance sheet at amortized cost. Generally, the certificates of deposits have the ability to redeem early, however, early redemption penalties may be incurred.

There have been no other significant changes to the Company s accounting policies as disclosed in the Company s 2014 Annual Report on Forms 10-K and 10-K/A.

### Recent Accounting Pronouncements.

In January 2015, the FASB issued Accounting Standards Update 2015-01, *Income Statement-Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items.* This Update eliminates from GAAP the concept of extraordinary items. Subtopic 225-20, Income Statement Extraordinary and Unusual Items, required that an entity separately classify, present, and disclose extraordinary events and transactions. Presently, an event or transaction is presumed to be an ordinary and usual activity of the reporting entity unless the event is unusual in nature and occurs infrequently. The

guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. The adoption of this new requirement is not expected to have a material impact on the consolidated earnings, financial position or cash flows of the Company.

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### **NOTE 3** Net Investment in Leases and Loans

Net investment in leases and loans consists of the following:

	J	une 30, 2015	Dec	cember 31, 2014
		(Dollars in	thous	sands)
Minimum lease payments receivable	\$	720,747	\$	710,801
Estimated residual value of equipment		27,442		27,458
Unearned lease income, net of initial direct costs and fees deferred		(98,117)		(98,738)
Security deposits		(2,461)		(2,600)
Loans, including unamortized deferred fees and costs		2,038		1,123
Allowance for credit losses		(8,567)		(8,537)
	\$	641.082	\$	629,507

At June 30, 2015, a total of \$1.6 million of minimum lease payments receivable is assigned as collateral for the borrowing facility. At June 30, 2015, there is no amount outstanding under this borrowing facility and the unused borrowing capacity is \$50.0 million. In addition, \$34.9 million in net investment in leases are pledged as collateral for the secured borrowing capacity at the Federal Reserve Discount Window.

Initial direct costs net of fees deferred were \$10.3 million and \$10.1 million as of June 30, 2015 and December 31, 2014, respectively. Initial direct costs are netted in unearned income and will be amortized to income using the effective interest method. At June 30, 2015 and December 31, 2014, \$22.3 million and \$22.0 million, respectively, of the estimated residual value of equipment retained on our Condensed Consolidated Balance Sheets was related to copiers.

Minimum lease payments receivable under lease contracts and the amortization of unearned lease income, including initial direct costs and fees deferred, are as follows as of June 30, 2015:

	Paym Receiv	Minimum Lease Payments Inco Receivable Amort  (Dollars in thousand			
Period Ending December 31,					
2015	\$ 1	62,795	\$ 29,	543	
2016	2	258,989	38,	521	
2017	1	63,905	19,	346	
2018		87,111	8,0	038	
2019		39,858		420	

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Thereafter	8,089	249
	\$ 720,747	\$ 98.117

As of June 30, 2015 and December 31, 2014, the Company maintained total finance receivables which were on a non-accrual basis of \$1.4 million and \$1.7 million, respectively. As of June 30, 2015 and December 31, 2014, the Company had total finance receivables in which the terms of the original agreements had been renegotiated in the amount of \$0.6 million and \$1.0 million, respectively. (See Note 4 for income recognition on leases and loans and additional asset quality information.)

### **NOTE 4** Allowance for Credit Losses

In accordance with the Contingencies Topic of the FASB ASC, we maintain an allowance for credit losses at an amount sufficient to absorb losses inherent in our existing lease and loan portfolios as of the reporting dates based on our estimate of probable net credit losses.

The table which follows provides activity in the allowance for credit losses and asset quality statistics.

		Three Months Ended June 30, 2015 2014				Six Months Ended June 30, 2015 2014				ar Ended ember 31, 2014			
		(Dollars in thousands)											
Allowance for credit losses, beginning of period		\$ 9,231	\$	8,159	\$	8,537	\$	8,467	\$	8,467			
Charge-offs Recoveries		(3,457) 577		(3,104) 546		(6,600) 1,074		(5,739) 1,141		(11,463) 2,417			
Net charge-offs		(2,880)		(2,558)		(5,526)		(4,598)		(9,046)			
Provision for credit losses		2,216		2,124		5,556		3,856		9,116			
Allowance for credit losses, end of period	(1)	\$ 8,567	\$	7,725	\$	8,567	\$	7,725	\$	8,537			
Annualized net charge-offs to average total finance receivables	(2)	1.84%		1.71%		1.77%		1.55%		1.50%			
Allowance for credit losses to total finance receivables, end of period	(2)	1.34%		1.26%		1.34%		1.26%		1.36%			
Average total finance receivables Total finance	(2)	\$ 627,079	\$	599,413	\$	624,600	\$	594,668	\$	602,923			
receivables, end of period	(2)	\$ 639,333	\$	612,722	\$	639,333	\$	612,722	\$	627,922			

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Delinquencies greater						
than 60 days past due		\$ 2,899	\$ 3,544	\$ 2,899	\$ 3,544	\$ 3,602
Delinquencies greater						
than 60 days past due	(3)	0.40%	0.51%	0.40%	0.51%	0.51%
Allowance for credit						
losses to delinquent						
accounts greater than						
60 days past due	(3)	295.52%	217.97%	295.52%	217.97%	237.01%
Non-accrual leases and						
loans, end of period		\$ 1,433	\$ 1,903	\$ 1,433	\$ 1,903	\$ 1,742
Renegotiated leases and						
loans, end of period		\$ 572	\$ 1,166	\$ 572	\$ 1,166	\$ 1,014

<sup>(1)</sup> At June 30, 2015 the allowance for credit losses allocated to loans was less than \$0.1 million. At December 31, 2014 and June 30, 2014, there was no allowance for credit losses allocated to loans.

Net investments in finance receivables are generally charged-off when they are contractually past due for 120 days or more. Income recognition is discontinued on leases or loans when a default on monthly payment exists for a period of 90 days or more. Income recognition resumes when a lease or loan becomes less than 90 days delinquent. At June 30, 2015, December 31, 2014 and June 30, 2014, there were no finance receivables past due 90 days or more and still accruing.

<sup>(2)</sup> Total finance receivables include net investment in direct financing leases and loans. For purposes of asset quality and allowance calculations, the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred are excluded.

<sup>(3)</sup> Calculated as a percent of total minimum lease payments receivable for leases and as a percent of principal outstanding for loans.

Net charge-offs for the three-month period ended June 30, 2015 were \$2.9 million (1.84% of average total finance receivables on an annualized basis), compared to \$2.6 million (1.70% of average total finance receivables on an annualized basis) for the three-month period ended March 31, 2015 and \$2.6 million (1.71% of average total finance receivables on an annualized basis) for the three-month period ended June 30, 2014.

### NOTE 5 Other Assets

Other assets are comprised of the following:

	June 30, 2015		ember 31, 2014		
	(Dollars in thousands)				
Accrued fees receivable	\$ 2,549	\$	2,465		
Prepaid expenses	1,501		1,748		
Income taxes receivable	1,681		854		
Other	3,280		3,250		
	\$ 9,011	\$	8,317		

#### **NOTE 6** Commitments and Contingencies

MBB is a member bank in a non-profit, multi-financial institution consortium serving as a catalyst for community development by offering flexible financing for affordable, quality housing to low- and moderate-income residents. Currently, MBB receives approximately 1.2% participation in each funded loan under the program. MBB records loans in its financial statements when they have been funded or become payable. Such loans help MBB satisfy its obligations under the Community Reinvestment Act of 1977. At June 30, 2015, MBB had an unfunded commitment of \$0.6 million for this activity. Unless renewed prior to termination, MBB s one-year commitment to the consortium will expire in September 2015.

The Company is involved in legal proceedings, which include claims, litigation and suits arising in the ordinary course of business. In the opinion of management, these actions will not have a material effect on the Company s consolidated financial position, results of operations or cash flows.

As of June 30, 2015, the Company leases all five of its office locations including its executive offices in Mt. Laurel, New Jersey, and its offices in or near Atlanta, Georgia; Philadelphia, Pennsylvania; and Salt Lake City, Utah. These lease commitments are accounted for as operating leases. The Company has entered into several capital leases to finance corporate property and equipment.

The following is a schedule of future minimum lease payments for capital and operating leases as of June 30, 2015:

### **Future Minimum Lease Payment Obligations**

Operating

Capital

	Ca	pitai	Op	ti atting		
Period Ending December 31,	Le	ases	L	eases		Total
		(I	Oollars	in thousand	ds)	
2015	\$	51	\$	760	\$	811
2016		102		1,527		1,629
2017		77		1,512		1,589
2018				1,457		1,457
2019				1,420		1,420
Thereafter				681		681
Total minimum lease payments	\$	230	\$	7,357	\$	7,587
Less: amount representing interest		(14)				
Present value of minimum lease payments	\$	216				

Rent expense was \$0.5 million for each of the six-months ended June 30, 2015 and June 30, 2014.

The Company has an employment agreement with a certain senior officer that currently extends through November 2015, with certain renewal options.

### NOTE 7 Deposits

MBB serves as the Company s primary funding source. MBB issues fixed-rate FDIC-insured certificates of deposit raised nationally through various brokered deposit relationships and fixed-rate FDIC-insured deposits received from direct sources. On February 23, 2014, MBB began offering FDIC-insured money market deposit accounts (the MMDA Product ) through participation in a partner bank s insured savings account product. This brokered deposit product has a variable rate, no maturity date and is offered to the clients of the partner bank and recorded as a single deposit account at MBB. As of June 30, 2015, money market deposit accounts totaled \$44.8 million.

As of June 30, 2015, the remaining scheduled maturities of certificates of deposits are as follows:

Scheduled Maturities (Dollars in thousands)

Period Ending December 31,	
2015	\$ 114,329
2016	187,756
2017	125,464
2018	46,768
2019	24,859
Thereafter	10,245
Total	\$ 509,421

Certificates of deposits are time deposits issued in denominations of \$250,000 or less. The MMDA Product is also issued to customers in amounts less than \$250,000. The FDIC insures deposits up to \$250,000 per depositor. The weighted average all-in interest rate of deposits at June 30, 2015 was 0.99%.

#### NOTE 8 Fair Value Measurements and Disclosures about the Fair Value of Financial Instruments

#### Fair Value Measurements

The Fair Value Measurements and Disclosures Topic of the FASB ASC establishes a framework for measuring fair value and requires certain disclosures about fair value measurements. Its provisions do not apply to fair value measurements for purposes of lease classification and measurement, which is addressed in the Leases Topic of the FASB ASC.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability at the measurement date (exit price). A three-level valuation hierarchy is required for disclosure of fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the measurement in its entirety.

The three levels are defined as follows:

Level 1 Inputs to the valuation are unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 Inputs to the valuation may include quoted prices for similar assets and liabilities in active or inactive markets, and inputs other than quoted prices, such as interest rates and yield curves, which are observable for the asset or liability for substantially the full term of the financial instrument.

Level 3 Inputs to the valuation are unobservable and significant to the fair value measurement. Level 3 inputs shall be used to measure fair value only to the extent that observable inputs are not available.

The Company characterizes active markets as those where transaction volumes are sufficient to provide objective pricing information, such as an exchange traded price. Inactive markets are typically characterized by low transaction volumes, and price quotations that vary substantially among market participants or are not based on current information.

The Company s balances measured at fair value on a recurring basis include the following as of June 30, 2015 and December 31, 2014:

June 30, 2015
Fair Value Measurements Using
Level 1 Level 2

December 31, 2014
Fair Value Measurements Using
Level 1 Level 2

(Dollars in thousands)

**Assets** 

Securities available for sale

\$ 3,303

\$

2,955

3,281

\$

2,441

At this time, the Company has not elected to report any assets and liabilities using the fair value option available under the Financial Instruments Topic of the FASB ASC. There have been no transfers between Level 1 and Level 2 of the fair value hierarchy.

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### Disclosures about the Fair Value of Financial Instruments

The Financial Instruments Topic of the FASB ASC requires the disclosure of the estimated fair value of financial instruments including those financial instruments not measured at fair value on a recurring basis. This requirement excludes certain instruments, such as the net investment in leases and all nonfinancial instruments.

The fair values shown below have been derived, in part, by management s assumptions, the estimated amount and timing of future cash flows and estimated discount rates. Valuation techniques involve uncertainties and require assumptions and judgments regarding prepayments, credit risk and discount rates. Changes in these assumptions will result in different valuation estimates. The fair values presented would not necessarily be realized in an immediate sale. Derived fair value estimates cannot necessarily be substantiated by comparison to independent markets or to other companies fair value information.

The following summarizes the carrying amount and estimated fair value of the Company s financial instruments:

	June 3	30, 2015	Decembe	er 31, 2014			
	Carrying Amount	Fair Value	Carrying Amount	Fair Value			
	(Dollars in thousands)						
Financial Assets							
Cash and cash equivalents	\$ 90,740	\$ 90,740	\$110,656	\$ 110,656			
Time deposits with banks	7,368	7,354					
Restricted interest-earning deposits with banks	543	543	711	711			
Loans	2,038	2,006	1,123	1,123			
Financial Liabilities							
Deposits	\$ 554,190	\$ 553,807	\$550,119	\$ 549,578			

The paragraphs which follow describe the methods and assumptions used in estimating the fair values of financial instruments

## Cash and Cash Equivalents

The carrying amounts of the Company s cash and cash equivalents approximate fair value as of June 30, 2015 and December 31, 2014, because they bear interest at market rates and had maturities of less than 90 days at the time of purchase. This fair value measurement is classified as Level 1.

#### Time Deposits with Banks

Fair value of time deposits is estimated by discounting cash flows of current rates paid by market participants for similar time deposits of the same or similar remaining maturities. This fair value measurement is classified as Level 2.

#### Restricted Interest-Earning Deposits with Banks

The Company maintains interest-earning trust accounts related to our secured debt facility. The book value of such accounts is included in restricted interest-earning deposits with banks on the accompanying Consolidated Balance Sheet. These accounts earn a floating market rate of interest which results in a fair value approximating the carrying amount at June 30, 2015 and December 31, 2014. This fair value measurement is classified as Level 1.

#### Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon various sources of market pricing. Securities are classified within the fair value hierarchy after giving consideration to the activity level in the market for the security type and the observability of the inputs used to determine the fair value. When available, the Company uses quoted prices in active markets and classifies such instruments within Level 1 of the fair value hierarchy. Level 1 securities include mutual funds. When instruments are traded in secondary markets and quoted market prices do not exist for such securities, the Company relies on prices obtained from third-party pricing vendors and classifies these instruments within Level 2 of the fair value hierarchy. The third-party vendors use

a variety of methods when pricing securities that incorporate relevant market data to arrive at an estimate of what a buyer in the marketplace would pay for a security under current market conditions. Level 2 securities include municipal bonds.

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#### Loans

Loans are primarily comprised of participating interests acquired through membership in a non-profit, multi-financial institution consortium serving as a catalyst for community development by offering financing for affordable, quality housing to low- and moderate-income. Such loans help MBB satisfy its obligations under the Community Reinvestment Act of 1977. The fair value of these loans approximates the carrying amount at June 30, 2015 and December 31, 2014. This estimate was based on recent comparable sales transactions with consideration of current market rates. This fair value measurement is classified as Level 2. The Company also invests in a small business loan product tailored to the small business market. Fair value for these loans are estimated by discounting cash flows at an imputed market rate for similar loan products with similar characteristics. This fair value measurement is classified as Level 2.

#### **Deposits**

Deposit liabilities with no defined maturity such as MMDA deposits have a fair value equal to the amount payable on demand at the reporting date (i.e., their carrying amount). Fair value for certificates of deposits is estimated by discounting cash flows at current rates paid by the Company for similar certificates of deposit of the same or similar remaining maturities. This fair value measurement is classified as Level 2.

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### NOTE 9 Earnings Per Share

The Company s restricted stock awards are paid non-forfeitable common stock dividends and thus meet the criteria of participating securities. Accordingly, EPS has been calculated using the two-class method, under which earnings are allocated to both common stock and participating securities.

Basic EPS has been computed by dividing net income allocated to common stock by the weighted average common shares used in computing basic EPS. For the computation of basic EPS, all shares of restricted stock have been deducted from the weighted average shares outstanding.

Diluted EPS has been computed by dividing net income allocated to common stock by the weighted average number of common shares used in computing basic EPS, further adjusted by including the dilutive impact of the exercise or conversion of common stock equivalents, such as stock options, into shares of common stock as if those securities were exercised or converted.

Three Months Ended June 30,

Six Months Ended June 30,

The following table provides net income and shares used in computing basic and diluted EPS:

	2015		2014		2015			2014
		(Doll	ars in	thousands	nds, except per-shar			)
Basic EPS								
Net income	\$	4,149	\$	4,936	\$	8,204	\$	9,579
Less: net income allocated to participating securities		(118)		(115)		(241)		(274)
Net income allocated to common stock	\$	4,031	\$	4,821	\$	7,963	\$	9,305
Weighted average common shares outstanding	12.	817,004	12,891,889		12,837,037		12,929,895	
Less: Unvested restricted stock awards considered participating securities	(3	366,721)	(309,576)		(368,377)		(365,300	
Adjusted weighted average common shares used in computing basic EPS	12.	,450,283	12,582,313		12,468,660		12,564,59	
Basic EPS	\$	0.32	\$	0.38	\$	0.64	\$	0.74
Diluted EPS								
Net income allocated to common stock	\$	4,031	\$	4,821	\$	7,963	\$	9,305

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Adjusted weighted average common shares used in computing basic EPS Add: Effect of dilutive stock options	12,4	150,283 14,355	12,5	582,313 53,207	1	2,468,660 25,215	12,564,595 60,104
Adjusted weighted average common shares used in computing diluted EPS	12,4	164,638	12,6	535,520	1	2,493,875	12,624,699
Diluted EPS	\$	0.32	\$	0.38	\$	0.64	\$ 0.74

For the three-month periods ended June 30, 2015 and June 30, 2014, options to purchase 14,609 and 17,222 shares of common stock were not considered in the computation of potential common shares for purposes of diluted EPS, since the exercise prices of the options were greater than the average market price of the Company s common stock for the respective periods.

For the six-month periods ended June 30, 2015 and June 30, 2014, options to purchase 15,151 and 15,698 shares of common stock were not considered in the computation of potential common shares for purposes of diluted EPS, since the exercise prices of the options were greater than the average market price of the Company s common stock for the respective periods.

### NOTE 10 Stockholders Equity

#### Stockholders Equity

On November 2, 2007, the Company s Board of Directors approved a stock repurchase plan, under which, the Company was authorized to repurchase up to \$15 million in value of its outstanding shares of common stock (the 2007 Repurchase Plan ). On July 29, 2014, the Company s Board of Directors approved a new stock repurchase plan to replace the 2007 Repurchase Plan (the 2014 Repurchase Plan ). Under the 2014 Repurchase Plan, the Company is authorized to repurchase up to \$15 million in value of its outstanding shares of common stock. This authority may be exercised from time to time and in such amounts as market conditions warrant. Any shares purchased under this plan are returned to the status of authorized but unissued shares of common stock. The repurchases may be made on the open market, in block trades or otherwise. The program may be suspended or discontinued at any time. The repurchases are funded using the Company s working capital.

During the three and six month periods ended June 30, 2015, the Company purchased 98,394 and 210,523 shares of its common stock under the 2014 Repurchase Plan at an average cost of \$18.96 and \$18.69, respectively. During each of the three and six month periods ended June 30, 2014, the Company purchased 113,884 shares of its common stock under the 2007 Repurchase Plan at an average cost of \$19.66. At June 30, 2015, the Company had \$9.4 million remaining in the 2014 Repurchase Plan.

In addition to the repurchases described above, participants in the Company s 2003 Equity Compensation Plan, as amended (the 2003 Plan) and the Company s 2014 Equity Compensation Plan (approved by the Company s shareholders on June 3, 2014) (the 2014 Plan and, together with the 2003 Plan, the Equity Plans) may have shares withheld to cover income taxes. There were 4,541 and 37,727 shares repurchased to cover income tax withholding in connection with shares granted under the Equity Plans during each of the three- and six-month periods ended June 30, 2015, at average per-share costs of \$17.87 and \$18.22, respectively. There were 1,202 and 66,277 shares repurchased to cover income tax withholding in connection with shares granted under the Equity Plans during the three- and six-month periods ended June 30, 2014, at average per-share costs of \$19.88 and \$22.94, respectively.

### Regulatory Capital Requirements

Through its issuance of FDIC-insured deposits, MBB serves as the Company s primary funding source. Over time, MBB may offer other products and services to the Company s customer base. MBB operates as a Utah state-chartered, Federal Reserve member commercial bank, insured by the FDIC. As a state-chartered Federal Reserve member bank, MBB is supervised by both the Federal Reserve Bank of San Francisco and the Utah Department of Financial Institutions.

The Company and MBB are subject to capital adequacy regulations issued jointly by the federal bank regulatory agencies. These risk-based capital and leverage guidelines make regulatory capital requirements more sensitive to differences in risk profiles among banking organizations and consider off-balance sheet exposures in determining capital adequacy. The federal bank regulatory agencies and/or the U.S. Congress may determine to increase capital

requirements in the future due to the current economic environment. Under the capital adequacy regulation, at least half of a banking organization s total capital is required to be Tier 1 Capital as defined in the regulations, comprised of common equity, retained earnings and a limited amount of non-cumulative perpetual preferred stock. The remaining capital, Tier 2 Capital, as defined in the regulations, may consist of other preferred stock, a limited amount of term subordinated debt or a limited amount of the reserve for possible credit losses. The regulations establish minimum leverage ratios for banking organizations, which are calculated by dividing Tier 1 Capital by total quarterly average assets. Recognizing that the risk-based capital standards principally address credit risk rather than interest rate, liquidity, operational or other risks, many banking organizations are expected to maintain capital in excess of the minimum standards.

On January 1, 2015, the Company and MBB became subject to new capital adequacy standards under the Basel III rules. The new standards require a minimum for Tier 1 leverage ratio of 4%; previously certain banking organizations were allowed to maintain a 3% minimum Tier 1 leverage ratio subject to certain requirements. The new standards raised the required minimum Tier 1 risk-based ratio from 4% to 6%. The Total risk-based capital ratio of 8% did not change. The new capital adequacy standards establish a new common equity Tier 1 risk-based capital ratio with a required 4.5% minimum (6.5% to be considered well-capitalized). There is also a new capital conservation buffer which is phased in from 2015 to 2019. When added to the minimum capital ratios and fully phased in, the capital conservation buffer will require banking organizations to hold an additional 2.5% of capital above the minimum requirements. If a banking organization does not maintain capital above the minimum plus the capital conservation buffer it may be subject to restrictions on dividends, share buybacks, and certain discretionary payments such as bonus payments.

The Company plans to provide the necessary capital to maintain MBB at well-capitalized status as defined by banking regulations and as required by an agreement entered into by and among MBB, MLC, Marlin Business Services Corp. and the FDIC in conjunction with the opening of MBB (the FDIC Agreement ). MBB s Tier 1 Capital balance at June 30, 2015 was \$126.3 million, which met all capital requirements to which MBB is subject and qualified MBB for well-capitalized status. At June 30, 2015, the Company also exceeded its regulatory capital requirements and was considered well-capitalized as defined by federal banking regulations and as required by the FDIC Agreement.

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The following table sets forth the Tier 1 leverage ratio, common equity Tier 1 risk-based capital ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio for Marlin Business Services Corp. and MBB at June 30, 2015.

	A	ctual	Requirem Ratio	ent	Well-Capita Requir	irement	
	Ratio	Amount	(1)	Amount	Ratio	Amount	
			(Dollars in tho	ousands)			
Tier 1 Leverage Capital							
Marlin Business Services Corp.	23.07%	\$ 176,524	4%	\$ 30,602	5%	\$ 38,252	
Marlin Business Bank	17.99%	\$ 126,326	5%	\$ 35,102	5%	\$ 35,102	
<b>Common Equity Tier 1</b>							
Risk-Based Capital							
Marlin Business Services Corp.	25.72%	\$ 176,524	4.5%	\$ 30,887	6.5%	\$ 44,614	
Marlin Business Bank	19.23%	\$ 126,326	6.5%	\$ 42,695	6.5%	\$ 42,695	
Tier 1 Risk-based Capital							
Marlin Business Services Corp.	25.72%	\$ 176,524	6%	\$ 41,182	8%	\$ 54,909	
Marlin Business Bank	19.23%	\$ 126,326	8%	\$ 52,548	8%	\$ 52,548	
Total Risk-based Capital							
Marlin Business Services Corp.	26.97%	\$ 185,091	8%	\$ 54,909	10%	\$ 68,637	
Marlin Business Bank	20.48%	\$ 134,541	15%	\$ 98,528	10% (1)	\$ 65,685	

Prompt Corrective Action. The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires the federal regulators to take prompt corrective action against any undercapitalized institution. Five capital categories have been established under federal banking regulations: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. Well-capitalized institutions significantly exceed the required minimum level for each relevant capital measure. Adequately capitalized institutions include depository institutions that meet but do not significantly exceed the required minimum level for each relevant capital measure. Undercapitalized institutions consist of those that fail to meet the required minimum level for one or more relevant capital measures. Significantly undercapitalized characterizes depository institutions with capital levels significantly below the minimum requirements for any relevant capital measure. Critically undercapitalized refers to depository institutions with minimal capital and at serious risk for government seizure.

<sup>(1)</sup> MBB is required to maintain well-capitalized status and must also maintain a total risk-based capital ratio greater than 15% pursuant to the FDIC Agreement.

Under certain circumstances, a well-capitalized, adequately capitalized or undercapitalized institution may be treated as if the institution were in the next lower capital category. A depository institution is generally prohibited from making capital distributions, including paying dividends, or paying management fees to a holding company if the institution would thereafter be undercapitalized. Institutions that are adequately capitalized but not well-capitalized cannot accept, renew or roll over brokered deposits except with a waiver from the FDIC and are subject to restrictions on the interest rates that can be paid on such deposits. Undercapitalized institutions may not accept, renew or roll over brokered deposits.

The federal bank regulatory agencies are permitted or, in certain cases, required to take certain actions with respect to institutions falling within one of the three undercapitalized categories. Depending on the level of an institution s capital, the agency s corrective powers include, among other things:

prohibiting the payment of principal and interest on subordinated debt;

prohibiting the holding company from making distributions without prior regulatory approval;

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placing limits on asset growth and restrictions on activities;

placing additional restrictions on transactions with affiliates;

restricting the interest rate the institution may pay on deposits;

prohibiting the institution from accepting deposits from correspondent banks; and

in the most severe cases, appointing a conservator or receiver for the institution.

A banking institution that is undercapitalized is required to submit a capital restoration plan, and such a plan will not be accepted unless, among other things, the banking institution s holding company guarantees the plan up to a certain specified amount. Any such guarantee from a depository institution s holding company is entitled to a priority of payment in bankruptcy.

Pursuant to the FDIC Agreement entered into in conjunction with the opening of MBB, MBB must keep its total risk-based capital ratio above 15%. MBB s total risk-based capital ratio of 20.48% at June 30, 2015 exceeded the threshold for well capitalized status under the applicable laws and regulations, and also exceeded the 15% minimum total risk-based capital ratio required in the FDIC Agreement.

*Dividends*. The Federal Reserve Board has issued policy statements requiring insured banks and bank holding companies to have an established assessment process for maintaining capital commensurate with their overall risk profile. Such assessment process may affect the ability of the organizations to pay dividends. Although generally organizations may pay dividends only out of current operating earnings, dividends may be paid if the distribution is prudent relative to the organization s financial position and risk profile, after consideration of current and prospective economic conditions.

