

Edgar Filing: AQUA AMERICA INC - Form 10-Q

AQUA AMERICA INC  
Form 10-Q  
August 04, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2006

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-6659

AQUA AMERICA, INC.  
(Exact name of registrant as specified in its charter)

Pennsylvania  
(State or other jurisdiction of  
incorporation or organization)

23-1702594  
(I.R.S. Employer  
Identification No.)

762 W. Lancaster Avenue, Bryn Mawr, Pennsylvania  
(Address of principal executive offices)

19010 -3489  
(Zip Code)

Registrant's telephone number, including area code: (610) 527-8000

\_\_\_\_\_  
(Former Name, former address and former fiscal year, if changed  
since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of July 26, 2006.

Edgar Filing: AQUA AMERICA INC - Form 10-Q

131,396,751.

Part I - Financial Information  
Item 1. Financial Statement

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(In thousands of dollars, except per share amounts)

(UNAUDITED)

	June 30, 2006	December 31, 2005
	-----	-----
Assets		
Property, plant and equipment, at cost	\$3,024,974	\$2,900,585
Less: accumulated depreciation	656,068	620,635
	-----	-----
Net property, plant and equipment	2,368,906	2,279,950
	-----	-----
Current assets:		
Cash and cash equivalents	9,299	11,872
Accounts receivable and unbilled revenues, net	67,900	62,690
Income tax receivable	10,598	8,321
Inventory, materials and supplies	8,471	7,798
Prepayments and other current assets	9,662	7,596
	-----	-----
Total current assets	105,930	98,277
	-----	-----
Regulatory assets	133,589	130,953
Deferred charges and other assets, net	55,366	57,241
Funds restricted for construction activity	49,003	68,625
	-----	-----
	\$2,712,794	\$2,635,046
	=====	=====
Liabilities and Stockholders' Equity		
Common stockholders' equity:		
Common stock at \$.50 par value, authorized 300,000,000 shares, issued 132,083,539 and 129,658,806 in 2006 and 2005	\$ 66,042	\$ 64,829
Capital in excess of par value	529,656	478,508
Retained earnings	296,433	285,132
Treasury stock, 696,248 and 688,625 shares in 2006 and 2005	(13,132)	(12,914)
Accumulated other comprehensive loss	(2,883)	(3,082)
Unearned compensation	(1,309)	(550)
	-----	-----
Total common stockholders' equity	874,807	811,923
	-----	-----
Minority interest	1,672	1,551
Long-term debt, excluding current portion	907,198	878,438
Commitments and contingencies	--	--
Current liabilities:		
Current portion of long-term debt	21,725	24,645
Loans payable	131,239	138,505
Accounts payable	40,179	55,455
Accrued interest	13,879	13,052
Accrued taxes	7,470	9,432

Edgar Filing: AQUA AMERICA INC - Form 10-Q

Other accrued liabilities	26,059	30,571
	-----	-----
Total current liabilities	240,551	271,660
	-----	-----
Deferred credits and other liabilities:		
Deferred income taxes and investment tax credits	255,575	250,346
Customers' advances for construction	77,435	74,828
Regulatory liabilities	12,362	11,751
Other	38,724	31,969
	-----	-----
Total deferred credits and other liabilities	384,096	368,894
	-----	-----
Contributions in aid of construction	304,470	302,580
	-----	-----
	\$2,712,794	\$2,635,046
	=====	=====

See notes to consolidated financial statements beginning on page 7 of this report.

1

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
(In thousands, except per share amounts)

(UNAUDITED)

	Six Months Ended June 30,	
	2006	2005
	-----	-----
Operating revenues	\$249,698	\$237,088
Costs and expenses:		
Operations and maintenance	106,749	98,200
Depreciation	34,085	29,312
Amortization	2,002	2,455
Taxes other than income taxes	16,151	15,757
	-----	-----
	158,987	145,724
	-----	-----
Operating income	90,711	91,364
Other expense (income):		
Interest expense, net	28,916	25,336
Allowance for funds used during construction	(2,198)	(1,064)
Gain on sale of other assets	(743)	(505)
	-----	-----
Income before income taxes	64,736	67,597
Provision for income taxes	25,786	26,508
	-----	-----
Net income	\$ 38,950	\$ 41,089
	=====	=====
Net income	\$ 38,950	\$ 41,089
Other comprehensive income, net of tax:		
Unrealized holding gain on investments	199	--
	-----	-----

Edgar Filing: AQUA AMERICA INC - Form 10-Q

Comprehensive income	\$ 39,149	\$ 41,089
	=====	=====
Net income per common share:		
Basic	\$ 0.30	\$ 0.32
	=====	=====
Diluted	\$ 0.30	\$ 0.32
	=====	=====
Average common shares outstanding		
during the period:		
Basic	129,522	127,602
	=====	=====
Diluted	130,734	129,214
	=====	=====
Cash dividends declared per common share	\$ 0.2138	\$ 0.1950
	=====	=====

See notes to consolidated financial statements on page 7 of this report.

2

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
(In thousands, except per share amounts)

(UNAUDITED)

	Three Months Ended June 30,	
	2006	2005
	-----	-----
Operating revenues	\$131,749	\$123,100
Costs and expenses:		
Operations and maintenance	55,433	50,891
Depreciation	17,255	14,629
Amortization	888	1,227
Taxes other than income taxes	8,084	7,760
	-----	-----
	81,660	74,507
	-----	-----
Operating income	50,089	48,593
Other expense (income):		
Interest expense, net	14,744	12,541
Allowance for funds used during construction	(1,280)	(700)
Gain on sale of other assets	(476)	(24)
	-----	-----
Income before income taxes	37,101	36,776
Provision for income taxes	14,715	14,558
	-----	-----
Net income	\$ 22,386	\$ 22,218
	=====	=====
Net income	\$ 22,386	\$ 22,218
Other comprehensive income, net of tax:		
Unrealized holding gain on investments	199	--
	-----	-----
Comprehensive income	\$ 22,585	\$ 22,218

Edgar Filing: AQUA AMERICA INC - Form 10-Q

Net income per common share:	=====	=====
Basic	\$ 0.17	\$ 0.17
	=====	=====
Diluted	\$ 0.17	\$ 0.17
	=====	=====
Average common shares outstanding during the period:		
Basic	129,860	127,851
	=====	=====
Diluted	130,952	129,498
	=====	=====
Cash dividends declared per common share	\$ 0.1069	\$ 0.0975
	=====	=====

See notes to consolidated financial statements beginning on page 7 of this report.

