## CANON INC

Form 6-K
May 01, 2009
FORM 6-K
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Report of Foreign Issuer
Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934
For the month of .... April.......................................... , 2009
CANON INC.
(Translation of registrant s name into English)
30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan
(Address of principal executive offices)
[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F X Form 40-F
[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No $\quad \mathbf{X}$
[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date.... April 30, 2009.....

| CANON INC. <br> (Registrant) |
| :--- |
| By ........../s/........ Masashiro Kobayashi |
| $\ldots \ldots . . . . . . \quad($ Signature)* |
|  |
| Masashiro Kobayashi |
| General Manager |
| Global Finance Management Center |
| Canon Inc. |

*Print the name and title of the signing officer under his signature.
The following materials are included.

1. CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2009

## CONSOLIDATED RESULTS FOR

THE FIRST OUARTER ENDED MARCH 31, 2009
April 30, 2009

## CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)

|  | Actual |  |  |  |  |  |  |  | Projected |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Three months | Three months |  |  |  | Three months |  | Year ending |  |  |  |
|  |  | ended <br> March 31, $2009$ |  | ended <br> March 31, 2008 | Cha | ge(\%) |  | $\begin{gathered} \text { ended } \\ \text { March 31, } \\ 2009 \end{gathered}$ |  | 31, 2009 | Ch | (\%) |
| Net sales | ¥ | 687,034 | $¥$ | 1,007,538 | - | 31.8 | \$ | 7,010,551 |  | $3,330,000$ | - | 18.7 |
| Operating profit |  | 20,032 |  | 170,830 | - | 88.3 |  | 204,408 |  | 180,000 | - | 63.7 |
| Income before income taxes |  | 22,394 |  | 166,642 | - | 86.6 |  | 228,510 |  | 180,000 | - | 62.6 |
| Net income attributable to |  |  |  |  |  |  |  |  |  |  |  |  |
| Canon Inc. | $\geq$ | 17,744 | $¥$ | 106,644 | - | 83.4 | \$ | 181,061 | $¥$ | 110,000 | - | 64.4 |

Net income attributable to Canon Inc. stockholders per share:

| - Basic | $¥$ | $\mathbf{1 4 . 3 7}$ | $¥$ | 84.57 | - | 83.0 | $\$$ | $\mathbf{0 . 1 5}$ | $¥$ | 89.11 | - | 63.8 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Diluted |  | $\mathbf{1 4 . 3 7}$ |  | 84.56 | - | 83.0 |  | $\mathbf{0 . 1 5}$ |  | - |  | - |


|  | As of | As of <br> December | As of |
| :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, | 31, |  |  | Change(\%) | March 31, |
| :---: |
|  |
| Total assets |

Canon Inc.
stockholders equity $¥ \mathbf{2 , 6 4 7 , 0 3 2} ¥ 2,659,792 \quad-\quad 0.5 \quad \$ 27,010,531$

Notes: 1.Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
2. U.S. dollar amounts are translated from yen at the rate of JPY98 = U.S. $\$ 1$, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 31, 2009, solely for the convenience of the reader.

Canon Inc.
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Tokyo 146-8501, Japan
Phone: +81-3-3758-2111

## I. Operating Results and Financial Conditions <br> 2009 First Quarter in Review

Looking back at the global economy in the first quarter of 2009, the severity of the global recession that struck last year increased among developed and emerging countries. In the United States, deteriorating employment conditions and other factors continued to negatively affect personal consumption, whereas in Europe, exports continued to shrink and consumer spending weakened further. In Japan, reductions in corporate capital spending, coupled with a decrease in exports and declining inventory levels mainly in the manufacturing industry, have clearly had a negative impact on the real economy. Furthermore, growth in Asia and other emerging economies decelerated due to waning exports, thereby depriving the global economy of an engine for growth. As for the foreign exchange market, although the unilateral appreciation of the yen that began in early autumn last year reversed, the yen remained relatively highly valued against other foreign currencies during the quarter.
As for the markets in which Canon operates amid these conditions, within the office imaging products market, sales of monochrome and color network digital multifunction devices (MFDs) remained low due to continued restrained corporate investment in each region. In the computer peripherals market, in addition to a drop in demand for monochrome models, sales of color laser beam printers, which had enjoyed healthy expansion, fell below the year-ago level. With regard to inkjet printers, a significant decrease in demand for single-function models resulted in a contraction of the market compared with the previous year. As for the cameras segment, while demand for digital single-lens reflex (SLR) cameras achieved solid growth, demand for compact digital cameras declined amid further drops in prices. With respect to the optical equipment segment, demand fell for both aligners, used to produce liquid crystal display (LCD) panels, and for steppers, utilized in the production of semiconductors. The average value of the yen during the first-quarter was $¥ 93.86$ to the U.S. dollar, a year-on-year appreciation of about $12 \%$, and $¥ 121.85$ to the euro, a year-on-year appreciation of approximately $29 \%$.
Net sales for the period totaled $¥ 687.0$ billion (U.S. $\$ 7,011$ million), a year-on-year decline of $31.8 \%$, mainly due to the effects of substantially reduced sales volumes arising from decreased demand for network MFDs and laser beam printers, along with the substantial rise in the value of the yen. Despite the launch of new products and ongoing cost-cutting efforts targeting an improved gross profit ratio, such factors as the appreciation of the yen, reduction in sales volumes and falling product prices led to a 6.1 point decline in the ratio to $43.5 \%$. Consequently, gross profit decreased by $40.2 \%$ to $¥ 298.8$ billion (U.S. $\$ 3,049$ million). Although, operating expenses declined by $15.3 \%$ owing to a Group-wide effort to curb expenses, operating profit dropped $88.3 \%$ to $¥ 20.0$ billion (U.S. $\$ 204$ million). Other income (deductions) reversed to positive by $¥ 6.6$ billion (U.S. $\$ 67$ million), mainly due to an improvement in currency exchange losses. As a result, income before income taxes totaled $¥ 22.4$ billion (U.S. $\$ 229$ million), a decline of $86.6 \%$, while net income attributable to Canon Inc. also recorded a decrease of $83.4 \%$ to $¥ 17.7$ billion (U.S. $\$ 181$ million). Basic net income attributable to Canon Inc. stockholders per share was $¥ 14.37$ (U.S.\$0.15), a year-on-year decline of $¥ 70.20$ (U.S.\$0.72).

