

COMMUNITY WEST BANCSHARES /  
Form 10-Q  
May 07, 2014

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2014 or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-23575

COMMUNITY WEST BANCSHARES  
(Exact name of registrant as specified in its charter)

California 77-0446957  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

445 Pine Avenue, Goleta, California 93117  
(Address of principal executive offices) (Zip Code)

(805) 692-5821  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock of the registrant issued and outstanding of 8,184,833 as of April 30, 2014.

---

---

## Table of Contents

	Page
Index	
Part I. Financial Information	
Item 1 – Financial Statements	
<u>Consolidated Balance Sheets as of March 31, 2014 (unaudited) and December 31, 2013</u>	3
<u>Consolidated Income Statements for the three months ended March 31, 2014 and 2013 (unaudited)</u>	4
<u>Consolidated Statements of Comprehensive Income for the three months ended March 31, 2014 and 2013 (unaudited)</u>	5
<u>Consolidated Statement of Stockholders' Equity for the three months ended March 31, 2014 (unaudited)</u>	6
<u>Consolidated Statements of Cash Flows for the three months ended March 31, 2014 and 2013 (unaudited)</u>	7
<u>Notes to Unaudited Consolidated Financial Statements</u>	8
The financial statements included in this Form 10-Q should be read in conjunction with Community West Bancshares' Annual Report on Form 10-K for the fiscal year ended December 31, 2013.	
Item 2 – <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	31
Item 3 – <u>Quantitative and Qualitative Disclosures About Market Risk</u>	48
Item 4 – <u>Controls and Procedures</u>	48
Part II. Other Information	
Item 1 – <u>Legal Proceedings</u>	48
Item 1A – <u>Risk Factors</u>	49
Item 2 – <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	49
Item 3 – <u>Defaults Upon Senior Securities</u>	49
Item 4 – <u>Mine Safety Disclosures</u>	49
Item 5 – <u>Other Information</u>	49
Item 6 – <u>Exhibits</u>	50
<u>Signatures</u>	51
2	

---

Table of Contents

## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

COMMUNITY WEST BANCSHARES  
CONSOLIDATED BALANCE SHEETS

	March 31, 2014 (unaudited)	December 31, 2013 (unaudited)
	(in thousands, except share amounts)	
Assets:		
Cash and due from banks	\$1,922	\$1,449
Federal funds sold	23	23
Interest-earning demand in other financial institutions	17,105	18,006
Cash and cash equivalents	19,050	19,478
Money market investments	99	99
Investment securities - available-for-sale, at fair value; amortized cost of \$20,495 at March 31, 2014 and \$18,937 at December 31, 2013	20,192	18,472
Investment securities - held-to-maturity, at amortized cost; fair value of \$9,849 at March 31, 2014 and \$10,101 at December 31, 2013	9,410	9,688
Federal Home Loan Bank stock, at cost	1,645	1,870
Federal Reserve Bank stock, at cost	1,373	1,373
Loans:		
Held for sale, at lower of cost or fair value	65,931	64,399
Held for investment, net of allowance for loan losses of \$11,356 at March 31, 2013 and \$12,208 at December 31, 2013	407,192	397,606
Total loans	473,123	462,005
Other assets acquired through foreclosure, net	3,781	3,811
Premises and equipment, net	2,942	2,983
Other assets	18,642	19,221
Total assets	\$550,257	\$539,000
Liabilities:		
Deposits:		
Non-interest-bearing demand	\$53,470	\$52,461
Interest-bearing demand	256,329	258,445
Savings	16,161	16,158
Certificates of deposit	120,565	109,071
Total deposits	446,525	436,135
Other borrowings	30,000	30,000
Convertible debentures	—	1,442
Other liabilities	3,270	3,867
Total liabilities	479,795	471,444
Stockholders' equity:		
Preferred stock — no par value, 10,000,000 shares authorized; 15,600 shares issued and outstanding at March 31, 2014 and December 31, 2013	15,600	15,600
Common stock — no par value, 20,000,000 shares authorized; 8,184,155 shares issued and outstanding at March 31, 2014 and 7,866,783 at December 31, 2013	41,807	40,165

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Retained earnings	13,234	12,065
Accumulated other comprehensive loss	(179 )	(274 )
Total stockholders' equity	70,462	67,556
Total liabilities and stockholders' equity	\$550,257	\$539,000

See the accompanying notes.

3

---

Table of ContentsCOMMUNITY WEST BANCSHARES  
CONSOLIDATED INCOME STATEMENTS (unaudited)

	Three Months Ended March 31, 2014      2013 (in thousands, except per share amounts)	
Interest income:		
Loans, including fees	\$6,761	\$6,794
Investment securities and other	200	182
Total interest income	6,961	6,976
Interest expense:		
Deposits	642	759
Other borrowings and convertible debt	237	407
Total interest expense	879	1,166
Net interest income	6,082	5,810
Provision for credit losses	(1,371)	(196)
Net interest income after provision for credit losses	7,453	6,006
Non-interest income:		
Other loan fees	175	230
Gains from loan sales, net	65	161
Document processing fees	78	110
Service Charges	72	85
Loan servicing, net	32	75
Other	96	111
Total non-interest income	518	772
Non-interest expenses:		
Salaries and employee benefits	3,227	3,499
Occupancy expense, net	439	455
Professional services	360	315
Loan servicing and collection	265	253
Stock option expense	211	15
Data processing	172	150
Advertising and marketing	121	93
FDIC assessment	80	265
Depreciation	75	74
Net loss on sales/write-downs of foreclosed real estate and repossessed assets	40	101
Other	535	469
Total non-interest expense	5,525	5,689
Income before provision for income taxes	2,446	1,089
Income taxes	1,004	—
Net income	1,442	1,089
Dividends and accretion on preferred stock	273	262
Net income available to common stockholders	\$1,169	\$827
Earnings per share:		
Basic	\$0.15	\$0.14
Diluted	\$0.15	\$0.11
Weighted average number of common shares outstanding:		

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Basic	7,971	6,011
Diluted	8,534	8,301
Dividends declared per common share	\$—	\$—

See the accompanying notes.

4

---

Table of Contents

COMMUNITY WEST BANCSHARES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	Three Months Ended March 31, 2014 2013 (in thousands)	
Net income	\$1,442	\$1,089
Other comprehensive income (loss), net:		
Unrealized income (loss) on securities available-for-sale (AFS), net (tax effect of (\$66) and \$12 for each respective period presented)	95	(23 )
Net other comprehensive income (loss)	95	(23 )
Comprehensive income	\$1,537	\$1,066

See the accompanying notes.



Table of Contents

## COMMUNITY WEST BANCSHARES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (unaudited)

	Preferred		Common Stock		Accumulated		Total Stockholders' Equity
	Stock		Shares	Amount	Other Comprehensive Income (Loss)	Retained Earnings	
	Share	Amount					
	(in thousands)						
Balance, December 31, 2013:	16	\$ 15,600	7,867	\$ 40,165	\$ (274	) \$ 12,065	\$ 67,556
Net income	—	—	—	—	—	1,442	1,442
Exercise of stock options	—	—	—	1	—	—	1
Conversion of debentures	—	—	317	1,430	—	—	1,430
Stock option expense	—	—	—	211	—	—	211
Dividends on preferred stock	—	—	—	—	—	(273	) (273
Other comprehensive loss, net	—	—	—	—	95	—	95
Balance, March 31, 2014	16	\$ 15,600	8,184	\$ 41,807	\$ (179	) \$ 13,234	\$ 70,462

See the accompanying notes.

Table of Contents

## COMMUNITY WEST BANCSHARES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Three Months Ended March 31, 2014      2013 (in thousands)	
Cash flows from operating activities:		
Net income	\$1,442	\$1,089
Adjustments to reconcile net income to cash provided by operating activities:		
Provision for loan losses	(1,371 )	(196 )
Depreciation	75	74
Stock-based compensation	211	15
Deferred income taxes	(142 )	—
Net accretion of discounts and premiums for investment securities	2	(3 )
(Gains)/Losses on:		
Sale of repossessed assets, net	40	101
Sale of loans, net	(65 )	(161 )
Loans originated for sale and principal collections, net	(1,467 )	6,060
Changes in:		
Other assets	589	1,920
Other liabilities	782	101
Servicing rights, net	66	32
Net cash provided by operating activities	162	9,032
Cash flows from investing activities:		
Principal pay downs and maturities of available-for-sale securities	407	1,785
Purchase of available-for-sale securities	(1,965 )	(2,065 )
Proceeds from principal pay downs and maturities of securities held-to-maturity	275	381
Loan originations and principal collections, net	(8,618 )	(3,441 )
Liquidation of restricted stock, net	225	330
Net increase in interest-bearing deposits in other financial institutions	—	116
Purchase of premises and equipment, net	(34 )	(89 )
Proceeds from sale of other real estate owned and repossessed assets, net	393	1,933
Net cash used in investing activities	(9,317 )	(1,050 )
Cash flows from financing activities:		
Net increase (decrease) in deposits	10,390	(201 )
Net decrease in borrowings	(34 )	—
Exercise of stock options	1	17
Cash dividends paid on preferred stock	(1,630 )	—
Net cash provided by (used in) financing activities	8,727	(184 )
Net (decrease) increase in cash and cash equivalents	(428 )	7,798
Cash and cash equivalents at beginning of year	19,478	27,891
Cash and cash equivalents at end of period	\$19,050	\$35,689
Supplemental disclosure:		
Cash paid during the period for:		
Interest	\$762	\$1,019
Income taxes	—	—
Non-cash investing and financing activity:		
Transfers to other assets acquired through foreclosure, net	403	4,534
Preferred stock dividends declared, not paid	—	195

Conversion of debentures	1,408	117
--------------------------	-------	-----

See the accompanying notes.