3

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CAPITALIZATION  
(In thousands of dollars, except per share amounts)

(UNAUDITED)

	June 30, 2006	December 2005
	-----	-----
Common stockholders' equity:		
Common stock, \$.50 par value	\$ 66,042	\$ 64,8
Capital in excess of par value	529,656	478,5
Retained earnings	296,433	285,1
Treasury stock	(13,132)	(12,9
Accumulated other comprehensive loss	(2,883)	(3,0
Unearned compensation	(1,309)	(5
	-----	-----
Total common stockholders' equity	874,807	811,9
	-----	-----
Long-term debt:		
Long-term debt of subsidiaries (substantially secured by utility plant):		
Interest Rate Range		
0.00% to 2.49%	24,182	21,5
2.50% to 2.99%	25,651	28,6
3.00% to 3.49%	17,292	17,3
3.50% to 3.99%	6,211	6,7
4.00% to 4.49%	1,300	1,3
4.50% to 4.99%	29,395	29,3
5.00% to 5.49%	262,572	262,5
5.50% to 5.99%	79,000	79,0
6.00% to 6.49%	88,360	88,5
6.50% to 6.99%	22,000	32,0
7.00% to 7.49%	13,588	15,8
7.50% to 7.99%	24,897	25,0
8.00% to 8.49%	26,400	26,5
8.50% to 8.99%	9,000	9,0

Edgar Filing: AQUA AMERICA INC - Form 10-Q

9.00% to 9.49%	46,676	46,7
9.50% to 9.99%	40,439	40,9
10.00% to 10.50%	6,000	6,0
	-----	-----
	722,963	737,2
Unsecured notes payable, 4.87%, maturing in various installments 2010 through 2023	135,000	135,0
Unsecured notes payable, 5.95%, due in 2023 through 2034	40,000	
Unsecured notes payable, 5.01%, due 2015	18,000	18,0
Unsecured notes payable, 5.20%, due 2020	12,000	12,0
Notes payable, 6.05%, maturing in 2006 through 2008	960	8
	-----	-----
	928,923	903,0
Current portion of long-term debt	21,725	24,6
	-----	-----
Long-term debt, excluding current portion	907,198	878,4
	-----	-----
Total capitalization	\$1,782,005	\$1,690,3
	=====	=====

See notes to consolidated financial statements beginning on page 7 of this report.

4

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF COMMON STOCKHOLDERS' EQUITY  
(In thousands of dollars)

(UNAUDITED)

	Common Stock	Capital in excess of par value	Retained earnings	Treasury Stock	Accum Oth Compre L
	-----	-----	-----	-----	-----
Balance at December 31, 2005	\$64,829	\$478,508	\$285,132	\$ (12,914)	\$ (3
Net income	--	--	38,950	--	
Other comprehensive income:					
unrealized holding gain on investments, net of income tax of \$107	--	--	--	--	
Dividends paid	--	--	(27,649)	--	
Sale of stock (1,953,012 shares)	969	40,865	--	474	
Repurchase of stock (24,096 shares)	--	--	--	(692)	
Equity Compensation Plan (42,200 shares)	21	1,177	--	--	
Exercise of stock options (445,994 shares)	223	5,182	--	--	
Stock--based compensation	--	1,712	--	--	
Employee stock plan tax benefits	--	2,212	--	--	
	-----	-----	-----	-----	-----
Balance at June 30, 2006	\$66,042	\$529,656	\$296,433	\$ (13,132)	\$ (2
	=====	=====	=====	=====	=====

See notes to consolidated financial statements beginning on page 7 of this

Edgar Filing: AQUA AMERICA INC - Form 10-Q

report.

5

AQUA AMERICA, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOW  
(In thousands of dollars)

(UNAUDITED)

	Six Months Ended June 30,	
	2006	2005
	-----	-----
Cash flows from operating activities:		
Net income	\$ 38,950	\$ 41,089
Adjustments to reconcile net income to net cash flows from operating activities:		
Depreciation and amortization	36,087	31,767
Deferred income taxes	4,863	3,199
Gain on sale of other assets	(743)	(505)
Stock-based compensation	1,929	--
Net increase (decrease) in receivables, inventory and prepayments	(7,631)	2,911
Net decrease in payables, accrued interest, accrued taxes and other accrued liabilities	(29,941)	(14,440)
Other	4,527	(354)
	-----	-----
Net cash flows from operating activities	48,041	63,667
	-----	-----
Cash flows from investing activities:		
Property, plant and equipment additions, including allowance for funds used during construction of \$918 and \$364	(121,936)	(93,197)
Acquisitions of water and wastewater systems, net	(2,804)	(2,211)
Proceeds from the sale of other assets	753	508
Additions to funds restricted for construction activity	(1,544)	(72,156)
Release of funds previously restricted for construction activity	21,166	18,708
Other	(256)	(80)
	-----	-----
Net cash flows used in investing activities	(104,621)	(148,428)
	-----	-----
Cash flows from financing activities:		
Customers' advances and contributions in aid of construction	5,367	6,024
Repayments of customers' advances	(1,908)	(1,780)
Net proceeds (repayments) of short-term debt	(7,266)	38,880
Proceeds from long-term debt	45,814	100,619
Repayments of long-term debt	(20,130)	(47,657)
Change in cash overdraft position	11,257	(3,402)
Proceeds from exercised stock options	5,405	5,561
Stock-based compensation windfall tax benefits	1,501	--
Proceeds from issuing common stock	42,308	4,821
Repurchase of common stock	(692)	(424)
Dividends paid on common stock	(27,649)	(24,881)
	-----	-----
Net cash flows from financing activities	54,007	77,761

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

Net decrease in cash and cash equivalents	(2,573)	(7,000)
Cash and cash equivalents at beginning of period	11,872	14,192
Cash and cash equivalents at end of period	\$ 9,299	\$ 7,192

See notes to consolidated financial statements beginning on page 7 of this report.