### **NOTE 11 Stock-Based Compensation**

Under the terms of the 2014 Plan, employees, certain consultants and advisors and non-employee members of the Company s Board of Directors have the opportunity to receive incentive and nonqualified grants of stock options, stock appreciation rights, restricted stock and other equity-based awards as approved by the Company s Board of Directors. These award programs are used to attract, retain and motivate employees and to encourage individuals in key management roles to retain stock. The Company has a policy of issuing new shares to satisfy awards under the 2014 Plan. The aggregate number of shares under the 2014 Plan that may be issued pursuant to stock options or restricted stock grants is 1,200,000 with not more than 1,000,000 of such shares available for issuance as restricted stock grants. There were 949,559 shares available for future grants under the 2014 Plan as of June 30, 2015, of which 749,559 shares were available to be issued as restricted stock grants.

Total stock-based compensation expense was \$0.3 million for each of the three-month periods ended June 30, 2015 and June 30, 2014. Total stock-based compensation expense was \$1.2 million for the six-month period ended June 30, 2015 and \$1.3 million for the six-month period ended June 30, 2014. Excess tax benefits from stock-based payment arrangements increased cash provided by financing activities and decreased cash provided by operating activities by \$0.3 million and \$0.6 million for the six-month periods ended June 30, 2015 and June 30, 2014, respectively.

### **Stock Options**

Option awards are generally granted with an exercise price equal to the market price of the Company s stock at the date of the grant and have 7- to 10-year contractual terms. All options issued contain service conditions based on the participant s continued service with the Company and may provide for accelerated vesting if there is a change in control as defined in the Equity Compensation Plans. Employee stock options generally vest over four years.

The Company also issues stock options to non-employee independent directors. These options generally vest in one year.

There were no stock options granted during the three-month and six-month periods ended June 30, 2015 and June 30, 2014, respectively.

A summary of option activity for the six-month period ended June 30, 2015 follows:

Options	Number of Shares	Av Exerc	ighted erage eise Price Share
Outstanding, December 31, 2014	193,351	\$	10.23
Granted			
Exercised	(57,855)		9.62
Forfeited	(80,728)		9.64
Expired			
Outstanding, June 30, 2015	54,768		11.73

During the three-month period ended June 30, 2015 the Company did not recognize compensation expense related to options. There was less than \$0.1 million of compensation expense recognized related to options for the three-month period ended June 30, 2014. During the six-month period ended June 30, 2015 the Company did not recognize compensation expense related to options. During the six-month period ended June 30, 2014 the Company recognized total compensation expense related to options of less than \$0.1 million.

There were 23,691 and 2,488 stock options exercised during the three-month periods ended June 30, 2015 and June 30, 2014, respectively. The total pretax intrinsic values of stock options exercised were \$0.2 million and less than \$0.1 million for the three-month periods ended June 30, 2015 and June 30, 2014, respectively.

The total pretax intrinsic values of stock options exercised were \$0.6 million and less than \$0.1 million for the six-month periods ended June 30, 2015 and June 30, 2014, respectively.

The following table summarizes information about the stock options outstanding and exercisable as of June 30, 2015:

	<b>Options</b>	Outstanding	Options Exercisable					
Range of Number Exercise Prices Outstanding		Weighted Average Remaining Life (Years)	Average Exercise	Aggregate Intrinsic Value n thousand	Number Begercisable	Weighted Average Remaining Life (Years)	Weig <b>Atggr</b> e Avera <b>ge</b> tr Exercise V P <b>/ficé</b> hou	rinsic Value
\$ 7.17 - 7.79	6,960	1.3	\$ 7.24	\$ 67	6,960	1.3	\$ 7.24	\$ 67
\$ 12.08 - 12.41	47,808	1.9	12.38	215	35,306	1.9	12.36	160
	54,768	1.8	11.73	\$ 282	42,266	1.8	11.52	\$ 227

The aggregate intrinsic value in the preceding table represents the total pretax intrinsic value, based on the Company s closing stock price of \$16.88 as of June 30, 2015, which would have been received by the option holders had all

option holders exercised their options as of that date.

As of June 30, 2015, there was no future compensation cost related to non-vested stock options not yet recognized in the Consolidated Statements of Operations based on the most probable performance assumptions. As of June 30, 2015, \$0.2 million of additional potential compensation cost related to non-vested stock options has not been recognized due to performance targets not being achieved. However, in certain circumstances, these options may be subject to vesting prior to their expiration dates. The weighted average remaining term of these options is approximately 1.9 years.

### **Restricted Stock Awards**

Restricted stock awards provide that, during the applicable vesting periods, the shares awarded may not be sold or transferred by the participant. The vesting period for restricted stock awards generally ranges from three to 10 years. All awards issued contain service conditions based on the participant s continued service with the Company and may provide for accelerated vesting if there is a change in control as defined in the Equity Compensation Plans.

The vesting of certain restricted shares may be accelerated to a minimum of three years based on achievement of various individual performance measures. Acceleration of expense for awards based on individual performance factors occurs when the achievement of the performance criteria is determined.

In addition, the Company has issued certain shares under a Management Stock Ownership Program. Under this program, restrictions on the shares lapse at the end of 10 years but may lapse (vest) in a minimum of three years if the employee continues in service at the Company and owns a matching number of other common shares in addition to the restricted shares.

Of the total restricted stock awards granted during the six-month period ended June 30, 2015, 71,480 shares may be subject to accelerated vesting based on individual performance factors; no shares have vesting contingent upon performance factors. Vesting was accelerated in 2014 and 2015 on certain awards based on the achievement of certain performance criteria determined annually, as described below.

The Company also issues restricted stock to non-employee independent directors. These shares generally vest in seven years from the grant date or six months following the director s termination from Board of Directors service.

The following table summarizes the activity of the non-vested restricted stock during the six months ended June 30, 2015:

Non-vested restricted stock	Shares	Weighted Average Grant-Date Fair Value
Outstanding at December 31, 2014	346,036	\$ 15.99
Granted	145,793	17.34
Vested	(120,687)	14.69
Forfeited	(16,363)	18.46
Outstanding at June 30, 2015	354,779	16.87

During the three-month periods ended June 30, 2015 and June 30, 2014, the Company granted restricted stock awards with grant date fair values totaling \$0.5 million and \$2.0 million, respectively. During the six-month periods ended June 30, 2015 and June 30, 2014, the Company granted restricted stock awards with grant date fair values totaling \$2.5 million and \$2.0 million, respectively.

As vesting occurs, or is deemed likely to occur, compensation expense is recognized over the requisite service period and additional paid-in capital is increased. The Company recognized \$0.3 million of compensation expense related to

restricted stock for each of the three-month periods ended June 30, 2015 and June 30, 2014. The Company recognized \$1.2 million and \$1.3 million of compensation expense related to restricted stock for the six-month periods ended June 30, 2015 and June 30, 2014, respectively.

Of the \$1.2 million total compensation expense related to restricted stock for the six-month period ended June 30, 2015, approximately \$0.5 million related to accelerated vesting during the first quarter of 2015, based on achievement of certain performance criteria determined annually. Of the \$1.3 million total compensation expense related to restricted stock for the six-month period ended June 30, 2014, approximately \$0.6 million related to accelerated vesting during the first quarter of 2014, which was also based on the achievement of certain performance criteria determined annually.

As of June 30, 2015, there was \$4.6 million of unrecognized compensation cost related to non-vested restricted stock compensation scheduled to be recognized over a weighted average period of 4.3 years. In the event individual performance targets are achieved, \$1.8 million of the unrecognized compensation cost would accelerate to be recognized over a weighted average period of 1.4 years. In addition, certain of the awards granted may result in the issuance of 57,650 additional shares of stock if achievement of certain targets is greater than 100%. The expense related to the additional shares awarded will be dependent on the Company s stock price when the achievement level is determined.

The fair value of shares that vested during each of the three-month periods ended June 30, 2015 and June 30, 2014 was \$0.5 million. The fair value of shares that vested during the six-month periods ended June 30, 2015 and June 30, 2014 was \$2.2 million and \$4.7 million, respectively.

### **NOTE 12** Subsequent Events

The Company declared a dividend of \$0.14 per share on July 30, 2015. The quarterly dividend, which is expected to result in a dividend payment of approximately \$1.8 million, is scheduled to be paid on August 24, 2015 to shareholders of record on the close of business on August 14, 2015. It represents the Company s sixteenth consecutive quarterly cash dividend. The payment of future dividends will be subject to approval by the Company s Board of Directors.

On July 6, 2015, the Company s affiliate, Marlin Receivables Corp. (MRC), amended its \$50.0 million borrowing facility. The amendment changed the commitment termination date of the facility from July 7, 2015 to October 7, 2015.

### Item 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our Consolidated Financial Statements and the related notes thereto in our Forms 10-K and 10-K/A for the year ended December 31, 2014 filed with the SEC. This discussion contains certain statements of a forward-looking nature that involve risks and uncertainties.

# FORWARD-LOOKING STATEMENTS

Certain statements in this document may include the words or phrases can be, may affect. expects, estimate, intend, should, would, if and similar words and phrases th depend, could, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the 1933 Act ), and Section 21E of the Securities Exchange Act of 1934, as amended (the 1934 Act ). Forward-looking statements are subject to various known and unknown risks and uncertainties and the Company cautions that any forward-looking information provided by or on its behalf is not a guarantee of future performance. Statements regarding the following subjects are forward-looking by their nature: (a) our business strategy; (b) our projected operating results; (c) our ability to obtain external deposits or financing; (d) our understanding of our competition; and (e) industry and market trends. The Company s actual results could differ materially from those anticipated by such forward-looking statements due to a number of factors, some of which are beyond the Company s control, including, without limitation:

- ; availability, terms and deployment of funding and capital;
- changes in our industry, interest rates, the regulatory environment or the general economy resulting in changes to our business strategy;
- the degree and nature of our competition;
- availability and retention of qualified personnel;
- general volatility of the capital markets; and
- the factors set forth in the section captioned Risk Factors in Item 1 of our Form 10-K for the year ended December 31, 2014 filed with the SEC.

Forward-looking statements apply only as of the date made and the Company is not required to update forward-looking statements for subsequent or unanticipated events or circumstances.

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### Overview

Founded in 1997, we are a nationwide provider of equipment financing solutions, primarily to small and mid-sized businesses. We finance over 100 categories of commercial equipment important to the typical small and mid-sized business customer, including copiers, computers and software, security systems, telecommunications equipment and certain commercial and industrial equipment. We access our end user customers through origination sources comprised of our existing network of independent equipment dealers and national account programs, as well as through direct solicitation of our end user customers and through relationships with select lease brokers.

Our leases are fixed-rate transactions with terms generally ranging from 36 to 60 months. At June 30, 2015, our lease portfolio consisted of 80,034 accounts with an average original term of 47 months and average original transaction size of approximately \$13,800.

During the first quarter of 2015, the Company launched Funding Stream, a new, flexible loan program of MBB. Funding Stream is tailored to the small business market to provide customers a convenient, hassle free alternative to traditional lenders and access to capital to help grow their businesses.

At June 30, 2015, we had \$765.0 million in total assets. Our assets are substantially comprised of our net investment in leases and loans which totaled \$641.1 million at June 30, 2015.

We generally reach our lessees through a network of independent equipment dealers and, to a much lesser extent, lease brokers. The number of dealers and brokers with whom we conduct business depends on, among other things, the number of sales account executives we have. Sales account executive staffing levels and the activity of our origination sources are shown below.

2	As of or For the Six Months					
	Ended June 30,	As	of or For the	Year Ended I	December 31,	
	2015	2014	2013	2012	2011	2010
Number of sales account						
executives	127	115	124	114	93	87
Number of originating sources <sup>(1)</sup>	1,079	1,117	1,173	1,117	827	604

### (1) Monthly average of origination sources generating lease volume

Our revenue consists of interest and fees from our leases and loans and, to a lesser extent, income from our property insurance program and other fee income. Our expenses consist of interest expense and operating expenses, which include salaries and benefits and other general and administrative expenses. As a credit lender, our earnings are also impacted by credit losses. For the quarter ended June 30, 2015, our annualized net credit losses were 1.84% of our average total finance receivables. We establish reserves for credit losses which require us to estimate inherent losses in

our portfolio as of the reporting date.

Our leases are classified under U.S. GAAP as direct financing leases, and we recognize interest income over the term of the lease. Direct financing leases transfer substantially all of the benefits and risks of ownership to the equipment lessee. Our net investment in direct finance leases is included in our consolidated financial statements in net investment in leases and loans. Net investment in direct financing leases consists of the sum of total minimum lease payments receivable and the estimated residual value of leased equipment, less unearned lease income. Unearned lease income consists of the excess of the total future minimum lease payments receivable plus the estimated residual value expected to be realized at the end of the lease term plus deferred net initial direct costs and fees less the cost of the related equipment. Approximately 68% of our lease portfolio at June 30, 2015 amortizes over the lease term to a \$1 residual value. For the remainder of the portfolio, we must estimate end of term residual values for the leased assets. Failure to correctly estimate residual values could result in losses being realized on the disposition of the equipment at the end of the lease term.

We fund our business primarily through the issuance of fixed and variable-rate FDIC-insured deposits, and money market demand accounts raised nationally by MBB. The Company also maintains a variable-rate long-term loan facility. As of June 30, 2015 the variable-rate long term loan facility did not have a balance. Historically, leases were funded through variable-rate facilities until they were refinanced through term note securitizations at fixed rates. All of our term note securitizations were accounted for as on-balance sheet transactions and, therefore, we did not recognize gains or losses from these transactions.

Since its opening in 2008, MBB has served as a funding source for a portion of the Company s new originations primarily through the issuance of FDIC-insured deposits. We anticipate that FDIC-insured deposits issued by MBB will continue to represent our primary source of funds for the foreseeable future. As of June 30, 2015, total MBB deposits were \$554.2 million, compared to \$550.1 million at December 31, 2014. We had no outstanding secured borrowings as of both June 30, 2015 and December 31, 2014.

Fixed rate leases may be financed with variable-rate funding sources, therefore, our earnings may be exposed to interest rate risk should interest rates rise. We generally benefit in times of falling and low interest rates. In contrast to previous facilities, our current long-term loan facility does not require annual refinancing.

Historically, from time to time we use derivative financial instruments to manage exposure to the effects of changes in market interest rates and to fulfill certain covenants in our borrowing arrangements. All derivatives are recorded on the Consolidated Balance Sheets at their fair value as either assets or liabilities. The Company was not a party to any derivative agreements at June 30, 2015.