[^0]
## Results by Product Segment

Looking at Canon s first-quarter performance by business sector, within the business machines segment, demand for office equipment declined significantly amid the rapid deterioration of economic conditions. As for office imaging products, while demand for digital commercial printers increased, flagging sales in major regions for network digital MFDs along with the strong yen resulted in a year-on-year decline in sales of $31.3 \%$ for the segment. In the field of computer peripherals, the significant drop in demand for laser beam printers along with the decline in sales due to the need to reduce distribution inventories, combined with the appreciation of the yen, resulted in a sales decrease of $41.9 \%$ compared with the year-ago period. As for inkjet printers, amid a shrinking global market, while sales volume displayed solid growth in the Americas which contributed to minimizing the decrease of sales volume for the segment overall, the impact of the yen s appreciation and falling prices resulted in a decline in sales by $26.6 \%$. Consequently, sales for the computer peripherals segment overall dropped by $38.0 \%$. As for business information products, reduced personal computer sales in the Japanese domestic market resulted in a sales decline of $23.7 \%$. Collectively, sales of business machines overall totaled $¥ 451.6$ billion (U.S. $\$ 4,608$ million), down $34.7 \%$, while operating profit totaled $¥ 59.1$ billion (U.S. $\$ 603$ million), falling $63.8 \%$ mainly due to the significant decrease in gross profit stemming from the reduction in sales.
Within the cameras segment, the high-resolution, competitively priced EOS Digital Rebel XSi (EOS 450D) and advanced-amateur model EOS 5D Mark II digital SLR cameras continued to enjoy healthy sales during the quarter, contributing to growth in sales volume. As for compact digital cameras, although the introduction of four new ELPH (IXUS)-series models and four PowerShot-series models was well received, sales volume contracted year on year amid stagnant market conditions. Consequently, along with the impact of falling average sales prices and the appreciation of the yen, sales for the cameras segment overall declined by $24.4 \%$ to $¥ 165.5$ billion (U.S. $\$ 1,689$ million). Additionally, operating profit for the sector decreased by $82.9 \%$ to $¥ 7.8$ billion (U.S. $\$ 80$ million) mainly as a result of the drop in sales value coupled with the significant decline in the gross profit ratio.
In the optical and other products segment, sales of steppers remained stagnant due to aggravating market conditions for memory chips. As a result, sales for the segment totaled $¥ 69.9$ billion (U.S. $\$ 713$ million), a decline of $27.8 \%$. Operating profit dropped to negative $¥ 11.3$ billion (U.S. $\$ 116$ million) due to the significant drop in sales and other factors.

## Cash Flow

In the first quarter of 2009 , Canon generated cash flow from operating activities of $¥ 52.4$ billion (U.S. $\$ 535$ million), a decrease of $¥ 55.0$ billion (U.S. $\$ 562$ million) compared with the previous year, mainly reflecting the reduction in consolidated net income. As capital investments was focused on items relevant to introducing new products and achieving cost reductions, cash flow from investing activities totaled $¥ 102.0$ billion (U.S. $\$ 1,041$ million), a year-on-year decrease of $¥ 87.5$ billion (U.S. $\$ 892$ million). Accordingly, free cash flow totaled negative $¥ 49.6$ billion (U.S. $\$ 506$ million), a decrease of $¥ 32.4$ billion (U.S. $\$ 331$ million) from the year-ago period.

Cash flow from financing activities recorded an outlay of $¥ 71.0$ billion (U.S. $\$ 724$ million), mainly arising from the dividend payout of $¥ 67.9$ billion (U.S. $\$ 693$ million). Consequently, cash and cash equivalents decreased by $¥ 102.0$ billion (U.S. $\$ 1,041$ million) to $¥ 577.2$ billion (U.S. $\$ 5,890$ million) from the end of the previous year.

## Outlook

As for the outlook for the global economy in the second quarter and thereafter, although countries worldwide began launching various economic stimulus packages and financial policies in response to the current global recession, it is still expected to take considerable time before the effects of such measures will be felt and the global economy realizes a turnaround.
In the businesses in which Canon is involved, demand for network digital MFDs and laser beam printers is projected to remain sluggish for both monochrome and color models due to market reluctance in purchasing office equipment. Demand for inkjet printers and compact digital cameras is expected to remain stagnant in the near term due to the drop in consumer sentiment resulting from the weak economy, whereas demand for digital SLR cameras is expected to remain strong. With respect to steppers and aligners, demand is expected to further decline as device makers and LCD panel manufacturers reassess their capital expenditure plans.
With regard to currency exchange rates for the second quarter onward, on which Canon s performance outlook for the full year is based, despite the continued uncertainty over future interest rate policies, economic prospects and other factors for major countries, Canon anticipates exchange rates for the period of $¥ 95$ to the U.S. dollar and $¥ 125$ to the euro, representing an appreciation of approximately $9 \%$ against the U.S. dollar, and about $22 \%$ against the euro for the full year. Upon taking into consideration first-quarter business results along with current market conditions based on these foreign exchange rate assumptions, Canon has revised its previously announced projections and now anticipates net sales of $¥ 3,330.0$ billion (U.S. $\$ 33,980$ million), operating profit of $¥ 180.0$ billion (U.S. $\$ 1,837$ million), income before income taxes of $¥ 180.0$ billion (U.S. $\$ 1,837$ million) and net income attributable to Canon Inc. of $¥ 110.0$ billion (U.S.\$1,122 million).

