

BOSTON PROPERTIES INC  
Form 10-Q  
May 10, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the Quarterly Period Ended March 31, 2013

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from            to

Commission File Number: 1-13087

**BOSTON PROPERTIES, INC.**

(Exact name of Registrant as specified in its charter)

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**Delaware** **04-2473675**  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)  
**Prudential Center, 800 Boylston Street, Suite 1900, Boston, Massachusetts 02199-8103**

(Address of principal executive offices) (Zip Code)

**(617) 236-3300**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐  
Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐  
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Common Stock, par value \$.01 per share**  
(Class)

**151,743,327**  
(Outstanding on May 1, 2013)

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**BOSTON PROPERTIES, INC.**

**FORM 10-Q**

**for the quarter ended March 31, 2013**

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**Table of Contents****PART 1. FINANCIAL INFORMATION****ITEM 1 Financial Statements.****BOSTON PROPERTIES, INC.****CONSOLIDATED BALANCE SHEETS****(Unaudited and in thousands, except for share and par value amounts)**

|  | <b>March 31,<br/>2013</b> | <b>December 31,<br/>2012</b> |
|--|---------------------------|------------------------------|
| <b>ASSETS</b>  |                           |                              |
| Real estate, at cost   | \$ 13,503,575             | \$ 13,581,454                |
| Construction in progress   | 1,145,517                 | 1,036,780                    |
| Land held for future development   | 503,684                   | 275,094                      |
| Real estate held for sale, net   | 37,909                    |                              |
| Less: accumulated depreciation   | (2,919,980)               | (2,934,160)                  |
| Total real estate  | 12,270,705                | 11,959,168                   |
| Cash and cash equivalents  | 909,376                   | 1,041,978                    |
| Cash held in escrows   | 55,410                    | 55,181                       |
| Investments in securities  | 13,825                    | 12,172                       |
| Tenant and other receivables (net of allowance for doubtful accounts of \$1,656 and \$1,960, respectively)     | 75,849                    | 69,555                       |
| Related party notes receivable   | 282,307                   | 282,491                      |
| Interest receivable from related party notes receivable  | 106,313                   | 104,816                      |
| Accrued rental income (net of allowance of \$1,589 and \$1,571, respectively)                                  | 612,041                   | 598,199                      |
| Deferred charges, net  | 572,890                   | 588,235                      |
| Prepaid expenses and other assets  | 71,756                    | 90,610                       |
| Investments in unconsolidated joint ventures   | 652,807                   | 659,916                      |
| Total assets   | \$ 15,623,279             | \$ 15,462,321                |
| <b>LIABILITIES AND EQUITY</b>  |                           |                              |
| <b>Liabilities:</b>  |                           |                              |
| Mortgage notes payable   | \$ 3,053,798              | \$ 3,102,485                 |
| Unsecured senior notes (net of discount of \$10,157 and \$10,472, respectively)                                | 4,639,843                 | 4,639,528                    |
| Unsecured exchangeable senior notes (net of discount of \$1,290 and \$1,653, respectively)                     | 1,177,877                 | 1,170,356                    |
| Unsecured line of credit   |                           |                              |
| Accounts payable and accrued expenses  | 210,359                   | 199,102                      |
| Dividends and distributions payable  | 110,886                   | 110,488                      |
| Accrued interest payable   | 99,491                    | 72,461                       |
| Other liabilities  | 316,683                   | 324,613                      |
| Total liabilities  | 9,608,937                 | 9,619,033                    |
| <b>Commitments and contingencies</b>   |                           |                              |
| <b>Noncontrolling interests:</b>   |                           |                              |
| Redeemable preferred units of the Operating Partnership  | 110,876                   | 110,876                      |
| Redeemable interest in property partnership  | 98,216                    | 97,558                       |
| <b>Equity:</b>   |                           |                              |
| Stockholders' equity attributable to Boston Properties, Inc.:  |                           |                              |
| Excess stock, \$.01 par value, 150,000,000 shares authorized, none issued or outstanding                       |                           |                              |
| Preferred stock, \$.01 par value, 50,000,000 shares authorized;  |                           |                              |
| 5.25% Series B cumulative redeemable preferred stock, \$.01 par value, liquidation preference                  | 200,000                   |                              |
| \$2,500 per share, 92,000 shares authorized, 80,000 and no shares issued and outstanding at March 31, 2013 and |                           |                              |

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December 31, 2012, respectively

|  |                   |                   |
|--|-------------------|-------------------|
| Common stock, \$.01 par value, 250,000,000 shares authorized, 151,718,424 and 151,680,109 issued and 151,639,524 and 151,601,209 outstanding at March 31, 2013 and December 31, 2012, respectively | 1,516             | 1,516             |
| Additional paid-in capital   | 5,232,030         | 5,222,073         |
| Dividends in excess of earnings  | (160,697)         | (109,985)         |
| Treasury common stock at cost, 78,900 shares at March 31, 2013 and December 31, 2012   | (2,722)           | (2,722)           |
| Accumulated other comprehensive loss   | (13,253)          | (13,817)          |
| <br>Total stockholders' equity attributable to Boston Properties, Inc.   | <br>5,256,874     | <br>5,097,065     |
| Noncontrolling interests:  |                   |                   |
| Common units of the Operating Partnership  | 540,103           | 539,753           |
| Property partnerships  | 8,273             | (1,964)           |
| <br>Total equity   | <br>5,805,250     | <br>5,634,854     |
| <br>Total liabilities and equity   | <br>\$ 15,623,279 | <br>\$ 15,462,321 |

The accompanying notes are an integral part of these consolidated financial statements.

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**BOSTON PROPERTIES, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited)**

|  | <b>Three months ended<br/>March 31,</b>                 |             |
|--|---|-------------|
|  | <b>2013</b>   | <b>2012</b> |
|  | <b>(in thousands, except for<br/>per share amounts)</b> |             |
| Revenue  |   |             |
| Rental   |   |             |
| Base rent  | \$ 377,728  | \$ 354,825  |
| Recoveries from tenants  | 64,429  | 51,648      |
| Parking and other  | 23,830  | 22,259      |
| Total rental revenue   | 465,987   | 428,732     |
| Hotel revenue  | 8,291   | 6,816       |
| Development and management services  | 8,736   | 8,145       |
| Total revenue  | 483,014   | 443,693     |
| Expenses   |   |             |
| Operating  |   |             |
| Rental   | 172,620   | 155,842     |
| Hotel  | 7,044   | 6,099       |
| General and administrative   | 43,571  | 27,619      |
| Transaction costs  | 443   | 2,104       |
| Impairment loss  | 8,306   |             |
| Depreciation and amortization  | 120,595   | 108,462     |
| Total expenses   | 352,579   | 300,126     |
| Operating income   | 130,435   | 143,567     |
| Other income (expense)   |   |             |
| Income from unconsolidated joint ventures  | 8,721   | 11,721      |
| Interest and other income  | 1,471   | 1,646       |
| Gains from investments in securities   | 735   | 801         |
| Gains from early extinguishments of debt   |   | 767         |
| Interest expense   | (100,433)   | (103,237)   |
| Income from continuing operations  | 40,929  | 55,265      |
| Discontinued operations  |   |             |
| Income from discontinued operations  | 61  | 570         |
| Gain on forgiveness of debt from discontinued operations                                     | 20,182  |             |
| Impairment loss from discontinued operations   | (3,241)   |             |
| Net income   | 57,931  | 55,835      |
| Net income attributable to noncontrolling interests  |   |             |
| Noncontrolling interests in property partnerships  | (2,574)   | (546)       |
| Noncontrolling interest redeemable preferred units of the Operating Partnership              | (1,180)   | (801)       |
| Noncontrolling interest common units of the Operating Partnership                            | (4,358)   | (5,973)     |
| Noncontrolling interest in discontinued operations common units of the Operating Partnership | (1,819)   | (61)        |
| Net income attributable to Boston Properties, Inc.   | 48,000  | 48,454      |
| Preferred dividends  | (146)   |             |

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|  |           |           |
|--|-----------|-----------|
| Net income attributable to Boston Properties, Inc. common shareholders                         | \$ 47,854 | \$ 48,454 |
| Basic earnings per common share attributable to Boston Properties, Inc. common shareholders:   |           |           |
| Income from continuing operations  | \$ 0.22   | \$ 0.33   |
| Discontinued operations  | 0.10      |           |
| Net income   | \$ 0.32   | \$ 0.33   |
|  |           |           |
| Weighted average number of common shares outstanding   | 151,646   | 148,343   |
| Diluted earnings per common share attributable to Boston Properties, Inc. common shareholders: |           |           |
| Income from continuing operations  | \$ 0.21   | \$ 0.33   |
| Discontinued operations  | 0.10      |           |
| Net income   | \$ 0.31   | \$ 0.33   |
|  |           |           |
| Weighted average number of common and common equivalent shares outstanding                     | 151,952   | 148,746   |

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****BOSTON PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(Unaudited)**

|   | <b>Three months ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2013</b>                             | <b>2012</b> |
|   | <b>(in thousands)</b>                   |             |
| Net income  | \$ 57,931                               | \$ 55,835   |
| Other comprehensive income:   |   |             |
| Amortization of interest rate contracts(1)                          | 628                                     | 649         |
| Other comprehensive income  | 628                                     | 649         |
| Comprehensive income  | 58,559                                  | 56,484      |
| Net income attributable to noncontrolling interests                 | (9,931)                                 | (7,381)     |
| Other comprehensive income attributable to noncontrolling interests | (64)                                    | (69)        |
| Comprehensive income attributable to Boston Properties, Inc.        | \$ 48,564                               | \$ 49,034   |

- (1) Amounts reclassified from comprehensive income primarily to interest expense within the Company's Consolidated Statements of Operations.

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****BOSTON PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

(Unaudited and in thousands)

|  | Common Stock |          | Preferred Stock | Additional Paid-in Capital | Dividends in Excess of Earnings | Treasury Stock, at cost | Accumulated Other Comprehensive Loss | Noncontrolling Interests | Total        |
|--|--------------|----------|-----------------|----------------------------|---------------------------------|-------------------------|--------------------------------------|--------------------------|--------------|
|  | Shares       | Amount   |                 |                            |                                 |                         |                                      |                          |              |
| Equity, December 31, 2012  | 151,601      | \$ 1,516 | \$              | \$ 5,222,073               | \$ (109,985)                    | \$ (2,722)              | \$ (13,817)                          | \$ 537,789               | \$ 5,634,854 |
| Conversion of operating partnership units to common stock            | 9            |          |                 | 272                        |                                 |                         |                                      | (272)                    |              |
| Allocated net income for the year                                    |              |          |                 |                            | 48,000                          |                         |                                      | 6,743                    | 54,743       |
| Dividends/distributions declared                                     |              |          |                 |                            | (98,712)                        |                         |                                      | (11,446)                 | (110,158)    |
| Issuance of 5.25% Series B cumulative redeemable preferred stock     |              |          | 200,000         | (5,629)                    |                                 |                         |                                      |                          | 194,371      |
| Shares issued pursuant to stock purchase plan                        | 3            |          |                 | 335                        |                                 |                         |                                      |                          | 335          |
| Net activity from stock option and incentive plan                    | 27           |          |                 | 4,262                      |                                 |                         |                                      | 16,544                   | 20,806       |
| Contributions from noncontrolling interests in property partnerships |              |          |                 |                            |                                 |                         |                                      | 10,421                   | 10,421       |
| Distributions to noncontrolling interests in property partnerships   |              |          |                 |                            |                                 |                         |                                      | (750)                    | (750)        |
| Amortization of interest rate contracts                              |              |          |                 |                            |                                 |                         | 564                                  | 64                       | 628          |
| Reallocation of noncontrolling interest                              |              |          |                 | 10,717                     |                                 |                         |                                      | (10,717)                 |              |
| Equity, March 31, 2013   | 151,640      | \$ 1,516 | \$ 200,000      | \$ 5,232,030               | \$ (160,697)                    | \$ (2,722)              | \$ (13,253)                          | \$ 548,376               | \$ 5,805,250 |
| Equity, December 31, 2011  | 148,108      | \$ 1,481 | \$              | \$ 4,936,457               | \$ (53,080)                     | \$ (2,722)              | \$ (16,138)                          | \$ 547,518               | \$ 5,413,516 |
| Conversion of operating partnership units to common stock            | 200          | 2        |                 | 6,024                      |                                 |                         |                                      | (6,026)                  |              |
| Conversion of redeemable preferred units to common units             |              |          |                 |                            |                                 |                         |                                      | 4,115                    | 4,115        |
| Allocated net income for the year                                    |              |          |                 |                            | 48,454                          |                         |                                      | 6,580                    | 55,034       |
| Dividends/distributions declared                                     |              |          |                 |                            | (82,161)                        |                         |                                      | (10,064)                 | (92,225)     |
| Sale of common stock, net of offering costs                          | 1,049        | 11       |                 | 109,319                    |                                 |                         |                                      |                          | 109,330      |
| Shares issued pursuant to stock purchase plan                        | 4            |          |                 | 381                        |                                 |                         |                                      |                          | 381          |
| Net activity from stock option and incentive plan                    | 23           |          |                 | 2,004                      |                                 |                         |                                      | 9,586                    | 11,590       |
| Distributions to noncontrolling interests in property partnerships   |              |          |                 |                            |                                 |                         |                                      | (750)                    | (750)        |
| Amortization of interest rate contracts                              |              |          |                 |                            |                                 |                         | 580                                  | 69                       | 649          |
| Reallocation of noncontrolling interest                              |              |          |                 | (3,659)                    |                                 |                         |                                      | 3,659                    |              |
| Equity, March 31, 2012   | 149,384      | \$ 1,494 | \$              | \$ 5,050,526               | \$ (86,787)                     | \$ (2,722)              | \$ (15,558)                          | \$ 554,687               | \$ 5,501,640 |

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****BOSTON PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

|  | <b>For the three months ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                                     | <b>2012</b> |
|  | <b>(in thousands)</b>                           |             |
| Cash flows from operating activities:  |   |             |
| Net income   | \$ 57,931                                       | \$ 55,835   |
| Adjustments to reconcile net income to net cash provided by operating activities:          |   |             |
| Depreciation and amortization  | 121,191   | 109,865     |
| Non-cash compensation expense  | 25,783  | 11,358      |
| Impairment loss  | 8,306   |             |
| Income from unconsolidated joint ventures  | (8,721)   | (11,721)    |
| Distributions of net cash flow from operations of unconsolidated joint ventures            | 12,921  | 8,972       |
| Gains from investments in securities   | (735)   | (801)       |
| Non-cash portion of interest expense   | 10,561  | 11,845      |
| Settlement of accreted debt discount on repurchases of unsecured exchangeable senior notes |   | (68,760)    |
| Gains from early extinguishments of debt   |   | (914)       |
| Gain on forgiveness of debt from discontinued operations                                   | (20,182)  |             |
| Impairment loss from discontinued operations   | 3,241   |             |
| Change in assets and liabilities:  |   |             |
| Cash held in escrows   | (297)   | 9,113       |
| Tenant and other receivables, net  | 10,690  | 22,686      |
| Accrued rental income, net   | (14,295)  | (19,240)    |
| Prepaid expenses and other assets  | 18,684  | 7,020       |
| Accounts payable and accrued expenses  | (1,172)   | 1,563       |
| Accrued interest payable   | 30,158  | 31,490      |
| Other liabilities  | (7,703)   | 8,883       |
| Tenant leasing costs   | (8,932)   | (7,933)     |
| Total adjustments  | 179,498   | 113,426     |
| Net cash provided by operating activities  | 237,429   | 169,261     |
| Cash flows from investing activities:  |   |             |
| Acquisitions of real estate  | (289,816)                                       | (621,359)   |
| Construction in progress   | (103,178)                                       | (93,657)    |
| Building and other capital improvements  | (14,162)  | (8,613)     |
| Tenant improvements  | (24,988)  | (34,912)    |
| Issuance of notes receivable, net  | 184   | (735)       |
| Capital contributions to unconsolidated joint ventures                                     | (113)   | (47)        |
| Capital distributions from unconsolidated joint ventures                                   |   | 57          |
| Investments in securities, net   | (918)   | (844)       |
| Net cash used in investing activities  | (432,991)                                       | (760,110)   |



**Table of Contents****BOSTON PROPERTIES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

|  | <b>For the three months ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                                     | <b>2012</b> |
|  | <b>(in thousands)</b>                           |             |
| Cash flows from financing activities:  |   |             |
| Repayments of mortgage notes payable   | (23,687)  | (150,519)   |
| Redemption/repurchase of unsecured exchangeable senior notes                     |   | (507,434)   |
| Deferred financing costs   |   | (91)        |
| Net proceeds from preferred stock issuance                                       | 194,371   |             |
| Net proceeds from ATM stock issuances  |   | 109,330     |
| Net proceeds from equity transactions  | (559)   | 613         |
| Dividends and distributions  | (110,940)                                       | (92,312)    |
| Contributions from noncontrolling interest in property partnership               | 5,875   |             |
| Distributions to noncontrolling interest in property partnerships                | (2,100)   | (750)       |
| Net cash provided by (used in) financing activities                              | 62,960  | (641,163)   |
| Net decrease in cash and cash equivalents  | (132,602)                                       | (1,232,012) |
| Cash and cash equivalents, beginning of period                                   | 1,041,978                                       | 1,823,208   |
| Cash and cash equivalents, end of period   | \$ 909,376                                      | \$ 591,196  |
| Supplemental disclosures:  |   |             |
| Cash paid for interest   | \$ 74,492                                       | \$ 140,508  |
| Interest capitalized   | \$ 14,418                                       | \$ 11,201   |
| Non-cash investing and financing activities:                                     |   |             |
| Additions to real estate included in accounts payable and accrued expenses       | \$ 7,475  | \$ 5,659    |
| Mortgage note payable extinguished through foreclosure                           | \$ 25,000                                       | \$          |
| Real estate transferred upon foreclosure   | \$ 7,508  | \$          |
| Land improvements contributed by noncontrolling interest in property partnership | \$ 4,546  | \$          |
| Dividends and distributions declared but not paid                                | \$ 110,886                                      | \$ 92,615   |
| Conversions of noncontrolling interests to stockholders' equity                  | \$ 272  | \$ 6,026    |
| Conversion of redeemable preferred units to common units                         | \$  | \$ 4,115    |
| Issuance of restricted securities to employees and directors                     | \$ 25,901                                       | \$ 26,139   |

The accompanying notes are an integral part of these consolidated financial statements.



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### **BOSTON PROPERTIES, INC.**

#### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

##### **1. Organization**

Boston Properties, Inc. (the *Company*), a Delaware corporation, is a self-administered and self-managed real estate investment trust (*REIT*). The Company is the sole general partner of Boston Properties Limited Partnership (the *Operating Partnership*) and at March 31, 2013 owned an approximate 89.0% (88.4% at March 31, 2012) general and limited partnership interest in the Operating Partnership. Partnership interests in the Operating Partnership are denominated as common units of partnership interest (also referred to as *OP Units*), long term incentive units of partnership interest (also referred to as *LTIP Units*) or preferred units of partnership interest (also referred to as *Preferred Units*). In addition, in February 2011 and February 2012, the Company issued LTIP Units in connection with the granting to employees of outperformance awards (also referred to as 2011 OPP Units and 2012 OPP Units, respectively, and collectively as *OPP Units*). In February 2013, the Company issued LTIP Units in connection with the granting to employees of 2013 MYLTIP Units (2013 MYLTIP Units). Because the rights, preferences and privileges of OPP Units and 2013 MYLTIP Units differ from other LTIP Units granted to employees as part of the annual compensation process, unless specifically noted otherwise, all references to LTIP Units exclude OPP Units and 2013 MYLTIP Units (See Notes 7 and 10).

Unless specifically noted otherwise, all references to OP Units exclude units held by the Company. A holder of an OP Unit may present such OP Unit to the Operating Partnership for redemption at any time (subject to restrictions agreed upon at the time of issuance of OP Units to particular holders that may restrict such redemption right for a period of time, generally one year from issuance). Upon presentation of an OP Unit for redemption, the Operating Partnership is obligated to redeem such OP Unit for cash equal to the value of a share of common stock of the Company (*Common Stock*) at such time. In lieu of a cash redemption, the Company may elect to acquire such OP Unit for one share of Common Stock. Because the number of shares of Common Stock outstanding at all times equals the number of OP Units that the Company owns, one share of Common Stock is generally the economic equivalent of one OP Unit, and the quarterly distribution that may be paid to the holder of an OP Unit equals the quarterly dividend that may be paid to the holder of a share of Common Stock. An LTIP Unit is generally the economic equivalent of a share of restricted common stock of the Company. LTIP Units, whether vested or not, will receive the same quarterly per unit distributions as OP Units, which equal per share dividends on Common Stock (See Note 10).

At March 31, 2013, there were three series of Preferred Units outstanding (i.e., Series Two Preferred Units, Series Four Preferred Units and Series B Preferred Units). The Series Two Preferred Units bear a distribution that is set in accordance with an amendment to the partnership agreement of the Operating Partnership. Each Series Two Preferred Unit may also be converted into approximately 1.312336 OP Units or redeemed for \$50.00 of cash at the election of the holder thereof or the Operating Partnership in accordance with the terms and conditions set forth in the applicable amendment to the partnership agreement. The Series Four Preferred Units are not convertible into or exchangeable for any common equity of the Operating Partnership or the Company, have a per unit liquidation preference of \$50.00 and are entitled to receive quarterly distributions of \$0.25 per unit (or an annual rate of 2.00%) (See Note 7). The Series B Preferred Units were issued to the Company on March 27, 2013 in connection with the Company's issuance of 80,000 shares of 5.25% Series B Cumulative Redeemable Preferred Stock (the *Series B Preferred Stock*). The Company contributed the net proceeds from the offering to the Operating Partnership in exchange for 80,000 Series B Preferred Units having terms and preferences generally mirroring those of the Series B Preferred Stock (See Note 8).

All references herein to the Company refer to Boston Properties, Inc. and its consolidated subsidiaries, including the Operating Partnership, collectively, unless the context otherwise requires.

##### ***Properties***

At March 31, 2013, the Company owned or had interests in a portfolio of 157 commercial real estate properties (the *Properties*) aggregating approximately 44.6 million net rentable square feet, including seven

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properties under construction totaling approximately 2.5 million net rentable square feet. In addition, the Company has structured parking for approximately 46,939 vehicles containing approximately 15.9 million square feet. At March 31, 2013, the Properties consist of:

149 office properties, including 132 Class A office properties (including six properties under construction) and 17 Office/Technical properties;

one hotel;

four retail properties; and

three residential properties (including one property under construction).

The Company owns or controls undeveloped land parcels totaling approximately 513.8 acres. In addition, the Company has a noncontrolling interest in the Boston Properties Office Value-Added Fund, L.P. (the "Value-Added Fund"), which is a strategic partnership with two institutional investors through which the Company has pursued the acquisition of value-added investments in assets within its existing markets. The Company's investments through the Value-Added Fund are not included in its portfolio information or any other portfolio level statistics. At March 31, 2013, the Value-Added Fund had investments in 23 buildings comprised of two office complexes in Mountain View, California (See Note 12).

The Company considers Class A office properties to be centrally located buildings that are professionally managed and maintained, attract high-quality tenants and command upper-tier rental rates, and that are modern structures or have been modernized to compete with newer buildings. The Company considers Office/Technical properties to be properties that support office, research and development, laboratory and other technical uses. The Company's definitions of Class A Office and Office/Technical properties may be different than those used by other companies.

## **2. Basis of Presentation and Summary of Significant Accounting Policies**

Boston Properties, Inc. does not have any other significant assets, liabilities or operations, other than its investment in the Operating Partnership, nor does it have employees of its own. The Operating Partnership, not Boston Properties, Inc., executes all significant business relationships. All majority-owned subsidiaries and affiliates over which the Company has financial and operating control and variable interest entities ("VIEs") in which the Company has determined it is the primary beneficiary are included in the consolidated financial statements. All significant intercompany balances and transactions have been eliminated in consolidation. The Company accounts for all other unconsolidated joint ventures using the equity method of accounting. Accordingly, the Company's share of the earnings of these joint ventures and companies is included in consolidated net income.

The accompanying interim financial statements are unaudited; however, the financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair statement of the financial statements for these interim periods have been included. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for other interim periods or for the full fiscal year. The year-end consolidated balance sheet data was derived from audited financial statements, but does not include all disclosure required by accounting principles generally accepted in the United States of America. These financial statements should be read in conjunction with the Company's financial statements and notes thereto contained in the Company's Annual Report in the Company's Form 10-K for its fiscal year ended December 31, 2012. Certain prior year amounts have been reclassified to conform to the current year presentation.



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The Company follows the authoritative guidance for fair value measurements when valuing its financial instruments for disclosure purposes. The Company determines the fair value of its unsecured senior notes and unsecured exchangeable senior notes using market prices. The inputs used in determining the fair value of the Company's unsecured senior notes and unsecured exchangeable senior notes is categorized at a level 1 basis (as defined in the accounting standards for Fair Value Measurements and Disclosures) due to the fact that the Company uses quoted market rates to value these instruments. However, the inputs used in determining the fair value could be categorized at a level 2 basis if trading volumes are low. The Company determines the fair value of its mortgage notes payable using discounted cash flow analyses by discounting the spread between the future contractual interest payments and hypothetical future interest payments on mortgage debt based on current market rates for similar securities. In determining the current market rates, the Company adds its estimates of market spreads to the quoted yields on federal government treasury securities with similar maturity dates to its debt. The inputs used in determining the fair value of the Company's mortgage notes payable are categorized at a level 3 basis (as defined in the accounting standards for Fair Value Measurements and Disclosures) due to the fact that the Company considers the rates used in the valuation techniques to be unobservable inputs.

Because the Company's valuations of its financial instruments are based on these types of estimates, the actual fair values of its financial instruments may differ materially if the Company's estimates do not prove to be accurate. The following table presents the aggregate carrying value of the Company's indebtedness and the Company's corresponding estimate of fair value as of March 31, 2013 and December 31, 2012 (in thousands):

|                                     | March 31, 2013  |                      | December 31, 2012 |                      |
|-------------------------------------|-----------------|----------------------|-------------------|----------------------|
|                                     | Carrying Amount | Estimated Fair Value | Carrying Amount   | Estimated Fair Value |
| Mortgage notes payable              | \$ 3,053,798    | \$ 3,203,402         | \$ 3,102,485      | \$ 3,256,940         |
| Unsecured senior notes              | 4,639,843       | 5,194,150            | 4,639,528         | 5,162,486            |
| Unsecured exchangeable senior notes | 1,177,877(1)    | 1,235,835            | 1,170,356(1)      | 1,278,554            |
| Total                               | \$ 8,871,518    | \$ 9,633,387         | \$ 8,912,369      | \$ 9,697,980         |

- (1) Includes the net impact of Accounting Standards Codification (ASC) 470-20 totaling approximately \$18.3 million and \$25.5 million at March 31, 2013 and December 31, 2012, respectively.