6

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (In thousands of dollars, except per share amounts) (UNAUDITED)

#### Note 1 Basis of Presentation

The accompanying consolidated balance sheet and statement of capitalization of Aqua America, Inc. (the "Company") at June 30, 2006, the consolidated statements of income and comprehensive income for the six months and quarter ended June 30, 2006 and 2005, the consolidated statements of cash flow for the six months ended June 30, 2006 and 2005, and the consolidated statement of common stockholders' equity for the six months ended June 30, 2006, are unaudited, but reflect all adjustments, consisting of only normal recurring accruals, which are, in the opinion of management, necessary to present fairly the consolidated financial position, the changes in common stockholders' equity, the consolidated results of operations, and the consolidated cash flow for the periods presented. Because they cover interim periods, the statements and related notes to the financial statements do not include all disclosures and notes normally provided in annual financial statements and, therefore, should be read in conjunction with the Aqua America Annual Report on Form 10-K for the year ended December 31, 2005 and the Quarterly Report on Form 10-Q for the quarter ended March 31, 2006. The results of operations for interim periods may not be indicative of the results that may be expected for the entire year.

Certain prior year amounts have been changed to conform with current year's presentation. The Company reclassified an \$8,321 income tax receivable on its Consolidated Balance Sheets as of December 31, 2005 from accrued taxes to a separate line to conform with the current presentation. Prior to the fourth quarter of 2005, cash overdrafts were reported as components of cash or loans payable. This presentation was changed to classify cash overdrafts as accounts payable. Accordingly, applicable historical balance sheet and cash flow amounts have been revised to conform to the new presentation and a new line has been added in the cash flow from financing activities section titled "change in cash overdraft position." This revision had no impact on the Company's net income, cash flows from operating activities or cash flows used in investing activities. The revision increased the Company's net cash flows from financing activities from that which was previously reported by \$751 for the six months ended June 30, 2005. Share and per share data have been restated to give effect to the 2005 4-for-3 common stock split.

#### Note 2 Long-term Debt and Loans Payable



## Edgar Filing: AQUA AMERICA INC - Form 10-Q

In March 2006, the Company's Pennsylvania operating subsidiary issued \$40,000 of unsecured notes at 5.95% of which \$10,000 are due in 2023, 2024, 2033 and 2034. Proceeds from the sale of bonds were received on March 31, 2006 and the proceeds were used to repay short-term borrowings in April 2006.

7

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

#### Note 3 Acquisitions

In May 2006, a subsidiary of the Company, Aqua New York, Inc., entered into a purchase agreement with Utilities & Industries Corp., LLC to acquire the capital stock of New York Water Service Corporation, which owns water systems in Nassau County, Long Island, New York. The purchase agreement provides for a purchase price of \$28,000 in cash, subject to certain purchase price adjustments, and the assumption of approximately \$23,000 in debt. The acquisition, which is subject to regulatory approval by the New York Public Service Commission, is expected to close in the fourth quarter of 2006. This acquisition will add approximately 44,500 customers in several communities of southeastern Nassau County.

In July 2006, the Company completed one asset acquisition and one stock acquisition of companies that provide on-site septic tank pumping and sludge hauling services to customers primarily in Pennsylvania and New Jersey for an aggregate purchase price of \$6,600 in cash, subject to post-closing adjustments. These transactions will be recorded in the third quarter of 2006.

#### Note 4 Net Income per Common Share

Basic net income per common share is based on the weighted average number of common shares outstanding. Diluted net income per common share is based on the weighted average number of common shares outstanding and potentially dilutive shares. The dilutive effect of employee stock options is included in the computation of diluted net income per common share. The following table summarizes the shares, in thousands, used in computing basic and diluted net income per common share:

	Six Months Ended June 30,		Three Months Ended June 30,	
	2006	2005	2006	2005
Average common shares outstanding during the period for basic computation	129,522	127,602	129,860	127,851
Dilutive effect of employee stock options	1,212	1,612	1,092	1,647
Average common shares outstanding during the period for diluted computation	130,734	129,214	130,952	129,498

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

For the six months and three months ended June 30, 2006, employee stock options to purchase 610,100 shares of common stock were excluded from the calculations of diluted net income per share as the options' exercise price was greater than the average market price of the Company's common stock during these periods. For the six months and three months ended June 30, 2005, there were no outstanding employee stock options excluded from the calculation of diluted net income per share as the average market price of the Company's common stock was greater than the options' exercise price.

8

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

#### Note 5 Stockholders' Equity

In June 2006, the Company issued 1,750,000 shares of common stock in a public offering for proceeds of \$37,400, net of expenses. The net proceeds were used to fund the Company's capital expenditure program and acquisitions, and for working capital and other general corporate purposes.

