# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the quarterly period ended September 30, 2012

OR
o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

## S.Y. BANCORP, INC.

(Exact name of registrant as specified in its charter)

## Kentucky

(State or other jurisdiction of incorporation or organization)

61-1137529
(I.R.S. Employer Identification No.)

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1040 East Main Street, Louisville, Kentucky 40206
(Address of principal executive offices including zip code)
(502) 582-2571
(Registrant s telephone number, including area code)

## Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer , accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer o<br>Non-accelerated filer o<br>Accelerated filer x<br>Smaller reporting company o<br>(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.). Yes o No $x$

The number of shares of the registrant s Common Stock, no par value, outstanding as of October 29, 2012, was 13,895,401.

## S.Y. BANCORP, INC. AND SUBSIDIARY

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## PART I FINANCIAL INFORMATION

Item 1. Financial Statements
The following consolidated financial statements of S.Y. Bancorp, Inc. and Subsidiary, Stock Yards Bank \& Trust Company, are submitted herewith:

| Item 2. | Management s Discussion and Analysis of Financial Condition and Results of Operations |
| :--- | :--- |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk |
| Item 4. | Controls and Procedures |

## PART II OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Item 6. Exhibits

## S.Y. BANCORP, INC. AND SUBSIDIARY

## Consolidated Balance Sheets

September 30, 2012 and December 31, 2011
(In thousands, except share data)

|  | September 30, 2012 <br> (Unaudited) |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 35,032 | \$ | 32,901 |
| Federal funds sold |  | 17,351 |  | 22,019 |
| Mortgage loans held for sale |  | 13,417 |  | 4,381 |
| Securities available for sale (amortized cost of \$350,586 in 2012 and \$343,059 in 2011) |  | 360,946 |  | 352,185 |
| Federal Home Loan Bank stock |  | 5,180 |  | 4,948 |
| Other securities |  | 1,000 |  | 1,001 |
| Loans |  | 1,578,290 |  | 1,544,845 |
| Less allowance for loan losses |  | 31,245 |  | 29,745 |
| Net loans |  | 1,547,045 |  | 1,515,100 |
| Premises and equipment, net |  | 37,436 |  | 36,611 |
| Bank owned life insurance |  | 27,886 |  | 27,143 |
| Accrued interest receivable |  | 5,954 |  | 5,964 |
| Other assets |  | 51,342 |  | 50,844 |
| Total assets | \$ | 2,102,589 | \$ | 2,053,097 |
| Liabilities and Stockholders Equity |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 359,097 | \$ | 313,587 |
| Interest bearing |  | 1,330,933 |  | 1,304,152 |
| Total deposits |  | 1,690,030 |  | 1,617,739 |
| Securities sold under agreements to repurchase |  | 54,127 |  | 66,026 |
| Federal funds purchased |  | 19,308 |  | 37,273 |
| Accrued interest payable |  | 202 |  | 232 |
| Other liabilities |  | 46,177 |  | 42,810 |
| Federal Home Loan Bank advances |  | 60,423 |  | 60,431 |
| Subordinated debentures |  | 30,900 |  | 40,900 |
| Total liabilities |  | 1,901,167 |  | 1,865,411 |
| Stockholders equity: |  |  |  |  |
| Preferred stock, no par value. Authorized 1,000,000 shares; no shares issued or outstanding |  |  |  |  |
| Common stock, no par value. Authorized $20,000,000$ shares; issued and outstanding |  | 7.204 |  |  |
| Additional paid-in capital |  | 17,046 |  | 14,599 |
| Retained earnings |  | 170,908 |  | 160,672 |
| Accumulated other comprehensive income |  | 6,264 |  | 5,462 |
| Total stockholders equity |  | 201,422 |  | 187,686 |
| Total liabilities and stockholders equity | \$ | 2,102,589 | \$ | 2,053,097 |

See accompanying notes to unaudited consolidated financial statements.

## S.Y. BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Income

For the three and nine months ended September 30, 2012 and 2011
(In thousands, except per share data)

|  | For three months ended September 30, |  |  |  | For nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans | \$ | 19,874 | \$ | 19,868 | \$ | 59,227 | \$ | 59,343 |
| Federal funds sold |  | 82 |  | 72 |  | 216 |  | 167 |
| Mortgage loans held for sale |  | 98 |  | 46 |  | 217 |  | 143 |
| Securities taxable |  | 1,379 |  | 1,319 |  | 4,309 |  | 3,811 |
| Securities tax-exempt |  | 259 |  | 311 |  | 898 |  | 1,006 |
| Total interest income |  | 21,692 |  | 21,616 |  | 64,867 |  | 64,470 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 1,725 |  | 2,520 |  | 5,652 |  | 7,845 |
| Fed funds purchased |  | 8 |  | 8 |  | 24 |  | 31 |
| Securities sold under agreements to repurchase |  | 46 |  | 68 |  | 138 |  | 199 |
| Federal Home Loan Bank advances |  | 345 |  | 368 |  | 1,072 |  | 1,093 |
| Subordinated debentures |  | 773 |  | 862 |  | 2,341 |  | 2,586 |
| Total interest expense |  | 2,897 |  | 3,826 |  | 9,227 |  | 11,754 |
| Net interest income |  | 18,795 |  | 17,790 |  | 55,640 |  | 52,716 |
| Provision for loan losses |  | 2,475 |  | 4,100 |  | 9,025 |  | 9,500 |
| Net interest income after provision for loan |  |  |  |  |  |  |  |  |
| losses |  | 16,320 |  | 13,690 |  | 46,615 |  | 43,216 |
| Non-interest income: |  |  |  |  |  |  |  |  |
| Investment management and trust services |  | 3,515 |  | 3,347 |  | 10,675 |  | 10,545 |
| Service charges on deposit accounts |  | 2,161 |  | 2,167 |  | 6,341 |  | 6,125 |
| Bankcard transaction revenue |  | 985 |  | 945 |  | 2,967 |  | 2,782 |
| Gains on sales of mortgage loans held for sale |  | 1,277 |  | 574 |  | 2,882 |  | 1,397 |
| Brokerage commissions and fees |  | 651 |  | 570 |  | 1,844 |  | 1,613 |
| Bank owned life insurance income |  | 226 |  | 257 |  | 743 |  | 761 |
| Other non-interest income |  | 980 |  | (2) |  | 2,878 |  | 792 |
| Total non-interest income |  | 9,795 |  | 7,858 |  | 28,330 |  | 24,015 |
| Non-interest expenses: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 9,711 |  | 7,528 |  | 28,189 |  | 24,576 |
| Net occupancy expense |  | 1,365 |  | 1,314 |  | 4,198 |  | 3,901 |
| Data processing expense |  | 1,296 |  | 1,283 |  | 4,131 |  | 3,766 |
| Furniture and equipment expense |  | 347 |  | 306 |  | 965 |  | 998 |
| FDIC insurance expense |  | 398 |  | 339 |  | 1,095 |  | 1,299 |
| Other non-interest expense |  | 3,928 |  | 2,532 |  | 9,711 |  | 8,314 |
| Total non-interest expenses |  | 17,045 |  | 13,302 |  | 48,289 |  | 42,854 |
| Income before income taxes |  | 9,070 |  | 8,246 |  | 26,656 |  | 24,377 |
| Income tax expense |  | 2,388 |  | 2,472 |  | 7,369 |  | 7,115 |
| Net income |  | 6,682 |  | 5,774 |  | 19,287 |  | 17,262 |
| Net income per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.48 | \$ | 0.42 | \$ | 1.39 | \$ | 1.25 |
| Diluted | \$ | 0.48 | \$ | 0.42 | \$ | 1.38 | , | 1.25 |
| Average common shares: |  |  |  |  |  |  |  |  |

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| Basic | 13,883 | 13,799 | 13,867 | 13,778 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | 13,966 | 13,838 | 13,929 | 13,844 |

See accompanying notes to unaudited consolidated financial statements.

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## S.Y. BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Comprehensive Income

For the three and nine months ended September 30, 2012 and 2011
(In thousands)

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net income | \$ | 6,682 | \$ | 5,774 | \$ | 19,287 | \$ | 17,262 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |
| Unrealized gains on securities available for sale: |  |  |  |  |  |  |  |  |
| Unrealized gains arising during the period (net of tax of $\$ 202, \$ 555, \$ 432$ and $\$ 1,404$, |  |  |  |  |  |  |  |  |
| respectively) |  | 375 |  | 1,031 |  | 802 |  | 2,608 |
| Comprehensive income | \$ | 7,057 | \$ | 6,805 | \$ | 20,089 | \$ | 19,870 |

See accompanying notes to unaudited consolidated financial statements.

## S.Y. BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Cash Flows

For the nine months ended September 30, 2012 and 2011
(In thousands)

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |
| Net income | \$ | 19,287 | \$ | 17,262 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 9,025 |  | 9,500 |
| Depreciation, amortization and accretion, net |  | 3,685 |  | 2,943 |
| Deferred income tax benefit |  | $(1,487)$ |  | $(1,181)$ |
| Gain on sales of mortgage loans held for sale |  | $(2,882)$ |  | $(1,397)$ |
| Origination of mortgage loans held for sale |  | $(166,297)$ |  | $(76,270)$ |
| Proceeds from sale of mortgage loans held for sale |  | 160,143 |  | 79,042 |
| Bank owned life insurance income |  | (743) |  | (761) |
| (Increase) decrease in value of private investment fund |  | (637) |  | 703 |
| Proceeds from liquidation of private investment fund |  | 2,846 |  |  |
| Loss on the disposal of equipment |  | 47 |  | 382 |
| Loss on the sale of other real estate |  | 1,177 |  | 37 |
| Stock compensation expense |  | 1,118 |  | 869 |
| Excess tax benefits from share-based compensation arrangements |  | (57) |  | (87) |
| (Increase) decrease in accrued interest receivable and other assets |  | $(1,382)$ |  | 3,337 |
| Increase (decrease) in accrued interest payable and other liabilities |  | 3,394 |  | $(8,666)$ |
| Net cash provided by operating activities |  | 27,237 |  | 25,713 |
| Investing activities: |  |  |  |  |
| Purchases of securities available for sale |  | $(330,192)$ |  | $(249,429)$ |
| Proceeds from maturities of securities available for sale |  | 321,404 |  | 211,106 |
| Proceeds from maturities of securities held to maturity |  |  |  | 20 |
| Net increase in loans |  | $(44,306)$ |  | $(46,435)$ |
| Purchases of premises and equipment |  | $(3,231)$ |  | $(6,280)$ |
| Proceeds from disposal of premises and equipment |  |  |  | 7 |
| Proceeds from sale of foreclosed assets |  | 2,475 |  | 5,953 |
| Net cash used in investing activities |  | $(53,850)$ |  | $(85,058)$ |
| Financing activities: |  |  |  |  |
| Net increase in deposits |  | 72,291 |  | 83,092 |
| Net (decrease) increase in securities sold under agreements to repurchase and federal funds purchased |  | $(29,864)$ |  | $(2,281)$ |
| Net decrease in other short-term borrowings |  |  |  | (733) |
| Proceeds from Federal Home Loan Bank advances |  | 30,000 |  |  |
| Repayments of Federal Home Loan Bank advances |  | $(30,008)$ |  | (8) |
| Prepayment penalty on modification of Federal Home Loan Bank advances |  | (872) |  |  |
| Repayments of subordinated debentures |  | $(10,000)$ |  |  |
| Issuance of common stock for options and dividend reinvestment plan |  | 585 |  | 474 |
| Excess tax benefits from share-based compensation arrangements |  | 57 |  | 87 |
| Common stock repurchases |  | (204) |  | (167) |
| Cash dividends paid |  | $(7,909)$ |  | $(7,441)$ |
| Net cash provided by financing activities |  | 24,076 |  | 73,023 |
| Net (decrease) increase in cash and cash equivalents |  | $(2,537)$ |  | 13,678 |
| Cash and cash equivalents at beginning of period |  | 54,920 |  | 41,655 |

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| Cash and cash equivalents at end of period | \$ | 52,383 | \$ | 55,333 |
| :---: | :---: | :---: | :---: | :---: |
| Supplemental cash flow information: |  |  |  |  |
| Income tax payments | \$ | 8,025 | \$ | 2,599 |
| Cash paid for interest |  | 9,257 |  | 11,903 |
| Supplemental non-cash activity: |  |  |  |  |
| Transfers from loans to other real estate owned | \$ | 3,336 | \$ | 9,828 |

See accompanying notes to unaudited consolidated financial statements.

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S.Y. BANCORP, INC. AND SUBSIDIARY<br>Consolidated Statement of Changes in Stockholders Equity

For the nine months ended September 30, 2012
(In thousands, except per share data)

|  | Common stock |  |  | Additional paid-in capital |  | Retained earnings |  | Accumulated other comprehensive income |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance December 31, 2011 | 13,819 | \$ | 6,953 | \$ | 14,599 | \$ | 160,672 | \$ | 5,462 | \$ | 187,686 |
| Net income |  |  |  |  |  |  | 19,287 |  |  |  | 19,287 |
| Other comprehensive income, net of tax |  |  |  |  |  |  |  |  | 802 |  | 802 |
| Stock compensation expense |  |  |  |  | 1,118 |  |  |  |  |  | 1,118 |
| Stock issued for stock options exercised and dividend reinvestment plan | 34 |  | 114 |  | 529 |  | (2) |  |  |  | 641 |
| Stock issued for non-vested restricted stock | 57 |  | 190 |  | 1,108 |  | $(1,298)$ |  |  |  |  |
| Cash dividends, \$0.57 per share |  |  |  |  |  |  | $(7,909)$ |  |  |  | $(7,909)$ |
| Shares repurchased or cancelled | (15) |  | (53) |  | (308) |  | 158 |  |  |  | (203) |
| Balance September 30, 2012 | 13,895 | \$ | 7,204 | \$ | 17,046 | \$ | 170,908 | \$ | 6,264 | \$ | 201,422 |

See accompanying notes to unaudited consolidated financial statements.

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## S.Y. BANCORP, INC. AND SUBSIDIARY

Summary of Significant Accounting Policies

The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all information and footnotes required by U.S. generally accepted accounting principles (US GAAP) for complete financial statements. The consolidated financial statements of S.Y. Bancorp, Inc. ( Bancorp ) and its subsidiary reflect all adjustments (consisting only of adjustments of a normal recurring nature) which are, in the opinion of management, necessary for a fair presentation of financial condition and results of operations for the interim periods.