***Out-of-Period Adjustment***

During the three months ended March 31, 2012, the Company recorded additional real estate operating expenses totaling approximately \$3.2 million related to the cumulative non-cash straight-line adjustment to the ground rent expense of certain ground leases that were not previously recognized on a straight-line basis. This resulted in the overstatement of real estate operating expenses by approximately \$3.2 million during the three months ended March 31, 2012 and in the understatement of real estate operating expenses in the aggregate amount of approximately \$3.2 million in previous periods. Because this adjustment was not material to the prior years' consolidated financial statements and the impact of recording the adjustment in the current period is not material to the Company's consolidated financial statements, the Company recorded the related adjustment during the three months ended March 31, 2012.

***Revision of Prior Period Amounts***

The table below reflects selected information for the Company for the three months ended March 31, 2012. The servicer of the non-recourse mortgage loan in the amount of \$25.0 million collateralized by the Company's Montvale Center property located in Gaithersburg, Maryland foreclosed on the property on January 31, 2012. As a result of the foreclosure, the Company had recognized a gain on forgiveness of debt during the three months ended March 31, 2012 totaling approximately \$17.8 million. Due to a procedural error of the trustee, the foreclosure sale was subsequently dismissed by the applicable court prior to ratification. As a result, the Company, as part of its 2012 Form 10-K filing, revised its financial statements to (1) properly reflect the property

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and related mortgage debt on its consolidated balance sheet at December 31, 2012, (2) reverse the gain on forgiveness of debt during the three months ended March 31, 2012 and (3) recognize the operating activity from the property for the three months ended March 31, 2012. On February 20, 2013, the subsequent foreclosure sale of the Company's Montvale Center property was ratified by the court. As a result of the ratification, the mortgage loan totaling \$25.0 million was extinguished and the related obligations were satisfied with the transfer of the real estate resulting in the recognition of a gain on forgiveness of debt totaling approximately \$20.2 million during the three months ended March 31, 2013 (See Note 3). As a result, for the three months ended March 31, 2012, the activity for Montvale Center has been reclassified to discontinued operations in the consolidated statements of operations for the three months ended March 31, 2012. In addition, operating results have been reclassified for the three months ended March 31, 2012 as a result of the discontinued operations presentation of (1) the Company's Bedford Business Park properties which were sold on May 17, 2012 and (2) the Company's 303 Almaden Boulevard property which has been classified as held for sale at March 31, 2013 (See Note 3).

|  | <b>March 31, 2012</b>                               |                   |
|--|---|-------------------|
|  | <b>As Reported</b>                                  | <b>As Revised</b> |
|  | <b>(in thousands, except for per share amounts)</b> |                   |
| Total revenue  | \$ 447,662  | \$ 443,693        |
| Income from continuing operations  | \$ 56,359   | \$ 55,265         |
| Discontinued operations  | \$ 17,651   | \$ 570            |
| Net income attributable to Boston Properties, Inc. common shareholders               | \$ 64,632   | \$ 48,454         |
| Income attributable to Boston Properties, Inc. common shareholders per share basic   | \$ 0.44   | \$ 0.33           |
| Income attributable to Boston Properties, Inc. common shareholders per share diluted | \$ 0.43   | \$ 0.33           |

**Recent Accounting Pronouncements**

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (ASU No. 2013-02). ASU No. 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures that provide additional detail about those amounts. ASU No. 2013-02 is effective prospectively for reporting periods beginning after December 15, 2012. The Company's adoption of ASU No. 2013-02 did not have a material impact on its consolidated financial statements.

**3. Real Estate Activity During the Three Months Ended March 31, 2013****Acquisitions**

On February 6, 2013, the Company completed the acquisition of 535 Mission Street, a development site, in San Francisco, California for an aggregate purchase price of approximately \$71.0 million in cash, including work completed and materials purchased to date. When completed, 535 Mission Street will consist of a 27-story, Class A office tower with approximately 307,000 net rentable square feet of office and retail space. The Company has commenced development of the project.

On March 26, 2013, the consolidated joint venture in which the Company has a 95% interest completed the acquisition of a land parcel in San Francisco, California which will support a 60-story, 1.4 million square foot office tower known as Transbay Tower. The purchase price for the land was approximately \$192.0 million. On February 7, 2013, the partner in the joint venture issued a notice that it was electing under the joint venture

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agreement to reduce its nominal ownership interest in the venture from 50% to 5%. On February 26, 2013, the Company issued a notice to the partner electing to proceed with the venture on that basis. As a result, the Company has a 95% nominal interest in and is consolidating the joint venture (See Note 7).

On March 29, 2013, the Company completed the acquisition of a parcel of land located in Reston, Virginia for a purchase price of approximately \$27.0 million. The land parcel is commercially zoned for 250,000 square feet of office space.

### ***Developments***

On March 22, 2013, the Company completed and fully placed in-service Two Patriots Park, a Class A office redevelopment project with approximately 256,000 net rentable square feet located in Reston, Virginia.

### ***Dispositions***

On February 20, 2013, the foreclosure sale of the Company's Montvale Center property was ratified by the court. As a result of the ratification, the mortgage loan totaling \$25.0 million was extinguished and the related obligations were satisfied with the transfer of the real estate resulting in the recognition of a gain on forgiveness of debt totaling approximately \$20.2 million. The operating results of the property through the date of ratification have been classified as discontinued operations on a historical basis for all periods presented.

On March 28, 2013, the Company executed a binding contract for the sale of its 303 Almaden Boulevard property located in San Jose, California for a sale price of \$40.0 million. 303 Almaden Boulevard is a Class A office property totaling approximately 158,000 net rentable square feet. The carrying value of the property exceeds its net sale price and as a result the Company recognized an impairment loss totaling approximately \$3.2 million during the three months ended March 31, 2013. The sale is subject to the satisfaction of customary closing conditions and there can be no assurance that the sale will be consummated on the terms currently contemplated, or at all. The Company has categorized its 303 Almaden Boulevard property as held for sale on its consolidated balance sheet at March 31, 2013. As a result, the impairment loss and operating results of this property through the execution date of the binding contract have been classified as discontinued operations on a historical basis for all periods presented. The pending sale of this asset caused the Company to reevaluate its strategy for development of its adjacent Almaden land parcel, which can accommodate an approximately 840,000 square feet office complex. Based on a shorter than expected hold period, the Company reduced the carrying value of the land parcel to its estimated fair market value at March 31, 2013 and recognized an impairment loss of approximately \$8.3 million. The Company's estimated fair value, as measured on a non-recurring basis, was based on comparable land sales. The Company has determined that its valuation of the land falls within Level 3 of the fair value hierarchy, as it has utilized significant unobservable inputs in its assessment.

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The following table summarizes the income from discontinued operations related to Montvale Center and 303 Almaden Boulevard and the related gain on forgiveness of debt and impairment loss for the three months ended March 31, 2013 and 2012 and the income from discontinued operations for the three months ended March 31, 2012 related to the Company's Bedford Business Park properties which were sold on May 17, 2012:

|   | For the three months<br>ended March 31,<br>2013      2012<br>(in thousands) |          |
|---|---|----------|
| Total revenue   | \$ 1,847  | \$ 4,521 |
| Expenses  |   |          |
| Operating   | 830   | 1,903    |
| Depreciation and amortization   | 596   | 1,403    |
| Total expenses  | 1,426   | 3,306    |
| Operating income  | 421   | 1,215    |
| Other expense   |   |          |
| Interest expense  | (360)   | (645)    |
| Income from discontinued operations   | \$ 61   | \$ 570   |
| Noncontrolling interest in income from discontinued operations - common units of the Operating Partnership  | (6)   | (61)     |
| Income from discontinued operations attributable to Boston Properties, Inc.   | \$ 55   | \$ 509   |
| Gain on forgiveness of debt from discontinued operations  | \$ 20,182   | \$       |
| Impairment loss from discontinued operations  | (3,241)   |          |
| Noncontrolling interest in gain on forgiveness of debt and impairment loss from discontinued operations - common units of the Operating Partnership | (1,813)   |          |
| Gain on forgiveness of debt and impairment loss from discontinued operations attributable to Boston Properties, Inc.                                | \$ 15,128   | \$       |

## 4. Investments in Unconsolidated Joint Ventures

The investments in unconsolidated joint ventures consist of the following at March 31, 2013:

| Entity  | Properties                                     | Nominal %<br>Ownership |
|---|--|------------------------|
| Square 407 Limited Partnership                  | Market Square North                            | 50.0%                  |
| The Metropolitan Square Associates LLC          | Metropolitan Square                            | 51.0%                  |
| BP/CRF 901 New York Avenue LLC                  | 901 New York Avenue                            | 25.0%(1)               |
| WP Project Developer LLC                        | Wisconsin Place Land and Infrastructure        | 33.3%(2)               |
| RBP Joint Venture LLC                           | Eighth Avenue and 46th Street                  | 50.0%(3)               |
| Boston Properties Office Value-Added Fund, L.P. | Mountain View Research and Technology<br>Parks | 39.5%(1)(4)            |
| Annapolis Junction NFM, LLC                     | Annapolis Junction                             | 50.0%(5)               |
| 767 Venture, LLC                                | The General Motors Building                    | 60.0%                  |
| 2 GCT Venture LLC                               | Two Grand Central Tower                        | 60.0%(6)               |
| 540 Madison Venture LLC                         | 540 Madison Avenue                             | 60.0%                  |
| 125 West 55 <sup>th</sup> Street Venture LLC    | 125 West 55 <sup>th</sup> Street               | 60.0%(4)               |
| 500 North Capitol LLC                           | 500 North Capitol Street, NW                   | 30.0%                  |

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- (1) The Company's economic ownership can increase based on the achievement of certain return thresholds.
- (2) The Company's wholly-owned entity that owns the office component of the project also owns a 33.3% interest in the entity owning the land and infrastructure of the project.
- (3) This property is not in operation and consists of assembled land.

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(4) See Note 12.

(5) Comprised of two buildings, one building under construction and two undeveloped land parcels.

(6) The property was sold on October 25, 2011. As of March 31, 2013, the investment is comprised of undistributed cash.

Certain of the Company's joint venture agreements include provisions whereby, at certain specified times, each partner has the right to initiate a purchase or sale of its interest in the joint ventures at an agreed upon fair value. Under these provisions, the Company is not compelled to purchase the interest of its outside joint venture partners.

The combined summarized balance sheets of the unconsolidated joint ventures are as follows:

|  | March 31,<br>2013 | December 31,<br>2012 |
|--|-------------------|----------------------|
|  | (in thousands)    |                      |
| ASSETS   |                   |                      |
| Real estate and development in process, net                                  | \$ 4,482,563      | \$ 4,494,971         |
| Other assets   | 645,517           | 673,716              |
| Total assets   | \$ 5,128,080      | \$ 5,168,687         |
| LIABILITIES AND MEMBERS' /PARTNERS' EQUITY                                   |                   |                      |
| Mortgage and notes payable   | \$ 3,044,389      | \$ 3,039,922         |
| Other liabilities  | 759,827           | 792,888              |
| Members' /Partners' equity   | 1,323,864         | 1,335,877            |
| Total liabilities and members' /partners' equity                             | \$ 5,128,080      | \$ 5,168,687         |
| Company's share of equity  | \$ 780,388        | \$ 787,941           |
| Basis differentials(1)   | (127,581)         | (128,025)            |
| Carrying value of the Company's investments in unconsolidated joint ventures | \$ 652,807        | \$ 659,916           |

(1) This amount represents the aggregate difference between the Company's historical cost basis and the basis reflected at the joint venture level, which is typically amortized over the life of the related assets and liabilities. Basis differentials occur from impairment of investments and upon the transfer of assets that were previously owned by the Company into a joint venture. In addition, certain acquisition, transaction and other costs may not be reflected in the net assets at the joint venture level.

The combined summarized statements of operations of the joint ventures are as follows:

|                               | For the three months ended<br>March 31, |            |
|-------------------------------|---|------------|
|                               | 2013                                    | 2012       |
|                               | (in thousands)                          |            |
| Total revenue(1)              | \$ 135,650                              | \$ 139,100 |
| Expenses                      |   |            |
| Operating                     | 42,366                                  | 38,892     |
| Depreciation and amortization | 39,277                                  | 41,899     |
| Total expenses                | 81,643                                  | 80,791     |
| Operating income              | 54,007                                  | 58,309     |
| Other expense                 |   |            |
| Interest expense              | 56,234                                  | 55,362     |

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|  |            |           |
|--|------------|-----------|
| Net income (loss)                                    | \$ (2,227) | \$ 2,947  |
| Company's share of net income (loss)                 | \$ (1,858) | \$ 1,371  |
| Basis differential                                   | 444        | 466       |
| Elimination of inter-entity interest on partner loan | 10,135     | 9,884     |
| Income from unconsolidated joint ventures            | \$ 8,721   | \$ 11,721 |

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- (1) Includes straight-line rent adjustments of \$4.0 million and \$4.3 million for the three months ended March 31, 2013 and 2012, respectively. Includes net below-market rent adjustments of \$20.4 million and \$25.3 million for the three months ended March 31, 2013 and 2012, respectively.

On February 28, 2013, a joint venture in which the Company has a 50% interest completed and fully placed in-service Annapolis Junction Building Six, a Class A office property with approximately 119,000 net rentable square feet located in Annapolis, Maryland.

On March 31, 2013, a joint venture in which the Company has a 30% interest completed and fully placed in-service 500 North Capitol Street, NW, a Class A office redevelopment project with approximately 231,000 net rentable square feet located in Washington, DC.

### **5. Mortgage Notes Payable**

On February 5, 2013, the Company used available cash to repay the mortgage loan collateralized by its Kingstowne One property located in Alexandria, Virginia totaling approximately \$17.0 million. The mortgage loan bore interest at a fixed rate of 5.96% per annum and was scheduled to mature on May 5, 2013. There was no prepayment penalty.

On February 20, 2013, the foreclosure sale of the Company's Montvale Center property was ratified by the court. As a result of the ratification, the mortgage loan totaling \$25.0 million was extinguished and the related obligations were satisfied with the transfer of the real estate resulting in the recognition of a gain on forgiveness of debt totaling approximately \$20.2 million. The operating results of the property through the date of ratification have been classified as discontinued operations on a historical basis for all periods (See Note 3).

### **6. Commitments and Contingencies**

#### ***General***

In the normal course of business, the Company guarantees its performance of services or indemnifies third parties against its negligence. In addition, in the normal course of business, the Company guarantees to certain tenants the obligations of its subsidiaries for the payment of tenant improvement allowances and brokerage commissions in connection with their leases and limited costs arising from delays in delivery of their premises.

The Company has letter of credit and performance obligations of approximately \$18.3 million related to lender and development requirements.

Certain of the Company's joint venture agreements include provisions whereby, at certain specified times, each partner has the right to initiate a purchase or sale of its interest in the joint ventures. Under these provisions, the Company is not compelled to purchase the interest of its outside joint venture partners.

In connection with the assumption of the General Motors Building's secured loan by the Company's unconsolidated joint venture, 767 Venture, LLC, the Company guaranteed the unconsolidated joint venture's obligation to fund various escrows, including tenant improvements, taxes and insurance in lieu of cash deposits. As of March 31, 2013, the maximum funding obligation under the guarantee was approximately \$14.4 million. The Company earns a fee from the joint venture for providing the guarantee and has an agreement with the outside partners to reimburse the joint venture for their share of any payments made under the guarantee.

In connection with the mortgage financing collateralized by the Company's John Hancock Tower property located in Boston, Massachusetts, the Company has agreed to guarantee approximately \$2.4 million related to its obligations to provide funds for certain tenant re-leasing costs. The mortgage financing matures on January 6, 2017.



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From time to time, the Company (or the applicable joint venture) has also agreed to guarantee portions of the principal, interest or other amounts in connection with other unconsolidated joint venture borrowings. In addition to the financial guarantees referenced above, the Company has agreed to customary environmental indemnifications and nonrecourse carve-outs (e.g., guarantees against fraud, misrepresentation and bankruptcy) on certain of its unconsolidated joint venture loans.

### ***Insurance***

The Company carries insurance coverage on its properties of types and in amounts and with deductibles that it believes are in line with coverage customarily obtained by owners of similar properties. In response to the uncertainty in the insurance market following the terrorist attacks of September 11, 2001, the Federal Terrorism Risk Insurance Act (as amended, TRIA) was enacted in November 2002 to require regulated insurers to make available coverage for certified acts of terrorism (as defined by the statute). The expiration date of TRIA was extended to December 31, 2014 by the Terrorism Risk Insurance Program Reauthorization Act of 2007 (TRIPRA) and the Company can provide no assurance that it will be extended further. Currently, the Company's property insurance program per occurrence limits are \$1.0 billion for its portfolio insurance program, including coverage for acts of terrorism certified under TRIA other than nuclear, biological, chemical or radiological terrorism (Terrorism Coverage). The Company also carries \$250 million of Terrorism Coverage for 601 Lexington Avenue, New York, New York (601 Lexington Avenue) in excess of the \$1.0 billion of coverage in the Company's property insurance program which is provided by IXP, LLC (IXP) as a direct insurer. Certain properties, including the General Motors Building located at 767 Fifth Avenue in New York, New York (767 Fifth Avenue), are currently insured in separate insurance programs. The property insurance program per occurrence limits for 767 Fifth Avenue are \$1.625 billion, including Terrorism Coverage, with \$1.375 billion of Terrorism Coverage in excess of \$250 million being provided by NYXP, LLC (NYXP), as a direct insurer. The Company also currently carries nuclear, biological, chemical and radiological terrorism insurance coverage for acts of terrorism certified under TRIA (NBCR Coverage), which is provided by IXP as a direct insurer, for the properties in our portfolio, including 767 Fifth Avenue, but excluding the properties owned by the Company's Value-Added Fund and certain other properties owned in joint ventures with third parties or which the Company manages. The per occurrence limit for NBCR Coverage is \$1.0 billion. Under TRIA, after the payment of the required deductible and coinsurance, the additional Terrorism Coverage provided by IXP for 601 Lexington Avenue, the NBCR Coverage provided by IXP and the Terrorism Coverage provided by NYXP are backstopped by the Federal Government if the aggregate industry insured losses resulting from a certified act of terrorism exceed a program trigger. The program trigger is \$100.0 million and the coinsurance is 15%. Under TRIPRA, if the Federal Government pays out for a loss under TRIA, it is mandatory that the Federal Government recoup the full amount of the loss from insurers offering TRIA coverage after the payment of the loss pursuant to a formula in TRIPRA. The Company may elect to terminate the NBCR Coverage if the Federal Government seeks recoupment for losses paid under TRIA, if there is a change in its portfolio or for any other reason. In the event TRIPRA is not extended beyond December 31, 2014, (i) the Company may pursue alternative approaches to secure coverage for acts of terrorism thereby potentially increasing its overall cost of insurance, (ii) if such insurance is not available at commercially reasonable rates with limits equal to its current coverage or at all, the Company may not continue to have full occurrence limit coverage for acts of terrorism, (iii) the Company may not satisfy the insurance requirements under existing or future debt financings secured by individual properties and (iv) we may not be able to obtain future debt financings secured by individual properties. The Company intends to continue to monitor the scope, nature and cost of available terrorism insurance and maintain terrorism insurance in amounts and on terms that are commercially reasonable.

The Company also currently carries earthquake insurance on its properties located in areas known to be subject to earthquakes in an amount and subject to self-insurance that the Company believes are commercially reasonable. In addition, this insurance is subject to a deductible in the amount of 5% of the value of the affected property. Specifically, the Company currently carries earthquake insurance which covers its San Francisco region (excluding 680 Folsom Street and 535 Mission Street) with a \$120 million per occurrence limit and a \$120 million annual aggregate limit, \$20 million of which is provided by IXP, as a direct insurer. The builders risk

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policy maintained for the development of 680 Folsom Street in San Francisco includes a \$20 million per occurrence and annual aggregate limit of earthquake coverage. In addition, the builders risk policy maintained for the development of 535 Mission Street in San Francisco includes a \$15 million per occurrence and annual aggregate limit of earthquake coverage. The amount of the Company's earthquake insurance coverage may not be sufficient to cover losses from earthquakes. In addition, the amount of earthquake coverage could impact the Company's ability to finance properties subject to earthquake risk. The Company may discontinue earthquake insurance on some or all of its properties in the future if the premiums exceed the Company's estimation of the value of the coverage.

IXP, a captive insurance company which is a wholly-owned subsidiary of the Company, acts as a direct insurer with respect to a portion of the Company's earthquake insurance coverage for its Greater San Francisco properties, the additional Terrorism Coverage for 601 Lexington Avenue and the Company's NBCR Coverage. The additional Terrorism Coverage provided by IXP for 601 Lexington Avenue only applies to losses which exceed the program trigger under TRIA. NYXP, a captive insurance company which is a wholly-owned subsidiary of the Company, acts as a direct insurer with respect to a portion of the Company's Terrorism Coverage for 767 Fifth Avenue. Currently, NYXP only insures losses which exceed the program trigger under TRIA and NYXP reinsures with a third-party insurance company any coinsurance payable under TRIA. Insofar as the Company owns IXP and NYXP, it is responsible for their liquidity and capital resources, and the accounts of IXP and NYXP are part of the Company's consolidated financial statements. In particular, if a loss occurs which is covered by the Company's NBCR Coverage but is less than the applicable program trigger under TRIA, IXP would be responsible for the full amount of the loss without any backstop by the Federal Government. IXP and NYXP would also be responsible for any recoupment charges by the Federal Government in the event losses are paid out and their insurance policies are maintained after the payout by the Federal Government. If the Company experiences a loss and IXP or NYXP are required to pay under their insurance policies, the Company would ultimately record the loss to the extent of the required payment. Therefore, insurance coverage provided by IXP and NYXP should not be considered as the equivalent of third-party insurance, but rather as a modified form of self-insurance. In addition, the Operating Partnership has issued a guarantee to cover liabilities of IXP in the amount of \$20.0 million.

The mortgages on the Company's properties typically contain requirements concerning the financial ratings of the insurers who provide policies covering the property. The Company provides the lenders on a regular basis with the identity of the insurance companies in the Company's insurance programs. The ratings of some of the Company's insurers are below the rating requirements in some of the Company's loan agreements and the lenders for these loans could attempt to claim that an event of default has occurred under the loan. The Company believes it could obtain insurance with insurers which satisfy the rating requirements. Additionally, in the future, the Company's ability to obtain debt financing secured by individual properties, or the terms of such financing, may be adversely affected if lenders generally insist on ratings for insurers or amounts of insurance which are difficult to obtain or which result in a commercially unreasonable premium. There can be no assurance that a deficiency in the financial ratings of one or more of the Company's insurers will not have a material adverse effect on the Company.

The Company continues to monitor the state of the insurance market in general, and the scope and costs of coverage for acts of terrorism and California earthquake risk in particular, but the Company cannot anticipate what coverage will be available on commercially reasonable terms in future policy years. There are other types of losses, such as from wars, for which the Company cannot obtain insurance at all or at a reasonable cost. With respect to such losses and losses from acts of terrorism, earthquakes or other catastrophic events, if the Company experiences a loss that is uninsured or that exceeds policy limits, the Company could lose the capital invested in the damaged properties, as well as the anticipated future revenues from those properties. Depending on the specific circumstances of each affected property, it is possible that the Company could be liable for mortgage indebtedness or other obligations related to the property. Any such loss could materially and adversely affect the Company's business and financial condition and results of operations.

**Table of Contents****7. Noncontrolling Interests**

Noncontrolling interests relate to the interests in the Operating Partnership not owned by the Company and interests in consolidated property partnerships not wholly-owned by the Company. As of March 31, 2013, the noncontrolling interests in the Operating Partnership consisted of 16,052,436 OP Units, 1,448,978 LTIP Units, 400,000 2011 OPP Units, 400,000 2012 OPP Units, 280,000 2013 MYLTIP Units, 995,997 Series Two Preferred Units (or 1,307,083 OP Units on an as converted basis) and 1,221,527 Series Four Preferred Units (not convertible into OP Units) held by parties other than the Company.

***Noncontrolling Interest Redeemable Preferred Units of the Operating Partnership***

The Preferred Units at March 31, 2013 consisted of 995,997 Series Two Preferred Units, which bear a preferred distribution equal to the greater of (1) the distribution which would have been paid in respect of the Series Two Preferred Unit had such Series Two Preferred Unit been converted into an OP Unit (including both regular and special distributions) or (2) 6.00% per annum on a liquidation preference of \$50.00 per unit, and are convertible into OP Units at a rate of \$38.10 per Preferred Unit (1.312336 OP Units for each Preferred Unit). The holders of Series Two Preferred Units have the right to require the Operating Partnership to redeem all of the outstanding units for cash at the redemption price of \$50.00 per unit on May 12, 2014. The holders also had the right to have 1,007,662 Series Two Preferred Units (or such lesser amount that may have been outstanding) redeemed for cash on each of May 12, 2009, May 12, 2010, May 12, 2011, May 14, 2012 and May 14, 2013, although no holder exercised such right. In May 2014, the Company also has the right, subject to certain conditions, to call for redemption all of the outstanding Series Two Preferred Units for cash or to convert into OP Units any Series Two Preferred Units that have not been previously redeemed. In the event the Company calls the Series Two Preferred units for redemption, the holders shall have the right to convert the Series Two Preferred Units into OP Units.

On February 15, 2013, the Operating Partnership paid a distribution on its outstanding Series Two Preferred Units of \$0.85302 per unit.

The Preferred Units at March 31, 2013 also included 1,221,527 Series Four Preferred Units, which bear a preferred distribution equal to 2.00% per annum on a liquidation preference of \$50.00 per unit and are not convertible into OP Units. The holders of Series Four Preferred Units have the right, at certain times and subject to certain conditions set forth in the Certificate of Designations establishing the rights, limitations and preferences of the Series Four Preferred Units, to require the Operating Partnership to redeem their units for cash at the redemption price of \$50.00 per unit. The Company also has the right, at certain times and subject to certain conditions, to redeem Series Four Preferred Units for cash at the redemption price of \$50.00 per unit. Due to the holders' redemption option existing outside the control of the Company, the Series Four Preferred Units are presented outside of permanent equity in the Company's Consolidated Balance Sheets.