The Company reports other comprehensive income in accordance with Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income." The following table summarizes the activity of accumulated other comprehensive income:

	2006	2005
	-----	-----
Balance at January 1,	\$(3,082)	\$(1,742)
Other comprehensive income:		
Unrealized holding gain arising during the period, on certain investments, net of tax of \$107	199	--
	-----	-----
Balance at June 30,	\$(2,883)	\$(1,742)
	=====	=====

#### Note 6 Stock-based Compensation

Under the Company's 2004 Equity Compensation Plan (the "2004 Plan"), as approved by the shareholders to replace the 1994 Equity Compensation Plan (the "1994 Plan"), qualified and nonqualified stock options may be granted to officers, key employees and consultants at prices equal to the market price of the stock on the day of the grant. Officers and key employees may also be granted dividend equivalents and restricted stock. Restricted stock may also be granted to non-employee members of the Board of Directors. The 2004 Plan authorizes 4,900,000 shares for issuance under the plan. A maximum of 50% of the shares available for issuance under the 2004 Plan may be issued as restricted stock and the maximum number of shares that may be subject to grants under the plans to any one individual in any one year is 200,000. Awards under the 2004 Plan are made by a committee of the Board of Directors. At June 30, 2006, 3,454,006 shares underlying stock option and restricted stock awards were still available for grant under the 2004 Plan, although under the terms of the 2004 Plan, terminated, expired or forfeited grants under the 1994 Plan and shares withheld to satisfy tax withholding

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

requirements under the plan may be re-issued under the plan.

STOCK OPTIONS—Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payment," which revised SFAS No. 123, "Accounting for Stock-based Compensation," and superseded APB No. 25, "Accounting for Stock Issued to Employees." Prior to January 1, 2006, the Company accounted for stock-based compensation using the intrinsic value method in accordance with APB Opinion No. 25. Accordingly, no compensation expense related to granting of stock options had been recognized in the financial statements prior to adoption of SFAS No. 123R for stock options that were granted, as the grant price equaled the market price on the date of grant.

9

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

The Company adopted this standard using the modified prospective method, and accordingly the financial statement amounts for the prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of expensing share-based compensation. Under this transition method, compensation cost recognized in the three months ended and six months ended June 30, 2006 includes compensation cost for all share-based payments granted prior to, but not vested as of January 1, 2006, and share-based payments granted after January 1, 2006. For the three months ended and six months ended June 30, 2006, the impact of the adoption of SFAS No. 123R as compared to if the Company had continued to account for share-based compensation under APB Opinion No. 25: increased operations and maintenance expense by \$828 and \$1,490, increased capitalized compensation costs within property, plant and equipment, by \$125 and \$222, lowered income tax expense by \$21 and \$183, lowered net income by \$807 and \$1,307, lowered diluted net income per share by \$0.006 and \$0.010, and lowered basic net income per share by \$0.006 and \$0.010. SFAS 123R requires the Company to estimate forfeitures in calculating the compensation expense instead of recognizing these forfeitures and the resulting reduction in compensation expense as they occur. As of January 1, 2006, the cumulative after-tax effect of this change in accounting for forfeitures, if this adjustment was recorded, would have been to reduce stock-based compensation by \$12. The estimate of forfeitures will be adjusted over the vesting period to the extent that actual forfeitures differ, or are expected to differ, from such estimates. The adoption of this standard had no impact on net cash flows and results in the reclassification on the consolidated cash flow statements of related tax benefits from cash flows from operating activities to cash flows from financing activities to the extent these tax benefits exceeded the associated compensation cost as determined under SFAS 123R.

Options are exercisable in installments of 33% annually, starting one year from the date of the grant and expire 10 years from the date of the grant. The fair value of each option is amortized into compensation expense on a straight-line basis over their respective 36 month vesting period, net of estimated forfeitures. The fair value of options was estimated at the grant date using the Black-Scholes option-pricing model. The per share weighted-average fair value at the date of grant for stock options granted during the six months ended June 30, 2006 and 2005 was \$7.82 and \$4.54 per

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

option, respectively. There were no stock options granted during the three months ended June 30, 2006 and 2005. The application of this valuation model relies on the following assumptions that are judgmental and sensitive in the determination of the compensation expense for the periods reported:

	2006	2005
	----	----
Expected term (years)	5.2	5.2
Risk-free interest rate	4.7%	4.0%
Expected volatility	25.8%	27.8%
Dividend yield	1.76%	2.40%

Historical information was the principal basis for the selection of the expected term and dividend yield. The expected volatility is based on a weighted-average combination of

10

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

historical and implied volatilities over a time period that approximates the expected term of the option. The risk-free interest rate was selected based upon the U.S. Treasury yield curve in effect at the time of grant for the expected term of the option.

The following table summarizes stock option transactions for the six months ended June 30, 2006:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Life (years)	Aggregate Intrinsic Value
	-----	-----	-----	-----
Options:				
Outstanding at beginning of period	3,492,363	\$13.70		
Granted	611,950	\$29.46		
Forfeited	(11,071)	\$19.85		
Expired	(122)	\$18.33		
Exercised	(445,994)	\$12.12		
	-----	-----		
Outstanding at end of period	3,647,126	\$16.52	7.1	\$26,931
	=====	=====	===	=====
Exercisable at end of period	2,265,265	\$12.65	5.9	\$22,969
	=====	=====	===	=====

The aggregate intrinsic value of options exercised during the three months ended June 30, 2006 and 2005 was \$131 and \$4,760, respectively. The aggregate intrinsic value of options exercised during the six months ended June 30, 2006 and 2005 was \$4,424 and \$7,331, respectively. The intrinsic value of stock options is the amount by which the market price of the stock on a given date, such as at the end of the period or on the day of

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

exercise, exceeded the market price of stock on the date of grant.

The following table summarizes information about the options outstanding and options exercisable as of June 30, 2006:

	Options Outstanding			Options Exercisable	
	Shares	Weighted Average Remaining Life (years)	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Range of prices:					
\$ 5.81 - 9.99	450,694	2.8	\$ 7.51	450,694	\$ 7.51
\$10.00 - 12.99	1,096,612	5.9	12.20	1,096,612	12.20
\$13.00 - 15.99	99,161	6.9	13.75	99,161	13.75
\$16.00 - 16.99	613,596	7.8	16.15	374,544	16.15
\$17.00 - 18.33	776,963	8.7	18.33	244,254	18.33
\$29.00 - 29.99	610,100	9.8	29.46	--	--
	3,647,126	7.1	\$16.52	2,265,265	\$12.65
	=====	===	=====	=====	=====

As of June 30, 2006, there was \$6,553 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the plans. The cost is expected to be recognized over a weighted-average period of 1.6 years.

