CANON INC Form 6-K January 30, 2007

### FORM 6-K SECURITIES AND EXCHANGE COMMISSION

(Translation of registrant s name into English) 30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)
[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F þ
Form 40-F o

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o
No þ

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-\_\_\_\_\_\_

### **TABLE OF CONTENTS**

# **SIGNATURES**

RESULTS FOR THE FOURTH QUARTER AND THE FISCAL YEAR ENDED DECEMBER 31, 2006

Notice Regarding Partial Amendment to Articles of Incorporation Canon Inc. to Delist Shares from the Frankfurt Stock Exchange

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CANON INC.** 

(Registrant)

Date **January 29, 2007** 

By /s/ Hiroshi Kawashimo (Signature)\*

Hiroshi Kawashimo General Manager, Finance Division Canon Inc.

The following materials are included.

- 1. Results For The Fourth Quarter And The Fiscal Year Ended December 31, 2006
- 2. Notice Regarding Partial Amendment to Articles of Incorporation
- 3. Canon Inc. to Delist Shares from the Frankfurt Stock Exchange

<sup>\*</sup>Print the name and title of the signing officer under his signature.

January 29, 2007

# RESULTS FOR THE FOURTH QUARTER AND THE FISCAL YEAR ENDED DECEMBER 31, 2006

#### CONSOLIDATED RESULTS

(Millions of yen, thousands of U.S. dollars, except per share amounts)

		Actual						Projected				
	Year		Year				Year	Year				
	ended	(	ended				ended	ending				
	December	De	ecember 31,			De	ecember 31,	December				
	31, 2006		2005	Cha	nge(%)		2006	31, 2007	Cha	inge(%)		
Net sales	<b>4¥156,759</b>	¥	3,754,191	+	10.7	\$	34,930,748	4¥450,000	+	7.1		
Operating profit	707,033		583,043	+	21.3		5,941,454	765,000	+	8.2		
Income before income	•											
taxes and minority												
interests	719,143		612,004	+	17.5		6,043,218	775,000	+	7.8		
Net income	¥455,325	¥	384,096	+	18.5	\$	3,826,261	¥495,000	+	8.7		
	,											
NT 4 *												
Net income per share:	¥7.044.0#	<b>T</b> 7	200.62		10.5	Φ.	<b>4.0</b> =	W 051 50		0.7		
- Basic	¥ 341.95	¥	288.63	+	18.5	\$	2.87	¥ 371.72	+	8.7		
- Diluted	341.84		288.36	+	18.5		2.87					
			Ad	ctual								
	As of		As of				As of					
	December	D	December 31,				December 31,					
	31, 2006		2005	Ch	ange(%)		2006					
<b>Total assets</b>	¥4,521,915	¥	4,043,553	+	11.8	\$	37,999,286					
Stockholders equity	¥ 2,986,606	¥	2,604,682	+	14.7	\$	25,097,529					

Notes: 1. Canon s
consolidated
financial
statements are
prepared in
accordance with
accounting
principles
generally
accepted in the
United States of
America.

2. U.S. dollar amounts are translated from

yen at the rate of JPY119= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 29, 2006, solely for the convenience of the reader.

- 3. Canon has made a three-for-two stock split on July 1, 2006.
- 4. The per share information has been calculated based on the number of outstanding shares following the implementation of the stock split.

### NON-CONSOLIDATED RESULTS

(Millions of yen, thousand of U.S. dollars, except per share amounts)

				Act	ual					Projec	ted	
		Year								Year		
		ended	Y	ear ended			Y	ear ended		ending		
	D	ecember	De	December 31, Decem			ecember 31,	$\Gamma$	ecember			
	3	31, 2006		2005	Cha	nge(%)		2006	3	31, 2007	Cha	nge(%)
Net sales	¥2	2,729,657	¥	2,481,481	+	10.0	\$	22,938,294	¥	2,930,000	+	7.3
Operating profit		511,157		416,517	+	22.7		4,295,437		551,000	+	7.8
Ordinary profit		523,996		440,711	+	18.9		4,403,328		565,000	+	7.8
Net income	¥	337,520	¥	289,294	+	16.7	\$	2,836,303	¥	370,000	+	9.6
Net income per share:												
- Basic	¥	253.48	¥	325.83			\$	2.13	¥	277.85	+	9.6
- Diluted		253.39		325.52				2.13				
Dividend per share		100.00		100.00				0.84		100.00		

#### Actual

	As of	As of		As of
	December	December 31,		December 31,
	31, 2006	2005	Change(%)	2006
<b>Total assets</b>	¥ 2,938,072	¥ 2,652,847	+ 10.8	\$ 24,689,681
Net assets	¥2,109,283	¥ 1,875,433	+ 12.5	\$ 17,725,067

Notes: 1. U.S. dollar amounts are translated from yen at the rate of JPY119= U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 29, 2006, solely for the convenience of the reader.

- 2. The per share information for fiscal 2006 and projection for fiscal 2007 has been calculated based on the number of outstanding shares following the implementation of the stock split. The per share information for fiscal 2005 is stated in pre-stock split basis.
- 3. The dividend per share for fiscal 2006 and fiscal 2005

calculated on the basis that the stock split was made at the beginning of fiscal 2005, are JPY83.33 and JPY66.67, respectively.

Canon Inc. Headquarter office 30-2, Shimomaruko 3-chome, Ohta-ku, Tokyo 146-8501, Japan Phone: +81-3-3758-2111

-1-

#### **Table of Contents**

#### **Management Policy**

#### **Basic Policy**

Under the corporate philosophy of *kyosei* living and working together for the common good Canon s basic management policy is to contribute to the prosperity and well-being of the world while endeavoring to become a truly excellent global corporate group targeting continued growth and development.

### Management goals

Based on this basic management policy, Canon launched two consecutive five-year management plans Phase I of its Excellent Global Corporation Plan in 1996 and Phase II in 2001 with the aim of becoming a truly excellent global corporation. Through these two five-year management plans, the company promoted a range of management reforms, thoroughly strengthening its product competitiveness and financial base. Since 2006, under a new five-year management plan Phase III, which targets further growth and improved corporate value, Canon has started to pursue Sound Growth by making use of the solid management foundation achieved through the two five-year plans and further expanding its corporate scale while maintaining a high level of profitability. In particular, the company is focusing on the following five important management objectives.

- 1) Achieving the overwhelming No. 1 position worldwide in all current core businesses, and firmly establishing three display technologies as businesses
- 2) Establishing new production systems to sustain international competitiveness
- 3) Expanding business operations through diversification and establishing a Three Regional Headquarters System
- 4) Identifying new business domains and accumulating required technologies
- 5) Nurturing truly autonomous and strong individuals promoting everlasting corporate reforms

#### Mid- to long-term management strategies

In order to realize the above objectives, we are implementing the following mid- to long-term management strategies:

1) Achieving the overwhelming No. 1 position worldwide in all current core businesses

In order to realize our objective of obtaining the No. 1 market share position for all of our core products, Canon is focusing on thoroughly enhancing each business s product development capabilities and product price competitiveness. Furthermore, in order to realize our objective of becoming No. 1 in each of our businesses, we are carrying out the following measures.

As for copying machines and laser beam printers, in line with growing demand for color output in the office, we are applying Canon proprietary technology to actively launch competitive new products that are differentiated by their performance capabilities. In 2006, we launched six new color office-copying machines and are now prepared to expand our market share. Furthermore, we are taking advantage of changes in the office network environment due to the spread of broadband networks and aim to get a jump on the competition with the development of a new-concept multifunction device that maximizes the functionality of each device connected to a network. Also, to satisfy the various needs of our customers, we are actively promoting expansion of our solutions business through the use of our platform architecture, which makes possible expanded functionality, and by supplying software and services, while entering the so call POD (Print on Demand) or light production segment. Furthermore, going forward, we aim to launch products with improved price competitiveness in emerging markets, which are expected to grow significantly, capitalizing on underlying demand to raise our market share.

With regard to inkjet printers, we are aiming to expand our market share by utilizing Canon-developed high-precision inkjet print heads, which offer a competitive advantage in printing high-quality photo images, and strengthen our lineup of multifunction products, which have become a core segment of the market, in addition to single-function products.

In the digital camera segment, through the timely launch of competitive products that capitalize on our expertise in optical and image-processing technologies, we are further solidifying our top market share position. Especially in the

expanding market for digital SLR cameras, we are aiming to expand our market share even further by taking advantage of our strong product lineup, spanning the range from professional

-2-

#### **Table of Contents**

to affordable models, along with strengthening such proprietary imaging technologies as CMOS image sensors and the DIGIC digital imaging engine, which support the differentiation of Canon products.

As for compact digital cameras, which continue to drop in price, we are aiming to increase our market share by continuously launching competitive new models in a timely manner while also further strengthening our cost competitiveness through an integrated production system that tightly links all stages of production, from parts manufacturing through to final assembly.

Furthermore, by taking advantage of our strengths in digital cameras and photo printers, we aim to become No. 1 worldwide in the home photo-printing market.

With regard to semiconductor production equipment, we aim to raise our competitiveness in the market by concentrating on the early development of state-of-the-art lithography equipment that employs such leading-edge technologies as liquid immersion technology. As for mirror projection mask aligners for LCDs, we are aiming to maintain our strong market share position for large substrate equipment.

### 2) Enhancing cost competitiveness

Amid intensified price competition in the marketplace, we continue our efforts to strengthen cost competitiveness in order to raise the price competitiveness of our products. In addition to further advancing the various reform initiatives that we have carried out until now including production reform activities, centered on the cell production system, and prototype-less development, in which every effort has been made to eliminate the need for physical prototypes in the product-development process we will strive to realize a three-in-one foundation for manufacturing that organically integrates development, manufacturing technology, and the factory floor. We will also promote the introduction of automated production lines using automated assembly systems and robots that operate around the clock, making possible production in Japan at costs that are competitive with production elsewhere in Asia. To realize this goal, we are planning the construction of a new production-engineering center to speed up the strengthening of our production technology capabilities. In addition, we are focusing our energies on in-house production, ranging from key devices to various manufacturing equipment and molds, and on further promoting procurement reforms aimed at improving procurement efficiency of the Canon Group under the policy of total optimization. By thoroughly carrying out these cost-reduction activities we strive to further lower our cost of sales ratio.

#### 3) Further enhancing technological strength, a source of profit and growth

For a company to continue growing while maintaining profitability, it is essential to make the most of growth areas and increase competitiveness in such areas. To this end, we are working to move ahead of the competition in the development of leading-edge technologies by pursuing partnerships with the world s top research facilities and universities, aimed at actively promoting the creation of next-generation business domains and develop leading-edge technologies.

To improve product competitiveness within existing business segments, we are also focusing our efforts on the development of key components and key devices. At the same time, we are working to further bolster base development technologies in the areas of measurement, analysis and simulation with the aim of further shortening development lead times.

In addition to the three management strategies outlined above, we will also promote group diversification and strive to create new independent businesses with the domestic and overseas manufacturing subsidiaries at the core.

By steadily implementing these management strategies, we are working to further enhance growth and profitability for the Canon Group and to continuously improve its corporate value.

### **Business challenges and countermeasures**

At Canon, the creation of new businesses and maintaining our high profitability structure represent two very important management objectives to ensure continuous future growth. As for the creation of new businesses, we will promote research into leading-edge technologies, using our specialty technologies, in such areas of expertise as displays, biotechnology, nanotechnology and life sciences. Also, to early establish new business segments, we will take advantage of M&A opportunities and business tie-ups.

With regard to maintaining our high profitability structure, in order to effectively respond to the intensifying price competition centered on the consumer goods market and the investment burden that

-3-

#### **Table of Contents**

accompanies the launch of new businesses, we believe that it is important to further improve the profit-earning ability of our current businesses. To facilitate this, we are promoting the development of new products and actively pursue cost-reduction activities.

We also view our approach to the environment as an important management issue. From the product development stage through to production, sales, use, recovery and recycling, we focus our energies on creating environmentally conscious products that realize energy efficiency, resource efficiency, and eliminate the use of hazardous substances. Additionally, we actively promote the development of recycling systems, the expansion of green procurement policies, the disclosure of environmental information, and participation in environmental conservation activities at the community level.

### Basic policy regarding share trading unit

Canon maintains a basic policy of regularly reviewing its share trading unit from the standpoint of enhancing liquidity of its shares in the stock market and stimulating broader investor participation.

In view of this policy, the company changed the number of shares that constitute one trading unit from 1,000 to 100, effective May 6, 2004. Furthermore, the company initiated a 3-for-2 forward stock split with a Record Date of June 30, 2006, to expand the investor base by establishing an environment that will make its shares even more accessible to a broader range of potential shareholders.

### Basic policy regarding profit distribution

With regard to returning profits to shareholders, Canon has worked to raise its dividend per share in accordance with the company s policy of providing a stable dividend. Under the new policy, Canon will actively work to return profits to shareholders, mainly through the distribution of dividends, taking into consideration planned future investments, free cash flow, and its consolidated business performance.

Specifically, the mid- to long-term objective is to strive to raise the consolidated shareholder return ratio to around 30 percent.

In accordance with this policy, Canon raised its full-year per-share dividend from 65 yen in 2004, to 100 yen in 2005. And for the period ended December 2006, to further enhance shareholder return, in addition to the interim dividend of 50 yen (already distributed), Canon plans to pay a year-end dividend of 50 yen (post stock-split basis). Calculated on a pre-stock-split basis, the year-end dividend would be 75 yen per share, equivalent to a full-year dividend of 125 yen per share, which is an increase of 25 yen per share compared to 2005.

#### Matters regarding the parent company, etc.

Canon does not have a parent company.

-4-

#### **Table of Contents**

#### **Operating Results and Financial Conditions**

#### 2006 in Review

Looking back at the global economy in 2006, in the United States, despite a decrease in housing investment, the economy continued to display growth with healthy employment conditions and continued growth in consumer spending, along with an increase in corporate capital investment. In Europe, while exports appeared somewhat sluggish due to the appreciation of the euro, the region indicated a trend toward moderate recovery as domestic demand expanded in major European countries, boosted by such factors as increased consumer spending owing to improvements in the employment environment. Within Asia, the Chinese economy maintained a high growth rate while other economies in the region also enjoyed generally favorable conditions. In Japan, although consumer spending has yet to fully regain its strength, the economy maintained a trend toward recovery amid increased capital spending fueled by strong corporate performances.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens reflex (SLR) cameras and compact digital cameras continued to realize healthy growth during the term. Within the office imaging product market, demand for network digital multifunction devices (MFDs) remained solid as the office market moved toward color and multifunctionality. As for computer peripherals, including printers, although demand grew for color as well as monochrome laser beam printers, and shifted rapidly within the inkjet printer market from single-function to multifunction models, the segment suffered amid severe price competition. In the optical equipment segment, although demand for projection aligners, which are used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers, demand for steppers, used in the production of semiconductors, was strong, supported by increased investment by manufacturers. The average value of the yen for the year was \mathbb{1}16.43 to the U.S. dollar and \mathbb{1}46.51 to the euro, representing year-on-year decreases of about 5% against the U.S. dollar, and 7% against the euro.