On February 15, 2013, the Operating Partnership paid a distribution on its outstanding Series Four Preferred Units of \$0.25 per unit.

The following table reflects the activity of the noncontrolling interests' redeemable preferred units of the Operating Partnership for the three months ended March 31, 2013 and 2012 (in thousands):

|   |            |
|---|------------|
| Balance at January 1, 2013  | \$ 110,876 |
| Net income  | 1,180      |
| Distributions   | (1,180)    |
| Balance at March 31, 2013   | \$ 110,876 |
| Balance at January 1, 2012  | \$ 55,652  |
| Net income  | 801        |
| Distributions   | (801)      |
| Conversion of redeemable preferred units (Series Two Preferred Units) to common units | (4,115)    |
| Balance at March 31, 2012   | \$ 51,537  |

**Table of Contents*****Noncontrolling Interest Redeemable Interest in Property Partnership***

The following table reflects the activity of the noncontrolling interest redeemable interest in property partnership for the three months ended March 31, 2013 (in thousands):

|   |           |
|---|-----------|
| Balance at January 1, 2013                                    | \$ 97,558 |
| Net loss  | (525)     |
| Distributions   | (1,350)   |
| Adjustment to reflect redeemable interest at redemption value | 2,533     |
| Balance at March 31, 2013                                     | \$ 98,216 |

***Noncontrolling Interest Common Units of the Operating Partnership***

During the three months ended March 31, 2013, 8,762 OP Units were presented by the holders for redemption (including 5,329 OP Units issued upon conversion of LTIP Units) and were redeemed by the Company in exchange for an equal number of shares of Common Stock.

At March 31, 2013, the Company had outstanding 400,000 2011 OPP Units, 400,000 2012 OPP Units and 280,000 2013 MYLTIP Units. Prior to the measurement date (January 31, 2014 for 2011 OPP Units, February 6, 2015 for 2012 OPP Units and February 4, 2016 for 2013 MYLTIP Units), holders of OPP Units and 2013 MYLTIP Units will be entitled to receive per unit distributions equal to one-tenth (10%) of the regular quarterly distributions payable on an OP Unit, but will not be entitled to receive any special distributions. After the measurement date, the number of OPP Units and 2013 MYLTIP Units, both vested and unvested, that OPP and 2013 MYLTIP award recipients have earned, if any, based on the establishment of a performance pool, will be entitled to receive distributions in an amount per unit equal to distributions, both regular and special, payable on an OP Unit.

On January 29, 2013, the Operating Partnership paid a distribution on the OP Units and LTIP Units in the amount of \$0.65 per unit, and a distribution on the 2011 OPP Units and 2012 OPP Units in the amount of \$0.065 per unit, to holders of record as of the close of business on December 31, 2012. On March 11, 2013, Boston Properties, Inc., as general partner of the Operating Partnership, declared a distribution on the OP Units and LTIP Units in the amount of \$0.65 per unit and a distribution on the 2011 OPP Units, 2012 OPP Units and 2013 MYLTIP Units in the amount of \$0.065 per unit, in each case payable on April 30, 2013 to holders of record as of the close of business on March 29, 2013.

The Series Two Preferred Units may be converted into OP Units at the election of the holder thereof at any time. A holder of an OP Unit may present such OP Unit to the Operating Partnership for redemption at any time (subject to restrictions agreed upon at the time of issuance of OP Units to particular holders that may restrict such redemption right for a period of time, generally one year from issuance). Upon presentation of an OP Unit for redemption, the Operating Partnership must redeem such OP Unit for cash equal to the then value of a share of common stock of the Company. The Company may, in its sole discretion, elect to assume and satisfy the redemption obligation by paying either cash or issuing one share of Common Stock. The value of the OP Units (not owned by the Company and including LTIP Units assuming that all conditions had been met for the conversion thereof) and Series Two Preferred Units (on an as converted basis) had all of such units been redeemed at March 31, 2013 was approximately \$1.8 billion and \$132.1 million, respectively, based on the closing price of the Company's common stock of \$101.06 per share on March 31, 2013.

***Noncontrolling Interest Property Partnerships***

The noncontrolling interests in property partnerships consist of the outside equity interests in ventures that are consolidated with the financial results of the Company because the Company exercises control over the

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entities that own the properties. The equity interests in these ventures that are not owned by the Company, totaling approximately \$8.3 million at March 31, 2013 and approximately \$(2.0) million at December 31, 2012, are included in Noncontrolling Interests Property Partnerships on the accompanying Consolidated Balance Sheets.

On February 7, 2013, the partner in the Company's Transbay Tower joint venture issued a notice that it was electing under the joint venture agreement to reduce its nominal ownership interest in the venture from 50% to 5%. On February 26, 2013, the Company issued a notice to the partner electing to proceed with the venture on that basis. As a result, the Company has a 95% nominal interest in and is consolidating the joint venture. Under the joint venture agreement, if certain return thresholds are achieved the partner will be entitled to an additional promoted interest. Also, under the agreement, (1) the partner has the right to cause the Company to purchase the partner's interest after the defined stabilization date and (2) the Company has the right to acquire the partner's interest on the third anniversary of the stabilization date, in each case at an agreed upon purchase price or appraised value. On March 26, 2013, the consolidated joint venture completed the acquisition of a land parcel in San Francisco, California which will support a 60-story, 1.4 million square foot office tower known as Transbay Tower. The purchase price for the land was approximately \$192.0 million (See Note 3).

## **8. Stockholders' Equity**

As of March 31, 2013, the Company had 151,639,524 shares of Common Stock outstanding.

As of March 31, 2013, approximately \$305.3 million remained available for issuance under the Company's \$600 million at the market stock offering program.

During the three months ended March 31, 2013, the Company issued 8,762 shares of Common Stock in connection with the redemption of an equal number of OP Units.

On January 29, 2013, the Company paid a dividend in the amount of \$0.65 per share of Common Stock to shareholders of record as of the close of business on December 31, 2012. On March 11, 2013, the Company's Board of Directors declared a dividend of \$0.65 per share of Common Stock payable on April 30, 2013 to shareholders of record as of the close of business on March 29, 2013.

On March 27, 2013, the Company completed an underwritten public offering of 80,000 shares (8,000,000 depositary shares each representing 1/100th of a share) of its newly designated 5.25% Series B Cumulative Redeemable Preferred Stock, at a price of \$2,500.00 per share (\$25.00 per depositary share). The net proceeds from this offering were approximately \$194 million, after deducting the underwriting discount and transaction expenses. The Company contributed the net proceeds to the Operating Partnership in exchange for 80,000 Series B Preferred Units having terms and preferences generally mirroring those of the Series B Preferred Stock. The Company will pay cumulative cash dividends on the Series B Preferred Stock at a rate of 5.25% per annum of the \$2,500.00 liquidation preference per share. The Company may not redeem the Series B Preferred Stock prior to March 27, 2018, except in certain circumstances relating to the preservation of the Company's REIT status. On or after March 27, 2018, the Company, at its option, may redeem the Series B Preferred Stock for a cash redemption price of \$2,500.00 per share (\$25.00 per depositary share), plus all accrued and unpaid dividends. The Series B Preferred Stock is not redeemable by the holders, has no maturity date and is not convertible into any other security of the Company or its affiliates.

## **9. Earnings Per Share**

The following table provides a reconciliation of both the net income attributable to Boston Properties, Inc. and the number of common shares used in the computation of basic earnings per share (EPS), which is calculated by dividing net income attributable to Boston Properties, Inc. by the weighted-average number of common shares outstanding during the period. The terms of the Series Two Preferred Units enable the holders to obtain OP Units of the Operating Partnership, as well as Common Stock of the Company. As a result, the Series

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Two Preferred Units are considered participating securities and are included in the computation of basic and diluted earnings per share of the Company if the effect of applying the if-converted method is dilutive. Unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of EPS pursuant to the two-class method. As a result, unvested restricted common stock of the Company, LTIP Units and OPP Units are considered participating securities and are included in the computation of basic and diluted earnings per share of the Company if the effect of applying the if-converted method is dilutive. Because the OPP Units require the Company to outperform absolute and relative return thresholds, unless such thresholds have been met by the end of the applicable reporting period, the Company excludes such units from the diluted EPS calculation. Other potentially dilutive common shares, including stock options, restricted stock and other securities of the Operating Partnership that are exchangeable for the Company's Common Stock, and the related impact on earnings, are considered when calculating diluted EPS.

|   | For the Three Months Ended March 31, 2013    |                         |                     |
|---|--|-------------------------|---------------------|
|   | Income<br>(Numerator)                        | Shares<br>(Denominator) | Per Share<br>Amount |
|   | (in thousands, except for per share amounts) |                         |                     |
| Basic Earnings:   |  |                         |                     |
| Income from continuing operations attributable to Boston Properties, Inc. | \$ 32,671                                    | 151,646                 | \$ 0.22             |
| Discontinued operations attributable to Boston Properties, Inc.           | 15,183                                       |                         | 0.10                |
| Net income attributable to Boston Properties, Inc. Common Shareholders    | \$ 47,854                                    | 151,646                 | \$ 0.32             |
| Effect of Dilutive Securities:  |  |                         |                     |
| Stock Based Compensation and Exchangeable Senior Notes                    |  | 306                     | (0.01)              |
| Diluted Earnings:   |  |                         |                     |
| Net income attributable to Boston Properties, Inc. common shareholders    | \$ 47,854                                    | 151,952                 | \$ 0.31             |

|   | For the Three Months Ended March 31, 2012    |                         |                     |
|---|--|-------------------------|---------------------|
|   | Income<br>(Numerator)                        | Shares<br>(Denominator) | Per Share<br>Amount |
|   | (in thousands, except for per share amounts) |                         |                     |
| Basic Earnings:   |  |                         |                     |
| Income from continuing operations attributable to Boston Properties, Inc. | \$ 47,945                                    | 148,343                 | \$ 0.33             |
| Discontinued operations attributable to Boston Properties, Inc.           | 509  |                         |                     |
| Net income attributable to Boston Properties, Inc. Common Shareholders    | \$ 48,454                                    | 148,343                 | \$ 0.33             |
| Effect of Dilutive Securities:  |  |                         |                     |
| Stock Based Compensation and Exchangeable Senior Notes                    |  | 403                     |                     |
| Diluted Earnings:   |  |                         |                     |
| Net income attributable to Boston Properties, Inc. common shareholders    | \$ 48,454                                    | 148,746                 | \$ 0.33             |

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### **10. Stock Option and Incentive Plan**

On January 28, 2013, the Company's Compensation Committee approved multi-year long-term incentive program (MYLTIP) awards under the Company's 2012 Stock Option and Incentive Plan (the "2012 Plan") to officers and employees of the Company. MYLTIP awards utilize total return to shareholders ("TRS") over a three-year measurement period, on an annualized, compounded basis, as the performance metric. Earned awards will be based on the Company's TRS relative to (i) the Cohen & Steers Realty Majors Portfolio Index (50% weight) and (ii) the NAREIT Office Index adjusted to exclude the Company (50% weight). Earned awards will range from zero to a maximum of approximately \$30.7 million depending on the Company's TRS relative to the two indices, with four tiers (threshold: approximately \$5.1 million; target: approximately \$10.2 million; high: approximately \$20.5 million; exceptional: approximately \$30.7 million) and linear interpolation between tiers. Earned awards measured on the basis of relative TRS performance are subject to an absolute TRS component in the form of relatively simple modifiers that (A) reduce the level of earned awards in the event the Company's annualized TRS is less than 2% and (B) cause some awards to be earned in the event the Company's annualized TRS is more than 10% even though on a relative basis alone the Company's TRS would not result in any earned awards.

Earned awards (if any) will vest 25% on February 4, 2016, 25% on February 4, 2017 and 50% on February 4, 2018, based on continued employment. Vesting will be accelerated in the event of a change in control, termination of employment by the Company without cause, termination of employment by the award recipient for good reason, death, disability or retirement. If there is a change of control prior to February 4, 2016, earned awards will be calculated based on TRS performance up to the date of the change of control. MYLTIP awards are in the form of LTIP Units issued on the grant date which (i) are subject to forfeiture to the extent awards are not earned and (ii) prior to the performance measurement date are only entitled to one-tenth (10%) of the regular quarterly distributions payable on common partnership units.

Under the Financial Accounting Standards Board's Accounting Standards Codification ("ASC") 718 Compensation-Stock Compensation the MYLTIP awards have an aggregate value of approximately \$8.1 million, which amount will generally be amortized into earnings over the five-year plan period under the graded vesting method.

On March 11, 2013, the Company announced that Owen D. Thomas would succeed Mortimer B. Zuckerman as the Company's Chief Executive Officer, effective April 2, 2013. Mr. Zuckerman will continue to serve as Executive Chairman for a transition period and thereafter will continue to serve as the Non-Executive Chairman of the Board. In connection with succession planning, the Company and Mr. Zuckerman entered into a Transition Benefits Agreement to recognize his extraordinary services previously rendered and ensure a well-managed transition. If Mr. Zuckerman remains employed by the Company through July 1, 2014, he will be entitled to receive on January 1, 2015 a lump sum cash payment of \$6.7 million and an equity award with a targeted value of approximately \$11.1 million. The cash payment and equity award vest one-third on each of March 10, 2013, October 1, 2013 and July 1, 2014, subject to acceleration in certain circumstances. As a result, the Company recognized approximately \$6.6 million of compensation expense during the three months ended March 31, 2013. In addition, the agreement provides that if Mr. Zuckerman terminates his employment with the Company for any reason, voluntarily or involuntarily, he will become fully vested in any outstanding equity awards with time-based vesting. As a result, during the three months ended March 31, 2013, the Company accelerated the remaining approximately \$12.9 million of stock-based compensation expense associated with Mr. Zuckerman's unvested long-term equity awards.

During the three months ended March 31, 2013, the Company issued 35,087 shares of restricted common stock, 201,373 non-qualified stock options, 153,006 LTIP Units and 280,000 2013 MYLTIP Units to employees and non-employee directors under the 2012 Plan. Employees and directors paid \$0.01 per share of restricted common stock and \$0.25 per LTIP Unit, OPP Unit and 2013 MYLTIP Unit. An LTIP Unit is generally the economic equivalent of a share of restricted stock in the Company. The aggregate value of the LTIP Units is included in noncontrolling interests in the Consolidated Balance Sheets. Grants of restricted stock and LTIP Units to employees vest in four equal annual installments. Restricted stock is measured at fair value on the date

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of grant based on the number of shares granted, as adjusted for forfeitures, and the closing price of the Company's Common Stock on the date of grant as quoted on the New York Stock Exchange. Such value is recognized as an expense ratably over the corresponding employee service period. The shares of restricted stock granted during the three months ended March 31, 2013 were valued at approximately \$3.7 million (\$105.10 per share). The non-qualified stock options granted during the three months ended March 31, 2013 had a fair value on the date of grant of \$18.64 per option, which was computed using the Black-Scholes option-pricing model utilizing the following assumptions: an expected life of 6.3 years, a risk-free interest rate of 1.19%, an expected price volatility of 26% and an expected dividend yield of 3%. The weighted-average exercise price of the options is \$105.10, which was the closing price of the Company's common stock on the date of grant. The LTIP Units granted during the three months ended March 31, 2013 were valued at approximately \$14.8 million (\$96.33 per unit fair value) using a Monte Carlo simulation method model. The per unit fair value of each LTIP Unit granted was estimated on the date of grant using the following assumptions: an expected life of 5.7 years, a risk-free interest rate of 1.03% and an expected price volatility of 26%. As the 2011 OPP Units, 2012 OPP Units and 2013 MYLTIP Units are subject to both a service condition and a market condition, the Company recognizes the compensation expense related to the 2011 OPP Units, 2012 OPP Units and 2013 MYLTIP Units under the graded vesting attribution method. Under the graded vesting attribution method, each portion of the award that vests at a different date is accounted for as a separate award and recognized over the period appropriate to that portion so that the compensation cost for each portion should be recognized in full by the time that portion vests. Dividends paid on both vested and unvested shares of restricted stock are charged directly to Dividends in Excess of Earnings in the Consolidated Balance Sheets. Aggregate stock-based compensation expense associated with restricted stock, non-qualified stock options, LTIP Units, 2011 OPP Units, 2012 OPP Units and 2013 MYLTIP Units was approximately \$25.5 million and \$10.9 million for the three months ended March 31, 2013 and 2012, respectively. For the three months ended March 31, 2013, stock-based compensation expense includes approximately \$16.9 million consisting of the acceleration of the expense of the Company's Executive Chairman's stock-based compensation awards and the stock-based compensation awards associated with his transition benefits agreement related to the Company's succession planning. For the three months ended March 31, 2012, stock-based compensation expense includes approximately \$2.7 million consisting of the acceleration of vesting of the Company's Chief Operating Officer's stock-based compensation awards associated with his resignation. At March 31, 2013, there was \$23.9 million of unrecognized compensation expense related to unvested restricted stock and LTIP Units and \$14.8 million of unrecognized compensation expense related to unvested 2011 OPP Units, 2012 OPP Units and 2013 MYLTIP Units that is expected to be recognized over a weighted-average period of approximately 3.1 years.

## **11. Segment Information**

The Company's segments are based on the Company's method of internal reporting which classifies its operations by both geographic area and property type. The Company's segments by geographic area are Boston, New York, Princeton, San Francisco and Washington, DC. Segments by property type include: Class A Office, Office/Technical, Residential and Hotel.

Asset information by segment is not reported because the Company does not use this measure to assess performance. Therefore, depreciation and amortization expense is not allocated among segments. Interest and other income, development and management services, general and administrative expenses, transaction costs, impairment loss, interest expense, depreciation and amortization expense, gains from investments in securities, gains from early extinguishments of debt, income from unconsolidated joint ventures, discontinued operations and noncontrolling interests are not included in Net Operating Income as internal reporting addresses these items on a corporate level.

Net Operating Income is not a measure of operating results or cash flows from operating activities as measured by accounting principles generally accepted in the United States of America, and it is not indicative of cash available to fund cash needs and should not be considered an alternative to cash flows as a measure of



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liquidity. All companies may not calculate Net Operating Income in the same manner. The Company considers Net Operating Income to be an appropriate supplemental measure to net income because it helps both investors and management to understand the core operations of the Company's properties.

Information by geographic area and property type (dollars in thousands):

For the three months ended March 31, 2013:

|                             | Boston            | New York         | Princeton       | San Francisco    | Washington, DC   | Total             |
|-----------------------------|-------------------|------------------|-----------------|------------------|------------------|-------------------|
| <b>Rental Revenue:</b>      |                   |                  |                 |                  |                  |                   |
| Class A Office              | \$ 161,503        | \$ 122,096       | \$ 16,427       | \$ 52,671        | \$ 97,865        | \$ 450,562        |
| Office/Technical            | 5,653             |                  |                 | 151              | 4,043            | 9,847             |
| Residential                 | 1,067             |                  |                 |                  | 4,511            | 5,578             |
| Hotel                       | 8,291             |                  |                 |                  |                  | 8,291             |
| <b>Total</b>                | <b>176,514</b>    | <b>122,096</b>   | <b>16,427</b>   | <b>52,822</b>    | <b>106,419</b>   | <b>474,278</b>    |
| <b>% of Grand Totals</b>    | <b>37.22%</b>     | <b>25.74%</b>    | <b>3.46%</b>    | <b>11.14%</b>    | <b>22.44%</b>    | <b>100.0%</b>     |
| <b>Rental Expenses:</b>     |                   |                  |                 |                  |                  |                   |
| Class A Office              | 65,732            | 41,887           | 7,647           | 19,872           | 31,923           | 167,061           |
| Office/Technical            | 1,787             |                  |                 | 35               | 1,004            | 2,826             |
| Residential                 | 443               |                  |                 |                  | 2,290            | 2,733             |
| Hotel                       | 7,044             |                  |                 |                  |                  | 7,044             |
| <b>Total</b>                | <b>75,006</b>     | <b>41,887</b>    | <b>7,647</b>    | <b>19,907</b>    | <b>35,217</b>    | <b>179,664</b>    |
| <b>% of Grand Totals</b>    | <b>41.75%</b>     | <b>23.31%</b>    | <b>4.26%</b>    | <b>11.08%</b>    | <b>19.60%</b>    | <b>100.0%</b>     |
| <b>Net operating income</b> | <b>\$ 101,508</b> | <b>\$ 80,209</b> | <b>\$ 8,780</b> | <b>\$ 32,915</b> | <b>\$ 71,202</b> | <b>\$ 294,614</b> |
| <b>% of Grand Totals</b>    | <b>34.45%</b>     | <b>27.23%</b>    | <b>2.98%</b>    | <b>11.17%</b>    | <b>24.17%</b>    | <b>100.0%</b>     |

For the three months ended March 31, 2012:

|                          | Boston         | New York       | Princeton     | San Francisco | Washington, DC | Total          |
|--------------------------|----------------|----------------|---------------|---------------|----------------|----------------|
| <b>Rental Revenue:</b>   |                |                |               |               |                |                |
| Class A Office           | \$ 140,217     | \$ 117,589     | \$ 14,850     | \$ 50,664     | \$ 90,398      | \$ 413,718     |
| Office/Technical         | 6,389          |                |               | 52            | 4,092          | 10,533         |
| Residential              | 883            |                |               |               | 3,598          | 4,481          |
| Hotel                    | 6,816          |                |               |               |                | 6,816          |
| <b>Total</b>             | <b>154,305</b> | <b>117,589</b> | <b>14,850</b> | <b>50,716</b> | <b>98,088</b>  | <b>435,548</b> |
| <b>% of Grand Totals</b> | <b>35.43%</b>  | <b>27.00%</b>  | <b>3.41%</b>  | <b>11.64%</b> | <b>22.52%</b>  | <b>100.0%</b>  |
| <b>Rental Expenses:</b>  |                |                |               |               |                |                |
| Class A Office           | 57,636         | 38,429         | 7,358         | 19,486        | 27,442         | 150,351        |
| Office/Technical         | 1,705          |                |               | 24            | 1,047          | 2,776          |
| Residential              | 390            |                |               |               | 2,325          | 2,715          |
| Hotel                    | 6,099          |                |               |               |                | 6,099          |

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|                      |           |           |          |           |           |            |
|----------------------|-----------|-----------|----------|-----------|-----------|------------|
| Total                | 65,830    | 38,429    | 7,358    | 19,510    | 30,814    | 161,941    |
| % of Grand Totals    | 40.65%    | 23.73%    | 4.54%    | 12.05%    | 19.03%    | 100.0%     |
| Net operating income | \$ 88,475 | \$ 79,160 | \$ 7,492 | \$ 31,206 | \$ 67,274 | \$ 273,607 |
| % of Grand Totals    | 32.34%    | 28.93%    | 2.74%    | 11.40%    | 24.59%    | 100.0%     |

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The following is a reconciliation of Net Operating Income to net income attributable to Boston Properties, Inc.:

|  | <b>Three months ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                             | <b>2012</b> |
| Net Operating Income   | \$ 294,614                              | \$ 273,607  |
| Add:   |   |             |
| Development and management services income   | 8,736                                   | 8,145       |
| Income from unconsolidated joint ventures  | 8,721                                   | 11,721      |
| Interest and other income  | 1,471                                   | 1,646       |
| Gains from investments in securities   | 735                                     | 801         |
| Gains from early extinguishments of debt   |   | 767         |
| Income from discontinued operations  | 61                                      | 570         |
| Gain on forgiveness of debt from discontinued operations                                     | 20,182                                  |             |
| Less:  |   |             |
| General and administrative expense   | 43,571                                  | 27,619      |
| Transaction costs  | 443                                     | 2,104       |
| Depreciation and amortization expense  | 120,595                                 | 108,462     |
| Interest expense   | 100,433                                 | 103,237     |
| Impairment loss  | 8,306                                   |             |
| Impairment loss from discontinued operations   | 3,241                                   |             |
| Noncontrolling interest in property partnerships   | 2,574                                   | 546         |
| Noncontrolling interest redeemable preferred units of the Operating Partnership              | 1,180                                   | 801         |
| Noncontrolling interest common units of the Operating Partnership                            | 4,358                                   | 5,973       |
| Noncontrolling interest in discontinued operations common units of the Operating Partnership | 1,819                                   | 61          |
| Net income attributable to Boston Properties, Inc.   | \$ 48,000                               | \$ 48,454   |

**12. Subsequent Events**

On April 1, 2013, the Company was designated as the Owner's Representative by Harvard Planning and Project Management to provide development management services for the new Health and Life Sciences Facility.

On April 1, 2013, the Company used available cash to repay the mortgage loan collateralized by its 140 Kendrick Street property located in Needham, Massachusetts totaling approximately \$47.6 million. The mortgage loan bore interest at a fixed rate of 7.51% per annum and was scheduled to mature on July 1, 2013. There was no prepayment penalty.

On April 2, 2013, the Company issued 24,231 LTIP units, 38,926 2013 MYLTIP Units and 50,847 non-qualified stock options under the 2012 Plan to Owen D. Thomas, the Company's new Chief Executive Officer, pursuant to his employment agreement.

On April 4, 2013, a joint venture in which the Company has a 50% interest obtained construction financing collateralized by its Annapolis Junction Building Seven development project located in Annapolis, Maryland totaling \$22.0 million. The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on April 4, 2016, with two, one-year extension options, subject to certain conditions.

On April 10, 2013, the Company acquired the Mountain View Research Park and Mountain View Technology Park properties from its Value-Added Fund for an aggregate purchase price of approximately \$233.5 million. In conjunction with the acquisition, the Value-Added Fund repaid the mortgage loans collateralized by the Mountain View Research Park and Mountain View Technology Park properties totaling approximately \$90.0 million and \$20.0 million, respectively, as well as the outstanding loans payable to the Company's Operating Partnership totaling approximately \$8.6 million and \$3.7 million, respectively.

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On April 10, 2013, a joint venture in which the Company has a 60% interest executed a binding contract for the sale of its 125 West 55th Street property located in New York City for a sale price of \$470.0 million, subject to the assumption by the buyer of the mortgage loan collateralized by the property totaling approximately \$199.0 million. 125 West 55th Street is a Class A office property totaling approximately 588,000 net rentable square feet. The sale price for the property exceeds its carrying value. The sale is subject to the satisfaction of customary closing conditions and there can be no assurance that the sale will be consummated on the terms currently contemplated, or at all.