The consolidated financial statements include the accounts of S.Y. Bancorp, Inc. and its wholly-owned subsidiary, Stock Yards Bank \& Trust Company ( Bank ). S.Y. Bancorp Capital Trust II is a Delaware statutory trust that is a wholly-owned unconsolidated finance subsidiary of S.Y. Bancorp, Inc. Significant intercompany transactions and accounts have been eliminated in consolidation.

A description of other significant accounting policies is presented in the notes to the Consolidated Financial Statements for the year ended December 31, 2011 included in S.Y. Bancorp, Inc. s Annual Report on Form 10-K. Certain reclassifications have been made in the prior year financial statements to conform to current year classifications.

Interim results for the three and nine month periods ended September 30, 2012 are not necessarily indicative of the results for the entire year.

## Critical Accounting Policies

Management has identified the accounting policy related to the allowance and provision for loan losses as critical to the understanding of Bancorp s results of operations and discussed this conclusion with the Audit Committee of the Board of Directors. Since the application of this policy requires significant management assumptions and estimates, it could result in materially different amounts to be reported if conditions or underlying circumstances were to change. Assumptions include many factors such as changes in borrowers financial condition which can change quickly or historical loss ratios related to certain loan portfolios which may or may not be indicative of future losses. To the extent that management $s$ assumptions prove incorrect, the results from operations could be materially affected by a higher or lower provision for loan losses. The accounting policy related to the allowance for loan losses is applicable to the commercial banking segment of Bancorp.

Additionally, management has identified the accounting policy related to accounting for income taxes as critical to the understanding of Bancorp s results of operations and discussed this conclusion with the Audit Committee of the Board of Directors. The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity s financial statements or tax returns. Judgment is required in assessing the future tax consequences of events that have been recognized in Bancorp s financial statements or tax returns. Fluctuations in the actual outcome of these future tax consequences, including the effects of periodic IRS and state agency examinations, could materially impact

Bancorp s financial position and its results from operations.

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## (2) Securities

The amortized cost, unrealized gains and losses, and fair value of securities available for sale follow:


December 31, 2011

## Securities available for sale

 (in thousands)| U.S. Treasury and other U.S. government obligations | \$ | 115,001 | \$ |  | \$ |  | \$ | 115,001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government sponsored enterprise |  |  |  |  |  |  |  |  |
| obligations Mortgage-backed securities |  | $\begin{array}{r} 43,349 \\ 116,954 \end{array}$ |  | $\begin{aligned} & 2,837 \\ & 3,564 \end{aligned}$ |  | 23 |  | $\begin{array}{r} 46,186 \\ 120,495 \end{array}$ |
| Obligations of states and political subdivisions |  | 66,755 |  | 2,779 |  | 33 |  | 69,501 |
| Trust preferred securities of financial institutions |  | 1,000 |  | 2 |  |  |  | 1,002 |
| Total securities available for sale | \$ | 343,059 | \$ | 9,182 | \$ | 56 | \$ | 352,185 |

The investment portfolio includes a significant level of obligations of states and political subdivisions. The issuers of these bonds are generally school districts or essential-service public works projects. The issuers are concentrated in Kentucky, with a small percentage in Indiana and Ohio. Each of these securities has a rating of A or better by a recognized bond rating agency.

In addition to the available for sale portfolio, investment securities held by Bancorp include certain securities which are not readily marketable, and are carried at cost. This category includes holdings of Federal Home Loan Bank of Cincinnati (FHLB) stock which are required for borrowing availability and are classified as restricted securities. Other securities consist of a Community Reinvestment Act (CRA) investment which matures in 2014, and is fully collateralized by a government agency security of similar duration.

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A summary of the available for sale investment securities by maturity groupings as of September 30, 2012 is shown below. Actual maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations. The investment portfolio includes agency mortgage-backed securities, which are guaranteed by agencies such as the FHLMC, FNMA, and GNMA. These securities differ from traditional debt securities primarily in that they may have uncertain principal payment dates and are priced based on estimated prepayment rates on the underlying collateral. Bancorp does not have exposure to subprime originated mortgage-backed or collateralized debt obligation instruments.

| Securities available for sale <br> (in thousands) | Amortized cost | Fair value |  |
| :--- | ---: | ---: | ---: |
| Due within 1 year | $\$$ | 127,449 | $\$$ |
| Due after 1 but within 5 years | 62,614 | 127,602 |  |
| Due after 5 but within 10 years | 32,251 | 65,142 |  |
| Due after 10 years | 1,000 | 35,612 |  |
| Mortgage-backed securities | $\$$ | 350,272 | 1,038 |
| Total securities available for sale | 350,582 |  |  |

Bancorp had no securities with unrealized losses at September 30, 2012. Securities with unrealized losses, consisting of five separate investment positions, at December 31, 2011, not recognized in income were as follows:

|  | Less than 12 months <br> Fair <br> value | Unealized <br> losses | 12 months or more <br> Fair <br> value | Unrealized <br> losses | Fair <br> value | Total <br> Unrealized <br> losses |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |  |  |

The composition of loans by primary loan portfolio segment follows:

| (in thousands) | September 30, 2012 | December 31, 2011 |  |
| :--- | :---: | ---: | ---: |
| Commercial and industrial | $\$$ | 419,568 | $\$$ |
| Construction and development | 138,165 | 393,729 |  |
| Real estate mortgage | 980,179 | 147,637 |  |
| Consumer | 40,378 | 966,665 |  |
| Total loans | $\$$ | $1,578,290$ | $\$$ |

The following table presents the balance in the recorded investment in loans and allowance for loan losses by portfolio segment and based on impairment method as of September 30, 2012 and December 31, 2011.

| September 30, 2012 (in thousands) | Commercial and industrial |  | Construction and development |  |  | Real estate mortgage |  |  | Consumer |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance | \$ | 419,568 | \$ | 138,165 |  | \$ | 980,17 |  | \$ 40 | ,378 |  | \$ | 1,578,290 |
| Balance: loans with an allowance recorded | \$ | 9,730 | \$ | 12,038 |  | \$ | 8,18 |  | \$ |  |  | \$ | 29,959 |
| Balance: loans with no related allowance recorded | \$ | 409,838 | \$ | 126,127 |  | \$ | 971,99 |  | \$ 40 | ,37 |  | \$ | 1,548,331 |
|  |  | mercial industrial |  | tion <br> ment |  |  |  |  | Consumer |  | ted |  | Total |
| Allowance for loan losses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision |  | 2,658 |  | 1,476 |  |  | 3,551 |  | (203) |  | 1,543 |  | 9,025 |
| Charge-offs |  | $(4,464)$ |  | $(1,334)$ |  |  | $(1,980)$ |  | (589) |  |  |  | $(8,367)$ |
| Recoveries |  | 19 |  |  |  |  | 215 |  | 608 |  |  |  | 842 |
| Ending balance September 30, 2012 | \$ | 5,577 | \$ | 3,688 | \$ |  | 12,968 | \$ | 356 | \$ | 8,656 | \$ | 31,245 |
| Balance: allowance for loans with related allowance | \$ | 427 | \$ | 2,308 | \$ |  | 279 | \$ |  |  |  | \$ | 3,014 |

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recorded
Balance: allowance
for loans with no related allowance $\begin{array}{lllllllllllllllllllllllll} & \$ & 5,150 & \$ & 1,380 & \$ & 12,689 & \$ & 356 & \$ & 8,656 & \$ & 28,231\end{array}$

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$\left.\begin{array}{lcccccccc} & \begin{array}{c}\text { Commercial } \\ \text { and industrial }\end{array} & \begin{array}{c}\text { Construction } \\ \text { and development }\end{array} & \begin{array}{c}\text { Real estate } \\ \text { mortgage }\end{array} & \text { Consumer } & \text { Unallocated } & \text { Total } \\ \begin{array}{l}\text { Allowance for loan } \\ \text { losses }\end{array} & & & & & & & & \\ \hline \begin{array}{l}\text { Beginning balance } \\ \text { December 31, } 2010\end{array} & \$ & 2,796 \$ & 2,280 \$ & 12,272 & \$ & 623 & \$ & 7,572\end{array}\right)$

Bancorp did not have any loans acquired with deteriorated credit quality at September 30, 2012 or December 31, 2011.

Management uses the following portfolio segments of loans when assessing and monitoring the risk and performance of the loan portfolio:

- Commercial and industrial
- Construction and development
- Real estate mortgage
- Consumer


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The following table presents loans individually evaluated for impairment as of September 30, 2012 and December 31, 2011.

| September 30, 2012 (in thousands) |  | Recorded investment |  | Unpaid principal balance |  | Related allowance |  | Average recorded investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans with no related allowance recorded |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 8,165 | \$ | 12,827 |  |  | \$ | 6,099 |
| Construction and development |  | 118 |  | 381 |  |  |  | 2,534 |
| Real estate mortgage |  | 6,722 |  | 9,674 |  |  |  | 4,997 |
| Consumer |  | 4 |  | 29 |  |  |  | 25 |
| Subtotal |  | 15,009 |  | 22,911 |  |  |  | 13,655 |
|  |  |  |  |  |  |  |  |  |
| Loans with an allowance recorded |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 1,565 |  | 1,565 |  | 427 |  | 3,635 |
| Construction and development |  | 11,920 |  | 13,745 |  | 2,308 |  | 4,784 |
| Real estate mortgage |  | 1,465 |  | 1,465 |  | 279 |  | 6,981 |
| Consumer |  |  |  |  |  |  |  |  |
| Subtotal |  | 14,950 |  | 16,775 |  | 3,014 |  | 15,400 |
|  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 9,730 | \$ | 14,392 | \$ | 427 | \$ | 9,734 |
| Construction and development |  | 12,038 |  | 14,126 |  | 2,308 |  | 7,318 |
| Real estate mortgage |  | 8,187 |  | 11,139 |  | 279 |  | 11,978 |
| Consumer |  | 4 |  | 29 |  |  |  | 25 |
| Total | \$ | 29,959 | \$ | 39,686 | \$ | 3,014 | \$ | 29,055 |

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| December 31, 2011 (in thousands) |  | Recorded investment |  | Unpaid principal balance |  | Related allowance |  | Average recorded investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans with no related allowance recorded |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 694 | \$ | 920 |  |  | \$ | 951 |
| Construction and development |  | 2,316 |  | 2,316 |  |  |  | 1,979 |
| Real estate mortgage |  | 6,453 |  | 6,453 |  |  |  | 6,353 |
| Consumer |  | 94 |  | 94 |  |  |  | 83 |
| Subtotal |  | 9,557 |  | 9,783 |  |  |  | 9,366 |
|  |  |  |  |  |  |  |  |  |
| Loans with an allowance recorded |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 4,765 |  | 6,415 |  | 954 |  | 2,447 |
| Construction and development |  | 100 |  | 100 |  | 10 |  | 20 |
| Real estate mortgage |  | 7,717 |  | 11,962 |  | 1,597 |  | 7,249 |
| Consumer |  |  |  |  |  |  |  | 10 |
| Subtotal |  | 12,582 |  | 18,477 |  | 2,561 |  | 9,726 |
|  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 5,459 | \$ | 7,335 | \$ | 954 | \$ | 3,398 |
| Construction and development |  | 2,416 |  | 2,416 |  | 10 |  | 1,999 |
| Real estate mortgage |  | 14,170 |  | 18,415 |  | 1,597 |  | 13,602 |
| Consumer |  | 94 |  | 94 |  |  |  | 93 |
| Total | \$ | 22,139 | \$ | 28,260 | \$ | 2,561 | \$ | 19,092 |

Differences between the recorded investment amounts and the unpaid principal balance amounts are due to partial charge-offs which have occurred over the life of the loans.

Impaired loans include non-accrual loans and loans accounted for as troubled debt restructuring (TDR), which continue to accrue interest. Non-performing loans include the balance of impaired loans plus any loans over 90 days past due and still accruing interest. Loans past due more than 90 days or more and still accruing interest amounted to $\$ 1,228,000$ at September 30, 2012, and $\$ 1,160,000$ at December 31, 2011.

The following table presents the recorded investment in non-accrual loans as of September 30, 2012 and December 31, 2011.

| (in thousands) | September 30, 2012 |  | December 31, 2011 |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Commercial and industrial | $\$$ | 2,720 | $\$$ | 2,665 |
| Construction and development |  | 7,038 | 2,416 |  |
| Real estate mortgage |  | 4 | 13,562 |  |
| Consumer | $\$$ | 22,448 | $\$$ | 94 |
| Total |  |  | 18,737 |  |

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On September 30, 2012 and 2011, Bancorp had $\$ 7.5$ million and $\$ 3.9$ million of loans classified as TDR, respectively. The following table presents the recorded investment in loans modified and classified as TDR during the nine months ended September 30, 2012 and 2011.

| September 30, 2012 <br> (dollars in thousands) | Number of contracts | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial \& industrial | 3 | \$ | 5,752 | \$ | 5,752 |
| Real estate mortgage | 2 |  | 505 |  | 505 |
| Total | 5 | \$ | 6,257 | \$ | 6,257 |
| September 30, 2011 <br> (dollars in thousands) | Number of contracts |  | Pre-modification outstanding recorded investment |  | Post-modification outstanding recorded investment |
| Commercial \& industrial | 3 | \$ | 1,583 | \$ | 1,583 |
| Real estate mortgage | 2 |  | 2,099 |  | 2,099 |
| Total | 5 | \$ | 3,682 | \$ | 3,682 |

The following table presents the recorded investment in loans accounted for as TDR that have defaulted as of September 30, 2012.


The loans in the table above are related to one borrower and management estimates minimal loss exposure to this credit after consideration of collateral. Prior to 2012, Bancorp had not experienced loans accounted for as TDR that subsequently defaulted. At September 30, 2012, loans accounted for as TDR included modifications from original terms due to bankruptcy proceedings and modifications of amortization periods due to customer financial difficulties. Some loans accounted for as TDR included temporary suspension of principal payments, resulting in payment of interest only. There has been no forgiveness of principal for loans accounted for as TDR. Loans accounted for as TDR, which have not defaulted, are individually evaluated for impairment and, at September 30, 2012, had a total allowance allocation of \$298,000, compared to $\$ 1,167,000$ at December 31, 2011.