Through the issuance of FDIC-insured deposits, the Company s wholly owned subsidiary, MBB, serves as the Company s primary funding source. In the future MBB may elect to offer other products and services to the Company s customer base. As a Utah state-chartered Federal Reserve member bank, MBB is supervised by both the Federal Reserve Bank of San Francisco and the Utah Department of Financial Institutions.

On January 13, 2009, Marlin Business Services Corp. became a bank holding company and is subject to the Bank Holding Company Act and supervised by the Federal Reserve Bank of Philadelphia. On September 15, 2010, the Federal Reserve Bank of Philadelphia confirmed the effectiveness of Marlin Business Services Corp. s election to become a financial holding company (while remaining a bank holding company) pursuant to Sections 4(k) and (l) of the Bank Holding Company Act and Section 225.82 of the Federal Reserve Board s Regulation Y. Such election permits Marlin Business Services Corp. to engage in activities that are financial in nature or incidental to a financial activity, including the maintenance and expansion of the reinsurance activities conducted through its wholly-owned subsidiary, AssuranceOne, Ltd. (AssuranceOne).

# **Critical Accounting Policies**

*Time Deposits with Banks.* Time deposits with banks are primarily composed of FDIC insured certificates of deposits that have original maturity dates of greater than 90 days. These deposits are held on the balance sheet at amortized cost. Generally, the certificates of deposits have the ability to redeem early, however, early redemption penalties may be incurred.

There have been no other significant changes to our Critical Accounting Policies as described in our 2014 Annual Report on Forms 10-K and 10-K/A.

### **RESULTS OF OPERATIONS**

Comparison of the Three-Month Periods Ended June 30, 2015 and June 30, 2014

*Net income.* Net income of \$4.1 million was reported for the three-month period ended June 30, 2015, resulting in diluted EPS of \$0.32, compared to net income of \$4.9 million and diluted EPS of \$0.38 for the three-month period ended June 30, 2014.

Return on average assets was 2.18% for the three-month period ended June 30, 2015, compared to a return of 2.69% for the three-month period ended June 30, 2014. Return on average equity was 9.47% for the three-month period ended June 30, 2015, compared to a return of 11.88% for the three-month period ended June 30, 2014.

Overall, our average net investment in total finance receivables for the three-month period ended June 30, 2015 increased 4.6% to \$627.1 million, compared to \$599.4 million for the three-month period ended June 30, 2014. This change was primarily due to origination volume continuing to exceed lease repayments. The end-of-period net investment in total finance receivables at June 30, 2015 was \$641.1 million, an increase of \$11.6 million, or 1.8%, from \$629.5 million at December 31, 2014.

During the three months ended June 30, 2015, we generated 6,366 new leases with equipment cost of \$92.7 million, compared to 6,423 new leases with equipment cost of \$88.9 million generated for the three months ended June 30, 2014. Sales staffing levels increased from 117 sales account executives at June 30, 2014 to 127 sales account executives at June 30, 2015. Approval rates remained stable at 64% for the quarter ended June 30, 2015, compared to 67% for the quarter ended June 30, 2014.

For the three-month period ended June 30, 2015 compared to the three-month period ended June 30, 2014, net interest and fee income decreased \$0.1 million, or 0.5%, primarily due to a \$0.3 million decrease in interest income and a \$0.1 million increase in interest expense partially offset by a \$0.3 million increase in fee income. The provision for credit losses increased \$0.1 million, or 4.8%, to \$2.2 million for the three-month period ended June 30, 2015 from \$2.1 million for the same period in 2014.

Average balances and net interest margin. The following table summarizes the Company s average balances, interest income, interest expense and average yields and rates on major categories of interest-earning assets and interest-bearing liabilities for the three-month periods ended June 30, 2015 and June 30, 2014.

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# Three Months Ended June 30,

2015 2014

	(Dollars in thousands)									
					Average					Average
	A	Average			Yields/	I	Average			Yields/
	B	alance <sup>(1)</sup>	Iı	iterest	Rates(2)	В	alance <sup>(1)</sup>	Iı	nterest	Rates <sup>(2)</sup>
Interest-earning assets:										
Interest-earning deposits										
with banks	\$	98,306	\$	34	0.14%	\$	114,321	\$	40	0.14 %
Time Deposits		5,512		14	1.04					
Restricted interest-earning										
deposits with banks		1,182		-	0.01		1,106			0.01
Securities available for sale		5,556		30	2.15		5,549		31	2.20
Net investment in leases <sup>(3)</sup>		625,347		16,348	10.46		598,143		16,653	11.14
Loans receivable <sup>(3)(4)</sup>		1,732		62	14.31		1,270		16	5.09
Total interest-earning										
assets		737,635		16,488	8.94		720,389		16,740	9.30
Non-interest-earning										
assets:										
Cash and due from banks		1,495					116			
Property and equipment,										
net		3,774					2,429			
Property tax receivables		6,346					72			
Other assets <sup>(5)</sup>		11,680					10,959			
Total										
non-interest-earning assets		23,295					13,576			
Total assets	\$	760,930				\$	733,965			
Interest-bearing										
liabilities:										
Certificate of Deposits <sup>(6)</sup>	\$	508,234	\$	1,304	1.03 %		503,224	\$	1,175	0.93 %
Money Market Deposits <sup>(6)</sup>		45,920		32	0.28		36,940		23	0.25
Long-term borrowings <sup>(6)</sup>									18	
<b>Total interest-bearing</b>										
liabilities		554,154		1,336	0.97		540,164		1,216	0.89

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Non-interest-bearing liabilities:								
Sales and property taxes								
payable		6,784				2,601		
Accounts payable and								
accrued expenses		7,049				7,045		
Net deferred income tax								
liability		17,737				17,892		
Total								
non-interest-bearing								
liabilities		31,570				27,538		
<b>Total liabilities</b>		585,724				567,702		
Stockholders equity		175,206				166,263		
Total liabilities and								
stockholders equity	\$	760,930			\$	733,965		
stockholders equity	Ψ	700,230			Ψ	755,705		
Net interest income			\$ 15,152				\$ 15,524	
Interest rate spread <sup>(7)</sup>				7.97 %				8.41 %
Net interest margin <sup>(8)</sup>				8.22 %				8.62 %
Ratio of average								
interest-earning assets to								
average interest-bearing								
liabilities				133.11 %				133.36 %

- (1) Average balances were calculated using average daily balances.
- (2) Annualized.
- (3) Average balances of leases and loans include non-accrual leases and loans, and are presented net of unearned income. The average balances of leases and loans do not include the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred.
- (4) In 2015, the Company started funding business loans associated with Funding Stream. These loans were originated with higher average yields than the loans that were on the balance sheet as of December 2014, which resulted in higher average yields in 2015 compared to 2014.
- (5) Includes operating leases.
- (6) Includes effect of transaction costs. Amortization of transaction costs is on a straight-line basis, resulting in an increased average rate whenever average portfolio balances are at reduced levels.
- (7) Interest rate spread represents the difference between the average yield on interest-earning assets and the average rate on interest-bearing liabilities.
- (8) Net interest margin represents net interest income as an annualized percentage of average interest-earning assets.

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The following table presents the components of the changes in net interest income by volume and rate.

# Three Months Ended June 30, 2015 Compared To Three Months Ended June 30, 2014 Increase (Decrease) Due To:

	V	olume <sup>(1)</sup>	Ra	nte <sup>(1)</sup>		Total
			(Dollars in	thousands	s)	
Interest income:						
Interest-earning deposits with banks	\$	(6)	\$		\$	(6)
Time Deposits		14				14
Restricted interest-earning deposits with banks						
Securities available for sale				(1)		(1)
Net investment in leases		738		(1,043)		(305)
Loans receivable		8		38		46
Total interest income		395		(647)		(252)
Interest expense:						
Certificate of Deposits		12		117		129
Money Market Deposits		6		3		9
Long-term borrowings		(18)				(18)
Total interest expense		32		88		120
Net interest income		366		(738)		(372)

<sup>(1)</sup> Changes due to volume and rate are calculated independently for each line item presented rather than presenting vertical subtotals for the individual volume and rate columns. Changes attributable to changes in volume represent changes in average balances multiplied by the prior period s average rates. Changes attributable to changes in rate represent changes in average rates multiplied by the prior year s average balances. Changes attributable to the combined impact of volume and rate have been allocated proportionately to the change due to volume and the change due to rate.

*Net interest and fee margin.* The following table summarizes the Company s net interest and fee income as an annualized percentage of average total finance receivables for the three-month periods ended June 30, 2015 and June 30, 2014.

	Three Months Ended June 30, 2015 2014					
	(Dollars i	n thous				
Interest income	\$ 16,488	\$	16,740			
Fee income	3,727		3,450			
Interest and fee income	20,215		20,190			
Interest expense	1,336		1,216			
Net interest and fee income	\$ 18,879	\$	18,974			
Average total finance receivables <sup>(1)</sup>	\$ 627,079	\$	599,413			
Annualized percent of average total finance receivables:						
Interest income	10.52 %		11.17 %			
Fee income	2.38		2.30			
Interest and fee income	12.90		13.47			
Interest expense	0.85		0.81			
Net interest and fee margin	12.05 %		12.66 %			

Interest income, net of amortized initial direct costs and fees, decreased \$0.2 million, or 1.2%, to \$16.5 million for the three-month period ended June 30, 2015 from \$16.7 million for the three-month period ended June 30, 2014. The decrease in interest income was principally due to a decrease in average yield of 65 basis points partially offset by the

<sup>(1)</sup> Total finance receivables include net investment in direct financing leases and loans. For the calculations above, the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred are excluded.

Net interest and fee income decreased \$0.1 million, or 0.5%, to \$18.9 million for the three months ended June 30, 2015 from \$19.0 million for the three months ended June 30, 2014. The annualized net interest and fee margin decreased 61 basis points to 12.05% in the three-month period ended June 30, 2015 from 12.66% for the same period in 2014.

4.6% increase in average total finance receivables which increased \$27.7 million to \$627.1 million at June 30, 2015 from \$599.4 million at June 30, 2014. The increase in average total finance receivables was primarily due to origination volume continuing to exceed lease repayments and those leases that disposed since the comparative period. The average yield on the portfolio decreased, due to lower yields on the new leases compared to the yields on the leases repaying. The weighted average implicit interest rate on new finance receivables originated decreased 19 basis points to 11.16% for the three-month period ended June 30, 2015, compared to 11.35% for the three-month period ended June 30, 2014.

Fee income increased \$0.2 million to \$3.7 million for the three-month period ended June 30, 2015, compared to \$3.5 million for the three-month period ended June 30, 2014. Fee income included approximately \$1.0 million and \$0.7 million of net residual income for the three-month periods ended June 30, 2015 and June 30, 2014, respectively.

Fee income also included approximately \$2.2 million in late fee income for each of the three-month periods ended June 30, 2015 and June 30, 2014.

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Fee income, as an annualized percentage of average total finance receivables, increased 8 basis points to 2.38% for the three-month period ended June 30, 2015 from 2.30% for the same period in 2014. Late fees remained the largest component of fee income at 1.39% as an annualized percentage of average total finance receivables for the three-month period ended June 30, 2015, compared to 1.48% for the three-month period ended June 30, 2014. As an annualized percentage of average total finance receivables, net residual income was 0.61% for the three-month period ended June 30, 2015, compared to 0.44% for the three-month period ended June 30, 2014.

Interest expense increased \$0.1 million to \$1.3 million, or 0.97% as an annualized percentage of average deposits for, the three-month period ended June 30, 2015, from \$1.2 million, or 0.88% as an annualized percentage of average deposits, for the three-month period ended June 30, 2014. The increase was primarily due to an increase of deposits and higher rates quarter over quarter. The average balance of deposits was \$554.2 million and \$540.2 million for the three-month periods ended June 30, 2015 and June 30, 2014, respectively. Interest expense, as an annualized percentage of average total finance receivables, increased 4 basis points to 0.85% for the three-month period ended June 30, 2015, from 0.81% for the same period in 2014.

There were no borrowings outstanding for each of the three months ended June 30, 2015, and June 30, 2014.

Our wholly-owned subsidiary, MBB, serves as our primary funding source. MBB raises fixed-rate FDIC-insured deposits via the brokered certificates of deposit market, on a direct basis, and through the brokered MMDA Product. At June 30, 2015, brokered certificates of deposit represented approximately 54% of total deposits, while approximately 38% of total deposits were obtained from direct channels, and 8% were in the brokered MMDA Product.

*Insurance income.* Insurance income increased \$0.1 million to \$1.4 million for the three-month period ended June 30, 2015 from \$1.3 million for the three-month period ended June 30, 2014, primarily due to an increase in the number of contracts enrolled in the insurance program as well as higher average ticket size.

*Other income*. Other income was \$0.4 million for each of the three-month periods ended June 30, 2015 and June 30, 2014. Other income includes various administrative transaction fees and fees received from lease syndications.

Salaries and benefits expense. Salaries and benefits expense increased \$0.8 million, or 12.3%, to \$7.3 million for the three-month period ended June 30, 2015 from \$6.5 million for the same period in 2014. The increase was primarily due to \$0.3 million of salary and benefit expense associated with the separation agreement related to the departure of the Company s Chief Financial Officer and an increase in total personnel. Salaries and benefits expense, as an annualized percentage of average total finance receivables, was 4.63% for the three-month period ended June 30, 2015 compared with 4.31% for the same period in 2014. Total personnel increased to 302 at June 30, 2015 from 279 at June 30, 2014.

General and administrative expense. General and administrative expense increased \$0.3 million, or 7.5%, to \$4.3 million for the three months ended June 30, 2015 from \$4.0 million for the same period in 2014. General and administrative expense as an annualized percentage of average total finance receivables was 2.76% for the three-month period ended June 30, 2015, compared to 2.65% for the three-month period ended June 30, 2014. Selected major components of general and administrative expense for the three-month period ended June 30, 2015 included \$0.9 million of premises and occupancy expense, \$0.4 million of audit and tax compliance expense, \$0.5 million of data processing expense, and \$0.3 million of marketing expense. In comparison, selected major components of general and administrative expense for the three-month period ended June 30, 2014 included \$0.7 million of

premises and occupancy expense, \$0.4 million of audit and tax compliance expense, \$0.4 million of data processing expense, and \$0.3 million of marketing expense.