## Consolidated Outlook

## Fiscal year

Millions of yen

$$
\begin{array}{cc}
\text { Year ending } & \text { Year ended } \\
\text { December 31, } \\
\text { December 31, 2009 } & \text { Change }
\end{array}
$$

Change

## Previous

| Outlook | Revised |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (A) | Outlook (B) | (B - A) | Results (C) | $(\mathrm{B}-\mathrm{C}) / \mathrm{C}$ |


| Net sales | $¥ 3,500,000$ | $¥$ | $3,330,000$ | $¥(170,000)$ | $¥$ | $4,094,161$ | $-18.7 \%$ |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: |
| Operating profit | 160,000 |  | 180,000 | 20,000 |  | 496,074 | $-63.7 \%$ |
| Income before income taxes | 160,000 |  | 180,000 | 20,000 |  | 481,147 | $-62.6 \%$ |
| Net income attributable to |  |  |  |  |  |  |  |
| Canon Inc. | $¥ 110,000$ | $¥ 12,000$ | $¥$ | 309,148 | $-64.4 \%$ |  |  |

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management $s$ views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should

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underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## II. Financial Statements

1. CONSOLIDATED BALANCE SHEETS
$\left.\begin{array}{lrrrrr} & & & & \begin{array}{c}\text { Thousands of } \\ \text { U.S. dollars }\end{array} \\ \text { As of }\end{array}\right]$

## LIABILITIES AND EQUITY

Current liabilities:
Short-term loans and current portion of long-term debt
Trade payables
Accrued income taxes
Accrued expenses
Other current liabilities

Total current liabilities

| $\mathbf{5 , 4 8 4}$ | $¥$ | 5,540 | $¥$ | $(56)$ | $\mathbf{\$ 5 , 9 5 9}$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 9 5 , 7 4 6}$ |  | 406,746 | $(111,000)$ | $\mathbf{3 , 0 1 7 , 8 1 6}$ |  |
| $\mathbf{1 5 , 9 5 8}$ |  | 69,961 | $(54,003)$ | $\mathbf{1 6 2 , 8 3 7}$ |  |
| $\mathbf{2 7 4 , 0 1 1}$ |  | 277,117 | $(3,106)$ | $\mathbf{2 , 7 9 6 , 0 3 1}$ |  |
| $\mathbf{1 5 1 , 2 1 1}$ |  | 184,636 | $(33,425)$ | $\mathbf{1 , 5 4 2 , 9 6 9}$ |  |
|  |  |  |  |  |  |
| $\mathbf{7 4 2 , 4 1 0}$ |  | 944,000 | $(201,590)$ | $\mathbf{7 , 5 7 5 , 6 1 2}$ |  |
|  |  |  |  |  |  |
| $\mathbf{7 , 4 3 3}$ |  | 8,423 | $(990)$ | $\mathbf{7 5 , 8 4 7}$ |  |
| $\mathbf{1 1 0 , 7 7 2}$ |  | 110,784 | $(12)$ | $\mathbf{1 , 1 3 0 , 3 2 7}$ |  |
| $\mathbf{5 7 , 4 0 2}$ |  | 55,745 | 1,657 | $\mathbf{5 8 5 , 7 3 4}$ |  |
|  |  |  |  |  |  |
| $\mathbf{9 1 8 , 0 1 7}$ |  | $1,118,952$ | $(200,935)$ | $\mathbf{9 , 3 6 7 , 5 2 0}$ |  |

Equity:


## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## 2. CONSOLIDATED STATEMENTS OF INCOME

| Net sales | ¥ 687,034 | ¥ | 1,007,538 | - | 31.8 | \$ | 7,010,551 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 388,220 |  | 507,673 |  |  |  | 3,961,429 |
| Gross profit | 298,814 |  | 499,865 | - | 40.2 |  | 3,049,122 |
| Operating expenses: |  |  |  |  |  |  |  |
| Selling, general and administrative expenses | 205,993 |  | 249,480 |  |  |  | 2,101,969 |
| Research and development expenses | 72,789 |  | 79,555 |  |  |  | 742,745 |
|  | 278,782 |  | 329,035 |  |  |  | 2,844,714 |
| Operating profit | 20,032 |  | 170,830 | - | 88.3 |  | 204,408 |
| Other income (deductions): |  |  |  |  |  |  |  |
| Interest and dividend income | 1,434 |  | 6,193 |  |  |  | 14,633 |
| Interest expense | (84) |  | (412) |  |  |  | (857) |
| Other, net | 1,012 |  | $(9,969)$ |  |  |  | 10,326 |
|  | 2,362 |  | $(4,188)$ |  |  |  | 24,102 |
| Income before income taxes | 22,394 |  | 166,642 | - | 86.6 |  | 228,510 |
| Income taxes | 6,759 |  | 56,034 |  |  |  | 68,969 |
| Consolidated net income | 15,635 |  | 110,608 | - | 85.9 |  | 159,541 |
| Less: Net income (loss) attributable to noncontrolling interests | $(2,109)$ |  | 3,964 |  |  |  | $(21,520)$ |
| Net income attributable to Canon Inc. | ¥ 17,744 | ¥ | 106,644 | - | 83.4 | \$ | 181,061 |

Note: Consolidated comprehensive
income for the
three months ended
March 31, 2009
and 2008 was
JPY53,873 million
(increase)
(U.S.\$549,724
thousand
(increase)) and
JPY3,760 million
(increase),
respectively.
3. DETAILS OF SALES

Sales by product

Business machines:
Office imaging products
Computer peripherals
Business information products

Cameras
Optical and other products
Total

## Sales by region

Japan
Overseas:
Americas
Europe
Other areas

Total

[^1]Millions of yen
Three

| months | Three months |  | Three months |
| :---: | :---: | :---: | :---: |
| ended | ended | Change(\%) | ended |
| March | March 31, |  | March 31, |
| 31, 2009 | 2008 |  | $\mathbf{2 0 0 9}$ |


| $¥ \mathbf{1 9 7 , 5 2 0}$ | $¥$ | 287,524 | - | 31.3 | $\$$ | $\mathbf{2 , 0 1 5 , 5 1 0}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 3 5 , 2 0 8}$ |  | 379,509 | - | 38.0 |  | $\mathbf{2 , 4 0 0 , 0 8 2}$ |
| $\mathbf{1 8 , 8 7 8}$ |  | 24,753 | - | 23.7 |  | $\mathbf{1 9 2 , 6 3 2}$ |
|  |  |  |  |  |  |  |
| $\mathbf{4 5 1 , 6 0 6}$ |  | 691,786 | - | 34.7 |  | $\mathbf{4 , 6 0 8 , 2 4}$ |
| $\mathbf{1 6 5 , 5 4 9}$ |  | 218,995 | - | 24.4 | $\mathbf{1 , 6 8 9 , 2 7 6}$ |  |
| $\mathbf{6 9 , 8 7 9}$ |  | 96,757 | - | 27.8 |  | $\mathbf{7 1 3 , 0 5 1}$ |

$¥ \mathbf{6 8 7 , 0 3 4} ¥ \quad ¥ \quad 1,007,538 \quad-31.8 \quad \$ \mathbf{7 , 0 1 0 , 5 5 1}$