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The following table presents the aging of the recorded investment in past due loans as of September 30, 2012 and December 31, 2011.

| September 30, 2012 (in thousands) | $\begin{aligned} & \text { 30-59 days } \\ & \text { past due } \end{aligned}$ |  | 60-89 days past due |  | Greater than 90 days past due (includes non-accrual) |  | Total past due |  |  | Current |  | Total loans | Recorded investment > 90 days and accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,735 | \$ | 608 | \$ | 2,720 | \$ | 5,063 | \$ | 414,505 | \$ | 419,568 | \$ |  |
| Construction and development |  | 413 |  | 86 |  | 12,038 |  | 12,537 |  | 125,628 |  | 138,165 |  |  |
| Real estate mortgage |  | 11,034 |  | 3,710 |  | 7,686 |  | 22,430 |  | 957,749 |  | 980,179 |  | 1,228 |
| Consumer |  | 13 |  |  |  | 1,232 |  | 1,247 |  | 39,131 |  | 40,378 |  |  |
| Total | \$ | 13,195 | \$ | 4,406 | \$ | 23,676 | \$ | 41,277 |  | 1,537,013 | \$ | 1,578,290 | \$ | 1,228 |

December 31, 2011

| Commercial and industrial | \$ | 989 | \$ | 162 | \$ | 2,665 | \$ | 3,816 | \$ | 389,913 | \$ | 393,729 | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction and development |  | 86 |  |  |  | 2,416 |  | 2,502 |  | 145,135 |  | 147,637 |  |  |
| Real estate mortgage |  | 8,520 |  | 957 |  | 14,722 |  | 24,199 |  | 942,466 |  | 966,665 |  | 1,160 |
| Consumer |  | 336 |  |  |  | 94 |  | 430 |  | 36,384 |  | 36,814 |  |  |
| Total | \$ | 9,931 | \$ | 1,119 | \$ | 19,897 | \$ | 30,947 | \$ | 1,513,898 | \$ | 1,544,845 | \$ | 1,160 |

Bancorp categorizes loans into credit risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends. Pass-rated loans included all risk-rated loans other than those classified as special mention, substandard, and doubtful, which are defined below:

- Special Mention: Loans classified as special mention have a potential weakness that deserves management s close attention. These potential weaknesses may result in deterioration of repayment prospects for the loan or of the Bank s credit position at some future date.
- Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize repayment of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.
- Substandard non-performing: Loans classified as substandard-non-performing have all the characteristics of substandard loans and have been placed on non-accrual status or have been accounted for as troubled debt restructurings.
- Doubtful: Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or repayment in full, on the basis of currently existing facts, conditions and values, highly

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questionable and improbable.

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As of September 30, 2012 and December 31, 2011, the risk categories of loans were as follows:

## Credit risk profile by internally assigned grade

(in thousands)

|  | Commercial and industrial |  | Construction and development |  | Real estate mortgage |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 |  |  |  |  |  |  |  |  |  |  |
| Grade |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 396,682 | \$ | 119,296 | \$ | 917,279 | \$ | 40,374 | \$ | 1,473,631 |
| Special mention |  | 11,097 |  | 6,831 |  | 26,770 |  |  |  | 44,698 |
| Substandard |  | 3,317 |  |  |  | 26,711 |  |  |  | 30,028 |
| Substandard non-performing |  | 8,472 |  | 12,038 |  | 9,419 |  | 4 |  | 29,933 |
| Doubtful |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 419,568 | \$ | 138,165 | \$ | 980,179 | \$ | 40,378 | \$ | 1,578,290 |
|  |  |  |  |  |  |  |  |  |  |  |
| December 31, 2011 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Grade |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 356,090 | \$ | 132,846 | \$ | 896,217 | \$ | 36,709 | \$ | 1,421,862 |
| Special mention |  | 15,154 |  | 6,007 |  | 33,818 |  | 11 |  | 54,990 |
| Substandard |  | 17,026 |  | 6,368 |  | 21,300 |  |  |  | 44,694 |
| Substandard non-performing |  | 5,459 |  | 2,416 |  | 15,330 |  | 94 |  | 23,299 |
| Doubtful |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 393,729 | \$ | 147,637 | \$ | 966,665 | \$ | 36,814 | \$ | 1,544,845 |

## (4)

Federal Home Loan Bank Advances

The Bank had outstanding borrowings of $\$ 60.4$ million at September 30, 2012, via six separate advances. For five advances totaling $\$ 60.0$ million, all of which are non-callable, interest payments are due monthly, with principal due at maturity. For the sixth advance of $\$ 423,000$, principal and interest payments are due monthly based on a 15 year amortization schedule. In the third quarter of 2012, Bancorp restructured and extended terms on three advances with FHLB resulting in lower interest cost over the remaining term of these advances. Prepayment penalties totaling $\$ 872,000$ were incurred. In accordance with US GAAP, prepayment penalties associated with the modification of advances are amortized over the life of the new advances, and are recorded as interest expense, resulting in effective interest rates greater than the contractual rate paid to FHLB.

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The following is a summary of the contractual maturities and average effective rates:

| (in thousands) | September 30, 2012 <br> Advance | Date |  |  | December 31, 2011 <br> Advance |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 2013 | $\$$ | 10,000 | $1.90 \% \$$ | 20,000 | Rate |
| 2014 |  | 10,000 | $1.11 \%$ | 20,000 | $1.55 \%$ |
| 2015 | 20,000 | $3.34 \%$ | 20,000 | $2.43 \%$ |  |
| 2017 | 10,000 | $1.74 \%$ |  | $3.34 \%$ |  |
| 2018 | 10,000 | $2.02 \%$ |  |  |  |
| 2024 | 423 | $2.40 \%$ | 431 | $2.40 \%$ |  |
|  |  |  |  |  |  |
|  |  |  | $2.24 \% \$$ | 60,431 | $2.44 \%$ |

Advances from the FHLB are collateralized by certain commercial and residential real estate mortgage loans under a blanket mortgage collateral agreement and FHLB stock. The Bank views the borrowings as an effective alternative to higher cost time deposits to fund loan growth. At September 30, 2012, the amount of available credit from the FHLB totaled $\$ 102.9$ million.
(5)

Goodwill and Intangible Assets

US GAAP requires that goodwill and intangible assets with indefinite useful lives not be amortized, but instead be tested for impairment at least annually. Annual evaluations have resulted in no charges for impairment. Bancorp currently has goodwill from the acquisition of a bank in southern Indiana in the amount of $\$ 682,000$. This goodwill is assigned to the commercial banking segment of Bancorp.

Mortgage servicing rights (MSRs) are amortized in proportion to and over the period of estimated net servicing income, considering appropriate prepayment assumptions. MSRs are evaluated quarterly for impairment by comparing the carrying value to the fair value. The estimated fair values of MSRs at September 30, 2012 and December 31, 2011 were $\$ 2,611,000$ and $\$ 2,292,000$, respectively. The total outstanding principal balances of loans serviced for others were $\$ 343,205,000$ and $\$ 287,579,000$ at September 30, 2012, and December 31, 2011 respectively.

Changes in the net carrying amount of MSRs for the nine months ended September 30, 2012 and 2011 are shown in the following table.

| (in thousands) | 2012 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of year | $\$$ | 1,630 | $\$$ | $\mathbf{2 0 1 1}$ | 1,785 |
| Originations |  | 884 | 337 |  |  |
| Amortization | $\$$ | $(573)$ | $(528)$ |  |  |
| Balance at September 30 | $\$$ | 1,941 | $\$$ | 1,594 |  |

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The Bank sponsors an unfunded, non-qualified, defined benefit retirement plan for four key officers (two current, and two retired), and has no plans to increase the number of participants. Benefits vest ratably based on 20 years of service. The actuarially determined pension costs are expensed and accrued over the service period, and benefits are paid from the Bank s assets. The net periodic benefits costs, which include

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interest cost and amortization of net losses, totaled $\$ 36,000$ and $\$ 31,000$, for the three months ended September 30, 2012 and 2011, respectively. For the nine months ended September 30, 2012 and 2011, the net periodic benefit costs totaled $\$ 106,000$ and $\$ 93,000$, respectively.

## (7) Commitments and Contingent Liabilities

As of September 30, 2012, Bancorp had various commitments outstanding that arose in the normal course of business, including standby letters of credit and commitments to extend credit, which are properly not reflected in the consolidated financial statements. In management s opinion, commitments to extend credit of $\$ 404.5$ million including standby letters of credit of $\$ 13.6$ million represent normal banking transactions, and no significant losses are anticipated to result from these commitments as of September 30, 2012. Commitments to extend credit were $\$ 332.2$ million, including standby letters of credit of $\$ 13.3$ million, as of December 31, 2011. Bancorp s maximum exposure to credit loss in the event of nonperformance by the other party to these commitments is represented by the contractual amount of these instruments. Bancorp uses the same credit and collateral policies in making commitments and conditional guarantees as for on-balance sheet instruments. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Commitments to extend credit are mainly made up of commercial lines of credit, construction and home equity credit lines. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Bancorp evaluates each customer screditworthiness on a case by case basis. The amount of collateral obtained is based on management s credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, equipment, and real estate.

Standby letters of credit and financial guarantees written are conditional commitments issued by Bancorp to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private contractual arrangements. Standby letters of credit generally have maturities of one to two years.

To provide service to commercial accounts, Bancorp periodically provides customers with swap contracts and letters of credits with other financial institutions. Accordingly, Bancorp has entered into agreements to guarantee performance of several customers contracts with other financial institutions. Bancorp will make payments under these agreements if a customer defaults on its obligations to the other financial institutions. The terms of the agreements range from 1 to 10 months. The maximum potential future payment guaranteed by Bancorp cannot be readily estimated because it is dependent upon the fair value of the contracts at the time of default. If an event of default on all contracts had occurred at September 30, 2012, Bancorp would have been required to make payments of approximately $\$ 2,005,000$. No payments have ever been required as a result of default on these contracts. These agreements are normally collateralized generally with real properties, equipment, inventories and receivables by the customer, which limits Bancorp s credit risk associated with the agreements.

Also, as of September 30, 2012, there were pending legal actions and proceedings in which claims for damages are asserted. Management, after discussion with legal counsel, believes the ultimate result of these legal actions and proceedings will not have a material adverse effect on the consolidated financial position or results of operations of Bancorp.

Bancorp has a class of preferred stock (no par value; $1,000,000$ shares authorized), the relative rights, preferences and other terms of which or any series within the class will be determined by the Board of

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Directors prior to any issuance. This preferred stock was established in connection with a shareholders rights plan adopted in 2003 and would be issued upon the occurrence of certain triggering events. None of this stock had been issued to date.
(9) Stock-Based Compensation

The fair value of all new and modified awards granted, net of estimated forfeitures, is recognized as compensation expense over the respective service period. Forfeiture estimates are based on historical experience.

Bancorp currently has one stock-based compensation plan. Initially, in the 2005 Stock Incentive Plan, there were 735,000 shares of common stock reserved for issuance of stock based awards. In 2010, shareholders approved a proposal to amend the 2005 Stock Incentive Plan to reserve an additional 700,000 shares of common stock for issuance under the plan. As of September 30, 2012, there were 576,317 shares available for future awards. Bancorp s 1995 Stock Incentive Plan expired in 2005; however, options granted under this plan expire as late as 2015.

Options and stock appreciation rights (SARs) granted generally have been subject to a vesting schedule of $20 \%$ per year. Restricted shares generally vest over three to five years. All awards have been granted at an exercise price equal to the market value of common stock at the time of grant; options and SARs expire ten years after the grant date unless forfeited due to employment termination.

Bancorp has recognized stock-based compensation expense, within salaries and employee benefits in the consolidated statements of income, as follows:

|  | For three months ended September 30, |  |  |  | For nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Stock-based compensation expense before income taxes | \$ | 378,000 | \$ | 305,000 | \$ | 1,118,000 | \$ | 869,000 |
| Less: deferred tax benefit |  | $(132,000)$ |  | $(107,000)$ |  | $(391,000)$ |  | $(304,000)$ |
| Reduction of net income | \$ | 246,000 | \$ | 198,000 | \$ | 727,000 | \$ | 565,000 |

Bancorp expects to record an additional $\$ 390,000$ of stock-based compensation expense in 2012 for equity grants outstanding as of September 30, 2012. As of September 30, 2012, Bancorp has $\$ 3,526,000$ of unrecognized stock-based compensation expense that will be recorded as compensation expense over the next five years as awards vest. Bancorp received cash of $\$ 562,000$ and $\$ 462,000$ from the exercise of options during the first nine months of 2012 and 2011, respectively.

The fair value of Bancorp s stock options and SARs is estimated at the date of grant using the Black-Scholes option pricing model, a leading formula for calculating the value of stock options and SARs. This model requires the input of subjective assumptions, changes to which can materially affect the fair value estimate. The fair value of restricted shares is determined by Bancorp s closing stock price on the date of grant.

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The following assumptions were used in SAR/option valuations at the grant date in each year:

|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ |
| :--- | :---: | :---: |
| Dividend yield | $2.52 \%$ | $2.48 \%$ |
| Expected volatility | 22.04 | 22.64 |
| Risk free interest rate | 1.44 | 2.90 |
| Forfeitures | 4.20 | 6.07 |
| Expected life of options and SARs (in years) | 7.6 | 7.5 |

The expected life of options and SARs is based on actual experience of past like-term options. Bancorp evaluated historical exercise and post-vesting termination behavior when determining the expected life for options granted during 2012 and 2011. The dividend yield and expected volatility are based on historical information corresponding to the expected life of options and SARs granted. The expected volatility is the volatility of the underlying shares for the expected term on a monthly basis. The risk free interest rate is the implied yield currently available on U.S. Treasury issues with a remaining term equal to the expected life of the options.

A summary of stock option and SARs activity and related information for the nine months ended September 30, 2012 follows.