7

---

Table of Contents

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operations

Community West Bancshares (“CWBC”), incorporated under the laws of the state of California, is a bank holding company providing full service banking through its wholly-owned subsidiary Community West Bank, N.A. (“CWB” or the “Bank”). These entities are collectively referred to herein as the “Company”.

Basis of presentation

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States (“GAAP”) and conform to practices within the financial services industry. The accounts of the Company and its consolidated subsidiary are included in these Consolidated Financial Statements. All significant intercompany balances and transactions have been eliminated.

Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for credit losses and fair value of other real estate owned. Although Management believes these estimates to be reasonably accurate, actual amounts may differ. In the opinion of Management, all adjustments considered necessary have been reflected in the financial statements during their preparation.

Interim financial information

The accompanying unaudited consolidated financial statements as of March 31, 2014 and 2013 have been prepared in a condensed format, and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These statements have been prepared on a basis that is substantially consistent with the accounting principles applied to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013.

The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for each respective period presented. Such adjustments are of a normal recurring nature. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for any other quarter or for the full year. The interim financial information should be read in conjunction with the Company’s audited consolidated financial statements.

Reclassifications

Certain amounts in the consolidated financial statements as of December 31, 2013 and for the three months ended March 31, 2013 have been reclassified to conform to the current presentation. The reclassifications have no effect on net income or stockholders’ equity as previously reported.

Loans Held For Sale

Loans which are originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value determined on an aggregate basis. Valuation adjustments, if any are recognized through a valuation allowance by charges to lower of cost or market provision. Loans held for sale are mostly comprised of SBA and single family residential loans. The Company did not incur any lower of cost or fair value provision in the three months ended March 31, 2014 and 2013.

#### Loans Held for Investment and Interest and Fees from Loans

Loans are recognized at the principal amount outstanding, net of unearned income, loan participations and amounts charged off. Unearned income includes deferred loan origination fees reduced by loan origination costs. Unearned income on loans is amortized to interest income over the life of the related loan using the level yield method.

Interest income on loans is accrued daily using the effective interest method and recognized over the terms of the loans. Loan fees collected for the origination of loans less direct loan origination costs (net deferred loan fees) are amortized over the contractual life of the loan through interest income. If the loan has scheduled payments, the amortization of the net deferred loan fee is calculated using the interest method over the contractual life of the loan. If the loan does not have scheduled payments, such as a line of credit, the net deferred loan fee is recognized as interest income on a straight-line basis over the contractual life of the loan commitment. Commitment fees based on a percentage of a customer's unused line of credit and fees related to standby letters of credit are recognized over the commitment period.

When loans are repaid, any remaining unamortized balances of unearned fees, deferred fees and costs and premiums and discounts paid on purchased loans are accounted for through interest income.

### Table of Contents

Nonaccrual loans: For all loan types, when a borrower discontinues making payments as contractually required by the note, the Company must determine whether it is appropriate to continue to accrue interest. Generally, the Company places loans in a nonaccrual status and ceases recognizing interest income when the loan has become delinquent by more than 90 days or when Management determines that the full repayment of principal and collection of interest is unlikely. The Company may decide to continue to accrue interest on certain loans more than 90 days delinquent if they are well secured by collateral and in the process of collection. Other personal loans are typically charged off no later than 180 days delinquent.

For all loan types, when a loan is placed on nonaccrual status, all interest accrued but uncollected is reversed against interest income in the period in which the status is changed. Subsequent payments received from the customer are applied to principal and no further interest income is recognized until the principal has been paid in full or until circumstances have changed such that payments are again consistently received as contractually required. The Company occasionally recognizes income on a cash basis for non-accrual loans in which the collection of the remaining principal balance is not in doubt.

Impaired loans: A loan is considered impaired when, based on current information; it is probable that the Company will be unable to collect the scheduled payments of principal and/or interest under the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and/or interest payments. Loans that experience insignificant payment delays or payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays or payment shortfalls on a case-by-case basis. When determining the possibility of impairment, management considers the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. For collateral-dependent loans, the Company uses the fair value of collateral method to measure impairment. The collateral-dependent loans that recognize impairment are charged down to the fair value less costs to sell. All other loans are measured for impairment either based on the present value of future cash flows or the loan's observable market price.

Troubled debt restructured loan ("TDR"): A TDR is a loan on which the Company, for reasons related to the borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider. These concessions included but are not limited to term extensions, rate reductions and principal reductions. Forgiveness of principal is rarely granted and modifications for all classes of loans are predominately term extensions. A TDR loan is also considered impaired. Generally, a loan that is modified at an effective market rate of interest may no longer be disclosed as a troubled debt restructuring in years subsequent to the restructuring if it is not impaired based on the terms specified by the restructuring agreement.

### Allowance for Loan Losses and Provision for Credit Losses

The Company maintains a detailed, systematic analysis and procedural discipline to determine the amount of the allowance for loan losses ("ALL"). The ALL is based on estimates and is intended to be appropriate to provide for probable losses inherent in the loan portfolio. This process involves deriving probable loss estimates that are based on migration analysis and historical loss rates, in addition to qualitative factors that are based on management's judgment. The migration analysis and historical loss rate calculations are based on the annualized loss rates utilizing a twelve-quarter loss history. Migration analysis is utilized for the Commercial Real Estate ("CRE"), Commercial, Commercial Agriculture, Small Business Administration ("SBA"), Home Equity Line of Credit ("HELOC"), Single Family Residential, and Consumer portfolios. The historical loss rate method is utilized primarily for the Manufactured Housing portfolio. The migration analysis takes into account the risk rating of loans that are charged off in each loan category. Loans that are considered Doubtful are typically charged off. The following is a description of the characteristics of loan ratings. Loan ratings are reviewed as part of our normal loan monitoring process, but, at a minimum, updated on an annual basis.

Outstanding – This is the highest quality rating that is assigned to any loan in the portfolio. These loans are made to the highest quality borrowers with strong financial statements and unquestionable repayment sources. Collateral securing these types of credits are generally cash deposits in the bank or marketable securities held in custody.

Good – Loans rated in this category are strong loans, underwritten well, that bear little risk of loss to the Company. Loans in this category are loans to quality borrowers with very good financial statements that present an identifiable strong primary source and good secondary source of repayment. Generally, these credits are well collateralized by good quality and liquid assets or low loan to value market real estate.

Pass - Loans rated in this category are acceptable loans, appropriately underwritten, bearing an ordinary risk of loss to the Company. Loans in this category are loans to quality borrowers with financial statements presenting a good primary source as well as an adequate secondary source of repayment. In the case of individuals, borrowers with this rating are quality borrowers demonstrating a reasonable level of secure income, a net worth adequate to support the loan and presenting a good primary source as well as an adequate secondary source of repayment.

Watch – Acceptable credit that requires a temporary increase in attention by management. This can be caused by declines in sales, margins, liquidity or working capital. Generally the primary weakness is lack of current financial statements and industry issues.

Special Mention - A Special Mention loan has potential weaknesses that require management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

### Table of Contents

**Substandard** - A Substandard loan is inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. These loans have a well-defined weakness or weaknesses that jeopardize full collection of amounts due. They are characterized by the distinct possibility that the Company will sustain some loss if the borrower's deficiencies are not corrected.

**Doubtful** - A loan classified Doubtful has all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans.

**Loss** - Loans classified Loss are considered uncollectible and of such little value that their continuance as bankable loans is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this loan even though partial recovery may be realized in the future. Losses are taken in the period in which they are considered uncollectible.

The Company's ALL is maintained at a level believed appropriate by management to absorb known and inherent probable losses on existing loans. The allowance is charged for losses when management believes that full recovery on the loan is unlikely. The following is the Company's policy regarding charging off loans.

#### Commercial, CRE and SBA Loans

Charge-offs on these loan categories are taken as soon as all or a portion of any loan balance is deemed to be uncollectible. A loan is considered impaired when, based on current information, it is probable that the Company will be unable to collect the scheduled payments of principal and/or interest under the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and/or interest payments. Loans that experience insignificant payment delays or payment shortfalls generally are not classified as impaired. Generally, loan balances are charged-down to the fair value of the collateral, if, based on a current assessment of the value, an apparent deficiency exists. In the event there is no perceived equity, the loan is charged-off in full. Unsecured loans which are delinquent over 90 days are also charged-off in full.

#### Single Family Real Estate, HELOC's and Manufactured Housing Loans

Consumer loans and residential mortgages secured by one-to-four family residential properties, HELOC and manufactured housing loans in which principal or interest is due and unpaid for 90 days, are evaluated for impairment. Loan balances are charged-off to the fair value of the property, less estimated selling costs, if, based on a current appraisal, an apparent deficiency exists. In the event there is no perceived equity, the loan is generally fully charged-off. Other consumer loans which are not secured and unpaid over 90-120 days are charged-off in full.

#### Consumer Loans

All consumer loans (excluding real estate mortgages, HELOCs and savings secured loans) are charged-off or charged-down to net recoverable value before becoming 120 days or five payments delinquent.

The ALL calculation for the different loan portfolios is as follows:



Commercial Real Estate, Commercial, Commercial Agriculture, SBA, HELOC, Single Family Residential, and Consumer – Migration analysis combined with risk rating is used to determine the required ALL for all non-impaired loans. In addition, the migration results are adjusted based upon qualitative factors that affect this specific portfolio category. Reserves on impaired loans are determined based upon the individual characteristics of the loan.

