Burger King Holdings Inc Form 10-Q November 09, 2011 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-32875

BURGER KING HOLDINGS, INC.

(Exact Name of Registrant as Specified in its Charter)

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Delaware (State or Other Jurisdiction of Incorporation or Organization) 75-3095469 (I.R.S. Employer Identification No.)

5505 Blue Lagoon Drive, Miami, Florida (Address of Principal Executive Offices)

33126 (Zip Code)

(305) 378-3000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes "No x*

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (check one);

Large accelerated filer ... Accelerated filer

Non-accelerated filer x (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of November 9, 2011, there were 100,000 shares of the Registrant s Common Stock outstanding, all of which were owned by Burger King Capital Holdings, LLC, the Registrant s parent holding company. The registrant s Common Stock is not publicly traded.

* The registrant has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, but is not subject to such filing requirements.

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

TABLE OF CONTENTS

		Page
	PART I Financial Information	
Item 1.	Financial Statements	3
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	35
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	55
Item 4.	Controls and Procedures	55
	PART II Other Information	
Item 1A.	Risk Factors	58
Item 5.	<u>Exhibits</u>	58
	<u>Signatures</u>	59
	Index to Exhibits	60

2

PART I Financial Information

Item1. Financial Statements

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(Unaudited)

	As of		
	September 30, 2011	December 31, 2010	
	(In millions, e	xcept share data)	
<u>ASSETS</u>			
Current assets:			
Cash and cash equivalents	\$ 468.5	\$ 207.0	
Trade and notes receivable, net	139.6	152.9	
Prepaids and other current assets, net (Note 5)	71.5	159.2	
Deferred income taxes, net	30.3	23.2	
Total current assets	709.9	542.3	
Property and equipment, net of accumulated depreciation of \$170.5 million and \$81.7 million,			
respectively	1,025.3	1,107.8	
Intangible assets, net	2,864.9	2,893.9	
Goodwill	690.2	690.2	
Net investment in property leased to franchisees	250.2	250.3	
Other assets, net	127.3	207.5	
Total assets	\$ 5,667.8	\$ 5,692.0	
LIABILITIES AND STOCKHOLDER S EQUITY			
Current liabilities:	Φ 040	Φ 00.5	
Accounts and drafts payable	\$ 84.9	\$ 90.5	
Accrued advertising	86.9	82.5	
Other accrued liabilities	237.4	249.0	
Current portion of long term debt and capital leases	33.4	36.2	
Total current liabilities	442.6	458.2	
Long-term debt, net of current portion	2,664.1	2,652.0	
Capital leases, net of current portion	94.7	103.9	
Other liabilities, net	359.4	391.7	
Deferred income taxes, net	613.5	633.5	
Total liabilities	4,174.3	4,239.3	
	,	,	
Commitments and Contingencies (Note 15)			
Stockholder s equity:			
Common stock, \$0.01 par value; 200,000 shares authorized at September 30, 2011 and December 31, 2010; 100,000 shares issued and outstanding at September 30, 2011 and December 31, 2010			
Additional paid-in capital	1,563.5	1.563.5	
Additional paid in capital	1,505.5	1,505.5	

Edgar Filing: Burger King Holdings Inc - Form 10-Q

(Accumulated deficit)	(21.7)	(103.1)
Accumulated other comprehensive (loss)	(48.3)	(7.7)
Total stockholder s equity	1,493.5	1,452.7
Total liabilities and stockholder s equity	\$ 5,667.8	\$ 5,692.0

See accompanying notes to condensed consolidated financial statements.

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Operations

(Unaudited)

	Successor Predecessor Three Months Ended September 30, 2011 2010		Successor Nine Mon Septen 2011			
			(In m	illior	ıs)	
Revenues:						
Company restaurant revenues	\$ 422.6	\$	429.8	\$ 1	1,234.2	\$ 1,323.1
Franchise revenues	156.5		141.6		437.5	411.8
Property revenues	29.0		28.6		84.9	85.0
Total revenues	608.1		600.0]	1,756.6	1,819.9
Company restaurant expenses:						
Food, paper and product costs	134.9		135.8		397.3	421.0
Payroll and employee benefits	122.3		128.9		364.5	406.4
Occupancy and other operating costs	112.4		106.6		332.7	339.1
Total company restaurant expenses	369.6		371.3	1	1,094.5	1,166.5
Selling, general and administrative expenses	110.2		127.8		319.9	366.7
Property expenses	18.4		15.5		54.8	45.4
Other operating (income) expense, net	(3.6)		(5.4)		7.5	(11.2)
Total operating costs and expenses	494.6		509.2	1	1,476.7	1,567.4
Income from operations	113.5		90.8		279.9	252.5
Interest expense Interest income	48.3 (0.3)		12.5 (0.2)		146.7 (1.3)	36.9 (0.7)
Total interest expense, net	48.0		12.3		145.4	36.2
Loss on early extinguishment of debt					19.6	
, , , , , , , , , , , , , , , , , , , ,						
Income before income taxes	65.5		78.5		114.9	216.3
Income tax expense	17.4		15.1		33.5	62.9
	27		10.1			02.7
Net income	\$ 48.1	\$	63.4	\$	81.4	\$ 153.4

See accompanying notes to condensed consolidated financial statements.

${\bf BURGER\ KING\ HOLDINGS, INC.\ AND\ SUBSIDIARIES}$

Condensed Consolidated Statements of Cash Flows

(Unaudited)

	Successor Nine Mont Septeml	
	2011	2010
	(In mill	lions)
Cash flows from operating activities:		
Net income	\$ 81.4	\$ 153.4
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	101.5	84.9
Loss on early extinguishment of debt	19.6	
Loss (gain) on hedging activities	0.3	(1.3)
Amortization of deferred financing cost and debt issuance discount	10.5	1.0
Loss on remeasurement of foreign denominated transactions	4.4	14.1
Gain on refranchisings, dispositions of assets and release of unfavorable lease obligation	(2.9)	(11.5)
Impairment on non-restaurant properties		1.6
Bad debt expense, net of recoveries	3.9	2.0
Share-based compensation	0.9	13.3
Deferred income taxes	(16.3)	4.1
Changes in current assets and liabilities, excluding acquisitions and dispositions:		
Trade and notes receivables	8.6	(5.7)
Prepaids and other current assets	91.9	9.8
Accounts and drafts payable	(5.0)	(10.9)
Accrued advertising	7.2	8.0
Other accrued liabilities	(9.0)	18.6
Other long-term assets and liabilities	17.4	(11.0)
Net cash provided by operating activities	314.4	270.4
Cash flows from investing activities:		
Payments for property and equipment	(42.0)	(100.5)
Proceeds from refranchisings, disposition of assets and restaurant closures	23.2	25.7
Investments in / advances to unconsolidated entities	(4.5)	
Payments for acquired franchisee operations, net of cash acquired		(13.2)
Return of investment on direct financing leases	7.8	6.5
Restricted cash	(4.3)	
Other investing activities	0.5	(1.0)
Net cash used for investing activities	(19.3)	(82.5)
Cash flows from financing activities:		
Proceeds from term debt	1,860.0	
Repayments of term debt and capital leases	(1,866.3)	(57.2)
Borrowings under revolving credit facility		9.0
Repayments of revolving credit facility		(9.0)
Payment of financing costs	(23.1)	
Dividends paid on common stock		(25.3)
Proceeds from stock option exercises		7.0
Repurchases of common stock		(2.6)
Excess tax benefits from share-based compensation		3.7

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Net cash used for financing activities	(29.4)	(74.4)
Effect of exchange rates on cash and cash equivalents	(4.2)	(5.5)
Increase in cash and cash equivalents	261.5	108.0
Cash and cash equivalents at beginning of period	207.0	139.9
Cash and cash equivalents at end of period	\$ 468.5	\$ 247.9

See accompanying notes to condensed consolidated financial statements.

Condensed Consolidated Statements of Cash Flows (Continued)

Unaudited

Condensed Consolidated Statements of Cash Flows

	- 1	Successor Predec Nine Months Ended September 30,	
	2011	2	010
	(In n	nillions)	
Supplemental cash flow disclosures:			
Interest paid	\$ 119.0	\$	35.9
Income taxes paid	\$ 21.4	\$	57.5
Non-cash investing and financing activities:			
Acquisition of property with capital lease obligations	\$	\$	1.8
Net investment in direct financing leases	\$ 6.7	\$	11.9

See accompanying notes to condensed consolidated financial statements.

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements

(Unaudited)

Note 1. Organization

Burger King Holdings, Inc. (BKH or the Company) is a Delaware corporation formed on July 23, 2002. The Company is the parent of Burger King Corporation (BKC), a Florida corporation that franchises and operates fast food hamburger restaurants, principally under the *Burger King* brand (the Brand).

The Company generates revenues from three sources: (i) retail sales at Company restaurants; (ii) franchise revenues, consisting of royalties based on a percentage of sales reported by franchise restaurants and franchise fees paid by franchisees; and (iii) property income from restaurants that the Company leases or subleases to franchisees.

On September 2, 2010, the Company entered into an Agreement and Plan of Merger (the Merger Agreement) with Burger King Worldwide Holdings, Inc., formerly known as Blue Acquisition Holding Corporation, a Delaware corporation (Parent) and Blue Acquisition Sub, Inc., a Delaware corporation (Merger Sub), a wholly-owned subsidiary of Parent established as an acquisition vehicle for the purpose of acquiring the Company. In accordance with the terms of the Merger Agreement, on October 19, 2010 (the Merger Date), Merger Sub completed its acquisition of 100% of the Company s equity (the Acquisition) and merged with and into the Company, with the Company continuing as the surviving corporation (the Merger). Parent is owned 99.9% by 3G Special Situations Fund II, L.P. (3G), which is an affiliate of 3G Capital Partners, Ltd., a private equity investment firm based in New York (3G Capital or the Sponsor). The common stock of BKH ceased to be traded on the New York Stock Exchange after close of market on October 19, 2010 and BKH continues operations as a privately-held company. The Acquisition, Merger and related financing transactions are collectively referred to as the Transactions.

On April 8, 2011, Parent transferred all of its equity interests in BKH to Burger King Capital Holdings, LLC, a Delaware limited liability company (BKCH), in exchange for membership interests in BKCH. As a result, BKCH became a wholly-owned subsidiary of Parent and the Company became a wholly-owned subsidiary of BKCH.

Note 2. Basis of Presentation and Consolidation

The Company has prepared the accompanying unaudited Condensed Consolidated Financial Statements (Financial Statements) in accordance with the rules and regulations of the Securities and Exchange Commission (SEC) for interim financial information. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles (GAAP) for complete financial statements. Therefore, the Financial Statements should be read in conjunction with the audited Consolidated Financial Statements contained in the Company s Transition Report on Form 10-K for the six-month period ended December 31, 2010 filed with the SEC on March 23, 2011. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included in the Financial Statements. The results for interim periods do not necessarily indicate the results that may be expected for any other interim period or for the full year.

The Financial Statements include the accounts of the Company and its wholly-owned subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation.

As discussed in Note 1, the Company was acquired by an affiliate of 3G Capital in a transaction accounted for as a business combination using the acquisition method of accounting. In addition, Financial Accounting Standards Board (FASB) Accounting Standard Codification (ASC) 805-50-S99-1 Business Combinations Related Issues requires the application of push down accounting in situations where the ownership of an entity has changed. As a result, the post-merger financial statements of the Company reflect the new basis of accounting.

During the quarter ended September 30, 2011, the Company adjusted its preliminary estimate of the fair value of net assets acquired. The allocation of consideration to the net tangible and intangible assets acquired and liabilities assumed remains preliminary and reflects various revised fair value estimates and analyses as of September 30, 2011, including work performed by third-party valuation specialists. The preliminary computations of the allocation of consideration to the net tangible and intangible assets acquired and liabilities assumed as of September 30, 2011 are presented in the tables below and remain subject to revision as the fair values are pushed down into the applicable records.

7

	As of (In		
Cash paid for shares outstanding (1)	\$	3,277.3	
Settlement of outstanding stock-based compensation		48.1	
Total consideration	\$	3,325.4	

Preliminary Allocation of Consideration:

		f 10/19/2010 millions)
Current assets	\$	508.1
Property and equipment		1,115.1
Intangible assets		2,946.0
Net investment in property leased to franchisees		258.2
Other assets, net		69.4
Current liabilities		(458.9)
Term debt		(667.4)
Capital leases		(106.8)
Other liabilities		(402.6)
Deferred income taxes, net		(625.9)
Net assets acquired	\$	2,635.2
Excess purchase price attributed to goodwill	\$	690.2

(1) Represents cash paid, based on a \$24.00 per share price, for 136,555,642 outstanding shares.

The adjustment to the Company s preliminary estimate of net assets acquired resulted in a corresponding \$55.8 million increase in estimated goodwill due to the following changes to preliminary estimates of fair values and allocation of purchase price (in millions):

	in G	Increase (Decrease) in Goodwill (In millions)	
Change in:			
Property and equipment	\$	53.6	
Intangible assets		(16.6)	
Net investment in property leased to franchisees		0.2	
Other assets, net		18.0	
Current liabilities		0.8	
Capital lease obligation		6.9	
Deferred income taxes, net		(19.1)	
Other, net		12.0	
Total increase in goodwill		55.8	

All purchase price allocation adjustments have been reflected on a retrospective basis as of the Merger Date. Additionally, the Company s results of operations were retrospectively adjusted to reflect the effects of these revisions to the Company s preliminary purchase price allocation.

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Unless the context otherwise requires, all references to the Successor refer to Burger King Holdings, Inc. and all its subsidiaries, including BKC, for the period subsequent to the Acquisition. All references to our Predecessor refer to Burger King Holdings, Inc.

8

and all its subsidiaries, including BKC, for all periods prior to the Acquisition, which operated under a different ownership and capital structure. In addition, the Acquisition was accounted for under the acquisition method of accounting, which resulted in purchase price allocations that affect the comparability of results of operations for periods before and after the Acquisition.

Certain prior year amounts in the accompanying Financial Statements and Notes to the Financial Statements have been reclassified in order to be comparable with the current year classifications. These reclassifications had no effect on previously reported net income.

Change in Fiscal Year End

On November 5, 2010, the BKH Board of Directors approved a change in fiscal year-end from June 30 to December 31. The change became effective at the end of the quarter ended December 31, 2010.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the Company s Financial Statements and Notes to the Financial Statements. Management adjusts such estimates and assumptions when facts and circumstances dictate. Such estimates and assumptions may be affected by volatile credit, equity, foreign currency and energy markets, and declines in consumer spending. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates.

Note 3. Share-based Compensation

Successor

On February 2, 2011, the Board of Directors of Parent approved and adopted the Burger King Worldwide Holdings, Inc. 2011 Omnibus Incentive Plan (the Omnibus Plan). The Omnibus Plan generally provides for the grant of awards to employees, directors, consultants and other persons who provide services to Parent and its subsidiaries, with respect to an aggregate of 5,000 shares (5 million millishares or .001 of one full share) of common stock of Parent. The Omnibus Plan permits the grant of several types of awards with respect to the common stock, including stock options, restricted stock units, restricted stock and performance shares. If there is an event such as a dividend that is determined to be dilutive, the exercise price of the awards may be adjusted accordingly.

During the nine months ended September 30, 2011, Parent granted options to purchase up to 4,334,505 millishares to key employees and members of the Board of Directors of Parent. The exercise price per millishare is \$15.82, and the options vest 100% on October 19, 2015, provided the employee is continuously employed by BKC or one of its subsidiaries or the director remains on the board of Parent, as applicable. The grant date fair value of the options granted was \$1.96 per millishare and was estimated using the Black-Scholes option pricing model based on the following weighted-average input assumptions: exercise price of \$15.82 per share; risk-free interest rate of 1.93%; expected term of 5.0 years; expected volatility of 35.0%; and expected dividend yield of zero. The compensation cost related to these granted options will be recognized ratably over the requisite service period.

The Company recorded \$0.2 million and \$0.9 million of share-based compensation expense in selling, general and administrative expenses for the three and nine months ended September 30, 2011, respectively. No stock options were exercised during the three and nine months ended September 30, 2011.

Predecessor

The Predecessor recorded \$5.0 million and \$13.3 million of share-based compensation expense for the three and nine months ended September 30, 2010, respectively, in selling, general and administrative expenses. Excess tax benefits from stock options exercised of \$3.7 million in the nine months ended September 30, 2010 were reported as financing cash flows in the accompanying condensed consolidated statements of cash flows.

Note 4. Restaurant Acquisitions, Closures and Dispositions

Acquisitions

Restaurant acquisitions are summarized as follows:

		Successor Predecessor Three Months Ended September 30,		Pred Ionths Ei tember 3	
	2011 2010		2011		2010
		(In millions, exc	ept restaurant o	count)	
Number of restaurants acquired		1	2		37
Prepaids and other current assets	\$	\$	\$	\$	1.8
Property and equipment, net					4.9
Goodwill and other intangible assets					6.8
Other assets, net					2.1
Assumed liabilities					(2.4)
Total purchase price	\$	\$	\$	\$	13.2

Closures and Dispositions

Gains and losses on closures and dispositions represent sales of Company properties and other costs related to restaurant closures and sales of Company restaurants to franchisees, referred to as refranchisings, and are recorded in other operating (income) expenses, net in the accompanying condensed consolidated statements of operations (See Note 14). Gains and losses recognized in the current period may reflect closures and refranchisings that occurred in previous periods.

Closures and dispositions are summarized as follows:

	Successor Predecessor Three Months Ended September 30,			Predeces Ionths Ended tember 30,		
	2011	2010	2011	2010	,	
		(In millions, exce	pt restaurant co	ount)		
Number of restaurant closures	3	7	15		23	
Number of refranchisings	35	35	46	1	114	
Net (gains) losses on disposal of assets, restaurant closures and						
refranchisings	\$ (3.6)	\$ (4.1)	\$ (2.2)	\$ ((7.2)	

Note 5. Prepaids and Other Current Assets, net

Prepaids and other current assets, net are composed of the following:

	A	As of			
	September 30, 2011		nber 31, 010		
	(In m	(In millions)			
Prepaid expenses	\$ 44.8	\$	38.7		
Restricted cash	4.3				
Inventories	13.0		15.6		
Foreign currency forward contracts			7.9		

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Interest Rate Cap Premium - current portion Refundable income taxes	2.5 6.9	11.1 85.9
Total Prepaids and other current assets	\$ 71.5	\$ 159.2

10

Note 6. Intangible Assets, net and Goodwill

As a result of the Merger on the Merger Date, and the related application of acquisition accounting, the Company performed a valuation of the Brand and other identifiable intangible assets as of that date. The Brand, the Company s only identifiable intangible asset with an indefinite life, had a carrying value of \$2.2 billion as of both September 30, 2011 and December 31, 2010. As of September 30, 2011 and December 31, 2010, goodwill had a carrying value of \$690.2 million. The goodwill is attributable to preliminary acquisition accounting and will be allocated to reporting units during the fourth quarter of 2011. The change in the carrying value of the Brand between December 31, 2010 and September 30, 2011 is attributable to foreign currency translation.