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In 2012, Bancorp granted 98,929 SARs at a weighted average current market price of $\$ 22.87$ and a Black-Scholes fair value of $\$ 3.93$. In 2012, Bancorp granted 57,156 shares of restricted common stock at a weighted average current market price of $\$ 22.71$. In 2012 and 2011, Bancorp awarded performance-based restricted stock units (RSUs) with fair values of $\$ 20.57$ and $\$ 21.99$, respectively to executive officers of the Bank, the three-year performance period for which began January 1 of the award year. Bancorp believes the most likely vesting of all RSUs will be 39,525 shares of common stock. No stock options have been granted since 2007.
(10) Net Income Per Share

The following table reflects, for the three and nine months ended September 30, 2012 and 2011, net income (the numerator) and average shares outstanding (the denominator) for the basic and diluted net income per share computations:

| (In thousands, except per share data) | Three months ended September 30 |  |  |  | Nine months ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Net income, basic and diluted | \$ | 6,682 | \$ | 5,774 | \$ | 19,287 | \$ | 17,262 |
| Average shares outstanding |  | 13,883 |  | 13,799 |  | 13,867 |  | 13,778 |
| Effect of dilutive securities |  | 83 |  | 39 |  | 62 |  | 66 |
| Average shares outstanding including dilutive securities |  | 13,966 |  | 13,838 |  | 13,929 |  | 13,844 |
| Net income per share, basic | \$ | 0.48 | \$ | 0.42 | \$ | 1.39 | \$ | 1.25 |
| Net income per share, diluted | \$ | 0.48 | \$ | 0.42 | \$ | 1.38 | \$ | 1.25 |

## (11) Segments

The Bank s, and thus Bancorp s, principal activities include commercial banking and investment management and trust. Commercial banking provides a full range of loan and deposit products to individual consumers and businesses. Commercial banking also includes the Bank s mortgage origination and securities brokerage activity. Investment management and trust provides wealth management services including investment management, trust and estate administration, and retirement plan services.

The financial information for each business segment reflects that which is specifically identifiable or allocated based on an internal allocation method. Income taxes have been allocated to the investment management and trust segment based on the marginal tax rate; all reconciling items to the effective tax rate have been allocated to the commercial banking segment, since it is the segment to which the items pertain. The provision for loan losses has been allocated to the commercial banking segment. The measurement of the performance of the business segments is based on the management structure of the Bank and is not necessarily comparable with similar information for any other financial institution. The information presented is also not necessarily indicative of the segments operations if they were independent entities. Principally, all of the net assets of Bancorp are involved in the commercial banking segment.

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Selected financial information by business segment for the three and nine month periods ended September 30, 2012 and 2011 follows:

| (in thousands) | Commercial banking |  | Investment management and trust |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended September 30, 2012 |  |  |  |  |  |  |
| Net interest income | \$ | 18,759 | \$ | 36 | \$ | 18,795 |
| Provision for loan losses |  | 2,475 |  |  |  | 2,475 |
| Investment management and trust services |  |  |  | 3,515 |  | 3,515 |
| All other non-interest income |  | 6,264 |  | 16 |  | 6,280 |
| Non-interest expense |  | 14,973 |  | 2,072 |  | 17,045 |
| Income before income taxes |  | 7,575 |  | 1,495 |  | 9,070 |
| Tax expense |  | 1,865 |  | 523 |  | 2,388 |
| Net income | \$ | 5,710 | \$ | 972 | \$ | 6,682 |
|  |  |  |  |  |  |  |
| Three months ended September 30, 2011 |  |  |  |  |  |  |
| Net interest income | \$ | 17,751 | \$ | 39 | \$ | 17,790 |
| Provision for loan losses |  | 4,100 |  |  |  | 4,100 |
| Investment management and trust services |  |  |  | 3,347 |  | 3,347 |
| All other non-interest income |  | 4,507 |  | 4 |  | 4,511 |
| Non-interest expense |  | 11,342 |  | 1,960 |  | 13,302 |
| Income before income taxes |  | 6,816 |  | 1,430 |  | 8,246 |
| Tax expense |  | 1,971 |  | 501 |  | 2,472 |
| Net income | \$ | 4,845 | \$ | 929 | \$ | 5,774 |


| (in thousands) | Commercial banking |  | Investment management and trust |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2012 |  |  |  |  |  |  |
| Net interest income | \$ | 55,528 | \$ | 112 | \$ | 55,640 |
| Provision for loan losses |  | 9,025 |  |  |  | 9,025 |
| Investment management and trust services |  |  |  | 10,675 |  | 10,675 |
| All other non-interest income |  | 17,604 |  | 51 |  | 17,655 |
| Non-interest expense |  | 42,021 |  | 6,268 |  | 48,289 |
| Income before income taxes |  | 22,086 |  | 4,570 |  | 26,656 |
| Tax expense |  | 5,769 |  | 1,600 |  | 7,369 |
| Net income | \$ | 16,317 | \$ | 2,970 | \$ | 19,287 |
|  |  |  |  |  |  |  |
| Nine months ended September 30, 2011 |  |  |  |  |  |  |
| Net interest income | \$ | 52,614 | \$ | 102 | \$ | 52,716 |
| Provision for loan losses |  | 9,500 |  |  |  | 9,500 |
| Investment management and trust services |  |  |  | 10,545 |  | 10,545 |
| All other non-interest income |  | 13,466 |  | 4 |  | 13,470 |
| Non-interest expense |  | 36,955 |  | 5,899 |  | 42,854 |
| Income before income taxes |  | 19,625 |  | 4,752 |  | 24,377 |
| Tax expense |  | 5,451 |  | 1,664 |  | 7,115 |
| Net income | \$ | 14,174 | \$ | 3,088 | \$ | 17,262 |

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(12) Income Taxes

US GAAP provides guidance on financial statement recognition and measurement of tax positions taken, or expected to be taken, in tax returns. As of September 30, 2012 and December 31, 2011, the gross amount of unrecognized tax benefits was $\$ 72,000$ and $\$ 101,000$, respectively. If recognized, the tax benefits would reduce tax expense and accordingly, increase net income. The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to statutes of limitation, changes in management s judgment about the level of uncertainty, status of examination, litigation and legislative activity and the addition or elimination of uncertain tax positions.

Bancorp spolicy is to report interest and penalties, if any, related to unrecognized tax benefits in income tax expense. As of September 30, 2012 and December 31, 2011, the amount accrued for potential payment of interest and penalties was $\$ 4,000$ and $\$ 7,000$, respectively.

## (13) Fair Value Measurements

Bancorp follows the provisions of the authoritative guidance for fair value measurements. This guidance is definitional and disclosure oriented and addresses how companies should approach measuring fair value when required by US GAAP. The guidance prescribes various disclosures about financial statement categories and amounts which are measured at fair value, if such disclosures are not already specified elsewhere in US GAAP.

The authoritative guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between participants at the measurement date. The guidance also establishes a hierarchy to group assets and liabilities carried at fair value in three levels based upon the markets in which the assets and liabilities trade and the reliability of assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions would reflect internal estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques could include pricing models, discounted cash flows and other similar techniques.


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Bancorp s policy is to maximize the use of observable inputs and minimize the use of unobservable inputs in fair value measurements. Where there exists limited or no observable market data, Bancorp uses its own estimates generally considering characteristics of the asset/liability, the current economic and competitive environment and other factors. For this reason, results cannot be determined with precision and may not be realized on an actual sale or immediate settlement of the asset or liability.

Bancorp s investment securities available for sale and interest rate swaps are recorded at fair value on a recurring basis. Other accounts including mortgage loans held for sale, mortgage servicing rights, impaired loans and other real estate owned may be recorded at fair value on a non-recurring basis, generally in the application of lower of cost or market adjustments or write-downs of specific assets.

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The portfolio of investment securities available for sale is comprised of U.S. Treasury and other U.S government obligations, debt securities of U.S. government-sponsored corporations, mortgage-backed securities, obligations of state and political subdivisions, and trust preferred securities of other banks. Trust preferred securities are priced using quoted prices of identical securities in an active market. These measurements are classified as Level 1 in the hierarchy above. All other securities are priced using standard industry models or matrices with various assumptions such as yield curves, volatility, prepayment speeds, default rates, time value, credit rating and market prices for the instruments. These assumptions are generally observable in the market place and can be derived from or supported by observable data. These measurements are classified as Level 2 in the hierarchy above.

Interest rate swaps are valued using primarily Level 2 inputs. Fair value measurements are obtained from an outside pricing service. Prices obtained are generally based on dealer quotes, benchmark forward yield curves, and other relevant observable market data. For purposes of potential valuation adjustments to derivative positions, Bancorp evaluates the credit risk of its counterparties as well as its own credit risk. To date, Bancorp has not realized any losses due to a counterparty s inability to perform and the change in value of derivative assets and liabilities attributable to credit risk was not significant during 2012.

Below are the carrying values of assets measured at fair value on a recurring basis.

| (in thousands) | Total |  | $\underset{\text { Fair value at }}{\text { Level } 1}$ September 30, 2012 |  |  |  |  | Level 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Investment securities available for sale |  |  |  |  |  |  |  |  |
| U.S. Treasury and other U.S. government obligations | \$ | 60,000 | \$ |  | \$ | 60,000 |  |  |
| Government sponsored enterprise obligations |  | 106,672 |  |  |  | 106,672 |  |  |
| Mortgage-backed securities |  | 131,552 |  |  |  | 131,552 |  |  |
| Obligations of states and political subdivisions |  | 61,684 |  |  |  | 61,684 |  |  |
| Trust preferred securities of financial institutions |  | 1,038 |  | 1,038 |  |  |  |  |
| Total investment securities available for sale |  | 360,946 |  | 1,038 |  | 359,908 |  |  |
| Interest rate swaps |  | 442 |  |  |  | 442 |  |  |
| Total assets | \$ | 361,388 | \$ | 1,038 | \$ | 360,350 |  |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Interest rate swaps | \$ | 442 | \$ |  | \$ | 442 |  |  |

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| (in thousands) | Total | Fair value at December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Investment securities available for sale |  |  |  |  |  |  |  |  |
| U.S. Treasury and other U.S. government obligations | \$ | 115,001 | \$ |  | \$ | 115,001 | \$ |  |
| Government sponsored enterprise obligations |  | 46,186 |  |  |  | 46,186 |  |  |
| Mortgage-backed securities |  | 120,495 |  |  |  | 120,495 |  |  |
| Obligations of states and political subdivisions |  | 69,501 |  |  |  | 69,501 |  |  |
| Trust preferred securities of financial institutions |  | 1,002 |  | 1,002 |  |  |  |  |
| Total investment securities available for sale |  | 352,185 |  | 1,002 |  | 351,183 |  |  |
| Interest rate swaps |  | 442 |  |  |  | 442 |  |  |
| Total assets | \$ | 352,627 | \$ | 1,002 | \$ | 351,625 | \$ |  |
| Liabilities |  |  |  |  |  |  |  |  |
| Interest rate swaps | \$ | 442 | \$ |  | \$ | 442 |  |  |

Bancorp did not have any financial instruments classified within Level 3 of the valuation hierarchy for assets and liabilities measured at fair value on a recurring basis at September 30, 2012 or December 31, 2011.

Mortgage loans held for sale are recorded at the lower of cost or market value. The portfolio is comprised of residential real estate loans and fair value is based on specific prices of underlying contracts for sales to investors. These measurements are classified as Level 2. Because the fair value of the loans held for sale exceeded their carrying value, they are not included in either table below for September 30, 2012 or December 31, 2011.

MSRs are recorded at fair value upon capitalization, are amortized to correspond with estimated servicing income, and are periodically assessed for impairment based on fair value at the reporting date. Fair value is based on a valuation model that calculates the present value of estimated net servicing income. The model incorporates assumptions that market participants would use in estimating future net servicing income. These measurements are classified as Level 3. At September 30, 2012 and December 31, 2011 there was no valuation allowance for the mortgage servicing rights, as the fair value exceeded the cost. Accordingly, the MSRs are not included in either table below for September 30, 2012 or December 31, 2011.

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Other real estate owned, which is carried at the lower of cost or fair value, is periodically assessed for impairment based on fair value at the reporting date. Fair value is determined from external appraisals using judgments and estimates of external professionals. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3. At September 30, 2012 and December 31, 2011, the carrying value of other real estate owned was $\$ 6,939,000$ and $\$ 7,773,000$, respectively. Other real estate owned is not included in either table below, as the fair value of the properties exceeded their carrying value at September 30, 2012 and December 31, 2011.

For impaired loans in the table below, the fair value is calculated as the carrying value of only loans with a specific valuation allowance, less the specific allowance. As of September 30, 2012, total impaired loans with a valuation allowance were $\$ 14.9$ million, and the specific allowance totaled $\$ 3.0$ million, resulting in a fair value of $\$ 11.9$ million, compared to total impaired loans with a valuation allowance of $\$ 12.6$ million, and the specific allowance allocation totaling $\$ 2.6$ million, resulting in a fair value of $\$ 10.0$ million at December 31, 2011. The losses represent the change in the specific allowances for the period indicated.

Below are the carrying values of assets measured at fair value on a non-recurring basis.


|  | Total |  | Fair value at December 31, 2011 |  |  | Level 3 |  | Losses for 9 month period ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  | Level 2 |  |  |  |  |
| Impaired loans | \$ | 10,021 | \$ | \$ |  | \$ | 10,021 |  |  |

In the case of the securities portfolio, Bancorp monitors the valuation technique utilized by pricing agencies to ascertain when transfers between levels have occurred. The nature of the remaining assets and liabilities is such that transfers in and out of any level are expected to be rare. For the three months ended September 30, 2012, there were no transfers between Levels 1, 2, or 3.

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(14) Fair Value of Financial Instruments

The estimated fair values of financial instruments are as follows:

| (in thousands) | Carrying amount |  | Fair value |  | Level 1 |  | Level 2 |  | Level 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2012 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |  |  |  |
| Cash and short-term investments | \$ | 52,383 | \$ | 52,383 | \$ | 52,383 | , |  | \$ |  |
| Mortgage loans held for sale |  | 13,417 |  | 13,586 |  |  |  | 13,586 |  |  |
| Securities |  | 360,946 |  | 360,946 |  | 1,038 |  | 359,908 |  |  |
| Federal Home Loan Bank stock and other securities |  | 6,180 |  | 6,180 |  |  |  | 6,180 |  |  |
| Loans, net |  | 1,547,045 |  | 1,580,584 |  |  |  |  |  | 1,580,584 |
| Accrued interest receivable |  | 5,954 |  | 5,954 |  | 5,954 |  |  |  |  |
| Interest rate swaps |  | 442 |  | 442 |  |  |  | 442 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial liabilities |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 1,690,030 | \$ | 1,694,917 | \$ |  | \$ | 1,694,917 | \$ |  |
| Short-term borrowings |  | 73,435 |  | 73,435 |  |  |  | 73,435 |  |  |
| Long-term borrowings |  | 91,323 |  | 88,630 |  |  |  | 88,630 |  |  |
| Accrued interest payable |  | 202 |  | 202 |  | 202 |  |  |  |  |
| Interest rate swaps |  | 442 |  | 442 |  |  |  | 442 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Off balance sheet financial instruments |  |  |  |  |  |  |  |  |  |  |
| Commitments to extend credit | \$ | 377,221 | \$ |  | \$ |  | \$ |  | \$ |  |
| Standby letters of credit |  | 13,619 |  | (204) |  |  |  |  |  | (204) |

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Management used the following methods and assumptions to estimate the fair value of each class of financial instrument for which it is practicable to estimate the value.