Manufactured Housing – The ALL is calculated on the basis of loss history and risk rating, which is primarily a function of delinquency. In addition, the loss results are adjusted based upon qualitative factors that affect this specific portfolio.

The Company evaluates and individually assesses for impairment loans generally greater than \$500,000, classified as substandard or doubtful in addition to loans either on nonaccrual, considered a TDR or when other conditions exist which lead management to review for possible impairment. Measurement of impairment on impaired loans is determined on a loan-by-loan basis and in total establishes a specific reserve for impaired loans. The amount of impairment is determined by comparing the recorded investment in each loan with its value measured by one of three methods:

·The expected future cash flows are estimated and then discounted at the effective interest rate.

The value of the underlying collateral net of selling costs. Selling costs are estimated based on industry standards, the Company's actual experience or actual costs incurred as appropriate. When evaluating real estate collateral, the Company typically uses appraisals or valuations, no more than twelve months old at time of evaluation. When evaluating non-real estate collateral securing the loan, the Company will use audited financial statements or appraisals no more than twelve months old at time of evaluation. Additionally, for both real estate and non-real estate collateral, the Company may use other sources to determine value as deemed appropriate.

·The loan's observable market price.

10

---

### Table of Contents

Interest income is not recognized on impaired loans except for limited circumstances in which a loan, although impaired, continues to perform in accordance with the loan contract and the borrower provides financial information to support maintaining the loan on accrual.

The Company determines the appropriate ALL on a monthly basis. Any differences between estimated and actual observed losses from the prior month are reflected in the current period in determining the appropriate ALL determination and adjusted as deemed necessary. The review of the appropriateness of the allowance takes into consideration such factors as concentrations of credit, changes in the growth, size and composition of the loan portfolio, overall and individual portfolio quality, review of specific problem loans, collateral, guarantees and economic and environmental conditions that may affect the borrowers' ability to pay and/or the value of the underlying collateral. Additional factors considered include: geographic location of borrowers, changes in the Company's product-specific credit policy and lending staff experience. These estimates depend on the outcome of future events and, therefore, contain inherent uncertainties.

Another component of the ALL considers qualitative factors related to non-impaired loans. The qualitative portion of the allowance on each of the loan pools is based on the following factors:

- Concentrations of credit
- International risk
- Trends in volume, maturity, and composition
- Volume and trend in delinquency
- Economic conditions
- Outside exams
- Geographic distance
- Policy and changes
- Staff experience and ability

### Off Balance Sheet and Credit Exposure

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the consolidated financial statements when they are funded. They involve, to varying degrees, elements of credit risk in excess of amounts recognized in the consolidated balance sheets. Losses would be experienced when the Company is contractually obligated to make a payment under these instruments and must seek repayment from the borrower, which may not be as financially sound in the current period as they were when the commitment was originally made. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Company enters into credit arrangements that generally provide for the termination of advances in the event of a covenant violation or other event of default. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the party. The commitments are collateralized by the same types of assets used as loan collateral.

As with outstanding loans, the Company applies qualitative and quantitative factors and utilization rates to its off-balance sheet obligations in determining an estimate of losses inherent in these contractual obligations. The estimate for loan losses on off-balance sheet instruments is included within other liabilities and the charge to income that establishes this liability is include in non-interest expense.

### Foreclosed Real Estate and Repossessed Assets

Foreclosed real estate and other repossessed assets are recorded at fair value at the time of foreclosure less estimated costs to sell. Any excess of loan balance over the fair value less estimated costs to sell of the other assets is charged-off against the allowance for loan losses. Any excess of the fair value less estimated costs to sell over the loan balance is recorded as a loan loss recovery to the extent of the loan loss previously charged-off against the allowance for loan losses; and, if greater, recorded as a gain on foreclosed assets. Subsequent to the legal ownership date, management periodically performs a new valuation and the asset is carried at the lower of carrying amount or fair value less estimated costs to sell. Operating expenses or income, and gains or losses on disposition of such properties, are recorded in current operations.

11

---

## Table of Contents

### Income Taxes

The Company uses the asset and liability method, which recognizes an asset or liability representing the tax effects of future deductible or taxable amounts that have been recognized in the consolidated financial statements. Due to tax regulations, certain items of income and expense are recognized in different periods for tax return purposes than for financial statement reporting. These items represent “temporary differences.” Deferred income taxes are recognized for the tax effect of temporary differences between the tax basis of assets and liabilities and their financial reporting amounts at each period end based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. A valuation allowance is established for deferred tax assets if, based on weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets may not be realized. Any interest or penalties assessed by the taxing authorities is classified in the financial statements as income tax expense. Deferred tax assets are included in other assets on the consolidated balance sheets.

Management evaluates the Company’s deferred tax asset for recoverability using a consistent approach which considers the relative impact of negative and positive evidence, including the Company’s historical profitability and projections of future taxable income. The Company is required to establish a valuation allowance for deferred tax asset and record a charge to income if Management determines, based on available evidence at the time the determination is made, that it is more likely than not that some portion or all of the deferred tax asset may not be realized.

The Company is subject to the provisions of ASC 740, Income Taxes (ASC 740). ASC 740 prescribes a more-likely-than-not threshold for the financial statement recognition of uncertain tax positions. ASC 740 clarifies the accounting for income taxes by prescribing a minimum recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. On a quarterly basis, the Company evaluates income tax accruals in accordance with ASC 740 guidance on uncertain tax positions.

### Earnings Per Share

Basic earnings per common share is computed using the weighted average number of common shares outstanding for the period divided into the net income (loss) available to common shareholders. Diluted earnings per share include the effect of all dilutive potential common shares for the period. Potentially dilutive common shares include stock options and warrants.

### Recent Accounting Pronouncements

In July 2013, the FASB issued guidance within ASU 2013-11, “Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists.” The amendments in ASU 2013-11 to Topic 740, Income Taxes, updates the presentation of an unrecognized tax benefit in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, to the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The adoption of this standard did not have a material impact on the Company’s consolidated financial statements.

In January 2014, the FASB issued guidance within ASU 2014-04, “Receivables - Troubled Debt Restructurings by Creditors: Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.”

The amendments in ASU 2014-04, Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors, clarify that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure, or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. ASC 2014-04 are effective for the Company using either a modified retrospective transition method or a prospective transition method for reporting periods beginning after December 15, 2014. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

## 2. INVESTMENT SECURITIES

The amortized cost and estimated fair value of investment securities are as follows:

	March 31, 2014			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
Securities available-for-sale	(in thousands)			
U.S. government agency notes	\$7,876	\$ 3	\$ (247 )	\$7,632
U.S. government agency mortgage backed securities ("MBS")	60	3	-	63
U.S. government agency collateralized mortgage obligations ("CMO")	12,493	9	(72 )	12,430
Equity securities: Farmer Mac class A stock	66	1	-	67
Total	\$20,495	\$ 16	\$ (319 )	\$20,192
Securities held-to-maturity				
U.S. government agency MBS	\$9,410	\$ 459	\$ (20 )	\$9,849
Total	\$9,410	\$ 459	\$ (20 )	\$9,849

Table of Contents

	December 31, 2013			
	Gross Amortized Cost	Unrealized Gains	Gross Unrealized (Losses)	Fair Value
Securities available-for-sale	(in thousands)			
U.S. government agency notes	\$7,867	\$ -	\$ (389)	) \$7,478
U.S. government agency MBS	61	3	-	64
U.S. government agency CMO	10,943	11	(93)	) 10,861
Equity securities: Farmer Mac class A stock	66	3	-	69
Total	\$18,937	\$ 17	\$ (482)	) \$18,472
Securities held-to-maturity				
U.S. government agency MBS	\$9,688	\$ 442	\$ (29)	) \$10,101
Total	\$9,688	\$ 442	\$ (29)	) \$10,101

At March 31, 2014 and December 31, 2013, \$29.5 million and \$28.0 million of securities at carrying value, respectively, were pledged to the Federal Home Loan Bank San Francisco, as collateral for current and future advances.

The Company had no security sales in in the first three months of 2014 or 2013.

The maturity periods and weighted average yields of investment securities at March 31, 2014 and December 31, 2013 were as follows:

	March 31, 2014									
	Less than One Year		One to Five Years		Five to Ten Years		Over Ten Years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Securities available-for-sale	(dollars in thousands)									
U.S. government agency notes	\$7,632	1.9 %	\$-	-	\$-	-	\$-	-	\$7,632	1.9 %
U.S. government agency MBS	-	-	-	-	63	2.2 %	-	-	63	2.2 %
U.S. government agency CMO	-	-	4,803	0.6 %	3,809	0.5 %	3,818	1.1 %	12,430	0.7 %
Farmer Mac class A stock	-	-	-	-	-	-	-	-	67	-
Total	\$7,632	1.9 %	\$4,803	0.6 %	\$3,872	0.6 %	\$3,818	1.1 %	\$20,192	1.2 %
Securities held-to-maturity										
U.S. government agency MBS	\$-	-	\$2,065	4.8 %	\$7,345	2.7 %	\$-	-	\$9,410	3.1 %
Total	\$-	-	\$2,065	4.8 %	\$7,345	2.7 %	\$-	-	\$9,410	3.1 %

	December 31, 2013									
	Less than One Year		One to Five Years		Five to Ten Years		Over Ten Years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Securities available-for-sale	(dollars in thousands)									
U.S. government agency notes	\$7,478	1.9 %	\$-	-	\$-	-	\$-	-	\$7,478	1.9 %

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

U.S. government agency MBS	-	-	-	-	64	2.2 %	-	-	64	2.2 %
U.S. government agency CMO	-	-	5,075	0.6 %	3,854	0.6 %	1,932	0.9 %	10,861	0.7 %
Farmer Mac class A stock	-	-	-	-	-	-	-	-	69	-
Total	\$7,478	1.9 %	\$5,075	0.6 %	\$3,918	0.6 %	\$1,932	0.9 %	\$18,472	1.2 %