11

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

The following table provides the pro forma net income and earnings per share as if compensation cost for stock-based employee compensation was determined as of the grant date under the fair value method of SFAS No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148.

	Six Months Ended June 30, 2005	Three Months Ended June 30, 2005
Net income, as reported:	\$41,089	\$22,218
Add: stock-based employee compensation expense included in reported net income, net of tax	209	151
Less: pro forma expense related to stock options granted, net of tax effects	(1,099)	(596)

Edgar Filing: AQUA AMERICA INC - Form 10-Q

Pro forma	----- \$40,199 =====	----- \$21,773 =====
Basic net income per share:		
As reported	\$ 0.32	\$ 0.17
Pro forma	0.32	0.17
Diluted net income per share:		
As reported	\$ 0.32	\$ 0.17
Pro forma	0.31	0.17

For the purposes of this pro forma disclosure, the fair value of the options at the date of grant was estimated using the Black-Scholes option-pricing model.

RESTRICTED STOCK-Restricted stock awards provide the grantee with the rights of a shareholder, including the right to receive dividends and to vote such shares, but not the right to sell or otherwise transfer the shares during the restriction period. Restricted stock awards result in compensation expense which is equal to the fair market value of the stock on the date of the grant and is amortized ratably over the restriction period. The adoption of SFAS No. 123R had no impact on the Company's recognition of stock-based compensation expense associated with restricted stock awards. The Company expects forfeitures of restricted stock to be de minimus. There were no forfeitures during the six months ended June 30, 2006 nor have there been forfeitures prior to the adoption of SFAS 123R for the grants that were under restriction as of January 1, 2006.

12

AQUA AMERICA, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

During the three months ended June 30, 2006 and 2005, the Company recorded stock-based compensation related to restricted stock awards as operations and maintenance expense in the amounts of \$334 and \$249, respectively. During the six months ended June 30, 2006 and 2005, the Company recorded stock-based compensation related to restricted stock awards as operations and maintenance expense in the amounts of \$439 and \$346, respectively. The following table summarizes nonvested restricted stock transactions for the six months ended June 30, 2006:

	Number of Shares	Weighted Average Fair Value
	-----	-----
Nonvested shares at beginning of period	43,998	\$17.70
Granted	42,200	\$28.39
Vested	(24,310)	\$19.11
Forfeited	--	\$ --
	-----	-----
Nonvested shares at end of period	61,888	\$24.43
	=====	=====

The total value of awards for which restrictions lapsed during the three and six month periods ended June 30, 2006 was \$167 and \$655, respectively.

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

As of June 30, 2006, \$1,309 of unrecognized compensation costs related to restricted stock is expected to be recognized over a weighted-average period of 1.5 years. The aggregate intrinsic value of restricted stock as of June 30, 2006 was \$1,410. The aggregate intrinsic value of restricted stock is based on the number of shares of restricted stock and the market value of the Company's common stock as of the period end date.

### Note 7 Pension Plans and Other Postretirement Benefits

The Company maintains a qualified defined benefit plan, nonqualified pension plans and other postretirement benefit plans for certain of its employees. The net periodic benefit cost is based on estimated values provided by independent actuaries. The following tables provide the components of net periodic benefit costs:

	Pension Benefits			
	Six Months Ended June 30,		Three Months Ended June 30,	
	2006	2005	2006	2005
Service cost	\$ 2,550	\$ 2,424	\$ 1,275	\$ 1,164
Interest cost	5,132	4,903	2,566	2,420
Expected return on plan assets	(4,750)	(4,768)	(2,375)	(2,383)
Amortization of transition asset	(106)	(105)	(53)	(52)
Amortization of prior service cost	116	202	58	102
Amortization of actuarial loss	960	803	480	380
Capitalized costs	(998)	(911)	(526)	(482)
Net periodic benefit cost	\$ 2,904	\$ 2,548	\$ 1,425	\$ 1,149

13

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

	Other Postretirement Benefits			
	Six Months Ended June 30,		Three Months Ended June 30,	
	2006	2005	2006	2005
Service cost	\$ 560	\$ 612	\$ 280	\$ 282
Interest cost	836	941	418	458
Expected return on plan assets	(640)	(631)	(320)	(318)

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

Amortization of transition obligation	406	402	203	202
Amortization of prior service cost	(366)	(29)	(183)	(14)
Amortization of actuarial loss	176	110	88	55
Amortization of regulatory asset	76	76	38	38
Capitalized costs	(398)	(368)	(210)	(195)
	-----	-----	-----	-----
Net periodic benefit cost	\$ 650	\$1,113	\$ 314	\$ 508
	=====	=====	=====	=====

The Company contributed \$2,652 in April 2006 and \$682 in July 2006 to its defined benefit pension plan and intends to contribute \$3,066 during the balance of 2006. In addition, the Company expects to contribute approximately \$2,882 for the funding of its other postretirement benefits during 2006.

### Note 8 Water and Wastewater Rates

On June 22, 2006, the Pennsylvania Public Utility Commission granted the Company's operating subsidiary in Pennsylvania a \$24,900 base water rate increase, on an annualized basis. The rates in effect at the time of the filing included \$12,397 in Distribution System Improvement Charges ("DSIC") or 5.0% above the prior base rates. Consequently, the total base rates increased by \$37,297 and the DSIC was reset to zero.

During the first half of 2006, certain of the Company's operating divisions in Virginia, Ohio, Florida, Maine, Indiana and New York were granted rate increases designed to increase total operating revenues on an annual basis by approximately \$4,060.