Amid these conditions, Canon s consolidated net sales in 2006 increased by 10.7% from the year-ago period to ¥4,156.8 billion (U.S.\$34,931 million), boosted by a solid rise in sales of digital cameras, color network MFDs, and laser beam printers, along with the positive effects of the depreciation of the yen. In 2006, the first year of a new five-year management plan Phase III of Canon s Excellent Global Corporation Plan net income increased by 18.5% year on year to ¥455.3 billion (U.S.\$3,826 million), marking all-time highs for both net sales and net income, and the seventh consecutive year of sales and profit growth. The gross profit ratio improved 1.1 points year on year to reach 49.6%. The improved gross profit ratio was mainly the result of such factors as the introduction of automated production lines, and the in-house manufacturing of key components and key devices, in addition to cost-reduction efforts realized through ongoing production-reform and procurement-reform activities, which absorbed the negative effects of severe price competition in the consumer product market. As for operating expenses, while R&D expenditures grew by ¥21.8 billion (U.S.\$183 million) from the year-ago period to ¥308.3 billion (U.S.\$2,591 million), the operating expense to net sales ratio improved 0.4 points year on year. This was achieved by limiting growth in selling, general and administrative expenses, with the exception of a temporary increase in expenses related to the relocation of operation bases. Consequently, operating profit in 2006 totaled \(\frac{4}{7}07.0\) billion (U.S.\$5,941 million), a year-on-year increase of 21.3%, and the operating profit ratio improved 1.5 points year on year to reach 17.0%. Other income (deductions) declined ¥16.9 billion (U.S.\$142 million) due to an increase in currency exchange losses and a decrease in gains on sales of securities, although interest income grew in line with the rise in the interest rate. Income before income taxes and minority interests in 2006 totaled ¥719.1 billion (U.S.\$6,043 million), a year-on-year increase of 17.5%, while net income for the year totaled \(\frac{4455.3}{25.3}\) billion (U.S.\$3,826 million), a year-on-year increase of 18.5%.

Basic net income per share for the year was ¥341.95 (U.S.\$2.87), a year-on-year increase of ¥53.32 (U.S.\$0.45). (Note: The basic net income per share calculation is based on the number of outstanding shares following the implementation of the stock split executed on July 1, 2006.)

#### **Results by Product Segment**

In the business machine segment, sales of color network digital MFDs, which are grouped in the office imaging products sub-segment, recorded significant growth with the launch of such new models as the mid to high-speed office-use iR C5180 series, the low-power-consumption iR C3380 series, and the high-image-quality imagePRESS C1

for commercial printing. Among monochrome network digital MFDs, while the launch of such models as the new high-speed iR7105 contributed to the maintaining of sales

-5-

#### **Table of Contents**

levels in the U.S. market, sales of monochrome models declined in other markets as demand shifted toward color models. Overall, sales of office imaging products in 2006 realized a year-on-year increase of 2.8%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales, with color models growing more than 50% and monochrome machines, particularly low-end models, also recording growth of over 10%. Sales in value terms also rose significantly. As for inkjet printers, despite a decline in demand for single-function models and severe price competition in the market, sales in value terms increased along with unit sales. Sales performance was boosted by the introduction of 24 new models 13 single-function models and 11 multifunction models including the high-speed user-friendly PIXMA MP600 and overseas entry-level-model PIXMA MP160 all-in-ones, which contributed to a stronger product lineup while also supporting favorable sales growth for consumables. As a result, sales of computer peripherals for the year realized a year-on-year increase of 12.3%. Within the field of business information products, demand for document scanners grew, contributing to a sales increase of 2.4%. Collectively, sales of business machines for the year totaled ¥2,691.1 billion (U.S.\$22,614 million), a year-on-year increase of 7.5%. Operating profit for the business machines segment totaled ¥599.2 billion (U.S.\$5,036 million), an increase of 10.6% year on year, lifted by active efforts to reduce costs as a means of limiting the decline in sales price amid severe price competition, as well as efforts to curtail expenses. The operating profit ratio was 22.3%, a year-on-year improvement of 0.6 points from the year-ago period.

Within the camera segment, strong demand for digital SLR cameras has fueled continued growth with particularly strong sales for the advanced-amateur-model EOS 30D, launched in the first half of 2006, and the EOS DIGITAL REBEL XTi, launched in the second half. This, in turn, led to expanded sales of interchangeable lenses for SLR cameras. Sales of compact digital cameras also continued to expand steadily with the introduction of 16 new models in 2006, including six stylish ELPH-series models and 10 PowerShot-series models that cater to a diverse range of shooting styles. As a result, unit sales of digital cameras for the year increased by more than 20% from the year-ago period. In the field of digital video camcorders, the launch of consumer-market HDV models equipped with Canon HD CMOS sensors contributed to expanded sales, filling out the company s digital camcorder lineup along with MiniDV and DVD models. Consequently, camera sales surpassed the ¥1,000.0 billion mark for the first time, achieving total sales of ¥1,041.9 billion (U.S.\$8,755 million), a year-on-year increase of 18.5%. The gross profit ratio for the camera segment also rose considerably, boosted by such factors as substantially increased sales of new products and cost reduction efforts. As a result, operating profit for the camera segment increased by a substantial 54.7% year on year to ¥268.7 billion (U.S.\$2,258 million).

In the optical and other products segment, while steppers, used in the production of semiconductors, enjoyed steady demand due to a significant increase in investment by manufacturers, sales of optical products decreased amid declining demand for aligners, used to produce LCD panels, due to restrained investment by LCD manufacturers. As for the other products included in the segment, the newly consolidated subsidiaries last year contributed to significant sales growth. As a result, sales for the segment totaled \(\frac{4}{2}3.8\) billion (U.S.\(\frac{5}{3},561\) million), a year-on-year increase of 13.7%. Operating profit for the segment grew by 6.8% year on year to \(\frac{4}{2}1.5\) billion (U.S.\(\frac{5}{3}49\) million).

#### **Cash Flow**

In the twelve months ended December 31, 2006, Canon generated cash flow from operating activities of ¥695.2 billion (U.S.\$5,842 million), a year-on-year increase of ¥89.6 billion (U.S.\$753 million), reflecting a significant increase in net income. Cash flow from investing activities totaled ¥460.8 billion (U.S.\$3,872 million), a year-on-year increase of ¥59.7 billion (U.S.\$501 million), due to a combination of factors, including a ¥424.9 billion (U.S.\$3,570 million) capital expenditure, which was used mainly to expand production capabilities in Japan and overseas regions and to bolster the company s R&D-related infrastructure. As a result, free cash flow surpassed ¥200.0 billion for the fifth consecutive year, totaling positive ¥234.4 billion (U.S.\$1,970 million), an improvement of ¥29.9 billion (U.S.\$252 million) from the year-ago period.

Cash flow from financing activities recorded an outlay of ¥107.5 billion (U.S.\$903 million), mainly resulting from an increase of ¥40.0 billion (U.S.\$336 million) in the dividend payout. Consequently, cash and cash equivalents totaled ¥1,155.6 billion (U.S.\$9,711 million), a year-on-year increase of ¥150.7 billion (U.S.\$1,266 million), including the impact of currency exchange rates.

-6-

#### **Non-consolidated Results**

Canon Inc. s non-consolidated net sales in 2006 grew by 10.0% to \$2,729.7 billion (U.S.\$22,938 million) while ordinary profit increased by a substantial 18.9% to \$524.0 billion (U.S.\$4,403 million). Non-consolidated net income also increased by 16.7% to \$337.5 billion (U.S.\$2,836 million), marking all-time highs for both net sales and net income, and the seventh consecutive year of sales and profit growth, as was also the case with Canon s consolidated performance.

#### **Outlook**

Regarding the outlook for the global economy, although there are concerns over such issues as currency exchange rates, interest rates, and pricing of raw materials, crude oil prices appear to have stabilized for the time being and the global economy is expected to continue recording favorable growth.

In the businesses in which Canon is involved, demand in the digital-camera market is expected to continue expanding, fueled by high growth in emerging markets. As for network digital MFDs and laser beam printers, while demand is projected to continue for full-color models, severe price competition and shifting demand toward lower-priced models is expected to adversely affect sales. Within the semiconductor-production equipment market, while there is a possibility that demand for steppers will decline somewhat in the first half, indications for the full-year point to a trend toward moderate recovery. In the market for projection aligners used in the production of LCD panels, demand is expected to decline due to restrained investment by LCD manufacturers.

In fiscal 2007 Canon anticipates consolidated net sales of ¥4,450.0 billion (U.S.\$37,395 million), consolidated income before income taxes of ¥775.0 billion (U.S.\$6,513 million), and consolidated net income of ¥495.0 billion (U.S.\$4,160 million). The company also forecasts non-consolidated net sales of ¥2,930.0 billion (U.S.\$24,622 million), non-consolidated ordinary profit of ¥565.0 billion (U.S.\$4,748 million), and non-consolidated net income of ¥370.0 billion (U.S.\$3,109 million), anticipating its eighth consecutive year of increased consolidated and non-consolidated sales and profit. These forecasts assume currency exchange rates of ¥115 to the U.S. dollar and ¥150 to the euro, representing a slight appreciation of the yen against the U.S. dollar, and a slight depreciation against the euro compared with 2006.

### Other information

Canon has decided to purchase from Toshiba Corporation ( Toshiba ) all of Toshiba s outstanding shares of SED Inc., a Canon subsidiary. On completion of the purchase, SED Inc. will become a wholly owned subsidiary of Canon, effective January 29, 2007.

In accordance with this decision, which was based on the assumption of prolonged litigation pending against Canon in the United States with respect to SED technology, Canon will carry out the SED panel business independently in order to facilitate the earliest possible launch of a commercial SED television business.

Canon, with the necessary cooperation from Toshiba, will make every effort for the smooth launch of its television business based on the high image quality achieved by SED technology.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

-7-

### CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**Business Machines** 

### **GROUP POSITION**

#### 1. NUMBER OF GROUP COMPANIES

	December 31, 2006	December 31, 2005	Change
Subsidiaries	219	200	19
Affiliated Companies	14	13	1
Total	233	213	20

#### 2. GROUP STRUCTURE AND MAJOR GROUP COMPANIES

**Outside Customers** 

S a l e s C o m p a n i e s Japan Americas Europe Other Canon Europa N.V. Canon Australia Pty.Ltd. Canon U.S.A., Inc. Canon (UK) Ltd. Canon Singapore Pte.Ltd. Canon Marketing Japan Inc. Canon Canada, Inc. Canon France S.A.S. Canon Hongkong Co., Ltd. Canon System & Support Inc. Canon Latin America, Inc. Canon Deutschland Canon (China) Co., Ltd. etc. etc. GmbH, etc., etc.

Overseas Manufacturers Business Machines

#### Canon Inc.

**Domestic Manufacturers** 

Canon Electronics Inc., Canon Finetech Inc. Canon Virginia, Inc., Canon Giessen GmbH Nisca Corporation, Canon Chemicals Inc. Canon Bretagne S.A.S., Canon Dalian Business Nagahama Canon Inc., Canon Precision Inc. Machines, Inc. Canon Components, Inc. Canon Zhuhai, Inc., Canon Hi-Tech (Thailand) Ltd. Oita Canon Materials Inc. Canon Electronic Business Machines (H.K.) Co., Ueno Canon Materials Inc. Ltd. Fukushima Canon Inc., etc. Canon Zhongshan Business Machines Co., Ltd. Canon Vietnam Co., Ltd., Canon (Suzhou) Inc. \*Canon Korea Business Solutions Inc., etc. Cameras Cameras Oita Canon Inc., etc. Canon Inc., Taiwan Canon Opto (Malaysia) Sdn. Bhd. Canon Zhuhai, Inc., etc. Optical and Other Products Canon Electronics Inc., Canon Precision Inc. Other Companies Canon Components, Inc. Canon Semiconductor Equipment Inc. Canon Ecology Industry Inc. Canon Machinery Inc. Canon ANELVA Corporation SED Inc., etc. Canon Software Inc., e-System Corporation Canon Technology Europe Ltd. Canon Research Centre France S.A.S. Canon Development

Americas, Inc. Canon Information Systems Research Australia Pty.Ltd. \*TECH Semiconductor

Notes: 1. The companies

with (\*) are affiliated companies (equity method).

Singapore Pte.Ltd., etc. Product Supply Parts Supply

2. Following subsidiaries are listed on domestic stock exchange.

Tokyo Stock Exchange (1st section): Canon

Marketing

Japan Inc.,

Canon

Electronics

Inc., Canon

Finetech Inc.

Tokyo Stock

Exchange (2nd

section): Canon

Software Inc.

Osaka Stock

Exchange (2nd

section): Canon

Machinery Inc.,

Osaka Stock

Exchange

(Hercules):

e-System

Corporation

JASDAQ:

Nisca

Corporation.

### 3. Canon Sales

Co., Inc.

changed its

corporate name

to Canon

Marketing

Japan Inc. as of

April 1, 2006.

Lotte Canon

Co., Ltd.

changed its

corporate name

to Canon Korea

Business

Solutions Inc.

as of March 3,

2006.

-8-

x #:11:

#### **Table of Contents**

#### CANON INC. AND SUBSIDIARIES

#### **CONSOLIDATED**

### 1. CONSOLIDATED STATEMENTS OF INCOME

Result for the fourth quarter	Millions of yen							housands of J.S. dollars
	ended			Three months ended December 31, 2005		nge(%)	Three months ended December 31, 2006	
Net sales Cost of sales	¥1	,216,535 622,809	¥	1,119,848 580,697	+	8.6	\$	10,222,983 5,233,689
Gross profit Selling, general and administrative expenses Research and development expenses		593,726 306,768 91,088		539,151 284,786 85,076	+	10.1		4,989,294 2,577,882 765,446
		397,856		369,862				3,343,328
Operating profit Other income (deductions):		195,870		169,289	+	15.7		1,645,966
Interest and dividend income		8,711		4,709				73,202
Interest expense		(1,005)		(601)				(8,445)
Other, net		(5,804)		(438)				(48,773)
		1,902		3,670				15,984
Income before income taxes and minority								
interests		197,772		172,959	+	14.3		1,661,950
Income taxes		68,388		60,241				574,689
Income before minority interests		129,384		112,718				1,087,261
Minority interests		3,820		4,507				32,101
Net income	¥	125,564	¥	108,211	+	16.0	\$	1,055,160

Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments, change in minimum pension liability adjustments and change in pension liability adjustment. Comprehensive income for the three months ended December 31, 2006 and 2005 were JPY133,418 million (U.S.\$1,121,160 thousand) and JPY155,175 million, respectively.