The tables below present intangible assets subject to amortization:

	A	As of				
	September 30, 2011		ember 31, 2010			
	(In m	illions)				
Franchise agreements	\$ 488.1	\$	488.6			
Accumulated amortization	(20.0)		(4.3)			
Total, net	\$ 468.1	\$	484.3			

	Α	As of				
	September 30, 2011		ember 31, 2010			
	(In m	(In millions)				
Favorable leases	\$ 174.8	\$	175.8			
Accumulated amortization	(17.9)		(4.1)			
Total, net	\$ 156.9	\$	171.7			

The Company recorded amortization expense on intangible assets of \$10.0 million and \$30.3 million during the three and nine months ended September 30, 2011, respectively. The Predecessor recorded amortization expense on intangible assets of \$2.3 million and \$6.7 million during the three and nine months ended September 30, 2010, respectively.

Franchise agreements and favorable leases have weighted average amortization periods of approximately 23.3 years and 12.6 years, respectively. The total intangible asset weighted average amortization period is approximately 20.5 years.

Note 7. Comprehensive Income

The components of total comprehensive income are as follows:

	Successor Predecessor Three Months Ended September 30,		- ,	Pre Ionths Enter 3		
	2011	20	10	0 2011 (In millions)		2010
Net income	\$ 48.1	\$	63.4	\$ 81.4	\$	153.4
Translation adjustment	(6.8)		8.6	(3.2)		(0.8)
Net change in fair value of derivatives (1)	(23.4)		1.1	(36.8)		4.3
Amounts reclassified to earnings during the period from terminated caps/swaps (2)				(0.6)		(1.0)
Pension and post-retirement benefit plans (3)			(0.7)			(19.6)
Total other comprehensive income (loss)	(30.2)		9.0	(40.6)		(17.1)
Total comprehensive income	\$ 17.9	\$	72.4	\$ 40.8	\$	136.3

- (1) Amounts are presented net of tax of \$14.9 million \$0.7 million for the three months ended September 30, 2011 and 2010, respectively, and \$23.9 million and \$2.5 million for the nine months ended September 30, 2011 and 2010, respectively.
- (2) Amounts are presented net of tax of \$0.4 million and \$0.6 million for the nine months ended September 30, 2011 and 2010, respectively.
- (3) Amounts are presented net of tax of \$0.4 million and \$11.2 million for the three and nine months ended September 30, 2010, respectively.

Note 8. Other Accrued Liabilities and Other Liabilities

Included in other accrued liabilities (current), as of September 30, 2011 and December 31, 2010, were accrued payroll and employee-related benefits costs totaling \$38.3 million and \$30.6 million, respectively; accrued severance of \$23.6 million and \$42.8 million, respectively; interest payable of \$36.9 million and \$16.2 million, respectively; deferred income of \$13.7 million and \$8.3 million, respectively; liability under the Executive Retirement Plan (the ERP liability) of \$3.4 million and \$4.9 million, respectively; foreign currency forward contracts of zero and \$7.6 million, respectively; gift card liabilities of \$11.8 million and \$17.4 million, respectively; and sales tax payable of \$18.7 million and \$12.6 million, respectively.

Included in other liabilities (non-current), as of September 30, 2011 and December 31, 2010, were accrued pension liabilities of \$48.7 million and \$59.3 million, respectively; liabilities for unfavorable leases of \$212.1 million and \$234.5 million, respectively; casualty insurance reserves of \$22.1 million and \$22.3 million, respectively; retiree health benefits of \$26.2 million and \$25.1 million, respectively; deferred income of \$4.1 million and \$0.5 million, respectively; ERP liability of \$12.9 million and \$22.1 million, respectively; and income tax payable of \$22.1 million and \$24.3 million, respectively.

Note 9. Long-Term Debt

Long-term debt is comprised of the following:

		Principal As of			Inter	rest rates (a)
		September 30,	Dec	ember 31,		
		_		7	Three Months End	ed
	Maturity				September 30,	Nine Months Ended
	dates	2011		2010	2011	September 30, 2011
		(In m	illions)			
Secured Term Loan - USD tranche (b)	2016	\$ 1,588.0	\$	1,510.0	5.2%	5.5%
Secured Term Loan - Euro tranche (b)	2016	265.9		334.2	5.3%	5.7%
9 7/8 % Senior Notes	2018	800.0		800.0	10.1%	10.1%
Deferred Premiums on interest rate caps - USD (See						
Note 11)	2016	37.4		42.4	2.5%	2.5%
Deferred Premiums on interest rate caps - EUR (See						
Note 11)	2016	7.9		11.1	2.9%	2.9%
Revolving Credit Facility	2015				N/A	N/A
Other	N/A	3.8		1.4		
Total debt		2,703.0		2,699.1		
Less: current maturities of debt		(24.3)		(27.0)		
Total long-term debt		\$ 2,678.7	\$	2,672.1		

- (a) Represents the effective interest rate for the instrument computed on a quarterly basis, including the amortization of deferred debt issuance costs and discount, as applicable, and in the case of the Company's Secured Term Loans, the effect of interest rate caps.
- (b) Principal face amount herein is presented gross of a 1% discount of \$13.5 million on the USD tranche and revolving credit facility and \$1.1 million on the Euro tranche at September 30, 2011 and \$16.8 million on the USD tranche and \$3.3 million on the Euro tranche at December 31, 2010.

Amended Credit Agreement

On February 15, 2011, BKC entered into a credit agreement dated as of October 19, 2010, as amended and restated as of February 15, 2011 (the Amended Credit Agreement), with JPMorgan Chase Bank, N.A., as administrative agent, Barclays Capital, as syndication agent, and the lenders party thereto from time to time. Under the Amended Credit Agreement, the aggregate principal amount of secured term loans denominated in U.S. dollars was increased to \$1,600.0 million and the amount of secured term loans denominated in Euros was reduced to 200.0 million (the Term Loan Facility). The Amended Credit Agreement also provides for a senior secured revolving credit facility for up to \$150.0 million of revolving extensions of credit outstanding at any time (including revolving loans, swingline loans and letters of credit), the amount of which was unchanged by the February 15, 2011 amendment (the Revolving Credit Facility, together with the Term Loan Facility, the Credit Facilities). The maturity date of the Term Loan Facility is October 19, 2015.

Under the Amended Credit Agreement, at BKC s election, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest determined by reference to either (i) a base rate determined by reference to the higher of (a) the prime rate of JPMorgan Chase Bank, N.A., (b) the federal funds effective rate plus 0.50% and (c) the Eurocurrency rate applicable for an interest period of one month plus 1.00%, plus an applicable margin equal to 2.00% for loans under the U.S. dollar denominated tranche of the Term Loan Facility and 2.25% for loans under the Revolving Credit Facility, or (ii) a Eurocurrency rate determined by reference to EURIBOR for the Euro denominated tranche and LIBOR for the U.S. dollar denominated tranche and Revolving Credit Facility, adjusted for statutory reserve requirements, plus an applicable margin equal to 3.25% for loans under the Euro denominated tranche of the Term Loan Facility, 3.00% for loans under the U.S. dollar denominated tranche of the Term Loan Facility and 3.25% for loans under the Revolving Credit Facility. Term Loan B borrowings under the Amended Credit Agreement are subject to a LIBOR floor of 1.50%. BKC has elected to borrow at the three month Euro currency rate as noted in (ii) above.

In connection with the Amended Credit Agreement, the Company recorded a \$19.6 million loss on early extinguishment of debt during the nine months ended September 30, 2011.

As of September 30, 2011, the Company had \$28.5 million in irrevocable standby letters of credit outstanding, which were issued under the Revolving Credit Facility primarily to certain insurance carriers to guarantee payments of deductibles for various insurance programs, such as health and commercial liability insurance. Such letters of credit are secured by the collateral under the Credit Facilities. As of September 30,

Edgar Filing: Burger King Holdings Inc - Form 10-Q

2011, no amounts had been drawn on any of these irrevocable standby letters of credit.

13

The financial covenants, negative covenants, affirmative covenants, maturity dates, prepayment events and events of default, as described in the Company s Transition Report on Form 10-K for the six-month period ended December 31, 2010, were unchanged by the February 15, 2011 amendment. As of September 30, 2011, the Company was in compliance with all covenants of the Amended Credit Agreement.

9 7/8% Senior Notes

We currently have outstanding \$800,000,000 aggregate principal amount of 9.875% senior notes due 2018 (the Senior Notes). The Senior Notes bear interest at a rate of 9.875% per annum, which is payable semi-annually on October 15 and April 15 of each year, commencing on April 15, 2011. The Senior Notes mature on October 15, 2018.

The Senior Notes are general unsecured senior obligations of BKC that rank pari passu in right of payment with all existing and future senior indebtedness of BKC. The Senior Notes are effectively subordinated to all secured indebtedness of BKC (including the Credit Facilities) to the extent of the value of the assets securing such indebtedness and are structurally subordinated to all indebtedness and other liabilities, including preferred stock, of non-guarantor subsidiaries.

The Senior Notes are guaranteed by BKH and all existing direct and indirect subsidiaries that borrow under or guarantee any indebtedness or indebtedness of another guarantor. Under certain circumstances, subsidiary guarantors may be released from their guarantees without the consent of the holders of the Senior Notes.

The Senior Notes Indenture contains certain covenants that the Company must meet during the term of the Senior Notes, including, but not limited to, limitations on restricted payments (as defined in the Senior Notes Indenture), incurrence of indebtedness, issuance of disqualified stock and preferred stock, asset sales, mergers and consolidations, transactions with affiliates, guarantees of indebtedness by subsidiaries and activities of BKH. As of September 30, 2011, the Company was in compliance with all covenants of the Senior Notes Indenture.

Other

The Company has lines of credit with foreign banks, which can also be used to provide guarantees, in the amount of \$3.3 million as of September 30, 2011 and December 31, 2010. There were \$2.3 million and \$1.2 million of guarantees issued against these lines of credit as of September 30, 2011 and December 31, 2010, respectively.

Interest Expense

Interest expense consists of the following:

	Successor	Predecessor	Successor	Predecessor
	Three M	onths Ended	Nine Mo	onths Ended
	Septe	ember 30,	Septe	ember 30,
	2011	2010	2011	2010
		(In n	nillions)	
Secured Term Loan - USD tranche	\$ 18.2	\$	\$ 57.3	\$
Secured Term Loan - Euro tranche	3.3		11.2	
Interest Rate Caps - USD and Euro	0.3		0.9	
9 7/8 % Senior Notes	19.9		59.0	
Amortization on original debt issuance discount, deferred financing				
costs and other	4.7	6.0	12.6	18.4
Predecessor term loans (a)		4.0		10.9
Capital lease obligations	1.9	2.5	5.7	7.6
Total	\$ 48.3	\$ 12.5	\$ 146.7	\$ 36.9

(a)

Edgar Filing: Burger King Holdings Inc - Form 10-Q

The effective interest rates for the three and nine month periods ended September 30, 2010 for the Predecessor term loans were each 4.8% and 4.7%, respectively.

Note 10. Fair Value Measurements

14

Fair Value Measurements

The following table presents financial assets and liabilities measured at fair value on a recurring basis, which include derivatives designated as cash flow hedging instruments, derivatives not designated as hedging instruments and other investments, which consist of money market accounts and mutual funds held in a rabbi trust established by the Company to fund a portion of the Company s current and future obligations under its Executive Retirement Plan (ERP), as well as their location on the Company s condensed consolidated balance sheets as of September 30, 2011 and December 31, 2010:

Description	Prepaid and Other Current Assets	Other Assets	Other Accrued Liabilities	Prio Ac Ma f Ide Instr	oted ces in ctive rkets for ntical uments vel 1) ons)	Obs In	nificant Other servable nputs evel 2)	Significant Unobservable Inputs (Level 3)
Derivatives designated as cash flow hedging								
instruments:								
Interest rate caps	\$ 2.5	\$ 25.9	\$	\$		\$	28.4	\$
Total	\$ 2.5	\$ 25.9	\$	\$		\$	28.4	\$
Other investments:								
Investments held in a rabbi trust	\$	\$ 11.0	\$	\$	11.0	\$		\$
Total	\$	\$ 11.0	\$	\$	11.0	\$		\$

15

		f December 3 ie and Balanc	1, 2010 te Sheet Location	Fair Value Mo Quoted Prices in	ecember 31, 2010 s)	
Description	Prepaid and Other Current Assets	Other Assets	Other Accrued Liabilities (I)	Active Active Markets for Identical Instruments (Level 1) millions)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Derivatives designated as cash flow hedging instruments:						
Interest rate caps	\$ 11.1	\$ 80.0	\$	\$	\$ 91.1	\$
Foreign currency forward contracts (asset)	0.1				0.1	
Total	\$ 11.2	\$ 80.0	\$	\$	\$ 91.2	\$
Derivatives not designated as hedging instruments:						
Interest rate swaps	\$	\$	\$ (2.6)	\$	\$ (2.6)	\$
Foreign currency forward contracts (asset)	7.8				7.8	
Foreign currency forward contracts (liability)			(7.6)		(7.6)	
Total	\$ 7.8	\$	\$ (10.2)	\$	\$ (2.4)	\$
Other investments:						
Investments held in a rabbi trust	\$	\$ 22.2	\$	\$ 22.2	\$	\$
Total	\$	\$ 22.2	\$	\$ 22.2	\$	\$

The Company s derivatives are valued using a discounted cash flow analysis that incorporates observable market parameters, such as interest rate yield curves and currency rates, classified as Level 2 within the valuation hierarchy. Derivative valuations incorporate credit risk adjustments that are necessary to reflect the probability of default by the counterparty or the Company.

At September 30, 2011, the fair value of the Company s variable rate term debt and the Senior Notes were estimated at \$2,586.6 million, compared to a carrying amount of \$2,639.3 million, net of original issue discount. At December 31, 2010, the fair value of the Company s variable rate term debt and the Senior Notes were estimated at \$2,731.0 million, compared to a carrying amount of \$2,624.1 million, net of original issue discount. Fair value of variable rate term debt was estimated using inputs based on bid and offer prices and are Level 2 inputs within the fair value hierarchy. Fair value of the Senior Notes was estimated using quoted market prices and are Level 1 inputs within the fair value hierarchy.

Certain nonfinancial assets and liabilities are measured at fair value on a nonrecurring basis. These assets and liabilities are not measured at fair value on an ongoing basis but are subject to periodic impairment tests. For the Company, these items primarily include long-lived assets, the Brand and other intangible assets.

Note 11. Derivative Instruments

Disclosures about Derivative Instruments and Hedging Activities

The Company enters into derivative instruments for risk management purposes, including derivatives designated as hedging instruments and those utilized as economic hedges. The Company uses derivatives to manage exposure to fluctuations in interest rates and currency exchange rates.

Interest Rate Caps

Following the Transactions, the Company entered into two deferred premium interest rate caps, one of which was denominated in U.S. dollars (notional amount of \$1.5 billion) and the other denominated in Euros (notional amount of 250 million) (the Cap Agreements). The six year Cap Agreements are a series of 25 individual caplets that reset and settle on the same dates as the Term Loan Facility. The deferred premium associated with the Cap Agreements was \$47.7 million for the U.S. dollar denominated exposure and 9.4 million for the Euro denominated exposure. In connection with the Amended Credit Agreement, the Company modified its interest rate cap denominated in Euros to reduce its notional amount by 50 million throughout the life of the caplets. Additionally, the Company entered into a new interest rate cap agreement denominated in U.S. dollars (notional amount of \$90 million) with a strike price of 1.50% (the New Cap Agreement). The terms of the New Cap Agreement are substantially similar to those described above and the Cap Agreements were not otherwise revised by these modifications.

Under the terms of the Cap Agreements, if LIBOR/EURIBOR resets above a strike price of 1.75% (1.50% for the New Cap Agreement), the Company will receive the net difference between the rate and the strike price. As disclosed in Note 9, the Company has elected its applicable rate per annum as Euro currency. In addition, on the quarterly settlement dates, the Company will remit the deferred premium payment (plus interest) to the counterparty. If LIBOR/EURIBOR resets below the strike price no payment is made by the counterparty. However, the Company would still be responsible for the deferred premium and interest.

The interest rate cap contracts are designated as cash flow hedges and to the extent they are effective in offsetting the variability of the variable rate interest payments, changes in the derivatives—fair values are not included in current earnings but are included in accumulated other comprehensive income (AOCI) in the accompanying consolidated balance sheets. At each cap maturity date, the portion of fair value attributable to the matured cap will be reclassified from AOCI into earnings as a component of interest expense.

Interest Rate Swaps

The Predecessor entered into receive-variable, pay-fixed interest rate swap contracts to hedge a portion of the Predecessor s forecasted variable-rate interest payments on its underlying Term Loan A and Term Loan B-1 debt (the Predecessor s Term Debt). Interest payments on the Predecessor s Term Debt were made quarterly and the variable rate on the Predecessor s Term Debt was reset at the end of each fiscal quarter. The interest rate swap contracts were designated as cash flow hedges and to the extent they were effective in offsetting the variability of the variable-rate interest payments, changes in the derivatives—fair value were not included in current earnings but in accumulated other comprehensive income (AOCI). These changes in fair value were subsequently reclassified into earnings as a component of interest expense each quarter as interest payments were made on the Predecessor s Term Debt.

In connection with the Transaction, interest rate swaps with a notional value of \$500 million were terminated. The remaining interest rate swaps that were not terminated by counterparties had a notional value of \$75 million and expired on September 30, 2011.

Foreign Currency Forward Contracts

The Company may enter into foreign currency forward contracts, which typically have maturities between one and fifteen months, to economically hedge the remeasurement of certain foreign currency-denominated intercompany loans receivable and other foreign-currency denominated assets recorded in the Company s condensed consolidated balance sheets. Remeasurement represents changes in the expected amount of cash flows to be received or paid upon settlement of the intercompany loan receivables and other foreign-currency denominated assets and liabilities resulting from a change in currency exchange rates. The Company may enter into foreign currency forward contracts from time to time in order to manage the foreign exchange variability in forecasted royalty cash flows due to fluctuations in exchange rates. The Company had no foreign currency forward contracts outstanding as of September 30, 2011. Foreign currency forward contracts with a net notional amount of \$2.1 million were outstanding at December 31, 2010.

Credit Risk

By entering into derivative instrument contracts, the Company exposes itself, from time to time, to counterparty credit risk. Counterparty credit risk is the failure of the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is in an asset position, the counterparty has a liability to the Company, which creates credit risk for the Company. The Company attempts to minimize this risk by selecting counterparties with investment grade credit ratings and regularly monitoring its market position with each counterparty.

Credit-Risk Related Contingent Features

The Company s derivative instruments do not contain any credit-risk related contingent features.