## Cash, Short-term investments, Accrued interest receivable/payable and Short-term borrowings

For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

## Securities

For securities, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

## Federal Home Loan Bank stock and other securities

For these securities without readily available market values, the carrying amount is a reasonable estimate of fair value.

## Mortgage loans held for sale

The fair value of mortgage loans held for sale is determined by market quotes for each loan based on loan type, term, rate, size and the borrower s credit score.

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## Loans, net

US GAAP prescribes the exit price concept for estimating fair value of loans. Because there is not a liquid market (exit price) for trading the predominant types of loans in Bancorp s portfolio, the fair value of loans is estimated by discounting future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities (e.g. entrance price).

## Interest rate swaps

Fair value measurements are obtained from an outside pricing service. Prices obtained are generally based on dealer quotes, benchmark forward yield curves, and other relevant observable market data.

## Deposits

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-rate certificates of deposits is estimated by discounting the future cash flows using the rates currently offered for deposits of similar remaining maturities.

## Long-term borrowings

The fair value of long-term borrowings is estimated by discounting the future cash flows using estimates of the current market rate for instruments with similar terms and remaining maturities.

## Commitments to extend credit and standby letters of credit

The fair values of commitments to extend credit are estimated using fees currently charged to enter into similar agreements and the creditworthiness of the customers. The fair values of standby letters of credit are based on fees currently charged for similar agreements or the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

## Limitations

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The fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. Because no market exists for a significant portion of Bancorp s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Therefore, the calculated fair value estimates in many instances cannot be substantiated by comparison to independent markets and, in many cases, may not be realizable in a current sale of the instrument. Changes in assumptions could significantly affect the estimates.

## Regulatory Matters

Bancorp and the Bank are subject to various capital requirements prescribed by banking regulations and administered by federal banking agencies. Under these requirements, Bancorp and the Bank must meet minimum amounts and percentages of Tier I and total capital, as defined, to risk weighted assets and Tier I capital to average assets. Risk weighted assets are determined by applying certain risk weightings prescribed by the regulations to various categories of assets and off-balance sheet commitments. Capital and risk weighted assets may be further subject to qualitative judgments by regulators as to components, risk weighting and other factors. Failure to meet the capital requirements can result in certain mandatory,

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and possibly discretionary, corrective actions prescribed by the regulations or determined to be necessary by the regulators, which could materially affect the consolidated financial statements. Bancorp and the Bank met all capital requirements to which they were subject as of September 30, 2012.

The following table sets forth Bancorp s and the Bank s risk based capital amounts and ratios as of September 30, 2012 and December 31, 2011.

| September 30, 2012 <br> (Dollars in thousands) | Amount Actual |  | Ratio | Minimum for adequate |  | Minimum for well capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Ratio | Amount | Ratio |
| Total risk-based capital (1) |  |  |  |  |  |  |  |
| Consolidated | \$ | 246,031 |  | 14.35\% \$ | 137,160 | 8.00\% | NA | NA |
| Bank |  | 217,507 | 12.73\% | 136,689 | 8.00\% \$ | 170,862 | 10.00\% |
| Tier I risk-based capital (1) |  |  |  |  |  |  |  |
| Consolidated | \$ | 224,476 | 13.09\% \$ | 68,595 | 4.00\% | NA | NA |
| Bank |  | 196,022 | 11.47\% | 68,360 | 4.00\% \$ | 102,540 | 6.00\% |
| Leverage (2) |  |  |  |  |  |  |  |
| Consolidated | \$ | 224,476 | 10.76\% \$ | 62,586 | 3.00\% | NA | NA |
| Bank |  | 196,022 | 9.42\% | 62,427 | 3.00\% \$ | 104,046 | 5.00\% |


| December 31, 2011 <br> (Dollars in thousands) | Actual |  |  | Minimum for adequate |  | Minimum for well capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total risk-based capital (1) |  |  |  |  |  |  |  |
| Consolidated | \$ | 242,365 | 14.63\% \$ | 132,530 | 8.00\% | NA | NA |
| Bank |  | 210,614 | 12.77\% | 131,943 | 8.00\% \$ | 164,929 | 10.00\% |
| Tier I risk-based capital (1) |  |  |  |  |  |  |  |
| Consolidated | \$ | 211,544 | 12.77\% \$ | 66,263 | 4.00\% | NA | NA |
| Bank |  | 179,890 | 10.91\% | 65,954 | 4.00\% \$ | 98,931 | 6.00\% |
| Leverage (2) |  |  |  |  |  |  |  |
| Consolidated | \$ | 211,544 | 10.53\% \$ | 60,269 | 3.00\% | NA | NA |
| Bank |  | 179,890 | 8.99\% | 60,030 | 3.00\% \$ | 100,050 | 5.00\% |

(1) Ratio is computed in relation to risk-weighted assets.
(2) Ratio is computed in relation to average assets.

NA Not applicable. Regulatory framework does not define well capitalized for holding companies.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This item discusses the results of operations for S.Y. Bancorp, Inc. ( Bancorp or Company ), and its subsidiary, Stock Yards Bank \& Trust Company ( Bank ) for the three and nine months ended September 30, 2012 and compares these periods with the same periods of the previous year. Unless otherwise indicated, all references in this discussion to the Bank include Bancorp. In addition, the discussion describes the significant changes in the financial condition of Bancorp and the Bank that have occurred during the first nine months of 2012 compared to the year ended December 31, 2011. This discussion should be read in conjunction with the consolidated financial statements and accompanying notes presented in Part 1, Item 1 of this report.

This report contains forward-looking statements under the Private Securities Litigation Reform Act that involve risks and uncertainties. Although Bancorp believes the assumptions underlying the forward-looking statements contained herein are reasonable, any of these assumptions could be inaccurate. Factors that could cause actual results to differ from results discussed in forward-looking statements include, but are not limited to the following: economic conditions both generally and more specifically in the markets in which Bancorp and the Bank operate; competition for Bancorp s customers from other providers of financial services; government legislation and regulation which change from time to time and over which Bancorp has no control; changes in interest rates; material unforeseen changes in liquidity, results of operations, or financial condition of Bancorp s customers; and other risks detailed in Bancorp s filings with the Securities and Exchange Commission, all of which are difficult to predict and many of which are beyond the control of Bancorp.

## Overview of 2012 through September 30

Bancorp completed the first nine months of 2012 with net income of $\$ 19.29$ million or $12 \%$ more than the comparable period of 2011. The increase is due to an improvement in net interest income and increasing non-interest income, partially offset by increasing non-interest expenses. Diluted earnings per share for the first nine months of 2012 were $\$ 1.38$ compared to the first nine months of 2011 at $\$ 1.25$.

As is the case with most banks, the primary source of Bancorp s revenue is net interest income and fees from various financial services provided to customers. Net interest income is the difference between interest income earned on loans, investment securities and other interest earning assets less interest expense on deposit accounts and other interest bearing liabilities. Loan volume and the interest rates earned on those loans are critical to overall profitability. Similarly deposit volume is crucial to funding loans and rates paid on deposits directly impact profitability. Business volumes are influenced by overall economic factors including market interest rates, business spending, consumer confidence and competitive conditions within the marketplace.

Net interest income increased $\$ 2.9$ million, or $6 \%$, for the first nine months of 2012 , compared to the same period in 2011. The positive effect of increased volumes on earning assets offset the negative effect of declining interest rates earned over the past year. Interest expense declined due to lower funding costs on deposits and borrowings arising from lower interest rates and a more favorable deposit mix. The net interest margin declined to $3.99 \%$ for the first nine months of 2012, compared to $4.02 \%$ for the same period in 2011 . Net interest income for the first three quarters of 2012 included prepayment fees and late penalties totaling approximately $\$ 900,000$ associated with a surge in loan refinancing activity.

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Bancorp s magnitude of investment management and trust revenue distinguishes it from other similarly sized community banks, making total non-interest income a continuing key contributor to earnings in the first nine months of 2012. Income from investment management and trust services, which constitutes an average of $40 \%$ of non-interest income, was up slightly in the first nine months of 2012 compared to the same period in 2011. Assets under management rose to $\$ 1.92$ billion at September 30, 2012, compared to $\$ 1.74$ billion at December 31, 2011. While fees are based on market values, because of asset allocation and diversification of asset classes

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in customer accounts, they typically do not fluctuate directly with the overall stock market. Accounts typically contain both fixed income and equity assets, which generally react inversely to each other. Nonrecurring fees such as estate, financial planning, insurance, and some retirement fees are not affected by fluctuations in the market. Recurring fees, which generally make up over $95 \%$ of the investment management and trust revenue, increased $3 \%$ for the first nine months of 2012, compared to the same period in 2011, while non-recurring fees for the first nine months of 2012 are less than the same period in 2011.

The mortgage department reported a $106 \%$ increase in gains on the sales of mortgage loans for the first nine months of 2012 compared with the same period of 2011.

Bancorp experienced increases in most categories of non-interest income over the first nine months of 2012. Non-interest income as a percentage of total revenues was $33 \%$ in the first nine months of 2012 , compared to $31 \%$ for the same period of 2011 .

Higher non-interest expense in 2012 was reflected in most categories resulting largely from costs of market expansion and growth in support functions, including normal salary increases and a higher performance-based bonus accrual. Compounding the effect of the increase in personnel costs was the impact of the elimination of the performance-based bonus accrual in the third quarter of 2011, compared with an increase in the accrual in 2012.

During the third quarter Bancorp took additional charge-downs on certain other real estate owned (OREO) to target a shorter timeframe for the opportunistic disposition of these properties, thus helping limit Bancorp s exposure to market risk, which may occur if the dispositions occur over a longer period of time.

Also favorably impacting 2012 results, Bancorp s provision for loan losses decreased to $\$ 9.0$ million in the first nine months compared to $\$ 9.5$ million in the same period of 2011, reflecting Bancorp s ongoing efforts to identify risk in its portfolio. Overall, management believes that the economy is improving, but problem loan resolution challenges still lie ahead. The provision for loan losses is calculated after considering credit quality factors, and ultimately relies on an overall internal analysis of the risk in the loan portfolio. The provision results from an allowance methodology driven by risk ratings which reflect the ongoing economic stress on borrowers since 2008. Bancorp s allowance for loan losses was $1.98 \%$ of total loans at September 30, 2012, compared with $1.93 \%$ of total loans at December 31, 2011, and $1.89 \%$ at September 30, 2011.

For purposes of comparability and to provide additional insight into the strength of Bancorp s operations, it should be noted that 2012 earnings included a first quarter gain on an investment in a domestic private investment fund, which contributed approximately $\$ 0.03$ per diluted share after tax to the Bancorp s earnings, compared to a negative impact in the year-earlier period of approximately ( $\$ 0.03$ ) per diluted share.

Tangible common equity (TCE), a non-GAAP measure, is a measure of a company s capital which is useful in evaluating the quality and adequacy of capital. The ratio of tangible common equity to total tangible assets was $9.55 \%$ as of September 30, 2012, compared to $9.11 \%$ at December 31, 2011. See the Non-GAAP Financial Measures section for details on reconcilement to US GAAP measures.

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The following sections provide more details on subjects presented in this overview.

## a) Results Of Operations

Net income of $\$ 6,682,000$ for the three months ended September 30, 2012 increased $\$ 908,000$, or $15.7 \%$, from $\$ 5,774,000$ for the comparable 2011 period. Basic and diluted net income per share were both $\$ 0.48$ for the third quarter of 2012, compared to $\$ 0.42$ for the third quarter of 2011, a $14.3 \%$ increase. Annualized return on average assets and annualized return on average stockholders equity were $1.27 \%$ and $13.31 \%$, respectively, for the third quarter of 2012 , compared to $1.16 \%$ and $12.59 \%$, respectively, for the same period in 2011.

Net income of $\$ 19,287,000$ for the nine months ended September 30, 2012 increased $\$ 2,025,000$, or $11.7 \%$, from $\$ 17,262,000$ for the comparable 2011 period. Basic net income per share was $\$ 1.39$ for the first nine months of 2012, compared to $\$ 1.25$ for the same period of 2011, an $11.2 \%$ increase. Net income per share on a diluted basis was $\$ 1.38$ for the first nine months of 2012 compared to $\$ 1.25$ for the same period of 2011, a $10.4 \%$ increase. Annualized return on average assets and annualized return on average stockholders equity were $1.26 \%$ and $13.20 \%$, respectively, for the first nine months of 2011 , compared to $1.19 \%$ and $13.03 \%$, respectively, for the same period in 2011.

## Net Interest Income

The following tables present average balance sheets for the three and nine month periods ended September 30, 2012 and 2011 along with the related calculations of tax-equivalent net interest income, net interest margin and net interest spread for the related periods. See the notes following the tables for further explanation.