*Financing related costs.* Financing related costs primarily represent bank commitment fees paid to our financing sources on the unused portion of loan facilities. Financing related costs were less than \$0.1 million for the three-month period ended June 30, 2015, compared to \$0.3 million for the three-month period ended June 30, 2014.

*Provision for credit losses.* The provision for credit losses increased \$0.1 million, or 4.8%, to \$2.2 million for the three months ended June 30, 2015 from \$2.1 million for the same period in 2014, primarily due to growth in the portfolio, and slightly higher net charge

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offs. Additional factors that have an impact on the provision for credit losses include the ongoing seasoning of the portfolio as reflected in the mix of origination vintages and the mix of credit profiles because they impact both the charge-offs and the allowance for credit losses. Lease portfolio losses tend to follow patterns based on the mix of origination vintages comprising the portfolio. The anticipated credit losses from the inception of a particular lease origination vintage to charge-off generally follow a pattern of lower losses for the first few months, followed by increased losses in subsequent months, then lower losses during the later periods of the lease term. Therefore, the seasoning, or mix of origination vintages, of the portfolio affects the timing and amount of anticipated probable and estimable credit losses.

Net charge-offs were \$2.9 million for the three-month periods ended June 30, 2015, compared to \$2.6 million for the same period in 2014. Net charge-offs as an annualized percentage of average total finance receivables increased to 1.84% during the three-month period ended June 30, 2015, from 1.71% for the same period in 2014. The allowance for credit losses increased to approximately \$8.6 million at June 30, 2015, an increase of \$0.1 million from \$8.5 million at December 31, 2014.

Additional information regarding asset quality is included herein in the subsequent section, Finance Receivables and Asset Quality.

**Provision for income taxes.** Income tax expense of \$2.6 million was recorded for the three-month period ended June 30, 2015, compared to an expense of \$2.9 million for the same period in 2014. The change is primarily attributable to the change in pretax income recorded for the three-month period ended June 30, 2015. Our effective tax rate, which is a combination of federal and state income tax rates, was approximately 38.8% for the three-month period ended June 30, 2015, compared to 37.2% for the three-month period ended June 30, 2014.

### Comparison of the Six-Month Periods Ended June 30, 2015 and June 30, 2014

*Net income.* Net income of \$8.2 million was reported for the six-month period ended June 30, 2015, resulting in diluted EPS of \$0.64, compared to net income of \$9.6 million and diluted EPS of \$0.74 for the six-month period ended June 30, 2014.

Return on average assets was 2.17% for the six-month period ended June 30, 2015, compared to a return of 2.63% for the six-month period ended June 30, 2014. Return on average equity was 9.40% for the six-month period ended June 30, 2015, compared to a return of 11.59% for the six-month period ended June 30, 2014.

Overall, our average net investment in total finance receivables for the six-month period ended June 30, 2015 increased 5.0% to \$624.6 million, compared to \$594.7 million for the six-month period ended June 30, 2014. This change was primarily due to origination volume continuing to exceed lease repayments. The end-of-period net investment in total finance receivables at June 30, 2015 was \$641.1 million, an increase of \$11.6 million, or 1.8%, from \$629.5 million at December 31, 2014.

During the six months ended June 30, 2015, we generated 12,057 new leases with equipment cost of \$174.1 million, compared to 11,808 new leases with equipment cost of \$162.9 million generated for the six months ended June 30, 2014. Sales staffing levels increased from 117 sales account executives at June 30, 2014 to 127 sales account executives at June 30, 2015. Approval rates remained stable at 63% for the six-month period ended June 30, 2015, compared to 66% for the six-month period ended June 30, 2014.

Net interest and fee income was unchanged for the six-month period ended June 30, 2015 compared to the six-month period ended June 30, 2014, as a 5.0% increase in average total finance receivables was offset by increased interest expense. The provision for credit losses increased \$1.7 million, or 43.6%, to \$5.6 million for the six-month period ended June 30, 2015 from \$3.9 million for the same period in 2014, primarily due to increased net charge-offs and by the impact of portfolio growth.

Average balances and net interest margin. The following table summarizes the Company s average balances, interest income, interest expense and average yields and rates on major categories of interest-earning assets and interest-bearing liabilities for the six-month periods ended June 30, 2015 and June 30, 2014.

# Six Months Ended June 30,

2015 2014

(Dollars in thousands)

				Average				Average
		Average		Yields/	Average			Yields/
	I	Balance <sup>(1)</sup>	Interest	Rates <sup>(2)</sup>	Balance <sup>(1)</sup>	]	Interest	Rates <sup>(2)</sup>
Interest-earning assets:								
Interest-earning deposits with banks	\$	101,574	\$ 67	0.13%	\$ 111,019	\$	73	0.13 %
Time Deposits Restricted		3,160	17	1.05				
interest-earning deposits with banks		926		0.01	1,201			0.01
Securities available for sale		5,605	59	2.12	5,502		90	3.28
Net investment in leases <sup>(3)</sup>		623,142	32,753	10.51	593,436		33,287	11.22
Loans receivable <sup>(3)(4)</sup>		1,457	79	10.84	1,231		27	4.36
Total interest-earning assets		735,864	32,975	8.96	712,389		33,477	9.40
Non-interest-earning assets:								
Cash and due from banks		1,792			378			
Property and equipment, net		3,429			2,338			
Property tax receivables		3,384			95			
Other assets <sup>(5)</sup>		10,928			12,292			
Total non-interest-earning assets		19,533			15,103			
Total assets	\$	755,397			\$ 727,492			

Interest-bearing liabilities:									
Certificate of	¢	502 007	ф	2.501	1 02 07	507.493	¢	2 220	0.02.0/
Deposits <sup>(6)</sup> Money Market	\$	503,987	\$	2,591	1.03 %	507,482	\$	2,330	0.92 %
Deposits <sup>(6)</sup>		47,230		63	0.27	25,691		32	0.25
Long-term									
borrowings <sup>(6)</sup>								35	-
Total interest-bearing liabilities		551,217		2,654	0.96	533,173		2,397	0.90
Non-interest-bearing									
liabilities: Sales and property									
taxes payable		4,359				2,727			
Accounts payable and		.,				_,,_,			
accrued expenses		7,484				8,138			
Net deferred income		17 920				10 106			
tax liability		17,829				18,196			
Total non-interest-bearing liabilities		29,672				29,061			
<b>Total liabilities</b>		580,889				562,234			
Stockholders equity		174,508				165,258			
Total liabilities and stockholders equity	\$	755,397				\$ 727,492			
Net interest income			\$	30,321			\$	31,080	
Interest rate					0.00.00				0.70.71
spread <sup>(7)</sup> Net interest					8.00 %				8.50 %
margin <sup>(8)</sup>					8.24 %				8.73 %
Ratio of average interest-earning assets to average interest-bearing									
liabilities					133.50 %				133.61 %

- (1) Average balances were calculated using average daily balances.
- (2) Annualized.
- (3) Average balances of leases and loans include non-accrual leases and loans, and are presented net of unearned income. The average balances of leases and loans do not include the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred.
- (4) In 2015, the Company started funding business loans associated with Funding Stream. These loans were originated with higher average yields than the loans that were on the balance sheet as of December 2014, which resulted in higher average yields in 2015 compared to 2014.
- (5) Includes operating leases.
- (6) Includes effect of transaction costs. Amortization of transaction costs is on a straight-line basis, resulting in an increased average rate whenever average portfolio balances are at reduced levels.
- (7) Interest rate spread represents the difference between the average yield on interest-earning assets and the average rate on interest-bearing liabilities.
- (8) Net interest margin represents net interest income as an annualized percentage of average interest-earning assets.

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Net interest income

The following table presents the components of the changes in net interest income by volume and rate.

Six Months Ended June 30, 2015 Compared To Six Months Ended June 30, 2014 Increase (Decrease) Due To:

Rate<sup>(1)</sup>

(1,762)

(759)

Volume<sup>(1)</sup>

1,003

**Total** (Dollars in thousands) **Interest income:** \$ \$ Interest-earning deposits with banks (6)\$ (6) Time Deposits 17 17 Securities available for sale (32)(31)Net investment in leases 1,620 (2,154)(534)Loans receivable 52 6 46 **Total interest income** 1,082 (1,584)(502)**Interest expense:** Certificate of Deposits (16)277 261 Money Market Deposits 28 3 31 Long-term borrowings (35)(35)257 **Total interest expense** 83 174

Changes due to volume and rate are calculated independently for each line item presented rather than presenting vertical subtotals for the individual volume and rate columns. Changes attributable to changes in volume represent changes in average balances multiplied by the prior period s average rates. Changes attributable to changes in rate represent changes in average rates multiplied by the prior year s average balances. Changes attributable to the combined impact of volume and rate have been allocated proportionately to the change due to volume and the change due to rate.

*Net interest and fee margin.* The following table summarizes the Company s net interest and fee income as an annualized percentage of average total finance receivables for the six-month periods ended June 30, 2015 and 2014.

	Six Months I 2015	Ended	June 30, 2014
	(Dollars in	ı thou	sands)
Interest income	\$ 32,975	\$	33,477
Fee income	7,847		7,135
Interest and fee income	40,822		40,612
Interest expense	2,654		2,397
Net interest and fee income	\$ 38,168	\$	38,215
Average total finance receivables <sup>(1)</sup>	\$ 624,600	\$	594,668
Percent of average total finance receivables:	10.76.00		11.06.00
Interest income	10.56 %		11.26 %
Fee income	2.51		2.40
Interest and fee income	13.07		13.66
Interest expense	0.85		0.81
Net interest and fee margin	12.22 %		12.85 %

Interest income, net of amortized initial direct costs and fees, decreased \$0.5 million, or 1.5%, to \$33.0 million for the six-month period ended June 30, 2015 from \$33.5 million for the six-month period ended June 30, 2014. The decrease in interest income was principally due to a decrease in average yield of 70 basis points partially offset by a 5.0%

<sup>(1)</sup> Total finance receivables include net investment in direct financing leases and loans. For the calculations above, the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred are excluded. Net interest and fee income was \$38.2 million for both six month periods ended June 30, 2015 and June 30, 2014, respectively. The annualized net interest and fee margin decreased 63 basis points to 12.22% in the six-month period ended June 30, 2015 from 12.85% for the same period in 2014.

increase in average total finance receivables, which increased \$29.9 million to \$624.6 million at June 30, 2015 from \$594.7 million at June 30, 2014. The increase in average total finance receivables was primarily due to origination volume continuing to exceed lease repayments. The average yield on the portfolio decreased due to lower yields on the new leases compared to the yields on the leases repaying. The weighted average implicit interest rate on new finance receivables originated decreased 30 basis points to 11.01% for the six-month period ended June 30, 2015, compared to 11.31% for the six-month period ended June 30, 2014.

Fee income increased \$0.7 million to \$7.8 million for the six-month period ended June 30, 2015, compared to \$7.1 million for the six-month period ended June 30, 2014. Fee income included approximately \$1.9 million of net residual income for the six-month period ended June 30, 2015 and \$1.3 million for the six-month period ended June 30, 2014.

Fee income also included approximately \$4.9 million in late fee income for the six-month period ended June 30, 2015, which increased 2.1% from \$4.8 million for the six-month period ended June 30, 2014. The increase in late fee income was primarily due to the increase in average total finance receivables.

Fee income, as an annualized percentage of average total finance receivables, increased 11 basis points to 2.51% for the six-month period ended June 30, 2015 from 2.40% for the six-month period ended June 30, 2014. Late fees remained the largest component of fee income at 1.56% as an annualized percentage of average total finance receivables for the six-month period ended June 30, 2015, compared to 1.61% for the six-month period ended June 30, 2014. As an annualized percentage of average total finance receivables, net residual income was 0.60% for the six-month period ended June 30, 2015, compared to 0.45% for the six-month period ended June 30, 2014.

Interest expense increased \$0.3 million to \$2.7 million, or 0.96% as an annualized percentage of average deposits for, the six-month period ended June 30, 2015, from \$2.4 million, or 0.89% as an annualized percentage of average deposits, for the six-month period ended June 30, 2014. The increase was primarily due to an increase in deposits and higher rates year over year. The average balance of deposits was \$551.2 million and \$533.2 million for the six-month periods ended June 30, 2015 and June 30, 2014, respectively. Interest expense, as an annualized percentage of average total finance receivables, increased 4 basis points to 0.85% for the six-month period ended June 30, 2015, from 0.81% for the same period in 2014.

There were no borrowings outstanding for each of the six months ended June 30, 2015, and June 30, 2014.

Our wholly-owned subsidiary, MBB, serves as our primary funding source. MBB raises fixed-rate FDIC-insured deposits via the brokered certificates of deposit market, on a direct basis, and through the brokered MMDA Product. At June 30, 2015, brokered certificates of deposit represented approximately 54% of total deposits, while approximately 38% of total deposits were obtained from direct channels, and 8% were in the brokered MMDA Product.

*Insurance income.* Insurance income increased \$0.1 million to \$2.8 million for the six-month period ended June 30, 2015 from \$2.7 million for the six-month period ended June 30, 2014, primarily due to higher total finance receivables.

*Other income.* Other income was \$0.8 million for each of the six-month periods ended June 30, 2015 and June 30, 2014. Other income includes various administrative transaction fees and fees received from lease syndications.

Salaries and benefits expense. Salaries and benefits expense increased \$0.6 million, or 4.4%, to \$14.2 million for the six months ended June 30, 2015 from \$13.6 million for the same period in 2014. The increase was primarily due to \$0.3 million of salary and benefit expense associated with the separation agreement related to the departure of the Company s Chief Financial Officer and an increase in total personnel. Salaries and benefits expense, as an annualized percentage of average total finance receivables, was 4.56% for the six-month period ended June 30, 2015 compared with 4.59% for the same period in 2014.

Total personnel increased to 302 at June 30, 2015 from 279 at June 30, 2014.