The following table presents the required quantitative disclosures for the Company s derivative instruments (in millions):

	Successor For the Three Months Ended September 30, 2011 Foreign Interest Interest Currency Rate Rate Forward Caps Swaps Contracts Total (In millions)			For the Three Mont September 30, 2 Foreign Interest Currency Rate Forward Swaps Contracts			
Derivatives designated as cash flow hedging instruments:							
Gain (loss) recognized in other comprehensive income							
(effective portion)	\$ (38.5)	\$	\$ 0.1	\$ (38.4)	\$ (2.9)	\$ (0.2)	\$ (3.1)
Gain (loss) reclassified from AOCI into interest expense,							
net (1)	\$ (0.2)	\$	\$	\$ (0.2)	\$ (5.0)	\$	\$ (5.0)
Gain (loss) reclassified from AOCI into royalty income	\$	\$	\$	\$	\$	\$	\$
Gain (loss) recognized in interest expense, net (ineffective							
portion) (2)	\$	\$	\$	\$	\$	\$	\$
Derivatives not designated as hedging instruments:							
Gain (loss) recognized in other operating expense, net	\$	\$	\$	\$	\$	\$ (34.5)	\$ (34.5)
Gain (loss) recognized in interest expense, net	\$	\$	\$	\$	\$	\$	\$

		Suc	cessor	Predecessor			
	For the Nine Months Ended September 30, 2011 Foreign Interest Interest Currency Rate Rate Forward Caps Swaps Contracts Total (In millions)				Nine Months otember 30, 20 Foreign Currency Forward Contracts		
Derivatives designated as cash flow hedging instruments:							
Gain (loss) recognized in other comprehensive income							
(effective portion)	\$ (60.7)	\$	\$	\$ (60.7)	\$ (10.8)	\$ (0.6)	\$ (11.4)
Gain (loss) reclassified from AOCI into interest expense, net							
(1)	\$ 0.8	\$	\$	\$ 0.8	\$ (15.6)	\$	\$ (15.6)
Gain (loss) reclassified from AOCI into royalty income	\$	\$	\$	\$	\$	\$ (0.3)	\$ (0.3)
Gain (loss) recognized in interest expense, net (ineffective							
portion) (2)	\$	\$	\$	\$	\$ (0.2)	\$	\$ (0.2)
Derivatives not designated as hedging instruments:							
Gain (loss) recognized in other operating expense, net	\$	\$	\$ (0.3)	\$ (0.3)	\$	\$ 17.1	\$ 17.1
Gain (loss) recognized in interest expense, net	\$	\$ (0.1)	\$	\$ (0.1)	\$	\$	\$ 17.1

⁽¹⁾ Includes zero in gains for the three and nine months ended September 30, 2011, respectively, and \$0.4 million and \$1.3 million in gains for the three and nine months ended September 30, 2010, respectively, related to the terminated hedges.

The net amount of pre-tax gains and losses in accumulated comprehensive income (loss) as of September 30, 2011 that the Company expects to be reclassified into earnings within the next 12 months is \$2.5 million of losses.

⁽²⁾ No ineffectiveness has been recorded in earnings related to the interest rate swap agreements during the three and nine months ended September 30, 2011. The amount of ineffectiveness recorded in earnings related to interest rate swap agreements during the three and nine months ended September 30, 2010 was not significant.

Note 12. Income Taxes

The U.S. Federal tax statutory rate reconciles to the effective tax rate as follows:

	Successor	Predecessor	Successor	Predecessor	
	Three Mo	nths Ended	Nine Months Ended		
	Septer	nber 30,	Septe	ember 30,	
	2011	2010	2011	2010	
U.S. federal income tax rate	35.0%	35.0%	35.0%	35.0%	
State income taxes, net of federal income tax benefit	1.7	2.8	1.6	3.6	
Withholding and other taxes related to foreign operations	12.3	(3.5)	15.0	0.5	
Foreign tax differential	(18.5)	(6.3)	(16.3)	(6.4)	
Foreign exchange differential on tax benefits	0.2	(0.5)	(0.2)	0.1	
Change in valuation allowance	(1.0)	(5.7)	(2.6)	(2.6)	
Change in accrual for tax uncertainties	1.3	(2.8)		(1.4)	
Foreign tax deductions	(2.4)		(2.4)		
Other	(2.0)	0.2	(0.9)	0.3	
Effective income tax rate	26.6%	19.2%	29.2%	29.1%	

Income tax expense was \$17.4 million and \$33.5 million for the three and nine months ended September 30, 2011, respectively, resulting in an effective tax rate of 26.6% and 29.2%, respectively, primarily as a result of the current mix of income from multiple tax jurisdictions. The Company had income tax expense of \$15.1 million and \$62.9 million for the three and nine months ended September 30, 2010, respectively, resulting in an effective tax rate of 19.2% and 29.1%, respectively, primarily as a result of the mix of income from multiple tax jurisdictions and currency fluctuations.

The Company had \$19.4 million and \$21.1 million of unrecognized tax benefits at September 30, 2011 and December 31, 2010, respectively, which if recognized, would affect the effective income tax rate.

In the next twelve months, it is reasonably possible that the Company s unrecognized tax benefits will not significantly change.

The Company recognizes potential accrued interest and penalties related to unrecognized tax benefits in income tax expense. The total amount of accrued interest and penalties at September 30, 2011 and December 31, 2010 was \$2.9 million and \$3.2 million, respectively. Potential interest and penalties associated with uncertain tax positions recognized during the three months ended September 30, 2011 and the three months ended September 30, 2010 were not significant. Potential interest and penalties associated with uncertain tax positions recognized during the nine months ended September 30, 2011 and 2010 were \$0.3 million and \$0.6 million, respectively. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision.

The Company files income tax returns, including returns for its subsidiaries, with federal, state, local and foreign jurisdictions. Generally, the Company is subject to routine examination by taxing authorities in these jurisdictions, including significant international tax jurisdictions, such as the United Kingdom, Germany, Spain, Switzerland, Singapore and Mexico. None of the foreign jurisdictions should be individually material. The Company also has various state and foreign income tax returns in the process of examination. From time to time, these audits result in proposed assessments where the ultimate resolution may result in the Company owing additional taxes. The Company believes that its tax positions comply with applicable tax law and that it has adequately provided for these matters.

Note 13. Retirement Plan and Other Postretirement Benefits

The Company s liability under the ERP was \$16.3 million and \$27.0 million at September 30, 2011 and December 31, 2010, respectively.

A summary of the components of net periodic benefit cost for the Company s defined benefit pension plans and other post-retirement benefits is presented below:

19

	Successor	Predec Re		Successor nt Benefits	Pred	ecessor	
	Three Months Ended September 30,				Kine Months Ended September 30, 2010		
	2011	201		2011 illions)	2	010	
Service cost-benefits earned during the period	\$ 0.6	\$	0.8	\$ 1.7	\$	1.6	
Interest costs on projected benefit obligations	3.0		3.0	9.1		8.4	
Expected return on plan assets	(2.6)		(2.7)	(7.9)		(7.4)	
Amortization of prior service cost			0.1			0.1	
Recognized net actuarial loss			0.6	(0.1)		0.4	
Net periodic benefit cost	\$ 1.0	\$	1.8	\$ 2.8	\$	3.1	

Other benefits costs were \$0.4 million and \$1.0 million for the three months ended September 30, 2011 and September 30, 2010, respectively, and \$1.3 million and \$1.7 million for the nine-months ended September 30, 2011 and 2010, respectively.

Note 14. Other Operating (Income) Expense, Net

	Successor Predecessor Three Months Ended September 30, 2011 2010			Predecessor Months Ended ptember 30, 2010		
Net (gains) losses on disposal of assets, restaurant closures and refranchisings	\$ (3.6)	\$	(4.1)	\$ (2.2)	\$	(7.2)
Litigation settlements and reserves, net	0.1	Φ	1.2	0.7	ф	0.4
Foreign exchange net (gains) losses	(0.1)		(1.5)	6.7		(6.0)
Other, net			(1.0)	2.3	\$	1.6
Other operating (income) expense, net	\$ (3.6)	\$	(5.4)	\$ 7.5	\$	(11.2)

Note 15. Commitments and Contingencies

In some of the matters described below, loss contingencies are not both probable and estimable in the view of management and, accordingly, reserves have not been established for those matters. However, information is provided below or included in Note 21, Commitments and Contingencies to the Consolidated Financial Statements of the Company s Transition Report on Form10-K for the six-month period ended December 31, 2010 regarding the nature of the contingency and, where specified, the amount of the claim associated with the loss contingency.

Litigation

On July 30, 2008, BKC was sued by four Florida franchisees over its decision to mandate extended operating hours in the United States. The plaintiffs seek damages, declaratory relief and injunctive relief. The court dismissed the plaintiffs original complaint in November 2008. In December 2008, the plaintiffs filed an amended complaint. In August 2010, the court entered an order reaffirming the legal bases for dismissal of the original complaint, again holding that BKC had the authority under its franchise agreements to mandate extended operating hours. The court held a hearing on December 7, 2010 and stated that, in light of the ruling that the hours clause was unambiguous, it would grant BKC s motion to dismiss, with prejudice, on seven of the eight claims in the amended complaint. The court denied the motion to dismiss on one claim in the amended complaint, that the hours clause was unconscionable under Florida law. BKC has filed a motion for summary judgment on the remaining claim and is waiting for the court s decision on the motion.

On September 10, 2008, a class action lawsuit was filed against the Company in the United States District Court for the Northern

20

District of California. The complaint alleged that all 96 Burger King restaurants in California leased by the Company and operated by franchisees violate accessibility requirements under federal and state law. In September 2009, the court issued a decision on the plaintiffs motion for class certification. In its decision, the court limited the class action to the 10 restaurants visited by the named plaintiffs, with a separate class of plaintiffs for each of the 10 restaurants and 10 separate trials. In March 2010, the Company agreed to settle the lawsuit with respect to the 10 restaurants and, in July 2010, the court gave final approval to the settlement. In February 2011, a class action lawsuit was filed with respect to the other 86 restaurants. The plaintiffs seek injunctive relief, statutory damages, attorneys fees and costs. The Company intends to vigorously defend against all claims in the lawsuit, but the Company is unable to predict the ultimate outcome of this litigation.

From time to time, the Company is involved in other legal proceedings arising in the ordinary course of business relating to matters including, but not limited to, disputes with franchisees, suppliers, employees and customers, as well as disputes over our intellectual property.

Other

During the three months ended September 30, 2010, the Company made a \$1.5 million favorable adjustment to its self insurance reserve to adjust its IBNR confidence level and an additional adjustment of \$3.3 million as a result of favorable developments in its claim trends. There were no comparable adjustments recorded during the current period.

Note 16. Segment Reporting

The Company operates in the fast food hamburger restaurant category of the quick service restaurant segment of the restaurant industry. Revenues include retail sales at Company restaurants, franchise revenues (consisting of royalties based on a percentage of sales reported by franchise restaurants and franchise fees paid by franchisees), and property revenues. The business is managed in three distinct geographic segments: (1) United States (U.S.) and Canada; (2) Europe, the Middle East and Africa and Asia Pacific (EMEA/APAC); and (3) Latin America.

The following tables present revenues and income from operations by geographic segment:

	Successor	Predecessor	Successor	Predecessor		
		onths Ended mber 30,		Nine Months Ended September 30,		
	2011	2010 (In m	2011 nillions)	2010		
Revenues:		(111 11				
U.S. and Canada	\$ 406.5	\$ 403.9	\$ 1,187.6	\$ 1,237.9		
EMEA/APAC	167.8	167.5	473.7	498.5		
Latin America	33.8	28.6	95.3	83.5		
Total revenues	\$ 608.1	\$ 600.0	\$ 1,756.6	\$ 1,819.9		

Other than the U.S. and Germany, no other individual country represented 10% or more of the Company s total revenues during the three and nine months ended September 30, 2011. The U.S. also represented 10% or more of the Company s total revenues during the three and nine months ended September 30, 2010, and Germany represented 10% or more of the Company s total revenues during the nine months ended September 30, 2010. Revenues in the U.S. totaled \$364.5 million and \$1.1 billion for the three and nine months ended September 30, 2010, respectively, as compared to \$365.6 million and \$1.2 billion during the three and nine months ended September 30, 2010, respectively. Revenues in Germany totaled \$59.3 million and \$167.3 million for the three and nine months ended September 30, 2011, respectively, compared to \$56.0 million and \$182.5 million for the three and nine months ended September 30, 2010, respectively.

The unallocated amounts reflected in the table below include corporate support costs in areas such as facilities, finance, human resources, information technology, legal, marketing and supply chain management, which benefit all of the Company s geographic segments and system wide restaurants and are not allocated specifically to any of the geographic segments.

	Septer	Predecessor onths Ended mber 30,	Septe	Predecessor onths Ended ember 30,
	2011	2010 (In m	2011 illions)	2010
Income from Operations:		(4.1.1.1	,	
U.S. and Canada	\$ 84.9	\$ 90.3	\$ 243.8	\$ 255.7
EMEA/APAC	44.4	30.6	92.3	72.4
Latin America	14.9	9.2	40.8	28.6
Unallocated	(30.7)	(39.3)	(97.0)	(104.2)
Total income from operations	113.5	90.8	279.9	252.5
Interest expense, net	48.0	12.3	145.4	36.2
Loss on early extinguishment of debt			19.6	
•				
Income before income taxes	65.5	78.5	114.9	216.3
Income tax expense	17.4	15.1	33.5	62.9
Net income	\$ 48.1	\$ 63.4	\$ 81.4	\$ 153.4

Note 17. Supplemental Financial Information

On October 19, 2010, BKC issued the Senior Notes. The Senior Notes are irrevocably and unconditionally guaranteed, jointly and severally, on a senior unsecured basis, by the Company and the domestic subsidiaries of BKC (the Guarantors).

The following is the condensed consolidating financial information for BKC, the Guarantors and the non-U.S. subsidiaries of BKC (the Non-Guarantors), together with eliminations, as of and for the periods indicated. The consolidating financial information may not necessarily be indicative of the financial position, results of operations or cash flows had BKC, Guarantors and Non-Guarantors operated as independent entities.

${\bf BURGER\ KING\ HOLDINGS, INC.\ AND\ SUBSIDIARIES}$

Condensed Consolidating Balance Sheets

As of September 30, 2011

(In millions)

(Unaudited)

	T	G	Non-	Till t 4 t	G Plan
Assets	Issuer	Guarantors	Guarantors	Eliminations	Consolidated
Current assets:					
Cash and cash equivalents	\$ 304.2	\$	\$ 164.3	\$	\$ 468.5
Trade and notes receivable, net	90.5	Φ	49.1	Φ	139.6
Prepaids and other current assets, net	52.1		19.4		71.5
•	28.8		19.4		30.3
Deferred income taxes, net	20.0		1.3		30.3
Total current assets	475.6		234.3		709.9
Property and equipment, net of accumulated depreciation	840.6		184.7		1,025.3
Intangible assets, net	1,578.4		1,286.5		2,864.9
Goodwill	690.2		2,20012		690.2
Net investment in property leased to franchisees	231.0		19.2		250.2
Intercompany receivable	362.6			(362.6)	
Investment in subsidiaries	1,103.4	1,493.5		(2,596.9)	
Other assets, net	95.5	,	31.8	()-1 -11)	127.3
Total assets	\$ 5,377.3	\$ 1,493.5	\$ 1,756.5	\$ (2,959.5)	\$ 5,667.8
Liabilities and Stockholder s Equity					
Current liabilities:		Φ.	4 2 0.0	Φ.	Φ 040
Accounts and drafts payable	\$ 64.0	\$	\$ 20.9	\$	\$ 84.9
Accrued advertising	59.7		27.2		86.9
Other accrued liabilities	175.5		61.9		237.4
Current portion of long term debt and capital leases	31.1		2.3		33.4
Total current liabilities	330.3		112.3		442.6
Term debt, net of current portion	2,664.1				2,664.1
Capital leases, net of current portion	70.0		24.7		2,004.1
Other liabilities, net	289.4		70.0		359.4
Payables to affiliates	209.4		362.6	(362.6)	337.4
Deferred income taxes, net	530.0		83.5	(302.0)	613.5
Deferred medine taxes, net	330.0		03.3		013.3
Total liabilities	3,883.8		653.1	(362.6)	4,174.3
Stockholder s equity:	,				,
Additional paid-in capital	1,562.5	1,563.5	1,087.2	(2,649.7)	1,563.5
(Accumulated deficit) / retained earnings	(20.7)	(21.7)	51.1	(30.4)	(21.7)
Accumulated other comprehensive income (loss)	(48.3)	(48.3)	(34.9)	83.2	(48.3)
Accumulated other comprehensive meonic (1988)	(+0.3)	(+0.3)	(34.9)	03.2	(+0.3)
Total stockholder s equity	1,493.5	1,493.5	1,103.4	(2,596.9)	1,493.5

Total liabilities and stockholder s equity

\$ 5,377.3

\$ 1,493.5 \$ 1,756.5

\$ (2,959.5) \$ 5,667.8

23

${\bf BURGER\ KING\ HOLDINGS, INC.\ AND\ SUBSIDIARIES}$

Condensed Consolidating Balance Sheets

As of December 31, 2010

(In millions)

			Non-		
A4	Issuer	Guarantors	Guarantors	Eliminations	Consolidated
Assets					
Current assets:	\$ 132.8	\$ 0.7	\$ 73.5	\$	\$ 207.0
Cash and cash equivalents	\$ 132.8 99.2	\$ 0.7	\$ 73.5 53.7	Э	\$ 207.0 152.9
Trade and notes receivable, net	131.4		27.8		152.9
Prepaids and other current assets, net			0.9		
Deferred income taxes, net	22.3		0.9		23.2
Total current assets	385.7	0.7	155.9		542.3
Property and equipment, net of accumulated depreciation	888.0		219.8		1,107.8
Intangible assets, net	1,566.4		1,327.5		2,893.9
Goodwill	690.2		,		690.2
Net investment in property leased to franchisees	229.8		20.5		250.3
Intercompany receivable	370.4			(370.4)	
Investment in subsidiaries	1,064.6	1,452.7		(2,517.3)	
Other assets, net	175.1	,	32.4	,	207.5
Total assets	\$ 5,370.2	\$ 1,453.4	\$ 1,756.1	\$ (2,887.7)	\$ 5,692.0
Liabilities and Stockholder s Equity					
Current liabilities:					
Accounts and drafts payable	\$ 58.8	\$	\$ 31.7	\$	\$ 90.5
Accrued advertising	62.6		19.9		82.5
Other accrued liabilities	164.2	0.7	84.1		249.0
Current portion of long term debt and capital leases	33.8		2.4		36.2
Total current liabilities	319.4	0.7	138.1		458.2
Term debt, net of current portion	2,652.0				2,652.0
Capital leases, net of current portion	75.8		28.1		103.9
Other liabilities, net	317.7		74.0		391.7
Payables to affiliates			370.4	(370.4)	
Deferred income taxes, net	552.6		80.9		633.5
Total liabilities	3,917.5	0.7	691.5	(370.4)	4,239.3
Stockholder s equity:					
Additional paid-in capital	1,562.5	1,563.5	1,058.7	(2,621.2)	1,563.5
(Accumulated deficit) retained earnings	(102.1)	(103.1)	(24.2)	126.3	(103.1)
Accumulated other comprehensive loss	(7.7)	(7.7)	30.1	(22.4)	(7.7)
•					
Total stockholder s equity	1,452.7	1,452.7	1,064.6	(2,517.3)	1,452.7
Total liabilities and stockholder s equity	\$ 5,370.2	\$ 1,453.4	\$ 1,756.1	\$ (2,887.7)	\$ 5,692.0

