# Edgar Filing: ELECTRONIC CLEARING HOUSE INC - Form DEFA14A

## ELECTRONIC CLEARING HOUSE INC Form DEFA14A

January 04, 2008

## SCHEDULE 14A

of the Securities Exchange Act of 1934		
File	ed by the Registrant x	
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Che	eck the appropriate box:	
	Preliminary Proxy Statement	" Confidential, for Use of the Commission Only (as
	Definitive Proxy Statement	permitted by Rule 14a-6(e)(2))
	Definitive Additional Materials	
X	Soliciting Material Under Rule 14a-1	2
	ELEC	TRONIC CLEARING HOUSE, INC.
	(Name	of Registrant as Specified in its Charter)
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хN	o fee required.	
	Fee computed on table	below per Exchange Act Rules 14a-6(i)(1) and 0-11.
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	Fee paid	d previously with preliminary materials.
wl		s provided by Exchange Act Rule 0-11(a)(2) and identify the filing for sly. Identify the previous filing by registration statement number, or the
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Filed by Electronic Clearing House, Inc. Pursuant to Rule 14a-12
Under the Securities Exchange Act of 1934
Subject Company: Electronic Clearing House, Inc.
Commission File No.: 000-15245

The following is a form of letter to customers of Electronic Clearing House, Inc. ("ECHO"), announcing the signing of a definitive agreement for the acquisition by Intuit Inc. ("INTUIT") of ECHO, which was issued by ECHO on January 3, 2008:

Dear valued customer.

We have announced that we have entered into an agreement to be acquired by Intuit. We are very excited about the opportunity to join forces with Intuit and what it means to the future of ECHO and to our customers.

Intuit has a very strong brand, innovative products and focus on customer driven innovation. It's a leading provider of business, financial, management and tax solutions for small businesses, consumers and accountants. For more information on Intuit, please feel free to access their web site at www.intuit.com.

This transaction will enable us to build upon the strong foundation we have built over our long history to better serve our customers. Together with Intuit, our goal is to continue to help customers increase revenue by maximizing payment options and reducing costs by working with one provider for all payment solutions needs. We expect that our customers will benefit significantly as Intuit continues its well-established tradition of bringing new and innovative products to market.

You should know that one of the reasons this transaction makes so much sense is that ECHO and Intuit share the same dedication towards excellent customer service. This will remain a key part of our strategy going forward.

We expect the merger will close in the first quarter of calendar year 2008 at which time ECHO will become a wholly owned subsidiary of Intuit. Until then, it will be business as usual.

Please feel free to contact your customer service representative or me with any questions you may have.

Sincerely,

Steve Hoofring SVP Operations

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Additional Information About the Proposed Transaction and Where You Can Find It
This letter may be deemed to be a solicitation in respect of the proposed acquisition of ECHO by Intuit. In connection
with the proposed transaction, ECHO intends to file a proxy statement and other relevant materials with the Securities
and Exchange Commission ("SEC"). BEFORE MAKING ANY VOTING DECISION WITH RESPECT TO THE
PROPOSED TRANSACTION, STOCKHOLDERS OF ECHO ARE URGED TO READ THE PROXY
STATEMENT, WHEN IT BECOMES AVAILABLE, AND THE OTHER RELEVANT MATERIALS FILED BY
ECHO WITH THE SEC BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE
PROPOSED TRANSACTION. The proxy statement and other relevant materials, when available, and any other
documents filed by ECHO with the SEC, may be obtained free of charge at the SEC's website at www.sec.gov. In
addition, stockholders of ECHO may obtain free copies of the documents filed with the SEC by contacting ECHO's
Investor Relations at 730 Paseo Camarillo, Camarillo, California, 93010, Telephone: (800) 233-0406. You may also
read and copy any reports, statements and other information filed by ECHO with the SEC at the SEC public reference
room at 100 F Street, N.E. Room 1580, Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 or visit the
SEC's website for further information on its public reference room.

ECHO and its executive officers and directors may be deemed to be participants in the solicitation of proxies from ECHO stockholders in favor of the proposed transaction. Certain executive officers and directors of ECHO have interests in the transaction that may differ from the interests of stockholders generally. These interests will be described in the proxy statement when it becomes available.

In addition, Intuit and its executive officers and directors may be deemed to be participants in the solicitation of proxies from ECHO's stockholders in favor of the approval of the proposed transaction. Information concerning Intuit's directors and executive officers is set forth in Intuit's proxy statement for its 2007 annual meeting of stockholders, which was filed with the SEC on November 1, 2007, and annual report on Form 10-K filed with the SEC on September 14, 2007. These documents are available free of charge at the SEC's web site at www.sec.gov or by going to Intuit's Investor Relations Website at http://www.intuit.com/about\_intuit/investors.