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## Average Balances and Interest Rates Taxable Equivalent Basis

| (Dollars in thousands) | Three months ended September 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balances |  | 2012 |  | Average Rate | Average <br> Balances |  | 2011 |  | Average Rate |
|  |  |  | Interest |  |  |  |  | Interest |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | 110,263 | \$ | 82 | 0.30\% | \$ | 98,996 | \$ | 72 | 0.29\% |
| Mortgage loans held for sale |  | 11,776 |  | 98 | 3.31\% |  | 4,279 |  | 46 | 4.27\% |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 211,424 |  | 1,321 | 2.49\% |  | 160,517 |  | 1,267 | 3.13\% |
| Tax-exempt |  | 49,195 |  | 371 | 3.00\% |  | 50,075 |  | 445 | 3.53\% |
| FHLB stock and other securities |  | 6,180 |  | 58 | 3.73\% |  | 5,949 |  | 52 | 3.47\% |
| Loans, net of unearned income |  | 1,551,423 |  | 20,107 | 5.16\% |  | 1,511,446 |  | 20,104 | 5.28\% |
| Total earning assets |  | 1,940,261 |  | 22,037 | 4.52\% |  | 1,831,262 |  | 21,986 | 4.76\% |
| Less allowance for loan losses |  | 32,786 |  |  |  |  | 27,878 |  |  |  |
|  |  | 1,907,475 |  |  |  |  | 1,803,384 |  |  |  |
| Non-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 32,279 |  |  |  |  | 26,334 |  |  |  |
| Premises and equipment |  | 37,760 |  |  |  |  | 34,875 |  |  |  |
| Accrued interest receivable and |  |  |  |  |  |  |  |  |  |  |
| other assets |  | 115,998 |  |  |  |  | 113,815 |  |  |  |
| Total assets | \$ | 2,093,512 |  |  |  | \$ | 1,978,408 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 318,568 | \$ | 123 | 0.15\% | \$ | 277,462 | \$ | 149 | 0.21\% |
| Savings deposits |  | 80,631 |  | 16 | 0.08\% |  | 70,728 |  | 25 | 0.14\% |
| Money market deposits |  | 555,450 |  | 478 | 0.34\% |  | 515,508 |  | 654 | 0.50\% |
| Time deposits |  | 376,228 |  | 1,108 | 1.17\% |  | 422,080 |  | 1,692 | 1.59\% |
| Securities sold under agreements to repurchase |  | 57,878 |  | 46 | 0.32\% |  | 67,079 |  | 68 | 0.40\% |
| Fed funds purchased and other short term borrowings |  | 19,366 |  | 8 | 0.16\% |  | 19,148 |  | 8 | 0.17\% |
| FHLB advances |  | 60,424 |  | 345 | 2.27\% |  | 60,435 |  | 368 | 2.42\% |
| Long-term debt |  | 30,900 |  | 773 | 9.95\% |  | 40,900 |  | 862 | 8.36\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest bearing liabilities |  | 1,499,445 |  | 2,897 | 0.77\% |  | 1,473,340 |  | 3,826 | 1.03\% |
| Non-interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing demand deposits |  | 346,942 |  |  |  |  | 277,802 |  |  |  |
| Accrued interest payable and other liabilities$47,359$ |  |  |  |  |  |  |  |  |  |  |
| Total liabilities |  | 1,893,746 |  |  |  |  | 1,796,475 |  |  |  |
| Stockholders equity |  | 199,766 |  |  |  |  | 181,933 |  |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 19,140 |  |  |  | \$ | 18,160 |  |
| Net interest spread |  |  |  |  | 3.75\% |  |  |  |  | 3.73\% |
| Net interest margin |  |  |  |  | 3.92\% |  |  |  |  | 3.93\% |

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| (Dollars in thousands) | Nine months ended September 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balances |  | 2012 |  | Average Rate | Average Balances |  | 2011 |  | Average Rate |
|  |  |  |  | Interest |  |  |  |  | terest |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | 96,366 | \$ | 216 | 0.30\% | \$ | 76,736 | \$ | 167 | 0.29\% |
| Mortgage loans held for sale |  | 7,771 |  | 217 | 3.73\% |  | 4,081 |  | 143 | 4.68\% |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 208,066 |  | 4,136 | 2.66\% |  | 159,550 |  | 3,645 | 3.05\% |
| Tax-exempt |  | 51,181 |  | 1,285 | 3.35\% |  | 50,693 |  | 1,439 | 3.80\% |
| FHLB stock and other |  |  |  |  |  |  |  |  |  |  |
| Loans, net of unearned income |  | 1,529,440 |  | 59,928 | 5.23\% |  | 1,493,372 |  | 60,068 | 5.38\% |
| Total earning assets |  | 1,898,920 |  | 65,955 | 4.64\% |  | 1,790,315 |  | 65,628 | 4.90\% |
| Less allowance for loan losses |  | 31,859 |  |  |  |  | 27,307 |  |  |  |
|  |  | 1,867,061 |  |  |  |  | 1,763,008 |  |  |  |
| Non-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 31,137 |  |  |  |  | 26,009 |  |  |  |
| Premises and equipment |  | 37,794 |  |  |  |  | 34,049 |  |  |  |
| Accrued interest receivable and other assets |  | 115,320 |  |  |  |  | 117,713 |  |  |  |
| Total assets | \$ | 2,051,312 |  |  |  | \$ | 1,940,779 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 312,885 | \$ | 402 | 0.17\% | \$ | 280,002 | \$ | 457 | 0.22\% |
| Savings deposits |  | 77,307 |  | 48 | 0.08\% |  | 70,117 |  | 89 | 0.17\% |
| Money market deposits |  | 531,527 |  | 1,407 | 0.35\% |  | 492,645 |  | 2,068 | 0.56\% |
| Time deposits |  | 386,653 |  | 3,795 | 1.31\% |  | 421,287 |  | 5,231 | 1.66\% |
| Securities sold under |  |  |  |  |  |  |  |  |  |  |
| Fed funds purchased and other |  |  |  |  |  |  | 22,804 |  | 31 | 0.18\% |
| FHLB advances |  | 60,426 |  | 1,072 | 2.37\% |  | 60,438 |  | 1,093 | 2.42\% |
| Long-term debt |  | 31,666 |  | 2,341 | 9.88\% |  | 40,900 |  | 2,586 | 8.45\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest bearing |  |  |  |  |  |  |  |  |  |  |
| liabilities |  | 1,480,055 |  | 9,227 | 0.83\% |  | 1,447,868 |  | 11,754 | 1.09\% |
| Non-interest bearing |  |  |  |  |  |  |  |  |  |  |
| liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing demand deposits |  | 329,658 |  |  |  |  | 269,566 |  |  |  |
| Accrued interest payable and other liabilities |  | 46,382 |  |  |  |  | 46,166 |  |  |  |
| Total liabilities |  | 1,856,095 |  |  |  |  | 1,763,600 |  |  |  |
| Stockholders equity |  | 195,217 |  |  |  |  | 177,179 |  |  |  |
| Total liabilities and stockholders equity | \$ | 2,051,312 |  |  |  | \$ | 1,940,779 |  |  |  |
| Net interest income |  |  | \$ | 56,728 |  |  |  | \$ | 53,874 |  |
| Net interest spread |  |  |  |  | 3.81\% |  |  |  |  | 3.81\% |
| Net interest margin |  |  |  |  | 3.99\% |  |  |  |  | 4.02\% |

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Notes to the average balance and interest rate tables:

- Net interest income, the most significant component of the Bank s earnings is total interest income less total interest expense. The level of net interest income is determined by the mix and volume of interest earning assets, interest bearing deposits and borrowed funds, and changes in interest rates.
- Net interest spread is the difference between the taxable equivalent rate earned on interest earning assets less the rate expensed on interest bearing liabilities.
- Net interest margin represents net interest income on a taxable equivalent basis as a percentage of average interest earning assets. Net interest margin is affected by both the interest rate spread and the level of non-interest bearing sources of funds, primarily consisting of demand deposits and stockholders equity.
- Interest income on a fully tax equivalent basis includes the additional amount of interest income that would have been earned if investments in certain tax-exempt interest earning assets had been made in assets subject to federal taxes yielding the same after-tax income. Interest income on municipal securities and loans have been calculated on a fully tax equivalent basis using a federal income tax rate of $35 \%$. The approximate tax equivalent adjustments to interest income were $\$ 344,000$ and $\$ 370,000$, respectively, for the three month periods ended September 30, 2012 and 2011 and $\$ 1,088,000$ and $\$ 1,158,000$, respectively, for the nine month periods ended September 30, 2012 and 2011.

Fully taxable equivalent net interest income of $\$ 19.1$ million for the three months ended September 30, 2012 increased $\$ 980,000$, or $5.4 \%$, from $\$ 18.2$ million when compared to the same period last year. Net interest spread and net interest margin were $3.75 \%$ and $3.92 \%$, respectively, for the third quarter of 2012 and $3.73 \%$ and $3.93 \%$, respectively, for the third quarter of 2011 . Net interest income for the third quarter of 2012 included prepayment fees and late penalties totaling $\$ 339,000$ associated with a surge in loan refinancing activity.

Fully taxable equivalent net interest income of $\$ 56.7$ million for the nine months ended September 30, 2012 increased $\$ 2.8$ million, or $5.3 \%$, from $\$ 53.9$ million when compared to the same period last year. Net interest spread and net interest margin were $3.81 \%$ and $3.99 \%$, respectively, for the first nine months of 2012 and $3.81 \%$ and $4.02 \%$, respectively, for the first nine months of 2011. Net interest income for the first three quarters of 2012 included prepayment fees and late penalties totaling $\$ 867,000$ associated with a surge in loan refinancing activity.

In October 2012, Bancorp received early payoffs of tax-free loans totaling $\$ 14.9$ million. These payoffs will result in an annual decrease of net interest margin of approximately $0.07 \%$.

Approximately $\$ 580$ million, or $37 \%$, of the Bank s loans are variable rate; most of these loans are indexed to the prime rate and may reprice as that rate changes. However, approximately $\$ 382$ million, or $66 \%$ of variable rate loans, have reached their contractual floor of $4 \%$ or higher. Approximately $\$ 77$ million or $13 \%$ of variable rate loans have contractual floors below $4 \%$. The remaining $\$ 121$ million or $21 \%$ of variable rate loans have no contractual floor. The Bank intends to establish floors whenever possible upon renewal of the loans. The Bank s variable rate

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loans are primarily comprised of commercial lines of credit and real estate loans. At inception, most of the Bank $s$ fixed rate loans are priced in relation to the five year Treasury bond.

Average earning assets increased $\$ 108.6$ million or $6.1 \%$, to $\$ 1.90$ billion for the first nine months of 2012 compared to 2011, reflecting growth in the loan portfolio, investment securities and federal funds sold.

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Average interest bearing liabilities increased $\$ 32.2$ million, or $2.2 \%$, to $\$ 1.48$ billion for the first nine months of 2012 compared to 2011 primarily due to increases in interest bearing demand and money market deposits, partially offset by decreases in certificates of deposits and long term debt.

## Asset/Liability Management and Interest Rate Risk

Managing interest rate risk is fundamental for the financial services industry. The primary objective of interest rate risk management is to neutralize effects of interest rate changes on net income. Bank management evaluates interest rate sensitivity while attempting to optimize net interest income within the constraints of prudent capital adequacy, liquidity needs, market opportunities and customer requirements.

## Interest Rate Simulation Sensitivity Analysis

Bancorp uses an earnings simulation model to estimate and evaluate the impact of an immediate change in interest rates on earnings in a one year forecast. The simulation model is designed to reflect the dynamics of interest earning assets, interest bearing liabilities and off-balance sheet financial instruments. By estimating the effects of interest rate increases and decreases, the model can reveal approximate interest rate risk exposure. The simulation model is used by management to gauge approximate results given a specific change in interest rates at a given point in time. The model is therefore a tool to indicate earnings trends in given interest rate scenarios and does not indicate actual expected results. The September 2012 simulation analysis, which shows very little interest rate sensitivity, indicates that an increase in interest rates of 100 to 200 basis points would have a negative effect on net interest income, and a decrease of 100 basis points in interest rates would also have a negative impact. These estimates are summarized below.

|  | Net interest <br> income change |
| :--- | :---: |
| Increase 200bp | $(0.08) \%$ |
| Increase 100bp | $(1.29)$ |
| Decrease 100bp | $(0.85)$ |
| Decrease 200bp | N/A |

Loans indexed to the prime rate, with floors of $4 \%$ or higher, comprise approximately $24 \%$ of total loans. Since the prime rate is currently $3.25 \%$, rates would have to increase more than 75 bp before the rates on such loans will rise. This effect, captured in the simulation analysis above, negatively impacts the effect of rising rates. Analysis indicates rates must increase more than 200 bp to result in a positive effect on net interest income.

The scenario of rates decreasing 200 bp is not reasonably possible given current low rates for short-term instruments and most deposits.

Undesignated derivative instruments described in Note 13 are recognized on the consolidated balance sheet at fair value, with changes in fair value, due to changes in prevailing interest rates, recorded in other noninterest income. Because of matching terms of offsetting contracts, in addition to collateral provisions which mitigate the impact of non-performance risk, changes in fair value subsequent to initial recognition have a

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minimal effect on earnings, and are therefore not included in the simulation analysis results above.

## Provision for Loan Losses

The provision for loan losses was $\$ 2.5$ million and $\$ 4.1$ million for the third quarter of 2012 and 2011, respectively, and $\$ 9.0$ million and $\$ 9.5$ million for the first nine months of 2012 and 2011, respectively.

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The higher provision in earlier periods reflects Bancorp s ongoing efforts to identify risk in its portfolio early. Overall, management believes the economy is improving, but problem loan resolution challenges still lie ahead. The provision for loan losses is calculated after considering credit quality factors, and ultimately relies on an overall internal analysis of the risk in the loan portfolio. The provision reflects an allowance methodology that is driven by risk ratings. Bancorp continues to remain cautious in assessing the potential risk in the loan portfolio. Accordingly, Bancorp expects the allowance for loan losses to remain at a high level compared with historic amounts until there are clearer signs of a sustained economic recovery, improvement in our customers financial conditions, resolution of certain problem credits, and, thus, a reduction in overall credit risk in the portfolio. Management utilizes loan grading procedures which result in specific allowance allocations for the estimated inherent risk of loss. For all loans graded, but not individually reviewed, a general allowance allocation is computed using factors typically developed over time based on actual loss experience. The specific and general allocations plus consideration of qualitative factors represent management $s$ best estimate of probable losses contained in the loan portfolio at the evaluation date. Although the allowance for loan losses is comprised of specific and general allocations the entire allowance is available to absorb any credit losses. Based on this detailed analysis of credit risk, management considers the allowance for loan losses adequate to cover probable losses inherent in the loan portfolio at September 30, 2012.

An analysis of the changes in the allowance for loan losses and selected ratios for the three and nine month periods ended September 30, 2012 and 2011 follows:

| (Dollars in thousands) | Three months ended September 30 |  |  |  | Nine months ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2011 |  | 2012 |  | 2011 |  |
| Balance at the beginning of the period | \$ | 31,773 | \$ | 27,564 | \$ | 29,745 | \$ | 25,543 |
| Provision for loan losses |  | 2,475 |  | 4,100 |  | 9,025 |  | 9,500 |
| Loan charge-offs, net of recoveries |  | $(3,003)$ |  | $(2,598)$ |  | $(7,525)$ |  | $(5,977)$ |
| Balance at the end of the period | \$ | 31,245 | \$ | 29,066 | \$ | 31,245 | \$ | 29,066 |
| Average loans, net of unearned income | \$ | 1,583,269 | \$ | 1,541,899 | \$ | 1,560,712 | \$ | 1,526,926 |
| Provision for loan losses to average loans (1) |  | 0.16\% |  | 0.27\% |  | 0.58\% |  | 0.62\% |
| Net loan charge-offs to average loans (1) |  | 0.19\% |  | 0.17\% |  | 0.48\% |  | 0.39\% |
| Allowance for loan losses to average loans |  | 1.97\% |  | 1.89\% |  | 2.00\% |  | 1.90\% |
| Allowance for loan losses to period-end loans |  | 1.98\% |  | 1.89\% |  | 1.98\% |  | 1.89\% |

(1) Amounts not annualized

Loans are charged off when deemed uncollectible and a loss is identified or after underlying collateral has been liquidated; however, collection efforts may continue and future recoveries may occur. Periodically, loans are partially charged off to the net realizable value based upon firm collateral analysis.