Successor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Three Months Ended September 30, 2011

(In millions)

(Unaudited)

	T	C	4		Non-	Eliminations		C	solidated
Revenues:	Issuer	Guaran	tors	Gua	rantors	Elin	unations	Cons	sondated
Company restaurant revenues	\$ 264.6	\$		\$	158.0	\$		\$	422.6
Franchise revenues	93.5	Ψ		Ψ	63.0	Ψ		Ψ	156.5
Intercompany revenues	1.9				05.0		(1.9)		130.3
Property revenues	22.8				6.2		(1.)		29.0
									_,
Total revenues	382.8				227.2		(1.9)		608.1
Company restaurant expenses:									
Food, paper and product costs	85.4				49.5				134.9
Payroll and employee benefits	78.7				43.6				122.3
Occupancy and other operating costs	67.9				44.5				112.4
Total company restaurant expenses	232.0				137.6				369.6
	75.2				24.0				110.2
Selling, general and administrative expenses	75.3				34.9				110.2
Intercompany expenses					1.9		(1.9)		
Property expenses	12.6				5.8				18.4
Other operating (income) expense, net	(2.5)				(1.1)				(3.6)
Total operating costs and expenses	317.4				179.1		(1.9)		494.6
Income from operations	65.4				48.1				113.5
Interest expense	47.7				0.6				48.3
Intercompany interest (income) expense	.,.,				0.0				.0.0
Interest income	(0.2)				(0.1)				(0.3)
	,				, ,				, ,
Total interest expense, net	47.5				0.5				48.0
					0.10				
Loss on early extinguishment									
Income before income taxes	17.9				47.6				65.5
Income tax expense	6.0				11.4				17.4
meente un enpense	0.0				111.				17
Income from continuing operations	11.9				36.2				48.1
Equity in earnings of subsidiaries	36.2	4	8.1		30.2		(84.3)		10.1
Equity in cultilige of substitution	30.2	71	0.1				(01.5)		
Net income	\$ 48.1	\$ 43	8.1	\$	36.2	\$	(84.3)	\$	48.1
Not income	ψ '1 0.1	ψ 40	0.1	Ψ	30.2	φ	(04.3)	φ	₹0.1

Successor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Nine Months Ended September 30, 2011

(In millions)

(Unaudited)

	T	G	Non-	THE STATE OF	G 121-4-1
Revenues:	Issuer	Guarantors	Guarantors	Eliminations	Consolidated
Company restaurant revenues	\$ 777.4	\$	\$ 456.8	\$	\$ 1,234.2
Franchise revenues	268.0	Ψ	169.5	Ψ	437.5
Intercompany revenues	5.3		(1.7)	(3.6)	737.3
Property revenues	66.1		18.8	(3.0)	84.9
Toperty revenues	00.1		10.0		04.7
Total revenues	1,116.8		643.4	(3.6)	1,756.6
Company restaurant expenses:					
Food, paper and product costs	253.3		144.0		397.3
Payroll and employee benefits	234.8		129.7		364.5
Occupancy and other operating costs	197.8		134.9		332.7
Total company restaurant expenses	685.9		408.6		1,094.5
Selling, general and administrative expenses	211.4		108.5		319.9
Intercompany expenses	(1.7)		5.3	(3.6)	
Property expenses	36.8		18.0	, ,	54.8
Other operating (income) expense, net	(1.0)		8.5		7.5
Total operating costs and expenses	931.4		548.9	(3.6)	1,476.7
Income from operations	185.4		94.5		279.9
Interest expense	144.9		1.8		146.7
Intercompany interest (income) expense	(7.4)		7.4		140.7
Interest income	(0.8)		(0.5)		(1.3)
	(313)		(0.0)		(-1-)
Total interest expense, net	136.7		8.7		145.4
Loss on early extinguishment	19.6				19.6
Income before income taxes	29.1		85.8		114.9
Income tax expense	5.9		27.6		33.5
Income from continuing operations	23.2		58.2		81.4
Equity in earnings of subsidiaries	58.2	81.4	30.2	(139.6)	01.7
Equity in Carinings of Substitution	30.2	01.4		(139.0)	
Net income	\$ 81.4	\$ 81.4	\$ 58.2	\$ (139.6)	\$ 81.4

26

Predecessor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Three Months Ended September 30, 2010

(In millions)

(Unaudited)

			Non-			
	Issuer	Guarantors	s Guarantors	Eliminations	Consolidated	
Revenues:						
Company restaurant revenues	\$ 267.5	\$	\$ 162.3	\$	\$ 429.8	
Franchise revenues	90.3		51.3		141.6	
Intercompany revenues	1.4		1.7	(3.1)		
Property revenues	21.7		6.9		28.6	
Total revenues	380.9		222.2	(3.1)	600.0	
Company restaurant expenses:						
Food, paper and product costs	85.6		50.2		135.8	
Payroll and employee benefits	81.6		47.3		128.9	
Occupancy and other operating costs	60.6		46.0		106.6	
Total company restaurant expenses	227.8		143.5		371.3	
Selling, general and administrative expenses	83.8		44.0		127.8	
Intercompany expenses	1.7		1.4	(3.1)	127.0	
Property expenses	9.3		6.2	(3.1)	15.5	
Other operating (income) expense, net	(4.3)		(1.1)		(5.4)	
	(112)		(212)		(011)	
Total operating costs and expenses	318.3		194.0	(3.1)	509.2	
Income from operations	62.6		28.2		90.8	
Interest expense	11.7		0.8		12.5	
Intercompany interest (income) expense	(2.4)		2.4			
Interest income	(0.2)				(0.2)	
T-4-1:-44	9.1		3.2		12.3	
Total interest expense, net Income before income taxes	53.5		25.0			
					78.5	
Income tax expense	14.1		1.0		15.1	
Income from continuing operations	39.4		24.0		63.4	
Equity in earnings of subsidiaries	24.0	63.4		(87.4)		
Net income	\$ 63.4	\$ 63.4	\$ 24.0	\$ (87.4)	\$ 63.4	

27

Predecessor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Nine Months Ended September 30, 2010

(In millions)

(Unaudited)

	Non-									
	Is	ssuer	Gua	arantors	Gua	rantors	Elin	ninations	Cor	solidated
Revenues:										
Company restaurant revenues	\$	832.5	\$		\$	490.6	\$		\$	1,323.1
Franchise revenues		268.8				143.0				411.8
Intercompany revenues		4.4				5.1		(9.5)		
Property revenues		64.3				20.7				85.0
Total revenues	1	,170.0				659.4		(9.5)		1,819.9
Company restaurant expenses:										
Food, paper and product costs		269.4				151.6				421.0
Payroll and employee benefits		256.2				150.2				406.4
Occupancy and other operating costs		194.0				145.1				339.1
Total commony restourant evacues		719.6				446.9				1,166.5
Total company restaurant expenses		230.4				136.3				366.7
Selling, general and administrative expenses		5.1				4.4		(9.5)		300.7
Intercompany expenses Property expenses		27.2				18.2		(9.3)		45.4
Other operating (income) expense, net		(3.5)				(7.7)				(11.2)
Other operating (income) expense, net		(3.3)				(7.7)				(11.2)
Total operating costs and expenses		978.8				598.1		(9.5)		1,567.4
Income from operations		191.2				61.3				252.5
Interest expense		34.7				2.2				36.9
Intercompany interest (income) expense		(7.0)				7.0				(0.0)
Interest income		0.2				(0.9)				(0.7)
m . 1:		27.0				0.2				26.2
Total interest expense, net		27.9				8.3				36.2
Income before income taxes		163.3				53.0				216.3
Income tax expense		53.2				9.7				62.9
Income from continuing operations		110.1				43.3				153.4
Equity in earnings of subsidiaries		43.3		153.4				(196.7)		
								,		
Net income	\$	153.4	\$	153.4	\$	43.3	\$	(196.7)	\$	153.4

Successor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Cash Flows

Nine Months Ended September 30, 2011

(In millions)

(Unaudited)

	Issuer	Guarantor	Non-Guarantor	Eliminations	Consolidated	
Cash flows from operating activities:						
Net income	\$ 81.4	\$ 81.4	\$ 58.2	\$ (139.6)	\$ 81.4	
Adjustments to reconcile net income to net cash provided by						
operating activities:						
Equity in earnings of subsidiary	(58.2)	(81.4)		139.6		
Depreciation and amortization	68.5		33.0		101.5	
Loss on early extinguishment of debt	19.6				19.6	
Amortization of deferred financing cost and debt issuance						
discount	10.5				10.5	
Loss on hedging activities	0.3				0.3	
Loss on remeasurement of foreign denominated transactions	3.2		1.2		4.4	
(Gain) loss on refranchisings, dispositions of assets and release of						
unfavorable lease obligation	(4.3)		1.4		(2.9)	
Impairment on non-restaurant properties						
Bad debt expense, net of recoveries	3.7		0.2		3.9	
Share based compensation	0.9				0.9	
Deferred income taxes	(16.3)				(16.3)	
Changes in current assets and liabilities, excluding acquisitions						
and dispositions:						
Trade and notes receivables	3.9		4.7		8.6	
Prepaids and other current assets	87.4		4.5		91.9	
Accounts and drafts payable	5.3		(10.3)		(5.0)	
Accrued advertising	(0.4)		7.6		7.2	
Other accrued liabilities	12.8		(21.8)		(9.0)	
Other long-term assets and liabilities	(9.2)		25.1	1.5	17.4	
Net cash provided by operating activities	209.1		103.8	1.5	314.4	
Cash flows from investing activities:						
Payments for property and equipment	(30.2)		(11.8)		(42.0)	
Proceeds from refranchisings, disposition of assets and restaurant						
closures	10.8		12.4		23.2	
Investments in / advances to unconsolidated entities			(4.5)		(4.5)	
Return of investment on direct financing leases	8.6		(0.8)		7.8	
Restricted Cash	(4.3)				(4.3)	
Other investing activities	0.5				0.5	
Net cash used for investing activities	(14.6)		(4.7)		(19.3)	
Cash flows from financing activities:						
Proceeds from term debt	1,860.0				1,860.0	

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Repayments of term debt and capital leases	(1,8	64.2)		(2.1)		(1,866.3)
Payment of deferred financing cost	(23.1)				(23.1)
Capital distribution from Parent		0.7	(0.7)			
Intercompany Financing		3.0		(1.5)	(1.5)	
Net cash used for financing activities	(23.6)	(0.7)	(3.6)	(1.5)	(29.4)
Effect of exchange rates on cash and cash equivalents		0.5		(4.7)		(4.2)
Increase (decrease) in cash and cash equivalents	1	71.4	(0.7)	90.7		261.5
Cash and cash equivalents at beginning of period	1	32.8	0.7	73.5		207.0
Cash and cash equivalents at end of period	\$ 3	04.2	\$	\$ 164.3	\$	\$ 468.5

Predecessor

BURGER KING HOLDINGS, INC. AND SUBSIDIARIES

Condensed Consolidating Statements of Cash Flows

Nine Months Ended September 30, 2010

(In millions)

(Unaudited)

	Issuer	Gı	uarantor	Non-G	Guarantor	Eliı	ninations	Cons	solidated
Cash flows from operating activities:									
Net income	\$ 153.4	\$	153.4	\$	43.5	\$	(196.9)	\$	153.4
Adjustments to reconcile net income to net cash provided by operating	7	-		-		-	(2,0,0)	-	
activities:									
Equity in earnings of subsidiary	(43.5)		(153.4)				196.9		
Depreciation and amortization	61.0		()		23.9				84.9
Impairment on non-restaurant properties	1.6								1.6
Gain on hedging activities	(1.3)								(1.3)
Amortization of deferred financing cost and debt issuance discount	1.0								1.0
(Gain) loss on remeasurement of foreign denominated transactions	16.0				(1.9)				14.1
Gain on refranchisings, dispositions of assets and release of unfavorable					(")				
lease obligation	(1.7)				(9.8)				(11.5)
Bad debt expense, net of recoveries	0.9				1.1				2.0
Stock-based compensation	11.2				2.1				13.3
Deferred income taxes	3.2				0.9				4.1
Changes in current assets and liabilities, excluding acquisitions and									
dispositions:									
Trade and notes receivables	2.6				(8.3)				(5.7)
Prepaids and other current assets	12.0				(2.2)				9.8
Accounts and drafts payable	(9.9)				(1.0)				(10.9)
Accrued advertising	17.7				(9.7)				8.0
Other accrued liabilities	16.8		(0.3)		2.1				18.6
Other long-term assets and liabilities	(4.5)		(0.1)		(5.5)		(0.9)		(11.0)
Net cash provided by (used for) operating activities	236.5		(0.4)		35.2		(0.9)		270.4
The teach promoted by (asset 161) operating activities	200.0		(01.1)		55.2		(0.2)		2701.
Cash flows from investing activities:									
Payments for property and equipment	(68.5)				(32.0)				(100.5)
Proceeds from refranchisings, disposition of assets and restaurant									
closures	10.3				15.4				25.7
Payments for acquired franchisee operations, net of cash acquired	(0.1)				(13.1)				(13.2)
Return of investment on direct financing leases	5.9				0.6				6.5
Other investing activities	2.0				(3.0)				(1.0)
Net cash used for investing activities	(50.4)				(32.1)				(82.5)
Cash flows from financing activities:									
Repayments of term debt and capital leases	(56.0)				(1.2)				(57.2)
Borrowings under revolving credit facility	9.0				(1.2)				9.0
Repayments of revolving credit facility	(9.0)								(9.0)
respanding of 15 to thing credit facility	(2.0)								(2.0)

Edgar Filing: Burger King Holdings Inc - Form 10-Q

Dividends paid on common stock		(25.3)			(25.3)
Proceeds from stock option exercises		7.0			7.0
Excess tax benefits from share-based compensation	3.6		0.1		3.7
Repurchases of common stock		(2.6)			(2.6)
Intercompany Financing	(19.8)	21.2	(2.3)	0.9	
Net cash (used for) provided by financing activities	(72.2)	0.3	(3.4)	0.9	(74.4)
Effect of exchange rates on cash and cash equivalents	(2.7)		(2.8)		(5.5)
Increase (decrease) in cash and cash equivalents	111.2	(0.1)	(3.1)		108.0
Cash and cash equivalents at beginning of period	4.3		135.6		139.9
Cash and cash equivalents at end of period	\$ 115.5	\$ (0.1)	\$ 132.5	\$	\$ 247.9

On April 19, 2011, BKCH, the direct parent of the Company, and Burger King Capital Finance, Inc., a Delaware corporation and another direct subsidiary of BKCH (BK Finance and, together with BKCH, the Issuers) entered into an indenture with Wilmington Trust FSB, as trustee, pursuant to which the Issuers sold \$685 million in the aggregate principal amount at maturity of 11.0% senior discount notes due 2019 (the Discount Notes). The Discount Notes generated \$401.5 million in gross proceeds. Until April 15, 2016, no cash interest will accrue, but the Discount Notes will accrete at a rate of 11.0% per annum compounded semi-annually such that the accreted value on April 15, 2016 will be equal to the principal amount at maturity. Thereafter, cash interest on the Discount Notes will accrue at a rate equal to 11.0% per annum and will be payable semi-annually in cash in arrears on April 15 and October 15 of each year, commencing on October 15, 2016. The Discount Notes will mature on April 15, 2019. Neither the Company nor BKC is a guarantor of the Discount Notes. The Issuers have no operations or assets other than the interest in BKH held by BKCH. Accordingly, the cash required to service the Discount Notes is expected to be funded through distributions from BKH.

On October 19, 2011, the Board of Managers of BKCH approved a distribution to Parent and, subject to such distribution, the Board of Directors of Parent approved a return of capital distribution to the shareholders of Parent, including 3G, in the amount of \$393.4 million, representing the net proceeds from the sale of the Discount Notes, payable by December 16, 2011, provided that the Board of Parent does not act to revoke its decision to declare the return of capital distribution prior to the payment date.

We are presenting the following condensed consolidating financial information for the Company and the Issuers, together with eliminations, as of and for the periods indicated in accordance with the indenture. The consolidating financial information may not necessarily be indicative of the financial position or results of operations had the Issuers operated as independent entities.

31

BURGER KING CAPITAL HOLDINGS, LLC. AND SUBSIDIARIES

Condensed Consolidating Balance Sheets

As of September 30, 2011

(In millions)

(Unaudited)

	вкн	Issuers	Eliminations	Consolidated
Assets				
Current assets:				
Cash and cash equivalents	\$ 468.5	\$ 392.4	\$	\$ 860.9
Trade and notes receivable, net	139.6		(0.5)	139.1
Prepaids and other current assets	71.5	6.3		77.8
Deferred income taxes, net	30.3			30.3
Total current assets	709.9	398.7	(0.5)	1,108.1
Property and equipment, net of accumulated depreciation	1,025.3			1,025.3
Intangible assets, net	2,864.9			2,864.9
Goodwill	690.2			690.2
Net investment in property leased to franchisees	250.2			250.2
Investment in subsidiaries				
Other assets, net	127.3	7.8		135.1
Total assets	\$ 5,667.8	\$ 406.5	\$ (0.5)	\$ 6,073.8
Liabilities and Stockholder s Equity				
Current liabilities:				
Accounts and drafts payable	\$ 84.9	\$	\$	\$ 84.9
Accrued advertising	86.9			86.9
Other accrued liabilities	237.4	0.5	(0.5)	237.4
Current portion of long term debt and capital leases	33.4			33.4
Total current liabilities	442.6	0.5	(0.5)	442.6
Term debt, net of current portion	2.664.1	421.2		3,085.3
Capital leases, net of current portion	94.7	121.2		94.7
Other liabilities, net	359.4			359.4
Payables to affiliates	337.1			337.1
Deferred income taxes, net	613.5			613.5
Total liabilities	4,174.3	421.7	(0.5)	4,595.5
Stockholder s equity:				
Additional paid-in capital	1,563.5			1,563.5
Accumulated deficit	(21.7)	(15.2)		(36.9)
Accumulated other comprehensive loss	(48.3)	(13.2)		(48.3)
Total stockholder s equity	1,493.5	(15.2)		1,478.3

Total liabilities and stockholder s equity

\$ 5,667.8

\$ 406.5

\$ (0.5)

\$ 6,073.8

32

Successor

BURGER KING CAPITAL HOLDINGS, LLC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Three Months Ended September 30, 2011

(In millions)

(Unaudited)

	ВКН	Issuers	Eliminations	Cons	solidated
Revenues:					
Company restaurant revenues	\$ 422.6	\$	\$	\$	422.6
Franchise revenues	156.5				156.5
Intercompany revenues					
Property revenues	29.0				29.0
Total revenues	608.1				608.1
Company restaurant expenses:					
Food, paper and product costs	134.9				134.9
Payroll and employee benefits	122.3				122.3
Occupancy and other operating costs	112.4				112.4
Total company restaurant expenses	369.6				369.6
	110.0				110.2
Selling, general and administrative expenses	110.2				110.2
Property expenses	18.4				18.4
Other operating (income) expense, net	(3.6)				(3.6)
T-4-1	494.6				494.6
Total operating costs and expenses	494.0				494.0
Income from operations	113.5				113.5
•					
Interest expense	48.3	11.3			59.6
Intercompany interest (income) expense					
Interest income	(0.3)				(0.3)
Total interest expense, net	48.0	11.3			59.3
•					
Income (loss) before income taxes	65.5	(11.3)			54.2
Income tax expense (benefit)	17.4	(2.8)			14.6
		(=10)			2
Income (loss) from continuing operations	48.1	(8.5)			39.6
Equity in earnings of subsidiaries	70.1	48.1			37.0
and a carriage of encountries		10.1			
Net income	\$ 48.1	\$ 39.6	\$	\$	39.6
NET HICOHIE	Ф 40.1	φ <i>3</i> 9.0	Φ	Ф	39.0