Millions of yen

| Three <br> months <br> ended | Three months |
| :---: | :---: |
| March | ended |
| $\mathbf{3 1 , 2 0 0 9}$ | 2008 |
| $\mathbf{¥ 1 6 9 , 5 0 4}$ | $¥$ |
|  | 227,781 |


| $\mathbf{1 7 6 , 3 3 1}$ | 270,664 | - | 34.9 |
| :--- | :--- | :--- | :--- |
| $\mathbf{1 , 7 9 9 , 2 9 6}$ |  |  |  |
| $\mathbf{2 1 0 , 0 6 7}$ | 337,116 | - | 37.7 |
| $\mathbf{1 3 1 , 1 3 2}$ | 171,977 | - | 23.8 |
| $\mathbf{5 1 7 , 5 3}$ |  |  | $\mathbf{1 , 3 3 8 , 0 8 1}$ |
| $\mathbf{5 1 7 , 5}$ | 779,757 | -33.6 | $\mathbf{5 , 2 8 0 , 9 1 8}$ |

$¥ \mathbf{6 8 7 , 0 3 4} \quad ¥ \quad 1,007,538 \quad-31.8 \quad \$ \mathbf{7 , 0 1 0 , 5 5 1}$

Thousands of U.S. dollars Three months March 31, 2009

4,608,224
1,689,276
713,051

Thousands of U.S. dollars

Three months
Change(\%)
ended
March 31,
2009
1,729,633
1,799,296
2,143,541
1,338,081
5,280,918

Business
machines:
Office imaging
products: Office
network digital
multifunction
devices (MFDs) /
Color network
digital MFDs /
Office copying
machines /
Personal-use
copying machines
/ Full-color
copying machines
Computer
peripherals
: Laser beam
printers / Inkjet multifunction
peripherals /
Single function
inkjet printers /
Image scanners
Business
information
products
: Computer
information
systems /
Document
scanners /
Personal
information
products
Cameras
: Digital SLR
cameras /
Compact digital
cameras /
Interchangeable
lenses / Digital
video camcorders
Optical and other products
: Semiconductor
production
equipment /
Mirror projection
mask aligners for

LCD panels /
Broadcasting
equipment /
Medical
equipment / Large
format printers /
Components
2. The principal countries and regions included in each regional category are as follows:
Americas: United
States of America,
Canada, Latin
America / Europe:
England,
Germany, France,
Netherlands /
Other Areas:
Asian regions, China, Oceania

## 4. CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Millions of yen |  | Thousands of |
| :---: | :---: | :---: | :---: |
|  | Three months ended March 31, 2009 | Three months ended March 31, 2008 | ```Three months ended March 31, 2009``` |
| Cash flows from operating activities: |  |  |  |
| Consolidated net income | ¥ 15,635 | 110,608 | \$ 159,541 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization | 75,523 | 82,201 | 770,643 |
| Loss on disposal of property, plant and equipment | 1,176 | 3,685 | 12,000 |
| Deferred income taxes | $(6,312)$ | $(7,591)$ | $(64,408)$ |
| Decrease in trade receivables | 121,931 | 71,298 | 1,244,194 |
| (Increase) decrease in inventories | 18,290 | $(24,585)$ | 186,633 |
| Increase (decrease) in trade payables | $(129,424)$ | 4,732 | $(1,320,653)$ |
| Decrease in accrued income taxes | $(54,352)$ | $(78,470)$ | $(554,612)$ |
| Decrease in accrued expenses | $(8,687)$ | $(36,112)$ | $(88,643)$ |
| Decrease in accrued (prepaid) pension and severance cost | (140) | $(2,783)$ | $(1,429)$ |
| Other, net | 18,806 | $(15,494)$ | 191,897 |
| Net cash provided by operating activities | 52,446 | 107,489 | 535,163 |
| Cash flows from investing activities: |  |  |  |
| Purchases of fixed assets | $(105,084)$ | $(136,165)$ | $(1,072,286)$ |
| Proceeds from sale of fixed assets | 1,339 | 710 | 13,663 |
| Purchases of available-for-sale securities | (6) | $(3,833)$ | (61) |
| Proceeds from sale and maturity of available-for-sale securities | 214 | 4,011 | 2,184 |
| (Increase) decrease in time deposits | 2,885 | (204) | 29,439 |
| Acquisitions of subsidiaries, net of cash acquired | (168) | (209) | $(1,714)$ |
| Purchases of other investments | (54) | $(44,111)$ | (551) |
| Other, net | $(1,152)$ | $(9,682)$ | $(11,756)$ |
| Net cash used in investing activities | $(102,026)$ | $(189,483)$ | $(1,041,082)$ |
| Cash flows from financing activities: |  |  |  |
| Proceeds from issuance of long-term debt | 593 | 3,400 | 6,051 |
| Repayments of long-term debt | $(1,532)$ | $(1,175)$ | $(15,633)$ |
| Increase (decrease) in short-term loans | 96 | $(2,632)$ | 980 |
| Dividends paid | $(67,897)$ | $(75,663)$ | $(692,827)$ |
| Purchases of treasury stock, net | (9) | (3) | (92) |
| Other, net | $(2,209)$ | $(8,804)$ | $(22,540)$ |
| Net cash used in financing activities | $(70,958)$ | $(84,877)$ | $(724,061)$ |
|  | 18,535 | $(69,923)$ | 189,133 |

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Effect of exchange rate changes on cash and cash equivalents

| Net change in cash and cash equivalents | (102,003) |  | $(236,794)$ |  | $(\mathbf{1 , 0 4 0 , 8 4 7 )}$ |
| :--- | :---: | :--- | :---: | :---: | :---: |
| Cash and cash equivalents at beginning of period | $\mathbf{6 7 9 , 1 9 6}$ |  | 944,463 | $\mathbf{6 , 9 3 0 , 5 7 1}$ |  |
| Cash and cash equivalents at end of period | $\mathbf{¥ 5 7 7 , 1 9 3}$ | $¥$ | 707,669 | $\mathbf{\$}$ | $\mathbf{5 , 8 8 9 , 7 2 4}$ |