Result for the fiscal year	Millio	Thousands of U.S. dollars		
	Year ended	Year ended	Change(%)	Year ended

Edgar Filing: CANON INC - Form 6-K

	<b>December</b> 31, 2006	De	ecember 31, 2005			Do	ecember 31, 2006
Net sales Cost of sales	¥4,156,759 2,096,279	¥	3,754,191 1,935,148	+	10.7	\$	34,930,748 17,615,790
Gross profit Selling, general and administrative expenses Research and development expenses	2,060,480 1,045,140 308,307		1,819,043 949,524 286,476	+	13.3		17,314,958 8,782,689 2,590,815
	1,353,447		1,236,000				11,373,504
Operating profit Other income (deductions):	707,033		583,043	+	21.3		5,941,454
Interest and dividend income	27,153		14,252				228,176
Interest expense	(2,190)		(1,741)				(18,403)
Other, net	(12,853)		16,450				(108,009)
	12,110		28,961				101,764
Income before income taxes and minority							
interests	719,143		612,004	+	17.5		6,043,218
Income taxes	248,233		212,785				2,085,991
Income before minority interests	470,910		399,219				3,957,227
Minority interests	15,585		15,123				130,966
Net income	¥ 455,325	¥	384,096	+	18.5	\$	3,826,261

Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments and change in pension liability adjustment. Comprehensive income for the years ended December 31, 2006 and 2005 were JPY486,255 million (U.S.\$4,086,176 thousand) and JPY457,196 million, respectively.

-9-

CONSOLIDATED

#### **Table of Contents**

#### CANON INC. AND SUBSIDIARIES

### 2. DETAILS OF SALES

Result for the fourth quarter Millions of yen Thousands of U.S. dollars **Three** months Three months Three months Sales by product ended ended Change(%) ended December December 31, December 31, 31, 2006 2005 2006 **Business machines:** Office imaging products ¥ 330,505 ¥ 310,104 6.6 2,777,353 405,955 Computer peripherals 367,308 10.5 3,411,387 Business information products 28,535 29,773 4.2 239,789 764,995 8.2 6,428,529 707,185 346,439 296,874 16.7 2,911,252 Cameras 9.2 Optical and other products 105,101 115,789 883,202 8.6 Total ¥1,216,535 ¥ 1.119.848 \$ 10,222,983 Millions of yen Thousands of U.S. dollars Three months Three months Three months Sales by region ended ended Change(%) ended **December** December 31. December 31. 31, 2006 2005 2006 ¥ 266,741 9.0 2,241,521 Japan ¥ 244,767 Overseas: 389,362 **Americas** 353,647 10.1 3,271,950 405,600 358,971 13.0 3,408,403 Europe Other areas 154,832 162,463 4.7 1,301,109 949,794 875,081 8.5 7,981,462 Total ¥1,216,535 ¥ 8.6 \$ 10,222,983 1,119,848 Result for the fiscal year Millions of yen Thousands of U.S. dollars Year Sales by product ended Year ended Change(%) Year ended **December** December 31. December 31. 31, 2006 2006 2005 **Business machines:** Office imaging products ¥1,185,925 ¥ 1.153,240 2.8 \$ 9,965,756

Computer peripherals Business information products	1,398,408 106,754		1,244,906 104,255	+	12.3 2.4	11,751,328 897,092
Cameras Optical and other products Total	2,691,087 1,041,865 423,807 ¥4,156,759	¥	2,502,401 879,186 372,604 3,754,191	+	7.5 18.5 13.7 10.7	\$ 22,614,176 8,755,168 3,561,404 34,930,748

Millions of yen

						J	J.S. dollars
	Year						
Sales by region	ended	Ŋ	ear ended	Char	nge(%)	7	ear ended
	December	De	ecember 31,			De	ecember 31,
	31, 2006		2005				2006
Japan	¥ 932,290	¥	856,205	+	8.9	\$	7,834,370
Overseas:							
Americas	1,283,646		1,145,950	+	12.0		10,786,941
Europe	1,314,305		1,181,258	+	11.3		11,044,580
Other areas	626,518		570,778	+	9.8		5,264,857
	3,224,469		2,897,986	+	11.3		27,096,378
Total	¥4,156,759	¥	3,754,191	+	10.7	\$	34,930,748

Notes: 1. The primary products included in each of the product segments are as follows:

Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color network digital

MFDs /

Office copying machines / Personal-use copying machines / Full-color copying

Thousands of

machines / etc.

Computer peripherals : Laser beam printers / Single function inkjet printers / Inkjet multifunction peripherals / Image scanners / etc.

Business information products : Computer information systems / Document scanner / Personal information products / etc.

Cameras : SLR cameras / Compact cameras / Digital cameras / Digital video camcorders / etc.

Optical and other products: Semiconductor production equipment / Mirror projection mask aligners for

LCD panels /

Broadcasting equipment / Medical equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands /

Other Areas: Asian regions, China, Oceania

-10-

### CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

# 3. SEGMENT INFORMATION BY PRODUCT

Result for the fourth quarter		Mil	llions of yen				Thousands of U.S. dollars		
	D.	Three months ended ecember	Three i	led	Cha	nge(%)	Three months ended		
Business machines	3	31, 2006	December			<b>December 31, 2006</b>			
Net sales: Unaffiliated customers Intersegment	¥	764,995	¥	707,185	+	8.2	\$ 6,428,529		
Total		764,995		707,185	+	8.2	6,428,529		
Operating cost and expenses		599,430		556,989	+	7.6	5,037,226		
Operating profit		165,565		150,196	+	10.2	1,391,303		
Cameras Net sales: Unaffiliated customers Intersegment	¥	346,439	¥	296,874	+	16.7	\$ 2,911,252		
Total		346,439		296,874	+	16.7	2,911,252		
Operating cost and expenses		253,827		233,817	+	8.6	2,133,000		
Operating profit		92,612		63,057	+	46.9	778,252		
Optical and other products Net sales:	V	105 101	V	115 700		0.2	¢ 002.202		
Unaffiliated customers Intersegment	¥	105,101 52,102	¥	115,789 44,575	+	9.2 16.9	\$ 883,202 437,832		
Total		157,203		160,364	_	2.0	1,321,034		
Operating cost and expenses		153,282		151,811	+	1.0	1,288,084		
Operating profit		3,921		8,553	-	54.2	32,950		

# **Corporate and Eliminations**

Edgar Filing: CANON INC - Form 6-K

Net sales: Unaffiliated customers	¥		¥				\$	
Intersegment		(52,102)		(44,575)			·	(437,832)
Total		(52,102)		(44,575)				(437,832)
Operating cost and expenses		14,126		7,942				118,707
Operating profit		(66,228)		(52,517)				(556,539)
Consolidated Net sales: Unaffiliated customers Intersegment	¥	1,216,535	¥	1,119,848	+	8.6	\$	10,222,983
Total		1,216,535		1,119,848	+	8.6		10,222,983
Operating cost and expenses		1,020,665		950,559	+	7.4		8,577,017
Operating profit		195,870		169,289	+	15.7		1,645,966

Note: General corporate expenses of JPY66,324 million (U.S.\$557,345 thousand) and JPY52,512 million in the three months ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.

-11-

CONSOLIDATED

### **Table of Contents**

### CANON INC. AND SUBSIDIARIES

					001	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Result for the fiscal year	Milli	Thousands of U.S. dollars				
	Year ended December 31, 2006	Year ended December 31, 2005	Change(%)		Year ended December 31, 2006	
Business Machines Net sales: Unaffiliated customers Intersegment	¥2,691,087	¥ 2,502,401	+	7.5	\$	22,614,176
Total	2,691,087	2,502,401	+	7.5		22,614,176
Operating cost and expenses	2,091,858	1,960,373	+	6.7		17,578,638
Operating profit	599,229	542,028	+	10.6		5,035,538
Assets Depreciation and amortization Capital expenditure	1,617,198 127,873 154,259	1,427,277 123,037 201,887	+ + -	13.3 3.9 23.6		13,589,899 1,074,563 1,296,294
Cameras Net sales: Unaffiliated customers Intersegment	¥1,041,865	¥ 879,186	+	18.5	\$	8,755,168
Total	1,041,865	879,186	+	18.5		8,755,168
Operating cost and expenses	773,127	705,480	+	9.6		6,496,865
Operating profit	268,738	173,706	+	54.7		2,258,303
Assets Depreciation and amortization Capital expenditure	542,866 28,756 31,517	480,957 27,662 57,678	+ + -	12.9 4.0 45.4		4,561,899 241,647 264,849
Optical and Other Products Net sales:						
Unaffiliated customers Intersegment	¥ 423,807 190,687	¥ 372,604 158,114	++	13.7 20.6	\$	3,561,404 1,602,411
Total	614,494	530,718	+	15.8		5,163,815

Operating cost and expenses	573,019		491,898	+	16.5	4,815,286
Operating profit	41,475		38,820	+	6.8	348,529
Assets Depreciation and amortization Capital expenditure	501,008 37,018 36,272		517,527 28,011 15,955	- + +	3.2 32.2 127.3	4,210,151 311,076 304,807
Corporate and Eliminations Net sales: Unaffiliated customers Intersegment	¥ (190,687)	¥	(158,114)			\$ (1,602,411)
Total	(190,687)		(158,114)			(1,602,411)
Operating cost and expenses	11,722		13,397			98,505
Operating profit	(202,409)		(171,511)			(1,700,916)
Assets Depreciation and amortization Capital expenditure	1,860,843 68,647 157,609		1,617,792 47,231 108,264	+ + +	15.0 45.3 45.6	15,637,337 576,865 1,324,445
Consolidated Net sales: Unaffiliated customers Intersegment	¥4,156,759	¥	3,754,191	+	10.7	\$ 34,930,748
Total	4,156,759		3,754,191	+	10.7	34,930,748
Operating cost and expenses	3,449,726		3,171,148	+	8.8	28,989,294
Operating profit	707,033		583,043	+	21.3	5,941,454
Assets Depreciation and amortization Capital expenditure	4,521,915 262,294 379,657		4,043,553 225,941 383,784	+ + -	11.8 16.1 1.1	37,999,286 2,204,151 3,190,395

Notes: 1. General corporate expenses of JPY202,328 million (U.S.\$1,700,235 thousand) and JPY171,522 million in the years ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.

<sup>2.</sup> Corporate assets of JPY1,860,933 million (U.S.\$15,638,092 thousand) and JPY1,239,255 million as of December 31, 2006 and 2005, respectively, which mainly consist of cash and cash equivalents, marketable securities, investments and corporate properties, are included in Corporate and Eliminations.

**Table of Contents** 

### CANON INC. AND SUBSIDIARIES

### **CONSOLIDATED**

30

# 4. SEGMENT INFORMATION BY GEOGRAPHIC AREA

Result for the fiscal year	Millio		Thousands of U.S. dollars			
	Year ended December 31, 2006	Year ended December 31, 2005	Ch	Change(%)		ear ended cember 31, 2006
Japan Net sales: Unaffiliated customers Intersegment	¥ 1,037,657 2,311,482	¥ 979,748 2,046,173	+++	5.9 13.0	\$	8,719,807 19,424,218
Total	3,349,139	3,025,921	+	10.7		28,144,025
Operating cost and expenses	2,558,685	2,362,019	+	8.3		21,501,554
Operating profit	790,454	663,902	+	19.1		6,642,471
Assets	2,644,116	2,419,012	+	9.3		22,219,462
Americas Net sales: Unaffiliated customers Intersegment  Total  Operating cost and expenses  Operating profit	¥ 1,277,867 4,764 1,282,631 1,236,138 46,493	¥ 1,139,784 7,424 1,147,208 1,110,415 36,793	+ + + +	12.1 35.8 11.8 11.3 26.4	\$	10,738,378 40,034 10,778,412 10,387,715 390,697
Assets	432,001	406,101	+	6.4		3,630,261
Europe Net sales: Unaffiliated customers Intersegment	¥ 1,313,919 3,586	¥ 1,178,672 2,206	+++	11.5 62.6	\$	11,041,336 30,135
Total	1,317,505	1,180,878	+	11.6		11,071,471
Operating cost and expenses	1,272,463	1,147,658	+	10.9		10,692,967
Operating profit	45,042	33,220	+	35.6		378,504
T.I. (0.1.)						

Assets	682,381		569,750	+	19.8	5,734,294
Others Net sales: Unaffiliated customers Intersegment	¥ 527,316 792,018	¥	455,987 646,530	++	15.6 22.5	\$ 4,431,227 6,655,613
Total	1,319,334		1,102,517	+	19.7	11,086,840
Operating cost and expenses	1,275,817		1,071,155	+	19.1	10,721,151
Operating profit	43,517		31,362	+	38.8	365,689
Assets	339,314		312,472	+	8.6	2,851,378
Corporate and Eliminations Net sales: Unaffiliated customers	¥	¥	4			\$ (2.5.120.000)
Intersegment	(3,111,850)		(2,702,333)			(26,150,000)
Total	(3,111,850)		(2,702,333)			(26,150,000)
Operating cost and expenses	(2,893,377)		(2,520,099)			(24,314,093)
Operating profit	(218,473)		(182,234)			(1,835,907)
Assets	424,103		336,218	+	26.1	3,563,891
Consolidated Net sales: Unaffiliated customers Intersegment	¥ 4,156,759	¥	3,754,191	+	10.7	\$ 34,930,748
Total	4,156,759		3,754,191	+	10.7	34,930,748
Operating cost and expenses	3,449,726		3,171,148	+	8.8	28,989,294
Operating profit	707,033		583,043	+	21.3	5,941,454
Assets	4,521,915		4,043,553	+	11.8	37,999,286
Notes: 1. General corporate						

Table of Contents 31

expenses of

JPY202,328 million (U.S.\$1,700,235 thousand) and

JPY171,522 million in the years ended December 31, 2006 and 2005, respectively, are included in Corporate and Eliminations.