Successor

BURGER KING CAPITAL HOLDINGS, LLC. AND SUBSIDIARIES

Condensed Consolidating Statements of Operations

Nine Months Ended September 30, 2011

(In millions)

(Unaudited)

	вкн	Issuers	Eliminations	Consolidated
Revenues:				
Company restaurant revenues	\$ 1,234.2	\$	\$	\$ 1,234.2
Franchise revenues	437.5			437.5
Intercompany revenues				
Property revenues	84.9			84.9
Total revenues	1,756.6			1,756.6
Company restaurant expenses:				
Food, paper and product costs	397.3			397.3
Payroll and employee benefits	364.5			364.5
Occupancy and other operating costs	332.7			332.7
Total company restaurant expenses	1,094.5			1,094.5
Selling, general and administrative expenses	319.9			319.9
Intercompany expenses				
Property expenses	54.8			54.8
Other operating (income) expense, net	7.5			7.5
Total operating costs and expenses	1,476.7			1,476.7
Income from operations	279.9			279.9
Interest expense	146.7	20.2		166.9
Intercompany interest (income) expense				
Interest income	(1.3)			(1.3)
Total interest expense, net	145.4	20.2		165.6
Loss on early extinguishment	19.6			19.6
Income (loss) before income taxes	114.9	(20.2)		94.7
Income tax expense (benefit)	33.5	(5.1)		28.4
Income (loss) from continuing operations	81.4	(15.1)		66.3
Equity in earnings of subsidiaries		81.4	(81.4)	
Net income	\$ 81.4	\$ 66.3	\$ (81.4)	\$ 66.3

34

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion together with our unaudited condensed consolidated financial statements and the related notes thereto included in Part I, Item 1 Financial Statements. Unless the context otherwise requires, all references to we, us, our and Successor refer to Burger King Holdings, Inc. and its subsidiaries, including BKC, for the period subsequent to the acquisition of BKH by an affiliate of 3G Capital on the Merger Date. All references to our Predecessor refer to Burger King Holdings, Inc. and all of its subsidiaries, including BKC, for all periods prior to the Acquisition, which operated under a different ownership and capital structure. In addition, the Acquisition was accounted for under the acquisition method of accounting, which resulted in preliminary purchase price allocations that affect the comparability of results of operations for periods before and after the Acquisition.

Operating results for any one quarter are not necessarily indicative of results to be expected for any other quarter or for the fiscal year and our key business measures, as discussed below, may decrease for any future period. Unless otherwise stated, comparable sales growth, average restaurant sales and sales growth are presented on a system-wide basis, which means they include sales at both Company restaurants and franchise restaurants. Franchise sales represent sales at all franchise restaurants and are revenues to our franchisees. We do not record franchise sales as revenues; however, our franchise revenues include royalties based on a percentage of franchise sales. System-wide results are driven primarily by our franchise restaurants, as approximately 90% of our system-wide restaurants are franchised.

Overview

We operate in the fast food hamburger restaurant, or FFHR, category of the quick service restaurant, or QSR, segment of the restaurant industry. We are the second largest FFHR chain in the world as measured by the number of restaurants and system-wide sales. Our system of restaurants includes restaurants owned by us, as well as by our franchisees. Our business operates in three reportable segments: (1) the United States and Canada; (2) Europe, the Middle East, Africa and Asia Pacific, or EMEA/APAC; and (3) Latin America.

Approximately 90% of our current restaurants are franchised, but we expect the percentage of franchise restaurants to increase as we implement our portfolio management strategy of refranchising up to half of our Company restaurants and our plans to accelerate restaurant development by franchisees in several international markets. The current 90/10 ratio of franchise restaurants to Company restaurants applies on a worldwide basis, but may not reflect the ratio of franchise restaurants to Company restaurants in any specific market or region. We believe a restaurant ownership mix that is heavily weighted to franchise restaurants is beneficial to us because the capital required to grow and maintain our system is funded primarily by franchisees while giving us a base of Company restaurants to demonstrate credibility with franchisees in launching new initiatives. However, our franchise dominated business model also presents a number of drawbacks and risks, such as our limited control over franchisees and limited ability to facilitate changes in restaurant ownership. In addition, our operating results are closely tied to the success of our franchisees, and we are dependent on franchisees to open new restaurants as part of our growth strategy.

Our international operations are impacted by fluctuations in currency exchange rates. In Company markets located outside of the United States, we generate revenues and incur expenses denominated in local currencies. These revenues and expenses are translated using the average rates during the period in which they are recognized, and are impacted by changes in currency exchange rates. In many of our franchise markets, our franchisees pay royalties to us in currencies other than the local currency in which they operate; however, as the royalties are calculated based on local currency sales, our revenues are still impacted by fluctuations in currency exchange rates. We review and analyze business results excluding the effect of currency translation and calculate certain incentive compensation for management and corporate level employees based on these results believing this better represents our underlying business trends.

In the U.S. and Canada, where approximately 61% of our system restaurants are currently located, and 73% of our Company restaurants are currently located, we have identified four priorities that we believe will assist us in driving future sales and traffic: marketing communications, menu, operations and image. We are currently modifying our marketing communications approach and introducing new and enhanced menu items in an effort to reach out to a broader consumer base. Operationally, we have initiated a project which would optimize our field teams to significantly increase our field presence, which we believe will help improve restaurant operations. Finally, we have lowered the cost of remodeling restaurants and have provided our franchisees in the United States with financial incentives and access to a third-party financing program to assist them in their remodeling efforts. We believe that these initiatives will be an important step to driving sales growth in the U.S and Canada segment.

Seasonality

Our business is moderately seasonal. Restaurant sales are typically higher in the spring and summer months when weather is warmer than in the fall and winter months. Restaurant sales during the winter are typically highest in December, during the holiday shopping season. Our restaurant sales and Company restaurant margins are typically lowest during the winter months, which include February, the shortest month of the year. Furthermore, adverse weather conditions which typically occur in the winter months can have material adverse effects on restaurant sales. Because our business is moderately seasonal, results for any one quarter are not necessarily indicative of the results that may be achieved for any other quarter or for the full fiscal year. The timing of holidays may also impact restaurant sales.

Key Business Measures

We use three key business measures as indicators of our operational performance: comparable sales growth, average restaurant sales and sales growth. We believe that these measures are important indicators of the overall direction, trends of sales and the effectiveness of our advertising, marketing and operating initiatives and the impact of these on the entire *Burger King* ® system.

Comparable sales growth and sales growth are presented by reportable segment and are analyzed on a constant currency basis, which means they are calculated by translating current year results at prior year average exchange rates to remove the effects of currency fluctuations from these trend analyses. We believe these constant currency measures provide a more meaningful analysis of our business by identifying the underlying business trends, without distortion from the effect of currency movements.

Comparable Sales Growth

Comparable sales growth refers to the change in restaurant sales in one period from the same period in the prior year for restaurants that have been open for 13 months or longer as of the end of the most recent period. Company comparable sales growth refers to comparable sales growth for Company restaurants and franchise comparable sales growth refers to comparable sales growth for franchise restaurants. We believe that comparable sales growth is a key indicator of our performance, as influenced by our strategic initiatives and those of our competitors.

	Successor Predecessor Three Months Ended September 30,			Predecessor onths Ended ember 30,
	2011	2010 (In constant	2011	2010
Company Comparable Sales Growth:		(In constant	currences	
U.S. and Canada	1.8%	(4.1)%	(2.6)%	(3.1)%
EMEA / APAC	6.2%	(0.2)%	5.4%	(2.2)%
Latin America	12.1%	(3.5)%	4.3%	(3.0)%
Total Company Comparable Sales Growth	3.2%	(3.1)%	(0.7)%	(2.9)%
Franchise Comparable Sales Growth:				
U.S. and Canada	(0.6)%	(4.2)%	(4.0)%	(4.0)%
EMEA / APAC	2.8%	1.6%	2.1%	1.2%
Latin America	10.5%	7.5%	7.4%	3.5%
Total Franchise Comparable Sales Growth	1.4%	(1.5)%	(1.1)%	(1.9)%
Comparable Sales Growth:				
U.S. and Canada	(0.3)%	(4.2)%	(3.8)%	(3.9)%
EMEA/APAC	3.0%	1.4%	2.3%	0.9%
Latin America	10.5%	6.9%	7.2%	3.2%
Total System-wide Comparable Sales Growth	1.6%	(1.7)%	(1.1)%	(2.0)%

We experienced positive system-wide comparable sales growth of 1.6% (in constant currencies) for the three months ended September 30, 2011, compared to negative system-wide comparable sales growth of 1.7% (in constant currencies) for the same period last year, primarily driven by positive comparable sales growth in EMEA/APAC and Latin America. Comparable sales growth in the U.S. and Canada was relatively flat for the period. Positive comparable sales growth in EMEA/APAC was primarily driven by positive results in Germany, Turkey, Spain, the U.K. and China, partially offset by negative comparable sales growth in Australia. Positive comparable sales growth in Latin America was primarily due to positive results in Mexico, Brazil and Argentina, partially offset by negative comparable sales growth in Puerto Rico.

36

We experienced negative system-wide comparable sales growth of 1.1% (in constant currencies) for the nine months ended September 30, 2011, compared to negative system-wide comparable sales growth of 2.0% (in constant currencies) for the same period last year, primarily driven by negative comparable sales growth in the U.S. and Canada, partially offset by positive comparable sales growth in EMEA/APAC and Latin America for the period. Negative comparable sales growth in the U.S. and Canada of 3.8% (in constant currencies) was largely due to lower traffic compared to the prior period, when traffic was supported by value promotions, such as our Buck Double promotion. Positive comparable sales growth in EMEA/APAC was driven by positive results in Germany, Turkey, Italy and China, partially offset by negative comparable sales growth in Latin America was primarily due to positive results in Brazil and Argentina, partially offset by negative comparable sales growth in Puerto Rico.

Average Restaurant Sales

System-wide average restaurant sales at all Company and franchise restaurants, or ARS, is an important measure of the financial performance of our restaurants and changes in the overall direction and trends of sales. ARS is influenced by comparable sales performance and the timing of restaurant openings and closures and includes the impact of movements in currency exchange rates.

	Successor Three Months F	Predecessor anded September 30,	Successor	Predecessor nded September 30,
	2011	2010	2011 ousands)	2010
System-wide Average Restaurant Sales	\$ 331	\$ 314	\$ 938	\$ 917

Trailing twelve months system-wide ARS was \$1.2 million, including the favorable impact of currency exchange rates of \$19,000 for the period ended September 30, 2011, compared to \$1.2 million for the period ended September 30, 2010.

System-wide ARS increased during the three months ended September 30, 2011, primarily as a result of \$8,000 of favorable impact from the movement of currency exchange rates and system-wide comparable sales growth in EMEA/APAC and Latin America.

System-wide ARS increased during the nine months ended September 30, 2011, primarily as a result of \$19,000 of favorable impact from the movement of currency exchange rates and system-wide comparable sales growth in EMEA/APAC and Latin America, partially offset by negative comparable sales growth in the U.S. and Canada.

Sales Growth

Sales growth refers to the change in sales at all Company and franchise restaurants in one period from the same period in the prior year. We believe that sales growth is an important indicator of the overall direction and trends of sales and income from operations on a system-wide basis. Sales growth is influenced by the timing of restaurant openings and closures and comparable sales growth, as well as the effectiveness of our advertising and marketing initiatives and featured products.

		Successor Predecessor Three Months Ended September 30,		Predecessor onths Ended omber 30,
	2011	2010	2011	2010
		(In constant	currencies)	
Sales Growth:				
U.S. and Canada	(0.3)%	(3.7)%	(3.7)%	(3.3)%
EMEA/APAC	7.9%	12.9%	8.2%	10.9%
Latin America	15.6%	20.2%	15.5%	13.3%
Total System-wide Sales Growth	3.6%	3.2%	1.5%	2.0%

System-wide sales growth for the three months ended September 30, 2011 was 3.6% (in constant currencies) compared to 3.2% (in constant currencies) for the same period last year, primarily as a result of a net increase of 189 restaurants during the trailing twelve month period ended September 30, 2011. Relatively flat sales growth in the U.S. and Canada of negative 0.3% (in constant currencies) was primarily due to a net decrease of 36 restaurants during the trailing twelve month period ended September 30, 2011, and relatively flat comparable sales growth in the U.S. and Canada of negative 0.3% (in constant currencies). Sales growth of 7.9% (in constant currencies) in EMEA/APAC was primarily a

Edgar Filing: Burger King Holdings Inc - Form 10-Q

result of a net increase of 186 restaurants during the trailing twelve month period ended

37

September 30, 2011 and comparable sales growth of 3.0% (in constant currencies) in EMEA/APAC. Sales growth of 15.6% (in constant currencies) in Latin America was primarily a result of a net increase of 39 restaurants during the trailing twelve month period ended September 30, 2011 and comparable sales growth of 10.5% (in constant currencies) for the region.

System-wide sales growth for the nine months ended September 30, 2011 was 1.5% (in constant currencies) compared to 2.0% (in constant currencies) for the same period last year, primarily as a result of a net increase of 189 restaurants during the trailing twelve month period ended September 30, 2011, partially offset by negative system-wide comparable sales growth. Negative sales growth in the U.S. and Canada of 3.7% (in constant currencies) was primarily due to negative comparable sales growth in the U.S. and Canada. Sales growth of 8.2% (in constant currencies) in EMEA/APAC was primarily a result of a net increase of 186 restaurants during the trailing twelve month period ended September 30, 2011 and positive comparable sales growth in EMEA/APAC. Sales growth of 15.5% (in constant currencies) in Latin America was primarily a result of a net increase of 39 restaurants during the trailing twelve month period ended September 30, 2011 and positive comparable sales growth for the region.

Other Operating Data:

		Predecessor tember 30,
Restaurant Count Data:	2011	2010
Number of Company restaurants:		
U.S. and Canada	942	986
EMEA/APAC	256	265
Latin America	97	97
Total Company restaurants	1,295	1,348
Number of franchise restaurants:		
U.S. and Canada	6,581	6,573
EMEA/APAC	3,440	3,245
Latin America	1,079	1,040
Total franchise restaurants	11,100	10,858
Total system-wide restaurants	12,395	12,206

Factors Affecting Comparability of Results of Operations

The Transactions

The Acquisition as described in Note 1 to the accompanying unaudited condensed consolidated financial statements was accounted for using the acquisition method of accounting, or acquisition accounting, in accordance with Financial Accounting Standard Board (FASB) Accounting Standard Codification (ASC) Topic 805, *Business Combinations*. During the quarter ended September 30, 2011, we revised our preliminary purchase price allocation on a retrospective basis as of the Merger Date, with corresponding adjustments to our results of operations. We do not expect material revisions to the revised purchase price allocation when we complete our review of valuation conclusions and related retrospective accounting during the quarter ended December 31, 2011. Further revisions we determine to be material will be applied retrospectively to the Merger Date. Acquisition accounting resulted in certain items that affect the comparability of the results of operations between us and our Predecessor, including changes in asset carrying values (and related depreciation and amortization).

Additionally, our interest expense is significantly higher following the Transactions than experienced by our Predecessor in prior periods, primarily due to the higher principal amount of debt outstanding following the Transactions.

Restructuring Plan

In December 2010, we began the implementation of a global restructuring plan that resulted in work force reductions throughout our organization. In the United States, approximately 375 corporate and field positions were eliminated, the majority of which were based at our

Edgar Filing: Burger King Holdings Inc - Form 10-Q

headquarters in Miami, Florida. In addition, approximately 250 corporate and field positions in Canada, Latin America, EMEA and APAC were eliminated. See the Company s Transition Report on Form 10-K for the six-month period ended December 31, 2010 for additional information on the charges incurred by the Company for the aforementioned period.

In June 2011, we implemented a Voluntary Resignation Severance Program (VRS Program) offered for a limited time to eligible

38

employees based at our Miami headquarters. During that time period, additional involuntary work force reductions were also implemented. Separation dates vary, and severance benefits and other severance-related costs are recorded over the remaining service period for those employees who were part of additional work force reductions or who elected to participate in the VRS Program but continue to be employed by the Company until their scheduled separation date. As a result of the VRS Program and the additional workforce reductions, we incurred \$5.5 million and \$10.0 million of severance benefits and other severance related costs for the three and nine month periods ended September 30, 2011, respectively, and we expect to record an additional \$0.5 million in severance costs through December 31, 2011.

Field Optimization Project

During the three months ended September 30, 2011, we initiated a project to redesign our U.S. field organization (the Field Optimization Project). As a result of the Field Optimization Project, we incurred \$5.5 million and \$7.2 million for the three and nine month periods ended September 30, 2011, respectively, of severance related costs, compensation costs for overlap staffing, travel expenses, consulting and training costs. We expect to record an additional \$5.3 million in travel expenses, consulting and training costs related to the Field Optimization Project.

The table below summarizes the factors affecting comparability of results of operations due to acquisition accounting, the restructuring plan, Field Optimization Project costs and transaction costs incurred in connection with the Transactions.

39

	For the three	Successor For the three months ended September		For the nine months ended September 30, 2011	
	30, 2011				
The Transactions:					
Revenues:			_		
Property revenues	\$	0.9	\$	2.8	
Total effect on revenues	\$	0.9	\$	2.8	
Occupancy and other operating costs:					
Depreciation and amortization (1)		2.8		8.2	
Lease straightline adjustment		0.2		0.7	
Total effect on occupancy and other operating costs	\$	3.0	\$	8.9	
Selling, general and administrative expenses:					
Depreciation and amortization (2)		3.5		10.4	
Transaction costs		1.0		2.1	
Total effect on selling, general and administrative expenses	\$	4.5	\$	12.5	
Property expenses:					
Depreciation and amortization (3)		2.4		7.4	
Lease straightline adjustment		0.2		0.5	
Total effect on property expenses	\$	2.6	\$	7.9	
Total effect of the Transactions on Income (loss) from Operations	\$	(9.2)	\$	(26.5)	
Restructuring and Field Optimization Project:					
Selling, general and administrative expenses: Global restructuring and related professional fees	\$	10.9	\$	33.1	
Field Optimization Project costs	φ	5.5	Ψ	7.2	
Total effect of Restructuring and Field Optimization Project on Income (loss) from Operations	\$ ((16.4)	\$	(40.3)	
Total effect on Income (Loss) from Operations	\$ ((25.6)	\$	(66.8)	
2000 on theome (2000) from Operations	Ψ	(20.0)	Ψ	(00.0)	

⁽¹⁾ Represents depreciation of buildings and equipment used in Company restaurants and amortization of favorable and unfavorable leases associated with Company restaurants.