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED
5. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.
6. SEGMENT INFORMATION
(1) SEGMENT INFORMATION BY PRODUCT

|  | Millions of yen |  |  | Change(\%) | Thousands of U.S. dollars <br> Three months ended March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended March 31, 2009 |  | Three months ended March 31, 2008 |  |  |  |
| Business Machines |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |
| Unaffiliated customers | $¥ \mathbf{4 5 1 , 6 0 6}$ | $¥$ | 691,786 | - 34.7 | \$ | 4,608,224 |
| Intersegment | - |  | - |  |  |  |
| Total | 451,606 |  | 691,786 | - 34.7 |  | 4,608,224 |
| Operating cost and expenses | 392,502 |  | 528,607 | - 25.7 |  | 4,005,122 |
| Operating profit | ¥ 59,104 | $¥$ | 163,179 | - 63.8 | \$ | 603,102 |

Cameras

| Net sales: | $\mathbf{¥ 1 6 5 , 5 4 9}$ | $¥$ | 218,995 | - | 24.4 | $\mathbf{1 , 6 8 9 , 2 7 6}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Unaffiliated customers | - |  | - |  | - |  |  |
| Intersegment | $\mathbf{1 6 5 , 5 4 9}$ |  | 218,995 | - | 24.4 | $\mathbf{1 , 6 8 9 , 2 7 6}$ |  |
| Total | $\mathbf{1 5 7 , 7 1 9}$ |  | 173,269 | - | 9.0 | $\mathbf{1 , 6 0 9 , 3 7 8}$ |  |
| Operating cost and expenses | $\mathbf{7}, \mathbf{8 3 0}$ | $¥$ | 45,726 | - | 82.9 | $\$$ | $\mathbf{7 9 , 8 9 8}$ |

Optical and other products
Net sales:

| Unaffiliated customers | $\mathbf{¥} \mathbf{6 9 , 8 7 9}$ | $¥$ | 96,757 | - | 27.8 | $\$$ | $\mathbf{7 1 3 , 0 5 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment | $\mathbf{4 1 , 2 1 4}$ |  | 56,215 | - | 26.7 |  | $\mathbf{4 2 0 , 5 5 1}$ |
| Total | $\mathbf{1 1 1 , 0 9 3}$ |  | 152,972 | - | 27.4 |  | $\mathbf{1 , 1 3 3 , 6 0 2}$ |
| Operating cost and expenses | $\mathbf{1 2 2 , 4 4 2}$ |  | 147,642 | - | 17.1 |  | $\mathbf{1 , 2 4 9 , 4 0 8}$ |
| Operating profit (loss) | $\mathbf{¥ ( 1 1 , 3 4 9 )}$ | $¥$ | 5,330 |  | - | $\$$ | $(\mathbf{1 1 5 , 8 0 6})$ |

## Corporate and Eliminations

Net sales:

| Unaffiliated customers | ¥ | $¥$ | - | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | $(41,214)$ |  | $(56,215)$ | - |  | $(420,551)$ |
| Total | $(41,214)$ |  | $(56,215)$ | - |  | $(420,551)$ |
| Operating cost and expenses | $(5,661)$ |  | $(12,810)$ | - |  | $(57,765)$ |
| Operating profit (loss) | ¥ (35,553) | ¥ | $(43,405)$ | - | \$ | (362,786) |

## Consolidated

Net sales:

| Unaffiliated customers | $\mathbf{¥ 6 8 7 , 0 3 4}$ | $¥$ | $1,007,538$ | -31.8 | $\mathbf{8}, 010,551$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment | - |  | - |  | - |  |  |
| Total | $\mathbf{6 8 7 , 0 3 4}$ |  | $1,007,538$ | - | 31.8 |  | $\mathbf{7 , 0 1 0 , 5 5 1}$ |
| Operating cost and expenses | $\mathbf{6 6 7 , 0 0 2}$ |  | 836,708 | - | 20.3 |  | $\mathbf{6 , 8 0 6 , 1 4 3}$ |
| Operating profit | $\mathbf{¥ 2 0 , 0 3 2}$ | $¥$ | 170,830 | - | 88.3 | $\mathbf{\$}$ | $\mathbf{2 0 4 , 4 0 8}$ |

Note: General corporate expenses of JPY35,553 million (U.S. $\$ 362,786$ thousand) and JPY43,295 million in the three months ended March 31, 2009 and 2008, respectively, are included in
Corporate and Eliminations.

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED
(2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

|  | Millions of yen |  |  | Change(\%) | Thousands of U.S. dollars <br> Three months ended March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended March 31, 2009 |  | Three months <br> ended <br> March 31, 2008 |  |  |  |
| Japan |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |
| Unaffiliated customers | ¥ 213,695 | $\geq$ | 249,294 | - 14.3 | \$ | 2,180,561 |
| Intersegment | 304,291 |  | 586,930 | - 48.2 |  | 3,105,010 |
| Total | 517,986 |  | 836,224 | - 38.1 |  | 5,285,571 |
| Operating cost and expenses | 483,938 |  | 658,811 | - 26.5 |  | 4,938,142 |
| Operating profit | ¥ 34,048 | ¥ | 177,413 | - 80.8 | \$ | 347,429 |

## Americas

Net sales:

| Unaffiliated customers | ¥ 171,141 | $¥$ | 269,509 | - | 36.5 | \$ | 1,746,337 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | 778 |  | 338 | + | 130.2 |  | 7,939 |
| Total | 171,919 |  | 269,847 | - | 36.3 |  | 1,754,276 |
| Operating cost and expenses | 172,058 |  | 264,977 | - | 35.1 |  | 1,755,694 |
| Operating profit (loss) | $\geq \quad(139)$ | ¥ | 4,870 |  |  | \$ | $(1,418)$ |

## Europe

Net sales:

| Unaffiliated customers | ¥ 208,862 | ¥ | 336,505 | - | 37.9 | \$ | 2,131,245 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | 435 |  | 833 | - | 47.8 |  | 4,439 |
| Total | 209,297 |  | 337,338 | - | 38.0 |  | 2,135,684 |
| Operating cost and expenses | 200,986 |  | 324,670 | - | 38.1 |  | 2,050,878 |
| Operating profit | ¥ 8,311 | $¥$ | 12,668 | - | 34.4 | \$ | 84,806 |