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An analysis of net charge-offs by loan category for the three and nine month periods ended September 30, 2012 and 2011 follows:

| (in thousands) | Three months ended September 30 |  |  |  | Nine months ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net loan charge-offs (recoveries) | 2012 |  | 2011 |  | 2012 |  | 2011 |  |
| Commercial and industrial | \$ | 951 | \$ | 154 | \$ | 4,445 | \$ | 950 |
| Construction and development |  | 1,211 |  | (2) |  | 1,334 |  | 1,225 |
| Real estate mortgage - commercial investment |  | 450 |  | 133 |  | 869 |  | 753 |
| Real estate mortgage - owner occupied commercial |  | 107 |  | 2,011 |  | 86 |  | 2,135 |
| Real estate mortgage - 1-4 family residential |  | 164 |  | 16 |  | 295 |  | 322 |
| Home equity |  | 57 |  | 204 |  | 515 |  | 403 |
| Consumer |  | 63 |  | 82 |  | (19) |  | 189 |
| Total net loan charge-offs | \$ | 3,003 | \$ | 2,598 | \$ | 7,525 | \$ | 5,977 |

The increase in net charge-offs in the commercial and industrial category for the nine months ended September 30, 2012 was largely due to one commercial borrower. The increase in net charge-offs in the construction and development category for the third quarter of 2012 was largely due to one single family real estate development. The amounts charged off for these borrowers in 2012 were previously recorded as specific allocations in the allowance for loan losses.

## Non-interest Income and Expenses

The following table sets forth the major components of non-interest income and expenses for the three and nine month periods ended September 30, 2012 and 2011.


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| Other non-interest expense |  | 3,928 |  | 2,532 | 9,711 |  | 8,314 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total non-interest expenses | $\$$ | 17,045 | $\$$ | 13,302 | $\$$ | 48,289 | $\$$ | 42,854 |

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Total non-interest income increased $\$ 1,937,000$, or $24.7 \%$, for the third quarter of 2012 and increased $\$ 4,315,000$, or $18.0 \%$ for the first nine months of 2012, compared to the same periods in 2011.

Investment management and trust services revenue increased $\$ 168,000$, or $5.0 \%$ in the third quarter of 2012 and $\$ 130,000$, or $1.2 \%$ for the first nine months of 2012, as compared to the same periods in 2011. Recurring fees earned for managed accounts, which are based on a percentage of market value, increased $6 \%$ for the third quarter, and $3 \%$ for the first nine months of 2012, compared to the same periods in 2011. Non-recurring fees, notably executor fees, are behind the same periods in 2011. Along with the effects of improving broader investment market conditions, this area of the Bank continued to grow through attraction of new business and retention of existing business. Assets under management at September 30, 2012 were $\$ 1.92$ billion, compared to $\$ 1.72$ billion at September 30, 2011.

Service charges on deposit accounts were virtually unchanged in the third quarter of 2012, and increased $\$ 216,000$, or $3.5 \%$, for the first nine months of 2012, as compared to the same periods in 2011. Service charge income is driven by transaction volume in deposit accounts, most notably overdraft fees, which can fluctuate throughout the year.

Bankcard transaction revenue increased $\$ 40,000$, or $4.2 \%$, in the third quarter of 2012 , and increased $\$ 185,000$, or $6.6 \%$, for the first nine months of 2012, as compared to the same periods in 2011 and primarily represents income the Bank derives from customers use of debit cards. Results in the first nine months of 2012 compared favorably to the same period in 2011 as bankcard transaction volume continues to increase. Most of this revenue is interchange income based on rates set by service providers in a competitive market. Beginning in October 2011, this rate was set by the Federal Reserve Board for banks with over $\$ 10$ billion in assets. While this threshold indicates Bancorp will not be directly affected, it appears this change will affect Bancorp as vendors continue to push for lower fees to be paid to all banks. While there are many uncertainties about its effect or ultimately when these changes may take place, the Dodd-Frank legislation will negatively affect this source of income.

The Bank s mortgage banking department originates residential mortgage loans to be sold in the secondary market. Interest rates on the loans sold are locked with the borrower and investor prior to closing the loans, thus Bancorp bears no interest rate risk related to these loans. The department offers conventional, VA and FHA financing, for purchases and refinances, as well as programs for low-income and first time home buyers. Gains on sales of mortgage loans increased $\$ 703,000$, or $122.5 \%$, in the third quarter of 2012 , and increased $\$ 1,485,000$, or $106.3 \%$, for the first nine months of 2012, as compared to the same periods in 2011. Interest rates on mortgage loans directly impact the volume of business transacted by this department. Prevailing mortgage interest rates decreased during late 2011 and continued to drop into 2012, and as a result, refinance volume increased from 2011 to 2012.

Brokerage commissions and fees earned consist primarily of stock, bond and mutual fund sales as well as wrap fees on accounts. Wrap fees are charges for investment programs that bundle together a suite of services, such as brokerage, advisory, research, and management, and based on a percentage of assets. Brokerage commissions and fees increased $\$ 81,000$, or $14.2 \%$, in the third quarter of 2012, and increased $\$ 231,000$ or $14.3 \%$ for the first nine months of 2012, as compared to the same period in 2011, corresponding to higher overall brokerage volume. Bancorp deploys its brokers primarily through its branch network, while larger managed accounts are serviced in the investment management and trust department.

Bank Owned Life Insurance (BOLI) income totaled \$226,000 and \$257,000 for the third quarter of 2012 and 2011, respectively, and totaled $\$ 743,000$ and $\$ 761,000$ for the first nine months of 2012 and 2011, respectively. BOLI represents the cash surrender value for life insurance policies on certain key current

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and former employees who have provided consent for the Bank to be the beneficiary of a portion of such policies. The related changes in cash surrender value and proceeds received under the policies, none of which have occurred to date, are recorded as non-interest income. This income helps offset the cost of employee benefits. The decline in 2012 relates primarily to fees for exchange of certain policies from general to specific assets.

Other non-interest income increased $\$ 982,000$ in the third quarter of 2012 as compared to the same period in 2011. The third quarter of 2011 included a $\$ 601,000$ non-recurring loss from an investment in a domestic private investment fund. The third quarter of 2012 included an increase of $\$ 157,000$ in fees related to mortgage banking and a variety of other factors, none of which are individually significant. Other non-interest income increased $\$ 2,086,000$ in the first nine months of 2012 as compared to the same period in 2011, primarily due to a relative increase of $\$ 1,340,000$ in income from the domestic private investment fund, an increase of $\$ 388,000$ in fees related to mortgage lending, and a variety of other factors, none of which were individually significant. The value of Bancorp s investment in the domestic private investment fund increased by $\$ 637,000$ in the first nine months of 2012 , compared to a decrease of $\$ 703,000$ for the same period in 2011. Management liquidated its investment in this fund effective March 31, 2012.

Total non-interest expenses increased $\$ 3,743,000$, or $28.1 \%$, for the third quarter of 2012 as compared to the same period in 2011 and $\$ 5,435,000$, or $12.7 \%$, for the first nine months of 2012 as compared to the same period in 2011. Bancorp s third quarter efficiency ratio was $58.91 \%$ compared with $59.05 \%$ in the second quarter of 2012 and $51.13 \%$ in the third quarter last year.

Salaries and employee benefits increased $\$ 2,183,000$, or $29.0 \%$, for the third quarter of 2012 , and $\$ 3,613,000$, or $14.7 \%$ for the first nine months of 2012, as compared to the same periods of 2011, largely due to increased staffing levels including senior staff with higher per capita salaries in wealth management, lending and loan administration functions. These additions support growth in all market areas. Also, normal increases in salaries, pension, stock-based compensation expense and a higher performance-based bonus accrual contributed to the increase. Exacerbating the quarter-over-quarter increase in personnel costs was the impact in the third quarter of 2011 elimination of the performance-based bonus accrual for that year. In the third quarter of 2012 , Bancorp expensed $\$ 940,000$ for performance-based bonuses, compared to a negative expense of $\$ 400,000$ in the third quarter of 2011, resulting in a difference of $\$ 1,340,000$. At September 30, 2012, the Bank had 490 full time equivalent employees compared to 468 at September 30, 2011.

Net occupancy expense increased $\$ 51,000$, or $3.9 \%$, in the third quarter of 2012 , and $\$ 297,000$, or $7.6 \%$ in the first nine months of 2012, as compared to the same periods of 2011, largely due to increases in property taxes and depreciation expense attributable to market expansion and support operations.

Data processing expense increased $\$ 13,000$, or $1.0 \%$ in the third quarter of 2012 , and $\$ 365,000$, or $9.7 \%$ for the first nine months of 2012 , compared to the same periods of 2011. The year to date increase was largely due to increased computer equipment depreciation and maintenance costs related to investments in new technology needed to improve the pace of delivery channels and internal resources.

Furniture and equipment expense increased $\$ 41,000$ or $13.4 \%$ for the third quarter of 2012 , and decreased $\$ 33,000$, or $3.3 \%$ for the first nine months of 2012, as compared to the same periods in 2011. These fluctuations relate to a variety of factors, none of which were individually significant.

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FDIC insurance expense increased $\$ 59,000$, or $17.4 \%$, for the third quarter of 2012 , and decreased $\$ 204,000$ or $15.7 \%$ for the first nine months of 2012, as compared to the same periods in 2011. The year to

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date decrease was due to a change in the base on which the assessment is calculated and lower assessment rates adopted by the FDIC in the second quarter of 2011. The assessment is calculated and adjusted quarterly by the FDIC. The increase in the third quarter of 2012 was due to changes in regulatory metrics used to compute the assessment.

Other non-interest expenses increased $\$ 1,396,000$ or $55.1 \%$ in the third quarter of 2012, $\$ 1,397,000$ or $16.8 \%$ for the first nine months of 2012, as compared to the same periods in 2011. The increase for the third quarter was due largely to $\$ 969,000$ write-downs on previously foreclosed properties. In many cases, the resulting carrying value is below current appraised values, to position Bancorp to be able to dispose of properties opportunistically over a shorter timeframe, thus helping limit future expenses and Bancorp s exposure to market risk, which may occur if the dispositions occur over a longer period of time. In addition Bancorp experienced higher legal and professional fees and mailing costs. The year to date increase was largely due to increased write-downs on foreclosed properties, along with increased OREO maintenance costs, higher professional fees and delivery and communication expenses. This category also includes MSR amortization, printing and telecommunications, none of which had variances which were individually significant.

## Income Taxes

In the third quarter of 2012, Bancorp recorded income tax expense of $\$ 2,388,000$, compared to $\$ 2,472,000$ for the same period in 2011 . The effective rate for the three month period was $26.3 \%$ in 2012 and $30.0 \%$ in 2011. This reduction reflected primarily the recognition of certain federal historic rehabilitation tax credits related to an investment in redevelopment of a Louisville landmark. Bancorp recorded income tax expense of $\$ 7,369,000$ for the first nine months of 2012 , compared to $\$ 7,115,000$ for the same period in 2011 . The effective rate for the nine month period was $27.6 \%$ in 2012 and $29.2 \%$ in 2011.

## Commitments

Bancorp utilizes a variety of financial instruments in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. A discussion of Bancorp s commitments is included in Note 8 .

Other commitments discussed in Bancorp s Annual Report on Form 10-K for the year ended December 31, 2011, have not materially changed since that report was filed, relative to qualitative and quantitative disclosures of fixed and determinable contractual obligations.

## b) <br> Financial Condition

## Balance Sheet

Total assets increased $\$ 49.5$ million, or $2.4 \%$, from $\$ 2.053$ billion on December 31, 2011 to $\$ 2.103$ billion on September 30, 2012. The most significant contributor of the increase in assets was loans, which increased $\$ 33.4$ million in the first nine months. Mortgage loans held for sale increased $\$ 9.0$ million as a result of increased volume. Investment securities increased $\$ 8.8$ million in the first nine months of 2012 as a result of additional purchases, while federal funds sold decreased $\$ 4.7$ million.

Total liabilities increased $\$ 35.8$ million, or $1.9 \%$, from December 31, 2011 to $\$ 1.901$ billion on September 30, 2012. The most significant component of the increase was deposits, which increased $\$ 72.3$ million or $4.5 \%$. Federal funds purchased decreased 18.0 million, or $48.2 \%$, and securities sold under agreement to repurchase decreased $\$ 11.9$ million, or $18.0 \%$. Subordinated debentures decreased $\$ 10.0$ million to $\$ 30.9$ million as Bancorp exercised its call option and prepaid the subordinated debentures without penalty in the first quarter of 2012.

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## Elements of Loan Portfolio

The following table sets forth the major classifications of the loan portfolio.
(in thousands)

| Loans by type | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 419,568 | \$ | 393,729 |
| Construction and development |  | 138,165 |  | 147,637 |
| Real estate mortgage: |  |  |  |  |
| Commercial investment |  | 417,357 |  | 399,655 |
| Owner occupied commercial |  | 301,017 |  | 297,121 |
| 1-4 family residential |  | 158,013 |  | 154,565 |
| Home equity - first lien |  | 36,480 |  | 38,637 |
| Home equity - junior lien |  | 67,312 |  | 76,687 |
| Subtotal: Real estate mortgage |  | 980,179 |  | 966,665 |
| Consumer |  | 40,378 |  | 36,814 |
| Total loans | \$ | 1,578,290 | \$ | 1,544,845 |

Bancorp enters into loan participation agreements with correspondent banks in the ordinary course of business to diversify credit risk. For certain participation loans, Bancorp has retained effective control of the loans, typically by restricting the participating institutions from pledging or selling their share of the loan without permission from Bancorp. US GAAP requires these loans to be recorded as secured borrowings. These sold loans are included in the commercial and industrial and real estate mortgage loan totals above, and a corresponding liability is recorded in other liabilities. At September 30, 2012 and December 31, 2011, the total loans of this nature were $\$ 32.0$ million and $\$ 30.3$ million respectively.