⁽²⁾ Represents depreciation of software, furniture and fixtures used in our corporate headquarters and amortization of franchise agreements.

⁽³⁾ Represents depreciation of properties leased to franchisees and amortization of favorable and unfavorable leases associated with properties leased to franchisees.

Results of Operations for the Three Months Ended September 30, 2011 and 2010

The following table presents our results of operations for the three months ended September 30, 2011 and 2010:

	Successor Three Months E 2011	Increase/ (Decrease)		
	(In r	nillions)		
Revenues:				
Company restaurant revenues	\$ 422.6	\$ 429.8	(2)%	
Franchise revenues	156.5	141.6	11%	
Property revenues	29.0	28.6	1%	
Total revenues	608.1	600.0	1%	
Company restaurant expenses	369.6	371.3	(0)%	
Selling, general and administrative expenses	110.2	127.8	(14)%	
Property expenses	18.4	15.5	19%	
Other operating (income) expense, net	(3.6)	(5.4)	(33)%	
Total operating costs and expenses	494.6	509.2	(3)%	
Income from operations	113.5	90.8	25%	
Interest expense	48.3	12.5	286%	
Interest income	(0.3)	(0.2)	50%	
Interest expense, net	48.0	12.3	290%	
Income before income taxes	65.5	78.5	(17)%	
Income tax expense	17.4	15.1	15%	
Net income	\$ 48.1	\$ 63.4	(24)%	

Revenues

Company restaurant revenues

Total Company restaurant revenues decreased by \$7.2 million, or 2%, to \$422.6 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net decrease of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants as part of our ongoing portfolio management initiative. These factors were partially offset by positive worldwide Company comparable sales growth of 3.2% (in constant currencies) and \$10.6 million of favorable impact from the movement of currency exchange rates.

In the U.S. and Canada, Company restaurant revenues were relatively flat at \$302.1 million for the three months ended September 30, 2011, compared to the same period in the prior year, with positive Company comparable sales growth in the U.S. and Canada of 1.8% (in constant currencies) and \$2.2 million of favorable impact from the movement of currency exchange rates in Canada, largely offset by a net decrease of 44 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 40 Company restaurants.

In EMEA/APAC, Company restaurant revenues decreased by \$9.7 million, or 9%, to \$102.6 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net decrease of nine Company restaurants during the trailing twelve-month period ended September 30, 2011, resulting from the net refranchising of nine Company restaurants. This decrease was partially offset by Company comparable sales growth of 6.2% (in constant currencies) and \$7.7 million of favorable impact from the movement of currency exchange rates.

Edgar Filing: Burger King Holdings Inc - Form 10-Q

In Latin America, where all Company restaurants are located in Mexico, Company restaurant revenues increased by \$2.6 million, or 17%, to \$17.9 million for the three months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily the result of comparable sales growth of 12.1% (in constant currencies) and \$0.7 million of favorable impact from the movement of currency exchange rates.

Franchise revenues

Total franchise revenues increased by \$14.9 million, or 11%, to \$156.5 million for the three months ended September 30, 2011,

41

compared to the same period in the prior year. The increase was primarily due to a net increase of 242 franchise restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants, \$4.3 million of favorable impact from the movement of currency exchange rates and positive worldwide franchise comparable sales growth of 1.4% (in constant currencies).

In the U.S. and Canada, franchise revenues increased by \$1.4 million, or 2%, to \$79.7 million for the three months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily the result of a net increase of 8 franchise restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 40 Company restaurants, and the payment of \$1.3 million of franchise fees in connection with the refranchising of 35 restaurants in the current period. These factors were partially offset by negative franchise comparable sales growth in the U.S. and Canada of 0.6% (in constant currencies) and a decrease in franchise renewal fees due to the timing of renewals as a result of incentives provided to franchisees to accelerate restaurant remodels. The impact from the movement of currency exchange rates was not significant in this segment for the period.

Franchise revenues in EMEA/APAC increased by \$10.9 million, or 22%, to \$60.9 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net increase of 195 franchise restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of nine Company restaurants, positive franchise comparable sales growth of 2.8% (in constant currencies), and \$4.2 million of favorable impact from the movement of currency exchange rates.

Latin America franchise revenues increased by \$2.6 million, or 20%, to \$15.9 million for the three months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily due to a net increase of 39 franchise restaurants during the trailing twelve-month period ended September 30, 2011 and positive franchise comparable sales growth of 10.5% (in constant currencies). The impact from the movement of currency exchange rates was not significant in this segment for the period.

Property Revenues

Total property revenues increased by \$0.4 million, or 1%, to \$29.0 million for the three months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily driven by acquisition accounting effects of \$0.9 million and \$0.3 million of favorable impact from the movement of currency exchange rates partially offset by decreased revenues from percentage rents as a result of negative franchise comparable sales growth in the U.S.

In the U.S. and Canada, property revenues increased by \$1.3 million, or 6%, to \$24.7 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of \$1.1 million of acquisition accounting effects, the net effect of changes to our portfolio of properties leased to franchisees and contractual rent increases per the lease agreement over the term of the lease. These factors were partially offset by decreased revenues from percentage rents as a result of negative franchise comparable sales growth in the U.S of 0.6% (in constant currencies). The impact from the movement of currency exchange rates was not significant in this segment for the period.

Property revenues in EMEA/APAC decreased by \$0.9 million, or 17%, to \$4.3 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a reduction in the number of properties in our portfolio of properties leased to franchisees, partially offset by \$0.2 million of favorable impact from the movement of currency exchange rates.

Operating Costs and Expenses

Food, paper and product costs

Total food, paper and product costs decreased by \$0.9 million, or 1%, to \$134.9 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 2% decrease in Company restaurant revenues. This decrease was partially offset by \$3.2 million of unfavorable impact from the movement of currency exchange rates.

As a percentage of Company restaurant revenues, total food, paper and product costs increased by 0.3 %, to 31.9 % during the three months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily driven by higher commodity costs in EMEA.

In the U.S. and Canada, food, paper and product costs were relatively flat at \$97.2 million during the three months ended September 30, 2011, compared to the same period in the prior year, reflecting relatively flat Company restaurant revenues and \$0.7 million of unfavorable impact from the movement of currency exchange rates. Food, paper and product costs in the U.S. and Canada as a percentage of Company restaurant revenues were flat at 32.2%.

Edgar Filing: Burger King Holdings Inc - Form 10-Q

In EMEA/APAC, food, paper and product costs decreased by \$1.8 million, or 6%, to \$30.7 million for the three months ended

42

September 30, 2011, compared to the same period in the prior year, primarily as a result of a 9% decrease in Company restaurant revenues, partially offset by lower food margins in EMEA and \$2.3 million of unfavorable impact from the movement of currency exchange rates. Food, paper and product costs as a percentage of Company restaurant revenues increased by 1.0% to 29.9%, primarily due to higher commodity costs across the EMEA market.

In Latin America, food, paper and product costs increased by \$1.0 million, or 17%, to \$7.0 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 17% increase in Company restaurant revenues and \$0.3 million of unfavorable impact from the movement of currency exchange rates. Food, paper and product costs as a percentage of Company restaurant revenues decreased by 0.1% to 39.1%.

Payroll and employee benefits costs

Total payroll and employee benefits costs decreased by \$6.6 million, or 5%, to \$122.3 million during the three months ended September 30, 2011, compared to the same period in the prior year. This decrease was primarily due to the net reduction of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants and improved labor margins in the U.S. and Canada. These factors were partially offset by \$3.0 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, total payroll and employee benefits costs decreased by 1.1% to 28.9%, primarily due to improved labor margins in the U.S. and Canada and EMEA/APAC segments.

In the U.S. and Canada, payroll and employee benefits costs decreased by \$2.5 million, or 3%, to \$90.9 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily due the net reduction of 44 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 40 Company restaurants, and improved labor margins, partially offset by \$0.7 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, payroll and employee benefits costs decreased by 0.8% to 30.1%, primarily due to changes in restaurant compensation plans and benefits realized from improvements in labor scheduling in our U.S. restaurants.

In EMEA/APAC, payroll and employee benefits costs decreased by \$4.4 million, or 13%, to \$29.3 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to the net decrease of nine Company restaurants during the trailing twelve-month period ended September 30, 2011, as a result of the net refranchising of nine Company restaurants, partially offset by \$2.3 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, payroll and employee benefits costs decreased by 1.5% to 28.6%, primarily due to the leveraging effect of positive comparable sales growth on our fixed payroll and employee benefit costs.

In Latin America, payroll and employee benefits costs increased by \$0.3 million, or 17%, to \$2.1 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of higher variable labor costs due to Company comparable sales growth of 12.1%. The impact from the movement of currency exchange rates was not significant in this segment for the period. As a percentage of Company restaurant revenues, payroll and employee benefits costs were relatively flat at 11.7%.

Occupancy and other operating costs

Total occupancy and other operating costs increased by \$5.8 million, or 5%, to \$112.4 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to \$3.0 million of unfavorable impact from the movement of currency exchange rates, \$3.0 million of acquisition accounting effects, the benefits derived from a \$4.3 million favorable adjustment to our self-insurance reserve in the U.S. during the three months ended September 30, 2010 and an increase in costs to implement new Company initiatives at our restaurants. These increases were partially offset by the net decrease of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants.

As a percentage of Company restaurant revenues, total occupancy and other operating costs increased by 1.8% to 26.6% during the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of the impact of acquisition accounting effects, a favorable adjustment to our self insurance reserve in the U.S. during the three months ended September 30, 2010 and an increase in costs to implement new Company initiatives at our restaurants.

In the U.S. and Canada, occupancy and other operating costs increased by \$7.6 million, or 11%, to \$76.4 million during the three months ended September 30, 2011, compared to the same period in the prior year. This increase was primarily driven by \$2.4 million of acquisition accounting effects, a \$2.9 million favorable adjustment to our self insurance reserve as a result of favorable developments in our claim trends during the three months ended September 30, 2010 in the U.S., a \$1.4 million favorable adjustment

to our self insurance reserve to adjust our incurred but not reported confidence level during the three months ended September 30, 2010 in the U.S., a \$1.0 million increase in costs to implement new Company initiatives at our restaurants and \$0.5 million of unfavorable impact from the movement of currency exchange rates. These factors were partially offset by the net reduction of 44 Company restaurants during the trailing twelve month period ended September 30, 2011, including the net refranchising of 40 Company restaurants. As a percentage of Company restaurant revenues, occupancy and other operating costs increased by 2.5% to 25.3%, for the reasons set forth above.

In EMEA/APAC, occupancy and other operating costs decreased by \$1.7 million, or 5%, to \$31.4 million during the three months ended September 30, 2011, compared to the same period in the prior year. The decrease was primarily due to a net decrease of nine Company restaurants during the trailing twelve-month period ended September 30, 2011, resulting from the net refranchising of nine Company restaurants, partially offset by \$2.3 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, occupancy and other operating costs increased by 1.1% to 30.6%, primarily due to the impact of acquisition accounting effects and the sale of our Netherlands entity in September 2010.

In Latin America, occupancy and other operating costs decreased by \$0.1 million, or 2.1%, to \$4.6 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to \$0.2 million of unfavorable impact from the movement of currency exchange rates offset by \$0.2 million of acquisition accounting effects. As a percentage of Company restaurant revenues, occupancy and other operating costs decreased by 5.0% to 25.7%, primarily as a result of the leveraging effect of positive comparable sales growth on our fixed occupancy and other operating costs and a \$0.2 million adjustment to previous estimates of occupancy and other operating costs.

Selling, general and administrative expenses

Our selling, general and administrative expenses were comprised of the following for the three months ended September 30, 2011 and 2010:

	Successor Three Months E	Predecessor nded September 30,	
	2011	2010	% Change
	(In n	nillions)	
Selling expenses	\$ 18.7	\$ 20.8	(10)%
Management general and administrative expenses	64.5	95.9	(33)%
Share-based compensation	0.2	5.0	(96)%
Depreciation and amortization	9.4	6.1	54%
Transaction costs	1.0		NM
Global restructuring and related professional fees	10.9		NM
Field optimization project costs	5.5		NM
Total general and administrative expenses	91.5	107.0	(14)%
Selling, general and administrative expenses	\$ 110.2	\$ 127.8	(14)%

NM - Not meaningful

Selling expenses decreased by \$2.1 million, or 10%, to \$18.7 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a \$0.6 million reduction in contributions to the marketing funds in our Company restaurant markets as a result of lower sales at our Company restaurants and a \$1.5 million decrease in local marketing expenditures. These factors were partially offset by \$0.5 million of unfavorable impact from the movement of currency exchange rates for the three months ended September 30, 2011.

Management general and administrative expenses are comprised primarily of salary and employee related costs for our non-restaurant employees, professional fees and general overhead for our corporate offices, including rent, maintenance and utilities, travel and meeting expenses, IT and technology costs and other general operating expenses. General and administrative expenses also include certain non-cash and separately managed general and administrative expenses, including share-based compensation, depreciation and amortization, consisting primarily of amortization of franchise agreement intangible assets, and costs associated with unusual or non-recurring events that are classified as general and administrative expenses, including Transaction costs, global restructuring expenses and related professional fees and Field Optimization Project costs as described in Factors Affecting Comparability of Results of Operations Field Optimization Project . Management

Edgar Filing: Burger King Holdings Inc - Form 10-Q

general and administrative expenses is a measure that management uses to evaluate the efficiency of the core operations and to assist our management in comparing our performance on a consistent basis for purposes of business decision-making by removing the impact of certain items that were impacted by the

44

Acquisition, the application of acquisition accounting, and our restructuring and field optimization initiatives.

Our Management general and administrative expenses decreased by \$31.4 million, or 33%, to \$64.5 million for the three months ended September 30, 2011, compared to the same period in the prior year. This decrease was driven by a 27% decrease in salary and fringe benefits and a 42% decrease in professional fees, which are directly attributable to the benefits derived from our global restructuring and implementation of a Zero Based Budgeting (ZBB) program. These expense reductions are consistent with our expectations that overall salary and fringe expense and other corporate non-personnel general and administrative expenses included in general and administrative expenses will decrease on an annual run rate basis by approximately \$85 million to \$110 million with our global restructuring and ZBB program. If we are unable to maintain our operations with a reduced workforce, we may incur additional general and administrative expenses and therefore may not be able to sustain these cost reductions.

Our total general and administrative expenses decreased by \$15.5 million, or 14%, driven by the \$31.4 million decrease in Management general and administrative expenses and a \$4.8 million decrease in share-based compensation, partially offset by \$10.9 million of global restructuring and related professional fees, \$5.5 million of Field Optimization Project costs, a \$3.3 million increase in depreciation and amortization resulting primarily from acquisition accounting and \$1.0 million increase in Transaction costs. Our total general and administrative expenses include \$1.9 million of unfavorable impact from the movement of currency exchange rates for the three months ended September 30, 2011.

Property Expenses

Total property expenses increased by \$2.9 million, or 19%, to \$18.4 million for the three months ended September 30, 2011, compared to the same period in the prior year, primarily due to a \$2.6 million of acquisition accounting effects, \$0.3 million of unfavorable impact from the movement of currency exchange rates for the three months ended September 30, 2011, and an increase in bad debt expense of \$0.8 million. These factors were partially offset by decreased rent expense from a reduction in the number of properties subleased to franchisees in EMEA.

Other operating (income) expense, net

	Successor Predeces Three Months Ended September 30,		
	2011	2	010
	(In t	millions)	
Net (gains) losses on disposal of assets, restaurant closures and			
refranchisings	\$ (3.6)	\$	(4.1)
Litigation settlements and reserves, net	0.1		1.2
Foreign exchange, net (gains) losses	(0.1)		(1.5)
Other, net			(1.0)
Other operating (income) expense, net	\$ (3.6)	\$	(5.4)

Income from Operations

		Successor Pred Three Months End September 30,		
	2011		2010	
	(In mill	ions)		
Income from Operations:				
U.S. and Canada	\$ 84.9	\$	90.3	
EMEA/APAC	44.4		30.6	
Latin America	14.9		9.2	
Unallocated	(30.7)		(39.3)	

Total income from operations \$113.5 \$ 90.8

45

Income from operations increased by \$22.7 million, or 25%, to \$113.5 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a \$17.6 million decrease in selling, general and administrative expenses and a \$14.9 million increase in franchise revenues. These factors were partially offset by a \$5.5 million decrease in Company restaurant margin, a \$2.5 million decrease in net property income and a \$1.8 million decrease in other operating income, net. (See Note 16 to the accompanying unaudited condensed consolidated financial statements for segment information disclosures).

For the three months ended September 30, 2011, the favorable impact of movements in currency exchange rates on revenues was partially offset by the unfavorable impact on Company restaurant expenses and selling, general and administrative expenses from the movement of currency exchange rates, resulting in a net favorable impact on income from operations of \$3.4 million.

Interest Expense, net

Interest expense, net increased by \$35.7 million during the three months ended September 30, 2011, compared to the same period in the prior year, reflecting an increase in borrowings due to the Transactions, as well as higher interest rates.

The weighted average interest rate for the Company s long-term debt, including the Senior Notes, was 6.7 % for the three months ended September 30, 2011, which included the effect of our interest rate caps on our Amended Credit Agreement. We expect interest expense will be significantly higher in future periods than experienced by our Predecessor in comparable periods as a result of our increased amount of outstanding indebtedness.

The weighted average interest rate for the three months ended September 30, 2010 was 4.8%, which included the impact of interest rate swaps on 76% of our Predecessor's term debt.

Income Tax Expense

Income tax expense was \$17.4 million for the three months ended September 30, 2011, resulting in an effective tax rate of 26.6%, primarily as a result of the current mix of income from multiple tax jurisdictions. Income tax expense was \$15.1 million for the three months ended September 30, 2010, resulting in an effective tax rate of 19.2%, primarily as a result of the mix of income from multiple tax jurisdictions and currency fluctuations.

Net Income

Our net income decreased by \$15.3 million, or 24.1%, to \$48.1 million during the three months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a \$35.7 million increase in net interest expense and a \$2.3 million increase in income tax expense partially offset by a \$22.7 million increase in income from operations.

46

Results of Operations for the nine months Ended September 30, 2011 and 2010

The following table presents our results of operations for the nine months ended September 30, 2011 and 2010:

	2011	Predecessor ded September 30, 2010 illions)	Increase/ (Decrease)
Revenues:			
Company restaurant revenues	\$ 1,234.2	\$ 1,323.1	(7)%
Franchise revenues	437.5	411.8	6%
Property revenues	84.9	85.0	(0)%
Total revenues	1,756.6	1,819.9	(3)%
Company restaurant expenses	1,094.5	1,166.5	(6)%
Selling, general and administrative expenses	319.9	366.7	(13)%
Property expenses	54.8	45.4	21%
Other operating (income) expense, net	7.5	(11.2)	NM
Total operating costs and expenses	1,476.7	1,567.4	(6)%
Income from operations	279.9	252.5	11%
Interest expense	146.7	36.9	298%
Interest income	(1.3)	(0.7)	86%
Interest expense, net	145.4	36.2	302%
Loss on early extinguishment of debt	19.6		0%
, c			
Income before income taxes	114.9	216.3	(47)%
Income tax expense	33.5	62.9	(47)%
Net income	\$ 81.4	\$ 153.4	(47)%

NM- Not meaningful.