On April 11, 2013, the Company's Operating Partnership completed a public offering of \$500.0 million in aggregate principal amount of its 3.125% senior unsecured notes due 2023. The notes were priced at 99.379% of the principal amount to yield an effective rate (including financing fees) of 3.279% to maturity. The notes will mature on September 1, 2023, unless earlier redeemed. The aggregate net proceeds from the offering were approximately \$492.5 million after deducting underwriting discounts and transaction expenses.

On April 15, 2013, the Company announced that holders of its Operating Partnership's 3.75% Exchangeable Senior Notes due 2036 (the "Notes") have the right to surrender their Notes for purchase by the Operating Partnership (the "Put Right") on May 18, 2013. The opportunity to exercise the Put Right will expire at 5:00 p.m., New York City time, on May 13, 2013. On April 15, 2013, the Company also announced that the Operating Partnership issued a notice of redemption to the holders of the Notes to redeem, on May 18, 2013 (the "Redemption Date"), all of the Notes outstanding on the Redemption Date. In connection with the redemption, holders of the Notes have the right to exchange their Notes prior to 5:00 p.m., New York City time, on May 16, 2013. Notes with respect to which the Put Right is not exercised (or is exercised and subsequently withdrawn) and that are not surrendered for exchange prior to 5:00 p.m., New York City time, on May 16, 2013, will be redeemed by the Operating Partnership at a redemption price equal to 100% of the principal amount of the Notes plus accrued and unpaid interest thereon to, but excluding, the Redemption Date. As of April 30, 2012, there was approximately \$450.0 million aggregate principal amount of the Notes outstanding.

On April 25, 2013, the Company commenced construction of its 601 Massachusetts Avenue development project totaling approximately 478,000 net rentable square feet located in Washington, DC.

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### **ITEM 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

As used herein, the terms we, us, our and the Company refer to Boston Properties, Inc., a Delaware corporation organized in 1997, individually or together with its subsidiaries, including Boston Properties Limited Partnership, a Delaware limited partnership, and our predecessors.

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the federal securities laws. We caution investors that any forward-looking statements presented in this report, or which management may make orally or in writing from time to time, are based on beliefs and assumptions made by, and information currently available to, management. When used, the words anticipate, believe, estimate, expect, intend, may, might, plan, project, result, should, will and similar expressions which do not relate solely to historical matters to identify forward-looking statements. Such statements are subject to risks, uncertainties and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected by the forward-looking statements. We caution you that while forward-looking statements reflect our good-faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. Accordingly, investors should use caution in relying on forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

the continuing impacts of high unemployment and other macroeconomic trends, which are having and may continue to have a negative effect on the following, among other things:

the fundamentals of our business, including overall market occupancy, tenant space utilization, and rental rates;

the financial condition of our tenants, many of which are financial, legal and other professional firms, our lenders, counterparties to our derivative financial instruments and institutions that hold our cash balances and short-term investments, which may expose us to increased risks of default by these parties; and

the value of our real estate assets, which may limit our ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis;

general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, tenant space utilization, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate);

failure to manage effectively our growth and expansion into new markets and sub-markets or to integrate acquisitions and developments successfully;

the ability of our joint venture partners to satisfy their obligations;

risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities);

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risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments, including the impact of higher interest rates on the cost and/or availability of financing;

risks associated with forward interest rate contracts and the effectiveness of such arrangements;

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risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets;

risks associated with actual or threatened terrorist attacks;

costs of compliance with the Americans with Disabilities Act and other similar laws;

potential liability for uninsured losses and environmental contamination;

risks associated with our potential failure to qualify as a REIT under the Internal Revenue Code of 1986, as amended;

possible adverse changes in tax and environmental laws;

the impact of newly adopted accounting principles on our accounting policies and on period-to-period comparisons of financial results;

risks associated with possible state and local tax audits;

risks associated with our dependence on key personnel whose continued service is not guaranteed; and

the other risk factors identified in our most recently filed Annual Report on Form 10-K, including those described under the caption Risk Factors.

The risks set forth above are not exhaustive. Other sections of this report may include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all risk factors, nor can it assess the impact of all risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Investors should also refer to our most recent Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q for future periods and Current Reports on Form 8-K as we file them with the SEC, and to other materials we may furnish to the public from time to time through Forms 8-K or otherwise, for a discussion of risks and uncertainties that may cause actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements. We expressly disclaim any responsibility to update any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events, or otherwise, and you should not rely upon these forward-looking statements after the date of this report.

## **Overview**

We are a fully integrated self-administered and self-managed REIT and one of the largest owners and developers of Class A office properties in the United States. Our properties are concentrated in five markets-Boston, New York, Princeton, San Francisco and Washington, DC. We generate revenue and cash primarily by leasing our Class A office space to our tenants. Factors we consider when we lease space include the creditworthiness of the tenant, the length of the lease, the rental rate to be paid, the costs of tenant improvements and other landlord concessions, current and anticipated operating costs and real estate taxes, our current and anticipated vacancy, current and anticipated future demand for office space and general economic factors. From time to time, we also generate cash through the sale of assets.

Our core strategy has always been to own, operate and develop properties in supply-constrained markets with high barriers to entry and to focus on executing long-term leases with financially strong tenants. Historically, this combination has tended to reduce our exposure in down cycles

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and enhance revenues as market conditions improve. To be successful in the current leasing environment, we believe all aspects of the tenant-landlord relationship must be considered. In this regard, we believe that our understanding of tenants' short- and long-term space utilization and amenity needs in the local markets in which we operate, our relationships with local brokers, our reputation as a premier owner and operator of Class A office properties, our financial strength



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and our ability to maintain high building standards provide us with a competitive advantage. We expect tenants in our markets to continue to take advantage of the ability to upgrade to high-quality space like ours, particularly those who value our operational expertise and financial stability when making their leasing decisions.

Leasing activity in our portfolio during the first quarter of 2013 was stable with approximately 927,000 square feet of leases signed covering vacant space, extensions and expansions and pre-leasing for our development projects. With leases covering approximately 1.3 million square feet, or approximately 3.2% (excluding 601 Massachusetts Avenue, which will be removed from service for redevelopment) of the space in our portfolio, expiring in 2013, we are well positioned to cover our maturing leases and improve our occupancy. Each of the markets in which we operate has varying degrees of opportunities and challenges as described below:

In the midtown Manhattan market, overall leasing activity during the first quarter of 2013 was slow. However, we have experienced a meaningful increase in demand since the beginning of March from smaller tenants seeking high-quality space. Users for larger blocks of space continue to see headcount reductions and, as their leases expire, are leasing less space, contributing to the additional supply in the market. The number of large lease expirations (200,000 square feet or more) is limited in 2013-2016. Activity in our portfolio has improved with occupancy improving by 80 basis points from the end of 2012 to approximately 94.5% leased as of March 31, 2013, with little near-term lease expirations. Our 250 West 55<sup>th</sup> Street development project is currently 46% pre-leased and we are targeting full and multi-floor users of less than 100,000 square feet.

In our Washington, DC region, the overall leasing activity continues to be slow and public sector and defense contractor demand has been adversely impacted by continued federal budgetary uncertainty, sequestration and the reductions in discretionary spending programs. However, our portfolio continues to have stable occupancy at approximately 95% with modest rollover /exposure through 2013 of approximately 3.3% (excluding 601 Massachusetts Avenue, which will be removed from service for redevelopment). On April 25, 2013, we commenced construction of 601 Massachusetts Avenue, an approximately 478,000 square foot office building, which is 79% pre-leased.

In the Boston region, the expansion of the life sciences and technology industry is positively impacting each of the submarkets in which we operate. Our assets in the Boston Central Business District ( CBD ) are 97.6% leased. Demand for space in the Boston CBD market has moderated after a period of strong activity in late 2012 that reduced market vacancy rates to the low teens. We continue to see a trend of migration to the CBD market from the suburbs and a tightening of the Cambridge market. The East Cambridge submarket remains healthy with vacancy rates below 10% and rising rental rents. Our Cambridge portfolio is 100% leased with no material expirations until 2014. In the suburbs of Boston along Route 128, we are also benefiting from the strong tenant demand in the life sciences industry with the completion of 375,000 square feet of leases since the end of 2012. Our suburban portfolio is approximately 78% leased with approximately 1.1 million square feet of availability and improving activity.

The San Francisco CBD and Silicon Valley submarkets continue to benefit from business expansion and job growth, particularly from strong demand in the technology sector. This is evidenced by positive absorption, lower vacancy and increasing rental rents. During the first quarter of 2013, we added to our future development opportunities with the acquisition of land that can support the development of Transbay Tower, a 60-story, 1.4 million square foot office tower. In addition, we acquired and commenced the development of 535 Mission Street, an approximately 307,000 square foot Class A office building in San Francisco, California, estimated to be completed in 2014.

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The table below details the leasing activity during the three months ended March 31, 2013:

|   | <b>Three Months Ended<br/>March 31, 2013<br/>Total Square Feet</b> |
|---|--|
| Vacant space available at the beginning of the period         | 3,501,253  |
| Property dispositions/properties taken out of service         | (32,148)   |
| Properties acquired vacant space                              |  |
| Properties placed in-service                                  | 374,909  |
| Leases expiring or terminated during the period               | 871,018  |
| <br>Total space available for lease                           | <br>4,715,032  |
| 1 <sup>st</sup> generation leases                             | 281,598  |
| 2 <sup>nd</sup> generation leases with new tenants            | 538,616  |
| 2 <sup>nd</sup> generation lease renewals                     | 475,303  |
| <br>Total space leased  | <br>1,295,517  |
| <br>Vacant space available for lease at the end of the period | <br>3,419,515  |

**Second generation leasing information:(1)**

|   |            |
|---|------------|
| Leases commencing during the period, in square feet | 1,013,919  |
| Average Lease Term                                  | 119 Months |
| Average Free Rent Period                            | 94 Days    |
| Total Transaction Costs Per Square Foot(2)          | \$ 37.81   |
| Increase / (decrease) in Gross Rents(3)             | (2.45)%    |
| Increase / (decrease) in Net Rents(4)               | (4.17)%    |

- (1) Second generation leases are defined as leases for space that had previously been under lease by the Company. Of the 1,013,919 square feet of second generation leases that commenced during the three months ended March 31, 2013, 626,473 square feet were signed in prior periods.
- (2) Total transaction costs include tenant improvements and leasing commissions and exclude free rent concessions.
- (3) Represents the increase/(decrease) in gross rent (base rent plus expense reimbursements) on the new vs. expired leases on the 910,778 square feet of second generation leases (1) that had been occupied within the prior 12 months and (2) for which the new lease term is greater than six months.
- (4) Represents the increase/(decrease) in net rent (gross rent less operating expenses) on the new vs. expired leases on the 910,778 square feet of second generation leases (1) that had been occupied within the prior 12 months and (2) for which the new lease term is greater than six months.

From April 1, 2013 to December 31, 2013, leases representing approximately 3.2% of the space at our properties expire (excluding 601 Massachusetts Avenue, which will be removed from service for redevelopment). As these leases expire, assuming no further change in current market rental rates, we expect that the rental rates we are likely to achieve on new leases will generally be greater than the rates currently being paid.

We believe the successful lease-up and completion of our development pipeline will enhance our long-term return on equity and earnings growth as these developments are placed in-service through 2015. In the first quarter of 2013, we fully placed in-service Two Patriots Park in Reston, Virginia, 500 North Capitol Street in Washington, DC and Annapolis Junction Building Six in Annapolis, Maryland. In addition, during the third quarter of 2013, we expect to fully place in-service Seventeen Cambridge Center and the Cambridge Center Connector in Cambridge, Massachusetts, which are currently 100% leased with an aggregate estimated investment of approximately \$111 million.

We believe the development of well-positioned office buildings is justified in many of our submarkets where tenants have shown demand for high-quality construction, modern design, efficient floor plates and



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sustainable features. Each of our development projects underway is pre-certified USGB LEED Silver or higher. Our current development pipeline, including 601 Massachusetts Avenue, totals approximately 3.0 million square feet with a total projected investment of approximately \$2.2 billion.

During the first quarter of 2013, we acquired the last remaining parcel of land in the urban core of Reston Town Center in Reston, Virginia for approximately \$27 million. In addition, on April 10, 2013, we acquired the properties in the Mountain View Research and Technology Parks from our Value-Added Fund for an aggregate purchase price of approximately \$233.5 million.

Given investor demand in the current low interest rate environment for assets with long-term leases and creditworthy tenants, we are reviewing our portfolio to identify properties that may have limited short or medium-term opportunity for cash flow growth as potential sales candidates. We have begun to execute on this strategy and, during 2013, a joint venture in which we have a 60% interest, entered into a binding contract to sell 125 West 55<sup>th</sup> Street in New York City for \$470 million and we entered into a binding contract to sell 303 Almaden Boulevard in San Jose, California, for \$40 million. Aggregate asset sales during 2013 may approach or exceed \$1 billion.

We maintain substantial liquidity including available cash, as of May 1, 2013, of approximately \$1.0 billion and approximately \$740 million available under our Operating Partnership's \$750 million Unsecured Line of Credit. During 2013, we raised net proceeds of approximately \$686.5 million by issuing \$200 million of 5.25% Series B Cumulative Redeemable Preferred Stock and \$500 million aggregate principal amount of 3.125% senior unsecured notes due 2023. Our funding requirements include (1) \$450 million of 3.75% exchangeable senior notes due 2036, which are redeemable in May 2013, (2) \$0.9 billion of our development pipeline remains to be funded through 2015 (including 601 Massachusetts Avenue and \$38 million of pre-development costs for Transbay Tower) and (3) \$747.5 million of our Operating Partnership's 3.625% exchangeable senior notes due February 2014. We have access to multiple sources of capital, including public debt and equity markets, secured debt markets and potential asset sales to fund the foregoing as well as future capital requirements.

Transactions during the three months ended March 31, 2013 included the following:

On January 7, 2013, we signed a 20-year lease with the General Services Administration for 100% of our approximately 182,000 net rentable square foot previously vacant Three Patriots Park property located in Reston, Virginia.

On January 28, 2013, our Compensation Committee approved a new equity-based, multi-year, long-term incentive program (the 2013 MYLTIP) in lieu of a 2013 Outperformance Plan as a performance-based component of our overall compensation program. Under the Financial Accounting Standards Board's Accounting Standards Codification (ASC) 718 Compensation Stock Compensation, the 2013 MYLTIP has an aggregate value of approximately \$8.1 million, which amount will generally be amortized into earnings over the five-year plan period under the graded vesting method.

On February 5, 2013, we used available cash to repay the mortgage loan collateralized by our Kingstowne One property located in Alexandria, Virginia totaling approximately \$17.0 million. The mortgage loan bore interest at a fixed rate of 5.96% per annum and was scheduled to mature on May 5, 2013. There was no prepayment penalty.

On February 6, 2013, we completed the acquisition of 535 Mission Street, a development site, in San Francisco, California for an aggregate purchase price of approximately \$71.0 million in cash, including work completed and materials purchased to date. When completed, 535 Mission Street will consist of a 27-story, Class A office tower with approximately 307,000 net rentable square feet of office and retail space. We have commenced development of the project.

On February 7, 2013, our partner in the Transbay Tower joint venture issued a notice that it was electing under the joint venture agreement to reduce its nominal ownership interest in the venture from 50% to 5%. On February 26, 2013, we issued a notice to the partner electing to proceed with the

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venture on that basis. As a result, we have a 95% nominal interest in, and are now consolidating, the joint venture. On March 26, 2013, the consolidated joint venture completed the acquisition of a land parcel in San Francisco, California which will support a 60-story, 1.4 million square foot office tower known as Transbay Tower. The purchase price for the land was approximately \$192.0 million.

On February 20, 2013, the foreclosure sale of our Montvale Center property was ratified by the court. As a result of the ratification, the mortgage loan totaling \$25.0 million was extinguished and the related obligations were satisfied with the transfer of the real estate resulting in the recognition of a gain on forgiveness of debt totaling approximately \$20.2 million during the first quarter of 2013. The operating results of the property through the date of ratification have been classified as discontinued operations on a historical basis for all periods presented.

On February 28, 2013, a joint venture in which we have a 50% interest completed and fully placed in-service Annapolis Junction Building Six, a Class A office property with approximately 119,000 net rentable square feet located in Annapolis, Maryland. The property is currently 49% leased.

On March 11, 2013, we announced that Owen D. Thomas would succeed Mortimer B. Zuckerman as our Chief Executive Officer, effective April 2, 2013. Mr. Zuckerman will continue to serve as Executive Chairman for a transition period and thereafter will continue to serve as the Non-Executive Chairman of the Board. In connection with succession planning, Mr. Zuckerman entered into a Transition Benefits Agreement with us to recognize his extraordinary services previously rendered and ensure a well-managed transition. If Mr. Zuckerman remains employed by us through July 1, 2014, he will be entitled to receive on January 1, 2015 a lump sum cash payment of \$6.7 million and an equity award with a targeted value of approximately \$11.1 million. The cash payment and equity award vest one-third on each of March 10, 2013, October 1, 2013 and July 1, 2014, subject to acceleration in certain circumstances. As a result, we recognized approximately \$6.6 million of compensation expense in the first quarter of 2013. We expect to recognize the remaining approximately \$11.2 million of compensation expense over the remaining vesting period and, accordingly, expect to expense approximately \$2.6 million in each of the 2nd and 3rd quarters of 2013 and approximately \$2.0 million in the 4th quarter of 2013 and each of the 1st and 2nd quarters of 2014. In addition, the agreement provides that if Mr. Zuckerman terminates his employment with us for any reason, voluntarily or involuntarily, he will become fully vested in any outstanding equity awards with time-based vesting. As a result, during the first quarter of 2013, we accelerated the remaining approximately \$12.9 million of stock-based compensation expense associated with Mr. Zuckerman's unvested long-term equity awards.

On March 22, 2013, we completed and fully placed in-service Two Patriots Park, a Class A office redevelopment project with approximately 256,000 net rentable square feet located in Reston, Virginia. The property is 100% leased.

On March 27, 2013, we completed an underwritten public offering of 80,000 shares (8,000,000 depositary shares, each representing 1/100th of a share) of our newly designated 5.25% Series B Cumulative Redeemable Preferred Stock, at a price of \$2,500.00 per share (\$25.00 per depositary share). The net proceeds from this offering were approximately \$194 million, after deducting the underwriting discount and transaction expenses. We contributed the net proceeds from the offering to our Operating Partnership in exchange for 80,000 Series B Preferred Units having terms and preferences generally mirroring those of the Series B Preferred Stock.

On March 28, 2013, we executed a binding contract for the sale of our 303 Almaden Blvd. property located in San Jose, California for a sale price of \$40.0 million. 303 Almaden Blvd. is a Class A office property totaling approximately 158,000 net rentable square feet. The carrying value of the property exceeds its net sale price and as a result we have recognized an impairment loss totaling approximately \$3.2 million during the first quarter of 2013, which is excluded from Funds from Operations, or FFO in accordance with NAREIT's definition. The sale is subject to the satisfaction of customary closing conditions and there can be no assurances that the sale will be consummated on the terms currently

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contemplated, or at all. The impairment loss and operating results of this property through the execution date of the binding contract have been classified as discontinued operations on a historical basis for all periods presented. In addition, we recognized an impairment loss of approximately \$8.3 million, which is included in FFO, to reduce the carrying value of our adjacent Almaden land parcel in San Jose, California to its estimated fair market value at March 31, 2013.

On March 29, 2013, we completed the acquisition of a parcel of land located in Reston, Virginia for a purchase price of approximately \$27.0 million. The land parcel is commercially zoned for 250,000 square feet of office space.

On March 31, 2013, a joint venture in which we have a 30% interest completed and fully placed in-service 500 North Capitol Street, NW, a Class A office redevelopment project with approximately 231,000 net rentable square feet located in Washington, DC. The property is currently 84% leased.

Transactions completed subsequent to March 31, 2013:

On April 1, 2013, we were designated as the Owner's Representative by Harvard Planning and Project Management to provide development management services for the new Health and Life Sciences Facility.

On April 1, 2013, we used available cash to repay the mortgage loan collateralized by our 140 Kendrick Street property located in Needham, Massachusetts totaling approximately \$47.6 million. The mortgage loan bore interest at a fixed rate of 7.51% per annum and was scheduled to mature on July 1, 2013. There was no prepayment penalty.

On April 2, 2013, we issued 24,231 LTIP units, 38,926 2013 MYLTIP Units and 50,847 non-qualified stock options under the 2012 Plan to Owen D. Thomas, our new Chief Executive Officer, pursuant to his employment agreement.

On April 4, 2013, a joint venture in which we have a 50% interest obtained construction financing collateralized by its Annapolis Junction Building Seven development project located in Annapolis, Maryland totaling \$22.0 million. The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on April 4, 2016, with two, one-year extension options, subject to certain conditions.

On April 10, 2013, we acquired the Mountain View Research Park and Mountain View Technology Park properties from the Value-Added Fund for an aggregate purchase price of approximately \$233.5 million. In conjunction with the acquisition, the Value-Added Fund repaid the mortgage loans collateralized by the Mountain View Research Park and Mountain View Technology Park properties totaling approximately \$90.0 million and \$20.0 million, respectively, as well as the outstanding loans payable to our Operating Partnership totaling approximately \$8.6 million and \$3.7 million, respectively.

On April 10, 2013, a joint venture in which we have a 60% interest executed a binding contract for the sale of its 125 West 55th Street property located in New York City for a sale price of \$470.0 million, subject to the assumption by the buyer of the mortgage loan collateralized by the property totaling approximately \$199.0 million. 125 West 55th Street is a Class A office property totaling approximately 588,000 net rentable square feet. The sale price for the property exceeds its carrying value. The sale is subject to the satisfaction of customary closing conditions and there can be no assurances that the sale will be consummated on the terms currently contemplated, or at all.

On April 11, 2013, our Operating Partnership completed a public offering of \$500.0 million in aggregate principal amount of its 3.125% senior unsecured notes due 2023. The notes were priced at 99.379% of the principal amount to yield an effective rate (including financing fees) of 3.279% to maturity. The notes will mature on September 1, 2023, unless earlier redeemed. The

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aggregate net proceeds from the offering were approximately \$492.5 million after deducting underwriting discounts and transaction expenses.

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On April 15, 2013, we announced that holders of our Operating Partnership's 3.75% Exchangeable Senior Notes due 2036 (the "Notes") have the right to surrender their Notes for purchase by our Operating Partnership (the "Put Right") on May 18, 2013. The opportunity to exercise the Put Right will expire at 5:00 p.m., New York City time, on May 13, 2013. On April 15, 2013, we also announced that our Operating Partnership issued a notice of redemption to the holders of the Notes to redeem, on May 18, 2013 (the "Redemption Date"), all of the Notes outstanding on the Redemption Date. In connection with the redemption, holders of the Notes have the right to exchange their Notes prior to 5:00 p.m., New York City time, on May 16, 2013. Notes with respect to which the Put Right is not exercised (or is exercised and subsequently withdrawn) and that are not surrendered for exchange prior to 5:00 p.m., New York City time, on May 16, 2013, will be redeemed by our Operating Partnership at a redemption price equal to 100% of the principal amount of the Notes plus accrued and unpaid interest thereon to, but excluding, the Redemption Date. As of April 30, 2012, there was approximately \$450.0 million aggregate principal amount of the Notes outstanding.

On April 25, 2013, we commenced construction of our 601 Massachusetts Avenue development project totaling approximately 478,000 net rentable square feet located in Washington, DC. The project is currently approximately 79% pre-leased.

### **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, or GAAP, requires management to use judgment in the application of accounting policies, including making estimates and assumptions. We base our estimates on historical experience and on various other assumptions believed to be reasonable under the circumstances. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different, it is possible that different accounting policies would have been applied resulting in a different presentation of our financial statements. From time to time, we evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current information. Below is a discussion of accounting policies that we consider critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

### ***Real Estate***

Upon acquisitions of real estate, we assess the fair value of acquired tangible and intangible assets (including land, buildings, tenant improvements, above- and below-market leases, leasing and assumed financing origination costs, acquired in-place leases, other identified intangible assets and assumed liabilities, and allocates the purchase price to the acquired assets and assumed liabilities, including land and buildings as if vacant. We assess and considers fair value based on estimated cash flow projections that utilize discount and/or capitalization rates that we deem appropriate, as well as available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known and anticipated trends, and market and economic conditions.

The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant. We also considers an allocation of purchase price of other acquired intangibles, including acquired in-place leases that may have a customer relationship intangible value, including (but not limited to) the nature and extent of the existing relationship with the tenants, the tenant's credit quality and expectations of lease renewals. Based on our acquisitions to date, our allocation to customer relationship intangible assets has been immaterial.

We record acquired above- and below-market leases at their fair values (using a discount rate which reflects the risks associated with the leases acquired) equal to the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) management's estimate of fair market lease rates for each



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corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. Other intangible assets acquired include amounts for in-place lease values that are based on our evaluation of the specific characteristics of each tenant's lease. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider leasing commissions, legal and other related expenses.

Management reviews its long-lived assets for impairment following the end of each quarter and when there is an event or change in circumstances that indicates an impairment in value. An impairment loss is recognized if the carrying amount of its assets is not recoverable and exceeds its fair value. If such criteria are present, an impairment loss is recognized based on the excess of the carrying amount of the asset over its fair value. The evaluation of anticipated cash flows is highly subjective and is based in part on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results in future periods. Since cash flows on properties considered to be long-lived assets to be held and used are considered on an undiscounted basis to determine whether an asset has been impaired, our established strategy of holding properties over the long term directly decreases the likelihood of recording an impairment loss. If our strategy changes or market conditions otherwise dictate an earlier sale date, an impairment loss may be recognized and such loss could be material. If we determine that impairment has occurred, the affected assets must be reduced to their fair value.

Guidance in Accounting Standards Codification (ASC) 360 Property Plant and Equipment (ASC 360) requires that qualifying assets and liabilities and the results of operations that have been sold, or otherwise qualify as held for sale, be presented as discontinued operations in all periods presented if the property operations are expected to be eliminated and we will not have significant continuing involvement following the sale. The components of the property's net income that is reflected as discontinued operations include the net gain (or loss) upon the disposition of the property held for sale, operating results, depreciation and interest expense (if the property is subject to a secured loan). We generally consider assets to be held for sale when the transaction has been approved by our Board of Directors, or a committee thereof, and there are no known significant contingencies relating to the sale, such that a sale of the property within one year is considered probable. Following the classification of a property as held for sale, no further depreciation is recorded on the asset, and the asset is written down to the lower of carrying value or fair market value.