## Non-performing Loans and Assets

Information summarizing non-performing assets, including non-accrual loans follows:

## (Dollars in thousands)

September 30, 2012
December 31, 2011

| Non-accrual loans | $\$$ | 22,448 | $\$$ |
| :--- | :---: | :---: | :---: |
| Troubled debt restructuring | 7,511 | 18,737 |  |
| Loans past due 90 days or more and still accruing | 1,228 | 3,402 |  |
| Non-performing loans | 31,187 | 1,160 |  |
| Foreclosed real estate | 6,939 | 23,299 |  |
| Non-performing assets | 38,126 | $\$$ | 7,773 |
| Non-performing loans as a percentage of total loans | $\$$ | $1.98 \%$ | 31,072 |
| Non-performing assets as a percentage of total assets | $1.81 \%$ | $1.51 \%$ |  |

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The increase in non-accrual loans reflects the second quarter migration to non-accrual status of a single development loan totaling $\$ 9.2$ million, which has been classified for some time and, accordingly, already had an allocation established based on Bancorp s allowance methodology that approximated the specific allowance allocation. The increase in TDRs reflect a single commercial credit that was restructured in bankruptcy during the first quarter of 2012 and, in accordance with US GAAP, is now accounted for as a troubled debt restructuring (TDR).

The following table sets forth the major classifications of non-accrual loans:

| (in thousands) |  |  |  |
| :--- | ---: | ---: | ---: |
| Non-accrual loans by type | September 30, 2012 | December 31, 2011 |  |
| Commercial and industrial | $\$$ | 2,720 | $\$$ |
| Construction and development |  | 12,038 | 2,665 |
| Real estate mortgage - commercial investment | 3,848 | 2,416 |  |
| Real estate mortgage - owner occupied commercial | 2,471 | 5,393 |  |
| Real estate mortgage - 1-4 family residential | 1,332 | 4,681 |  |
| Home equity | 35 | 3,342 |  |
| Consumer |  | 4 | 146 |
| Total loans | $\$$ | 22,448 | $\$$ |

Bancorp has six borrowers, all in our primary market, who account for $\$ 16.8$ million or $75 \%$ of total non-accrual loans. Each of these loans is secured predominantly by commercial or residential real estate, and at September 30, 2012 there was a total specific allocation in the allowance for loan losses totaling $\$ 2.2$ million, representing management $s$ estimate of credit loss exposure after consideration of collateral.

## Effects of Declines in Real Estate Collateral Values

Bancorp s principal market, Louisville, has had home values decline less than most markets nationwide according to the Federal Housing Finance Agency. However, possible continued decline in collateral values, including commercial properties, impacts Bancorp s ability to collect on certain real estate loans when borrowers are dependent on the values of the real estate as a source of cash flow. As borrowers experience difficulty, Bancorp evaluates their cash flow as well as the collateral value to determine prospects for collection. Home equity loans are typically underwritten with consideration of the borrower s overall financial strength as a primary payment source, with some reliance on the value of the collateral. Bancorp typically requires appraisals on real estate at application and evaluates the transaction upon renewal to determine if market conditions and other factors such as cash flow warrant an updated valuation. Additionally, Bancorp evaluates the collateral condition and value upon classification as an impaired loan and upon foreclosure. Due to the above factors, the effects of declines in real estate collateral value have been considered in the allowance for loan losses. Additionally, Bancorp evaluates the collateral condition and value upon classification as an impaired loan and upon foreclosure. Due to the above factors, the effects of declines in real estate collateral value have been considered in the allowance for loan losses.

## c) Liquidity

The role of liquidity management is to ensure funds are available to meet depositors withdrawal and borrowers credit demands while at the same time maximizing profitability. This is accomplished by

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balancing changes in demand for funds with changes in the supply of those funds. Liquidity is provided by short-term liquid assets that can be converted to cash, investment securities available for sale, various lines of credit available to Bancorp, and the ability to attract funds from external sources, principally deposits. Management believes it has the ability to increase deposits at any time by offering rates slightly higher than the market rate.

Bancorp s most liquid assets are comprised of cash and due from banks, available for sale marketable investment securities and federal funds sold. Federal funds sold totaled $\$ 17.4$ million at September 30, 2012. These investments normally have overnight maturities and are used for general daily liquidity purposes. The fair value of the available for sale investment portfolio was $\$ 360.9$ million at September 30, 2012, and included an unrealized net gain of $\$ 10.4$ million. The portfolio includes maturities of approximately $\$ 127.6$ million over the next twelve months, which, combined with federal funds sold, offer substantial resources to meet either new loan demand or reductions in Bancorp s deposit funding base. Bancorp pledges portions of its investment securities portfolio to secure public fund deposits, cash balances of certain investment management and trust accounts, and securities sold under agreements to repurchase. At September 30, 2012, total investment securities pledged for these purposes comprised $33 \%$ of the available for sale investment portfolio, leaving $\$ 241.4$ million of unpledged securities.

Bancorp has a large base of core customer deposits, defined as demand, savings, and money market deposit accounts. At September 30, 2012, such deposits totaled $\$ 1.314$ billion and represented $78 \%$ of Bancorp s total deposits. Because these core deposits are less volatile and are often tied to other products of Bancorp through long lasting relationships they do not put heavy pressure on liquidity. However, many of Bancorp s overall deposit balances are historically high. When overall confidence in market conditions improves, management believes corporate customers will deploy cash in their businesses, causing these balances to decrease, putting some strain on Bancorp s liquidity position. As of September 30, 2012, Bancorp had only $\$ 8.3$ million or $0.5 \%$ of total deposits, in brokered deposits, which are mainly comprised of Certificate of Deposit Account Registry Service (CDARs) deposits, a program which allows Bancorp to offer FDIC insurance up to $\$ 50$ million in deposits per customer through reciprocal agreements with other network participating banks.

With regard to credit available to Bancorp, the Bank is a member of the Federal Home Loan Bank of Cincinnati ( FHLB ). As a member, the Bank has access to credit products of the FHLB. As of September 30, 2012, the Bank s additional borrowing capacity with the FHLB was approximately $\$ 102.9$ million. Additionally, the Bank had available federal funds purchased lines with correspondent banks totaling $\$ 83.7$ million.

Bancorp s principal source of cash revenues is dividends paid to it as the sole shareholder of the Bank. At September 30, 2012, the Bank may pay up to $\$ 67.8$ million in dividends to Bancorp without regulatory approval subject to the ongoing capital requirements of the Bank.

At September 30, 2012, stockholders equity totaled $\$ 201.4$ million, an increase of $\$ 13.7$ million since December 31, 2011. See the Consolidated Statement of Changes in Stockholders Equity for further detail of the changes in equity since the end of 2011. Accumulated other comprehensive income which, for Bancorp, consists of net unrealized gains and losses on securities available for sale and a minimum pension liability adjustment, net of taxes, totaled $\$ 6.3$ million at September 30, 2012 and $\$ 5.5$ million at December 31, 2011. The change since year end is a reflection of maturities within the investment portfolio and the effect of change in interest rates on the valuation of the Bank sportfolio of securities available for sale. The unrealized pension liability is adjusted annually by reference to updated actuarial data.

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Bank holding companies and their subsidiary banks are required by regulators to meet risk based capital standards. These standards, or ratios, measure the relationship of capital to a combination of balance sheet and off-balance sheet risks. The values of both balance sheet and off-balance sheet items are adjusted to reflect credit risks. To be categorized as well capitalized, the Bank must maintain a total risk-based capital ratio of at least $10 \%$; a Tier 1 ratio of at least $6 \%$; and a leverage ratio of at least $5 \%$.

The following table sets forth Bancorp s and the Bank s risk based capital ratios as of September 30, 2012 and December 31, 2011.

|  | September 30, <br> $\mathbf{2 0 1 2}$ | December 31, <br> 2011 |
| :--- | :---: | :---: |
| Total risk-based capital (1) | $14.35 \%$ | $14.63 \%$ |
| Consolidated | $12.73 \%$ | $12.77 \%$ |
| Bank |  |  |
| Tier I risk-based capital (1) | $13.09 \%$ |  |
| Consolidated | $11.47 \%$ | $12.77 \%$ |
| Bank |  | $10.91 \%$ |
| Leverage (2) | $10.76 \%$ |  |
| Consolidated | $9.42 \%$ | $10.53 \%$ |
| Bank |  | $8.99 \%$ |

(1) Ratio is computed in relation to risk-weighted assets.
(2) Ratio is computed in relation to average assets.

The decrease in total risk-based capital ratios is attributable to the aforementioned payoff of $\$ 10$ million in subordinated debentures in the first quarter of 2012. Importantly, the strengthening of Bancorp s capital position has occurred concurrently with growth in assets, not as a result of shrinkage of the balance sheet. Bancorp intends to maintain capital ratios at these historically high levels at least until such time as the economy demonstrates sustained improvement and implications of newly proposed Basel III capital rules become definitive, and to remain well positioned to pursue expansion and other opportunities that may arise.

## e) Non-GAAP Financial Measures

In addition to capital ratios defined by banking regulators, Bancorp considers various ratios when evaluating capital adequacy, including tangible common equity to tangible assets, and tangible common equity per share, all of which are non-GAAP measures. Bancorp believes these ratios are important because of their widespread use by investors as means to evaluate capital adequacy, as they reflect the level of capital available to withstand unexpected market conditions. Because US GAAP does not include capital ratio measures, there are no US GAAP financial measures comparable to these ratios.

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The following table reconciles Bancorp s calculation of the measures to amounts reported under US GAAP.

| (in thousands, except per share data) | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Tangible Common Equity Ratio |  |  |  |  |
| Total equity (a) | \$ | 201,422 | \$ | 187,686 |
| Less goodwill |  | (682) |  | (682) |
| Tangible common equity (c) | \$ | 200,740 | \$ | 187,004 |
|  |  |  |  |  |
| Total assets (b) | \$ | 2,102,589 |  | 2,053,097 |
| Less goodwill |  | (682) |  | (682) |
| Total tangible assets (d) | \$ | 2,101,907 | \$ | 2,052,415 |
|  |  |  |  |  |
| Total shareholders equity to total assets (a/b) |  | 9.58\% |  | 9.14\% |
| Tangible common equity ratio (c/d) |  | 9.55\% |  | 9.11\% |
| Number of outstanding shares (e) |  | 13,895 |  | 13,819 |
|  |  |  |  |  |
| Book value per share (a/e) | \$ | 14.50 | \$ | 13.58 |
| Tangible common equity per share (c/e) |  | 14.45 |  | 13.53 |

## f) Recently Issued Accounting Pronouncements

In July 2012, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2012-02, Intangibles Goodwill and Other, which allows an entity an entity to make a qualitative assessment to determine whether it is necessary to perform the quantitative impairment test for indefinite-lived intangible assets, other than goodwill. The FASB issued similar guidance for testing goodwill for impairment in September 2011. An entity that elects to perform a qualitative assessment is required to perform the quantitative impairment for an indefinite-lived intangible asset if it is more likely than not that the asset is impaired. The ASU is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after September 15, 2012. Because Bancorp does not have any indefinite-lived intangible assets, other than goodwill, the adoption of ASU 2012-02 is not expected to have an impact on Bancorp sfinancial statements.

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## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Information required by this item is included in Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations.

## Item 4. Controls and Procedures

Bancorp maintains disclosure controls and procedures designed to ensure that it is able to collect the information it is required to disclose in reports it files with the Securities and Exchange Commission ( SEC ), and to record, process, summarize and report this information within the time periods specified in the rules and forms of the SEC. Based on their evaluation of Bancorp s disclosure controls and procedures as of the end of the quarterly period covered by this report, the Chief Executive and Chief Financial Officers believe that these controls and procedures are effective to ensure that Bancorp is able to collect, process and disclose the information it is required to disclose in reports it files with the SEC within the required time periods.

Based on the evaluation of Bancorp s disclosure controls and procedures by the Chief Executive and Chief Financial Officers, there were no significant changes during the quarter ended September 30, 2012 in Bancorp s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, Bancorp s internal control over financial reporting.

## PART II OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows information relating to the repurchase of shares of common stock by Bancorp during the three months ended September 30, 2012.

|  | Total number of shares purchased (1) |  | Average price paid per share |  | Total number of shares purchased as part of publicly announced plan (2) | Maximum number of shares that may yet be purchased under the plan |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 1 - July 31 | 20 | \$ |  | 24.36 |  |  |
| August 1 - August 31 | 8,336 |  |  | 23.72 |  |  |
| September 1-September 30 | 2,928 |  |  | 24.12 |  |  |
| Total | 11,284 | \$ |  | 23.82 |  |  |

(1) Activity represents shares of stock withheld to pay the exercise price of stock options or to pay taxes due upon the exercise of stock appreciation rights. This activity has no impact on the number of shares that may be purchased under a Board-approved plan.
(2) Since 2008, there has been no active share buyback plan in place.

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Item 6. Exhibits

The following exhibits are filed or furnished as a part of this report:

## Exhibit

Number
31.1
31.2

32
Certifications pursuant to Section 302 of the Sarbanes-Oxley Act by David P. Heintzman
Certifications pursuant to Section 302 of the Sarbanes-Oxley Act by Nancy B. Davis
Certifications pursuant to 18 U.S.C. Section 1350
101 The following financial statements from the S.Y. Bancorp, Inc. September 30, 2012 Quarterly Report on Form 10-Q, filed on November 6, 2012, formatted in eXtensible Business Reporting Language (XBRL):
(1) Consolidated Balance Sheets
(2) Consolidated Statements of Income
(3) Consolidated Statements of Comprehensive Income
(4) Consolidated Statements of Cash Flows
(5) Consolidated Statement of Changes in Stockholders Equity
(6) Notes to Consolidated Financial Statements

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## S.Y. BANCORP, INC.

Date: November 6, 2012

Date: November 6, 2012

By:

By:
/s/ David P. Heintzman David P. Heintzman, Chairman and Chief Executive Officer
/s/ Nancy B. Davis
Nancy B. Davis, Executive Vice President, Treasurer and Chief Financial Officer


[^0]:    (1) Intrinsic value for stock options is defined as the amount by which the current market price of the underlying stock exceeds the exercise price.