General and administrative expense. General and administrative expense increased \$0.2 million, or 2.4%, to \$8.4 million for the six months ended June 30, 2015 from \$8.2 million for the same period in 2014. The increase was primarily due to portfolio growth and the impact of increased marketing and strategic initiatives. General and administrative expense as an annualized percentage of average total finance receivables was 2.70% for the six-month period ended June 30, 2015, compared to 2.74% for the six-month period ended June 30, 2014. Selected major components of general and administrative expense for the six-month period ended June 30, 2015 included \$1.7 million of premises and occupancy expense, \$0.7 million of audit and tax compliance expense, \$1.0 million of data processing expense and \$0.6 million of marketing expense. In comparison, selected major components of general and administrative expense for the six-month period ended June 30, 2014 included \$1.4 million of premises and

occupancy expense, \$0.8 million of audit and tax compliance expense, \$0.8 million of data processing expense and \$0.5 million of marketing expense.

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*Financing related costs.* Financing related costs primarily represent bank commitment fees paid to our financing sources on the unused portion of loan facilities. Financing related costs were \$0.2 million for the six months ended June 30, 2015, compared to \$0.6 million for the same period in 2014.

**Provision for credit losses.** The provision for credit losses increased \$1.7 million, or 43.6%, to \$5.6 million for the six-month period ended June 30, 2015 from \$3.9 million for the same period in 2014, primarily due to growth in the portfolio and increased net charge-offs partially offset by lower period end delinquency ratios. Additional factors that have an impact on the provision for credit losses include the ongoing seasoning of the portfolio as reflected in the mix of origination vintages and the mix of credit profiles because they impact both the charge-offs and the allowance for credit losses. Lease portfolio losses tend to follow patterns based on the mix of origination vintages comprising the portfolio. The anticipated credit losses from the inception of a particular lease origination vintage to charge-off generally follow a pattern of lower losses for the first few months, followed by increased losses in subsequent months, then lower losses during the later periods of the lease term. Therefore, the seasoning, or mix of origination vintages, of the portfolio affects the timing and amount of anticipated probable and estimable credit losses.

Net charge-offs were \$5.5 million for the six-month period ended June 30, 2015, compared to \$4.6 million for the same period in 2014. The increase in net charge-offs was primarily due to portfolio growth, the ongoing seasoning of the portfolio as reflected in the mix of origination vintages and the mix of credit profiles. Net charge-offs as an annualized percentage of average total finance receivables increased to 1.77% during the six-month period ended June 30, 2015, from 1.55% for the same period in 2014. The allowance for credit losses decreased to approximately \$8.6 million at June 30, 2015, a decrease of \$0.1 million from \$8.5 million at December 31, 2014.

Additional information regarding asset quality is included herein in the subsequent section, Finance Receivables and Asset Quality.

*Provision for income taxes.* Income tax expense of \$5.2 million was recorded for the six-month period ended June 30, 2015, compared to an expense of \$5.8 million for the same period in 2014. The change is primarily attributable to the change in pretax income recorded for the six-month period ended June 30, 2015. Our effective tax rate, which is a combination of federal and state income tax rates, was approximately 38.8% for the six-month period ended June 30, 2015, compared to 37.8% for the six-month period ended June 30, 2014.

### FINANCE RECEIVABLES AND ASSET QUALITY

Our net investment in leases and loans increased \$11.6 million, or 1.8%, to \$641.1 million at June 30, 2015 from \$629.5 million at December 31, 2014. We continue to adjust our credit underwriting guidelines in response to current economic conditions, and we continue to develop our sales organization to increase originations. A portion of the Company s lease portfolio is generally assigned as collateral for the borrowing facility as described below in Liquidity and Capital Resources.

The chart which follows provides our asset quality statistics for each of the three-and six-month periods ended June 30, 2015 and June 30, 2014, and the year ended December 31, 2014:

		Three Months Ended June 30, 2015 2014				Six Mont June 2015	ded 2014	Year Ended December 31, 2014		
				<b>(D</b>	ollars	in thousand	ls)			
Allowance for credit losses, beginning of period		\$ 9,231	\$	8,159	\$	8,537	\$	8,467	\$	8,467
Charge-offs		(3,457)		(3,104)		(6,600)		(5,739)		(11,463)
Recoveries		577		546		1,074		1,141		2,417
Net charge-offs		(2,880)		(2,558)		(5,526)		(4,598)		(9,046)
Provision for credit losses		2,216		2,124		5,556		3,856		9,116
Allowance for credit losses, end of period	(1)	\$ 8,567	\$	7,725	\$	8,567	\$	7,725	\$	8,537
Annualized net charge-offs to average total finance receivables  Allowance for	(2)	1.84%		1.71%		1.77%		1.55%		1.50%
credit losses to total finance receivables, end of period	(2)	1.34%		1.26%		1.34%		1.26%		1.36%
Average total finance receivables	(2)	\$ 627,079	\$	599,413	\$	624,600	\$	594,668	\$	602,923
Total finance receivables, end of period	(2)	\$ 639,333	\$	612,722	\$	639,333	\$	612,722	\$	627,922
Delinquencies greater than 60 days		\$ 2,899	\$	3,544	\$	2,899	\$	3,544	\$	3,602

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past due						
Delinquencies greater than 60 days past due	(3)	0.40%	0.51%	0.40%	0.51%	0.51%
Allowance for credit losses to delinquent accounts greater than 60 days past due	(3)	295.52%	217.97%	295.52%	217.97%	237.01%
Non-accrual leases and loans, end of period	` ,	\$ 1,433	\$ 1,903	\$ 1,433	\$ 1,903	\$ 1,742
Renegotiated leases and loans, end of period		\$ 572	\$ 1,166	\$ 572	\$ 1,166	\$ 1,014
Accruing leases and loans past due 90 days or more		\$	\$	\$	\$	\$
Interest income included on non-accrual leases and loans	(4)	\$ 20	\$ 28	\$ 56	\$ 82	\$ 173
Interest income excluded on non-accrual leases and loans	(5)	\$ 18	\$ 23	\$ 24	\$ 25	\$ 34

<sup>(1)</sup> At June 30, 2015 the allowance for credit losses allocated to loans was less than \$0.1 million. At December 31, 2014 and June 30, 2014, there was no allowance for credit losses allocated to loans.

<sup>(2)</sup> Total finance receivables include net investment in direct financing leases and loans. For purposes of asset quality and allowance calculations, the effects of (i) the allowance for credit losses and (ii) initial direct costs and fees deferred are excluded.

<sup>(3)</sup> Calculated as a percent of total minimum lease payments receivable for leases and as a percent of principal outstanding for loans.

- (4) Represents interest which was recognized during the period on non-accrual loans and leases, prior to non-accrual status.
- (5) Represents interest which would have been recorded on non-accrual loans and leases had they performed in accordance with their contractual terms during the period.

Net investments in finance receivables are generally charged-off when they are contractually past due for 120 days or more. Income recognition is discontinued on leases or loans when a default on monthly payment exists for a period of 90 days or more. Income recognition resumes when a lease or loan becomes less than 90 days delinquent.

Net charge-offs for the three months ended June 30, 2015 were \$2.9 million (1.84% of average total finance receivables on an annualized basis), compared to \$2.6 million (1.70% of average total finance receivables on an annualized basis) for the three months ended March 31, 2015 and \$2.6 million (1.71% of average total finance receivables on an annualized basis) for the three months ended June 30, 2014. Lease portfolio losses tend to follow patterns based on the mix of origination vintages comprising the portfolio. The timing of credit losses from the inception of a particular lease origination vintage to charge-off generally follows a pattern of lower losses for the first few months, followed by increased losses in subsequent months, then lower losses during the later periods of the lease term. Therefore, the seasoning, or mix of origination vintages, of the portfolio affects the timing and amount of charge-offs.

Net charge-offs for the six-month period ended June 30, 2015 were \$5.5 million (1.77% of average total finance receivables on an annualized basis), compared to \$4.6 million (1.55% of average total finance receivables on an annualized basis) for the six-month period ended June 30, 2014. The increase in charge-off rate is partially due to the ongoing seasoning of the portfolio as reflected in the mix of origination vintages and the mix of credit profiles, as discussed above.

Delinquent accounts 60 days or more past due (as a percentage of minimum lease payments receivable for leases and as a percentage of principal outstanding for loans) were 0.40% at June 30, 2015 and 0.51% at December 31, 2014, compared to 0.51% at June 30, 2014. Supplemental information regarding loss statistics and delinquencies is available on the investor relations section of Marlin s website at <a href="https://www.marlincorp.com">www.marlincorp.com</a>.

In accordance with the Contingencies and Receivables Topics of the FASB ASC, we maintain an allowance for credit losses at an amount sufficient to absorb losses inherent in our existing lease and loan portfolios as of the reporting dates based on our projection of probable net credit losses. The factors and trends discussed above were included in the Company s analysis to determine its allowance for credit losses. (See Critical Accounting Policies.)

### RESIDUAL PERFORMANCE

Our leases offer our end user customers the option to own the equipment at lease expiration. As of June 30, 2015, approximately 68% of our leases were one dollar purchase option leases, 31% were fair market value leases and 1% were fixed purchase option leases, the latter of which typically contain an end-of-term purchase option equal to 10% of the original equipment cost. As of June 30, 2015, there were \$27.4 million of residual assets retained on our Consolidated Balance Sheet, of which \$22.3 million, or 81.3%, were related to copiers. As of December 31, 2014, there were \$27.4 million of residual assets retained on our Consolidated Balance Sheet, of which \$22.0 million, or 80.2%, were related to copiers. No other group of equipment represented more than 10% of equipment residuals as of June 30, 2015 and December 31, 2014, respectively. Improvements in technology and other market changes, particularly in copiers, could adversely impact our ability to realize the recorded residual values of this equipment.

Fee income included approximately \$1.0 million and \$0.7 million of net residual income for the three-month periods ended June 30, 2015 and June 30, 2014, respectively. Fee income included approximately \$1.9 million and \$1.3

million of net residual income for the six-month periods ended June 30, 2015 and June 30, 2014, respectively. Net residual income includes income from lease renewals and gains and losses on the realization of residual values of leased equipment disposed at the end of term as further described below.

Our leases generally include renewal provisions and many leases continue beyond their initial contractual term. Based on the Company s experience, the amount of ultimate realization of the residual value tends to relate more to the customer s election at the end of the lease term to enter into a renewal period, purchase the leased equipment or return the leased equipment than it does to the equipment type. We consider renewal income a component of residual performance. Renewal income net of depreciation totaled approximately \$1.0

million and \$1.1 million for the three-month periods ended June 30, 2015 and June 30, 2014, respectively. Renewal income net of depreciation totaled approximately \$2.1 million and \$2.3 million for the six-month periods ended June 30, 2015 and June 30, 2014, respectively. The decline in renewal income was primarily due to fewer leases reaching the end of their original contractual terms, as a result of the lower originations during the 2009 to 2011 timeframe.

For the three months ended June 30, 2015, the net loss on residual values disposed at end of term totaled \$0.1 million, compared to a net loss of \$0.4 million for the three months ended June 30, 2014. For the six months ended June 30, 2015, the net loss on residual values disposed at end of term totaled \$0.2 million, compared to a net loss of \$1.0 million for the six months ended June 30, 2014. The primary driver of the changes was a shift in the mix of the amounts, types and age of equipment disposed at the end of the applicable lease term. Historically, our net residual income has exceeded 100% of the residual recorded on such leases. Management performs periodic reviews of the estimated residual values and historical realization statistics no less frequently than quarterly. There was no impairment recognized on estimated residual values during the six-month periods ended June 30, 2015 and June 30, 2014, respectively.

### LIQUIDITY AND CAPITAL RESOURCES

Our business requires a substantial amount of cash to operate and grow. Our primary liquidity need is to fund new originations. In addition, we need liquidity to pay interest and principal on our deposits and borrowings, to pay fees and expenses incurred in connection with our financing transactions, to fund infrastructure and technology investment, to pay dividends and to pay administrative and other operating expenses.

We are dependent upon the availability of financing from a variety of funding sources to satisfy these liquidity needs. Historically, we have relied upon four principal types of external funding sources for our operations:

FDIC-insured deposits issued by our wholly-owned subsidiary, MBB; borrowings under various bank facilities;

financing of leases and loans in various warehouse facilities (all of which have since been repaid in full); and financing of leases through term note securitizations (all of which have been repaid in full).

With the opening of MBB in 2008, we began to fund increasing amounts of new originations through the issuance of FDIC-insured deposits. Deposits issued by MBB represent our primary funding source for new originations. We also maintain the ability to fund new originations with cash from operations or through borrowings under our loan facility.

On February 23, 2014, MBB added the FDIC-insured MMDA Product as another source of deposit funding. This product is offered through participation in a partner bank s insured savings account product to clients of that bank. It is a brokered account with a variable interest rate, recorded as a single deposit account at MBB. Over time, MBB may offer other products and services to the Company s customer base. MBB is a Utah state-chartered, Federal Reserve member commercial bank. As such, MBB is supervised by both the Federal Reserve Bank of San Francisco and the Utah Department of Financial Institutions.

On January 13, 2009, Marlin Business Services Corp. became a bank holding company and is subject to the Bank Holding Company Act and supervised by the Federal Reserve Bank of Philadelphia. On September 15, 2010, the Federal Reserve Bank of Philadelphia confirmed the effectiveness of Marlin Business Services Corp. s election to become a financial holding company (while remaining a bank holding company) pursuant to Sections 4(k) and (l) of the Bank Holding Company Act and Section 225.82 of the Federal Reserve Board s Regulation Y. Such election

permits Marlin Business Services Corp. to engage in activities that are financial in nature or incidental to a financial activity, including the maintenance and expansion of our reinsurance activities conducted through our wholly-owned subsidiary, AssuranceOne.