Real estate is stated at depreciated cost. A variety of costs are incurred in the acquisition, development and leasing of properties. We expense costs that we incur to effect a business combination such as legal, due diligence and other closing related costs. Costs directly related to the development of properties are capitalized. Capitalized development costs include interest, internal wages, property taxes, insurance, and other project costs incurred during the period of development. After the determination is made to capitalize a cost, it is allocated to the specific component of a project that is benefited. Determination of when a development project commences and capitalization begins, and when a development project is substantially complete and held available for occupancy and capitalization must cease, involves a degree of judgment. Our capitalization policy on development properties is guided by guidance in ASC 835-20 Capitalization of Interest and ASC 970 Real Estate-General. The costs of land and buildings under development include specifically identifiable costs.

We begin the capitalization of costs during the pre-construction period which we define as activities that are necessary to the development of the property. We consider a construction project as substantially completed and held available for occupancy upon the completion of tenant improvements, but no later than one year from cessation of major construction activity. We cease capitalization on the portion (1) substantially completed, (2) occupied or held available for occupancy, and we capitalize only those costs associated with the portion under construction or (3) if activities necessary for the development of the property have been suspended.

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### ***Investments in Unconsolidated Joint Ventures***

We consolidate variable interest entities (VIE) in which it is considered to be the primary beneficiary. VIEs are entities in which the equity investors do not have sufficient equity at risk to finance their endeavors without additional financial support or that the holders of the equity investment at risk do not have a controlling financial interest. The primary beneficiary is defined by the entity having both of the following characteristics: (1) the power to direct the activities that, when taken together, most significantly impact the variable interest entity's performance, and (2) the obligation to absorb losses and right to receive the returns from the variable interest entity that would be significant to the variable interest entity. For ventures that are not VIEs we consolidate entities for which we have significant decision making control over the ventures' operations. Our judgment with respect to our level of influence or control of an entity involves the consideration of various factors including the form of our ownership interest, our representation in the entity's governance, the size of our investment (including loans), estimates of future cash flows, our ability to participate in policy making decisions and the rights of the other investors to participate in the decision making process and to replace us as manager and/or liquidate the venture, if applicable. Our assessment of our influence or control over an entity affects the presentation of these investments in our consolidated financial statements. In addition to evaluating control rights, we consolidate entities in which the outside partner has no substantive kick-out rights to remove the us as the managing member.

Accounts of the consolidated entity are included in the our accounts and the non-controlling interest is reflected on the Consolidated Balance Sheets as a component of equity or in temporary equity between liabilities and equity. Investments in Unconsolidated Joint Ventures are recorded initially at cost, and subsequently adjusted for equity in earnings and cash contributions and distributions. Any difference between the carrying amount of these investments on the balance sheet and the underlying equity in net assets is amortized as an adjustment to equity in earnings of unconsolidated joint ventures over the life of the related asset. Under the equity method of accounting, our net equity investment is reflected within the Consolidated Balance Sheets, and our share of net income or loss from the joint ventures is included within the Consolidated Statements of Operations. The joint venture agreements may designate different percentage allocations among investors for profits and losses; however, our recognition of joint venture income or loss generally follows the joint venture's distribution priorities, which may change upon the achievement of certain investment return thresholds. We may account for cash distributions in excess of its investment in an unconsolidated joint venture as income when we are not the general partner in a limited partnership and when we have neither the requirement nor the intent to provide financial support to the joint venture. Our investments in unconsolidated joint ventures are reviewed for impairment periodically and we record impairment charges when events or circumstances change indicating that a decline in the fair values below the carrying values has occurred and such decline is other-than-temporary. The ultimate realization of the investment in unconsolidated joint ventures is dependent on a number of factors, including the performance of each investment and market conditions. We will record an impairment charge if it determines that a decline in the value below the carrying value of an investment in an unconsolidated joint venture is other than temporary.

To the extent that we contribute assets to a joint venture, our investment in the joint venture is recorded at our cost basis in the assets that were contributed to the joint venture. To the extent that our cost basis is different than the basis reflected at the joint venture level, the basis difference is amortized over the life of the related asset and included in our share of equity in net income of the joint venture. In accordance with the provisions of ASC 970-323 Investments-Equity Method and Joint Ventures (ASC 970-323) (formerly Statement of Position 78-9 Accounting for Investments in Real Estate Ventures (SOP 78-9)), we will recognize gains on the contribution of real estate to joint ventures, relating solely to the outside partner's interest, to the extent the economic substance of the transaction is a sale.

The combined summarized financial information of the unconsolidated joint ventures is disclosed in Note 4 to the Consolidated Financial Statements.

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### ***Revenue Recognition***

Contractual rental revenue is reported on a straight-line basis over the terms of our respective leases. We recognize rental revenue of acquired in-place above- and below-market leases at their fair values over the terms of the respective leases. Accrued rental income as reported on the Consolidated Balance Sheets represents rental income recognized in excess of rent payments actually received pursuant to the terms of the individual lease agreements.

For the three months ended March 31, 2013, the impact of the net adjustments of rents from above- and below-market leases increased rental revenue by approximately \$3.8 million. For the three months ended March 31, 2013, the impact of the straight-line rent adjustment increased rental revenue by approximately \$15.9 million. Those amounts exclude the adjustment of rents from above- and below-market leases and straight-line income from unconsolidated joint ventures, which are disclosed in Note 4 to the Consolidated Financial Statements.

Our leasing strategy is generally to secure creditworthy tenants that meet our underwriting guidelines. Furthermore, following the initiation of a lease, we continue to actively monitor the tenant's creditworthiness to ensure that all tenant related assets are recorded at their realizable value. When assessing tenant credit quality, we:

review relevant financial information, including:

financial ratios;

net worth;

revenue;

cash flows;

leverage; and

liquidity;

evaluate the depth and experience of the tenant's management team; and

assess the strength/growth of the tenant's industry.

As a result of the underwriting process, tenants are then categorized into one of three categories:

(1) low risk tenants;

(2) the tenant's credit is such that we require collateral, in which case we:

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require a security deposit or guaranty; and/or

reduce upfront tenant improvement investments; or

(3) the tenant's credit is below our acceptable parameters.

We consistently monitor the credit quality of our tenant base. We provide an allowance for doubtful accounts arising from estimated losses that could result from the tenant's inability to make required current rent payments and an allowance against accrued rental income for future potential losses that we deem to be unrecoverable over the term of the lease.

Tenant receivables are assigned a credit rating of 1 through 4. A rating of 1 represents the highest possible rating and no allowance is recorded. A rating of 4 represents the lowest credit rating, in which case we record a full reserve against the receivable balance. Among the factors considered in determining the credit rating include:

payment history;

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credit status and change in status (credit ratings for public companies are used as a primary metric);

change in tenant space needs (i.e., expansion/downsize);

tenant financial performance;

economic conditions in a specific geographic region; and

industry specific credit considerations.

If our estimates of collectability differ from the cash received, the timing and amount of our reported revenue could be impacted. The average remaining term of our in-place tenant leases, including unconsolidated joint ventures, was approximately 6.9 years as of March 31, 2013. The credit risk is mitigated by the high quality of our existing tenant base, reviews of prospective tenants' risk profiles prior to lease execution and consistent monitoring of our portfolio to identify potential problem tenants.

Recoveries from tenants, consisting of amounts due from tenants for common area maintenance, real estate taxes and other recoverable costs, are recognized as revenue in the period during which the expenses are incurred. Tenant reimbursements are recognized and presented in accordance with guidance in ASC 605-45 Principal Agent Considerations (ASC 605-45). ASC 605-45 requires that these reimbursements be recorded on a gross basis, as we are generally the primary obligor with respect to purchasing goods and services from third-party suppliers, have discretion in selecting the supplier and have credit risk. We also receive reimbursement of payroll and payroll related costs from third parties which we reflect on a net basis.

Our parking revenues are derived from leases, monthly parking and transient parking. We recognize parking revenue as earned.

Our hotel revenues are derived from room rentals and other sources such as charges to guests for telephone service, movie and vending commissions, meeting and banquet room revenue and laundry services. Hotel revenues are recognized as earned.

We receive management and development fees from third parties. Management fees are recorded and earned based on a percentage of collected rents at the properties under management, and not on a straight-line basis, because such fees are contingent upon the collection of rents. We review each development agreement and record development fees as earned depending on the risk associated with each project. Profit on development fees earned from joint venture projects is recognized as revenue to the extent of the third-party partners' ownership interest.

Gains on sales of real estate are recognized pursuant to the provisions included in ASC 360-20 Real Estate Sales (ASC 360-20). The specific timing of the sale is measured against various criteria in ASC 360-20 related to the terms of the transaction and any continuing involvement in the form of management or financial assistance associated with the properties. If the criteria for the full accrual method are not met, we defer some or all of the gain recognition and account for the continued operations of the property by applying the finance, leasing, profit sharing, deposit, installment or cost recovery methods, as appropriate, until the sales criteria are met.

### ***Depreciation and Amortization***

We compute depreciation and amortization on our properties using the straight-line method based on estimated useful asset lives. We allocate the acquisition cost of real estate to its components and depreciate or amortize these assets over their useful lives. The amortization of acquired above- and below-market leases and acquired in-place leases is recorded as an adjustment to revenue and depreciation and amortization, respectively, in the Consolidated Statements of Operations.

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### ***Fair Value of Financial Instruments***

For purposes of disclosure, we calculate the fair value of our mortgage notes payable and unsecured senior notes. We determine the fair value of our unsecured senior notes and unsecured exchangeable senior notes using market prices. We determine the fair value of our mortgage notes payable using discounted cash flow analyses by discounting the spread between the future contractual interest payments and hypothetical future interest payments on mortgage debt based on current market rates for similar securities. In determining the current market rates, we add our estimates of market spreads to the quoted yields on federal government treasury securities with similar maturity dates to its debt. Because our valuations of our financial instruments are based on these types of estimates, the actual fair value of our financial instruments may differ materially if our estimates do not prove to be accurate.

### ***Derivative Instruments and Hedging Activities***

Derivative instruments and hedging activities require management to make judgments on the nature of its derivatives and their effectiveness as hedges. These judgments determine if the changes in fair value of the derivative instruments are reported in the Consolidated Statements of Operations as a component of net income or as a component of comprehensive income and as a component of equity on the Consolidated Balance Sheets. While management believes its judgments are reasonable, a change in a derivative's effectiveness as a hedge could materially affect expenses, net income and equity.

### **Results of Operations**

The following discussion is based on our Consolidated Statement of Operations for the three months ended March 31, 2013 and 2012.

At March 31, 2013 and March 31, 2012, we owned or had interests in a portfolio of 157 and 153 properties, respectively (in each case, the Total Property Portfolio). As a result of changes within our Total Property Portfolio, the financial data presented below shows significant changes in revenue and expenses from period-to-period. Accordingly, we do not believe that our period-to-period financial data with respect to the Total Property Portfolio are necessarily meaningful. Therefore, the comparison of operating results for the three months ended March 31, 2013 and 2012 show separately the changes attributable to the properties that were owned by us and in service throughout each period compared (the Same Property Portfolio) and the changes attributable to the properties included in the Placed In-Service, Acquired or Development or Redevelopment Portfolios.

In our analysis of operating results, particularly to make comparisons of net operating income between periods meaningful, it is important to provide information for properties that were in-service and owned by us throughout each period presented. We refer to properties acquired or placed in-service prior to the beginning of the earliest period presented and owned by us and in service through the end of the latest period presented as our Same Property Portfolio. The Same Property Portfolio therefore excludes properties placed in-service, acquired, repositioned or in development or redevelopment after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented.

Net operating income, or NOI, is a non-GAAP financial measure equal to net income attributable to Boston Properties, Inc., the most directly comparable GAAP financial measure, plus income attributable to noncontrolling interests, discontinued operations, depreciation and amortization, interest expense, impairment loss, transaction costs, general and administrative expense, less gains from early extinguishments of debt, gains from investments in securities, income from unconsolidated joint ventures, interest and other income and development and management services revenue. We use NOI internally as a performance measure and believe NOI provides useful information to investors regarding our financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level. Therefore, we believe NOI is a useful measure for evaluating the operating performance of our real estate assets.

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Our management also uses NOI to evaluate regional property level performance and to make decisions about resource allocations. Further, we believe NOI is useful to investors as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and development activity on an unleveraged basis, providing perspective not immediately apparent from net income attributable to Boston Properties, Inc. NOI excludes certain components from net income attributable to Boston Properties, Inc. in order to provide results that are more closely related to a property's results of operations. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level as opposed to the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. NOI presented by us may not be comparable to NOI reported by other REITs that define NOI differently. We believe that in order to facilitate a clear understanding of our operating results, NOI should be examined in conjunction with net income attributable to Boston Properties, Inc. as presented in our Consolidated Financial Statements. NOI should not be considered as an alternative to net income attributable to Boston Properties, Inc. as an indication of our performance or to cash flows as a measure of liquidity or ability to make distributions. For a reconciliation of NOI to net income attributable to Boston Properties, Inc., see Note 11 to the Consolidated Financial Statements.

***Comparison of the three months ended March 31, 2013 to the three months ended March 31, 2012.***

The table below shows selected operating information for the Same Property Portfolio and the Total Property Portfolio. The Same Property Portfolio consists of 132 properties totaling approximately 34.2 million net rentable square feet of space, excluding unconsolidated joint ventures. The Same Property Portfolio includes properties acquired or placed in-service on or prior to January 1, 2012 and owned and in service through March 31, 2013. The Total Property Portfolio includes the effects of the other properties either placed in-service, acquired or in development or redevelopment after January 1, 2012 or disposed of on or prior to March 31, 2013. This table includes a reconciliation from the Same Property Portfolio to the Total Property Portfolio by also providing information for the three months ended March 31, 2013 and 2012 with respect to the properties which were placed in-service, acquired or in development or redevelopment.

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| (dollars in thousands)                                       | Same Property Portfolio |            |                         |             | Properties Acquired Portfolio |          | Properties Placed In-Service Portfolio |          | Total Property Portfolio |            |                         |             |
|--|-------------------------|------------|-------------------------|-------------|-------------------------------|----------|--|----------|--------------------------|------------|-------------------------|-------------|
|  | 2013                    | 2012       | Increase/<br>(Decrease) | %<br>Change | 2013                          | 2012     | 2013                                   | 2012     | 2013                     | 2012       | Increase/<br>(Decrease) | %<br>Change |
| <b>Rental Revenue:</b>                                       |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Rental Revenue   | \$ 425,720              | \$ 413,690 | \$ 12,030               | 2.91%       | \$ 26,383                     | \$ 3,358 | \$ 7,830                               | \$ 4,147 | \$ 459,933               | \$ 421,195 | \$ 38,738               | 9.20%       |
| Termination Income   | 476                     | 485        | (9)                     | (1.86)%     |                               |          |  | 2,571    | 476                      | 3,056      | (2,580)                 | (84.42)%    |
| Total Rental Revenue   | 426,196                 | 414,175    | 12,021                  | 2.90%       | 26,383                        | 3,358    | 7,830                                  | 6,718    | 460,409                  | 424,251    | 36,158                  | 8.52%       |
| <b>Real Estate Operating Expenses</b>                        |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Real Estate Operating Expenses                               | 156,663                 | 150,709    | 5,954                   | 3.95%       | 10,638                        | 1,432    | 2,586                                  | 986      | 169,887                  | 153,127    | 16,760                  | 10.95%      |
| <b>Net Operating Income, excluding residential and hotel</b> |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Net Operating Income, excluding residential and hotel        | 269,533                 | 263,466    | 6,067                   | 2.30%       | 15,745                        | 1,926    | 5,244                                  | 5,732    | 290,522                  | 271,124    | 19,398                  | 7.15%       |
| <b>Residential Net Operating Income(1)</b>                   |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Residential Net Operating Income(1)                          | 2,845                   | 1,766      | 1,079                   | 61.10%      |                               |          |  |          | 2,845                    | 1,766      | 1,079                   | 61.10%      |
| <b>Hotel Net Operating Income(1)</b>                         |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Hotel Net Operating Income(1)                                | 1,247                   | 717        | 530                     | 73.92%      |                               |          |  |          | 1,247                    | 717        | 530                     | 73.92%      |
| <b>Consolidated Net Operating Income(1)</b>                  |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Consolidated Net Operating Income(1)                         | 273,625                 | 265,949    | 7,676                   | 2.89%       | 15,745                        | 1,926    | 5,244                                  | 5,732    | 294,614                  | 273,607    | 21,007                  | 7.68%       |
| <b>Other Revenue:</b>  |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Development and management services                          |                         |            |                         |             |                               |          |  |          | 8,736                    | 8,145      | 591                     | 7.26%       |
| <b>Other Expenses:</b>                                       |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| General and administrative expense                           |                         |            |                         |             |                               |          |  |          | 43,571                   | 27,619     | 15,952                  | 57.76%      |
| Transaction costs  |                         |            |                         |             |                               |          |  |          | 443                      | 2,104      | (1,661)                 | (78.94)%    |
| Impairment loss  |                         |            |                         |             |                               |          |  |          | 8,306                    |            | 8,306                   | 100.00%     |
| Depreciation and amortization                                | 105,375                 | 104,063    | 1,312                   | 1.26%       | 12,292                        | 1,434    | 2,928                                  | 2,965    | 120,595                  | 108,462    | 12,133                  | 11.19%      |
| Total Other Expenses   | 105,375                 | 104,063    | 1,312                   | 1.26%       | 12,292                        | 1,434    | 2,928                                  | 2,965    | 172,915                  | 138,185    | 34,730                  | 25.13%      |
| Operating Income   | 168,250                 | 161,886    | 6,364                   | 3.93%       | 3,453                         | 492      | 2,316                                  | 2,767    | 130,435                  | 143,567    | (13,132)                | (9.15)%     |
| <b>Other Income:</b>   |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Income from unconsolidated joint ventures                    |                         |            |                         |             |                               |          |  |          | 8,721                    | 11,721     | (3,000)                 | (25.60)%    |
| Interest and other income                                    |                         |            |                         |             |                               |          |  |          | 1,471                    | 1,646      | (175)                   | (10.63)%    |
| Gains from investments in securities                         |                         |            |                         |             |                               |          |  |          | 735                      | 801        | (66)                    | (8.24)%     |
| Gains from early extinguishments of debt                     |                         |            |                         |             |                               |          |  |          |                          | 767        | (767)                   | (100.00)%   |
| <b>Other Expenses:</b>                                       |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Interest expense   |                         |            |                         |             |                               |          |  |          | 100,433                  | 103,237    | (2,804)                 | (2.72)%     |
| <b>Income from continuing operations</b>                     |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Income from continuing operations                            |                         |            |                         |             |                               |          |  |          | 40,929                   | 55,265     | (14,336)                | (25.94)%    |
| <b>Discontinued operations:</b>                              |                         |            |                         |             |                               |          |  |          |                          |            |                         |             |
| Income from discontinued                                     |                         |            |                         |             |                               |          |  |          | 61                       | 570        | (509)                   | (89.30)%    |



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|  |           |           |           |             |
|--|-----------|-----------|-----------|-------------|
| operations   |           |           |           |             |
| Gain on forgiveness of debt from discontinued operations                                     | 20,182    | 20,182    | 100.00%   |             |
| Impairment loss from discontinued operations   | (3,241)   | (3,241)   | (100.00)% |             |
| Net income   | \$ 57,931 | \$ 55,835 | \$ 2,096  | 3.75%       |
| Net income attributable to noncontrolling interests:   |           |           |           |             |
| Noncontrolling interests in property partnerships  | (2,574)   | (546)     | (2,028)   | (371.43)%   |
| Noncontrolling interest redeemable preferred units of the Operating Partnership              | (1,180)   | (801)     | (379)     | (47.32)%    |
| Noncontrolling interest common units of the Operating Partnership                            | (4,358)   | (5,973)   | 1,615     | 27.04%      |
| Noncontrolling interest in discontinued operations common units of the Operating Partnership | (1,819)   | (61)      | (1,758)   | (2,881.97)% |
| Net income attributable to Boston Properties, Inc.   | \$ 48,000 | \$ 48,454 | \$ (454)  | (0.94)%     |
| Preferred distributions  | \$ (146)  | \$        | \$ (146)  | (100.00)%   |
| Net income attributable to Boston Properties, Inc. common shareholders                       | \$ 47,854 | \$ 48,454 | \$ (600)  | (1.24)%     |

- (1) For a detailed discussion of NOI, including the reasons management believes NOI is useful to investors, see page 38. Residential Net Operating Income for the three months ended March 31, 2013 and 2012 are comprised of Residential Revenue of \$5,578 and \$4,481 less Residential Expenses of \$2,733 and \$2,715, respectively. Hotel Net Operating Income for the three months ended March 31, 2013 and 2012 are comprised of Hotel Revenue of \$8,291 and \$6,816 less Hotel Expenses of \$7,044 and \$6,099, respectively, per the Consolidated Statements of Operations.

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### **Same Property Portfolio**

#### ***Rental Revenue***

Rental revenue from the Same Property Portfolio increased approximately \$12.0 million for the three months ended March 31, 2013 compared to 2012. The increase was primarily the result of an increase of approximately \$9.9 million in revenue from our leases, an increase in parking and other revenue of approximately \$1.2 million and an increase in other recoveries of approximately \$0.9 million. Rental revenue from our leases increased approximately \$9.9 million as the result of our average revenue increasing by approximately \$1.19 per square foot, contributing approximately \$9.1 million coupled with an approximately \$0.8 million increase due to an increase in average occupancy from 91.4% to 91.6%.

During 2013, we have seen improvement in our leasing activity which we expect will result in an increase of Same Property Portfolio net operating income of approximately 2% to 3% compared to 2012 and we are projecting occupancy to continue to improve and average between 92% and 93% for 2013.

#### ***Termination Income***

Termination income decreased by approximately \$9,000 for the three months ended March 31, 2013 compared to 2012.

Termination income for the three months ended March 31, 2013 related to six tenants across the Same Property Portfolio and totaled approximately \$0.5 million.

Termination income for the three months ended March 31, 2012 related to nine tenants across the Same Property Portfolio and totaled approximately \$0.5 million.

#### ***Real Estate Operating Expenses***

Operating expenses from the Same Property Portfolio increased approximately \$6.0 million for the three months ended March 31, 2013 compared to 2012 due primarily to (1) an increase of approximately \$3.8 million, or 5.7%, in real estate taxes, which was primarily in our Boston and New York regions, (2) an increase of approximately \$3.8 million in utilities expense, which was primarily due to an increase in the delivery rate for steam in the Boston region, (3) an increase of approximately \$1.6 million, or 2.7% in other operating expenses, partially offset by an approximately \$3.2 million cumulative non-cash straight-line adjustment for ground rent expense that occurred in 2012 and did not recur in 2013.

#### ***Depreciation and Amortization Expense***

Depreciation and amortization expense for the Same Property Portfolio increased approximately \$1.3 million for the three months ended March 31, 2013 compared to 2012 due primarily to an approximately \$2.3 million increase in depreciation expense for 601 Massachusetts Avenue as the result of the acceleration of depreciation expense during the three months ended March 31, 2013 in anticipation of the building being razed and, therefore, taken out of service for development partially offset by a decrease in depreciation expense of approximately \$1.0 million across the remaining Same Property Portfolio.

### **Properties Acquired Portfolio**

On March 1, 2012, we acquired 453 Ravendale Drive located in Mountain View, California for a purchase price of approximately \$6.7 million in cash. 453 Ravendale Drive is an approximately 30,000 net rentable square foot Office/Technical property.

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On March 13, 2012, we acquired 100 Federal Street in Boston, Massachusetts for an aggregate investment of approximately \$615.0 million in cash. In connection with the transaction, we entered into a long-term lease with an affiliate of Bank of America for approximately 732,000 square feet. 100 Federal Street is an approximately 1,265,000 net rentable square foot, 37-story Class A office tower.

On October 4, 2012, we completed the formation of a joint venture which owns and operates Fountain Square located in Reston, Virginia, adjacent to our other Reston properties. Fountain Square is an office and retail complex aggregating approximately 758,000 net rentable square feet, comprised of approximately 521,000 net rentable square feet of Class A office space and approximately 237,000 net rentable square feet of retail space. We own 50% of, and are consolidating, the joint venture.

***Rental Revenue***

Rental revenue from our Properties Acquired Portfolio increased approximately \$23.0 million for the three months ended March 31, 2013 compared to 2012, as detailed below:

| Property            | Date Acquired   | Rental Revenue for the three months ended March 31, |                        |           |
|---------------------|-----------------|---|------------------------|-----------|
|                     |                 | 2013  | 2012<br>(in thousands) | Change    |
| 453 Ravendale Drive | March 1, 2012   | \$ 151  | \$ 52                  | \$ 99     |
| 100 Federal Street  | March 13, 2012  | 17,140  | 3,306                  | 13,834    |
| Fountain Square     | October 4, 2012 | 9,092   |                        | 9,092     |
| <b>Total</b>        |                 | \$ 26,383   | \$ 3,358               | \$ 23,025 |

***Real Estate Operating Expenses***

Real estate operating expenses from our Properties Acquired Portfolio increased approximately \$9.2 million for the three months ended March 31, 2013 compared to 2012, as detailed below:

| Property            | Date Acquired   | Real Estate Operating Expenses for the three months ended March 31, |                        |          |
|---------------------|-----------------|---|------------------------|----------|
|                     |                 | 2013  | 2012<br>(in thousands) | Change   |
| 453 Ravendale Drive | March 1, 2012   | \$ 35   | \$ 24                  | \$ 11    |
| 100 Federal Street  | March 13, 2012  | 7,520   | 1,408                  | 6,112    |
| Fountain Square     | October 4, 2012 | 3,083   |                        | 3,083    |
| <b>Total</b>        |                 | \$ 10,638   | \$ 1,432               | \$ 9,206 |

***Depreciation and Amortization Expense***

Depreciation and amortization expense for our Properties Acquired Portfolio increased by approximately \$10.9 million for the three months ended March 31, 2013 compared to 2012 as a result of the acquisition of properties after March 31, 2012, as well as the additional depreciation expense incurred for the three months ended March 31, 2013 associated with 453 Ravendale Drive and 100 Federal Street that were acquired on March 1, 2012 and March 13, 2012, respectively, and, as a result, were not recognizing depreciation expense for the full three months ended March 31, 2012.