Securities held-to-maturity

U.S. government agency MBS	\$-	-	\$2,641	4.4 %	\$7,047	2.7 %	\$-	-	\$9,688	3.1 %
Total	\$-	-	\$2,641	4.4 %	\$7,047	2.7 %	\$-	-	\$9,688	3.1 %

13

Table of Contents

The amortized cost and fair value of investment securities by contractual maturities as of the periods presented were as shown below:

	March 31, 2014		December 31, 2013	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Securities available for sale (in thousands)				
Due in one year or less	\$7,876	\$ 7,632	\$7,867	\$ 7,478
After one year through five years	4,801	4,803	5,070	5,075
After five years through ten years	3,895	3,872	3,945	3,918
After ten years	3,857	3,818	1,989	1,932
Farmer Mac class A stock	66	67	66	69
	\$20,495	\$ 20,192	\$18,937	\$ 18,472
Securities held to maturity				
Due in one year or less	\$-	\$ -	\$-	\$ -
After one year through five years	2,065	2,220	2,641	2,815
After five years through ten years	7,345	7,629	7,047	7,286
After ten years	-	-	-	-
	\$9,410	\$ 9,849	\$9,688	\$ 10,101

Actual maturities may differ from contractual maturities as borrowers or issuers have the right to prepay or call the investment securities. Changes in interest rates may also impact prepayments.

The following tables show all securities that are in an unrealized loss position:

	March 31, 2014				Total Gross Unrealized Losses Value	
	Less Than Twelve Months Gross Unrealized Losses Value	More Than Twelve Months Gross Unrealized Losses Value	Less Than Twelve Months Gross Unrealized Losses Value	More Than Twelve Months Gross Unrealized Losses Value		
Securities available-for-sale (in thousands)						
U.S. government agency notes	\$247	\$5,748	\$-	\$-	\$247	\$5,748
U.S. government agency CMO	44	6,837	\$28	\$2,583	72	9,420
Equity securities: Farmer Mac class A stock	-	-	-	-	-	-
	\$291	\$12,585	\$28	\$2,583	\$319	\$15,168
Securities held-to-maturity						
U.S. Government-agency MBS	\$20	\$1,066	\$-	\$-	\$20	\$1,066
Total	\$20	\$1,066	\$-	\$-	\$20	\$1,066

	December 31, 2013				Total Gross Unrealized Losses Value	
	Less Than Twelve Months Gross Unrealized Losses Value	More Than Twelve Months Gross Unrealized Losses Value	Less Than Twelve Months Gross Unrealized Losses Value	More Than Twelve Months Gross Unrealized Losses Value		
Securities available-for-sale (in thousands)						
U.S. government agency notes	\$247	\$5,748	\$-	\$-	\$247	\$5,748
U.S. government agency CMO	44	6,837	\$28	\$2,583	72	9,420
Equity securities: Farmer Mac class A stock	-	-	-	-	-	-
	\$291	\$12,585	\$28	\$2,583	\$319	\$15,168
Securities held-to-maturity						
U.S. Government-agency MBS	\$20	\$1,066	\$-	\$-	\$20	\$1,066
Total	\$20	\$1,066	\$-	\$-	\$20	\$1,066



Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Securities available-for-sale	(in thousands)					
U.S. government agency notes	\$389	\$7,478	\$-	\$-	\$389	\$7,478
U.S. government agency CMO	93	6,958	\$-	\$-	93	6,958
Equity securities: Farmer Mac class A stock	-	-	-	-	-	-
	\$482	\$14,436	\$-	\$-	\$482	\$14,436
Securities held-to-maturity						
U.S. Government-agency MBS	\$29	\$1,063	\$-	\$-	\$29	\$1,063
Total	\$29	\$1,063	\$-	\$-	\$29	\$1,063

14

---

### Table of Contents

As of March 31, 2014 and December 31, 2013, there were eleven and nine securities, respectively, in an unrealized loss position.

Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers, among other things (i) the length of time and the extent to which the fair value has been less than cost (ii) the financial condition and near-term prospects of the issuer and (iii) the Company's intent to sell an impaired security and if it is not more likely than not it will be required to sell the security before the recovery of its amortized basis.

The unrealized losses are primarily due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the bonds approach their maturity date, repricing date or if market yields for such investments decline. Management does not believe any of the securities are impaired due to reasons of credit quality. Accordingly, as of March 31, 2014 and December 31, 2013, management believes the impairments detailed in the table above are temporary and no other-than-temporary impairment loss has been realized in the Company's consolidated income statements.

### 3. LOAN SALES AND SERVICING

#### Loan Sales

The Company periodically sells the guaranteed portion of selected SBA loans into the secondary market, on a servicing-retained basis. The Company retains the unguaranteed portion of these loans and services the loans as required under the SBA programs to retain specified yield amounts.

On certain SBA loan sales that occurred prior to 2003, the Company retained interest only strips ("I/O strips"), which represent the present value of excess net cash flows generated by the difference between (a) interest at the stated rate paid by borrowers and (b) the sum of (i) pass-through interest paid to third-party investors and (ii) contractual servicing fees. The fair value is determined on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds.

Historically, the Company elected to use the amortizing method for the treatment of servicing assets and measured for impairment on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds. In connection with the sale of SBA loans in 2012, the Company recorded a servicing asset and elected to measure this asset at fair value in accordance with ASC 825-10 – Fair Value Option to better reflect the impact of subsequent changes in interest rates. The SBA program stipulates that the Company retains a minimum of 5% of the loan balance, which is unguaranteed. The percentage of each unguaranteed loan in excess of 5% may be periodically sold to a third party, typically for a cash premium. The Company records servicing liabilities for the sold unguaranteed loans. These servicing liabilities are calculated based on the present value of the estimated future servicing costs associated with each loan. The balance of the remaining servicing liabilities at March 31, 2014 was not material to the Company's financial position or results of operations.

The Company may also periodically sell certain SBA loans into the secondary market, on a servicing-released basis, typically for a cash premium. As of March 31, 2014 and December 31, 2013, the Company had approximately \$46.6 million and \$47.6 million, respectively, of SBA loans included in loans held for sale. As of March 31, 2014 and December 31, 2013, the principal balance of SBA loans serviced for others was \$27.9 million and \$30.7 million, respectively.

The Company previously expanded its agricultural lending program to include agricultural land, agricultural operational lines, and agricultural term loans for crops, equipment and livestock. The primary products are supported

by guarantees issued from the USDA, FSA, and the USDA Business and Industry loan program.

As of March 31, 2014 and December 31, 2013, the Company had \$19.0 million and \$16.8 million of USDA loans included in loans held for sale, respectively. As of March 31, 2014 and December 31, 2013, the principal balance of USDA loans serviced for others was \$2.5 million.

The following table presents the I/O strips activity as of the periods presented:

	Three Months Ended March 31, 2014 2013 (in thousands)	
Beginning balance	\$334	\$426
Adjustment to fair value	-	(11)
Ending balance	\$334	\$415

15

---

Table of Contents

The key data assumptions used in estimating the fair value of the I/O strips as of the periods presented were as follows:

	March 31,	
	2014	2013
Weighted-average constant prepayment rate	5.29 %	5.37 %
Weighted-average life (in years)	6	6
Weighted-average discount rate	11.89%	12.08 %

A sensitivity analysis of the fair value of the I/O strips to changes in certain key assumptions is presented in the following table:

	March 31,	
	2014	2013
	( in thousands)	
<b>Discount Rate</b>		
Increase in fair value from 100 basis point decrease	\$ 9	\$ 12
Decrease in fair value from 100 basis point increase	( 9 )	( 12 )
<b>Constant Prepayment Rate</b>		
Increase in fair value from 10 percent decrease	5	6
Decrease in fair value from 10 percent increase	( 5 )	( 6 )

The following is a summary of the activity for servicing rights accounted for under the amortization method:

	Three Months Ended March 31,	
	2014	2013
	(in thousands)	
Beginning balance	\$ 268	\$ 383
Amortization	( 28 )	( 28 )
Ending balance	\$ 240	\$ 355

The following is a summary of the activity for servicing rights accounted for under the fair value method:

	Three Months Ended March 31,	
	2014	2013
	(in thousands)	
Beginning balance	\$ 300	\$ 348
Additions through loan sales	-	-
Adjustment to fair value	( 38 )	( 4 )
Ending balance	\$ 262	\$ 344

The key data and assumptions used in estimating the fair value of servicing rights as of the periods presented were as follows:

	March 31,	
	2014	2013
Weighted-average constant prepayment rate	5.52 %	4.89 %
Weighted-average life (in years)	9	9
Weighted-average discount rate	11.93%	13.17%

---

16

Table of Contents

A sensitivity analysis of the fair value of servicing rights to change in certain key assumptions is presented in the following table:

	March 31,	
	2014	2013
	(in thousands)	
Discount Rate		
Increase in fair value from 100 basis points decrease	\$11	\$14
Decrease in fair value from 100 basis points increase	(10)	(13)
Constant Prepayment Rate		
Increase in fair value from 10 percent decrease	6	7
Decrease in fair value from 10 percent increase	(6 )	(7 )

This sensitivity analysis generally cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's servicing rights usually is not linear. In addition, the effect of changing one key assumption without changing other assumptions is not a viable option.

From time to time, the Company enters into mortgage loan rate lock commitments (normally for 30 days) with potential borrowers. In conjunction therewith, the Company enters into a forward sale commitment to sell the locked loan to a third party investor. This forward sale agreement requires delivery of the loan on a "best efforts" basis but does not obligate the Company to deliver if the mortgage loan does not fund.