In May 2004, the Company's operating subsidiaries in Texas filed an application with the Texas Commission on Environmental Quality to increase rates by \$11,920 over a multi-year period. The application seeks to increase annual revenues in phases and is accompanied by a plan to defer and amortize a portion of the Company's depreciation, operating and other tax expense over a similar multi-year period, such that the impact on operating income approximates the requested amount during the first years that the new rates are in effect. The application is currently pending before the Commission and several customers and municipalities have joined the proceeding to challenge the rate request. The Company commenced billing for the requested rates and implemented the deferral plan in August 2004. The additional revenue billed and collected prior to the final ruling are subject to refund based on the outcome of the ruling. The revenue recognized and the expenses deferred by the Company reflect an estimate of the final outcome of the ruling. As of June 30, 2006, the Company has deferred \$11,172 of expenses and recognized \$8,534 of revenue that is subject

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts) (continued)  
(UNAUDITED)

to refund based on the outcome of the final commission order, which is expected to be issued by December 2006.



## Edgar Filing: AQUA AMERICA INC - Form 10-Q

### Note 9 Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. ("FIN") 48, Accounting for Uncertainty in Income Taxes--An Interpretation of FASB Statement No. 109, which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 is effective and will be adopted by the Company on January 1, 2007. Upon adoption, the Company will record a cumulative effect adjustment of a change in accounting principle, if necessary, as prescribed by FIN 48. The Company is currently evaluating the provisions of this statement and has not yet determined the effect of adoption on its results of operations or financial position.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment." SFAS 123R generally requires that the Company measure the cost of employee services received in exchange for stock-based awards on the grant-date fair value and this cost will be recognized over the period during which an employee provides service in exchange for the award. Prior to the adoption of SFAS No. 123R on January 1, 2006, the Company provided pro forma disclosure of its compensation costs associated with the fair value of stock options that had been granted, and accordingly, no compensation costs were recognized in its consolidated financial statements. The Company adopted this standard using the modified prospective method, and accordingly, the financial statement amounts for the prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of expensing share-based compensation. During the second quarter of 2006, the adoption of SFAS 123R lowered net income by \$807 and increased operations and maintenance expense by \$828. During the six months ended June 30, 2006, the adoption of SFAS 123R lowered net income by \$1,307 and increased operations and maintenance expense by \$1,490. The after-tax impact of adopting SFAS 123R is expected to approximate \$2,800 during the year ending December 31, 2006. The adoption of this standard had no material impact on the Company's overall financial position, no impact on cash flow, and results in the reclassification on the consolidated cash flow statements of related tax benefits from cash flows from operating activities to cash flows from financing activities to the extent these tax benefits exceeded the associated compensation cost recognized in the income statement. See Note 6 for further information and the required disclosures under SFAS 123R.

15

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (In thousands of dollars, except per share amounts)

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

##### Forward-looking Statements

This Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Quarterly Report contain, in addition to historical information, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements address, among other things: our use of cash;

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

projected capital expenditures; liquidity; possible acquisitions and other growth ventures; the completion of various construction projects; the projected timing and annual value of rate increases; the recovery of certain costs and capital investments through rate increase requests; the projected effects of recent accounting pronouncements, as well as information contained elsewhere in this report where statements are preceded by, followed by or include the words "believes," "expects," "anticipates," "plans" or similar expressions. These statements are based on a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside our control. Actual results may differ materially from such statements for a number of reasons, including the effects of regulation, abnormal weather, changes in capital requirements and funding, acquisitions, and our ability to assimilate acquired operations. In addition to these uncertainties or factors, our future results may be affected by the factors and risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended December 31, 2005. We undertake no obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

### General Information

Nature of Operations - Aqua America, Inc. ("we" or "us"), a Pennsylvania corporation, is the holding company for regulated utilities providing water or wastewater services to what we estimate to be more than 2.5 million people in Pennsylvania, Ohio, North Carolina, Illinois, Texas, New Jersey, Florida, Indiana, Virginia, Maine, Missouri, New York and South Carolina. Our largest operating subsidiary, Aqua Pennsylvania, Inc., provides water or wastewater services to approximately one-half of the total number of people we serve, located in the suburban areas north and west of the City of Philadelphia and in 22 other counties in Pennsylvania. Our other subsidiaries provide similar services in 12 other states. In addition, we provide water and wastewater service through operating and maintenance contracts with municipal authorities and other parties, and septage hauling services, close to our operating companies' service territories. We are the largest U.S.-based publicly-traded water and wastewater utility based on number of people served.

16

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

#### Financial Condition

During the first half of 2006, we had \$121,936 of capital expenditures, acquired water and wastewater systems for \$2,804, repaid \$1,908 of customer advances for construction and repaid debt and made sinking fund contributions and other loan repayments of \$20,130. The capital expenditures were related to improvements to treatment plants, new and rehabilitated water mains, tanks, hydrants, and service lines, in addition to well and booster improvements and an office building expansion.

During the first half of 2006, the proceeds from the issuance of long-term debt, the proceeds from the issuance of common stock, internally generated funds and available working capital were used to fund the cash requirements

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

discussed above and to pay dividends. In March 2006, our Pennsylvania operating subsidiary issued \$40,000 of unsecured notes at 5.95% of which \$10,000 are due in 2023, 2024, 2033 and 2034. Proceeds from the sale of bonds were used to repay short-term borrowings. In June 2006, Aqua America issued 1,750,000 shares of common stock in a public offering for proceeds of \$37,400, net of expenses. The net proceeds were used to fund our capital expenditure program and acquisitions, and for working capital and other general corporate purposes. At June 30, 2006, we had short-term lines of credit of \$228,000, of which \$96,761 was available. Effective with the September 1, 2006 payment, Aqua America increased the quarterly cash dividend on common stock from \$0.1069 per share to \$0.115 per share.

Management believes that internally generated funds along with existing credit facilities and the proceeds from the issuance of long-term debt and common stock will be adequate to meet our financing requirements for the balance of the year and beyond.