2. Corporate assets of JPY1,860,933 million (U.S.\$15,638,092 thousand) and JPY1,239,255 million as of December 31, 2006 and 2005, respectively, which mainly consist of cash and cash equivalents, marketable securities, investments and corporate properties, are included in Corporate and Eliminations.

-13-

### CANON INC. AND SUBSIDIARIES

# 5. CONSOLIDATED BALANCE SHEETS

**CONSOLIDATED** 

ASSETS	As of December 31, 2006	As of December 31, 2005	Change	Thousands of U.S. dollars As of December 31, 2006
Current assets: Cash and cash equivalents	¥ 1,155,626	¥ 1,004,953	¥ 150,673	\$ 9,711,143
Marketable securities	10,445	172	10,273	87,773
Trade receivables, net	761,947	689,427	72,520	6,402,916
Inventories	539,057	510,195	28,862	4,529,891
Prepaid expenses and other current assets	315,274	253,822	61,452	2,649,361
Total current assets	2,782,349	2,458,569	323,780	23,381,084
Noncurrent receivables	14,335	14,122	213	120,462
Investments	110,418	104,486	5,932	927,882
Property, plant and equipment, net	1,266,425	1,148,821	117,604	10,642,227
Other assets	348,388	317,555	30,833	2,927,631
Total assets	¥4,521,915	¥ 4,043,553	¥ 478,362	\$ 37,999,286
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: Short-term loans and current portion of long-term debt Trade payables Income taxes Accrued expenses Other current liabilities	¥ 15,362 493,058 133,745 303,353 217,789	¥ 5,059 505,126 110,844 248,205 209,394	¥ 10,303 (12,068) 22,901 55,148 8,395	\$ 129,092 4,143,345 1,123,908 2,549,185 1,830,159
Total current liabilities	1,163,307	1,078,628	84,679	9,775,689
Long-term debt, excluding current installments	15,789	27,082	(11,293)	132,681
Accrued pension and severance cost	83,876	80,430	3,446	704,840
Other noncurrent liabilities	55,536	52,395	3,141	466,689
Total liabilities	1,318,508	1,238,535	79,973	11,079,899
Minority interests Stockholders equity:	216,801	200,336	16,465	1,821,858
Common stock	174,603	174,438	165	1,467,252
Additional paid-in capital	403,510	403,246	264	3,390,840

Edgar Filing: CANON INC - Form 6-K

Legal reserve Retained earnings Accumulated other comprehensive income	43,600 2,368,047		42,331 18,289	1,269 349,758	366,386 19,899,555
(loss)	2,718	(	28,212)	30,930	22,840
Treasury stock	(5,872)		(5,410)	(462)	(49,344)
Total stockholders equity	2,986,606	2,6	04,682	381,924	25,097,529
Total liabilities and stockholders equity	¥4,521,915	<b>21,915</b> ¥ 4,043,		¥478,362	\$ 37,999,286
Allowance for doubtful receivables Accumulated depreciation Accumulated other comprehensive income (loss):	¥	Mill As of cember 31 2006 13,849 1,382,944	¥	As of cember 31, 2005 11,728 ,272,163	Thousands of U.S. dollars
Foreign currency translation adjustments		22,858		(25,772)	192,084
Net unrealized gains and losses on securities		8,065		6,073	67,773
Net gains and losses on derivative financial instrum Minimum pension liability adjustments	nents	(1,663)		(1,174) (7,339)	(13,975)
Pension liability adjustment	-14-	(26,542)			(223,042)

### CANON INC. AND SUBSIDIARIES

### **CONSOLIDATED**

### 6. CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Millions of yen

	Common Stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury	Total stockholders equity
Balance at December 31, 2005	¥ 174,438	¥ 403,246	¥ 42,331	¥ 2,018,289	¥ (28,212)	¥ (5,410)	¥ 2,604,682
Conversion of convertible debt and other Cash dividends Transfers to legal reserve	165	264	1,269	(104,298) (1,269)			429 (104,298)
Comprehensive income Net income Other comprehensive income (loss), net of tax Foreign				455,325			455,325
currency translation adjustments Net unrealized gains and losses on securities					48,630 1,992		48,630 1,992
Net gains and losses on derivative instruments					(489)		(489)
pension liability adjustments Pension liability adjustment					7,339 (26,542)		7,339 (26,542)

Total
comprehensive

adjustments

income	486,255

income									486,255	
Repurchase of treasury stock, net								(462)	(462)	
Balance at December 31, 2006	¥	174,603	¥	403,510	¥ 43,600	¥ 2,368,047	¥ 2,718	¥ (5,872)	¥ 2,986,606	
Balance at December 31, 2004	¥	173,864	¥	401,773	¥ 41,200	¥ 1,699,634	¥(101,312)	¥ (5,263)	¥ 2,209,896	
Conversion of convertible debt and other Capital transaction by		574		574					1,148	
consolidated subsidiaries and affiliated companies Cash dividends Transfers to legal reserve				899	1,131	(64,310) (1,131)			899 (64,310)	
Comprehensive income Net income Other comprehensive income (loss), net						384,096			384,096	
of tax Foreign currency translation adjustments Net unrealized gains and losses							53,979		53,979	
on securities Net gains and losses on derivative							(1,397)		(1,397)	
instruments Minimum pension liability							(481)		(481)	
adjustments							20,000		20,000	

Table of Contents 36

20,999

20,999

		Eugai Fi	iilig. CANO	IN IINO - FOITH	0-r\		
Total comprehensive income							457,196
Repurchase of treasury stock, net						(147)	(147)
Balance at December 31, 2005	¥ 174,438	¥ 403,246	¥ 42,331	¥ 2,018,289	¥ (28,212)	¥ (5,410)	¥ 2,604,682
						Thousand	s of U.S. dollars
Balance at December 31, 2005	\$1,465,865	\$3,388,622	\$355,722	\$16,960,412	<b>\$</b> (237,075)	<b>\$</b> (45,462)	\$21,888,084
Conversion of convertible debt and other Cash dividends Transfers to legal reserve	1,387	2,218	10,664	(876,454) (10,664)			3,605 (876,454)
legal reserve			10,004	(10,004)			-
Comprehensive income Net income Other comprehensive income (loss), net of tax				3,826,261			3,826,261
Foreign currency translation adjustments Net unrealized					408,655		408,655
gains and losses on securities Net gains and losses on					16,739		16,739
derivative instruments Minimum					(4,109)		(4,109)
pension liability adjustments					61,672		61,672
Pension liability adjustment					(223,042)		(223,042)
							4,086,176

Total comprehensive income

Repurchase of treasury stock, net

(3,882) (3,882)

Balance at December 31,

2006 \$1,467,252 \$3,390,840 \$366,386 \$19,899,555 \$ 22,840 \$(49,344) \$25,097,529

-15-

#### CANON INC. AND SUBSIDIARIES

#### 7. CONSOLIDATED STATEMENTS OF CASH FLOWS

**CONSOLIDATED** 

	Millions of yen Year			Thousands of U.S. dollars		
	ended December 31, 2006	Year en Decembe 2005	er 31,	Year ended December 31, 2006		
Cash flows from operating activities:						
Net income	¥ 455,325	¥ 38	84,096	\$	3,826,261	
Adjustments to reconcile net income to net cash						
provided by operating activities:						
Depreciation and amortization	262,294		25,941		2,204,151	
Loss on disposal of property, plant and equipment	16,182		13,784		135,983	
Deferred income taxes	(6,945)		(766)		(58,361)	
Increase in trade receivables	(40,969)		48,391)		(344,277)	
(Increase) decrease in inventories	(5,542)		27,558		(46,571)	
(Decrease) increase in trade payables	(2,313)		16,018		(19,437)	
Increase in income taxes	22,657		1,998		190,395	
Increase in accrued expenses	36,165		31,241		303,908	
Decrease in accrued pension and severance cost	(20,309)		16,221)		(170,664)	
Other, net	(21,304)	(2	29,580)		(179,027)	
Net cash provided by operating activities	695,241	60	05,678		5,842,361	
Cash flows from investing activities:						
Purchases of fixed assets	(424,862)	(39	95,055)		(3,570,269)	
Proceeds from sale of fixed assets	12,507		14,827		105,101	
Purchases of available-for-sale securities	(7,768)		(5,680)		(65,277)	
Proceeds from sale of available-for-sale securities	4,047		12,337		34,008	
Acquisitions of subsidiaries, net of cash acquired	(2,485)	(	17,657)		(20,882)	
Purchases of other investments	(8,911)	(	19,531)		(74,882)	
Other, net	(33,333)		9,618		(280,110)	
Net cash used in investing activities	(460,805)	(40	01,141)		(3,872,311)	
Cash flows from financing activities:						
Proceeds from issuance of long-term debt	1,053		1,716		8,849	
Repayments of long-term debt	(5,861)	(	15,187)		(49,252)	
Decrease in short-term loans	(828)		12,011)		(6,958)	
Dividends paid	(104,298)		64,310)		(876,454)	
Other, net	2,447		(4,147)		20,563	
Net cash used in financing activities	(107,487)	(9	93,939)		(903,252)	
	23,724		6,581		199,362	

Edgar Filing: CANON INC - Form 6-K

Effect of exchange rate changes on cash and cash equivalents

Net increase in cash and cash equivalents	150,673		117,179	1,266,160
Cash and cash equivalents at beginning of year	1,004,953		887,774	8,444,983
Cash and cash equivalents at end of year	¥ 1,155,626	<b>5,626</b> ¥ 1,004,953		\$ 9,711,143
	16			

-16-

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

#### 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### (1) CHANGES IN GROUP OF ENTITIES

**Subsidiaries** 

Addition: 31 companies Removal: 12 companies

Affiliates (Carried at Equity Basis)

Addition: 2 companies Removal: 1 company

#### (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.

#### 1. Marketable Securities and Investments

Canon s consolidated financial statements are based on Statement of Financial Accounting Standards No. 115 (SFAS 115), Accounting for Certain Investments in Debt and Equity Securities. Under SFAS 115, certain investments in debt and equity securities should be classified as trading, available-for-sale or held-to-maturity. Canon s debt securities and marketable equity securities consist of available-for-sale and held-to-maturity securities.

Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a separate component of other comprehensive income (loss) until realized.

#### 2. Inventories

Inventories are stated at the lower of cost or market value. Cost is determined principally by the average method for domestic inventories and the first-in, first-out method for overseas inventories.

#### 3. Depreciation

Depreciation is calculated principally by the declining-balance method over the estimated useful lives of assets.

4. Accrued pension and severance cost

Canon has been adopting Statement of Financial Accounting Standards No.87, Employer's Accounting for Pensions. Statement of Financial Accounting Standards No.158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans.

#### **Accounting Change**

On December 31, 2006, Canon adopted SFAS 158. As a result, Canon recognized the funded status (i.e., the difference between the fair value of plan assets and the projected benefit obligations) of its pension plans in the December 31, 2006 consolidated balance sheet, with a corresponding adjustment to accumulated other comprehensive income (loss), net of tax. The adjustment to accumulated other comprehensive income (loss) at adoption represents the unrecognized actuarial loss, unrecognized prior service cost, unrecognized net transition obligation, all of which were previously netted against the plans funded status in the consolidated balance sheet pursuant to the provision of SFAS 87.

#### 9. SIGNIFICANT SUBSEQUENT EVENTS

Effective January 1, 2007, Canon and its certain domestic subsidiaries have amended their defined benefit pension plans, and also have partially implemented a defined contribution pension plan for part of their future pension benefit. As a result of this amendment, the projected benefit obligation has decreased by JPY101,620 million (U.S.\$ 853,950 thousand). This decreased amount is accounted for as prior service cost, and will be amortized and recognized as a gain in each fiscal period, over the employees—average remaining service period.

-17-

#### CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

¥ 16,532

**18,758** ¥ 37,497 ¥ 54,029

#### 9. MARKETABLE SECURITIES AND DERIVATIVE CONTRACTS

#### (1) MARKET VALUE ON MARKETABLE SECURITIES

						Millions	of ye	n				
		As	of De	cember 3	1, 200	6		As of December 31, 2005				
					Un	realized					Un	realized
	Ac	quisition	Es	stimated Fair	H	Iolding	Acq	uisition		timated Fair	Н	olding
		Cost		Value	Gai	ns/Losses	(	Cost	7	<b>Value</b>	Gair	ns/Losses
Current:												
Available-for-sale:												
Governmental bonds	¥	224	¥	224	¥	-	¥	_	¥	_	¥	_
Bank debt securities		71		70		(1)		71		71		-
Equity securities		-		-		-		101		101		-
Held-to-maturity:												
Corporate debt securities		10,151		10,151		-		-		-		-
	¥	10,446	¥	10,445	¥	(1)	¥	172	¥	172	¥	-
Noncurrent:												
Available-for-sale:												
Governmental bonds	¥	335	¥	320	¥	(15)	¥	525	¥	532	¥	7
Corporate debt securities		4,090		4,124		34		85		88		3
Fund trust		4,072		5,607		1,535		4,553		5,999		1,446
Equity securities		12,648		29,852		17,204	1	1,373		26,449		15,076
Held-to-maturity:												
Corporate debt securities		10,311		10,311		-	2	0,961		20,961		-

Thousands of U.S. dollars **As of December 31, 2006** 

¥ 50,214

		115 0	n DC	cennoer 5	1, 2000	
	Ac	quisition	Es	timated Fair		ealized lding
		Cost	,	Value	Gains	/Losses
Current: Available-for-sale: Governmental bonds Bank debt securities Held-to-maturity:	\$	1,882 596	\$	1,882 588	\$	(8)
Corporate debt securities		85,303		85,303		-
	\$	87,781	\$	87,773	\$	(8)

¥ 31,456

#### Noncurrent:

Available-for-sale:			
Governmental bonds	\$ 2,815	\$ 2,689	\$ (126)
Corporate debt securities	34,370	34,655	285
Fund trust	34,218	47,118	12,900
Equity securities	106,286	250,857	144,571
Held-to-maturity:			
Corporate debt securities	86,647	86,647	-
	\$ 264,336	\$ 421,966	\$ 157,630

-18-

#### **Table of Contents**

#### CANON INC. AND SUBSIDIARIES

#### **CONSOLIDATED**

#### (2) DERIVATIVE CONTRACTS

		Millions	Thousands of U.S. dollars				
	As of Decen	nber 31, 2006	As of Decem	nber 31, 2005	As of December 31, 2006		
	Contract	<b>Estimated</b>	Contract	Estimated	Contract	<b>Estimated</b>	
	Amount	Fair Value	Amount	Fair Value	Amount	Fair Value	
Trade receivables and anticipated sales transactions: To sell foreign							
currencies	¥ 717,136	¥ (15,755)	¥645,188	¥(6,640)	\$6,026,353	<b>\$</b> (132,395)	
To buy foreign							
currencies	51,189	(1,472)	46,424 -19-	(1,172)	430,160	(12,370)	

CANON INC.