## Others

Net sales:

| Unaffiliated customers | $\mathbf{¥}$ | $\mathbf{9 3 , 3 3 6}$ | $¥$ | 152,230 | - | 38.7 | $\mathbf{\$}$ | $\mathbf{9 5 2 , 4 0 8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment |  | $\mathbf{9 0 , 3 5 2}$ |  | 164,433 | - | 45.1 |  | $\mathbf{9 2 1 , 9 5 9}$ |
| Total | $\mathbf{1 8 3 , 6 8 8}$ |  | 316,663 | - | 42.0 |  | $\mathbf{1 , 8 7 4 , 3 6 7}$ |  |
| Operating cost and expenses | $\mathbf{1 7 9 , 5 9 8}$ |  | 299,151 | - | 40.0 |  | $\mathbf{1 , 8 3 2 , 6 3 3}$ |  |
| Operating profit | $\mathbf{¥}$ | $\mathbf{4 , 0 9 0}$ | $¥$ | 17,512 | - | 76.6 | $\mathbf{\$}$ | $\mathbf{4 1 , 7 3 4}$ |

## Corporate and Eliminations

Net sales:

| Unaffiliated customers | ¥ | ¥ |  | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | $(395,856)$ |  | $(752,534)$ | - |  | $(4,039,347)$ |
| Total | $(395,856)$ |  | $(752,534)$ | - |  | $(4,039,347)$ |
| Operating cost and expenses | $(369,578)$ |  | $(710,901)$ | - |  | (3,771,204) |
| Operating profit (loss) | ¥ (26,278) | ¥ | $(41,633)$ | - | \$ | $(268,143)$ |

## Consolidated

Net sales:

| Unaffiliated customers | ¥ 687,034 | ¥ | 1,007,538 | - | 31.8 | \$ | 7,010,551 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | - |  |  |  |  |  |  |
| Total | 687,034 |  | 1,007,538 | - | 31.8 |  | 7,010,551 |
| Operating cost and expenses | 667,002 |  | 836,708 | - | 20.3 |  | 6,806,143 |
| Operating profit | ¥ 20,032 | ¥ | 170,830 | - | 88.3 | \$ | 204,408 |

Note: General corporate
expenses of
JPY 35,553 million
(U.S.\$362,786
thousand) and
JPY43,295 million
in the three months
ended March 31,
2009 and 2008,
respectively, are
included in
Corporate and
Eliminations.

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## 7. SIGNIFICANT CHANGES IN CANON INC. STOCKHOLDERS EOUITY None. <br> 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES <br> (1) GROUP POSITION <br> 1. Number of Group Companies

March 31,
2009 December 31, 2008 Change

| Subsidiaries | 242 | 245 | $(3)$ |
| :--- | ---: | ---: | :---: |
| Affiliates | 18 | 18 | - |
| Total | 260 | 263 | $(3)$ |

2. Change in Group Entities

Subsidiaries
Addition: 3 companies
Removal: 6 companies
Affiliates (Carried at Equity Basis)
Addition: 1 company
Removal: 1 company
3. Subsidiaries Listed on Domestic Stock Exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc., Canon
Finetech Inc.
Tokyo Stock Exchange (2nd section): Canon Software Inc.
Osaka Securities Exchange (2nd section): Canon Machinery Inc.
JASDAQ: Tokki Corporation, Asia Pacific System Research Co., Ltd.
Osaka Securities Exchange (Hercules): e-System Corporation
(2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.
New Accounting Standard
Canon adopted SFAS 160 Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 in the first quarter beginning January 1, 2009. Upon the adoption of SFAS 160, noncontrolling interests, which were previously referred to as minority interests and classified between total liabilities and stockholders equity on the consolidated balance sheets, are now included as a separate component of total equity. In addition, consolidated net income on the consolidated statements of income now includes the net income (loss) attributable to noncontrolling interests. These financial statement presentation requirements have been adopted retrospectively and prior year amounts in the consolidated financial statements including the consolidated statements of cash flows have been reclassified or adjusted to conform to SFAS 160.
-10-

Canon Inc.

## CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2009 SUPPLEMENTARY REPORT TABLE OF CONTENTS

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

Japan

| Business machines | 122,660 | - | 155,500 | 607,015 | -21.1\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office imaging products | 74,631 | - | 98,403 | 370,901 | -24.2\% |  |
| Computer peripherals | 35,622 | - | 41,410 | 184,945 | -14.0\% |  |
| Business information products | 12,407 | - | 15,687 | 51,169 | -20.9\% |  |
| Cameras | 23,341 | - | 33,348 | 136,791 | -30.0\% | - |
| Optical and other products | 23,503 | - | 38,933 | 124,474 | -39.6\% | - |
| Total | 169,504 | 769,400 | 227,781 | 868,280 | -25.6\% | -11.4\% |
| Overseas |  |  |  |  |  |  |
| Business machines | 328,946 | - | 536,286 | 2,053,004 | -38.7\% | - |
| Office imaging products | 122,889 | - | 189,121 | 748,622 | -35.0\% |  |
| Computer peripherals | 199,586 | - | 338,099 | 1,269,823 | -41.0\% |  |
| Business information products | 6,471 | - | 9,066 | 34,559 | -28.6\% | - |
| Cameras | 142,208 | - | 185,647 | 905,156 | -23.4\% |  |
| Optical and other products | 46,376 | - | 57,824 | 267,721 | -19.8\% | - |
| Total | 517,530 | 2,560,600 | 779,757 | 3,225,881 | -33.6\% | -20.6\% |
| Americas |  |  |  |  |  |  |
| Business machines | 119,479 | - | 193,781 | 759,864 | -38.3\% |  |
| Office imaging products | 43,991 | - | 70,879 | 287,319 | -37.9\% |  |
| Computer peripherals | 72,738 | - | 118,685 | 457,816 | -38.7\% |  |
| Business information products | 2,750 | - | 4,217 | 14,729 | -34.8\% | - |
| Cameras | 45,325 | - | 64,266 | 339,141 | -29.5\% | - |
| Optical and other products | 11,527 | - | 12,617 | 55,566 | -8.6\% | - |
| Total | 176,331 | 938,100 | 270,664 | 1,154,571 | -34.9\% | -18.7\% |