Revenues

Company restaurant revenues

Total Company restaurant revenues decreased by \$88.9 million, or 7%, to \$1,234.2 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net decrease of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants as part of our ongoing portfolio management initiative, and negative worldwide Company comparable sales growth of 1.1% (in constant currencies). These factors were partially offset by \$28.2 million of favorable impact from the movement of currency exchange rates.

In the U.S. and Canada, Company restaurant revenues decreased by \$47.9 million, or 5%, to \$886.9 million for the nine months ended September 30, 2011, compared to the same period in the prior year. This decrease was the result of negative Company comparable sales growth in the U.S. and Canada of 2.6% (in constant currencies) and a net decrease of 44 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 40 Company restaurants. These factors were partially offset by \$6.2 million of favorable impact from the movement of currency exchange rates in Canada.

In EMEA/APAC, Company restaurant revenues decreased by \$46.5 million, or 14%, to \$296.4 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net decrease of nine Company restaurants during the trailing

twelve-month period ended September 30, 2011, resulting from the net refranchising of nine Company restaurants. These factors were partially offset by Company comparable sales growth of 5.4% (in constant currencies) and \$19.3 million of favorable impact from the movement of currency exchange rates.

In Latin America, where all Company restaurants are located in Mexico, Company restaurant revenues increased by \$5.5 million, or 12%, to \$50.9 million for the nine months ended September 30, 2011, compared to the same period in the prior year. The increase

47

was primarily the result of Company comparable sales growth of 4.3% (in constant currencies) and \$2.7 million of favorable impact from the movement of currency exchange rates.

Franchise revenues

Total franchise revenues increased by \$25.7 million, or 6%, to \$437.5 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to a net increase of 242 franchise restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants, and \$8.9 million of favorable impact from the movement of currency exchange rates. These factors were partially offset by negative worldwide franchise comparable sales growth of 1.1% (in constant currencies).

In the U.S. and Canada, franchise revenues decreased by \$5.2 million, or 2%, to \$228.9 million for the nine months ended September 30, 2011, compared to the same period in the prior year. This decrease was primarily the result of negative franchise comparable sales growth in the U.S. and Canada of 4.0% (in constant currencies) and a \$2.4 million decrease in franchise renewal fees due to the timing of renewals as a result of incentives provided to franchisees to accelerate restaurant remodels. The impact from the movement of currency exchange rates was not significant in this segment for the period.

Franchise revenues in EMEA/APAC increased by \$24.6 million, or 18%, to \$164.2 million for the nine months ended September 30, 2011, compared to the same period in the prior year. This increase was primarily due to a net increase of 195 franchise restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of nine Company restaurants, the sale of our Netherlands entity in September 2010 whereby the restaurants in the Netherlands became franchisee owned, positive franchise comparable sales growth of 2.1% (in constant currencies), and \$8.8 million of favorable impact from the movement of currency exchange rates.

Latin America franchise revenues increased by \$6.3 million, or 17%, to \$44.4 million for the nine months ended September 30, 2011, compared to the same period in the prior year. The increase was primarily due to the recognition of \$1.6 million in cumulative royalties previously deferred, the net increase of 39 franchise restaurants during the trailing twelve-month period ended September 30, 2011 and positive franchise comparable sales growth of 7.4% (in constant currencies). The impact from the movement of currency exchange rates was not significant in this segment for the period.

Property Revenues

Total property revenues were relatively flat at \$84.9 million for the nine months ended September 30, 2011, compared to the same period in the prior year due to acquisition accounting effects of \$2.8 million and \$1.0 million of favorable impact from the movement of currency exchange rates. These factors were offset by decreased revenues from percentage rents as a result of negative franchise comparable sales growth in the U.S.

In the U.S. and Canada, property revenues increased by \$2.8 million, or 4%, to \$71.8 million for the nine months ended September 30, 2011, compared to the same period in the prior year. The increase was due to \$3.4 million of acquisition accounting effects and \$0.3 million of favorable impact from the movement of currency exchange rates, partially offset by decreased revenues from percentage rent as a result of negative franchise comparable sales growth in the U.S.

Property revenues in EMEA/APAC decreased by \$2.9 million, or 18%, to \$13.1 million for the nine months ended September 30, 2011, compared to the same period in the prior year, due to a reduction in the number of properties in our portfolio of properties leased to franchisees and \$0.5 million of acquisition accounting effects. These factors were partially offset by \$0.7 million of favorable impact from the movement of currency exchange rates.

Operating Costs and Expenses

Food, paper and product costs

Total food, paper and product costs decreased by \$23.7 million, or 6%, to \$397.3 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 7% decrease in Company restaurant revenues. This decrease was partially offset by \$8.8 million of unfavorable impact from the movement of currency exchange rates and lower food margins in the EMEA/APAC segment.

As a percentage of Company restaurant revenues, total food, paper and product costs increased by 0.4%, to 32.2% during the nine months ended September 30, 2011, compared to the same period in the prior year. The increase was driven by higher commodity costs in the U.S. and EMEA, partially offset by a shift in product mix away from lower margin value menu items in the U.S. and strategic pricing initiatives.

48

In the U.S. and Canada, food, paper and product costs decreased by \$15.0 million, or 5%, to \$289.0 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 5% decrease in Company restaurant revenues. These factors were partially offset by \$2.0 million of unfavorable impact from the movement of currency exchange rates. Food, paper and product costs in the U.S. and Canada as a percentage of Company restaurant revenues were relatively flat at 32.6%, primarily due to higher commodity costs in the U.S., largely offset by a shift in product mix away from lower margin value menu items and strategic pricing initiatives.

In EMEA/APAC, food, paper and product costs decreased by \$10.3 million, or 10%, to \$89.0 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 14% decrease in Company restaurant revenues. This decrease was partially offset by lower food margins in EMEA/APAC due to higher commodity costs and \$5.8 million of unfavorable impact from the movement of currency exchange rates. Food, paper, and product costs as a percentage of Company restaurant revenues increased by 1.1% to 30.0%, primarily due to higher commodity costs in EMEA.

In Latin America, food, paper and product costs increased by \$1.6 million, or 9%, to \$19.3 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a 12% increase in Company restaurant revenues and \$1.0 million of unfavorable impact from the movement of currency exchange rates. Food, paper, and product costs as a percentage of Company restaurant revenues decreased by 1.1% to 37.9% primarily due to a shift in product mix and strategic pricing initiatives.

Payroll and employee benefits costs

Total payroll and employee benefits costs decreased by \$41.9 million, or 10%, to \$364.5 million during the nine months ended September 30, 2011, compared to the same period in the prior year. This decrease was primarily due to the net decrease of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants, and improved labor margins. These factors were partially offset by \$7.9 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, total payroll and employee benefits costs decreased by 1.2% to 29.5%, primarily due to improved labor margins in the U.S. and Canada and EMEA/APAC segments.

In the U.S. and Canada, payroll and employee benefits costs decreased by \$20.1 million, or 7%, to \$270.6 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to the net reduction of 44 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 40 Company restaurants, and improved labor margins. These factors were partially offset by \$2.0 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, payroll and employee benefits costs decreased by 0.6% to 30.5%, primarily due to changes in restaurant compensation plans to more closely align incentive compensation with restaurant performance, partially offset by the impact of sales deleverage on our fixed payroll and employee benefit costs due to negative Company comparable sales growth.

In EMEA/APAC, payroll and employee benefits costs decreased by \$22.4 million, or 20%, to \$87.9 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to the net decrease of nine Company restaurants during the trailing twelve-month period ended September 30, 2011, resulting from the net refranchising of nine Company restaurants, partially offset by \$5.5 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, payroll and employee benefit costs decreased by 2.5% to 29.7%, primarily due to the leveraging effect of positive comparable sales growth on our fixed payroll and employee benefit costs.

In Latin America, payroll and employee benefits costs increased by \$0.6 million, or 11.1%, to \$6.0 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of higher variable labor costs due to positive Company comparable sales of 4.3% and \$0.3 million of unfavorable impact from the movement of currency exchange rates. As a percentage of Company restaurant revenues, payroll and employee benefits costs remained relatively unchanged at 11.8%.

Occupancy and other operating costs

Total occupancy and other operating costs decreased by \$6.4 million, or 2%, to \$332.7 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to the net decrease of 53 Company restaurants during the trailing twelve-month period ended September 30, 2011, including the net refranchising of 49 Company restaurants. This decrease was partially offset by \$8.4 million of unfavorable impact from the movement of currency exchange rates, \$8.9 million of acquisition accounting effects and a \$4.3 million favorable adjustment to our self-insurance reserve in the U.S. during the nine months ended September 30, 2010.

As a percentage of Company restaurant revenues, total occupancy and other operating costs increased by 1.3% to 27.0% during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of the impact of sales

deleverage on our fixed occupancy and other operating costs due to negative Company comparable sales growth in the U.S. and Canada, acquisition accounting effects and the favorable adjustment to our self-insurance reserve referred to above.

In the U.S. and Canada, occupancy and other operating costs increased by \$4.3 million, or 2%, to \$223.7 million during the nine months ended September 30, 2011, compared to the same period in the prior year. This increase was primarily driven by \$6.2 million of acquisition accounting effects, a \$2.9 million favorable adjustment to our self insurance reserve as a result of favorable developments in our claim trends during the three months ended September 30, 2010, a \$1.4 million favorable adjustment to our self insurance reserve to adjust our incurred but not reported confidence level during the three months ended September 30, 2010, \$1.4 million of unfavorable impact from the movement of currency exchange rates and an increase in costs to implement new Company initiatives at our restaurants. These factors were partially offset by the net reduction of 44 Company restaurants during the trailing twelve month period ended September 30, 2011, including the net refranchising of 40 Company restaurants. As a percentage of Company restaurant revenues, occupancy and other operating costs increased by 1.8% to 25.2%, primarily due to the reasons set forth above as well as the impact of sales deleverage on our fixed occupancy and other operating costs.

In EMEA/APAC, occupancy and other operating costs decreased by \$11.0 million, or 10%, to \$94.7 million during the nine months ended September 30, 2011, compared to the same period in the prior year. The decrease was primarily due to a net decrease of nine Company restaurants during the trailing twelve-month period, resulting from the net refranchising of nine Company restaurants, and the sale of the Netherlands entity that occurred in September 2010. These factors were partially offset by \$6.2 million of unfavorable impact from the movement of currency exchange rates and \$3.3 million of acquisition accounting effects. As a percentage of Company restaurant revenues, occupancy and other operating costs increased 1.1% to 32.0% primarily due to the reasons set forth above.

In Latin America, occupancy and other operating costs increased by \$0.3 million, or 2.1%, to \$14.3 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to \$0.8 million of unfavorable impact from the movement of currency exchange rates offset by a \$0.6 million decrease due to acquisition accounting effects. As a percentage of Company restaurant revenues, occupancy and other operating costs decreased by 2.7% to 28.1%, primarily as a result of the leveraging effect of positive comparable sales growth on our fixed occupancy and other operating costs.

Selling, general and administrative expenses

Our selling, general and administrative expenses were comprised of the following for the nine months ended September 30, 2011 and 2010:

	Successor Nine Months En- 2011	Predecessor ded September 30, 2010	% Change
	(In m	illions)	
Selling expenses	\$ 58.1	\$ 65.0	(11)%
Management general and administrative expenses	190.2	269.5	(29)%
Share-based compensation	0.9	13.1	(93)%
Depreciation and amortization	28.3	19.1	48%
Transaction costs	2.1		NM
Global restructuring and related professional fees	33.1		NM
Field optimization project costs	7.2		NM
Total general and administrative expenses	261.8	301.7	(13)%
Selling, general and administrative expenses	\$ 319.9	\$ 366.7	(13)%

Selling expenses decreased by \$6.9 million, or 11%, to \$58.1 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to a \$4.0 million reduction in contributions to the marketing funds in our Company restaurant markets as a result of lower sales at our Company restaurants and a \$2.9 million decrease in local marketing expenditures. These factors were partially offset by \$1.4 million of unfavorable impact from the movement of currency exchange rates for the nine months ended September 30, 2011.

Our Management general and administrative expenses decreased by \$79.3 million, or 29%, to \$190.2 million for the nine months ended September 30, 2011, compared to the same period in the prior year. This decrease was driven by a 22% decrease in salary and fringe benefits

and a 46% decrease in professional fees, which are directly attributable to the benefits derived from our global restructuring and implementation of the ZBB program.

50

Our total general and administrative expenses decreased by \$39.9 million, or 13%, driven by the \$79.3 million decrease in management general and administrative expenses and a \$12.2 million decrease in share-based compensation, partially offset by \$33.1 million of global restructuring and related professional fees, a \$9.2 million increase in depreciation and amortization resulting primarily from acquisition accounting, \$7.2 million of Field Optimization Project costs and \$2.1 million of Transaction costs. Our total general and administrative expenses include \$4.8 million of unfavorable impact from the movement of currency exchange rates for the nine months ended September 30, 2011.

Property Expenses

Total property expenses increased by \$9.4 million, or 21%, to \$54.8 million for the nine months ended September 30, 2011, compared to the same period in the prior year, primarily due to \$7.9 million of acquisition accounting effects, a \$2.5 million increase in bad debt expense and \$1.0 million of unfavorable impact from the movement of currency exchange rates. These factors were partially offset by decreased rent expense from a reduction in the number of properties subleased to franchisees in EMEA.

Other operating (income) expense, net

	Successor Predecessor Nine Months Ended September 30, 2011 2010		ed
	(In r	nillions)	
Net (gains) losses on disposal of assets, restaurant closures and			
refranchisings	\$ (2.2)	\$	(7.2)
Litigation settlements and reserves, net	0.7		0.4
Foreign exchange net (gains) losses	6.7		(6.0)
Other, net	2.3		1.6
Other operating (income) expense, net	\$ 7.5	\$	(11.2)

Income from Operations

	Successor Nine Mo	nths End	
	September 30,		
	2011		2010
	(In m	n millions)	
Income from Operations:			
U.S. and Canada	\$ 243.8	\$	255.7
EMEA/APAC	92.3		72.4
Latin America	40.8		28.6
Unallocated	(97.0)		(104.2)
Total income from operations	\$ 279.9	\$	252.5

Income from operations increased by \$27.4 million, or 11%, to \$279.9 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a \$46.8 million decrease in selling, general and administrative expenses and a \$25.7 million increase in franchise revenues. These factors were partially offset by an \$18.7 million decrease in other operating income, net, a \$16.9 million decrease in Company restaurant margin and a \$9.5 million decrease in net property income. (See Note 16 to the accompanying unaudited condensed consolidated financial statements for segment information disclosures).

For the nine months ended September 30, 2011, the favorable impact of movements in currency exchange rates on revenues was partially offset by the unfavorable impact on Company restaurant expenses and selling, general and administrative expenses from the movement of currency exchange rates, resulting in a net favorable impact on income from operations of \$5.4 million.

Interest Expense, net

Interest expense, net increased by \$109.2 million during the nine months ended September 30, 2011, compared to the same period in the prior year, reflecting an increase in borrowings due to the Transactions, as well as higher interest rates.

51

The weighted average interest rate for the Company s long-term debt, including the Senior Notes, was 6.9% for the nine months ended September 30, 2011, which included the effect of interest rate caps on our Amended Credit Agreement. We expect aggregate interest expense to be significantly higher in future periods than experienced by our Predecessor in comparable periods as a result of our increased amount of outstanding indebtedness.

The weighted average interest rate for the nine months ended September 30, 2010 was 4.7%, which included the impact of interest rate swaps on 74.8% of our Predecessor s term debt.

Loss on Early Extinguishment of Debt

We recorded a loss on early extinguishment of debt of \$19.6 million for the nine months ended September 30, 2011, reflecting the write off of deferred financing costs and fees incurred in conjunction with the amendment of our credit facility as discussed in Note 9 to the accompanying unaudited condensed consolidated financial statements.

Income Tax Expense

Income tax expense was \$33.5 million for the nine months ended September 30, 2011, resulting in an effective tax rate of 29.2%, primarily as a result of the current mix of income from multiple tax jurisdictions. Income tax expense was \$62.9 million for the nine months ended September 30, 2010, resulting in an effective tax rate of 29.1%, primarily as a result of the mix of income from multiple tax jurisdictions and currency fluctuations.

Net Income

Our net income decreased by \$72.0 million, or 47%, to \$81.4 million during the nine months ended September 30, 2011, compared to the same period in the prior year, primarily as a result of a \$109.2 million increase in interest expense, net and a \$19.6 million loss on early extinguishment of debt, partially offset by a \$29.4 million decrease in income tax expense and a \$27.4 million increase in income from operations.

Liquidity and Capital Resources

At September 30, 2011, we had cash and cash equivalents of \$468.5 million and working capital of \$267.3 million. In addition, at September 30, 2011, we had borrowing capacity of \$121.5 million under our Revolving Credit Facility. Cash provided by operations was \$314.4 million for the nine months ended September 30, 2011 compared to \$270.4 million for the nine months ended September 30, 2010.

Our primary sources of liquidity are cash generated by operations and borrowings available under our Revolving Credit Facility. We have used, and may in the future use, our liquidity to make required interest and principal payments, to voluntarily repay and/or repurchase, our or one of our affiliate s outstanding debt, to fund our capital expenditures and/or to pay dividends to our parent holding company. Based on our current level of operations and available cash, we believe our cash flow from operations, combined with availability under our Revolving Credit Facility, will provide sufficient liquidity to fund our current obligations, debt service requirements and capital spending requirements over the next twelve months and the foreseeable future. Our consolidated cash and cash equivalents include balances held in foreign tax jurisdictions that represent undistributed earnings of our foreign subsidiaries, which are considered indefinitely reinvested for U.S. income tax purposes. We do not plan to utilize cash flows from our foreign subsidiaries to meet our future debt service requirements in the U.S. and to the degree cash is transferred to the U.S. from our foreign subsidiaries, we expect we will be able to do so in a tax efficient manner. However, adverse income tax consequences could result if we are compelled to make unplanned transfers of cash to meet future liquidity requirements in the U.S.

As a result of the Transactions, we are highly leveraged. Our liquidity requirements are significant, primarily due to debt service requirements.

Debt Instruments and Debt Service Requirements

Amended Credit Agreement

BKC entered into a credit agreement dated as of October 19, 2010, as amended and restated as of February 15, 2011 (the Amended Credit Agreement) with JPMorgan Chase Bank, N.A., as administrative agent, Barclay s Capital, as syndication agent, and the lenders party thereto from time to time. Under the Amended Credit Agreement, the aggregate principal amount of term loans denominated in U.S. dollars was increased to \$1,600.0 million and the amount of term loans denominated in Euros was reduced to 200.0 million (the Term Loan Facility). The

Amended Credit Agreement also provides for a senior secured revolving credit facility for up to \$150.0 million of revolving extensions of credit outstanding at any time (including revolving loans, swingline loans and letters of credit), the amount of which was unchanged by the February 15, 2011 amendment (the Revolving Credit Facility).