NON-CONSOLIDATED

## 1. NON-CONSOLIDATED STATEMENTS OF INCOME (Parent company only)

Millions of yen						
	Year ended Year ended					
	December	I	December			
	31,		31,	Cha	nge(%)	
N I	2006	3.7	2005		10.0	
Net sales	¥2,729,657	¥	2,481,481	+	10.0	
Cost of sales	1,703,615		1,571,561			
Gross profit	1,026,042		909,920	+	12.8	
Selling, general and administrative expenses	514,885		493,403			
Operating profit Other income (deductions):	511,157		416,517	+	22.7	
Interest and dividend income	16,868		10,979			
Interest expense	(134)		(57)			
Other, net	(3,895)		13,272			
	12,839		24,194			
Ordinary profit	523,996		440,711	+	18.9	
Non-ordinary gain(loss), net	(14,516)		(957)			
Income before income taxes	509,480		439,754			
Income taxes	171,960		150,460			
Net income	¥ 337,520	¥	289,294	+	16.7	

#### 2. DETAILS OF SALES

( Parent company only )

Sales by product	Millions of yen						
	Year						
	ended	Year ended					
	December	December					
	31,	31,	Cha	nge(%)			
	2006	2005					
Business machines:							
Office Imaging Products	¥ 522,024	¥ 509,260	+	2.5			
Computer peripherals	1,242,807	1,085,616	+	14.5			
	1,764,831	1,594,876	+	10.7			
Cameras	760,081	663,062	+	14.6			

Optical and other products	204,745	223,543	_	8.4
Total	¥ 2,729,657	¥ 2,481,481	+	10.0
Sales by region		ns of yen		
	Year ended December	Year ended December		
	31, 2006	31, 2005	Cha	nge(%)
Japan Overseas:	¥ 392,855	¥ 367,271	+	7.0
Americas	965,502	852,063	+	13.3
Europe Other areas	929,330 441,970	840,786 421,361	+	10.5 4.9
	2,336,802	2,114,210	+	10.5
Total	¥2,729,657	¥ 2,481,481	+	10.0
	-20-			

CANON INC.

NON-CONSOLIDATED

## 3. NON-CONSOLIDATED BALANCE SHEETS

( Parent company only )

ASSETS	As of December 31, 2006	Millions of yen As of December 31, 2005	Change	Change	
Current assets: Cash Trade receivables Inventories Prepaid expenses and other current assets Allowance for doubtful accounts	¥ 324,053 917,518 205,993 174,739 (22)	¥ 261,680 845,977 189,699 163,909 (383)	¥ 62,373 71,541 16,294 10,830 361	1 4 0 1	
Total current assets  Fixed assets:	1,622,281	1,460,882	161,399	)	
Property, plant and equipment,net Intangibles Investments and other fixed assets Allowance for doubtful receivables-noncurrent	818,094 34,480 463,313 (96)	713,960 27,123 450,979 (97)	104,134 7,357 12,334	7	
Total fixed assets	1,315,791	1,191,965	123,826	6	
Total assets	¥2,938,072	¥ 2,652,847	¥ 285,225	5	
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: Trade payables Short-term loans Accrued income taxes Accrued warranty expenses Accrued bonus Accrued director s bonus Other current liabilities	¥ 409,019 36,452 103,871 3,171 5,656 295 212,157	¥ 363,375 33,159 84,172 4,759 213,666	¥ 45,644 3,293 19,699 3,171 897 295 (1,509	3 9 1 7 5	
Total current liabilities	770,621	699,131	71,490	Э	
Convertible debenture Accrued pension and severance cost Accrued directors retirement benefits Reserve for environmental provision	318 52,376 1,209 4,265	649 76,386 1,248	(331 (24,010 (39 4,265	0) 9)	
Total noncurrent liabilities	58,168	78,283	(20,115	5)	

Total liabilities	828	3,789		777	,414	51,375
Stockholders equity:						
Common stock				174	,438	(174,438)
Capital surplus				305	,966	(305,966)
Retained earnings				1,393	,662	(1,393,662)
Net unrealized gains on securities				6	,777	(6,777)
Treasury stock				(5	,410)	(5,410)
Total stockholders equity				1,875	,433	(1,875,433)
Total liabilities and stockholders equity			¥	2,652	,847	¥ (2,652,847)
Net assets						
Stockholders equity:	2,101	,545				2,101,545
Difference of appreciation and conversion	•	,738				7,738
Total net assets	2,109	0.283				2,109,283
Total fiet assets	2,10>	,200				2,107,203
Total liabilities and net assets	¥ 2,938	3,072				¥ 2,938,072
		As of			As of	
	D	ecember	•	D	ecember	
		31,			31,	
		2006			2005	
1,Accumulated depreciation	¥	741,115		¥	690,581	
Accumulated impairment loss	¥	494		¥	11,361	
2,Cautionary obligation and other						
Cautionary obligation contract	¥	25,986		¥	29,937	
3,Issuance of new stock capitalised those due to conversion of						
convertible bond	¥	330		¥	1,146	
(Those capitalised)		(165	)		(573)	
Those due to conversion of convertible bond	¥	330		¥	1,146	
(Those capitalised)		(165	)		(573)	
4, Number of stock newly issued (Thousand shares)		261			766	
Those due to conversion of convertible bond		261			766	
-21-						

CANON INC.

#### NON-CONSOLIDATED

## <u>4. NON-CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY</u> ( **Parent company only** )

	Capital su	ırplus			Retai	ined ea	equity earnings etained earnings	ş			appre	(Millior rence of eciation onversion
				Reserve	Res	serve for		Retained			Net	
	Additional	Other		for	(	ferral of		earnings		Total		d Deferre
Common	paid-in	capital	Legal	special	ga	pital ain	Special	brought	Treasury	stockholders	gains on	profit(los
stock	capital	surplus	reserve	depreciation		on perty	reserves	forward	stock	equity	securities	on s hedges
¥174,438	¥305,965	¥ 1	¥22,114	¥13,337	¥	5	¥1,068,828	¥ 289,378	¥(5,410)	¥1,868,656	¥6,777	
165	165									330		
				9,065				(9,065)				
				(9,917)				9,917				

Table of Contents 49

(1,335)

1,335

(48)48 181,100 (181,100)(222)(222)(104,298)(104,298)337,520 337,520 (488)(488)21 26 47 2,122 (1,161 165 165 21 (852)1,287 181,100 51,465 232,889 2,122 (1,161)(462)¥174,603 ¥306,130 ¥22 ¥22,114 ¥12,485 ¥1,292 ¥1,249,928 ¥ 340,843 ¥(5,872) ¥2,101,545 ¥8,899 ¥(1,161 1. Number of issued shares of year 1,333,445,830 2. Classes and number of treasury stock (shares) Balance as Balance of as of Classes of stock Increase Decrease

December 31, 2005 December 31, 2006

common stock 1,145,682 656,152 7,444 1,794,390

#### 3. Dividend from surplus

Decision	Cash dividend (Millions of yen)	Dividend per share(yen)	Base date	Effective date
March 30, 2006 Annual meeting of stockholders	59,912	67.50	December 31, 2005	March 31, 2006
July 27, 2006 Board of directors meeting	44,386	50.00	June 30, 2006	August 25, 2006
Scheduled	Cash dividend (Millions of yen)	Dividend per share(yen)	Base date  December	Effective date  March 30,
March 29, 2007 Annual meeting of stockholders	66,583	50.00	31, 2006	2007
		-22-		

#### NON-CONSOLIDATED

		•	<u>Directors</u>
(1)	Candidates for Directors to	be promoted	
	Executive Vice President	Toshizo Tanaka	(Senior Managing Director, Group Executive,
			Finance & Accounting Headquarters (present))
	Managing Director	Tomonori Iwashita	(Director, Chief Executive,
			Image Communication Products Operations
			(present))
	Managing Director	Masahiro Osawa	(Director, Group Executive,
		~	Global Procurement Headquarters (present))
	Managing Director	Shigeyuki Matsumoto	(Director, Group Executive,
			Device Technology Development
			Headquarters (present))
(2)	Candidates for new Director	ors to be appointed	
	Director	Kazunori Fukuma	(Executive Officer & Corporate Vice President, Toshiba
			Corporation (present) and President, SED Inc.
			(present))
			* Scheduled to be hired by Canon as an adviser on
		January 30, 2007	
	Director	Hideki Ozawa	(President, Canon (China) Co., Ltd. (present))
	Director	Masaya Maeda	(Group Executive, Digital Imaging Business Group (present))
(3)	Directors to be retired		
	Managing Director	Hironori Yamamoto	(Executive Vice President, Canon Electronics Inc.
	D'accessor	Chia a ma I ma '' 1	to be appointed)
	Director	Shigeru Imaiida	(Executive Vice President, Canon Mold Co., Ltd.
			to be appointed)
			-23-

Canon Inc. January 29, 2007

# CONSOLIDATED FINANCIAL RESULTS FOR THE FOURTH QUARTER AND THE FISCAL YEAR ENDED DECEMBER 31, 2006 SUPPLEMENTARY REPORT TABLE OF CONTENTS

		PAGE
1.	SALES BY REGION AND PRODUCT (2006)	S 1
2.	SALES BY REGION AND PRODUCT (2007/Projection)	S 2
3.	SEGMENT INFORMATION BY PRODUCT (2006)	S 3
4.	OTHER INCOME / DEDUCTIONS (2006)	S 3
5.	SEGMENT INFORMATION BY PRODUCT	
	(2007/Projection)	S 4
6.	OTHER INCOME / DEDUCTIONS (2007/Projection)	S 4
7.	SALES COMPOSITION BY PRODUCT	S 5
8.	SALES GROWTH IN LOCAL CURRENCY	S 5
9.	P&L SUMMARY (1st Quarter 2007/Projection)	S 6
10.	PROFITABILITY	S 6
11.	IMPACT OF FOREIGN EXCHANGE RATES	S 6
12.	STATEMENTS OF CASH FLOWS	S 6
13.	R&D EXPENDITURE	S 7
14.	CAPITAL EXPENDITURE & DEPRECIATION AND	
	AMORTIZATION	S 7
15.	INVENTORIES	S 7
16.	DEBT RATIO	S 7
17.	OVERSEAS PRODUCTION RATIO	S 7
18.	NUMBER OF EMPLOYEES	S 7

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

#### 1. SALES BY REGION AND PRODUCT (2006)

Canon Inc.

(Millions of yen)

	2006		200	05	Change year over year 4th		
	4th quarter	Year	4th quarter	Year	4th quarter	Year	
Japan	177.004	(10.712	160 400	(12.022	1.60	1 10	
Business machines	177,294	619,713	169,499	612,832	+4.6%	+1.1%	
Office imaging products	93,838	359,935	84,885	357,689	+10.5%	+0.6%	
Computer peripherals Business information	66,209	190,981	64,627	183,727	+2.4%	+3.9%	
products	17,247	68,797	19,987	71,416	-13.7%	-3.7%	
Cameras	40,676	139,625	36,220	127,886	+12.3%	+9.2%	
Optical and other							
products	48,771	172,952	39,048	115,487	+24.9%	+49.8%	
Total	266,741	932,290	244,767	856,205	+9.0%	+8.9%	
Overseas							
Business machines	587,701	2,071,374	537,686	1,889,569	+9.3%	+9.6%	
Office imaging products	236,667	825,990	225,219	795,551	+5.1%	+3.8%	
Computer peripherals	339,746	1,207,427	302,681	1,061,179	+12.2%	+13.8%	
<b>Business information</b>							
products	11,288	37,957	9,786	32,839	+15.3%	+15.6%	
Cameras	305,763	902,240	260,654	751,300	+17.3%	+20.1%	
Optical and other							
products	56,330	250,855	76,741	257,117	-26.6%	-2.4%	
Total	949,794	3,224,469	875,081	2,897,986	+8.5%	+11.3%	
Americas							
Business machines	239,816	865,697	224,815	795,268	+6.7%	+8.9%	
Office imaging products	99,908	361,328	99,491	353,384	+0.4%	+2.2%	
Computer peripherals Business information	134,218	484,624	120,750	425,877	+11.2%	+13.8%	
products	5,690	19,745	4,574	16,007	+24.4%	+23.4%	
Cameras	133,312	362,104	115,569	308,667	+15.4%	+17.3%	
Optical and other	,		,	2 2 2 , 2 2 .			
products	16,234	55,845	13,263	42,015	+22.4%	+32.9%	
Total	389,362	1,283,646	353,647	1,145,950	+10.1%	+12.0%	
Europe							
Business machines	272,115	916,108	243,712	838,081	+11.7%	+9.3%	
Office imaging products	111,718	369,709	103,566	357,188	+7.9%	+3.5%	
Computer peripherals	155,646	531,224	135,618	466,965	+14.8%	+13.8%	
	4,751	15,175	4,528	13,928	+4.9%	+9.0%	

Edgar Filing: CANON INC - Form 6-K

Business information products						
Cameras	122,190	362,670	106,227	316,769	+15.0%	+14.5%
Optical and other	122,170	2 0 2,0 7 0	100,227	210,702	. 10.070	. 1
products	11,295	35,527	9,032	26,408	+25.1%	+34.5%
Total	405,600	1,314,305	358,971	1,181,258	+13.0%	+11.3%
Other areas						
Business machines	75,770	289,569	69,159	256,220	+9.6%	+13.0%
Office imaging products	25,041	94,953	22,162	84,979	+13.0%	+11.7%
Computer peripherals	49,882	191,579	46,313	168,337	+7.7%	+13.8%
<b>Business information</b>						
products	847	3,037	684	2,904	+23.8%	+4.6%
Cameras	50,261	177,466	38,858	125,864	+29.3%	+41.0%
Optical and other						
products	28,801	159,483	54,446	188,694	-47.1%	-15.5%
Total	154,832	626,518	162,463	570,778	-4.7%	+9.8%
Total						
Business machines	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Office imaging products	330,505	1,185,925	310,104	1,153,240	+6.6%	+2.8%
Computer peripherals	405,955	1,398,408	367,308	1,244,906	+10.5%	+12.3%
<b>Business information</b>						
products	28,535	106,754	29,773	104,255	-4.2%	+2.4%
Cameras	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Optical and other						
products	105,101	423,807	115,789	372,604	-9.2%	+13.7%
Total	1,216,535	4,156,759	1,119,848	3,754,191	+8.6%	+10.7%

### 2. SALES BY REGION AND PRODUCT (2007/Projection)

(1) Sales by product

153,800

307,900

2,100,000

378,900

2,350,000 4,450,000

686,800

142,890

923,272

(Millions of yen)

Canon Inc.