The mortgage rate lock agreement and the forward sale agreement qualify as derivatives. The value of these derivatives is generally equal to the fee, if any, charged to the borrower at inception but may fluctuate in the event of changes in interest rates. These derivative financial instruments are recorded at fair value if material. Although the Company does not attempt to qualify these transactions for the special hedge accounting, management believes that changes in the fair value of the two commitments generally offset and create an economic hedge. At March 31, 2014, the Company had \$2.5 million in outstanding mortgage loan interest rate lock commitments and \$1.2 million forward sale commitments. The value of related derivative instruments was not material to the Company's financial position or results of operations. The Company had no commitments of this nature at December 31, 2013.

#### 4. LOANS HELD FOR INVESTMENT

The composition of the Company's loans held for investment loan portfolio follows:

	March	December
	31,	31,
	2014	2013
	(in thousands)	
Manufactured housing	\$170,754	\$172,055
Commercial real estate	151,793	142,678
Commercial	48,190	45,647
SBA	22,248	24,066
HELOC	15,056	15,418
Single family real estate	10,643	10,150
Consumer	150	184
	418,834	410,198
Allowance for loan losses	11,356	12,208
Deferred fees, net	6	45

Discount on SBA loans	280	339
Total loans held for investment, net	\$407,192	\$397,606

17

---

Table of Contents

The following table presents the contractual aging of the recorded investment in past due held for investment loans by class of loans:

March 31, 2014							
	Current	30-59	60-89	Over	Total	Total	Recorded
	(in thousands)	Days	Days	90	Past	Past	Investment
		Past	Past	Past	Past	Past	Over 90
		Due	Due	Due	Due	Due	Days
							and
							Accruing
Manufactured housing	\$170,156	\$403	\$139	\$56	\$598	\$170,754	\$ -
Commercial real estate:							
Commercial real estate	108,171	-	-	-	-	108,171	-
SBA 504 1st trust deed	32,211	-	-	-	-	32,211	-
Land	2,027	-	-	140	140	2,167	-
Construction	9,244	-	-	-	-	9,244	-
Commercial	48,190	-	-	-	-	48,190	-
SBA	22,227	-	-	21	21	22,248	-
HELOC	15,056	-	-	-	-	15,056	-
Single family real estate	10,643	-	-	-	-	10,643	-
Consumer	150	-	-	-	-	150	-
Total	\$418,075	\$403	\$139	\$217	\$759	\$418,834	\$ -
December 31, 2013							
	Current	30-59	60-89	Over	Total	Total	Recorded
	(in thousands)	Days	Days	90	Past	Past	Investment
		Past	Past	Past	Past	Past	Over 90
		Due	Due	Due	Due	Due	Days
							and
							Accruing
Manufactured housing	\$170,647	\$1,076	\$135	\$197	\$1,408	\$172,055	\$ -
Commercial real estate:							
Commercial real estate	96,393	-	-	-	-	96,393	-
SBA 504 1st trust deed	33,798	-	-	467	467	34,265	-
Land	1,817	140	-	-	140	1,957	-
Construction	10,063	-	-	-	-	10,063	-
Commercial	45,605	42	-	-	42	45,647	-
SBA (1)	23,613	149	-	304	453	24,066	-
HELOC	15,393	25	-	-	25	15,418	-
Single family real estate	10,084	-	-	66	66	10,150	66
Consumer	184	-	-	-	-	184	-
Total	\$407,597	\$1,432	\$135	\$1,034	\$2,601	\$410,198	\$ 66

(1)\$0.4 million of the \$0.5 million SBA loans past due are guaranteed by the SBA.

Allowance for Loan Losses

The following table summarizes the changes in the allowance for loan losses:



	Three Months Ended March 31, 2014      2013 (in thousands)	
Beginning balance	\$12,208	\$14,464
Charge-offs	(252 )	(687 )
Recoveries	771	369
Net charge-offs	519	(318 )
Provision	(1,371 )	(196 )
Ending balance	\$11,356	\$13,950

As of March 31, 2014 and December 31, 2013, the Company had reserves for credit losses on undisbursed loans of \$0.1 million which were included in Other liabilities.

18

---

Table of Contents

The following tables summarize the changes in the allowance for loan losses by portfolio type:

	Three Months Ended March 31,							Total
	Manufacturing Housing	Commercial Real Estate	Commercial	SBA	HELOC	Single Family Real Estate	Consumer	Total
2014	(in thousands)							
Beginning balance	\$5,114	\$ 2,552	\$ 2,064	\$1,951	\$ 280	\$ 245	\$ 2	\$12,208
Charge-offs	(240 )	-	-	(12 )	-	-	-	(252 )
Recoveries	36	639	29	51	15	1	-	771
Net charge-offs	(204 )	639	29	39	15	1	-	519
Provision	(30 )	(907 )	(265 )	(132 )	(30 )	(7 )	-	(1,371 )
Ending balance	\$4,880	\$ 2,284	\$ 1,828	\$1,858	\$ 265	\$ 239	\$ 2	\$11,356
2013								
Beginning balance	\$5,945	\$ 2,627	\$ 2,325	\$2,733	\$ 634	\$ 198	\$ 2	\$14,464
Charge-offs	(427 )	(4 )	(16 )	(115 )	(39 )	(57 )	(29 )	(687 )
Recoveries	115	14	61	177	-	2	-	369
Net charge-offs	(312 )	10	45	62	(39 )	(55 )	(29 )	(318 )
Provision	238	65	(401 )	39	(213 )	48	28	(196 )
Ending balance	\$5,871	\$ 2,702	\$ 1,969	\$2,834	\$ 382	\$ 191	\$ 1	\$13,950

The following tables present impairment method information related to loans and allowance for loan losses by loan portfolio segment:

	Manufacturing Housing	Commercial Real Estate	Commercial	SBA	HELOC	Single Family Real Estate	Consumer	Total Loans
Loans Held for Investment as of March 31, 2014:	(in thousands)							
Recorded Investment:								
Impaired loans with an allowance recorded	\$6,326	\$ 2,134	\$ 3,437	\$1,641	\$579	\$627	\$ -	\$14,744
Impaired loans with no allowance recorded	2,240	1,183	46	80	-	102	-	3,651
Total loans individually evaluated for impairment	8,566	3,317	3,483	1,721	579	729	-	18,395
Loans collectively evaluated for impairment	162,188	148,476	44,707	20,527	14,477	9,914	150	400,439
Total loans held for investment	\$170,754	\$151,793	\$ 48,190	\$22,248	\$15,056	\$10,643	\$ 150	\$418,834
Unpaid Principal Balance								
Impaired loans with an allowance recorded	\$7,057	\$ 2,211	\$ 3,922	\$8,214	\$599	\$658	\$ -	\$22,661
Impaired loans with no allowance recorded	4,006	3,185	50	438	-	193	-	7,872
Total loans individually evaluated for impairment	11,063	5,396	3,972	8,652	599	851	-	30,533

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

Loans collectively evaluated for impairment	162,188	148,476	44,707	20,527	14,477	9,914	150	400,439
Total loans held for investment	\$173,251	\$153,872	\$48,679	\$29,179	\$15,076	\$10,765	\$150	\$430,972
Related Allowance for Credit Losses								
Impaired loans with an allowance recorded	\$469	\$112	\$379	\$249	\$26	\$53	\$-	\$1,288
Impaired loans with no allowance recorded	-	-	-	-	-	-	-	-
Total loans individually evaluated for impairment	469	112	379	249	26	53	-	1,288
Loans collectively evaluated for impairment	4,411	2,172	1,449	1,609	239	186	2	10,068
Total loans held for investment	\$4,880	\$2,284	\$1,828	\$1,858	\$265	\$239	\$2	\$11,356

Table of Contents

	Manufacturing Housing	Commercial Real Estate	Commercial SBA	HELOC	Single Family Real Estate	Consumer	Total Loans	
Loans Held for Investment as of December 31, 2013:	(in thousands)							
Recorded Investment:								
Impaired loans with an allowance recorded	\$6,368	\$2,322	\$3,583	\$1,607	\$615	\$645	\$-	\$15,140
Impaired loans with no allowance recorded	2,782	1,628	254	210	-	106	-	4,980
Total loans individually evaluated for impairment	9,150	3,950	3,837	1,817	615	751	-	20,120
Loans collectively evaluated for impairment	162,905	138,728	41,810	22,249	14,803	9,399	184	390,078
Total loans held for investment	\$172,055	\$142,678	\$45,647	\$24,066	\$15,418	\$10,150	\$184	\$410,198
Unpaid Principal Balance								
Impaired loans with an allowance recorded	\$6,962	\$2,367	\$3,956	\$8,045	\$630	\$664	\$-	\$22,624
Impaired loans with no allowance recorded	4,536	3,834	235	1,610	-	244	-	10,459
Total loans individually evaluated for impairment	11,498	6,201	4,191	9,655	630	908	-	33,083
Loans collectively evaluated for impairment	162,905	138,728	41,810	22,249	14,803	9,399	184	390,078
Total loans held for investment	\$174,403	\$144,929	\$46,001	\$31,904	\$15,433	\$10,307	\$184	\$423,161
Related Allowance for Credit Losses								
Impaired loans with an allowance recorded	\$618	\$159	\$437	\$139	\$29	\$57	\$-	\$1,439
Impaired loans with no allowance recorded	-	-	-	-	-	-	-	-
Total loans individually evaluated for impairment	618	159	437	139	29	57	-	1,439
Loans collectively evaluated for impairment	4,496	2,393	1,627	1,812	251	188	2	10,769
Total loans held for investment	\$5,114	\$2,552	\$2,064	\$1,951	\$280	\$245	\$2	\$12,208

A valuation allowance is established for an impaired loan when the fair value of the loan is less than the recorded investment. In certain cases, portions of impaired loans are charged-off to realizable value instead of establishing a valuation allowance and are included, when applicable in the table above as "Impaired loans without specific valuation allowance under ASC 310." The valuation allowance disclosed above is included in the allowance for loan losses reported in the consolidated balance sheets as of March 31, 2014 and December 31, 2013.