17

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

##### Results of Operations

##### Analysis of First Six Months of 2006 Compared to First Six Months of 2005

Revenues for the first six months increased \$12,610 or 5.3% primarily due to additional revenues of \$5,041 resulting from increased water and wastewater rates implemented in various operating subsidiaries, \$2,283 of additional revenues from the infrastructure rehabilitation surcharge, additional water and sewer revenues of \$2,827 associated with a larger customer base due to acquisitions, and increased water consumption as compared to the first half of 2005.

Operations and maintenance expenses increased by \$8,549 or 8.7% primarily due to increased water production costs of \$2,059, a reduction in the deferral of expenses related to the Texas rate case filing of \$1,890, stock-based compensation expense of \$1,490, additional expenses associated with acquisitions of \$1,760, and normal increases in other operating costs, offset partially by receipt of \$1,500 relating to a waiver of certain contractual rights. The increased water production costs, principally purchased power and chemicals, were associated with vendor price increases and increased water production. A portion of the increase in operations and maintenance expense is associated with the change in the cost deferral related to the 2004 Texas rate filing. The rate filing was designed and implemented using a multi-year plan to increase annual revenues in phases, and to defer and amortize a portion of the Company's operating expense over a similar multi-year period. The impact, by design, resulted in a lower expense deferral of \$1,890 in the first six months of 2006 than in the same period of 2005. The lower expense deferral results in an increase in expense recognized in conjunction with an additional phase increase in the revenues billed and recognized. The stock-based compensation expense of \$1,490 was associated with stock options and is a component of operations and maintenance expense beginning on January 1, 2006 as a result of adopting a new accounting standard.

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

Depreciation expense increased \$4,773 or 16.3% reflecting the utility plant placed in service since the second quarter of 2005, including the assets acquired through system acquisitions.

Amortization decreased \$453 or 18.5% due to the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$394 or 2.5% due to additional state and local taxes incurred in the first half of 2006.

Interest expense increased by \$3,580 or 14.1% primarily due to additional borrowings to finance capital projects, increased interest rates on short-term borrowings and lower interest income, offset partially by decreased interest rates on long-term borrowings due to the refinancing of certain existing debt issues.

Allowance for funds used during construction ("AFUDC") increased by \$1,134 primarily due to an increase in the average balance of utility plant construction work in progress, to which AFUDC is applied; and an increase in the AFUDC rate which is based on short-term interest rates.

18

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

Gain on sale of other assets totaled \$743 in the first half of 2006 and \$505 in the first half of 2005. The increase of \$238 is due to the timing of sales of land.

Our effective income tax rate was 39.8% in the first half of 2006 and 39.2% in the first half of 2005. The change was due to an increase in our expenses that are not tax-deductible, including a portion of the stock-based compensation expense in the first half of 2006.

Net income for the first six months decreased by \$2,139 or 5.2%, in comparison to the same period in 2005 primarily as a result of the factors described above. On a diluted per share basis, earnings decreased \$0.02 or 6.3% reflecting the change in net income and a 1.2% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily a result of the additional shares sold or issued through the dividend reinvestment plan, the employee stock and incentive plan and the additional shares issued in the June 2006 share offering.

#### Analysis of Second Quarter of 2006 Compared to Second Quarter of 2005

Revenues for the quarter increased \$8,649 or 7.0% primarily due to additional revenues of \$2,665 resulting from increased water and wastewater rates implemented in various operating subsidiaries, additional water and sewer revenues of \$1,183 associated with a larger customer base due to acquisitions, \$990 of additional revenues from the infrastructure rehabilitation surcharge, \$952 of additional sewer revenues, and increased water consumption as compared to the second quarter of 2005.

Operations and maintenance expenses increased by \$4,542 or 8.9% primarily due to increased water production costs of \$1,167, stock-based compensation

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

expense of \$828, additional expenses associated with acquisitions of \$702, a reduction in the deferral of expenses related to the Texas rate case filing of \$945 and normal increases in other operating costs. The increased water production costs, principally purchased power and chemicals, were associated with vendor price increases and increased water production. The stock-based compensation expense of \$828 was associated with stock options and is a component of operations and maintenance expense beginning on January 1, 2006 as a result of adopting a new accounting standard. A portion of the increase in operations and maintenance expense is associated with the change in the cost deferral related to the 2004 Texas rate filing. The rate filing was designed and implemented using a multi-year plan to increase annual revenues in phases, and to defer and amortize a portion of the Company's operating expense over a similar multi-year period. The impact, by design, resulted in a lower expense deferral of \$945 in the second quarter of 2006 than in the same period of 2005. The lower expense deferral results in an increase in expense recognized in conjunction with an additional phase increase in the revenues billed and recognized.

Depreciation expense increased \$2,626 or 18.0% reflecting the utility plant placed in service since June 30, 2005, including the assets acquired through system acquisitions.

19

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

Amortization decreased \$339 or 27.6% due to the amortization of the costs associated with, and other costs being recovered in, various rate filings.

Taxes other than income taxes increased by \$324 or 4.2% due to additional state and local taxes incurred in the second quarter of 2006.

Interest expense increased by \$2,203 or 17.6% primarily due to additional borrowings to finance capital projects, increased interest rates on short-term borrowings and lower interest income.

Allowance for funds used during construction ("AFUDC") increased by \$580 primarily due to an increase in the average balance of utility plant construction work in progress, to which AFUDC is applied; and an increase in the AFUDC rate which is based on short-term interest rates.

Gain on sale of other assets totaled \$476 in the second quarter of 2006 and \$24 in the second quarter of 2005. The increase of \$452 is due to the timing of sales of land.

Our effective income tax rate was 39.7% in the second quarter of 2006 and 39.6% in the second quarter of 2005. The change was due to an increase in our expenses that are not tax-deductible, including a portion of the stock-based compensation expense in the second quarter of 2006.