		200	7 (P)		1.4	2		Change year over ye 1st 1st 2nd			
	1st quarter	1st half	2nd half	Year	1st quarter	1st half	2nd half	Year	quarter	half	2nd half
S	690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	6 +9.0%	+6.6%
	299,300	616,000	661,000	1,277,000	286,488	585,437	600,488	1,185,925	5 +4.5%	6 +5.2%	+10.1%
er als	362,600	731,000	780,000	1,511,000	316,796	646,663	751,745	1,398,408	8 +14.5%	6 +13.0%	+3.8%
s ion	28,300	55,700	56,500	112,200	27,869	54,496	52,258	106,754	+1.5%	6 +2.2%	+8.1%
3	210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	5 +9.7%	+7.8%	+6.5%
and											
	99,100	201,100	232,900	434,000	100,058	205,374	218,433	423,807	-1.0%	<i>-</i> 2.1%	+6.6%
	1,000,000	2,100,000	2,350,000	4,450,000	923,272	1,952,255	2,204,504	4,156,759	+8.3%	+7.6%	+6.6%
	(A) C 1	, .							(I	P)=Projecti	on
	(2) Sales	s by region							(Mi	llions of ye	en)
		2007	(P)		1.	200	)6			ange year o	-
	1st quarter 222,000	1st half 463,500	2nd half 508,900	Year 972,400	1st quarter 213,694	1st half 446,298	2nd half 485,992	Year 932,290	1st quarter +3.9%	1st half +3.9%	2nd half +4.7%
as	778,000	1,636,500	1,841,100	3,477,600	709,578	1,505,957	1,718,512	3,224,469	+9.6%	+8.7%	+7.1%
as	297,600	634,400	710,800	1,345,200	285,067	594,473	689,173	1,283,646	+4.4%	+6.7%	+3.1%
	326,600	694,200	751,400	1,445,600	281,621	610,943	703,362	1,314,305	+16.0%	+13.6%	+6.8% -

Table of Contents 56

300,541

1,952,255 2,204,504

325,977

626,518

4,156,759

+7.6%

+8.3%

+2.4% +16.2%

+6.6%

+7.6%

(P)=Projection

\*With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region, beginning in fiscal 2007 Canon will only disclose projected net sales totals by product segment and by region.

- S2 -

#### 3. SEGMENT INFORMATION BY PRODUCT (2006)

Canon Inc.

(Millions of yen)

	2000	6	200.	5	Change ye year 4th	
	4th quarter	Year	4th quarter	Year	quarter	Year
Business machines Unaffiliated customers Intersegment	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Total sales	764,995	2,691,087	707,185	2,502,401	+8.2%	+7.5%
Operating profit % of sales Cameras	165,565 21.6%	599,229 22.3%	150,196 21.2%	542,028 21.7%	+10.2%	+10.6%
Unaffiliated customers Intersegment	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Total sales	346,439	1,041,865	296,874	879,186	+16.7%	+18.5%
Operating profit % of sales Optical and other products	92,612 26.7%	268,738 25.8%	63,057 21.2%	173,706 19.8%	+46.9%	+54.7%
Unaffiliated customers Intersegment	105,101 52,102	423,807 190,687	115,789 44,575	372,604 158,114	-9.2% +16.9%	+13.7% +20.6%
Total sales	157,203	614,494	160,364	530,718	-2.0%	+15.8%
Operating profit % of sales Corporate and Eliminations Unaffiliated customers	3,921 2.5%	41,475 6.7%	8,553 5.3%	38,820 7.3%	-54.2%	+6.8%
Intersegment	-52,102	-190,687	-44,575	-158,114		
Total sales	-52,102	-190,687	-44,575	-158,114		
Operating profit  Consolidated	-66,228	-202,409	-52,517	-171,511		
Unaffiliated customers Intersegment	1,216,535	4,156,759	1,119,848	3,754,191	+8.6%	+10.7%
Total sales	1,216,535	4,156,759	1,119,848	3,754,191	+8.6%	+10.7%
Operating profit % of sales	195,870 16.1%	707,033 17.0%	169,289 15.1%	583,043 15.5%	+15.7%	+21.3%

#### 4. OTHER INCOME / DEDUCTIONS (2006)

(Millions of yen)

	2006		200	)5	Change year over year		
	4th		4th		4th		
	quarter	Year	quarter	Year	quarter	Year	
Interest and dividend, net	7,706	24,963	4,108	12,511	+3,598	+12,452	
Forex gain / loss	-8,737	-25,804	-2,262	-3,710	-6,475	-22,094	
Equity earnings / loss of							
affiliated companies	1,428	4,237	174	1,646	+1,254	+2,591	
Other, net	1,505	8,714	1,650	18,514	-145	-9,800	
Total	1,902	12,110	3,670	28,961	-1,768	-16,851	
		- S3	-				

Canon Inc.

#### 5. SEGMENT INFORMATION BY PRODUCT (2007/Projection)

(Millions of yen)

	2007	(P)		1	200	)6			ange year	
1st quarter	1st half	2nd half	Year	1st quarter	1st half	2nd half	Year	1st quarter	1st half	2ı ha
690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	+9.0%	+
690,200	1,402,700	1,497,500	2,900,200	631,153	1,286,596	1,404,491	2,691,087	+9.4%	+9.0%	+
155,000 22.5%	311,800 22.2%	328,200 21.9%	640,000 22.1%	152,168 24.1%	294,565 22.9%	304,664 21.7%	599,229 22.3%	+1.9%	+5.9%	+
210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	+9.7%	+7.8%	+
210,700	496,200	619,600	1,115,800	192,061	460,285	581,580	1,041,865	+9.7%	+7.8%	+
54,500 25.9%	125,500 25.3%	162,300 26.2%	287,800 25.8%	44,039 22.9%	108,736 23.6%	160,002 27.5%	268,738 25.8%	+23.8%	+15.4%	+
99,100 44,000	201,100 92,900	232,900 105,800	434,000 198,700	100,058 41,397	205,374 88,706	218,433 101,981	423,807 190,687	-1.0% +6.3%	-2.1% +4.7%	+
143,100 20,500	294,000 28,700	338,700 25,500	632,700 54,200	141,455 14,526	294,080 23,195	320,414 18,280	614,494 41,475	+1.2%	-0.0% +23.7%	+3
14.3%	9.8%	7.5%	8.6%	10.3%	7.9%	5.7%	6.7%		. 25.770	13
-44,000	-92,900	-105,800	-198,700	-41,397	-88,706	-101,981	-190,687			
-44,000	-92,900	-105,800	-198,700	-41,397	-88,706	-101,981	-190,687			

-45,000	) –98	3,000 –	-119,000	-217,000	-40,59	98 -89	8,019	-114,390	-202,409	9		
1,000,000	0 2,100	),000 2,	,350,000	4,450,000	923,27	<sup>7</sup> 2 1,95%	2,255	2,204,504	4,156,759	9 +8.	.3% +7.6	6% +
1,000,000	0 2,100	),000 2,	,350,000	4,450,000	923,27	<sup>7</sup> 2 1,95%	2,255	2,204,504	4,156,759	9 +8.	.3% +7.6	6% +
185,000 18.5		3,000 17.5%	397,000 16.9%	765,000 17.2%	170,13 % 18.	35 338 .4%	8,477 17.3%	368,556 16.7%	707,033 17.0	0%	.7% +8.7	7% +
6.	. OTHER	INCOME	// DEDUC	TIONS (200	)7/Project	ion)				(Millio	ns of yen)	
		200	07 (P)			20	006		C	hange yea	ar over year	r
terest id	1st quarter	200 1st half	07 (P)  2nd half	Year	1st quarter	20 1st half	006 2nd hal	f Year	C 1st quarter		ar over year	r Year
nd vidend, et			, ,	Year 27,000					1st		•	
nd vidend, t brex gain oss quity rnings / ss of	quarter	1st half	2nd half		quarter	1st half	2nd hal	24,963	1st quarter	1st half	2nd half	Year
nd vidend, t prex gain oss quity rnings /	quarter 6,200	1st half 13,500	2nd half 13,500	27,000	quarter 4,607	1st half 10,518	2nd hal	24,963 55 –25,804	1st quarter +1,593	1st half +2,982	2nd half -945	Year +2,03 +1,50
nd vidend, t brex gain oss quity rnings / ss of filiated	6,200 -8,300	1st half 13,500 -13,000	2nd half 13,500 -11,300	27,000 -24,300	4,607 -8,084	1st half 10,518 -14,639	2nd hal: 14,44 -11,16	24,963 55 –25,804 43 4,237	1st quarter +1,593 -216	1st half +2,982 +1,639	2nd half -945 -135	Year +2,03

Table of Contents 61

- S4 -

(P)=Projection

Canon Inc.

#### 7. SALES COMPOSITION BY PRODUCT

	2007 (P)				2006				2005	
	1st	1st	2nd		4th	1st	2nd		4th	
	quarter	half	half	Year	quarter	half	half	Year	quarter	Year
Office imaging										
products										
Monochrome										
copying machines	48%	48%	46%	47%	49%	53%	50%	52%	55%	56%
Color copying										
machines	34%	34%	36%	35%	34%	30%	32%	31%	29%	28%
Others	18%	18%	18%	18%	17%	17%	18%	17%	16%	16%
Computer										
peripherals										
Laser beam printers	75%	74%	70%	72%	68%	75%	72%	73%	67%	71%
Inkjet printers	24%	25%	29%	27%	31%	24%	27%	26%	32%	27%
(includes inkjet	, .	20 70		_,,,	0170	, ,	_,,,,	2070	0270	_,,,,
MFPs) Others	1%	1%	1%	1%	1%	1%	1%	1%	1%	2%
Business										
information										
products										
Personal computers	67%	66%	65%	66%	61%	66%	63%	64%	69%	69%
Others	33%	34%	35%	34%	39%	34%	37%	36%	31%	31%
Cameras										
Film cameras /										
Lenses	17%	15%	15%	15%	14%	16%	15%	15%	15%	16%
Digital cameras	72%	74%	75%	75%	76%	74%	75%	75%	74%	72%
Video cameras	11%	11%	10%	10%	10%	10%	10%	10%	11%	12%
Optical and other										
products										
Semiconductor										
production										
equipment	49%	47%	52%	50%	53%	52%	52%	52%	58%	64%
Others	51%	53%	48%	50%	47%	48%	48%	48%	42%	36%

(P)=Projection

#### 8. SALES GROWTH IN LOCAL CURRENCY

	2007 (P)				2006			
	1st	1st	2nd		4th		2nd	
	quarter	half	half	Year	quarter	1st half	half	Year
Business								
machines								

<sup>\*</sup>Certain figures within the camera segment have been adjusted for fiscal year 2005 following a review of product categories.

Edgar Filing: CANON INC - Form 6	o-n
----------------------------------	-----

Japan Overseas					+4.6% +5.8%	-0.9% +2.9%	+3.1% +4.3%	+1.1% +3.6%
Total	+7.2%	+7.2%	+8.1%	+7.7%	+5.5%	+1.9%	+4.0%	+3.0%
Cameras								
Japan					+12.3%	+11.5%	+7.2%	+9.2%
Overseas					+13.1%	+15.5%	+12.6%	+13.8%
Total	+6.8%	+5.5%	+8.2%	+7.0%	+13.0%	+14.9%	+11.8%	+13.1%
Optical and other products								
Japan					+24.9%	+48.9%	+50.5%	+49.8%
Overseas					-28.1%	-4.1%	-6.8%	-5.5%
Total	-1.5%	-2.6%	+7.0%	+2.4%	-10.2%	+11.7%	+11.6%	+11.7%
Total								
Japan	+3.9%	+3.9%	+4.7%	+4.3%	+9.0%	+7.3%	+10.4%	+8.9%
Overseas	+6.9%	+6.3%	+9.0%	+7.8%	+5.0%	+5.3%	+5.7%	+5.5%
Americas	+4.4%	+6.4%	+5.8%	+6.1%	+9.7%	+5.5%	+7.5%	+6.6%
Europe	+9.1%	+8.4%	+7.9%	+8.1%	+5.2%	+5.1%	+3.7%	+4.3%
Other areas	+7.4%	+1.9%	+18.1%	+10.4%	-5.5%	+5.1%	+6.1%	+5.6%
Total	+6.2%	+5.8%	+8.1%	+7.0%	+5.9%	+5.7%	+6.7%	+6.3%

(P)=Projection

<sup>\*</sup>With regard to projected net sales, due to the difficulty involved in providing detailed breakdowns by product within each region, beginning in fiscal 2007 Canon will only disclose projected net sales totals by product segment and by region.

9. P&L SUMMARY	(1st Quarter	2007/Projection)
----------------	--------------	------------------

Canon Inc.