## Europe

## Edgar Filing: CANON INC - Form 6-K

| Business machines | 154,755 | - | 257,765 | 964,782 | -40.0\% | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office imaging products | 61,580 | - | 94,415 | 364,288 | -34.8\% | - |
| Computer peripherals | 90,025 | - | 159,236 | 584,247 | -43.5\% | - |
| Business information products | 3,150 | - | 4,114 | 16,247 | -23.4\% | - |
| Cameras | 48,034 | - | 69,091 | 333,069 | -30.5\% | - |
| Optical and other products | 7,278 | - | 10,260 | 43,549 | -29.1\% | - |
| Total | 210,067 | 1,022,100 | 337,116 | 1,341,400 | -37.7\% | -23.8\% |
| Other areas |  |  |  |  |  |  |
| Business machines | 54,712 | - | 84,740 | 328,358 | -35.4\% | - |
| Office imaging products | 17,318 |  | 23,827 | 97,015 | -27.3\% | - |
| Computer peripherals | 36,823 | - | 60,178 | 227,760 | -38.8\% | - |
| Business information products | 571 | - | 735 | 3,583 | -22.3\% | - |
| Cameras | 48,849 | - | 52,290 | 232,946 | -6.6\% | - |
| Optical and other products | 27,571 | - | 34,947 | 168,606 | -21.1\% | - |
| Total | 131,132 | 600,400 | 171,977 | 729,910 | -23.8\% | -17.7\% |
| Total |  |  |  |  |  |  |
| Business machines | 451,606 | 2,151,900 | 691,786 | 2,660,019 | -34.7\% | -19.1\% |
| Office imaging products | 197,520 | 911,400 | 287,524 | 1,119,523 | -31.3\% | -18.6\% |
| Computer peripherals | 235,208 | 1,162,400 | 379,509 | 1,454,768 | -38.0\% | -20.1\% |
| Business information products | 18,878 | 78,100 | 24,753 | 85,728 | -23.7\% | -8.9\% |
| Cameras | 165,549 | 903,600 | 218,995 | 1,041,947 | -24.4\% | -13.3\% |
| Optical and other products | 69,879 | 274,500 | 96,757 | 392,195 | -27.8\% | -30.0\% |
| Total | 687,034 | 3,330,000 | 1,007,538 | 4,094,161 | -31.8\% | -18.7\% |
| -S1- |  |  |  |  |  | $(\mathrm{P})=\mathrm{Pr}$ |

Canon Inc.

## 2. SEGMENT INFORMATION BY PRODUCT

(Millions of yen)

| 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: |
| 1st | Year | 1st quarter | Year |

Business machines
Unaffiliated customers
Intersegment

| Total sales | 451,606 | $2,151,900$ | 691,786 | $2,660,019$ | $-34.7 \%$ | $-19.1 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Operating profit | 59,104 | 293,600 | 163,179 | 544,644 | $-63.8 \%$ | $-46.1 \%$ |
| \% of sales | $13.1 \%$ | $13.6 \%$ | $23.6 \%$ | $20.5 \%$ | - | - |

## Cameras

Unaffiliated customers
$\begin{array}{llllll}165,549 & 903,600 & 218,995 & 1,041,947 & -24.4 \% & -13.3 \%\end{array}$
Intersegment

Optical and other
products
Unaffiliated customers
Intersegment

| Total sales | 111,093 | 461,700 | 152,972 | 627,885 | $-27.4 \%$ | $-26.5 \%$ |
| :--- | :---: | :---: | :---: | :---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Operating profit | $(11,349)$ | $(27,400)$ | 5,330 | $(45,490)$ | - | - |
| $\%$ of sales | $-10.2 \%$ | $-5.9 \%$ | $3.5 \%$ | $-7.2 \%$ | - | - |

Corporate and

## Eliminations

Unaffiliated
customers

| Intersegment | $(41,214)$ | $(187,200)$ | $(56,215)$ | $(235,690)$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total sales | $(41,214)$ | $(187,200)$ | $(56,215)$ | $(235,690)$ | - |
| Operating profit | $(35,553)$ | $(165,000)$ | $(43,405)$ | $(190,867)$ | - |

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## Consolidated

Unaffiliated

| customers | 687,034 | $3,330,000$ | $1,007,538$ | $4,094,161$ | $-31.8 \%$ | $-18.7 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Intersegment | - | - | - | - | - | - |
| Total sales | 687,034 | $3,330,000$ | $1,007,538$ | $4,094,161$ | $-31.8 \%$ | $-18.7 \%$ |
|  |  |  |  |  |  |  |
| Operating profit <br> \% of sales | 20,032 | 180,000 | 170,830 | 496,074 | $-88.3 \%$ | $-63.7 \%$ |
|  | $2.9 \%$ | $5.4 \%$ | $17.0 \%$ | $12.1 \%$ | - | - |

## 3. OTHER INCOME / DEDUCTIONS

(P)=Projection
(Millions of yen)

| 2009 |  | 2008 |  | Change year over year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1st | Year | 1st quarter | Year | 1 st | Year |
| quarter | (P) |  |  | quarter |  |


| Interest and <br> dividend, net | 1,350 | 2,200 | 5,781 | 18,605 | $(4,431)$ | $(16,405)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Forex gain / loss | 3,755 | 3,800 | $(10,576)$ | $(11,212)$ | $+14,331$ | $+15,012$ |
| Equity earnings / <br> loss <br> of affiliated |  |  |  |  |  |  |
| companies | $(5,306)$ | $(9,900)$ | 164 | $(20,047)$ | $(5,470)$ | $+10,147$ |
| Other, net | 2,563 | 3,900 | 443 | $(2,273)$ | $+2,120$ | $+6,173$ |
| Total | 2,362 | 0 | $(4,188)$ | $(14,927)$ | $+6,550$ | $+14,927$ |
|  |  |  |  |  |  | $(\mathrm{P})=$ Projection |

4. SALES COMPOSITION BY PRODUCT

| 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: |
| 1st | Year | 1st <br> quarter |  |
| (P) | quarter | Year |  |

## Office imaging products

| Monochrome copying machines | $40 \%$ | $40 \%$ | $42 \%$ | $41 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Color copying machines | $36 \%$ | $36 \%$ | $36 \%$ | $37 \%$ |
| Others | $24 \%$ | $24 \%$ | $22 \%$ | $22 \%$ |
|  |  |  |  |  |
| Computer peripherals | $71 \%$ | $68 \%$ | $75 \%$ | $73 \%$ |
| Laser beam printers | $28 \%$ | $31 \%$ | $24 \%$ | $26 \%$ |
| Inkjet printers | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ |
| Others |  |  |  |  |