Net income for the quarter increased by \$168 or 0.8%, in comparison to the same period in 2005 primarily as a result of the factors described above. On a diluted per share basis, earnings were unchanged reflecting the change in net income and a 1.1% increase in the average number of common shares outstanding. The increase in the number of shares outstanding is primarily

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

a result of the additional shares sold or issued through the the employee stock and incentive plan, dividend reinvestment plan and the additional shares issued in the June 2006 share offering.

### Impact of Recent Accounting Pronouncements

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. ("FIN") 48, Accounting for Uncertainty in Income Taxes--An Interpretation of FASB Statement No. 109, which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 is effective and will be adopted by us on January 1, 2007. Upon adoption, we will record a cumulative effect of a change in accounting principle, if necessary, as prescribed by FIN 48. We are currently evaluating the provisions of this statement and have not yet determined the effect of adoption on our results of operations or financial position.

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment." SFAS 123R generally requires that we measure the cost of employee services received in exchange for stock-based awards on the grant-date fair value and this cost will be recognized over the period during which an employee provides service in exchange for the award. Prior to the adoption of SFAS No. 123R on January 1, 2006, we provided pro forma disclosure of our compensation costs associated

20

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) (In thousands of dollars, except per share amounts)

with the fair value of stock options that had been granted, and accordingly, no compensation costs were recognized in our consolidated financial statements. We adopted this standard using the modified prospective method, and accordingly, the financial statement amounts for the prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of expensing share-based compensation. During the second quarter of 2006, the adoption of SFAS 123R lowered net income by \$807 and increased operations and maintenance expense by \$828. During the six months ended June 30, 2006, the adoption of SFAS 123R lowered net income by \$1,307 and increased operations and maintenance expense by \$1,490. The after-tax impact of adopting SFAS 123R is expected to approximate \$2,800 during the year ending December 31, 2006. The adoption of this standard had no material impact on our overall financial position, no impact on cash flow, and results in the reclassification on the consolidated cash flow statements of related tax benefits from cash flows from operating activities to cash flows from financing activities to the extent these tax benefits exceeded the associated compensation cost recognized in the income statement. See Note 6 to the consolidated financial statements for further information and the required disclosures under SFAS 123R.

### Recent Events

Economic Regulation - A local-government sanitary district is considering the acquisition, by eminent domain or otherwise, of all or a portion of the

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

utility assets of our wastewater operating division located in University Park, Illinois. The system represents approximately 2,200 customers or less than 0.5% of our total customer base. We are actively discussing this matter with the district. We believe that our Illinois operating subsidiary is entitled to fair market value for its assets.

21

### AQUA AMERICA, INC. AND SUBSIDIARIES

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are subject to market risks in the normal course of business, including changes in interest rates and equity prices. There have been no significant changes in our exposure to market risks since December 31, 2005. Refer to Item 7A of the Company's Annual Report on Form 10-K for the year ended December 31, 2005 for additional information.

#### Item 4. Controls and Procedures

##### (a) Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

##### (b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Part II. Other Information

##### Item 1. Legal Proceedings

In May 2004, our subsidiaries in Texas filed an application with the Texas Commission on Environmental Quality to increase rates over a multi-year period. In accordance with authorization from the Texas Commission on Environmental Quality, our subsidiaries commenced billing for the requested rates and deferred recognition of certain expenses for financial statement purposes. Several customers and municipalities have joined the proceeding and challenged the requested rate structure, including our request to regionalize rates, and the amount of our requested rate increase. In the event our request is denied completely or in part, we could be required to refund some or all of the revenue billed to-date, and write-off some or all of the regulatory asset for the expense deferral. For more information, see the description under "Results of Operation" in "Management's Discussion

## Edgar Filing: AQUA AMERICA INC - Form 10-Q

and Analysis of Financial Condition and Results of Operation" in our Annual Report on Form 10-K for the year ended December 31, 2005, and refer to "Note 8 - Water

22

### AQUA AMERICA, INC. AND SUBSIDIARIES

and Wastewater Rates" to the Consolidated Financial Statements of Aqua America, Inc. and subsidiaries in this Quarterly Report on Form 10-Q for the quarter ended June 30, 2006.

There are no other pending legal proceedings to which we or any of our subsidiaries is a party or to which any of their properties is the subject that are material or are expected to have a material effect on our financial position, results of operations or cash flows.

#### Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of Shareholders of Aqua America, Inc. was held on May 17, 2006 at the Drexelbrook Banquet Facility & Corporate Events Center, Drexelbrook Drive and Valley Road, Drexel Hill, Pennsylvania, pursuant to the Notice sent on or about April 11, 2006 to all shareholders of record at the close of business on March 27, 2006. At that meeting the following nominees were elected as directors of Aqua America, Inc. for terms expiring in the year 2009 and received the votes set forth after their names below:

Name of Nominee	For	Withheld
Nicholas DeBenedictis	104,115,298	2,810,987
Richard H. Glanton, Esq.	103,772,605	3,153,680
Lon R. Greenberg	105,665,550	1,260,735

Since the Board of Directors is divided into three classes with one class elected each year to hold office for a three-year term, the term of office for the following directors continued after the Annual Meeting: Mary C. Carroll; William P. Hankowsky; Dr. Constantine Papadakis; and Richard L. Smoot.

#### Item 6. Exhibits

Exhibit No.	Description
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

23



# Edgar Filing: AQUA AMERICA INC - Form 10-Q

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be executed on its behalf by the undersigned thereunto duly authorized.

August 4, 2006

AQUA AMERICA, INC.  
Registrant

NICHOLAS DEBENEDICTIS

-----  
Nicholas DeBenedictis  
Chairman, President and  
Chief Executive Officer

DAVID P. SMELTZER

-----  
David P. Smeltzer  
Senior Vice President - Finance  
and Chief Financial Officer

24

## EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
-----	-----
31.1	Certification of Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
31.2	Certification of Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934.
32.1	Certification of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350.

25