As of September 30, 2011, we had no amounts outstanding under the Revolving Credit Facility although we utilized approximately \$28.5 million of the available commitment as of September 30, 2011 to support letters of credit. Therefore the availability under the Revolving Credit Facility was \$121.5 million. We may, from time to time, borrow from and repay the Revolving Credit Facility. Consequently, the amount outstanding under the Revolving Credit Facility at the end of a period may not be reflective of the total amounts outstanding during the period.

Based on the amounts outstanding under the Term Loan Facility, as of September 30, 2011, required debt service for the next twelve months will be approximately \$87.0 million in interest and \$19.0 million in principal payments.

Under the Amended Credit Agreement, at BKC s election, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest determined by reference to either (i) a base rate determined by reference to the higher of (a) the prime rate of JPMorgan Chase Bank, N.A., (b) the federal funds effective rate plus 0.50% and (c) the Eurocurrency rate applicable for an interest period of one month plus 1.00%, plus an applicable margin equal to 2.00% for loans under the U.S. dollar denominated tranche of the Term Loan Facility and 2.25% for loans under the Revolving Credit Facility, or (ii) a Eurocurrency rate determined by reference to EURIBOR for the Euro denominated tranche and LIBOR for the U.S. dollar denominated tranche and Revolving Credit Facility, adjusted for statutory reserve requirements, plus an applicable margin equal to 3.25% for loans under the Euro denominated tranche of the Term Loan Facility, 3.00% for loans under the U.S. dollar denominated tranche of the Term Loan Facility and 3.25% for loans under the Revolving Credit Facility. Term Loan B borrowings under the Amended Credit Agreement are subject to a LIBOR floor of 1.50%. The maturity date of Term Loan Facility is October 19, 2016 and the maturity date of the Revolving Credit Facility is October 19, 2015.

The financial covenants, negative covenants, affirmative covenants, maturity dates, prepayment events and events of default, as described in the Company s Transition Report on Form 10-K for the six-month period ended December 31, 2010, were unchanged by the February 15, 2011 amendment. As of September 30, 2011, the Company was in compliance with all covenants of the Amended Credit Agreement.

Senior Notes

We currently have outstanding \$800,000,000 aggregate principal amount of 9.875% senior notes due 2018 (the Senior Notes). The Senior Notes bear interest at a rate of 9.875% per annum, which is payable semi-annually on October 15 and April 15 of each year, commencing on April 15, 2011. The Senior Notes mature on October 15, 2018.

Based on the amount outstanding at September 30, 2011, required debt service for the next 12 months on the Senior Notes is \$79.0 million in interest payments. No principal payments are due until maturity. At September 30, 2011, the Senior Notes were recorded at a carrying value of \$800.0 million.

The Senior Notes Indenture contains certain covenants that BKC must meet during the term of the Senior Notes, including, but not limited to, limitations on restricted payments (as defined in the Senior Notes Indenture), incurrence of indebtedness, issuance of disqualified stock and preferred stock, asset sales, mergers and consolidations, transactions with affiliates, and guarantees of indebtedness by subsidiaries. As of September 30, 2011, the Company was in compliance with all covenants of our Senior Notes.

Interest Rate Cap Agreements

Following the Transactions, we entered into two deferred premium interest rate caps, one of which was denominated in U.S. dollars (notional amount of \$1.5 billion) and the other denominated in Euros (notional amount of 250 million) (the Cap Agreements). The six year Cap Agreements are a series of 25 individual caplets that reset and settle on the same dates as the Term Loan Facility. The deferred premium associated with the Cap Agreements was \$47.7 million for the U.S. dollar denominated exposure and 9.4 million for the Euro denominated exposure. After we entered into the Amended Credit Agreement, we modified our interest rate cap denominated in Euros to reduce its notional amount by 50 million throughout the life of the caplets. Additionally, we entered into a new interest rate cap agreement denominated in U.S. dollars (notional amount of \$90 million with a strike price of 1.50%) (the New Cap Agreement). The terms of the New Cap Agreement are substantially similar to those described above and the Cap Agreements were not otherwise revised by these modifications.

Under the terms of the Cap Agreements, if LIBOR/EURIBOR resets above a strike price of 1.75% (1.50% for the New Cap Agreement), we will receive the net difference between the rate and the strike price. In addition, on the quarterly settlement dates, we will remit the deferred premium payment (plus interest) to the counterparty. If LIBOR/EURIBOR resets below the strike price no payment is made by the counterparty. However, we would still be responsible for the deferred premium and interest.

The Cap Agreements are designated as cash flow hedges and to the extent they are effective in offsetting the variability of the variable interest payments, changes in the derivatives fair value are not included in current earnings but are included in accumulated

other comprehensive income (AOCI) in the accompanying consolidated balance sheets. At each cap maturity date, the portion of fair value attributable to the matured cap will be reclassified from AOCI into earnings as a component of interest expense.

Comparative Cash Flows

Operating Activities

Cash provided by operating activities was \$314.4 million during the nine months ended September 30, 2011, compared to \$270.4 million during the nine months ended September 30, 2010. The increase in cash provided by operating activities during the nine months ended September 30, 2011 resulted primarily from a federal tax refund of \$75.5 million, reductions in Management G&A of \$79.3 million and a decrease in tax payments of \$11.8 million, partially offset by an increase in interest payments of \$83.1 million, costs associated with our global restructuring of \$33.1 million, Field Optimization Project costs of \$7.2 million and Transaction costs of \$2.1 million.

Investing Activities

Cash used for investing activities was \$19.3 million during the nine months ended September 30, 2011 compared to \$82.5 million during the nine months ended September 30, 2010. This decrease was driven primarily by a decrease in capital expenditures and acquisitions of franchise restaurants during the nine months ended September 30, 2011 compared to the same period in the prior year.

Capital expenditures for new restaurants include the costs to build new Company restaurants as well as properties for new restaurants that we lease to franchisees. Capital expenditures for existing restaurants consist of the purchase of real estate related to existing restaurants, maintenance capital required for each Company restaurant to maintain its appearance in accordance with our standards and investments in new equipment and remodeling. Capital expenditures made for existing restaurants also include investments we make in properties we lease or sublease to franchisees, including contributions we make towards leasehold improvements completed by franchisees on properties we own. Other capital expenditures include investments in information technology systems and corporate furniture and fixtures. The following table presents capital expenditures, by type of expenditure:

		Predecessor Months Ended ptember 30,
	2011	2010
	(Ii	n millions)
New restaurants	\$ 4.6	\$ 24.1
Existing restaurants	32.8	63.0
Other, including corporate	4.6	13.4
Total	\$ 42.0	\$ 100.5

We expect cash capital expenditures of approximately \$75 million to \$85 million in 2011 to fund new restaurant development, maintenance capital requirements, our restaurant reimaging program, operational initiatives in our restaurants and other corporate expenditures. Our actual capital expenditures may be affected by economic and other factors. We expect to fund capital expenditures from cash on hand, cash flow from operations and borrowings under the Revolving Credit Facility. We are currently developing our planned level of capital expenditures for 2012.

Financing Activities

Cash used by financing activities was \$29.4 million during the nine months ended September 30, 2011, compared to \$74.4 million during the nine months ended September 30, 2010, primarily as a result of a decrease in term debt repayments and elimination of dividends on common stock. The primary use of cash for financing activities during the nine months ended September 30, 2011 was the payment of fees and expenses related to the Amended Credit Agreement.

Commitments and Off-Balance Sheet Arrangements

From time to time the Company enters into agreements under which it guarantees loans made to its franchisees. No loans have been funded and no liability was recorded at September 30, 2011 related to these agreements.

For information on Commitments and Contingencies, see Note 15 to the accompanying unaudited condensed consolidated financial statements and Note 21, Commitments and Contingencies to the Consolidated Financial Statements of the Company s Transition Report on Form 10-K for the six-month period ended December 31, 2010.

New Financial Accounting Standards Board (FASB) Accounting Standards Updates Issued But Not Yet Adopted

In July 2010, the FASB issued Accounting Standards Update (ASU) No. 2010-20, *Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses.* This ASU amends ASC Topic 310 by requiring additional disclosures about the credit quality of financing receivables and the related allowance for credit losses. The disclosures required by this ASU are effective for annual reporting periods ending on or after December 15, 2011, which for us will be December 31, 2011. The amendments in this ASU will affect our disclosures and are not expected to have a significant impact on the Company.

On December 20, 2010, the FASB issued ASU No. 2010-28, *Intangibles-Goodwill and Other (Topic 350)*: When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts. This ASU is a consensus of the FASB Emerging Issues Task Force (EITF) and requires an entity to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists for reporting units with zero or negative carrying amounts. An entity should consider whether there are any adverse qualitative factors indicating that impairment may exist. If the entity determines that it is more likely than not that the goodwill is impaired, Step 2 should be performed. Any resulting goodwill impairment should be recorded as a cumulative-effect adjustment to beginning retained earnings in the period of adoption. Any impairments occurring after initial adoptions should be included in earnings. The amendments in this ASU are effective for fiscal years, and interim periods, beginning after December 15, 2011, which for us will be January 1, 2012. Early adoption is not permitted. We have not yet determined the impact, if any, that the adoption of this ASU will have on the Company.

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this ASU clarify the Board's intent about the application of existing fair value measurement requirements. The amendments change the wording used to describe many of the requirements in U.S. GAAP for disclosing information about fair value measurements. The amendments in this ASU are effective for fiscal years, and interim periods, beginning after December 15, 2011, which for us will be January 1, 2012. We have not yet determined the impact, if any, that the adoption of this ASU will have on the Company.

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income.* The amendments in this ASU eliminate the option to present component of other comprehensive income as part of the statement of changes in stockholders equity. All nonowner changes in stockholders equity will be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments in this ASU are effective for fiscal years, and interim periods, beginning after December 15, 2012, which for us will be January 1, 2013. The Amendments in this ASU will affect the presentation of comprehensive income and are not expected to have a significant effect on the Company.

In September 2011, the FASB issued ASU No. 2011-08, *Testing Goodwill for Impairment (Intangibles Goodwill and Other)*. The amendments in this ASU will allow an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under these amendments, an entity would not be required to calculate the fair value of a reporting unit unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amendments include a number of events and circumstances for an entity to consider in conducting the qualitative assessment. The amendments in this ASU are effective for annual and goodwill impairment tests performed for fiscal years beginning after December 15, 2011, which for us will be January 1, 2012. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity s financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made for issuance. We have not yet determined the impact, if any, that the adoption of this ASU will have on the Company.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

There were no material changes during the nine months ended September 30, 2011 to the disclosures made in Part II, Item 7A of our Transition Report on Form 10-K for the six-month period ended December 31, 2010.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

An evaluation was conducted under the supervision and with the participation of management, including the Company s Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the Company s disclosure controls and procedures (as defined in §240.13a-15(e) or §240.15d-15(e)) as of September 30, 2011. Based on that evaluation, the CEO and CFO concluded that the Company s disclosure controls and procedures were effective as of such date.

Internal Control Over Financial Reporting

The Company s management, including the CEO and CFO, confirm that there were no changes in the Company s internal control over financial reporting during the fiscal quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

Cautionary Note Regarding Forward-Looking Statements

Certain statements made in this report that reflect management s expectations regarding future events and economic performance are forward-looking in nature and, accordingly, are subject to risks and uncertainties. These forward-looking statements include statements regarding our expectations about the benefits of our highly franchised business model; our expectations regarding our ability to refranchise up to half of the current Company restaurant portfolio and to accelerate restaurant development by franchisees in international markets; our expectations and belief regarding our ability to successfully execute on our four priorities of marketing communications, menu, operations and image to drive future sales and traffic; our expectations and belief regarding our ability to use our marketing communications approach and develop enhanced menu items to appeal to a broader consumer base; our expectations and belief regarding our ability to improve restaurant operations through the restructuring of our field teams to significantly increase our field presence; our expectations and belief regarding the success of our incentive programs to accelerate restaurant remodels; our expectations and belief regarding our ability to decrease overall salary and fringe benefits and other corporate non-personnel general and administrative expenses on an annual run rate basis by approximately \$85 million to \$110 million; our expectations and belief regarding our ability to fund our current obligations, projected working capital requirements, debt service requirements and capital spending requirements over the next twelve months and the foreseeable future; our expectations regarding our exposure to changes in interest rates following the Transactions and the impact of changes in interest rates on the amount of our interest payments, future earnings and cash flows; our expectations regarding severance costs and costs relating to our Field Optimization Project; our belief and estimates regarding accounting and tax matters; our expectations regarding our ability to hedge interest rate risk of our variable rate debt through the purchase of interest rate caps; and other expectations regarding our future financial and operational results. These forward-looking statements are only predictions based on our current expectations and projections about future events. Important factors could cause our actual results, level of activity, performance or achievements to differ materially from those expressed or implied by these forward-looking statements.

These factors include those risk factors set forth in filings with the Securities and Exchange Commission, including our annual and quarterly reports, and the following:

Global economic or other business conditions that may affect the desire or ability of our customers to purchase our products such as inflationary pressures, high unemployment levels, increases in gas prices, declines in median income growth, consumer confidence and consumer discretionary spending and changes in consumer perceptions of dietary health and food safety, and the impact of negative sales and traffic on our business, including the risk that we will be required to incur non-cash impairment or other charges that reduce our earnings;

Risks related to our substantial indebtedness, which could adversely affect our financial condition and prevent us from fulfilling our obligations under our Amended Credit Facilities and Senior Notes;

Risks related to the financial strength of our franchisees, which could result in, among other things, restaurant closures, delayed or reduced payments to us of royalties, advertising contributions and rents, and an inability to obtain financing to fund development, restaurant remodels or equipment initiatives on acceptable terms or at all;

Risks arising from the significant and rapid fluctuations in interest rates and in the currency exchange markets and the decisions and positions that we take to hedge such volatility;

Risks related to adverse weather conditions and other uncontrollable events, and the impact of such events on our operating results;

Our ability to compete domestically and internationally in an intensely competitive industry;

Our ability to successfully implement our domestic and international growth strategy and risks related to our international operations;

56

Risk related to the concentration of our restaurants in limited geographic areas, such as Germany, where we have experienced and may continue to experience declining sales and operating profits;

Our ability to realize anticipated cost savings and efficiencies, including those arising from our recent staff reductions and cost reduction plans and our ability to successfully implement our business strategy with reduced personnel;

Our ability to manage changing labor conditions and costs in the U.S. and internationally, including future mandated health care costs, if we or our franchisees choose not to pass, or cannot pass, these increased costs on to our guests;

Our ability and the ability of our franchisees to manage cost increases;

Our relationship with, and the success of, our franchisees and risks related to our restaurant ownership mix;

The effectiveness of our marketing and advertising programs and franchisee support of these programs;

Risks related to food safety, including foodborne illness and food tampering, and the safety of toys and other promotional items available in our restaurants;

Risks arising from the interruption or delay in the availability of our food or other supplies, including those that would arise from the loss of any of our major distributors, particularly in those international markets where we have a single distributor;

Our ability to successfully execute our portfolio management strategy to increase sales and profitability and to reposition our remodeling program to drive meaningful sales lifts and maximize return on capital;

Our ability to implement our growth strategy and strategic initiatives given restrictions imposed by our Amended Credit Agreement and Senior Notes Indenture:

Risks related to the ability of counterparties to our Credit Facilities, interest rate caps and foreign currency forward contracts to fulfill their commitments and/or obligations;

Risks related to interruptions or security breaches of our computer systems and risks related to the lack of integration of our worldwide technology systems;

Risks related to the outsourcing of certain aspects of our business to third party vendors;

Risks related to changes in the mix of earnings in countries with different statutory tax rates, changes in the valuation of deferred tax assets and liabilities and continued losses in certain international Company restaurant markets and changes resulting from the Transactions that could negatively impact our effective tax rate and our ability to utilize foreign tax credits to offset our U.S. income taxes;

Risks related to the reasonableness of our tax estimates, including sales, excise, GST, VAT and other taxes;

Adverse legal judgments, settlements or pressure tactics; and

Adverse legislation or regulation.

These risks are not exhaustive and may not include factors which could adversely impact our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for our management to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Although we believe the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, level of activity, performance or achievements. Moreover, neither we nor any other person assumes responsibility for the

57

accuracy or completeness of any of these forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. We do not undertake any responsibility to update any of these forward-looking statements to conform our prior statements to actual results or revised expectations.

Item 1A. Risk Factors

Item 1A of Part I of our Transition Report on Form 10-K for the six-month period ended December 31, 2010 (the 2010 Transition Report) includes a detailed discussion of the risk factors that could materially affect our business, financial condition or future prospects.

Set forth below is a discussion of the material changes to our risk factors previously disclosed in the 2010 Transition Report and in our Quarterly Report on Form 10-Q for the three and six months ended June 30, 2011 (2011 Q2 10-Q). The information below updates, and should be read in conjunction with, the risk factors in our 2010 Transition Report and our 2011 Q2 10-Q. We encourage you to read these risk factors in their entirety.

Our international growth strategy is dependent on transactions with strategic partners. We may not be able to successfully (1) attract desirable strategic partners; (2) complete agreements with strategic partners, and/or (3) manage relationships with strategic partners going forward, any of which could adversely affect our business.

We currently conduct a portion of our international operations through joint ventures and are actively seeking strategic partners for joint venture relationships as part of our overall strategy for international expansion. These new joint venture arrangements may give our joint venture partners the exclusive right to develop and manage *Burger King* restaurants in a specific country or region. A joint venture partnership involves special risks, such as our joint venture partners may at any time have economic, business or legal interests or goals that are inconsistent with those of the joint venture or us, or our joint venture partners may be unable to meet their economic or other obligations and we may be required to fulfill those obligations alone. We cannot control the actions of our joint venture partners, including any nonperformance, default or bankruptcy of joint venture partners. If we cannot successfully manage the relationship with a joint venture partner, we may not be able to terminate the agreement with the joint venture partner, or enter into other agreements for the development and management of restaurants in a country or region covered by the joint venture agreement. While we believe that our joint venture arrangements provide us with experienced local business partners in foreign countries, events or issues, including disagreements with our partners, may occur that require attention of our senior executives and may result in expenses or losses that erode the profitability of our foreign operations. Failure by us, or an entity in which we have a joint venture interest, to adequately manage the risks associated with any joint ventures could have a material adverse effect on the financial condition or results of operations of our joint ventures and, in turn, our business and operations.

Item 5. Exhibits

The exhibits listed in the accompanying index are filed as part of this report.

Exhibit Number	Description
31.1	Certification of Chief Executive Officer of Burger King Holdings, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer of Burger King Holdings, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

58

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BURGER KING HOLDINGS, INC.

(Registrant)

Date: November 9, 2011 By: /s/ Daniel Schwartz

Name: Daniel Schwartz, principal financial officer

Title: Chief Financial Officer

(principal financial officer)

(duly authorized officer)

59

INDEX TO EXHIBITS

Exhibit Number	Description
31.1	Certification of Chief Executive Officer of Burger King Holdings, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer of Burger King Holdings, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

60