The table below reflects recorded investment in loans classified as impaired:

	March 31, 2014	December 31, 2013
	(in thousands)	
Impaired loans with a specific valuation allowance under ASC 310	\$14,744	\$ 15,140
Impaired loans without a specific valuation allowance under ASC 310	3,651	4,980
Total impaired loans	\$18,395	\$ 20,120
Valuation allowance related to impaired loans	\$1,288	\$ 1,439

The following tables summarize impaired loans by class of loans:

	March 31, 2014	December 31, 2013
	(in thousands)	
Manufactured housing	\$8,566	\$ 9,150
Commercial real estate :		
Commercial real estate	2,646	2,805
SBA 504 1st trust deed	531	1,005
Land	140	140
Construction	-	-
Commercial	3,483	3,837
SBA	1,721	1,817
HELOC	579	615
Single family real estate	729	751
Consumer	-	-
Total	\$18,395	\$ 20,120

Table of Contents

The following table summarizes average investment in impaired loans by class of loans and the related interest income recognized as of and for the periods ended:

	Three Months Ended			
	March 31, 2014		2013	
	Average		Average	
	Investment		Investment	
	in		in	
	Impaired Loans	Interest Income	Impaired Loans	Interest Income
	(in thousands)			
Manufactured housing	\$8,862	\$ 59	\$10,007	\$ 33
Commercial real estate:				
Commercial real estate	2,728	-	10,250	6
SBA 504 1st trust deed	768	5	1,281	12
Land	140	-	-	-
Construction	-	-	-	-
Commercial	3,662	14	4,969	54
SBA	1,770	3	1,161	10
HELOC	597	5	247	-
Single family real estate	740	1	197	1
Consumer	-	-	-	-
Total	\$19,267	\$ 87	\$28,112	\$ 116

The following table reflects the recorded investment in certain types of loans at the periods indicated:

	March 31, 2014	December 31, 2013
	(in thousands)	
Nonaccrual loans	\$21,754	\$ 23,263
SBA guaranteed portion of loans included above	(6,032 )	(6,426 )
Total nonaccrual loans, net	\$15,722	\$ 16,837
Troubled debt restructured loans, gross	\$10,769	\$ 12,308
Loans 30 through 89 days past due with interest accruing	\$60	\$ 161
Allowance for loan losses to gross loans held for investment	2.71 %	2.98 %

The accrual of interest is discontinued when substantial doubt exists as to collectibility of the loan; generally at the time the loan is 90 days delinquent. Any unpaid but accrued interest is reversed at that time. Thereafter, interest income is no longer recognized on the loan. Interest income may be recognized on impaired loans to the extent they are not past due by 90 days. Interest on nonaccrual loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all of the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Foregone interest on nonaccrual and troubled debt restructured loans for the three months ended March 31, 2014 and 2013 was \$0.4 million and \$0.5 million, respectively.

Table of Contents

The following table presents the composition of nonaccrual loans, net of SBA guarantee, by class of loans:

	March 31, 2014 (in thousands)	December 31, 2013
Manufactured housing	\$6,257	\$ 6,235
Commercial real estate:		
Commercial real estate	2,646	2,806
SBA 504 1st trust deed	254	726
Land	140	140
Construction	-	-
Commercial	3,483	3,837
SBA	1,709	1,803
HELOC	579	615
Single family real estate	654	675
Consumer	-	-
Total	\$15,722	\$ 16,837

The guaranteed portion of each SBA loan is repurchased from investors when those loans become past due 120 days by either CWB or the SBA directly. After the foreclosure and collection process is complete, the principal balance portion of loans repurchased by CWB are reimbursed by the SBA. Although these balances do not earn interest during this period, they generally do not result in a loss of principal to CWB; therefore a repurchase reserve has not been established related to these loans.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies problem and potential problem loans as "Special Mention," "Substandard," "Doubtful" and "Loss". Substandard loans are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful, have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans. Loans classified Loss are considered uncollectible and of such little value that their continuance as bankable loans is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this loan even though partial recovery may be affected in the future. Losses are taken in the period in which they surface as uncollectible. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories but possess weaknesses that deserve management's close attention are deemed to be Special Mention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the institution's credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification. Risk ratings are updated as part of our normal loan monitoring process, at a minimum, annually.

Table of Contents

The following tables present gross loans by risk rating:

	March 31, 2014				
	Pass	Special Mention	Substandard	Doubtful	Total
	(in thousands)				
Manufactured housing	\$156,727	\$ -	\$ 14,027	\$ -	\$170,754
Commercial real estate:					
Commercial real estate	100,932	3,576	3,663	-	108,171
SBA 504 1st trust deed	31,114	566	531	-	32,211
Land	2,027	-	140	-	2,167
Construction	9,244	-	-	-	9,244
Commercial	44,199	234	3,740	17	48,190
SBA	14,151	133	1,780	-	16,064
HELOC	13,970	-	1,086	-	15,056
Single family real estate	9,742	-	901	-	10,643
Consumer	150	-	-	-	150
Total, net	\$382,256	\$ 4,509	\$ 25,868	\$ 17	\$412,650
SBA guarantee	-	-	5,731	453	6,184
Total	\$382,256	\$ 4,509	\$ 31,599	\$ 470	\$418,834

	December 31, 2013				
	Pass	Special Mention	Substandard	Doubtful	Total
	(in thousands)				
Manufactured housing	\$158,533	\$ -	\$ 13,522	\$ -	\$172,055
Commercial real estate:					
Commercial real estate	89,319	3,600	3,474	-	96,393
SBA 504 1st trust deed	33,012	248	1,005	-	34,265
Land	1,817	-	140	-	1,957
Construction	10,063	-	-	-	10,063
Commercial	41,147	327	4,150	23	45,647
SBA	14,773	136	2,053	-	16,962
HELOC	13,806	491	1,121	-	15,418
Single family real estate	9,226	-	924	-	10,150
Consumer	184	-	-	-	184
Total, net	\$371,880	\$ 4,802	\$ 26,389	\$ 23	\$403,094
SBA guarantee	-	-	6,719	385	7,104
Total	\$371,880	\$ 4,802	\$ 33,108	\$ 408	\$410,198

A TDR is a loan on which the bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the bank would not otherwise consider. The loan terms that have been modified or restructured due to a borrower's financial situation include, but are not limited to, a reduction in the stated interest rate, an extension of the maturity or renewal of the loan at an interest rate below current market, a reduction in the face amount of the debt, a reduction in the accrued interest, extensions, deferrals, renewals and rewrites. The majority of the bank's modifications are extensions in terms or deferral of payments which result in no lost principal or interest followed by reductions in interest rates or accrued interest. A TDR is also considered impaired.



Table of Contents

The following tables summarize the financial effects of TDR loans by loan class for the periods presented:

	For the Three Months Ended March 31, 2014					
	Number of Loans	Pre- Modification Recorded Investment	Post Modification Recorded Investment	Balance of Loans with Rate Reduction	Balance of Loans with Term Extension	Effect on Allowance for Loan Losses
	(dollars in thousands)					
Manufactured housing	4	\$ 187	\$ 187	187	\$ 187	5
Commercial real estate	-	-	-	-	-	-
SBA 504 1st trust deed	-	-	-	-	-	-
Construction	-	-	-	-	-	-
Commercial	-	-	-	-	-	-
SBA	-	-	-	-	-	-
HELOC	-	-	-	-	-	-
Single family real estate	-	-	-	-	-	-
Consumer	-	-	-	-	-	-
Total	4	\$ 187	\$ 187	\$ 187	\$ 187	\$ 5

	For the Three Months Ended March 31, 2013					
	Number of Loans	Pre- Modification Recorded Investment	Post Modification Recorded Investment	Balance of Loans with Rate Reduction	Balance of Loans with Term Extension	Effect on Allowance for Loan Losses
	(dollars in thousands)					
Manufactured housing	7	\$ 479	\$ 453	117	\$ 453	24
Commercial real estate	1	286	286	-	286	20
SBA 504 1st trust deed	-	-	-	-	-	-
Construction	-	-	-	-	-	-
Commercial	1	216	216	-	216	4
SBA	-	-	-	-	-	-
HELOC	-	-	-	-	-	-
Single family real estate	-	-	-	-	-	-
Consumer	-	-	-	-	-	-
Total	9	\$ 981	\$ 955	\$ 117	\$ 955	\$ 48

The average rate concessions were 63 basis points and 100 basis points for the three months ended March 31, 2014 and 2013, respectively. The average term extension in months was 180 and 111 for the first quarter of 2014 and 2013, respectively.

The following tables present TDR's by class that occurred in the past three months for which there was a payment default during the period:

	Three Months Ended March 31, 2014		2013	
	Number Recorded Investment	Effect on	Number Recorded Investment	Effect on

Edgar Filing: COMMUNITY WEST BANCSHARES / - Form 10-Q

	of Loans	Allowance for Loan Losses	of Loans	Allowance for Loan Losses
	(dollars in thousands)			
Manufactured housing	1 \$ 18	\$ 1	5 \$ 375	\$ 9
SBA 504 1st	- -	-	- -	-
SBA	- -	-	- -	-
Total	1 \$ 18	\$ 1	5 \$ 375	\$ 9

A TDR loan is deemed to have a payment default when the borrower fails to make two consecutive payments or the collateral is transferred to repossessed assets.