(Millions of yen)

	2007 (P)	2006	Change year over
	1st quarter	1st quarter	year
Net sales	1,000,000	923,272	+8.3%
Operating profit	185,000	170,135	+8.7%
Income before income taxes and minority interests	185,000	169,591	+9.1%
Net income	120,000	108,269	+10.8%
			(P)=Projection

#### 10. PROFITABILITY

	2007 (P)	2006	2005
	Year	Year	Year
ROE	15.6%	16.3%	16.0%
ROA	10.5%	10.6%	10.1%
		(P)	=Projection

#### 11. IMPACT OF FOREIGN EXCHANGE RATES

#### (1) Exchange rates (Yen)

	2007 (P)		2006		2005	
	1st		4th		4th	
	quarter	Year	quarter	Year	quarter	Year
Yen/US\$	117.00	115.00	117.81	116.43	117.39	110.58
Yen/Euro	152.00	150.00	151.89	146.51	139.46	137.04
					(F	P)=Projection

#### (2) Impact of foreign exchange rates on sales (Year over year)

(Billions of yen)

	2007 (P)		2006	
	1st		4th	
	quarter	Year	quarter	Year
US\$	+0.2	-22.3	-1.3	+67.8
Euro	+18.3	+25.8	+26.3	+65.9
Other currencies	+0.3	+0.6	+1.0	+5.0
Total	+18.8	+4.1	+26.0	+138.7

(P)=Projection

#### (3) Impact of foreign exchange rates per yen

(Billions of yen)

2007 (P)

Year

	1st	
	quarter	
On sales		
US\$	3.5	15.5
Euro	1.6	7.6
On operating profit		
US\$	2.1	9.0
Euro	1.2	5.6
	(P)=	Projection

#### 12. STATEMENTS OF CASH FLOWS

(Millions of yen)

	2007 (P)		2006		2005	
	Year	4th quarter	Year	4th quarter	Year	
Net cash provided by operating						
activities						
Net income	495,000	125,564	455,325	108,211	384,096	
Depreciation and amortization	300,000	74,371	262,294	67,321	225,941	
Other, net	-35,000	35,552	-22,378	61,483	-4,359	
Total	760,000	235,487	695,241	237,015	605,678	
Net cash used in investing activities	-495,000	-132,528	-460,805	-112,812	-401,141	
Free cash flow	265,000	102,959	234,436	124,203	204,537	
Net cash used in financing						
activities	-180,500	-1,621	-107,487	-18,924	-93,939	
Effect of exchange rate changes on						
cash and cash equivalents	-25,000	29,800	23,724	-3,432	6,581	
Net change in cash and cash						
equivalents	59,500	131,138	150,673	101,847	117,179	
Cash and cash equivalents at end of						
period	1,215,100	1,155,626	1,155,626	1,004,953	1,004,953	
					(P)=Projection	
		- S6 -			- -	

13. R&D EXPENDITURE			Canon Inc.
		(	Millions of yen)
Business machines Cameras Optical and other products	2007 (P) Year	2006 Year 113,770 41,122 153,415	2005 Year 117,219 39,746 129,511
Total	345,000	308,307	286,476
% of sales	7.8%	7.4%	7.6% (P)=Projection
14. CAPITAL EXPENDITURE & DEPRECIATION AND AMOR	TIZATION	(	
		(	Millions of yen)
	2007 (P)	2006	2005
Capital expenditure Business machines Cameras Optical and other products	Year	Year 154,259 31,517 36,272	Year 201,887 57,678 15,955
Corporate and eliminations		157,609	108,264
Total	480,000	379,657	383,784
Depreciation and amortization Business machines Cameras Optical and other products Corporate and eliminations		127,873 28,756 37,018 68,647	123,037 27,662 28,011 47,231
Total	300,000	262,294	225,941
15. INVENTORIES (1) Inventories			(P)=Projection
		(	Millions of yen)
Business machines Cameras Optical and other products Total	2006 Dec.31 288,815 87,515 162,727 539,057	2005 Dec.31 267,121 88,831 154,243 510,195	Difference +21,694 -1,316 +8,484 +28,862
(2) Inventories/Sales*			

(Days)

	2006	2005	
	Dec.31	Dec.31	Difference
Business machines	38	37	+1
Cameras	27	32	-5
Optical and other products	136	146	-10
Total	45	47	-2
<ul><li>* Index based on the previous six months sales.</li><li>16. DEBT RATIO</li></ul>			
	2006	2005	
	Dec.31	Dec.31	Difference
Total debt / Total assets	0.7%	0.8%	-0.1%
17. OVERSEAS PRODUCTION RATIO	0.7,70	0.070	0.17
		2006	2005
		Year	Year
Overseas production ratio		39%	40%
18. NUMBER OF EMPLOYEES		3770	1070
	2006	2005	
		2003	
	Dec 31	Dec 31	Difference
Ianan	Dec.31 50.753	Dec.31 48 637	Difference +2 116
Japan Overseas	50,753	48,637	+2,116
Japan Overseas			
•	50,753	48,637	+2,116

January 29, 2007

Canon Inc.

Chairman & CEO: Fujio Mitarai

Securities code: 7751

[First section of Tokyo and other Stock Exchanges]

Inquiries:
Toshizo Tanaka
Senior Managing Director & Group Executive,
Finance & Accounting Headquarters
+81-3-3758-2111

#### **Notice Regarding Partial Amendment to Articles of Incorporation**

Canon Inc. (the Company) announced today that, at the meeting of the Board of Directors held on January 29, 2007, the Company resolved to propose a Partial Amendment to its Articles of Incorporation at the Ordinary General Meeting of Shareholders for the 106th Business Term scheduled to be held on March 29, 2007, as described below.

#### 1. Reasons for Amendment

- (1) In accordance with the enforcement of the Corporation Law (Law No. 86, 2005) as of May 1, 2006, the Company will amend the current Articles of Incorporation as follows:
  - (i) In order to clarify the items which are deemed to be specified in the Articles of Incorporation in accordance with the enforcement of the Corporation Law (the establishment of Board of Directors, Corporate Auditors, Board of Corporate Auditors and Accounting Auditors, the issuance of share certificates representing issued shares, and the establishment of a manager of the Register of Shareholders), the Company will make such amendments as establishment of new provisions or revisions of provisions (proposed amendments of Article 4, Article 7 and Article 10).
  - (ii) For the purpose of improving the efficiency of the management of less-than-one-unit shares, the Company will establish a new provision specifying the exercisable rights regarding less-than-one-unit shares (proposed amendment of Article 9).
  - (iii) As for the exercise of voting rights by proxy, in order to clarify the number of proxies who may attend the general meeting of shareholders, the Company will stipulate it to be a single proxy (proposed amendment of Article 17).

1

#### **Table of Contents**

- (iv) In order to improve the flexibility of operation of the Board of Directors, the Company will establish a new provision allowing resolutions of meetings of the Board of Directors in writing (proposed amendment of Article 25).
- (v) In addition to the above, the Company will make necessary amendments throughout the Articles of Incorporation, such as additions and deletions of provisions, revisions to wording and adjustments to the numbering of articles.
- (2) With the aim of realizing the establishment of high-quality and effective infrastructure at the Canon Group companies, the Company plans to strengthen its capabilities to design and supervise construction works for the buildings of the Canon Group companies. Therefore, the Company believes it beneficial to set up a registered architect s office composed of the Company s qualified staff, and will accordingly make the necessary amendment to its business objects (proposed amendment of Article 2).

#### 2. Substance of Amendment

The substance of the amendment is as shown in the attached document.

#### 3. Schedule of Amendment

Date of the general meeting of shareholders for the amendment to the Articles of Incorporation: March 29, 2007 (scheduled)

Date when the amendment to the Article of Incorporation comes into effect: March 29, 2007 (scheduled) Note: Certain minor or typographical changes made to the original Japanese Articles of Incorporation are not reflected in this English translation. The underlined parts do not always correspond to the amended parts in the original Japanese Articles of Incorporation.

2

#### **Current Articles of Incorporation**

#### (The amended parts are underlined.)

#### **Proposed Amendment**

#### Chapter I. General Provisions

#### Chapter I. General Provisions

#### **Trade Name**

Article 1. The Company shall be called **CANON** KABUSHIKI KAISHA, which shall be indicated in English as CANON INC.

#### **Trade Name**

Article 1. The Company shall be called **CANON** KABUSHIKI KAISHA, which shall be indicated in English as CANON INC.

#### **Objects**

Article 2. The objects of the Company shall be to engage in the following business:

#### **Objects**

Article 2. The objects of the Company shall be to engage in the following business:

- (1) Manufacture and sale of optical machineries and instruments of various kinds.
- (2) Manufacture and sale of acoustic, electrical and electronic machineries and instruments of various kinds.
- (3) Manufacture and sale of precision machineries and (3) instruments of various kinds.
- (4) Manufacture and sale of medical machineries and (4) instruments of various kinds.
- (5) Manufacture and sale of general machineries, instruments and equipments of various kinds.
- (6) Manufacture and sale of parts, materials, etc. relative to the products mentioned in each of the preceding items.
- (7) Production and sale of software products.
- (8) Manufacture and sale of pharmaceutical products.
- (9) Telecommunications business, and information service business such as

- (1)
- (2)

(6)

(7)

(8)

(9)

- (5)
  - {Same as present text}

3

information processing service business, information providing

service business, information providing

- (10) Contracting for telecommunications works, electrical works and machinery and equipment installation works.
- (11) Sale, purchase and leasing of real properties <u>and</u> contracting for <u>architectural</u> works.
- (12) Manpower providing business, property leasing business and travel business.
- (13) Business relative to investigation, analysis of the environment and purification process of soil, water, etc.
- (14) Any and all business relative to each of the (14) preceding items.

(10) } (Same as present text)

(11) Sale, purchase, leasing of real properties, contracting for <u>construction</u> works, <u>design of buildings and</u> supervision of construction works.

(12)

(13)

} (Same as present text)

#### **Location of Head Office**

Article 3. The Company shall have its head office in Ohta-ku, Tokyo.

(New)

#### **Location of Head Office**

Article 3. The Company shall have its head office in Ohta-ku, Tokyo.

#### **Corporate Organizations**

Article 4. The Company shall have the following corporate organizations as well as a general meeting of shareholders and Directors:

(1) Board of Directors;

(2) Corporate Auditors:

(3) Board of Corporate Auditors; and

(4) Accounting Auditors.

#### **Method of Giving Public Notice**

Article <u>4</u>. <u>The public notice of the Company shall</u> be given in the Nihon Keizai Shimbun <u>published in Tokyo</u>.

#### **Method of Giving Public Notice**

Article <u>5</u>. <u>P</u>ublic notice<u>s</u> of the Company shall be given in the Nihon Keizai Shimbun.

4

#### Chapter II. Shares

#### **Total Number of Shares**

Article 5. The total number of shares to be issued by the Company shall be 3,000,000,000 shares.

(New)

#### **Number of Shares to Constitute One Unit**

Article 6. One hundred (100) shares of the Company shall constitute one unit of shares.

- 2. The Company will not issue stock certificates as to shares of less-than-one-unit (hereinafter it necessary for the shareholder.
- 3. Shareholders (including beneficial owners; hereinafter the same shall apply) who own Less-than-one-unit Shares of the Company may request that the Company sell a number of shares which, when added to the Less-than-one-unit Shares, would equal one unit of shares; provided, however, that the Company is not obliged to do so if the Company does not own its own shares in the number which it is requested to sell.

#### Chapter II. Shares

#### Number of Shares <u>Issuable</u>

Article 6. The number of shares issuable by the Company shall be 3,000,000,000 shares.

#### **Issuance of Share Certificates**

Article 7. The Company shall issue share certificates representing issued shares.

#### **Number of Shares Constituting One Unit**

Article 8. Number of shares constituting one unit of the Company shall be one hundred (100) shares.

- 2. Notwithstanding the preceding article, the Company will not issue share certificates for shares of Less-than-one-unit Shares ), unless the Company deemsess-than-one-unit (hereinafter Less-than-one-unit Shares ), unless the Company deems it necessary for the shareholder.
  - 3. Shareholders (including beneficial owners; hereinafter the same shall apply) who own Less-than-one-unit Shares of the Company may request that the Company sell a number of shares which, when added to the Less-than-one-unit Shares, would equal the number of shares constituting one unit; provided, however, that the Company is not obliged to do so if the Company does not own its own shares in the number which it is requested to sell.

5

(New)

# Rights Regarding Less-than-one-unit Shares

Article 9. Shareholders of the Company are not entitled to exercise any rights regarding their Less-than-one-unit Shares other than the rights described below:

(1) The rights provided in each item of paragraph 2, Article 189 of the Corporation Law; and

(2) The rights to request the sale of Less-than-one-unit Shares as provided in paragraph 3 of the preceding article.

# **Transfer Agent**

Article 7. The Company shall have a transfer agent with respect to its shares.

- 2. The transfer agent and its place of handling business shall be selected by resolution of the Board of Directors and a public notice shall be given of such matters.
- 3. The register of shareholders of the Company (including the beneficial owners list; hereinafter the same shall apply) and the register of loss of share handling business and the business relating to shares, such as transfer of shares on the register of shareholders, registration of pledges, indication of trust property or cancellation of such

### Manager of the Register of Shareholders

Article 10. The Company shall have a manager of the register of shareholders.

- 2. The manager of the register of shareholders and its place of handling business shall be designated by resolution of the Board of Directors and a public notice shall be given of such matters.
- 3. The preparation and keeping of the register of shareholders (including the beneficial owners list; hereinafter the same shall apply), the register of stock certificates shall be kept at the transfer agent s place of acquisition rights and the register of loss of share certificates of the Company, and other operations relating to the register of shareholders, the register of stock acquisition rights and the register of loss of share certificates shall be

6

registration or indication, delivery of share certificates, acceptance of notification, registration of loss of share certificates, purchase and sale of less-than-one-unit shares, etc. shall be caused to be handled by the transfer agent and shall not be handled by the Company.

<u>delegated</u> to the <u>manager of the register of shareholders</u> and shall not be handled by the Company.

# **Regulations for Handling of Shares**

Article <u>8</u>. The denomination of share certificates of the Company, transfer of shares on the register of shareholders, registration of pledges, indication of trust property or cancellation of such registration or indication, delivery of share certificates, acceptance of notifications, registration of loss of stock certificates, purchase and sale of less-than-one-unit shares and other procedures and fees relating to shares shall be governed by the regulations for handling of shares to be established by the Board of Directors.

### **Record Date**

Article 9. The Company shall regard the shareholders (including the beneficial owners; hereinafter the same shall apply) entitled to vote and written or recorded in the register of shareholders as of the last day of each business year as the shareholders who are entitled to exercise the right as shareholders at the ordinary general meeting of shareholders for such business year.

2. In addition to the preceding paragraph, the Company may, whenever the needs arise, regard the

## **Regulations for Handling of Shares**

Article 11. Handling business and handling fees relating to shares of the Company shall be governed by the regulations for the handling of shares to be established by the Board of Directors.

(Deleted)

7

shareholders or registered pledgees written or recorded in the register of shareholders as of a certain date as shareholders or pledgees who are entitled to exercise the right thereof, by giving public notice thereof in advance.

### **Acquisition of the Company s Own Shares**

Article 10. Pursuant to the provision of paragraph 1. item (2) of Article 211-3 of the Commercial Code, the resolution of the Board of Directors.

Chapter III. General Meeting of Shareholders

#### Convocation

Article 11. The ordinary general meeting of shareholders shall be convened in March each year and the extraordinary general meeting of shareholders shall be convened whenever needs arise.

- 2. Unless otherwise provided by laws or ordinances, a general meeting of shareholders shall be convened by the Chairman-and-Director or the President-and-Director in accordance with the resolution of the Board of Directors.
- 3. If the Chairman-and-Director and the President-and-Director are unable to act, such meeting shall be convened by another Representative Director in

# Acquisition of the Company s Own Shares

Article 12. Pursuant to the provision of paragraph 2. Article 165 of the Corporation Law, the Company may Company may <u>purchase</u> the Company s own shares by a <u>acquire</u> the Company s own share<u>s</u> by means of market transaction, etc. by resolution of the Board of Directors.