On October 9, 2009, Marlin Business Services Corp. s affiliate, Marlin s Receivables Corp. (MRC), closed on a \$75.0 million, three-year committed loan facility with the Lender Finance division of Wells Fargo Capital Finance. The facility is secured by a lien on MRC s assets and is supported by guaranties from Marlin Business Services Corp. and MLC. Advances under the facility are made pursuant to a borrowing base formula, and the proceeds are used to fund lease originations. On April 8, 2015, the facility was amended to change the amount under the loan facility from \$75.0 million to \$50.0 million, and change the commitment termination date of the facility from April 8, 2015 to July 7, 2015. On July 6, 2015, the facility was further amended to change the commitment termination date of the facility from July 7, 2015 to October 7, 2015.

As previously disclosed, the Company declared a dividend of \$0.125 per share on April 30, 2015. The quarterly dividend was paid on May 21, 2015 to shareholders of record on the close of business on May 11, 2015, which resulted in a dividend payment of approximately \$1.6 million. It represented the Company s fifteenth consecutive quarterly cash dividend.

At June 30, 2015, we had approximately \$73.0 million of available borrowing capacity from our borrowing facility and a federal funds line of credit with a correspondent bank in addition to available cash and cash equivalents of \$90.7 million. This amount excludes additional liquidity that may be provided by the issuance of insured deposits through MBB. Our debt to equity ratio was 3.14 to 1 at June 30, 2015 and 3.16 to 1 at December 31, 2014.

Net cash used in investing activities was \$26.8 million for the six-month period ended June 30, 2015, compared to net cash used in investing activities of \$23.4 million for the six-month period ended June 30, 2014. Investing activities primarily relate to leasing activities.

Net cash used in financing activities was \$2.8 million for the six-month period ended June 30, 2015, compared to net cash provided by financing activities of \$23.1 million for the six-month period ended June 30, 2014. During the first quarter 2014 MBB began offering money market deposit accounts. As of June 30, 2014 money market deposit accounts totaled \$37.0 million. Financing activities include net advances and repayments on our various deposit and borrowing sources and transactions related to the Company s common stock, such as repurchasing common stock and paying dividends.

Additional liquidity is provided by or used by our cash flow from operations. Net cash provided by operating activities was \$9.6 million for the six-month period ended June 30, 2015, compared to net cash provided by operating activities of \$13.3 million for the six-month period ended June 30, 2014.

We expect cash from operations, additional borrowings on existing and future credit facilities and funds from deposits issued through brokers, direct deposit sources, and the MMDA Product to be adequate to support our operations and projected growth for the next 12 months and the foreseeable future.

**Total Cash and Cash Equivalents.** Our objective is to maintain an adequate level of cash, investing any free cash in leases. We primarily fund our originations and growth using FDIC- insured deposits issued through MBB and, to a much lesser extent, advances under our long-term bank facility. Total cash and cash equivalents available as of June 30, 2015 totaled \$90.7 million, compared to \$110.7 million at December 31, 2014.

*Time Deposits with Banks*. Time deposits with banks are primarily composed of FDIC insured certificates of deposits that have original maturity dates of greater than 90 days. Generally, the certificates of deposits have the ability to redeem early, however, early redemption penalties may be incurred. Total time deposits as of June 30, 2015 totaled \$7.4 million. The Company did not have any time deposits as of December 31, 2014.

**Restricted Interest-earning Deposits with Banks**. As of June 30, 2015, we also had \$0.5 million of cash that was classified as restricted interest-earning deposits with banks, compared to \$0.7 million at December 31, 2014. Restricted interest-earning deposits with banks consist primarily of trust accounts related to our secured debt facility.

**Borrowings.** Our primary borrowing relationship requires the pledging of eligible lease and loan receivables to secure amounts advanced. We had no outstanding secured borrowings at June 30, 2015 and December 31, 2014. Information pertaining to our borrowing facilities is as follows:

For the Six Months Ended June 30, 2015 As of June 30, 2015

## Maximum

	Maximum	Month End AverageW	Veighted We	eighted		
	Facility	AmountAmount A	Average AmountAv	verage	Unuse	d
	Amount	Outstan <b>0iut</b> standin]		Rate g (2)	Capacity	<b>y</b> (1)
		(Dollars	in thousands)			
Federal funds purchased	\$ 23,000	\$ \$	% \$	%	\$ 23,0	00
Long-term loan facilities	50,000		%	%	50,0	00
	\$ 73,000	\$	% \$	%	\$ 73,0	00

# Federal Funds Line of Credit with Correspondent Bank

MBB has established a federal funds line of credit with a correspondent bank. This line allows for both selling and purchasing of federal funds. The amount that can be drawn against the line is limited to \$23.0 million.

### Federal Reserve Discount Window

In addition, MBB has received approval to borrow from the Federal Reserve Discount Window based on the amount of assets MBB chooses to pledge. MBB had \$32.1 million in unused, secured borrowing capacity at the Federal Reserve Discount Window, based on \$34.9 million of net investment in leases pledged at June 30, 2015.

## Long-term Loan Facilities

Does not include MBB s access to the Federal Reserve Discount Window, which is based on the amount of assets MBB chooses to pledge. Based on assets pledged at June 30, 2015, MBB had \$32.1 million in unused, secured borrowing capacity at the Federal Reserve Discount Window. Additional liquidity that may be provided by the issuance of insured deposits is also excluded from this table.

<sup>(2)</sup> Does not include transaction costs.

On October 9, 2009, Marlin Business Services Corp. s affiliate, MRC, closed on a \$75.0 million, three-year committed loan facility with the Lender Finance division of Wells Fargo Capital Finance. The facility is secured by a lien on MRC s assets and is supported by guaranties from Marlin Business Services Corp. and MLC. Advances under the facility are made pursuant to a borrowing base formula, and the proceeds are used to fund lease originations. In contrast to previous facilities, this long-term loan facility does not require annual refinancing. As previously disclosed, on April 8, 2015, the facility was amended to change the amount under the loan facility from \$75.0 million to \$50.0 million, and change the commitment termination date of the facility from April 8, 2015 to July 7, 2015. On July 6, 2015, the facility was further amended to change the commitment termination date of the facility from July 7, 2015 to October 7, 2015. An event of default, such as non-payment of amounts when due under the loan agreement or a breach of covenants, may accelerate the commitment termination date of the facility. There was no amount outstanding under the facility at June 30, 2015.

#### Financial Covenants

Our secured borrowing arrangements contain numerous covenants, restrictions and default provisions that we must comply with in order to obtain funding through the facility and to avoid an event of default. A change in certain executive officers as described in the loan documents is an event of default under our long-term loan facility with Wells Fargo Capital Finance, unless we hire a replacement with skills and experience appropriate for performing the duties of the applicable positions within 120 days. On April 30, 2015, the Company announced the resignation of Lynne C. Wilson from her role as Senior Vice President and Chief Financial Officer, effective

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May 31, 2015. We do not expect the change to have any material adverse effect on our financing arrangement with Wells Fargo Capital Finance because Ms. Wilson s duties have been assumed by someone with similar skills and experience.

A merger or consolidation with another company in which the Company is not the surviving entity is also an event of default under the financing facility. The Company s long-term loan facility contains acceleration clauses allowing the creditor to accelerate the scheduled maturities of the obligation under certain conditions that may not be objectively determinable (for example, if a material adverse change occurs). An event of default under our facility could result in an acceleration of amounts outstanding under the facility, foreclosure on all or a portion of the leases financed by the facility and/or the removal of the Company as servicer of the leases financed by the facility.

Some of the critical financial and credit quality covenants under our borrowing arrangement as of June 30, 2015 include:

	Actual <sup>(1)</sup>	Requirement
Debt-to-equity ratio maximum	3.14 to 1	5.5 to 1
Maximum servicer senior leverage ratio	0 to 1	5.0 to 1
Maximum portfolio delinquency ratio	0.40%	3.50%
Maximum gross charge-off ratio	1.98%	7.00%

(1) Calculations are based on specific contractual definitions and subsidiaries per the debt agreement, which may differ from ratios or

amounts presented elsewhere in this document.

As of June 30, 2015, the Company was in compliance with the provisions of its secured borrowing arrangement.

## Bank Capital and Regulatory Oversight

On January 13, 2009, we became a bank holding company by order of the Federal Reserve Board and are subject to regulation under the Bank Holding Company Act. All of our subsidiaries may be subject to examination by the Federal Reserve Board even if not otherwise regulated by the Federal Reserve Board. On September 15, 2010, the Federal Reserve Bank of Philadelphia confirmed the effectiveness of our election to become a financial holding company (while remaining a bank holding company) pursuant to Sections 4(k) and (l) of the Bank Holding Company Act and Section 225.82 of the Federal Reserve Board s Regulation Y. Such election permits us to engage in activities that are financial in nature or incidental to a financial activity, including the maintenance and expansion of our reinsurance activities conducted through our wholly-owned subsidiary, AssuranceOne.

MBB is also subject to comprehensive federal and state regulations dealing with a wide variety of subjects, including minimum capital standards, reserve requirements, terms on which a bank may engage in transactions with its affiliates, restrictions as to dividend payments and numerous other aspects of its operations. These regulations generally have been adopted to protect depositors and creditors rather than shareholders.

There are a number of restrictions on bank holding companies that are designed to minimize potential loss to depositors and the FDIC insurance funds. If an FDIC-insured depository subsidiary is undercapitalized, the bank holding company is required to ensure (subject to certain limits) the subsidiary s compliance with the terms of any capital restoration plan filed with its appropriate banking agency. Also, a bank holding company is required to serve as a source of financial strength to its depository institution subsidiaries and to commit resources to support such institutions in circumstances where it might not do so absent such policy. Under the Bank Holding Company Act, the Federal Reserve Board has the authority to require a bank holding company to terminate any activity or to relinquish control of a non-bank subsidiary upon the Federal Reserve Board s determination that such activity or control constitutes a serious risk to the financial soundness and stability of a depository institution subsidiary of the bank holding company.

Capital Adequacy. New capital adequacy standards adopted by the federal bank regulatory agencies establish new minimum capital requirements for the Company and MBB effective on January 1, 2015. Under the risk-based capital requirements applicable to them, bank holding companies must maintain a ratio of total capital to risk-weighted assets (including the asset equivalent of certain off-balance sheet activities such as acceptances and letters of credit) of not less than 8% (10% in order to be considered well-capitalized). The new requirements include a 6% minimum Tier 1 risk-based ratio (8% to be considered well-capitalized). Tier 1 Capital consists of common stock, related surplus, retained earnings, qualifying perpetual preferred stock and minority interests in the equity accounts of certain consolidated subsidiaries, after deducting goodwill and certain other intangibles. The remainder of total capital ( Tier 2 Capital ) may consist of certain perpetual debt securities, mandatory convertible debt securities, hybrid capital instruments and limited amounts of subordinated debt, qualifying preferred stock, allowance for credit losses on loans and leases, allowance for credit losses on off-balance-sheet credit exposures and unrealized gains on equity securities.

The new capital standards require a minimum Tier 1 leverage ratio of 4%. Previously certain banking organizations were allowed to maintain a Tier 1 leverage ratio of 3% if they met certain requirements. The capital requirements also now require a new common equity Tier 1 risk-based capital ratio with a required minimum of 4.5% (6.5% to be considered well-capitalized). The Federal Reserve Board s guidelines also provide that bank holding companies experiencing internal growth or making acquisitions are expected to maintain capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. Furthermore, the guidelines indicate that the Federal Reserve Board will continue to consider a tangible tier 1 leverage ratio (*i.e.*, after deducting all intangibles) in evaluating proposals for expansion or new activities. MBB is subject to similar capital standards.

There is also a new required capital conservation buffer which is phased in from 2015 to 2019. When added to the minimum capital ratios and fully phased in, the capital conservation buffer will require banking organizations to hold an additional 2.5% of capital above the minimum requirements. If a banking organization does not maintain capital above the minimum plus the capital conservation buffer it may be subject to restrictions on dividends, share buybacks, and certain discretionary payments such as bonus payments.

At June 30, 2015, MBB s Tier 1 leverage ratio, common equity Tier 1 risk-based ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio were 17.99%, 19.23%, 19.23% and 20.48%, respectively, which exceeds requirements for well-capitalized status of 5%, 6.5%, 8% and 10%, respectively. At June 30, 2015, Marlin Business Services Corp. s Tier 1 leverage ratio, common equity tier 1 risk based ratio, Tier 1 risk-based capital ratio and total risk-based capital ratio were 23.07%, 25.72%, 25.72% and 26.97%, respectively, which exceeds requirements for well-capitalized status of 5%, 6.5%, 8% and 10%, respectively.

Pursuant to the FDIC Agreement entered into in conjunction with the opening of MBB, MBB is required to keep its total risk-based capital ratio above 15%. MBB s Tier 1 Capital balance at June 30, 2015 was \$126.3 million, which exceeds the regulatory threshold for

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well capitalized status. Until March 12, 2011, MBB operated in accordance with its original de novo three-year business plan as required by the original order issued by the FDIC when the Company opened MBB. Following the expiration of MBB s three-year de novo period, the Company has provided MBB with additional capital to support future growth of \$25 million in 2011, \$10 million in 2012, and \$10 million in 2013.

### Information on Stock Repurchases

Information on Stock Repurchases is provided in Part II. Other Information, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds herein.

### Items Subsequent to June 30, 2015

The Company declared a dividend of \$0.14 per share on July 30, 2015. The quarterly dividend, which is expected to result in a dividend payment of approximately \$1.8 million, is scheduled to be paid on August 24, 2015 to shareholders of record on the close of business on August 14, 2015. It represents the Company s sixteenth consecutive quarterly cash dividend. The payment of future dividends will be subject to approval by the Company s Board of Directors.

On July 6, 2015, the Company s affiliate, Marlin Receivables Corp. (MRC), amended its \$50.0 million borrowing facility. The amendment changed the commitment termination date of the facility from July 7, 2015 to October 7, 2015.