***Properties Placed In-Service Portfolio***

At March 31, 2013, we had three properties totaling approximately 878,000 square feet that were placed in-service or partially placed in-service between January 1, 2012 and March 31, 2013. One and Two Patriots Park is a two phase development project for a single tenant.



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### Rental Revenue

Rental revenue from our Properties Placed In-Service Portfolio increased approximately \$1.1 million for the three months ended March 31, 2013 compared to 2012, as detailed below:

| Property                  | Quarter Initially Placed<br>In-Service                                  | Quarter Fully Placed<br>In-Service                                      | Rental Revenue for the three<br>months ended |                   |                 |
|---------------------------|---|---|--|-------------------|-----------------|
|                           |   |   | 2013   | March 31,<br>2012 | Change          |
|                           |   |   |  | (in thousands)    |                 |
| 510 Madison Avenue        | Second Quarter, 2011  | Second Quarter, 2012  | \$ 5,511                                     | \$ 4,181          | \$ 1,330        |
| One and Two Patriots Park | Second Quarter, 2012 (Phase I) and<br>First Quarter, 2013<br>(Phase II) | Second Quarter, 2012 (Phase I)<br>and First Quarter, 2013<br>(Phase II) | 2,319  | 2,537             | (218)           |
| <b>Total</b>              |   |   | <b>\$ 7,830</b>                              | <b>\$ 6,718</b>   | <b>\$ 1,112</b> |

### Termination Income

Included in rental revenue above is approximately \$2.6 million of termination income for the three months ended March 31, 2012 related to lease amendments we signed on July 1, 2011 with the existing tenant at our three-building complex on Sunrise Valley Drive in Reston, Virginia. Under the amendments, the existing tenant terminated early its leases for approximately 523,000 square feet at the complex and was responsible for certain payments to us aggregating approximately \$15.7 million. During the three months ended March 31, 2012, we recognized the remaining approximately \$2.6 million of termination income related to these agreements.

### Real Estate Operating Expenses

Real estate operating expenses from our Properties Placed In-Service Portfolio increased approximately \$1.6 million for the three months ended March 31, 2013 compared to 2012, as detailed below:

| Property                  | Quarter Initially Placed In-Service                               | Quarter Fully Placed In-Service                                   | Real Estate Operating Expenses for the three months ended March 31, |               |                 |
|---------------------------|---|---|---|---------------|-----------------|
|                           |   |   | 2013  | 2012          | Change          |
|                           |   |   | (in thousands)  |               |                 |
| 510 Madison Avenue        | Second Quarter, 2011  | Second Quarter, 2012  | \$ 1,799  | \$ 973        | \$ 826          |
| One and Two Patriots Park | Second Quarter, 2012 (Phase I) and First Quarter, 2013 (Phase II) | Second Quarter, 2012 (Phase I) and First Quarter, 2013 (Phase II) | 787   | 13            | 774             |
| <b>Total</b>              |   |   | <b>\$ 2,586</b>   | <b>\$ 986</b> | <b>\$ 1,600</b> |

### Depreciation and Amortization Expense

Depreciation and amortization expense for our Properties Placed In-Service Portfolio decreased by approximately \$37,000 for the three months ended March 31, 2013 compared to 2012. This decrease was the result of an approximately \$1.8 million increase in depreciation expense at 510 Madison Avenue and One Patriots Park offset by an approximately \$1.8 million decrease in depreciation expense for Two Patriots Park as the result of the acceleration of depreciation expense during the three months ended March 31, 2012 in conjunction with the building being taken out of service for redevelopment.

### Other Operating Income and Expense Items

***Residential Net Operating Income***

Net operating income for our residential properties increased by approximately \$1.1 million for the three months ended March 31, 2013 compared to 2012.

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The following reflects our occupancy and rate information for The Lofts at Atlantic Wharf and the Residences on The Avenue for the three months ended March 31, 2013 and 2012.

|  | The Lofts at Atlantic Wharf |          |                   | Residences on The Avenue |          |                   |
|--|-----------------------------|----------|-------------------|--------------------------|----------|-------------------|
|  | 2013                        | 2012     | Percentage Change | 2013                     | 2012     | Percentage Change |
| Physical Occupancy (1)                       | 98.8%                       | 93.0%    | 6.2%              | 92.7%                    | 87.2%    | 6.3%              |
| Economic Occupancy (2)                       | 99.1%                       | 87.2%    | 13.7%             | 92.4%                    | 76.2%    | 21.3%             |
| Average Rental Rate (3)                      | \$ 3,781                    | \$ 3,664 | 3.2%              | \$ 3,365                 | \$ 3,201 | 5.1%              |
| Average Rental Rate Per Occupied Square Foot | \$ 4.19                     | \$ 4.14  | 1.2%              | \$ 4.12                  | \$ 3.92  | 5.1%              |

- (1) Physical occupancy is defined as the number of occupied units divided by the total number of units, expressed as a percentage.
- (2) Economic Occupancy is defined as total possible revenue less vacancy loss as a percentage of total possible revenue. Total possible revenue is determined by valuing occupied units at contract rates and vacant units at Market Rents. Market Rents used by us in calculating Economic Occupancy are based on the current market rates set by the managers of our residential properties based on their experience in renting their residential property's units and publicly available market data. Trends in market rents for a region as reported by others could vary. Market Rents for a period are based on the average Market Rents during that period and do not reflect any impact for cash concessions.
- (3) Average Rental Rates are calculated by us as rental revenue in accordance with GAAP, divided by the weighted average number of occupied units.

**Hotel Net Operating Income**

Net operating income for the Cambridge Center Marriott hotel property increased by approximately \$0.5 million for the three months ended March 31, 2013 compared to 2012. We expect our hotel net operating income for fiscal 2013 to be between \$10 million and \$11 million.

The following reflects our occupancy and rate information for the Cambridge Center Marriott hotel for the three months ended March 31, 2013 and 2012.

|                                    | 2013      | 2012      | Percentage Change |
|------------------------------------|-----------|-----------|-------------------|
| Occupancy                          | 73.5%     | 75.3%     | (2.4)%            |
| Average daily rate                 | \$ 194.79 | \$ 182.66 | 6.6%              |
| Revenue per available room, REVPAR | \$ 143.17 | \$ 137.58 | 4.1%              |

**Development and Management Services**

Development and management services income increased approximately \$0.6 million for the three months ended March 31, 2013 compared to 2012. The increase was primarily due to an increase in development fee income of approximately \$1.0 million partially offset by a decrease in management fee income of approximately \$0.4 million. The increase in development fees is primarily due to an increase in fees associated with tenant improvement project management partially offset by a decrease in the development fees related to third-party project development in our Washington, DC region. The decrease in management fees is due primarily to a decrease in asset, commission and legal management fees. We expect fee income for fiscal 2013 to be between \$27 million and \$31 million.

**General and Administrative**

General and administrative expenses increased approximately \$16.0 million for the three months ended March 31, 2013 compared to 2012. On March 11, 2013, we announced that Owen D. Thomas would succeed Mortimer B. Zuckerman as our Chief Executive Officer, effective April 2, 2013. Mr. Zuckerman will continue to

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serve as Executive Chairman for a transition period and thereafter will continue to serve as the Non-Executive Chairman of the Board. In connection with succession planning, Mr. Zuckerman entered into a Transition Benefits Agreement with us to recognize his extraordinary services previously rendered and ensure a well-managed transition. If Mr. Zuckerman remains employed by us through July 1, 2014, he will be entitled to receive on January 1, 2015 a lump sum cash payment of \$6.7 million and an equity award with a targeted value of approximately \$11.1 million. The cash payment and equity award vest one-third on each of March 10, 2013, October 1, 2013 and July 1, 2014, subject to acceleration in certain circumstances. As a result, we recognized approximately \$6.6 million of compensation expense in the first quarter of 2013. We expect to recognize the remaining approximately \$11.2 million of compensation expense over the remaining vesting period and, accordingly, expect to expense approximately \$2.6 million in each of the 2nd and 3rd quarters of 2013 and approximately \$2.0 million in the 4th quarter of 2013 and each of the 1st and 2nd quarters of 2014. In addition, the agreement provides that if Mr. Zuckerman terminates his employment with us for any reason, voluntarily or involuntarily, he will become fully vested in any outstanding equity awards with time-based vesting. As a result, during the first quarter of 2013, we accelerated the remaining approximately \$12.9 million of stock-based compensation expense associated with Mr. Zuckerman's unvested long-term equity awards. In addition, other general and administrative expenses increased by approximately \$1.0 million. These increases were partially offset by our recognition of approximately \$4.5 million of expense during the first quarter of 2012 in connection with the resignation of E. Mitchell Norville, our Chief Operating Officer, on February 29, 2012, which did not recur in 2013. Inclusive of all of the charges stated above, we expect our fiscal 2013 general and administrative expense to be between \$106 million and \$108 million.

Wages directly related to the development of rental properties are not included in our operating results. These costs are capitalized and included in real estate assets on our Consolidated Balance Sheets and amortized over the useful lives of the real estate. Capitalized wages for the three months ended March 31, 2013 and 2012 were approximately \$2.8 million and \$2.7 million, respectively. These costs are not included in the general and administrative expenses discussed above.

### ***Transaction Costs***

During the three months ended March 31, 2013, we incurred approximately \$0.4 million of transaction costs which related to Transbay Tower in San Francisco, California. During the three months ended March 31, 2012, we incurred approximately \$2.1 million of transaction costs of which approximately \$0.6 million related to the acquisition of 100 Federal Street in Boston, Massachusetts and \$1.5 million related to the pursuit of other deals.

### ***Impairment Loss***

On March 28, 2013, we executed a binding contract for the sale of our 303 Almaden Blvd. property located in San Jose, California for a sale price of \$40.0 million. The pending sale of this asset caused us to evaluate our strategy for development of the adjacent Almaden land parcel which can accommodate approximately 840,000 square feet of office development. Based on a shorter than expected hold period we have recognized an impairment loss of approximately \$8.3 million to reduce the carrying value to its estimated fair market value at March 31, 2013.

### **Other Income and Expense Items**

#### ***Income from Unconsolidated Joint Ventures***

For the three months ended March 31, 2013 compared to 2012, income from unconsolidated joint ventures decreased by approximately \$3.0 million of which approximately \$3.4 million of the decrease was due to a decrease in net operating income from 767 Fifth Avenue (the GM Building) and 540 Madison Avenue due to lease expirations and terminations which occurred during 2012, partially offset by an increase of which approximately \$0.4 million came from our other unconsolidated joint ventures.

For fiscal 2013, we anticipate our income from unconsolidated joint ventures to be approximately \$30 million to \$35 million, which includes approximately \$80 million of depreciation expense, and to contribute



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approximately \$110 million to \$115 million to FFO. The consolidation of the Mountain View properties on April 10, 2013 and anticipated sale of 125 West 55th Street are expected to reduce 2013 FFO by approximately \$10.3 million.

### ***Interest and Other Income***

Interest and other income decreased approximately \$0.2 million for the three months ended March 31, 2013 compared to 2012 as a result of decreased average cash balances. The average cash balance for the three months ended March 31, 2013 and March 31, 2012 was approximately \$0.9 billion and \$1.3 billion, respectively.

### ***Gains from Investments in Securities***

Gains from investments in securities for the three months ended March 31, 2013 and 2012 related to investments that we have made to reduce our market risk relating to a deferred compensation plan that we maintain for our officers. Under this deferred compensation plan, each officer who is eligible to participate is permitted to defer a portion of the officer's current income on a pre-tax basis and receive a tax-deferred return on these deferrals based on the performance of specific investments selected by the officer. In order to reduce our market risk relating to this plan, we typically acquire, in a separate account that is not restricted as to its use, similar or identical investments as those selected by each officer. This enables us to generally match our liabilities to our officers under the deferred compensation plan with equivalent assets and thereby limit our market risk. The performance of these investments is recorded as gains from investments in securities. During the three months ended March 31, 2013 and 2012, we recognized gains of approximately \$0.7 million and \$0.8 million, respectively, on these investments. By comparison, our general and administrative expense increased by approximately \$0.8 million and \$0.8 million during the three months ended March 31, 2013 and 2012, respectively, as a result of increases in our liability under our deferred compensation plan that were associated with the performance of the specific investments selected by our officers participating in the plan.

### ***Gains from Early Extinguishments of Debt***

On March 12, 2012, we used available cash to repay the mortgage loan collateralized by our Bay Colony Corporate Center property located in Waltham, Massachusetts totaling \$143.9 million. The mortgage financing bore interest at a fixed rate of 6.53% per annum and was scheduled to mature on June 11, 2012. There was no prepayment penalty. We recognized a gain on early extinguishment of debt totaling approximately \$0.9 million related to the acceleration of the remaining balance of the historical fair value debt adjustment, which was the result of purchase accounting.

In connection with the repurchase and redemption in February 2012 of our Operating Partnership's 2.875% exchangeable senior notes due 2037, we recognized a loss on early extinguishment of debt of approximately \$0.1 million related to the expensing of transaction related costs.

**Table of Contents****Interest Expense**

Interest expense decreased approximately \$2.8 million for the three months ended March 31, 2013 compared to 2012 as detailed below:

| Component  | Change in interest expense for the three months ended March 31, 2013 compared to March 31, 2012 (in thousands) |
|--|--|
| Increases to interest expense due to:  |  |
| Issuance of \$1.0 billion in aggregate principal of 3.850% senior notes due 2023 on June 11, 2012                      | \$ 9,668   |
| New mortgage/properties placed in-service financings   | 1,523  |
| Total increases to interest expense  | \$ 11,191  |
| Decreases to interest expense due to:  |  |
| Redemption of \$225.0 million in aggregate principal of 6.25% senior notes due 2013                                    | \$ (3,538)   |
| Increase in capitalized interest   | (3,217)  |
| Repurchases/redemption of \$576.2 million in aggregate principal of 2.875% exchangeable senior notes due 2037          | (3,053)  |
| Repayment of mortgage financings   | (2,736)  |
| Interest expense associated with the adjustment for the equity component allocation of our unsecured exchangeable debt | (1,106)  |
| Other interest expense (excluding senior notes)  | (345)  |
| Total decreases to interest expense  | \$ (13,995)  |
| Total change in interest expense   | \$ (2,804)   |

The following property is included in the new mortgages/properties placed in-service financings line item: Fountain Square. The following properties are included in the repayment of mortgage financings line item: Bay Colony Corporate Center, One Freedom Square, Sumner Square and Kingstowne One. As properties are placed in-service, we cease capitalizing interest and interest is then expensed.

Interest expense directly related to the development of rental properties is not included in our operating results. These costs are capitalized and included in real estate assets on our Consolidated Balance Sheets and amortized over the useful lives of the real estate. Interest capitalized for the three months ended March 31, 2013 and 2012 was approximately \$14.4 million and \$11.2 million, respectively. These costs are not included in the interest expense referenced above.

We anticipate net interest expense for 2013 will be \$374 million to \$380 million. This estimate assumes \$67 million to \$73 million of capitalized interest. This estimate assumes that we will not incur any additional indebtedness, make additional prepayments or repurchase of existing indebtedness and that there will not be any fluctuations in interest rates or any changes in our development activity.

At March 31, 2013, our variable rate debt consisted of our Operating Partnership's \$750.0 million Unsecured Line of Credit. For a summary of our consolidated debt as of March 31, 2013 and March 31, 2012 refer to the heading *Liquidity and Capital Resources Capitalization Debt Financing* within *Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations*.

**Discontinued Operations**

On February 20, 2013, the foreclosure sale of our Montvale Center property was ratified by the court. As a result of the ratification, the mortgage loan totaling \$25.0 million was extinguished and the related obligations were satisfied with the transfer of the real estate resulting in the recognition of a gain on forgiveness of debt totaling



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approximately \$20.2 million during the first quarter of 2013. The operating results of the property through the date of ratification have been classified as discontinued operations on a historical basis for all periods presented.

On March 28, 2013, we executed a binding contract for the sale of our 303 Almaden Blvd. property located in San Jose, California for a sale price of \$40.0 million. 303 Almaden is a Class A office property totaling approximately 158,000 net rentable square feet. The carrying value of the property exceeds its net sale price and as a result we have recognized an impairment loss totaling approximately \$3.2 million during the first quarter of 2013. The sale is subject to the satisfaction of customary closing conditions and there can be no assurances that the sale will be consummated on the terms currently contemplated, or at all. The impairment loss and operating results of this property through the execution date of the binding contract have been classified as discontinued operations on a historical basis for all periods presented.

On May 17, 2012, we completed the sale of our Bedford Business Park properties located in Bedford, Massachusetts for approximately \$62.8 million in cash. Bedford Business Park is comprised of two Office/Technical buildings and one Class A office building aggregating approximately 470,000 net rentable square feet. The operating results of the property through the date of sale have been classified as discontinued operations on a historical basis for all periods presented. Refer to Note 3 of the Consolidated Financial Statements for additional details regarding the sale and operating results.

### ***Noncontrolling interests in property partnerships***

Noncontrolling interests in property partnerships increased by approximately \$2.0 million for the three months ended March 31, 2013 compared to 2012. Noncontrolling interests in property partnerships consisted of the outside owner's equity interest in the net income (loss) from our 505 9<sup>th</sup> Street and Fountain Square operational properties and our Transbay Tower development venture as of March 31, 2013 and only included 505 9<sup>th</sup> Street as of March 31, 2012.

On February 7, 2013, our partner in the Transbay Tower joint venture issued a notice that it was electing under the joint venture agreement to reduce its nominal ownership interest in the venture from 50% to 5%. On February 26, 2013, we issued a notice to the partner electing to proceed with the venture on that basis. As a result, we have a 95% nominal interest in, and are now consolidating the joint venture.

On October 4, 2012, we completed the formation of a joint venture which owns and operates Fountain Square located in Reston, Virginia, adjacent to our other Reston properties. Fountain Square is an office and retail complex aggregating approximately 758,000 net rentable square feet, comprised of approximately 521,000 net rentable square feet of Class A office space and approximately 237,000 net rentable square feet of retail space. The joint venture partner contributed the property valued at approximately \$385.0 million and related mortgage indebtedness totaling approximately \$211.3 million for a 50% interest in the joint venture. We contributed cash totaling approximately \$87.0 million for our 50% interest, which cash was distributed to the joint venture partner. We are consolidating this joint venture. The mortgage loan bears interest at a fixed rate of 5.71% per annum and matures on October 11, 2016. Pursuant to the joint venture agreement (i) we have rights to acquire the partner's 50% interest and (ii) the partner has the right to cause us to acquire the partner's interest on January 4, 2016, in each case at a fixed price totaling approximately \$102.0 million in cash. The fixed price option rights expire on January 31, 2016.

## **Liquidity and Capital Resources**

### ***General***

Our principal liquidity needs for the next twelve months and beyond are to:

fund normal recurring expenses;

meet debt service and principal repayment obligations, including balloon payments on maturing debt;

redeem or meet repurchase obligations in May 2013 with respect to \$450.0 million of our Operating Partnership's 3.750% exchangeable senior notes due 2036;



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redeem \$747.5 million of our Operating Partnership's 3.625% exchangeable senior notes due February 2014;

fund capital expenditures, including major renovations, tenant improvements and leasing costs;

fund development costs;

fund possible property acquisitions; and

make the minimum distribution required to maintain our REIT qualification under the Internal Revenue Code of 1986, as amended. We expect to satisfy these needs using one or more of the following:

cash flow from operations;

distribution of cash flows from joint ventures;

cash and cash equivalent balances;

issuances of our equity securities and/or additional preferred or common units of partnership interest in our Operating Partnership;

our Operating Partnership's Unsecured Line of Credit or other short-term bridge facilities;

construction loans;

long-term secured and unsecured indebtedness (including unsecured exchangeable indebtedness); and

sales of real estate.

We draw on multiple financing sources to fund our long-term capital needs. Our Operating Partnership's Unsecured Line of Credit is utilized primarily as a bridge facility to fund acquisition opportunities, refinance outstanding indebtedness and meet short-term development and working capital needs. Although we generally seek to fund our development projects with construction loans, which may be guaranteed by our Operating Partnership, the financing for each particular project ultimately depends on several factors, including, among others, the project's size and duration, the extent of pre-leasing, our available cash and access to cost effective capital at the given time.

The following table presents information on properties under construction as of March 31, 2013 (dollars in thousands):

| Construction Properties | Estimated<br>Stabilization Date | Location | # of<br>Buildings | Square<br>feet | Investment<br>to Date(1) | Estimated Total<br>Investment(1) | Percentage<br>Leased(2) |
|-------------------------|---------------------------------|----------|-------------------|----------------|--------------------------|----------------------------------|-------------------------|
| Office                  |                                 |          |                   |                |                          |                                  |                         |

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|  |                      |                   |   |           |              |              |      |
|--|----------------------|-------------------|---|-----------|--------------|--------------|------|
| Seventeen Cambridge Center                           | Third Quarter, 2013  | Cambridge, MA     | 1 | 195,191   | \$ 71,368    | \$ 86,300    | 100% |
| Cambridge Center Connector(3)                        | Third Quarter, 2013  | Cambridge, MA     |   | 42,500    | 12,723       | 24,600       | 100% |
| Annapolis Junction Building Seven (50% ownership)(4) | Fourth Quarter, 2014 | Annapolis, MD     | 1 | 125,000   | 5,904        | 16,050       | %    |
| 680 Folsom Street                                    | Third Quarter, 2015  | San Francisco, CA | 2 | 522,000   | 210,018      | 340,000      | 85%  |
| 250 West 55 <sup>th</sup> Street(5)                  | Fourth Quarter, 2015 | New York, NY      | 1 | 989,000   | 758,693      | 1,050,000    | 46%  |
| 535 Mission Street                                   | Third Quarter, 2016  | San Francisco, CA | 1 | 307,000   | 72,464       | 215,000      | %    |
| Total Office Properties under Construction           |                      |                   | 6 | 2,180,691 | \$ 1,131,170 | \$ 1,731,950 | 52%  |
| <b>Residential</b>                                   |                      |                   |   |           |              |              |      |
| The Avant at Reston Town Center (359 units)          | Fourth Quarter, 2015 | Reston, VA        | 1 | 355,668   | \$ 78,209    | \$ 137,250   | N/A  |
| Total Properties under Construction                  |                      |                   | 7 | 2,536,359 | \$ 1,209,379 | \$ 1,869,200 | 52%  |

- (1) Represents our share. Includes net revenue during lease up period, acquisition expenses and approximately \$62.4 million of construction cost and leasing commission accruals.
- (2) Represents percentage leased as of May 1, 2013, includes leases with future commencement dates and excludes residential space.

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- (3) This project is part of a lease expansion and extension for a tenant at Cambridge Center.
- (4) On April 4, 2013, the joint venture closed on a construction loan for this project.
- (5) Investment to Date excludes approximately \$24.8 million of costs that were expensed in prior periods in connection with the suspension of development activities. Estimated Total Investment includes approximately \$230 million of interest capitalization.

Contractual rental revenue, recoveries from tenants, other income from operations, available cash balances and draws on our Operating Partnership's Unsecured Line of Credit are our principal sources of capital used to pay operating expenses, debt service, recurring capital expenditures and the minimum distribution required to enable us to maintain our REIT qualification. We seek to maximize income from our existing properties by maintaining quality standards for our properties that promote high occupancy rates and permit increases in rental rates while reducing tenant turnover and controlling operating expenses. Our sources of revenue also include third-party fees generated by our property management, leasing, and development and construction businesses, as well as the sale of assets from time to time. We believe our revenue, together with our cash balances and proceeds from financing activities, will continue to provide the necessary funds for our short-term liquidity needs.

Material adverse changes in one or more sources of capital may adversely affect our net cash flows. Such changes, in turn, could adversely affect our ability to fund dividends and distributions, debt service payments and tenant improvements. In addition, a material adverse change in the cash provided by our operations may affect our ability to comply with the financial covenants under our Operating Partnership's Unsecured Line of Credit and unsecured senior notes.

Since January 1, 2013, our capital activity included raising net proceeds of approximately \$686.5 million by issuing \$200 million of 5.25% Series B Cumulative Redeemable Preferred Stock and \$500 million aggregate principal amount of 3.125% senior unsecured notes due 2023, we repaid approximately \$65 million of secured debt, and we called for redemption of our Operating Partnership's \$450 million 3.75% exchangeable senior notes due 2036, which are redeemable in May 2013. In addition, we expect to refinance the loans secured by 540 Madison Avenue, 500 North Capitol Street and exercise a one year extension option for Annapolis Junction Building Six, which aggregate approximately \$222 million (of which our share is approximately \$105 million). Upon completion, these activities will raise over \$900 million of capital to satisfy approximately \$737 million of debt obligations (of which our share is approximately \$620 million).

The completion of our ongoing developments, including 601 Massachusetts Avenue and approximately \$38 million of pre-development costs for Transbay Tower, through late 2015 has remaining costs to fund of approximately \$0.9 billion and is expected to be fully funded by cash and available draws from construction loans. We believe that our strong liquidity, including available cash as of May 1, 2013 of approximately \$1.0 billion, the approximately \$740 million available under our Operating Partnership's Unsecured Line of Credit and proceeds from potential asset sales provide sufficient capacity to meet our debt obligations and fund our remaining capital requirements on existing development projects, our foreseeable potential development activity and pursue attractive additional investment opportunities. Given the relatively low interest rates currently available to us in the debt markets, we may seek to enhance our liquidity in the future, which may result in us carrying additional cash and cash equivalents pending our Operating Partnership's use of the proceeds. In order to reduce future cash interest payments, as well as future amounts due at maturity or upon redemption, we may, from time to time, purchase unsecured senior notes and unsecured exchangeable senior notes for cash in open market purchases or privately negotiated transactions, or both. We will evaluate any such potential transactions in light of then-existing market conditions, taking into account the trading prices of the notes, our current liquidity and prospects for future access to capital.



**Table of Contents****REIT Tax Distribution Considerations***Dividend*

As a REIT we are subject to a number of organizational and operational requirements, including a requirement that we currently distribute at least 90% of our annual taxable income. Our policy is to distribute at least 100% of our taxable income to avoid paying federal tax. On November 8, 2012, our Board of Directors increased our quarterly dividend from \$0.55 per common share to \$0.65 per common share. Our Board of Directors will continue to evaluate our dividend rate in light of our actual and projected taxable income, liquidity requirements and other circumstances, including asset sales, and there can be no assurance that the future dividends declared by our Board of Directors will not differ materially.