Chapter III. General Meeting of Shareholders

### Convocation

Article 13. The ordinary general meeting of shareholders shall be convened in March each year and the extraordinary general meeting of shareholders shall be convened whenever necessary.

- 2. Unless otherwise provided by laws or ordinances, a general meeting of shareholders shall be convened by the Chairman-and-Director or the President-and-Director in accordance with a resolution of the Board of Directors.
- 3. If the Chairman-and-Director and the President-and-Director are unable to act, such meeting shall be convened by another Director in

8

accordance with the order prescribed in advance by the Board of Directors.

Board of Directors.

(New)

# **Record Date for Ordinary General Meeting of Shareholders**

accordance with the order prescribed in advance by the

Article 14 The Company shall regard the shareholders entitled to vote and written or recorded in the final register of shareholders as of the last day of each business year as the shareholders who are entitled to exercise their rights as shareholders at the ordinary general meeting of shareholders for such business year.

# Chairmanship

Article <u>12</u>. The chairmanship of a general meeting of shareholders shall be assumed by the Chairman-and-Director or the President-and-Director.

2. If the Chairman-and-Director and the President-and-Director are unable to act, such chairmanship shall be assumed by another Director in accordance with the order prescribed in advance by the Board of Directors.

# **Method of Adopting Resolutions**

Article 13. Unless otherwise provided by laws or ordinances or by these Articles of Incorporation, resolutions at a general meeting of shareholders shall be adopted by a majority of the votes of the shareholders present at the meeting.

### Chairmanship

Article <u>15</u>. The chairmanship of a general meeting of shareholders shall be assumed by the Chairman-and-Director or the President-and-Director.

2. If the Chairman-and-Director and the President-and-Director are unable to act, such chairmanship shall be assumed by another Director in accordance with the order prescribed in advance by the Board of Directors.

# **Method of Adopting Resolutions**

Article <u>16</u>. Unless otherwise provided by laws or ordinances or by these Articles of Incorporation, resolutions at a general meeting of shareholders shall be adopted by a majority of the votes of the shareholders <u>entitled to exercise voting rights who are</u> present at the meeting.

9

2. As to the resolutions under Article 343 of the Commercial Code, they shall be adopted by the vote of two-third or more of the voting rights at a general meeting of shareholders where the shareholders holding one-third or more of the voting rights of all shareholders are present.

### **Exercise of Voting Rights by Proxy**

Article <u>14</u>. Shareholders may exercise their votes by proxy. Provided, however, that such proxy shall be a shareholder of the Company entitled to vote.

Chapter IV. Director and Board of Directors

## Number

Article <u>15</u>. The Company shall have thirty (30) Directors or less.

# **Method of Election**

Article <u>16</u>. The Directors shall be elected <u>at</u> a general meeting of shareholders where the shareholders holding one-third or more of the voting rights of <u>all</u> shareholders are present.

2. The election of Directors shall not be made by cumulative voting.

# **Term of Office**

2. As to the resolutions under <u>paragraph 2</u>, <u>Article 309</u> of the Corporation Law, they shall be adopted by <u>a</u> vote of two-thirds or more of the voting rights at a general meeting of shareholders where the shareholders holding one-third or more of the voting rights of shareholders entitled to exercise voting rights at the general meeting of <u>shareholders</u> are present.

### **Exercise of Voting Rights by Proxy**

Article <u>17</u>. Shareholders may exercise their votes by proxy. Provided, however, that such proxy shall be a <u>single</u> shareholder of the Company entitled to vote.

Chapter IV. Director and Board of Directors

#### Number

Article <u>18</u>. The Company shall have thirty (30) Directors or less.

### **Method of Election**

Article 19. The Directors shall be elected by resolution of a general meeting of shareholders where the shareholders holding one-third or more of the voting rights of shareholders entitled to exercise voting rights are present.

2. The election of Directors shall not be made by cumulative voting.

### Term of Office

10

election.

#### **Table of Contents**

Article <u>17</u>. The term of office of Directors shall expire at the end of the ordinary general meeting of shareholders for the <u>final settlement date</u> within one (1) year after their assumption of office.

2. The term of office of the Director elected by reason of increase in number or in order to fill the vacancy shall expire with the expiration of the remaining term of office of the other Directors presently in office.

(Deleted)

### **Representative Directors**

Article <u>18</u>. Directors to represent the Company shall be <u>elected</u> by resolution of the Board of Directors.

# **Directors with Specific Titles**

Article 19. By resolution of the Board of Directors, the Company shall <u>have</u> a Chairman-and-Director, a President-and-Director and other Directors with specific titles.

### **Convening and Presiding of the Board of Directors**

Article <u>20</u>. Unless otherwise provided by laws or ordinances, a meeting of the Board of Directors shall be convened and presided over by the Chairman-and-Director or the President-and-Director.

2. If the Chairman-and-Director and the President-and-Director are unable to act, such meeting shall be convened and presided over by another Director in accordance with the order prescribed in advance by the Board of Directors.

# **Representative Directors**

Article <u>21</u>. Directors to represent the Company shall be <u>selected</u> by resolution of the Board of Directors.

Article <u>20</u>. The term of office of Directors shall expire

at the end of the ordinary general meeting of shareholders

for the <u>business year ending</u> within one (1) year after their

# **Directors with Specific Titles**

Article <u>22</u>. By resolution of the Board of Directors, the Company shall <u>select</u> a Chairman-and-Director, a President-and-Director and other Directors with specific titles.

### **Convening and Presiding of the Board of Directors**

Article 23. Unless otherwise provided by laws or ordinances, a meeting of the Board of Directors shall be convened and presided over by the Chairman-and-Director or the President-and-Director.

2. If the Chairman-and-Director and the President-and-Director are unable to act, such meeting shall be convened and presided over by another Director in accordance with the order prescribed in advance by the Board of Directors.

11

3. Notice of convocation of a meeting of the Board of Directors shall be dispatched to each Director and each Statutory Auditor at least three (3) days before the date of such meeting; provided, however that such period may be shortened in case of urgency.

#### **Board of Directors**

Article <u>21</u>. The Board of Directors shall be <u>composed of</u> the Directors and, in addition to the matters provided by laws or ordinances or by these Articles of Incorporation, shall make decision on the execution of important business of the Company.

2. The Corporate Auditors of the Company are required to attend the Board meetings and express their opinions when they deem it necessary.

(New)

# **Regulations of the Board of Directors**

Article <u>22</u>. The procedure for convening a meeting of the Board of Directors, method of adopting resolutions, etc. shall be governed, in addition to the matters provided by laws or ordinances or by these Articles

3. Notice of convocation of a meeting of the Board of Directors shall be dispatched to each Director and each Statutory Auditor at least three (3) days before the date of such meeting; provided, however that such period may be shortened in case of urgency.

#### **Board of Directors**

Article <u>24</u>. The Board of Directors shall be <u>organized</u> <u>by all</u> the Directors and, in addition to the matters provided by laws or ordinances or by these Articles of Incorporation, shall make decisions on the execution of important business of the Company.

2. The Corporate Auditors of the Company are required to attend the Board meetings and express their opinions when they deem it necessary.

# **Omission of Resolution of Board of Directors**

Article 25. The Company shall deem that a resolution of the Board of Directors is adopted when it meets the requirements provided in Article 370 of the Corporation Law.

# **Regulations of the Board of Directors**

Article <u>26</u>. The procedure for convening a meeting of the Board of Directors, method of adopting resolutions, etc. shall be governed, in addition to the matters provided by laws or ordinances or by these

12

of Incorporation, by the Regulations of the Board of Directors to be established by the Board of Directors.

#### Remuneration

Article <u>23</u>. The remuneration of Directors shall be determined by resolution of a general meeting of shareholders.

Chapter V. Corporate Auditor and Board of Corporate Auditors

#### Number

Article <u>24</u>. The Company shall have five (5) Corporate Auditors or less.

### **Method of Election**

Article <u>25</u>. The Corporate Auditors shall be elected <u>at</u> a general meeting of shareholders where the shareholders holding one-third or more of the voting rights of <u>all</u> shareholders are present.

## **Term of Office**

Article <u>26</u>. The term of office of Corporate Auditors shall expire at the end of the ordinary general meeting of shareholders for the <u>final settlement date</u> within four (4) years after their <u>assumption of office</u>.

2. The term of office of <u>the</u> Corporate Auditor elected to fill <u>the</u> vacancy

Articles of Incorporation, by the Regulations of the Board of Directors to be established by the Board of Directors.

# Remuneration, etc.

Article <u>27</u>. The remuneration, <u>bonuses and other</u> <u>financial benefits given by the Company in consideration</u> <u>of the performance of the duties (hereinafter Remuneration, etc.</u>) <u>of the Directors shall be determined by resolution of a general meeting of shareholders.</u>

Chapter V. Corporate Auditor and Board of Corporate Auditors

#### Number

Article <u>28</u>. The Company shall have five (5) Corporate Auditors or less.

### **Method of Election**

Article <u>29</u>. The Corporate Auditors shall be elected <u>by</u> <u>resolution of</u> a general meeting of shareholders where shareholders holding one-third or more of the voting rights of shareholders <u>entitled to exercise voting rights</u> are present.

## **Term of Office**

Article <u>30</u>. The term of office of Corporate Auditors shall expire at the end of the ordinary general meeting of shareholders for the <u>last business year ending</u> within four (4) years after their <u>election</u>.

2. The term of office of  $\underline{a}$  Corporate Auditor elected to fill  $\underline{a}$  vacancy shall

13

shall expire with the expiration of the remaining term of office of the retired Corporate Auditor.

### **Full-Time Corporate Auditors**

Article <u>27</u>. The Corporate Auditors shall <u>elect</u> a full-time Corporate Auditor or Auditors <u>by mutual</u> <u>votes</u>.

# **Convening of the Board of Corporate Auditors**

Article <u>28</u>. Notice of convocation of a meeting of the Board of Corporate Auditors shall be despatched to each Corporate Auditor at least three (3) days before the date of such meeting; provided, however that such period may be shortened in case of urgency.

# **Board of Corporate Auditors**

Article 29. The Board of Corporate Auditors shall be composed of all the Corporate Auditors and, in addition to the matters provided by laws, shall make decision on the matters relating to the execution of the duties of the Corporate Auditors except to the extent that such decisions might impair any of the power of the Corporate Auditors.

### **Regulations of the Board of Corporate Auditors**

Article <u>30</u>. The procedure for convening a meeting of the Board of Corporate Auditors, method of adopting resolutions, etc. shall be governed, in addition to the matters provided by laws or ordinances or by

expire with the expiration of the remaining term of office of the retired Corporate Auditor.

# **Full-Time Corporate Auditors**

Article <u>31</u>. The <u>Board of</u> Corporate Auditors shall <u>select from among the Corporate Auditors</u> a full-time Corporate Auditor or Auditors.

### **Convening of the Board of Corporate Auditors**

Article <u>32</u>. Notice of convocation of a meeting of the Board of Corporate Auditors shall be dispatched to each Corporate Auditor at least three (3) days before the date of such meeting; provided, however that such period may be shortened in case of urgency.

# **Board of Corporate Auditors**

Article 33. The Board of Corporate Auditors shall be organized by all the Corporate Auditors and, in addition to the matters provided by laws, shall make decisions on matters relating to the execution of the duties of the Corporate Auditors except to the extent that such decisions might impair any of the power of the Corporate Auditors.

### **Regulations of the Board of Corporate Auditors**

Article <u>34</u>. The procedure for convening a meeting of the Board of Corporate Auditors, method of adopting resolutions, etc. shall be governed, in addition to the matters provided by laws or ordinances or by

14

these articles of Incorporation, by the Regulations of the Board of Corporate Auditors to be established by the Board of Corporate Auditors. these Articles of Incorporation, by the Regulations of the Board of Corporate Auditors to be established by the Board of Corporate Auditors.

### Remuneration

Article <u>31</u>. The remuneration of Corporate Auditors shall be determined by resolution of a general meeting of shareholders.

# Remuneration, etc.

Article <u>35</u>. The <u>Remuneration, etc.</u> of Corporate Auditors shall be determined by resolution of a general meeting of shareholders.

Chapter VI. Accounting

Chapter VI. Accounting

## Business year

Article <u>32</u>. The business year of the Company shall be from January 1 to December 31 each year, and the settlement of accounts of the Company shall be made at the end of the business year.

### Business Year

Article <u>36</u>. The business year of the Company shall be from January 1 to December 31 each year.

# **Dividends of profits**

Article <u>33</u>. <u>Dividends of profits</u> shall <u>be paid to</u> the shareholders or registered pledgees written or recorded in the register of shareholders as of the last day of each business year.

# **Dividends from Surplus**

Article <u>37</u>. <u>The Company</u> shall <u>pay year-end dividends</u> to the shareholders or registered pledgees written or recorded in the final register of shareholders as of the last day of each business year.

(New)

2. By resolution of the Board of Directors, the Company may distribute interim dividends to the shareholders or registered pledges written or recorded in the final register of shareholders as of June 30 each year.

## **Interim dividends**

Article 34. By resolution of the

(Deleted)

15

Board of Directors, the Company may distribute interim dividends to the shareholders or registered pledges written or recorded in the register of shareholders as of June 30 each year.

16

January 29, 2007

Canon Inc.
Chairman & CEO: Fujio Mitarai
Securities code: 7751
[First section of Tokyo and other Stock
Exchanges]

Inquiries: Toshizo Tanaka Senior Managing Director & Group Executive, Finance & Accounting Headquarters +81-3-3758-2111

# Canon Inc. to Delist Shares from the Frankfurt Stock Exchange

At the Board of Directors meeting held on January 29, 2007 Canon Inc. (the Company) resolved to submit an application to the Frankfurt Stock Exchange for the delisting of the Company s shares (depository receipts) as follows.

### 1. Reason for delisting

Trading volume of the Company s shares (depository receipts) on the Frankfurt Stock Exchange has been low. Therefore, the Company believes that this delisting would cause little inconvenience to shareholders and investors, and has decided to submit an application to delist its shares from the above-mentioned stock exchange.

# 2. Stock exchanges on which the Company will continue to list its shares

In Japan: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya Stock Exchange, Sapporo Securities Exchange, and Fukuoka Stock Exchange

Overseas: New York Stock Exchange

# 3. Schedule

Application for the delisting of the Company s shares will be submitted to the Frankfurt Stock Exchange in February 2007. The Company expects to complete delisting procedures in June 2007.