At March 31, 2014 there were no material loan commitments outstanding on TDR loans.

24

---

Table of Contents

## 5. OTHER ASSETS ACQUIRED THROUGH FORECLOSURE

The following table summarizes the changes in other assets acquired through foreclosure:

	Three Months Ended March 31, 2014 2013 (in thousands)	
Balance, beginning of period	\$3,811	\$1,889
Additions	403	4,534
Dispositions and receivables from participants	(393 )	(1,933 )
Losses on sales, net	(40 )	(101 )
Balance, end of period	\$3,781	\$4,389

## 6. FAIR VALUE MEASUREMENT

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. FASB ASC 820, Fair Value Measurements and Disclosures (“ASC 820”) established a framework for measuring fair value using a three-level valuation hierarchy for disclosure of fair value measurement. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset as of the measurement date. ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company’s assumptions about the factors market participants would consider in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs, as follows:

Level 1— Observable quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2— Observable quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, matrix pricing or model-based valuation techniques where all significant assumptions are observable, either directly or indirectly in the market.

Level 3— Model-based techniques where all significant assumptions are not observable, either directly or indirectly, in the market. These unobservable assumptions reflect management’s estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques may include use of discounted cash flow models and similar techniques.

The availability of observable inputs varies based on the nature of the specific financial instrument. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure. When market assumptions are available, ASC 820 requires

the Company to make assumptions regarding the assumptions that market participants would use to estimate the fair value of the financial instrument at the measurement date.

FASB ASC 825, Financial Instruments (“ASC 825”) requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value.

Management uses its best judgment in estimating the fair value of the Company’s financial instruments; however, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at March 31, 2014 or December 31, 2013. The estimated fair value amounts for March 31, 2014 and December 31, 2013 have been measured as of period-end, and have not been reevaluated or updated for purposes of these consolidated financial statements subsequent to those dates. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at the period-end.

This information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company’s assets and liabilities.

25

---

Table of Contents

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other companies or banks may not be meaningful.

The following tables summarize the fair value of assets measured on a recurring basis:

	Fair Value Measurements at the End of the Reporting Period Using:			
	Quoted Prices in Active Markets for Identifiable Assets (Level 1)		Other Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
				Fair Value
March 31, 2014				
<u>Assets:</u>				
Investment securities available-for-sale	\$67	\$ 20,125	\$ -	\$20,192
Interest only strips	-	-	334	334
Servicing assets	-	-	262	262
	\$67	\$ 20,125	\$ 596	\$20,788

	Fair Value Measurements at the End of the Reporting Period Using:			
	Quoted Prices in Active Markets for Identifiable Assets (Level 1)		Other Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
				Fair Value
December 31, 2013				
<u>Assets:</u>				
Investment securities available-for-sale	\$69	\$ 18,403	\$ -	\$18,472
Interest only strips	-	-	334	334
Servicing assets	-	-	300	300
	\$69	\$ 18,403	\$ 634	\$19,106

Market valuations of our investment securities which are classified as level 2 are provided by an independent third party. The fair values are determined by using several sources for valuing fixed income securities. Their techniques include pricing models that vary based on the type of asset being valued and incorporate available trade, bid and other market information. In accordance with the fair value hierarchy, the market valuation sources include observable market inputs and are therefore considered Level 2 inputs for purposes of determining the fair values.

On certain SBA loan sales that occurred prior to 2003, the Company retained interest only strips ("I/O strips"), which represent the present value of excess net cash flows generated by the difference between (a) interest at the stated rate paid by borrowers and (b) the sum of (i) pass-through interest paid to third-party investors and (ii) contractual

servicing fees. I/O strips are classified as level 3 in the fair value hierarchy. The fair value is determined on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds. I/O strip valuation adjustments are recorded as additions or offsets to loan servicing income. For additional information see Note 3 “Loan Sales and Servicing” beginning on page 15.

Historically, the Company has elected to use the amortizing method for the treatment of servicing assets and has measured for impairment on a quarterly basis through a discounted cash flow analysis prepared by an independent third party using industry prepayment speeds. In connection with the sale of certain SBA and USDA loans the Company recorded servicing assets and elected to measure those assets at fair value in accordance with ASC 825-10. Significant assumptions in the valuation of servicing assets include estimated loan repayment rates, the discount rate, and servicing costs, among others. Servicing assets are classified as Level 3 measurements due to the use of significant unobservable inputs, as well as significant management judgment and estimation.

The Company also has assets that under certain conditions are subject to measurement at fair value on a non-recurring basis. These assets include loans held for sale, foreclosed real estate and repossessed assets and loans that are considered impaired per generally accepted accounting principles.

26

---

Table of Contents

The following summarizes the fair value measurements of assets measured on a non-recurring basis:

	Fair Value Measurements at the End of the Reporting Period Using			
	Total (in thousands)	Quoted Prices in Active Markets for Identical Assets (Level 1)	Active Markets for Similar Assets (Level 2)	Unobservable Inputs (Level 3)
As of March 31, 2014:				
Impaired loans	\$17,107	\$ -	\$3,651	\$ 13,456
Loans held for sale	70,442	-	70,442	-
Foreclosed real estate and repossessed assets	3,781	-	3,781	-
	\$91,330	\$ -	\$77,874	\$ 13,456
As of December 31, 2013:				
Impaired loans	\$18,681	\$ -	\$4,980	\$ 13,701
Loans held for sale	68,766	-	68,766	-
Foreclosed real estate and repossessed assets	3,811	-	3,811	-
	\$91,258	\$ -	\$77,557	\$ 13,701

The Company records certain loans at fair value on a non-recurring basis. When a loan is considered impaired an allowance for a loan loss is established. The fair value measurement and disclosure requirement applies to loans measured for impairment using the practical expedients method permitted by accounting guidance for impaired loans. Impaired loans are measured at an observable market price, if available or at the fair value of the loan's collateral, if the loan is collateral dependent. The fair value of the loan's collateral is determined by appraisals or independent valuation. When the fair value of the loan's collateral is based on an observable market price or current appraised value, given the current real estate markets, the appraisals may contain a wide range of values and accordingly, the Company classifies the fair value of the impaired loans as a non-recurring valuation within Level 2 of the valuation hierarchy. For loans in which impairment is determined based on the net present value of cash flows, the Company classifies these as a non-recurring valuation within Level 3 of the valuation hierarchy.

Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics or based on the agreed-upon sale price. As such, the Company classifies the fair value of loans held for sale as a non-recurring valuation within Level 2 of the fair value hierarchy. At March 31, 2014 and December 31, 2013, the Company had loans held for sale with an aggregate carrying value of \$65.9 million and \$64.4 million respectively.

Foreclosed real estate and repossessed assets are carried at the lower of book value or fair value less estimated costs to sell. Fair value is based upon independent market prices obtained from certified appraisers or the current listing price, if lower. When the fair value of the collateral is based on a current appraised value, the Company reports the fair value of the foreclosed collateral as non-recurring Level 2. When a current appraised value is not available or if management determines the fair value of the collateral is further impaired, the Company reports the foreclosed collateral as non-recurring Level 3.

FAIR VALUES OF FINANCIAL INSTRUMENTS

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

27

---



Table of Contents

The estimated fair value of the Company's financial instruments is as follows:

	March 31, 2014				
	Carrying Amount	Fair Value Level 1	Level 2	Level 3	Total
Financial assets:	(in thousands)				
Cash and cash equivalents	\$19,050	\$19,050	\$-	\$-	\$19,050
Interest-bearing deposits in other financial institutions	99	99	-	-	99
FRB and FHLB stock	3,018	-	3,018	-	3,018
Investment securities	29,602	67	29,974	-	30,041
Loans, net	473,123	-	471,513	13,456	484,969
Financial liabilities:					
Deposits	325,960	-	325,960	-	325,960
Time deposits	120,565	-	120,366	-	120,366
Other borrowings	30,000	-	30,407	-	30,407
	December 31, 2013				
	Carrying Amount	Fair Value Level 1	Level 2	Level 3	Total
Financial assets:	(in thousands)				
Cash and cash equivalents	\$19,478	\$19,478	\$-	\$-	\$19,478
Interest-bearing deposits in other financial institutions	99	99	-	-	99
FRB and FHLB stock	3,243	-	3,243	-	3,243
Investment securities	28,160	69	28,504	-	28,573
Loans, net	462,005	-	455,765	13,701	469,466
Financial liabilities:					
Deposits	327,064	-	327,064	-	327,064
Time deposits	109,071	-	109,030	-	109,030
Other borrowings	31,442	-	32,017	-	32,017

This information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets and liabilities.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other companies or banks may not be meaningful.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents – The carrying amounts reported in the consolidated balance sheets for cash and due from banks approximate their fair value.

Money market investments – The carrying amounts reported in the consolidated balance sheets for money market investments approximate their fair value.

Federal Reserve Stock and Federal Home Loan Bank Stock – CWB is a member of the FHLB system and maintains an investment in capital stock of the FHLB. CWB also maintain an investment in FRB stock. These investments are carried at cost since no ready market exists for them, and they have no quoted market value. The Company conducts a periodic review and evaluation of our FHLB stock to determine if any impairment exists. The fair values have been categorized as Level 2 in the fair value hierarchy.

Investment securities – The fair value of Farmer Mac class A stock is based on quoted market prices and are categorized as Level 1 of the fair value hierarchy.