*Sales*

To the extent that we sell assets at a gain and cannot efficiently use the proceeds in a tax deferred manner for either our development activities or attractive acquisitions, we would, at the appropriate time, decide whether it is better to declare a special dividend, adopt a stock repurchase program, reduce our indebtedness or retain the cash for future investment opportunities. Such a decision will depend on many factors including, among others, the timing, availability and terms of development and acquisition opportunities, our then-current and anticipated leverage, the cost and availability of capital from other sources, the price of our common stock and REIT distribution requirements. At a minimum, we expect that we would distribute at least that amount of proceeds necessary for us to avoid paying corporate level tax on the applicable gains realized from any asset sales.

**Cash Flow Summary**

The following summary discussion of our cash flows is based on the Consolidated Statements of Cash Flows and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

Cash and cash equivalents were approximately \$0.9 billion and \$0.6 billion at March 31, 2013 and 2012, respectively, representing an increase of approximately \$0.3 billion. The following table sets forth changes in cash flows:

|   | <b>Three months ended<br/>March 31,</b> |                                | <b>Increase<br/>(Decrease)</b> |
|---|---|--------------------------------|--------------------------------|
|   | <b>2013</b>                             | <b>2012<br/>(in thousands)</b> |                                |
| Net cash provided by operating activities           | \$ 237,429                              | \$ 169,261                     | \$ 68,168                      |
| Net cash used in investing activities               | (432,991)                               | (760,110)                      | 327,119                        |
| Net cash provided by (used in) financing activities | 62,960                                  | (641,163)                      | 704,123                        |

Our principal source of cash flow is related to the operation of our office properties. The average term of our in-place tenant leases, including our unconsolidated joint ventures, is approximately 6.9 years with occupancy rates historically in the range of 91% to 94%. Our properties generate a relatively consistent stream of cash flow that provides us with resources to pay operating expenses, debt service and fund quarterly dividend and distribution payment requirements. In addition, over the past several years, we have raised capital through the sale of some of our properties, secured and unsecured borrowings and equity offerings.

Cash is used in investing activities to fund acquisitions, development, net investments in unconsolidated joint ventures and recurring and nonrecurring capital expenditures. We selectively invest in new projects that enable us to take advantage of our development, leasing, financing and property management skills and invest in existing buildings to enhance or maintain their market position. Cash used in investing activities for the three

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months ended March 31, 2013 and 2012 consisted primarily of funding our development projects and the acquisitions of 100 Federal Street, 535 Mission Street and the Transbay Tower and Reston, Virginia land parcels, as detailed below:

|  | Three months ended<br>March 31, |                     |
|--|---------------------------------|---------------------|
|  | 2013                            | 2012                |
|  | (in thousands)                  |                     |
| Acquisitions of real estate                              | \$ (289,816)                    | \$ (621,359)        |
| Construction in progress                                 | (103,178)                       | (93,657)            |
| Building and other capital improvements                  | (14,162)                        | (8,613)             |
| Tenant improvements                                      | (24,988)                        | (34,912)            |
| Issuance of notes receivable, net                        | 184                             | (735)               |
| Capital contributions to unconsolidated joint ventures   | (113)                           | (47)                |
| Capital distributions from unconsolidated joint ventures |                                 | 57                  |
| Investments in securities, net                           | (918)                           | (844)               |
| <b>Net cash used in investing activities</b>             | <b>\$ (432,991)</b>             | <b>\$ (760,110)</b> |

Cash used in investing activities changed primarily due to the following:

On March 1, 2012, we acquired 453 Ravendale Drive located in Mountain View, California for a purchase price of approximately \$6.7 million in cash.

On March 13, 2012, we acquired 100 Federal Street in Boston, Massachusetts for an aggregate investment of approximately \$615.0 million in cash.

On February 6, 2013, we completed the acquisition of 535 Mission Street, a development site, in San Francisco, California for an aggregate purchase price of approximately \$71.0 million in cash, including work completed and materials purchased to date.

On March 26, 2013, the consolidated joint venture in which we have a 95% interest completed the acquisition of a land parcel in San Francisco, California which will support a 60-story, 1.4 million square foot office tower known as Transbay Tower. The purchase price for the land was approximately \$192.0 million.

On March 29, 2013, we completed the acquisition of a parcel of land located in Reston, Virginia for a purchase price of approximately \$27.0 million. The land parcel is commercially zoned for 250,000 square feet of office space.

Construction in progress for the three months ended March 31, 2012 includes ongoing expenditures associated with our 510 Madison Avenue, which was partially placed in-service. In addition, we incurred costs associated with the continued development and redevelopment of One and Two Patriots Park, Seventeen Cambridge Center, The Avant at Reston Town Center and 250 West 55th Street. Construction in progress for the three months ended March 31, 2013 includes expenditures associated with our continued development of Seventeen Cambridge Center, The Avant at Reston Town Center, the Cambridge Center Connector, 250 West 55th Street, 680 Folsom Street and 535 Mission Street and expenditures associated with Two Patriots Park, which was fully placed in-service on March 22, 2013. The completion of our ongoing developments, including our share of our unconsolidated joint venture developments, through 2015 is expected to be fully funded by cash and available draws from construction loans. We estimate our future funding requirement to complete our developments, which includes our share of our unconsolidated joint venture developments, to be approximately \$0.9 billion.

Tenant improvement costs decreased by approximately \$9.9 million due to the completion of large tenant projects in 2012. Cash provided by financing activities for the three months ended March 31, 2013 totaled approximately \$63.0 million. This consisted primarily of the issuance of our 5.25% Series B Cumulative Redeemable Preferred

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Stock, partially offset by the payments of dividends and distributions to our shareholders and the unitholders of our Operating Partnership and the repayment of mortgage notes payable. Future debt payments are discussed below under the heading Capitalization-Debt Financing.

### ***Capitalization***

At March 31, 2013, our total consolidated debt was approximately \$8.9 billion. The GAAP weighted-average annual interest rate on our consolidated indebtedness was 5.12% (with a coupon/stated rate of 4.87%) and the weighted-average maturity was approximately 5.5 years.

Consolidated debt to total consolidated market capitalization ratio, defined as total consolidated debt as a percentage of the value of our outstanding equity securities plus our total consolidated debt, is a measure of leverage commonly used by analysts in the REIT sector. Our total consolidated market capitalization was approximately \$26.4 billion at March 31, 2013. Our total consolidated market capitalization was calculated using the March 31, 2013 closing stock price of \$101.06 per common share and the following: (1) 151,639,524 shares of our common stock, (2) 16,052,436 outstanding common units of partnership interest in our Operating Partnership (excluding common units held by us), (3) an aggregate of 1,307,083 common units issuable upon conversion of all outstanding Series Two Preferred Units of partnership interest in our Operating Partnership, (4) an aggregate of 1,448,978 common units issuable upon conversion of all outstanding LTIP Units, assuming all conditions have been met for the conversion of the LTIP Units, (5) 1,221,527 Series Four Preferred Units of partnership interest in our Operating Partnership multiplied by the fixed liquidation preference of \$50 per unit, (6) 80,000 shares (8,000,000 depositary shares, each representing 1/100th of a share), of our 5.25% Series B Cumulative Redeemable Preferred Stock, at a price of \$2,500 per share (\$25.00 per depositary share) and (7) our consolidated debt totaling approximately \$8.9 billion. The calculation of total consolidated market capitalization does not include 400,000 2011 OPP Units, 400,000 2012 OPP Units and 280,000 2013 MYLTIP Units because, unlike other LTIP Units, they are not earned until certain return thresholds are achieved. Our total consolidated debt, which excludes debt collateralized by our unconsolidated joint ventures, at March 31, 2013, represented approximately 33.66% of our total consolidated market capitalization. This percentage will fluctuate with changes in the market value of our common stock and does not necessarily reflect our capacity to incur additional debt to finance our activities or our ability to manage our existing debt obligations. However, for a company like ours, whose assets are primarily income-producing real estate, the consolidated debt to total consolidated market capitalization ratio may provide investors with an alternate indication of leverage, so long as it is evaluated along with other financial ratios and the various components of our outstanding indebtedness.

For a discussion of our unconsolidated joint venture indebtedness, see *Liquidity and Capital Resources Capitalization Off-Balance Sheet Arrangements Joint Venture Indebtedness* within *Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations*.

### ***Debt Financing***

As of March 31, 2013, we had approximately \$8.9 billion of outstanding consolidated indebtedness, representing approximately 33.66% of our total consolidated market capitalization as calculated above consisting of approximately (1) \$4.640 billion (net of discount) in publicly traded unsecured senior notes (excluding exchangeable senior notes) having a weighted-average interest rate of 4.74% per annum and maturities in 2015, 2018, 2019, 2020, 2021 and 2023; (2) \$448.8 million (net of adjustment for the equity component allocation) of exchangeable senior notes having a GAAP interest rate of 5.958% per annum (an effective rate of 3.787% per annum, excluding the effect of the adjustment for the equity component allocation), an initial optional redemption date in 2013 and maturity in 2036; (3) \$729.1 million (net of discount and the adjustment for the equity component allocation) of exchangeable senior notes having a GAAP interest rate of 6.555% per annum (an effective rate of 4.037%, excluding the effect of the adjustment for the equity component allocation) and maturing in 2014; and (4) \$3.1 billion of property-specific mortgage debt having a GAAP weighted-average

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interest rate of 5.23% per annum and weighted-average term of 5.0 years. The table below summarizes our mortgage notes payable, our unsecured senior notes and our Unsecured Line of Credit at March 31, 2013 and March 31, 2012:

|   | 2013<br>(Dollars in Thousands) | 2012                |
|---|--------------------------------|---------------------|
| <b>Debt Summary:</b>  |                                |                     |
| Balance   |                                |                     |
| Fixed rate mortgage notes payable   | \$ 3,053,798                   | \$ 2,946,760        |
| Unsecured senior notes, net of discount   | 4,639,843                      | 3,865,369           |
| Unsecured exchangeable senior notes, net of discount and adjustment for the equity component allocation | 1,177,877                      | 1,148,497           |
| Unsecured Line of Credit  |                                |                     |
| <b>Total</b>  | <b>\$ 8,871,518</b>            | <b>\$ 7,960,626</b> |
| Percent of total debt:  |                                |                     |
| Fixed rate  | 100.00%                        | 100.00%             |
| Variable rate   | %                              | %                   |
| <b>Total</b>  | <b>100.00%</b>                 | <b>100.00%</b>      |
| GAAP Weighted-average interest rate at end of period:   |                                |                     |
| Fixed rate  | 5.12%                          | 5.38%               |
| Variable rate   | %                              | %                   |
| <b>Total</b>  | <b>5.12%</b>                   | <b>5.38%</b>        |
| Coupon/Stated Weighted-average interest rate at end of period:  |                                |                     |
| Fixed rate  | 4.87%                          | 5.05%               |
| Variable rate   | %                              | %                   |
| <b>Total</b>  | <b>4.87%</b>                   | <b>5.05%</b>        |

*Unsecured Line of Credit*

On June 24, 2011, our Operating Partnership amended and restated the revolving credit agreement governing our Operating Partnership's Unsecured Line of Credit, which (1) reduced the total commitment from \$1.0 billion to \$750.0 million, (2) extended the maturity date from August 3, 2011 to June 24, 2014, with a provision for a one-year extension at the Operating Partnership's option, subject to certain conditions and the payment of an extension fee equal to 0.20% of the total commitment then in effect, and (3) increased the per annum variable interest rates available, which resulted in an increase of the per annum variable interest rate on outstanding balances from Eurodollar plus 0.475% per annum to Eurodollar plus 1.225% per annum. Under the amended Unsecured Line of Credit, the Operating Partnership may increase the total commitment to \$1.0 billion, subject to syndication of the increase. In addition, a facility fee currently equal to an aggregate of 0.225% per annum of the total commitment is payable in equal quarterly installments. The interest rate and facility fee are subject to adjustment in the event of a change in the Operating Partnership's unsecured debt ratings. The amended Unsecured Line of Credit also contains a competitive bid option that allows banks that are part of the lender consortium to bid to make loan advances to the Operating Partnership at a reduced interest rate. Our ability to borrow under our Unsecured Line of Credit is subject to our compliance with a number of customary financial and other covenants on an ongoing basis, including:

a leverage ratio not to exceed 60%, however the leverage ratio may increase to no greater than 65% provided that it is reduced back to 60% within one year;

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a secured debt leverage ratio not to exceed 55%;

a fixed charge coverage ratio of at least 1.40;

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an unsecured leverage ratio not to exceed 60%, however the leverage ratio may increase to no greater than 65% provided that it is reduced back to 60% within one year;

a minimum net worth requirement of \$3.5 billion;

an unsecured debt interest coverage ratio of at least 1.75; and

limitations on permitted investments.

We believe we are in compliance with the financial and other covenants listed above.

As of March 31, 2013, we had no borrowings and outstanding letters of credit totaling approximately \$15.0 million outstanding under the Unsecured Line of Credit, with the ability to borrow approximately \$735.0 million. As of May 1, 2013, we had no borrowings and outstanding letters of credit totaling approximately \$10.0 million outstanding under the Unsecured Line of Credit, with the ability to borrow approximately \$740.0 million.

### Unsecured Senior Notes

The following summarizes the unsecured senior notes outstanding as of March 31, 2013 (dollars in thousands):

|                                | Coupon/<br>Stated Rate | Effective<br>Rate(1) | Principal<br>Amount | Maturity Date(2)  |
|--------------------------------|------------------------|----------------------|---------------------|-------------------|
| 12 Year Unsecured Senior Notes | 5.625%                 | 5.693%               | \$ 300,000          | April 15, 2015    |
| 12 Year Unsecured Senior Notes | 5.000%                 | 5.194%               | 250,000             | June 1, 2015      |
| 10 Year Unsecured Senior Notes | 5.875%                 | 5.967%               | 700,000             | October 15, 2019  |
| 10 Year Unsecured Senior Notes | 5.625%                 | 5.708%               | 700,000             | November 15, 2020 |
| 10 Year Unsecured Senior Notes | 4.125%                 | 4.289%               | 850,000             | May 15, 2021      |
| 7 Year Unsecured Senior Notes  | 3.700%                 | 3.853%               | 850,000             | November 15, 2018 |
| 11 Year Unsecured Senior Notes | 3.850%                 | 3.954%               | 1,000,000           | February 1, 2023  |
| Total principal                |                        |                      | 4,650,000           |                   |
| Net unamortized discount       |                        |                      | (10,157)            |                   |
| Total                          |                        |                      | \$ 4,639,843        |                   |

(1) Yield on issuance date including the effects of discounts on the notes.

(2) No principal amounts are due prior to maturity.

Our unsecured senior notes are redeemable at our option, in whole or in part, at a redemption price equal to the greater of (i) 100% of their principal amount or (ii) the sum of the present value of the remaining scheduled payments of principal and interest discounted at a rate equal to the yield on U.S. Treasury securities with a comparable maturity plus 35 basis points (or 25 basis points in the case of the \$250 million of notes that mature on June 1, 2015, 40 basis points in the case of the \$700 million of notes that mature on October 15, 2019 and 30 basis points in the case of the \$700 million and \$850 million of notes that mature on November 15, 2020 and May 15, 2021, respectively), in each case plus accrued and unpaid interest to the redemption date. The indenture under which our unsecured senior notes were issued contains restrictions on incurring debt and using our assets as security in other financing transactions and other customary financial and other covenants, including (1) a leverage ratio not to exceed 60%, (2) a secured debt leverage ratio not to exceed 50%, (3) an interest coverage ratio of 1.5, and (4) unencumbered asset value to be no less than 150% of our unsecured debt. As of March 31, 2013, we believe we were in compliance with each of these financial restrictions and requirements.

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On April 11, 2013, our Operating Partnership completed a public offering of \$500.0 million in aggregate principal amount of its 3.125% senior unsecured notes due 2023. The notes were priced at 99.379% of the principal amount to yield an effective rate (including financing fees) of 3.279% to maturity. The notes will mature on September 1, 2023, unless earlier redeemed. The aggregate net proceeds from the offering were approximately \$492.5 million after deducting underwriting discounts and transaction expenses.



**Table of Contents***Unsecured Exchangeable Senior Notes*

The following summarizes the unsecured exchangeable senior notes outstanding as of March 31, 2013 (dollars in thousands):

|   | Coupon/<br>Stated Rate | Effective<br>Rate(1) | Exchange<br>Rate | Principal<br>Amount | First Optional<br>Redemption Date<br>by Company | Maturity Date     |
|---|------------------------|----------------------|------------------|---------------------|---|-------------------|
| 3.625% Exchangeable Senior Notes  | 3.625%                 | 4.037%               | 8.5051(2)        | \$ 747,500          | N/A   | February 15, 2014 |
| 3.750% Exchangeable Senior Notes  | 3.750%                 | 3.787%               | 10.0066(3)       | 450,000             | May 18, 2013                                    | May 15, 2036      |
| Total principal   |                        |                      |                  | 1,197,500           |   |                   |
| Net unamortized discount  |                        |                      |                  | (1,290)             |   |                   |
| Adjustment for the equity component<br>allocation, net of accumulated<br>amortization |                        |                      |                  | (18,333)            |   |                   |
| Total   |                        |                      |                  | \$ 1,177,877        |   |                   |

- (1) Yield on issuance date including the effects of discounts on the notes but excluding the effects of the adjustment for the equity component allocation.
- (2) The initial exchange rate is 8.5051 shares per \$1,000 principal amount of the notes (or an initial exchange price of approximately \$117.58 per share of our common stock). In addition, we entered into capped call transactions with affiliates of certain of the initial purchasers, which are intended to reduce the potential dilution upon future exchange of the notes. The capped call transactions were expected to have the effect of increasing the effective exchange price to us of the notes from \$117.58 to approximately \$137.17 per share (subject to adjustment), representing an overall effective premium of approximately 40% over the closing price on August 13, 2008 of \$97.98 per share of our common stock. The net cost of the capped call transactions was approximately \$44.4 million. As of March 31, 2013, the effective exchange price was \$134.52 per share.
- (3) In connection with the special dividend of \$5.98 per share of common stock declared on December 17, 2007, the exchange rate was adjusted from 9.3900 to 10.0066 shares per \$1,000 principal amount of notes effective as of December 31, 2007, resulting in an exchange price of approximately \$99.93 per share of our common stock.

On April 15, 2013, we announced that holders of our Operating Partnership's 3.75% Exchangeable Senior Notes due 2036 (the "Notes") have the right to surrender their Notes for purchase by our Operating Partnership (the "Put Right") on May 18, 2013. The opportunity to exercise the Put Right will expire at 5:00 p.m., New York City time, on May 13, 2013. On April 15, 2013, we also announced that our Operating Partnership issued a notice of redemption to the holders of the Notes to redeem, on May 18, 2013 (the "Redemption Date"), all of the Notes outstanding on the Redemption Date. In connection with the redemption, holders of the Notes have the right to exchange their Notes prior to 5:00 p.m., New York City time, on May 16, 2013. Notes with respect to which the Put Right is not exercised (or is exercised and subsequently withdrawn) and that are not surrendered for exchange prior to 5:00 p.m., New York City time, on May 16, 2013, will be redeemed by our Operating Partnership at a redemption price equal to 100% of the principal amount of the Notes plus accrued and unpaid interest thereon to, but excluding, the Redemption Date. As of April 30, 2012, there was approximately \$450.0 million aggregate principal amount of the Notes outstanding.

**Table of Contents***Mortgage Notes Payable*

The following represents the outstanding principal balances due under the mortgage notes payable at March 31, 2013:

| Properties                           | Stated<br>Interest Rate | GAAP<br>Interest<br>Rate(1) | Stated<br>Principal<br>Amount | Historical<br>Fair Value<br>Adjustment<br>(Dollars in thousands) | Carrying<br>Amount | Maturity Date    |
|--------------------------------------|-------------------------|-----------------------------|-------------------------------|--|--------------------|------------------|
| 599 Lexington Avenue                 | 5.57%                   | 5.41%                       | \$ 750,000                    | \$   | \$ 750,000(2)(3)   | March 1, 2017    |
| 601 Lexington Avenue                 | 4.75%                   | 4.79%                       | 725,000                       |  | 725,000            | April 10, 2022   |
| John Hancock Tower                   | 5.68%                   | 5.05%                       | 640,500                       | 15,179   | 655,679(1)(3)(4)   | January 6, 2017  |
| Embarcadero Center Four              | 6.10%                   | 7.02%                       | 364,009                       |  | 364,009(5)         | December 1, 2016 |
| Fountain Square                      | 5.71%                   | 2.56%                       | 211,250                       | 20,103   | 231,353(1)(3)(6)   | October 11, 2016 |
| 505 9 <sup>th</sup> Street           | 5.73%                   | 5.87%                       | 123,102                       |  | 123,102(6)         | November 1, 2017 |
| New Dominion Tech Park, Bldg.<br>Two | 5.55%                   | 5.58%                       | 63,000                        |  | 63,000(3)          | October 1, 2014  |
| 140 Kendrick Street                  | 7.51%                   | 5.25%                       | 47,588                        | 270  | 47,858(1)(7)       | July 1, 2013     |
| New Dominion Tech Park, Bldg.<br>One | 7.69%                   | 7.84%                       | 44,368                        |  | 44,368             | January 15, 2021 |
| Kingstowne Two and Retail            | 5.99%                   | 5.61%                       | 34,372                        | 376  | 34,748(1)          | January 1, 2016  |
| University Place                     | 6.94%                   | 6.99%                       | 14,681                        |  | 14,681             | August 1, 2021   |
| Total                                |                         |                             | \$ 3,017,870                  | \$ 35,928  | \$ 3,053,798       |                  |

- (1) GAAP interest rate differs from the stated interest rate due to the inclusion of the amortization of financing charges, effects of hedging transactions and adjustments required to reflect loans at their fair values upon acquisition. All adjustments to reflect loans at their fair value upon acquisition are noted above.
- (2) On December 19, 2006, we terminated the forward-starting interest rate swap contracts related to this financing and received approximately \$10.9 million, which amount is reducing our GAAP interest expense for this mortgage over the term of the financing, resulting in an effective interest rate of 5.41% per annum for the financing. The stated interest rate is 5.57% per annum.
- (3) The mortgage loan requires interest only payments with a balloon payment due at maturity.
- (4) In connection with the mortgage financing we have agreed to guarantee approximately \$2.4 million related to our obligations to provide funds for certain tenant re-leasing costs.
- (5) On November 13, 2008, we closed on an eight-year, \$375.0 million mortgage loan collateralized by this property. The mortgage loan bears interest at a fixed rate of 6.10% per annum. Under our interest rate hedging program, we are reclassifying into earnings over the eight-year term of the loan as an increase in interest expense approximately \$26.4 million (approximately \$3.3 million per year) of the amounts recorded on our Consolidated Balance Sheets within Accumulated Other Comprehensive Loss resulting in an effective interest rate of 7.02% per annum.
- (6) This property is owned by a consolidated joint venture in which we have a 50% interest.
- (7) This loan was repaid on April 1, 2013.

*Off-Balance Sheet Arrangements Joint Venture Indebtedness*

We have investments in twelve unconsolidated joint ventures (including our investment in the Value-Added Fund) with our effective ownership interests ranging from 25% to 60%. Nine of these ventures have mortgage indebtedness. We exercise significant influence over, but do not control, these entities and therefore they are presently accounted for using the equity method of accounting. See also Note 4 to the Consolidated Financial Statements. At March 31, 2013, the aggregate carrying amount of debt, including both our and our partners' share, incurred by these ventures was approximately \$3.0 billion (of which our proportionate share is approximately \$1.4 billion). The table below summarizes the outstanding debt of these joint venture properties at

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March 31, 2013. In addition to other guarantees specifically noted in the table, we have agreed to customary environmental indemnifications and nonrecourse carve-outs (e.g., guarantees against fraud, misrepresentation and bankruptcy) on certain of the loans.

| Properties                          | Venture<br>Ownership<br>% | Stated<br>Interest<br>Rate | GAAP<br>Interest<br>Rate(1) | Stated<br>Principal<br>Amount | Historical<br>Fair Value<br>Adjustment | Carrying<br>Amount    | Maturity Date     |
|-------------------------------------|---------------------------|----------------------------|-----------------------------|-------------------------------|--|-----------------------|-------------------|
| (Dollars in thousands)              |                           |                            |                             |                               |  |                       |                   |
| <b>General Motors Building:</b>     |                           |                            |                             |                               |  |                       |                   |
| Secured 1st Mortgage                | 60%                       | 5.95%                      | 6.50%                       | \$ 1,300,000                  | \$ (31,464)                            | \$ 1,268,536(1)(2)(3) | October 7, 2017   |
| Mezzanine Loan                      | 60%                       | 6.02%                      | 8.00%                       | 306,000                       | (25,862)                               | 280,138(1)(2)(4)      | October 7, 2017   |
| Partner Loans                       | 60%                       | 11.00%                     | 11.00%                      | 450,000                       |  | 450,000(5)            | June 9, 2017      |
| 125 West 55 <sup>th</sup> Street    | 60%                       | 6.09%                      | 6.15%                       | 199,264                       |  | 199,264               | March 10, 2020    |
| 540 Madison Avenue                  | 60%                       | 5.20%                      | 6.75%                       | 118,100                       | (564)                                  | 117,536(1)(6)         | July 11, 2013     |
| Metropolitan Square                 | 51%                       | 5.75%                      | 5.81%                       | 175,000                       |  | 175,000               | May 5, 2020       |
| Market Square North                 | 50%                       | 4.85%                      | 4.91%                       | 130,000                       |  | 130,000               | October 1, 2020   |
| Annapolis Junction                  | 50%                       | 1.96%                      | 2.12%                       | 41,691                        |  | 41,691(7)             | March 31, 2018    |
| <b>Annapolis Junction Building</b>  |                           |                            |                             |                               |  |                       |                   |
| Six                                 | 50%                       | 1.85%                      | 2.52%                       | 13,993                        |  | 13,993(2)(8)          | November 17, 2013 |
| <b>Mountain View Tech. Park:</b>    |                           |                            |                             |                               |  |                       |                   |
| Secured 1 <sup>st</sup> Mortgage    | 39.5%                     | 2.75%                      | 3.33%                       | 20,000                        |  | 20,000(2)(9)(10)      | November 22, 2014 |
| BPLP loan                           | 39.5%                     | 10.00%                     | 10.00%                      | 3,719                         |  | 3,719(2)(11)          | November 22, 2014 |
| <b>Mountain View Research Park:</b> |                           |                            |                             |                               |  |                       |                   |
| Secured 1 <sup>st</sup> Mortgage    | 39.5%                     | 2.21%                      | 2.41%                       | 90,060                        |  | 90,060(9)(12)         | May 31, 2014      |
| BPLP loan                           | 39.5%                     | 10.00%                     | 10.00%                      | 8,588                         |  | 8,588(2)(13)          | May 31, 2014      |
| 500 North Capitol Street            | 30%                       | 1.85%                      | 2.54%                       | 89,851                        |  | 89,851(2)(14)         | October 14, 2014  |
| 901 New York Avenue                 | 25%                       | 5.19%                      | 5.27%                       | 156,013                       |  | 156,013               | January 1, 2015   |
| <b>Total</b>                        |                           |                            |                             | <b>\$ 3,102,279</b>           | <b>\$ (57,890)</b>                     | <b>\$ 3,044,389</b>   |                   |

- (1) GAAP interest rate differs from the stated interest rate due to the inclusion of the amortization of financing charges, effects of hedging transactions and adjustments required to reflect loans at their fair values upon acquisition. All adjustments to reflect loans at their fair value upon acquisition are noted above.
- (2) The loan requires interest only payments with a balloon payment due at maturity.
- (3) In connection with the assumption of the loan, we guaranteed the joint venture's obligation to fund various escrows, including tenant improvements, taxes and insurance in lieu of cash deposits. As of March 31, 2013, the maximum funding obligation under the guarantee was approximately \$14.4 million. We earn a fee from the joint venture for providing the guarantee and have an agreement with our partners to reimburse the joint venture for their share of any payments made under the guarantee.
- (4) Principal amount does not include the assumed mezzanine loan with an aggregate principal amount of \$294.0 million and a stated rate of 6.02% per annum, as the venture acquired the lenders' interest in this loan for a purchase price of approximately \$263.1 million in cash.
- (5) In connection with the capitalization of the joint venture, loans totaling \$450.0 million were funded by the venture's partners on a pro-rata basis. Our share of the partner loans totaling \$270.0 million has been reflected in Related Party Note Receivable on our Consolidated Balance Sheets.
- (6) In connection with the assumption of the loan, we guaranteed the joint venture's obligation to fund tenant improvements and leasing commissions.
- (7) Mortgage loan bears interest at a variable rate equal to LIBOR plus 1.75% per annum and matures on March 31, 2018 with one, three-year extension option, subject to certain conditions.
- (8) The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on November 17, 2013 with two, one-year extension options, subject to certain conditions.
- (9) This property was owned by the Value-Added Fund on March 31, 2013. On April 10, 2013, we acquired the Mountain View Research Park and Mountain View Technology Park properties from our Value-Added Fund for an aggregate purchase price of approximately \$233.5 million.