## **Contractual Obligations**

In addition to scheduled maturities on our deposits and credit facilities, we have future cash obligations under various types of contracts. We lease office space and office equipment under long-term operating leases. The contractual obligations under our deposits, credit facilities, operating leases, agreements and commitments under non-cancelable contracts as of June 30, 2015 were as follows:

Contractual Obligations as of June 30, 2015

**Contractual** 

**Interest Operating Leased Capital** 

Period Ending December 31,	Deposits	Payments <sup>(1)</sup>	) Leases	Facilities	Leases	Total
		(I	Dollars in	thousands)		
2015	\$ 114,329	\$ 2,321	\$ 2	\$ 758	\$ 51	\$ 117,461
2016	187,756	3,522	4	1,523	102	192,907

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2017	125,464	2,028	4	1,508	77	129,081
2018	46,768	985	4	1,453		49,210
2019	24,859	326	4	1,416		26,605
Thereafter	10,245	51	1	680		10,977
Total	\$ 509,421	\$ 9,233	\$ 19	\$ 7,338	\$ 230	\$ 526,241

There were no off-balance sheet arrangements requiring disclosure at June 30, 2015.

# MARKET INTEREST RATE RISK AND SENSITIVITY

Market risk is the risk of losses arising from changes in values of financial instruments. We engage in transactions in the normal course of business that expose us to market risks. We attempt to mitigate such risks through prudent management practices and strategies such as attempting to match the expected cash flows of our assets and liabilities.

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<sup>(1)</sup> Includes interest on deposits and borrowings. Interest on the variable-rate long-term loan facility is assumed at the June 30, 2015 rate for the remaining term.

We are exposed to market risks associated with changes in interest rates and our earnings may fluctuate with changes in interest rates. The lease assets we originate are almost entirely fixed-rate. Accordingly, we generally seek to finance these assets primarily with fixed interest certificates of deposit issued by MBB, and to a lesser extent through the variable rate MMDA Product at MBB.

## RECENTLY ISSUED ACCOUNTING STANDARDS

In January 2015, the FASB issued Accounting Standards Update 2015-01, *Income Statement-Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items.* This Update eliminates from GAAP the concept of extraordinary items. Subtopic 225-20, Income Statement Extraordinary and Unusual Items, required that an entity separately classify, present, and disclose extraordinary events and transactions. Presently, an event or transaction is presumed to be an ordinary and usual activity of the reporting entity unless the event is unusual in nature and occurs infrequently. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. The adoption of this new requirement is not expected to have a material impact on the consolidated earnings, financial position or cash flows of the Company.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The information appearing in the section captioned Management's Discussion and Analysis of Financial Condition and Results of Operations Market Interest Rate Risk and Sensitivity under Item 2 of Part I of this Form 10-Q is incorporated herein by reference.

### **Item 4. Controls and Procedures**

#### Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer ( CEO ) and Principal Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report.

Based on that evaluation, the CEO and Principal Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are designed and operating effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the 1934 Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (ii) accumulated and communicated to our management, including the CEO and Principal Financial Officer, as appropriate to allow timely decisions regarding disclosure.

## Changes in Internal Control over Financial Reporting

There were no changes in the Company s internal control over financial reporting identified in connection with management s evaluation that occurred during the Company s second fiscal quarter of 2015 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## **PART II. Other Information**

## Item 1. Legal Proceedings

We are party to various legal proceedings, which include claims and litigation arising in the ordinary course of business. In the opinion of management, these actions will not have a material impact on our business, financial condition, results of operations or cash flows.

### Item 1A. Risk Factors

There have been no material changes in the risk factors disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2014.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

# Information on Stock Repurchases

On November 2, 2007, the Company s Board of Directors approved the 2007 Repurchase Plan, under which, the Company was authorized to repurchase up to \$15 million in value of its outstanding shares of common stock. On July 29, 2014, the Company s Board of Directors approved the 2014 Repurchase Plan to replace the 2007 Repurchase Plan. Under the 2014 Repurchase Plan, the Company is authorized to repurchase up to \$15 million in value of its outstanding shares of common stock. This authority may be exercised from time to time and in such amounts as market conditions warrant. Any shares purchased under this plan are returned to the status of authorized but unissued shares of common stock. The repurchases may be made on the open market, in block trades or otherwise. The program may be suspended or discontinued at any time. The repurchases are funded using the Company s working capital. The following table sets forth information regarding the Company s repurchases of its common stock during the three months ended June 30, 2015.

Time Period	Number of Shares Purchased			Maximum Approximate stlar Value of Shares th May Yet be Purchased Under the Plans or Programs	
April 1, 2015 to April 30, 2015	37,235	\$ 20.00	37,235	\$	10,550,435
May 1, 2015 to May 31, 2015	18,134	\$ 19.26	18,134	\$	10,201,168
June 1, 2015 to June 30, 2015	43,025	\$ 17.92	43,025	\$	9,429,995
Total for the quarter ended June 30, 2015	98,394	\$ 18.96	98,394	\$	9,429,995

<sup>(1)</sup> Average price paid per share includes commissions and is rounded to the nearest two decimal places.

In addition to the repurchases described above, pursuant to the 2014 Equity Plan, participants may have shares withheld to cover income taxes. There were 4,541 shares repurchased to cover income tax withholding in connection with the shares granted under the 2014 Equity Plan during the three-month period ended June 30, 2015, at an average cost of \$17.87 per share. At June 30, 2015, the Company had \$9.4 million remaining in the 2014 Repurchase Plan.

### **Item 3.** Defaults Upon Senior Securities

On November 2, 2007, the Company s Board of Directors approved a stock repurchase plan. Under this program, the Company was authorized to repurchase up to \$15 million in value of its outstanding shares of common stock. On July 29, 2014, the Company s Board of Directors approved a new stock repurchase plan to repurchase up to \$15 million in value of its outstanding shares of common stock.

None.

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## Item 4. Mine Safety Disclosures

None.

#### Item 5. Other Information

### (a) Severance Pay Plan for Senior Management

On August 4, 2015, the Compensation Committee of the Board of Directors of the Company (the Committee ) adopted the Marlin Business Services Corp. Severance Pay Plan for Senior Management (the Severance Plan ), which Severance Plan will cover certain designated key employees of the Company, including Edward J. Siciliano and Edward R. Dietz, each a named executive officer of the Company.

The Severance Plan sets forth the terms and conditions of severance benefits to be provided to a covered employee in the event (a) the covered employee experiences a covered termination unrelated to a Change of Control (as defined in the Severance Plan) or (b) the covered employee experiences a covered termination at any time during the Change of Control Period, which is the period beginning on the date of the Change of Control and ending on the second anniversary of the Change of Control.

### **Eligibility**

The Committee will designate those key employees of the Company who are eligible for the Severance Plan pursuant to a participation agreement and will include in such participation agreement whether the level of participation of such employee is as a Tier I Participant, Tier II Participant or Tier III Participant. The only current employees that are participants in the Severance Plan are Messrs. Siciliano and Dietz.

Severance on Account of Employment Termination Unrelated to a Change of Control

Under the terms of the Severance Plan, if a covered employee (i) is terminated by the Company for any reason other than for Cause (as defined in the Plan), death or disability, or (ii) in the case of Tier I and Tier II Participants only, resigns on account of Good Reason (as defined in the Plan), in either case, unrelated to a Change of Control (i.e., not during the Change of Control Period), the covered employee will receive, if the covered employee executes and does not revoke a release of claims, the following severance benefits

- A continuation of annual base salary for the covered employee s Severance Period (as defined below);
- Pro rata annual incentive bonus for the fiscal year in which the covered employee s employment termination occurs, based on actual performance for the fiscal year and which bonus will be paid at the same time that bonuses are paid under the applicable plan or policy; and
- For the shorter of (a) the Severance Period and (b) 18 months following the covered employee s termination date, a continuation of eligibility to participate in the Company s medical, dental, vision and prescription drug plans in which the covered employee was participating (including the covered employee s spouse and eligible dependents); provided that to receive such coverage, the covered employee must pay the applicable monthly COBRA premium for such coverage and the Company will reimburse the covered employee the applicable monthly COBRA premium, less the amount that the covered employee would have been required to pay if such covered employee were employed by the Company at such time.

The severance benefits will be discontinued if it is determined that the covered employee has engaged in actions that constitute Cause or breaches the terms of the release, restrictive covenants or any other agreement relating to the covered employee s employment with the Company or termination thereof. The Severance Period for Tier I Participants is 18 months, for Tier II Participants is twelve months and for Tier III Participants is six months.

Severance on Account of Employment Termination during the Change of Control Period

Under the terms of the Severance Plan, if a covered employee (i) is terminated by the Company for any reason other than for Cause, death or disability, or (ii) in the case of Tier I, Tier II and Tier III Participants, resigns on account of Good Reason, in either case, during the Change of Control Period, the covered employee will receive, if the covered employee executes and does not revoke a release of claims, the following severance benefits

- A lump sum cash payment equal to the sum of (i) (x) the covered employee s annual base salary, multiplied by (y) the covered employee s Change of Control Multiplier (as defined below), and (ii) the covered employee s target bonus for the fiscal year in which the employment termination date occurs; and
- For the Change of Control Benefits Continuation Period (as defined below) following the covered employee s termination date, a continuation of eligibility to participate in the Company s medical, dental, vision and prescription drug plans in which the covered employee was participating (including the covered employee s spouse and eligible dependents); provided that to receive such coverage, the covered employee must pay the applicable monthly COBRA premium for such coverage and the Company will reimburse the covered employee the applicable monthly COBRA premium, less the amount that the covered employee would have been required to pay if such covered employee were employed by the Company at such time.

The severance benefits will be discontinued if it is determined that the covered employee has engaged in actions that constitute Cause or breaches the terms of the release, restrictive covenants or any other agreement relating to the covered employee s employment with the Company or termination thereof. The (a) Change of Control Multiplier for Tier I Participants is two, for Tier II Participants is 1.5 and for Tier III Participants is 0.75; and (b) Change of Control Benefits Continuation Period for Tier I Participants is 18 months, for Tier II Participants is 18 months and for Tier III Participants is nine months.

#### Release

The receipt of severance benefits is conditioned upon the execution and non-revocation of a release of claims. The severance benefits will be discontinued if a covered employee breaches any term of the release.

#### Restrictive Covenants

As a condition for a covered employee to be eligible to participate in the Severance Plan, and to receive severance benefits under the Severance Plan, a covered employee must agree to comply with the restrictive covenants set forth in the Severance Plan, which restrictive covenants include (a) a confidential information disclosure restriction during the term of the covered employment and thereafter, (b) a non-competition restriction during the term of the covered employee s employment and for the Restriction Period (as defined below) after such termination of employment and contractors of the Company during the term of the covered employee s employment and for the Restriction Period after such termination of employment. The Restriction Period for Tier I Participants is 18 months, for Tier II Participants is twelve months and for Tier III Participants is six months. The severance benefits will be discontinued if a covered employee breaches any terms of the restrictive covenants.

## Effect of Code Section 280G

The Severance Plan provides that if it is determined that any payment or distribution to the covered employee under the Severance Plan or otherwise would be nondeductible for federal income tax purposes as an excess parachute payment under section 280G of the Internal Revenue Code of 1986, as amended (the Code), the covered employee will receive either the full amount of the payments and distributions and pay the excise tax under section 4999 of the Code or the covered employee will have the payments and distributions cut back so there is no excise tax under section 4999 of the Code, whichever is determined to have a greater net-after tax benefit to the covered employee, after taking into account the excise tax under section 4999 of the Code.

Amendment and Termination

The Board of Directors of the Company or the Committee may amend, suspend or terminate the Severance Plan at any time; provided that (i) no amendment, suspension or termination may materially adversely affect a covered employee s entitlements under the Severance Plan without the prior written consent of such adversely affected covered employee and (ii) no such amendment, suspension or termination will give the Company the right to recover any amount paid to a covered employee prior to the date of such amendment, suspension or termination or to cause the cessation and termination of payments of severance benefits to any person under the Severance Plan receiving severance benefits.

Terms for Initially Designated Covered Employees

In connection with the adoption of the Severance Plan, Messrs. Dietz and Siciliano were designated as being eligible to participate in the Severance Plan as Tier II Participants; however, in recognition of their contributions to the Company, the Committee determined that their level of participation as a Tier II participant would be as follows (i) the Severance Period is 18 months (as opposed to twelve); (ii) severance benefits on account of termination unrelated to a Change in Control will also include target bonus for the year of termination, which target bonus will be paid in installments over the Severance Period (at the same time and form as the continuation of base salary); (iii) the Change of Control Multiplier is two (as opposed to 1.5); and (iv) the Restriction Period is 18 months (as opposed to twelve).

The foregoing description of the Severance Plan is qualified in its entirety by the provisions of the Severance Plan, a copy of which is filed herewith as Exhibit 10.1.

# Item 6. Exhibits

Exhibit Number	Description
3.1	Amended and Restated Articles of Incorporation (1)
3.2	Bylaws (2)
10.1	Severance Pay Plan for Senior Management
31.1	Certification of the Chief Executive Officer of Marlin Business Services Corp. required by Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended. (Filed herewith)
31.2	Certification of the Principal Financial Officer of Marlin Business Services Corp. required by Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended. (Filed herewith)
32.1	Certification of the Chief Executive Officer and Principal Financial Officer of Marlin Business Services Corp. required by Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended. (This exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Further, this exhibit shall not be deemed to be incorporated by reference into any filing under the Securities Exchange Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.) (Furnished herewith)
101	Financial statements from the Quarterly Report on Form 10-Q of the Company for the period ended June 30, 2015, formatted in XBRL: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Stockholders Equity, (v) the Condensed Consolidated Statements of Cash Flows and (vi) the Notes to Unaudited Condensed Consolidated Financial Statements. (Submitted electronically with this report)

Management contract or compensatory plan or arrangement.

- (1) Previously filed with the SEC as an exhibit to the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2007 filed on March 5, 2008, and incorporated by reference herein.
- Previously filed with the SEC as an exhibit to the Company s Amendment No. 1 to Registration Statement on Form S-1 (File No. 333-108530), filed on October 14, 2003 and incorporated by reference herein.

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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## MARLIN BUSINESS SERVICES CORP.

(Registrant)

By: <u>/s/ Daniel P. Dyer</u> Chief Executive Officer

Daniel P. Dyer (Chief Executive Officer)

By: <u>/s/ Vincent M. Tesoriero</u>

Vincent M. Tesoriero Principal Financial Officer (Principal Financial Officer)

Date: August 5, 2015

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