The fair value of other investment securities were determined based on matrix pricing. Matrix pricing is a mathematical technique that utilizes observable market inputs including, for example, yield curves, credit ratings and prepayment speeds. Fair values determined using matrix pricing are generally categorized as Level 2 in the fair value hierarchy.

Loans – For most loan categories, the fair value is estimated using discounted cash flows utilizing an appropriate discount rate and historical prepayment speeds. For certain adjustable loans that reprice on a frequent basis carrying value approximates fair value. As a result, the fair value for loans is categorized as Level 2 in the fair value hierarchy.

Deposits – The amount payable at demand at report date is used to estimate the fair value of demand and savings deposits. The estimated fair values of fixed-rate time deposits are determined by discounting the cash flows of segments of deposits that have similar maturities and rates, utilizing a discount rate that approximates the prevailing rates offered to depositors as of the measurement date. The fair value measurement of deposit liabilities is categorized as Level 2 in the fair value hierarchy.

Other borrowings – The fair value is estimated using a discounted cash flow analysis based on rates for similar types of borrowing arrangements. The carrying value of FRB advances approximates the fair value due to the short term nature of these borrowings. The fair value measurement of other borrowings is categorized as Level 2.

28

---

### Table of Contents

Off-balance sheet instruments – Fair values for the Company’s off-balance sheet instruments (lending commitments and standby letters of credit) are based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties’ credit standing.

#### Interest rate risk

The Company assumes interest rate risk (the risk to the Company’s earnings and capital from changes in interest rate levels) as a result of its normal operations. As a result, the fair values of the Company’s financial instruments as well as its future net interest income will change when interest rate levels change and that change may be either favorable or unfavorable to the Company.

Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in net portfolio value and net interest income resulting from hypothetical changes in interest rates. If potential changes to net portfolio value and net interest income resulting from hypothetical interest rate changes are not within the limits established by the Board of Directors, the Board of Directors may direct management to adjust the asset and liability mix to bring interest rate risk within board-approved limits. As of March 31, 2014 and December 31, 2013, the Company’s interest rate risk profile was within Board-approved limits.

The Company’s subsidiary bank has an Asset and Liability Management Committee charged with managing interest rate risk within Board approved limits. Such limits are structured to prohibit an interest rate risk profile that is significantly asset or liability sensitive.

#### Fair value of commitments

The estimated fair value of standby letters of credit outstanding at March 31, 2014 and December 31, 2013 was insignificant. Loan commitments on which the committed interest rates were less than the current market rate are also insignificant at March 31, 2014 and December 31, 2013.

### 7. OTHER BORROWINGS AND CONVERTIBLE DEBENTURES

Federal Home Loan Bank Advances – The Company through the bank has a blanket lien credit line with the Federal Home Loan Bank (“FHLB”). FHLB advances are collateralized in the aggregate by CWB’s eligible loans and securities. Total FHLB advances were \$30.0 million at March 31, 2014 and December 31, 2013, borrowed at fixed rates with a weighted average rate of 2.77%. At March 31, 2014, CWB had pledged to the FHLB, \$29.5 million of securities and \$24.7 million of loans. At March 31, 2014, CWB had \$88.7 million available for additional borrowing. At December 31, 2013, CWB had pledged to the FHLB, \$28.0 million of securities and \$27.3 million of loans. At December 31, 2013, CWB had \$61.4 million available for additional borrowing. Total FHLB interest expense for the three months ended March 31, 2014 and 2013 was \$0.2 million, respectively.

Federal Reserve Bank – CWB has established a credit line with the Federal Reserve Bank (“FRB”). Advances are collateralized in the aggregate by eligible loans. There were no outstanding FRB advances as of March 31, 2014 and December 31, 2013. CWB had \$123.0 million and \$123.9 million in borrowing capacity as of March 31, 2014 and December 31, 2013, respectively.

Convertible Debentures - In 2010, the Company completed an offering of \$8.1 million convertible subordinated debentures. The debentures were a general unsecured obligation and were subordinated in right of payment to all present and future senior indebtedness. The debentures paid interest at 9% until conversion, redemption or maturity. Effective March 10, 2014, the Company exercised its early redemption rights and called the outstanding debentures. As of the three months ended March 31, 2014, \$1.4 million debentures were converted to 316,872 shares of common stock and \$37,000 to cash.

Federal Funds Purchased Lines – The Company has federal funds borrowing lines at correspondent banks totaling \$30.0 million. There was no amount outstanding as of March 31, 2014 and December 31, 2013.

## 8. STOCKHOLDERS' EQUITY

The following table summarizes the changes in other comprehensive income by component, net of tax for the period indicated:

	Three Months Ended March 31, 2014 2013	
	Unrealized holding gains (losses) on AFS (in thousands)	
Beginning balance	\$(274)	\$35
Other comprehensive income before reclassifications	95	(23)
Amounts reclassified from accumulated other comprehensive income	-	-
Net current-period other comprehensive income	95	(23)
Ending Balance	\$(179)	\$12

There were no reclassifications out of accumulated other comprehensive income for the three months ended March 31, 2014 or 2013.

Table of Contents

Preferred Stock

The Company's Series A Preferred Stock paid cumulative dividends at a rate of 5% per year until February 15, 2014 then increased to a rate of 9% per year thereafter. The Series A Preferred Stock has no maturity date and ranks senior to the Common Stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company.

In 2012, the United States Department of the Treasury sold all of the Series A Preferred Stock to third party purchasers unaffiliated with the Company. The Company did not receive any proceeds from this auction, nor were any of the terms modified in connection with the sales.

On June 4, 2013, four members of the Board of Directors purchased 1.1 million shares of the Company's Series A Cumulative Perpetual Preferred stock from private investors.

During the three months ended March 31, 2014, the Company recorded \$0.3 million of dividends on preferred stock. During the three months ended March 31, 2013, the Company recorded \$0.3 million of dividends and accretion of the discount on preferred stock.

The Company has paid current all the quarterly dividends on such Series A Preferred Stock.

On April 25, 2014, the Company issued a Press Release announcing the planned redemption of 50% of the Company's Series A Preferred Stock. The effective date for the planned redemption will be set after regulatory approval is obtained. The redemption price for shares of Series A Preferred Stock will be the stated liquidation value of \$1,000 per share, plus any accrued or unpaid dividends that have been earned up to but not including the date of redemption.

Common Stock Warrant

The Warrant issued as part of the TARP provides for the purchase of up to 521,158 shares of the common stock, at an exercise price of \$4.49 per share ("Warrant Shares"). The Warrant is immediately exercisable and has a 10-year term. The exercise price and the ultimate number of shares of common stock that may be issued under the Warrant are subject to certain anti-dilution adjustments, such as upon stock splits or distributions of securities or other assets to holders of the common stock, and upon certain issuances of the common stock at or below a specified price relative to the then current market price of the common stock. In the second quarter of 2013, the Treasury sold its warrant position to private investors. Pursuant to the Securities Purchase Agreement, the private investors have agreed not to exercise voting power with respect to any Warrant Shares.

Common Stock Issuance

During the first quarter of 2014, the Company issued 316,872 shares of common stock in conjunction with debenture conversions.

9. EARNINGS PER SHARE

The following table presents a reconciliation of basic earnings per share and diluted earnings per share:

	Three Months
	Ended
	March 31,
	2014    2013

	(in thousands, except per share amounts)	
Net income	\$1,442	\$1,089
Less: dividends and accretion on preferred stock	273	262
Net income available to common stockholders	\$1,169	\$827
Add: debenture interest expense and costs, net of income taxes	103	105
Net income for diluted calculation of earnings per common share	\$1,272	\$932
Weighted average number of common shares outstanding - basic	7,971	6,011
Weighted average number of common shares outstanding - diluted	8,534	8,301
Earnings per share:		
Basic	\$0.15	\$0.14
Diluted	\$0.15	\$0.11

Table of Contents

ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF  
2. OPERATIONS

This discussion is designed to provide insight into management's assessment of significant trends related to the Company's consolidated financial condition, results of operations, liquidity, capital resources and interest rate sensitivity. It should be read in conjunction with the Company's unaudited interim consolidated financial statements and notes thereto included herein and the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013, and the other financial information appearing elsewhere in this report.

Forward Looking Statements

This report contains certain forward-looking statements, within the meaning of Section 27A of the Securities Act and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. These statements may include statements that expressly or implicitly predict future results, performance or events. Statements other than statements of historical fact are forward-looking statements. In addition, the words "anticipates," "expects," "believes," "estimates" and "intends" or the negative of these terms or other comparable terminology constitute "forward-looking statements." Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. Except as required by law, the Company disclaims any obligation to update any such forward-looking statements or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

Forward-looking statements contained in this Quarterly Report on Form 10-Q involve substantial risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company and may cause our actual results to differ significantly from historical results and those expressed in any forward-looking statement. Risks and uncertainties include those set forth in our filings with the Securities and Exchange Commission and the following factors that could cause actual results to differ materially from those presented:

- general economic conditions, either nationally or locally in some or all areas in which business is conducted, or conditions in the real estate or securities markets or the banking industry which could affect liquidity in the capital markets, the volume of loan origination, deposit flows, real estate values, the levels of non-interest income and the amount of loan losses;
- changes in existing loan portfolio composition and credit quality, and changes in loan loss requirements;
- legislative or regulatory changes which may adversely affect the Company's business, including but not limited to the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations required to be promulgated thereunder;
- the Company's success in implementing its new business initiatives, including expanding its product line, adding new branches and successfully building its brand image;
- changes in interest rates which may reduce net interest margin and net interest income;
- increases in competitive pressure among financial institutions or non-financial institutions;
-