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- (10) The mortgage loan bore interest at a variable rate equal to LIBOR plus 2.50% per annum. On April 10, 2013, we acquired the property and repaid the mortgage.
- (11) In conjunction with the senior mortgage loan modification our Operating Partnership agreed to lend up to \$6.0 million to the Value-Added Fund, of which approximately \$3.7 million had been advanced as of March 31, 2013. The loan from our Operating Partnership bore interest at a fixed rate of 10.0% per annum and was scheduled to mature on November 22, 2014. This loan has been reflected in Related Party Notes Receivable on our Consolidated Balance Sheets. On April 10, 2013, we acquired the property from our Value-Added Fund and the Value-Added Fund repaid the outstanding loan payable to our Operating Partnership.
- (12) The mortgage loan bore interest at a variable rate equal to LIBOR plus 2.00% per annum. On April 10, 2013, we acquired the property and repaid the mortgage.
- (13) In conjunction with the senior mortgage loan modification, our Operating Partnership agreed to lend up to \$12.0 million to the Value-Added Fund, of which approximately \$8.6 million had been advanced as of March 31, 2013. The loan from our Operating Partnership bore interest at a fixed rate of 10.0% per annum and was scheduled to mature on May 31, 2014. This loan has been reflected in Related Party Notes Receivable on our Consolidated Balance Sheets. On April 10, 2013, we acquired the property from our Value-Added Fund and the Value-Added Fund repaid the outstanding loan payable to our Operating Partnership.
- (14) The construction financing bears interest at a variable rate equal to LIBOR plus 1.65% per annum and matures on October 14, 2014 with two, one-year extension options, subject to certain conditions.

### *State and Local Tax Matters*

Because we are organized and qualify as a REIT, we are generally not subject to federal income taxes, but subject to certain state and local taxes. In the normal course of business, certain entities through which we own real estate either have undergone, or are currently undergoing, tax audits or other inquiries. Although we believe that we have substantial arguments in favor of our positions in the ongoing audits, in some instances there is no controlling precedent or interpretive guidance on the specific point at issue. Collectively, tax deficiency notices received to date from the jurisdictions conducting the ongoing audits have not been material. However, there can be no assurance that future audits will not occur with increased frequency or that the ultimate result of such audits will not have a material adverse effect on our results of operations.

### *Insurance*

We carry insurance coverage on our properties of types and in amounts and with deductibles that we believe are in line with coverage customarily obtained by owners of similar properties. In response to the uncertainty in the insurance market following the terrorist attacks of September 11, 2001, the Federal Terrorism Risk Insurance Act (as amended, "TRIA") was enacted in November 2002 to require regulated insurers to make available coverage for certified acts of terrorism (as defined by the statute). The expiration date of TRIA was extended to December 31, 2014 by the Terrorism Risk Insurance Program Reauthorization Act of 2007 ("TRIPRA") and we can provide no assurance that it will be extended further. Currently, the per occurrence limits of our portfolio property insurance program are \$1.0 billion, including coverage for acts of terrorism certified under TRIA other than nuclear, biological, chemical or radiological terrorism ("Terrorism Coverage"). We also carry \$250 million of Terrorism Coverage for 601 Lexington Avenue, New York, New York ("601 Lexington Avenue") in excess of the \$1.0 billion of Terrorism Coverage in our property insurance program which is provided by IXP, LLC ("IXP") as a direct insurer. Certain properties, including the General Motors Building located at 767 Fifth Avenue in New York, New York ("767 Fifth Avenue"), are currently insured in separate insurance programs. The property insurance program per occurrence limits for 767 Fifth Avenue are \$1.625 billion, including Terrorism Coverage, with \$1.375 billion of Terrorism Coverage in excess of \$250 million being provided by NYXP, LLC, ("NYXP") as a direct insurer. We also currently carry nuclear, biological, chemical and radiological terrorism insurance coverage for acts of terrorism certified under TRIA ("NBCR Coverage"), which is provided by IXP, as a direct insurer, for the properties in our portfolio, including 767 Fifth Avenue, but excluding the properties owned by our Value-Added Fund and certain other properties owned in joint ventures with third parties or which we manage. The per occurrence limit for NBCR Coverage is \$1 billion. Under TRIA, after the payment of the required deductible and coinsurance, the additional Terrorism Coverage provided by IXP

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for 601 Lexington Avenue, the NBCR Coverage provided by IXP and the Terrorism Coverage provided by NYXP are backstopped by the Federal Government if the aggregate industry insured losses resulting from a certified act of terrorism exceed a program trigger. The program trigger is \$100 million and the coinsurance is 15%. Under TRIPRA, if the Federal Government pays out for a loss under TRIA, it is mandatory that the Federal Government recoup the full amount of the loss from insurers offering TRIA coverage after the payment of the loss pursuant to a formula in TRIPRA. We may elect to terminate the NBCR Coverage if the Federal Government seeks recoupment for losses paid under TRIA, if there is a change in our portfolio or for any other reason. In the event TRIPRA is not extended beyond December 31, 2014, (i) we may pursue alternative approaches to secure coverage for acts of terrorism thereby potentially increasing our overall cost of insurance, (ii) if such insurance is not available at commercially reasonable rates with limits equal to our current coverage or at all, we may not continue to have full occurrence limit coverage for acts of terrorism, (iii) we may not satisfy the insurance requirements under existing or future debt financings secured by individual properties and (iv) we may not be able to obtain future debt financings secured by individual properties. We intend to continue to monitor the scope, nature and cost of available terrorism insurance and maintain terrorism insurance in amounts and on terms that are commercially reasonable.

We also currently carry earthquake insurance on our properties located in areas known to be subject to earthquakes in an amount and subject to self-insurance that we believe are commercially reasonable. In addition, this insurance is subject to a deductible in the amount of 5% of the value of the affected property. Specifically, we currently carry earthquake insurance which covers our San Francisco region (excluding 680 Folsom Street and 535 Mission Street) with a \$120 million per occurrence limit and a \$120 million annual aggregate limit, \$20 million of which is provided by IXP, as a direct insurer. The builders risk policy maintained for the development of 680 Folsom Street in San Francisco includes a \$20 million per occurrence and annual aggregate limit of earthquake coverage. In addition, the builders risk policy maintained for the development of 535 Mission Street in San Francisco includes a \$15 million per occurrence and annual aggregate limit of earthquake coverage. The amount of our earthquake insurance coverage may not be sufficient to cover losses from earthquakes. In addition, the amount of earthquake coverage could impact our ability to finance properties subject to earthquake risk. We may discontinue earthquake insurance on some or all of our properties in the future if the premiums exceed our estimation of the value of the coverage.

IXP, a captive insurance company which is a wholly-owned subsidiary, acts as a direct insurer with respect to a portion of our earthquake insurance coverage for our Greater San Francisco properties, the additional Terrorism Coverage for 601 Lexington Avenue and our NBCR Coverage. The additional Terrorism Coverage provided by IXP for 601 Lexington Avenue only applies to losses which exceed the program trigger under TRIA. NYXP, a captive insurance company which is a wholly-owned subsidiary, acts as a direct insurer with respect to a portion of our Terrorism Coverage for 767 Fifth Avenue. Currently, NYXP only insures losses which exceed the program trigger under TRIA and NYXP reinsures with a third-party insurance company any coinsurance payable under TRIA. Insofar as we own IXP and NYXP, we are responsible for their liquidity and capital resources, and the accounts of IXP and NYXP are part of our consolidated financial statements. In particular, if a loss occurs which is covered by our NBCR Coverage but is less than the applicable program trigger under TRIA, IXP would be responsible for the full amount of the loss without any backstop by the Federal Government. IXP and NYXP would also be responsible for any recoupment charges by the Federal Government in the event losses are paid out and their insurance policies are maintained after the payout by the Federal Government. If we experience a loss and IXP or NYXP are required to pay under their insurance policies, we would ultimately record the loss to the extent of the required payment. Therefore, insurance coverage provided by IXP and NYXP should not be considered as the equivalent of third-party insurance, but rather as a modified form of self-insurance. In addition, our Operating Partnership has issued a guarantee to cover liabilities of IXP in the amount of \$20.0 million.

The mortgages on our properties typically contain requirements concerning the financial ratings of the insurers who provide policies covering the property. We provide the lenders on a regular basis with the identity of the insurance companies in our insurance programs. The ratings of some of our insurers are below the rating

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requirements in some of our loan agreements and the lenders for these loans could attempt to claim an event of default has occurred under the loan. We believe we could obtain insurance with insurers which satisfy the rating requirements. Additionally, in the future our ability to obtain debt financing secured by individual properties, or the terms of such financing, may be adversely affected if lenders generally insist on ratings for insurers or amounts of insurance which are difficult to obtain or which result in a commercially unreasonable premium. There can be no assurance that a deficiency in the financial ratings of one or more of our insurers will not have a material adverse effect on us.

We continue to monitor the state of the insurance market in general, and the scope and costs of coverage for acts of terrorism and California earthquake risk in particular, but we cannot anticipate what coverage will be available on commercially reasonable terms in future policy years. There are other types of losses, such as from wars, for which we cannot obtain insurance at all or at a reasonable cost. With respect to such losses and losses from acts of terrorism, earthquakes or other catastrophic events, if we experience a loss that is uninsured or that exceeds policy limits, we could lose the capital invested in the damaged properties, as well as the anticipated future revenues from those properties. Depending on the specific circumstances of each affected property, it is possible that we could be liable for mortgage indebtedness or other obligations related to the property. Any such loss could materially and adversely affect our business and financial condition and results of operations.

### *Funds from Operations*

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of NAREIT, we calculate Funds from Operations, or FFO, by adjusting net income (loss) attributable to Boston Properties, Inc. common shareholders (computed in accordance with GAAP, including non-recurring items) for gains (or losses) from sales of properties, impairment losses on depreciable real estate of consolidated real estate, impairment losses on investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures, real estate related depreciation and amortization, and after adjustment for unconsolidated partnerships, joint ventures and preferred distributions. FFO is a non-GAAP financial measure. The use of FFO, combined with the required primary GAAP presentations, has been fundamentally beneficial in improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. Management generally considers FFO to be a useful measure for reviewing our comparative operating and financial performance because, by excluding gains and losses related to sales of previously depreciated operating real estate assets, impairment losses on depreciable real estate of consolidated real estate, impairment losses on investments in unconsolidated joint ventures driven by a measurable decrease in the fair value of depreciable real estate held by the unconsolidated joint ventures and excluding real estate asset depreciation and amortization (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies. Our computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently.

FFO should not be considered as an alternative to net income attributable to Boston Properties, Inc. common shareholders (determined in accordance with GAAP) as an indication of our performance. FFO does not represent cash generated from operating activities determined in accordance with GAAP and is not a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO should be compared with our reported net income attributable to Boston Properties, Inc. and considered in addition to cash flows in accordance with GAAP, as presented in our Consolidated Financial Statements.

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The following table presents a reconciliation of net income attributable to Boston Properties, Inc. common shareholders to FFO for the three months ended March 31, 2013 and 2012:

|  | <b>Three months ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2013</b>                             | <b>2012</b> |
|  | <b>(in thousands)</b>                   |             |
| Net income attributable to Boston Properties, Inc. common shareholders                             | \$ 47,854                               | \$ 48,454   |
| Add:   |   |             |
| Preferred dividends  | 146                                     |             |
| Noncontrolling interest in discontinued operations common units of the Operating Partnership       | 1,819                                   | 61          |
| Noncontrolling interest common units of the Operating Partnership                                  | 4,358                                   | 5,973       |
| Noncontrolling interest redeemable preferred units of the Operating Partnership                    | 1,180                                   | 801         |
| Noncontrolling interests in property partnerships  | 2,574                                   | 546         |
| Impairment loss from discontinued operations   | 3,241                                   |             |
| Less:  |   |             |
| Income from discontinued operations  | 61                                      | 570         |
| Gain on forgiveness of debt from discontinued operations   | 20,182                                  |             |
| Income from continuing operations  | 40,929                                  | 55,265      |
| Add:   |   |             |
| Real estate depreciation and amortization(1)   | 142,555                                 | 132,618     |
| Income from discontinued operations  | 61                                      | 570         |
| Less:  |   |             |
| Noncontrolling interests in property partnerships share of funds from operations                   | 3,038                                   | 1,010       |
| Noncontrolling interest redeemable preferred units of the Operating Partnership                    | 1,180                                   | 801         |
| Preferred distributions  | 146                                     |             |
| Funds from operations attributable to the Operating Partnership                                    | \$ 179,181                              | \$ 186,642  |
| Less:  |   |             |
| Noncontrolling interest common units of the Operating Partnership s share of funds from operations | 18,557                                  | 19,913      |
| Funds from Operations attributable to Boston Properties, Inc.                                      | \$ 160,624                              | \$ 166,729  |
| Boston Properties, Inc. s percentage share of Funds from Operations basic                          | 89.86%                                  | 89.33%      |
| Weighted-average shares outstanding basic  | 151,646                                 | 148,343     |

- (1) Real estate depreciation and amortization consists of depreciation and amortization from the Consolidated Statements of Operations of \$120,595 and \$108,462, our share of unconsolidated joint venture real estate depreciation and amortization of \$21,657 and \$23,121 and depreciation and amortization from discontinued operations of \$596 and \$1,403, less corporate related depreciation and amortization of \$293 and \$368 for the three months ended March 31, 2013 and 2012, respectively.



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Reconciliation to Diluted Funds from Operations:

|  | Three Months Ended<br>March 31, 2013 |                         | Three Months Ended<br>March 31, 2012 |                         |
|--|--------------------------------------|-------------------------|--------------------------------------|-------------------------|
|  | Income<br>(Numerator)                | Shares<br>(Denominator) | Income<br>(Numerator)                | Shares<br>(Denominator) |
|  | (in thousands)                       |                         |                                      |                         |
| Basic FFO  | \$ 179,181                           | 168,750                 | \$ 186,642                           | 166,060                 |
| Effect of Dilutive Securities  |                                      |                         |                                      |                         |
| Convertible Preferred Units  | 879                                  | 1,307                   | 801                                  | 1,394                   |
| Stock Based Compensation and Exchangeable Senior Notes                                   |                                      | 306                     |                                      | 403                     |
| Diluted FFO  | \$ 180,060                           | 170,363                 | \$ 187,443                           | 167,857                 |
| Less:  |                                      |                         |                                      |                         |
| Noncontrolling interest common units of the Operating Partnership's share of diluted FFO | 18,077                               | 17,104                  | 19,784                               | 17,717                  |
| Boston Properties, Inc.'s share of Diluted FFO(1)  | \$ 161,983                           | 153,259                 | \$ 167,659                           | 150,140                 |

(1) Our share of diluted Funds from Operations was 89.96% and 89.45% for the quarter ended March 31, 2013 and 2012, respectively.

**Contractual Obligations**

We have various standing or renewable service contracts with vendors related to our property management. In addition, we have certain other utility contracts we enter into in the ordinary course of business which may extend beyond one year, which vary based on usage. These contracts include terms that provide for cancellation with insignificant or no cancellation penalties. Contract terms are generally one year or less.

During the first quarter of 2013, we paid approximately \$33.9 million to fund tenant-related obligations, including tenant improvements and leasing commissions, and incurred approximately \$34.1 million of new tenant-related obligations associated with approximately 910,000 square feet of second generation leases, or approximately \$37 per square foot. In addition, we signed leases for approximately 17,000 square feet at our development properties. The tenant-related obligations for the development properties are included within the projects' Estimated Total Investment referred to in Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources. In the aggregate, during the first quarter of 2013, we signed leases for approximately 927,000 square feet of space and incurred aggregate tenant-related obligations of approximately \$36.5 million, or approximately \$39 per square foot.

**Table of Contents****ITEM 3 Quantitative and Qualitative Disclosures about Market Risk.**

As of March 31, 2013, approximately \$8.9 billion of our consolidated borrowings bore interest at fixed rates and none of our consolidated borrowings bore interest at variable rates. The fair value of these instruments is affected by changes in market interest rates. The table below does not include our unconsolidated joint venture debt. For a discussion concerning our unconsolidated joint venture debt, refer to Note 4 to the Consolidated Financial Statements and *Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Capitalization Off-Balance Sheet Arrangements Joint Venture Indebtedness*.

|  | 2013       | 2014       | 2015       | 2016       | 2017         | 2018+        | Total        | Estimated<br>Fair Value |
|--|------------|------------|------------|------------|--------------|--------------|--------------|-------------------------|
| (dollars in thousands)                         |            |            |            |            |              |              |              |                         |
| <b>Secured debt</b>                            |            |            |            |            |              |              |              |                         |
| Fixed Rate                                     | \$ 67,208  | \$ 98,190  | \$ 36,974  | \$ 615,354 | \$ 1,522,112 | \$ 713,960   | \$ 3,053,798 | \$ 3,203,402            |
| Average Interest Rate                          | 5.44%      | 5.66%      | 5.87%      | 5.27%      | 5.29%        | 4.96%        | 5.23%        |                         |
| Variable Rate                                  |            |            |            |            |              |              |              |                         |
| <b>Unsecured debt</b>                          |            |            |            |            |              |              |              |                         |
| Fixed Rate                                     | \$         | \$         | \$ 549,551 | \$         | \$           | \$ 4,090,292 | \$ 4,639,843 | \$ 5,194,150            |
| Average Interest Rate                          |            |            | 5.47%      |            |              | 4.65%        | 4.74%        |                         |
| Variable Rate                                  |            |            |            |            |              |              |              |                         |
| <b>Unsecured exchangeable debt</b>             |            |            |            |            |              |              |              |                         |
| Fixed Rate(1)                                  | \$ 450,000 | \$ 746,210 | \$         | \$         | \$           | \$           | \$ 1,196,210 | \$ 1,235,835            |
| Adjustment for the equity component allocation | (15,895)   | (2,438)    |            |            |              |              | (18,333)     |                         |
| Total Fixed Rate                               | 434,105    | 743,772    |            |            |              |              | 1,177,877    |                         |
| Average Interest Rate                          | 5.96%      | 6.56%      |            |            |              |              | 6.33%        |                         |
| Variable Rate                                  |            |            |            |            |              |              |              |                         |
| Total Debt                                     | \$ 501,313 | \$ 841,962 | \$ 586,525 | \$ 615,354 | \$ 1,522,112 | \$ 4,804,252 | \$ 8,871,518 | \$ 9,633,387            |

(1) Amounts are included in the year in which the first optional redemption date occurs (or, in the case of the exchangeable notes due 2014, the year of maturity).

At March 31, 2013, the weighted-average coupon/stated rates on our fixed rate debt was 4.87% per annum. The weighted-average coupon/stated rates for our unsecured debt and unsecured exchangeable debt were 4.66% per annum and 3.80% per annum, respectively.

At March 31, 2013, we had no outstanding variable rate debt.

The fair value amounts were determined solely by considering the impact of hypothetical interest rates on our financial instruments. Due to the uncertainty of specific actions we may undertake to minimize possible effects of market interest rate increases, this analysis assumes no changes in our financial structure.

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**ITEM 4 Controls and Procedures.**

(a) Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this report, our management, with the participation of our Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial Officer), evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) Changes in Internal Control Over Financial Reporting. No change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred during the first quarter of our fiscal year ending December 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****ITEM 1 Legal Proceedings.**

We are subject to legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. Management believes that the final outcome of such matters will not have a material adverse effect on our financial position, results of operations or liquidity.

**ITEM 1A Risk Factors.**

Except to the extent updated below or previously updated or to the extent additional factual information disclosed elsewhere in this Quarterly Report on Form 10-Q relates to such risk factors (including, without limitation, the matters discussed in Part I, *Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations*), there were no material changes to the risk factors disclosed in Part I, *Item 1A. Risk Factors* of our Annual Report on Form 10-K for the year ended December 31, 2012.

**ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds**

(a) During the three months ended March 31, 2013, we issued an aggregate of 8,762 common shares in exchange for 8,762 common units of limited partnership held by certain limited partners of BPLP. Of these shares, 2,664 were issued in reliance on an exemption from registration under Section 4(2) of the Securities Act of 1933, as amended. We relied on the exemption under Section 4(2) based upon factual representations received from the limited partner who received the common shares.

(b) Not applicable.

(c) Issuer Purchases of Equity Securities.

| Period                               | (a)<br>Total Number of<br>Shares of<br>Common<br>Stock<br>Purchased | (b)<br>Average Price<br>Paid per<br>Common Share | (c)<br>Total Number<br>of<br>Shares Purchased<br>as Part of Publicly<br>Announced<br>Plans<br>or Programs | (d)<br>Maximum<br>Number (or<br>Approximate<br>Dollar Value) of<br>Shares that May<br>Yet be Purchased |
|--------------------------------------|---|--|---|--|
| January 1, 2013 - January 31, 2013   | 8,673(1)  | \$ 108.70  | N/A   | N/A  |
| February 1, 2013 - February 28, 2013 |   |  | N/A   | N/A  |
| March 1, 2013 - March 31, 2013       |   |  | N/A   | N/A  |
| Total                                | 8,673   | \$ 108.70  | N/A   | N/A  |

(1) Represents shares of Common Stock surrendered by employees to the Company to satisfy such employees' tax withholding obligations in connection with the vesting of restricted Common Stock.

**ITEM 3 Defaults Upon Senior Securities.**

None.

**ITEM 4 Mine Safety Disclosures.**

None.

**ITEM 5 Other Information.**

(a) None.

(b) None.

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### **ITEM 6 Exhibits.**

#### **(a) Exhibits**

- 3.1 Certificate of Designations of 92,000 shares of 5.25% Series B Cumulative Redeemable Preferred Stock of Boston Properties, Inc. (incorporated by reference to Exhibit 3.3 to the Registration Statement on Form 8-A of Boston Properties, Inc. filed on March 22, 2013).
- 4.1 Master Deposit Agreement among Boston Properties, Inc., Computershare Inc. and Computershare Trust Company, N.A., collectively, as depositary, and the holders from time to time of depositary shares as described therein, dated March 22, 2013 (incorporated by reference to Exhibit 4.1 to the Registration Statement on Form 8-A of Boston Properties, Inc. filed on March 22, 2013).
- 10.1 Certificate of Designations for the 5.25% Series B Cumulative Redeemable Preferred Units, dated as of March 20, 2013, constituting an amendment to the Second Amended and Restated Agreement of Limited Partnership of Boston Properties Limited Partnership (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Boston Properties, Inc. filed on March 22, 2013).
- 10.2 Employment Agreement by and between Owen D. Thomas and Boston Properties, Inc. dated March 10, 2013 (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Boston Properties, Inc. filed on March 11, 2013).
- 10.3 Transition Benefits Agreement by and between Mortimer B. Zuckerman and Boston Properties, Inc. dated March 10, 2013 (incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K of Boston Properties, Inc. filed on March 11, 2013).
- 10.4 Third Amendment to Employment Agreement by and between Mortimer B. Zuckerman and Boston Properties, Inc. dated March 10, 2013 (incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K of Boston Properties, Inc. filed on March 11, 2013).
- 12.1 Calculation of Ratios of Earnings to Fixed Charges and Calculation of Ratios of Earnings to Combined Fixed Charges and Preferred Dividends.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes Oxley Act of 2002.
- 101 The following materials from Boston Properties, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Stockholders' Equity, (v) the Consolidated Statements of Cash Flows, and (vi) related notes to these financial statements.

As provided in Rule 406T of Regulation S-T, this information is filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BOSTON PROPERTIES, INC.

May 10, 2013

/s/ MICHAEL E. LABELLE  
**Michael E. LaBelle**  
**Chief Financial Officer**  
**(duly authorized officer and**  
**principal financial officer)**