Business information products

| Personal computers | $65 \%$ | $63 \%$ | $63 \%$ | $60 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Others | $35 \%$ | $37 \%$ | $37 \%$ | $40 \%$ |

Cameras

| Digital cameras | $78 \%$ | $78 \%$ | $75 \%$ | $75 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Video cameras | $7 \%$ | $9 \%$ | $7 \%$ | $9 \%$ |
| Interchangeable lenses and others | $15 \%$ | $13 \%$ | $18 \%$ | $16 \%$ |

Optical and other products
Semiconductor production equipment
$34 \% \quad 29 \% \quad 46 \% \quad 46 \%$

Others
$66 \% \quad 71 \% \quad 54 \% \quad 54 \%$
(P)=Projection

## 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

| 2009 |  |
| :---: | :---: |
| 1st | Year |
| quarter | $(\mathrm{P})$ |

Business machines
Japan
-21.1\%
Overseas
-27.9\%
Total
$-26.4 \% \quad-11.5 \%$
Cameras
Japan -30.0\%
Overseas
-9.3\%

Total -12.5\% -3.3\%
Optical and other products

| Japan | $-39.6 \%$ | - |
| :--- | ---: | ---: |
| Overseas | $-13.1 \%$ | - |
| Total | $-23.8 \%$ | $-26.2 \%$ |
|  |  |  |
| Total | $-25.6 \%$ | $-11.4 \%$ |
| Japan | $-22.4 \%$ | $-10.7 \%$ |
| Overseas | $-27.6 \%$ | $-12.1 \%$ |
| Americas | $-22.2 \%$ | $-10.3 \%$ |
| Europe | $-14.7 \%$ | $-9.1 \%$ |
| Other areas | $-23.1 \%$ | $-10.8 \%$ |
| Total |  |  |

(P)=Projection
-S3-

## 6. PROFITABILITY

| 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: |
| 1st <br> quarter | Year (P) | 1st |  |
| quarter | Year |  |  |


| ROE *1 | $2.7 \%$ | $4.2 \%$ | $14.8 \%$ | $11.1 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| ROA *2 | $1.8 \%$ | $2.8 \%$ | $9.8 \%$ | $7.3 \%$ |
| *1 Based on Net Income attributable to Canon Inc and Total Canon |  |  |  |  |
| Inc.stockholders equity |  | (P)=Projection |  |  |
| *2 Based on Net Income attributable |  |  |  |  |
| to Canon Inc. |  |  |  |  |

7. IMPACT OF FOREIGN

EXCHANGE RATES
(1) Exchange rates (Yen)

|  | 1st <br> quarter |  |  |  | 2nd-4th <br> quarter (P) |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Year (P) | 1st quarter | Year |  |
| Yen/US\$ | 93.86 | 95.00 | 94.78 | 104.78 | 103.23 |
| Yen/Euro | 121.85 | 125.00 | 124.31 | 157.59 | 151.46 |
|  |  |  |  |  | (P)=Projection |

(2) Impact of foreign exchange rates on sales (Year over year) (Billions of yen)

|  | 2009 |  |
| :--- | ---: | :---: |
|  | 1st |  |
| quarter |  |  |$\quad$ Year (P)


operating activities
will be provided
from this quarter.

Canon Inc.
(Millions of yen)

## 9. R\&D EXPENDITURE

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | Year (P) | 1st quarter | Year |
| Business machines | 23,208 | - | 25,884 | 123,531 |
| Cameras | 11,458 | - | 11,904 | 45,458 |
| Optical and other products | 38,123 | - | 41,767 | 205,036 |
| Total | 72,789 | 320,000 | 79,555 | 374,025 |
| \% of sales | 10.6\% | 9.6\% | 7.9\% | 9.1\% |
| $(\mathrm{P})=$ Projection |  |  |  |  |

(Millions of yen)

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1st } \\ \text { quarter } \end{gathered}$ | Year (P) | $\begin{aligned} & \text { 1st } \\ & \text { quarter } \end{aligned}$ | Year |
| Increase in PP\&E | 61,917 | 290,000 | 89,435 | 361,988 |
| Depreciation and amortization | 75,523 | 330,000 | 82,201 | 341,337 |
| 11. INVENTORIES <br> (1) Inventories | (Millions of yen) |  |  |  |
|  | $\begin{gathered} 2009 \\ \text { Mar. } 31 \end{gathered}$ | $\begin{gathered} 2008 \\ \text { Dec. } 31 \end{gathered}$ | Difference |  |
| Business machines | 245,404 | 234,958 | +10,446 |  |
| Cameras | 100,478 | 115,852 | $(15,374)$ |  |
| Optical and other products | 154,081 | 156,109 | $(2,028)$ |  |
| Total | 499,963 | 506,919 | $(6,956)$ |  |
| (2) Inventories/Sales* |  |  | (Days) |  |


| 2009 | 2008 | Difference |
| :---: | :---: | :---: |
| Mar. 31 | Dec. 31 |  |

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| Business machines | 42 | 34 | +8 |
| :--- | ---: | ---: | ---: |
| Cameras | 43 | 41 | +2 |
| Optical and other products | 155 | 144 | +11 |
|  |  |  |  |
| Total | 54 | 47 | +7 |

*Index based on the previous six months sales.
12. DEBT RATIO

|  | 2009 <br> Mar.31 | 2008 <br> Dec.31 | Difference |
| :--- | :---: | :---: | :---: |
| Total debt / Total assets | $0.3 \%$ | $0.4 \%$ | $-0.1 \%$ |
| 13. OVERSEAS PRODUCTION RATIO |  |  |  |
|  |  |  |  |
|  | 2009 1 st | 2008 |  |
|  | quarter | Year |  |
| Overseas production ratio | $36 \%$ | $39 \%$ |  |

## 14. NUMBER OF EMPLOYEES

Japan

| 2009 | 2008 | Difference |
| :---: | :---: | ---: |
| Mar.31 | Dec.31 |  |
| 72,385 | 72,445 | $(60)$ |
| 85,634 | 94,535 | $(8,901)$ |
|  |  |  |
| 158,019 | 166,980 | $(8,961)$ |

-S5-


[^0]:    -2-

[^1]:    Notes: 1. The primary products included in each of the product segments are as follows:

